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THE MOSUL SETTLEMENT

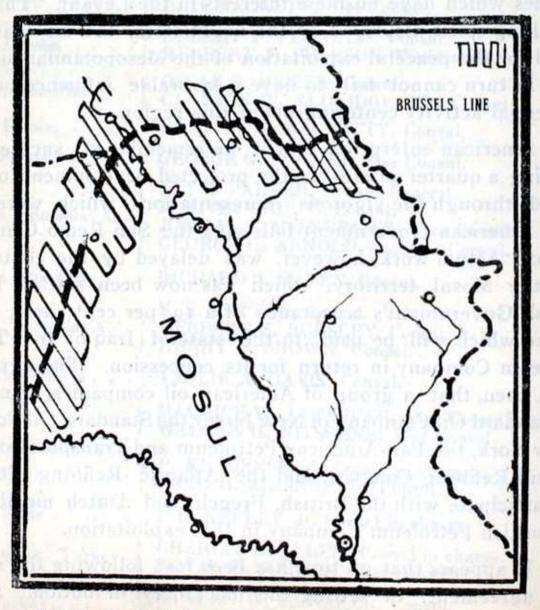
Willing spirit displayed by the negotiators, the way has been cleared for the peaceful exploitation of the Mesopotamian oil fields, which in turn cannot fail to have a favorable influence on other commercial activity centering about this region.

American enterprise, it will be remembered, succeeded in obtaining a quarter interest in the projected development of these oil lands through the vigorous representations which were made by the American Government following the San Remo Conference in 1920. Actual work, however, was delayed by the controversy over the Mosul territory, which has now been settled by the Turkish Government's acceptance of a 10 per cent share of the revenue which will be paid to the state of Iraq by the Turkish Petroleum Company in return for its concession. The agreement means, then, that a group of American oil companies, comprising the Standard Oil Company of New Jersey, the Standard Oil Company of New York, the Pan-American Petroleum and Transport Company, the Gulf Refining Company and the Atlantic Refining Company will participate with the British, French and Dutch members of the Turkish Petroleum Company in this exploitation.

It appears that no time has been lost, following the signing of the agreement, in setting the machinery in motion. Already according to the *Petroleum Times* (London), the Turkish Petroleum Company has forwarded to Iraq the equipment necessary to sink

ten test wells to a depth of 5,000 feet, and drilling will commence shortly. It is announced that approximately \$5,000,000 will be spent by the combined companies in prospecting. Some idea of the magnitude of the undertaking may be gained when it is considered that natural obstacles such as the lack of water must be overcome by the construction of a pipe-line fifty miles long for preliminary operations. In the opinion of experts, the richness of these oil fields is expected to equal, if not surpass, those of Persia.

It was not so very long ago that the business horizon seemed troubled by a number of controversies which threatened the rapid development of trade in this part of the world. Happily, most of them have now been settled. There is considerable satisfaction, too, in the knowledge that American business interests have shared in the negotiations which brought about the adjustment of these problems and have helped pave the way for international cooperation on a more extensive scale. Business, in consequence, should enjoy increasing prosperity, backed as it is by such mutually advantageous agreements as the Mosul settlement.



The line of settlement between Turkey and Iraq.

Text of the Modified Consumption Tax Law

The Turkish Grand National Assembly on June 9th approved the following revision of the Consumption Tax Law:

ART. 1.— The Ministry of Finance is authorized to exempt such firms, factory owners and other traders required to pay general and private comsumption taxes as may be deemed necessary under the provisions of the General Consumption, Amusement and Private Consumption Tax Laws that relate to the form of application of these Laws and to cause the tax to be paid on the basis of the estimated amount of minimum annual volume of business.

ART. 2.— Traders and business men who pay general and private consumption taxes but are not subject, by virtue of the Earnings Tax Law, to a declaration have a right to demand to be held liable to payment of tax on the basis of their

one year's minimum volume of business.

ART. 3.— The estimate of the minimum amount of yearly business is entrusted to the 1st Commission composed of the local superior fiscal officer, and of two additional members, one selected from the Municipality and the other from the Chamber of Commerce. In places where there is no Chamber of Commerce the additional member will be appointed by the Municipality. The term of office of this Commission is one year. First Commissions will, in case it is deemed advisable, consult experts, examine the requisite papers and documents, and afterwards fix the yearly minimum volume of business by majority and make notification of the same to the Fiscal Receipt Office, as well as to the Taxpayer.

ART. 4.— Objections may be raised in writing within twenty days to the estimates of the 1st Commission. Examination of objections appertains to the 2nd Commission composed of the Local Superior Civil Functionary, the Local Supreme Fiscal Officer, two members of the Chamber of Commerce and one member from the Municipality. Second Commissions like the first ones, will hear the officer appointed by the Fiscal Receipt Office, the taxpayer concerned (or his attorney) and in case it is deemed advisable an expert, and after examining the papers and documents, within one month, will arrive at a final decision by majority and communicate the same to the interested parties.

ART. 5.— The amount of the estimated minimum volume of business will be effective for one year from the date it is communicated. In case the interested parties apply for it on reasonable grounds, this amount may be examined and modified anew every six months, if required. The filing of an objection cannot

deter assessment and collection of tax on the estimated amount.

ART. 6.— One twelfth of the tax which is to be charged, according to yearly minimum volume of business, will be remitted to the Fiscal Cash Office at the end of every month. Those who fail to pay their debts in one week, are subject, under Fiscal Collection Law, to an additional payment of 10%.

ART. 7.— Taxpayers who start business within the year are not liable to payment for the ensuing months, on condition of making an immediate declaration.

ART. 8.— The Consumption Taxes of Concessionary Companies as well as of the Joint Stock and Co-operative Companies may be received in toto without affixing separate stamps for each transaction. The tax of goods and articles transported by railways may be received together with charges without affixing stamps.

ART. 9.— General Consumption, Amusement and Private Consumption Taxes, fines and additions are collected in conformity with the Fiscal Collection Law.

ART. 10.— The firms enumerated in Articles 4 and 5 of the Consumption

Tax Law have been regarded as belonging to the 3rd Class.

ART. 11.— The mode of application of this Law will be determined by instructions to be drawn up by the Council of Ministers.

THE MONTH IN REVIEW

American Motor Car Trade.— The value of American exports of motor cars and trucks in the month of March was \$34,532,032 exceeding the previous high month (May, 1925) by \$308,515 in value, although the quantity was slightly less. This figure will serve to give some idea of the magnitude of American foreign trade in motor vehicles, as it covers only complete machines, and does not include parts, accessories or tires and tubes.

It is in line with the increasingly active policy of American car manufacturers with respect to their foreign trade that the General Motors Export Co. is about to establish a subsidary company at Alexandria, while the Ford Motor Company will also open a branch warehouse in the same city, in addition to the plant which it has now had at Trieste for the past three years, under the name of the Ford Motor Company d'Italia, S.A. We learn that Mr. F. C. Cooper, who has been manager of the Trieste plant, will open and direct the new installation at Alexandria. In a coming issue we plan to give a more complete picture of the activities throughout the Near East of all the American motor car companies interested in this field.

Lausanne Treaty.— The Congress of the United States adjourned without taking action on the treaty so that it will have to go over to the next session in December. It is to be hoped that the two governments will arrive at a satisfactory working basis for the continuation of the present provisional tariff agreement after August 20, 1926, whereby each government extends most favored nation treatment to the products of the other country.

Silkworm Culture in Iraq.— The Ministry of the Interior has ordered all district governors to aid silkworm culture, and has promised peasants that its support will be forthcoming for expansion of the industry. Instruction on modern lines will be given.

New Iraqian Stamp.— The Ministry of Finance has already completed the design of the one rupee stamp, which will bear the likeness of King Faisal.

Building Activities in Czechoslovakia.— Since the enactment of the Building Law i.e. from June 1921 until December 31st 1925, projects which were submitted to the Czechoslovakian Ministry of Public Works for approval concerned 26,092 houses with 56,126 flats and were estimated at 4,444 millions Czechoslovak crowns, to which amount a state subvention of 3,249 millions Czechoslovak crowns has been proposed. Hereof 2,108 houses with 12,214 quarters were for Greater Prague: their respective costs totalled to 1,129 millions Czechoslovak crowns to which amount a state aid of 845 millions Czechoslovak crowns was granted.

Largest American Corporations.— Using as a standard the annual revenue from sales or from services, the four largest American companies in 1926 were the U. S. Steel Corporation, with sales of \$1,406,000,000; the Standard Oil Co. of New Jersey with \$1,123,000,000; the General Motors Corporation with \$734,000,000; and the Pennsylvania Railroad, with a gross revenue of \$672,000,000.

Final figures for the U. S. cotton crop of 1925 show a total production of 15,603,000 bales. This very large crop had its effect on the growing of cotton in Egypt, Turkey, Syria, etc., in lowering local prices.

* * *

Exports from all of Greece to the United States in the first three months of 1926 amounted to \$6,142,899, these being the figures given in invoices presented to the various American consulates in that country. American goods to the amount of \$8,874 were also shipped to the United States in the same period. It is of interest to note that of the total value, leaf tobacco contributed \$5,208,245; furs \$126,910; cheese \$74,468; skins \$96,000; carpets and rugs \$63,910; olives, olive oil and dried fruits \$344,733; opium \$105,808.

* * *

American purchases of Turkish mohair have been made in Constantinople during the last two months. The flourishing state of the American automobile industry, and particularly the steadily increasing sales of closed cars, is one of the main factors in creating a steady demand for mohair of all grades. Some of the larger companies now produce at least 65 per cent of closed cars the year round, while during the winter months the proportion may run as high as 90 per cent of total sales.

AMERICAN IMPORTS OF LEAF TOBACCO

One of the Constantinople papers recently published statistics of the importation into the United States of leaf tobacco from Near Eastern countries as follows:

	war not seen 1	925
	Lbs.	Value
Greece	22,257,000	\$30,396,000
Italy	10,311,000	6,227,00
Turkey in Asia	10,428,000	4,789,000
Turkey in Europe	1,656,000	794,000
Germany	892,000	739,000
Others	1,478,000	355,000

These statistics show how mistaken an impression can be gained from absolute figures, if no proper interpretation of them is given. Italy produces little or no tobacco, especially of the kind that is used in the manufacture of cigarettes, and the figures given for Italian exports to the United States should almost all be credited to Turkey. This is due to the fact that the various American buying companies in this part of the world have used the free port of Trieste in recent years either for storage purposes, or else for local manipulation of Turkish and Russian tobaccos on a large scale. The figures given above under Italy represent almost wholly tobacco that has been shipped from Samsoun or Smyrna to Trieste and thence to the United States. The present tendency among the American buying companies which operate in Turkey is to return to local manipulation in or near the Turkish centers of production, only one of any importance now using Trieste on a large scale as a center for storage purposes.

TURKEY

Cotton Export Statistics from Adana. — Statistics relative to the recent output in the Adana district have been made public. During April, 3350 bales of cotton, weighing 490,301 kilograms have been exported from Adana. The quantity exported up to the present time from last year's production is 50,576 bales representing 7,675,829 kilograms. In addition to this export of cotton: 19,656 okes of yarn, 32,119 okes of cabots, 29,985 okes of cotton cocoons, 205,295 okes of wheat, 90,276 okes of flour, 4,268 okes of barley, 4,800 okes of maize and 9,101 okes of bran, were exported from this district during April.

First Section of Samsun-Sivas Railway Opened.— The opening of the first section of the Samsun-Sivas railway was heralded by official ceremonies early in May, at which the Mayor of Samsun, who journeyed to Kavak with his retinue for the occasion, presided. In his address, the Mayor paid tribute to the Government for recognizing the importance of this line, and praised the rapidity with which construction on it is proceeding.

Cornerstone of the First Electrical Goods Factory is Laid. — The cornerstone of a factory for the production of electrical goods was laid at Eski-Shehir on May 26, in the presence of a representative of the Ministry o National Defense and a number of guests. This enterprise is the first factory of its kind in Turkey.

Electrification of the Bakirkeuy Cloth Factory.— It was announced on May 9 that electrification of the cloth factory at Bakirkeuy has been completed. This factory is reported to have increased its daily output to 3,000 meters of cloth. In the first five months of the Turkish year 1342 (1925-1926) it had produced 509,194 meters, a gain of 338,268 meters over the corresponding period the year before.

A Belgian Firm Will Construct the Match Factory.— Work on the erection of a match factory at Sinope will begin within a month according to announcement by a director of the Match Monopoly Company, which has just concluded an agreement with a Belgian concern for the construction of the factory. Present plans call for the manufacture of only one kind of match, the quality now in use locally. Later on, it is understood that other kinds will be made for export.

Statistics on Passenger Traffic for 1925.— The various transportation companies throughout the country have forwarded to the municipal authorities figures on their passenger traffic for the year 1925. Statistics on the principal lines are as follows:

Line	Passengers	1st Class	2nd Class	3rd Class
Seiri-Sefain	9,936,472	5,169,131	4,797,341	
Golden Horn Steamers	7,033,503	1,289,412	5,744,091	
Haidar Pasha - Pendik Railway Constantinople-Kutchuk	2,572,833	239,825	991,996	1,441,012
Chekmejeh Railroad Tramways Tunnel	3,153,742 60,468,306 10,301,017	14,525,838	44,943,468	pothesiti garan rensyanan ina



Scene in Egyptian Village

Development of Commercial Aviation.— In addition to the service between Constantinople and Central Europe via Bucharest by the Compagnie Franco-Roumaine, which now has daily departures from Constantinople to Bucharest, Budapest, Belgrade and points beyond, an Italian company is about to open a service from Constantinople to Brindisi via Athens. This latter will use hydroplanes of the latest type, capable of carrying 14 passengers. On the return journey of the first of these planes on its trial trip it covered the distance from Constantinople to Brindisi in 8 ½ hours, allowing for a stop of one hour at Athens. The active campaign of the Turkish Aviation Society to raise funds for the purchase of planes, to train pilots and mechanics, and to arouse public interest in this mode of transport, will undoubtedly lead in the near future to the establishment of regular services to various points to the east and south of Constantinople.

Turkish Coastwise Service.— Under the provisions of the Treaty of Lausanne, beginning July 1, 1926, coastwise passenger and freight traffic in Turkish waters is reserved exclusively for vessels flying the Turkish flag. In anticipation of this, the Government owned «Seir-i-Sefain» steamship service has been acquiring additional steamers in order to extend its lines to all of the principal ports. Several private enterprises are also in the market for additional tonnage. The approximate tonnage of the Government owned vessels is 45,000 registered tons, and that belonging to private persons under the Turkish flag is from 80,000 to 85,000 tons. This new regulation will affect more Italian and French vessels than those of other nationalities, as the number of steamers under these two flags calling at Turkish ports was by far the largest part of foreign tonnage in this service.

RUMANIA

Rumanian customs receipts for the first quarter of 1926 were as follows:

Actual	receipts	from	import	dutie	s	. 921,963,405	Lei
))	The state of the s					E40 E0E E00))
»	»	»	various	»		180,076,944	»
				To	tal	. 1,812,808,075	Lei

According to the budget the expected receipts from customs were 1,783,750,000 lei, the actual receipts therefore showing a slight increase over those anticipated.

* * *

The Council of Ministers has decided upon a reduction in export taxes on cattle to 4,000 lei from 6,000 lei per head and on wheat flour to 750 lei from 1,500 lei per metric ton. Announcement is also made of a modification of the law prohibiting the importation of second hand machinery.

* * *

Regarding surtaxes on freight destined for abroad, which have been regarded as considerably hindering exports, an official announcement of the Railway Administration states that beginning May 15, 1926, the 30 per cent surtax on freight rates on exported goods has been abolished for the following commodities: cereals, vegetables and live animals,

At the same time it is stated that the Government is preparing a comparative study relative to the fluctuation of exports covering the various periods during which different measures and taxes were in force with a view to determining the full extent to which export taxes may be reduced.

* * *

Closer economic relations between Poland and Rumania are anticipated following the projected building of a navigable channel connecting Dantzig with Galatz. The improvement of navigation on the Danube and the granting of autonomy to the principal Rumanian ports, of which Galatz is expected to be the first, will also make for closer co-operation.

* * *

The Union of Rumanian Chambers of Commerce and Industry has decided to inaugurate a movable exposition in Rumania which will be opened in the Palace of the Bucharest Chamber of Commerce and Industry on September 1st of this year.

* * *

For the first time in the history of its oil industry, Rumanian production has exceeded 200,000 tons per month, being 698,768 tons in January-March of

this year against 528,314 tons for the first three months of 1925. About one-half of this production is available for export, although inadequate pipe-line and transportation facilities make it difficult to move the entire amount. March exports were as follows;

Egypt	tons
England))
Italy 12,450))
Jugoslavia	»
Austria 7,983))
Germany 7,899))
Greece 3,831))
Turkey 3,681))

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According to a reported decision of the European Danube Commission, which has been engaged in a study of the situation, the Sulina channel will probably be abandoned in favor of a new channel which will be dredged out to take the place of the old one.

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Latest reports were to the effect that the new emergency tariff, the decree for which has already been signed by the King, would be promulgated on June 5th.

OSCAR S. STRAUS

The Honorable Oscar S. Straus, three times American diplomatic representative in Turkey, died at his home in New York in May, aged almost 76 years, having been born December 23, 1850.

Mr. Straus was appointed Minister to Turkey in 1887 and again in 1897, remaining at Constantinople about two years on each occasion. He was sent here for the third time as Ambassador in 1909, when his stay lasted about one year. Besides holding many other public positions, he was Secretary of Commerce and Labor from 1906 to the end of the second term of President Roosevelt. He always had a strong interest in foreign and international affairs, being one of the founders of the American International Law Association, and for a time a member of the Permanent Court of Justice at the Hague.

The older American residents in Turkey will recall the keen interest and energic support he always gave to American enterprises of all sorts in this country, and his desire to see them prosper, which continued from his last resident here in 1909-1910 until the end of his active and public spirited life.

BULGARIA

Bulgarian Budget for 1926-1927. — The Council of Ministers has examined the proposed budget for the financial year 1926-1927, amounting to approximately 677 million leva. Seventy million leva are appropriated for the purchase of various property and for the construction of new railway lines or the enlargement of lines already existing. It is stipulated that this budget will not be put into effect unless the usual taxes are collected or a loan is secured. The budget law has been printed and deposited at the Bureau of the Chamber of Representatives of the country.

A New Railway Line. - The new railway line going from Sarambey to Ladjene has been completed and the first service train ran through on May 23rd. The official opening of this line will take place shortly.

Cigarette Manufacture.— According to the latest statistics, there are thirty-eight cigarette factories in Bulgaria, employing 2,460 workmen, manufacturing in 1924, 3,520,343 kgs. of cigarettes, representing a value of 4,734,742 gold leva.

Mines in Bulgaria.— According to information from the Ministry of Commerce, Industry and Work, 920 perimeters were ceded during the year 1925 for mine investigations.

The Rose Crop.— The recent rainfalls have greatly improved the rose crop at Kazanlik and the Valley of Roses, which have been visited this season by numerous tourists. In the regions of Karlovo and Kazanlik the price of roses per kilo would be 11 to 12 leva this year.

Cotton Growing.— The Banque d'Agriculture de Bulgarie has lately decided to take a more active part in the development of this industry in Bulgaria by granting credits to cotton growers as it is doing for the breeding of silkworms.

Crops.— According to information from the Bureau of Statistics the crops for 1925 fared as follows: wheat — 1 milliard 380 million kilos, rye — 225 million kilos, barley — 700 million kilos. The total cereal crop amounted to 2 milliards 834 million kilos.

1925 Alcohol Production. -- Production of alcohol in 1925 is given as 2,372,172 litres, 324,427 litres of which have been exported to Turkey and Greece. One of the by-products of this industry is fusel oil, in the purchase of which American firms have at times been interested.

Bulgarian Cheese.— In 1925, 77,370 kilos of Gruyere cheese (Kashkaval) have been exported, representing for the sum of 6,267,130 leva. Exports of cheese in 1924 were more important reaching 108,700 kilos.

A New Factory for Agricultural Machinery.— The Foundation at Varna of a large factory for agricultural machinery is contemplated, a special deputation having presented a request to the Ministry of Agriculture for aid from the Government for this undertaking.

Silk-culture.— The Ministry of Agriculture has ordered the opening, as in previous years, of the silkworm cocoon markets in the chief centers of silk-culture in Bulgaria. The Banque d'Agriculture de Bulgarie has assigned the sum of 30 million leva for the distribution to silkworm breeders who will hand over their cocoons to them for sale.

SMYRNA

Both the raisin and fig crops of 1925 may now be regarded as disposed of. Below is given a final summary of the season's operations which may be found of interest in comparison with the previous year's figures and helpful in gauging this coming year's prospects.

Sultanas. — According to Government returns, the yield last season reached a total of approximately 29,000 tons as against 50,700 tons the previous year. The distribution has been as follows:

	108 0	1925	1926
U. K	Tons:	12,000	7,000
North Continent))	27,500	14,000
United States, Canada, South America &		Plant	
New Zealand	D	2,000	500
South Continent))	6,000	4,000
Black Sea Ports & local consumption))	3,200	3,300
Estimated Stocks))		200
HALL THE STORY OF	Tons:	50,700	29,000

The prices throughout this season have ruled on a relatively high level and yet the absorption of the whole crop and the material advance in prices towards the close, can be regarded as full justification for the level of values that obtained throughout the season.

There is left over on this side yet to be marketed between 100 to 200 tons of fruit. There is a small but steady daily demand and, in spite of the almost fancy level of prices ruling here, it is manifest that the small quantity remaining will be cleared over the next few weeks.

Figs. — The Government return of the fig yield is shown as about 19,600 tons, which have been distributed as follows:

Man and South Changes . In 1900 - 4-1 1986		1925	1926
U. K	Tons:	12,800	5,575
United States & Canada	»	9,500	8,807
Continent))	2,500	372
Australia & New Zealand))	450	481
Egypt & local consumption))	1,050	1,050
	Tons:	26,300	19,625

The world's demand for figs appears to be on the increase. There are new markets coming into play which, hitherto, for economic or other reasons had not drawn supplies over the past few years since the War.

With the gradual re-establishment of more settled conditions in Russia and South-Eastern European countries, these markets are likely to draw gradually increasing supplies of figs in the future.

As regards prospects for 1926 atmospheric conditions during the past winter have been generally favorable. Rainfall has been normal and evenly distributed over the winter and spring months. All crops, including those of Sultanas and Figs give promise of substantially larger returns than last year.

Present estimates for the coming yields of Sultanas and Figs vary between 40/45,000 tons and 25/26,000 tons respectively.

C. J. GIRAUD & Co.

EXCHANGE QUOTATIONS

	CONS	TANTII Turkey		ATHENS, Greece				
DATE	NEWYORK Cents. per LTQ.	LONDON LTQ. per £	CROSS RATE N. Y /LONDON	NEW YORK DRACHMAS per DOLLAR	LONDON DRACHMAS per £	COSPOLI DRACHMAS per LTQ.		
aress for him	52.50	928.50	4.863	81.40	396 —	43.—		
2			The Carrie	State Contract		NAME OF TAXABLE PARTY.		
3	52.06	931. —	4.861	DENN STOR	MINISTER!	Street Trans		
4	51.75	937	4.856	_	STREET, ST.			
5	51 93	934.50	4.856	80.40	390,	41.95		
6	51.75	936.50	4.855	12 Maria				
7	Mary In	LENG BY	77 V	81.65	396.—	42.40		
8	51.87	936. —	4.856	81.35	395.—	42.20		
9	State inc	are M	-	- 4	10 1 7.			
10	51.56	940.—	4.854	81.40	395	42.10		
11	51.68	937.50	4.856	81.40	395.—	42.10		
12	51.87	935.50	4.860	81.10	394	42.05		
13	52.—	934.50	4.863	81.25	395.—	42.20		
14	by Water	rout to	institution.	82.05	399 —	42.80		
15	52 -	933.50	4.865	81.60	397.—	42.75		
16	own late bo	old more like	pus u s dille	Mills and To	estall ar esta			
17	52.75	921.—	4.867	74.—	360	39.—		
18	53.31	911.—	4.866	75. —	365.—	40.10		
19	53.25	911.50	4.865	75.45	367.—	40.25		
20	52.87	919.—	4 865	75.60	368.—	40.25		
21	-	-	rolling and	78.90	384.—	42.05		
22	53.37	910.50	4.864	77.75	378.—	41.40		
23	BERST I	000-			-			
24	106.0m	-		76.30	371.—	40.95		
25	53.87	901 —	4.864	75.30	366.—	40.30		
26	54.37	893.50	4.864	75.10	365.—	40.65		
27	54.56	887. —	4.864	77.50	377. —	42.75		
28	AUG UNA	OP T	-	77.70	378.—	43.15		
29	55.37	877.—	4.866	77.90	379 -	43.30		
30	Selia Tor V	Transaction of the same	Land see Did 1	day 2	the about the same	-		
31	55.12	880.50	4.864	78.50	382.—	43.25		
High	55.37	940.—	4.867	82.05	399.—	43.30		
Low	51.56	877.—	4.854	74.—	360.—	39		
Average	52.85	918.88	4.862	78.63	382.26	41.78		
Province High	52.75	994.—	4.867	81.50	396.—	42.35		
Previous Low	48.87	921. —	4.861	75.50	367.—	37.90		
Month Average	50.37	964.61	4.862	78.56	381.91	39.53		
(High	55.37	994.—	4.867	82.05				
lear low	48.87	877.—	4.850	10E 25	399 —	43.30		
to Date Average	51.93	935.78	4.861	69.81	325. —	35.35		
		000.70	1.001	74.79	363.56	38.94		

FOR MAY 1926

	SOFIA, Bulgaria				BEIRUT, Syria				
NEW YORK LEVAS per DOLLAR	COSPOLI LEVAS per LTQ	LONDON LEVAS per £.	BUCHAREST LEVAS per 100 LEI	LTQ. GOLD	NEW YORK SYRIAN PIASTRES per DOLLAR	COSPOLI SYRIAN PIASTRES perLTQ.GOLD	FRENCH FRANCS per DOLLA 5 S. P. per Fr		
ment, h		But to the		4.329	151.50	661.—	30.30		
		-	- Ca	_					
_	_	2	- 10	-		10-	_		
139.62	73.20	675.85	51.50	4 323	153.—	663.—	30.60		
139.62	73 20	675.85	51.30	-	153.75	668. —	30 75		
	-	-		-	159.50	692.—	31 90		
139.62	73.40	675.85	50.—	4.323	160.—	696.—	32. —		
139.62	73.20	675.85	50.—	4.323	159.50	693. —	31.90		
139.62	73.20	675.85	54.50	4.322	159.50	694.—	31.90		
139.62	72.70	675.85	54.50	4 323	160	697.—	32.—		
139.62	72.70	675.85	56.30	4.327	159.87	698.—	31.97		
139.62	73.20	675.85	56.30		_		_		
139.62	73.60	675.85	56.30	4.329	160.25	698.—	32.05		
139.62	73.60	675.85	56.30	4.331	164.25	712.—	32.85		
100 00	73.50	675.85	53.50	4.333	166.50	722.—	33.30		
139.62	110000000000000000000000000000000000000	675.85		4.333	166.25	723.—	33.25		
139.62	74.90 74.90	675.85	53.70 53 50	4.331	181.—	800.—	36.20		
139.62	74.90	675 85	52.90	4.337	171.50	752.—	34.30		
139.62		675.85	52.50	4.337	166. —	723	33.20		
139.62	74.90	675.85	52.50	4.335	152.75	660.—	30.55		
139.62	74.20	075.05	32.30	4.000	102.70	2701-005	50.00		
of Application	The Land	Story We	A most	i bright	2016	ME IN	V/5 (2)		
100 00	75 20	675.85	52.50	4.335	157.—	652.—	30.20		
139.62	75.20	675.85	53.10	4.335	156.50	690.—	31.30		
139.62	76.20	675.85	53.50	4.337	152.50	671.—	30.50		
139.62	76 20 77.90	675 85	55.—	4.337	152.25	666.—	30.45		
139.62	77.90	675.85	57.30	4.337	156.75	684.—	31.35		
139.62	11.30	070.00	07.00			W 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
139.62	77.30	675.85	56.50	4.338	157.37	685.—	31.47		
139.62	77.90	675.85	57.30	4.338	181.—	800	36.20		
139.62	72.70	675.85	50.—	4.322	151.50	652 —	30.20		
139.62	74.54	675 85	53.79	4.331	159.89	695.65	31.93		
139.62	74.20	675.85	58.50	4.338	152	659.—	30.40		
139.62	68.70	675 85	54.70	4.323	144.25	631.—	29.05		
139.62	70.94	675.85	57.14	4.332	147.96	644.83	29.59		
139.62	77.90	675.85	64.60	4.350	181.—	800.—	36.20		
139.62	68.70	674.—	50	4.322	129.75	572.—	25.95		
139.62		674.83	58.69	4.334	143.82	624.47	28.65		
159.02	73.09	0/4.83	36.09	1.001	110.02		KITEN FI		

THE EXPORT STEAMSHIP CORPORATION

Two years ago, struck by the dependable and efficient service rendered over a period of four years by a large proportion of the 110 cargo ships constructed at Hog Island, a special study was made of the performance of one of these ships and the results were published in Marine Review for December, 1923. The choice of the S.S. Hog Island was made for this study of a four-year performance record, it was stated at the time, because her record of continuous dependable service fairly represented her type, and furthermore because had been operated by this vessel the same company, the Export Steamship Corporation, New York, continuously since her trial trip, Oct. 10, 1919.

The general findings were that this American emergency—built merchantman, then over four years old, had had regular steady employment, having completed 13 voyages and started on her fourteenth, and had had an honorable, efficient career comparable with that of any merchant ship under any flag.

Two years have elapsed since this was written. The S.S. Hog Island is now over six years old and continues to give regular and dependable service. The efficiency of the Export Steamship Corporation, as indicated performance of this individual ship, was clearly recognized when, in the interests of economy, a consolidation of the three shipping board services from United States to Mediterranean and Black Sea ports became necessary, this company was chosen on its merits equipped to operate the much enlarged service for the Shipping Board.

In August, 1925, the Export Steamship Corporation purchased the entire fleet of 18 vessels which it was operating, at \$7.50 per ton. These vessels are all freighters of the *Hog Island*

type, 401 feet in length overall, 54 feet in beam, 32 feet in depth, of about 5,000 gross tons, 3,000 net tons and a deadweight capacity of about 7,800 tons. The main machinery is of turbine type with reduction gears. The boilers are of the water tube type and burn oil, and the speed is about 11 knots loaded. These ships, with two already owned. gives the Export Steamship Corporation a fleet of twenty fine cargo vessels in every respect in so far as ability to render safe and expeditious service is concerned, superior to many and the equal to any similar fleet operating under any flag.

The names of 17 ships of the fleet are: City of Eureka, Winona, Ossa, Saucon, Saugus, Sinsinawa, Corson, Hog Island, Luxpalile, Nobles, City of St. Joseph, Clontarf, Cœur d'Alene, Blair, Blue Triangle, Carenco and Liberty Land.

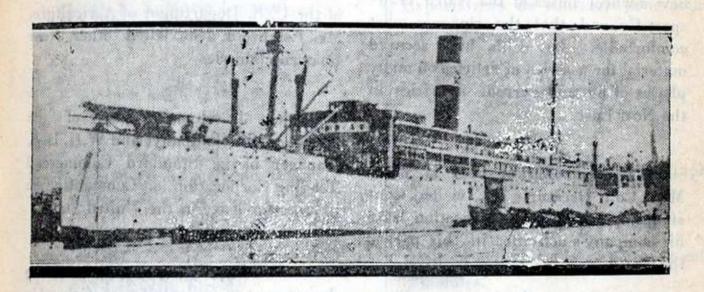
Under the terms of the contract covering the purchase, the company agreed to continue the regular scheduled services under the American flag for a period of at least five years. For the present, regular sailings are provided from New York, Boston, Philadelphia and Baltimore to numerous Mediterranean and Black Sea ports. Fortnightly services are maintained to the west coast of Italy and Marseilles, and to Malta, Alexandria, Syria, Palestine There is a monthly Coast and Greece. direct service to Greece and thence to Constantinople and Black Sea ports, and also a monthly service to North African ports.

At the end of the contract period the Export Steamship Corporation will have been engaged in this trade steadily for 11 years, a sufficient length of time in which to establish the need of American-flag ships and find out if patronage and support by shippers make it a profitable undertaking for the

TURKISH FLOATING EXPOSITION

The Turkish steamship Kara Deniz left Constantinople the middle of June on a cruise that will cover several It carries an exposition of months. natural and manufactured Turkish products that is designed to bring before the commercial world of western and northern European ports the many lines in which trade with Turkey can be developed. It has two sections, one being a display of samples of all sorts of Turkish products for export and one actually offering goods for sale. latter will offer a complete line of

Turkish cigarettes, amber work, meerschaum mouthpieces, beads and pipes,
Turkish delight, etc. There is a branch
office on board of the Banque d'Affaires,
and the Turkish Naval Band accompanies the exposition. The steamer
will, unfortunately, not be able to call
at any American port. The Turkish
Government has devoted a considerable
amount of money to this exposition,
which, it is hoped, will aid in increasing the export trade which already
exists, as well as in opening up new
markets.



Journal d'Orient

owners. It is an experiment in Americanflag operation which involves consequences of the greatest significance to the future of the American merchant marine in the foreign trade.

Protection against competition intended to drive these new American owners out of the trades that they are now pledged to maintain has been promised by the United States shipping board through Chairman O'Connor in these words: "If foreign owners start a rate war against American buyers of shipping lines recently sold by the shipping board with the idea of putting the American ships out of business, the shipping board will immediately take these lines back and operate them until congress meets and considers the

general question of protecting American ships under private operation."

The Export Steamship Corporation is one of the few steamship companies, organized during or shortly after the war, when shipping was so profitable and seemed so easy, who are alive today to tell the story. Even the names of most of them have by now been forgotten. The good reputation which this company holds today is founded on actual performance, as vouched for by the officials of the Shipping Board and Emergency Fleet Corporation. Henry Herbermann, president of the company, is largely responsible for its good reputation. He is not old-fashioned in the steamship business and has brought to it a keen, open mind, resourcefulness and tremendous energy.

PERSONAL NOTES

Mr. and Mrs. William T. Ellis sailed early in June for New York on the Dollar Line steamship President Polk. Dr. Ellis has spent the past six months in various countries of the Near East, having first come to Constantinople and since then visited Syria, Palestine, Irak, Persia and Egypt. He reports that he made the trip from Bagdad to Beirut on the first return service of the new s-wheel buses of the Nairn Transport Co. and that the trip was most comfortable. Dr. Ellis has secured material for a series of articles on many phases of life and current activities in the Near East.

*

Mr. R. S. Thomas of the A. E. Staley Mfg. Co., Decatur, Ill., visited Constantinople in June in connection with his company's activities in this part of the world.

*

Mr. H. H. von der Osten, member of the Oriental Institute of the University of Chicago, and of the Graduate School of New York University has arrived in Constantinople and is about to start on a trip of several months duration in Asia Minor.

*

Mr.Richard Schellens, of the Georgian Manganese Co., formerly with the Guaranty Trust Company in Constantinople, spent the early part of June in Constantinople. His company (the Harriman interests) are actively engaged in the development of their enterprise to extract and export the Caucasus manganese ore that goes in such large quantities to all important industrial countries. A large party of engineers and technical men arrived here on the

S.S. Providence at the end of May en route to the Caucasus.

*

Visitors in Constantinople during June on behalf of the interests of American business houses included Messrs. G. F. Mackay, Studebaker Corporation: W. Flynn, Chrysler Sales Corporation; Hensky, Marshall-Field & Co.; J. F. Thebiay, John Deere & Co.; Estabrook, of the U. S. Department of Agriculture. Mr. Estabrook also visited other Near Eastern countries.

*

Messrs. J. Roman Way, of the Standard Oil Company, and W.H. Day, Manager of the Standard Commercial Trading Corporation, left Constantinople in June for leave in the United States.

*

Prof. O. S. Morgan, head of the department of agriculture of Columbia University, who is making a study of agricultural problems in Greece, Syria and the Caucasus for the Near East Relief, arrived in Constantinople during June.

*

Messrs. Claggett Wilson and Douglas Robbins of New York, American artists, passed the last five weeks sketching in Turkey. They left Constantinople in mid-June for Smyrna with letters of introduction to Mustapha Kemal Pasha, whose portrait Mr. Wilson hopes to paint.

*

Miss Isabel Foster of New York, who is writing a series of articles on Turkey for the Christian Science Monitor and the magazine Asia, has been in Turkey for the past month.

BULLETIN DES OFFRES COMMERCIALES

Reçues aux Consulats des Etats-Unis d'Amérique dans le Proche-Orient

et à la Chambre de Commerce.

ADRESSES

des Maisons Américaines.

Mediterranean & General Traders Inc., 32 West Street,

New York.

The Q. R. S. Music Company, 135 St. and Walnut Ave.,

New York.

J. B. Ryan Sales Company, 1418 Main St., Joplin,

Missouri.

Universal Pictures Corporation, 42 Nebi Daniel St.,

Alexandrie, Egypte.

Irving Florman Company, 153 Lafavette Street,

New York.

Individual Drinking Cup Company, Easton, Pa.

M. Katzsenstein & Son, 21 Ten Eyck St.,

Brooklyn, N. Y.

Staybestos Staybe Mfg. Company, 8-10 Bridge Street,

New York.

The Wallace Barnes Company, Bristol, Conn.

American Hide & Leather Company, 6 Rue des Vinaigriers,

Paris (X).

G. O. Apikian, 75 Lexington Ave.,

New York.

Nature de l'Offre.

Importateurs de bois pour meubles.

Exportateurs de rouleaux pour pianos mécaniques.

Désirent importer des tapis turcs et persans.

Exportateurs de films cinématographiques.

Désirent exporter accessoires pour automobiles.

Exportateurs de verres métalliques.

Désirent importer de déchets de fabriques pour nettoyeurs.

Exportateurs d'accessoires pour automobiles.

Exportateurs de ressorts pour phonographes.

Désirent importer des cuirs.

Exportateur de pianos, cotonnades, habits usagés, plumes réservoirs et accessoires d'électricité.

MARKET REPORT of the IONIAN BANK LIMITED. Constantinople Branch,

for May, 1926.

For daily rates on the Dollar see Page 242-243

Sterling Rates

Opening	May	1st	935
Highest))	10th	940
Lowest))	27th	872
Closing))	31st	886

The market remained steady for the first fifteen days of the month, fluctuating within narow limits.

The firm belief that a satisfactory solution of the Mossul question was imminent started a large selling movement in Foreign Exchange, which caused considerable agitation on the market.

Despite several recoveries, the general tendency was always weak, the prevalent feeling being that there was no factor which would be likely to bring about a rise.

This opinion was reflected in the fact that the market quoted Sterling 2 piastres under spot for one week forward.

Flour and Wheat.

The market was firm throughout the month, with prices tending upwards. Best quality Anatolian wheat was strongly in demand, but supplies were not nearly sufficient.

As local stocks are composed almost entirely of second quality wheat, which contains 20%-30% oats, merchants have placed the following orders abroad in order to obtain the better quality wheat necessary for making a better mixture of flour.

Serbia .			 600	tons
Roumania			300))
Manitoba.	N.	2.	500))

Although the new crop is suffering from lack of rain, it should be no smaller than that of last year, as the area under cultivation is now greater than ever before.

As a result of the highly satisfactory reports on the U.S. and Canadian crops, prices in Chicago and Liverpool are on the downward grade. As this market is influenced hardly at all by quotations in the outside world, this decline has not resulted in any change in prices here.

Arrivals from May 1st, to 31st 1926.

SHIER OF		7	Cota	ıl	11,241
Bulgaria	10			ret.	79
Thrace	7:0	9.			1,285
Anatolia					9,877
From:					Tons:

End of month prices per oke in bulk, duty paid:

Country of Origin:			Piastres:
Anatolia, 1st quality,	Jan 1	TO.	19-2014
Anatolia, 2nd quality			16-181
Thrace	10		16-18

Locally Milled Flour:

Integral 1st quality: LT. 13-14.20 per sack of 72 Kgs.

Ditto 2nd quality LT. 12-13,70 per sack of 72 Kgs.

Barley.

The market remains quiet, with the lack of demand maintained.

Latest reports state that the Russian and Bessarabian crops are excellent, and it seems very probable that a large proportion of Foreign orders will go to these countries.

MARKET REPORT OF THE IONIAN BANK LIMITED. (Continued)

End of month quotations:

Pirs, per oke

Anatolia, 1st quality, delivered in bulk at Haidar Pacha Station 81/4
Thrace, 2nd in sack, f. o. b. 81/4
Tea.

Fair activity was experienced on our market towards the end of the month. important sales being effected for Russia and Persia in Fine Indian Orange Pekoe and China teas.

Markets at origin and in London are firm, with prices maintained.

Some apprehension is felt about the Indian crop, which has suffered considerably from climatic conditions.

Latest quotations:

	Pence per 1b.
Ceylon Orange Pekoe	Common. 20—22 Medium . 21—23 Fine 27—31
Java Orange Pel	soe 21—24
Java Pekoe	18—19
	Medium 22-24
Pekoe	Flowery 25-30
Indian Pekoe	19-191/
China	91/4-171/4
Coffee.	Control of the Contro

Owing to unsatisfactory reports regarding the new crop. merchants were anxious to cover their requirements, and good business resulted throughout the month.

This increased demand brought about a rise in prices.

Markets at origin are very firm, with prices tending upwards.

Latest quotations:

s. d.

New York Standard :-

Rio	No.	3	W	100 -	2
))))	4	1.81	98 -	New Crop prompt : c.l.f. Co
))))	5		96 -	Cons
))))	6		84 6	op per cwt. t shipment, Constantinople
))))	7		93 -	ople

Local quotations in transit: Rio No. 7, Shillings 94. Rice.

Transactions were very limited, being hampered by the new 21/2% consumption tax.

Prices were, nevertheless, maintained, but imports are insignificant.

Latest quotations:

Es. d.

Rangoon (Alexandria) No. 3

double bags prompt shipment
Siam «Garden» No. 1 ditto

Textiles.

Local stocks are very low.

Markets at origin are a bit firmer than in April, with an upward tendency.

The newly introduced consumption tax of 21/2% is hindering operations considerably. Small buyers are trying to get into touch with sellers at origin and thus go over the heads of local merchants, which has led to disturbance in the local market.

The market is holding off buying from origin owing to the heavy fall of about 1/- in prices, and also to new local fiscal legislation. Stocks are low, having been reduced to 500-600 bales.

American Sheetings:

« A » (3 yds. equal 1 lb.) 13 ½ cents per yard, c. i. f. Constantinople. Local market price per piece of 40 yards (duty paid) LT. 12.20.

«CCC» (3 yds. equal 1 lb.) 12½ cents per yard, c. i. f. Constantinople. Local market price per piece of 40 yards (duty paid) LT. 11.90.

Japanese Sheetings:

Lion «CCC» (13½ lb.) £ 0.19 c.i.f. per piece of 40 yards. On spot, in transit, 19/9. Local market price for same (duty paid) LT. 10.60—.

« Dragon C » (13 lbs.) 17/9 nominal c.i.f., per piece of 40 yards. On spot, in transit, 18/3 nominal. Local market price for same (duty paid), LT. 10.20.

MARKET REPORT OF THE IONIAN BANK LIMITED. (Continued)

Carpets.

The decision of the Government to apply the 2½% consumption tax to carpets warehoused in transit caused an entire stoppage of business during the first half of the month. Such strong representations were made to Angora, however, that the tax was speedily abolished. Turkish carpets sold on the market will also be tax-free.

Business resumed strongly; with holders anxious to dispose owing to an overstocked market which becomes even more overstocked every day, thus providing excellent opportunities for buyers.

Arrivals:

Persia: 1,000 bales containing Tabriz, Gioravans, Strips, Mossuls, Beloutch, Kemere, etc.

Caucasus: 60 bales consisting of Guendjé, Kazaks, Shirvans, Cabistans, etc.

Principal Sales:

Effected in Tabriz, Gioravans, Muskabad-Mahals, Strips and all grades of Mossuls.

Description Price per Stocks Gioravans high piled . . Lt. 111/4-121/2

sq	. m.	Large
Heriz 14-161/2))	Med.
Heriz & Gioravans		
old fashioned. 17-35	»	Small
Tabriz 13-16))	Large
Tabriz fine 18-35))	Med.
Saruk & Maharadja		
high piled 38-45))	Small
Meshed high piled 10-25))	Large
Kirman high piled. 18-25))	Large
Kirman old		
fashioned 45-60))	Small
Keshan high piled		ite alain
& old fashioned 55-110))	Very small

Kelleys..... Sh. 32-40 sq. m. Large

Med.

Large

Kelleys 80-130 piece Med.

Strips Ardebil short 30-35

Shiraz Rugs &

Mossul Zendjian . . 17-20 »

Gendjé - Kasaks

mixed with long Ltqs.

& narrow...... 28-35 piece Med.

Shirvans fine..... 40-65 » Large
Cabistans...... 75-110 » Large
Sumaks....... 10-13 sq. m.Large
Afghans...... Sh 2/6-3/3 sq. ft. Large
Bokhara mixed

sizes » 7-10 » Med.
Nidge new rugs Lt.10.50-11 piece Small
Nidge new mats . 2.50-3.25 » Large
Kelims 25-35 » Large

Tobacco.

The market continues very calm, with sales again insignificant.

Arrivals from 1st to 31st May, 1926.

From	Quantity Kgs.	Plastres
		per Kg.
Samsoun	326,000	150-220
Trebizond	67,000	70- 90
Adrianople	649,000	60- 80
Broussa	850,000	50 - 75
Ismidt	374,000	60- 90
Duzdje	621,000	70-100
Hendek	182,000	-60- 90
Ada-Bazar	25,000	60- 90
Smyrna,	84,000	60-150
Sinope	15,000	60- 80
Gunen	214,000	60- 85
Balikesser	100,000	50- 90
Guevzeh	30,000	40- 60
Gueyve	147,000	50- 70
Cartal	62,000	40-120
Shile	3,000	50- 85
Tchataldja	48,000	40- 60
Adana	18,000	60- 90

Total 3,815,000 kgs.

MARKET REPORT OF THE IONIAN BANK LIMITED. (Continued)

May, 1926.
uantity Kgs.
35,000
2,000
1,000
3,000
300,000
2,000
3,000
24,000
370,000

Stocks as at 31st May, 1926, Kgs. 18,000.000.

Opium.

The smallness of sales has been largely due to the shortage of stocks, but the drop in exchange; together with the new 21/2% consumption tax, has also been instrumental in holding up bus? iness.

Estimates place the 1926 crop at 4500 cases, which is roughly the same as last year's.

Some districts such as Eskichehir. Guiv and Balikesser, which last season produced about 350 cases, are practically bare of new crop, but this is compensated by larger crops in other districts.

The sole remaining stocks are:-

	Druggi	sts	· .	h				45	case	s
	Soft .		,					50	"	
	Malatia	ı						70	"	
Sales	totalled	86	3 0	as	es	, a	S	follo	ws:	
Distr	ict			C	ase	S		Ltqs	. per	oke
Soft S	Shipping									
lilé				1	12		34	1 -		

THE RESERVE OF THE PARTY OF THE		22.000	
Druggists:			
Ak-Chehir	10	29.30	29.50
Yalovatch		27.50-	-
Bolovaddin - Karahis.	12	29 —	
Akchehir	13	29.—	
Karagatch	3	28 —	

Karagatch..... 3

Hadjikeuv. 2 35.50—

Ak-Chehir 6	29 —
Ak-Chehir 11	28.75
Urgup 2	32 —
Kutahia 2	25.50
Karahissar-Sandikli . 7	28.75
Sandikli 5	28 —

Mohair.

The market in general is firm on about the basis of the prices of the last sales.

Several hundred bates were purchased for export at Angora, but both the quantity and price have been kept secret.

About 3000 bags of the new clip have already arrived here.

Sales:

District	Bales	Plastres per oke
Angora	138	160
Tchoroum	50	160
Saframbol	48	1721/4
Eski-Chehir	40	1721/2
Angora	70	165-167
Kutahia	40	185
Saframbol	83	165
Fine	13	200
Bey-Bazar	50	170
Angora	- 50	170
Castambol	94	144-145
Tossia	37	147 ½
Yosgat	103	1621/2
BolovadKarahis.	153	167 1/2 - 170
Yosgat	88	173
Eskichehir-Karah.	45	168- 170
Amassia	46	161
Angora	102	158
Mihalitch	28	150
Total	1,278	Edwidsel

(The above figures are for unsorted mohair including a varying proportion of Inferiors and Rejects).

MARKET REPORT OF THE IONIAN BANK LIMITED. (Concluded)

Wool.

The season for the new clip begins now, 150 bales having already arrived here and part of them having been sold at 80 piastres per oke.

In the Interior, prices vary for small lots from 65 to 70 piastres, and it is reported that up to 80 piastres has been paid lately. The new clip is said to be in much better condition than last year's.

Large arrivals from the Interior are expected shortly.

Stock comorise 800 bales of the old clip (Karahissar) and 100 bales new clip, with quotations established at 70-80 piastres per oke.

Wax.

Prices range from 175 to 177 piastres with little activity on the market.

The demand from Europe which, as we reported last month, could not be properly met owing to difficulties presented by local fiscal legislation, has been still further hampered by the application of the 2½% consumption tax.

Hazel Nuts.

A sharp advance in prices has been experienced this month.

This is attributable to the report that the new crop is estimated not to exceed 25% of last year's, as well as covering by short-sold exporters.

End of month quotations for immediate shipment:

F. O. B.

Kerassund	Ptrs.	per oke	105	
Ordou))	»	103	
Trebizond	D))	100	

Persian Sweet Almonds.

The market continues to be very

quiet, with quotations established around 175 piastres per oke.

Gum Tragacanth.

The demand has been maintained, with the market firm, for lower qualities, but these are now exhausted.

Sales:

Туре	Sacks	Plastres per oke
BREDTE AND		ex store Constantinople
Blond (Inferior)	21	161
Natural	6	172
White	11	275
Yellow	24	161
Blond (Inferior)	17	180
White	5	280
Blond	24	190
White (Inferior)	3	245
Blond Natural	29	180

Furs & Skins.

The demand has been steady for foxes, particularly for the better qualities.

Such few hares as were left on the market were of low quality, but were nevertheless cleared off at high prices.

Markets in general are quiet owing to this being the dead season.

Sales:

		Piast	res per skin
Hare 54,	54,500	at	53-68
A mil. 19917		LT	. per pair
Fox	12,100	at	61/2-191/2
Wildcat.	2,800	at	3.20 - 4.20
Otter	100	at	27-28
Wolf	150	at	81/2-91/4
Jackal	1,700	at	3-3.30
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Marten.	1.280	at	37-48

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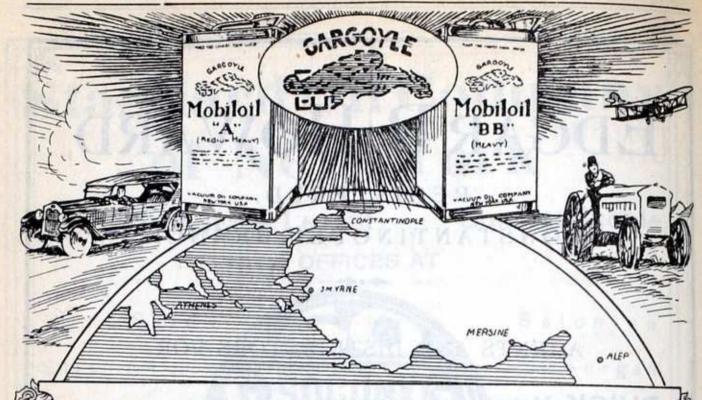
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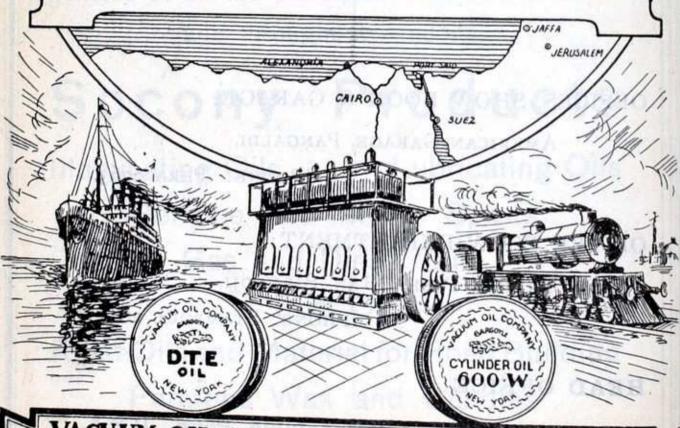






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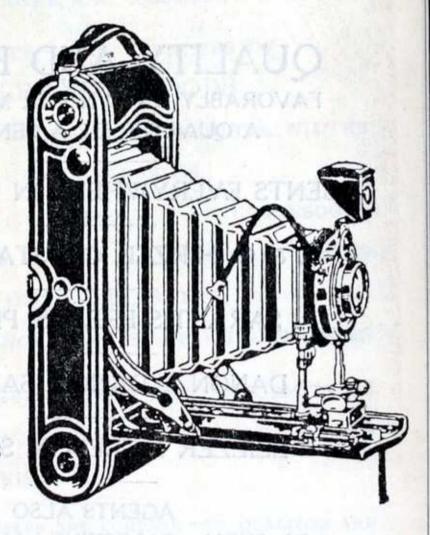
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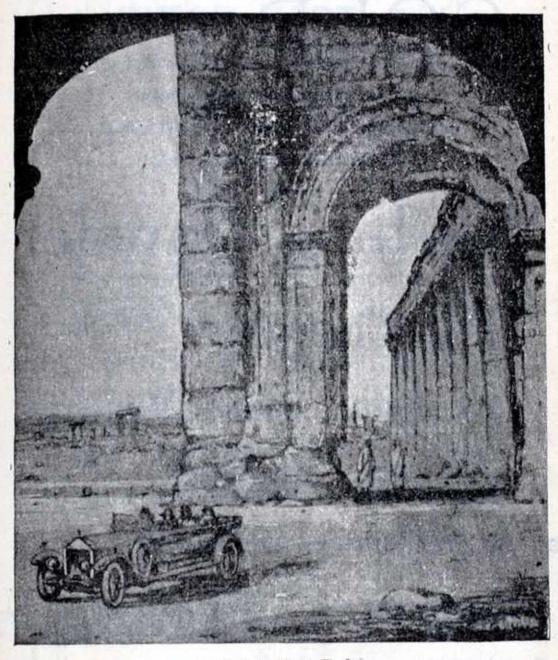
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Varelas, William, Agent of F. A. Hart & Co., Chicago. Importers-Exporters.

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