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# Levant Trade Review

PUBLISHED MONTHLY AT CONSTANTINOPLE BY THE

### American Chamber of Commerce for the Levant

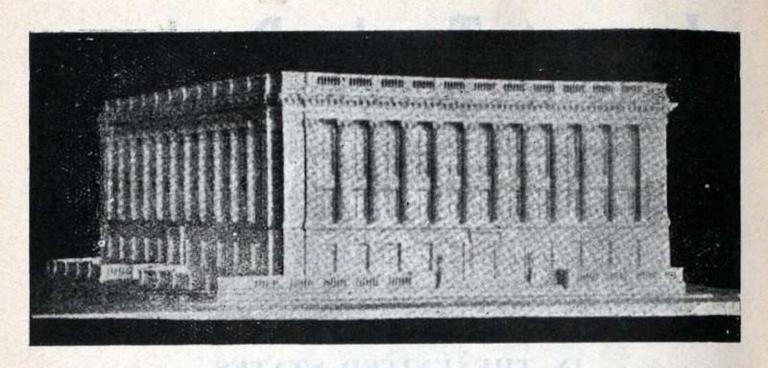
(INCORPORATED)

# NEW HOMES OF CHAMBERS OF COMMERCE IN THE UNITED STATES

In the United States two notable monuments of commercial achievement and idealism have recently been inaugurated, one national and one municipal.

In the city of Washington the new building of the Chamber of Commerce of the United States has been thrown open as headquarters dedicated to American business. It is a worthy building, of dignified classic splendor; its range of great columns and balustrade makes a one-motif monument although housing four stories of offices and halls. Unfortunately we can here reproduce only a picture from a model; a view of the structure as completed gives a still finer impression. It typifies the extraordinary development of associated activity on the part of trade and commercial organizations, and will serve as a national gathering place for more than 1,300 of these organizations constituting the basic membership of the National Chamber. It will be jointly their permanent home at the national capital, expressive of the common purpose and interests of all branches of industry and commerce.

The new building at Washington has been designed to afford to member organizations facilities for meeting at the Capital, in which respect it differs from any other of the buildings typifying special fields of national activity centered about the seat of government. The entire main floor will be devoted to the constituent organizations of the Chamber. This floor contains a series of halls and conference rooms suitable for a gathering of any size up to 1,000 persons. These are ranged about an open court or patio, arcaded on two sides, with a central fountain,—



Home of the Chamber of Commerce of the United States at Washington, D. C.

one of the most attractive features of the building. The Council Chamber, or auditorium, with a seating capacity of 1,000, extending along one side of the court, is designed for the use of larger conventions. Adjoining this is a reception room with a seating capacity of 400. For smaller meetings there are: a hall which will accommodate 500 persons, a conference room seating 200 and three committee rooms. An unusually spacious entrance hall affords direct access to the court and auditorium. The three upper floors are now occupied by the administrative staff and research divisions of the National Chamber. They make provision also for meetings of the Board of Directors and for committees.

The second monument mentioned at the beginning of this article is the *Chamber of Commerce* at Boston, Massachusetts. Boston now has the distinction of having the largest and best equipped commercial organization building in the United States. Its handsome new 14-storey structure, erected at a cost of more than \$6,000,000, contains many new features in addition to having the largest dining-room facilities in Boston.

The building was opened formally on October 6 with a week of celebration. The 8,000 members, as well as representatives of other commercial and trade organizations and distinguished guests, joined in the jubilee.

The first to the twelfth floors of the building are being rented for business offices. Each office contains an individual washstand and wardrobe with running hot and cold water. Ice water is supplied on each floor.



Chamber of Commerce at Boston, Massachusetts

The entire fourteenth floor is given over to business and semi-club facilities for the members of the Chamber. The thirteenth floor contains the general offices of the organization and committee rooms. These two floors are reached by four express elevators, while ten other elevators serve the entire building. The main dining room has a vault of 27 feet and is of the Georgian period of architecture. A \$15,000 organ has been installed. There are also facilities for moving pictures and broadcasting, as well as the latest method of amplifying the voice of speakers, so that they can be heard throughout the dining rooms.

The members' lounge is of Colonial design. Much effort has been spent in making this room as comfortable and informal as are the old homes of New England and in keeping with the hospitality of early New England days.

### FOREIGN STUDENTS IN AMERICA

In the official program of the American Chamber of Commerce for the Levant, adopted in 1916, one of its aims was declared to be:

The founding of scholarships for students from the Levant and the Balkans to be educated in commercial and industrial schools and colleges in the United States.

It is known that a considerable number of Egyptian students have been placed in educational institutions in the United States. Persia also is represented, and so is Bulgaria. But the field is open for considerably enlarged activity along this line.

A press telegram from Mexico City, quoted below, indicates one way in which such activity may bear fruit.

Mexican students are enthusiastic over the possibilities of entering American colleges through a scholarship project that has been approved by President Obregon. This project calls for the gift of twenty or more scholarships in the leading American universities to deserving Mexican students.

A group of American capitalists some holding interests in Mexico others with only the best wishes for the betterment of relations between the wo countries, have agreed to finance the scholarships, numbering about twenty each year.

It is reported from Teheran that the American Government has proposed that the \$110,000 to be paid by the Persian Government in connection with the murder of Major Imbrie, the American Consul, should be invested to serve as a fund for providing scholarships to send Persian students to universities in the United States.

In this relation it is interesting to note an International House has just been erected for foreign students of Columbia University. About this a New York correspondent to The Times, London, furnishes the following account:

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- New York City, one day met a young Japanese student trying to find his way to a lecture room. The two got talking, and the American learned that the Japanese had been at college for over three weeks, but had not as yet made a single acquaintance. For the first time, the American realized the loneliness of the foreigner in a strange land. He therefore decided to do something for the foreign students of Columbia, in order to make them feel more at home in the great city. So he founded a club for them.
- The Inter-Collegiate Cosmopolitan Club was organized, and for many years it did splendid work, bringing the students into touch with each other and with American students. The originator of the club, on leaving college, decided to devote himself entirely to the work of the club and, as the years went on, under his guidance the activities of the club steadily expanded. In recent years, however, the question of accommodation for the students of Columbia had become an acute problem. New York had outgrown its housing, and rooms were difficult to get and costly. For the foreign students, with a limited capital in a depreciated currency, living expenses were unbearably high. It was clear that something further was badly needed to improve their lot. That something has now been done, and done on a big scale.
- \* A plot of ground was acquired on the banks of the Hudson River, adjoining the small park in which stands the tomb of General Grant. Here there has arisen a splendid ten-storey building, containing rooms for 1,000 students. Each room is furnished as a bedroom and study combined. Two-thirds of the rooms are now occupied by men and one-third by women.
- The men and women share the club rooms on the first and second floors, and they cooperate in all club activities. And these are many. For the club is now a fine institution. There is a large auditorium, to seat over 1,000 people; under it there is a gymnasium, where dances are held once or twice a week. There are a number of reading and smoking rooms and a large central lounge. On the basement there is a self-service café in the American style.
- The view from the building across the blue river to the rocks of New Jersey is splendid. It is, indeed, a happy home that has been raised for the foreign student in New York, one where he can live for roughly the same cost as in a London or Oxford boarding-house, and, at the same time, enjoy a social life of a most attractive kind. The club counts among its members representatives of some 65 nations and nationalities. The largest groups are those from the British Empire, from the Far East, and from the United States itself.
- \* It was Mr. John D. Rockefeller, jun., who thought of the house and built it, with its foundation firmly set in the New York rock. His idea cannot have cost less than £500,000, and there it stands to-day a witness to the larger idealism that is steadily swinging America back towards cooperation with the rest of the world. On Saturday, November 8, Mr. and Mrs. Rockefeller, together with the club founders, Mr. and Mrs. Harry E. Edmonds, declared the club open and handed over to the club members their new home, International House, with its motto engraven over the door,

'That Brotherhood may prevail.'

## Standard Oil Company of New York

Department of the Levant Constantinople.

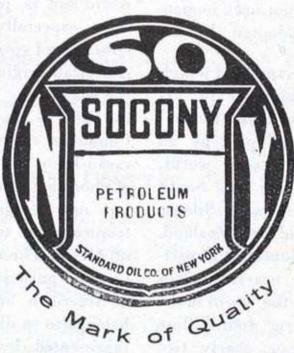
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### Potatoes, Corn, etc.

Celebration of the 432nd anniversary of the discovery of America reminds the Trade Record of the National City Bank of New York of the contributions which the distinctively "American" food plants supply to meet the constantly increasing food demands of the population of the globe. These distinctively American food plants, says the Trade Record, are not only numerous but have been adopted by all

parts of the world. Take the potato for example, of which man made the acquaintance in his early exploration of South and Central America; it has been adopted by all sections of the temperate zone world, Europe as a whole, North and South Africa, northern Asia especially Siberia and Japan, Australia and New Zealand. The figures of our Agricultural Department show that of the nearly six billion bushels grown in the world in the pre-war year 1912 over four billion were produced in Europe, nearly two billion in Germany alone, while the total production in the Americas, its birthplace, was in that year less than one billion bushels, that of the United States less than a half billion bushels. The sweet potato, also a native of tropical America, is now grown in many parts of the world and especially the Pacific Islands and the eastern frontage of Asia.

Corn, another distictively American product, has made friends in all parts of the world especially as a food for meat animals, and while the United States still grows more than one-half of the world's annual crop of 4½ billion bushels, Europe's production in the five years preceding the World War averaged about 500,000,000 bushels per annum, Asia nearly 100,000,000. North and South Africa, 75,000,000. Argentina ranks second to the United States as a corn grower, her crop averaging about 250,000,000 bushels

a year against the usual three billion of the United States. Rumania is apparently the biggest corn producer of Europe, its outturn, according to official figures, in the post-war period averaging about 100,000,000 bushels a year, the chief food value of the corn being its power to produce meat for human food.

The tomato, also an American plant, has made friends in other parts of the world and is produced in great quantities especially in southern Europe. Other food products distinctively of American origin now widely distributed the world over include the pineapple, the cassava, from which the tapioca of Commerce is produced, peanuts and the cacao-bean utilized in the production of chocolate, clearly of American origin but now largely produced in other tropical areas especially the west coast of Africa, The cocoanut as now utilized for food purposes is also believed to be of American origin, for the cocoanut belongs to a distinct family of palms represented by about 200 species in tropical America and only two species in Africa, and these very similar to American types.

Passing from food products to other American plants now utilized industrial purposes, the most important which have been adopted in other parts of the world are the india rubber tree and the tobacco plant, both of which are apparently of American origin. Tobacco, of which man made his acquaintance in America, is now grown largely in Europe, India, China, Japan, the Dutch East Indies, and North and South Africa, though, nearly one-half of the world's crop of two billion pounds per annum is still grown in the United States with a farm value of nearly a half billion dollars per annum. Probably the most "traveled" American plant is the india rubber tree, originating in South America especially the Amazon Valley but adopted in recent years by the tropical countries on the opposite side of

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the globe, notably India, Ceylon, the Malayan Peninsula, and the Dutch East Indies which now with their rubber plantations turn out far more of rubber than the entire American area from which they were stocked.

Curiously, adds the Trade Record, our imports of these produces of distinctively "American" origin now amount to over \$250,000,000 a year value, coming in very large share from the other continents, notably india rubber from the opposite side of the globe, cacao largely from West Africa, tobacco from southern Europe and the Dutch East Indies, and pineapples largely from our Hawaiian Islands and in lesser quantities from other parts of the world.

### American Medal for Serbian Geographer

The American Geographical Society of New York has presented the Serbian physical scientist, Dr. Yovan Tsviyitch, professor of the University of Belgrade, and president of the Serbian Academy of Science, with a gold medal, in token of recognition of his services in the field of geography.

Percival Dodge, the American Minister at Belgrade, in presenting the

medal to Dr. Tsviyitch, said:

« Until the war America knew of Serbia and the Southern Slavs only through the emigrants - poor people, who came to the United States to earn a living. The Great War spread the fame of the Serbian Army to the most distant parts of America. Humanitarian societies hastened to the help of the Serbian Army and refugees. After the war a closer intimacy grew up among the people of both nations.

American tourists, bankers and merchants began to visit Jugoslavia, while Jugoslav physical scientists and professors did not fail to enlarge their The first acquaintance in America. result of this cultural phase of contact between Americans and Jugoslavs is the recognition by one of the greatest American scientific societies of Dr. Tsviyitch, in sending him its medal, as a sign of esteem for his scientific achievements. »

### Files of Review Wanted

In order to fulfil the request of the New York Public Library of New York City, which desires to complete its file of the Levant Trade Review, the following copies of the magazine are needed:

Volume II No 4 (March 1913) Volume VI No 1 (June 1916) Volume VI No 2 (Sept. 1916) Volume VI No 3 (Dec. 1916) Volume VII No 1 (June 1919)

Any persons in possession of files of Volumes I to VI, of the Levant Trade Review, or individual copies as named above, who would be willing to part with them, are asked to communicate with:

The Executive Secretary

American Chamber of Commerce for the Levant

Yildiz Han, Galata Constantinople.

### The Ports of Bulgaria

The principal Bulgarian ports on the Black Sea are Varna and Bourgas. Exports from northern Bulgaria pass through Varna, for Greece and Turkey especially, and in smaller quantities, for Italy, France and other European States.

During the year 1923, the port of Varna was visited by 596 hoats, of a total tonnage of 681,476. Twenty-three nationalities were represented in the following proportions: 33 % Bulgarian, 17 % Italian, 13. 5 % English, 9. 4 % French, 6 % German, 4 % Dutch, 4 % Greek. 79,588 tons of goods were unloaded and 11,288 passengers disembarked, while 108,917 tons of goods were loaded and 13,539 passengers taken on board.

Prior to the war the total imports and exports of Varna amounted annually to 326,415 tons, and represented 20 % of Bulgaria's foreign commerce.

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Bourgas is the port for southern Bulgaria and in part north western

Bulgaria.

During the year 1923, Bourgas was visited by 632 boats of a total tonnage of 684,200. Nineteen nationalities were represented as follows: 49 % Bulgarian, 18% Italian, 10% English, 10% Dutch, 7 % German, 6.4 % French, etc. 86,267 tons of goods were unloaded and 7,666 passengers disembarked, while 151,430 tons of goods were loaded and 8,779 passengers embarked.

The total movement of commerce at Bourgas for the year 1923, amounted to 137,697 tons as compared with 37',

000 tons before the war.

### The New Customs Tariff in Greece

Hellenic Government having denounced all its treaties of commerce with foreign countries, has applied a new customs tariff, effective December 10.

By this tariff Greece has, so far as possible, conformed itself to the real economic conditions of the country without following a general policy either of free trade or protection.

As an agricultural country, with few industries, Greece would tend to avoid protection of products of first necessity, even those of which Greece may have her own supply. This tariff has, however, increased the taxes on articles which the country does not produce and which come under the category of luxuries.

The system of maximum and minimum taxes has been adopted. The maximum tax will be applied on goods of all countries unless otherwise speci-

fied by reciprocity treaties.

The new tariff gives taxes in gold drachmas and establishes as unit of weight the kilo and its multiples. The duty will be collected in bank-notes at the rate of conversion ordered by Presidential Decree, as recommended by a special commission.

The products which Greece seeks to take into special account are raisins,

tobacco, wine and oil.

Greek raisins interest especially the markets of Britain, the United States. Holland, Germany and Russia. The United States, Germany, Holland, France and Italy absorb the tobacco crop. France, Belgium, Holland, and Germany are interested in Greek wine. Olive oil is exported to France, the United States, Italy, Egypt, Bulgaria, Roumania, and Russia.

### Notice

The American Chamber of Commerce for the Levant has received a notice from the Norwegian Consulate General at Constantinople that in virtue of a law of July 11 th, 1924, voted by the Norwegian Parliament, Kristiania (Christiania), capital of Norway, will change its name and will be called Oslo on January 1st, 1925.

### Consortium of Hellenic Banks

Upon the initiative of the Governor of the National Bank of Greece, the principal Hellenic banks have organized a consortium for undertaking, with Greek capital, large public works.

Under the name of "Consortium d'Etudes et d'Entreprises", with an initial capital of 10,000,000 drachmas, the ten following banks are interested: National Bank of Greece, Bank of Athens, Orient Bank, Ionian Bank, Commercial Bank, Industrial Bank, Bank of National Economy, Banque Populaire, Banque Générale and Banque des Valeurs.

Propositions which are under consideration include the creation of an adequate water supply for Athens and Piraeus, and various hydraulic works, especially in Thessaly, such as the drying up of marshes, protection against floods and utilization of water-

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### Danube Navigation

The great seaports of North Germany, as well as the river ports of Bavaria, continue to watch with closest attention everything that affects the navigation of the Danube, the future trade channel between central Europe and the Near East, Asia Minor, Russia and Persia. Regensburg already calls itself the Hamburg of the south.

In the meantime, however, the Sulina arm, the main channel of the Danube through the delta flats, continues to cause great trouble to shipping by its chronic tendency to silt up. Up till the outbreak of the war in 1914, the Sulina arm was kept in good order, but during the war, and especially after 1916 when Rumania joined forces with the Entente, the dredging arrangements fell into neglect. Owing to the war with Turkey, too, trade on the Black Sea came to a complete standstill. Experts say that the redredging of this arm of the river would now involve expenditure too great for Rumania to contemplate.

Owing to the uninterrupted silting up of the Sulina arm, and the assumed impracticability of rendering either of the other two main arms, the Kilia and the St. George, navigable, a project was mooted by German engineers during the German occupation to shorten the natural course of the Danube by cutting an artificial channel between the Danube and the sea, from Czernawoda to Constanza, parallel to the petroleum pipe lines.

But this increased silting up has now induced Rumanian engineers to propose another solution, and Hamburg is curious to learn whether it is likely to be carried out. The Rumanians maintain that the St. George's arm, which is at present only partly navigable, could at a comparatively small cost be deepened and regulated into a useful artificial channel. This, it is claimed,

could be done without dertiment to the interests of the harbors of Braila and Galatz. It is calculated that the work could be completed in less than two years, and many engineers regard the plan as affording the only feasible solution of the difficulty.— C. S. Monitor

Third-class accommodation on a modern Transatlantic liner is very different from what it was before the war, and, while not comparable with the luxury of the first class and second class, nevertheless provides quite a number of comforts. This, coupled with the need for economy on the part of many travellers, is producing a new type of voyager, for which the shipping companies are prepared to cater by reserving a section of the third-class accommodation especially of passengers in this category. Now that third-class passengers have such excellently appointed dining saloons, with music provided by the ship's orchestra, it is small wonder that persons desiring to keep down travelling expenses, take advantage of the greater privacy secured by the installation of cabins, as compared with the old form of open The possibility is held out berths. of the creation of a new travelling public, which will help to offset the absence of emigrant traffic from so many months of the year.

From statistics made public by the Bureau of Public Roads of the U.S. Department of Agriculture, covering the beginning of the Registration Year to July 1, 1924, there are owned in the United States 15,552,077 motor cars and trucks. 13,645,726 are private passenger cars and 1,831,405 are trucks. This is an increase in motor vehicle ownership of 459,950 from the first of the year and an increase of 3,313,702 motor vehicles owned since the close of the year 1922.

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27, Tepe Bachi, PERA

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### Motor-Fuel Development

Recent tests in France of Ivan Makhonin's method of utilising in the ordinary internal-combustion motor the heavy oils have given successful results. "Mazout" or petroleum residue, which it has hitherto been possible to use only in the cumbrous Dissel engine, will now be available for ordinary use. Details of the invention are kept secret for the time being, but it is said to consist of a simple apparatus which may be attached to the automobile engine.

Not merely crude petroleum, according to experts who have seen the invention work, but also mineral oil secured from shale, oil from coal tar, and crude oils of vegetable origin may be used in it with complete success.

The Makhonin invention is declared to offer other advantages besides that of economy. It causes to be "exploded" in the motor all the elements in the fuel which are inflammable, although they are introduced separately. The result is increased efficiency.

The customary gasoline, according to the inventor, explodes too suddenly to give the maximum output of energy. He claims that he causes other fuel to burn more slowly, so that the force exerted on the piston head in the cylinder is continuous over an appreciable time.

Professor Maible of Toulouse, has, likewise been working on the development of mineral and vegetable oils, and has announced the discovery of producing artificial petroleum from them. His first results were obtained from linseed oil with electrolytic copper, associated with aluminium as a catalytic agent. Recently he had been experimenting with the catalytic decomposition of fatty acids. He found that by using chloride of magnesium as a catalytic agent he could obtain 68 per cent of artificial petroleum from a mixture of

acids extractdenfrom li seed and arachis oils. From this petroleum it was possible to distil motor spirid and benzene, as well as the heavy and viscous oils. The process was a simple one.

Professor Maihle claims also to have succeeded in producing his synthetic petroleum in the same way from beeswax and chlorophyl, and states that there might be an opportunity of developing its manufacture as a by-product of industries which use cellulose and other wood products in the manufacture of paper, artificial silk, &c.

### World's Sugar Crop

The sugar year 1923-24 which closed at the end of September brought forth some notable crop outturns. A new record has been made for the world crop; the total of 19,650,000 long tons is more than a million tons greater than the total for 1914-15 which hitherto constituted the high mark for production.

The season's honors go to the cane sugar countries. For the first time in the annals of the trade, Cuban factories have made over 4,000,000 tons of raw sugar, or more than one-fifth of the entire world supply. All but a small fraction of the Cuban crop enters world trade. British India, the second largest sugar-producing country, made a crop estimated at 3,266,000 tons. This total comes close to the highest recorded production and is above the outturn for the preceding five seasons. India's exports are negligible and are more than compensated by imports. Hawaii has exceeded the hitherto unattainable total of 600,000 tons, a notable event in a territory so thoroughly and scientifically developed as the Hawaiian Islands.

In the season which is now beginning, interest centers in the beet sugar countries. The European crop at present under way has been estimated

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by a prominent Continental authority at 6,700,000 tons, raw Comparison of this with the total of 2,600,000 tons in the season 1919-20 indicates the recovery made by the European sugar industry from the lowest point of depression. The best production in Europe was during the season of 1912-13 when more than 8,300,000 tons were produced. Progressive declines since that season continued until 1919-20, after which an upward trend began. The estimate of 6,700,000 tons announced at the opening of the current European campaign will be affected by weather hazards and is regarded in some quarters as too optimistic.

For the American beet sugar crop an outturn of 848,000 long tons is anticipated. This represents a crop of average size, between the maximum of nearly a million tons and the minimum for the past ten years of 616,000 tons. Owing to a considerable shortage and delay in the Louisiana cane crop and the relatively small supplies available before the new Cuban crop begins, it is expected that the beet sugar crop will be marketed as rapidly as possible in order to take advantage of the price situation. There is a general expectation of increased crops of sugar this season throughout the producing countries.

### Potash from Dead Sea

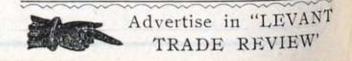
Recent investigations indicate that the Dead Sea may become the greatest financial asset of the government of Palestine. It has been found that the waters contain a very strong precipitate of potash which, by a simple process, can be extracted at an expense of about \$5 a ton. Including transportation charges and governmental tax the product can be delivered at the port of Haifa at a cost of \$15 a ton, it is estimated, against the price of \$30 now obtaining for potash in Europe.

### The House of Studebaker

The Studebaker automobile is one of the romances of modern industry, with a background reaching to the small blacksmith and wagon-making shop of John Studebaker, built in 1830, near Gettysburg, Pennsylvania Five sons of John Studebaker grew up in the footsteps of their father, and as a result the world-wide Studebaker Brothers Manufacturing Company was developed. Its headquarters were at South Bend, Indiana, but important factories were erected in the State of Michigan. All types of vehicles as well as harnesses were manufactured.

A quarter of a century ago the Studebakers entered the new automotive field, and in 1911 the Studebaker Corporation was founded with assets of \$23,000,000. The World War record of the Corporation was one of remarkable achievement and devotion. During the period of the participation of the United States in the War, the assets were increased by less than two and a half million dollars, whereas in the five years which followed the Armistice, the increase was over \$47,000,000, the assets at the end of 1923 totalling over \$88,000,000. In the 13 years of its existence the Studebaker Corporation has produced and sold over 713, 000 cars, of which 480,000 are estimated to be at present in operation.

Messrs. Edwards & Sons (Near East) Ltd., of Constantinople, are the representative for Turkey of the Studebaker products.



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### Seattle and the National Foreign Trade Convention

Seattle, in the state of Washington, is, with the assistance of other Pacific Coast cities, making plans for a memorable convention for the National Foreign Trade Council, to be held in Seattle June 24, 25 and 26, 1925.

Seattle is the nearest American port to China, Japan, the Philippines and the Islands of the Pacific.

In a recent bulletin the United States Department of Commerce reports an increase of 44 % in the nation's exports to the Orient for a period of eight months ending April 1, 1924, and for the last fiscal year American exports to those countries exceeded \$ 700,000,000 as compared with \$200,000,000 for 1914, confirming the prophecy of the nation's experts, made long ago, that the greatest field for foreign commerce of the United States would eventually be across the Pacific Ocean instead of the Atlantic.

James A. Farrell, President of the U.S Steel Corporation, is President of the National Trade Council, and the national body, together with the Seattle and Pacific Coast groups, is planning a program and entertainment to attract leading financial, industrial, shipping and commercial men.

The scope and the magnitude of the convention is to be widened in 1925 over previous occasions. It is to be a gathering in Seattle of commercial interests of world wide importance, an international conference to which will be invited business delegates from all countries for the purpose of considering various questions affecting commercial relations between nations. It is hoped that at the Seattle meeting there will be formed a nucleus for uniformity of practice governing world trade, while America's own particular foreign trade problems will be discussed by leaders in the various branches of finance, merchandise, transportation and diplo-

The United States Government will formally recognize this convention by sending certain cabinet members and its commercial specialists to the conference.

Seattle is the American port through which passes a large part of the exchange of commodities between the U.S. and the consumers and producers of the Orient, and it is also the ocean gateway through which lumber, wheat, fruit, fish, copper and scores of manufactured products of the Pacific Northwest make their way to tide water and thence by ship to the Orient, the American Atlantic, the European Atlantic, South America and other world markets.

Seattle is an interesting example of American initiative, having developed from a struggling frontier settlement of 4,000 people without a railroad and no foreign trade to a city of approximately 400,000 — all within one generation. It is also interesting as the gateway to Alaska.

Headquarters for the convention will be held in the new \$5,000,000 Olympic Hotel, just completed as a community project with the subscriptions of 4500 Seattle residents.

Recognizing the importance of the Foreign Trade Convention to business men, those interested in the 1925 gathering are invited to write to the Seattle Chamber of Commerce for full data.

### Silk Culture Advocated

H. Maxwell Lefroy, in a paper on seri-culture within the British Empire, which he read at the textile conference at Wembley recently, urged that in view of the outcry about the shortage of cotton in the world, now was the opportunity to push the silk industry. Mr. Lefroy explained that India, the largest producer of raw silk in the Empire, only provides about 2 per cent

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of the world's supply. The 30,000,000 cocoons furnish silk which is used almost entirely in the country, and between 2,000,000 and 3,000,000 pounds of Chinese silk is used in addition, as well as imported spun silk yarns from Italy and Japan. Kashmir produces fine silk, and recommendations for the increased production of this class of silk-worm in India have been urged. The only other area within the Empire from which silk comes is Cyprus. From here the cocoons are mainly exported to Italy and France for weaving.

Production of silk in other countries of the Empire has been only experimental. In Australia the financial return cannot compare with farming, poultry keeping, fruit growing, etc. Hong Kong produced good silk experimentally and it is hoped it may develop there. In Mesopotamia a start was made, but failed, but the work has been commenced again and the next step is the establishment of a filature (reeling factory) so that raw silk may be exported instead of cocoons.

### United States Trade in Tobacco

by O. P. Austin, Statistician, The National City Bank of New York

United States imports of tobacco from foreign countries in the fiscal year 1924 were \$68,407,000 value, and the exports to the foreign world \$191,000,000, Adding to this the \$18,666,000 worth of tobacco brought from Porto Rico in 1924, and not included in the figures of our foreign trade, it is apparent that the total value of tobacco entering and leaving continental United States in the fiscal year 1924, was over a quarter of a billion dollars.

These figures, do not attempt to measure the cost to the "final consumer" of the tobacco which we import for use of our own people or that which the foreign consumer will pay for our product exported. Of the \$68,000,000 worth of tobacco imported in the fiscal year 1924, \$18,000,000 worth was cigarette tobacco coming chiefly from Greece and other countries of southern Europe; \$25,000,000 was cigar leaf tobacco, chiefly from Cuba; and \$15,000,000 worth of "leaf suitable for cigar wrappers".

On the export side, the value of leaf tobacco sent out of the country in the fiscal year 1924 was, according to the official figures of the Department of Commerce \$166,000,000, of which \$83, 358,000 went to the United Kingdom, \$16,000,000 to China, \$5,000,000 to Japan, \$10,000,000 to Australia, and these figures of course do not attempt to represent the prices which the consumers the world over will pay for the tobacco in its manufactured forms either at wholesale or retail. Of the \$25,000,000 worth exported in the manufactured form in the fiscal year 1924 \$22,000,000 worth went in the form of cigarettes, over \$15,000,000 worth to China alone. The number of cigarettes sent to China in the fiscal year 1924 is, according to the figures of the Department of Commerce 8,834,451,000. Our cigar exportation is extremely small, only \$32,456 in the fiscal year 1924; smoking tobacco amounted only to \$571,274, and "plug" tobacco to \$2,017,505.

Cigarettes manufactured in the United States in the calendar year just ending will approximate 70,000,000,000. Latest figures issued by the authorities in Washington put the total production in the ten months ending with October at over 60,000,000,000, while the fact that the monthly average in recent months was running at the rate of about 6,000,000,000 a month suggests that the estimate of 70,000,000,000,000 for the output of the full year is conservative. Figures from the Department of Commerce indicate that the exports of cigarettes in the calendar year 1924 will approximate 10,000,000,000.

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The growth of the cigarette manufacturing industry in the United States is evidenced by the census figures which show that the value of the cigarettes turned out by the factories of the country advanced from \$81,000,000 in 1914 to \$435,000,000 in 1921.

### Port of Newport News

Newport news is situated on the famous harbor of Hampton Roads, at the mouth of the James River, and so located on the Tidewater Peninsula of Virginia as to have an almost unlimited waterfront. It is connected with the ocean by a navigable channel 600 feet wide and 35 feet deep at mean low The waters about Newport News, with excellent anchorage in Hampton Roads, may be regarded as forming one of the finest harbors in the world. The depth of its channel. security of its anchorage, capacity, freedom from ice, facility of entrance and departure, combined with a central geographical position, confer on Newport News unquestioned advantages. The normal range of tide is only 2.7 feet. Vessels of the largest draft dock alongside piers where freight may be discharged direct from cars to vessels without extra handling by lighter.

There are thirty-six piers, wharves and docks at the port of Newport News Among the most prominent of which are the ocean terminals of the Chesa. peake and Ohio Railroad. Among their facilities are one double deck covered pier with a capacity of 300 cars, four single deck covered piers, two of which have outside elevated tracks with a capacity of 560 cars, two open piers, one with sunken tracks with heavy crane for handling bulk cargoes, including steel, ores, china clay, etc.; two large coal piers dumping three quarters of a million tons per month. Ample bunker facilities. All piers are served by double tracks

depressed so that car doors are on the level with the floor of pier connecting with terminal yards containing 100 miles of track with storage capacity of 4,500 cars, leaving ample room for unrestricted operation. Approximately 200 vessels are handled at the coal piers each month, taking from 600,000 to 750,000 tons of coal for cargo and bunker. The facilities for dumping coal at the steel coal pier, which is operated by electricity, are unsurpassed.

The City of Newport News, in preparation for the growing commerce of this port, has established a pier at Small Boat Harbor 1,200 feet in length, which provides berthing room for ships drawing around sixteen feet of water. This is ample for coastwise service and can accommodate ships now plying the western ocean. The pier is open to both American and foreign shipping.

The further provide municipal facilties, the city of Newport News maintains a basin with a frontage of 6,900 feet, sufficiently large to accommodate hundreds of smaller boats, and around this harbor has grown up several important industries and ship supply stations.

Adjoining this pier and harbor the city has acquired ownership of a considerable area of industrial property, which is offered in large or small lots to prospective manufacturers on a rental basis of approximately six per cent of of the value of the ground occupied.

At Newport News there are fiftyeight warehouses, containing 1,000,000
square feet of space. Each warehouse
is supplied with independent railroad
sidings and platforms level with car
doors. Forty-six warehouses are
equipped with the automatic sprinkler
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fully equipped with all facilities, including dryers. All grain inspection and weighing in and out of the elevator is handled by the Newport News Chamber of Commerce under rules and regulations formulated by the United States Government, under Government supervision. With direct dependable rail service from western grain districts to Newport News, of from three to six days, and with lower freight rates than to Philadelphia, New York and Boston, this port is able to offer the most favorable rates and transportation facilities free from congestion. The frequent sailings from Newport News assure prompt handling of parcel lots and cargoes can be chartered on exactly the same terms as from other North Atlantic ports.

The facilities for handling livestock at Newport News are unsurpassed by any port in the country. Stock pens with a capacity for 1500 animals are located within short distance of the loading piers and with every possible facility for the care, feeding and handling of animals, insuring the best results for the shippers of live stock. Experienced contractors afford means of fitting out vessels for the carrying of livestock at a minimum of expense.

There is no towage required in handling steamers at Newport News as steamers dock at Bailroad Piers, tugs simply assisting steamers to dock and undock. There is no charge made by the railroad against a steamer for wharfage at their piers while cargo is being delivered to or taken from the railroad. A reasonable charge is made by the Railway Company for docking and undocking vessels at the piers.

Lighterage is not necessary in handling foreign traffic at Newport News as steamers dock alongside railroad piers where freight is delivered to and from the steamers direct to and from railroad piers.

Where stevedering for private account is desired this work is performed by experienced and competent stevedores at reasonable rates.

No drayage is necessary on either export or import traffic because of the interchange between the Railroad and Steamship Company being direct over the railroad piers.

The Port charges follow. For vessels less than ten feet draft, bunkers \$1.50, general cargo \$2.50 per foot draft. Vessels 10 to 13 feet draft, bunkers \$2.00, general cargo \$3.50 per foot draft. Vessels 13 to 16 foot draft, bunkers \$2.50, general cargo \$4.00 per foot draft. Vessels 16 to 20 foot draft, bunkers \$3.00, general cargo \$4.50 per foot draft. Vessels over 20 foot draft, bunkers \$3.00, general cargo \$5.00 per foot draft.

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### Nominal Closing Rates for Cheques on New York November, 1924.

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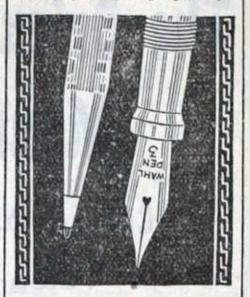
### by the Ionian Bank Limited

November	Cents to the Turkish Pound	100	Plasters to
1	0.54 1/6		185
	0	Sunday	100
2 3		Sunday	184 1/4
4	0.54 1/4		
A	0.54 3/8		183 3/4
5	0.54 1/8		181
6	0.55 1/16	E-11	101
7	0	Friday	101 32
8	0.55		181 3/4
9	0	Sunday	101 3/
10	0.55		181 3/4
11	0.55		181 3/4
12	0.55		181 3/4
13	0.55	Kirch Mark	181 3/4
14	0.—	Friday	
15	$0.55^{-3}/_{16}$		181 1/4
16	0	Sunday	
17	0.55 5/16		180 3/4
18	0.55 3/8		180 1/4
19	0.55 3/8		180 1/4
20	0.55 1/4		181
21	0	Friday	
22	0.55 3/8		180 1/4
23	0	Sunday	
24	0.55		181 3/4
25	0.5437/8		182 1/4
26	0.54 3/4		182 1/4
27	0.54 1/4		183 1/2
28	0	Friday	
29	0.54 3/8		183 3/4
30	0	Sunday	sanotoni
4.1			

Average Rate for the month :

\$ 0.54.90 to the Turkish Pound, or 182.10 Piasters to the Dollar.

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# MARKET REPORT of the IONIAN BANK, LIMITED Constantinople Branch,

for November, 1924.

### For daily rates on the Dollar see Page 552

### Sterling Rates

1st 1	November	r, 1924	*******************	Opening	837
29th	»	))		THE RESERVE TO SECOND STATE OF THE PARTY OF	
6th	))	))			
29th	<b>»</b>		***************************************	Closing	852

During the first half of the month large sales of exchange by Tobacco and Mohair Exporters had a steadying influence on the Turkish Pound, but subsequent heavy purchases by the Government and by Wheat Importers resulted in a marked rise of foreign exchange, which closed with a strong upward tendency.

### Flour and Wheat.

Merchants are dealing for full cargoes of wheat, preference being shown for Australian and Hard Winter and, although the market appears nervous about paying existing high prices, these may be expected to fall slightly until January and, with no Russian or Roumanian arrivals, imports from the Argentine, America and Australia should continue steadily.

Imports during Period November 2nd, to 29th:

From	Anatolia	America	Argentine	Total Tons
Flour:	HASIR	45	6001 <del>- 6</del> 4	45
Wheat:	1130	6238	200	7568

End of month prices per oke in bulk, duty paid:

Wheat from Anatolia	Pts.	201/2-21
Ditto Second Quality	))	1914-1934
Hard Winter Wheat	»	213/4
Wheat from Roumania	D	213/4

### Locally Milled Flour:

Integral Ltqs. 15.09 per sack of 72 kgs.

### American Flour:

ınt	Soft Winter:	Northern King Orlando	L.T. 18.50 18.50	O L O D JOIN TO BILL
Patent	Soft Spring:	Nelson Gold Medal Grand Prix	19.00 19.00 18.50	per sack of 63 1/2 kgs.
Marseille	es Flour!	EL EYMS		
Australia	n Flour:	Salamandre	16.00	per sack of 63 kgs.

17.45

per sack of 68 kgs.

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BEST REFERENCES

### MARKET REPORT OF THE IONIAN BANK LIMITED. (Continued)

### Barley

The Anatolian crop is poor, and prices being very high, with an upward tendency, no barley was exported.

End of Month Quotations:	Piasters per oke
1st quality, in bulk, duty paid	14%
Forage, in sack, f.o.b	

### Sugar

Czecho-Slovak Cubes are in great demand and, stocks being short, prices rose above European parity though other types have again fallen. The Czecho-Slovak beet crop is expected to reach 1,450,000 to 1,500,000 tons, and this, in view of the depression in prices, is causing some anxiety at origin which may lead to a reduction in future production.

	Quotations:			Constantinople
		£	s. d.	£ s. d.
Czecho-S	Slovak Granulated	. 21	0.0	
3)	Do. in transit	21	0.0	
<b>)</b>	Cubes, ditto	. 28	5 0	
Holland	granulated	. 21	10 0	
,	in transit	. 21	0 0 to	21 5 0
»	cubes, (no stocks)	25	0.0	
0	» in transit	. 28	5 0 to	28 10 0

#### Coffee

At the end of the month prices at origin started to fluctuate with a downward tendency and buyers are inclined to wait until the situation becomes clearer.

, X	Quotati	ons:			s. d	Ha8			
McKinley	Rio	2			118	9	c.i.f	200	
Theodore Wille or Johnston	The second	York » »	A CONTRACTOR	 	119 118 117	9 3	.i.f. Constantinople	cy cy	New Crop.
Santos Type	Prim Super	e			137 132	0	inople	vt.	Р.

Local quotations in transit:

Rio No. 1 -102s. New York No. 3 -109s.

0. . . . .

#### Tea

Calcutta prices are rising, there being a good demand for higher qualities, the opening of the Russiam market assisting the general advance, which is 5d. to 6d. per lb. at origin. Local stockholders have not followed the rise and tend to refrain from buying at the prevailing high prices. China conditions remain unchanged.

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### MARKET REPORT OF THE IONIAN BANK LIMITED. (Continued)

Tea (Continued)

Prices in Countries of Or							
Ceylon Orange Pekoe	221/2	to	261	pence	per Il	o. c.i.f.	Cons/ple
Java Orange Pekoe		to	Care Color	))	D	))	D
Java Pekoe	20	to	22	))	0	))	))
Indian Orange Pekoe	24	to	28	))	))	»	))
Indian Pekoe	22	to	23	))	.0	"	))

#### Rice

Prices in Countries of Origin:

China Moning ......... 12 to 16

Rangoon (Alexandria), No. 3, double bags, £17/0/0 per ton, c.i.f. Constantinople.

"Moulmain" (shipment from Antwerp), £22/0/0 per ton, c.i.f. Cons/ple.

Saigon No. 1 (Marseilles), double bags, 25% broken, Frs. 158 per 100 kgs., c.i.f. Constantinople.

#### Textiles

Prices at origin are reported firm. The local market is normal and prices are maintained, large purchases for the interior having now ceased, while buyers are inclined to hold off for a drop in prices, which are not justified by those of raw cotton and the exchanges. American houses, after a lapse of some time, have participated in the market with the sale of some 4-500 bales of light (10 lb) varieties.

American Sheetings :

"A" (3 yds. equal 1 lb.), 16 cents per yard, c.i.f. Constantinople. Local market price per piece of 40 yards (duty paid), Ltqs. 14.50.

"CCC" (3 yds. equal 1 lb.), 15 cents per yard, c.i.f. Constantinople.

Local market price per piece of 40 yards (duty paid), Ltqs. 13.

Japanese Sheetings :

"CCC" (13½ lbs.), 23/6 to 24/-, c.i.f., per piece of 40 yards. On spot, in transit, 23/6 to 24/-. Local market price for same (duty paid), Ltqs. 11.90.

"C" (13 lbs.), 23/-c.i.f., per piece of 40 yards. On spot, in transit, 22/6 to 23/3. Local market price for same (duty paid), Ltqs. 11.40 to Ltqs. 11.50. Stocks about 800 bales.

### Carpets

Arrivals. - Persia: About 1,300 bales, containing chiefly Mosuls, Gioravans, Guendji-Carabaghs, Mesheds, Heriz, Tebriz and Short Strips.

Principal Sales.— Short Strips, Mosuls, Gioravans, Kirmans, Beloutch, Shirvans, Guendjes and Sedjades.

A recent rumor that duty was to be levied on Persian and Caucasian Carpets entering local transit warehouses is authentically reported to be without foundation.

A great demand was shown for Shirvans, Guendjes and Kayaks and, a number of foreign buyers being on the market, together with certain German Cable address: "VUCCINO"

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#### MARKET REPORT OF THE IONIAN BANK LIMITED. (Continued)

firms who have been granted import permits, resulted in considerable business being transacted.

Description		Prices and M	Meas	uremen	t in	Stocks
Gioravans	Ltqs,	12.50-13.00	per	square	meter	Small
Kirman	»	23,00-25.00	))	»	20	Medium
Kirman, Old	20	35.00-60.00	))	))	20	D
Mosul Zendjian	0	21.00-25.00	20	piece	<b>»</b>	20
Mosul Hamadan	D	30.00-38.00	D	))	))	))
Shirvan Rugs	))	35.00-50 00	20	20	3)	))
Shirvan fine	))	55.00-75.00	))	30	))	,
Guendji-Carabaghs	))	32,00-38.00	>>	»	D	))
Kayak	D	60.00-75.00	))	»	))	)

#### Tobacco :

Arrivals during November and local market prices:

Exports during Nov/ber totalled 1,491,000 kgs., the details being

From	Quantity Kgs.	. Pts. per oke	as follo	ws:
Samsoun	526,000	150/170	Quantity Kgs.	Destination
Sinope	35,000	70/120	506,000	Trieste
Trebizond	64,000	50/130	602,000	Hamburg
Broussa	76,000	50/100	139,000	Amsterdam
Hendek	3,000	50/ 85	30,000	Bremen
Adrianople	121,000	50/100	8,000	Volo
Ismidt	93,000	50/120	24,000	Antwerp
Gunen	12,000	70/130	24,000	Dantzik
	930,000		5,000	Piræus .
			2,000	Helsingfors
			31,000	Warsaw
			70,000	Dresden
			50,000	Alexandria

Stocks: 9,500,000 kgs. Turkish 900,000 » Russian.

#### Opium

The market has been active, with a strong demand. Stocks being limited, prices have advanced and may continue to rise, as holders show a tendency to retain their stocks. Sales amounted to 347 cases, as follows:

Description	Cases	Ltqs.	Description	Cases	Ltqs.
Druggist's	105	32 1/2/36	Soft	30	37/39
1	11	3314		21	38
)	21	35		4	3914
»	10	35 1/4/35 1/4		4	381/4
D	61	341/4/371/4	Malatia	30	35/3514
D	47	35 1/2/36		3	36
	255			92	

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#### MARKET REPORT OF THE IONIAN BANK LIMITED. (Continued)

#### Gum Tragacanth

The market remains firm but quiet, the limited quantities available being taken up immediately.

Sales totalled 193 bags, as follows:

	*	100					I	)e:	sci	rip	tic	n										Bags	Piasters per Oke
White																				1		3	110
White	H	I.														7					100	7	160
White																						2	180
))																						16	190/5
))		0					-															4	205
Brown											.00		-									7	108 1/4/109
))			0.5						n.					100			7.	-				9	110
))											0							1				11	112/12 14
))	Ü	-		4			IÌ.	i			i.	1				B					10.5	7	115
))												1										22	120
)	i	33	H	73	9	100		D.	1						1	20				12		8	195
Natura	1.		1		-			Ċ	-		100	1	Û	Ġ.					0			26	84
))					i					i						Ġ						28	110
Yellow	•			i,			•															6	78
D		-				1	10						1									17	85/90
»																4						-20	99

#### Furs and Skins

The market is quiet, new supplies not yet having arrived. Hareskins are dead with the exception of some sales of Russian Hare. There was a small movement in foxes at the end of the month; most sales were for low qualities which, however, fetched good prices.

Sales :

Description	No. of Pieces	Ltqs.	
Russian Hare	4,000	35.00	per 100 pieces
Fox Diarbekir,	4,000	9.00/13.00	per pair
» Kaisserie	, 250	13.50	<b>»</b>
» Van Bitlis	900	15,00	ningal » di
» Nev Chehir	1,450	13.50	»
Martens & Beaumarten	S		
» Erzeroum	65	60.00	))
» Gualadjik Tcha	roum. 70	54.00/56.00	* * * * * * * * * * * * * * * * * * *
» Castamouni	30	60.00	D
» Bitlis-Diarbekir	120	54.00	»

#### Wool

The market continues firm and prices have risen slightly, holders of stocks demanding 105 piastres for the better qualities with few buyers.

Sales totalled 1,800 bales, as follows:

Week-Ending	Bales	Piastres	per oke
November 8th	500	105	))
November 22nd	300	109/110	))
November 29th	1,000	108/110	»

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#### MARKET REPORT ON THE IONIAN BANK LIMITED (Concluded)

#### Nuts

Prices fell a little at the end of the month, but the market is very firm and it is possible that they may rise if the Western markets find it necessary to commence buying.

Quotations: Pts. per oke

Kerassund shelled Filberts...... 155 c.i.f. Constantinople

#### Mohair

The market opened quietly, but after the first week became very active, with prices fluctuating wildly. Prospects are very firm. Sales totalled 8,677 bales, the weekly dealings, with prices in Piastres being as follows:

THE RUNGER OF	201			Week	Endi	ng		
Description	No	vember 8.	No	ovember 15.	No	ovember 22.	No	vember 29.
- and tomation to	Bales	Price	Bales	Price	Bales	Price	Bales	Price
Angora	104	210/215	279	225/230	600		100	2421/2
))	208	215/230	238	235	180		100	260-270
Yosgat	Sie		105	230/232 1/4	114	242 ½ -245 239	200	290
Konia			100		45	225	49	215
Bey Bazar			375	235	150	240	80	265
))			730	230/235	76	245/250		
Castambol	25	21214	366	208/210	122	207 1/4/215		
Tcherkesh			35550		211	220	110	230
Nallihas			20	245	6. 1			
Ak Chehir	7-6		100		120	232	64	264
))	PR 1				145	240	Jacob	
Ilguin.					110	232 1/2/235	105	260/258
Eski Chehir			ris inch				104	262 1/4-275
))			1 100	HEISTANI	14-31		118	255
Songourlu			233	215/2221/2			99	215/225
Gueredeh	20	400	150	210	00			
Kirchehir	30	120						
Karahissar					613	275		
Bolivadin	2		-		92	255	600	255
))			100		84	235	-	
Maden.	La constitution		0.00	00"	440	260/265		
Kutahia,			25	225	d B	T Plant 1	4.00	050.000
Kutania,			000				160	250/260
Fine			120	200/200		000	70	27214
Greasy	60	160	130	300/320	50	330	150	345/350
Inferiors	150	132	09	1521/2	13.4	T.I.M. M.		
TD 4 1 1 1			-			1		
Total bales	577		2740		3251	THE RES	2109	

The above figures are for unsorted Mohair, including a varying proportion of Inferiors and Rejects.

Stocks-About 3500-4000 bales.

## TABLES OF WEIGHTS AND MEASURES

	W	eights		
Turkish	Eng	lish	A Part of	Metric
1 oke (400 drams)	2.8264	lbs (pound	s) 1.282	kilogram
1 batman (6 okes)	16.958	lbs		kgs.
1 kantar (44 okes)	124.3616	lbs	56.4	kgs.
1 tcheki (176 okes)	497.446	lbs	225.6	kgs.
English	Metr	ic	Tu	rkish
1 lb	.4536	kg	.3538	oke
1 cwt (112 lbs)	50,8028	kgs.	39.6263	okes
1 ton, long (2240 lbs)	1016.047	kgs.	792.527	okes
Metric	Turki	sh	En	glish
1 kilogram	.78 oke		2.2046 lbs	
1 quintal (100 kgs.)	77.9845 oko	·8	1.968 cwt	(hundred weight)
1000 kilos	779.845 oke	s	2204.6 lbs	
mately.	Total	Short South		
1 muscal (attar of roses)	11/2	drams	74.171	grains
pounce (oz.) - Apothecary	480 g	grains		grammes;
1 ,, Avoirdupois	_		28.3498	54 grammes
	Linear	Measure	s	
Turkish	Englis	h	Me	tric
1 endazeh, pic (silk)	25.555 in	ches	.64908	metre metre
1 arshin (cloth)	26.96	,,	.68477	7 ,,
1 arshin (old land)	29 8368		.7577	

Turkish	English	Metric	
1 endazeh, pic (silk)	25.555 inches	.64908 met	re manda la
1 arshin (cloth)	26.96 ,,	.68477 ,,	
1 arshin (old, land)	29.8368 ,.	.7577 ,,	
1 arshin (new)	39.3709 ,,	1.00 ,,	
English	Metric	Tarki	sh
1 yard (3 feet or 36 inches)	.91438 metre (new arshin*)	1.40868 endaze, cloth; 1.20672	
1 mile (5280 feet)	1.6093 km.	2123.8272 old a	rsh.
Metric	Turkish		English
1 metre (new arsh.)	1.46 arsh. (cloth); 1.31	978 old arsh.	39.37 ins.
1 kilometre	1.319.78 old arsh.		1.62137 mie

	Square measures	
Tarkish	English	Metric
1sq. arshin (old, land)	6.1794 sq. ft.	.5741 sq. m.
1600 sq. arshins or	9887.04 sq. ft. or	918.56 sq. m. or
2 old deunum	.2269752 acre	.36743 new deunums"
English	Metric	Turkish
1 sq. in.	6.4516 sq. cm.	.001123 sq. arshin
1 sq. ft. (144 sq. ins.)	.092903 sq. m.	.1618 ,, ,,
1 sq. yard (9 sq. ft.)	.836126 sq. m.	1.4563 ,, ,,
1 acre (4840 sq. yds.)	.40468 hectare	4.4054 old deunums
1 sq. mile (640 acres)	259.02	2819.456

Metric	Turkish	English
1 sq. m.	1 sq. arsh. (new) 1.74 sq. arsh. (old.)	10.764 sq. ft.
1 are (100 sq. m.)	1 sq. evlic	119.6 sq. yds.
25 ares	1 deunum (new) 2.7216 deunum (old)	.61778 acre
1 hectare	1 djerib 10.8864 ,, ,	2.4711386 acres

#### Measures of Capacity

Turkish	English	Metric
1 kileh	1.18 bushel	43 litres
English	Turkish	Metric
1 quart (2 pints)		1.13586 litre
1 gallon (4 quarts)	and the second	4.5434 litres
1 bushel (32 quarts)	.8484 kileh	36.347 ,,
Metric	English	Turkish
1 litre	.88038 quart	
1 hectolitre	2.75 bushels	2.325 kilehs

#### Measures of Volume

Turkish	English	Metric
1 cubic arshin (ambar)	.5689 cu yd.	1.435 cu. m.
English	Metric	Turkish
1 cubic yard	764537 cu. m.	1.7579 cu. arsh.
Metric	Turkish	English
1 cubic metre (stere)	2.2993 eu. arsh.	1.308 cu, yd.

#### EGYPTIAN TABLE

Weights and Measures. In addition to the metric system the following local weights and measures are in use:

1	Qantar.									-		20				200		99.0493	lbs.
	Rotl																	0.9905	)
	Oke																	2.75137	))
	Heml .																	550.274	)
	Ardeb.																(	43.255	Gallons
																		5.444	Bushels
1	Keila ('	12	of	1	A	rd	eb	).							٠.			3.63	Gallons
1	Rob (1/2	4 0	of :	1	Arl	be	d)	,										1.815	))
1	Qadah .					150												3.630	Pints
1	Feddan			٠		•												5,024.16	Sq. Yards.

<sup>&</sup>quot;) Note 1—The new Turkish measures of weight, length, and surface are based on the Metric System. The new unit of length, the metre, is generally-designated "yeni" arshin to distinguish it from the old unit, the "eski" arshin. In all the ministries and other government administrations in Constantinople the Metric System is today in practice, though the old measures are still used in some of the provinces of the interior. The Metric System is in use in all the Balkan States.

<sup>\*\*)</sup> Note 2-The Mining Law fixed at 15,000 new deunums or 3750 hectares, equivalent of 9266.77 acres, the maximum area for permit.

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<sup>(1)</sup> The present list includes the Constantinople offices of members of the American Section.

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Yoanides, Spiro P., Maison Louvre, Grand'rue de Péra.

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Griffiths, Thomas, Chambre No. 39, Kenadjian Han, Stamboul.

#### Cotton Goods

Ambarian, Nicholas, Sanassar Han, Stamboul. Barkey & Saul, Turkia Han, No. 1, Stamboul. Damadian, V., Alyanak Han, 3-4, St. mboul. Elkiatib, Abbas, Imp. Elkiatib Han, Stamboul. Eramian, Hosrov, Mahmoudieh Han, No 26, Stamboul. Faraggi, Léon, Bouyouk Kenadjian Han 1-8, Baghtché Capou, Stamboul. Fotiadi, Alexandre D., Rue Karakeuy, Galata. Fransès, Salvator, Tchalian Han, Rue Kurekdjilar, Galata. Hänni, E., Imp., Matheo Han 21, Stamboul. Hatschadourian, Jeghia, Exp., 41, Katirdjioglou Han, Stamboul Kahn Frères, Importers, Astardjian Han, Stamboul. Lebet Frères & Cie., Imp. Basmadjian Han, Stamboul. Mouradian, Kevork, Importer, Katirdjioglou Han, Stamboul. Nahum & Gormezano, 41 Buyuk Kenadjian Han, Stamboul. Ojalvo, Vital, & Co., Xanthopoulo Han, Stamboul. Sefer Zadé Brothers, Agopian Han No. 4-5, Bagche Capou, Stamboul, Taranto, Nissim; Kenadjian Han, Stamboul. Toledo & Behar, Omer Abed Han, 3rd floor, Galata.

#### Cotton Seed Oil

Amar, S., & Co., Importers, Validé Sultan Han, Stamboul.
Cariciopoulo, Marc C., Imp., Minerva Han, Galata.
Danon & Danon, Importers, Kendros Han, Stamboul.
Danon & Semack, Imp., Medina Han, Stamboul.
Doptoglou Bros., 2 Zindan Capou, Stamboul.
Hirzel, R. & O., Importers, Katirdjioglou Han, Stamboul.
Lebet Frères & Cie., Import., Basmadjian Han, Stamboul.
Nahum & Gormezano, 41 Buyuk Kenadjian Han, Stamboul.
Tasartez, Henri, Importer, Botton Han, Tahta Kalé, Stamboul

#### Cotton Yarn

Hänni, E., Importer, Matheo Han 21, Stamboul. Mouradian, Kevork, Importer, Stamboul.

#### Customs House Brokers

Curmusi, Theo. N., Tchinili Richtim Han, Galata. Lupovitz, Jacob; Voïvoda Han, Rue Voïvoda, Galata. Pervanides C., & L. Hazapis, Haviar Han 91, Galata.

#### Decoration (Interior)

Psalty, Geo. J., Rue Cabristan, Péra.

#### Dentist

Dr. Sam Ruben, Union Han, Passage Hayden, Péra

#### Dextrine

Griffiths, Thomas, Chambre No. 39, Kenadjian Han, Stamboul.

#### Dry Goods

Sefer Zadé Brothers, Agopian Han No. 4-5, Bagche Capou, Stamboul.

Taranto, Nissim, Kenadjian Han, Stamboul.

#### **Electrical Supplies**

Nowill, Sidney, & Co., Importers, Kevork Bey Han, Galata.

#### Embroideries (Oriental)

Mardiguian, S., Sons, Yeni Tcharshi, Mahmoud Pasha, Stamboul. Sadullah, Levy & Mandil, Exporters, Mahmoud Pasha, Stamboul.

#### Engineers, Electrical

Tubini, Bernard, 47-50 Union Han, Galata.

#### Exchange.

Tcherchian, V. D., 60 Mehmed Ali Pasha Han, Galata.

#### Experts

Psychakis, M., 6 Anadol Han, Stamboul.

Exporters (See General Importers and Exporters)

#### Food Stuffs

Griffiths, Thomas, Chambre No. 39, Kenadjian Han, Stamboul.

#### Flour

Abazoglou, Jean, Imp., Abed Han, Galata.

Anthomelides, E. G., 28 Haviar Han, Galata.

Asséo, Moise & Albert, Botton Han, No. 6-8, Stamboul.

Bostandjoglou, A., & Co., Abit Han No. 20, Galata.

Cariciopoulo, Marc C., Importer, Minerva Han, Galata.

Fransès, Salvator, Tchalian Han, Rue Kurekdjiler, Galata.

Lambrinides, J., & Co., Imp., agts. Washburn-Crosby, Omer Abid Han, Galata.

Margaritoff, Demitri M., Arnopoulo Han, Stamboul.

Nahum & Gormezano, 41 Buyuk Kenadjian Han, Stamboul.

Société Générale de Commerce. Importers. Rue Hassirdjilar No. 12, Stamboul.

The Swedish Oriental Trading Co., Ménaché Kanzah Béda Han, Stamboul.

#### Forwarders

American Express Co., Nichastadjian Han, Galata Export Transportation Co., Cité Française, Galata Sindicato Orientale Italiano, Pinto Han, Stamboul.

#### Fountain Pens

Kroubalkian, K., Importers, Sole Agent for Turkey, Conklin Pen Co. of New York, Buyuk Tunnel Han, Galata.

Pervanides C., & L. Hazapis, Haviar Han, 91, Galata.

#### Fruits (Dried: Almonds, Dates, Figs, Raisins, etc.)

Edwards & Sons, (Near East) Ltd., Turkia Han, Rue Kutubhané, Stamboul; Stamboul Boîte Postale No. 468.

Eramian, Hosrov, Mahmoudieh Han, No. 26, Stamboul.

Sefer Zadé Brothers, Agopian Han No. 4-5, Bagche Capou, Stamboul.

#### Furniture

Kroubalkian, K., Importer, Grand Tunnel Han, Galata. Psalty, Geo. J., Mfr. & Importer, Rue Cabristan, Péra.

#### General Importers and Exporters

Abazoglou, Jean; Abid Han 30, Galata.

Ambarian, Nicholas, Sanassar Han, Stamboul.

Anthomelides, E. G., 28 Haviar Han, Galata.

Assayas & Co., Yossifidis Han No. 2, Stamboul.

Athanassiades, Bodossaki, Hovaghimian Han 2, Galata.

Athanasiadis Bros., Merkez Richtim Han, Galata.

Balekdjian, V., Brothers, Nour Han, Sirkedji, Stamboul.

Barkey & Saul, Turkia Han No. 1, Stamboul.

Bellas, N. D., & Co., Sultan Hamam, Messadet Han, No. 6-7, Stamboul.

Bennahmias, M.L., Ikindji Vakouf Han, 14, Stamboul.

Bostandjoglou, A. & Co., Abit Han No. 20, Galata.

Camhi, Raphael & Fils, Boyadji Han, Stamboul.

Cosmetto, A., & Co., Omer Abid Han 10/13, Galata

Damadian, V., Alyanak Han, 3-4, Stamboul.

Danon et Semack, Medina Han, Hassirdjiler, Stamboul.

Dielmann, G., Messadet Han Stamboul.

Doptoglou Bros., 2 Zindan Capou, Stamboul.

Edwards & Sons, (Near East) Ltd., Turkia Han, Rue Kutubhané, Stamboul, Stamboul Boîte Postale No. 468.

Eramian, Horsov, Mahmoudieh Han, No. 26, Stamboul.

Fransès, Salvator, Tchalian Han, Rue Kurekdjiler, Galata.

Fringhian, Meg., Messadet Han, Stamboul.

Galani, John A., Merkez Richtim Han, Galata.

Gantenbein, Burkhard, & Cie., 23-32 Buyuk Tunnel Han, Galata.

Hadji Ressoul Campani, Selamet Han, 22-23, Bagtche Kapou, Stamboul.

Hanni, E., Matheo Han 21, Stamboul.

Hirzel, R. & O., Katirdjioghlou Han, Stamboul.

Howard, Edgar B., Registered, Demir Capou Djadessi 37-39, Sirkedji, Stamboul.

Khan Frères, Astardjian Han, Stamboul.

Karnig Agop, Fils de, Messadet Han, Stamboul.

Kroubalkian, K., Grand Tunnel Han, Galata.

Lambrinides, J., & Co., 20 Omer Abid Han, Galata.

Lebet Frères & Cie., Basmadjian Han, Stamboul.

Levy, M., & Co., Emin Bey Han 9, Stamboul.

Margaritoff, Demetri, M., Arnopoulo Han, Samboul.

Nahum & Gormezano, Buyuk Kenadjian Han 41, Stamboul.

Ojalvo, Vital, & Co., Xanthopoulo Han, Stamboul

Paroussiadis, C., & Co., Merkez Rihtim Han, Galata.

Pauer, E. C., & Co., Soc. An. Commerciale Fiumana, Erzeroum Han, 21-22, Stamboul.

Ridley, Rowell & C., 47 Union Han, Galata.

Roditi, A., Turkia Han 9/10, Stamboul.

Saraslanoglou & Prodomides, Nev Chehir Han, No. 7, Stamboul.

Sefer Zadé Brothers, Agopian Han No. 4-5, Bagche Capou, Stamboul.

Sindicato Orientale Italiano, Pinto Han, Stamboul.

Stock & Mountain, Midhat Pacha Han, Stamboul.

The Swedish Oriental Trading Co., Ménaché Kanzah Béda Han, Stamboul.

Toledo & Béhar, Omer Abed Han, 3rd floor, Galata.

Tubini, Bernard, 47-50 Union Han, Galata.

Whittall, J. W., & Co., Ltd., Sanassar Han, Stamboul.

## General Manufacturers' and Traders' Service Agents

The Anglo-Turkish Commercial Association, Ltd., Yeramian Han, Moumhane, Galata.

#### Glucose

Griffiths, Thomas, Chambre No. 39, Kenadjian Han, Stamboul.

#### Government Contractors

Fresco, Fils d'Aslan, Iktissad Han, 1-5, Galata.

Fringhian, Meg., Messadet Han, Stamboul.

#### Grain & Cereals

Abazoglou, Jean, Exporters, Abid Han 30, Galata.

Anthomelides, E. G., 28 Haviar Han, Galata.

Balekdjian, V., Brothers, Exp., Nour Han, Sirkedji, Stamboul.

Bennahmias, M.L., Ikinji Vakouf Han, 14, Stamboul.

Bostandjoglou, A. & Co., Abit Han No. 20, Galata.

Edwards & Sons, (Near East) Ltd., Turkia Han, Rue Kutubhané, Stamboul; Stamboul Boîte Postale No. 468.

Margaritoff, Demetre M. Exp., Arnopoulo Han, Stamboul.

Toledo & Béhar, Omer Abed Han, 3rd floor, Galata.

Whittall, J. W., & Co., Ltd., Exp., Sanassar Han, Stamboul.

#### Groceries

Harty's Stores, Importers, 27 Tepé Bachi, Péra.

#### Gum Tragacanth

Edwards & Sons, (Near East) Ltd., Gulbenkian Han, Stamboul.

Gulbenkian Bros. & Co., Exporters, Turkia Han, Rue Kutubhané, Stamboul; Stamboul Boîte Postale No. 468.

Hirzel, R. & O., Exps., Katirdjioglou Han, Stamboul.

#### Guts (Sheep Casings)

Arsen, A. G. & Co., Exp., Allalemdji Han, Stamboul.

Korevaar T., Oppenheimer Casing Co., Ltd., Turkia Han 18-19, Stamboul.

Obradovich, Franz, Kutchuk Kenadjian Han, 19, Stamboul.

Varelas, William, Agent of F. A. Hart & Co., Chicago. Importers-Exporters.

Kutchuk Kenadjian Han, No 28, Stamboul.

#### Hardware and Tools

Cambi, Raphael, & Fils, Boyadji Han, Stamboul.
Cariciopoulo, Marc C., Importer, Minerva Han, Galata.
Danon & Semack, Importer, Medina Han, Stamboul.
Hirzel, R. & O. Imp., Katirdjioglou Han, Stamboul.
Levant Iron & Machinery Co., Ltd., 142/146 Rue Mahmoudieh, Galata.
Nowill, Sidney, & Co. Imps., Kevork Bey Han, Galata,
Sefer Zadé Brothers, Agopian Han No. 4-5, Bagche Capou, Stamboul.

#### House Furnishings

Franco, Lazzaro, & Fils, Importers, Findjandjiler, Stamboul. Yoannides, Spiro, P., Maison Louvre, Pera

#### Household Utensils

Yoannides, Spiro, P., Maison Louvre, Pera

#### Importers (General)

Amar, S., & Co., Validé Sultan Han, Stamboul.
Cariciopoulo, Marc, C., Minerva Han, Galata.
Cosmetto, A., & Co., Omer Abid Han 10/13, Galata.
Danon & Danon, Kendros Han, Stamboul.
Dielmann, G., Messadet Han, Stamboul.
Hänni, E., Matheo Han 21, Stamboul.
"Intercontinentale", Seir Sefain Han, Galata,
Karnig Agop, Fils de; Aslan Han, Galata.
Lagopoulo, Fettel & Co., 8-9 Ananiadi Han, Stamboul.
Lebet Frères & Co., Basmadjian Han, Stamboul
Lyster, N. H., & Co., 8-9 Arslan Han, Galata.
Mill, Ernest H., Arslan Han, Galata.

## Insurance Agents

Algranti, Moreno, Yeni Han, Sirkedji, Stamboul.
Athanassiades, Bodossaki; Hovaghimian Han, Galata.
Back & Manson Insurance, Ltd., Palazzo Karakeuy, Galata.
Balekdjian, V., Brothers, Nour Han, Sirkedji, Stamboul.
Compte-Calix & Saverio, G. J., «La Foncière», Galata.
Cosmetto, A., & Co. Omer Abed Han 10/13, Galata.
Galani, John A., Merkez Richtim Han, Galata.
Gantenbein, Burkhard, & Cie., 23-32 Buyuk Tunnel Han, Galata.
Heer, Fritz, St. Pierre Han, Galata.
La Fontaine, Edward, & Sons, Allalemdji Han, Stamboul.

Nahum & Gormezano, Buyuk Kenadjian Han 41, Stamboul.
Pervanides, C., & L, Hazapis, Haviar Han 91, Galata.
Saraslanoglou & Prodomides, Nev Chehir Han No. 7, Stamboul.
Soussa, Ibrahim, & Cie., Edhern Bey Han. No. 7 & 8, 55 Rue Mertébani, Galata.
Tagaris, T. P., Merkez Richtim Han, Galata

#### Insurance Brokers

Back & Manson Insurance, Ltd., Palazzo Karakeuy, Galata.

#### Iron & Steel

Levant Iron & Machinery Co., Ltd., Grand'Rue Mahmoudié, Galata Nahum & Gormezano, 41 Buyuk Kenadjian Han, Stamboul. Nemli Zadeh Frères, Nemli Zadeh Han, Sirkedji, Stamboul. Roditi, A., Importers & Exporters, Turkia Han, Stamboul.

#### Laces and Embroideries.

Sadullah, Levy & Mandil, Exporters, Mahmoud Pacha, Stamboul.

#### Leather

Barkey & Saul, Turkia Han No. 1, Stamboul
Bellas, N. D., & Co., Sultan Hamam, Messadet Han, No. 6-7, Stamboul.
Danon & Dauon, Importers, Kendros Han, Stamboul.
Elkiatib, Abbas, Imp., Elkiatib Han, Stamboul.
Eskenazi, S., Buyuk Kenadjian Han, No.9-10, Stamboul.
Faraggi, Léon, Buyuk Kenadjian Han 1-8, Bagtché Capou, Stamboul.
Lagopoulo, Fettel & Co., Ananiadi Han, No. 8-9, Stamboul.
Lebet Frères & Co. Importers, Basmadjian Han, Stamboul.
Paroussiadis, C., & Co., Merkez Rihtim Han, Galata.
Société Générale de Commerce, Importers, Rue Hassirdjilar, No. 12, Stamboul.
Zeis, Anastasse J., Alexiadi Han 2-6, Galata.

#### Leather and Leather Goods

Danon & Semack, Importers, Medina Han, Stamboul.

#### Linoleum and Oil Cloth

Franco, Lazzaro, & Fils. Importers, Findjandjiler, Stamboul Sefer Zadé Brothers, Agopian Han No. 4-5, Bagche Capou, Stamboul. Yoannidès, Spiro P., Maison Louvre, Grande rue de Péra.

#### Lloyds Agents

Whittall, J. W., & Co. Ltd., Sanassar Han, Stamboul.

#### Lumber

Psalty, George J., Importer, Rue Kabristan, Péra. Mandil, Harry R., Tchupluk, Stamboul.

#### Machinery

Fringhian, Meg., Importer, Messadet Han, Stamboul. Tubini, Bernard, 47-50 Union Han, Galata.

#### Manufacturers Agent

Tchilinguirian, S., 2, 3, 4 Regie Han, Stamboul.

#### Matches

Société Générale de Commerce. Importers. Rue Hassirdjilar No. 12, Stamboul.

#### Merchants (General)

Abazoglou, Jean, Abid Han 30, Galata.

Cosmetto, A., & Co., Omer Abid Han 10/13, Galata.

Compte-Calix, J., & Saverio, J. G., 7 Rue Tchinar, Galata.

Galani, John A., Merkez Richtim Han, Galata.

Hadji Ressoul Campani, Selamet Han, 22-23, Bagtche Kapou, Stamboul.

Harty's Stores, 27 Tepé Bachi, Pera.

Lagopoulo, Fettel & Co., 8-9 Ananiadi Han, Stamboul.

Rizopoulos, C. P., & D. G. Araboglou, 46 Rue des Quais, Galata.

Sefer Zadé Brothers, Agopian Han No. 4-5, Bagche Capou, Stamboul.

Sindicato Orientale Italiano, Pinto Han, Stamboul.

#### Metals (Tin, Zinc, etc.)

Kahn Frères, Importers, Astardjian Han, Stamboul. Lebet Frères & Co., Importers, Basmadjian Han, Stamboul.

#### Meerschaum

Karnig Hagop, Fils de; Messadet Han, Stamboul.

Touloukian, S. A. & H., Kaissari Han 20, Stamboul.

#### Mining

Caucasus Copper Co., S. T. Atherton Representative, Club de Constantinople Péra.

#### Mohair (see Wool)

#### Nuts and Seeds

Balekdjian, V., Brothers, Nour Han, Sirkedji Stamboul.
Eramian, Hosrov, Mahmoudieh Han, No. 26, Stamboul.
Sefer Zadé Brothers, Agopian Han No. 4-5, Bagche Capou, Stamboul.
Stock & Mountain, Exp., Midhat Pacha Han, Stamboul.

#### Office Supplies

Hornstein, A., rue Tekke, Pera. Lyster N.H., & Co., 8-9 Arslan Han, Galata.

### Oils (Lubricating, etc.)

Athanasiadis Bros., Merkez Richtim Han, Galata. Standard Oil Company of New York; Merkez Richtim Han, Galata. Tasartez, Henri, Impr., Botton Han, Tahta Kalé, Stamboul. Vacuum Oil Co., Tchinili Richtim Han, Galata.

#### Old Clothes

Barsamian, Dicran, Imp., No. 8 Beuyuke Yeni Han, Tchakmakdjilar, Stamboul.

#### Oleo Oil

Amar, S., & Co., Importers, Validé Sultan Han, Stamboul.

Anthomelides, E. G., 28 Haviar Han, Galata.

Asséo, Moise & Albert, Botton Han, No. 6-8, Stamboul.

Cariciopoulo, Marc C., Importer, Minerva Han, Galata.

Danon & Danon, Imp., Kendros Han, Stamboul.

Doptoglou Bros, 2 Zindan Capou, Stamboul.

Hirzel, R. & O., Importers, Katirdjioglou Han, Stamboul.

Saraslanoglou & Prodromides, Nev Chehir Han 7, Stamboul.

#### Opium

Abazoglou, Jean; Exp., Abid Han 30, Galata.

Ambarian, Nicholas; Sanassar Han, Stamboul.

Balekdjian, V., Brothers, Exp., Nour Han, Sirkedji, Stamboul.

Cosmetto, A., & Co., Exporters, Omer Abid Han, Galata.

Gulbenkian Bros., & Co., Exporters, Gulbenkian Han, Stamboul.

Hirzel, R. & O., Exporters Katirdjioglou Han 31, Stamboul.

Kahn Frères, Exporters, Astardjian Han, Stamboul.

Nahum & Gormezano, 41 Buyuk Kenadjian Han, Stamboul.

Nemli Zadé Djemal, Exporters, Nemli Zadé Han, Sirkedji, Stamboul.

Taranto, Nissim; Kenadjian Han, Stamboul.

Touloukian, S. A. & H., Kaissari Han 20, Stamboul.

## Oriental Rugs & Carpets (See Carpets)

#### Otto of Roses

Hirzel, R. & O., Exp., Katirdjioglou Han 31, Stamboul,

#### Outboard Motors

The Anglo-Turkish Commercial Association, Ltd., Yeramian Han, Moumhane.

Galata.

#### Paper

Société Anon. de Papeterie etd'Imprimerie, (Anciens Etabl. Fratelli Haïm), Galata. Société Générale de Commerce. Importers. Rue Hassirdjilar No. 12, Stamboul.

#### Persian Prints

Toumadjan, Nishan T., 3 Yeshil Direk, Stamboul.

#### Petroleum

Athanasiadis Bros., Merkez Richtim Han, Galata. Fringhian, Meg., Importer, Messadet Han, Stamboul. Standard Oil Co. of New York Importers, Merkez Richtim Han, Galata.

Photographic Supplies (See Cameras)

#### Printers and Bookbinders Material and Machinery

Soc. An. de Papeterie et d'Imprimerie, (Anciens Etabl. Fratelli Haïm), Galata. Zellich, Henri & Co., Galata, Rue Mahmoudié 21, Galata, Zellich Frères, Rue Yazidji, Péra.

#### Printing Paper

Hirzel, R, & O. Importers, Katirdjioglou Han, Stamboul.

Sefer Zadé Brothers, Agopian Han No. 4-5, Bagche Capou, Stamboul.

Soc. An. de Papeterie et d'Imprimerie, Imp. (Anciens Etabl. Fratelli Haïm) Galata.

Zellich, Henri & Co. Im. Galata, Rue Mahmoudié 21, Galata.

Zellich Frères, Rue Yazidji, Péra.

#### Publishers

Société Anon. de Papeterie et d'Imprimerie, Anciens Etabl. Fratelli Haïm, Galata.

#### Raw Materials

Faraggi, Léon, Exporter, Bouyouk Kenadjian Han 1-8 Bagtché Capou, Stamboul.

Rice (see Sugar)

#### Rubbers and Rubber Goods

Sefer Zadé Brothers, Agopian Han No. 4-5, Bagché Capou, Stamboul.

## Sausage Casings (See Guts)

## Sewing Machines

Singer Sewing Machine Company, Grand Rue de Péra.

## Ship Chandlers

Dabcovich & Co. Eski Lloyd Han, Galata.

## Shipping & Shipping Agents

Algranti, Victor, Yeni Han, Sirkedji, Stamboul.

Brazzafolli, D., (Lloyd Triestino), Moumhané, Galata.

Cabaud, A., (Successor to Theo. N. Curmusi), General Agent White Star, White. Star Dominion & Red Star, Tchinili Richtim Han, Galata.

Dabcovich & Co., Eski Lloyd Han, Galata

Danon & Danon, Kendros Han, Stamboul.

Foscolo, Mango & Co., Ltd., Hovaghimian Han, Galata.

Galani, John A., Merkez Richtim Han, Galata.

"Intercontinentale", Seir Sefain Han, Galata.

La Fontaine, Edward, & Sons; Allalemdji Han, Stamboul.

Nahum & Gormezano, Buyuk Kenadjian Han 41, Stamboul.

Reboul, L., Galata.

Rizopoulos, C. P., & D. G. Araboglou, Rue des Quais, No. 46, Galata.

Tagaris, T. P., Merkez Richtim Han, Galata Vuccino C. & G., Cité Française, Galata. Whittall, J. W., & Co., Ltd., Sanassar Han, Stamboul.

#### Silk Goods

Hänni, E., Exporters, Matheo Han, Stamboul.

Hatschadourian, Jeghia, 41, Katirdjioglou Han, Stamboul

Mardiguian, S., Sons, Yeni Tcharshi, Mahmoud Pacha, Stamboul.

#### Silk - Raw

Hatschadourian, Jeghia, Exp., 41, Katirdjioglou Han, Stamboul

#### Skins, Hides and Furs

Arsen, A. G., & Co., Exporters, Midhat Pasha Han, Stamboul. Edwards & Sons, (Near East) Ltd., Turkia Han, Rue Kutubhané, Stamboul;

Stamboul Boîte Postale No. 468.

Fresco, Fils d'Aslan, Exporters, Iktissat Han, Galata.

Howard, Edgar B., Registered, Demir Capou Djadessi 37-39, Sirkedji, Stamboul.

Lagopoulo, Fettel & Co., 8-9 Ananiadi Han, Stamboul.

Paroussiadis, C., & Co., Merkez Rihtim Han, Galata.

Sarfati, S. Joseph, Exporter, Germania Han, Stamboul.

Tripo, C. N., & Fils, Exp., 11 rue de la Quarantaine, Galata.

Zeis, Anastasse J., Alexiadi Han 2-6, Galata.

#### Slippers-Turkish

Toumadjan, Nishan T., 3 Yeshil-Direk, Stamboul.

#### Starch

Griffiths, Thomas, Chambre No. 39, Kenadjian Han, Stamboul. Société Générale de Commerce. Importers. Rue Hassirdjilar No. 12, Stamboul.

#### Stationery

Hornstein, A., rue Tekke, Pera. Kroubalkian, K., Imp., Grand Tunnel Han, Galata. Soc. An. de Papeterie et d'Imprimerie. Anciens Etabl. Fratelli Haïm, Galata. Zellich, Henri, & Co. Imp., 21 Rue Mahmoudieh, Galata Zellitch Frères, Rue Mahmoudieh, Galata.

#### Steam Tractors

The Anglo-Turkish Commercial Association, Ltd., Yeramian Han, Moumhane, Galata.

#### Sugar, Coffee and Rice

Anthomelides, E. G., 28 Haviar Han, Galata.

Bostandjoglou, A., & Co., Abit Han, No. 20, Galata.

Crassopoulos, Basile C., 11 Rue Smyrne, Emin Eunu, Stamboul
Faraggi, Léon, Bouyuk Kenadjian Han 1-8, Baghtché Capou, Stamboul.

Fransès, Salvator; Tchalian Han 7, Rue Kurekdjiler, Galata.

Fringhian, Meg., Imp., Messadet Han, Stamboul.

Gantenbein, Burkhard, & Cie., 23-32 Buyuk Tunnel Han, Galata.

Moscooulos, Antoine, Balouk Bazar Han, Helvadji Sokak No. 3, Stamboul.

Saraslanoglou & Prodomides, Nev Chehir Han 7, Stamboul.
Société Générale de Commerce, Importers, Rue Hassirdjilar, No. 12, Stamboul.

Surveyors

Psychakis, M., 6 Anadol Han, Stamboul.

Tanning

Tripo, C. N., & Fils, 11 rue de la Quarantaine, Galata.

Textiles

Faraggi, Léon, Bouyouk Kenadjian Han, Bagtché Capou, Stamboul.

Tin cans and Hardware Factory

Athanasiadis Bros., Merkez Richtim Han, Galata.

Tobacco

Abazoglou, Jean, Exporter, Abed Han 30, Galata.

Alston Tobacco Company, Palazzo Karakeuy, Galata.

Balekdjian, V., Brothers, Exporters, Nour Han, Sirkedji, Stamboul.

Foscolo, Mango & Co., Ltd., Exporters, Hovaghimian Han, Galata.

Galani, John A., Merkez Richtim Han, Galata.

Gary Tobacco Co., Inc., Merkez Richtim Han, Galata.

Levy, M., & Co., Exp., Emin Bey Han 9, Stamboul.

Margaritoff, Demetre M., Exporter, Arnopoulo Han, Stamboul

Nemli Zadé Djemal, Exporter, Nemli Zadé Han, Sirkedji, Stamboul.

Tourist Agency

American Express Co., Nichastadjian Han, RueVoivoda, Galata.

Typewriters and Supplies

Hornstein, A., rue Tekke, Pera.

Kroubalkian, K., Sole Agent & Depositor for Turkey, «Royal» and «Corona» Typewriters and Globe-Wernicke Products, Buyuk Tunnel Han, Galata.

Lyster, N. H., & Co., 8-9 Arslan Han, Galata.

Soc. An. de Papeterie et d'Imprimerie, Imp., Anciens Etabl. Fratelli Haïm, Galata.

Underwriters

Back & Manson Insurance, Ltd., Palazzo Karakeuy, Galata.

Wines and Liquors

Sadullah, Levy & Mandil, Importers, Mahmoud Pacha, Stamboul.

Wool and Mohair

Arsen, A. G., & Co., Exp., Midhat Pacha Han, Stamboul.

Barkey & Saul, Turkia Han No. 1, Stamboul.

Edwards & Sons, (Near East) Ltd., Turkia Han, Rue Kutubhané, Stamboul; Stamboul Boîte Postale No. 468.

Fresco, Fils d'Aslan, Exporters. Iktissat Han, Galata.

Gulbenkian Bros. & Co., Exporters, Gulbenkian Han, Galata.

Hatschadourian, Jeghia, Exp., 41, Katirdjioglou Han, Stamboul

Howard, Edgar B., Registered, Exporters, Demir Capou Djadessi 37-39, Sirkedji, Stamboul.

Kahn Frères, Exp., Astardjian Han, Stamboul

Levy, M., & Co., Exporters, Emin Bey Han, Stamboul

Roditi, A., Exporters, Turkia Han, Stamboul.

Stock & Mountain, Midhat Pacha Han, Stamboul.

Taranto, Nissim, Kenadjian Han, Stamboul.

Woolen Goods

Sefer Zadé Brothers, Agopian Han No. 4-5, Bagche Capou, Stamboul. Fotiadi, Alexandre D., 21 bis, Findjandjiler, Stamboul.

## Individual Members.

Allen, Charles E., American Consulate General, Pera.

Bergeron, R. E., American Express Co., Galata.

Blattner Andrew, 3-4, Bosphorus Han, Kara Moustafa Street, Galata.

Briggle, Lester W., Constantinople Woman's College, Arnaoutkeuy.

Brown, J. Wylie, American Express Co., Galata.

Damon, Theron J., Yildiz Han, Galata.

Fowle, Luther R., American Bible House, Stamboul.

Gates, C. F., D. D., LL.D., President, Robert College, Roumeli Hissar.

Gillespie, J. E., American Embassy, Pera.

Goodsell, Rev. F.F., American Missions, American Bible House, Stamboul.

Heck, Lewis, Manager, Edgar B. Howard, Import-Export, Demir Capou Djad. 37-39, Stamboul.

Huntington, Geo. H., Professor, Robert College, Roumeli Hissar.

Kyfioti, John, Manager of the Maison Psalty, Furniture House & Factory, Péra.

Leavitt, Arthur H., care G. & A. Baker Ltd., Stamboul.

Mandil, Harry R., Tchupluk, Stamboul.

Mızzi, Dr. Lewis F., 11 St. Pierre Han, Galata. Peet, W. W., American Bible House, Stamboul. Ravndal, G. Bie, American Consular Service, Pera.

Snowden, Dr. Albert A., c/o Hotel Tokatlian, Pera.

Stevens, Elbert C., Executive Secretary, Y.M.C.A., Stamboul.

Tchertchian, V. D., 60 Mehmed Ali Pasha Han, Galata. Tompkins, V. D., Standard Oil Co. of New York, Merkez RichtimHan, Galata.

Vuccino, C., Cité Française, Galata. Vuccino, G., Cité Française, Galata

Weisz, Felix, Manager, Back and Manson, Palazzo Karakeuy, Galata.

Wills, A.E., U.S. Shipping Board, Cité Française, Galata.

## LIFE MEMBERS.

G. BIE RAVNDAL\*,

American Consular Service, Constantinople.

CHARLES R. CRANE 70 Fifth Ave., New York CLEVELAND H. DODGE,

Phelps, Dodge Co., 99 John Str., New York.

JAMES A. FARRELL,

United States Steel Corporation, 71 Broadway, New York.
ARTHUR B. FARQUHAR,

A. B. Farquhar Company, 44 Whitehall, New York. H. E. HUXLEY,

United States Rubber Export Company, 1790 Broadway, New York. GEORGE WARREN BROWN,

Brown Shoe Company, Inc., 1018 Washington Ave., St. Louis, Missouri.

WM. E. BEMIS,\*\*
Standard Oil Company, 26 Broadway, New York.
C. H. MINOR,

Western Electric Company, 463 West St., New York City. WILLARD STRAIGHT,\*\*\*

LUCIEN IRVING THOMAS,

Standard Oil Company of New York. HOWARD HEINZ,

H. J. Heinz & Co., Pittsburgh Pa.

\*\*\*) Died during the war.

<sup>\*)</sup> Elected honorary life member at annual meeting held Jan. 26, 1915. \*\*) Died Nov. 29th, 1915.

## MEMBERS in SMYRNA, Turkey

Alston Tobacco Company.

The American Tobacco Company of the Orient.

Charles P. Balladur. Automobiles, Accessories, Repairs.

Frank P. Balladur. Figs and Sultanas.

Frank Blackler. Manufacturer of Yarns and Carpets.

T. Bowen, Rees & Co., Ltd. Shipping Agents and Coal Merchants.

Danon & Danon. General Importers and Exporters, Specializing in Food Products and Leather.

C. J. Giraud & Co. Exporters of Dried Fruits, Valonea and Wool. Importers of Coal, Boxes and Box Shooks. General Importers and Exporters.

Keun, Missir & Co. Merchants, Steamship and Insurance Agents. Specialities: Emery Stone, Chrome Ore, Opium, Wool, Olive Oil and Nut Galls, Licorice Root, Gum, etc. Large Exporters to the United States.

Mac Andrews & Forbes Co. Licorice.

M. Nazmi Topjoglou, 26 Yemish Tcharshi. Producer, Packer and Exporter of Smyrna Figs. (Cable address: Toplou).

Oriental Carpet Manufacturers, Limited. Exporters of all kinds of Oriental Carpets and Rugs.

The Smyrna Fig Packers Limited.

M. Suleimanovich & Co. Exporters of Dried Fruits and Importers of Colonials.

M. & J. Taranto. Exporters of Dried Fruits and Valonea.

W. F. Van Der Zee. Shipping Agents and Coal Merchants.

## KEUN, MISSIR & C°

Merchants. Steamship and Insurance Agents.

SPECIALITIES: Emery Stone, Chrome Ore, Opium, Wool, Olive Oil and Soap, Nut Galls, Licorice Root, Gum., etc.

LARGE EXPORTERS TO THE UNITED STATES.

## MEMBERS in PIRÆUS, Greece

- Aslanides Brothers, Yannoulato Building. Shipping and General Commerce; Electrical Engineering.
- G. N. Assimacopoulos & Co., Sirenghela Building. Importers and Exporters; Food Stuffs; Manufacturing Agents.
- J. Bolonaki Brothers, 20 Capodistria Street. (Cable address: Bolanbros). General Merchants; Flour, Sugar, Coffee, Rice.
- Ernest Brewer Co., Inc., -New York; F.L. Harley, General Near East Representative, 20 Nikita Street, Grand Prix Flour.
- P. G. Callimanopulo, 2 Sotiras Street. Shipbroker and Freight Contractor; Bunkering. Agents at all ports in Greece.
- Cardassilari Frères, 73 Philonos Street. Head Office and Steam Factory for Hides at Chios. Import: Raw Hides, Tanning Extracts and General Products. Export: Hides, Greek Tobacco, Currants, Calamata Figs, Olives, Olive Oil, Almonds, Gum-mastic, Colophone, Turpentine, Carobs, Valonea, etc. Agencies in Principal Ports of Greece. Shipping Agents and Bankers. Commission and Representation.

Emmanuel G. Casdaglis Fils. Ship-owner.

- Consologiou Frères, Stoa Rizari. Commission and Representation for Colonials.
- J. D. Corcodilos & Sons, 6 Bouboulina Street. Coal Importers; Ship-owners.
- Danon & Danon, Sirenghela Building. General Importers and Exporters, Specializing in Food Products and Leather.
- Export Steamship Corporation, .37 Philonos Street. (Represented in Greece by The Michalinos Maritime and Commercial Co., Ltd.)
- F. L. Harley, 20 Nikita Street. Commission Agent for Flour, Wheat, Sugar, Coffee, etc.
- M. B. Komvopoulo, 32 Philonos Street. Agent for Pillsbury's Flour.
- Lekas & Drivas, 46 Philonos Street. Importers of General Merchandise and Exporters of Food Products.
- A. E. Lombardo, 16 Tsamadou Street. General Commission Merchant.
- S. & E. & A. Metaxa, Successors to S. A. Metaxa Heirs. Manufacturers of Cognac.
- The Michalinos Maritime & Commercial Co., Ltd., 37 Philonos Street.
- James M. Politis, Politis Building. Agent for all Greece for the International Milling Co., Minneapolis, Minn.
- D. Pouris, 4 Tsamadou Street. Manufacturer of Cognac.
- Sarantis Frères, Spiraki Building. General Import and Export Agents.
- Geo. C. Stringos, Spiraki Building. Banker, General Importer and Exporter.
- T. P. Tagaris, Yannoulato Building, 2nd floor. Steamship Agent and Contractor. Vassiliadis & Theofanidis, 42 Makra Stoa Street. Importers and Exporters.
- Washburn-Crosby Co., New York; F. L. Harley, Agent for Saloniki and Piræus, 20 Nikita Street, Piræus. Gold Medal Flour.
- Ath. Xanthopoulo Sons & Co., 6B Loudovicou Street. Commission Agents for Flour, Coffee and Sugar; Importers of these Articles; Coal; Shipping.

## MEMBERS in ATHENS, Greece

The American Tobacco Company of the Orient, Carapanou Building.

Bank of Athens.

Bodossaki Athanassiades, Carapanou Building. Banker and Contractor.

Bourne & Co. - New York. Central Office in Greece: 12 Odos Lycourgou, Athens The Singer Manufacturing Company's Sewing Machines.

Soc. Anon.: André Cambas, Rue Philhellinou. Wines.

Ghiolman Brothers, Constitution Square. Tourist, Shipping, Forwarding and Insurance Agents.

R. & W. Hill, 55 Aeolus Street. Mines.

Ionian Bank, Limited.

H. C. Jaquith, Managing Director, Near East Relief.

Kikizas, Trakas & Co., The Office Appliance Company, 4 Stadium Street.

Mac Andrews & Forbes Industrial Company, 4 Voulis Street. Manufacturers of Wool Carpet Yarn, High Class Oriental Carpets and Rugs.

Papayoannou Bros. & Co., 9<sup>A</sup> Edward Law Street. Importers of Machinery and Electrical Supplies; Distributors for Delco Light Products, Toledo Scales, Worthington Pumps, Semi-Diesel and Diesel Engines.

Patrianakos & Co., 37 Third of September Street. Motor Cars, Tires and Accessories.

A. Philippou, 14 Odos Lycourgou. Importer of Cotton Cloth, Woolens, Chromed Leather and various other articles.

The Standard Commercial Trading Corporation, Carapanou Building. Tobacco.

James Vusher, 3 Voulis Street. Agent for Cadillac, Buick and Chevrolet Motor Cars.

# GHIOLMAN BROTHERS TOURIST OFFICE

Tourist, Shipping, Forwarding and Insurance Agents, Constitution Square, ATHENS, Greece.

# MEMBERS in SALONIKI, Greece.

Elie A. Amar & Co., 6 Rue Victor Hugo. Flour, Cereal & Grain Products; Insurance Agents; General Commission Agents; Exporters of Wool.

The American Tobacco Company of the Orient.

Sam Arditti, Rue des Banques No. 1.

Benis Frères. Exporters of Raw Skins, Wool, Mohair and Opium.

Haim & Albert Benvenisté. General Importers and Exporters.

Isaac J. B. Cohen & Fils, 7 Rue Katouni. (Cable address: Iscohen) Colonials.

Danon & Danon, Singer Building No. 8. General Importers and Exporters,
Specializing in Food Products and Leather.

H. I. Economides & P. C. Malescas, 40 Coundouriotou Street. Agents for General American Motor Cars Co.,—Cadillac, Buick, Chevrolet; Accessories.

Isaac Errera. Candles; Groceries; Starch.

Georgiades Bros. & Co. Importers of Molasses.

Jacoel & Co., 9 Rue Doxis. Exporters of Furs, Skins, Wool and Animal Hair.

Juda & Salmona. Copper; Cotton Goods; Cotton Seed Oil; Drugs; Pharmaceutical Products; Groceries; Metals—Tin, Zinc; Lubricating Oils; Oleo Oil.

S. D. Kyrou & Co., 14 Coundouriotou Street and 79 Nikis Avenue. Lincoln, Ford, Fordson and Automobile Accessories.

Nicolas Manos, 11 Rue St. Minas. Insurance; Representation on Commission.

Albert Nehama, Cohen & Co. Grain, Flour, Forage Merchants, Colonials; Import and Export.

Olympos Naoussa, Soc. Anon. Brasserie. Brewery, Ice-Making, and Cold Storage Plants.

C. Sachinis & Fils, 12 Bâtiment du Port. Flour, Timber, Sugar, Representation and Commission.

Sarantis Frères, Dracoulis Building. General Import and Export Agents.

Barouh Sarfati. Wool, Mohair.

Albert Scialom & Co. Fennel Seed; Gum; Mastic; Opium; Poppy Seed; Saffron.

Fils de J. Scialom & Co. Leather; Nuts; Seed; Opium.

D. Serafas. Leather; Lumbers; Skins; Tobacco; Wool; Mohair.

Isaac I. Yahiel.

## MEMBERS in PATRAS, Greece

Bakirgian Frères. Exporters of Dried Currants.

Cremidi Brothers. Exporters of Dried Currants.

- A. Droulias Company, Ltd. Exporters of Dried Currents.
- C. J. Giraud & Co. Exporters of Currants, Sultanas, Olive Oil, Licorice Root and Valonea.
- M. A. Messinesi & Co. Commission Merchants and Agents; Importers of Grain, Flour, Rice, Sugar, Paraffine, Salmon in Brine, Sheetings, Drill and Drillings, Canned Goods, Labrador Soft Cured Codfish.
- Papayoannou Bros. & Co.. Importers of Machinery and Electrical Supplies;

  Distributors for Delco Light Products, Toledo Scales, Worthington

  Pumps, Semi-Diesel and Diesel Engines.
- Pasqua Brothers. Exporters of Dried Currants.
- Spiro X. Stavrulopulo. Agent of National Steam Navigation Co., Ltd., of Greece, and of the Byron Steamship Co., Ltd., of London. Coal Merchants.

## OTHER MEMBERS in Greece

The American Tobacco Company of the Orient, Cavalla.

F. Aslan, Volo. Representation-Commission; Raw Materials; Iron and Metals; Cereals.

## MEMBERS in SOFIA, Bulgaria.

American Balkan Trading Co., Agricultural Machinery, Industrial Machinery and Belting Representatives of the J. I. Case Threshing Machine Co., and the Worthington Pump and Machinery Co.

H. R. Arnold, Standard Oil Company of New York.

Bank of National Credit Founded with the co-operation of the Insurance Companies of the group "Balkan". President of the Council, D. M. Yablansky.

Bank of Sofia.

Banque Franco-Belge.

J. Th. Bourilkoff, Vice-Governor of the National Bank of Bulgaria.

Jordan Jv. Boyadjieff & Sons, 34 Ulitza Vitosha. Manufacturers, Representatives; Importers of Typewriters, Adding and Calculating Machines; Tires, Rubbers and other Rubber Goods; Beeswax. Exporters of Hemp and Wool.

Bourne & Co.—New York. Central Office for Bulgaria; Singer Building, Sofia. The Singer Manufacturing Company's Sewing Machines.

Consortium de Tabac, (Fabriques de Tabac Réunies, SA.; T. D. Karcheff Fils & Cie.; Belo More, S. A.) Headquarters, 11, Rue Moskovska, Sofia. Principal Depots: Haskovo, Lovdid, Doupnitza. Cables: Tabacompani.

Fumaro, Belgian Tobacco Trading Company Ltd. Head Offiice, Brussels. Branches: Austria, Vienna; Bulgaria; Sofia, Shoumen, Doubnitza, Haskovo, Kirdjali, Plovdiv, Nevrocop, Gorna-Djoumaya, Stanimaka, Stara-Zagora, Yambol, Tatar-Bazardjik; Turkey: Constantinople, Adrianople, Brousa, Ismidt, Smyrna, Samsoun, Bafra, etc.; Greece: Salonica, Xanthie, Drama, Cavalla, etc., etc.

"Stréla" Ltd., International Motor Car Company. Agents for General Motor Co., (Chevrolet and Oakland); representatives of Goodyear Tire Co., Akron, Ohio; National Accessories Corporation of Chicago. Sole Agents for Bulgaria of Oliver Chilled Plow Works.

Nikola Momtchileff, Director of Banque Franco-Belge.

Boris A. Persiyski, P. O. Box. No. 30. Manufacturer of Persian Rugs & Carpets. Cable address: Persiyski.

Grigor Vassileff, 112 Ulitza Rakowsky. Lawyer.

# MEMBERS in ALEPPO, Syria.

G. G. Abdeni & Co., Agricultural implements; boots & shoes; general importers exporgers; leather, skins, hides, furs.

Charles Balit & Co.. Silk goods; skins, hides, furs.

Siahou J. Chammah, Importer of copper; cotton yarn; drugs. pharmaceutical products.

Joseph E. F. Dwek, Importers of cotton goods; sultana raisins; woolen goods.

Etablissement Orosdi Back. Ready-made clothing; hosiery.

Elias Hindié, Agricultural implements; cotton goods; gum tragacanth; skins hides, furs.

Lorenzo Y. Manachy. Cotton goods; cotton seed oil; gum tragacanth; hardware, tools; wool, mohair.

Fratelli Marcopoli, Guts (Sausage casings); nuts, seeds; wool, mohair.

Habib Mégarbané et Fils, Dried fruits-almonds, dates, figs, raisins, etc., general importers, exporters; opium, petroleum; sugar; wool, mohair.

Schuep & Co., Cotton goods; dyes: linoleum, oil cloth; typewriters, supplies.

## BANQUE DE SALONIQUE

Siège Social à Constantinople—Galata, Rue Voïvoda Agence à Stamboul: Rue Achir Effendi Kiutubhané.

Bureau à Péra : Grand Rue de Péra

Succursales: Andrinople, Cavalla, Salonique, Samsoun, Smyrne.

Capital Frs. 30.000.000 (<u>)</u> Réserves Frs. 10.057.533,52

Service spécial de caisse d'Epargne La Banque de Salonique s'occupe de toutes opérations de Banque

#### ASIA MINOR

Alston Tobacco Company, Samsoun.

Joseph Catoni & Co., Mersina, Shipping Agents.

Ernest Farkoa, Samsoun. Export-Import.

Gary Tobacco Co., Inc., Samsoun, Exporters of tobacco
Lorrin A. Shepard, Ghazi Aintab.

#### **EGYPT**

Vacuum Oil Company, P. O. Box 721, Cairo.

## FRANCE

Banque Impériale Ottomane, 7 Rue Meyerbeer, Paris.

## GERMANY

Feldman, Edward D., 38 Gitschiner Strasse 38, Berlin. Importer and Exporter manufacturer of automatic numbering stamps and games.

## HOLLAND

Martinus Nijhoff, Lange Voorhout 9, S. Gravenhage.

## ITALY

J. P. Spanier, Western Union Cable System, Via Marina Nuova 14-18, Naples.

## MESOPOTAMIA

G. G. Abdeni & Co., Bagdad Krikor Skender, Bagdad.

## PALESTINE

Moiz Bahbout, P.O.B. 333, Haifa.

Jona, Kuebler, Rue de la Marine, P. O. B. No. 549, Jaffa. Shipping, Insurance, General Commission and Representation.

Elias Thomas Gelat, Jerusalem.

Vacuum Oil Company, Jaffa.

#### PERSIA

Avraam V. Panayotoglou, Serai Emir, Teheran. Export-Import & Commission agent.

ROUMANIA

«La Cometa», Société Anonyme Roumaine pour l'Industrie et le Commerce de Pétrole, Rue Académie 30, Bucharest. Petroleum.

«Romano-Americana», Societate Anonima pentru Industria, Commerciul si Exportul Petrolului, Stavropoleos 6, Bucharest. Petroleum.

A. Theodoridi & Co., Braila. Steamship owners and agents and coal importers.

SYRIA (for Aleppo see Page XXI)

African & Eastern (Near East), Limited, P.O.B., 104, BEIRUT.
Association des Importateurs d'Automobiles, BEIRUT.

B. Audi & Co., BEIRUT.

S. Audi & Frères, BEIRUT.

Charles Corm & Cie., Head Office: BEIRUT, Place Assour; branche BEIRUT, Rues des Halles et de Basta; DAMASCUS, Rue Salhié et Naora; ALEPPO, Rue Naora; ALEXANDRETTA, Place Gouraud; LATTAQUIE Rue de Sérail; TRIPOLI, Place du Tall.

Agent for FORD Cars, FORDSON Tractors, OLIVER Plows, McCORMICK Reapers & Binders, NEW RACINE Threshers, INTERNATIONAL

Motors, FIRESTONE Tires, CHAMPION Plugs, etc., etc.

H. V. Whelan, c/o African & Eastern (Near East) Limited, BEIRUT. Rumié Frères, Souk El Hamidié, DAMASCUS. Import-Export. Belfante & Catoni, ALEXANDRETTA.

## R. & O. HIRZEL

FORMERLY

## HAMMER & HIRZEL

Swiss Firm

ESTABLISHED 1868.

Cable Address:

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## EXPORT:

Turkish Otto of Roses, Opium, Gumtragacanth, Seeds. Kernels, Hemp, etc.

## IMPORT:

American Oleo Oil, Cotton Seed Oil, Leather, etc.

CONSTANTINOPLE, TURKEY

## MEMBERS

## Federated American Chambers of Commerce of the Near East

Offices: 110 East 42nd Street, New York.

## American Express Company,

65 Broadway, New York City.

Bankers, forwarders and travel directors. Offices at Constantinople and Athens.

## The American Tobacco Company,

111 Fifth Avenue, New York City.

Manufacturers of cigars and cigarettes. Buyers of Turkish tobacco.

## Frederik Blank & Co.,

11 Moore Street, New York City.

Export and import merchants.

#### Caldwell & Co.,

50 Broad Street, New York City.

Freight forwarders and shipping agents.

## The Commercial Cable Company,

20 Broad Street, New York City.

Owners and operators of Commercial Cables having direct contact with the Near East.

## The Commercial Union of America.

25 Broadway, New York City.

Exporters and importers specializing in food stuffs. Offices at Piraeus and Greece. Connections throughout the Near East.

## Cie Crane, Société Anonyme,

32 Avenue de l'Opéra, Paris, France.

Manufacturers of valves, pipes and sanitary fixtures.

## Cleveland H. Dodge, Phelps-Dodge Co.,

99 John Street, New York City.

## Equitable Trust Company,

37 Wall Street, New York City.

Trust organized under the laws of the state of New York having foreign connections throughout the Near East.

## Export Steamship Corp.,

25 Broadway, New York City.

Steamship owners and operators maintaining service between U. S. and Turkey, Greece, Egypt and Syria.

## A. B. Farquhar. A. B. Farquhar Company,

44 Whitehall, New York.

Agricultural implements.

## James A. Farrell, President, U. S. Steel Corp.,

71 Broadway, New York.

#### Furness Withy & Co. Ltd.

34 Whitehall Street, New York.

Steamship owners, operators and agents maintaining services between New York and England.

#### Gary Tobacco Co.,

212 Fifth Avenue, New York City.

Dealers in raw tobacco.

#### The Goulds Mfg. Co.,

16 Murray Street, New York City.

Manufacturers of pumps of all descriptions.

#### Howard Heinz, H. J. Heinz Co.,

Pittsburgh, Pa.

Food products,

#### Hills Bros. Company,

375 Washington St., New York City.

Importers of dates and other dried fruits. Exporters of products made in the U. S., particularly to Red Sea points.

#### Edgar B. Howard, Registered,

Land Title Building, Philadelphia, Pa.

Exporters and importers of general merchandise. Branch office at Constantinople with agents in other important cities in the Near East.

#### E. H. Huxley, U. S. Rubber Export Co.,

1790 Broadway, New York City.

Exporters of rubber.

### Jones & Laughlin Steel Co.,

Pittsburgh, Pa.

Manufacturers of steel products of all kinds, especially rails and structural, nails, etc.

#### Lawrence & Co.,

24 Thomas St., New York City.

Manufacturers of cotton textiles, including hosiery,

#### Lockwood, Greene & Co..

101 Park Avenue, New York City.

Contractors and builders interested in railways, port developments and large scale construction work.

#### The Lucey Manufacturing Co.,

233 Broadway, New York City.

Manufacturers and dealers in oil well supplies of all kinds. Branch at Polest, Rumania.

#### McAndrews & Forbes Co.,

200 5th Avenue, New York City.

Importers of licorice.

#### Minot, Hooper & Co.,

11 Thomas St., New York City.

Manufacturers of cotton textiles, specializing in three yard grey sheetings.

#### National Bank of Commerce in New York.

31 Nassau Street, New York City.

General banking business with correspondents throughout the Near East.

#### Oil Well Supply Co.,

Pittsburgh, Pa.

Manufacturers and dealers in oil well supplies of all descriptions.

#### Oriental Navigation Co.,

39 Broadway, New York City.

#### Perkins & Company,

30 State Street, Boston, Mass. Bankers

#### The Persian Trading Corp.,

254 4th Avenue, New York City.

Exporters and importers of general merchandise, dealing principally with Persia.

#### Pittsburgh Steel Products Co.,

Pittsburgh, Pa.

Manufacturers of Seamless Steel Tubing, including Boiler and Lococomotive Tubes.

#### B. P. Salmon

Investment Building, 15th & K. Streets, N. W. Washington, D. C.

#### Standard Commercial Tobacco Company, Inc.,

120 Broadway, New York City.

Importers and dealers in raw tobacco.

## Standard Oil Company of New Jersey,

26 Broadway, New York City.

Manufacturers of petroleum products.

## Standard Oil Company of New York,

26 Broadway, New York City.

Manufacturers and distributors of petroleum and all its products. Representatives in all of the important cities of the Levant.

## Albert W. Staub, Robert College and American University of Beirut.

18 East 41st Street, New York City.

## Leon Nissim Taranto,

280 Broadway, New York City.

Exporter and importer, specializing in Turkish markets.

## U. S. Steel Products Company,

30 Church Street, New York City.

Exporters of iron and steel products of the United States Steel Corp.

## Vacuum Oil Company,

61 Broadway, New York City.

Exporters of petroleum products

## Wellington Sears & Company,

93 Franklin Street, Boston, Mass.

Manufacturers and exporters of cotton textiles.

## Woodward Baldwin & Company,

43 Worth Street, New York City.

Merchants and exporters of cotton textiles.

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