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# Levant Trade Review

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## Opening for U. S. Capital in the Near East

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*From report of interview given by Mr. Eliot G. Mears, former U. S. Trade Commissioner in the Levant, to a representative of the New York Journal of Commerce.*

"The opportunities for Americans to secure trade in the Near East is much more favorable than most people think" is the statement of E. G. Mears, American Trade Commissioner in the Near East, who returned recently to America.

A leading banker in Constantinople stated to Mr. Mears that in his opinion \$250,000,000 could be profitably invested in Near East territory in agriculture, mines, railway and port development and in other public works. "American capital is not disinterested in this region," said Mr. Mears, "when it is remembered that in 1908 an American company was planning to spend \$100,000,000 in railway development and mineral exploitation, but this scheme was finally blocked by German influences.

"The unquestioned riches of old Turkey, together with its valuable commercial position on account of its proximity to the Balkan States, South Russia, the Caucasia, Turkestan, Persia and Egypt, make this area an inviting field for foreign capital which would not expect an immediate return."

Mr. Mears says that the proper attention has not been paid in the United States to the trade investment possibilities in the Near East. Despite the immediate unfavorable outlook in American export circles, Mr. Mears states that it is impossible for the present stagnation to continue indefinitely.

"Certainly our national competitors would not keep representatives in this region and make well-arranged plans for the future unless they were expecting a profitable return," continued Mr. Mears. "The eventual opening up of South Russia will offer

business propositions in comparison to which many present 'prizes' in foreign trade will appear insignificant. Still, with a more or less perfunctory interest in southeastern Europe, our manufacturers and exporters cannot expect to compete for the biggest opportunities of the next decade. It is advisable for American firms to study the Near East and if possible to send over representatives to prepare for ultimate and immediate business and to secure much needed assistance from their Government representatives at home and abroad, from trade organizations in the United States and from the American Chamber of Commerce for the Levant with headquarters at Constantinople.

"It is gratifying to note that American financial and business interests have recently taken an added interest in the large financial, investment and trade possibilities of the Near East. Since the armistice, ships flying the American flag have appeared in large numbers in the ports of southeastern Europe. Constantinople, a port, which in the last normal year before the war, had a vessel tonnage clearance of 14,319,000 tons, was visited in 1919 by fifty-seven American merchant ships. Foreign merchants have commented also on the greatly increased number of American trade representatives who have visited the Near East.

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"The possibilities of Turkey, nevertheless, are not fully appreciated by American interests, partly due to the lack of definite information at hand, but more specially because of the interest in domestic markets and the markets of both the Far East and western Europe. There are, however, big opportunities in the former Ottoman Empire, which territory has now been greatly altered as the result of the signing of the Turkish peace treaty. Many of the financial and economic clauses are of such vast significance that an enumeration of a few of the changes is pertinent.

"According to the treaty, a financial commission is created consisting of a representative of each of the interested Allied Powers, viz : France, Great Britain and Italy, to which a Turkish representative is added in a purely consultative capacity. The principal functions of this new body are the following : The preliminary examination of Turkish budgets which must have their ultimate approval ; supervision over the carrying out of the budgets as well as the financial laws and regulations of Turkey ; the determination of the measures to be taken with a view to improving the Turkish currency and the power of passing upon any new form of taxation ; any modifications of the customs system, and the contracting of any internal or external loans. It is further stipulated that the consent of this commission, upon which the United States has no representative, is required for the granting of new concessions in Turkey by the Turkish Government. It is provided, moreover, that this powerful financial commission may be substituted, upon six months' notice, for the Ottoman Public Debt with reference to the administration of conceded revenues. The latter consist chiefly of revenues from tobacco, salt, fisheries and certain tithes."

**Prix pour les annonces dans la LEVANT TRADE REVIEW**

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## Commercial Importance of the City of Skoplje (Uskub) Jugoslavia

*(Consul K. S. Patton, Belgrade)*

The city of Skoplje (Uskub), with a population of 45,000 inhabitants, is about midway between Belgrade and the port of Saloniki, and is on the main railway line joining these two cities. It also has railway connections with Mitrovitza, Tetovo, and Prishtina. The line to Pristina brings Skoplje into direct contact with the wheat centers of Kessovo, Kumanovo, Pre-galnitza, Metokiya, and Tikvesh, with the result that Skoplje became the wheat center of this whole region and prior to the war maintained large stocks for export to Saloniki and foreign ports.

Other important regional products are beans, apples, pears, walnuts, plums, plum jam, opium, cotton, tobacco, wood, and dried hides from small and large cattle. All of these products are exported through the port of Saloniki.

Skoplje is the most important commercial center in southern Serbia, which has a population of about 1,500,000, and here are centered the largest business houses for all forms of manufactured and colonial goods. It is also a trading center for the small merchants who have not sufficient capital to send their goods to Saloniki.

It is probable that two-thirds of the imports and exports of southern Serbia pass through this center.

### Agricultural Products—Rice, Beans, Opium, Tobacco.

While agriculture is the most important industry in southern Serbia, it is carried on in a primitive manner. Only about 20 to 30 per cent of the total territory is under cultivation. Even the area that is cultivated is not

worked to the best advantage, because agricultural machinery has not been used to any extent. The output of grain in 1911, the last normal year, was about 750,000 tons, and of this approximately 150,000 tons were exported.

Rice is an important product in the region of Kochane and the normal production in pre-war times totaled about 25,000 tons, of which one-fourth was exported to Saloniki and Bulgaria. It is stated that if improved methods of cultivation were adopted the production could be tripled. There is no modern factory to sift and clean the rice, and apparently there is an opening for a plant of this kind. The quality of this rice is said to be excellent.

Beans are grown in the vicinity of Petovo, Pech, Djakovitza, and Mitrovitza. The annual production in normal times was about 5,000 tons, of which 2,000 tons were shipped to Saloniki and Constantinople.

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Opium is the most important export article raised in southern Serbia and Skoplje is its chief market center. The annual crop varies from 40,000 to 50,000 oka (110,000 to 137,500 pounds) all of which is exported to England, France, and other countries.

The selling of tobacco has been monopolized by the Government which, however, permits the exportation of the unmanufactured product that is in excess of the local demand. The area planted in tobacco is estimated to be 100,000 hectares (247,100 acres), and the yearly production is from 7,000 to 8,000 tons. In 1911 about 3,000 tons were exported.

#### **The Live-Stock Industry—Output of Silkworms.**

Prior to the war, Serbia exported a large number of cattle, but the enemy occupation of this territory decreased the heads to such an extent that for the next few years only a small num-

ber of swine can be exported. However, it is estimated that from 1,000 to 1,500 tons of white cheese may be sent to foreign markets each year and from 3,000,000 to 4,000,000 hides from small cattle. Prior to the war, 120,000 beeves, 12,000 heads of water buffalo, and 300,000 sheep were exported from southern Serbia. There has been some export of hides to the United States from this region.

The country around Guevgeli and Doiran has a silkworm industry. The yearly output of silkworms is estimated at over 200,000 pounds, which were exported to France and Italy.

#### **Timber and Mineral Resources**

The region of Kachanik, just north of Skoplje, is very rich in forests, furnishing both material for fuel and for building purposes. Unfortunately, there are no modern sawmills. This section contains forests with an area of about 380,000 hectares (938,980 acres), which furnish about 207,000

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tons of wood for fuel and building material each year. The district is still undeveloped and very little lumber and wood is exported.

Around Kumanovo, Kratovo, Tetovo, and Prishtina, chrome deposits are to be found, and there are said to be lead ores containing silver in the neighborhood of Kratovo. It is believed that there are deposits of coal, copper, silver, and other ores in this region in sufficient quantities to be mined commercially, but up to date little has been done along these lines.

#### **Banking Facilities**

Among the banks established at Skoplje are: (1) A branch of the Franco-Serbe Bank, which does all forms of banking work, advances money on goods to the amount of 75 per cent of the value, and issues checks on foreign countries; (2) a branch of the Serbian National Bank; (3) a branch of the Croatian Country Bank of Belgrade; (4) a number of local banks.

Business men in Skoplje state that a branch of an American bank, if established in Skoplje, would be able to do considerable business, and estimate that the annual issuance of checks to emigrants would total approximately \$10,000,000.

#### **Needs of the Region.**

The country of which Skoplje is the commercial center is chiefly agricultural and has not hitherto been industrially developed. The wealth of raw products, however, indicates that capital could well be invested there in modern plants for treating the local products. Flour mills, tanneries, and woodworking shops are most urgently required. Paper mills, sugar factories, and canneries are also needed in this region. Little difficulty would be experienced in finding motive power, as the rivers Vardar and Kreva run about 10 kilometers from this city and would furnish necessary water power.

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*The following is the text of the agreement signed at Sevres, France, on August 10th, by the Plenipotentiaries of Great Britain, France, and Italy:*

The British, French and Italian Governments, respectively represented by the undersigned Plenipotentiaries, being anxious to help Turkey, to develop her resources, and to avoid the international rivalries which have obstructed these objects in the past; being desirous to meet the request of the Turkish Government that it should receive the necessary assistance in the reorganization of the administration of justice, the finances, the gendarmerie and the police, in the protection of religious, racial, and linguistic minorities and in the economic development of the country; considering that the autonomy or eventual independence of Kurdistan has been recognised by them, and that it is desirable, with a view to facilitating the development of that country and the provision of any assistance which may be required in its administration, to avoid international rivalries in such matters; recognising the respective special interests of Italy in southern Anatolia and of France in Cilicia and the western part of Kurdistan bordering on Syria, up to Jezireh ibn Omar, as these areas are hereafter defined, have agreed upon the following provisions:

Art. 1. There shall be perfect equality in Turkey between the Contracting Powers in the composition of the international commissions, whether existing or to be established (including the different services dependent thereon) charged with the reorganisation and supervision in a manner consistent with the independence of the country of the different public

services (judicial and financial administrations, gendarmerie and police) and of ensuring the protection of racial, religious and linguistic minorities.

However, in the event of the Turkish Government, or the Government of Kurdistan, being desirous of obtaining external assistance in the local administration or police of the areas in which the special interests of France and Italy are respectively recognised, the Contracting Powers undertake not to dispute the preferential claim of the Power whose special interests in such areas are recognised to supply such assistance. This assistance shall be specially directed towards enhancing the protection afforded to racial, religious or linguistic minorities in the said areas.

Art. 2. In accordance with the provisions of the Treaty of Peace with Turkey, the nationals of the

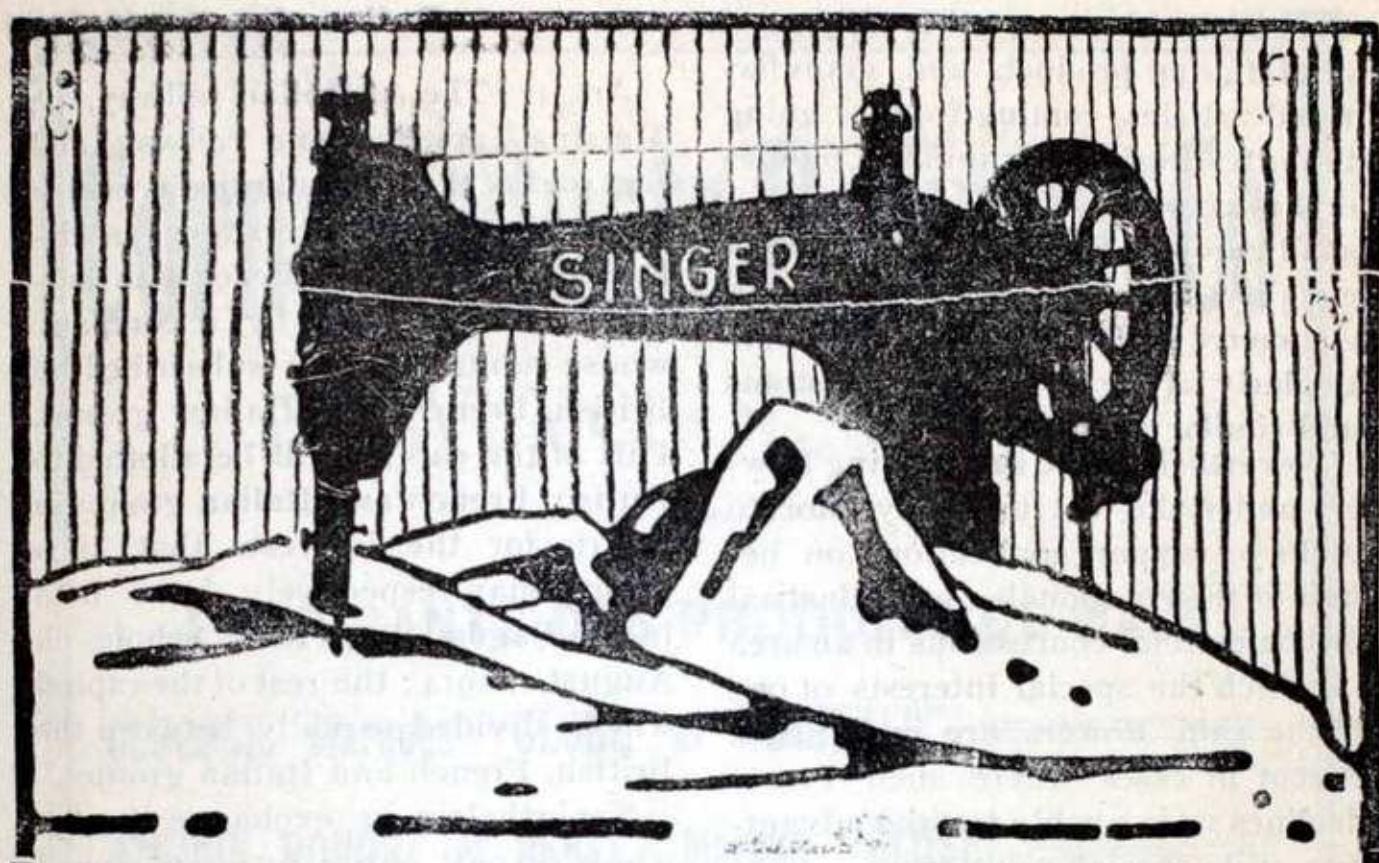
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Nevertheless, the Contracting Powers undertake not to apply, nor to make or support applications on behalf of their nationals, for industrial or commercial concessions in an area in which the special interests of one of the said Powers are recognised, except in cases where such Power declines or is unable to take advantage of its special position.

Art. 3. The Contracting Powers undertake to render diplomatic support to each other in maintaining their respective positions in the areas in which their special interests are recognised.

### Railroads.

Art. 4. The Anatolian railway, the Mersina-Tarsus-Adana railway and that part of the Bagdad railway which lies in the Turkish territory as defined by the Treaty of Peace with Turkey shall be worked by a company whose capital will be subscribed by British, French and Italian groups. Part of the capital will be allotted to British, French and Italian groups in return for the interests that such groups may respectively have held in the Bagdad line as a whole on August 1, 1914; the rest of the capital will be divided equally between the British, French and Italian groups.

Nevertheless in exchange for the whole or part of the interests owned by French nationals on August 1, 1914, in the Bagdad railway line the French Government reserves the right to have conceded to it and to work the whole or part of the railway lines (including the Mersina-Tarsus-

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Adana line) which lie in the area in which its interests are specially recognised. In such event the share of French nationals in the company provided for in the preceding paragraph will be reduced by a proportion corresponding to the value of the lines which are thus conceded to the French Government. This right of the French Government must be exercised within twelve months from the coming into force of the Treaty of Peace with Turkey.

In the operations of the company constituted as provided by the first paragraph of this Article account will be taken of the particular rights and interests of the respective Governments which are recognised in the areas defined by the present agreement but in such a way as not to injure the good working of the railways.

The Contracting Powers agree to support the unification in the near future of the entire railway system in the territory which remains Turkish, by the establishment of a joint company for working the lines. The division of the capital of this new company will be settled by agreement between the groups concerned.

The company constituted as provided by the first paragraph of this Article, as well as any company which may be formed for the purpose indicated in the fourth paragraph, will alike be bound to comply with provisions of Part XI (Ports, Waterways and Railways) of the Treaty of Peace with Turkey, and in particular to accord absolute equality of treatment in respect of railway rates and facilities to goods and passengers of whatever nationality, destination or origin. The French Government undertakes, in the event of its exercising the right provided for in the second paragraph of this Article, to comply with the same provisions in respect of any railway line so conceded to it.

### The French Zone.

Art. 5. For the purpose of the present agreement (see Map):

1) the area in which the special interests of France are recognised is comprised within the following boundaries:

On the south: from the mouth of the Lama Su on the Gulf of Alexandretta to a point where the northern frontier of Syria as described in the Turkish Peace Treaty meets the Mediterranean Sea: thence eastwards to the southwestern extremity of the bend in the Tigris about 6 kilometres north of Azek (27 kilometres west of Djezire-Ibn-Omar), the northern frontier of Syria as described in the Treaty of Peace with Turkey.

On the east: thence northwards to the confluence of the Hazo Su with the Tigris, the course of the Tigris upstream; thence due north to Meleto Dagh, a straight line:

On the north: thence northwards to the point where the boundary between the vilayets of Diarbekr and Bitlis crossed the Murad Su, a line following the line of heights Meleto Dagh, Antogh Dagh, Siri-I-Siri Dagh, Chevtela Dagh; thence westwards to its confluence with the Kara Su (Euphrates), the course of the Murad Su downstream; thence northwards to Pingen on the Kara Su (Euphrates), the course of the Kara Su (Euphrates) upstream; thence northwards to Habash Dagh, a strait line; thence westwards to Batman Tash, a line following the line of heights Habash Dagh, Terfellu Dagh, Domanli Dagh.

On the west: thence southwards to Yenikhan, a straight line; thence southwestwards to Ak Dagh on the boundary between the vilayets of Sivas and Angora, a line reaching and then following the crest line of Ak Dagh; thence southwards to a point due west of Seresek, the boundary between the vilayets of Sivas

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and Angora; thence southwestwards to Erdjias Dagh (the point where the boundary of the Italian zone is defined below joins the western boundary of the French zone, a straight line: thence southwestwards to Omarli: a line following the line of heights Erdjias Dagh, Devli Dagh and Ala Dagh; thence southwards to the confluence of the Tarbaz Chai and the river descending from Kara Geul, a straight line; thence in a southwest-  
erly direction to the bend about 5 kilometres southwest of its mouth, the course of the river flowing from Kara Geul upstream; then southwestwards to Perchin Bel, a line following the crest of Bulgar Dagh; thence southeastwards to the source of the Lama Su, a straight line; thence to its mouth on the Gulf of Alexandretta, the course of the Lama Su downstream.

#### **The Italian Zone.**

- 2) The area in which the special

interests of Italy are recognised is comprised within the following boundaries:

On the east: from the mouth of the Lama Su on the Gulf of Alexandretta to Erdjias Dagh, the western boundary of the area in which the special interests of France are recognised, as described above;

On the north: thence westwards to Akshehr railway station, a straight line, modified however to leave the railway from Akshehr to Konia within the area; thence northwestwards to Kutaya, a line following the railway line from Akshehr to Kutaya (the railway remaining without the area); thence northwestwards to Keshish Dagh, a straight line; thence westwards to the most easterly point of contact of the southern boundary of the Straits Zone with Abulliont Geul, a straight line;

On the west: thence in a southerly direction to the mouth of the river

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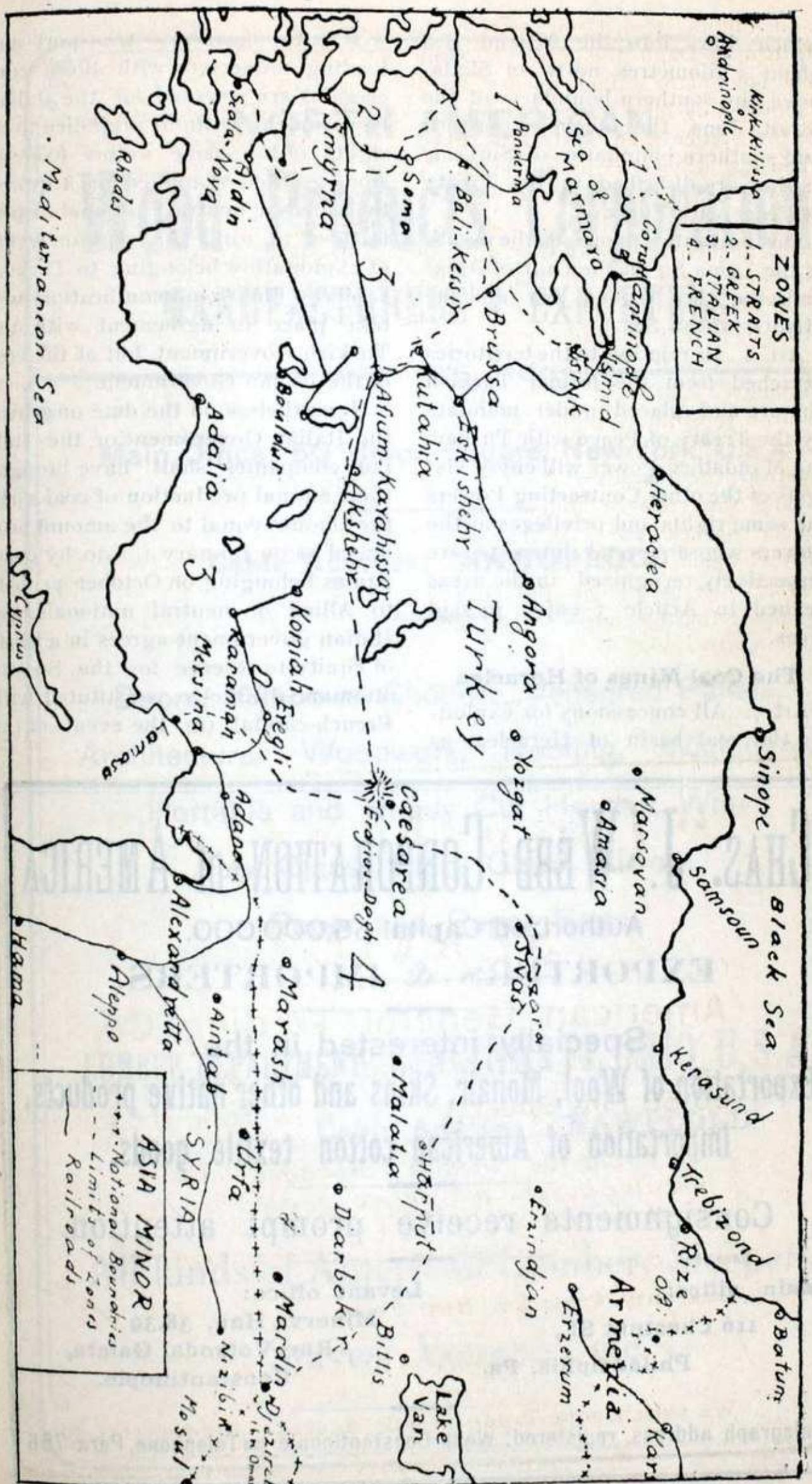
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which flows into the Aegean Sea about 5 kilometres north of Skala-nova, the southern boundary of the Straits Zone, the northern, eastern and southern boundaries of Smyrna, as they are described in the Treaty of Peace with Turkey:

On the south: thence to the mouth of the Lama Su on the Gulf of Alex-andretta, the Aegean Sea and the Mediterranean Sea.

Art. 6. In relation to the territories detached from the former Turkish Empire and placed under mandate by the Treaty of Peace with Turkey, the Mandatory Power will enjoy vis-à-vis of the other Contracting Powers the same rights and privileges as the Powers whose special interests are respectively recognized in the areas defined in Article 5 enjoy in said areas.

#### **The Coal Mines of Heraclea**

Art. 7. All concessions for exploiting the coal basin of Heraclea, as

well as the means of transport and loading connected with these concessions are reserved for the Italian Government, without prejudice to all rights of the same nature (concessions granted or applied for) acquired by Allied or neutral nationals up to October 30, 1918. As regards rights of exploitation belonging to Turkish subjects, their indemnification will take place in agreement with the Turkish Government, but at the cost of the Italian Government.

Nevertheless on the date on which the Italian Government or the Italian companies shall have brought their annual production of coal up to the amount equal to the amount produced as on January 1, 1930, by companies belonging on October 30, 1918, to Allied or neutral nationals, the Italian government agrees in a spirit of equity to reserve for the Société ottomane d'Eraclee, constituted with French capital (in the event of the

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latter not having previously expressed the wish to be bought out or to abandon the renewal of its concession), a quarter share in the interest which may be formed, once Italy or the Italian companies shall have reached a production of coal equal in amount to that of the said Allied or neutral nationals as on January 1, 1930.

The two Governments will give each other mutual diplomatic support with a view to securing from the Turkish Government the issue of fresh ordinances, ensuring the exploitation of the mining rights conceded, the establishment of means of transport such as mining railways and every facility for loading, as well as the eventual employment of other than Turkish labour, and corresponding to the demands of modern methods of exploitation. It is hereby agreed that all concessions, whether granted after or before the issue of the above ordinances, will be equally entitled to all benefits and advantages resulting from their coming into force.

#### **Military Occupation**

Art. 8. The French and Italian Governments will withdraw their troops from the respective areas where their special interests are recognized when the Contracting Powers are agreed in considering that the

said Treaty of Peace is being executed and that the measures accepted by Turkey for the protection of Christian minorities have been put into force and their execution effectively guaranteed.

Art. 9. Each of the Contracting Powers whose special interests are recognized in any area in Turkish territory shall accept therewith the responsibility for supervising the execution of the Treaty of Peace with Turkey with regard to the protection of minorities in such area.

#### **Other nationals**

Art. 10. Nothing in this agreement shall prejudice the right of nationals of third States to free access for commercial and economic purposes to any of the areas defined in Article 5, subject to the reservations which are contained in the Treaty of Peace with Turkey, or which have been voluntarily accepted for themselves in the present agreement by the Contracting Powers.

#### **Agreement in Force**

Art. 11. The present agreement, which will be ratified, will be communicated to the Turkish Government. It will be published and come into force at the same time as the Treaty of Peace comes into force between the three Contracting Powers.

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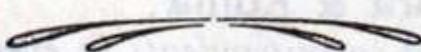
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## American Automobiles in Mesopotamia

(From the "Busreh Times")

"Busreh may fairly be described as the principal motoring centre in Mesopotamia. Not only is the number of privately owned cars considerably in excess of the number Baghdad can produce ; there is also a large fleet of public utility vehicles—approximately 150, we believe—with the result that all classes of the community have become familiarised with the most modern means of transport. The Busreh-Ashar taxi-service has done a flourishing trade for the last twelve months, notwithstanding the fact that inexperienced drivers have had to be utilised for the work, and their training in many instances has been an expensive matter for the proprietors. The motor service is showing no diminution of popularity, albeit, at eight annas for

each passenger, it does not provide particularly economical transit between the two towns. The explanation of Busreh's lead in motoring matters is to be found in the fact that most of the roads in the immediate vicinity are very much better than one finds in other parts of Mesopotamia. Only a short portion of The Strand remains to be completed, and it should be possible in the forth-coming winter months to maintain the taxi service regularly, no matter what the weather has in store for us. The road from Ashar to Makina should also give little trouble for some time to come.

"The commercial aspect of motoring is of first-class importance in Busreh. Most of the big firms in the trade in this country, including those who have head offices elsewhere, have found it necessary to have representatives here to take over delivery of their cars and spare parts from the shipping companies, to attend to the re-

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quirements of the local market, and to establish work-shop facilities for the repair and upkeep of the vehicles which they sell. Perhaps the most striking feature at present is the overwhelming preponderance of American cars"

\* Busreh (generally spelled Busra in the west) is about 60 miles from the mouth of the Euphrates.

## GALL NUTS

*The following article has been received from the firm of Messrs. M. & J. Taranto, of Smyrna, which exports gall nuts as one of its specialties.*

Among the chief products of this region are gall nuts, an article for which there is a great demand in American and European industries, and whose importance is evidenced by the quantity exported through this port.

**HOW THE CROP IS GATHERED.** Gall nuts are the fruit of the oak. The chief oak forests cover the extensive region of Axar, Kirk-Agatch, Soma, Balikessar, Simav, Yediz, and Coula. The government has always encouraged the gathering of the gall nuts by the peasants, and the only tax which was imposed was twelve and one-half percent in kind. The peasant was free to gather the gall nuts in the forests wherever he found it convenient.

Despite this encouragement the peasant has never given particular attention to the gathering of these nuts. The reason was no doubt that the gathering was slow and laborious, and necessitated long and fatiguing journeys for a return that was hardly more than mediocre. And it was only on his return from the fields after the day's work that the peasant penetrated into the forest to collect the nuts that were within easy reach, and was quite

content on one trip to fill a sack of a dozen kilos or so.

He carried the nuts to the village market—generally weekly in the small villages of the interior—and disposed of his stock to the agents of the exporters at Smyrna. Often the peasant preferred to exchange the nuts directly for European products, cloth, wearing apparel, &c.

**QUALITIES.** As soon as the buds open the gall nuts appear in the form of acorns. The first gathering demands a certain preparation before it can be disposed of. The peasants spread out the acorns on a layer of sacks for three or four days, after which they spread them out in the sun until they are thoroughly dried. In this process there is a loss of about 50% of the original weight.

The first eight days following the opening of the buds the acorns remaining on the trees form a sort of black gall nut. It is this kind that gives the most tannin (about 60% of acid of tannin.)

It is naturally impossible to collect at once all the gall nuts because of the difficulties spoken of above. It follows that the gall nuts which remain on the trees after a certain time turn green; these nuts have 50% of tannin, and then the white gall nuts which come later have 40% of tannin. The last gathering is a mixture of black, green and white nuts and of a waste called "Sarsik". The exporters must sort these different varieties. It requires experience to do this work satisfactorily, and the best merchants examine the goods very carefully in order to throw out the "Sarsiks", the nuts which are completely burned out and of no use, and which an inexperienced eye is not easily able to detect.

Besides the three qualities mentioned above, the oak also produces a very small nut, which is called "Tchinghir" whose tannin is far inferior to those

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from the other nuts. The "Tchinghir" are not exported but are used in the local tanneries.

**USE OF THE GALL NUTS.** The black, green and white gall nuts are used in preference to other products in making fast colors, and especially in making inks. Recently the use of the white gall nuts in the tanneries was tried.

In the Oriental countries and those of the southern Mediterranean, Turkey, Algeria and Tunis, and Tripoli, the acid of the gall nuts is much used in the toilet of the native women in painting the eyelids and eyebrows.

**THE CROP.** The normal annual crop is about 400-500,000 kilos. The war seriously affected this culture. Also the troubles in the hinterland, with cutting off of communications and difficulties in transportation, and emigration of population have cut down very considerably the recent crop. In 1919 the crop was only mediocre, hardly 350,000 kilos and the crop of 1920 also will be small also because of lack of hands to gather it, and a rise in price can be anticipated.

## Fig Crop Prospects in Smyrna District

(From consular report)

**FIGS.** The fig crop of Smyrna district is reported to be good, both in quality and quantity, and is estimated at 16,000 tons as against 12,000 tons last year. Considerable uncertainty is felt as to prices. Early advance quotations were not considered reliable on account of the mixed political situation, the uncertainty of railway transport, and the fluctuating rates of foreign exchange.

**TOBACCO** All reports received up to date have been most favorable for the tobacco crop of 1920, and it is estimated that this crop will amount to approximately 10,000,000 okes (28,200,000 pounds), which figure

represents tobacco grown inside and outside the zone of Greek occupation. The 1919 tobacco crop amounted to approximately 6,000,000 okes (16,920,000 pounds), grown only in the occupied zone.

According to reports received, there are about 120,000 deunums (80,000 acres) of tobacco land under cultivation this year in the regions held by the Greek Army, and about 12,700 deunums (8,500 acres) outside this area.

**SMYRNA EXPORTS FOR FIRST SIX MONTHS OF 1920.** Stocks on hand in Smyrna on June 30 amounted to 7,800,000 okes (21,996,000 pounds), which figure includes older tobaccos than those of the 1919 crop. Exports from Smyrna since January, 1920, have been as follows: January, 3,249,204 pounds; February, 2,267,844 pounds; March, 2,045,628 pounds; April, 1,313,556 pounds; May, 881,814 pounds; and June, 1,230,504 pounds.

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**Foreign Trade of Bulgaria for April, 1920***(From consular reports)*

According to figures compiled by the Food Administration (Direction de Prévoyance) of Bulgaria there were imported into Bulgaria during the month of April, 1920, the following articles :

Articles.	Quantity.	Value.	
		Kilos.	Leva.
Augers.....	34,537		768,500
Automobiles.....			1,759,204
Beeswax.....	44,868		2,759,204
Black pepper.....	27,521		1,686,280
Book muslin (cotton) .....	2,615		923,385
Caustic soda.....	65,726		865,000
Clothing, women's.....	1,814		1,305,000
Cod-liver oil.....	3,120		508,000
Cocoanut oil.....	18,920		686,350
Copper wire.....	2,607		996,000
Cotton cloth, white.....	22,971		4,919,575
Cotton darning thread.....	3,185		1,576,480
Cotton goods.....	328,960		72,904,234
Cottonseed oil.....	95,719		5,245,000
Cotton, sewing .....	27,074		10,223,186
Cotton socks .....	3,405		1,124,800
Cotton thread.....	11,777		2,405,410
Cotton yarn.....	217,422		24,142,032
Cotton cloth, zephyr.....	3,685		1,166,250
Felt hats, men's .....	9,085		7,508,595
Fezes, woolen .....	773		729,000
Handkerchiefs.....	1,570		503,900
Head cloths.....	4,875		1,842,860
Iron rods .....	219,004		1,762,900
Jute bags .....	39,326		583,374
Jute cloth.....	25,957		1,615,655
Jute sacks .....	103,955		2,900,940
Machine belting .....	1,603		577,000
Medicines .....	36,953		6,803,900
Mineral oil (heavy) .....	248,403		4,251,920
Nails :			
Wire .....	683,231		6,374,930
Other.....	47,817		1,361,991
Paper :			
Press .....	347,936		2,709,200
Wrapping.....	102,589		782,300
Paraffin .....	40,607		1,041,200
Plows .....	30,341		698,734
Rubber goods .....	3,194		631,980
Sal ammoniac .....	17,607		811,962
Salt .....	6,163,136		6,274,645
Salt fish.....	133,441		3,018,030
Salted olives.....	30,351		605,300
Sheet iron .....	209,105		1,645,000
Shoe blacking .....	11,691		2,723,400
Shoe eyelets.....	1,160		626,170
Shoe laces.....	2,292		1,261,417
Shoe leather .....	3,091		5,419,016
Seed, sugar beets .....	225,220		1,231,671

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Articles	Quantity	Value
	Kilos.	Leva.
Soap, washing . . . . .	158,595	13,919,313
Straw hats . . . . .	13,691	2,723,400
Tea . . . . .	8,054	1,125,600
Unfinished leather . . . . .	14,483	666,090
Vaseline . . . . .	12,798	530,000
Window glass . . . . .	118,613	1,924,515
Woolen goods . . . . .	17,989	14,629,248
All other articles . . . . .	1,820,739	17,758,926
Total . . . . .	11,827,272	254,90,5128

The exports from Bulgaria during the month of April were as follows :

Articles.	Quantity.	Value.
	Kilos.	Leva.
Attar of roses . . . . .	291	1,764,480
Charcoal . . . . .	203,000	203,000
Cigarettes . . . . .	26,562	2,096,567
Cocoons . . . . .		
Dried . . . . .	8,874	775,180
Other . . . . .	13,606	1,580,380
Intestines, dried . . . . .	3,516	1,081,500
Jute cloth . . . . .	30,356	302,375
Lace, black woolen . . . . .	5,838	1,450,645
Seed, pumpkin . . . . .	15,800	120,400
Shirts :		
Cotton . . . . .	981	165,890
Women's embroidered . . . . .	630	152,165
Skins: Lamb, sheep, kid, goat, and of wild animals . . . . .	373,694	15,159,514
Tiles . . . . .	362,000	277,000
Tobacco . . . . .	1,932,324	60,467,892
All other artieles . . . . .	209,045	257,632
Total . . . . .	3,186,487	85,855,620

During the month of April the average official buying rate of the dollar was 59 leva and the average selling rate 64 leva. In round numbers, then, using the mean of these two rates, imports during the month were worth \$4,200,000 and exports \$1,400,000.

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## Manufacturers Would Aid Foreign Students

*From "The Journal of Commerce"*

The American Manufacturers' Export Association, through its board of directors, has adopted resolutions recommending the establishment of close and friendly contact with foreign students to acquaint them with our business life.

The resolution offered by the committee on education, of which W. W. Nichols is chairman, ran as follows:

"Whereas, The board of directors of the American Manufacturers' Export Association has had its attention brought to the presence in the United States of about 10,000 students, male and female, in our colleges and universities from foreign lands for special study and research, and

"Whereas, This affords a unique opportunity to cultivate mutual understanding and respect in the promotion of

our international trade and other relations in cases worthy of our moral and financial support, and also affords a means of bringing foreign students into American business as employes during their vacations, through agencies organized to befriend such students, such as the International Friendly Relations Committee, 347 Madison avenue, New York; the Cosmopolitan Club (Y. M. C. A.), 2929 Broadway, as well as local Y. M. C. A.s, therefore, be it

"Resolved, That the members of the American Manufacturers' Export Association be and they are hereby invited to everywhere seek the establishment of close and friendly contact with these students by every means possible in a systematic effort to acquaint them with our business and industrial life."

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ing and a mutual respect will, it is believed, appeal to many of our business men experienced in foreign fields. The certain good will thus engendered will grow and operate actively thenceforth to promote the best international trade relations and to this high end "every means possible" should be enlisted.

One of the means which has been suggested is the employment of foreign students during their vacation periods.

Active co-operation with the associations mentioned in the resolution is eagerly sought by their respective officers.

## Openings for Machinery in Persia

(From "*The Near East*")

If Persia is destined to be a great wheat-producing country in coming years it will be necessary, in addition to the prosecution of irrigation schemes, to supersede the primitive agricultural methods of the country by the importation of agricultural and other machinery from Europe (says the British Consul at Shiraz in a recent report.)

At the present time there are certain difficulties which stand in the way of agricultural developments on modern lines. For example, it is difficult to bring anything up from the sea to Shiraz which cannot be carried on a mule's back. It is necessary, therefore that the motor road from Bushire should be completed and improved. Again, coal is unknown, and wood and charcoal very expensive. Petrol also is so expensive as to render its use alone almost prohibitive. Lastly, there are no native Persian engineers or mechanics, and all repair work would have to be done by foreigners, the cost of living for whom, including Indians, is very high.

There appears to be an opening for pumps in order that greater use might be made of the water in numerous

wells for irrigation purposes. Pumps of the most simple nature and capable of being easily repaired would be in demand if available. These could be fixed down the wells and operated from the surface by hand or engine. For example, the greater part of the plain of Marv Dasht, which at one time supplied Persia with huge quantities of cereals, is now lying fallow as the natives have no suitable facilities for drawing water from the Bandamir River. At Bandamir there is plenty of power at the dam which is now being wasted, except where it drives a few primitive flour mills. Here, with hydraulic rams, the water could be lifted and the whole countryside flooded for many miles at little expense beyond first cost. Higher up the river the water could also be lifted, but the working expense would be greater. At Bandamir modern flour mills could then be worked, which would be capable of coping

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with the increased crops obtained by the new irrigation.

It is not surprising that Persians cannot be persuaded to undertake the expense of any simple irrigation scheme, or of experimenting with the soil with ploughs and tractors until they see such apparatus in actual operation. It is necessary, therefore, for the firms to show sufficient enterprise to take this first step in carrying out practical demonstrations.

As mentioned at the outset, transport difficulties are at present a serious considerations, but may be overcome. There is also the question of customs duty, freight, and other charges, coupled with the fact that other countries can step in with their trade on an equal footing with pioneers. The whole question of developing the agricultural resources of Persia, therefore, requires serious consideration from many aspects if it is to be tackled with success.

## Rhodes as Transit Port for Anatolia

The treaty of peace with Turkey has placed Rhodes under the rule of Italy, while the other islands of the Dodecanese are restored to Greece. It is to be foreseen that the new political regime will have a profound effect on the island's economic future. The customs barriers that will be set up between Rhodes and the other islands will certainly be injurious to the existing reciprocal economic relations. On the other hand, the Italian Government has the intention of making Rhodes the transit port for merchandise destined for Anatolia (Adalia, Makri, etc.), and to that end will proceed with the improvement of the port and the construction of docks and warehouses.



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## Possible Developments in Russia's Chemical Industry and Trade

(Prepared by the Russian Division of the Bureau of Foreign and Domestic Commerce. Based on data from "Narodnoie Khoziaistvo" for May, 1918.)

Prior to the war the value of all industrial establishments in Russia was estimated at about 30,000,000,000 rubles, and the goods produced by them were worth approximately 7,000,000,000 to 8,000,000,000 rubles per annum. The number of workers in 1914 was about 4,000,000, the chemical industry (broadly speaking) employing about 200,000 persons. The value of the chemical factories was about 3,000,000,000 rubles, and the value of the production approximately 600,000,000 rubles per annum. From 1900 to 1914 all industries combined increased, on an average, from two to two and one-half times while the chemical industry increased four times. This shows that the latter developed much more rapidly than all other industries. The net income of all industries averaged not less than 25 per cent (minimum, 10 per cent; maximum, 300 per cent), or about 2,000,000,000 rubles a year.

### Relative Production of Various Industrial Classes

In the year 1914 one industrial workman produced goods to the value of 3,000 rubles per annum, receiving a wage of 350 rubles, while in agriculture one peasant worker produced on an average of about 125 rubles, of which he consumed about one-half and sold the other half. Prior to the war the agricultural industry in Russia produced goods to the amount of 10,000,000,000 rubles per annum.

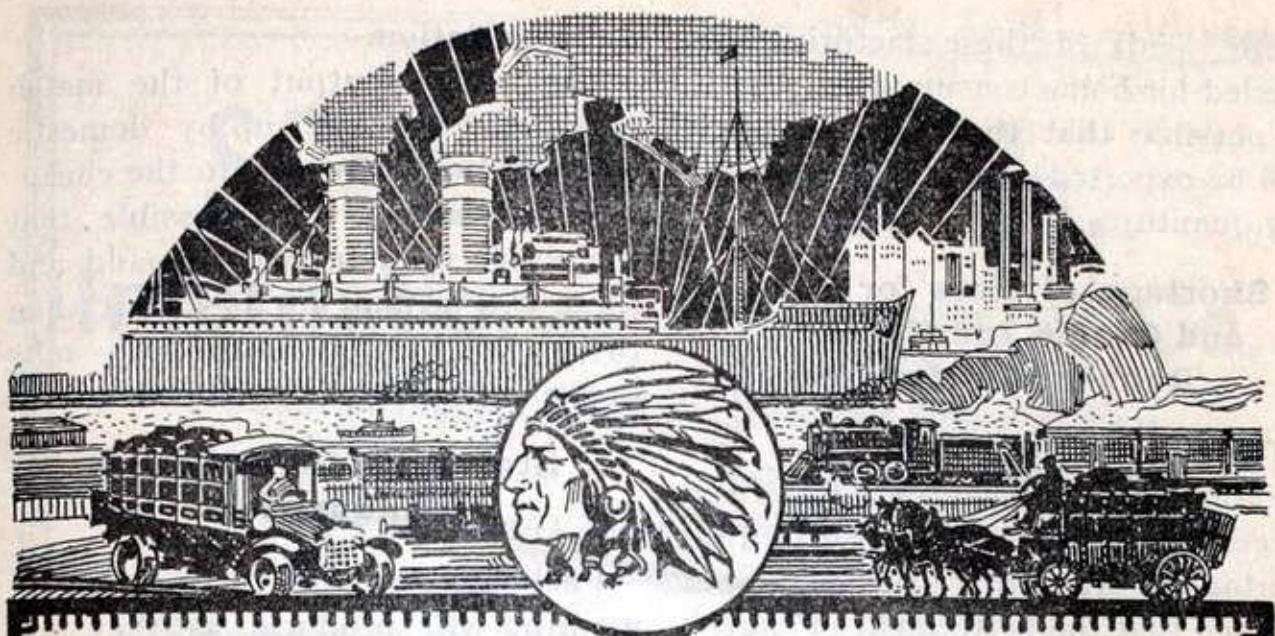
Before the war wages in all indus-

tries amounted to an average of about 10 per cent of the value of the articles produced, in the chemical industry about 5 per cent, and in the metal industry about 25 per cent. During the war the chemical industry expanded greatly. The number of workers doubled, which brought the figure to 400,000.

### Probable Development of Dye and Wood-Distilling Industries.

The importation of dyes (in 1913, 14,600,000 rubles), photographic and pharmaceutical goods (in 1913, about 10,000,000 rubles) will continue in normal times. It can be expected, however that the production of these commodities will begin in Altai, in the Kuznetsk region, and in the Donetz Basin for the reason that by-products obtained from reducing coal into coke are available in those places. Coke is produced mainly for the metallurgical chemical industry, so if this industry can be enlarged it will aid greatly in increasing the production of dyes and photographic and pharmaceutical products. The available water power, which is estimated at several million horsepower, will facilitate the development of the metallurgical chemical industry. Even the most simple dyes which might be produced in Altai will find a ready market in the textile factories which will no doubt be established in the Semipalatinsk region and in the middle Asian possessions for producing cotton, woolen, and silk goods. The textile factories of Moscow and Petrograd will continue to import dye-stuffs.

The factories for the dry distillation of wood, which were small establishments operated by peasants, will do business on a larger scale. The local zemstvos have given much of their attention to this industry. The products (turpentine, tar, acetone, and



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acetic acid) of these factories are needed for home consumption, but it is possible that these commodities will be exported in gradually increasing quantities.

#### **Shortage of Fats for Soap and Candle Industries — Rubber and Matches**

The operation of the factories for the treatment of fats (soap, candles, glycerin, etc.) will be delayed by the shortage of fats. It can readily be realized that the betterment of agriculture and stock raising, and the expansion of seal hunting will greatly aid the development of this industry, and not until this can be carried out will there be sufficient production to permit exportation.

Previous to the war the rubber factories were very well developed from a technical point of view. If these factories retain their former position they will produce a surplus

for exportation.

The entire output of the match factories was taken up by domestic consumption. Owing to the cheapness of wood, it is possible that the match industry will expand and there will be matches for export when the production of Berthollet's salts and phosphorus is developed.

#### **Status of Miscellaneous Industries**

Factories for the rectification of naphtha will produce, as they did prior to the war, large quantities of lighting and lubricating materials for export.

The factories for powder and explosives might reduce their output of these commodities to one-fourth of their former production and turn to the production of superphosphates.

Acids, alkali, and salts are largely by-products, and their production and consumption will depend upon

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the demand for these products by other branches of industry. The only chemical products Russia exported prior to the war were turpentine, tar, and potash, but she exported semi-manufactured articles which required for their preparation acids, alkali, and salts.

The production of sugar, leather cellulose, petroleum products, glycerin, rubber, cotton goods, etc., was well developed. The consumption and export of these products at the time when conditions are again normal will be enlarged. There are, therefore, reasons to believe that there will be an increased demand for salts, alkali, and acids, raw materials for production of which are found in large quantities in Russia.

#### **Importance of Fertilizer Industry**

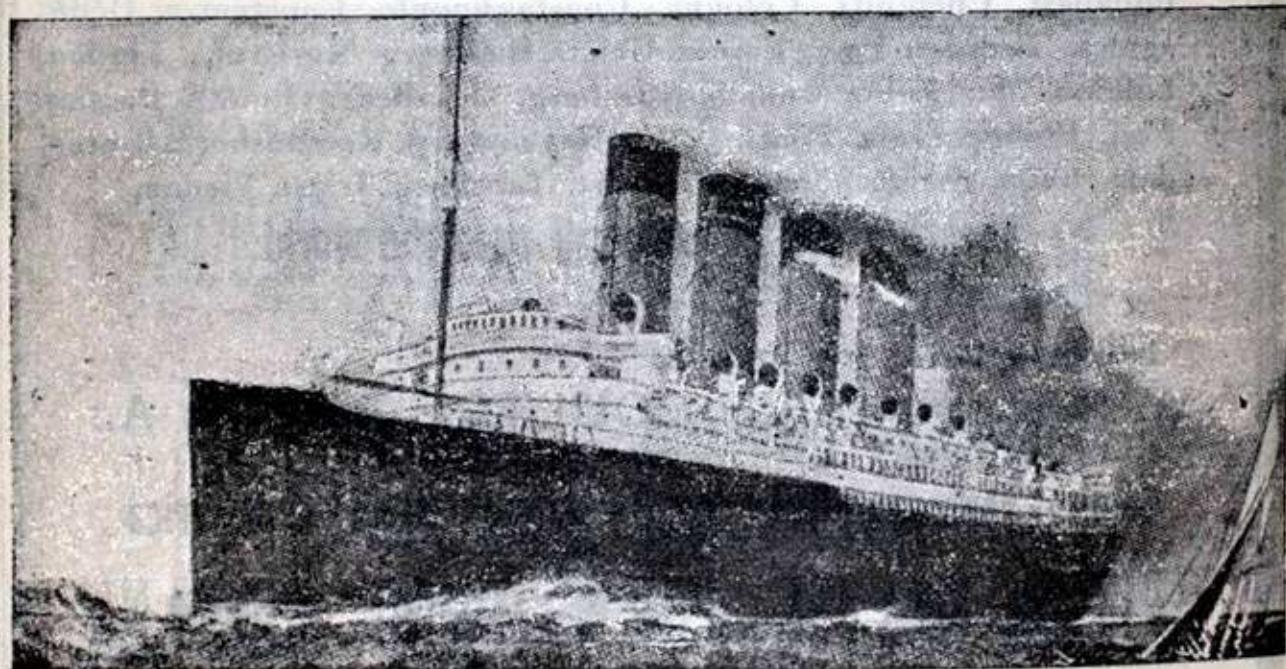
The most important item of the chemical industry in Russia is arti-

ficial fertilizers. The following figures show the production in Russia and the importation into the country of phosphates, nitrates, and potassic compounds for the years 1913 and 1916 :

Fertilizers	1913	1916
Phosphates :		
Produced in Russia...	11,200,000	Poods. 3,500,000
Imported into Russia	23,200,000	.....
Nitrates :		
Produced in Russia...	.....	300,000
Imported into Russia	3,000,000	.....
Potassic compounds :		
Imported into Russia	5,000,000	.....

#### **Grain Production—Causes of Relatively Low Yield in Russia.**

The yield of grains in Russia generally averages the same each year. The crop varies only when the harvest is unusually poor or good. At the beginning of the nineteenth century the yield in Germany was 60 poods (pood=36.1128 pounds) per



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dessiatine (dessiatine=2.7 acres); in the year 1900 it showed an increase to 90 poods, and in 1913 a further increase to 135 poods. The plowland in Germany comprises about one-half of the whole area, or about 26,000,000 dessiatines, its crop yielding about 2,000,000,000 poods of grain and about 3,000,000,000 poods of potatoes per annum.

In Russia the plowland comprises 6 per cent of the total area, or about 120,000,000 dessiatines, which is practically five times that of Germany, and its yield is approximately 4,000,000,000 poods of grain and about 2,000,000,000 poods of potatoes a year. One dessiatine in Russia yields only about one-fourth the amount yielded by the same area in Germany. This low yield in Russia is due to poor tillage of the soil resulting from lack of agricultural machinery, from poor farming methods, and to the shortage of fertilizers. Cow manure has been used almost exclusively.

Prior to the war Germany spent about 400,000,000 marks, or only one-eighth as much on an area five times as large. It is safe to say that the amount of fertilizers necessary for 1 dessiatine per annum is 5 poods of phosphate, 10 poods of nitrates, and 5 poods of potassic compounds; therefore the total quantity needed for Russia may be estimated at about 600,000,000 poods of phosphate, 1,200,000,000 poods of nitrates, and 600,000,000 poods of potassic compounds. The quantity of artificial nitrates may be decreased when cow manure is properly used, as the latter contains nitrates. Germany uses 5 poods of phosphate, 2 poods of nitrates, and 5 poods of potassic compounds per dessiatine.

Russia has very little potassium. Not long ago potassium beds were discovered in the Government of Perm, but these remain to be ex-

ploited. Prior to the war Germany imported into Russia about 5,000,000 poods of potassium yearly.

### Russia's Native Resources of Fertilizing Materials.

Russia has enormous beds of phosphate, but they are not of very high quality. It is possible that this phosphate will be used for the preparation of superphosphate fertilizers. On a basis of 1 pood of superphosphate per dessiatine in Russia, the total amount needed per annum is 120,000,000 poods, for which 60,000,000 poods of sulphuric acid is needed. In order to produce this amount, it is necessary (1) that all factories which formerly produced sulphuric acid and explosives begin to produce superphosphate, and (2) to adopt some means of catching the gases which escape when melting copper in the Urals. From the gases there can be obtained superphosphate and sulphuric acid, the latter possibly to the amount of 35,000,000 poods.

Phosphate rock can be obtained from the Governments of Podolsk, Kiev, Kursk, Orel, Vyatka, and others. It will be possible to obtain an additional amount of phosphate from the Thomas-slag works when they are enlarged. Thomas-slag works are located in Taganrog, Kertch, and Mariupol.

Even if two-fifths of a pood (4 per cent of the amount needed) of nitrates is used per dessiatine, the total amount required will reach as high as 50,000,000 poods per annum.

Prior to the war Russia imported about 3,000,000 poods of saltpeter for fertilizers and for nitric acid and produced small quantities of ammonium sulphate by reducing coal into coke. Nearly all of the ammonium sulphate was exported. The greater part of nitrates needed can be obtained by catching ammonium gas during the process of reducing coal to

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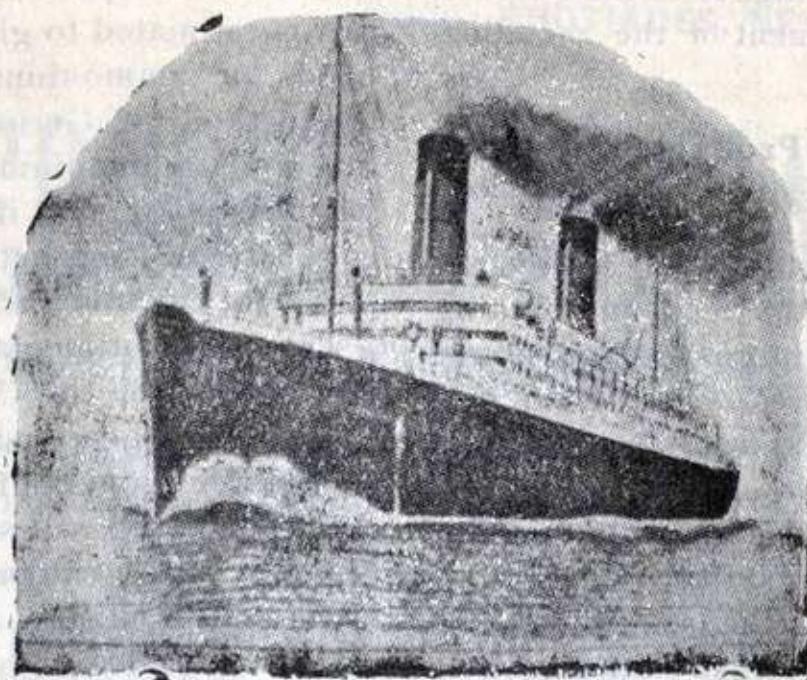
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coke for use in metallurgical factories. This brings forth the question of the development of the metallurgical industry.

### Possible By-Products from the Metallurgical Industry.

It is not difficult to foresee the large demand for metal in building and rebuilding railroads, ships, power stations, factories, agricultural machinery, etc. Prior to the war about 300,000,000 poods of cast iron were produced in Russia and approximately the same quantity of coke, and when producing the latter the catching of ammonium gas was practiced by only a very few factories.

If the production of cast iron in Russia is increased to 1,000,000,000 poods per annum (in 1913 Germany produced 1,200,000,000 poods) and if the gases resulting from such production are caught, there can be obtained from these gases 6,000,000 poods of ammonium sulphate, or about 10,000,000 poods of calcium nitrate, or about 2,500,000 poods of ammonium nitrate.

### Valuable Products Obtainable from Peat Bogs.

Nitrates are obtained by catching ammonium gas when preparing turf for use in power stations or as fuel for metallurgical factories. There are about 17,000,000 dessiatines of peat bogs in European Russia, most of which are found in the Urals and in North Russia.

By the Monde-Karo method, there can be obtained from 5,000 dessiatines of peat averaging in thickness from 1 to 1½ sazhen (sazhen=7 feet) not less than 24,000,000 poods of ammonium sulphate and about 1,500,000 horsepower in motor energy, the latter valuing per unit about  $\frac{1}{4}$  to  $\frac{1}{2}$  kopeck (kopeck=\$0.005 normal exchange). The value of the am-

monium will completely cover the value of the peat. One ton of dry turf is estimated to give from 2 to 2½ poods of ammonium sulphate. By the method of Gering and Villand, tar and ammonium are obtained when reducing peat into coke. The coke is used for metallurgical purposes, for calcium carbide, etc.

The combination of these two methods will furnish the Urals and North Russia with cheap power, will give Russia about one-half of the fertilizers needed, and will supply a surplus of power which can be used to obtain nitric acid from the air, to produce calcium carbide and aluminum, and to develop the forest, wood-pulp, and metallurgical industries, etc. If both methods are used, there can be obtained from 4,000 dessiatines of peat 750,000 horsepower in motor energy, 15,000,000 poods of ammonium sulphate, and about 120,000,000 poods of coke per annum.

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Industries.**

An effort has been made to establish a factory for the purpose of obtaining nitric acid from the air near the Kivaeh waterfall on the River Suna, Government of Olonetz, with 25,000 horsepower of energy and capable of producing about 400,000 poods of nitric acid per annum. For the production of 24,000,000 poods of saltpeter, it is necessary to have power stations capable of furnishing power up to 400,000 kilowatts, which would be possible on account of the existence of peat bogs found chiefly in North Russia.

Other industries which may rise to importance later are the production of : (1) Berthollet's salts (prior to the war Russia imported annually about 200,000 poods from Germany and

Finland); (2) artificial coal and graphite; (3) metal aluminium (about 300,000 poods were imported annually before the war); (4) metal magnesium, metallic sodium, and phosphorus. In order to produce 500,000 poods of Berthollet's salts, 1,000,000 poods of artificial coal and graphite, 500,000 poods of metal aluminium, 10,000 poods of metal magnesium, 5,000 poods of metallic sodium, and 7,000 poods of phosphorus, it is estimated that power stations with a capacity of 470,000 kilowatts will be needed, of which 300,000 kilowatts may be obtained by exploiting from 1,500 to 2,000 dessiatines of peat bogs and 170,000 kilowatts by utilizing water power.

a) Metal aluminum may be obtained from bauxite, beds of which have been discovered in the Government of Novgorod, and from clay found in Altai.

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## TABLES OF WEIGHTS AND MEASURES

### Weights

Turkish	English	Metric
1 oke (400 drams)	2.8264 lbs (pounds)	1.282 kilogram
1 batman (6 okes)	16.958 lbs	7.692 kgs.
1 kantar (44 okes)	124.3616 lbs	56.4 kgs.
1 tcheki (176 okes)	497.446 lbs	225.6 kgs.
English	Metric	Turkish
1 lb	.4536 kg	.3538 oke
1 cwt (112 lbs)	50.8028 kgs.	39.6263 okes
1 ton, long (2240 lbs)	1016.047 kgs.	792.527 okes
Metric	Turkish	English
1 kilogram	.78 oke	2.2046 lbs
1 quintal (100 kgs.)	77.9845 okes	1.968 cwt (hundred weight)
1000 kilos	779.845 okes	2204.6 lbs
1 muscal (attar of roses)	1½ drams	74.171 grains
1 ounce (oz.)—Apothecary	480 grains	31.1035 grammes ;
1 ,,, Avoirdupois	—	28.34954 grammes

### Linear Measures

Turkish	English	Metric
1 endazeh, pic (silk)	25.555 inches	.64908 metre
1 arshin (cloth)	26.96 ,,	.68477 ,,
1 arshin (old, land)	29.8368 ,,	.7577 ,,
1 arshin (new)	39.3709 ,,	1.00 ,,
English	Metric	Turkish
1 yard (3 feet or 36 inches)	.91438 metre (new arshin')	1.40868 endaze, 1.33524 arsh. cloth; 1.20672 old arsh.
1 mile (5280 feet)	1.6093 km.	2123.8272 old arsh.
Metric	Turkish	English
1 metre (new arsh.)	1.46 arsh. (cloth); 1.31978 old arsh.	39.37 ins.
1 kilometre	1,319.78 old arsh.	.62137 mile

### Square Measures

Turkish	English	Metric
1 sq. arshin (old, land)	6.1794 sq. ft.	.5741 sq. m.
1600 sq. arshins or	9887.04 sq. ft. or	918.56 sq. m. or
1 old deunum	.2269752 acre	.36743 new deunum"
English	Metric	Turkish
1 sq. in.	6.4516 sq. cm.	.001123 sq. arshin
1 sq. ft. (144 sq. ins.)	.092903 sq. m.	.1618 ,,"
1 sq. yard (9 sq. ft.)	.836126 sq. m.	1.4563 ,,"
1 acre (4840 sq. yds.)	.40468 hectare	4.4054 old deunums
1 sq. mile (640 acres)	259.02 ,,	2819.456 ,,"

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## Egyptian Cotton Crops

*(Consul Lester Maynard, Alexandria, Aug. 9, 1920)*

In both Lower and Upper Egypt, including Fayoum, the temperature and general weather conditions have been ideal for the cotton crop. The water supply has been ample with a few exceptions at the tail ends of canals.

The area under cultivation is in excess of the three preceding years, and it is now anticipated that the cotton yield this season, should no un-

*(continued on page 828)*

Metric	Turkish	English
1 sq. m.	1 sq. arsh. (new) 1.74 sq. arsh. (old.)	10.764 sq. ft.
1 are (100 sq. m.)	1 sq. evlic	119.6 sq. yds.
25 ares	1 deunum (new) 2.7216 deunum (old)	.61778 acre
1 hectare	1 djerib 10.8864 „ „	2.4711386 acres

### Measures of Capacity

Turkish	English	Metric
1 kileh	1.18 bushel	43 litres
English	Turkish	Metric
1 quart (2 pints)	—	1.13586 litre
1 gallon (4 quarts)	—	4.5434 litres
1 bushel (32 quarts)	.8484 kileh	36.347 „
Metric	English	Turkish
1 litre	.88038 quart	—
1 hectolitre	2.75 bushels	2.325 kilehs

### Measures of Volume

Turkish	English	Metric
1 cubic arshin (ambar)	.5689 cu. yd.	.435 cu. m.
English	Metric	Turkish
1 cubic yard	764537 cu. m.	1.7579 cu. arsh.
Metric	Turkish	English
1 cubic metre (stere)	2.2993 cu. arsh.	1.308 cu. yd.

\*) Note 1—The new Turkish measures of weight, length, and surface are based on the Metric System. The new unit of length, the metre, is generally designated "yeni" arshin to distinguish it from the old unit, the "eski" arshin. In all the ministries and other government administrations in Constantinople the Metric System is today in practice, though the old measures are still used in some of the provinces of the interior. The Metric System is in use in all the Balkan States.

\*\*) Note 2—The Mining Law fixed at 15,000 new deunums or 3750 hectares, equivalent of 9266.77 acres, the maximum area for permit.

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fortunate incidents occur, will exceed the yield of any season since the outbreak of the war. It is predicted that the crop will be as great, if not greater, than the 1913-14 crop.

### Production During Recent Years.

Below will be found the quantities, stated in pounds avoirdupois, of the cotton production of Egypt from 1913-14 to and including the 1919-20 season. Complete figures for 1919-20 are not to hand, as the season is not closed, and the figures given in the table which follows are estimates based on the known yield up to the end of June, 1919:

Season	Yield in pounds	Bales of 738 pounds	Season	Yield in pounds	Bales of 738 pounds
1913-14 .....	743,490,000	1,007,439	1917-18.....	730,713,664	990,127
1914-15.....	628,090,551	851,071	1918-19.....	477,774,000	657,390
1915-16.....	467,925,282	634,045	1919-20(estimate)	554,400,000	751,219
1916-17.....	507,493,701	687,661			

The unofficial estimated yield for the 1920-21 season is approximately 750,000,000 pounds.

### Exports of Cotton.

The exports of cotton for the periods September 1, 1918, to June 28, 1919, and September 1, 1919, to June 26, 1920, as shown in the Monthly Agricultural Statistics (30, 1920), published by the Statistical Department of the Ministry of Finance of Egypt, are as follows :

Destination	Sept. 1, 1918, to June 28, 1919		Sept. 1, 1919, to June 26, 1920	
	Bales. <sup>a</sup>	Cantars <sup>b</sup>	Bales. <sup>a</sup>	Cantars <sup>b</sup>
America .....	54,240	395,894	272,850	2,038,783
Austria .....	.....	.....	1,426	10,318
Belgium .....	.....	.....	2,368	17,329
France.....	44,964	331,222	49,970	384,437
Germany.....	.....	.....	6,235	45,293
Greece.....	2,550	18,332	551	3,580
Italy.....	24,121	176,466	37,669	281,256
Japan .....	10,909	78,647	16,368	121,453
Netherlands.....	.....	.....	2,209	15,771
Portugal.....	250	1,786	800	5,512
Rumania.....	.....	.....	55	405
Spain.....	7,456	54,907	9,593	71,500
Switzerland.....	19,761	146,542	11,739	88,161
Turkey.....	.....	.....	185	769
United Kingdom .....	300,577	2,209,004	401,387	3,029,344
Other countries .....	.....	.....	417	3,085
Total.....	464,836	3,412,800	813,822	6,116,996

<sup>a</sup>) 1 bale of steam-pressed cotton weighs approximately 7.75 cantars; and 1 bale of cotton pressed hydraulically, 8.50 cantars.

<sup>b</sup>) The cantar is equivalent to 99.0493 pounds avoirdupois.

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## Trade Centres in the Black Sea

Owing to the general revision of boundaries of nations in the Balkans and other parts of the Levant, it is expected that trade avenues between the Near East and western Europe and the Americas will be revised in a manner that will benefit the western nations that stand ready to meet the new conditions.

In the opinion of most experts familiar with the commercial conditions in the Levant there must inevitably be a greater proportion of shipping direct from points of production to Black Sea ports than existed during the war. In other words, manufacturers will get into direct touch with merchants in big distribution centres and eliminate the middlemen and considerable transshipment.

An American, high in official circles at Constantinople, stated that,

on a recent visit to Bulgaria, he was much impressed by the thrift and industry of the Bulgarians and the skilful way in which they have cultivated all their land in an effort to throw off the bad effects of the war. He believes that Varna and Bourgas are destined to become much more important because of the intelligence and industry of the Bulgarians.

Odessa, in the opinion of many students of Black Sea commerce, never again will be as important relatively as it was before the war. If Bessarabia remains in the hands of Rumania it is expected here that a tariff wall will go up which will prevent Odessa from controlling the trade of that rich area, as it did in the past.

The business of Sebastopol, Theodosia and other Crimean ports is comparatively small. Novorossisk, the grain-shipping center for the rich farming districts owned by the Cossacks, has equipment for shipping

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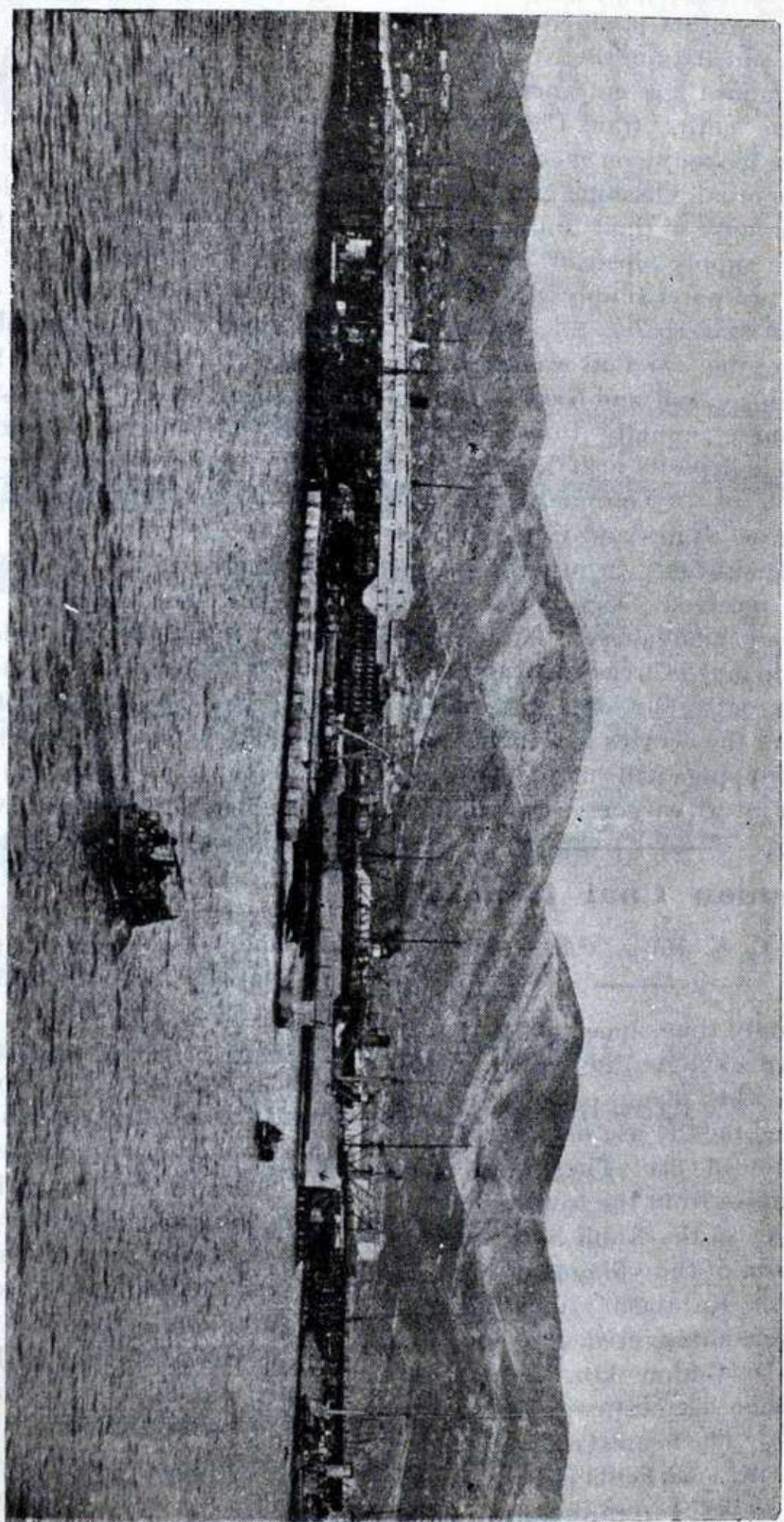
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Port of Novorossisk, Russia,  
*(From the American steamer, "WEST POSCASSET")*

petroleum in tanks, and is an export center for zinc ore, potash, oil cakes and many other products.

Poti and Batum, the two Georgian ports, afford an entrance to Persia and the entire trans-Caspian area, and are looked upon as centers which will eventually assume great importance because of their unlimited petroleum supply piped in from Baku. These two ports supply a population of about 8,000,000.

Before the war Poti was exporting between 500,000 and 600,000 tons of manganese annually from the inexhaustible deposits near Kutais. Most of this went to Germany, although the United States and England took small quantities. In 1913 the United States received 126,796 tons of this Georgian manganese. These ports also ship much Circassian walnut and licorice root. The ore, coal and oil ports are the centres to which American shipping will more naturally turn for return cargoes.—Contributed,

## Armenian Coal Deposits.

(*Consul C. K. Moser, Tiflis, Caucasus.*)

The only time since 1911 that coal has been exploited in Armenia was in 1915, when some 50,000 tons were extracted for the use of the troops in the region of Olti. These coal fields are 27 miles from the town of Olti in the valley of the Kanli-Sou River, in the region of the villages of Bal-Kai, Souzous, Karatash, and Gueliat. They were discovered and explored by one Dr. Gadomokin, and the deposits have been estimated at 12,000,000 tons. The nearest railway station to the\* Olti coal fields is Kars, which is only 76 miles from the Kars-Merdeneck mines.

\* Both Kars and Olti have fallen during the month into the hands of the Turkish Nationalists.

## Agricultural Development in Palestine

(From "La Nation")

Of the nine hundred Haluzim, who arrived in Palestine during the months of June and July, several hundred are at present occupied with the various agricultural projects of the Department of Agriculture and of colonization under the Zionist Commission. For the most part the work of these young volunteers is still in the state of preparation. Many are engaged in work on the new road between Tiberais, Semach, and Nazareth.

A large number are at Dilb. This last locality is on the road between Jaffa and Jerusalem on the site of ancient Kirjath-Jearim, where a tract of 1600 deunums was bought some time ago by the F. N. J. of P. L. D. C. Mr. Ettinger, on whose advice the land was bought, has conceived the project of leveling the old terraces upon the hills in order to place there plants which will adapt themselves to the climatic conditions in such a way that the shoots of olives and almonds from this nursery may be transplanted in other parts of Palestine.

This work has been engaged in by seventy Haluzim, thirty of whom are young women, from Poland, and from other countries, which were formerly part of the Austro-Hungarian Empire. If this work succeeds, a larger number of workers will be assigned to similar projects. In addition to work on the soil, attention is given also to the roads that serve the territory. This land is situated in one of the most beautiful parts of Palestine. The workers live in tents and the spot presents the appearance of a great military camp.

This work will serve as a model for work elsewhere in Palestine. Funds are provided from the special budget that has been voted.

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## Le progrès de la verrerie chimique en Amérique

Les Etats Unis avaient acquis avant la guerre certains résultats en verrerie chimique. Les nécessités de la guerre en ont accéléré le progrès.

Dans ce domaine les résultats acquis paraissent placer ce pays au même rang que ses concurrents. Il les a même dépassés sous certain rapports, produisant des marchandises, de meilleure qualité, sans en augmenter le prix de vente et réalisant des progrès plus rapidement que l'étranger.

Depuis longtemps, selon l'opinion générale, les Etats Unis sont en tête dans la production du cristal ornamental taillé, les produits d'autres pays n'ayant jamais égalé en éclat et en richesse ceux des Etats Unis.

Parmi ces derniers, notons en particulier ceux qui sortent des ateliers Aurène et Fevreuil, où, par la projection sur la surface de l'article achevé d'un liquide qui entre en réaction avec les constituants du verre, on obtient des reflets irisés du plus bel effet.

### Les verres de signaux ferroviaires

Dans la branche du verre coloré, elle aussi d'origine américaine, le rubis de sélenium a pris un important développement. Le sélenium est un métalloïde contenu principalement parmi les impuretés qui se détachent du cuire, quand ce métal est affiné par le procédé électrolytique. Il a été découvert par un verrier de Pittsburgh, Pa., et peut dans certaines conditions émettre un rouge limpide de presque toutes les nuances voulues.

Le rouge de sélenium a le grand avantage, pour les signaux ferroviaires, de transmettre presque uniquement des rayons rouges, quelques rayons jaunes exceptés.

Au contraire, le "verre d'or" par exemple ne transmet qu'incomplète-

ment les rayons rouges et en même temps laisse passer quelques rayons de lumière bleue.

Le rouge de sélenium est employé comme signal du danger par tous les chemins de fer américains.

On consomme annuellement des tonnes de ce corps, comparativement rare, pour la préparation du verre.

Dans la fabrication d'autres verres pour signaux, l'industrie américaine a réalisé une sensible avance, en particulier dans les modèles de lentilles pour sémaphores et dans la production de couleurs plus tranchées.

Il fut un temps où chaque chemin de fer avait, pour ses signaux, son propre assortiment de couleurs ; les verts variaient du bleu vert au "jaune chrome-vert," toutes les nuances de jaune, du rouge-jaune au vert-jaune.

Afin de remédier à une telle confusion le chimiste verrier a appelé à son aide aussi bien le physicien que le psychologue et le physiologiste. L'Amérique aujourd'hui fait d'une collaboration de nombreuses années, une teinte type (*standard hue*) adoptée universellement pour chaque couleur et qui, avec un maximum de précision, transmet un maximum de lumière.

Le "vert type" (*standard green*) donne plus de lumière que toutes les autres nuances de vert et a le moins de chance d'être confondu avec une autre couleur, telle que le jaune ou le bleu. De semblables "types" de teintes existent maintenant pour chaque signal coloré.

Une autre innovation heureux due à la chimie américaine consiste en un procédé qui donne au verre une certaine dilatibilité. Dans les lanternes à signaux, il arrive fréquemment que la flamme touche là plaque de verre et la surchauffe. Exposé ensuite au froid et à la pluie, ce verre éclate, et le signal ne fonctionne pas, de là des accidents dont les conséquences peuvent être graves.

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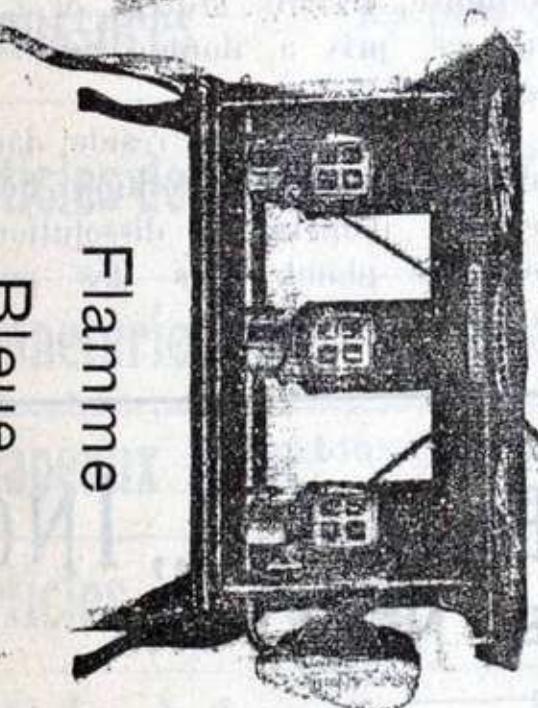
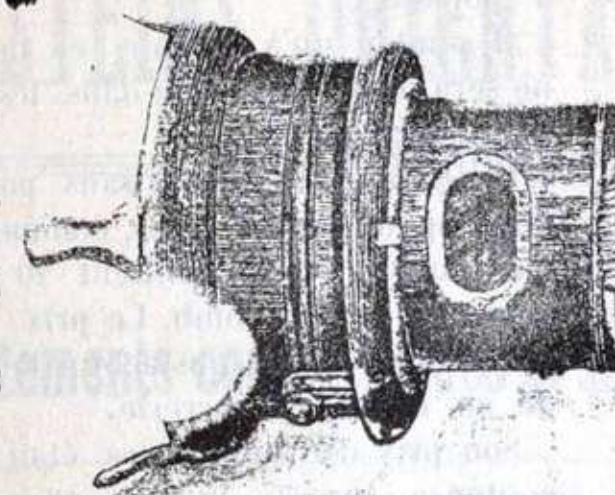
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principales

du

Levant

“Perfection”



Flamme

Bleue

“Lampes Rayo” du

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les villes

principales

du

Levant

Des tubes de lampes faites d'un tel verre, ont eu du succès à l'étranger.

Mais ce verre lui-même s'étant résélé insuffisant pour les lanternes à globe épais, un verre plus dilatable encore a été obtenu et lancé dans le commerce. C'est presque le seul verre actuellement employé pour cet usage.

#### **Le verre sans potasse**

L'emploi de verre à potasse a toujours été considéré comme de rigueur pour la fabrication des ampoules électriques, dont les centaines de millions sont annuellement employées.

Les chimistes verriers ont découvert le verre sans potasse qui paraît jouir des mêmes propriétés que le verre à potasse.

Mais les incertitudes que comportent l'introduction d'une modification aussi radicale dans la fabrication, l'ont emporté jusqu'à la guerre sans ses avantages évidents. La privation brusque de la potasse importée a forcé

les industriels à se décider en sa faveur.

Le verre sans potasse est utilisé dans l'industrie depuis quelques années. Il donne sous plusieurs rapports de meilleurs résultats que le verre à potasse.

Il semble qu'à l'avenir, ce dernier ne sera plus utilisé que dans les buts très spéciaux.

Cependant le verre sans potasse, des ampoules électriques, comme tous les autres verre, contient 20 % et même plus de plomb. Le prix élevé du plomb est un obstacle à l'emploi de ce métal, en verrerie.

Son prix d'avant guerre était déjà couteuse, 4 cents la livre, et à noter que ce prix a doublé puis triplé depuis.

Un autre obstacle réside dans le fait que c'est une tradition chez les verriers d'opérer la dissolution du verre de plomb dans des pots et non dans des tanks.

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Ce mode de fabrication est vieilli et inefficace alors que le second est moderne, adapté à l'usage de machines automatiques.

Il y a deux ou trois ans, l'ampoule de verre obtenue par ce dernier procédé, a été lancée dans le commerce avec succès.

Elle ne contenait ni potasse ni plomb. C'est dans de grandes projections que l'emploi des ses lampes s'est répandu, leur fabrication exigeant un matériel comparativement moins cher et s'adaptant aux méthodes de production en grand.

### **La verrerie pendant la guerre**

La guerre et ses exigences multiples a déterminé le développement d'une nombreuse verrerie :

Celle du verre utilisé dans le dispositif protecteur contre les rayons-X entre autres, dont le pouvoir protecteur est sensiblement le même que celui du plomb. Cet appareil a été utilisé avec succès sur le front français.

Des verres colorés de toute nature ont été demandé en quantités, (verres pour tirailleur de la marine, pour aviateurs, pour sextans, lanternes de marine, etc, etc.)

Une quantité d'autres applications sont actuellement tenues secrètes pour des raisons militaires.

L'installation de la première verrerie chimique de haute qualité, date de 1902.

Les produits qui sont sortis de cette maison ont toujours égalé les meilleures verreries d'importation, sous le rapport de la résistance.

Selon les résultats publiés par le "United States Bureau of Standards" de Washington, les produits sortant des verreries américaines sont nettement supérieures à ceux d'origine étrangère.

Pour ce qui concerne la résistance du verre aux agents chimiques, le

"Bureau" a opéré sur des flacons et des coupes appartenant à cinq marques différentes au moyen de réactifs.

Les résultats ont été nettement concluants, 60 points allèrent aux produits américains alors que les produits étrangers n'en eurent que 25.

Trois marques américaines ont été reconnues comme tout à fait supérieures (l'une en particulier) aux autres marques, pour la résistance au froid.

Inutile de dire que les appareils de toute nature, fabriqués à l'aide de tel verre, ont rendu à l'industrie chimique des services excellents.

### **Applications diverses**

Une innovation est celle des plats à cuire en verre, elle aussi d'origine américaine. Ce verre doit répondre aux exigences mentionnées plus haut : résistance aux acides, dissous dans l'eau, aux alcalis, dilatibilité.

La cuisson y est plus rapide, le verre absorbant une quantité beaucoup plus considérable de rayons calorifiques que le métal, lequel en reunie le 90 % et même plus.

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### **For American Exhibits at Fairs Abroad**

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Dr. W. C. Huntington, Commercial Attaché at the American Embassy at Paris, returned from an official visit to the war zone enthusiastic over the opportunity presented to American business at European Fairs. He is making urgent recommendations to the Department of Commerce in America that all business interests in the United States combine for the purpose of jointly exhibiting at these Fairs.

"The exchange situation between France and the United States is responsible for the small representation of American firms at the Lyons fair. The American firms take the attitude that the

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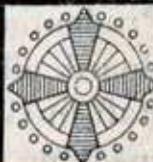
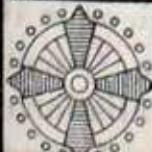
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— opposite the "Bon Marché". —



difficulties of doing business in France under present conditions are too great. I believe American business men should take a more active part in these fairs and will make recommendations to the Department of Commerce along this line.

"Allied industries could join in placing large exhibits at fairs in Europe. Great Britain is active at every exposition of the kind and all large English companies are represented. Studies of European fairs where America should be represented are being made, and in the near future I expect a greatly increased participation in them by the United States."

There were six American exhibits at the Fair at Lyons, France, which attracted great attention. The displays included a large variety of agricultural machinery, sanitary plumbing supplies, and a unique showing of California redwood.

## Constantinople Language School

The Constantinople Language School opened September 15th for its first year of work. The Language School was established in July 1920 by the Western Turkey Mission of the American Board primarily for the purpose of providing adequate and carefully supervised instruction in the vernacular languages of Turkey. New members of the personnel of the American Board and allied agencies are those primarily in mind in the establishment of the school but its privileges may be granted to any applicant who meets the approval of the Committee of Management and who pays fees as determined by that committee. According to a recent ruling of the Prudential Committee of the American Board, all appointees to its permanent staff in Greek, Armenian and Turkish-speaking districts will spend their first

year in Constantinople for the purpose of language study.

The school is located in Scutari, a suburb of Constantinople, on property belonging to the American Mission, near the former location of Constantinople College. So far as is possible, provision is made for suitable residence. Rev. and Mrs. A. C. Ryan are in charge of the hostel.

For the present, courses will be offered in Armenian, Greek and Turkish. The inductive method in instruction will be used for each language, with ample facilities for individual work, colloquial practice and group exercises. Rev. F. F. Goodsell is Director of the School and lecturer. His long residence in Turkey and his study have fitted him for this position. His able management will guarantee thorough training for students at the school. The best teachers have been sought, Turks for Turkish, Armenians for Armenian, and Greeks for Greeks. So far as possible these teachers are given special training for their work.

The courses contemplate a minimum of eight hours work a day five days a week. Approximately four hours of this time will be spent in class exercises or in work with a teacher privately and four hours in private study.

The school year is divided into four terms, three of which are three months in length, and one, the summer term, six weeks. A vacation of two weeks is allowed at Christmas, at Easter, and between the third and summer terms. Appropriate holidays are set at other times.

Three hours are set aside each week for lectures on subjects of special interest and importance to those who are planning to make their homes in the Near East. These will include courses on Health and Hygiene in the Near East, History of the Oriental Churches, Studies in Islam, Missionary History and Biography, Current

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**Events, Social Conditions, etc.** Every effort will be made to take advantage of the visits to Constantinople of men and women who are available for lectures on subjects of special interest.

In addition to the lectures on subjects suggested above, collateral reading courses will be announced and so far as possible the necessary books provided. Constantinople itself is a great laboratory of history and of social problems and with two days each week aside from mid-term vacations free from language study appointments, no student should fail to spend many profitable hours in study and observation.

With the development of American business interests in the Levant American firms would find it of great advantage to give their American representatives, assigned to the Near East, the training which the Language School affords. It is only by such training for Americans that the full benefit of direct dealing with the Orient can be gained, and solid permanent interest secured.

### Le Télégraphie sans fil en Amérique.

Le poste de télégraphie sans fil que l'on se propose d'installer à Rocky Point (Etat de New-York) sera probablement le plus grand du monde. Les travaux coûteront \$10.000.000 au Radio Corporation of America. Ce poste, relié par fil aux bureaux de la Compagnie dans Broad street, New-York, à 112 kilomètres environ de distance, sera capable de recevoir et d'expédier simultanément 500 mots par minute. La transmission s'opérant automatiquement sur le relai, l'équation humaine ne sera à considérer qu'au point de départ et d'arrivée des communications à New-York même.

Le poste de Rocky Point sera constitué par cinq stations actives et une station tenue en réserve afin de remplacer, le

cas échéant, l'une des autres mise hors de service par la tempête ou par un accident quelconque. Chacune d'elles pourra se charger de la réception et de l'envoi simultané de 100 mots par minute. En dépit du fait que les appareils de transmission seront installés à Rocky Point, toute le service sera fait aux bureaux de New-York.

Les cinq stations du poste auront chacune une affectation spéciale : l'une d'elles devra communiquer avec l'Amérique du Sud, une autre avec l'Allemagne, la troisième avec la France, la quatrième avec l'Italie et la cinquième avec la Pologne.

La Radio Corporation vient de relier les Etats-Unis par la télégraphie sans fil à la Norvège, la Suède, le Danemark et la Finlande. Le service des dépêches, surtout commerciales, sera assuré dans ces directions par les postes américains de Marion et de Chatham, dans l'état de Massachusetts, et les stations norvégiennes de Stavanger et de Naerobe. Les appareils de ce système sont tous du type duplex, à réception et envoi simultané à grande vitesse. Deux autres systèmes commerciaux de T. S. F. fonctionnent déjà sous la direction de la Radio Corporation, entre San Francisco et le Japon, via Hawaï, d'une part, et d'autre part entre New-York et l'Angleterre.

### The "BLACK ARROW" is Offered for Sale

Bids received on September 30 for the Black Arrow have been rejected and the vessel is again offered for sale. New bids were opened on October 25 at the offices of the U. S. Shipping Board in New York.

In announcing the reopening of bids on the "Black Arrow", the Shipping Board gave out a considerable statement with regard to the work that had been done in rearranging and refitting in order to obtain for the steamer the highest classification.

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All passenger quarters have been renovated. Three suites of bedroom, sitting room and bath have been installed, steerage compartments have been renovated and fixtures have been refitted throughout the vessel. Special subdivided quarters have been provided for families and the entire ship, including public quarters, have been overhauled and redecorated.

Also new boilers, furnaces, feed pump, heater generators and an independent emergency generator are being installed. The "Black Arrow" is an ex-German passenger and cargo carrier of 7,050 dead weight tons, with a capacity of 80 first class and 560 steerage passengers. She was reconditioned at Boston.

The "Black Arrow" belonged to the American Line, and since the Armistice had made several trips between New York and the Levant, going on from Constantinople as far north in Black Sea as Novorossisk. Accommodation for passengers in the steamer were excellent, and she early gained a reputation for comfort and speed in the trip from these ports to New York. It is to be hoped that she will be purchased by a line interested in routes between the United States and the Near East in order to provide better for this service.

Bids received for the "Black Arrow" on September 30 and rejected by the board were from the Polish-American Navigation Company, the Oriental Navigation Company, the Richards Steamship Company and the Polish Navigation Company.

### **The Guaranty Trust Company of New York Opens a Bank at Constantinople**

An American bank at Constantinople is now an accomplished fact, and the past month has been the

first month of service of the new institution. The establishment of the bank at Constantinople has long been the dream of Americans interested in developing American relations with the Levant, and American interests already established here have worked energetically to that end. An American bank has been considered essential to serious business operations between the two distant countries, and not only Americans but the thousands of business men in the Levant, who have long carried on trade with the United States despite the obstacles and circuitous means, will welcome this American financial agency. The bank will not only facilitate relations, but will be a confidence and security that American interest in this region is genuine and permanent. American interests are now anchored in the Near East.

The bank will be a more prominent interpreter of American methods than any other business institution can be, and Americans are certain that the Guaranty Trust Company will fulfill its mission in this sphere as satisfactorily and successfully as in the peculiar field of finance and trade. The methods of the bank will be watched with great interest not only by the other members of the banking fraternity in Constantinople, but by the business world in general, and doubtless certain innovations will have their effect in this conservative land.

A very happy feature which the Guaranty Trust Company arranged as an introduction to its business activity was a dinner which it gave at Pera Palace hotel to its own staff and invited guests representing various American institutions and organizations established in Constantinople. Every officer and employee of the bank were present and about one hundred persons sat down to-

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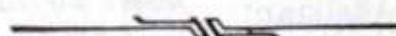
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gether at the large U-shaped table in one of the spacious dining rooms of the hotel. Such a dinner is without precedent among the business institutions in this part of the world, and the democratic cordiality manifested throughout the evening evidenced an esprit-de-corps in the new personnel which bespeaks a loyal and profitable service for the bank. However, the intimate interest which the bank has manifested in its staff is a characteristic of the Guaranty Trust Company wherever it is located and the bank followed its tradition.

Mr. Sigmund Metz, Manager of the Constantinople office, presided; among the officers of the institution were Mr. J. N. Chrystie, Assistant Comptroller, Mr. Peter Solari, Assistant Manager, Mr. Richard Schelleus, Mr. Claiborne and Mr. Smith. The American High Commissioner, Rear-Admiral Bristol, was [the guest of

honor. He was accompanied by his aides Lieutenant Commander D. E. Barbey, U. S. Port Officer, and Lieutenant Commander Merrill. Among the other guests were: Mr. F. Belin, Secretary with the American High Commission, Consul Charles E. Allen, President Patrick and Dr. Dodd of Constantinople College, Dr. C. F. Gates, President of Robert College, Mr. George Wythe, U.S. Trade Commissioner, Mr. Miller Joblin, of the Standard Oil Company, Mr. Arthur Chester, of the U.S. Shipping Board, Mr. H. M. Day, of the American Foreign Trade Corporation, Dr. Hoover of the American Hospital, Mr. L. S. Moore, Executive Secretary of the *American Chamber of Commerce for the Levant*, Dr. W. W. Peet and Messrs. Riggs and Fowle of the American Board Mission, Major Davis, of the American Red Cross, Colonel Coombs, of the Near East Relief, Mr. F. W. Bell, of Gary To-

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At the end of the splendid banquet there were several speeches, all of which emphasized the importance of the American bank at Constantinople, and gave generous welcome to those who had come out to join the American colony at work in the Near East. Admiral Bristol, who has for over a year as High Commissioner given

whole hearted official and personal support and direction in developing American interest in the Levant, congratulated the Guaranty Trust Company on the courage which it had shown in coming to this field, without waiting for better conditions, to help in securing those better economic conditions without which American business interests and Levant-American commerce could not succeed. He predicted the successful future of the bank, and stated that he felt confidence in its rise to leadership in financial circles here.

Mr. Joblin, of the Standard Oil Company, expressed regret that Mr. Gunkel General Manager in the Near East of the Standard Oil Company, as well as President of the *American Chamber of Commerce for the Levant* could not be present. He spoke of the larger importance which the Guaranty Trust Company was rapidly achieving abroad and of the particu-

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**References:**

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**Banque Impériale Ottomane, Constantinople**

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lar benefits of the institution to the Levant. President Patrick spoke of the bank as the new motor power for American business in the Levant and paid tribute to the idealism which characterized the American business man, and which led all to anticipate in the work of the new bank an exemplification of the tradition. President Gates addressed the employees of the bank concerning the cooperation necessary to the success of the bank, which had not only the reputation of the bank to uphold, but that also of America. Mr. Liebman added his testimony to the high character of the business dealings of the Guaranty Trust Company.

Mr. Chrystie spoke especially of the development of the foreign department of the Guaranty Trust Company and gave some figures of its rapid growth from an office of 60 employees to one of 1000 employes. He told of the early connection of Mr. Metz with this department in whose direction he had been early associated as one of the first experts to acquaint the Company with foreign banking. Mr. Metz has had close touch with financial movements in both Americas, and also just before coming to Constantinople was one of the managers of the London office of the Company. Mr. Metz gave a brief sketch of the operations of the Company, whose deposits, he stated, had grown in thirty years from \$1,500,000 to \$ 574,525,852.27 and capital from \$1,500,000 to \$ 58,000,000 during the same period. He told of the important part which the Company had played in financing development plans in various parts of the world, and of the large service which it rendered as the banker of the A. E. F. The growing connections abroad had led to the founding of branches at London, Liverpool, Paris, Brussels, and Havre, and Constantinople was

one more link in the chain. He said that though the future was problematic, the bank had come to render its assistance in bettering the situation, and intended to make its effort as large as possible. Mr. T. Strandjali spoke for the employees of the bank expressing the gratitude and loyalty of the personnel in their service.

Monday afternoon, October 4th, a reception was held at the offices of the bank in Yildiz Han, Galata, as the day marked the opening of the institution for business affairs. The afternoon was crowded with visits of officials of the government, of other business institutions, merchants and personal friends, and all received a cordial greeting from the officers of the bank. The Guaranty Trust Company has already the assurance of a large circle of important friends, and the past month has seen a splendid development of business, which must augur success for the institution.

### Constantinople Market

There has been little change in the situation during the past month. Anatolia still remains closed and the Nationalists have tightened up on the ports on the southern shore of the Black Sea. On the other hand Adalia on the south coast of Asia Minor, where Italian troops are stationed, has been an outlet for a considerable amount of products from the interior, and has provided some shipping for certain companies. The Crimea has continued to take a limited stock of manufactured articles, and some grain, chiefly barley, has been brought down from Russia, and a little ore from the Caucasus. Rumania and Bulgaria to the north are still the chief outlet for stocks, but in a restricted way and with unfavorable exchange. Considerable grain has come from Rumania,



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Twenty-third Edition

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# THEODORIDI & C<sup>o</sup>

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and CONSTANTINOPLE, Tchinili Richtim Han

## STEAMSHIP OWNERS & SHIPPING AGENTS

*Mr. A. THEODORIDI, Director at large of the American Chamber of Commerce for the Levant in Roumania.*

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#### INDUSTRY:

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BUCHAREST, 19 Strada Regala

and Bulgaria has sent out flour. Flour and sugar have figured most largely in imports at the port of Constantinople. Exports from the territory occupied by the Greek forces across the Sea of Marmara are now permitted, as well as exports from Thrace. The Turkish Lira (pound) is touching its lowest point, and exchange is unfavorable to new orders.

### EXPORTS

For the principal exports of hides, tobacco, opium, wool and mohair there has been little demand.

**OPIUM.** Price rose from the first of the month with a slight increase of sales : 1st quality, fine, Ltqs. 11.5-11.80, the oke

Druggist, Afium Karahissar, Ltqs. 10-10.20, the oke

**MOHAIR.** Arrivals from the Black Sea ports ; prices down from the first of the month : Extra, pias. 90-95, the oke

First, " 75-80, " "

Second, " 70 " "

**WOOL.** Sales only for local consumption; first quality at 54-55 piasters the oke, and second at 52 piasters.

**GUM TRAGACANTH.** Price continues to drop ; extra at Ltqs. 3.00, the oke and second quality at Ltqs. 2.50.

### IMPORTS

**FLOUR.** Arrivals for the past month are more than 200,000 sacks. In addition to the large shipments of American flour (sacks of 63½ kilos) arrivals from Argentine Republic (sacks of 70 kilos), and Australia (sacks of 68 kilos) are also registered.

There was a decline from the first of the month of Ltqs. 1.00 per sack on first quality ; there is yet no chance of reserve stock. Quotations:

American, 1st quality, Ltqs. 13.25-13.75

" 2nd " " 10-10.50

Argentine, " 14.00

Australian, " 13.75

Barley flour (sack 73 kilos) Ltqs. 8.50-9

Corn (yellow) flour (sack, 73 kilos)

Ltqs. 5.25

Corn (white) flour (sack 73 kilos)	Ltqs.	9.00
------------------------------------	-------	------

### GRAIN. Quotations :

Corn (white) flour (sack 73 kilos)	Ltqs.	9.00
Wheat, hard, piasters	17.5,	the oke
" soft	19	" "
Barley	8.5-9	" "
Oats	7	" "
Corn	7.5-11	" "
Rye	11	" "

**SUGAR.** Despite the fall in price abroad, the decline in exchange reacted on the quotations at Constantinople. There have been large arrivals during the month, especially of Java sugar, via America. While the stock of first class granulated sugar is limited, there is considerable quantity of the moist and inferior grade.

Offers from America were as low as \$18.00 the 100 kilos during the month, but at the end of the month are at \$22. Sugar in transit is quoted at Lstg. 70 the ton. Merchants, who have received from earlier orders, have suffered considerably from the decline. Quotations on customs paid: Dry and sound Java, Ltqs. 47.50, the 100 kilos

Moist, Ltqs. 42	the 100 kilos
Cube, " 60	" "

**COFFEE.** Rio is quoted at 55-58 ptrs. the oke, customs paid, and Santos at 70-72 piasters.

**GASOLENE.** Owing to the small arrivals from Rumania and Batum the price has risen. Quotations :

American, Stork, Ltqs. 5.75, the case

" Camel, " 6.40 " "

Batum " 6.30-6.50 the case

### PERSONALIA

Th. N. Curmusi returned from England the middle of the month but is away again on business in Rumania.

W. E. Bristol, Secretary of the Board of Directors, has returned to Constantinople after a summer in America, where he contributed considerably to propaganda for developing American-Levant relations.

— HOTELS —  
**M. TOKATLIAN**  
RESTAURANT—TEA-ROOM  
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— PÉRA —  
— SAISON D'ÉTÉ —  
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EMBROIDERIES,  
ANTIQUITIES, JEWELRY.

Buying Agency  
on commission basis for Continental  
and American firms.

Mr. F. W. Bell, of the Gary Tobacco Company, left the first of the month on a business trip to America.

E. L. Washburn of the U. S. Shipping Board has been in Smyrna this month supervising the interests of the Board during the heavy fruit shipping season.

B. C. Dawes arrived the early part of the month from America. He holds the position of chief clerk in the administration department at the Guaranty Trust.

Mr. Lee, of the Ford Co., of Detroit, U.S.A., is in the Near East for a survey of the field for automobiles. He has found that the Ford is the universal machine, and that demand has not entirely slackened.

H. Mandil, a Director of the Chamber, returned from America early in the month. He traveled extensively in America and gave large attention while there to a campaign for developing the organised efforts interested in American-Levant relations. He met with a cordial reception from members of active business concerns, and his campaign promises beneficial returns for this field and the Chamber.

The Chamber welcomes Messrs. Luther Fowle and Moore Gates back to the Near East field, where they will be permanently engaged. Both of these gentlemen were Directors-at-Large of the Chamber in America and were able to point out to numerous firms there the advantage of turning their attention to the Levant for trade. Mr. Gates was connected with the National City Bank in New York, but is now at the head of the Exchange, Bought & Sold, Division of the Guaranty Trust. Mr. Fowle is assistant

Treasurer at the American Bible House.

## Rumania

Notes from Rumania bring the assurance that the conditions of the country are improving considerably. During the month export of grain, principally corn and barley, has been in its full swing, and many vessels were loading in the Danube for Mediterranean and European Ports. The American flag is seen now much more frequently than ever before in the ports and American tonnage is becoming a feature of Rumanian waters. At the time of writing there were four American steamers loading grain cargoes in the lower Danube for the trip to the west.

## U. S. Shipping Board Steamers to the Levant

During the month of October the following Shipping Board steamers called at the ports in the Near East with cargo: Itompa, Sinsinawa, Python, Haddon, Faraby, Oshkosh, West Saginaw, West Galeta, Lake Farley, Chester Valley, Riverside Bridge, West Campgaw. A certain number of the above have made several trips to the Levant, and are welcome steamers in our ports. The Oshkosh, Chester Valley and West Saginaw were discharging cargo at Constantinople at the same time about the middle of the month. The steamers went north to the Black Sea for return cargo, which consisted largely of grain.

The offices of the Chamber are now on the third floor of Yildiz Han. The permanent quarters after December 1st will be on the seventh floor. There will be an elevator service.

**High Cost of Living at Constantinople**  
**Monthly expenses for one person**

*(From the Administration of the Ottoman Public Debt)*

Item	Price in piasters (mean)			Percen,		
	July 1914 per oke	September 1920 Total	October 1920 per oke	Total	Per oke	Total over July 1914.
16 okes of bread.....	1.875	30	20.75	332	20.75	332
1 oke of sugar.....	3.0	3	77	77	73	73
100 drams coffee.....	12.0	3	110	27.50	110	27.5
2 okes of rice.....	3.0	6	54	108	54	108
2 okes of macaroni &c ..	3.0	6	49.5	99	50.5	101
6 okes of potatoes .....	1.0	6	20	120	15	90
4 okes of beans, peas, &c	4.0	16	39.75	159	40	160
2 okes of onions.....	.5	1	11.25	22.5	12.75	25.5
½ oke of oil.....	8.0	4	132	66	130	65
½ oke of salt.....	1.5	—.75	18	4	8	4
8 okes of milk.....	2.0	16	45	360	45	360
1 oke of cheese (native) ..	12.0	12	293	293	280	280
4 okes of mutton .....	7.0	28	146.75	587	134	536
1 oke of butter.....	10.0	10	150	150	150	150
16 eggs (each) .....	.5	8	5.25	84	6	96
TOTAL .....		149.75		2,489		2,408
						1,510

Note: 1 oke, 2.8lbs.; before the war, 1 Turkish pound (Lt.), gold, \$ 4.40; Oct. 30, 1920, 1 Lt., paper, 73 cents; 1 Lt., 100 piasters.

# PARSEGH G. ESSEFIAN

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**BANKERS**

**Imperial Ottoman Bank**

## TABLE OF CONTENTS

	<b>Page</b>
Opening for U. S. Capital in the Near East . . . . .	773
Commercial Importance of the City of Skoplje (Uskub) Jugoslavia . . . . .	778
The French, British, and Italian Zones in Asia Minor . . . . .	784
American Automobiles in Mesopotamia . . . . .	794
Gall Nuts . . . . .	790
Fig Crop Prospects in Smyrna District . . . . .	800
Foreign Trade of Bulgaria for April, 1920 . . . . .	802
Manufacturers Would Aid Foreign Students . . . . .	806
Opening for Machinery in Persia . . . . .	808
Rhodes as Transit Port for Anatolia . . . . .	810
Possible Developments in Russia's Chemical Industry and Trade . . . . .	812
Bulletin des Offres Commercial . . . . .	824
Table of Weights and Measures . . . . .	826
Egyptian Cotton Crops . . . . .	828
Trade Centres in the Black Sea . . . . .	832
Armenian Coal Deposits . . . . .	834
Agricultural Development in Palestine . . . . .	834
Le progrès de la verrerie chimique en Amérique . . . . .	836
For American Exhibits at Fairs Abroad . . . . .	840
Constantinople Language School . . . . .	852
Le Télégraph sans fil en Amérique . . . . .	844
The «Black Arrow» is Offered for Sale . . . . .	844
The Guaranty Trust Company of New York Opens a Bank at Contantinople . . . . .	846
Constantinople Market . . . . .	852
Personalia . . . . .	854
Rumania . . . . .	856
U. S. Shipping Board Steamers to the Levant . . . . .	856
H. C. of L. at Constantinople . . . . .	857

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Cornfield & Goldstein, Imp., Stamboul . . . . .	Constantinople.
Debbas, Jean, Importer . . . . .	Tarsus, Turkey.
Dizengoff, M., Importer . . . . .	Jaffa, Palestine.
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General Motors Ltd . . . . .	"
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Lykiardopoulos, A., Fils, Importers . . . . .	Mersina, "
Near East Commercial Co., Minerva Han, 20, Gal. .	Constantinople.
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Shadarovian, Djemil, . . . . .	Aleppo, Syria.
Gulmezian, L., Merkez Rihtim Han . . . . .	Constantinople.
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Karadagli, A. C., Exporter, Djéferié Han, Stamb. . . . .	"
Levi, Marco, & Fils, Ladjivert Camondo Han Galata	"
Levy, Aron J., Exp., Rue Kioutubhané, Turkia Han.	"
Mazlumian Frères, Exprs., Biraderler Han, Stamboul	"
Merica, Th., Exp., Taptas Han, Galata. . . . .	"
Oriental Carpet Manufacturers, Exporters . . . . .	Smyrna, Turkey.
Oriental Carpet Manufacturers, Exporters . . . . .	Constantinople.
Panayotoglou, Avraam V., Exporter, Serai-Emir . . . . .	Teheran, Persia.
Roditi, A., Exporter, Turkia Han 9/10, Stamboul . . . . .	Constantinople.
Sadullah, Levy, & Mandil, Exprs., Stamboul . . . . .	"
Salem, Alexandre, & Frères, Exp. . . . .	Aleppo, Syria.
Telfeyan, S., & Co., Exprs., Germania Han . . . . .	Constantinople.
Vayanos Frères, Manufacturers & Exporters . . . . .	Konia, Turkey.
Yoanidès, Spiro P., Maison Louvre, Péra. . . . .	Constantinople.

**Carriages, Vehicles, etc.**

Birch, James A., Exporter . . . . .	Burlington, N. Y., U.S.A.
Devlin Mfg. Co., (Carriages, Hardware) . . . . .	Philadelphia, U.S.A.
Studebaker Corporation, The, Exporters . . . . .	South Bend, Ind., U.S.A.

**Charters**

Basiotti, Chr. R., Marine Han, Galata . . . . .	Constantinople.
British Slip-way & Repairing Yard, Djibaly . . . . .	"
Export S. S. Corporation, Omer Abid Han, Gal. . . . .	"
Inselberg, L., & Fils, Cité Phaliro 6-8, Gal. . . . .	"
Lupovitz, Jacob, Rue Voïvoda, Voïvoda Han . . . . .	"
Salacha, Jean F., & Co., 96, Rue Voivoda, Galata . . . . .	"
Metaxa, Zissi N., & Son, Merkez Richtim Han Galata	"

**Cheese**

Georgiades Bros., & Co, Exporters . . . . .	Salonika, Greece.
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**Chemicals**

American Aniline Products, Inc., 80 Fifth Avenue.	New York.
Meridional Trading Co., 20 Broad Str. . . . .	"

**Chirurgical Instruments**

Faraggi, Maurice, Importer, 295 Grand'Rue de Péra. . . . .	Constantinople.
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**Cigarettes**

Levant Products Trading Co., 38-40 W. 32d. St. . . . .	New York.
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**Cigarette Paper**

Schild, P., Importer, Xantopoulo Han Stam. . . . .	Constantinople.
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**Cinematographic Films.**

Coûteaux, Bernard, Aslan Han, Galata . . . . .	Constantinople.
Union Ciné-Théâtrale d'Orient, Gde Rue de Pera 68	"

**Clocks and Watches**

Gross Frères, Handan Han 9-10, Stamboul . . . . .	Constantinople.
Orosdi-Back, Etablissements, Importers . . . . .	"
Montgomery Ward & Co., Exporters . . . . .	Chicago, U.S.A.

**Clothing (Ready Made)**

Mayer, A., & Co., Galata . . . . .	Constantinople.
Orosdi-Back, Etablissements . . . . .	Aleppo, Syria.
Schoucair & Kassis, Importers . . . . .	Beirut, "
Snellenburg Clothing Co., Exp., Broadway . . . . .	Philadelphia.

**Coal**

Addy, Matthew, S. S. & Commerce Corp of N. Y. Imp., Yildiz Han, Galata . . . . .	Constantinople.
Basiotti, Chr. R., Marine Han, Galata . . . . .	Constantinople.
Cauchi Fratelli, Importers . . . . .	Salonika, Greece.
Drossos, A. J., & Co., Importers, Ada Han, Galata..	Constantinople.
Giraud, O., Hudavendighiar Han, Gal. . . . .	"
Foscolo Mango & Co., Ltd., Imp., Hovaghimian Han	"
"Intercontinentale", Seir Séfain Han, Galata . . .	"
Molho, Isaac, Importer . . . . .	Salonika, Greece.
Pharaon, R., & Fils, Importers. . . . .	Beirut, Syria.
Reppen, Theo., Importer, Arabian Han . . . . .	Constantinople.
Rizopoulos, C., Omer Abid Han, 2d, No. 16, Galata	"
Tagaris, T. P., Merkez Richtim Han, Gal. . . . .	"
Theodoridi & Co , Importers . . . . .	Braïla, Roumania.

**Collections**

National Credit Corporation, Title & Trust Bldg . .	Chicago, U.S.A.
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**Commercial Reports**

National Credit Corporation, Title & Trust Bldg . .	Chicago, U.S.A.
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**Commercial Representatives**

Apostolos & Co., Toutoun Gumruk, Stamboul . . .	Constantinople.
Citterich, V. & D.. . . . .	Salonika, Greece.
Giraud, O., Hudavendighiar Han, Gal. . . . .	"
Papazian, L. Duz P., Topalian Han 43, Stamb.. . .	"
Picciotto, Hillel, & Co... . . . .	Aleppo, Syria.
Muller, Eftihidis & Co., Kutchuk Millet Han, Stam..	Constantinople.
Morphy, W., & Son—Crowe & Stevens . . . . .	Patras, Greece.

**Concrete and Cement**

Molho Frères, Importer. . . . .	Salonika, Greece.
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**Concrete Reinforcements**

General Fireproofing Co., 395 Broadway . . . . .	New York.
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**Constructors and Contractors**

Drossos, A. J., & Co., Esky Yomr. Ada Han 15 Gal.	Constantinople.
Kassim-El-Khedery. . . . .	Bagdad, Mesopotamia.
British Slip-way and Repairing Yard., Djibaly. . . .	Constantinople.
Tompkins, V. D., Standard Oil Co., Merk. Rich. H.	"

**Commission Agents.—See General Importers and Exporters**

Afimus & Hacho. . . . .	Beirut, Syria.
Aftalion, S. B., P. O. Box, No 57 . . . . .	Roustchouk, Bulgaria.
Assayas & Co., Jossifidis Han Stamb. . . . .	Constantinople.
Athanassiades, Bodossaki, Hovaghiman Han 2, Gal.	"
Balekdjian, V. Brothers, Turkia Han, Stamboul. . . .	"
Barff, P. G., & Co. . . . .	Smyrna, Turkey
Belart, Lanz J., Messadet Han, 20 Stamboul . . . .	Constantinople.
Beruhiel, Jacques, Bahtiar Han 22, Galata. . . . .	"
Beylerian, H., 21, Hudavendighiar Han Galata . . . .	"
Charitopoulo, A., Buyuk Aboud Eff. Han 32 Stam.	Constantinople.
Cornfield & Goldstein, 37 Topalian Han, Stam.. . . .	"
Danon & Semack, Medina Han Stam. . . . .	"
Dielmann, G., Messadet Han 12, Stamboul . . . . .	"
Doueh, William, Buyuk Tunnel Han 5, Galata . . . .	"
Eskénazi, Jacques, Sarioglou Han 9/10, Stamboul. . . .	"
Fenerdjian, M., Fils, Baghtché Kapou Jeni Volto H. 16/18	"
Fresco, Marco N., Dikranian Han, 47, Stamboul . . . .	"
Gabellon, Jean Jacques, Messadet Han, 20, 21. Stam.	"
Galani, John A., Union Han 43/46 Galata . . . . .	"
Geltrunk, Isidoro, 102 Worth Street. . . . .	New York.
Giraud, O., Hudavendighiar Han, Galata. . . . .	Constantinople.
Hänni, E., Matheo Han 21, Stamboul . . . . .	"
Inselberg, L., & Fils, Cité Phaliro 6-8, Galata . . . .	"
Karnig, Fils de Agop, Aslan Han, Galata. . . . .	"
Kleyff, Vladislav, Banque Russo Asiatique . . . . .	Batum, Georgia.
La Fontaine, Edward, & Sons, № 1 Alla'emdji Han.	Constantinople.
Medina, Aug. de, Hazzopoulo Han 43/43 Stamb. . . .	"
Melissarato, Elefter, Omer Abid Han 36, Galata . . . .	"
Metaxa, Zissi N., & Son, Merkez Rihtim Han Gal. . . .	"
Muhurdarovic, Vefa, Anadolou Han 30, Stamboul. . . .	"
Nicolaidis, Papazoglou, Politis & Co., 88 Od. Philonos	Piraeus, Greece.
Ojalvo, Vital, & Co., Xanthopoulo Han, Stamboul . . . .	Constantinople.
Pauer, E. C., & Co., Erzeroum Han, 21-22, Stam. . . .	"
Salacha, Jean F., & Co., 96, Rue Voïvoda, Galata . . . .	"
Salviche, Moïse, Tophané, Rue Tabachané, Galata . . . .	"
Sangursky & Cie., Galata, Moumhané, Couteaux H. 2	"
Schmidt, Jan C. C., Djemaat Han, Rue Havra . . . .	"
Soussa, Ibrahim, & Co., Bedjidian Han Gal. . . . .	"
Tchertchian, V. D., 226 Fifth Avenue . . . . .	New York.
Theodoridi & Co. . . . .	Braila, Roumania.
Varterian, Nazareth, Kaissari Han 20. Stam. . . .	Constantinople.
Zellich, Henri, & Co., 21, Rue Mahmoudié, Galata . . . .	"

**Compasses**

Taylor Instrument Cos. Manfrs. . . . .	Rochester, N.Y., U.S.A.
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**Copper**

Chammah, Siahou Y., Imp.	Aleppo, Syria.
Juda & Salmona, Importers	Salonika, Greece.
Marcopoli, Joseph, Importers	Aleppo, Syria.
Navaro, Isaac J., Importer	Salonika, Greece.
Obégi, Charles, & Co., Importers	Aïntab, Syria.
Phelps, Dodge Co., Exporters, 99 John Str	New York.
Wardé, I. & A., & Co., Importers	Beirut, Syria.

**Cotton**

Aftalion, S. B., Importer, P. O. Box, No 57	Roustchouk, Bulgaria.
Brazzafolli, Max, Exporter	Mersina, Turkey.
Debbas, Jean, Exporter	Tarsus, »
Lykiardopoulos, A., Fils, Exporter	Mersina, »
McFadden, Geo. H., & Bro., Exp. 25 Broad St.	New-York.
Obégi, Charles, & Co., Exporters	Aïntab, Syria.
Simeonoglou, Aristides, Exporter	Adana, Turkey.
Wardé, I. & A., & Co., Exporters	Beirut, Syria.

**Cotton Goods**

Abdeni, G. G., & Co.	Bagdad, Mesopotamia.
Aftalion, S. B., Importer, P. O. Box, No 57	Roustchouk, Bulgaria.
American Foreign Trade Corporation	Alexandria, Egypt.
Amory, Browne & Co., 62 Worth Street	New York.
Audi, B., & Co., Importers	Beirut, Syria.
Avedikian Frères, Importers	Smyrna, Turkey.
Balkan American Trading Co., 110 W. 34st.	New York.
Baltazzi, Theo. S., Importer	Smyrna, Turkey.
Bear Mill Mfg. Co., 120 Franklin St.	New York.
Bozadjian, Mihran, Importer	Adana, Turkey.
Chasseaud, F. W., Importer, Agopian Han, Galata	Constantinople.
Courcessi, Vitalis & Cie., 19 Havouzlou Han Stamboul	Constantinople
Couteaux, Bernard, Aslan Han, Galata	»
Cornfield et Goldstein, Imp., 37 Topalian Han, Stamb.	»
Coussa, Armand, Imp.	Aleppo, Syria.
Dwek, Joseph E. F., Importers	» »
Dobrowolsky & Co., Importers	Salonika, Greece.
Elkiatib, Abbas, Imp. Elkiatib Han	Constantinople.
Elkiatib, Salim, Importer, Elkiatib Han	»
Elisha Nessim, Importers	Bagdad, Mesopotamia.
Errera, Fils de G. A., & Co., Ltd., Importers	Salonika, Greece.
Féradian, K., Importer, Alyanak Han, No. 14-15	Constantinople.
Florentin, Saporta & Serrero	Salonika, Greece.
Fotiadi, Alexandre D., 44 Buyuk Yeni Han, Stamb.	Constantinople.
Fruchter, Frati	Galatz, Rumania.
Haddad, Elias And., Importer	Beirut, Syria.
Haldéopoulo, N. P., Importer	Trebizond, Turkey.
Hirzel, R. & O., Importers, Buyuk Yéni Han	Constantinople.
Hänni, E., Imp., Matheo Han 21, Stamboul	»
Hassid, A. M., & Co., Importers	Salonika, Greece
Hassid, Joseph Abr., & Co., Importer	» »
Hindié, Elias, Importer	Aleppo, Syria.
Zochstrasser & Co., Importers	Trebizond, Turkey.

Hochstrasser & Co., Importers . . . . .	Samsoun, Turkey.
Jahiel, Isaak J., Importer . . . . .	Salonika, Greece.
Juda & Salmona, Importers . . . . .	" "
Kahn Frères, Importer, Astargian Han St. . . . .	Constantinople.
Knapp, Herbert, Imp. . . . .	Arabkir, Turkey.
Lascaris, Michel, Imp., Emin Bey Han 19, St. . . . .	Constantinople.
Lebet Frères & Cie., Imp. Basmadjian Han, St.. . . . .	" "
Levant Trade Bureau, Imp., Sinasson Han No 2, Gal.	" "
MacAndrews & Forbes Co., Imp.. . . . .	Bagdad, Mesopotamia.
MacManus Brothers, Ltd., Imp. Aslan Han 1-7 Gal.	Constantinople.
Manachy, Lorenzo Y., Importer . . . . .	Aleppo, Syria.
Marcantonakis & Manoussakis. . . . .	Candia, Crete, Greece.
Manuelian, H., & Co., Importers . . . . .	Mersina, Turkey.
McFadden, Geo. H., & Bros., Exporters, 25 Broad St.	New-York.
Medina, Aug. de, Imp., Hazzopoulo Han 43/43 St.. . . . .	Constantinople.
Mesopotamia & Persia Corp., Ltd. . . . .	Bagdad, Mesopotamia.
Morpurgo, Moïse, Importer. . . . .	Salonika, Greece.
Mouradian, Kevork, Importer, Stamboul . . . . .	Constantinople.
Ojalvo, Vital, & Co., Xanthopoulo Han, Stamb. . . . .	Constantinoole.
Orosdi-Back, Etablissements, Importers . . . . .	Constantinople.
Panayotoglou, Avraam V., Importer, Serai-Emir.. . . . .	Teheran, Persia.
Peristiany, J. Th., & Frères, Importers . . . . .	Alexandretta, Syria.
Philippou, A., Importer . . . . .	Janina, Greece.
Photades, Th., Exp., 38 w. 32d Str. . . . .	New York
Picciotto, Hillel, & Co, Importers . . . . .	Aleppo, Syria.
Prodromides, K. . . . .	Mersina, Turkey.
Salloum, Helou & Co., Importers . . . . .	Beirut, Syria.
Sasoon, David, & Co., Importers . . . . .	Bagdad, Mesopotamia.
Schuep & Co., Importers. . . . .	Aleppo, Syria.
Sciaky, V., & Co., Importers . . . . .	Salonika, Grecee.
Shabandar, Mahmoud, Imp., . . . . .	Bagdad, Mesopotamia.
Sirgi, M., & Co., Importers. . . . .	Beirut, Syria.
Soc. Commerciale Neerlandaise, Messadet Han, Stam.	Constantinople.
Stafford, G. & A., & Co. 22 Thomas St. . . . .	New York.
Standard Commercial Export & Finance Corp., Exp., 120 Broadway. . . . .	New York.
Stevens, J. P., & Co., Exp., 22 & 23 Thomas St. . . . .	New York.
Strick, Scott & Co., Imp.. . . . .	Bagdad, Mesopotamia.
Taranto, Nissim, Afion Han, Stamboul. . . . .	Constantinople
Tehilinguirian, G., Imp., Turkia Han. . . . .	" "
Tiano, Henri, Importer . . . . .	Salonika, Greece.
Vafiadachi, M. & A., Importers . . . . .	Smyrna, Turkey.
Varbetian, L. & L., Importers. . . . .	" "
Ventura, Fils de S., Importers, Pinto Han, St . . . . .	Constantinople
Vogel, Konrad, Imprs., Buyuk Yeni Han Stamboul.	" "
Webb, Chas. J., Corporation of America, Minerva Han G.	" "
Wellington, Sears & Co., 93 Franklin Street . . . . .	Boston, Mass., U.S.A.
Zarifi, L, Importer, Assicurazioni Han, Galata . . . . .	Constantinople.
Zelveian, M. & K. S., Importers. . . . .	Mersina, Turkey.
<b>Cotton Seed Oil</b>	
Aftalion, S. B., Importer, P. O. Box. No. 57 . . . . .	Roustchouk, Bulgaria.

Amar, S., & Co., Importers, Validé Sultan Han . . . . .	Constantinople
American Cotton Oil Co., Exp., 27, Beaver Street. . . . .	New York
Aspegren & Co., Exporters, Produce Exchange . . . . .	New York
Cariciopoulos, Marc C., Imp., Minerva Han, Galata . . . . .	Constantinople
Chasseaud, F. W., Importer, Agopian Han, Galata . . . . .	"
Christofa, Apostole P. H., Importer . . . . .	Mitylene, Greece,
Constantinides, Théologos, Ladoscola, 6, Stamb. . . . .	Constantinople.
Damianos, N. D., P. O. B., 23 . . . . .	Athens, Greece.
Danon & Semack, Imp., Medina Han, St. . . . .	Constantinople
Doptoplou Bros, 2 Zindan Capou, Stamboul . . . . .	Constantinople
Dwek, Saul S., & Co. Imp. . . . .	Aleppo, Syria.
Elkiatib, Salim, Importer, Elkiatib Han. . . . .	Constantinople
Féradian, K., Importer, Alyanak Han, No. 14-15 . . . . .	"
Hirzel, R. & O., Importers, Buyuk Yeni Han . . . . .	Constantinople
Juda & Salmona, Importers . . . . .	Salonika, Greece.
Keller, E. Theodor, Importer . . . . .	Athens, Greece.
Lebet Frères & Cie., Import., Basmadjian Han, St. . . . .	Constantinople
Lascaris, Michel, Imp., Emin Bey Han 19, Stamb. . . . .	"
Manachy, Lorenzo Y., Importer. . . . .	Aleppo, Syria.
Marcopoli, V., & Co., Importers . . . . .	Alexandretta, Syria.
Modiano, Is., Frères & Fils, Importers. . . . .	Salonika, Greece.
Molho Frères, Importer. . . . .	Constantinople
Navarro, Em. Is., Importer. . . . .	Constantinople
Pantsalis, A., & Fils, Zindan Kapou, 4, Stamb. . . . .	"
Pharaon, Issa, Schouair & Co., Importers. . . . .	Beirut, Syria.
Procter & Gamble Co., Exporters . . . . .	Cincinnati, Ohio, U. S. A.
Roussou & Danon, Importers, Phaliron Han. Gal. . . . .	Constantinople
Sarantis Frères, Importers, Abid Han. . . . .	"
Sciaky, V., & Co., Importers . . . . .	Salonika, Greece.
Tasartez, Henri, Importer, Tohadji Han . . . . .	Constantinople
Tchilinguirian, G., Imp., 42/3 Germania Han. . . . .	"
Tiano, Henri, Importer . . . . .	Salonika, Greece.
Vogel, Konrad, Imp., Buyuk Yeni Han, Stamboul. . . . .	Constantinople

**Cotton Seed Oil Mill Machinery**

Sprout, Waldron & Co., Mfrs. & Exporters . . . . .	Muncy, Pa., U. S. A.
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**Cotton Thread**

Knapp, Herbert, Imp. . . . .	Arabkir, Turkey.
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**Cotton Yarn**

Audi, B., & Co., Importers . . . . .	Beirut, Syria.
Baltazzi, Theo. S., Importers . . . . .	Smyrna, Turkey.
Chammah, Siahou Y., Imp. . . . .	Aleppo, Syria.
Errera, Fils de G. A., & Co., Ltd., Importer . . . . .	Salonika, Greece.
Hänni, E., Importer, Matheo Han 21, Stamboul. . . . .	Constantinople.
Mosseri, Albert, Importer . . . . .	Salonika, Greece.
Mouradian, Kevork, Importer, Stamboul. . . . .	Constantinople.
Peristiany, T. John, & Co., Importers . . . . .	Alexandretta, Syria.

Simeonoglou, Aristides, Exporter . . . . .	Adana, Turkey.
Tehilinguirian, G., Imp. 42,3 Germania Han . . . . .	Constantinople.
Webb, Chas.J., Corporation of America, Minerva Han.	,

**Currants**

Cremidi Bros., Exporters . . . . .	Patras, Greece.
Hancock & Wood, Exporters . . . . .	" "
Nicolaidis, Papazoglou, Politis & Co., Exp., 88 Odos Philonos . . . . .	Piraeus, Greece.

**Customs House Brokers**

Curmusi, Theo. N., Tchinili Richtim Han, Galata . . . . .	Constantinople.
Hirscheowitz, L., Hudavendighiar Han 24-32, Gal. . . . .	" "
Inselberg, L., & Fils, Cité Phaliron, 6-8, Gal. . . . .	" "
Khoury, Farra Alex . . . . .	Beirut, Syria.
Lupovitz, Jacob, Voïvoda Han, Rue Voïvoda . . . . .	Constantinople.
Schenker & Co., Keuprulu Han Stamboul . . . . .	" "
Tubino, M., & Carabiberi, A., Nomico Han, Gal. . . . .	" "

**Decoration (Interior)**

Psalty, Geo. J., Rue Cabristan, Péra . . . . .	Constantinople.
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**Dental Supplies**

Cabbabeh, K. & S., Importers . . . . .	Aleppo, Syria.
Faraggi, Maurice, Importer, 295 Grand'Rue de Pera.	Constantinople.
Spyrides, Const., Importer . . . . .	Athens, Greece.
Thanos, Alexiou, Importer, 18 B Châteaubriand Str.	" "
White Dental Mfg. Co., The S. S., Mfrs. & Exporters, 12 th & Chestnut Sts. . . . .	Philadelphia, U.S.A.

**Department Stores**

Melki & Menassah . . . . .	Beirut, Syria.
Orosdi-Back, Etablissements . . . . .	Constantinople.

**Doors and Windows**

North American Wood Products Corporation, Exp. 50 Union Square. . . . .	New York.
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**Draperies**

Audi, B., & Co., Importers . . . . .	Beirut, Syria.
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**Drugs and Pharmaceutical Products**

Audi, B., & Co., Importers . . . . .	Beirut, Syria.
Chammah, Siahou Y. . . . .	Aleppo, "
Curtis & Brown Mfg. Co., Exprs., 215-217, Fulton St.	New York.
Droguerie Centrale d'Orient, Ltd., Imp. . . . .	Constantinople.
Faraggi, Maurice, Importer, 295 Grand'Rue de Pera.	" "
Hannania, Joseph, Importer . . . . .	Bagdad, Turkey.
Juda & Salmona, Importers . . . . .	Salonika, Greece.
Orosdi-Back, Etablissements. Importers . . . . .	Constantinople.
Parke, Davis & Co., Beak & Regent sts. . . . .	London, England.
Rio Chemical Co., 79 Barrow St. . . . .	New York.

Sirgi, M., & Co., Importer . . . . .	Beirut, Syria.
Spyrides, Const., Importer . . . . .	Athens, Greece.
West Electric Hair Curler Co., 45 S. Front St. . .	Philadelphia. U.S.A.

**Dry Goods**

Crédit Foncier d'Algérie et Tunisie, Buyuk Kena-djian Han, Stamb. . . . .	Constantinople.
Douhani Zadé Fils, 25 Sultan Hamam, Stamb. . . .	"
Federation of American Industries, Inc., Birindji Vakouf Han, Stamboul. . . . .	"
Fenerdjian, M., Fils, Jeni Volto Han, Stamboul. . . .	"
Mayer, A., & Co., Galata. . . . .	"
Melissinos, Bernard, Importer . . . . .	Pireaus, Greece.
Suffern Trading Co., 90 West st. . . . .	New York.
Taranto, Nissim, Afion Han, Stamboul . . . . .	Constantinople.

**Dyes**

American Aniline Products, Inc., 80 Fifth Avenue,	New York.
Muller, Ch. F., Importer, 20 Apollo Str. . . . .	Athens, Greece.
Schuep & Co., Importers. . . . .	Aleppo, Syria.

**Earth Handling Machinery**

Western Wheeled Scraper Co., Mfrs. & Exporters. .	Aurora, Ill., U.S.A.
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**Electrical Machinery and Supplies**

Balladur, Chas. P., Importers. . . . .	Smyrna, Turkey.
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**Electric Traveling Cranes**

Niles-Bement-Pond Co., Exporters, 111 Broadway .	New York.
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**Electrical Supplies**

Aperguis & Co., N. A., Imp., Bahtiar Han, Galata . .	Constantinople.
Beylerian, H., 21, Hudavendighiar Han, Galata . . .	Constantinople.
"Gradivo" Société Commercial par action, Imp. . .	Varna, Bulgaria.
Gross Frères, 9-10, Handan Han, Stamb. . . . .	Constantinople.
«Labor» Societata Anonima de Comert si Industrie,	Bucarest, Roumania.
Levi, Marco, & Fils, Ladj. Camondo Han, Galata . .	Constantinople.
MacManus Brothers, Ltd., Imp., Gal. Arslan Han 1-7.	"
Nowill, Sidney, & Co., Importers, Kevork Bey Han .	"
Société Hellénique d'Electricité . . . . .	Athens, Greece.
Ventura, Fils de S., Importers, Pinto Han, Stamboul	Constantinople.
Western Electric Co., Exporters. . . . .	New York.

**Elevators**

Essayan, Hagop, & Frères, Importers . . . . .	Constantinople.
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**Engines (Gasoline, Traction, Corliss &c.).**

Avedikian Frères, Importers . . . . .	Smyrna, Turkey.
Avery Co., Exporters . . . . .	Peoria, Ill., U.S.A.
Farquhar, A. B., & C., Mfrs. & Exp., Cotton Ex. Bldg.	New York.
Holt Caterpillar Co., Mfrs. & Exp., 50 Church St. .	" "
Southwark Foundry & Machine Co., Exporters . . .	Philadelphia, U.S.A.

Waterloo Gasoline Engine Co., Exprs . . . . .	Waterloo, Iowa, U.S.A.
Wichita Falls Motor Co., Mfrs. & Exprs . . . . .	Wichita Falls, U.S.A.

#### **Engineering**

Aftimus & Hacho . . . . .	Beirut, Syria.
Aperguis, N. A., & Co., Bahtiar Han, Galata . . . . .	Constantinople.
Douch, William, Buyuk Tunnel Han 5, Galata . . . . .	"

#### **Engineers, Civil**

Woods, Harland C., Robert College . . . . .	Constantinople.
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#### **Expanded Metal**

The General Fireproofing Company, 395 Broadway . . . . .	New York.
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#### **Feed Milling Machinery**

Sprout, Waldron & Co., Mfrs. & Exporters . . . . .	Muncy, Pa., U.S.A.
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#### **Feed Stuffs**

Corn Products Refining Co., Exporters . . . . .	New York.
Lamborn & Company, 132 Front St., Lamborn Bldg. . . . .	" "
Mano, Albert J., Kiezapchioglou Han Stamboul . . . . .	Constantinople.

#### **Fennel Seed**

Scialom, Albert, & Co., Exporters . . . . .	Salonica, Greece.
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#### **Fibre Pipe**

Pastene, P., & Co., 152-154 Franklin st . . . . .	New York.
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#### **Firearms and Ammunition**

Coenca Frères, Importers . . . . .	Constantinople.
Picciotto, Hillel, & Co., Importers . . . . .	Aleppo, Syria.

#### **Fittings**

Devlin, Thos., Mfg. Co., Exporters . . . . .	Philadelphia, U.S.A.
Flagg, Stanley G., Mfr. & Exporter . . . . .	" "

#### **Fish (Dried, Salted)**

Hancock & Wood, Importers . . . . .	Patras, Greece.
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#### **Flooring**

Barrett Mfg. Co., Exporters, Morris Bldg., . . . . .	Philadelphia, U.S.A.
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#### **Flour**

Barcoulis, S., Imp., Minerva Han Gal . . . . .	Constantinople, Turkey.
Capayannides, G., Importer . . . . .	Trebizond, Turkey.
Cariciopoulos, Marc C., Importer, Galata . . . . .	Constantinople.
Colonial Export & Import Co., 76 Broad St . . . . .	New York.
Coûteaux, Bernard, Aslan Han, Galata . . . . .	Constantinople, Turkey.
Eckhardt, John W., & Co., Exporters . . . . .	Chicago, U.S.A.
Hassid, A. M., & Co., Importers . . . . .	Salonika, Greece.
Jahiel, Isaac I., Importer . . . . .	" "
Kouyoumdjian, Khosrov, Importer . . . . .	Bagdad, Mesopotamia.
Margaritoff, Demitri M., Arnopoulos Han, Stamboul.	Constantinople.
Meridional Trading Company, 20 Broad Str . . . . .	New York.
Modiano, F., & Co., Importers . . . . .	Salonika, Greece.
Molho Frères, Importer . . . . .	Constantinople.
Muller, Eftihidis & Co., Kutchuk Millet Han, 18-19.	"

Sarantis Frères, Imp., Abid Han, Gal. . . . .	Constantinople.
Sciaky, V., & Co., Importer . . . . .	Salonika, Greece.
Vogel, Konrad, Imprs., Buyuk Yeni Han Stamb. .	Constantinople.
Vrioni, D. Pan., Importer, 4 Dephes Str. . . . .	Athens, Greece.

**Flour Milling Machinery**

Balladur, Chas. P., Importers . . . . .	Smyrna, Turkey.
Sprout, Waldron & Co., Exporters. . . . .	Muncy, Pa., U.S.A.

**Flour Mills**

Patikiros, A. S., & Fils, Omer Abid Han, 12 Galata. .	Constantinople.
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**Forwarders**

Hirschowitz, L., Hudavendighiar Han, 24-32, Gal. . . . .	Constantinople.
Inselberg, L., & Fils, Cité Phaliro, 6-8 . . . . .	"
Lupowitz, Jacob, Voivoda Han, 3-5, Gal. . . . .	"
Sindacato Coloniale Italiano, Pinto Han, Stamboul.. . . . .	"

**Fountain Pens**

Kroubalkian, K., Importers Sole Agent for Turkey	.
Konelin Pen Mfg. of New York U.S.A. Gal . . . . .	Constantinople.
Waterman Co., L. E., Exporters, 191, Broadway . . . . .	New York.

**Fruits (Dried: Almonds, Dates, Figs, Raisins, etc.)**

Abdeni, C. G., & Co.. . . . .	Bagdad, Mesopotamia.
Asfar & Co., Exporters. . . . .	" "
Balladur, N., & Co., Grand Vezir Han. . . . .	Smyrna, Turkey.
Banque Générale de Commerce et de Crédit Exp. St.	Constantinople.
Barff, P. G., & Co., Ltd., Exporters . . . . .	Smyrna, Turkey.
Cherry, Louis D., Importer 52 S. 60th St. . . . .	Philadelphia, U.S.A.
Coenca Frères, Exporters. . . . .	Constantinople.
Colonial Export & Import Co., 16 Broad St . . . . .	New York.
Damianos, N. D., P. O. B. 23. . . . .	Athens, Greece.
Georgiadès & Co., Exporters . . . . .	" "
Habicht & Co., Imp., Hudson & Laight Sts. . . . .	New York.
Hochtrasser & Co., Exporters. . . . .	Samsoun, Turkey.
" " " " " . . . . .	Trebizond, "
Jaburg Brothers, Importers, 1-2 Worth Street . . . . .	New York.
Levant Products Trading Co., Importers . . . . .	New York.
MacManus Brothers, Ltd., Exporters . . . . .	Constantinople.
Marcantonakis & Manoussakis, Exporters . . . . .	Candia, Crete, Greece.
MacAndrews & Forbes Co.. . . . .	Bagdad, Mesopotamia.
Mesopotamia & Persia Corp. Ltd. . . . .	" "
Mégarbané, G. H., Exporter . . . . .	Aintab, Syria.
Mégarbané, Habib, & Fils, Exporters . . . . .	Aleppo, "
Missir & Co., Exporters . . . . .	Smyrna, Turkey
Pastene & Co., Inc., Importers . . . . .	New York.
Reggio & Co., Ant., Exporters . . . . .	Smyrna, Turkey.
Reggio, Abel, 105, Hudson Street, Agents . . . . .	New York
Mizrahi, Oscar, Exporters, Djedid Han St.. . . . .	Constantinople.
Schild, P., Exporters, Xantopoulo Han . . . . .	"
Schamasch, Gourgie & Co., Exporters . . . . .	Bagdad, Mesopotamia.
Strick, Scott & Co. . . . .	" "

Taranto, M. & J. . . . .	Smyrna, Turkey.
Wardé, I. & A., & Co., Exporters . . . . .	Beirut, Syria.
<b>Furniture</b>	
Ashraf Bros., Imp. . . . .	Bagdad, Mesopotamia.
Kroubalkian, K., Importer, Grand Tunnel Han G. .	Constantinople.
Nahmias, Fils de Samuel, Importers . . . . .	Salonika, Greece.
Psalty, Geo. J., Mfr. & Importer, Rue Cabristan .	Constantinople.
Sioufi, Elie, Manufacturer . . . . .	Beirut, Syria.
<b>Galvanized Sheet Metals</b>	
United States Steel Products Co., Exporters . . . . .	New York,
<b>Glass</b>	
Marcopoli, Joseph, Imp. . . . .	Aleppo, Syria.
Navarro, Isaac J., Importer. . . . .	Salonika, Greece.
North Americ. Wood Products Corp. 50 Union Square	New York.
Sayeg Frères, Importers . . . . .	Beirut, Syria.
<b>General Exporters and Importers</b>	
Abazoglou, Jean, Abed Han 30, Galata. . . . .	Constantinople.
Abdeni, G. G., & Co. . . . .	Aleppo, Syria.
Abramowitz, Leon P. . . . .	Bucarest, Roumania.
Aftalion, S. B., P. O. Box, No. 57. . . . .	Roustchouk, Bulgaria.
Aliferis, G., 37 Praxiteles Street . . . . .	Athens, Greece.
American & Eastern Trading Co. 36 Av. d'Opera . .	Paris, France.
American Foreign Trade Corporation, Galata . .	Constantinople.
American Foreign Trade Corporation . . . . .	Alexandria, Egypt.
American Transocean Corp., 912 Broadway . . . .	New York.
American General Trading Co., 56-58 Pine Str. . .	"
American Webbing Manufacturers • Export Corp. Exp. & Man. of elastic & non-elastic webbing shoe laces, corset laces etc. etc. 395 Broadway .	New York.
Apostolos & Cie, Tutun Gumruk, Stamboul . . . .	Constantinople.
Asfar & Co . . . . .	Bagdad, Mesopotamia.
Assa, Salomon H., Sarioglu Han, Stamboul . . . .	Constantinople.
Assayas & Co., Youssifidi Han No. 2 Stamb. . . .	"
Athanassiades, Bodossaki, Hovaghimian Han 2, Galata	"
Audi, B., & Co., . . . . .	Beirut, Syria.
Baker, G. & A., Ltd.. Grand'Rue de Pera . . . .	Constantinople.
Balcan America Imp. Exp. Anadol Han 32, 33, Stamb.	"
Balekdjian, V., Brothers, Turkia Han, Stamboul . .	Constantinople.
Balladur, N., & Co., Grand Vezir Han. . . . .	Smyrna Turkey.
Banning, Hubert, 17 E. 128th St. . . . .	New York.
Banque Générale de Commerce et de Crédit, St. .	Constantinople.
Banque Commerciale de Palestine. . . . .	Jerusalem, Palestine.
Barcoulis, S., Minerva Han, Galata . . . . .	Constantinople.
Belart-Lanz, J., Messadet Han St.. . . . .	"
Benveniste, Haim & Albert . . . . .	Salonika, Greece.
Beruhiel, Jacques, Bahtiar Han 22, Galata. . . . .	Constantinople.
Camhi, Raphael & Fils, Boyadji Han St.. . . . .	"
Camhi, Vitalis R. Boyadji Han Stamboul . . . . .	"
Capayannides, G. . . . .	Trebizond, Turkey.
Chamarakis, E. D. . . . .	Rethymno, Crete, Greece.
Chamber of Commerce & Industry. . . . .	Varna, Bulgaria.
Chapman, J. F. & Co., Equitable Bldg. . . . .	New York.

Charitopoulo, A., Buyuk Aboud Eff. Han Stamb.	Constantinople.
Chasseaud, F. W., Agopian Han, Galata . . . . .	Constantinople.
Coenca Frères . . . . .	"
Cofinas, Constantine N., St. Theodorides Square 9 .	Athens, Greece.
Colonial Export & Import Co., 16 Broad St. . . . .	New York.
Combustibilul Anglo-Roman, Bucarest, 19, St. Regala .	Bucarest, Roumania.
Commercial Bank of Greece . . . . .	Athens, Greece.
Cornfield & Goldstein, 37 Topalian Han, Stamb.. .	Constantinople.
Cosmetto A., & Co., Omar Abed Han 10/13, Galata .	"
Cox's Shipping Co., Ltd., Tchinili Richtim Han, Gal.	"
Crédit Foncier d'Algérie et Tunisie, Buyuk Kena- djian Han, Stamb.. . . . .	Constantinople.
Curiel, Mosserie & Cie . . . . .	Cairo, Egypt
Damianos, N. D., P. O. B. 23. . . . .	Athens, Greece.
Demaras Brothers . . . . .	" "
Dielmann, G., Messadet Han Stam.. . . . .	Constantinople.
Dilsizian Bros., Nazli Han, Galata . . . . .	"
Dizengoff, M. . . . .	Jaffa, Palestine.
Doptoplou Bros., 2 Zindan Capou, Stamboul . .	Constantinople.
Drossos, A. J., & Co. Rue Eski Yomruk, Ada Han.	"
Edwards & Sons, Imp., Gulbenkian Han Stamb. . .	"
Ehrenstein & Toledo, Alti Parmak Han 3, Stamboul .	"
Eskénazi, Jacques, Sarioglu Han 19, Stamboul . .	"
Faraggi, Maurice, 295 Grand'Rue de Pera . . . . .	Constantinople.
Fattal Khalil & Fils, . . . . .	Damascus, Syria
Federation of American Industries, Inc., Birindji Vakouf Han, Stamboul. . . . .	Constantinople.
Fenerdjian, M., Fils, Bahtché Kapou Yeni Völto Han .	Constantinople.
Féradian, K., Alyanak Han, No. 14-15, Stamboul .	"
Fitzio, Alex., General Importer, Hermes Street . .	Athens, Greece.
Fresco, Marco N., Dikranian Han, 47 Stamboul .	Constantinople.
Fresco, Ralph R. & Go., 13-21 Park Row . . . . .	New York.
Fringhian, Meg., Messadet Han, Stamboul . . . . .	Constantinople.
Fruchter, Frati . . . . .	Galatz, Rumania.
Gabellon, Jean Jacques, Messadet Han 20, 21, Stamb.	Constantinople.
Galani, John A. Union Han 43/46 Galata . . . . .	"
Gaston, Williams & Wigmore, 39 Broadway . . . .	New York.
Gelat, Elias Thomas. . . . .	Jerusalem, Palestine.
Geltrunk, Isidore, 102 Worth Street . . . . .	New York.
"Gradivo" Société Commerciale par Actions . . . . .	Varna, Bulgaria
Hadkinson, Arsan, & Co.. . . . .	Aleppo, Syria.
Haldéopoulo, N. P. . . . .	Trebizond, Turkey.
Hanni, E., Matheo Han 21, Stamboul. . . . .	Constantinople.
Hirzel, R. & O., Buyuk Yeni Han 31, Stamboul .	"
Hancock & Wood . . . . .	Patras, Greece.
Hochstrasser & Co. . . . .	Trebizond, Turkey.
" " " " "	Samsoun, Turkey.
Jahiel, Isaac I. . . . .	Salonika, Greece.
Kaftanizadé Frères & Co. Mader Han 7/10, Galata .	Constantinople.
Kahn Frères, Astagian Han Stamboul . . . . .	"
Karnig, Fils de Agop, Aslan Han Galata. . . . .	Constantinople.

Kassim-El-Khedery, Imp. & Exp., . . . . .	Bagdad, Mesopotamia.
Keller, E. Theodor, . . . . .	Athens, Greece.
Kopelman, Ossip, 26 Shoot up Hill c/o G. Handelmann	London, England.
Kroubalkian, K., Grand Tunnel Han, Galata. . . . .	Constantinople.
Kuris & Kantarovich, Assicurazioni Gen. Han 60/62.	"
Lascaris, Michel, Emin Bey Han 19, Stamboul . . . . .	"
Lamborn & Company, 132 Front St., Lamborn Bldg.	New York.
Lebet Frères & Cie. Rue Kutubhané, Basmadjian Han	Constantinople.
Levy, M., & Co., Emin Bey Han 9, Stamboul . . . . .	Constantinople.
Lorey, Guillermo, Djemaat Han, Rue Havra, Galata	"
MacManus Brothers, Ltd., Aslan Han 4-7 Gal. . . . .	"
McFadden, Geo. H. & Bro., 25 Broad St. . . . .	New York.
Manachy, Lorenzo Y. . . . .	Alexandretta, Syria.
Mano, Albert J., Kiezapchi-Oglou Han 22 Stamboul.	Constantinople.
Marcantonakis & Mannoussakis . . . . .	Candia, Crete, Greece.
Marquardt & Co., Inc., 35 South William Street . . . . .	New York.
Marcopoli, V., & Co. . . . .	Alexandretta, Syria.
Margaritoff, Demetri, M., Arnopoulos Han, St. . . . .	Constantinople.
Metaxa, Zissi N., & Son, Galata, Merkez Rihtim Han	"
Mégarbane, Habib, & Fils . . . . .	Aleppo, Syria.
Melissarato, Elefter, Omar Abid Han 36, Galata . . . . .	Constantinople.
Melissinos, Bernard . . . . .	Piraeus, Greece.
Merica, Th. N., Taptas Han, Galata. . . . .	Constantinople.
Mizrahi, Oscar, 37 Asma Altı Han, Stamb. . . . .	"
Morelli, Alf., & Co., Phaliron Han, 3, Galata . . . . .	"
Muhurdarovic, Vefa, Anadolou Han, 30, Stamboul. . . . .	Constantinople.
Muller, Ch., F., Importer 29 Apollo Street. . . . .	Athens, Greece
Near East Commercial Co., Minerva Han. 29, Gal. . . . .	Constantinople.
Nemli Zadé Frères . . . . .	Trebizond, Turkey.
Nicolaidis, Papazoglou, Politis & Co., Exp., 88 Odos Philonos . . . . .	Piraeus, Greece.
Obreshkoff, Vladimir . . . . .	Varna, Bulgaria.
Ojalvo, Vital, & Co., Xanthopoulos Han, Stamb. . . . .	Constantinople
Oriental Trading Co. of America, Gal. . . . .	Constantinople.
Panayotoglou, Avraam V., Seraï-Emir. . . . .	Teheran, Persia.
Papazian, Arshak, Turkia Han, Stamboul . . . . .	Constantinople,
Pappas Co., C., 163-165 North St. . . . .	Boston, Mass., U.S.A.
Pastene, P., & Co., 152-154 Franklin st. . . . .	New York.
Patrikios, A. S. & Fils, 12 Omer Abed Han Galata.	Constantinople.
Pauer, E. C., & Co., Erzeroum Han, 21-22, Stamb.	Constantinople.
Peristiany, J. Tb. & Co. . . . .	Alexandretta, Syria.
Photades, Theodore, 38 W. 32d st. . . . .	New York.
Philaretos, C. G., & Co., 1 A Sophocles Street . . . . .	Athens, Greece.
Phostiropolo Frères, . . . . .	Trebizond, Turkey.
Prodromides, K., . . . . .	Mersina, Turkey.
Reppen, Theo, Arabian Han, Galata. . . . .	Constantinople.
Roditi, A., Turkia Han 9/10, Stamboul . . . . .	"
Salacha, Jean F., & Co., 96, Rue Voivoda, Galata . . . . .	"
Salem, Alexandre & Frères . . . . .	Aleppo, Syria.
Salviche, Moïse, Tophané, Rue Tabachané . . . . .	Constantinople.
Sangursky & Cie., Moumhané, Couteau Han Galata	"

Sasoon David, & Co., . . . . .	Bagdad, Mesopotamia.
Schapira, J. M., 21 Rue Colocotroni. . . . .	Athens, Greece.
Schild, P., Xantopoulo Han. . . . .	Constantinople.
Schemtob, Fils de A., Kouru Kavedji Han, Stamb..	"
Schmidt, Jan C. C., Rue Havra, Djemaat Han, Galata	"
Seager, Walter, & Co., Tehinili Rihtim Han, Galata.	Constantinople.
Sindacato Coloniale Italiano, Pinto Han, Stamboul .	"
Sirgi, M. & Co. . . . .	Beirut, Syria.
Soc. Commerciale Neerlandaise, Messadet Han, St. .	Constantinople.
Spike, Clarence H., 143 Federal Street. . . . .	Boston, Mass., U.S.A.
Standard Commercial Export & Finance Corporation	
Macri Han, Galata . . . . .	Constantinople.
Stassinopoulos, S. A . . . . .	Smyrna, Turkey.
Stock & Mountain, Philippides Han, Stamboul. . .	Constantinople.
Semack & Danon, Medina Han Stamboul. . . . .	"
Suffern Trading Co., 90 West st. . . . .	New York.
Taranto, M. & J. . . . .	Smyrna, Turkey.
Tatian, A., 23 Central St., Room 8 . . . . .	Boston, Mass., U.S.A.
Tchertehian, V. D., 226 Fifth Avenue. . . . .	New York.
Tennant, Sons, & Co., C., 19 W. 44th st. . . . .	New York.
Tiano, Henri . . . . .	Salonika, Greece.
Vassiliou, Pittacos . . . . .	Mitylene, "
Ventura, Fils de S., Pinto Han, Stamboul . . . . .	Constantinople.
Vimos Brothers, 29 Nikis Street . . . . .	Athens, Greece.
Vrioni, Pan. D., 4, Dephes Street . . . . .	" "
Vogel, Konrad, Buyuk Yeni Han Stamboul. . . . .	Constantinople.
Webb, Chas. J., Corporation of America . . . . .	"
Whittall, J. W., & Co... . . . . .	Constantinople.
Wolkenberg, Oscar, 50 Djedid Han St. . . . .	Constantinople.
Zeppos, P., Pesmazoglou Street. . . . .	Athens, Greece.

**Glucose**

Corn Products Refining Co., Exporters . . . . .	New York.
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**Glue Stock**

Spike, Clarence H., Importer, 143 Federal St . . .	Boston, Mass., U.S.A.
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**Government Contractors**

Avigdor, M. S., Küprülü Han 29 St. . . . .	Constantinople.
Cofinas, Constantine N., St. Theodore's Square No. 9	Athens, Greece.
Essayan, Hagop, & Freres. . . . .	Constantinople.
Fresco, Fils d'Aslan, Manoukian Han, 1-5, Galata .	"
Langdon, J. D., Naval Contractor. . . . .	Smyrna, Turkey.
Fringhian, Meg., Messadet Han, Stamboul . . . . .	Constantinople.
Vrioni, Pan. D., Importer, 4 Dephes Street. . . .	Athens, Greece.
Zeppos, P., Pesmazoglou Street. . . . .	" "

**Grain & Cereals**

Abazoglou, Jean, Exporters, Abed Han 30, Galata. .	Constantinople.
Balekdjian, V., Brothers, Exporters, Turkia Han, St.	Constantinople.
Margaritoff, Demetre M., Exp., Arnopoulos Han, St..	"
Edwards & Sons, Gulbenkian Han, Stamboul . . . .	"
Kassim-El-Khedery, Exporter . . . . .	Bagdad, Mesopotamia.
Kouyoumdjian, Khosrov, Exporter . . . . .	" "

Patrikios, A. S., & Fils, 12, Omer Abed Han, Gal.	Constantinople.
Simeonoglou, Aristides, Exporter . . . . .	Adana, Turkey.
Stringos, I., Importer . . . . .	Piraeus, Greece.
Whittall, J. W., & Co., Exp., Kenadjian Han, St..	Constantinople.

**Groceries**

Cacoulides, Gr. N., Exporter . . . . .	Trebizond, Turkey.
Capayannides, G., Importer . . . . .	»     »
Crédit Foncier d'Algérie et Tunisie, Buyuk Kena-djian Han, 2me, Stamb. . . . .	Constantinople.
Errera, Issac G., Importer . . . . .	Salonika, Greece.
Faraggi, Maurice, Importer, 295 Grand'Rue de Péra .	Constantinople.
Fresco, Ralph., & Co., 13-21 Park Row, . . . . .	New York.
Habicht & Co., Hudson & Laight Sts., . . . . .	New York.
Hanania, Joseph, Importer . . . . .	Bagdad, Mesopotamia.
Harty's Stores, Importer, 27 Tepé Bachi Péra . . .	Constantinople.
Hochstrasser & Co., Exporters . . . . .	Trebizond, Turkey.
Jaburg Brothers, Importers, 1-3 Worth Street . . .	New York.
Jahiel, Isaac, Importer. . . . .	Salonika, Greece.
Juda & Salmona, Importers . . . . .	»     »
Koukaz, George, Exporter (Syrian Provisions) . .	Beirut, Syria.
Leslie, John E. & Co., Imp. 51-53 East, Lake S .	Chicago, Ill., U.S.A.
Navarro, Emmanuel Is., Importer. . . . .	Salonika, Greece.
Pastene & Co., Imp., 148-150, Franklin Street . . .	New York.
Soc. Commerciale Neerlandaise, Messadet Han, St. .	Constantinople.

**Gum Mastic**

Scialom, Albert, & Co., Exporter, Rue Victor Hugo.	Salonika, Greece.
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**Gum Tragacanth**

Abdeni, G. G., & Co. Exp. . . . .	Aleppo, Bagdad, Turkey.
Bozadjian, Mihran, Exporter . . . . .	Adana, Turkey.
Brazzafoli, Max, Exporter . . . . .	Mersina,         »
Ehrenstein & Toledo, Exp., Alti Parmak Han 3, Stam.	Constantinople.
Essefian, Parsegh G., Exporter . . . . .	»
Gulbenkian Bros. & Co., Exporters . . . . .	»
Hirzel, R. & O., Exps., Buyuk Yeni Han 31, St. .	»
Hindié, Elias, Exporters . . . . .	Aleppo, Syria.
Levy, Aron J., Exp., Rue Kioutubhané, Turkia Han	Constantinople.
Lorey, Guillermo, Exporter, Djemaat Han, Gal.	»
Maccache, Ibr., & Fils, Exporters . . . . .	Mersina, Turkey.
Manachy, Lorenzo Y., Exporter. . . . .	Aleppo, Syria.
Manuelian, H., & Co., Exporters . . . . .	Mersina, Turkey.
Nessim, Elisha, Exporter. . . . .	Bagdad, Mesopotamia.
Rappaport, J. M., Importer, 140 Nassau Street. .	New York, U.S.A.
Skender, Krikor, Exporter . . . . .	Bagdad, Mesopotamia.
Taranto, M. & J. . . . .	Smyrna, Turkey.
Zelvéian, M. & K. S., Exporters. . . . .	Mersina,         »

**Guts (Sausage Casings)**

Arsen, A. G., & C., Exp., Allalemdji Han . . . . .	Constantinople.
Essefian, Parsegh G., Exporter . . . . .	»

Marcopoli, Fratelli, Exp.	Aleppo, Syria.
Salviche, Moise, Exporter, Tophané, Rue Tabachané	Constantinople.
Schamasch, Gourgie & Co., Exporters	Bagdad, Mesopotamia.
Selian, R. B., Exporter	Mersina, Turkey.
Skender, Krikor, Exporter	Bagdad, Mesopotamia.
Spike, Clarence H., Importer, 143 Federal Street.	Boston, Mass., U.S.A.
Zarifi, L., Exporter, Assicurazioni Han, Galata	Constantinople.

**Hair Curlers**

West Electric Hair Curler Co., 45 S. Front St . . .	Philadelphia, U.S.A.
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**Hardware and Tools**

Ashraf Bros., Importer . . . . .	Bagdad, Mesopotamia.
Altzizoglou, I., Fils, Importers . . . . .	Mersina, Turkey.
Aperguis, N. A. & Co., Imp., Bahtiar Han, Galata .	Constantinople.
Camhi, Raphael, & Fils, Boyadji Han Stamb.	Constantinople.
Cariciopoulos, Marc C., Importer, Galata . . . . .	"
Courtessi, Vitalis & Cie 19 Havouzlou Han Stamboul	"
Danon & Semack, Importer, Medina Han Stamb.	"
Devlin Mfg. Co., Thos., (Carriage & Saddlery)	Philadelphia, U.S.A.
Disston, Henry, & Sons, P.O.B. 1537 . . . . .	"
Dizengoff, M., Importer . . . . .	Jaffa, Palestine.
Entreprise Mfg. Co., Mfrs. & Exporters . . . . .	Philadelphia, U.S.A.
Errera, Fils de G. A., & Co., Ltd., Importers . .	Salonika, Greece.
"Gradivo" Soc. Commerciale par Actions, Imp. . .	Varna, Bulgaria.
Guessarian, Mihran, 48 Rue Tunnel Galata . . . . .	Constantinople.
Hanna, Rabbath, & Fils, Imp. . . . .	Aleppo, Syria.
Hassid, A. M., & Co., Importers . . . . .	Salonika, Greece.
Hirzel, R. & O. Imp., Buyuk Yeni Han . . . . .	Constantinople.
Levant Iron & Machinery Co., Ltd , 142/146 Rue Mahm. Gal. . . . .	Constantinople.
Manachy, Lorenzo Y., Importer . . . . .	Aleppo, Syria.
McCaffrey File Co., Mfrs. & Exp., 5th & Berk St	Philadelphia, U.S.A.
Merica, Th. N., Imp., Taptas Han, Galata . . . . .	Constantinople.
Modiano, F., & Co., Importers . . . . .	Salonika—Smyrna.
National Specialty Mfg. Co., Exporters . . . . .	Philadelphia, U.S.A.
North Bros. Manufacturing Co.. Exporters . . . . .	" "
Nowill, Sydney, & Co. Imps., Kevork Bey Han, Gal.	Constantinople.
Orosdi-Back, Etablissements, Importers . . . . .	Aleppo, Syria.
Peristiany, J. Th., & Co., Importers . . . . .	Alexandretta, "
Philaretos, C. G., & Co., Importers . . . . .	Athens, Greece.
Sayeg Frères, Importers . . . . .	Beirut, Syria.
Schamasch, Gourgie & Co., Importers . . . . .	Bagdad, Mesopotamia.
Schany Bey, H. & Co. . . . .	Aleppo, Syria.
Schapira, J. M., Importer, 21 Colocotroni Street . .	Athens, Greece.
Tiano, Henri, Importer . . . . .	Salonika, Greece.

**Harness and Leather Goods**

Birch, James H., Mfr. & Exporter . . . . .	Burlington, N. Y., U.S.A.
Studebaker Corporation, The, Mfrs., Exporters . . .	South Bend, Ind., "

**Hats (Felt)**

Stetson Co., John B., Exporter . . . . .	Philadelphia, U.S.A.
Vimos Brothers, 29 Nikis Street . . . . .	Athens, Greece.

**Hooks and Eyes**

West Electric Hair Curler Co., 45 S. Front Str., . . . . .	Philadelphia, U.S.A.
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**Hosiery**

Baker, G. & A., Ltd., Importers Grand'Rue de Pera	Constantinople.
Coq Rouge Co., Ltd., Hovaghimian Han, Galata . . . . .	Constantinople.
Daoud & Abdo, Importers . . . . .	Beirut, Syria.
Douhani Zadé Fils, 25 Sultan Hamam, Stamb. . . . .	Constantinople.
Fenerdjian & Cie, M. Jeni Volto Han, Stamboul. . . . .	"
Madison Mills, Inc., 503-505 Broadway. . . . .	New York.
Medina, Aug. de, Hazzopoulo Han 42/43 Stamboul . . . . .	"
Orosdi-Back Etablissement, Imp. . . . .	Aleppo, Syria.
Rafie, Elie, Imp . . . . .	" "

**House Furnishings**

Franco, Lazzaro, & Fils, Importers, Stamboul. . . . .	Constantinople.
Yoanidès, Spiro, P., Maison Louvre, Pera . . . . .	"

**Household Utensils**

Hoosier Mfg. Co., The, Exporters. . . . .	New Castle, Ind., U.S.A.
National Specialty Manufacturing Co., Exporters. . . . .	Philadelphia, U.S.A.
North Bros., Manufacturing Co., Exporters . . . . .	" "
Yoannides, Spiro, P., Maison Louvre, Pera . . . . .	Constantinople.

**Hydrolic Lime**

Sayegh Frères, Importers . . . . .	Beirut, Syria.
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**Importers (General)**

Amar, S., & Co., Validé Sultan Han Stamboul . . . . .	Constantinople.
American & Eastern Trading Co. 36. Av. de l'Opera	Paris, France.
Audi, S., & Frères . . . . .	Beirut, Syria.
Beylerian, H , 21 Hudavendighiar Han Galata . . . . .	Constantinople.
Brown, Welles & Co., Omer Abid Han 4 <sup>me</sup> , Galata.	"
Camhi, Vitalis R., Boyadji Han Stamboul . . . . .	"
Cariciopoulos, Marc, C., Minerva Han, Galata . . . . .	"
Charitopoulos, A., Buyuk Aboud Eff. Han 32 Stamb.	Constantinople.
Cherry, Louis D., Importer, 52 S. 60th St. . . . .	Philadelphia, U.S.A.
Corneille & Co. . . . .	Aleppo, Syria.
Cosmetto, A., & Co. Omar Abed Han 10/13 Galata . . . . .	Constantinople.
Dielman, G., Messadet Han Stamboul . . . . .	"
Dilsizian Bros., Nazli Han, Galata. . . . .	Constantinople.
Dobrowolsky & Co. . . . .	Salonika, Greece.
Douch, William, Buyuk Tunnel Han 5, Galata. . . . .	Constantinople.
Fattal Khalil & Fils, . . . . .	Damascus Syria.
Haddad, Elias And. . . . .	Beirut,
Hanni, E., Matheo Han 21 Stamboul. . . . .	Constantinople.
"Intercontinentale", Seir Sefain Han. . . . .	"
Jaburg Bros., 1 & 3 Worth Str . . . . .	New York.
Karnig, Fils deAgop, Aslan Han Galata . . . . .	Constantinople.

Khoury, Farra, Alex . . . . .	Beirut, Syria.
Koukaz, George . . . . .	" "
Loughton, C., & Co., 42 Perchembé Bazar, Galata .	Constantinople.
Lebet Frères & Co., Germania Han, Stamboul . . .	"
Lesle, John E., & Co., . . . . .	Chicago, U.S.A.
Lévy, Juda Gabriel . . . . .	Janina, Greece.
Mosseri, Albert . . . . .	Salonika, "
Mizrahi, Oscar, 37 Asma Alti Han, Stamb. . . . .	Constantinople.
Pastene, P., & Co., Inc., . . . . .	New York.
Rappaport, J. M., 140 Nassau St. . . . .	New York.
Roussou & Danon, Djélal Bey Han, No 18. . . . .	Constantinople.
Salviche, Moïse, Tophané, Rue Tabachané. . . . .	"
Sayegh Frères. . . . .	Beirut, Syria.
Schild, P., Xantopoulo Han. . . . .	Constantinople.
Seager, Walter, & Co. Tehinili Rihtim Han, Galata.	"
Sirgi, M., & Co. . . . .	Beirut, Syria.
Tenant Sons & Co., 19 W. 44th st. . . . .	New York.
Trad. P. & M., . . . . .	Beirut, Syria.

**Insurance Agents**

Algranti, Moreno, Yeni Han, Sirkedji, Stamboul . .	Constantinople.
American Black Sea S.S. Corp., M.rkez-RichtimHan.	"
Athanassiades, Bodossaki, Hovaghiman Han Gal..	"
Balekdjian, Brothers, V. Turkia Han, Stamboul . .	"
Brown, Welles & Co., Omer Abid Han, 4me, Gal. .	"
Chamarakis, E. D. . . . .	Rethymno, Crete, Greece
Citterich, V. & D. . . . .	Salonika, Greece.
Compte-Calix & Saverio, G. J. . . . .	Constantinople.
Cosmetto, A. & Co. Omar Abed Han 10/13, Galata .	"
Cox's Shipping Co., Ltd., Tehinili Richtim Han, Gal.	"
Eliades, John, & Co. . . . .	Smyrna, Turkey.
Eustratiades, Alexandre N. . . . .	" "
Galani, John A., Union Han 43/46 Gal. . . . .	Constantinople.
Gholman Bros., Constitution Square . . . . .	Athens, Greece.
Gresham Life Assurance Society, Ltd . . . . .	Constantinople.
Hirschowitz, L., Hudavendighiar Han 24-32, Gal. .	"
Keller, Theodor E., . . . . .	Athens, Greece.
Leete, P. C. A., Huriet Han . . . . .	Constantinople.
MacManus Brothers, Ltd. Aslan Han 1-7 Gal. . . .	"
Metaxa, Zissi N., & Son, Merkez Rihtim Han Galata	"
Molho Frères, . . . . .	Salonika, Greece.
Morelli, Alf. & Co., Phaliron Han, 3, Galata . . .	Constantinople.
Morpurgo, Moïse. . . . .	"
Panayotoglou, Avraam V., Seraï-Emir . . . . .	Teheran, Persia.
Philippou, A . . . . .	Janina, Greece.
Prodromides, K . . . . .	Mersina, Turkey.
Salacha, Jean F. & Co. 96, Rue Voivoda, Galata . .	Constantinople.
Soussa, Ibrahim & Cie., Galata, Buyuk Tunnel Han.	"
Schenker & Co, Keşprulu Han, Stamboul . . . .	Constantinople.
Seager, Walter & Co. Tehinili Rihtim Han, Galata.	"
Tagaris, T. P., Merkez Richtim Han, Galata . . . .	Constantinople.
Varbetian, L. & L. . . . .	Smyrna, Turkey.

**Iron & Steel**

Addy, Matthew, S. S. & Commerce Corp. of N. Y., Yildiz Han, Galata . . . . .	Constantinople.
Altzitzoglou, J., & Fils, Importers . . . . .	Mersina, Turkey.
Avedissian & Kechichian, Importers . . . . .	Adana, »
Brazzafolli, Max, Importer . . . . .	Mersina, »
Capayannides, G., Importer . . . . .	Trebizond, »
Chapman, I. F., & Co., Inc. Equitable Bldg . . . . .	New York.
Essayan, Hagop, & Frères, Importers . . . . .	Constantinople.
Guessarian, Mihran, 48 Rue Tunnel Galata . . . . .	»
Haldéopoulos, N. P., Importer . . . . .	Trebizond, Turkey.
Hochtrasser & Co., Importers . . . . .	»      »
»      »      » . . . . .	Samsoun, »
Kopelman, Ossip, Exporter. 26 Shootup Hill c/o G. Handelmann . . . . .	London, England.
Levant Iron & Machinery Co., Ltd. Grd'Rue Mahmou dié Galata . . . . .	Constantinople.
Navarro, Isaac J., Importer . . . . .	Salonika, Greece.
Nemli Zadé Frères. Importers . . . . .	Constantinople.
Prodromides, R. . . . .	Mersina, Turkey.
Rafie, Elie, Imp. . . . .	Aleppo, Syria.
Roditi, A., Importers & Exporters, Turkia Han St..	Constantinople.
Trussed Concrete Steel Co.. Exporters . . . . .	Detroit, U.S.A.
United States Steel Products Co., Exporters . . . . .	New York.

**Jewelry**

Errera, Fils de G. A., & Co., Ltd., Importers . . .	Salonika, Greece.
Kantorowitz Lipman, Passage Rigo 20, . . . . .	Constantinople.
Macdonald, R. B., & Co., Mfrs. & Exporters . . . .	Attleboro, Mass., U.S.A.

**Kitchen Cabinets**

Hoosier Manufacturing Co., The, Exporters . . . . .	New Castle, Ind., U.S.A.
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**Knit Goods**

Madison Mills Inc., 503-505 Broadway. . . . .	New York.
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**Laces and Embroideries.**

Abdo, George, & Bros., Exporters . . . . .	Beirut, Syria.
Audi, S., & Frères, Manufacturers & Exporters . .	»      »
Farah, F. G., & S., Mfrs. & Exporters . . . . .	»      »
Koukaz, George, Exporter . . . . .	»      »
Megarbané ,G. H., Exporter. . . . .	Aintab, Turkey.
Sadullah, Levy & Mandil, Exporters . . . . .	Constantinople.
Samra, Elias Abu, & Fils, Exporters . . . . .	Beirut, Syria.

**Land Agents**

Kouyoumdjian, Khosrov . . . . .	Bagdad, Mesopotamia.
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**Leather**

Abdeni, G. G., & Co., Importers . . . . .	Aleppo, Syria.
American Foreign Trade Corporation, Galata. . . .	Constantinople.
Beythoum, Jeboury, Importer . . . . .	Beirut, Syria.
Cofinas, Constantine N., Imp. St. Theodores Square 9	Athens, Greece.
Couïteaux, Bernard, Aslan Han, Galata. . . . .	Constantinople.
Coenca Frères, Importers . . . . .	»
Commercial Bank of Greece . . . . .	Athens, Greece.

Covo & Angel, Importers . . . . .	Salonika, Greece.
Chasseaud, F. W., Importer, Agopian Han, Galata .	Constantinople.
Elkiatib, Abbas, Imp. . . . .	"
Elkiatib, Salim, Importer, Elkiatib Han . . . . .	"
Enriquez, Clemente, Importer . . . . .	"
Féradian K., Importer, Alyanak Han . . . . .	"
Haddad, Elias And., Importer . . . . .	Beirut, Syria.
Kleyff, Vladislav, Importer, Inayet Han, Galata . .	Constantinople.
Lascaris, Michel, Importer Emin Bey Han 19, Stamb .	"
Lawrence, A. C., Leather Co. . . . .	Boston, Mass., U. S. A.
Lebet Frères & Co. Importers, Germania Han . . .	Constantinople.
Mattheosian, Vahan H., Imp., Am. Bible House . .	Constantinople.
Matthews, C. J., & Co., Mfrs. & Exporters . . . .	Philadelphia, U. S. A.
McNeely & Price, Manufacturers and Exporters . .	" " "
Modiano, F., & Co. . . . .	Smyrna-Salonika, Greece.
Muller, Ch. F., Importer, 29 Apollo Street. . . . .	Athens, Greece.
Peristiany, J. Th., & Co, Importer . . . . .	Alexandretta, Syria.
Pharaon, Issa, Schoucair & Co., Importers . . . .	Beirut. . . . .
Roussou & Danon, Importers. Djelal Bey Han . . .	Constantinople.
Sarantis Frères, Importers . . . . .	"
Schiaky, V., & Co., Importers & Exporters . . . .	Salonika, Greece.
Schild, P., Importer & Exporter . . . . .	Constantinople.
Serafas, D., Importer & Exporter . . . . .	Salonika, Greece.
Sirgi, M., & Co., Importer & Exporter . . . . .	Beirut, Syria.
Société Suisse de Commerce pour la Syrie . . . . .	Aleppo, Beyrouth, Syria.
Soulangas, E. N., Fils. Importers . . . . .	Mitylene, Greece.
Soulangas, Stylianos E., Manufacturer . . . . .	" " "
Tripo, C. N., & Fils, Manfs. 11 rue de la Quarantaine	Constantinople.
Vimos Brothers, Importers, 29 Nikis Str . . . . .	Athens, Greece.
Zeis, Anastasse J., Alexiadi Han, 2-6, Galata. . . .	Constantinople

**Leather and Leather Goods**

Danon & Semack, Importers, Medina Han Stamboul	Constantinople.
Fruchter, Frati . . . . .	Galatz, Rumania.
Lascaris, Michel, Importers Emin Bey Han 19, St.	"
Papazian, L. Duz P., Topalian Han, 43, Stamb. . .	"

**Licorice Root**

Keun Lavino & Co., Exporters . . . . .	Smyrna, Turkey.
MacAndrews & Forbes Co., Exporters . . . . .	" " "
McAndrews & Forbes Co., Exporters . . . . .	Bagdad, Mesopotamia.

**Light (in Fire-Proof Buildings)**

Lipton's, David, Sons Co., Mfrs & Exporters . . . .	Philadelphia, U. S. A.
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**Lighting Devices**

Avigdor, M. S., Importer Küprülü Han, St. . . . .	Constantinople.
Welsbach Co., Manufacturers & Exporters . . . . .	Gloucester, N. J., U. S. A.

**Linimentas**

Curtis & Brown Mfg. Co., Exporters . . . . .	New York.
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**Linoleum and Oil Cloth**

Erera, Fils de G. A., & Co., Ltd., Importers . . . .	Salonika, Greece.
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Franco, Lazzaro, & Fils. Importers, Stamboul . . . . .	Constantinople.
Madison Mills, Inc., 503-505, Broadway . . . . .	New York.
Picciotto, Hillel, & Co., Importers . . . . .	Aleppo, Syria.
Schuep & Co., Imp. . . . .	»      »
Yoanidès, Spiro P., Maison Louvre, Péra . . . . .	Constantinople.
<b>Lithographers</b>	
Ketterlinus Lithographic Mfg Co., 4th & Arch Sts . .	Philadelphia, U. S. A.
Mann Co., Wm., 529 Market St. . . . .	Philadelphia, U. S. A.
<b>Lloyds Agents</b>	
Hancock & Wood . . . . .	Patras, Greece.
Whittall, J. W., & Co. Ltd. . . . .	Constantinople.
<b>Locks</b>	
Russell & Erwin Mfg. Co. . . . .	New York.
<b>Lozenges</b>	
Curtis & Brown Mfg. Co., Exporters . . . . .	New York.
<b>Lumber</b>	
Citterich, V. & D. . . . .	Salonika, Greece.
Farrin, M. B., Lumber Co, Exporters. . . . .	Cincinnati, Ohio, U. S. A.
Fresco, Marco N., Exp., Dikranian Han, 47, Stamboul	Constantinople.
Hindié, Nicolas, Importers . . . . .	Aleppo, Syria.
Kyfioti, John, Rue Kabristan, Péra, Imp. . . . .	Constantinople.
Lamb-Fish Lumber Co., Exporters . . . . .	Charleston, Miss., U. S. A.
North American Wood Products Corp. Exp. & Imp.	Cincinnati, Ohio, U.S.A.
Serefas, D., Importers . . . . .	Salonika, Greece.
Sirgi, M., & Co., Importers. . . . .	Beirut, Syria.
<b>Machinery</b>	
Aperguis, N. A., & Co., Importer, Bahtiar Han . . .	Constantinople.
Balcan America Imp-Exp., Anadol Han, 32,33, Stamb.	Constantinople.
Balladur, Chas. P., Importer . . . . .	Smyrna, Turkey.
Coenca Frères, Importers. . . . .	Constantinople.
Demaras Bros, Importers, 4 Philellinon Street . . .	Athens, Greece.
Dizengoff, M., Importer. . . . .	Jaffa, Palestine.
Farquhar, A. B., & Co., Manufacturers & Exps. . .	New York.
Fringhian, Meg., Importer, Messadet Han, Stamboul	Constantinople.
Guessarian, Mihran, 48 Rue Tunnel Galata. . . . .	»
Laughton, C., & Co., Importers . . . . .	»
Loutfalla, Georges, Importer . . . . .	Adana, Turkey.
Lykiardopoulos, Fils, A., Importer . . . . .	Mersina, »
Melissinos, Bernard, Importer. . . . .	Piraeus, Greece.
Oriental Trading Co. of America, Imp. Gal. . . . .	Constantinople.
Schany, H. . . . .	Aleppo, Syria.
Soussa, Ibrahim & Cie., Imp., Gal. Buy. Tunnel Han	Constantinople.
Sprout, Waldron & C., Exporters . . . . .	Muncy, Pa., U. S. A.
Vrioni, Pan. D., Importer, 4 Dephes Street . . . . .	Athens, Greece.
Western Wheeled Scraper Co., Exporters . . . . .	Aurora, III, U. S. A.
Zarifi, L., Importer, Assicurazioni Han, Galata . . . .	Constantinople, Turkey.
<b>Machine Tools</b>	
Niles-Bement-Pond Co., Exporters. . . . .	New York.
Philaretos, G., & Co. Exporters . . . . .	Athens, Greece.

## **Maize Oil**

Corn Products Refining Co., Mfrs. & Exporters. . . New York.

## Marmelades

Hellenique Wine & Spirit Co., Mfrs. & Exporters. . . Athens, Greece.

## **Mercantile Agencies**

### **Merchants (General)**

Abazoglou, Jean, Abid Han 30, Galata . . . . .	Constantinople.
American General Trading Co. 56-58 Pine Str. . . . .	New York
Arnold, Henry R. . . . .	Sofia, Bulgaria.
Apostolos & Cie, Tutun Gumruk Stamboul . . . . .	Constantinople.
Belart, Lanz J., Messadet Han, St. . . . .	)
Camhi, Vitalis R., Boyadji Han Stamboul . . . . .	)
Cosmetto, A., & Co., Omar Abid Han 10/13, Galata.	)
Compte-Calix, J., & Saverio, J. G., 7 Rue Tchinar .	)
Dilsizian Bros, Nazli Han, Galata . . . . .	)
Douch, William, Buyuk Tunnel Han 5, Galata . . .	)
Eskénazi, Jacques, Sarioglou Han 9/10, Stamboul. .	)
Galani, John A. Union Han 43/46 Gal. . . . .	)
Hartys Stores, 27, Tepé Bachi, Pera . . . . .	)
La Fontaine, Edward, Sons, Allalemdji I'an St. . .	)
Mouzalas, Basil A . . . . .	Mitylene, Greece.
Rizopoulos, C., Omer Abid Han, 2d, No 16. Galata.	)
Schmidt, Jan C. C., Djemaat Han, Rue Havra, Galata	Constantinople.
Sindacato Coloniale Italiano, Pinto Han, Stamboul .	Constantinople.
Sourlangas, Stylianos E. . . . .	Mitylene, Greece
Summers, Herbert S. . . . .	Sofia, Bulgaria.
Varterian, Narareth, Kaissari Han 20. St. . . . .	Constantinople.

### **Metals (Tin, Zinc, etc.)**

Capayannides, C., Importer . . . . .	Trebizond, Turkey,
Commercial Bank of Greece, Importers. . . . .	Athens, Greece.
Demaras Bros, Importers, 4 Philellinou Street . . .	»        »
Haldéopoulo, N. P.; Importer . . . . .	Trebizond, Turkey.
Hanania, Joseph, Importer. . . . .	Bagdad, Mesopotamia.
Jahiel, Isaac I., Importer . . . . .	Salonika, Greece
Juda & Salmona, Importers. . . . .	»        »
Kahn Frères, Importers, Astagian Han. . . . .	Constantinople.
Lebet Frères & Co., Importers, Germania Han . . .	»
Navarro, Is. J., Importer . . . . .	Salonika, Greece.
Philaretos, C. G., & Co., Importers . . . . .	Athens.     »

## Metal Shapes (Pressed)

American Pulley Co., Exporters, 29th & Bristol St., Philadelphia, U.S.A.

## Meteorological Instruments

Taylor Instrument Cos., Manufacturers Binghamton N.Y. U.S.A.

**Mills and Milling Machinery**

Farrin, M. B., Lumber Co., Exporters . . . . .	Cincinnati, Ohio, U.S.A.
Sprout, Waldron & Co., Exporters . . . . .	Muncy, Pa, U.S.A.

**Minerals**

Gulmezian, L., Merkez Richtim Han, Galata . . . . .	Constantinople.
Jahiel, Isaac J., Exporter . . . . .	Smyrna, Turkey.
Magnifico, E. A., Exporter . . . . .	" "
Vafiadachi, M. & A., Exporters . . . . .	" "

**Mineral Oils**

Coûteaux, Bernard, Importer, Aslan Han . . . . .	Constantinople.
Pharao, Issa, Schoucair & Co., Importers . . . . .	Beirut, Syria.

**Mohair (see Wool)****Mother of Pearl**

Batarse, Issa, Exporter . . . . .	Bethlehem, Palestine
Pearle Waste Co., Import., 347 West Broadway . .	New York.

**Motor Boats and Motors**

Balladur, Chas. P., Importer, P. O. Box Fo 161 . .	Smyrna, Turkey.
Waterloo Gasoline Engine Co., Manufacturers. . . .	Waterloo, Iowa, U.S.A.

**Motor Cycles**

Emblem Mfg. Co., . . . . .	Angola, New York
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**Motor Trucks**

Wichita Falls Motor Co., Mfrs. & Exporters . . . .	Wichita Falls, U.S.A.
General Motors Ltd.. . . . .	Constantinople.

**Musical Instruments**

Baldwin Co., The, Exporter . . . . .	Cincinnati, U.S.A.
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**Nails (Wire)**

Essayan, Hagop, & Frères, Importers . . . . .	Constantinople.
Papazian, L. Duz P., Topalian Han, 43, Stamb. . .	" "
Pharaon, Issa, Schoucair & Co., Importers . . . .	Beirut, Syria.
United States Steel Products Co., Exporters . . . .	New York.

**Naval Stores**

Demaras Brothers, Exporters . . . . .	Athens, Greece.
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**Nuts and Seeds**

Balekdjian, V. Brothers Turkish Han Stamboul . .	Constantinople.
Balladur, N., & Co., Grand Vezir Han. . . . .	Smyrna, Turkey.
Cacoulides, G. N., Exporter. . . . .	Trebizond, Turkey.
Cherry, Louis D., Importer, 52 S. 60th Street . .	Philadelphia, U.S.A.
Djenandji, Michel & Mansour, Exp. . . . .	Aleppo, Syria.
Habicht & Co., Hudson & Laight Sts. . . . .	New York.
Haldéopoulo, N. P., Exporter. . . . .	Trebizond, Turkey.
Hills Bros. Co., Imps., Beach & Washington Sts. .	New York.
Hochstrasser & Co., Exporters. . . . .	Trebizond, Turkey.
Hochstrasser & Co., Exporters . . . . .	Samsoun, "

Jaburg Bros., 1 & 3 Worth Street, Importers . . . . .	New-York.
Keun Lavino & Co., Exporters . . . . .	Smyrna, Turkey.
Levant Products Trading Co., Importers . . . . .	New York.
Manachy, Lorenzo Y., Exporter . . . . .	Aleppo, Syria.
Marcopoli Fratelli, Exp. . . . .	Aleppo, Syria.
Mesopotamia & Persia Corp., Ltd. . . . .	Bagdad, Mesopotamia.
Nessim, Elisha, Exporter . . . . .	" "
Pastene & Co., Inc., Importers . . . . .	New York.
Reggio, Abel, Importer, 105, Hudson Street . . . . .	"
Reggio & Co., Ant., Exporters . . . . .	Smyrna, Turkey.
Scialom, Fils de Jacob, Exporters . . . . .	Salonica, Greece.
Spencer Importing Co. 163 Greenwich St. . . . .	New York.
Stock & Mountain, Exp., Philippides Han, Stamb .	Constantinople.
Strick, Scott & Co. . . . .	Bagdad, Mesopotamia.
Tatian, A., Importer, 23 Central St., Room 8 . . . . .	Boston, Mass., U.S.A.
Theophylactos & Leontides . . . . .	Trebizond, Turkey.
United Confectioners Supply Company, Importers .	New York.
Wardé, I. & A., & Co., Exp., (Apricot Stones) . . . . .	Beirut, Syria.

**Office Furniture (Steel)**

The General Fireproofing Co., Exporters . . . . .	New York.
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**Office Supplies**

Hornstein, A., rue Tekke, Pera . . . . .	Constantinople.
Papaspyro, Alexander, Importer, Stadium Street . .	Athens, Greece.

**Oils (Lubricating etc.)**

Aliferis, G., Importer, 37 Praxitelous Street . . . . .	Athens, Greece.
Audi, S., & Frères, Importers . . . . .	Beirut, Syria.
Brazzafolli, Max, Importer . . . . .	Mersina, Turkey.
Crew-Levick Company, Refiners & Exporters . . . . .	Philadelphia, U.S.A.
Cornfield & Goldstein, Imp. Ikindji Kenadjian Han.	Constantinople.
Juda & Salmona, Importers . . . . .	Salonika, Greece.
Loutfalla, Georges, Importer . . . . .	Adana, Turkey,
Melissinos, Bernard, Importer . . . . .	Piraeus, Greece.
Sayegh Frères, Importers . . . . .	Beirut, Syria.
Standard Commercial Export & Finance Corp., Exp., 120 Broadway . . . . .	New York.
Standard Oil Company of New York . . . . .	Constantinople,
Tasartez, Henri, Impr., Tohafdji Han, Stamboul . . .	"
Vacuum Oil Co., Agency . . . . .	Jaffa, Palestine.
" " " " " . . . . .	Beirut, Syria.
" " " " " . . . . .	Cairo, Egypt.
Vacuum Oil Co., Keutchouglo Han, Galata . . . . .	Constantinople.
Zarifi, L., Importer, Assicurazioni Han, Galata . . . . .	"

**Oils Sulphite**

Damianos, N. D., Exporters, P. O. B. 23 . . . . .	Athens, Greece.
Demaras Bros., Exporters . . . . .	" "

**Oil Tank Trucks**

Wichita Falls Motor Co., Mfrs. & Exporters . . . . .	Wichita Falls, Tex., U.S.A.
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**Oleo Oil**

Amar, S., & Co., Importers, Validé Sultan Han . . . . .	Constantinople.
Brazzafolli, Max, Importer . . . . .	Mersina, Turkey.
Cariciopoulo, Marc C., Importer . . . . .	Constantinople.
Constantinides, Theologos, Ladoscala, 6, Stamb. . . . .	»
Coenca Frères, Importers. . . . .	»
Doptoglou Bros, 2 Zindan Capou Stamboul . . . . .	»
Ehrenstein & Toledo, Imp. Alti Parmak Han 3, Stam.	»
Féradian, K., Importer, Alyanak Han. 14-15 . . . . .	»
Frankfort, M., Exporter, Produce Exchange . . . . .	New York.
Hirzel, R. & O., Importers. . . . .	Constantinople.
Juda & Salmona, Importers. . . . .	Salonika, Greece.
Molho, Isaac, Importer . . . . .	» »
Mano, Albert J., Kiezapchi-Oglou Han Stamboul . . . . .	Constantinople.
Navarro, Em. Is., Importers . . . . .	Salonika, Greece.
Pharaon, Issa, Schoucair & Co., Importers. . . . .	Beirut, Syria.
Pantsalis, A., & Fils, Zindan Kapou, 4, Stamb. . . . .	Constantinople.
Prodromides, K., Importer . . . . .	Mersina, Turkey
Rousso & Danon, Imp. Phaliron Han, Gal. . . . .	Constantinople.
Sarantis Frères, Importers . . . . .	»
Sciaky, V., & Co., Importers. . . . .	Salonika, Greece.
Sourlangas, E. N., Fils, Importer . . . . .	Mitylene, Greece.

**Olives and Olive Oil**

Barff, P. G., & Co., Importers . . . . .	Smyrna, Turkey.
Chamarakis, E. D., Exporter . . . . .	Rethymno, Crete, Greece.
Cherry, Louis D., Importer, 52 S. 60th Street . . . . .	Philadelphia, U.S.A.
Constantinides, Theologos, Lanoscala, 6, Stamb. . . . .	Constantinople.
Damianos, N. D., P. O. B. 23, Exporters . . . . .	Athens, Greece.
Demaras Brothers, Exporters. . . . .	» »
Fidao, F., & Co., Exporters . . . . .	Smyrna, Turkey.
Keun Lavino & Co., Importers . . . . .	Smyrna, Turkey.
Pastene & Co., Inc., Importers . . . . .	New York.
Reggio, Ant., & Co., Exporters . . . . .	Smyrna, Turkey,
Salem, Alexandre, & Frères. . . . .	Aleppo, Syria.

**Opium**

Abazoglou, Jean, Ex. Abed Han 30, Galata . . . . .	Constantinople.
Afkerian Frères & Co., Exp. Galata. . . . .	»
Balekdjian, V. Brothers Ex. Turkia Han, Stamboul.	»
Banque Générale de Commerce et de Crédit Stamb.	»
Caltzounides, A. Ch., Nomico Han, Galata. . . . .	»
Cosmetto, A., & Co. Ex. Omer Abid Han Galata.	»
Fidao, F., & Co., Exporters. . . . .	Smyrna, Turkey.
Gulbenkian Bros., & Co., Exporters. . . . .	Constantinople.
Hirzel, R. & O., Ex. Buyuk Yeni Han 31, Stam. . . . .	»
Kaftanizadé Frères & Cie. Mader Han 7/10, Galata .	»
Kahn, Frères, Ex., Astagian Han, Stamboul. . . . .	»
Keun Lavino, & Co., Exporters. . . . .	Smyrna, Turkey.
Lane, R. W., Exporter. . . . .	Smyrna, »
Levy, Aron J., Ex. Rue Kioutubhané, Turkia Han.	Constantinople.

Megarbané, Habib & Fils, Exporters . . . . .	Aleppo, Syria.
Merica, Th., Exp., Taftas Han, Galata . . . . .	Constantinople.
Nemli Zadé Djemal, Ex. Nemli Zadé Han; St. Sir . . . . .	"
Oriental Trading Co. of America, Exp Gal. . . . .	"
Papazian, Arshak, Exp. Turkia Han St. . . . .	"
Rappaport., J. M., Importer, 140 Nassau Street . . . . .	New York.
Reggio, Ant., & Co., Exporters . . . . .	"
Scialom, Albert, & Co., Exporters . . . . .	Salonika, Greece.
Scialom, Fils de Jacob, Exporters . . . . .	" "
Taranto, Nissim, Afion Han, Stamboul . . . . .	Constantinople.
Varterian, Nazareth, Kaissari Han 20 St. . . . .	Constantinople.
Vogel, Konrad, Exprs., Buyuk Yeni Han Stamboul..	"
Wolkenberg, Oscar, 50 Djedid Han St. . . . .	"
<b>Otto of Roses</b>	
Hirzel, R. & O., Ex. Buyuk Yeni Han 31 . . . . .	Constantinople, Turkey.
<b>Paints. Enamels and Varnishes</b>	
Ashraf Bros., Importers . . . . .	Bagdad, Mesopotamia.
<b>Paper</b>	
Fenerdjian, M., & Fils, Yeni Volto Han, Stamboul . . . . .	Constantinople.
Schapira, J. M., Importer, 21 Colocotroni Street . . . . .	Athens, Greece.
Société Anonyme de Papeterie et d'Imprimerie Anciens Etabl. Fratelli Haïm. . . . .	Constantinople.
<b>Petroleum</b>	
Banque Générale de Commerce et de Crédit, Impor. . . . .	Constantinople.
Crew-Levick Co., Refiners & Producers . . . . .	Philadelphia, U. S. A.
Fringhian, Meg., Importer Messadet Han, Stamboul . . . . .	Constantinople.
Lykiardopoulos, Fils, A., Importers . . . . .	Mersina, Turkey.
Megarbane, Habib, & Fils . . . . .	Aleppo, Syria.
Mizrahi, Oscar, Importers, 37 Asma Alti. . . . .	Constantinople.
Philippou, A., Importer . . . . .	Yanina, Greece.
Standard Oil Co., Importers . . . . .	Constantinople.
Vacuum Oil Co., Importers. . . . .	Rochester, N. Y., U.S.A.
Vacuum Oil Co., Importers. . . . .	Beirut, Syria.
Vacuum Oil Co., importers . . . . .	Jaffa, Palestine.
» » » . . . . .	Cairo, Egypt.
<b>Pitch</b>	
Barrett Mfg. Co., Exporters, Morris Bldg . . . . .	Philadelphia, U. S. A.
<b>Physicians and Dentists</b>	
Yoanidès, Prof. Doctor Christaki . . . . .	Constantinople.
<b>Pianos, Piano Players</b>	
Baldwin Co., The, Manufacturers & Exporters . . . . .	Cincinnati, U. S. A.
<b>Pistachio Nuts.</b>	
Corneille & Co., Exporters . . . . .	Aleppo, Syria.
Coussa, Armand, Exporters . . . . .	" "
Mégarbané, G. H., Exporters . . . . .	Aintab, Turkey.
Obégi, Charles, & Co., Exporters . . . . .	" "

**Pipes (Gas, Water, etc.)**

United States Steel Products Co., Exporters . . . . . New York.

**Pipe Tools**

Reed Manufacturing Co., Mfrs. & Exporters . . . . . Erie, Pa, U. S. A.

**Playing Cards**

United States Playing Card Co., Exporters . . . . . Cincinnati, Ohio, U. S. A

**Poppy Seeds**

Scialom Albert, & Co., Exporters . . . . . Salonika, Greece.

**Portable Houses**

Dilsizian Bros., Nazli Han, Doghru Yol, Galata . . Constantinople.

North Amer. Wood Products Corp. Exp. 50 Union Sq. New York.

**Printers and Bookbinders Material and Machinery**

American Press, The, Importers . . . . . Beirut, Syria.

Mann Co., Wm. Exporters, 529 Market Street. . . Philadelphia, U. S. A.

Matteossian, Vahan A., Imp., Am. Bible House. . . Constantinople.

Soc. An. de Papeterie et d'Imprimerie, Import.

Anciens Etabl. Fratelli Haïm . . . . . »

Zellich, Henri & Co., Im. Galata, Rue Mahmoudié 21 »

Zellitch Frères, Rue Yazidji, Péra . . . . . »

**Printing Paper**

Hirzel, R. & O. Importers . . . . . Constantinople.

Matteosian, V. H., Imp., American Bible House . . »

Sarantis Frères, Importers . . . . . »

Soc. An. de Papeterie et d'Imprimerie, Import.

Anciens Etabl. Fratelli Haim . . . . . »

Zellich, Henri & Co. Im. Galata, Rue Mahmoudié 21 »

Zellitch Frères, Rue Yazidji, Péra . . . . . »

**Publishers**

Boot & Shoe Recorder Publishing Co., 207 So. St. . . Boston, Mass., U.S.A.

National Crédit Corporation, Title & Trust Bldg. . . Chicago, U.S.A.

Société Anonyme de Papeterie et d'Imprimerie,

Anciens Etabl. Fratelli Haïm . . . . . Constantinople.

**Pulleys and Pressed Metal Shapes**

Amer. Pulley Co., Mfrs. & Exp., 28th & Bristol St.. . Philadelphia, U. S. A.

**Pumps**

Avedessian & Keshishian, Importers. . . . . Adana, Turkey.

Flint & Walling Mfg. Co., Exporters . . . . . Kendalville, Ind., U. S. A.

Hanna, Rabbath, & Fils, Imp. . . . . Aleppo, Syria.

Loutfalla, Georges, Importer . . . . . Adana, Turkey.

Melissinos, Bernard, Importer. . . . . Piræus, Greece.

Rumsey Pump Co., Ltd., Exporters. . . . . Seneca Falls, N. Y., U.S.A.

Southwark Foundry & Machine Co., Exporters. . . Philadelphia, U. S. A.

**Railroad Repair Shop Equipment**

Niles-Bement-Pond Company, Exporters . . . . . New York.

**Railway Material**

Brill Co., G. J., Mfrs. & Exporters . . . . .	Philadelphia, U. S. A.
Essayan, Hagop, & Frères, Importers . . . . .	Constantinople.
Standard Steel Works Co., Exporters . . . . .	Philadelphia, U. S. A.
United States Steel Products Co., Mfrs. & Exp., .	New York.

**Raisins (Sultana)**

Dwek, Joseph E. F., Exporters . . . . .	Aleppo, Syria.
Fidao, F. & C., Exporters . . . . .	Smyrna, Turkey.

**Razors & Blades**

Gillette Safety Razor Co., . . . . .	Boston, Mass., U. S. A.
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**Roofing**

Barrett Mfg. Co., Mfrs. & Exporters, Morris Bldg. .	Philadelphia. U. S. A.
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**Rubber Goods**

Douhani Zadé Fils, 25 Sultan Hamam, Stamb. . . . .	Constantinople.
Hindié, Nicolas, Imp. . . . .	Aleppo, Syria.
Orosdi-Back, Etablissements, Importers. . . . .	Constantinople.
Quaker City Rubber Co.. Mfrs. & Exporters . . . . .	Philadelphia, U. S. A.
Société Suisse de Commerce pour la Syrie . . . . .	Aleppo, Beirut, Syria.
Varbetian, L. & L., Importers . . . . .	Smyrna, Turkey.

**Safes**

Audi, S., & Frères, Importers . . . . .	Beirut, Syria.
York Safe & Lock Co., Mfrs. & Exporters . . . . .	New York.

**Saffron**

Scialom, Albert, & Co., Exporter . . . . .	Salonika, Greece.
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**Service Association for Industries**

Tanners Council of the United States of America 41 Park Row . . . . .	New York.
Boot & Shoe Recorder Publishing Co., 207 South st. .	Boston, Mass., U.S.A.

**Saw Mill Machinery**

Farquhar, A. B., & Co., Exporters . . . . .	New York.
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**Sesame Seed**

Ezadjian, Mihran, Exporter . . . . .	Adana, Turkey.
Simeonoglou, Aristidès, Exporter . . . . .	Adana, »

**Sesame Seed Oil**

Naccache, Ibr., & Fils, Exporters . . . . .	Mersina, Turkey.
Zelvéian, M. & K. S., Exporters . . . . .	» »

**Sewing Machines**

Bourne & Co. (Singer Sewing Machines) . . . . .	Salonika, Greece.
»     »     »     »     »     . . . . .	Athens, »
Singer Sewing Machine Company, Importers . . . . .	Constantinople,
»     »     »     »     »     . . . . .	Beirut, Syria.

**Ship Chandlers**

Dabcovich & Co., Eski Lloyd Han, Galata . . . . .	Constantinople.
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## **Shipping & Shipping Agents**

Achaia S. S. Co.	Patras, Greece.
Addy, Matthew, S. S. & Commerce Corp. of N. Y., Yildiz Han, Galata.	Constantinople.
Alevra, D. G.	Smyrna, Turkey.
Algranti, Moreno, Yeni Han, Sirkedji, Stamboul	Constantinople,
American Black Sea S.S. Corp. Merkez Richtim Han	»
American & Eastern Trading Co., 36 Av. de l'Opera	Paris, France.
Archipelago American Steamship Co.	Beirut, Syria.
»        »        »        »	Constantinople,
»        »        »        »	Smyrna, Turkey.
Artus, Jean	Mersina, »
Athanassiades, Bodossaki, Hovaghimian H. 2 Galata	Constantinople.
Barff, P. G., & Co	Smyrna, Turkey.
Basiotti, Chr. R., Marine Han, Galata.	Constantinople.
Brazzafolli, D., (Lloyd Triestino) Moumhané, Galata	»
British Slip-way and Repairing Yard, Djibaly.	»
Cauchi Fratelli.	Salonika, Greece.
Chamarakis, E. D.	Rethymno, Crete, Greece.
Citterich, V. & D.	Salonika, Greece.
Cox's Shipping Co., Ltd., Tchinili Richtim Han, Gal.	Constantinople.
Cunard Steamship Co., Tchinili Rihtim H. G.	»
Curmisi, Theo. N. (Achaia).	»
Dabovich & Co., Eski Lloyd Han, Galata	»
Drossos, A. J., & Co., Esky Yomruk; Ada Han 15.	»
"Dunarea" Societata Anonima Romana pentru Na- vigatione, Braila, Str. Vapoareler	Braila, Roumania.
Dwek, Saul S. & Co.	Aleppo, Syria.
Eliades, John & Co.	Smyrna, Turkey.
Export S. S. Corporation, Omer Abid Han, Gal.	Constantinople.
Fenerdjian, M., & Fils, Bah. Kap. Yeni Volto Han 16/18	»
Foscolo, Mango & Co., Ltd., Hovaghimian Han Gal.	»
Galani, John A., Union Han 43/46 Gal.	»
"Gradiwo" Société Commerciale par Actions	Varna, Bulgaria.
Gholman Bros., Constitution Square.	Athens, Greece
Haddock & Wool	Patras, »
Hochstrasser & Co.	Trebizond, Turkey.
»        »	Samsoun, »
Inselberg, L., & Fils, Cité Phaliron, 6-8, Galata.	Constantinople
»	»
"Intercontinentale", Seir Sefain Han, Galata	Athens, Greece.
Keller, Theodor E.	Beirut, Syria.
Khouri, Farra Alex	Constantinople.
Laughton, Co., & C., 42 Perchembé Bazar, Galata	»
La Fontaine, Edward, & Sons, Allalemdji Han Stam.	»
Levant Trade Bureau, Sinasson Han, 2, Galata.	»
Lorey, Guillermo, Djemaat Han, Rue Havra, Galata	»
Lupovitz, Jacob, Rue Voïvoda, Voïvoda Han	Constantinople.
Molho, Isaac	Salonika, Greece.
Metaxa, Zissi N., & Son, Merkez Richtim Han 15, 16, 28 III Fl. Galata	Constantinople.
Morelli, Alf., & Co., Phaliron Han, 3, Galata	»

Morphy, W., & Son, Crowe & Stevens . . . . .	Athens, Patras, Piraeus, Greece.
Pauer, E. C., & Co., Erzeroum Han, 21.22, Stamb. .	Constantinople.
Philippou, A. . . . .	Yanina, Greece.
Photiades, Th., 38 W, 32d Str. . . . .	New York.
Reppen, Theo., Arabian Han, Galata. . . . .	Constantinople.
Rizopoulos, C., Omer Abid Han, 2d. No. 16, Galata	"
Rousso & Danon, Phaliron Han, Gal. . . . .	"
Sangursky & Cie, Moumhané, Galata, Couteaux H. 2	"
Schenker & Co. Keuprulu Han, Stamb. . . . .	"
Seager, Walter & Co., Tchinili Rihtim Han, Galata	"
Tagaris, T. P., Merkez Richtim Han, Galata. . . . .	"
Theodoridi & Co., . . . . .	Braila, Roumania.
Tubino, M., & Carabiberi, A., Nomico Han, Gal. . .	Constantinople.
Whittall, J. W., & Co., Ltd . . . . .	Constantinople.

**Shipyard Machinery**

Niles-Bement-Pond Company, Exporters. . . . .	New York.
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**Shoe Polish (Polishing Sets, etc.)**

Shinola Co., Manufacturers & Exporters . . . . .	Rochester, N.Y., U.S.A.
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**Silk Cocoons**

Angeloff, D. . . . .	Tirnovo, Bulgaria.
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**Silk Goods**

Balit, Charles, & Co., Importers . . . . .	Aleppo, Syria.
Courtessi, Vitalis, & Co., 19 Havouzlou Han Stamb. .	Constantinople.
Hanni, E. Exporters, Matheo Han Stamboul . . . . .	"
Levant Trade Bureau, Sinasson Han No. 2 Galata.	"
Meridional Trading Co., 20 Broad Str. . . . .	New York.
Mosseri, Albert, Importer. . . . .	Salonika, Greece.
Picciotto, Hillel, & Co., Imp. . . . .	Aleppo, Turkey.

**Silver Ware**

Gross Frères, Händan Han 9-10, Stamb. . . . .	Constantinople.
Kroubalkian, K. Impr. "Sole Agent for Turkey" "Reed and Barton of New-York," Grand Tunnel Han Galata . . . . .	Constantinople.
Melki & Menassah, Importers . . . . .	Beirut, Syria.

**Skins, Hides and Furs**

Abdeni, G. G. & Co., Imp. . . . .	Aleppo, Bagdad, Syria.
Angeloff, D. . . . .	Tirnovo, Bulgaria.
Arsen & Co., Exporters, Allalemdji Han, St. . . . .	Constantinople.
Balit Charles & Co., Exp. . . . .	Aleppo, Syria.
Beythoum, Jeboury, Exporter. . . . .	Constantinople.
Blattner, A., Huriet Han Galata . . . . .	"
Cabbabeh K. & S. Importers . . . . .	Aleppo, Syria.
Coenca Frères, Exporters. . . . .	Constantinople.
Djenandji, Michel & Mansour, Exp. . . . .	Aleppo, Syria.
Essefian, Parsegh G., Exporter . . . . .	Constantinople.
Fresco, Fils d'Aslan, Exporters . . . . .	"

Gelat, Elias Thomas, Exporter (Sheep & Goat) . . . . .	Jerusalem, Palestine.
Hanania, Joseph, Exporter . . . . .	Bagdad, Mesopotamia.
Hindié, Nicolas, Exp. . . . .	Aleppo, Syria.
Maissa, M. G., Exporter . . . . .	Constantinople
Manuelian & Co., Exporters. . . . .	Mersina, Turkey.
Medina, Aug. de, Hazzopoulo Han 42/43 Stamb. . . . .	Constantinople.
Meridional Trading Co., 20 Broad Str. . . . .	New York.
Nemli Zadé Frères, Exporters. . . . .	Constantinople.
Rappaport, J. M., Importer, 140 Nassau Street. . . . .	New York.
Sarfati, S. Joseph, Exporter, Germania Han . . . . .	Constantinople.
Sasoon, David, & Co., Exporters . . . . .	Bagdad, Mesopotamia.
Schamasch, Gourgie & Co., Exporters . . . . .	» " "
Serefas, D., Exporter. . . . .	Salonika, Greece.
Skender, Krikor, Exporter . . . . .	Bagdad, Mesopotamia.
Tatian, A., Importer, 23 Central St., Room 8. . . . .	Boston, Mass., U.S.A.
Tripo, C. N., & Fils, Exp., 11 rue de la Quarantaine	Constantinople.
Webb, Chas J., Corporation of America . . . . .	»
Zeis, Anastasse J., Alexiadi Han, 2-6, Galata. . . . .	»

**Soap**

American Foreign Trade Corporation, Galata . . . . .	Constantinople.
Coussa, Armand, Imp. . . . .	Aleppo, Syria.
Modiano, Issac, Frères & Fils, Importers . . . . .	Salonika, Greece,
Procter & Gamble Co., Manufacturers & Exporters .	Cincinnati, Ohio, U.S.A.
Vimos Brothers, Importers 29 Nikis Street . . . . .	Athens, Greece.

**Starch**

Corn Products Refining Co., National Starch Co., Exp. . . . .	New York.
Errera, Isaac G., Importer . . . . .	Salonika, Greece.
Modiano, F., & Company. . . . .	Smyrna—Salonika, Greece

**Stationery**

Errera, Fils de G. A., & Co., Ltd, Importers . . . . .	Salonika, Greece
Hassid, A. M., & Co., Importers . . . . .	» " "
Hornstein, A., rue Tekke, Pera . . . . .	Constantinople.
Mann Co., Wm., Exporters, 529 Market St. . . . .	Philadelphia, U.S.A.
Matteosian, V. H., Import., American Bible House .	Constantinople.
Modiano, Isaac, Frères & Fils, Importers . . . . .	Salonika, Greece.
Soc. An. de Papeterie et d'Imprimerie, Import, Anciens Etabl. Fratelli Haïm . . . . .	Constantinople.
Zellich, Henri, & Co. Imp. 21, Rue Mah. Galata . . .	»
Zellitch Frères, Galata . . . . .	»

**Steel Office Furniture**

The General Fireproofing Co. 395 Broadway. . . . .	New York.
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**Stevedoring**

American Black Sea S.S. Corp., Merkez Richtim Han	Constantinople.
Tubino, M., & Carabiberi, A., Nomico Han, Gal. . . .	»

**Stone Handling Machinery**

Western Wheeled Scraper Co., Mfrs. & Exporters. . .	Aurora, Ill., U.S.A.
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**Stoves and Heating Apparatus**

Balkan-American Trading Co., 110 West 34th st... New York.

**Sugar**

Cabbabeh, G., & Fils, Importers . . . . .	Aleppo, Syria.
Fringhian, Meg., Imp., Messadet Han, Stamboul . .	Constantinople.
Lamborn & Company, 132 Front Str. Lamborn Bldg.	New York.
Megarbané, Habib, & Fils Importers . . . . .	Aleppo, Syria.
Muller, Eftihidis & Co., Kutchuk Millet Han 18-19 .	Constantinople.
Schemtob, Fils de Abraham, Kouru Kavedji Han. . .	»

**Suit Hangers**

West Electric Hair Curler Co., Exporters . . . . . Philadelphia, U.S.A.

**Tanning**

Tripo, C. N., & Fils, 11 rue de la Quarantine. . . Constantinople.

**Tanning Materials**

Lawrence, A. C., Leather Co. . . . .	Boston, Mass., U.S.A.
Spike, Clarence H., Importer, 143 Federal Street. .	»      »      »

**Telephone Supplies**

Schany, H., Bey, & Co. . . . .	Aleppo, Syria.
The Bell Telephone Mfg. Co., Exporters. . . . .	Antwerp, Belgium.
Western Electric Co., Exporters, 463 West St. . .	New York.

**Temperature Instruments**

Taylor Instrument Cos., Manfrs. . . . . Rochester, N.Y., U.S.A.

**Timber**

Commercial Bank of Greece, Importers . . . . .	Athens, Greece.
"Combustibilul" Anglo-Roman, Buc. 19 Str. Reg. Exp.	Bucarest, Roumania.
Kopelman, Ossip, Importer 26 Shoot up Hill c/o G. Handelman . . . . .	London, England.

**Tin Plate**

Fresco, Ralph R., & Co., 13-21 Park Row. . . . . New York.

**Tobacco**

Abazoglou, Jean, Ex. Abed Han 30, Galata. . . . .	Constantinople.
Alston Tobacco Co. Inc. Exporters . . . . .	Samsoun, Turkey.
Alston Tobacco Co., Inc. Exporters . . . . .	Smyrna. Turkey.
American Transocean Corp. 912 Broadway . . . . .	New York.
Balekdjian, V. Brothers Ex. Turkia Han Stamboul .	Constantinople.
Banque Gén de Com. et Crédit Meidandjik 3, Stam.	»
Caltzounides, A. Ch., Nomico Han, Galata. . . . .	»
Coence Frères, Exporters. . . . .	»
Foscolo, Mango & Co., Ltd. Exp. Hovaghimian H. G.	Constantinople.
Galani, John A., Union Han 43/46 Galata . . . . .	»
Gary Tobacco Inc., Co., Merkez Richtim Han, III, Gal.	»
Gary Tobacco Co., Inc., Exporters . . . . .	Samsoun, Turkey.

Hanna, Rabbath, & Fils Exp. . . . .	Aleppo, Syria.
Kaftanizadé Frères & Cie., Ex. Mader H. 7/10 G. .	Constantinople.
Levy, M., & Co., Exp., Emin Bey Han 9 Stamb. .	»
Levant Products Trading Co., Importers . . . . .	New York.
Levy, Aron J., Ex. Rue Kioutubhané, Turkia Han .	Constantinople.
Macedonian Tobacco Co., The, Exporters . . . . .	Cavalla, Greece.
Margaritoff, Demetre M., Ex. Aïnopoulos Han St. .	Constantinople.
Mayer, N., & Co., Exporters . . . . .	Cavalla, Greece.
Melanchrino Co. Exporters. . . . .	Samsoun, Turkey
Mizrahi, Oscar, Exporter, Djedid Han St. . . . .	Constantinople.
Nemli Zadé Djemal, Ex. Nemli Zadé Han, Sirkedji .	»
Papazian, Arshak, Exp. Turkia Han St. . . . .	Constantinople.
Pappas Co., C., 163-165 North St. . . . .	Boston, Mass., U.S.A.
Pirocacco, Christo, Exporter . . . . .	Smyrna, Turkey.
Schemtob, Fils de Abraham, Kouru Kavedji Han, S.	Constantinople.
Schinassi Bros., Exporters . . . . .	Cavalla, Greece.
Serafas, Dim., Exporter . . . . .	Salonika, »
Soc. Anonyme de Tabacs d'Orient et d'Outre Mer, Exp.	Cavalla, Greece.
Standard Commercial Export & Finance Corp. . . .	Constantinople.
Tatian, A., Importer, 23. Central St., Room 8 . . .	Boston, Mass., U.S.A.
Wolkenberg, Oscar, 50 Djedid Han St. . . . .	Constantinople.

#### Tools

Disston, Henry, & Sons, Mfrs. & Exps., P.O.B. 1537	Philadelphia, U.S.A.
McCaffrey File Co., 5th & Berk Sts, Exporters . . .	»      »

#### Tooth Powder

Curtis Brown Mfg. Co., Exprs., 215-17 Fulton St. .	New York.
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#### Typewriters and Supplies

Abramovitz, Leon P., Importer. . . . .	Bucarest, Roumania.
Cofinas, Constantine N., St. Theodore Square 9 (Agts, for Greece Royal Typewriter Co.) . . . . .	Athens, Greece.
Hammond Typewriter Co., Exporters . . . . .	New York.
Hornstein, A., rue Tekke, Pera . . . . .	Constantinople.
Kroubalkian, K, Sole Agent for Turkey "Royal Typewriter C." & Depositor Grand Tunnel Han G.	»
Monarch Visible Typewriter Co., Exporters . . . .	New York.
Papaspyro, Alexander, Importer, Stadium Street. .	Athens, Greece.
Remington Typewriter Co., Exporters. . . . .	New York.
Schuep & Co., Imp. . . . .	Aleppo, Syria.
Spike, Clarance H., Exporter 2d Hand Machines. .	Boston, Mass., U.S.A.
Soc. An. de Papeterie et d'Imprimerie, Import. Anciens Etabl. Fratelli Haïm . . . . .	Constantinople.

#### Underwear

Madison Mills Inc., 503-505 Broadway. . . . .	New York.
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#### Varnish

Cabbabeh, G., & Fils Importers . . . . .	Aleppo, Syria.
The General Fireproofing Co., 395 Broadway . . .	New York.

#### Ventilation (in Fire-Proof Buildings)

Lipton's Sons Co., David, Exporters. . . . .	Philadelphia, U.S.A.
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**Waterproofing Materials**

The General Fireproofing Co., 395 Broadway . . . . . New York.

**Wind Mills**

Flint & Walling Mfg Co., Exporters . . . . .	Kendalville, Ind., U.S.A
Shaphira, J. M., Importer, 21 Colocotroni Street . . . . .	Athens, Greece.

**Wines and Liquors**

Audi, S., & Frères, Importers . . . . .	Beirut, Syria.
Barbaresso Brothers, Mfrs. & Exporters . . . . .	Piræus, Greece.
Cambas, André P., Exporter . . . . .	Athens, Greece
Cofinas, Constantine N., St. Theodores Square 9 .	" "
Metaxa, S. & E. A., Mfrs. & Exporters . . . . .	Piræus, "
Pastene, P., & Co., Inc., Importer . . . . .	New York.
Pouris, Demosthenes, Mfrs. & Exporter . . . . .	Piræus, Greece.
Reggio, Ant., & Co., Importers . . . . .	Smyrna, Turkey,
Sadullah, Levy & Mandil, Importers . . . . .	Constantinople.
Société Hellénique de Vins et Spiritueux . . . . .	Athens, Greece.

**Wire (barbed, plain, etc.)**

United States Steel Products Co., Exporters . . . . . New York.

**Wool and Mohair**

Afkerian Frères & Co., Exp. Hovaghimian H. Gal.. . . . .	Constantinople.
Arsen, A. G., & Co., Exp., Allalemdji Han, Stamb.. . . . .	"
Asfar & Co., Pressing Factory and Exporters . . . . .	Bagdad, Mesopotamia.
Cabbabeh, G., & Fils, Exporters . . . . .	Aleppo, Syria.
Fidao, F., & Co., Exporters . . . . .	Smyrna, Turkey.
Fresco, Fils d'Aslan, Exporters. Iktissat Han . . . . .	Constantinople,
Gulbenkian Bros. & Co., Exporters, Stamhoul . . . . .	"
Kahn Frères, Exp. Ier Vakif Han 37/39, Stamboul . . . . .	Constantinople,
Levy, M., & Co., Export. Emin Bey Han St. . . . .	Constantinople,
Marcopoli, V., & Co., Exporters . . . . .	Alexandretta, Syria.
Manachy, Lorenzo Y., Exporter . . . . .	Aleppo, "
Manuelian, H., & Co, Exporters . . . . .	Mersina, Turkey.
Marcopoli Fratelli Exp. . . . .	Aleppo, Syria.
Mégarbané, Habib, & Fils, Exporter . . . . .	Aleppo, Syria.
Mosseri, Albert, Exporter . . . . .	Salonika, Greece.
Muller, Ch. F., Importer, 29 Apollo Street . . . . .	Athens, Greece.
Nessim, Elisha Exporter . . . . .	Bagdad, Turkey.
Obégi, Charles., & Co., Exporters . . . . .	Aintab, Syria.
Rafie, Elie, Exp. . . . .	Aleppo, "
Rappaport, J. M., Importer, 140 Nassau Street . . . . .	New York,
Roditi, A., Exporters, Turkia Han Stamboul . . . . .	Constantinople,
Sarfati, Barouh, Exporter . . . . .	Salonika, Greece.
Sasson, David, & Co. Ltd, Exporters . . . . .	Bagdad, Mesopotamia.
Serefas, D., Exporter . . . . .	Salonika, Greece.
Skender, Krikor, Exp, . . . . .	Bagdad, Mesopotamia.

Stock & Mountain, Philippides Han, Stamboul . . . . .	Constantinople,
Taranto, Nissim, Afion Han, Stamboul . . . . .	"
Tatian, A., Importer, 23 Central St., Room, 8. . . . .	Boston, Mass., U. S. A.
Vimos Brothers, 29 Nikis Street . . . . .	Athens, Greece.
Wardé, I. & A., & Co., Exporters. . . . .	Beirut, Syria.
Webb, Chas. J., Corporation of America . . . . .	Constantinople.
Zeis, Anastasse J., Exp., Alexiadi Han, 2-6 <sup>o</sup> Galata .	"
Zelvéian, M. &, Exporters . . . . .	Mersina, Turkey.

**Woolen Goods**

Dwek, Joseph, E. F. Importers . . . . .	Aleppo, Syria.
Dwek, Saul S. & Co., Imp. . . . .	Aleppo, Syria.
Elkiatib, Salim, Importer, Elkiatib Han . . . . .	Constantinople,
Fotiadis, Alexandre D., 44 Buyuk Yeni Han Stamb.	Constantinople.
MacManus Brothers, Ltd. Ex, Aslan Han 1-7 Gal. .	Constantinople,
Muller, Ch. F., Importer, 29 Apollo Street. . . . .	Athens, Greece.
Schuep & Co., Importers. . . . .	Aleppo, Syria.
Suffern Trading Co., 90 West st. . . . .	New York.

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Chamber of Commerce & Industry. . . . .	Varna, Bulgaria
Charalambis, N. M., . . . . .	Piraeus, Greece.
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\* Elected honorary life member at annual meeting held Jan. 26, 1915.

\*\*) Died Nov. 29th, 1915.

\*\*\*) Died during the war.