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# Levant Trade Review

PUBLISHED BY THE

## American Chamber of Commerce for the Levant.

### American Trade in the Near East

(*"The New York Times"*)

The United States has a fine array of merchant steamers in Levantine waters, but the complaint is that they do not get enough business, because our rivals have more influence with the local authorities than the Shipping Board has, and there is an active propaganda against American representatives and American goods. In short, our competitors are working like beavers to secure customers and freight, and, having had more experience in that part of the world, are profiting more than the Americans. But was not that to be expected? For many years before the war the American flag on a merchant ship was seldom seen in the Near East, and there was only a nucleus of trade organization to aid the American merchant. Our Consuls had little to do but write reports which were too often perfunctory. Now we have the ships and must build up an effective organization in every port where the volume of business offers an opening. An American shipping expert has this to say about our argosy in the Near East and the trade prospect:

"I am afraid it is like a railroad which is trying to run without terminals and stations. We have ships, but we haven't American shipping agents to handle them. We haven't

facilities at the various ports and are at the mercy of foreign agents backed by their Governments, which are far more interested in assuring their commercial future than in protecting the rights of the minorities about whom they talk so glibly."

The retort would probably be that if the United States had employed its soldiers on Turkish and Asiatic soil during the war and had made a greater show of its navy in the Mediterranean—in short, if the Stars and Stripes had been conspicuous in the Near East in the great struggle—it would be a more dangerous competitor in trade after the war. There is no doubt that we are at a disadvantage in the preliminary skirmishes for the world's business, particularly as, for want of practice, it will be some time before we can get our new merchant marine running smoothly. However, the British, our most formidable rivals, have no illusions about the American opportunity. It is admitted that American tonnage will carry our goods all over the world, unless there is gross mismanagement, and that we shall be no more beholden to the British, the French, the Italians, the Norwegians, and, of course, the Germans. Furthermore, the prediction is made that American tramps will find their way into all seas for their part in world trade as international commercial carriers.

## **Exposition Nationale de la Marine**

L'exposition nationale<sup>7</sup> de la Marine a eu lieu au Grand Palais Centrale de New-York pendant la semaine du 12 au 17 avril et le public a été vivement intéressé par la disposition excellente des choses exposées. La fréquentation a été la plus grande qui ait été jamais vue aux expositions organisées au Palais.

L'Exposition fut ouverte par la cérémonie du lever du pavillon à laquelle assistaient M. M. Joshua W. Alexander, Secrétaire du Commerce, William S. Benson, président de la Commission des Transports Maritimes et d'autres fonctionnaires supérieurs du gouvernement.

Les objets exposés se rapportant à la marine marchande occupaient trois étages dans le grand bâtiment. C'était dans cette section que les choses les

plus intéressantes et les plus instructives étaient groupées et montrèrent d'une façon concrète quels progrès étonnans ont été accomplis par la Ligue Nationale de la Marine : cargaisons américaines, courrier et passagers transportés à bord de bateaux de construction américaine, appartenant à des Américains, maniés et dirigés par eux, enregistrés dans des compagnies américaines, équipés et réparés entièrement par l'industrie américaine étaient aux yeux des spectateurs l'idéal réalisé.

L'exposition de la Commission des Transports Maritimes des Etats-Unis qui a tant contribué à la réhabilitation de la marine marchande américaine avait la plus grande carte du monde qui ait été jamais faite. Elle mesurait 38 pieds de long sur 15 de large, était en relief et montrait les différentes lignes parcourues par les paquebots qui sont envoyés par la Commission dans toutes les parties du monde.

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L'exposition du Département du Commerce montrait en détails les travaux des Bureaux des Phares, des Bureaux des Standards, des Pêches, des Côtes et des Opérations géodésiques.

A l'exposition du Département de la Marine, l'une des sections les plus populaires, furent montrés, des modèles de navires de guerre, des pièces d'artillerie lourde et d'artillerie légère, des mitrailleuses, des appareils destinés à accuser la présence de mines et à les détruire, les mines elles-mêmes et différents instruments et appareils employés par la marine pendant la guerre. Le service des communications navales avait une installation complète de radiotélégraphie comme celles employées pour localiser les vaisseaux désemparés et communiquer avec eux.

La Corporation des Bateaux Sous-marins a exposé un beau modèle d'un type de 5.075 tonnes dont tant de bateaux furent fabriqués pendant la guerre et qui a joué un rôle très important en rendant à la marine marchande son importance d'autrefois.

L'une de plus intéressantes sections était celle de la "Todd Shipyards Corporation" qui possède et contrôle un grand nombre de docks pour la construction et la réparation des navires aux environs de New-York et à Tacoma sur la côte du Pacifique.

L'importance de cette exposition et l'impression qu'elle fit sur le public sera plus facilement comprise quand on connaîtra l'accroissement remarquable de la marine marchande américaine pendant ces quelques dernières années. En juin 1914 le total du tonnage brut sous pavillon américain, en comprenant les bateaux faisant le service de la côte et des Grands Lacs, était de 4.287.000 tonnes. En juin 1919 le tonnage brut était de 11.287.000, indiquant un accroissement de 27.890 spécialement pour les navires au long cours. La dernière statistique indique un accroissement de 25% des vapeurs

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sous le pavillon américain. Ce progrès a place les Etats-Unis à la tête des nations maritimes. Quand la guerre a éclaté on ne construisait presque pas de navires marchands aux Etats-Unis et à la fin des hostilités il y avait dans ce pays plus d'ouvriers, plus de docks, plus de chantiers, plus de navires en construction que partout ailleurs.

A un certain moment on y fabriquait des bateaux plus rapidement et en plus grand nombre que ne le faisaient tous les autres docks du monde.

### **COAL RESOURCES OF ROUMANIA**

(From "the Near East")

According to the authorities, M. L. Mrazec and I. Tanasescu, the coals of this country may be grouped, according to geological age and quality, in four divisions: carboniferous, mesozoic, miocene, and pliocene coal and lignite. Carboniferous rocks containing tenticu-

lar seams of anthracite occur in the northern part of the Middle Carpathians, and this is mined on a small scale at Schela, in the Gorj district, analysis of which gives: Moisture 6.54 per cent.; carbon, 90.04 per cent; hydrogen, 1.31 per cent.; O. and N., 0.58 per cent.; sulphur, 0.33 per cent.; ash, 1.20 per cent. The output from this district has increased from 837 tons in 1900-01 to 2,500 tons in 1911-12, the statistical year being taken from April to March.

Bituminous coals occur in the upper valley of the Jalomitza River in both Liassic and upper Cretaceous rocks, and, although the coal is of superior quality, it is much crushed and the seams are very irregular. Analysis of the Branodus coal (district of Dambovitza) gives carbon, 72.49 per cent.; hydrogen, 4.80 per cent.; O. and N., 16.25 per cent.; sundry volatiles, 0.98 per cent.; ash, 5.48 per cent.; calorific value, 6,926 calories. Small miocene areas containing seams of black lustrous coal are found

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in the Bahna and Cerna valleys, having a calorific value of 4,500 to 5,000 calories. The most important fuels commercially in Roumania are the pliocene lignites, which can be divided into two classes, the black lustrous lower pliocene lignites of the Comanesti basin, and the upper pliocene brown lignites.

The Comanesti basin has an area of 100 sq. kilometres, in which a number of coal outcrops occur at various points. In the Supan valley at Galleon two seams occur, 1.05 m. and 0.80 m. respectively in thickness. The lignite is compact, black, and lustrous, does not disintegrate on exposure to the atmosphere, and does not coke. Analyses of coal from the Comanesti Asau-Vermasti localities of the Bacau district give: Moisture, 12.46 per cent.; volatile matter, 39.46 per cent.; fixed carbon, 40.04 per cent.; ash, 8.04 per cent., its calorific value varying from 5,000 to 6,200 calories. The output from this field increased from 10,155 tons in 1900-01 to 33,298 tons in 1911-12. The proved area of the Asau-Comanesti Lalcaia-Galleon and the Vermasti localities, in the district of Bacau, covers 15 hectares (37 acres), and contains a probable reserve of 2½ million tons.

The upper pliocene lignites are found in several localities. In the district between the Danube and Oltul rivers, lignite seams with an average thickness of 2.5 m. outcrop at numerous points over an area of 140 by 30 km. (87½ miles by 13¾ miles), containing a probable reserve of ten million tons, and have been exploited at Valea Copcei, Cucesti, Isvorul, Anestilor, Strehiaia, and Balta, in the district of Mehadinti.

Analyses of the Valea Copcei coal give: moisture, 32.07 per cent.; volatile matter, 37.84 per cent.; fixed carbon, 17.61 per cent.; ash, 2.48 per cent.; sulphur, 1.59 per cent.; calorific value, 3,607 calories. The production of the Mehadinti district increased from 2,456 tons in 1902-3 to 17,359 tons in 1907-8, but

decreased to only 1,786 tons in 1909-10, since which year no returns are available. Lignite-bearing beds underlie an area of about 80 sq. km. (30 sq. miles) in the district between Boteni and Curtea-de-Arger; two seams are known, the upper 0.50 to 0.70 m. thick, and the lower one 2.50 to 3.20 m. thick.

The lower one contains lignite of good quality, which is mined at several places, viz., Jidava, Poenari, Jugur, and Berevoesti, all in the district of Muscel. An average analysis of these coals gives: moisture, 22.22 per cent.; volatile matter, 42.48 per cent.; fixed carbon, 27.60 per cent.; ash, 7.70 per cent.; sulphur, 0.67 per cent.; calorific value, 4,348 calories. The production from this district increased from 3,316 tons in 1902-3 to 77,941 tons in 1911-12, the proved area of this field covering an area of 45 hectares (111 acres), and containing an estimated probable reserve of 13 million tons.

In the Jalomitz valley, an area of 45

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km. (23 1-3 miles) is underlaid by upper pliocene strata containing two coal seams; the upper seam is from 3.90 m. to 5.10 m. in thickness, including partings, and the lower seam varies in thickness from 5 m. to 6.50 m., including several partings. The principal mining localities in this region are Margineanca-Fagetă, Sotanga-Aninoasa, and Vulcan-Pandele, in the district of Dambovitză, these coals analysing: moisture, 25.72 per cent.—22.34 per cent.; volatile matter, 45.73 per cent.—35.57 per cent.; fixed carbon, 15.55 per cent.—30.20 per cent.; ash, 13.00 per cent.—11.89 per cent.; sulphur, 0.95 per cent.—1.91 per cent.; calorific value, 3,872—4,213 calories. The production from these fields increased from 16,528 tons in 1899-1900 to 126,196 tons in 1911-12. The mines at Margineanca are worked in concession by the State. The proved area of these localities covers 25 hectares, and is estimated to contain a probable reserve of ten million tons.

In the Filipesti-de-Padure locality, in the district of Prahova, the coal analysed: moisture, 15.77 per cent.; volatile matter, 33.13 per cent.; fixed carbon, 39.86 per cent.; ash, 11.24 per cent.; calories, 3,802; the proved area covering 5 hectares (12 acres). The production here fell from 6,800 tons in 1899-1900 to 2,090 tons in 1911-12. Other areas where lignite beds are known to occur are the Subcarpathes of the Moldavia Meridionale, Filarei (Romania Plain), and at Marculesti (Plain of Baragan). Petroleum also occurs in the localities of Gura-Oenitei, Moreni, Baicoi, and Tintea, and asphalt associated with the lignite-bearing formation at Matila, Pacureti, and elsewhere.

In 1909-10, 65 per cent. of the total consumption of lignite on the Roumanian railways was from the mines of Margineanca, Sotanga, and Aninoasa (Jalomitza basin), 29 per cent. from the mines of Jidava Poenari, and Schilu-Golesti (Muscel district), and 6 per cent.

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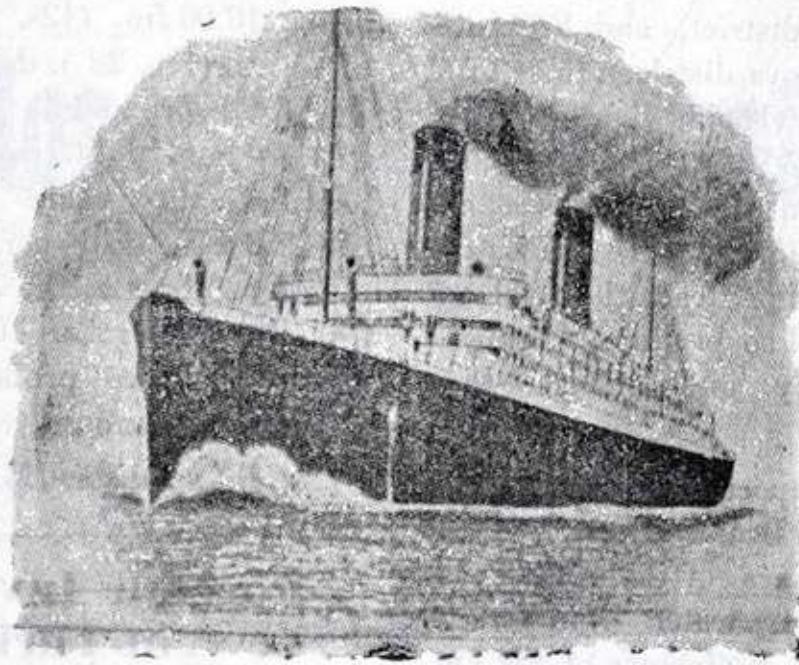
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from the mines in the Comanesti basin (Bacau district), Valea Copcei, and Strehaia Mehedinți district, and Filipești-de-Padure (Prahova district), their total consumption of fuel being lignite 109,021 tons, 32,637 tons of coal, and 138,664 tons of petroleum residue, an excellent fuel being produced by the utilisation of lignite into briquettes with petroleum residues, the fuel so produced being of excellent quality and cheaper than Welsh coal.

There is an important maritime trade from the port of Braila, on the Danube, coal from the mines of the Muscel district being sent by water from Schilu-Golesti to Braila, a distance of 364 km. (227½ miles), prior to the European war, the price per ton on barge being 9.50 frs. (7s. 6d.) and at Braila 20.55 frs. (15 s. 10d.). The output of the Dimbovitza mines was barged at Doicesti, 309 km. (193½ miles) from Braila, the price being 9.50 frs. (7s. 6d.) on barge, and 18.77 frs. (14s. 10d.) at Braila, and

that of the Baian district, at Asau, 228 km. (142½ miles) from Braila, the price being 16.00 frs. (12s. 8d.) on barge, 22.85 frs. (18s. 2d.), delivered at Braila. The total production of coal for the whole country increased from 63,328 tons of the value of 478,960 frs. (£18,991=5s. 11d. per ton) in 1900-01, to 242,020 tons of the value of 2,703,280 frs. (£107,188=8s. 10d. per ton) in 1911-1912. The probable reserve is estimated to amount to 36 million tons.

JOHN KIRSOFF, M. I. M. E., F.G.S.

## Foreign Investments in Turkey

A recent number of the Economic World makes the following statement on the amount and distribution of foreign investments in Turkey:

Most of the foreign investments in Turkey were made by the nationals of France, Germany and Great Britain.

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The total amount of the investment was about £732,000,000. Of this sum, 60.12 per cent, or £140,000,000, belonged to French nationals, 25.42 per cent to Germans and 14.46 per cent to citizens of Great Britain. The outstanding Turkish external debt, which forms a large part of this sum, is £641,456,651.-60, and of this 62.31 per cent is held in France, 22.31 per cent in Germany, and 15.36 per cent in Great Britain. The balance of the investments is in banks, railways, mines, harbors, public utilities, etc. German holders of Turkish securities have been paid the interest due them thruout the war, but Allied holders are five years in arrears. The overdue coupons may have to be funded, but that the debt will ultimately be paid there is no doubt. Trade is returning to the empire and it is not unlikely that a fair share of the debt will be apportioned among the countries gaining territory from Turkey.

## L'augmentation de valeur des terres labourables.

(*L'Exportateur Américain*)

D'après un rapport du "Department of Agriculture of the United States" on remarque, au cours des trois dernières années une augmentation notable du prix des fermes et terrains cultivables. La valeur moyenne d'une terre labouable de superficie moyenne est actuellement d'environ \$74,31 contre \$68,38 il y a un an ; \$62,17 il y a deux ans, et \$58,39 il y a trois ans. La plus forte augmentation de prix se produisit l'anée dernière dans les états du Sud situés sur la côte de l'Océan Atlantique. L'augmentation fut nulle ou insignifiante dans l'état du New-England, les états de la côte du Pacifique, dans la Louisiane, le Texas, le Kansas, et le Montana. Des augmentations sensibles se produisirent dans le Nebraska et le South Dakota.

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Dans l'état d'Iowa, la terre labouvable atteint une valeur bien plus élevée qu'ailleurs : le prix moyen est de \$169,00 par acre. L'état d'Illinois vient ensuite avec un chiffre de \$124,00; l'état de Californie atteint le chiffre de \$121,00 et l'état d'Indiana \$100,00. Dans l'état d'Alabama, la terre labouvable se vend à \$24,00 par acre et dans l'état du Mississippi à \$25,50.

Ces chiffres présentent un intérêt tout particulier cette heure où l'on agite la question d'offrir du terrain aux soldats américains démobilisés au cours de l'année dernière.

### **Resources of Armenia**

At the inaugural meeting of the British-Armenian Chamber of Commerce on April 27th in London, an address was delivered by the chairman on the commercial and economic importance of Armenia, from which the following statements have been taken :

The whole of Armenia abounds in mineral springs and deposits. Thirty or forty miles from Erzerum, in the environs of Hassan-Kaleh, there is naphtha in great quantities; the oil is procured by wrapping long poles in rags and dipping them in the wells. Under Turkish methods modern capital could not be attracted, as at Baku. Close to Hassan-Kaleh there are sulphur mines and extensive coal deposits. Numerous sulphur and iron springs occur in the vicinity of Erzerum. In the Kars district, near Kaghizman, there exist large deposits of salt, and in the same neighborhood there is found in enormous quantities a peculiar kind of vari-coloured stone resembling marble. This stone is so soft on winning that it can be cut with a knife; but it hardens with exposure. The environs of Olti are rich in black amber, which resembles anthracite in appearance, but possesses in all other respects the qualities of amber.

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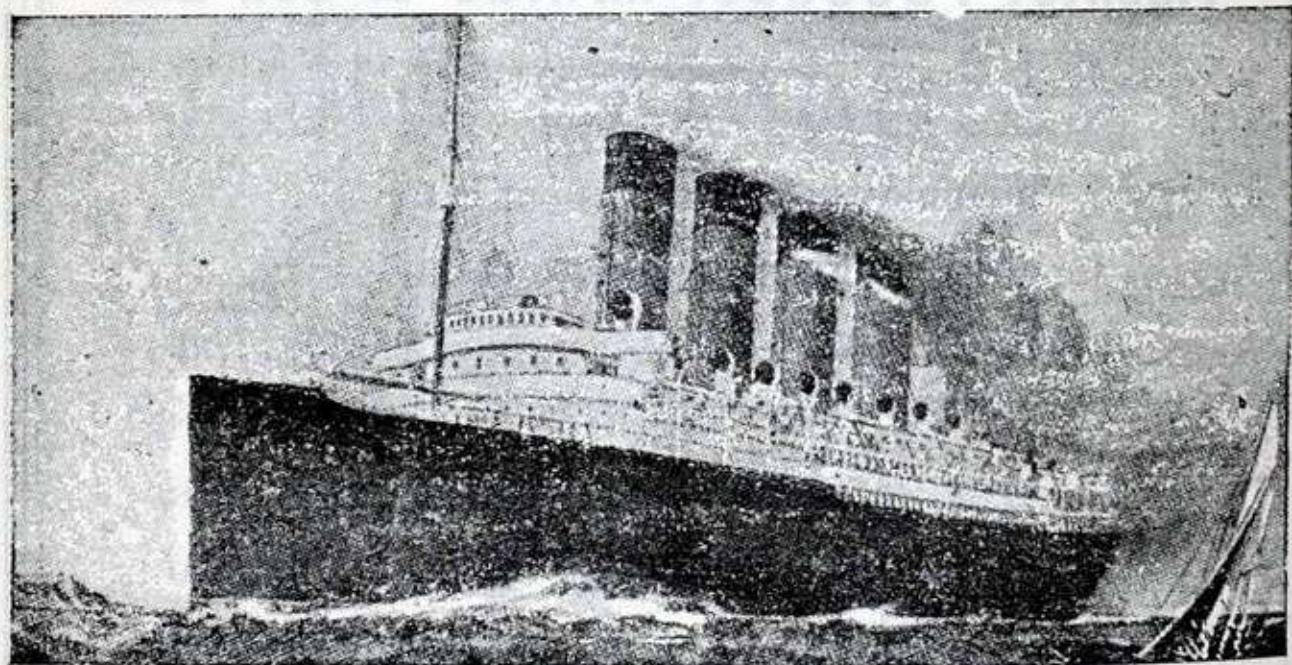
Telegraphic Address : **FOSCOLO-Constantinople**

Telephone : **PERA 1964.**

There are abundant naphtha springs in the Van district. In Kamakh in the Erzerum district there are salt deposits and coal seams, also mineral springs having a high temperature in winter, but very cold in summer. There are further salt deposits at Derjan, about 70 kilometres from Erzerum, but the richest of these deposits are to be found in the district of Mush—Armenia is so rich in salt that it is believed that it could supply all Europe and Asia. In the vicinity of Bitlis there is an antimony mine, from which the inhabitants obtain a yellow pigment and dyes. Between Bitlis and Diarbekir copper is mined; and, generally speaking, copper and iron are found in great abundance throughout the country. At Isbir and Kiskim there are also traces of ancient gold mines; Solomon was believed to have obtained the gold for his temple from this region. On the borders of Erzerum is

a very rich silver mine, worked by the inhabitants in a most primitive manner. It is called Gumush-Khaneh, « silver house ».

Armenia has well-watered pastures with rich and succulent grass; it is famous for its sheep, horses and cattle, the sheep being of the fat-tailed variety, and for its long-haired goats. The soil is fertile, the population thrifty and industrious. Fruit, including a peculiarly large kind of apple, flax, tobacco, cotton, rice and silk, are among the products: also a kind of wine, known as kharbert, which has a pleasant taste and fine aroma. It is a strong wine, half-way between madeira and sherry. Mush is regarded as the original home of honey. The wool work of the women is remarkable, and the men are splendid metal workers. The country would flourish if left undisturbed.



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## La Septième Assemblée du Commerce National avec l'Etranger

**On insiste pour que le Gouvernement des Etats Unis prenne des mesures pour le développement du commerce mondial.**

La Septième Assemblée du Commerce National avec l'Etranger se réunit à San Francisco, Californie, du 12 ou 15 mai. A la dernière session fut voté à l'unanimité le rapport suivant du comité général, embrassant les résolutions discutées pendant les sessions :

"Les Etats Unis comme nation créancière devait offrir aux autres nations l'occasion de pouvoir lui vendre raisonnablement et avantageusement leurs produits, et surtout les matières premières, qui ne pourraient pas nuire aux industries nationales des Etats Unis. a) De permettre la liquidation des obligations des nations débitrices. b) D'encourager l'échange des produits, vu que les dites nations se trouvent dans l'impossibilité de régler toutes leurs dettes en or. c) De fournir ainsi des cargaisons de retour pour notre flotte marchande, et d'empêcher la démoralisation de l'industrie et de l'échange en Europe.

### **"Encourager les producteurs**

"On doit prendre des mesures propres à encourager nos fabricants et producteurs à employer toutes leurs forces a) pour satisfaire aux besoins propres du pays, et b) de fournir un excédent pour la consommation étrangère, l'occupation de notre flotte marchande et l'approvisionnement des nations étrangères qui dépendent plus que jamais des Etats Unis pour les articles de première nécessité, ainsi que pour la restauration de leurs stocks épuisés pendant la dernière grande guerre. Subséquemment, pour l'extension des importations et exportations, il est important que a) les intérêts des producteurs soient généralement sauvegardés et maintenus sur une base juste et équitable; b) que la production soit poussée à son maximum pour que le retour à des conditions normales de la main d'œuvre et du coût de la vie soit possible; c) qu'il soit accordé à nos établissements de finance toute la protection et les facilités pour les aider dans leurs efforts d'étendre leurs services au commerce étranger, et engager les capitalistes américains à placer leurs capitaux en des valeurs étrangères en unissant leurs efforts, si c'est possible, avec les exportateurs, les banquiers, les manufacturiers, et d'autres producteurs de notre pays; d) qu'un plus grand nombre de maisons commerciales américaines s'étab-

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### **"Augmentation d'exportation."**

"Plusieurs sociétés furent organisées conformément à la loi Webb-Pomerene, ayant pour but l'extension des exportations américaines ; plus tard, c'est bien probable, qu'une législation supplémentaire soit nécessaire pour le développement du commerce national. Le Gouvernement doit adopter le principe de politique étrangère, de la réciprocité, c'est-à-dire, que toute entreprise américaine à l'étranger aurait droit de protection de la part du gouvernement étranger au même degré que les entreprises étrangères le reçoivent en Amérique du Gouvernement Américain.

### **"Flotte marchande."**

"Notre flotte marchande doit être convertie, aussitôt que possible, en propriété et opération privée, comme ça était prévu par la loi qui créait le Shipping Board (Bureau de Flotte Marchande). Nous insistons pour que cette législation soit votée le plus tôt possible pour que le tonnage appartenant au Gouvernement soit vendu à des prix uniformes basés sur les prix des chantiers américains. Les vaisseaux qui ne trouveraient pas un acheteur doivent être affrétés aux prix courants, et sans aucune restriction pour les routes de commerce.

"Par suite du nombre insuffisant de vaisseaux pour passagers pour les services du Pacifique et de l'Amérique du Sud, des mesures doivent être prises pour améliorer la situation en utilisant des navires maintenant les vaisseaux qui peuvent être affectés à ce service.

### **"Enquête sur la navigation."**

"Les investigations sur le système américain de navigation, que le Shipping Board s'était engagé de poursuivre, doivent être poursuivies incessamment en le complétant de manière que la flotte marchande américaine puisse concourir avantageusement.

"La construction des navires est devenue une industrie mondiale, et nous devons être en état de construire non seulement pour nos besoins mais aussi pour les besoins de l'étranger. La construction des vaisseaux américains représentait autrefois la plus importante rubrique de notre exportation, et rien n'empêche qu'elle ne reprenne sa place. Nous vendons des locomotives et wagons de chargement ainsi que des produits manufacturés sur tous les marchés du monde.

"Le navire est un article comme tout autre produit de la mécanique ; on devrait employer l'art et la main d'œuvre pour la

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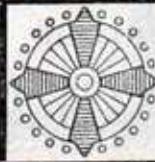
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construction des navires à exporter ainsi que pour la production des matériaux de constructions navales à exporter.

“La Convention estime que cet important accessoire pour le commerce étranger peut être mieux utilisé par l'entreprise privée. L'Etat et le Gouvernement Fédéral sont invités à prendre les mesures nécessaires pour que les incapacités causées par la non-conformité aux lois de l'Etat et la taxation excessive qui rend les compagnies d'assurances américaines incapables de concourir sur les marchés étrangers, cessent.

“Le vaste débouché que les Etats Unis offrent aux autres nations sur un pied d'égalité, la fourniture des matières premières américaines exportées sans être imposées et sans préférence, et le grand tonnage des marchandises qui s'offre à nos ports aux navires étrangers aux mêmes conditions qu'à nos propres navires, donnent à l'exportation et à l'importation américaine le droit à être traitées avec égalité sur tous les marchés étrangers.

“Pour garantir ce traitement d'égalité, le tarif américain indépendamment du principe sur lequel il est basé, devait prévoir des taxes additionnelles pour les importations des nations qui font une distinction par des tarifs ou des pratiques administratives contre leur commerce avec les Etats Unis.

### **“Révision du Tarif.**

“Pour assurer une recherche impartiale et scientifique de l'effet que les traités mondiaux, la révision des tarifs, et la création d'avantages nouveaux produiraient sur notre commerce, le Budget pour le maintien de la Commission de Tarif des Etats Unis doit être augmenté, et ses investigations soutenues par le Congrès et les hommes d'affaires.

“L'efficacité d'un transport intérieur par chemin de fer ou par voie fluviale est un facteur aussi important que la navigation en pleine mer. C'est absolument nécessaire qu'une politique publique saine soutienne que les chemins de fer doivent être administrés par les compagnies privées. Le développement continual des voies fluviales est nécessaire pour la perfection de routes commerciales économiques.

### **“Câbles et courrier.**

“Les communications avec l'étranger se trouvent dans une situation intolérable. Les retards causés par les dépêches et le courrier avec l'étranger embarrasse le commerce et augmentent énormément le coût et les risques en affaires. Des câbles supplémentaires et l'extension du télégraphe sans fil sont d'une nécessité absolue.

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"L'extension de notre commerce avec l'étranger peut être beaucoup facilité par l'organisation des Chambres de Commerce à l'étranger, et par des sections étrangères de nos organisations commerciales du pays. Une aide efficace a été rendue déjà par des organisations en encourageant des relations réciproques, par des arbitrages commerciaux et l'adhésion de ces nations à des meilleures pratiques commerciales.

"L'organisation des zones étrangères dans les principaux ports américains, où les produits de tous ces pays pourraient être rassemblés, classifiés, fabriqués, et réexpédiés à ces pays, aurait une grande importance en ce qu'elle donnerait de plaines cargaisons de deux côtés, ce qui est un facteur essentiel pour le succès d'une nouvelle flotte marchande américaine.

"Il est à souhaiter que le département des Postes se rende compte de l'importance qu'il y aurait pour le commerce d'un service de colis postaux rapide et sûr, et l'activité de ce département doit continuer jusqu'à ce que le service soit assuré avec toutes les nations et toutes les colonies.

### **"Service consulaire**

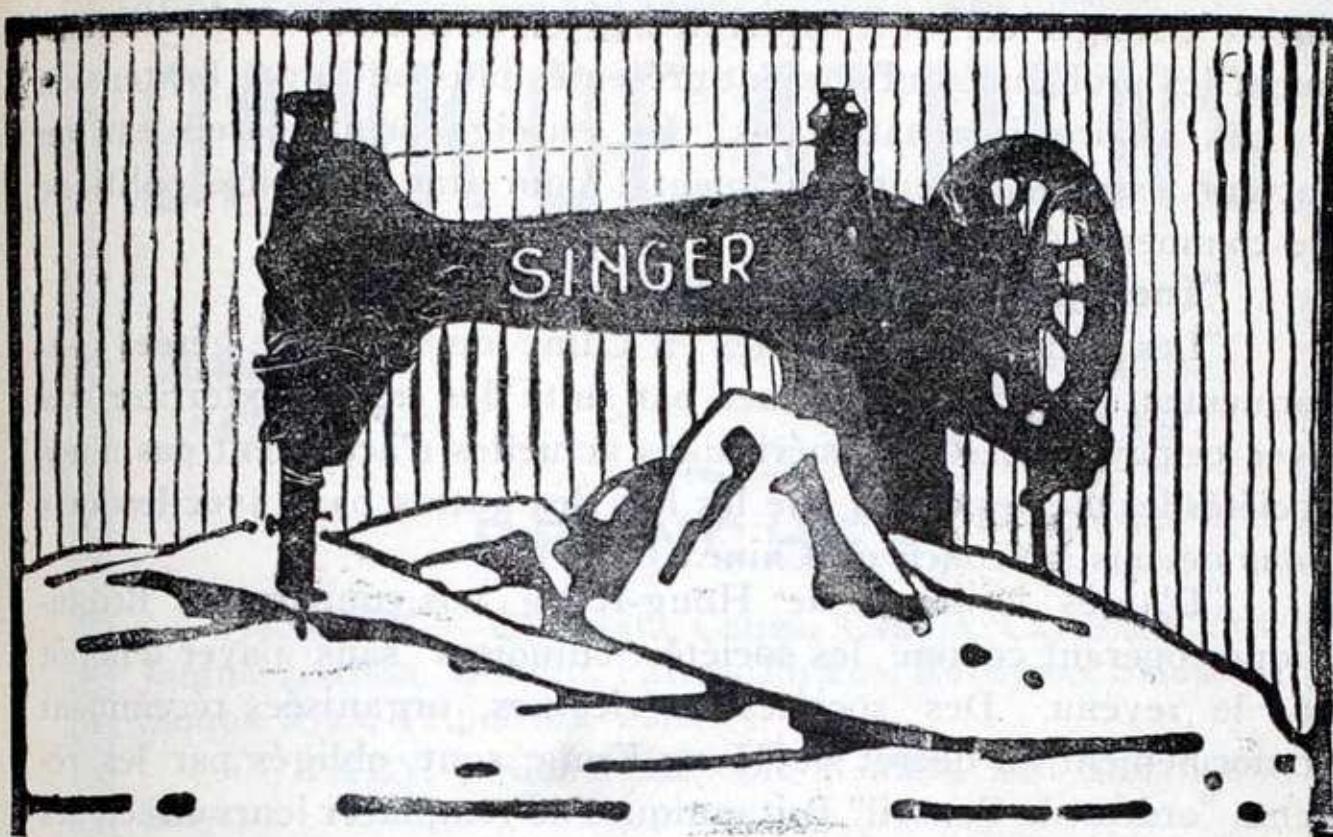
"Le Gouvernement doit avoir dans tous les pays une représentation à la hauteur et compétente et surtout pour les nations nouvellement créées après la guerre, ses représentants doivent être largement rétribués et on doit leur fournir l'habitation et les moyens pour un service efficace.

"Des lois doivent être votées organisant le service diplomatique et consulaire sur une base qui attirera des jeunes gens ambitieux et compétents pour en faire leur vocation permanente.

"La fonction de l'attaché commercial et du commissaire commercial du Bureau de Commerce National et Etranger devrait être permanent avec une rétribution équitable et le service même devrait être agrandi.

"Le service étranger doit être réorganisé de façon à éviter le gaspillage d'effort et pour encourager l'activité nécessaire pour le développement de notre commerce étranger. Nous ne pouvons pas attendre de nos agents commerciaux et représentants officiels de contribuer sérieusement à l'extension de notre commerce que si toutes ces personnes sont douées de connaissances précises des marchés étrangers, connaissant pratiquement les langues du pays et bien au courant des conditions économiques, sociales et politiques dominantes dans ces pays.

"La Convention, par conséquent, insiste sur la nécessité qu'il y a de donner aux jeunes gens une éducation scientifique du com-



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merce étranger ce qui les aiderait à lutter et à résoudre intelligemment les problèmes qui seraient présentés plus tard avec l'extension de nos affaires internationales. Un enseignement pareil est un facteur essentiellement fondamental pour une heureuse politique de commerce étranger.

### **"Incorporation Fédérale"**

"Les sociétés américaines en Chine doivent être gérées conformément aux lois américaines, par suite des traités exterritoriaux avec ce pays. Les lois américaines actuelles n'accordent pas à nos sociétés les mêmes droits que les lois des autres pays avec lesquels nous devons concourir en Chine."

"D'après le décret de Hong-Kong nos concurrents Britanniques opérant comme les sociétés chinoises sans payer d'impôt sur le revenu. Des sociétés américaines, organisées récemment conformément au décret de Hong-Kong, sont obligés par les récents "ordres de Conseil" Britanniques de remplacer leurs directeurs par des Britanniques."

"Si les projets qui sont discutés devant le Congrès sont votés, ils permettront à ces sociétés de se placer de nouveau sous la protection du drapeau américain, et encourageront ainsi la formation en Chine des nouvelles entreprises pour le développement du commerce étranger."

"Ces projets prévoient l'incorporation fédérale et aideraient les sociétés américaines à concourir avec les sociétés des autres nationalités sur un pied d'égalité en ce qui regarde l'impôt."

Un traité de paix qui doit être signé incessamment, doit sauvegarder tous les principes fondamentaux du Gouvernement Américain, qui protègent les droits des citoyens américains."

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## The Turkish Treaty

*The following clauses have been selected from the official summary of the Treaty presented to the Turkish delegates at Paris on May 11th:*

### Economic Clauses.

Commercial relations between the Allies and Turkey will be regulated, generally speaking, by the Capitulatory *Régime*, which is reestablished in favour of the Allies who enjoyed it before the war and extended to the other Allies. The rate of Customs duty is to be that fixed in 1907 i. e. 11 per cent. *ad valorem*. Wide powers are, however, given to the Financial Commission set up under the Treaty to authorize modifications of import duties, the imposition of consumption duties, the application to Allied subjects and their property, of taxes imposed on Turkish subjects and their property, and the imposi-

tion of prohibitions on importation and exportation. Such action can only be taken after six months' notice in each case to all the Allies.

The provisions with regard to the recognition of shipping documents and of the flags of new States, with regard to unfair trade competition, and with regard to pre-war multilateral and bilateral treaties, and with regard to the protection of industrial, literary, and artistic property follow the general lines of the corresponding articles in former Treaties of Peace.

As in the case of previous Treaties of Peace the Allies reserve the right to liquidate Turkish property in their territories and to hold the proceeds as a pledge for the payment by Turkey of compensation for damage to Allied property in Turkey during the war and the settlement of pre-war private debts. So far as the claims against the Turkish Gov-

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ernment are not satisfied from this source they are to be met in accordance with the financial clauses from any surplus available of Turkish revenues from time to time. It should be mentioned that in the case of territory detached from Turkey by the Treaty the right to liquidate is limited to the property of Turkish companies and does not extend to the property of Turkish individuals.

The Treaty contains provisions for enabling the Allies, if they think fit, to eliminate German, Austrian, Hungarian, or Bulgarian economic penetration in Turkey, by requiring the Turkish Government to liquidate the property of the nationals of those countries in Turkish territory and by themselves liquidating it in territory detached from Turkey. In both cases the general principle is that the proceeds of the liquidation shall be paid to the owners, except where property was Government property, in which case they will be paid to the Reparation Commissions set up under former Treaties of Peace.

Special provisions are included in order to enable the acquisition of the property of Railway Companies under German control. In detached territories the disposal of such property will rest with the Government controlling such territories. In Turkey itself the Financial Commission will have the disposal of it, the price being fixed by arbitration. In both cases the proceeds of sale will be distributed by the Financial Commission to such neutrals as are entitled to a share thereof, the share of Germans, Austrians, &c., being paid over to the respective Reparation Commissions.

The complicated provisions of former Treaties for the settlement of pre-war debts through clearing houses have not been repeated, the only provision with regard to the

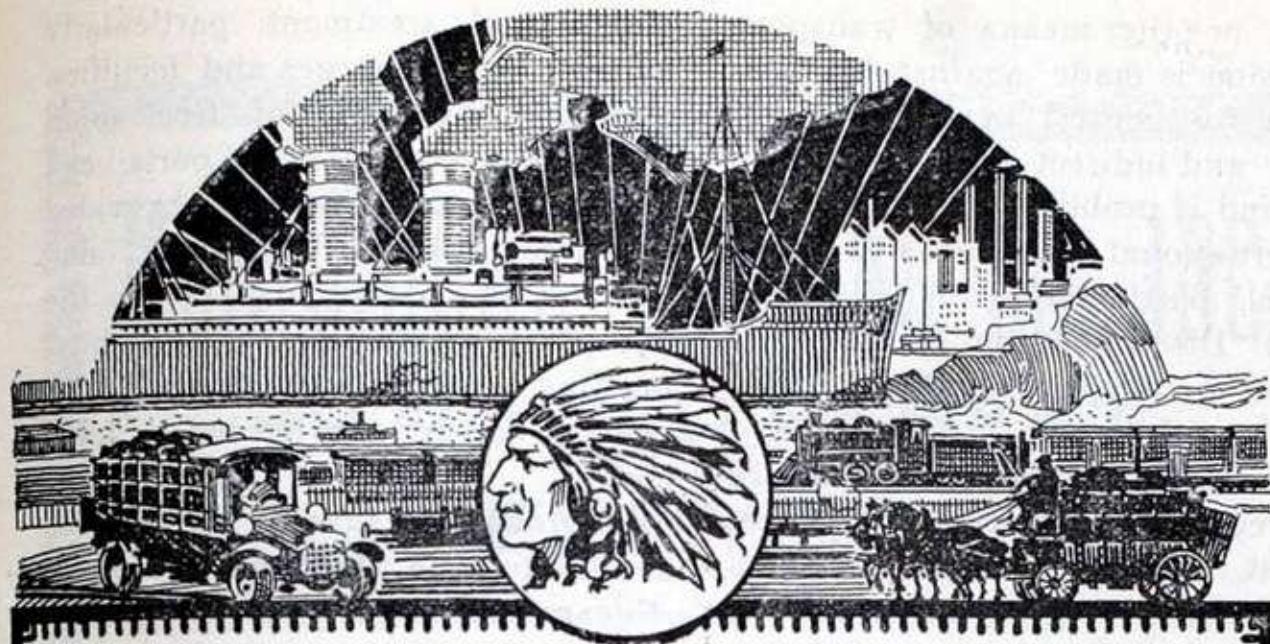
settlement of such debts being one which fixes the pre-war rate of exchange for the purpose of the settlement of all debts between Turkish subjects in Turkey and Allies not resident or carrying on business in Turkey.

As regards pre-war contracts between Allies and Turks the general principle is to maintain or dissolve them and to decide any question relative thereto according to the law of the particular Allied country concerned in each case. The detailed provisions relative to particular descriptions of contracts follow those in the preceding treaties.

Provisions are included in the treaty for safeguarding the interests in Turkey of Allies who hold pre-war concessions from the Turkish Government. Concessions granted by the Turkish Government during the war need not be recognized by the Allies in detached territories, whilst other provisions enable new States placed under a mandate to put an end to pre-war concessions if thought desirable in the public interest on payment of equitable compensation to be fixed by arbitration. For this purpose, and for the purpose of all other economic clauses, Turkish companies which were actually under Allied control before the war are treated as Allied nationals.

#### **Ports, Waterways, and Railways**

Turkey is required to grant freedom of transit and national treatment to persons, goods, vessels, rolling stock, &c., coming from or going to any Allied State and passing in transit through Turkish territories. Goods in transit are to be free of all Customs or other similar duties. Rates of transport are to be reasonable, and no charges or facilities are to depend directly or indirectly on the ownership or nationality of the



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vessel or other means of transport. Provision is made against discrimination by control of transmigrant traffic and indirect discrimination of any kind is prohibited.

International transport is to be expedited, particularly for perishable traffic. Discrimination in transport charges or facilities against Allied ports is prohibited.

The following Eastern ports are declared to be of international interest, but, subject to any provisions to the contrary, the régime laid down does not prejudice the territorial sovereignty :

Constantinople, from St. Stefano to Dolma Bagtche, Haidar-Pasha, Smyrna, Alexandretta, Haifa, Basra, Trebizond, and Batum.

The nationals, goods and flags of all States members of the League of Nations are to enjoy complete freedom in the use of these ports, and they are to be accorded absolute

equality of treatment, particularly as regards all charges and facilities.

Provision is made for "free" zones in the above mentioned ports, and adequate facilities are to be provided for trade requirements without distinction of nationality. With the exception of a small statistical duty, no Customs duties or analogous charges are to be levied in the "free" zones.

In order to insure to Turkey free access to the Mediterranean and Aegean Seas, she is accorded freedom of transit over the territories and in the ports severed from the former Ottoman Empire. Turkey is also granted a lease in perpetuity subject to determination by the League of Nations, of an area in the port of Smyrna, which is to be placed under the general régime of "free" zones.

Free access to the Black Sea by the port of Batum is accorded to Georgia, Azerbaijan, Persia, and Ar-

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menia; and Armenia is granted similar facilities in respect of the port of Trebizond, in which port she obtains a lease of an area on similar conditions to those which apply to Turkey in the case of Smyrna.

### Railways.

The railway clauses provide that, subject to the rights of concessionaire companies, goods consigned from or to Allied States, to or from Turkey, or in transit through Turkey, are entitled generally to the most favourable conditions available.

Certain railway tariff questions are dealt with.

When a new Railway Convention has replaced the Berne Convention, it will be binding on Turkey; in the meantime she is to follow the Berne Convention.

Turkey is to cooperate in the establishment of passenger and luggage services, with direct booking between Allied States over her territory, under favourable conditions, as well as emigrant train services.

Turkey is required to fit her rolling stock with apparatus allowing of its being incorporated in Allied goods trains, and *vice versa*, without interfering with the brake system. Provision is made for the handing over of the installations of lines in transferred territory, and of an equitable proportion of rolling stock for use therein.

As regards lines, the administration of which will, in virtue of the present Treaty, be divided, allocation of the rolling stock is to be made by agreement between the administrations taking over the several parts thereof. Failing agreement, the points in dispute are to be settled by an arbitrator designated by the League of Nations.

A standing conference of technical

representatives nominated by the Governments concerned is to be constituted to agree upon the necessary joint arrangements for through traffic working, wagon exchange, through rates and tariffs, and other similar matters affecting railways situated on territory forming part of the Turkish Empire on August 1, 1914.

As a temporary arrangement, Turkey is to execute instructions given in the name of the Allies as to transport of troops, material, munitions, &c., transport for revictualling of certain regions, and re-establishment of normal transport.

Turkey is required to subscribe to any General Convention regarding the international *régime* of transit, waterways, ports, or railways, which may be concluded with the approval of the League of Nations, within five years.

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## BULGARIA'S ECONOMIC NEEDS.

(From "The Near East")

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The capital employed in the weaving and other industries is solely Bulgarian. Much greater progress could be looked for if business men had at their disposal larger capital. Apart from the weaving industry there are some factories for food products and beer, chemical products, skins, metals, etc. The motive power employed in most of these factories is water. Electricity is, however, coming more and more into use; water power is abundant, and can be utilised for industry and especially for the production of electricity for lighting the large towns. There is no doubt that if foreign capitalists would interest themselves in indus-

trial developments they could count upon excellent results.

It is only comparatively recently that the mines of Bulgaria, which apparently played an important rôle in ancient times, have been exploited. The Government, apart from the coal mines which are worked by the State, has granted concessions for some dozens of coal and coppermines. Concessions have been granted also for manganese, iron, zinc, etc. Deposits of these minerals have been found to a considerable extent, but they remain unexploited for lack of capital and foreign engineers. The mines in use often cannot give the desired yield because they are in inexperienced hands. For greater development it would be absolutely necessary to have recourse to foreign capital, and to apply modern technical methods.

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belong either to the State, to communes, or to private proprietors. The forest industry has hitherto been of little importance. If capital and personnel having the requisite technical knowledge were available there would be a great future for the industry. At the present time the forests are only utilised to obtain supplies of timber for building purposes, a great part of which is exported, especially to Turkey, wood for fuel and for charcoal making.

### Trade Before the War.

Before 1907, and especially during the period from 1900 to that year, exports exceeded imports. After 1907 up to the Balkan War the converse was the case. The figures for 1912, for instance, were : Imports, 213,000,000 levas; exports, 156,000,000 levas. From the facts already given it is easy to understand that since the Armistice imports have greatly exceeded exports.

In 1912 Austria occupied the first place among countries sending merchandise to Bulgaria with 24 per cent. of the above mentioned figures, followed by Germany with 20 per cent. Great Britain occupied the third place with 14 per cent., while France's share was only 6½ per cent., and America's 2 per cent. As regards exports, Belgium was first with 28 per cent., then came Germany with 17 per cent., Turkey and Great Britain with 11 per cent., each, and Austria-Hungary with 10 per cent. The remainder of the exports was divided among other countries. As will be seen, Great Britain was third in both cases.

Since the European war Bulgaria has imported articles of the first necessity, such as all kinds of cloth, linen, flannels, cotton and woollen thread, hats, food products of all kinds—chiefly oils, sugar, olives, sardines, etc., chemical products—caustic

soda, sulphate of copper, etc.—iron-mongery, tanned skins, and shoes. The countries from which these commodities have been obtained have been Italy, Great Britain, Greece, Turkey and Asia Minor, and America.

On the other hand, attar of roses, opium, tobacco, and timber have been exported to Italy, Greece, and America, and very little has gone to other countries. The export trade would have developed greatly after the war if it had not been handicapped by the question of exchange. With a view to improving the exchange, a new State institution, the "Centrale des Devises," was established soon after the Armistice. The long war having prevented exports, Bulgarian merchants, on endeavouring to resume business transactions abroad, lacked foreign exchange, and could only pay for goods in levas. Italian traders were the first to accept payment in levas and to send their goods on consignment. Little by the little, with the sale of produce, merchants obtained foreign exchange, and, aided by the Centrale des Devises, were in a position to make purchases abroad.

Trade in cereals promises to recover. The crop of last year is not yet sold. If the amount required for local consumption is deducted, there remains a considerable quantity for export. There was established lately a new institution, called the Consortium, for the export of cereals and their products, which has charge of the sale of cereals abroad.

The cargoes of merchandise imported and exported are carried solely by the merchant services belonging to the different foreign shipping agencies. According to the statistics for 1912 the ports on the Black Sea were visited during that year by 2,223 steamers and 3,080 sailing vessels,

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which brought about 304,000 tons of merchandise and 52,000 passengers. The same vessels left with 432 tons of merchandise and 56,000 passengers. It will be seen that sailing vessels played an important part in the carrying trade. That is explained by the fact that they are found more convenient for small shipments in the Black Sea, the Sea of Marmora and the Aegean.

Navigation on the Danube has considerably increased. During 1912 the ports of that river in Bulgaria were visited by 8,900 steamers, 368 sailing vessels, and 3,700 barges, which brought 270,000 tons of merchandise and 230,000 passengers. The same vessels left with 342,000 tons and 211,000 passengers. The rivers in Bulgaria are not navigable. The Bulgarian merchant service is absolutely insignificant. Its total tonnage scarcely amounts to 15,000 tons. The shipping lines serving Bulgarian

ports are:—The Johnston Line, the Deutsche Levant Line, the Holland-America Line, Fraissinet, the Messageries Maritimes, and [the Lloyd-Triestino.

#### **The Exchange Problem.**

When the Armistice was signed Bulgaria found itself in a deplorable position. Its economic life had been completely paralysed during the last few years, and the export of its produce developed very slowly after the Armistice; while the import of essential commodities, of which there was a great need, increased day by day and has far surpassed exports. Hence the depreciation of the leva. The efforts of the Government to improve the exchange have met with every possible support on the part of the business community. Thus, in response to an appeal from the State, exporters of attar of roses, opium and other commodities, placed their en-

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tire production at the Government's disposal. Exporters of tobacco, skins, and other products have made sales in Italy, America, and of late in Holland.

The only means of improving the exchange is by increasing exports, and the country is fortunate in having at its disposal large stocks of tobacco, cereals, and attar of roses. It is believed and expected that very soon the export of cereals will be commenced to Great Britain. The profit that Bulgarian commerce will derive from exports to England will contribute greatly to the improvement of the exchange. It may be anticipated that henceforward Bulgarian produce should have a larger market in England, and similarly that English merchandise will find an excellent opening in Bulgaria. It has to be admitted that before the war other European powers, notably Germany and Austria-Hungary (faithful to their motto of "Drang Nach Osten"), employed every means to obtain the monopoly—so to speak—of certain imports into Bulgaria and of Bulgarian products for export. Thus they established in Bulgaria banks, companies, exhibitions of commerce and industry, schools, libraries, etc., and spared no effort to gain the market.

Is it not surprising that up to the present not a single English bank is to be found in Bulgaria, while the Central Powers have some dozens of financial institutions there? For the establishment of permanent relations with Bulgaria in the future it will be necessary for bankers to interest themselves in the country, and to found, in association with Bulgarian capital, banks, houses for import and export, etc.—briefly, to make popular by these institutions the creation of closer relations.



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## Prices and Salaries in the Levant

(From "The Orient"—April 7)

The table given on another page\*) showing the increase in the cost of living in Constantinople since the pre-war days will be a revelation to many who have not been living here during this time. Without taking into consideration the depreciation of the currency, the average cost has risen to fifteen times what it was in July, 1914. But as the lira in paper is worth only one fifth of the gold lira the true difference is an average of three times the former cost. This represents a drop of several percent. since the close of the war, when prices were many times higher than they are even now. The present prices bear the heaviest on the person living on a salary, for the average salary has by no means kept

pace with this upward flight. We have yet to hear of any concern which is paying its employees anything like three times the gold value of 1914 salaries. There are doubtless persons who are making big money out of the present high prices; but the poor are poorer as a result, and the salaried man is at his wits' end. This applies to most of those connected with the educational and philanthropic establishments in the city. The trustees of such institutions have done what they could to meet the extraordinary conditions of today; yet there is a limit to their resources in the homeland. Would that the great American public might understand just how things are, over here, and be more than ever generous in their support of such societies, realizing of what great value to this poor land is the presence and influence in just this emergency of their representatives out in this country.

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The figures given in the table are the most reliable that could be secured, for the Ottoman Public Debt is a foreign organization that has access to all the figures available anywhere.

) See page 498 for similar table.

## New Cotton Fields in Mesopotamia

(From the London Morning Post)

The British Cotton Growing Association recently sent a deputation to Mesopotamia to survey the country there and to report as to its value for cotton growing. The report was satisfactory, and it is now proposed to set up a number of model plantations which will serve the purpose of seed and demonstration farms.

The possibilities of Mesopotamia for cotton growing are said to be very considerable, but its potentialities

have yet to be investigated and put to the test to decide whether cotton growing can be established there on a commercial basis. The rainfall is so small that the summer cultivation of the country must depend entirely upon irrigation.\* Mesopotamia, it is said, differs from Egypt as regards the conditions under which the work of irrigation will have to be carried out. The irrigation system is dependent not on a single river with a well defined and permanent course, like the Nile, but on two great rivers, the Tigris and the Euphrates, meandering through a wide plain in very ill-defined and frequently changing courses, with many tributary branches and cross connections.

Sir Willian Willcocks states that Mesopotamia is the home of peren-

\* Illustration on page 473: Ancient Method of Irrigation in Mesopotamia

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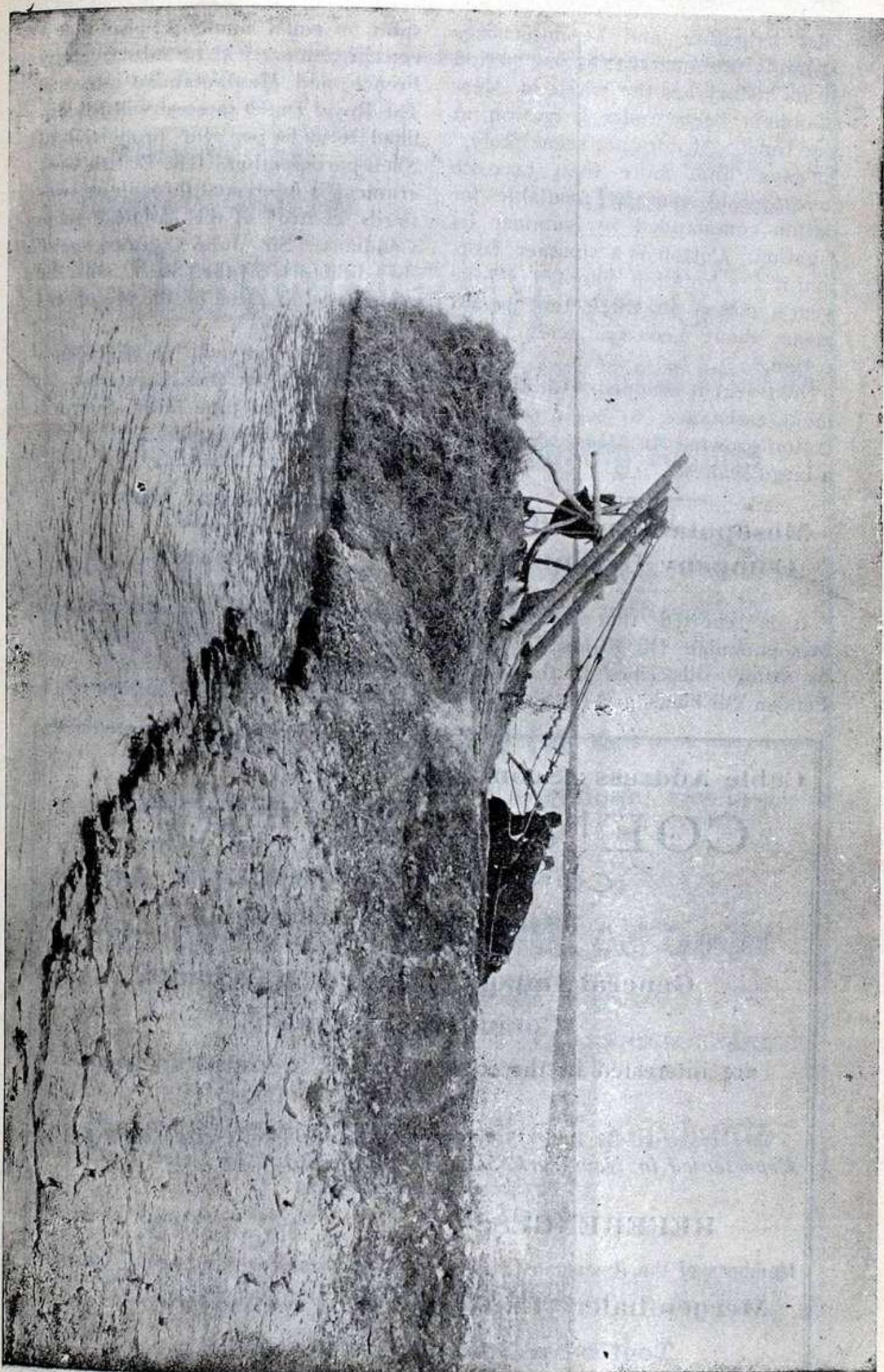
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Telephone: PERA 229, 1551, 1553.

First Class Trade References.



nial irrigation, and he emphasizes strongly the fact that at no period in its history has the whole of Mesopotamia been under irrigation at one time. "It does not seem likely," he says, "that more than 3,000,000 acres would ever be available for cotton commanded by summer irrigation. Cotton is a summer crop, and if the rotation adopted is one year's cotton in three that would mean about 1,000,000 acres under cotton."

Next year it is hoped, with Government assistance, to begin work on cotton growing in Mesopotamia on a large scale.

### Mesopotamian Oilfields Company Organizing

It is reported that the capital of Mesopotamian Oil Fields, Ltd., will be mainly subscribed by the Anglo-Persian Oil Fields and the Shell Tran-

sport in equal amounts; also that a certain amount will be subscribed by French and Mesopotamian interests. The Royal Dutch interest will be confined to its 60 per cent proportion of Shell participation. The British Government is interested through its two-thirds control of the Anglo-Persian Company. Sir John Cowans, one of the directors of the Shell, will be managing director of the Mesopotamian Company.

The agreement will certainly show a predominantly British interest. It is expected that pipe lines alone will absorb £3,000,000 capital

### Commercial Report

#### Rumania

The recent rainfalls have done much good to young plants and prospects are more hopeful with regard to this year's crops. The

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Twenty-third Edition

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Government has meanwhile permitted the exportation of nearly 550,000 tons of corn, barley, rapeseed and beans under the control of the state. The government practically is in partnership with the exporters and the privilege of exporting grain will fall to a comparatively few firms. The steamers that have been coming up the Danube with general cargo have been accepting a low freight rate to the Mediterranean and the west ports of the continent. The last rate was Lstg. 2.5 per ton for corn.

**SULINA BAR.** The depth of water in the river channel remains at about 22 feet, but the bar at Sulina is a very serious question. The draft of water at the mouth of the river at present is 20 feet. Dragging operations will make some improvement to the extent of 1½ feet, and these are urgent to prevent a lower draft. A very essential undertaking which

the European Commission of the Danube will have to face is the building of new break-waters.

### **Yugo-Slava**

From Belgrade it is reported that the prospects for harvest throughout the entire kingdom are excellent. Wheat especially is abundant, and the returns will be very much beyond home needs. Prospects of export have already had an influence upon the exchange. The quotations on the dinar, which were 380 to 100 francs three months ago, are now 130.

### **Bulgaria**

In the future the Bureau for the Control of the Exchange and the customs authorities will restrict the exportation only of Bulgarian banknotes, gold and silver; stocks, bonds, &c., may be freely exported.

## **NAVIGAZIONE A VAPORE**

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Désire se mettre en communication avec des négociants en tabac et cigarettes

**NOTA.**— Les réponses aux offres doivent être envoyées directement aux adresses mentionnées ci-dessus.

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## TABLES OF WEIGHTS AND MEASURES

## Weights

Turkish	English	Metric
1 oke (400 drams)	2.8264 lbs (pounds)	1.282 kilogram
1 batman (6 okes)	16.958 lbs	7.692 kgs.
1 kantar (44 okes)	124.3616 lbs	56.4 kgs.
1 tcheki (176 okes)	497.446 lbs	225.6 kgs.

English	Metric	Turkish
1 lb	.4536 kg	.3538 oke
1 cwt (112 lbs)	50.8028 kgs.	39.6263 okes
1 ton, long (2240 lbs)	1016.047 kgs.	792.527 okes

Metric	Turkish	English
1 kilogram	.78 oke	2.2046 lbs
1 quintal (100 kgs.)	77.9845 okes	1.968 cwt (hundred weight)
1000 kilos	779.845 okes	2204.6 lbs

## Linear Measures

Turkish	English	Metric
1 endazeh, pic (silk)	25.555 inches	.64908 metre
1 arshin (cloth)	26.96 ,,	.68477 ,,
1 arshin (old, land)	29.8368 ,,	.7577 ,,
1 arshin (new)	39.3709 ,,	1.00 ,,

English	Metric	Turkish
1 yard (3 feet or 36 inches)	.91438 metre (new arshin*)	1.40868 endaze, 1.33524 arsh. cloth; 1.20672 old arsh.
1 mile (5280 feet)	1.6093 km.	2123.8272 old arsh.

Metric	Turkish	English
1 metre (new arsh.)	1.46 arsh. (cloth); 1.31978 old arsh.	39.37 ins.
1 kilometre	1,319.78 old arsh.	.62137 mile

## Square Measures

Turkish	English	Metric
1 sq. arshin (old, land)	6.1794 sq. ft.	.5741 sq. m.
1600 sq. arshins or	9887.04 sq. ft. or	918.56 sq. m. or
1 old deunum	.2269752 acre	.36743 new deunum**

English	Metric	Turkish
1 sq. in.	6.4516 sq. cm.	.001123 sq. arshin
1 sq. ft. (144 sq. ins.)	.092903 sq. m.	.1618 , , "
1 sq. yard (9 sq. ft.)	.836126 sq. m.	1.4563 , , "
1 acre (4840 sq. yds.)	.40468 hectare	4.4054 old deunums
1 sq. mile (640 acres)	259.02 , ,	2819.456 , , "

Metric	Turkish	English
1 sq. m.	1 sq. arsh. (new) 1.74 sq. arsh. (old.)	10.764 sq. ft.
1 are (100 sq. m.)	1 sq. evlic	119.6 sq. yds.
25 ares	1 deunum (new) 2.7216 deunum (old)	.61778 acre
1 hectare	1 djerib 10.8864 , ,	2.4711386 acrs

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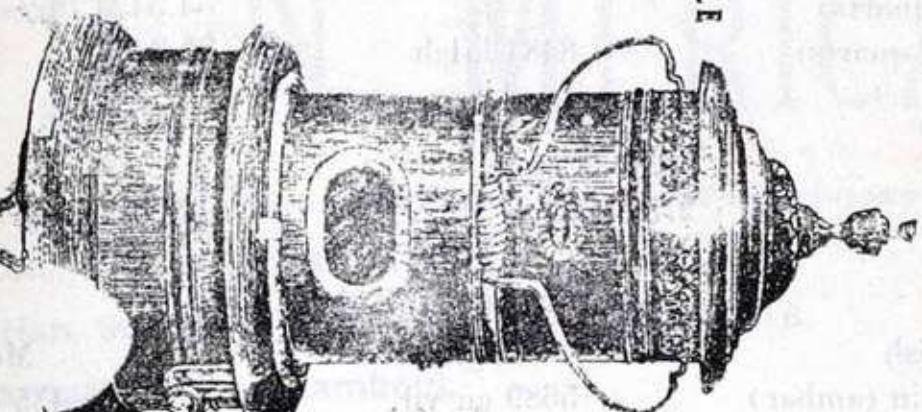
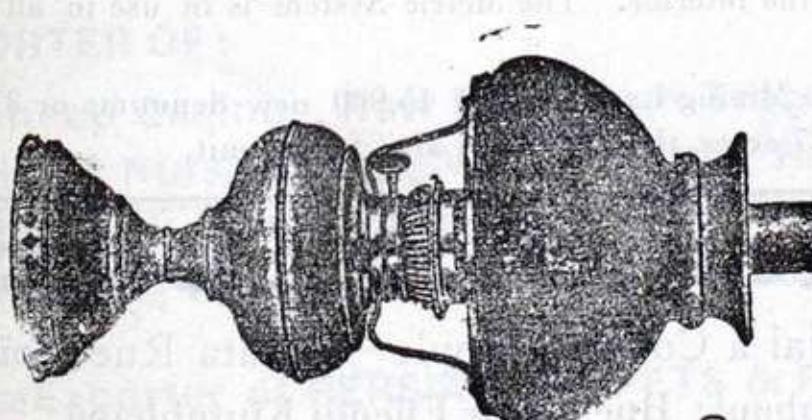
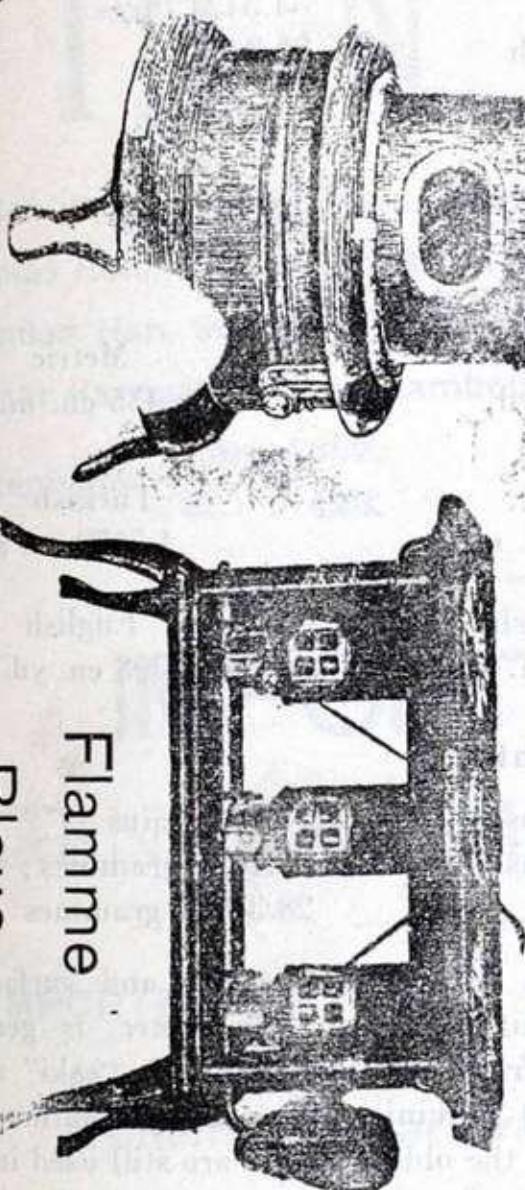
Levant

"Lampes Rayo" du

Levant

Flamme

Bleue



**Measures of Capacity**

Turkish	English	Metric
1 kileh	1.18 bushel	43 litres
English	Turkish	Metric
1 quart (2 pints)	—	1.13586 litre
1 gallon (4 quarts)	—	4.5434 litres
1 bushel (32 quarts)	.8484 kileh	36.347 ,,
Metric	English	Turkish
1 litre	.88038 quart	—
1 hectolitre	2.75 bushels	2.325 kilehs

**Measures of Volume**

Turkish	English	Metric
1 cubic arshin (ambar)	.5689 cu. yd.	.435 cu. m.
English	Metric	Turkish
1 cubic yard	764537 cu. m.	1.7579 cu. arsh.
Metric	Turkish	English
1 cubic metre (stere)	2.2993 cu. arsh.	1.308 cu. yd.

**Weights**

1 muscal (attar of roses)	1½ drams	74.171 grains
1 ounce (oz.)—Apothecary	480 grains	31.1035 grammes ;
1 ,,, Avoirdupois	—	28.34954 grammes

\*) Note 1—The new Turkish measures of weight, length, and surface are based on the Metric System. The new unit of length, the metre, is generally designated "yeni" arshin to distinguish it from the old unit, the "eski" arshin. In all the ministries and other government administrations in Constantinople the Metric System is today in practice, though the old measures are still used in some of the provinces of the interior. The Metric System is in use in all the Balkan States.

\*\*) Note 2—The Mining Law fixed at 15,000 new deunums or 3750 hectares, equivalent of 9266.77 acres, the maximum area for permit.

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## Trade Possibilities in Palestine.

(From report of Consul Otis A. Glazebrook, Jerusalem)

Although the Palestine market is limited and the bulk of the imports and exports are handled through jobbing houses in neighboring territory or in Europe the country is capable of large development which in time will make it worth the attention of American business men.

The principal goods that could be supplied by the United States for this district are:

Agricultural machinery and implements; building materials, including iron bars, sheets, beams, timber, cement, paints, etc.; caustic soda; clocks and watches; coal and briquets; cotton goods of all kinds; drugs and patent medicines; flour, sugar, coffee, rice, and other colonial products; hardware and tools; iron

bedsteads; leather (sole and upper, including box calf and glazed); lubricating oils, paraffin, candles, etc.; motor cars and trucks; oleo oil, cocoanut oil, margarine, and canned goods; paper, including writing, printing, and wrapping; pearl waste; shoes and other footwear; typewriters and office furniture; wagons and parts.

Heretofore the rather hard business terms and conditions of the United States have not been well understood in Palestine, in view of the long credits granted by European competitors. The great distance separating Palestine from the United States and the lack of direct steamship connection have been the greatest drawbacks to an effective trade between the two countries. Palestine's trade is yet in its infancy, so that orders may not be large at the start. If such business is rejected by Americans it will be left for mer-

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chants of other nationalities who have a good prospective of the future and will nurse th's business and prepare it for more substantial returns when it has been developed.

## Foreign Trade of Egypt for Last Year.

(*Bureau of Foreign and Domestic Commerce.*)

The value of imports into Egypt for December, 1919, amounted to 6,450,319 Egyptian pounds, an increase of 2,018,078 Egyptian pounds, or approximately 45 per cent over the same period in 1918. (The normal value of the Egyptian pound is \$4.9431 U. S. currency.) Exports for December, 1919, were valued at 16,392,904 Egyptian pounds, the increase over the same period in 1918 reaching 12,235,705 Egyptian pounds. Imports for the entire year of 1919 were less than in 1918, the amounts being, respectively, 47,409,717 and 51,155,306 Egyptian pounds. Exports for 1919, however, showed an increase of 30,518,301 Egyptian pounds, or over 67 per cent more than those for the year 1918, amounting in 1919 to 75,888,321 Egyptian pounds.

Considering the trade only for the entire years, the United Kingdom furnished almost 53 per cent of the imports for 1918 (£ E. 27,077,635) and a trifle over 46 per cent (£ E. 21,840,957) in 1919, and took over 68 (£ E. 30,542,834) and 53 (£ E. 40,222,821) per cent, respectively, of the exports from Egypt. British India, which took second place in imports in 1918, dropped to fifth place in 1919, being preceded in the latter year by the United States, Italy, and France. In the matter of imports the United States showed an increase of over 488 per cent., from £ E. 491,326 in 1918 to £ E. 2,889,749 in 1919. Exports to France for 1919 increased approximately 185 per cent over those for 1918; to Italy, approximately 45 per

cent; to Japan, over 91 per cent; and to the United States approximately 290 per cent., from £ E. 4,286,318 in 1918 to £ E. 16,714,079 in 1919. The increased value of imports and exports does not represent a corresponding increase in volume of trade, but was due in part to enormously increased prices. Increases in the foreign trade of Egypt with the United States were due in part, however, to direct steamship connection during 1919. It is undoubtedly true that in previous years part of the foreign trade of Egypt accredited to other countries consisted of transshipments, the country of origin in some cases being the United States.

During the years 1918 and 1919 the class "Yarns and textiles" took first place in imports, such imports in 1918 being approximately 43 per cent of the total imports and in 1919, 40 per cent. The class "Wood and coal" imports for 1918 was approximately 15 per cent of the total, but only 8 per cent in 1919. Imports of "Spirits, beverages, and oils" were fairly stable, being approximately 9 per cent for each year. The class "Chemical and medicinal products and perfumery" showed the largest increase in 1919, of 1,411,445 Egyptian pounds. Imports of this class in 1918 were approximately 3.5 per cent of the total, while in 1919 they were over 7 per cent.

The major part of the exports of the class "Yarn and textiles" consisted of raw cotton, the exports for 1918 and 1919 being valued, respectively, at 38,034,467 and 65,441,901 Egyptian pounds, or approximately 84 and 86 per cent, respectively, of the entire exports. The increasing value of raw cotton accounts in large part for the higher value of the exports for 1919 over that for 1918. In 1918, 5,019,689 kilos of raw cotton were exported from Egypt, as against 6,708,906 kilos in 1919."

# KAHN BROTHERS

(Kahn Frères)

Constantinople, Astardjian Han

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Leather	Silk
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Autocars	Kernels
Tyres	Nuts
Rubber goods	Grains
Oleo Oils	Gum Tragacanth
Paper	Otto of Roses
Hardware & tools	Tobacco
etc. etc.	etc. etc.

First Class Bank References

## AMERICAN AUTOMOTIVE INDUSTRY.

The motor vehicle industry in all its many ramifications is to day the most important business of the United States, and yet in spite of progress already made we now stand merely on the threshold of an age of new methods of transportation and traction that can be compared only to the initial stages of the use of the steam locomotive. There is, however, the important difference between the two that the automobile is a smaller mechanism, which can be handled at will by an individual human being, and utilized in even more ways than man's most useful domestic animal, the horse.

The automobile is no longer a luxury, but a necessity. In no country has its use become so general as in the United States, the home of low priced yet reliable motor cars within the financial reach of almost every class. Yet even in America in spite of tremendous production the demand is only partially met. Recently compiled figures show one motor car to every 15 persons in the United States, but it is estimated that in the course of a few years this will become 1 to 10. Similar figures for other countries are 1 to 23 in Canada, 102 in France, 268 in Great Britain, 648 in Germany, and 1000 in Italy. One main reason for the much larger use in America and Canada is the fact that nearly all motor car owners, together with the various members of their families drive their own cars, thus saving the expense of having chauffeurs. This fact also leads to much more careful driving—a result that would be highly desirable in Constantinople.

Although the still unsatisfied demand for motor cars in America could easily absorb the entire production of the country and leave no surplus for export, nevertheless American manufacturers have wisely decided to diversify their market, and consequently American cars have been sold all over the world. During 1913-14 the total exportation of motor vehicles from the United States was about \$25,000,000. From July, 1919, to the end of April, 1920, a period of ten months, the corresponding total was \$182,000,000, against imports into America of but \$725,511. Great Britain alone bought 7,106 American cars and trucks in the first three months of 1920, upon which import duties to the amount of Lstg. 580,985 were paid. The Scandinavian countries, Belgium, Switzerland, Italy, Spain, South America, South Africa, Australia, and the Far East are all calling for more American cars than the manufacturers can supply.

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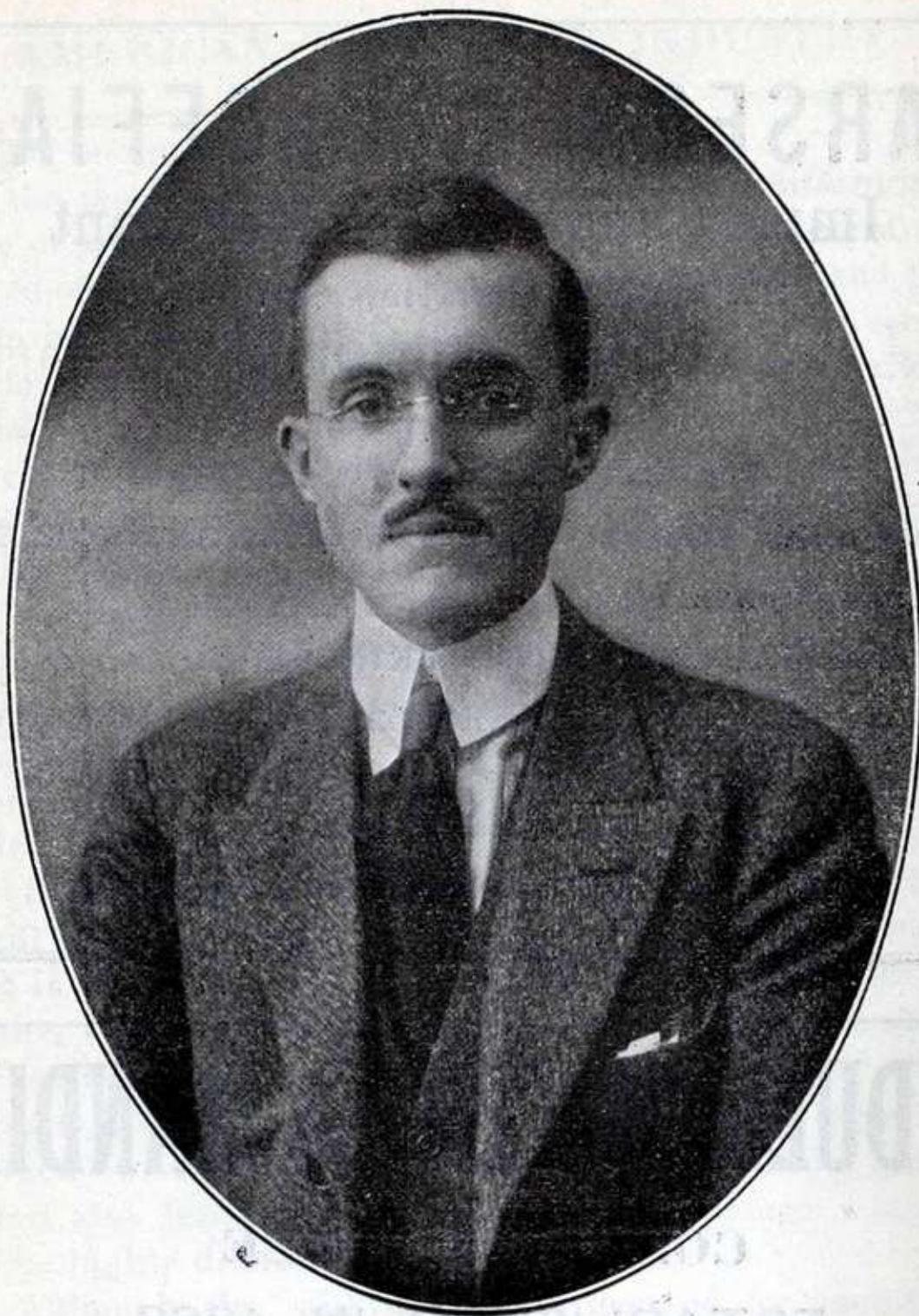
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The city of Detroit is today the automobile capital of the world, containing within its limits or within a short distance nearly all of the largest American factories. In March of this year Detroit and the surrounding area produced 176,831 motor vehicles. Because of the transportation shortage and railway strike fully half of these cars were driven away from the factories under their own power, often to destinations a thousand miles away.

The largest single manufacturer of motor cars in the United States is the General Motors Corporation, which has just opened a Branch Office in Constantinople under the name of General Motors Ltd. This Branch will have general oversight of its rap-

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idly increasing business throughout the Near East. The General Motors family includes the Cadillac, Buick, Oldsmobile, Chevrolet, Oakland, Scripps-Booth and Sheridan passenger cars; G. M. C. Trucks, Samson Tractors, Trucks and Agricultural Implements; Delco Lighting and Pumping plants; Frigidaire refrigerating plants; and a long list of other automobile parts and accessories.

In 1919 the total sales of General Motors products amounted to \$509,676,694, against a total of \$326,044,756 in 1918, while the similar increase in the number of cars, trucks and tractors sold was from 246,934 to 406,158. For the first quarter of 1920 there was an advance of nearly 50% over the same period of 1919. The productive capacity of General Motors factories is being steadily increased by \$64,000,000 to a total of about \$300,000,000. The additional facilities thus secured should render possible a production of more than 600,000 passenger cars, trucks, etc. during the coming year. On December 31, 1919, there were 86,000 persons on the General Motors payroll.

General Motors Ltd. of Constantinople is under the direction of Mr. H. J. Dickman, who has had a long and successful experience in the motor car business in the United States. Associated with him is Mr. Lewis Heck, who has had a long and varied experience in the Near East while in the American diplomatic and consular service for more than ten years. A technical expert will soon leave the United States, and no efforts will be spared to develop the automobile business on the same lines which have proved so successful in other foreign fields.

While as yet relatively undeveloped there is no more logical market for motor driven vehicles than that offered by the Near East. Everywhere railway transportation facilities are inadequate to meet modern demands, while on the other hand capital in large quantities cannot now be made available for new railway construction. Although roads and highways are also lacking in many regions or else in poor condition, local efforts can do much to improve them without needing to look to Europe for financial assistance. Oil fuel is also generally available, or will be when normal conditions are restored, so that there is every reason to expect a large increase in the use of motor vehicles. American cars and trucks are not only better equipped than any others to satisfy the demand, but are also fully awake to the importance of securing their full share of foreign automobile business,

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## Convention annuelle de la Chambre de Commerce des Etats-Unis d'Amérique

A la huitième réunion annuelle de la Chambre de Commerce des Etats-Unis, dont la séance fut tenue à Atlantic City, New Jersey, le 26 Avril pour une session de quatre jours, on traita les problèmes de finance et de commerce mondiaux, en portant une attention particulière au prix de revient descendant de la production et de la distribution des matières premières, et aux prix élevés qui en résultent pour les consommateurs.

Homer L. Ferguson, de Newport News, Va., président de la Chambre de Commerce des Etats-Unis, présida l'ouverture de la session générale.

Se trouvaient parmi les membres qui ont pris la parole aux sessions générales de la Convention : Joshua W. Alexander, Ministre de Commerce ; Daniel C. Roper, ex-Commissaire du Revenu Intérieur ; l'Amiral W. S. Benson ; E. T. Meredith, Ministre de l'Agriculture ; Mathew Wool, de la Fédération du Travail Américaine ; et Charles Nagel, ex-Ministre du Commerce et du Travail.

Parmi ceux qui adressèrent les "réunions spéciales", nous citerons : William C. Redfield, président de la Chambre de Commerce Russo-Américaine ; W. F. Taylor, sous directeur des opérations du Bureau Maritime des Etats-Unis, qui prit comme sujet, "Comment les lignes maritimes américaines pourraient être mieux encouragées par la législation." Pomeroy Burton, Directeur général du "Daily News" de Londres, traita "des questions de la Production Industrielle, et de façon dont on s'en tirerait."

L'ancien Sécrétaire de Commerce William Redfield, qui a donné une con-

férence dans une séance du comité du commerce étranger, a insisté sur le besoin de nommer une commission non officielle pour étudier les conditions en Russie ; il a en même temps conseillé que les autorités fédérales soient priées de ne pas apporter des difficultés au renouement des relations d'affaires entre les commerçants américains et les Sovièts.

Cette remarque de Monsieur Redfield a été bien reçue par le comité, ainsi la résolution fut passée pour que le gouvernement ne mette pas d'obstacles aux relations d'affaires avec la Russie. Une autre résolution a été votée concernant la nomination d'une commission non officielle qui procéderait à l'étude de la situation actuelle en Russie.

Monsieur Redfield, qui représente la Chambre de Commerce Russo-Américaine a dit entre autres : "Nous croyons au fait que le blocus contre la Russie doit être enlevé parce que les autorités des Sovièts s'en servent pour maintenir leur pouvoir en déclin. Ils attribuent aux blocus tous les méfaits et les mauvais résultats de leur propre incomptance et mauvaise administration. Avec l'abolition du blocus ce prétexte ne pourrait plus leur en servir.

"Peu d'affaires s'en suivront parce que les moyens des transports en Russie sont détruits, et excepté pour des petites quantités de marchandises se trouvant par-ci par-là et à la proximité des ports de mer, il n'y aurait pas moyen pour transporter des matériaux sur une grande échelle. La Russie actuellement présente un horrible exemple et une menace sociale. Pour l'avenir, si nous sommes intelligents et préparés elle présente une magnifique occasion.

"La reconstruction de ces chemins de fer, avec quelques facilités de crédit, pourrait fournir à nos fabriques un grand débouché. Même aujourd'hui dans son désastre le peuple russe in-

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cline vers l'Amérique parce qu'il sait que nous n'avons pas d'intentions ni politiques ni territoriales. Et il a besoin de nos machines et outils agricoles. Il a besoin effectivement de tous les produits de nos nombreuses industries. Il a besoin de notre aide pour la reconstitution et la grandissement de leurs propres industries. Le peuple russe collectivement offre la plus grande occasion au monde pour celui qui veut devenir le "leader" financièrement et industriellement.

"Le problème doit être dissout immédiatement. Il est probable qu'il sera dissout sans nous et qu'il nous trouvait non préparé d'en profiter. D'autres surveillent l'occasion et se préparent pour en profiter. L'Allemagne est déjà à l'œuvre, parceque le marché russe offre pour le développement de son industrie et de son commerce le moins d'obstacles. Le Japon surveille l'occasion et sympathique pour en profiter. L'Angleterre l'épie parce qu'elle désire du lin pour approvisionner son industrie de lin et pour d'autres raisons pareilles. La France a intérêt à la restauration de la Russie, pour que ces bonds reassume leur valeur. Nous sommes de tous nos concurrents les moins intéressés."

### The Greek Lumber Market.

(From report of Trade Commissioner  
N. C. Brown.)

The area of New Greece during the summer of 1918 was 44,700 square miles. The population was approximately 5,000,000.

About 90 per cent of the country is classed as mountainous and Greece should normally be a country of considerable forest wealth. Repeated wars and political disturbances, however, together with constant burning and pasturing, have left the forest resources in a most deplorable condi-

tion. The forest area of old Greece was estimated to be 2,050,000 acres, or 13 per cent of the area of the country. This produced, however, only a small quantity (around 15,000,000 board feet) annually and a very inferior quality of beech, spruce, fir, cypress, and pine.

Since 1914, the imports having been almost completely shut off, Greece has been practically without lumber supplies and the few meager remaining stocks have commanded exorbitant prices. Rises of 800 to 1,500 per cent above the normal price levels are now frequently quoted by those dealers fortunate enough to hold any stocks at all. In Saloniki, Athens, and Patras, the most important cities, it is practically impossible to buy any large quantities of lumber, and furniture has disappeared entirely from many shops. Instead of the usual sales by the cubic meter, lumber yards were selling by the individual board and plank.

Official records show that 53 per cent of the annual imports of lumber normally came from Austria-Hungary, 13 per cent from Rumania, 7 per cent from Russia, and 6 per cent from Turkey. However, quantities of Austrian lumber were shipped from the Russian port of Odessa, and in the same way lumber of Austrian origin was shipped through the ports of Braila and Galatz, on the Black Sea, and is attributed to Rumania in the import statistics. On the whole, it is likely that 70 to 80 per cent of all the lumber imported to Greece before the war came from Austria. Sweden and Norway sent some Baltic pine, and within recent years American yellow pine, white oak, black walnut, spruce, and red gum have successfully entered the Greek market.

Southern yellow pine has been used to some extent for flooring, doors, and heavier construction; American oak, red gum, and black walnut for furni-

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ture, interior trim, cabinet work, fixtures, etc.; and American and Canadian spruce and white pine for box boards. Much of the American lumber was sold by German agents and transshipped to Greek ports from Hamburg.

After the great war broke out and until 1918 the imports of lumber from the United States increased, as that country was almost the only source of supply. Some lumber has even been shipped in Greek steamers from Spain in an attempt to meet the urgent demand and high prices.

The lumber shipped to Greece from Austria was largely spruce similar to the spruce of the eastern United States, with a limited quantity of silver fir (*Abies pectinata*). The percentage of fir admitted in individual contracts is generally specified at 15 to 25 per cent of the total amount. Some beech and oak also are shipped from Adriatic ports (Fiume and Triest) to Patras

and Piraeus. Russian spruce is not looked upon with great favor, as it is poorly sawn and seasoned, has a strong tendency to check, and is more defective than American or Austrian spruce.

#### Kinds and Sizes of Lumber— Uses of Lumber— Wood Manufactures.

All lumber is imported in the rough, the local merchants preferring to purchase it in that form and sell it to firms who work it to the desired sizes. Austrian lumber is purchased by the cubic meter or by the car or "wagon" of 22 cubic meters (about 9,328 board feet) and is cut according to the metric measure. Most of the Austrian lumber imported to Greece has come in 4-meter lengths (1 meter=3.28 feet), 5 to 9 inches in width, and approximately 1 to 3 inches in thickness. American and Baltic Sea lumber is accepted in English inches and feet and sold by the cubic meter or by the

### High Cost of Living at Constantinople Monthly expenses for one person

(From the Administration of the Ottoman Public Debt)

Item	July 1914			Price in piasters (mean)			Percent increase over July 1914.		
	per oke	Total	per oke	May 1920	June 1920	per oke	Total	per oke	Total
16 okes of bread.....	1 875	30	22	352	21	336			1,020
1 oke of sugar.....	3.0	3	81	81	84	84			2,700
100 drams coffee.. . . .	12.0	3	110	27.50	110	27.50			815
2 okes of rice..... . . .	3.0	6	52	104	53	107			1,685
2 okes of macaroni &c ..	3.0	6	52	104	53	106			1,665
6 okes of potatoes .. . .	1 0	6	18	108	18	108			1,700
4 okes of beans, peas, &c	4 0	16	30	120	30	120			650
2 okes of onions..... . .	.5	1	10	20	9	25	18.50		1,750
½ oke of oil .. . . . .	8 0	4	130	65	130	65			1,525
½ oke of salt..... . . . .	1.5	— 75	10	5	10	5			565
8 okes of milk... . . . .	2.0	16	40	320	40	320			1,900
1 oke of cheese (native)..	12.0	12	286	286	280	280			2,235
4 okes of mutton .. . . .	7.0	28	160	640	150	600			2,045
1 oke of butter... . . . .	10 0	10	150	150	150	150			1,400
16 eggs (each) .. . . . .	.5	8	2.75	44	3	25	52		550
TOTAL .. . . . .		149.75		3,477.00		2,379			1,495

Note: 1 oke, 2.8lbs.; before the war, 1 Turkish pound (Lt.), gold, \$4.40; June 30, 1920, 1 Lt., paper, 96 cents; 1 Lt., 100 piasters.

piece. Probably lumber is sold by the piece in Greece more than in any other European country.

An important feature of the Greek lumber market is the demand for material for boxes, crating, and roughly finished barrels for the shipment of currants. About 150,000 tons of dried currants are produced annually. The olive-oil and wine trades also demand large quantities of lumber in the rough. Since finished shooks and staves can not be advantageously imported on account of the prohibitive import duties, material in the rough form, often in deals, timbers, and round logs, is brought to Greece and worked to the desired sizes.

Before the war, Austrian spruce largely supplied this trade but shooks of white pine and other woods were also sent to Greece. The following table shows the imports of box shooks into Greece, from 1910 to 1917:

Years.	Pounds. <sup>a</sup>	Value.
1910.....	57,900	\$594
1911.....	19,283	198
1912.....	173,830	1,785
1913.....	15,191	156
1914.....	53,639	734
1915.....	<sup>b</sup> 165,796	2,836
1916 .....	<sup>c</sup> 1,163,978	99,578
1917 .....	974,609	37,160

<sup>a</sup>The weight of air-dry white-pine lumber is 2.2 pounds per board foot; of short-leaf pine, 3 pounds; and of long-leaf pine, 3.5 pounds.

<sup>b</sup>Includes 161,687 pounds, valued at 14,330 francs, imported into old Greece, and 4,109 pounds, valued at 364 francs, imported into the Provinces.

<sup>c</sup>The 1917 report gives the 1916 total as 1,167,829 pounds.

The market of Patras consumes annually about 2,000,000 staves in manufacturing barrels for shipping currants. The stave used is very similar to those used in the American flour barrels. The currant barrels are, however, 33 inches high, 75 inches in

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circumference at the bulge, and 54 inches at the head. This barrel contains about 300 pounds of dried currants. The principal requirements are that the staves should be light in weight and of fairly tough and flexible wood, such as white oak, and should be  $5\frac{1}{6}$  to  $6\frac{1}{6}$  inches in thickness in the rough. They are desired in the rough because the finished staves have to pay a heavier import duty than the rough staves. The barrels when finished weigh 26 to 28 pounds. The import duty is directly in proportion to the weight of the staves. This is a very important consideration for American exporters.

Associated with this trade are staves used for the shipment of olives and olive oil. The staves used for this trade are 33 and 36 inches in length and the finished barrel weighs 45 to 50 pounds. Austrian beech and white oak have largely supplied this trade.

The Patras market uses annually about 2,500,000 currant boxes. These are largely quarter cases, however, holding 30 pounds of fruit. Since the import duties on finished cases are heavier than on lumber, local Greek firms have found it to their advantage to import material in the form of lumber or in some cases, in the form of logs. These materials are worked down to about  $\frac{1}{4}$  to  $\frac{1}{2}$  inch in thickness for the bottom, about  $\frac{1}{4}$  inch for the top and sides, and  $\frac{3}{4}$  inch for the ends.

The Patras market alone will require from 25,000,000 to 50,000,000 board feet per year for the first three years at least following the end of the war.

Since practically no wood is used for exterior construction, the chief uses of lumber in Greece, outside of the fruit trade, are for shipbuilding, flooring, interior trim, sashes, doors, and blinds, furniture, and rafter beams.

Prior to the war Greece imported a large share of its needs of articles

made partly or wholly of lumber, such as furniture, railway cars, freight and trolley cars, ships and small boats, vehicles and tools, refrigerators, and machinery; but movements are now under way to manufacture within the country a large share of these requirements.

*(To be continued in July number)*

## New York Market

*(From Guaranty Trust Company)*

**COFFEE:** The market for coffee has been lower. The low temperature in Brazil did not seem to have acted as a bullish feature and has failed to inspire buying. Rio is higher but Santos futures have reacted. Merchants who have returned from Brazil state that they expect a very late movement of the new coffee crop. Quotations June 15th were : Rio 7s,  $15\frac{1}{4}$  cents ; Santos 4s, 23.25 cents-24 cents.

**SUGAR:** The market for raw sugar is easy and sales are offered at lower prices. The futures in refined sugar were advanced by the National to  $21\frac{1}{4}$  cent's regular terms. The demand continues and the poor transportation facilities cause some sections to be in dire need of supplies.

Cuban raw sugar spot quotations were quoted June 15th, 96 deg. cent. duty paid, 20.07 ; Porto Rican, 96 deg. cent., delivered 20.00.

**HIDES:** The market is continually weaker, with quotations mostly nominal. Tanners are not buying and stocks of hides are growing heavier. Bogotas are said to be available around 33 cents, but with little business done the higher nominal quotation still stands.

**COTTON:** There has been a sharp rise in cotton prices on account of the rains in Georgia and the heavy Liverpool buying. A higher stock market and a stronger technical position also aided the rise. Quotations on Uplands

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for cotton in score running in quality not more than half grade above or below middling were 39.50 cents on June 15th in New York City. Quotations in New Orleans on same date for spot middling were 40.75 cents.

### Constantinople Market

The market has continued dull throughout June, which condition has been accentuated by the drop in prices in the west. However, the merchants for the most part have refused to let their merchandize go, and there has been no sudden drop in the prices here or such as to correspond to the change in the west. There have been few transactions of importance; activity in wheat and flour continues, to meet the demands of the district, and provisioning of the city. Until the actual advance of the Greeks in Asia Minor against the Nationalists there persisted a feeble importation across the Marmora from Mudania and Panderma.

### EXPORTS

**OPIUM.** Small number of cases sold during the month. Price of 1st Karahissar Ltqs 10-10.20 the oke; 2nd quality Ltqs. 9.-9.50.

**MOHAIR.** Small lots of 700-750 bales bought up on market at 100-120 piasters the oke.

**WOOL.** No demand despite the drop in price to 55-56 piasters the oke.

**COTTON.** Price stationary; recent sale of 100 bales at 95 piasters the oke.

**GUM TRAGACANTH.** Quotations :  
 White, (Fior), 580-600 pias. per oke  
 » 450-500 » » "  
 1st Biondo, 350-400 » » "  
 2nd » 250-300 » » "  
 Yellow, 180-200 » » "  
 Djalo (Scarto) 80-100 » » "

But market is calm and holders are willing to sell at lower price.

**ROSE OIL.** (Sparta). For pure quality prices are maintained at Ltqs. 260-270 per kilo.

### SKINS, (Game)

Weazel,	pair,	Ltqs.	25
Fox,	"	"	6-8
Jackals,	"	"	4
Hare, hundred,	"	"	25

Early in the month a good shipment to New York. Prices have dropped, and no buyers.

### IMPORTS

**GRAIN and FLOUR.** Native wheat, hard, sold at 19 piasters the oke, the soft at 20-22 piasters. During the first two weeks of the month about 10,000 sacks of American flour "in transit" were allowed to pass through to Batoum and to Zangouldak on the Black Sea. American flour sold again at Ltqs. 15 the sack of 63½ kilos, but owing to the large arrivals the latter part of the month the price fell from 50-100 piasters the sack.

*A.B.C. Code 5th Edition*

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**SUGAR.** Despite the perspective rise in price in the countries of production quotations are lower than in the earlier part of the month, falling from Lstg. 120 to 117 the ton for customs unpaid; 117 to 112 the ton for sugar on lighters, and Ltq. 63 to 60 the 100 kilos for customs paid. There has been little demand for cube and loaf sugar and the stocks have appreciably diminished.

**COFFEE.** The price has remained stationary.

**GASOLENE.** The price has fallen to Ltqs. 5.00 the case of two tins.

### The American Black Sea Steamship Corporation

Mr. Edwin G. Booth, Jr., and Messrs. Charles and Giulio Vuccino announce the purchase by them of the Shipping Department of the American Foreign Trade Corporation, and the formation of the American Black Sea Steamship Corporation, which is organised to provide an expeditious and efficient shipping service between the United States and the Levant, and all facilities in commercial maritime affairs. The service of U. S. Shipping Board steamers is included in the transfer. Since leaving the army after the Armistice Mr. Booth has been associated in direction of the Shipping Board service in Europe, with more recent duties in the Near East. He expects to leave shortly for America to arrange for enlargement of the service of the Corporation. Offices of the Corporation are at Merkez Richtim Han, 3rd floor.

### MARITIME NEWS

The Cunard Line, No. 44 Whitehall St., New York, announces the following schedule of steamers from New York to Piraeus, Smyrna, Saloniki and Constantinople :

Norman Monarch	July 3
River Orontes	July 8
River Araxes	August 21

The National Steam Navigation Co., Ltd., of Greece, 20 Pearl street, New York, sends the Themistocles to the Piraeus on July 5th, and the Patris on July 14th.

Phelps Bros. & Co., 17 Battery Place, New York schedule the steamers Marianne and Absirta from New York for the Adriatic in early July, and load a Shipping Board steamer for the Levant and Black sea in July.

A. H. Bull & Co., operators of the U. S. Shipping Board are sending a steamer from New York the middle of July; the S. S. Polar Bear from York is expected in Constantinople the second week of July by the American Black Sea Steamship Corp.

The S. S. Oshkosh of the U. S. Shipping Board is scheduled to reach Constantinople from New York the first of July and the S. S. Chester Valley about the middle of the month and the S. S. Dochet shortly afterwards as reported by the agent Chr. Basioti.

The American-Mediterranean-Levant Line announce the following sailings from New York for the Levant and Black Sea :

S. S. Aleppo for the month of July, (general agents, Norton, Lilly & Co), and the S. S. Treglisson for August, (general agents, Sanderson & Sons).

### PERSONALIA

Valentine F. Grimm has been in Constantinople during the past month buying rugs for the Shepard Norwell Co., a leading Boston firm

G. L. Bryant, of Caldwell, Idaho, representing the Holt Seed Co., reached Constantinople on the 22nd, and is investigating the seed market.

W. D. Finger, of the Alston Tobacco Co., has returned to Constantinople after a short business trip to America. He will leave shortly for his duties at Samsoun.

Max Planer, of Wilson & Co., Chicago, arrived from Athens on the 25th, and is organizing the development of the trade interests of the meat firm in this region.

Joseph H. Portugal, general European representative of the G. Am-sinck & Co., of New York, is in Constantinople on a trip for investigation of markets for the Company.

Lucien I. Thomas, Director of the Standard Oil Co. of New York, arrived in Constantinople on the 30th to be engaged here for a brief period in special interests of the Company.

Henry Mason Day, president of the American Foreign Trade Corporation, is in the East engaged in organizing the extension of the corporation interests, and in survey of established branches. He has recently visited the Black Sea district.

V. Weltscheff, of the Yale & Towne Mfg. Co., has been visiting the agencies of the Company in the Near East during the past two months.

He came to Constantinople from Egypt, where, he reports, the Yale lock is strong in the market. S. Mal-cassian and Sidney Nowill & Co. are agents in Constantinople.

Victor E. Gutwillig, representative of the Textile Manufacturers Alliance of New York, is in Constantinople, and will visit the Balkan States in study of the Near East market for textiles.

H. J. Dickman and Lewis Heck, of the General Motors Corporation, have arrived in Constantinople to establish here offices of the company for the Near East.

Mr. Heck has been for more than ten years in the consular and the diplomatic service in the Near East and left for America only last year after the war period at Constantinople. He resigned from the State Department to accept the position with the General Motors Corporation. Mr. Heck is Vice President of the *American Chamber of Commerce for the Levant* and the Chamber welcomes his return to the Near East for his able personal support, and for the substantial addition to American business interests which he brings in the General Motors Ltd.

An article on the General Motors Corporation will be found on page 488 of the present issue of the *Levant Trade Review*.

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Wardé, I. & A., & Co., Importers . . . . .	Beirut, Syria.
<b>Cordage and Twines</b>	
Balkan-American Trading Co., 110 W. 34st. . . .	New York.
<b>Cots</b>	
The Hard Manufacturing Company. . . . .	Buffalo, N. Y., U.S.A.
<b>Cotton</b>	
Aftalion, S. B., Importer, P. O. Box, No 57 . . .	Roustchouk, Bulgaria.
Brazzafolli, Max, Exporter . . . . .	Mersina, Turkey.
Debbas, Jean, Exporter . . . . .	Tarsus, »
Lykiardopoulos, A., Fils, Exporter . . . . .	Mersina, »
McFadden, Geo. H., & Bro., Exp. 25 Broad St. .	New-York.
Obégi, Charles, & Co., Exporters . . . . .	Aïntab, Syria.
Simeonoglou, Aristides, Exporter. . . . .	Adana, Turkey.
Wardé, I. & A., & Co., Exporters. . . . .	Beirut, Syria.
<b>Cotton Goods</b>	
Abdeni, G. G., & Co. . . . .	Bagdad, Turkey.
Aftalion, S. B., Importer, P. O. Box, No 57 . . .	Roustchouk, Bulgaria.
American Foreign Trade Corporation . . . . .	Alexandria, Egypt.
Amory, Browne & Co., 62 North Street . . . .	New York.
Audi, B., & Co., Importers . . . . .	Beirut, Syria.
Avedikian Frères, Importers . . . . .	Smyrna, Turkey.
Balkan American Trading Co., 110 W. 34st. . . .	New York.
Baltazzi, Theo. S., Importer . . . . .	Smyrna, Turkey.
Bear Mill Mfg. Co., 120 Franklin St. . . . .	New York.
Bozadjian, Mihran, Importer . . . . .	Adana, Turkey.
Calinder, A., Importer . . . . .	Constantinople.
Chasseaud, F. W., Importer, Agopian Han, Galata .	Constantinople.
Coq Rouge Co., Ltd., Imp., Hovaghimian Han. . .	Constantinople
Courteissi, Vitalis & Cie., 19 Havouzlou Han Stamboul	»
Couteaux, Bernard, Aslan Han, Galata . . . . .	»
Cornfield et Goldstein, Import., Kenadjian Han. .	»
Coussa, Armand, Imp. . . . .	Aleppo, Syria.
Dwek, Joseph E. F., Importers . . . . .	» »
Dobrowolsky & Co., Importers . . . . .	Salonika, Greece.
Elkiatib, Abbas, Imp. Elkiatib Han. . . . .	Constantinople.
Elkiatib, Salim, Importer, Elkiatib Han . . . .	»
Elisha Nessim, Importers . . . . .	Bagdad, Turkey.

Errera, Fils de G. A., & Co., Ltd., Importers . . . . .	Salonika, Greece.
Féradian, K., Importer, Alyanak Han, No. 14-15 . . . . .	Constantinople.
Florentin, Saporta & Serrero . . . . .	Salonika, Greece.
Frost & Cundill, Inc., Exporters, 64, Wall St . . . . .	New York.
Fruchter, Frati . . . . .	Galatz, Rumania.
Haddad, Elias And., Importer . . . . .	Beirut, Syria.
Haldéopoulo, N. P., Importer . . . . .	Trebizond, Turkey.
Hirzel, R. & O., Importers, Buyuk Yéni Han . . . . .	Constantinople.
Hänni, E., Imp., Matheo Han 21, Stamboul . . . . .	» .
Hassid, A. M., & Co., Importers . . . . .	Salonika, Greece
Hassid, Joseph Abr., & Co., Importer . . . . .	» "
Hindié, Elias, Importer . . . . .	Aleppo, Syria.
Hochstrasser & Co., Importers . . . . .	Trebizond, Turkey.
Hochstrasser & Co., Importers . . . . .	Samsoun, Turkey.
Jahiel, Isaak J., Importer . . . . .	Salonika, Greece.
Juda & Salmona, Importers . . . . .	» "
Kabbaz, P. A., & Co., Importers . . . . .	Aleppo, Syria.
Kahn Frères, Importer, Astargian Han St. . . . .	Constantinople.
Lascaris, Michel, Imp., Emin Bey Han 19, St. . . . .	»
Lebet Frères & Cie., Imp. Basmadjian Han, St. . . . .	»
Levant Trade Bureau, Imp., Sinasson Han No 2, Gal.	»
MacAndrews & Forbes Co., Imp. . . . .	Bagdad, Turkey.
MacManus Brothers, Ltd., Imp. Aslan Han 1-7 Gal.	Constantinople.
Madison Mills, Inc., 503-505 Broadway. . . . .	New York.
Manachy, Lorenzo Y., Importer . . . . .	Aleppo, Syria.
Marcantonakis & Manoussakis . . . . .	Candia, Crete, Greece.
Manuelian, H., & Co., Importers . . . . .	Mersina, Turkey.
McFadden, Geo. H., & Bros., Exporters, 25 Broad St.	New-York.
Medina, Aug. de, Imp., Hazzopoulo Han 43/43 St. . . . .	Constantinople.
Mesopotamia & Persia Corp., Ltd. . . . .	Bagdad, Turkey.
Morpurgo, Moïse, Importer . . . . .	Salonika, Greece.
Mouradian, Kevork, Importer, Stamboul . . . . .	Constantinople.
Nahman, Fils d'Abraham, Importers . . . . .	Salonika, Greece.
Ojalvo, Vi'al, & Co., Xanthopoulo Han, Stamb. . . . .	Constantinoole.
Orosdi-Back, Etablissements, Importers . . . . .	Constantinople.
Panayotoglou, Avraam V., Importer, Serai-Emir.. . . . .	Teheran, Persia.
Peristiany, J. Th., & Frères, Importers . . . . .	Alexandretta, Syria.
Philippou, A., Importer . . . . .	Yanina, Greece.
Photiadis, Alexandre D., 44 Buyuk Yeni Han, Stamb.	Constantinople.
Photades, Th., Exp., 38 w. 32d Str. . . . .	New York
Picciotto, Hillel, & Co, Importers . . . . .	Aleppo, Syria.
Prodromides, K. . . . .	Mersina, Turkey.
Salloum, Helou & Co., Importers . . . . .	Beirut, Syria.
Sasoon, David, & Co., Importers . . . . .	Bagdad, Turkey.
Schuep & Co., Importers . . . . .	Aleppo, Syria.
Sciaky, V., & Co., Importers . . . . .	Salonika, Grecee.
Shabandar, Mahmoud, Imp., . . . . .	Bagdad, Turkey.
Sirgi, M., & Co., Importers . . . . .	Beirut, Syria.
Stafford, G. & A., & Co. 22 Thomas St. . . . .	New York.
Standard Commercial Export & Finance Corp., Exp., 120 Broadway. . . . .	New York.

Stevens, J. P., & Co., Exp., 22 & 23 Thomas St. . . . .	New York.
Strick, Scott & Co., Imp. . . . .	Bagdad, Turkey.
Tchilinguirian, G., Imp., Turkia Han . . . . .	Constantinople
Tiano, Henri, Importer . . . . .	Salonika, Greece.
Vafiadachi, M. & A., Importers . . . . .	Smyrna, Turkey.
Varbetian, L. & L., Importers . . . . .	" "
Ventura, Fils de S., Importers, Pinto Han, St . . . . .	Constantinople
Vogel, Konrad, Impr., Buyuk Yeni Han Stamboul .	"
Webb, Chas. J., Corporation of America, Minerva Han G.	"
Wellington, Sears & Co., 93 Franklin Street . . . . .	Boston, Mass., U.S.A.
Zarifi, L, Importer, Hagopian Han, Galata. . . . .	Constantinople.
Zelveian, M. & K. S., Importers. . . . .	Mersina, Turkey.

**Cotton Seed Oil**

Aftalion, S. B., Importer, P. O. Box. No. 57 . . . . .	Roustchouk, Bulgaria.
Amar, S., & Co., Importers, Valide Sultan Han . . . . .	Constantinople
American Cotton Oil Co., Exp., 27, Beaver Street. . . . .	New York
Aspegren & Co., Exporters, Produce Exchange . . . . .	New York
Cariciopulo, Marc C., Imp., Minerva Han, Galata . . . . .	Constantinople
Chasseaud, F. W., Importer, Agopian Han, Galata . . . . .	"
Christofa, Apostole P. H., Importer . . . . .	Mitylene, Greece,
Constantinides, Théologos, Ladoscola, 6, Stamb. . . . .	Constantinople.
Damianos, N. D., P. O. B., 23 . . . . .	Athens, Greece.
Danon & Semack, Imp., Medina Han, St. . . . .	Constantinople
Doptoplou Bros, 2 Zindan Capou, Stamboul . . . . .	Constantinople
Dwek, Saul S., & Co. Imp. . . . .	Aleppo, Syria.
Elkiatib, Salim, Importer, Elkiatib Han. . . . .	Constantinople
Féradian, K., Importer, Alyanak Han, No. 14-15 . . . . .	"
Frost & Cundill, Inc., Exporters, 64 Wall Street . . . . .	New York.
Hirzel, R. & O., Importers, Buyuk Yeni Han . . . . .	Constantinople
Juda & Salmona, Importers . . . . .	Salonika, Greece.
Kabbaz, P. H., & Co., Importer . . . . .	Aleppo, Syria.
Keller, E. Theodor, Mgr. Fulias, & Co., Importer. . . . .	Athens, Greece.
Lebet Frères & Cie., Import., Basmadjian Han, St. . . . .	Constantinople
Lascaris, Michel, Imp., Emin Bey Han 19, Stamb. . . . .	"
Louisville Cotton Oil Co., Mfrs. & Exporters . . . . .	Louisville, Ky., U. S. A.
Manachy, Lorenzo Y., Importer. . . . .	Aleppo, Syria.
Marcopoli, V., & Co., Importers . . . . .	Alexandretta, Syria.
Modiano, Is., Frères & Fils, Importers. . . . .	Salonika, Greece.
Molho Frères, Importer. . . . .	Constantinople
Nahman, Fils d'Abrah, Importers. . . . .	Salonika, Greece.
Navarro, Em. Is., Importer. . . . .	Constantinople
Pantsalis, A., & Fils, Zindan Kapou, 4, Stamb. . . . .	"
Pharaon, Issa, Schoucair & Co., Importers. . . . .	Beirut, Syria.
Procter & Gamble Co., Exporters . . . . .	Cincinnati, Ohio, U. S. A.
Rousso & Danon, Importers, Phaliron Han Gal . . . . .	Constantinople
Sarantis Frères, Importers, Abid Han. . . . .	"
Sciaky, V., & Co., Importers . . . . .	Salonika, Greece.
Tasartez, Henri, Importer, Tohafdji Han . . . . .	Constantinople
Tchilinguirian, G., Imp., 42/3 Germania Han. . . . .	"
Tiano, Henri, Importer . . . . .	Salonika, Greece.

Vogel, Konrad, Imp., Buyuk Yeni Han, Stamboul . . . . . Constantinople  
Whittall, J. W., & Co., Ltd. . . . . . »

### Cotton Seed Oil Mill Machinery

Sprout, Waldron & Co., Mfrs. & Exporters . . . . . Muncey, Pa., U. S. A.

### Cotton Yarn

Audi, B., & Co., Importers . . . . .	Beirut, Syria.
Baltazzi, Theo. S., Importers . . . . .	Smyrna, Turkey.
Chammah, Siahou Y., Imp. . . . .	Alepp, Syria.
Errera, Fils de G. A., & Co., Ltd., Importer . . . . .	Salonika, Greece.
Hanni, E., Importer, Matheo Han 21, Stamboul . . . . .	Constantinople.
Mosseri, Albert, Importer . . . . .	Salonika, Greece.
Mouradian, Kevork, Importer, Stamboul . . . . .	Constantinople.
Peristiany, T. John, & Co., Importers . . . . .	Alexandretta, Syria.
Simeonoglou, Aristides, Exporter . . . . .	Adana, Turkey.
Tehilinguirian, G., Imp. 42,3 Germania Han . . . . .	Constantinople.
Webb, Chas. J., Corporation of America, Minerva Han.	

### Cribs

The Hard Manufacturing Company . . . . . Buffalo, N. Y., U.S.A.

### Currants

Cremidi Bros., Exporters . . . . .	Patras, Greece.
Hancock & Wood, Exporters . . . . .	»      »
Nicolaidis, Papazoglou, Politis & Co., Exp., 88 Odos Philonos . . . . .	Piraeus, Greece.

### Customs House Brokers

Curmusi, Theo. N., Tchinili Richtim Han, Galata . . . . .	Constantinople.
Khouri, Farra Alex . . . . .	Beirut, Syria.
Lupovitz, Jacob, Voïvoda Han, Rue Voïvoda . . . . .	Constantinople.
Schenker & Co., Keuprulu Han Stamboul . . . . .	»

### Decoration (Interior)

Psalty, Geo. J., Rue Kabristan, Péra . . . . . Constantinople.

### Dental Supplies

Cabbabeh, K. & S., Importers . . . . .	Aleppo, Syria.
Faraggi, Maurice, Importer, 295 Grand'Rue de Pera.	Constantinople.
Spyrides, Const., Importer . . . . .	Athens, Greece.
Thanos, Alexiou, Importer, 18 B Châteaubriand Str.	»      »
White Dental Mfg. Co., The S. S., Mfrs. & Exporters, 12 th & Chestnut Sts. . . . .	Philadelphia, U.S.A.

### Department Stores

Buffalo Specialty Company, 375 Ellicott Street . . . . .	Buffalo, N. Y., U.S.A.
Melki & Menassah . . . . .	Beirut, Syria.
Montgomery Ward & Co. . . . .	Chicago, Ill., U.S.A.
Orosdi-Back, Etablissements . . . . .	Constantinople.

**Doors and Windows**

North American Wood Products Corporation, Exp.  
50 Union Square. . . . . New York.

**Draperies**

Audi, B., & Co., Importers . . . . . Beirut, Syria.

**Drugs and Pharmaceutical Products**

Audi, B., & Co., Importers . . . . .	Beirut, Syria.
Baroudi, Mourad, Bey, Importer . . . . .	» »
Chammah, Siahou J.. . . . .	Aleppo, »
Curtis & Brown Mfg. Co., Exprs., 215-217, Fulton St.	New York.
Droguerie Centrale d'Orient, Ltd., Imp. . . . .	Constantinople.
Faraggi, Maurice, Importer, 295 Grand'Rue de Pera.	»
Fellows Co., The, Manufacturers, 26 Christofes St..	New York.
Frost & Cundill, Inc., Exporters, 64 Wall Street .	» »
Hannania, Joseph, Importer . . . . .	Bagdad, Turkey.
Juda & Salmona, Importers. . . . .	Salonika, Greece.
Mulford, H. K., Co.. Exporters 428 S. 13th Street. .	Philadelphia, U.S.A
Orosdi-Baek, Etablissements. Importers . . . . .	Constantinople.
Philadelphia Quartz Co., Exporter 121 S. 3d. Street.	Philadelphia, U.S.A.
Rio Chemical Co., 79 Barrow St. . . . .	New York.
Sirgi, M., & Co., Importer . . . . .	Beirut, Syria.
Spirides, Const., Importer. . . . .	Athens, Greece.
West Electric Hair Curler Co., 45 S. Front St. . .	Philadelphia U.S.A.

**Druggists' Sundries**

Baroudi, Murad, Bey, Importer . . . . . Beirut, Syria.

**Dry Goods**

Federation of American Industries, Inc., Birindji Vakouf Han, Stamboul. . . . .	Constantinople.
Fenerdjian, M., Fils, Jeni Volto Han, Stamboul . . .	»
Kabbaz, P. A., & Co. Importers . . . . .	Aleppo, Syria.
Mayer, A., & Co., Galata. . . . .	Constantinople.
Melissinos, Bernard, Importer . . . . .	Pireaus, Greece.
Suffern Trading Co., 90 West st. . . . .	New York.

**Dyes**

American Aniline Products, Inc., 80 Fifth Avenue,	New York.
Muller, Ch. F., Importer, 20 Apollo Str. . . . .	Athens, Greece.
Schuep & Co., Importers. . . . .	Aleppo, Syria.

**Earth Handling Machinery**

Western Wheeled Scraper Co., Mfrs. & Exporters. . Aurora, Ill., U.S.A.

**Electrical Machinery and Supplies**

Balladur, Chas. P., Importers. . . . . Smyrna, Turkey.

**Electric Traveling Cranes**

Niles-Bement-Pond Co., Exporters, 111 Broadway . New York.

**Electrical Supplies**

Aperguis & Co., N. A., Imp., Bâhtiar Han, Galata . . . . .	Constantinople.
Beylerian, H., 21, Hudavendighiar Han, Galata . . . . .	Constantinople.
"Gradivo" Société Commercial par action, Imp. . . . .	Varna, Bulgaria.
Gross Frères, 9-10, Handan Han, Stamb. . . . .	Constantinople.
Johns-Manville Co., H. W., . . . . .	New York.
«Labor» Societata Anonima de Comert si Industrie, Levi, Marco, & Fils, Ladj. Camondo Han, Galata . . . . .	Bucarest, Roumania.
MacManus Brothers, Ltd., Imp., Gal. Arslan Han 1-7.	Constantinople.
Nowill, Sidney, & Co., Importers, Kevork Bey Han .	»
Société Hellénique d'Electricité . . . . .	Athens, Greece.
Ventura, Fils de S., Importers, Pinto Han, Stamboul	Constantinople.
Western Electric Co., Exporters. . . . .	New York.

**Elevators**

Essayan, Hagop, & Frères, Importers . . . . .	Constantinople.
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**Engines (Gasoline, Traction, Corliss &c.).**

Avedikian Frères, Importers . . . . .	Smyrna, Turkey.
Avery Co., Exporters . . . . .	Peoria, Ill., U.S.A.
Farquhar, A. B., & C., Mfrs. & Exp., Cotton Ex. Bldg.	New York.
Holt Caterpillar Co., Mfrs. & Exp., 50 Church St. . .	»     »
Southwark Foundry & Machine Co., Exporters . . . . .	Philadelphia, U.S.A.
Standard Gas Engine Co., Mfrs. & Exprs . . . . .	San-Francisco, U.S.A.
Waterloo Gasoline Engine Co., Exprs . . . . .	Waterloo, Iowa, U.S.A.
Wichita Falls Motor Co., Mfrs. & Exprs . . . . .	Wichita Falls, U.S.A.
Wilcox-McKim Company, Exporters . . . . .	Saginaw, Mich., U.S.A.

**Engineering**

Aftimus & Hacho . . . . .	Beirut, Syria.
Aperguis, N. A., & Co., Bahtiar Han, Galata . . . . .	Constantinople.
Douch, William, Buyuk Tunnel Han 5, Galata . . . . .	»

**Engineers, Civil**

Woods, Harland C., Robert College. . . . .	Constantinople.
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**Expanded Metal**

The General Fireproofing Company, 395 Broadway.	New York.
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**Feed Milling Machinery**

Sprout, Waldron & Co., Mfrs. & Exporters. . . . .	Muncy, Pa., U.S.A.
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**Feed Stuffs**

Corn Products Refining Co., Exporters. . . . .	New York.
Lamborn & Company, 132 Front St., Lamborn Bldg.	»     »
Mano, Albert J., Kiezapchioglou Han Stamboul . . . . .	Constantinople.

**Fennel Seed**

Scialom, Albert, & Co., Exporters . . . . .	Salonica, Greece.
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**Firearms and Ammunition**

Coenca Frères, Importers . . . . .	Constantinople.
Picciotto, Hillel, & Co., Importers . . . . .	Aleppo, Syria.

**Fire Engine Trucks**

Wichita Falls Motor Co., Mfrs. & Exprs., . . . . .	Wichita Falls, U.S.A.
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**Fire Extinguishers**

Johns-Manville, H. W., Co., Exporters . . . . .	New York,
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**Fittings**

Devlin, Thos., Mfg. Co., Exporters . . . . .	Philadelphia, U.S.A.
Flagg, Stanley G., Mfr. & Exporter . . . . .	" "

**Fish (Dried, Salted)**

Hancock & Wood, Importers . . . . .	Patras, Greece.
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**Flooring**

Barrett Mfg. Co., Exporters, Morris Bldg., . . . . .	Philadelphia, U.S.A.
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**Flour**

Barcoulis, S., Imp., Minerva Han Gal . . . . .	Constantinople, Turkey.
Capayannides, G., Importer . . . . .	Trebizond, Turkey.
Cariciopoulos, Marc C., Importer, Galata . . . . .	Constantinople.
Coûteaux, Bernard, Aslan Han, Galata . . . . .	Constantinople, Turkey.
Eckhardt, John W., & Co., Exporters . . . . .	Chicago, U.S.A.
Hadjopoulou & Sperco, Inc., Exporters . . . . .	New York.
Hassid, A. M., & Co., Importers . . . . .	Salonika, Greece.
Jahiel, Isaac I., Importer . . . . .	" " "
Kouyoumdjian, Khosrov, Importer . . . . .	Bagdad, Turkey.
Margaritoff, Demitri M., Arnopoulos Han, Stamboul .	Constantinople.
Meridional Trading Company, 20 Broad Str. . . . .	"
Modiano, F., & Co., Importers . . . . .	Salonika, Greece.
Molho Frères, Importer . . . . .	" "
Nahman, Fils d'Abraham, Importers . . . . .	" "
Muller, Estihidis & Co., Kutchuk Millet Han, 18-19.	Constantinople.
Sciaky, V., & Co., Importer . . . . .	Salonika, Greece.
Slocum, Avram & Slocum, Exp. 30 Church St., . . .	New York.
Vogel, Konrad, Impr., Buyuk Yeni Han Stamb. . .	Constantinople.
Vrioni, D. Pan., Importer, 4 Dephes Str. . . . .	Athens, Greece.

**Flour Milling Machinery**

Bálladur, Chas. P., Importers . . . . .	Smyrna, Turkey.
Sprout, Waldron & Co., Exporters . . . . .	Muncy, Pa., U.S.A.

**Flour Mills**

Patiikios, A. S., & Fils, Omer Abid Han, 12 Galata.	Constantinople.
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**Forwarders**

Inselberg, L., & Fils, Cité Phaliro, 6-8 . . . . .	Constantinople.
Sindacato Coloniale Italiano, Pinto Han, Stamboul..	Constantinople.

**Fountain Pens**

Kroubalkian, K., Importers Sole Agent for Turkey Konclin Pen Mfg. of New York U.S.A. Gal . .	Constantinople.
Waterman Co., L. E., Exporters, 173, Broadway . .	New York.

**Fruits (Dried: Almonds, Dates, Figs, Raisins, etc.)**

Abdeni, C. G., & Co.. . . . .	Bagdad, Turkey.
Asfar & Co., Exporters. . . . .	» »
Banque Générale de Commerce et de Crédit Exp. St.	Constantinople.
Barff, P. G., & Co., Ltd., Exporters . . . . .	Smyrna, Turkey.
Cherry, Louis D., Importer 52 S. 60th St. . . . .	Philadelphia, U.S.A.
Coenca Frères, Exporters. . . . .	Constantinople.
Damianos, N. D., P. O. B. 23. . . . .	Athens, Greece.
Eustratiades, Alex. N., Exporter. . . . .	Smyrna Turkey.
Georgiadès & Co., Exporters . . . . .	» »
Habicht, Braun & Co., Imp., Hudson & Laight St.	New York.
Hadjopoulo & Sperco, Inc., Imp., 29 Broadway . .	» »
Hochtrasser & Co., Exporters. . . . .	Samsoun, Turkey.
» » » » . . . . .	Trebizond, »
Jaburg Brothers, Importers, 1-2 Worth Street . . .	New York.
Levant Products Trading Co., Importers . . . . .	New York.
MacManus Brothers, Ltd., Exporters . . . . .	Constantinople.
Marcantonakis & Manoussakis, Exporters . . . . .	Candia, Crete, Greece.
MacAndrews & Forbes Co.. . . . .	Bagdad, Turkey.
Mesopotamia & Persia Corp. Ltd. . . . .	» »
Mégarbané, G. H., Exporter . . . . .	Aintab, Syria.
Mégarbané, Habib, & Fils, Exporters . . . . .	Aleppo, »
Missir & Co., Exporters . . . . .	Smyrna, Turkey
Pastene & Co., Inc., Importers . . . . .	New York.
Reggio & Co., Ant., Exporters . . . . .	Smyrna, Turkey.
Reggio, Abel, 105, Hudson Street, Agents . . . . .	New York
Mizrahi, Oscar, Exporters, Djedid Han St. . . . .	Constantinople.
Schild, P., Exporters, Xantopoulo Han . . . . .	»
Schamasch, Gourgie & Co., Exporters . . . . .	Bagdad, Turkey.
Strick, Scott & Co. . . . .	» »
Taranto, M. & J. . . . .	Smyrna, Turkey.
Wardi, I. & A., & Co., Exporters . . . . .	Beirut, Syria.

**Furniture**

Ashraf Bros., Imp., . . . . .	Bagdad, Turkey.
Karpen & Bros., Mfrs. & Exprs., 37th. St. & B'way.	New York, U.S.A.
Kroubalkian, K., Importer, Grand Tunnel Han G .	Constantinople.
Lambichi, M. E., Importer . . . . .	Smyrna, Turkey.
Montgomery Ward & Co., Exporters. . . . .	Chicago, U.S.A.
Nahmias, Fils de Samuel, Importers . . . . .	Salonika, Greece.

Psalty, Geo. J., Mfr. & Importer, Rue Kabristan . . .	Constantinople.
Sioufi, Elie, Manufacturer . . . . .	Beirut, Syria.
Wilcox-McKim, Company, Exporters . . . . .	Saginaw, Mich., U.S.A.

**Galvanized Sheet Metals**

United States Steel Products Co., Exporters . . . . .	New York,
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**Glass**

Marcopoli, Joseph, Imp. . . . .	Aleppo, Syria.
Navarro, Isaac J., Importer. . . . .	Salonika, Greece.
North Americ. Wood Products Corp. 50 Union Square	New York.
Sayeg Frères, Importers . . . . .	Beirut, Syria.

**General Exporters and Importers**

Abazoglou, Jean, Abed Han 30, Galata. . . . .	Constantinople.
Abdeni, C. G., & Co. . . . .	Aleppo, Syria.
Abramowitz, Leon P. . . . .	Bucharest, Roumania.
Aftalion, S. B., P. O. Box, No. 57. . . . .	Roustchouk, Bulgaria.
Aliferis, G., 37 Praxiteleus Street . . . . .	Athens, Greece.
American & Eastern Trading Co. 36 Av. d'Opera . .	Paris, France.
American Foreign Trade Corporation, Galata . .	Constantinople.
American Foreign Trade Corporation . . . . .	Alexandria, Egypt.
American Transocean Corp., 912 Broadway . . . .	New York.
American General Trading Co., 56-58 Pine Str. . .	"
American Webbing Manufacturers Export Corp. Exp. & Man. of elastic & non-elastic webbing shoe laces, corset laces etc. etc. 395 Broadway .	New York.
Apostolos & Cie, Tutun Gumruk, Stamboul . . . .	Constantinople.
Asfar & Co . . . . .	Bagdad, Turkey.
Assa, Salomon H., Sarioglou Han, Stamboul . . . .	Constantinople.
Assayas & Co., Youssifidi Han No. 2 Stamb. . . .	"
Athanassiades, Bodossaki, Hovaghimian Han 2, Galata	"
Audi, B., & Co. . . . .	Beirut, Syria.
Balekdjian, V., Brothers, Turkia Han, Stamboul . .	Constantinople
Baker, G. & A., Ltd., Grand'Rue de Pera . . . . .	Constantinople.
Banning, Hubert, 17 E. 128th St. . . . .	New York.
Banque Générale de Commerce et de Crédit, St. .	Constantinople.
Banque Commerciale de Palestine. . . . .	Jerusalem, Palestine.
Barcoulis, S., Minerva Han, Galata . . . . .	Constantinople.
Belart-Lanz, J., Messadet Han St. . . . .	"
Benveniste, Haim & Albert. . . . .	Salonika, Greece.
Beruhiel, Jacques, Bahtiar Han 22, Galata. . . . .	Constantinople.
Camhi, Raphael & Fils, Boyadji Han St. . . . .	"
Camhi, Vitalis R. Boyadji Han Stamboul . . . . .	"
Capayannides, G. . . . .	Trebizond, Turkey.
Chamarakis, E. D. . . . .	Rethymno, Crete, Greece.
Chapman, J. F. & Co., Equitable Bldg. . . . .	New York.
Charitopoulos, A., Buyuk Aboud Eff. Han Stamb. .	Constantinople.
Chasseaud, F. W., Agopian Han, Galata. . . . .	Constantinople.
Coenca Frères . . . . .	"
Cofinas, Constantine N., St. Theodorides Square 9 .	Athens, Greece.
Combustibilul Anglo-Roman, Bucarest, 19, St. Regala	Bucarest, Roumania.

Commercial Bank of Greece . . . . .	Athens, Greece.
Cornfield & Goldstein, Ikindji Kenadjian Han . . .	Constantinople.
Cosmetto A., & Co., Omar Abed Han 10/13, Galata .	"
Coq Rouge Co., Ltd. Hovaghimian Han Gal. . . .	Constantinople.
Cox's Shipping Co., Ltd., Tehinili Richtim Han, Gal.	"
Curiel, Mosserie & Cie . . . . .	Cairo, Egypt
Damianos, N. D., P. O. B. 23 . . . . .	Athens, Greece.
Demaras Brothers . . . . .	" "
Dielmann, G., Messadet Han Stam. . . . .	Constantinople.
Dilsizian Bros., Nazli Han, Galata . . . . .	"
Dizengoff, M. . . . .	Jaffa, Palestine.
Doptoplou Bros., 2 Zindan Capou, Stamboul . . .	Constantinople.
Drossos, A. J., & Co. Rue Eski Yomruk, Ada Han.	"
Edwards & Sons, Imp., Dilsiz Zadé Han Stamb.	"
Ehrenstein & Toledo, Alti Parmak Han 3, Stamboul	"
Hanni, E., Matheo Han 21, Stamboul. . . . .	"
Eskénazi, Jacques, Sarioglou Han 19, Stamboul .	"
Faraggi, Maurice, 295 Grand'Rue de Pera . . . .	Constantinople.
Fattal Khalil & Fils, . . . . .	Damascus, Syria
Federation of American Industries, Inc., Birindji Vakouf Han, Stamboul. . . . .	Constantinople.
Fenerdjian, M., Fils, Bahtché Kapou Yeni Volto Han	Constantinople.
Féradian, K., Alyanak Han, No. 14-15, Stamboul .	Constantinople.
Fitzio, Alex., General Importer, Hermes Street .	Athens, Greece.
Flood, A. . . . .	Cairo, Egypt.
Fresco, Marco N., Dikranian Han, 47 Stamboul .	Constantinople.
Fringhian, Meg., Messadet Han, Stamboul . . . .	"
Frost & Cundill, Inc., Exporters, 65 Wall Street. .	New York.
Fruchter, Frati . . . . .	Galatz, Rumania.
Gabellon, Jean Jacques, Messadet Han 20, 21, Stamb.	Constantinople.
Galani, John A. Union Han 43/46 Galata . . . .	"
Gaston, Williams & Wigmore, 39 Broadway . . . .	New York.
Gelat, Elias Thomas. . . . .	Jerusalem, Palestine.
Geltrunk, Isidoro 102 Worth Street . . . . .	New York.
"Gradivo" Société Commerciale par Actions . . . .	Varna, Bulgaria
Hadkinson, Arsan, & Co.. . . . .	Aleppo, Syria.
Haldéopoulo, N. P. . . . .	Trebizond, Turkey.
Hirzel, R. & O., Buyuk Yeni Han 31, Stamboul .	Constantinople.
Hancock & Wood . . . . .	Patras, Greece.
Hochstrasser & Co. . . . .	Trebizond, Turkey.
" " . . . . .	Samsoun, Turkey.
Jahiel, Isaac I. . . . .	Salonika, Greece.
Kaftanizadé Frères & Co. Mader Han 7/10, Galata .	Constantinople.
Kahn Frères, Astagian Han Stamboul . . . . .	"
Karnig, Fils de Agop, Aslan Han Galata. . . . .	"
Kassim-El-Khedery, Imp. & Exp., . . . . .	Bagdad, Turkey.
Keller, E. Theodor, Mgr. of Fulias & Co. . . . .	Athens, Greece.
Kopelman, Ossip, 26 Shoot up Hill c/o G. Handelmann	London, England.
Kroubalkian, K., Grand Tunnel Han, Galata. . . .	Constantinople.
Kuris & Kantarovich, Assicurazioni Gen. Han 60/62.	"
Lascaris, Michel, Emin Bey Han 19, Stamboul . . .	Constantinople.
Lahovary, C. N., & Co. 25 Shareh Manah. . . . .	Cairo, Egypt.

Lamborn & Company, 132 Front St., Lamborn Bldg.	New York.
Lebet Frères & Cie. Rue Kutubhané, Basmadjian Han	Constantinople.
Levy, M., & Co., Emin Bey Han 9, Stamboul . . .	Constantinople.
Lorey, Guillermo, Djemaat Han, Rue Havra, Galata	"
MacManus Brothers, Ltd., Aslan Han 1-7 Gal. . . .	"
McFadden, Geo. H. & Bro., New-York, 25 Broad St.	New York.
Manachy, Lorenzo Y. . . . .	Alexandretta, Syria.
Mano, Albert J., Kiezaptchi-Oglou Han 22 Stamboul.	Constantinople.
Marcantonakis & Manoussakis . . . . .	Candia, Crete, Greece.
Marquardt & Co., Inc., 35 South William Street . .	New York.
Marcopoli, V., & Co. . . . .	Alexandretta, Syria.
Margaritoff, Demetri, M., Arnopoulos Han, St. . . .	Constantinople.
Metaxa, Zissi N., & Son, Galata, Merkez Rihtim Han	"
Mégarbane, Habib, & Fils . . . . .	Aleppo, Syria.
Melissarato, Elefter, Omar Abid Han 36, Galata . .	Constantinople.
Melissinos, Bernard . . . . .	Piraeus, Greece.
Merica, Th. N., Taptas Han, Galata. . . . .	Constantinople.
Mizrahi, Oscar, Djedid Han St. . . . .	"
Morelli, Alf., & Co., Phaliron Han, 3, Galata . . .	"
Muhurdarovic, Vefa, Anadolou Han, 30, Stamboul. .	Constantinople.
Muller, Ch., F.. Importer 29 Apollo Street. . . . .	Athens, Greece
Nahman, Fils d'Abraham. . . . .	Salonika, Greece.
Near East Commercial Co., Minerva Han. 29, Gal. .	Constantinople.
Nemli Zadé Frères . . . . .	Trebizond, Turkey.
Nicolaidis, Papazoglou, Politis & Co., Exp., 88 Odos Philonos . . . . .	Piraeus, Greece.
Nungovich, Georges . . . . .	Cairo, Egypt.
Ojalvo, Vital, & Co., Xanthopoulos Han, Stamb. . .	Constantinople
Oriental Trading Co. of America. Gal. . . . .	Constantinople.
Panayotoglou, Avraam V., Seraï-Emir. . . . .	Teheran, Persia.
Papazian, Arshak, Turkia Han, Stamboul . . . . .	Constantinople.
Pappas Co., C., 163-165 North St. . . . .	Boston, Mass., U.S.A.
Patrikios, A. S. & Fils, 12 Omer Abed Han Galata	Constantinople.
Pauer, E. C., & Co., Erzeroum Han, 21-22, Stamb..	Constantinople.
Peristiany, J. Tb. & Co... . . . .	Alexandretta, Syria.
Petsaly, S. . . . .	Cairo, Egypt.
Photades, Theodore, 38 W. 32d st.. . . . .	New York.
Philaretos, C. G., & Co., 1 A Sophocles Street. . .	Athens, Greece.
Phostirooulos Frères, . . . . .	Trebizond, Turkey.
Prodromides, K., . . . . .	Mersina, Turkey.
Reppen, Theo, Arabian Han, Galata. . . . .	Constantinople.
Roditi, A., Turkia Han 9/10, Stamboul . . . . .	"
Salacha, Jean F., & Co., 96, Rue Voivoda, Galata .	"
Saleem, Alexandre & Frères. . . . .	Aleppo, Syria.
Salviche, Moïse, Tophané, Rue Tabachané . . . . .	Constantinople.
Sangursky & Cie., Moumhané, Couteau Han Galata	"
Sasoon David, & Co.. . . . .	Bagdad, Turkey.
Schapira, J. M., 21 Rue Colocotroni. . . . .	Athens, Greece.
Schild, P., Xantopoulos Han. . . . .	Constantinople.
Schemtob, Fils de A., Kouru Kavedji Han, Stamb..	"
Schmidt, Jan C. C., Rue Havra, Djemaat Han, Galata .	"

Seager, Walter, & Co., Tehinili Rihtim Han, Galata	Constantinople.
Sindacato Coloniale Italiano, Pinto Han, Stamboul .	"
Sirgi, M. & Co. . . . .	Beirut, Syria.
Spike, Clarence H., 143 Federal Street. . . . .	Boston, Mass., U.S.A.
Standard Commercial Export & Finance Corporation Macri Han, Galata . . . . .	Constantinople.
Stassinopoulos, S. A . . . . .	Smyrna, Turkey.
Stock & Mountain, Philippides Han, Stamboul. . .	Constantinople.
Semack & Danon, Medina Han Stamboul. . . . .	"
Suffern Trading Co., 90 West st. . . . .	New York.
Taranto, M. & J. . . . .	Smyrna, Turkey.
Tatian, A., 23 Central St., Room 8 . . . . .	Boston, Mass., U.S.A.
Tchertchian, V. D., 226 Fifth Avenue. . . . .	New York.
Tennant, Sons, & Co., C., 100 William St. . . . .	New York
Tiano, Henri . . . . .	Salonika, Greece
Vassiliou, Pittacos . . . . .	Mitylene, "
Ventura, Fils de S., Pinto Han, Stamboul . . . . .	Constantinople.
Vimos Brothers, 29 Nikis Street . . . . .	Athens, Greece.
Vrioni, Pan. D., 4, Dephes Street . . . . .	" " "
Vogel, Konrad, Buyuk Yeni Han Stamboul. . . . .	Constantinople.
Webb, Chas. J., Corporation of America . . . . .	"
Whittall, J. W., & Co.. . . . .	Constantinople.
Wilcox-McKim Company, . . . . .	Saginaw, Mich., U.S.A.
Wolkenberg, Oscar, 50 Djedid Han St. . . . .	Constantinople.
Zeppos, P., Pesmazoglou Street. . . . .	Athens, Greece.

**Glucose**

Corn Products Refining Co., Exporters . . . . .	New York.
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**Glue Stock**

Foerderer, Robert H., Importer, Frankford . . . . .	Philadelphia, U.S.A.
Spike, Clarence H., Importer, 143 Federal St . . . . .	Boston, Mass., U.S.A.

**Government Contractors**

Avigdor, M. S., Küprülü Han 29 St. . . . .	Constantinople.
Cofinas, Constantine N., St. Theodore's Square No. 9	Athens, Greece.
Essayan, Hagop, & Freres. . . . .	Constantinople.
Fresco, Fils d'Aslan, Manoukian Han, 1-5, Galata .	"
Langdon, J. D., Naval Contractor. . . . .	Smyrna, Turkey.
Fringhian, Meg., Messadet Han, Stamboul . . . . .	Constantinople.
Vrioni, Pan. D., Importer, 4 Dephes Street. . . . .	Athens, Greece.
Zeppos, P., Pesmazoglou Street. . . . .	" "

**Grain & Cereals**

Abazoglou, Jean, Exporters, Abed Han 30, Galata. .	Constantinople.
Balekdjian, V., Brothers, Exporters, Turkia Han, St.	Constantinople.
Margaritoff, Demetre M., Exp., Arnopoulos Han, St.	"
Edwards & Sons, Dilsiz Zade Han Stamboul . . . .	"
Kassim-El-Khedery, Exporter . . . . .	Bagdad, Turkey.
Kouyoumdjian, Khosrov, Exporter . . . . .	" "
Patrikios, A. S., & Fils, 12, Omer Abed Han, Gal.	Constantinople.
Simeonoglou, Aristides, Exporter . . . . .	Adana, Turkey.
Stringos, I., Importer . . . . .	Piraeus, Greece.
Whittall, J. W., & Co., Exp., Kenadjian Han, St..	Constantinople.

**Groceries**

Cacoulides, Gr. N., Exporter . . . . .	Trebizond, Turkey.
Capayannides, G., Importer . . . . .	" "
Errera, Issac G., Importer . . . . .	Salonika, Greece.
Faraggi, Maurice, Importer, 295 Grand'Rue de Péra .	Constantinople.
Habicht, Braun & Co., Hudson & Laight Sts., . . .	New York.
Hanania, Joseph, Importer . . . . .	Bagdad, Turkey.
Hartys Stores, Importer, 27 Tepē Bachi Péra . . .	Constantinople.
Hochstrasser & Co., Exporters . . . . .	Trebizond, Turkey.
Jaburg Brothers, Importers, 1-3 Worth Street . . .	New York.
Jahiel, Isaac, Importer . . . . .	Salonika, Greece.
Juda & Salmona, Importers . . . . .	" "
Koukaz & Zaloom, Exporters (Syrian Provisions). . .	Beirut, Syria.
Leslie, John E. & Co., Imp. 51-53 East, Lake S .	Chicago, Ill., U.S.A.
Navarro, Emmanuel Is., Importer . . . . .	Salonika, Greece.
Pasterne & Co., Imp., 148-150, Franklin Street. . .	New York.

**Gum Mastic**

Scialom, Albert, & Co., Exporter, Rue Victor Hugo.	Salonika, Greece
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**Gum Tragacanth**

Abdeni, G. G., & Co. Exp. . . . .	Aleppo, Bagdad, Turkey.
Bozadjian, Mihran, Exporter . . . . .	Adana, Turkey.
Brazzafoli, Max, Exporter . . . . .	Mersina, "
Ehrenstein & Toledo, Exp., Alti Parmak Han 3, Stam.	Constantinople.
Essefian, Parsegh G., Exporter . . . . .	"
Gulbenkian Bros. & Co., Exporters . . . . .	"
Hirzel, R. & O., Exps., Buyuk Yeni Han 31, St. .	"
Hindié, Elias, Exporters . . . . .	Aleppo, Turkey.
Levy, Aron J., Exp., Rue Kioutubhané, Turkia Han	Constantinople.
Lorey, Guillermo, Exporter, Djemaat Han, Gal. .	"
Maccache, Ibr., & Fils, Exporters . . . . .	Mersina, Turkey.
Manachy, Lorenzo Y., Exporter. . . . .	Aleppo, Syria.
Manuelian, H., & Co., Exporters . . . . .	Mersina, Turkey.
Nessim, Elisha, Exporter. . . . .	Bagdad, "
Rappaport, J. M., Importer, 140 Nassau Street. . .	New York, U.S.A.
Skender, Krikor, Exporter . . . . .	Bagdad, Turkey.
Taranto, M. & J. . . . .	Smyrna, "
Zelvéian, M. & K. S., Exporters. . . . .	Mersina, "

**Guts (Sausage Casings)**

Arsen, A. G., & C., Exp., Allalemdji Han . . . . .	Constantinople.
Essefian, Parsegh G., Exporter . . . . .	"
Marcopol', Fratelli, Exp. . . . .	Aleppo, Syria.
Salviche, Moise, Exporter, Topliané, Rue Tabachané	Constantinople.
Schamasch, Gourgie & Co., Exporters. . . . .	Bagdad, Turkey.
Selian, R. B., Exporter. . . . .	Mersina, "
Skender, Krikor, Exporter . . . . .	Bagdad, Turkey.
Spike, Clarence H., Importer, 143 Federal Street. .	Boston, Mass., U.S.A.
Zarifi, L., Exporter, Hagopian Han, Galata. . . . .	Constantinople.

**Hair Curlers**

Wst Electric Hair Curler Co., 45 S. Front St . . . Philadelphia, U.S.A.

**Hair (from Goatskins)**

Foerderer, Robert H., Inc., Importer, Frankford . . . Philadelphia, U.S.A.

**Hardware and Tools**

Ashraf Bros., Importer . . . . .	Bagdad, Turkey.
Altzizoglou, I., Fils, Importers . . . . .	Mersina, »
Aperguis, N. A. & Co., Imp., Bahtiar Han, Galata.	Constantinople.
Buffalo Specialty Co., Exp., 375 Ellicott Street . .	Buffalo, N. Y., U.S.A.
Camhi, Raphael, & Fils, Boya'ji Han Stamb. . . .	Constantinople.
Cariciopoulos, Marc C., Importer, Galata. . . . .	»
Coq Rouge Co., Ltd, Hovaghimpian Han, Galata . .	»
Courteissi, Vitalis & Cie 19 Havouzlou Han Stamboul	»
Danon & Semack, Importer, Medina Han Stamb. . .	»
Devlin Mfg. Co., Thos., (Carriage & Saddlery)	Philadelphia, U.S.A.
Disston, Henry, & Sons, P.O.B. 1537 . . . . .	Constantinople.
Dizengoff, M., Importer . . . . .	Jaffa, Palestine.
Entreprise Mfg. Co., The, Mfrs. & Exporters . . .	Philadelphia, U.S.A.
Errera, Fils de G. A., & Co., Ltd., Importers . . .	Salonika, Greece.
"Gradivo" Soc. Commerciale par Actions, Imp. . .	Varna, Bulgaria.
Guessarian, Mihran, 48 Rue Tunnel Galata. . . . .	Constantinople.
Hanna, Rabbath, & Fils, Imp. . . . .	Aleppo, Syria.
Hassid, A. M., & Co., Importers . . . . .	Salonika, Greece.
Hirzel, R. & O. Imp., Buyuk Yeni Han . . . . .	Constantinople.
Lambichi, M. E., Importer . . . . .	Smyrna, Turkey.
Levant Iron & Machinery Co., Ltd, 142/146 Rue Mahm. Gal. . . . .	Constantinople.
Manachy, Lorenzo Y., Importer . . . . .	Aleppo, Syria.
McCaffrey File Co., Mfrs. & Exp., 5th & Berk St .	Philadelphia, U.S.A.
Merica, Th. N., Imp., Taptas Han, Galata. . . . .	Constantinople.
Miller Lock Co., Mfrs. & Exporters . . . . .	Philadelphia, U.S.A.
Modiano, F., & Co., Importers . . . . .	Salonika - Smyrna.
Montgomery Ward & Co., Exporters . . . . .	Chicago, U. S. A.
National Specialty Mfg. Co., Exporters. . . . .	Philadelphia, »
North Bros. Manufacturing Co., Exporters. . . . .	» »
Nowill, Sydney, & Co. Imps., Kevork Bey Han, Gal.	Constantinople.
Orosdi-Back, Etablissements, Importers . . . . .	Aleppo, Syria.
Peristiany, J. Th., & Co., Importers . . . . .	Alexandretta, »
Philaretos, C. G., & Co., Importers . . . . .	Athens, Greece.
Plumb, Fayette R., Mfr., & Exp. Bridesburg, P. O.	Philadelphia, U.S.A.
Sayeg Frères, Importers . . . . .	Beirut, Syria.
Schamasch, Gourgie & Co., Importers . . . . .	Bagdad, Turkey.
Sehany Bey, H. . . . .	Aleppo, Syria.
Schapira, J. M., Importer, 21 Colocotroni Street . .	Athens, Greece.
Tiano, Henri, Importer. . . . .	Salonika, Greece.

**Harness and Leather Goods**

Birch, James H., Mfr. & Exporter . . . . .	Burlington, N. Y., U.S.A.
Sechler & Co., Mfrs. & Exporters . . . . .	Cincinnati, Ohio, "
Studebaker Corporation, The, Mfrs., Exporters . . .	South Bend, Ind., "

**Hats (Felt)**

Stetson Co., John B., Exporter . . . . .	Philadelphia, U.S.A.
Vimos Brothers, 29 Nikis Street . . . . .	Athens, Greece.

**Hooks and Eyes**

West Electric Hair Curler Co., 45 S. Front Str., . . .	Philadelphia, U.S.A.
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**Hosiery**

Baker, G. & A., Ltd., Importers Grand'Rue de Pera	Constantinople.
Baladi & Toutounji, Exp. . . . .	Aleppo, Syria.
Coq Rouge Co., Ltd., Hovaghian Han, Galata . . .	Constantinople.
Daoud & Abdo, Importers . . . . .	Beirut, Syria.
Fenerdjian & Cie, M. Jeni Vclto Han, Stamboul . . .	Constantinople.
Medina, Aug. de, Hazzopoulo Han 42/43 Stamboul .	"
Orosdi-Back Etablissement, Imp. . . . .	Aleppo, Syria.
Rafie, Elie, Imp. . . . .	" "

**House Furnishings**

Buffalo Specialty Co., Exporters . . . . .	Buffalo, N. Y., U.S.A.
Franco, Lazzaro, & Fils, Importers, Stamboul . . .	Constantinople.
Yoanidès, Spiro, P., Maison Louvre, Pera . . . . .	"

**Household Utensils**

Hoosier Mfg. Co., The, Exporters . . . . .	New Castle, Ind., U.S.A.
National Specialty Manufacturing Co., Exporters . . .	Philadelphia, U.S.A.
North Bros., Manufacturing Co., Exporters . . . .	" "
Yoannides, Spiro, P., Maison Louvre, Pera . . . . .	Constantinople.

**Hydrolic Lime**

Sayegh Frères, Importers . . . . .	Beirut, Syria.
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**Importers (General)**

Amar, S., & Co., Validé Su'tan Han Stamboul . . .	Constantinople.
American & Eastern Trading Co. 36. Av. de l'Opera	Paris, France.
Audi, S., & Frères . . . . .	Beirut, Syria.
Beylerian, H., 21 Hudavendighiar Han Galata . . .	Constantinople.
Brown, Welles & Co., Omer Abid Han 4 <sup>me</sup> , Galata.	"
Camhi, Vitalis R., Boyadji Han Stamloul . . . . .	"
Cariciopoulos, Marc, C., Minerva Han, Galata . . .	"
Charitopoulos, A., Buyuk Aboud Eff. Han 32 Stamb.	Constantinople.
Cherry, Louis D., Importer, 52 S. 60th St. . . . .	Philadelphia, U.S.A.
Corneille & Co. . . . .	Aleppo, Syria.
Cosmetto, A., & Co. Omar Abed Han 10/13 Galata .	Constantinople.
Dielman, G., Messadet Han Stamboul . . . . .	"

Dilsizian Bros., Nazli Han, Galata . . . . .	Constantinople.
Dobrowolsky & Co. . . . .	Salonika, Greece.
Douehi, William, Buyuk Tunnel Han 5, Galata . . . . .	Constantinople.
Fattal Khalil & Fils, . . . . .	Damascus Syria.
Haddad, Elias And. . . . .	Beirut,
Hanni, E., Matheo Han 21 Stamboul . . . . .	Constantinople.
"Intercontinentale", Seir Sefain Han. . . . .	"
Jabourg Bros., 1 & 3 Worth Str. . . . .	New York
Karnig, Fils de Agop, Aslan Han Galata . . . . .	Constantinople.
Khouri, Farra, Alex . . . . .	Beirut, Syria.
Koukaz & Zaloom . . . . .	" "
Laughton, C., & Co., 42 Perchembé Bazar, Galata . . . . .	Constantinople.
Lebet Frères & Co., Germania Han, Stamboul . . . . .	"
Lesle, John E., & Co., . . . . .	Chicago, U.S.A.
Lévy, Juda Gabriel . . . . .	Yanina, Greece.
Mosseri, Albert . . . . .	Salonika, "
Mizrahi, Oscar, Djedid Han, Stamb. . . . .	Constantinople.
Pastene, P., & Co., Inc., . . . . .	New York.
Rappaport, J. M., 140 Nassau St. . . . .	New York.
Roussou & Danon, Djélal Bey Han, No 18. . . . .	Constantinople.
Salviche, Moïse, Tophané, Rue Tabachané. . . . .	"
Sayegh Frères. . . . .	Beirut, Syria.
Schild, P., Xantopoulo Han. . . . .	Constantinople.
Seager, Walter, & Co. Tchinili Rihtim Han, Galata. . . . .	"
Sirgi, M., & Co.. . . . .	Beirut, Syria.
Tenant Sons & Co., 100 William St. . . . .	New York.
Trad, P. & M., . . . . .	Beirut, Syria.

**Insurance Agents**

Algranti, Moreno, Yeni Han, Sirkedji, Stamboul . . . . .	Constantinople.
Athanassiades, Bodossaki, Hovaghimian Han Gal..	"
Balekdjian, Brothers, V. Turkia Han, Stamboul . . . . .	"
Chamarakis, E. D.. . . . .	Rethymno, Crete, Greece
Compte-Calix & Saverio, G. J. . . . .	Constantinople.
Cosmetto, A. & Co. Omar Abed Han 10/13, Galata . . . . .	"
Cox's Shipping Co., Ltd., Tchinili Richtim Han, Gal.	"
Eliades, John, & Co.. . . . .	Smyrna, Turkey.
Eustratiades, Alexandre N. . . . .	" "
Galani, John A., Union Han 43/46 Gal. . . . .	Constantinople.
Gholman Bros., Constitution Square . . . . .	Athens, Greece.
Gresham Life Assurance Society, Ltd . . . . .	Constantinople.
Kabbaz, P. A., & Co.. . . . .	Aleppo, Syria.
Keller, Theodor E.. Mgr. Fulias & Co. . . . .	Athens, Greece.
Leete, P. C. A., Huriet Han . . . . .	Constantinople.
MacManus Brothers, Ltd. Aslan Han 1-7 Gal. . . . .	"
Metaxa, Zissi N., & Son, Merkez Rih'im Han Galata	"
Mitrani, Semtow, (The Equitable of New York). . . . .	"
Molho Frères, . . . . .	Salonika, Greece.
Morelli, Alf. & Co., Phaliron Han, 3, Galata . . . . .	Constantinople.
Morpurgo, Moïse. . . . .	"
Panayotoglou, Avraam V., Seraï-Emir . . . . .	Teheran, Persia.

Philippou, A . . . . .	Janina, Greece.
Prodromides, K . . . . .	Mersina, Turkey.
Silacha, Jean F. & Co. 96, Rue Voïvoda, Galata . .	Constantinople.
Soussa, Ibrahim & Cie., Galata, Buyuk Tunnel Han.	"
Schenker & Co, Kenprulu Han, Stamboul . . . . .	Constantinople.
Seager, Walter & Co. Tchinili Rihtim Han, Galata.	"
Varbetian, L. & L. . . . .	Smyrna, Turkey.

**Iron & Steel**

Altzitzoglou, J., & Fils, Importers . . . . .	Mersina, Turkey.
Avedissian & Kechichian, Importers . . . . .	Adana, "
Brazzafolli, Max, Importer . . . . .	Mersina, "
Capayannides, G., Importer . . . . .	Trebizond, "
Chapman, I. F., & Co., Inc. Equitable Bldg . . . .	New York.
Essayan, Hagop, & Frères, Importers . . . . .	Constantinople.
Guessarian, Mihran 48 Rue Tunnel Galata . . . . .	"
Haldéopoulo, N. P., Importer . . . . .	Trebizonl, Turkey.
Hochtrasser & Co., Importers . . . . .	" " "
" " " " " . . . . .	Samsoun, "
Kopelman, Ossip, Exporter. 26 Shootup Hill c/o G. Handelmann . . . . .	London, England.
Levant Iron & Machinery Co., Ltd. Grd'Rue Mahmou dié Galata . . . . .	Constantinople.
Navarro, Isaac J., Importer . . . . .	Salonika, Greece.
Nemli Zadé Frères. Importers . . . . .	Constantinople.
Prodromides, R. . . . .	Mersina, Turkey.
Rafie, Elie, Imp. . . . .	Aleppo, Syria.
Roditi, A., Importers & Exporters, Turkia Han St..	Constantinople.
Trussed Concrete Steel Co.. Exporters . . . . .	Detroit, U.S.A.
United States Steel Products Co., Exporters . . . . .	New York.

**Jewelry**

Errera, Fils de G. A., & Co., Ltd., Importers . . . .	Salonika, Greece.
Lipman Kantorowitz, Passage Rigo 20. . . . .	Constantinople.
Macdonald, R. B., & Co., Mfrs. & Exporters . . . .	Attleboro, Mass., U.S.A.

**Kitchen Cabinets**

Hoosier Manufacturing Co., The, Exporters . . . . .	New Castle, Ind., U.S.A.
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**Laces and Embroideries.**

Abdo, George, & Bros., Exporters . . . . .	Beirut, Syria.
Audi, S., & Frères, Manufacturers & Exporters . .	" " "
Farah, F. G., & S., Mfrs. & Exporters . . . . .	" " "
Koukaz & Zaloom, Exporters . . . . .	" " "
Megarbané, G. H., Exporter. . . . .	Aintab, "

Sadullah, Levy, R. & Mandil, Exporters . . . . .	Constantinople.
Samra, Elias Abu, & Fils, Exporters . . . . .	Beirut, Syria.

**Land Agents**

Kouyoumdjian, Khosrov . . . . .	Bagdad, Turkey.
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**Leather**

Abdeni, G. G., & Co., Importers . . . . .	Aleppo, Syria.
American Foreign Trade Corporation, Galata . .	Constantinople.
Beythouin, Jeboury, Importer . . . . .	Beirut, Syria.
Cofinas, Constantine N., Imp. St. Theodores Square 9	Athens, Greece.
Coûteaux, Bernard, Aslan Han, Galata . . . . .	Constantinople.
Coenca Frères, Importers . . . . .	"
Commercial Bank of Greece . . . . .	Athens, Greece.
Coq Rouge Co. Ltd., Hovaghimian Han, Galata . .	Constantinople.
Covo & Angel, Importers . . . . .	Salonika, Greece.
Chasseaud, F. W., Importer, Agopian Han, Galata .	Constantinople.
Elkiatib, Abbas, Imp. . . . .	"
Elkiatib, Salim, Importer, Elkiatib Han . . . . .	"
Enriquez, Clemente, Importer . . . . .	"
Féradian K., Importer, Alyanak Han . . . . .	"
Haddad, Elias And , Importer . . . . .	Beirut, Syria.
Kabbaz, P. A., & Co. Imp. . . . .	Aleppo, "
Kleyff, Vladislav, Importer, Inayet Han, Galata . .	Constantinople.
Lascaris, Michel, Importer Emin Bey Han 19, Stamb .	"
Lawrence, A. C., Leather Co. . . . .	Boston, Mass., U. S. A.
Lebet Frères & Co. Importers, Germania Han . . .	Constantinople.
Mattheosian, Vahan H., Imp., Am. Bible House . .	Constantinople.
Matthews, C. J., & Co., Mfrs. & Exporters . . . .	Philadelphia, U. S. A.
McNeely & Price, Manufacturers and Exporters . .	" " "
Modiano, F., & Co. . . . .	Smyrna-Salonika, Greece.
Muller, Ch. F., Importer, 29 Apollo Street. . . . .	Athens, Greece.
Nahman, Fils d'Abrahim, Importers . . . . .	Salonika, "
Peristiany, J. Th., & Co, Importer . . . . .	Alexandretta, Syria.
Pharaon, Issa, Schoucair & Co., Importers . . . .	Beirut. . . . "
Foerderer, Robert, H., Inc. Mfrs. & Ex., Frankford	Philadelphia, U. S. A.
Roussou & Danon, Importers. Djelal Bey Han . . .	Constantinop'e.
Sarantis Frères, Importers . . . . .	"
Schiaky, V., & Co , Importers & Exporters . . . .	Salonika, Greece.
Schild, P., Importer & Exporter . . . . .	Constantinople.
Serafas, D., Importer & Exporter . . . . .	Salonika, Greece.
Sirgi, M., & Co., Importer & Exporter . . . . .	Beirut, Syria.
Société Suisse de Commerce pour la Syrie . . . . .	Aleppo, Beyrouth, Syria.
Soulangas, E. N., Fils. Importers . . . . .	Mitylene, Greece.
Soulangas, Stylianos E., Manufacturer . . . . .	" "
Tripo, C. N., & Fils, Manfs. 11 rue de la Quarantaine	Constantinople.
Vimos Brothers, Importers, 29 Nikis Str . . . . .	Athens, Greece.

**Leather and Leather Goods**

Danon & Semack, Importers, Medina Han Stamboul	Constantinople.
Fruchter, Frati . . . . .	Galatz, Rumania.
Lascaris, Michel, Importers Emin Ivey Han 19, St.	"
Papazian, L. Duz P., Topalian Han, 43, Stamb. . . . .	"

**Licorice Root**

Keun Lavino & Co., Exporters . . . . .	Smyrna, Turkey.
MacAndrews & Forbes Co., Exporters . . . . .	" "
McAndrews & Forbes Co., Exporters . . . . .	Bagdad, Turkey.

**Light (in Fire-Proof Buildings)**

Lipton's, David, Sons Co., Mfrs & Exporters . . . . .	Philadelphia, U. S. A.
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**Lighting Devices**

Avigdor, M. S., Importer Küprülü Han, St. . . . .	Constantinople.
Seferiades, S. A., Importer . . . . .	Smyrna, Turkey.
Welsbach Co., Manufacturers & Exporters . . . . .	Gloucester, N. J., U. S.

**Linimenas**

Curtis & Brown Mfg. Co., Exporters . . . . .	New York.
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**Linoleum and Oil Cloth**

Errera, Fils de G. A., & Co., Ltd., Importers . . . . .	Salonika, Greece.
Franco, Lazzaro, & Fils. Importers, Stamboul . . . . .	Constantinople.
Madison Mills, Inc., 503-505, Broadway . . . . .	New York.
Picciotto, Hillel, & Co., Importers . . . . .	Aleppo, Syria.
Schuep & Co., Imp. . . . .	" "
Yoanidès, Spiro P., Maison Louvre, Péra . . . . .	Constantinople.

**Lithographers**

Ketterlinus Lithographic Mfg Co., 4th & Arch Sts .	Philadelphia, U. S. A.
Mann Co., Wm., 529 Market St. . . . .	Philadelphia, U. S. A.

**Lloyds Agents**

Hancock & Wood . . . . .	Patras, Greece.
Whittall, J. W., & Co. Ltd. . . . .	Constantinople.

**Locks**

Miller Lock Company, Mfrs. & Exporters . . . . .	Philadelphia, U. S. A.
Russel & Erwin Mfg. Co. . . . .	New York.

**Locomotives**

Baldwin Locomotive Works, Mfrs. & Exporters . .	Philadelphia, U. S. A.
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**Lozenges**

Curtis & Brown Mfg. Co., Exporters . . . . .	New York.
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**Lumber**

Farrin, M. B., Lumber Co., Exporters . . . . .	Cincinnati, Ohio, U. S. A.
Fresco, Marco N., Exp., Dikranian Han, 47, Stamboul	Constantinople.
Hindié, Nicolas, Importers . . . . .	Aleppo, Syria.
Kyfioti, John, Rue Kabristan, Péra, Imp . . . . .	Constantinople.
Lamb-Fish Lumber Co., Exporters . . . . .	Charleston, Miss., U. S. A.
North American Wood Products Corp. Exp. & Imp.	Cincinnati, Ohio, U.S.A.
Serefas, D., Importers . . . . .	Salonika, Greece.
Sirgi, M., & Co., Importers . . . . .	Beirut, Syria.

**Machinery**

Aperguis, N. A., & Co., Importer, Bahtiar Han . . .	Constantinople.
Balladur, Chas. P., Importer . . . . .	Smyrna, Turkey.
Coenca Frères, Importers . . . . .	Constantinople, Turkey.
Demaras Bros, Importers, 4 Philellinon Street . . .	Athens, Greece.
Dizengoff, M., Importer . . . . .	Jaffa, Palestine.
Farquhar, A. B., & Co., Manufacturers & Exps. . .	New York.
Fringhian, Meg., Importer, Messadet Han, Stamboul	Constantinople.
Guessarian, Mihran, 48 Rue Tunnel Galata. . . . .	"
Laughton, C., & Co., Importers . . . . .	"
Loutfalla, Georges, Importer . . . . .	Adana, Turkey.
Lykiardopoulos, Fils, A., Importer . . . . .	Mersina, "
Melissinos, Bernard, Importer. . . . .	Piraeus, Greece.
Oriental Trading Co. of America, Imp. Gal. . . . .	Constantinople.
Schany, H. . . . .	Aleppo, Syria.
Slocum, Avram & Slocum, Exporters . . . . .	New York.
Soussa, Ibrahim & Cie., Imp., Gal. Buy. Tunnel Han	Constantinople.
Sprout, Waldron & C., Exporters . . . . .	Muncy, Pa., U. S. A.
Vrioni, Pan. D., Importer, 4 Dephes Street . . . .	Athens, Greece.
Western Wheeled Scraper Co., Exporters . . . . .	Aurora, III, U. S. A.
Zarifi, L., Importer, Hagopian Han, Galata. . . . .	Constantinople, Turkey.

**Machine Tools**

Niles-Bement-Pond Co., Exporters. . . . .	New York.
Philaretos, G., & Co. Exporters . . . . .	Athens, Greece.
Sellers, William, & Co., Inc., Exporters . . . . .	Philadelphia, U.S.A.

**Maize Oil**

Corn Products Refining Co., Mfrs. & Exporters. . .	New York.
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**Marmelades**

Hellenique Wine & Spirit Co., Mfrs. & Exporters. . .	Athens, Greece.
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**Mattresses**

The Hard Manufacturing Company. . . . .	Buffalo, N. Y., U.S.A.
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**Mercantile Agencies**

Dun, R. G., & Co. . . . .	New York & Vienna.
National Credit Corporation, Title & Trust Bldg. . . . .	Chicago, U.S.A.

**Merchants (General)**

Abazoglou, Jean, Abid Han 30, Galata . . . . .	Constantinople.
American General Trading Co. 56-58 Pine Str. . . . .	New York
Apostolos & Cie, Tutun Gumruk Stamboul . . . . .	Constantinople.
Belart, Lanz J., Messadet Han, St. . . . .	"
Camhi, Vitalis R., Boyadji Han Stamboul . . . . .	"
Cosmetto, A., & Co., Omar Abid Han 10/13, Galata.	"
Compte-Calix, J., & Saverio, J. G., 7 Rue Tchinar .	"
Dilsizian Bros, Nazli Han, Galata . . . . .	"
Douch, William, Buyuk Tunnel Han 5, Galata . . .	"
Eskénazi, Jacques, Sarioglou Han 9/10, Stamboul. .	"
Galani, John A. Union Han 43/46 Gal. . . . .	"
Hartys Stores, 27, Tepé Bachi, Pera . . . . .	"
La Fon'aïne, Edward, Sons, Allalemdji Han St. . .	"
Mouzalas, Basil A . . . . .	Mitylene, Greece.
Schmidt, Jan C. C., Djemaat Han, Rue Havra, Galata	Constantinople.
Sindacato Coloniale Italiano, Pinto Han, Stamboul .	Constantinople.
Sourlangas, Stylianos E. . . . .	Mitylene, Greece
Varter'an, Narareth, Kaissari Han 20, St. . . . .	Constantinople.

**Metals (Tin, Zinc, etc.)**

Capayannides, C., Importer. . . . .	Trebizond, Turkey,
Commercial Bank of Greece, Importers. . . . .	Athens, Greece.
Demaras Bros, Importers, 4 Philellinou Street . . .	" "
Haldéopoulo, N. P., Importer. . . . .	Trebizond, Turkey.
Hanania, Joseph, Importer. . . . .	Bagdad, "
Jahiel, Isaac I., Importer . . . . .	Salonika, Greece
Juda & Salmona, Importers. . . . .	" "
Kahn Frères, Importers, Astagian Han. . . . .	Constantinople.
Lebet Frères & Co., Importers, Germania Han . . .	"
Navarro, Is. J., Importer. . . . .	Salonika, Greece.
Philaretos, C. G., & Co., Importers . . . . .	Athens, "

**Metal Shapes (Pressed)**

American Pulley Co., Exporters, 29th & Bristol St. .	Philadelphia, U.S.A.
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**Metallic Bedsteads**

The Hard Manufacturing Company . . . . .	Buffalo, N.Y., U.S.A.
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**Meteorological Instruments**

Taylor Instrument Cos., Manufacturers . . . . .	Rochester, N.Y., U.S.A.
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**Mills and Milling Machinery**

Farrin, M. B., Lumber Co., Exporters . . . . .	Cincinnati, Ohio, U.S.A.
Sprout, Waldrow & Co., Exporters . . . . .	Muncy, Pa, U S A.

**Minerals**

Gulmezian, L., Merkez Richtim Han, Galata . . . . .	Constantinople.
Jahiel, Isaac J., Exporter . . . . .	Smyrna, Turkey.
Magnifico, E. A., Exporter . . . . .	" "
Vafiadachi, M. & A., Exporters . . . . .	" "

**Mineral Oils**

Coûteaux, Bernard, Importer, Aslan Han . . . . .	Constantinople.
Pharaon, Issa, Schoucair & Co., Importers . . . . .	Beirut, Syria.

**Mohair**

Abazoglou, Jean, Exporter, Abid Han 30, Galata . .	Constantinople.
Caltzounides, A. Ch., Nomico Han, Galata. . . . .	"
Camhi, Raphael, & Fils, Exp. Boyadji Han St. . .	"
Cosmetto, A., & Co. Exp, Omar Abid Han 10/13, Gal.	"
Levy, Aron J., Exporter, Turkia Han, Stamboul . .	"

**Mortar Stains**

Pecora Paint Co., Mfrs. & Exporters . . . . .	Philadelphia, U.S.A.
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**Mother of Pearl**

Batarse, Issa, Exporter . . . . .	Bethlehem, Palestine
Pearle Waste Co., Import., 347 West Broadway . .	New York.

**Motor Boats and Motors**

Balladur, Chas. P., Importer, P. O. Box Fo 161 . .	Smyrna, Turkey.
Waterloo Gasoline Engine Co., Manufacturers. . . .	Waterloo, Iowa, U.S.A.
Wilcox-McKim Company. . . . .	Saginaw, Mich., U.S.A.

**Motor Trucks**

Wichita Falls Motor Co., Mfrs. & Exporters . . . .	Wichita Falls, U.S.A.
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**Musical Instruments**

Baldwin Co., The, Exporter . . . . .	Cincinnati, U.S.A.
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**Nails (Wire)**

Essayan, Hagop, & Frères, Importers . . . . .	Constantinople.
Papazian, L. Duz P., Topalian Han, 43, Stamb. . .	"
Pharaon, Issa, Schoucair & Co., Importers . . . .	Beirut, Syria.
United States Steel Products Co., Exporters . . . .	New York.

**Naval Stores**

Demaras Brothers, Exporters. . . . . Athens, Greece.

**Nuts and Seeds**

Balekdjian, V. Brothers Turkish Han Stamboul . . . . .	Constantinople.
Cacoulides, G. N., Exporter. . . . .	Trebizond, Turkey.
Cherry, Louis D., Importer, 52 S. 60th Street . . . . .	Philadelphia, U.S.A.
Djenandji, Michel & Mansour, Exp. . . . .	Aleppo, Syria.
Habicht, Braun & Co., Hudson & Laight Sts. . . . .	New York.
Hadjopoulos, & Sperco, Inc., Impr., 29 Broadway. . . . .	»
Haldéopoulo, N. P., Exporter. . . . .	Trebizond, Turkey.
Hills Bros. Co., Imps., Beach & Washington Sts. . . . .	New York.
Hochstrasser & Co., Exporters. . . . .	Trebizond, Turkey.
Hochstrasser & Co., Exporters . . . . .	Samsoun, »
Jaburg Bros., 1 & 3 Worth Street, Importers. . . . .	New-York.
Keun Lavino & Co., Exporters. . . . .	Smyrna, Turkey.
Levant Products Trading Co., Importers . . . . .	New York.
Manachy, Lorenzo Y., Exporter. . . . .	Aleppo, Syria.
Margaritoff, Demetre M. Arnopoulos Han, Stamb. . . . .	Constantinople.
Marcopoli Fratelli, Exp. . . . .	Aleppo, Syria.
Mesopotamia & Persia Corp., Ltd. . . . .	Bagdad, Turkey.
Nessim, Elisha, Exporter . . . . .	»      »
Pastene & Co., Inc., Importers . . . . .	New York.
Reggio, Abel, Importer, 105, Hudson Street . . . . .	»
Reggio & Co., Ant., Exporters . . . . .	Smyrna, Turkey.
Scialom, Fils de Jacob, Exporters. . . . .	Salonica, Greece.
Spencer Importing & Trading Co., Importers. . . . .	New York.
Stock & Mountain, Exp., Philippides Han, Stamb . . . . .	Constantinople.
Strick, Scott & Co. . . . .	Bagdad, Turkey.
Tatian, A., Importer, 23 Central St., Room 8 . . . . .	Boston, Mass., U.S.A.
Théophylactos & Léontides . . . . .	Trebizond, Turkey.
United Confectioners Supply Company, Importers . . . . .	New York.
Wardé, I. & A., & Co., Exp., (Apricot Stones) . . . . .	Beirut, Syria.

**Office Furniture (Steel)**

The General Fireproofing Co., Exporters. . . . . New York.

**Office Supplies**

Hornstein, A., rue Tekke, Pera. . . . .	»
Papaspyro, Alexander, Importer, Stadium Street . . . . .	Athens, Greece.

**Oils (Lubricating etc.)**

Aliferis, G., Importer, 37 Praxitelous Street . . . . .	Athens, Greece.
Audi, S., & Frères, Importers . . . . .	Beirut, Syria.
Brazzafolli, Max, Importer . . . . .	Mersina, Turkey.
Crew-Levick Company, Refiners & Exporters. . . . .	Philadelphia, U.S.A.
Cornfield & Goldstein, Imp. Ikindji Kenadjian Han.	Constantinople.
Juda & Salmona, Importers. . . . .	Salonika, Greece.
Loutfalla, Georges, Importer . . . . .	Adana, Turkey,

Melissinos, Bernard, Importer . . . . .	Piraeus, Greece.
Sayegh Frères, Importers . . . . .	Beirut, Syria.
Standard Commercial Export & Finance Corp., Exp., 120 Broadway . . . . .	New York.
Standard Oil Company of New York . . . . .	Constantinople,
Tasartez, Henri, Impr., Tohafdji Han, Stamboul . .	»
Vacuum Oil Co., Agency . . . . .	Jaffa, Palestine.
» » » . . . . .	Beirut, Syria.
Vacuum Oil Co., Keutchouglou Han, Galata . . . .	Cairo, Egypt.
Zarifi, L., Importer, Agopian Han, Galata . . . . .	Constantinople
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**Oils Sulphite**

Damianos, N. D., Exporters, P. O. B. 23 . . . . .	Athens, Greece.
Demaras Bros., Exporters . . . . .	»      »

**Oil Tank Trucks**

Wichita Falls Motor Co., Mfrs. & Exporters . . . . .	Wichita Falls, Tex., U.S.A.
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**Oleo Oil**

Amar, S., & Co., Importers, Validé Sultan Han . .	Constantinople.
Brazzafolli, Max, Importer . . . . .	Mersina, Turkey.
Cariciopoulo, Marc C., Importer . . . . .	Constantinople.
Constantinides, Theologos, Lanoscala, 6, Stamb. . .	»
Coenca Frères, Importers . . . . .	»
Doptoglou Bros, 2 Zindan Capou Stamboul . . . .	»
Ehrenstein & Toledo, Imp. Alti Parmak Han 3, Stam.	»
Féradian, K., Importer, Alyanak Han, 14-15 . . . .	»
Frankfort, M., Exporter, Produce Exchange . . . . .	New York.
Frost & Cundill, Inc., Exporters, 64 Wall Street . .	»
Hirzel, R. & O., Importers . . . . .	Constantinople, Turkey.
Juda & Salmona, Importers . . . . .	Salonika, Greece.
Molho, Isaac, Importer . . . . .	»      »
Mano, Albert J., Kiezapchi-Oglou Han Stamboul . .	Constantinople.
Navarro, Em. Is., Importers . . . . .	Salonika, Greece.
Pharaon, Issa, Schoucair & Co., Importers . . . . .	Beirut, Syria.
Pantsalis, A., & Fils, Zindan Kapou, 4, Stamb. . .	Constantinople.
Prodromides, K., Importer . . . . .	Mersina, Turkey
Roussou & Danon, Imp. Phaliron Han, Gal. . . . .	Constantinople.
Sarantis Frères, Importers . . . . .	»
Sciaky, V., & Co., Importers . . . . .	Salonika, Greece.
Slocum, Avram & Slocum, Exporters . . . . .	New York.
Sourlangas, E. N., Fils, Importer . . . . .	Mitylene, Greece.
Tasartez, Henri, Importer, Tohafdji Han . . . . .	Constantinople.
Tiano, Henri, Importer . . . . .	Salonika, Greece.
Zarifi, L., Importer, Agopian Han, Galata . . . . .	Constantinople.
Zelvéian., M. & K. S., Importers . . . . .	Mersina, Turkey.

**Olives and Olive Oil**

Barff, P. G., & Co., Importers . . . . .	Smyrna, Turkey.
Chamarakis, E. D., Exporter . . . . .	Rethymno, Crete, Greece.
Cherry, Louis D., Importer, 52 S. 60th Street . .	Philadelphia, U.S.A.
Constantinides, Theologos, Lanoscala, 6, Stamb. . .	Constantinople.
Damianos, N. D., P. O. B. 23, Exporters . . . . .	Athens, Greece.
Demaras Brothers, Exporters . . . . .	»      »
Fidao, F., & Co., Exporters . . . . .	Smyrna, Turkey.
Hadjopoulos & Sperco, Inc., Impr., 29 Broadway .	New York.
Kheun Lavino & Co., Importers . . . . .	Smyrna, Turkey.
Pasten & Co., Inc., Importers . . . . .	New York.
Reggio, Ant. & Co., Exporters . . . . .	Smyrna, Turkey,
Salem, Alexandre, & Frères . . . . .	Aleppo, Syria.

**Opium**

Abazoglou, Jean, Ex. Abed Han 30, Galata . . . .	Constantinople.
Afskerian Frères & Co., Exp. Galata . . . . .	»
Balekdjian, V. Brothers Ex. Turkia Han, Stamboul.	»
Banque Générale de Commerce et de Crédit Stamb..	»
Caltzounides, A. Ch., Nomico Han, Galata . . . .	»
Cosmetto, A., & Co. Ex. Omer Abid Han Galata.	»
Fidao, F., & Co., Exporters . . . . .	Smyrna, Turkey.
Gulbenkian Bros., & Co., Exporters . . . . .	Constantinople.
Hirzel, R. & O., Ex. Buyuk Yeni Han 31, Stam. .	»
Kaftanizadé Frères & Cie. Mader Han 7/10, Galata .	»
Kahn, Frères, Ex., Astagian Han, Stamboul. . . .	»
Keun Lavino, & Co., Exporters . . . . .	Smyrna, Turkey.
Lane, R. W., Exporter . . . . .	Smyrna, »
Levy, Aron J., Ex. Rue Kioutubhané, Turkia Han.	Constantinople.
Margaritoff, Demetre M., Ex. Arnopoulo Han, St.. .	»
Megarbané, Habib & Fils, Exporters . . . . .	Aleppo, Syria.
Merica, Th., Exp., Taftas Han, Galata . . . . .	Constantinople.
Nemli Zadé Djemal, Ex. Nemli Zadé Han; St. Sir .	»
Oriental Trading Co. of America, Exp Gal. . . .	»
Papazian, Arshak, Exp. Turkia Han St. . . . .	»
Rappaport., J. M., Importer, 140 Nassau Street . .	New York.
Reggio, Ant., & Co., Exporters . . . . .	»
Scialom, Albert, & Co., Exporters . . . . .	Salonika, Greece.
Scialom, Fils de Jacob, Exporters . . . . .	»      »
Varterian, Nazareth, Kaissari Han 20 St. . . . .	Constantinople.
Vogel, Konrad, Exprs., Buyuk Yeni Han Stamboul..	»
Whittall, J. W., & Co Ltd.. . . . .	»
Wolkenberg, Oscar, 50 Djedid Han St. . . . .	»

**Otto of Roses**

Hirzel, R. & O., Ex. Buyuk Yeni Han 31 . . . . .	Constantinople, Turkey.
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**Paints, Enamels and Varnishes**

Ashraf Bros., Importers . . . . .	Bagdad, Turkey.
Buffalo Specialty Co., Exporters . . . . .	Buffalo, N. Y., U. S. A.
Pecora Paint Co., Mfrs. & Exp., 4th & Venango Sts.	Philadelphia, U. S. A.

**Paper**

Fenerdjian, M., & Fils, Yeni Volto Han, Stamboul .	Constantinople.
Schapira, J. M., Importer, 21 Colocotroni Street . .	Athens, Greece.
Société Anonyme de Papeterie et d'Imprimerie Anciens Etabl. Fratelli Haïm . . . . .	Constantinople.

**Petroleum**

Banque Générale de Commerce et de Crédit, Impor.	Constantinople.
Crew-Levick Co., Refiners & Producers . . . . .	Philadelphia, U. S. A.
Fringhian, Meg., Importer Messadet Han, Stamboul	Constantinople.
Helal, Alexander, Imp, . . . . .	Aleppo, Syria.
Lykiardopoulos, Fils, A., Importers . . . . .	Mersina, Turkey.
Megarbane, Habib, & Fils . . . . .	Aleppo, Syria.
Mizrahi, Oscar, Importers, 37 Asma Alti. . . . .	Constantinople.
Philippou, A., Importer . . . . .	Yanina, Greece.
Standard Oil Co., Importers . . . . .	Constantinople.
Vacuum Oil Co., Importers. . . . .	Rochester, N. Y., U.S.A.
Vacuum Oil Co., Importers. . . . .	Beirut, Syria.
Vacuum Oil Co., Importers . . . . .	Jaffa, Palestine.
»     »     » . . . . .	Cairo, Egypt.

**Pitch**

Barrett Mfg. Co., Exporters, Morris Bldg . . . . .	Philadelphia, U. S. A.
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**Physicians and Dentists**

Yoanidès, Prof. Doctor Christaki . . . . .	Constantinople.
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**Pianos, Piano Players**

Baldwin Co., The, Manufacturers & Exporters . .	Cincinnati, U. S. A.
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**Pistachio Nuts.**

Corneille & Co., Exporters. . . . .	Aleppo, Turkey.
Coussa, Armand, Exporters . . . . .	»     »
Kabbaz, P. A., & Co., Exp. . . . .	»     »
Mégarbané, G. H., Exporters . . . . .	Aintab,     »
Obégi, Charles, & Co., Exporters . . . . .	»     »

**Pipes (Gas, Water, etc.)**

United States Steel Products Co., Exporters . . . . .	New York.
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**Pipe Tools**

Reed Manufacturing Co, Mfrs. & Exporters. . . . .	Erie, Pa, U. S. A.
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**Playing Cards**

United States Playing Card Co., Exporters . . . . . Cincinnati, Ohio, U. S. A.

**Poppy Seeds**

Scialom, Albert, & Co., Exporters . . . . . Salonika, Greece.

**Portable Houses**

North Amer. Wood Products Corp. Exp. 50 Union Sq. New York.

**Printers and Bookbinders Material and Machinery**

American Press, The, Importers, . . . . .	Beirut, Syria.
Mann Co., Wm. Exporters, 529 Market Street. . .	Philadelphia, U. S. A.
Matteossian, Vahan A., Imp., Am. Bible House. . .	Constantinople.
Soc. An. de Papeterie et d'Imprimerie, Import. Anciens Etabl. Fratelli Haïm . . . . .	»
Zellich, Henri & Co., Im. Galata, Rue Mahmoudié 21	»
Zellitch Frères, Rue Yazidji, Péra . . . . .	»

**Printing Paper**

Hirzel, R. & O. Importers . . . . .	Constantinople.
Matteosian, V. H., Imp., American Bible House . .	»
Sarantis Frères, Importers . . . . .	»
Soc. An. de Papeterie et d'Imprimerie, Import. Anciens Etabl. Fratelli Haim . . . . .	»
Zellich, Henri & Co. Im. Galata, Rue Mahmoudié 21	»
Zellitch Frères, Rue Yazidji, Péra . . . . .	»

**Publishers**

Boot & Shoe Recorder Publishing Co., 207 So. St. .	Boston, Mass., U.S.A.
National Crédit Corporation, Title & Trust Bldg. .	Chicago, U.S.A.
Société Anonyme de Papeterie et d'Imprimerie, Anciens Etabl. Fratelli Haïm . . . . .	Constantinople.

**Pulleys and Pressed Metal Shapes**

Amer. Pulley Co., Mfrs. & Exp., 28th & Bristol St.. . Philadelphia, U. S. A.

**Pumps**

Avedessian & Ketchian, Importers . . . . .	Adana, Turkey.
Flint & Walling Mfg. Co., Exporters . . . . .	Kendalville, Ind., U. S. A.
Hanna, Rabbath, & Fils, Imp. . . . .	Aleppo, Syria.
Loutfalla, Georges, Importer . . . . .	Adana, Turkey.
Melissinos, Bernard, Importer. . . . .	Piræus, Greece.
Rumsey & Co., Exporters . . . . .	Seneca Falls, N. Y., U.S.A.
Southwark Foundry & Machine Co., Exporters. . .	Philadelphia, U. S. A.

**Railroad Repair Shop Equipment**

Niles-Bement-Pond Company, Exporters . . . . . New York.

**Railway Material**

Baldwin Locomotive Works, Mfrs. & Exporters . . . . .	Philadelphia, U. S. A.
Brill Co., G. J., The Mfrs. & Exporters . . . . .	»        »
Essayan, Hagop, & Frères, Importers . . . . .	Constantinople.
Standard Steel Works Co., Exporters . . . . .	Philadelphia, U. S. A.
United States Steel Products Co., Mfrs. & Exp., . . .	New York.

**Raisins (Sultana)**

Dweck, Joseph E. F., Exporters . . . . .	Aleppo, Syria.
Fidao, F. & C., Exporters . . . . .	Smyrna, Turkey.

**Razors & Blades**

Gillette Safety Razor Co., . . . . .	Boston, Mass., U. S. A.
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**Roofing**

Barrett Mfg. Co., Mfrs. & Exporters, Morris Bldg. . . . .	Philadelphia, U. S. A.
Johns-Manville, H. W., Co., Mfrs. & Exporters . . . . .	New York.

**Rubber Goods**

Hindié, Nicolas, Imp. . . . .	Aleppo, Syria.
Orosdi-Back, Etablissements, Importers . . . . .	Constantinople.
Quaker City Rubber Co., Mfrs. & Exporters . . . . .	Philadelphia, U. S. A.
Société Suisse de Commerce pour la Syrie . . . . .	Aleppo, Beirut, Syria.
Varbetian, L. & L., Importers . . . . .	Smyrna, Turkey.

**Safes**

Audi, S., & Frères, Importers . . . . .	Beirut, Syria.
York Safe & Lock Co., Mfrs. & Exporters . . . . .	New York.

**Saffron**

Scialom, Albert, & Co., Exporter . . . . .	Salonika, Greece.
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**Service Association for Industries**

Tanners Council of the United States of America 41 Park Row . . . . .	New York.
Boot & Shoe Recorder Publishing Co., 207 South st. . . . .	Boston, Mass., U.S.A.

**Saw Mill Machinery**

Farquhar, A. B., & Co., Exporters . . . . .	New York.
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**Sesame Seed**

Ezadjian, Mihran, Exporter . . . . .	Adana, Turkey.
Simeonoglou, Aristidès, Exporter . . . . .	Adana,     "

**Sesame Seed Oil**

Naccache, Ibr., & Fils, Exporters . . . . .	Mersina, Turkey.
Zelvéian, M. & K. S., Exporters . . . . .	»        »

**Sewing Machines**

Bourne & Co. (Singer Sewing Machines) . . . . .	Salonika, Greece.
» " " " " . . . . .	Athens, »
Lambichi, M. E.. Importer . . . . .	Smyrna, »
Sadallah, Levy, R., & Mandil, Importers . . . . .	Constantinople,
Singer Sewing Machine Company, Importers . . . . .	»
» " " " " . . . . .	Beirut, Syria.
» " " " " . . . . .	Cairo, Egypt.

**Shipping & Shipping Agents**

Achaia S. S. Co. . . . .	Patras, Greece.
Alevra, D. G. . . . .	Smyrna, Turkey.
Algranti, Moreno, Yeni Han, Sirkedji, Stamboul . .	Constantinople,
American & Eastern Trading Co., 36 Av. de l'Opera	Paris, France.
Archipelago American Steamship Co. . . . .	Beirut, Syria.
» " " " " . . . . .	Constantinople,
» " " " " . . . . .	Smyrna, Turkey.
Artus, Jean . . . . .	Mersina, »
Athanassiades, Bodossaki, Hovaghimian H. 2 Galata	Constantinople.
Barff, P. G., & Co . . . . .	Smyrna, Turkey.
Brazzafolli, D., (Lloyd Triestino) Moumhané, Galata	Constantinople.
British Slip-way and Repairing Yard, Djibaly. . . .	"
Cauchi Fratelli. . . . .	Salonika, Greece.
Celler, Theodor E., Mgr. of Fulias & Co . . . .	Athens, »
Chamarakis, E. D.. . . . .	Rethymno, Crete, Greece.
Citterich, V. & D. . . . .	Salonika, Greece.
Cox's Shipping Co., Ltd., Tchinili Richtim Han, Gal.	Constantinople.
Cunard Steamship Co., Tchinili Rihtim H. G. . . .	"
Curmusi, Theo. N. (Achaia). . . . .	"
Drossos, A. J.. & Co, Esky Yomruk; Ada Han 15.	"
"Dunarea" Societata Anonima Romana pentru Na-	
vigatiune, Braila, Str. Vapoareler . . . . .	Braila, Roumania.
Dwek, Saul S. & Co.. . . . .	Aleppo, Syria.
Eliades, John & Co. . . . .	Smyrna, Turkey.
Export S. S. Corporation, Omer Abid Han, Gal. .	Constantinople.
Fenerdjian, M., & Fils, Bal. Kap. Yeni Volto Han 16/18	"
Foscolo, Mango & Co., Ltd., Hovaghimian Han Gal.	"
Galani, John A., Union Han 43/46 Gal. . . . .	"
"Gradiwo" Société Commerciale par Actions . . . .	Varna, Bulgaria.
Ghiolman Bros., Constitution Square. . . . .	Athens, Greece
Haddock & Wool . . . . .	Patras, "
Hochstrasser & Co. . . . .	Trebizond, Turkey.
» " " " " . . . . .	Samsoun, "
"Intercontinental", Seir Sefain Han, Galata . . .	Constantinople
Khoury, Farra Alex . . . . .	Beirut, Syria.
Laughton, C., & Co., 42 Perchembé Bazar, Galata .	Constantinople.
La Fontaine, Edward, & Sons Allalemđji Han Stam.	"
Levant Trade Bureau, Sinasson Han, 2, Galata. . .	"
Lorey, Guillermo, Djemaat Han, Rue Hâvra, Galata	"

Lupovitz, Jacob, Rue Voïvoda, Voïvoda Han . . . . .	Constantinople.
Molho, Isaac . . . . .	Salonika, Greece.
Metaxa, Zissi N. & Son, Merkez Riht'm Han 15,16,28 III Fl. Galata . . . . .	Constantinople.
Morelli, Alf. & Co., Phaliron Han, 3, Galata . . . . .	»
Morphy, W., & Son, Crowe & Stevens . . . . .	Athens, Patras, Piraeus, Greece
Pauer, E. C. & Co., Erzeroum Han, 21.22, Stamb. .	Constantinople.
Philippou, A. . . . .	Yanina, Greece.
Photades, Th., 38 W, 32d Str. . . . .	New York.
Reppen, Theo., Arabian Han, Galata. . . . .	Constantinople.
Roussou & Danon, Phaliron Han, Gal. . . . .	»
Sangursky & Cie, Moumhané, Galata, Couteaux H. 2	»
Schenker & Co. Keuprulu Han, Stamb. . . . .	»
Seager, Walter & Co., Tchinili Rihtim Han, Galata	»
Theodoridi & Co.. . . . .	Braila, Roumania.
Whittall, J. W., & Co., Ltd . . . . .	Constantinople.

**Shipyard Machinery**

Niles-Bement-Pond Company, Exporters. . . . .	New York.
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**Shoe Polish (Polishing Sets, etc.)**

Shinola Co., Manufacturers & Exporters . . . . .	Rochester, N.Y., U.S.A.
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**Silicate of Soda & Heavy Chemicals.**

Philadelphia Quartz Co., Exporters, 121 S. 3rd St. .	Philadelphia, U.S.A.
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**Silk Cocoons**

Angeloff, D. . . . .	Tirnovo, Bulgaria.
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**Silk Goods**

Balit, Charles, & Co., Importers . . . . .	Aleppo, Syria.
Courtessi, Vitalis, & Co., 19 Havouzlou Han Stamb. .	Constantinople.
Hanni, E. Exporters, Matheo Han Stamboul . . . .	»
Levant Trade Bureau, Sinasson Han No. 2 Galata.	»
Meridional Trading Co., 20 Broad Str. . . . .	New York.
Mosseri, Albert, Importer. . . . .	Salonika, Greece.
Picciotto, Hillel, & Co., Imp. . . . .	Aleppo, Turkey.

**Silver Ware**

Gross Frères, Handan Han 9-10, Stamb. . . . .	Constantinople.
Kroubalkian, K. Impr. "Sole Agent for Turkey" "Reed and Barton of New-York," Grand Tunnel Han Galata . . . . .	Constantinople.
Melki & Menassah, Importers . . . . .	Beirut, Syria.

**Skins, Hides and Furs**

Abdeni, G. G. & Co., Imp. . . . .	Aleppo, Bagdad, Syria.
Angeloff, D. . . . .	Tirnovo, Bulgaria.
Arsen & Co., Exporters, Allalemdji Han, St. . . .	Constantinople,
Balit Charles & Co., Exp. . . . .	Aleppo, Syria.
Beythoum, Jeboury, Exporter. . . . .	Constantinople.
Blattner, A., Huriet Han Galata . . . . .	»
Cabbabeh K. & S. Importers . . . . .	Aleppo, Syria.

Coenca Frères, Exporters . . . . .	Constantinople.
Djenandji, Michel & Mansour, Exp. . . . .	Aleppo, Syria.
Essefian, Parsegh G., Exporter . . . . .	Constantinople.
Fresco, Fils d'Aslan, Exporters . . . . .	"
Gelat, Elias Thomas, Exporter (Sheep & Goat) . . .	Jerusalem, Palestine.
Hanania, Joseph, Exporter . . . . .	Bagdad, Turkey.
Hindié, Nicolas, Exp. . . . .	Aleppo, Syria.
Maissa, M. G., Exporter . . . . .	Constantinople
Manuelian & Co., Exporters . . . . .	Mersina, Turkey.
Medina, Aug. de, Hazzopoulo Han 42/43 Stamb. . .	Constantinople.
Meridional Trading Co., 20 Broad Str. . . . .	New York.
Nemli Zadé Frères, Exporters . . . . .	Constantinople.
Rappaport, J. M., Importer, 140 Nassau Street. . .	New York.
Sarfati, S. Joseph, Exporter, Germania Han . . . .	Constantinople.
Sasoon, David, & Co., Exporters . . . . .	Bagdad, Turkey.
Schamasch, Gourgie & Co., Exporters . . . . .	" " "
Serefas, D., Exporter . . . . .	Salonika, Greece.
Skender, Krikor, Exporter . . . . .	Bagdad, Turkey
Tatian, A., Importer, 23 Central St., Room 8. . . .	Boston, Mass., U.S.A.
Tripo, C. N., & Fils, Exp., 11 rue de la Quarantaine	Constantinople.
Webb, Chas J., Corporation of America . . . . .	"
Whittall, J. W., & Co., Ltd . . . . .	"

**Soap**

American Foreign Trade Corporation, Galata . . .	Constantinople.
Coussa, Armand, Imp. . . . .	Aleppo, Syria.
Louisville Cotton Oil Co., Mfrs. & Exporters. . . .	Louisville, Ky., U.S.A.
Modiano, Issac, Frères & Fils, Importers . . . .	Salonika, Greece,
Procter & Gamble Co., Manufacturers & Exporters .	Cincinnati, Ohio, U.S.A.
Vimos Brothers, Importers 29 Nikis Street . . . .	Athens, Greece.

**Starch**

Corn Products Refining Co., National Starch Co., Exp.	New York.
Errera, Isaac G., Importer . . . . .	Salonika, Greece.
Fils d'Abram Nahman, Importers . . . . .	" "
Modiano, F., & Company. . . . .	Smyrna—Salonika, Greece

**Stationery**

Errera, Fils de G. A., & Co., Ltd, Importers . . . .	Salonika, Greece
Hassid, A. M., & Co., Importers . . . . .	" " "
Hornstein, A., rue Tekke, Pera . . . . .	Constantinopl.
Mann Co., Wm., Exporters, 529 Market St. . . . .	Philadelphia, U S A.
Matteosian, V. H., Import., American Bible House .	Constantinople.
Modiano, Isaac, Frères & Fils, Importers . . . .	Salonika, Greece.
Soc. An. de Papeterie et d'Imprimerie, Import, Anciens Etabl. Fratelli Haim . . . . .	Constantinople.
Zellich, Henri, & Co. Imp. 21, Rue Mah. Galata . .	"
Lellitch Frères, Galata . . . . .	"

**Steel Office Furniture**

The General Fireproofing Co. 395 Broadway. . . . .	New York.
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**Stone Handling Machinery**

Western Wheeled Scraper Co., Mfrs. & Exporters. . . Aurora, Ill., U S A.

**Sugar**

Cabbâbeh, G., & Fils, Importers . . . . .	Aleppo, Syria.
Fringhian, Meg., Imp., Messadet Han, Stamboul . .	Constantinople.
Lamborn & Company, 132 Front Str. Lamborn Bldg.	New York.
Megarbané, Habib, & Fils Importers . . . . .	Aleppo, Syria.
Muller, Eftihidis & Co., Kutchuk Millet Han 18-19 .	Constantinople.
Schemtob, Fils de Abraham, Kouru Kavedji Han. . .	"

**Surgeons Instruments**

Baroudi, Mourad, Bey Importer. . . . . Beirut, Syria.

**Suit Hangers**

West Electric Hair Curler Co., Exporters . . . . . Philadelphia, U S.A.

**Tanning**

Tripo, C. N., & Fils, 11 rue de la Quarantaine. . . Constantinople.

**Tanning Materials**

Lawrence, A. C., Leather Co. . . . . .	Boston, Mass., U.S.A.
Spike, Clarence H., Importer, 143 Federal Street. .	" " "

**Telephone Supplies**

Schany, H., Bey . . . . .	Aleppo, Syria.
The Bell Telephone Mfg. Co., Exporters. . . . .	Antwerp, Belgium.
Western Electric Co., Exporters, 463 West St. . . .	New York.

**Temperature Instruments**

Taylor Instrument Cos., Manfrs. . . . . Rochester, N.Y., U.S.A.

**Timber**

Commercial Bank of Greece, Importers . . . . .	Athens, Greece.
"Combustibilul" Anglo-Roman, Buc. 19 Str. Reg. Exp.	Bucarest, Roumania.
Kopelman, Ossip, Importer 26 Shoot up Hill c/o G. Handelman . . . . .	London, England.

**Tobacco**

Adamopoulos, A. C., Exporter. . . . .	Smyrna, Turkey.
Alston Tobacco Co., Inc. Exporters . . . . .	" "
American Transocean Corp. 912 Broadway . . . .	New York.
Banque Gén de Com. et Crédit Meidandjik 3, Stam.	Constantinople.
Abazoglou, Jean, Ex. Abed Han 30, Galata. . . . .	"
Alston Tobacco Co. Inc. Exporters . . . . .	Samsoun, Turkey.
Balekdjian, V. Brothers, Ex. Turkia Han Stamboul .	Constantinople.
Caltzounides, A. Ch., Nomico Han, Galata. . . . .	"
Coenca Frères, Exporters. . . . .	"

Elbagdadi, Nouri & Tewfik, Ex. Rue Mer. Dje. H..	Constantinople.
Eustratiades, Alex. N., Exporter . . . . .	Smyrna, Turkey.
Foscolo, Mango & Co., Ltd. Exp. Hovaghimian H. G.	Constantinople.
Galani, John A., Union Han 43/46 Galata . . . . .	"
Gary Tobacco Co. Inc. Exporters . . . . .	Samsoun, Turkey.
Hanna, Rabb.th, & Fils Exp. . . . .	Aleppo, Syria.
Herzog, M. L., & Co., Exporters . . . . .	Cavalla, Greece.
Kastanizadé Frères & Cie., Ex. Mader H. 7/10 G. .	Constantinople.
Levy, M., & Co., Exp., Emin Bey Han 9 Stamb. .	"
Levant Products Trading Co., Importers . . . . .	New York.
Levy, Aron J., Ex. Rue Kioutubhané, Turkia Han .	Constantinople.
Macedonian Tobacco Co., The, Exporters . . . . .	Cavalla, Greece.
Margaritoff, Demetre M., Ex. Aïnopoulos Han St. . .	Constantinople.
Mayer, N., & Co., Exporters . . . . .	Cavalla, Greece.
Melanchrilo Co. Exporters . . . . .	Samsoun, Turkey
Mizrahi, Oscar, Exporter, Djedid Han St. . . . .	Constantinople.
Nemli Zadé Djemal, Ex. Nemli Zadé Han, Sirkedji .	"
Papazian, Arshak, Exp. Turkia Han St. . . . .	Constantinople.
Pappas Co., C., 163-165 North St. . . . .	Boston, Mass., U.S.A.
Pirocacco, Christo, Exporter . . . . .	Smyrna, Turkey.
Schemtob, Fils de Abraham, Kouru Kavedji Han, S.	Constantinople.
Schinasi Bros., Exporters . . . . .	Cavalla, Greece.
Serasaf, Dim., Exporter . . . . .	Salonika, "
Standard Commercial Export & Finance Corp.. . .	Constantinople.
Tatian, A., Importer, 23. Central St., Room 8 . . .	Boston, Mass., U.S.A.
Wolkenberg, Oscar, 50 Djedid Han St. . . . .	Constantinople.

**Toilet Specialities and Preparations**

Baroudi, Mourad, Bey, Importer. . . . .	Beirut, Syria.
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**Tools**

Disston, Henry, & Sons, Mfrs. & Exps., P.O.B. 1537	Philadelphia, U.S.A.
McCaffrey File Co., 5th & Berk Sts, Exporters . . .	" " "

**Tooth Powder**

Curtis Brown Mfg. Co., Exprs., 215-17 Fulton St. .	New York.
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**Typewriters and Supplies**

Abramovitz, Leon P., Importer. . . . .	Bucharest, Roumania.
Cofinas, Constantine N., St. Theodore Square 9 (Agts, for Greece Royal Typewriter Co.). . . . .	Athens, Greece.
Hammond Typewriter Co., Exporters . . . . .	New York.
Hornstein, A., rue Tekke, Pera . . . . .	Constantinople.
Krouballkian, K. Sole Agent for Turkey "Royal Typewriter C." & Depositor Grand Tunnel Han G.	"

Lambichi, M. E., Importer . . . . .	Smyrna, Turkey.
Monarch Visible Typewriter Co., Exporters . . . . .	New York.
Papaspyro, Alexander, Importer, Stadium Street . .	Athens, Greece.
Remington Typewriter Co., Exporters . . . . .	New York.
Schuep & Co., Imp. . . . .	Aleppo, Syria.
Spike, Clarence H., Exporter 2d Hand Machines . . .	Boston, Mass., U.S.A.
Soc. An. de Papeterie et d'Imprimerie, Import. Anciens Etabl. Fratelli Haïm . . . . .	Constantinople.

**Umbrellas**

Trad, P. & M., Manufacturers . . . . .	Beirut, Syria.
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**Varnish**

Cabbabeh, G., & Fils Importers . . . . .	Aleppo, Syria.
The General Fireproofing Co., 395 Broadway . . .	New York.

**Ventilation (in Fire-Proof Buildings)**

Luptot's Sons Co., David Exporters . . . . .	Philadelphia, U.S.A.
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**Waterproofing Materials**

The General Fireproofing Co., 395 Broadway . . .	New York.
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**Wind Mills**

Flint & Walling Mfg Co., Exportes . . . . .	Kendalville, Ind., U.S.A.
Shaphira, J. M., Importer, 21 Colocotroni Street . .	Athens, Greece.

**Wines and Liquors**

Audi, S., & Frères, Importers . . . . .	Beirut, Syria.
Barbaresso Brothers, Mfrs. & Exporters . . . . .	Piræus, Greece.
Cambas, André P., Exporter . . . . .	Athens, "
Cofinas, Constantine N., St. Theodores Square 9 .	" "
Hellenique Wine & Spirit C., Exporters . . . . .	" "
Metaxa, S. & E. A., Mfrs. & Exporters . . . . .	Piræus, "
Pastene, P., & Co., Inc., Importer . . . . .	New York.
Pouris, Demosthenes, Mfrs. & Exporter . . . . .	Piræus, Greece.
Reggio, Ant., & Co., Importers . . . . .	Smyrna, Turkey.
Sadullah, Levy, Robert, & Mandil, Importers . . .	Constantinople.

**Wire (barbed, plain, etc.)**

United States Steel Products Co., Exporters . . . .	New York.
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**Wool and Mohair**

Afkerian Frères & Co., Exp. Hovaghimian H. Gal..	Constantinople.
Arsen, A. G., & Co., Exp., Gulbenkian Han . . . .	"
Asfar & Co., Pressing Factory and Exporters . . . .	Bagdad, Turkey.
Baladi & Toutoundji, Exporters . . . . .	Aleppo, Syria.
Cosmetto, A. & Co. Ex. Omar Adel Han 10/13, G..	Constantinople.
Cabbabeh, G., & Fils, Exporters . . . . .	Aleppo, Syria.

Fidao, F., & Co., Exporters . . . . .	Smyrna, Turkey.
Fresco, Fils d'Aslan, Exporters. Iktissat Han . . . . .	Constantinople,
Gulbenkian Bros. & Co., Exporters, Stamboul . . . . .	»
Hadjopoulos & Sperco, Inc., Importers . . . . .	New York,
Helal, Alexander, Exporter . . . . .	Aleppo, Syria.
Kahn Frères, Exp. Ier Vakif Han 37/39, Stamboul . . . . .	Constantinople,
Levy, M., & Co., Export. Emin Bey Han St. . . . .	Constantinople,
Marcopoli, V., & Co., Exporters . . . . .	Alexandretta, Syria.
Manachy, Lorenzo Y., Exporter . . . . .	Aleppo, »
Manouelian, H., & Co, Exporters . . . . .	Mersina, Turkey.
Marcopoli Fratelli Exp. . . . .	Aleppo, Syria.
Mégarbané, Habib, & Fils, Exporter . . . . .	Aleppo, Syria.
Mosseri, Albert, Exporter . . . . .	Salonica, Greece.
Muller, Ch. F., Importer, 29 Apollo Street. . . . .	Athens, Greece.
Nessim, Elisha Exporter . . . . .	Bagdad, Turkey.
Obégi, Charles., & Co., Exporters. . . . .	Aintab, Syria.
Rafie, Elie, Exp. . . . .	Aleppo, »
Rappaport, J. M., Importer, 140 Nassau Street . . . . .	New York,
Roditi, A., Exporters, Turkia Han Stamboul . . . . .	Constantinople,
Sarfati, Barouh, Exporter . . . . .	Salonika, Greece.
Sasson, David, & Co. Ltd, Exporters . . . . .	Bagdad, Turkey.
Serefas, D., Exporter . . . . .	Salonika, Greece.
Skender, Krikor, Exp. . . . .	Bagdad, Turkey.
Stock & Mountain, Philippides Han, Stamboul . . . . .	Constantinople,
Tatian, A., Importer, 23 Central St., Room, 8. . . . .	Boston, Mass., U. S. A.
Vimos Brothers, 29 Nikis Street . . . . .	Athens, Greece.
Wardé, I. & A., & Co., Exporters. . . . .	Beirut, Syria.
Webb, Chas. J., Corporation of America . . . . .	Constantinople.
Whittall, J. W., & Co. Ltd . . . . .	Constantinople.
Zelvian, M. &, Exporters . . . . .	Mersina, Turkey.

**Woolen Goods**

Coq Rouge Co., Ltd., Galala . . . . .	Constantinople.
Dwek, Joseph, E. F. Importers . . . . .	Aleppo, Syria.
Dwek, Saul S. & Co., Imp. . . . .	Aleppo, Turkey.
Elkiatib, Salim, Importer, Elkiatib Han . . . . .	Constantinople,
MacManus Brothers, Ltd. Ex, AslanHan 1-7 Gal. .	Constantinople,
Madison Mills, Inc., 503-505, Broadway, Exp. . . . .	New York.
Muller, Ch. F., Importer, 29 Apollo Street. . . . .	Athens, Greece.
Photiadis, Alexandre D., 44 Buyuk Yeni Han Stamb. .	Constantinople.
Schuep & Co., Importers. . . . .	Aleppo, Syria.
Suffern Trading Co., 90 West st. . . . .	New York.

**Woven Wire and Spiral Springs**

Hard Manufacturing Company . . . . .	Buffalo, N. Y. U.S.A.
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## Individual Members.

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Brewster, W. M., c/o Standard Oil Co. . . . .	Sofia, Bulgaria,
Charalambis, N. M., . . . . .	Piraeus, Greece.
Crane, F. R., Standard Oil Co. . . . .	Constantinople.
Damon, Theron J., Journalist . . . . .	Milton, Massachusetts.
Doucarelis, Aristides M. . . . .	Mitylene, Greece.
Efstratiou, Apostolos, English Stores Proprietor . . .	»     »
Eulambios, N., c/o National Bank of Greece . . . . .	Athens.
Fisher, P. S., c/o Standard Oil Co., . . . . .	Sofia, Bulgaria.
Gates, Moore, c/o the National City Bank of N. Y..	New York
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Gunkel, Oscar, Gen. Mgr. Standard Oil Co. . . . .	Constantinople.
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Supplee, Wm. W., 4102 Walnut St. . . . .	Philadelphia, U.S.A.
Walker, Archbold J., Standard Oil Co. . . . .	Sofia, Bulgaria.
Weddell, Alexander W., American Consular Service	Athens.
Weiss, Felix, Manager of "Intercontinentale". . . . .	Constantinople.
White, George E., Rev. D. D., President of Anatolia College . . . . .	Marsovan, Turkey.
Wolfe, Archibald J., 6 St. Charles Place . . . . .	Brooklyn, N. Y.