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# Levant Trade Review

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American Chamber of Commerce for the Levant.

## Trade Openings in Greece

The following is taken from the report of a recent interview of Eliot G. Mears, former United States Trade Commissioner in the Levant, by a representative of the New-York Journal of Commerce :

Greece, as a result of population and territorial increase, along with greatly enlarged wealth and post-war readjustment demands, is to-day a land of exceptional trade opportunities for the United States. Such is the opinion as expressed to The Journal of Commerce representative by Eliot G. Mears, who has recently returned from the Levant, where for several years he has been United States Trade Commissioner attached to the Athens and Constantinople embassies. Mr. Mears was also a member of the recent Harbord Mission to the Caucasus.

American business men will be interested to know, said Mr. Mears, that currency and banking conditions in Greece are probably on a sounder basis than those of any other Eastern European country. She is in a position where she can not only buy what she wants but can, to a large extent, pay cash. Unlike other countries, she does not stand in need of special credit accommodations. Despite her heavy marine losses in the war, she really increased her aggregate wealth. Her shipping is

almost back to a normal basis, having increased from about 400,000 tons to 750,000 tons since the war.

Greek resources were greatly enlarged by the terms of the treaty with Turkey signed a few weeks ago, which assure to Greece Bulgarian Macedonia, Western and Eastern Thrace, together with certain of the Dodecanese Islands. Also Greece is assigned administrative jurisdiction for at least five years over the rich Smyrna section where the sovereignty of Turkey is now merely nominal.

These accessions, which increase the population to 8,000,000, bring to Greece some of the finest tobacco lands in the world, the source of virtually all the famous Turkish tobaccos. They also include regions well known for other products such as nuts, dried fruits, skins and certain minerals.

The chief ports of the new Greece, which the Greeks are striving to make the pivotal points of the Mediterranean trade are Piraeus, Saloniki and Patras. Large foreign shipments to Greece are most economically handled when directed to these ports, from which small vessels operating with great frequency distribute the goods to other points as desired.

From the American point of view the outstanding business attractions in Greece are in connection with the following: Agricultural development, port and harbor improvement, rail-

roads, municipal utilities and hydro-electric enterprise.

There is a good market in Greece for agricultural machinery of all kinds but especially of the sort practicable for small farms. Greece, like others of the Eastern States, is experiencing a radical breaking up of her larger estates and she seems destined to become a country of small but fertile and prosperous farms.

A very ambitious programme of port and harbor improvement has been mapped out. Large expenditures are soon to be made in providing the ports, especially that of Piraeus, with modern dock facilities of all kinds. The Government has already arranged to spend \$25,000,000 on the harbor of Piraeus alone. Three British firms are at present bidding for the job, which will most probably be awarded to an Englishman.

The Greek government also plans

a large-scale overhauling and extension of its railway systems. To the State lines were recently added the French roads through Macedonia. Railway equipment in large quantities will no doubt be marketed in Greece in the near future.

Lack of fuel has led to the determination to develop to the limit the water power in Greece. In the neighborhoods of Vodena and Verria water energy to the amount of 55,000 horse power now going to waste will soon be harnessed. This enterprise is regarded as particularly important because of its proximity to many textile factories and mineral deposits, notably lignite.

Although, as compared with American standards, municipal utilities in Greece are somewhat backward, the rapidly growing population and wealth of the cities, together with the renewed progressiveness of spirit, are expected to work wonders in the near future.

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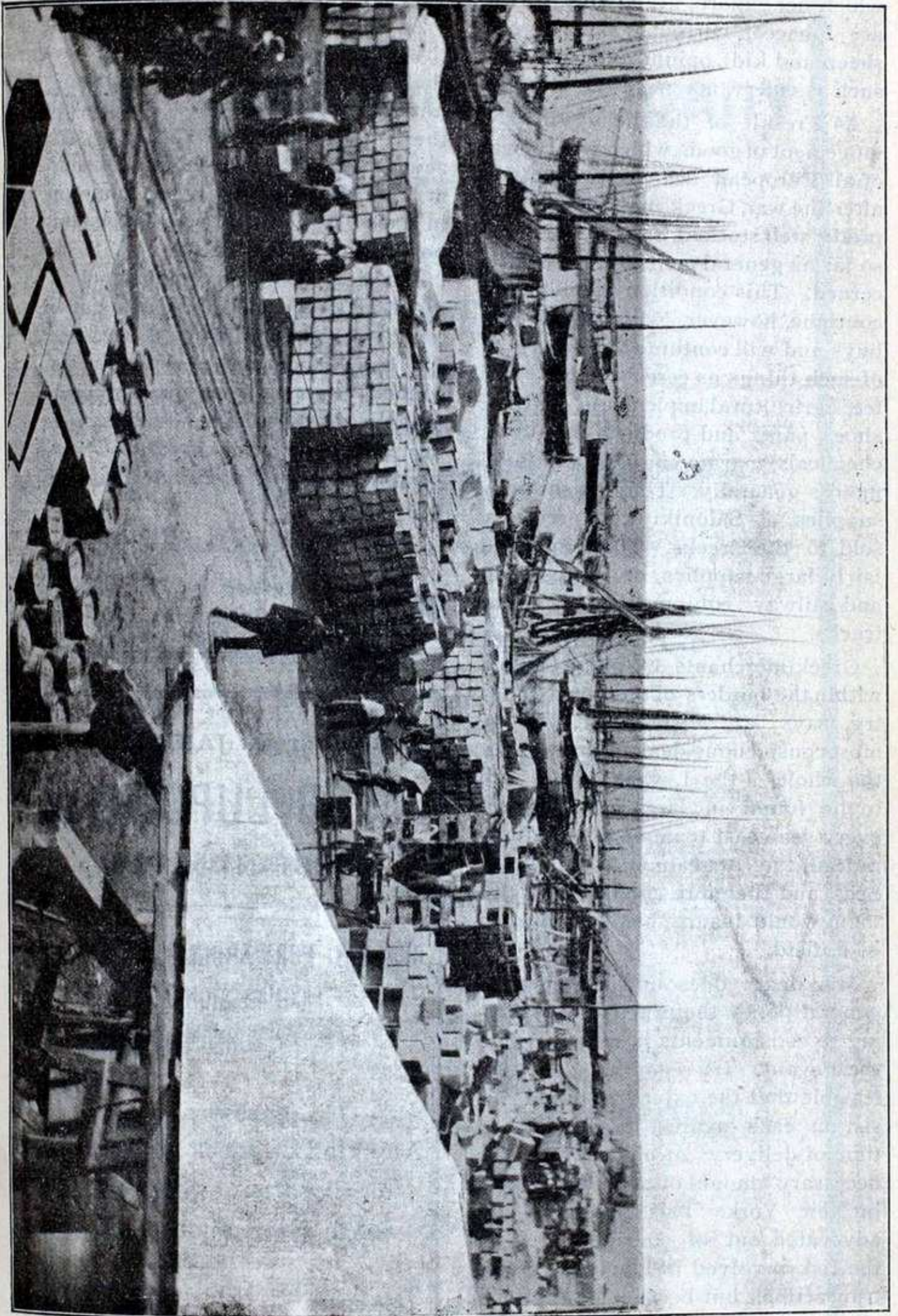
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=====*The Quay at Patras, Greece.*=====

The chief products of Greece, from which her exports are mainly drawn, are tobacco, currents, skins (goat, sheep and kid), opium and minerals such as emery, magnesite and lignite.

As a result of the heavy inward movement of goods, which was typical of all European sea-coast countries after the war, Greek markets are now pretty well stocked, says Mr. Mears, so far as general merchandise is concerned. This condition cannot long continue, however. Normally, Greece buys and will continue to buy largely of such things as cereals, sugar, coffee, agricultural implements, textiles, shoes, paper and products, furniture, chemicals, marine engines, and small motors generally. The British Army supplies at Saloniki were recently sold to the Greeks. They included fairly large supplies of agricultural and railway equipment and motor trucks.

Greek merchants are not confined within the borders of their own country, says Mr. Mears, but are the most conspicuous dealers throughout the whole of the Levant. They are to be found in large numbers in every sea-coast town of the Mediterranean, the Aegean, and the Black Seas, and therefore connections with them would insure business over a wide field.

Mr. Mears does not advise as a general policy the practice of resorting to consignments in exporting to the Levant. He regards as entirely feasible that the exporter should insist on cash against documents at time of delivery, or else require the necessary amount of confirmed credit in New York. This policy is not advocated out of considerations of the risk involved in long time credit transactions, but because of any lack of necessity for such credits. Greece in particular he regards as amply able to finance her trade require-

ments either on a cash basis or on a well secured short term credit basis.

As one of the many evidences of this, Mr. Mears pointed to the fact that the Greeks in America transmitted to their country according to the figures of Greek bankers, the sum of 350,000,000 drachmas (drachma, 19½ cents) annually, an amount in itself larger than the Greek imports of merchandise.

American firms contemplating business in Greece are advised to get in touch with the *American Chamber of Commerce for the Levant*, which is described as a very active and efficient organization with headquarters in Constantinople and Associate Chambers in Greece and throughout the Levant.



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## DOCUMENTS Required by American Customs Officials

A circular from the Foreign Trade Department of the American Express Company of New York City has reached the Bureau of the Chamber. It states in a concise and practical manner for assistance to exporters from foreign countries the requirements of American Customs with regard to documents on shipments of goods. In recommending its own service it gives the warning, which also may be taken in general with reference to merchandise sent to any consignee in America, that, if an effort is made by the shipper to see that papers are complete and in proper form, and that they are forwarded at the same time with the shipment, it will facilitate the service of the consignee and render it more efficient,

and will also prevent the merchandise from being placed in "general order" (U. S. bonded warehouse) by the United States Officials, which usually means additional storage charges and unnecessary delays and annoyances to all concerned.

Each shipment or consignment should be accompanied by the following papers :

1. Bills of Lading (Two Copies)
2. Insurance Policies

The shipper should take care that his merchandise is properly insured not only against marine dangers, but against war risks, particular average, theft, pilferage, and breakage, as the case may require. He should inspect the policy carefully to see that all the coverage he has requested is provided.

Whenever possible the "Warehouse to Warehouse" clause should be included in the insurance policy. This clause protects against loss by fire,

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3. Consular invoice (Two Copies)

This invoice should give the following information :

a) A true description of the merchandise, using its trade name in the country of exportation.

b) The true market value at time of shipment in wholesale quantities at the principal market nearest the port of shipment.

c) All shipping costs such as freight commission, insurance, etc., should be listed separately on the Consular Invoice.

d) The Consular Invoice should be certified by the United States Consul if the value of goods shipped is over \$100.00.

e) There are two forms of "Shipper's Declaration" appearing on the back of the Consular Invoice to be filled in by the shipper as the case requires. The first is for merchandise already sold, the second for merchandise to be consigned.

There are other documents required in particular cases as outlined below :

4. Certificate of Depreciated Currency

When shipments are subject to United States import duty and when these shipments are from countries in which the exchange value of the local currency is below par value as compared to the American Dollar, a "Certificate of Depreciated Currency" will save shipper a considerable amount of duty charges.

The nearest United States Consul or the Consulate in charge of United States affairs will on this paper certify to the current rate of the local money prevailing at the time ship-

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GUARANTY TRUST Co.—NEW YORK-PARIS-LONDON  
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ment is made and this certificate enables the consignee to pay duty on the actual exchange value of that currency instead of the par value. Shippers will appreciate the importance of this document.

#### 5. Sanitary Certificates

Agricultural products such as nursery stock, trees, plants, bulbs, seeds, etc., usually require a certificate from the Inspector at the United States Consul's office, stating where the merchandise was grown and that it is free from all injurious insects, pests, disease, etc.

Animal products such as hides, skins, wool, etc., require a United States Consular Certificate similar to the above, showing that the merchandise has been properly disinfected and that it comes from a district where no animal diseases exist. This document may also be obtained from the Inspector at the nearest United States Consul's office.

#### 6. Purity Certificate

Food or drug products require a certificate from the manufacturer or shipper showing quality and quantity and whether or not the goods contain preservatives or adulterants.

### General Suggestions

#### Marking the Shipment

Manufactured goods ready to be sold to the consumer must bear a plain stamp or mark that will not wear off in transit, to show the country of origin.

#### Packing Lists

The shipper should show on this list exactly how many pieces are included in each case, bag or other container; of what quality the goods in each container are, and the marks on each one. It is most important that goods be packed securely for export, if it is expected to have them arrive in good condition at destination.

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### Private Invoices and Advices

An invoice giving complete and detailed information and showing exactly what value is placed on the goods by the consignor, should also be included with the above papers. At the time a shipment is sent, shipper should write to consignee all the instructions that are needed to proceed with the transaction when the goods arrive. This is very important.

### Les habitations pour tous

*From "L'Exportateur Américain"*

La recente exposition qui vient d'avoir lieu à New York au "Grand Central Palace" va permettre à bon nombre d'Américains dont l'ambition est de posséder leur petite maison de réaliser leur rêve ; la devise adoptée par les organisateurs de ce mouvement était "Own your Home" (Soyez propriétaire de votre maisonnette).

Le manque de logements, qui constitue un grave problème non seulement pour New York mais encore pour bon nombre d'autres villes des Etats-Unis a causé une grande affluence de monde à cette exposition. Un grand nombre des visiteurs qui examinèrent les divers modèles de constructions proposés et qui prirent connaissances des prospectus publiés par les 150 associations représentées à l'exposition, associations formées dans le but d'avancer, moyennant paiement d'un intérêt, la somme nécessaire à la construction d'une maisonnette, n'hésitèrent pas à profiter des offres avantageuses qui leur furent faites.

Ces nombreuses associations font tout leur possible pour démontrer à l'acheteur éventuel d'une maison de campagne tout l'intérêt qu'il a à posséder sa propre demeure.

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les compagnies. Les associations en question expliquent fort clairement comment il est possible de payer, grâce aux avances de fonds, les différents frais occasionnés par la construction d'une maison ; de régler, par exemple, les factures de l'architecte, de l'entrepreneur de maçonnerie, des décorateurs, etc.

Le coût exorbitant de la main-d'œuvre et de certains matériaux tels que la brique, a fortement encouragé la construction de maisons en ciment ou en béton. Les bâtiments modernes peuvent être entièrement composés de ciment : murs, planchers, etc., le tout fini avec le plus grand soin et peint en différentes nuances.

La maison modèle, telle qu'elle était exposée dans le hall du "Grand Central Palace" comprenait trois pièces entièrement construites en ciment : la salle à manger, la cuisine et l'office. Les murs extérieurs étaient en ciment ; l'intérieur en était peint en différentes

couleurs aussi jolies que les peintures exécutées sur plâtre ; les planchers, également en ciment, étaient aussi lisses que le plus beau carrelage. Les cloisons de séparation entre les chambres étaient formées de panneaux spéciaux d'environ un centimètre d'épaisseur, posés les uns sur les autres par couches isolées au moyen de papier imperméable. Ces panneaux, qui sont fournis en sections de quatre pieds de largeur et en n'importe quelle longueur n'excédant pas 10 pieds, forment, lorsqu'ils sont posés, des parois lisses sur lesquelles on peut coller directement le papier peint ou peindre à même les décorations murales. Ces parois en sections ont l'avantage de ne point s'abimer à l'humidité et de ne pas se fendiller ; elles se clouent directement sur les solives de la maison et les interstices en sont bouchés avec du ciment ou du mastic, ce qui élimine l'emploi des moulures. Les murs ainsi construits sont très solides

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et durent indéfiniment ; ils sont en outre d'une construction très économique. On emploie également ces panneaux comme armature lorsque l'on bâtit une maison en ciment ; leur emploi entre deux couches de ciment ou de plâtre rend la maison fraîche en été et chaude en hiver ; en effet, un panneau spécial et deux couches de papier imperméable forment un excellent isolant.

Un des exposants montrait une énorme machine d'une force de 7 H. P. pour mélanger le ciment et le transporter directement dans les moules qui forment les parois du bâtiment à construire. Elle accomplit le travail de l'équipe d'ouvriers que l'on emploie généralement à transporter le ciment à la brouette.

Grâce à cette machine spéciale, on peut élever les murs extérieurs d'une maison ordinaire de 20 sur 60 pieds en trois ou quatre jours. Des échantillons de sections moulées le samedi étaient exposés le mardi ; ils étaient aussi durs que le roc. Les visiteurs ont eu l'occasion de se convaincre du progrès accompli dans la construction des maisons en ciment, en voyant divers bâtiments finis en couleurs naturelles ou peints, tout aussi attrayants que les maisons construites en briques, bien que d'un prix beaucoup moins élevé.

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## Railways in the Red Sea Region

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*(From report of American Consul Southard, Aden)*

The Aden, Red Sea, commercial district, which includes the Arabian Red Sea Provinces of lower Hedjaz, Asir, and Yemen, and Gulf of Aden territory, on the Asiatic side, and Eritrea, Abyssinia, and the Somalilands, on the African side, is very poor in railways. The approximate area of

this district is 850,000 square miles, and the population is estimated at from 12,000,000 to 15,000,000. The entire territory has considerably less than a thousand miles of railways.

### **Franco-Ethiopian Railway.**

The railway which runs from Jibuti on the Gulf of Aden, to Adis Abeba, the capital of Abyssinia, is the oldest and longest in the district. It was begun in 1897, but was not completed until 1916. The engineering difficulties encountered were not great, but the financing of the project caused the long delay in its completion. According to figures available, the steepest gradient is 1 in 140, and its sharpest curve 164 yards radius. The length of this railroad is about 487½ miles, nearly one-half of which is through desert or semi-desert country. Somewhat less than the last half passes through fertile country of considerable agricultural and grazing value. The trip from Jibuti to Adis Abeba is made in three one-day stages.

The Franco-Ethiopian Railway is of metre gauge (39.37 inches). The ties or sleepers are of steel and, together with the rolling stock, are of French make. The locomotives and passenger coaches are small and most of the freight wagons are of from 10 to 20 metric tons capacity. Open wagons are much used for the moving of freight on the Jibuti half of the road, as there is very little rainfall. Coal and wood are used for fuel. The present equipment is old, and much of it will soon need to be replaced. The operating company is known as the Compagnie du Chemin de fer Franco-Ethiopian.

### **Massowah-Asmara Railway.**

The second railway built in this district was the one running from the Red Sea port of Massowah to Asmara, on the plateau of the Italian colony of Eritrea, a distance of about 80 miles. It was begun in 1900 by military

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forces of the Italian Government, and was completed in 1911. Beginning on the coastal plain, it runs for some miles through desert country, then rising through the rocky and semi-barren foothills to the mountains of the main plateau, which it ascends to Asmara, the capital of the colony, about 7,500 feet above sea level. Considerable engineering difficulties attended the building of this 90-centimetre gauge (35.43 inches) railway. From the foothills the gradient is, for most of the way, 1 : 28 or 1 : 29. There are a number of sharp curves, bridges, viaducts, and tunnels. There are in all 29 tunnels, of which the longest is nearly 900 yards in length. The journey by train is made in six hours, and some remarkable scenic effects are offered.

A project for building a railway distance under 300 miles, from the port of Assab across the waterless Danakil desert to the productive Abyssinian plateau near Dessie has been

considered by the Italian Colonial government. This would be less expensive, and would incidentally open a potentially very rich commercial field which would offer skins, hides, and other raw products for export, and would take considerable quantities of general hardware and kerosene, and of such simple manufactures as unbleached cotton piece goods and yarn.

There has also been considered the extension of the Franco-Ethiopian Railway, by French interests, from Adis Abeba southwest to Gambela on the Sobat River, a distance of about 400 miles. Here there is in the rainy season steamboat connection with Khartoum via the Sobat and White Nile Rivers, a distance of about 900 miles. This road would open up very rich and important commercial territory, but the approximately 400-mile route across mountainous country would make construction expensive

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and entail considerable engineering difficulties.

Other railway schemes for opening up the rich territory of Abyssinia are roads from Adis Abeba south through Italian Somaliland to the Indian Ocean port of Isala in that territory (by Italian interests), and from Dire-Dawa, a station on the present Franco-Ethiopian Railway, to Harrar in Abyssinia (by French interests), with a possible extension eastward to the port of Zeila in British Somaliland (by British interests). This latter scheme will possibly be the first to receive active or definite consideration.

On the Asiatic side of the Red Sea there is the projected railway from the port of Hodeida to Sanaa, the capital of Yemen Province. Several years ago this railway was actually surveyed and construction begun by a syndicate formed in Paris. Five or six miles of single metre gauge track were put down and some thousands of tons of

material for further construction landed near Hodeida. The war between Italy and Turkey in 1912 interfered; and the European war, following shortly, prevented further progress. The material lies rusting on the beach. When the political status of the Arabian Red Sea coast has been decided, and conditions approach normal, it is possible that this important project will be revived, presumably by British interests. For the remaining distance of approximately 100 miles to Sanaa it would have to be built through the foothills and difficult mountains, rising to Sanaa, on the Yemen Plateau, some 7,000 or 8,000 feet above sea level. Such a road would open up a very rich, well-watered, inland plateau, which could feed the desert coastal plains with its agricultural products, and which would offer greatly increased supplies of the famous Mocha coffee, skins, hides, and other raw products for export to world markets through the port of Hodeida.

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=====*Potash Train on road to Mersa Fatimara*=====

This road is owned and operated by the government of the Italian colony of Eritrea. It is well ballasted, and the ties or sleepers are steel. The equipment is well taken care of, but has been in use for some years, and much of it will soon need replacement. Coal is the usual fuel, but owing to its shortage wood has been used to some extent.

#### **Railway to Abyssinian Potash Mine.**

From the little Red Sea port of Mersa Fatimari, about 70 miles south of the port of Massowah, there has been built a light narrowgauge railway of the Decauville type. This road has a length of about 46 miles over desert country and reaches the Abyssinian frontier. It was built, and is used, for the hauling of potash salts from a deposit which is in the Asale salt plains, about 10 miles beyond the terminus. Originally small steam locomotives were used, but owing to the scarcity of water this was found to be very expensive and almost impracti-

cable. Motor trucks were fitted to the rails, and about 16 of them are now used by the company working the potash deposits. This company is known as the Societa Mineraria Coloniale. The potash railway runs over desert plains, and no engineering difficulties had to be overcome in constructing it. Keeping the tracks clear of drifting sands is sometimes a problem during the seasons when the hot winds are strongest.

#### **Aden-Lahej Railway.**

The Aden-Lahej Railway was begun in 1915 by British military forces operating from Aden against Turkish forces on the Arabian mainland. It was built through to Lahej, about 25 miles from Aden, in 1918-19, and has now been extended a few miles beyond that desert oasis. The gauge is 1 metre (39.37 inches). The equipment was originally used on the Bombay, Baroda & Central India Railway in British India; it is old and must soon be replaced to insure efficient operation. This is a Government-



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owned military road, but when not required for military use is available for the transportation of commercial products.

### Lines Projected or Being Constructed.

In addition to those already discussed, there is nearing completion a railway from Asmara to Keren in the Italian colony of Eritrea. It runs north from Asmara, a distance of 105 kilometres (65.24 miles), and may be opened for traffic during the present year. Its purpose is to connect the Red Sea port of Massowah, via Asmara, with the commercial caravan routes converging on Keren from the Sudan and the potentially rich Barca River district of Eritrea.

Italian railways are proposed from Asmara south via Adi Caieh, or Adi Quala, into Abyssinia; and from Keren via Agordat, Elaghim, and Gondar, in Abyssinia, to Adis Abeba; but their actual construction is still a matter for

future consideration. They will be important in the opening up of the very rich districts of the Abyssinian Eritrean Plateau, which is well watered and fertile, and there would seem to be no doubt as to their eventual construction.

### Plus de circonspection est nécessaire dans l'établissement de rapports commerciaux

(From "Export Boot & Shoe Recorder")

Un acheteur européen des plus importants, actuellement en Amérique, nous disait récemment, qu'il avait reçu de nombreuses plaintes contre des marchandises de mauvaise qualité qui ne se rapportaient pas aux échantillons fournis. Ce genre de plainte, est généralement accompagné de la remarque que l'on sait que le cuir de qualité inférieure a été fourni par

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telle ou telle maison recommandable ou réputée telle.

Beaucoup de ces difficultés seraient évitées avec facilité, si l'acheteur étranger avait pris plus de précautions en établissant ses rapports commerciaux pour les marchandises américaines. C'est plutôt une illusion que de croire ou d'espérer, que des marchandises de toute première qualité peuvent toujours être obtenues de toutes les maisons engagés dans le commerce des cuirs ou des chaussures, aussi bien en Amérique que dans n'importe quel autre. Il y a pourtant des moyens qui sont offerts pour connaître le caractère de l'établissement avec lequel on désire d'entrer en relations commerciales. Par exemple, la rédaction de cette publication a des années d'expérience pratique en ce qui concerne l'industrie des cuirs et des chaussures et se fait un point, de mettre en rapports l'acheteur avec le vendeur. Tout manufacturier américain de cuirs ou de chaussures, toute compagnie ou exportateur qui profite de sa situation pour imposer une qualité inférieure sur un marché étranger, signe son arrêt de mort comme exportateur. Mais de plus, il rend plus difficile l'exercice du commerce à son voisin, qui a aspire à établir et à maintenir sa position d'exportateur.

Il existe quelques publications américaines, qui, à certaines périodes de l'année, éditent un numéro spécial dit "d'exportation" qui est envoyé à l'étranger par centaines et même par milliers d'exemplaires ; mais, ces publications ne sont pas exclusivement des journaux de commerce d'exportation. Ce n'est qu'une affaire d'"à côté" qui leur facilite d'obtention de ce qu'on appelle "easy money" (argent facile). Ces publications contiennent certainement un petit nombre d'annonces qui sont insérées pour leur valeur au point de vue de l'exportation, mais elles contiennent surtout un plus grand

nombre d'informations qui n'ont jamais été destinées au commerce d'exportation. Quelque acheteur étranger, peut écrire, se basant sur les annonces insérées, à un certain nombre de maisons américaines, qui ne sont nullement préparées pour le commerce d'exportation et qui, dans leur ignorance de ce commerce spécial, ne peuvent proprement servir le client d'outre-mer en lui envoyant ce qu'il désire ou ce qu'il devrait avoir ; qui, en d'autres termes, ne peuvent accorder à leur client ce que l'on appelle ici un "Square deal."

D'autre part, il existe des publications qui sont entièrement dévouées au commerce d'exportation. "The Boot and Shoe Recorder" qui possède une organisation complète et entièrement séparée pour la conduite de son commerce étranger. Cette section publie une édition espagnole en même temps que celle-ci, en français.

Rien, dans cette section, n'est toléré ou même traité avec un semblant même de négligence qui ne soit absolument en faveur de l'acheteur étranger et qui ne lui donne la plus grande somme de satisfaction dans ses affaires.

Malheureusement, il y a environ une année, quelques personnes dans ce pays, ne connaissant rien sur les cuirs, s'établirent marchands de ces produits simplement au point de vue spéculatif. Ils achetaient leurs marchandises aux tanneurs ou aux commissionnaires et les revendaient partout où ils trouvaient acquéreurs, profitant des conditions offertes par un marché continuellement en hausse. Leur seul objet, était de convertir leurs marchandises en argent comptant et de se débarrasser de tout ce qu'ils avaient en mains ; mais, depuis la période de tranquillité subie par le marché, la plupart de ces nouveaux venus ont disparu du commerce.

Il y aurait beaucoup à dire sur ce sujet qui est loin d'être nouveau, et nous ne pouvons que suggérer à l'a-

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### Turkish Fruit Crops

Messrs. C. J. Giraud and Co., Smyrna, report to "The Near East" as follows for August:

Sultanas. — With the cessation of hostilities during the past few weeks it is now possible to communicate more freely with the fruit-growing districts and to obtain comprehensive information about the general prospects of the vineyards. Owing to the unsettled conditions which have prevailed throughout the province since last autumn, it is now becoming evident that the vines in many districts did not receive the attention which was necessary to assure the bearing of a

full yield. Reports reaching us from our agents in the principal growing districts are to the effect that the yield is likely to prove below earlier estimates, and it is anticipated that the final result will not exceed 20-22,000 tons. On the other hand, the grapes are in sound condition and of exceptionally good development. Weather prevailing is favourable and if no rains fall during the next month, the fruit will be cut under satisfactory conditions, and the run of qualities should in such case prove superior to last season. The supply of inferior grades is likely to be small. Arrivals of new fruit to date amount to about 500 sacks, say 70 tons, which have been promptly taken up day by day at prices ranging from 105s. to 125s. cost and freight, mainly for sample purposes. Arrivals from all districts will not become general for at least another fortnight. The small lots of fruit that have so far come forward show exceedingly well as regards quality.

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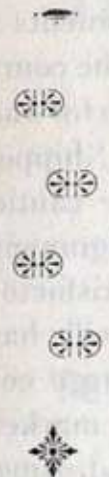
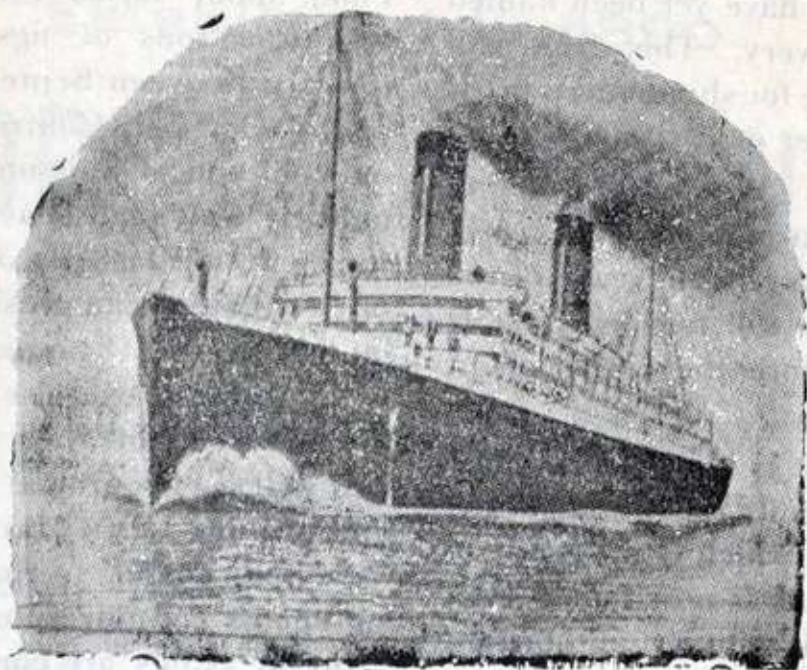
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**Red Raisins.**—Prospects are unchanged and point to a reduced production. No prices have yet been named for forward delivery. This fruit will only be available for shipment towards end of September or early October.

**Black Raisins.**—We have nothing to add to the forecast made in our previous report. As in the case of red raisins, this fruit will not be available for shipment before the early part of October.

**Figs.**—Outlook is in all ways satisfactory. Practically the whole of the Meander Valley, which is the centre of the fig production, is now under control of the Greek military authorities, and arrangements have been made by the Ottoman Railway Company for the quick transport of the fruit to market. First arrivals are expected in the early part of next week. The crop is estimated at anything between 80-85,000 loads, and the fruit, owing to the favourable and dry weather which has prevailed, gives promise of exceptional soundness.

**General Remarks.**—The military operations undertaken by the Greek Army during the past three months have necessitated the requisitioning of a large number of camels and carts in all districts for transport purposes. Complaints are now general of the want of sufficient transport for the moving of the crops, and owing to these considerations some fears are entertained that arrivals may not immediately come forward in the volume which under ordinary conditions we should expect.

As regards prices, buyers abroad are exercising considerable prudence, and have displayed little anxiety so far to operate for forward shipment either on sultanas or figs. If this policy is persevered in, our market will have to conform to the ideas of consumers abroad. Last year both sultanas and figs were under control,

and owing to the heavy purchases effected by the British Ministry of Food, about 20,000 tons of sultanas and 10,000 tons of figs were rushed forward between September 1 and the end of October. Control was removed on the 2nd of this month, and it is unlikely that such heavy shipments as were effected last season in the course of two months can possibly go forward in the present campaign. Shippers will doubtless exercise some caution in the extent of their consignments, and unless encouraged by satisfactory and prompt sales abroad, will have little inducement to force large consignments on unresponsive markets.

So far as figs are concerned, American buyers, as a rule, were accustomed to operate on a large scale in advance of the season, but owing to the disastrous results of their purchases last year, are working very cautiously this season. Owing to their reserve they have been successful in forcing

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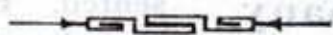


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### **Corinth Canal Company has Adopted Suez Canal Rules**

On April 14, 1920, the Nouvelle Société du Canal de Corinthe began to apply the Suez Canal tonnage rules to vessels of all kinds passing through the Corinth Canal. The company has emphasized especially the importance of a paragraph of article 14 of the Suez Canal Rules touching deductions. The article, which provides for deductions in charging tolls, is as follows :

The spaces occupied by the engines, boilers, coal bunkers, shaft trunks of screw steamers, and the spaces between decks and in the covered and closed-in erections on the upper deck surrounding the funnels, and required for the introduction of air and light into the engine rooms, and for the proper washing of the engines themselves.

Such deductions can not exceed 50 per cent of the gross tonnage.

### **Notes from Crete**

The principal ports of Crete are on the north of the island, Rethymno, Candia, and Canea, looking towards the Aegean, and more recently developing direct and closer connection with Athens or the Piraeus, where Cretan merchants are generally represented. However, the importance in quantity of certain of its products of high quality brings the island frequent visits of foreign steamers for more distant trade.

Among the chief products of the island are olive oil, valonea, wine, raisins, almonds, citrates, and locust beans, and silk, wool, cheese and soap in a certain area of the island. Its imports are grain, flour, groceries, dry goods, iron, fish, and bags and lumber for crates, etc. for its products. A few automobiles have come to the island and the American machines have found a place with the European cars. So far the market has not been large owing to the condition of the roads. It is anticipated that cars for transportation will soon be demanded, but not of the higher-priced make.

The harvests of 1920 have not been altogether satisfactory largely on account of the unseasonable rains; al-

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monds and citrates especially have been affected, but the yield of raisins and locust beans is not large; olive oil is estimated at 40-50,000,000 okes (1 oke, 2.8 lb.); valonea at 500,000 quintals (1 quintal, about 2 cwt.)

## Serbian Carpet Wools Exported to United States.

(Consul K. S. Patton, Belgrade)

In Serbia wool is not graded, but is classified according to the names of the principal regions in which it is grown. The principal wool-growing regions are Pirot, Cjenica, and Southern Serbia, and the wool is designated under these names. In Bosnia and Herzegovina, the wool is known as Zackel wool, and that from Montenegro is simply known under the name of that country. The difference in quality is a direct result of the climate, the colder mountain regions furnishing a longer, heavier wool than that grown in the lower, warmer regions. These classes are invariably sold as washed or unwashed. The washing only eliminates the superficial dirt, in no sense eradicating the grease.

After the wool is clipped, it is superficially washed and roughly packed in bags; then peasants sell it to the dealers in the neighboring villages, who, in turn, sell it to merchants in the larger adjoining town. In this way the wool is concentrated in the more important market centers of the country, though it passes through five or six dealers before it ultimately reaches the manufacturers or exporters. Practically all of the wool for foreign commerce went to Bohemia and Austria before the war. The Bohemian and Austrian importers had traveling agents to collect the wool throughout the country, the individual lots being invariably small.

### Prices of Wool.

The prices of washed carpet wool

for the different Provinces making up this Kingdom, at the present time, as well as for the years immediately preceding the war, are as follows:

Provinces and classes.	1910-1914	1920
Serbia.	<i>Dinars.</i>	<i>Dinars.</i>
Unwashed . . . per kilo . .	1.60-2.20	12
Washed . . . . . do . . . .	2.80-3.20	14-16
Bosnia and Herzegovina.	<i>Crowns.</i>	<i>Crowns.</i>
Unwashed . . . . . do . . . .	1.60-1.80	50-60
Washed . . . . . do . . . .	2.50-3.00	80-100

(The present exchange quotations of the dinar is about 5 cents U. S. currency; the crown about 1½ cents.)

## Forest Resources of Transylvania

The Transylvanian territories awarded to Roumania by the Peace Treaty are rich in forest wealth, and plans are already being formed for the exploitation of these resources. According to the Hungarian statistics of 1917 the total forest area of Transylvania is 10,179,907 acres. Thickly forested areas cover 84 per cent of the total forest area.

With regard to varieties of trees, 5,429,590 acres, or 53 per cent of the total forest area, are covered with deciduous trees: oak trees cover 24 per cent, and trees of the pine family the remaining 23 per cent of the forested area.

Out of the total forest area of 10,179,907 acres, 7,033,127 acres are the property of the State and the communes and 3,146,780 acres the property of timber companies and other private parties.

Apart from the forests in the Transylvania territories recently acquired by Roumania, there are forests in the Old Kingdom which cover an area of 6,525,740 acres, thus making the total forest area in Transylvania and Old Roumania equal to 16,705,647 acres.

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## B U L G A R I A

### Markets for American Agricultural Machinery

*(From report of Acting Consul Wadsworth, Sofia)*

#### I. Agriculture in Bulgaria, General Considerations.

**I. Climate and Soil.** The climate of Bulgaria is a continental one, the mean difference between the highest and the lowest monthly temperatures (those for July and for January, respectively) being about 68 degrees Fahrenheit. The mean annual temperature is 50 degrees Fahrenheit. The rainy season corresponds to that of Eastern European countries and there is a sufficiency of rain during the other seasons. The average annual rainfall is about 28 inches. The predominant westerly and north-westerly winds reach Bulgaria cold and extracted of the greater part of their moisture and the north-easterly winds from the Black Sea keep the temperature low. On the whole, however, the winters are but moderately cold, the summers neither excessively dry nor hot and the spring and summer season excellent for the growth of products common to a temperate climate. The soil of Bulgaria, consisting chiefly of "Black" loam and clay, found generally throughout all sections of the country is excellent and, although the average peasant farmer pays little attention to the modern principles of the rotation of crops, fertilisation, etc., the yield is good and, thanks to gradually improving methods and the increasing literacy of the rural population, promises to show annual increased in both quantity and quality.

#### II. Bulgarian Farms and Agricultural Products

**1. Farms.** As already stated above, the characteristic trait of Bulgarian land tenure is the system of small holdings. Bulgaria is frequently called the "Peasant State of the Balkans" and this statement is largely borne out by the following table showing the size and number of its average farms :

Size of farms	Number of farms	Remarks.
Under 1 acre	55,000	<p style="text-align: center;">Figures are approximate transpositions from official Bulgarian statistics published in units of the metric system.</p> <p style="text-align: center;">The average size of farms is 1.73 acres.</p>
1 - 5 acres	107,000	
5 - 10 »	104,000	
10 - 20 »	130,000	
20 - 40 »	106,000	
40 - 75 »	35,000	
Over 75 »	7,000	
Total	544,000	

**2. Products.** Of all the arable land in Bulgaria actually under cultivation approximately three-fourths is devoted to various cereals. The other one-fourth is devoted to vineyards, rose gardens, orchards and meadows and to



*A Village Market in Bulgaria*

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the cultivation of tobacco, rice, hemp and rape, beetroot, vegetables and other culinary and oleaginous plants, and of this one-fourth some 70% is meadow land. Bulgaria is able, therefore, to export not only large quantities of cereals but considerable quantities of tobacco as well. The rose is cultivated for the production of the famous Bulgarian attar of rose, practically the entire product being exported.

**3. Cereals.** From the foregoing, it is evident that the production of cereals is, by far, the most important factor in the economic life of Bulgaria. The following table indicates, in round numbers, the amounts of the various kinds of cereals produced in and exported from Bulgaria during the years 1908 and 1912, as published by the Ministry of Agriculture; reliable figures for later years are unobtainable and, even were such figures procurable, the effects of the abnormal conditions existing in the Balkans during the past years would render them of little value for comparative purposes.

Kinds of Cereals	Annual yield in tons of 2,000 lbs.		Percentage Increase	Exportation in tons of 2,000 lbs.		Percentage Increase
	1908	1912		1908	1912	
Wheat	1,092,600	1,339,900	23	234,100	276,500	18
Corn	578,800	795,600	38	122,700	317,500	158
Barley	270,900	298,000	10	41,400	19,600	51
Oats	179,600	126,400	-23	15,900	2,800	82
Rye	156,600	235,300	50	43,800	56,700	29
Millet	15,600	9,200	-41	8,900	2,800	69
Spelt	8,600	7,100	-17	500	2,100	313
Totals	2,302,700	2,811,500	23	567,300	678,000	11

The harvest of 1919 is given as approximately 3,780,000 tons. Practically no exportation of cereals was made during that year. The harvest of 1920 promises to be considerably larger and of better quality than that of last year. Official estimates put the surplus of this year's harvest, available for export, at about 1,500,000 tons.

### III. American farm machinery for Bulgaria.

**1. General Considerations.** The enactment of the Bulgarian Government rendering public instruction obligatory extends to all children between the ages of six and fourteen. The present generation in the rural districts has, therefore, a fair education which permits the disseminating of the information which a seed catalogue, properly illustrated, should contain. Such catalogues should be printed in the Bulgarian language. The dealers in agricultural machinery speak German and some French in addition to their own tongue. It cannot be said, however, that the peasant is adapting himself to the use of agricultural machinery. He still does about 90% of the farm work by hand, and as the farm lands are generally at some distance from the village in which he lives,



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he takes the necessary tools to his fields and works there until he has finished living on one field after another, frequently during several weeks at a time.

**2. Tools and Machinery.** The tools in common use to-day are of the simplest kind; the plows are mostly of the old wooden type and very few harrows are used. The grass-hook and cycle are used for harvesting and the sythe for cutting grass, and, this year, 1920, the harvest was almost entirely cut by hand. The following table shows, in round numbers, the number of ploughs and agricultural machines in use in the years 1902, 1914 and 1915, as officially published by the Bulgarian Ministry of Agriculture.

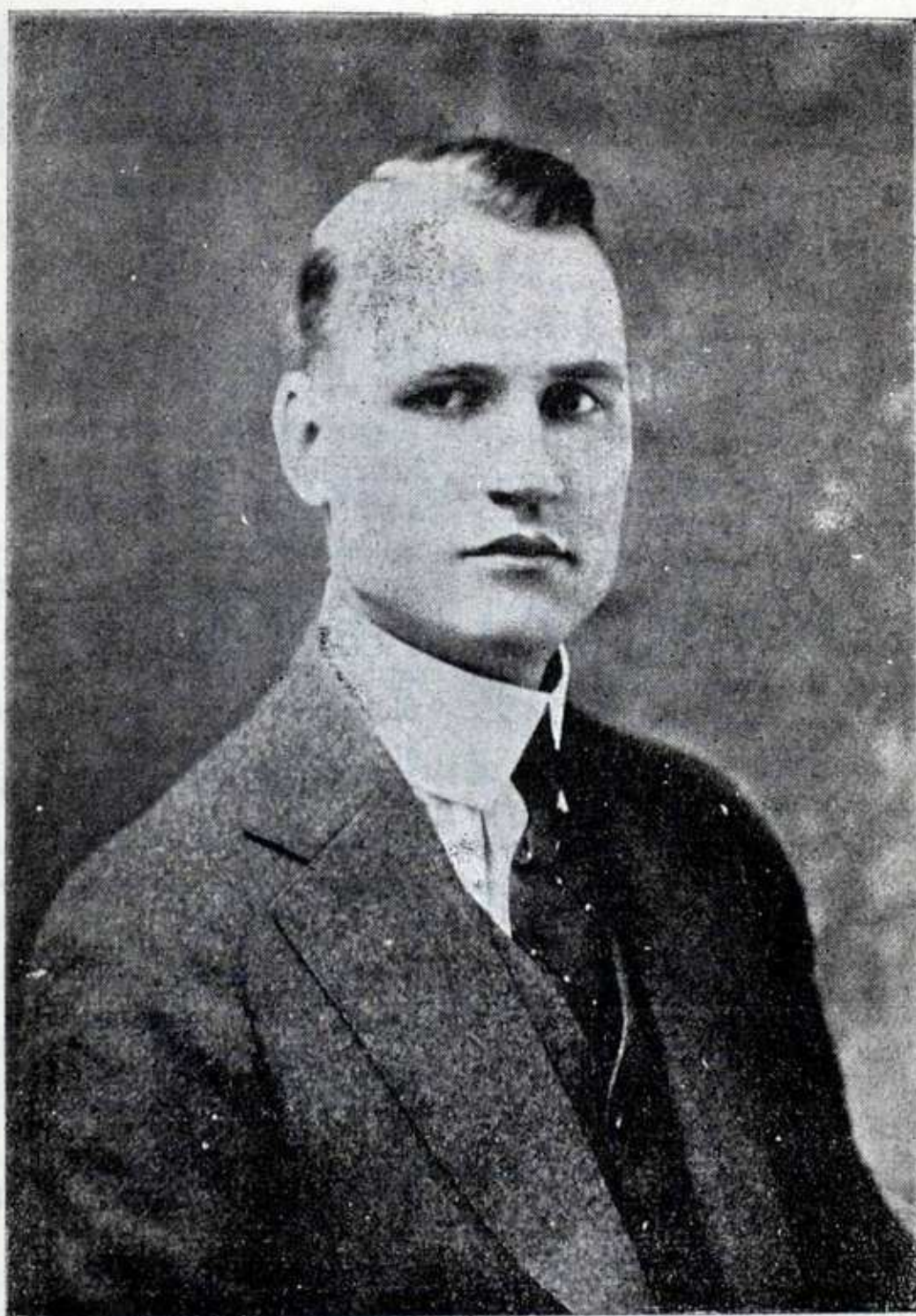
Items	Numbers in use		
	1902	1914	1915
Ploughs, wooden . . . . .	390,000	373,000	369,000
» iron . . . . .	39,000	120,000	131,000
» steam . . . . .	—	4	23
Reaping machines . . . . .	1,400	8,100	8,400
Threshing » . . . . .	125	1,600	1,900
Bolting » . . . . .	3,500	5,500	6,400
Winnowing » . . . . .	30,000	97,000	101,000
Mowing » . . . . .	104	298	490
Sowing » . . . . .	—	366	414
Total . . . . .	464,129	605,868	618,627

**3. Market Conditions.** As the average Bulgarian farm is small (see II, 1, above) and is frequently divided into two or more parts separated one from another by distances of as much as four or five miles, Bulgaria can use only the small lines of farm machinery used in the United States, such as small harvesters and binders, reapers, mowers and tillage tools.

The question of the introduction of the American farm tractor has until very recently been little considered by even the more enlightened agricultural interests in Bulgaria. At the present time, however, there is a marked scarcity of draft animals and, in accordance with Article 127 of the Treaty of Neuilly, a further reduction in their number is to be made. This would seem to indicate that, with proper sales methods, a market therefor could be developed. Contrary factors, however, exist, i. e., the high cost of tractor fuel (gasoline selling to day at about 40 cents per gallon and fluctuating in price with the changing and uncertain rate of exchange of the Bulgarian lev) and the scarcity of experienced help to care for the machines.

At the beginning of this year there was an appreciable demand for small threshers and small oil engines, steel ploughs of European style and harrows of the pegtooth design, and prospects for next year are very much the same, providing the hoped-for improvement in the rate of exchange of Bulgarian currency taken place. It has been stated, also, that the centralisation of all exports of cereals has had an unhealthy effect on local production, but it is to be hoped that the prospective legislation for the modification of the regulations governing the organisation of the Consortium will correct any such tendency.

**4. Conclusion.** Bulgaria should, if properly exploited, prove an excellent field for the introduction of American farm tools and machinery and small



**Mr. GEORGE WYTHER**

**United States Trade Commissioner in the Levant**

tractors. In addition to naturally favorable conditions, both the Government and the people are favorably disposed towards Americans and American products. An American firm desiring to enter this field should send a representative to Bulgaria, should consider carefully the question of extended credits to rural buyers and should be prepared to establish an extensive community sales service, for it is only by personal community work that the peasant can be induced to adopt modern methods.

## The Economic Future of Turkey

BY DR. HUBERT BANNING

(Formerly Secretary of the American  
Chamber of Commerce for the Levant)

Few nations have suffered in recent years to such an extent as Turkey, which it must be remembered, has been in an almost continual state of war since 1910. The remaining Anatolian provinces, which, since the "reforms" of Mahmoud II (1808-39) and his successor Abdul-Medjid (1839-61), have borne the entire burden of misrule from within and attacks from without, have been desolated and laid waste to a still greater extent as the result of the great war; and it is now proposed to detach the two richest and most fertile of these provinces, Aidin and Adana, from the remainder, a measure which is likely to result in the emigration of the Turkish element, which forms the great bulk of the population, to other parts of Anatolia. The immediate effect of this would be the rapid decline of Smyrna, which in any event will lose much of its importance as a commercial center by being cut off from the Anatolian hinterland.

Although the loss of these two provinces, Aidin with its olives, figs, raisins, licorice-root and cotton, and Adana with its cotton, together with the fact that the ports of these provinces constitute the natural outlet of the interior of Anatolia, is very serious, there are nevertheless some redeeming features to be taken into consideration. A glance at the Turk-

ish agricultural statistics for 1329 (1913-4) shows that the real wealth of the country lies in the Anatolian provinces which heretofore have been the chief producers, and that in the way of production the Arab and Kourdish provinces have done very little, but on the contrary have been a source of expenditure. It would accordingly seem that, if Turkey could disband its army, which likewise has been recruited almost entirely from the Anatolian provinces, there would be such a vast number of hands available for agriculture, that despite the depopulation caused by the wars, a period of prosperity

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would set in. History indeed shows that agricultural countries recover quickly from great catastrophes and the remaining Turkey is in every respect an agricultural country.

Although some time will be necessary before things reach their normal condition, Constantinople, which is likely to remain part of the empire, will, as a result of its geographical position, continue to remain the distributing center for a very large region, the exact extent of which cannot now be prognosticated. From the American point of view it must also be remembered that the elimination of a great part of the former European competition greatly favors the increase of American trade throughout the entire Levant, especially as the credit question, heretofore the greatest hindrance to the introduction of American goods into Turkey, has now practically ceased to exist.

Doubtless the most practical way for

Americans to obtain a commercial foothold in Turkey would be to arrange for an exchange of American manufactured articles for Turkish raw materials. Although the Anatolian provinces will be in a position to export various kinds of grain and oil seeds, the chief articles of interest to American importers are: Tobacco, Licorice-root, Opium, Meerschaum, Silk, Gum Tragacanth, Wool, Mohair, Goats' Hair, Attar of Roses, Guts (Sausage casings), Bees' wax, Dried fruits, a few drugs such as Scammony and possibly certain tanning and dyeing materials such as Valona, Gall-Nuts, etc. Besides these, antiquities and works of art as well as the products of that famous Turkish industry which the Seljuks brought with them from Central Asia, might be mentioned. I mean carpet weaving. In exchange for these articles the United States could supply those manufactured articles which are most needed, care-

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fully excluding for the time being, at least, all objects of luxury. First in line come agricultural implements and machinery. Wanted are light plows of the Rud-Sack type which will not plow too deeply, as in many parts of Anatolia this brings salts to the surface; further, mowers, reapers and threshers.

All attempts to introduce steam plows have thus far proved unsuccessful, partly for the reason above mentioned, and partly owing to the lack of repair shops. There should, however, be a demand for milling machinery and railway material. All kinds of wearing apparel and textiles are also much needed. Although the Turkish textile factories have made much progress during the war, it is doubtful whether they will be in a position to meet the demand. Food stuffs, such as sugar, flour and fats, will be much needed for some time to come. Owing to the disturbances

in the olive producing districts doubtless much cottonseed and oleo oil will have to be imported.

In closing it seems necessary to say a few words about the Turks themselves as business men, seeing that the national movement has now taken such deep root even in commercial matters that it cannot altogether be disregarded by those desiring to enter into commercial relations with the country. There was a time when the entire silk trade of Asia was in the hands of Turks and the caravan routes from China to the Levant were the achievements of this nation. The Ottoman Turks, however, have of late years become more and more a race of government officials. This was due in part to a faulty school system (whose sole aim even at present seems to be to direct the scholar's attention as far as possible from production and from a knowledge of his

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own affairs) and partly owing to the system of military service and capitulations which put the Turkish element at a great disadvantage economically. Recognizing, however, that the decline of political power was chiefly the result of the loss of economic power, a movement set in a few years ago for the purpose of nationalising the economic apparatus. With this end in view the Turks have for some time past been directing their attention to commercial pursuits, establishing business houses in their own country and endeavoring to develop and extend their activities to other countries. They have learned much and will undoubtedly achieve success in this new field of their activity.

### EGYPT

*(Bulletin of Guaranty Trust Co.)*

According to a report of the Swedish Consul General in Cairo, the

Egyptian Ministry of Agriculture will make a trial with motor tractors in the fall of 1920, in connection with an exposition in Cairo. Manufacturers are requested to address "Les Secrétares Organiseurs des Essais de Motor-Tracteurs du Ministère de L'Agriculture" in Cairo.

The importation of foreign goods into Egypt is subject to practically no restrictions, There are exceptions only for certain goods mentioned in the customs tariff, as hashish, American cotton seed, explosives, etc., and gold in coins and bars.

The duty on imported merchandise amounts to 8 per cent. ad valorem, with the following exceptions: 4 per cent, ad valorem on coal, charcoal, wood for fuel, liquid fuel, petroleum, cattle, sheep, goats, beef and mutton, fresh or frozen. The duty on alcohol and distilled spirits is 10 per cent. Chemicals, fertilizers, books and other printed matter are free of duty. There

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On y a construit en vingt mois pour le compte du Gouvernement des Etats-Unis, c'est-à-dire jusqu'à la date du 31 Mars dernier, plus de 750.000 tonnes de navires en acier destinés à la marine marchande. C'est à cette date que l'Américan International Shipbuilding Corporation a procédé au lancement de son quatre-vingt-neuvième vaisseau.

D'après les statistiques de cette Compagnie, on a lancé au cours d'une année aux chantiers de Hog Island, 611.575 tonnes de bâtiments en acier. Les navires en service qui en proviennent ont couvert une distance de 1.500.231 miles marins et ont transporté 1.002.800 tonnes de marchandises. Le personnel des chantiers se composait en moyenne, en 1919, de 30,000 ouvriers ; 20,000 hommes y travaillaient encore à la date du 31 Mars 1920,



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## PALESTINE

### Business and Finance

*By Elias Thos. Gelat, B. C.*

The population of old Palestine, i. e. from the Suez Canal to Nablus and the sea coast to the Jordan, has been estimated at about 700,000. The boundaries have been extended northwards to beyond Acca (near Tyre) and the eastern limit would, it is supposed, be made to include the granary of Palestine, viz:—the country east of the Jordan, with considerable increase in population.

The Moslem population, more than 90% of which is represented by those in rural districts and the tillers of the soil, owns a large share of the land; and the rest are artisans and workers in cities, and the wealthy class, the property owners. None of this large mass would trust their money to the

banks. It is forbidden by Mohamadan law to receive interest for money loaned. Hence the Moslems invest in land, houses, business dealings, and when money is actually loaned, the interest is so arranged that it is paid in a specified commodity.

The Christians and Jews have the commerce in their hands, either in export or import, and the Jewish element is getting some hold on the land and agriculture by establishing colonies, engaging in agricultural pursuits and in raising grain and fruits in a more scientific and business like manner.

However, by far the largest percentage of the non-Moslem population lives largely either on charity or remittances from abroad.

Emigration has been very active in late years from the villages around Jerusalem, partly to find better employment abroad and partly to escape

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from military service under Turkish rule. These emigrants have generally done well, and most of their earnings are sent back home, either to build property or invest them otherwise, or for the support of their parents and relatives who depend upon them.

On the other hand there has been a considerable Jewish immigration. Some of these immigrants are young and active and their presence will be of great benefit as they engage in agricultural and colonizing enterprises, and improve the land, but the large majority is represented by the elderly men and women, who after spending their most active years abroad come to retire and die in Palestine, and whose support is from abroad.

Palestine, as a Holy Land, possesses a very valuable asset with its historical and religious associations; these are exploited by representatives of all religions and races. The Christians as well as the Jews maintain large charitable institutions, as orphanages, hospitals, soup kitchens, free dwellings, etc., which are supported by collections and subscriptions from abroad. Every sect or community, both Christian and Jewish aims to be represented.

The trade of Palestine for 1913, the last full year before the war, was a little more than one and one quarter million pounds Sterling for import, and a little more than half of this amount for export. The most important article for import is cotton goods and that of export is fruits (oranges); each of these represents about one-fifth and one-third of the respective totals, in value. The balance of trade was against Palestine, nevertheless values for the difference have never been sent out in compensation, but are each year invested in the land, and rather represent a part of money actually coming in.

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The direct result of the very valuable asset of Palestine, which we mentioned above, is the tourist business, forming the most important affair for Jerusalem and immediate vicinity, where industries and agriculture, for lack of materials and suitability, are not developed. A large population depends on the short season for their earnings of the year.

The number of richer tourists that come to Palestine averages five thousand per annum, and that of pilgrims is from 20,000 to 30,000. The funds brought out by the former are either in cheques, letters of credit or banknotes, and the pilgrims provide their means with cash and foreign paper currencies.

It is rightly presumed and expected that under the present rule, affording liberty and security for life and wealth, the latent possibilities of the land either in agriculture, mines, etc. will surely be developed. Public enterprises will follow, and better accommodation and rail connection with Egypt being provided, a large number of tourists will bestow the benefit of their visits upon the population.

The development of petroleum and its by-products in the valley of the Dead Sea, and the large deposits of salt, bitumen, sulphur, phosphates, magnesium, etc., has already attracted attention. The war has set back many projects of public utility, the realization of some of which have matured, as the concession of electric light and power, electric tramway, a water supply and sewage system for Jerusalem, while tramway, electric light and power as well as an irrigation scheme, with the building of a suitable port at Jaffa were well under consideration.

It is reported that Egypt has enjoyed the privilege of entertaining about 50,000 first class tourists, whose visit

was a large source of income to the land. Palestine, its immediate neighbour, owing to the lack of a harbour, easy access and means of communications, contented itself with one-tenth of this number, although Palestine boasts over its neighbour country a climate suitable at all seasons, within a very short radius. It would be a very conservative estimate to say that in the future, within a reasonable time, until such facilities are provided, at least one-half of the number of tourists visiting Egypt will extend their journey to Palestine, as Jerusalem would be but ten hours distance by rail.

The banking institutions already working in Palestine are: The Crédit Lyonnais, the Imperial Ottoman Bank, the Deutsche Palestina Bank (closed after the occupation), the Anglo-Palestine Co. Ltd., the banking department of Messrs. Thos. Cook & Son, a few local banks, and the recent arrivals: the Anglo-Egyptian Bank and the Banco di Roma.

The service of banks is required to exchange the remittances from abroad to private individuals; to exchange the transfer of the very large amounts that are received by the charitable and religious institutions for their maintenance and donations; and to finance the trade, in imports as well as in exports, and to accommodate the tourists in all their financial matters; and these affairs seem sufficient to provide a good field for an additional house of credit.

The deposits in banks are comparatively small from the native population. Generally the banks dispose of funds in current accounts that are received to meet the ordinary expenses of schools, religious institutions, which are regularly replenished, thus keeping up a continuous movement.

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The banks in general pay 3% interest on current accounts, and 4% on fixed deposits for one year. The Deutsche Palestina Bank had, a few years before the war, opened a savings bank department granting 3½% interest. The Crédit Lyonnais grants 3% on fixed deposits, and although no interest is allowed on current accounts, it is a fact that some people of means, more anxious for security than small interest, deposit their funds under those conditions until they find better investment, viz:—8 to 10% first mortgage on real estate, etc.

On the other hand, open current accounts guaranteed by two signatures bear 9% interest, while advances against stocks or bonds bear 7% annually. Certain of the banks make loans against goods, up to 60% of the value of the goods. The rent of the depot and other titles are usually transferred to the bank until

full satisfaction of the obligation.

Nominal commissions are charged for collection of acceptances, and 3% is usually charged for collection of rent on behalf of property owners.

A special practice of financing orange exports in Jaffa is exercised by private individuals and banks in advancing the price on consignments, after effecting full insurance. The shipment is then made in the name of the lender, and payment is received in his name. There is very little risk in the transaction, and the fixed commission is quite secure. On the other hand, the small merchant is enabled by the advance to buy other lots for repeating the consignment under the same conditions.

An American bank, well managed and competently manned, certainly would greatly facilitate the introduction of American goods, which trade will ultimately prove to be a strong supporting pillar to that institution.

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SMYRNE

American firms would have more freedom and confidence in a well known bank of similar nationality; they would give more weight to information and ratings obtained through it, and would usually give more latitude in the administration of its business, feeling that their interests would be zealously safeguarded.

Although the sea coast offers a wider field for transactions based on trade, the business of a center, such as Jerusalem, with its central position and easy communication with Egypt and Syria, and its unique attractions for the tourist and religious trade, should not be overlooked.

A banking establishment with headquarters at Beirut, and branches at Aleppo, Damascus, Haifa, Jaffa and Jerusalem would have large business possibilities and success.



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## The Market in Syria

The principal products of Syria are cereals, silk, oranges, citrons, dried fruits—especially raisins and apricots—and tobacco.

The harvests this year have been fairly good. The market has also been supplied with grain from the Hauran and flour from abroad, and prospects for the winter are reassuring. It will be the endeavor of the authorities to maintain reasonable prices.

The orange trees and those of other citrus fruits have been injured somewhat by storms. At Beirut the harvest of citrons will be 40% below that of last year; at Tripoli 75% below and at Sidon 50%. On the other hand the crop at Jaffa will be very abundant. Orange trees suffered less than the citron trees, and the crop will be above that of the citron trees.

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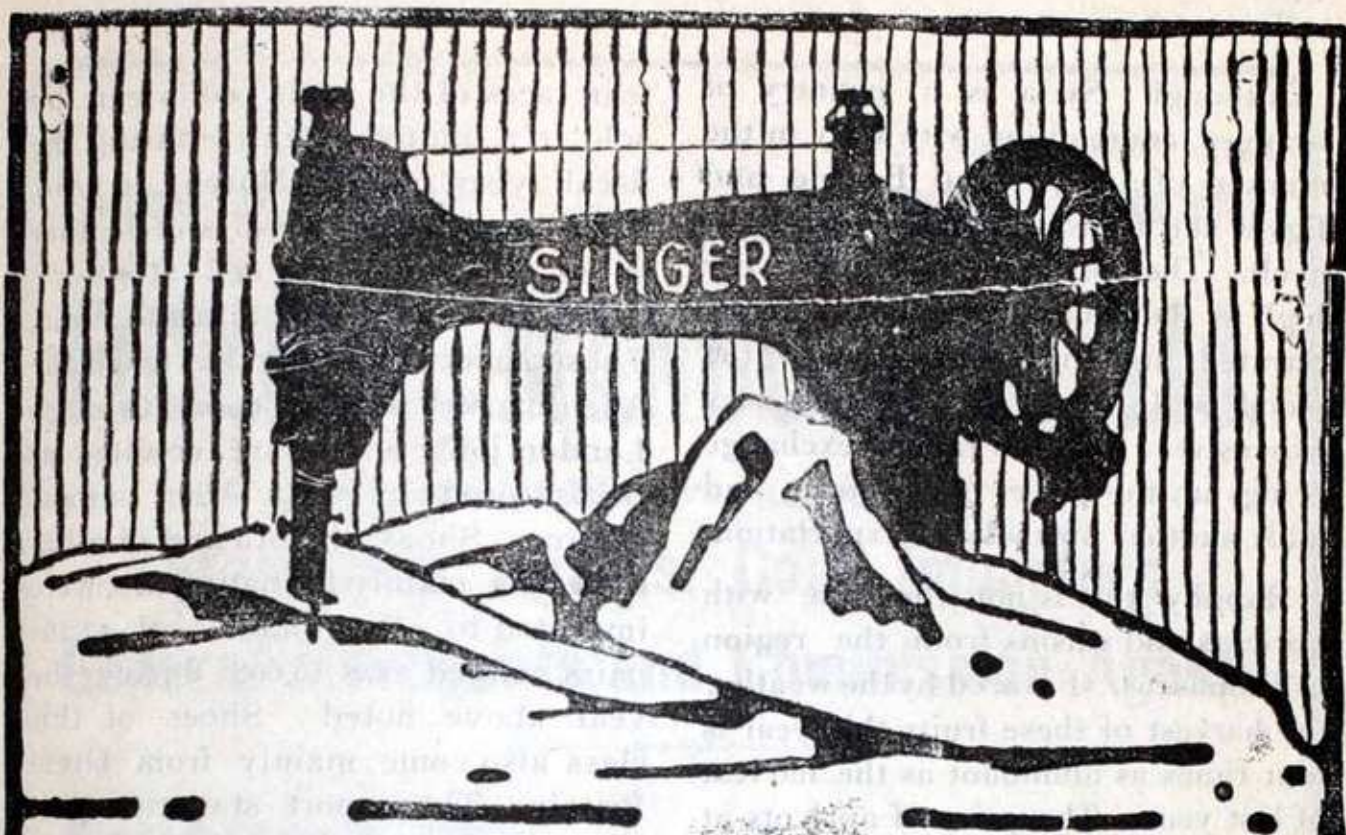
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Although Syria is a country of oranges, competition with Italy in the markets of America and Europe and Egypt and Constantinople even is difficult. The cost of crating is very high as the country has been deforested and the importation of the wood and paper necessary is very expensive. Also the rate of exchange brings up the price of the fruit and adds another obstacle to exportation.

Happily this is not the case with apricots and raisins from the region of Damascus. Favored by the weather the harvest of these fruits this year is four times as abundant as the harvest of last year. The price of apricots at Damascus is from 15 to 17½ piasters (gold) the oke, or (25 cents the pound) Apricot paste sells at Damascus at 8 8½ piasters (gold) the oke.

### Aden as a Market for Shoes

*(From Consular report, Aden, Arabia.)*

Aden, Arabia, is not an important market for shoes and shoe accessories. The European population is small and the natives do not generally wear shoes. There is no rain and the climate is hot throughout the year. A few American shoes have been sold, but there are at present none in stock in any stores dealing in shoes. American polishes, principally tan and white, and Amer-

ican laces of the same color can be sold to a limited extent. During the fiscal year ended March 31, 1919, Aden imported 8,729 pairs of leather shoes or sandals valued at \$8,971, mainly from Great Britain and India. Those American shoes that reach the Aden market usually come through London jobbers and are credited as British products in the Aden import returns. Shoes of cloth and of other materials, mainly for native use, were imported to the number of 37,261 pairs, valued as \$16,608 during the year above noted. Shoes of this class also come mainly from Great Britain. The import statistics give no separate statistics for accessories.

American shoes are liked in the Aden district and should sell well within the limits of the market. No local firm, however, features shoes, and shoe stock is jumbled up with other general lines of merchandise. Many of the European population have to send to Europe for their shoes simply because local dealers will not take the trouble to carry stock of the European. All business firms in Aden do business with the local branch of the National Bank of India (Ltd.). The currency unit employed in Aden is the Indian rupee, and Aden merchants prefer quotations either in rupees or in sterling. Aden is a free port, excepting for a small tax or duty on alcoholic liquors or preparations, intoxi-

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### Attar of Roses

Rose culture and the manufacture of the essence of roses in Bulgaria have lately experienced essential modification; this has considerably influenced the foreign market. The competition between the Bulgarian attar of roses and that of Anatolia has developed without the Bulgarian producer having emphasized sufficiently in the foreign market the quality of the Bulgarian oil. Attar of roses is one of the chief products of Bulgaria and the state has always prided itself on the superior quality of this article from its choicest rose fields; but this year in Bulgaria the yield of roses is not up to the previous harvest owing to an affection of the bush. This latter fact caused a rise in price from lewas 1.20-1.50 the kilo (2.2 lbs.) of the previous year to lewas 4.50-5.50 (§ 1.00 at lewas 45) for the raw material. The price labor is also higher than last year.

The attar of rose merchants have therefore decided not to sell their product this year under lewas 20,000 the kilo, and, with emphasis upon competition with other sources only in quality, they have decided to specialize on the purest rose oil for export.

## Demonstration of American Agricultural Machinery

On several afternoons in the latter part of the month there was a demonstration of an American tractor plow at the farm of Hafiz Hussein, at Toptchilar, just outside the walls of Stamboul, under the auspices of the Standard Commercial Export & Finance Corporation, an American firm with branch offices in the Levant.

Mr. Clarence Moore, an expert mechanic, was in charge of the demonstration, which involved plowing several different types of soils.

A large number of farmers and capitalists attended the demonstration; among these were the Director of Agriculture for the Vilayet of Constantinople, Mr. Theodore E. Constantinides, and the Director of the Ottoman Agricultural School. Mr. Choren, Director of the "Model School", an agricultural institution, was also present. Mr. Abrévaya, from the American Consulate, was present and assisted in interpreting to the cosmopolitan spectators.

The speed of the tractor in comparison with the plow, especially the ox-driven plow, still so extensively used in this country, and the ease with which it handled even the hardest soil created most favorable comment. The ox-driven plow covers in 10 hours from 1 to 1 ½ deunums (0.22-0.33

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acre), while the tractor is able to plow about 22 deunums (5 acres) in the same time. The contrast was at hand in a field of 10 deunums near by on which a native had been at work with a yoke of oxen for four days, but which had not been finished in that time. The press in all languages has given enthusiastic report of the demonstration.

The results of the demonstration entirely justified the undertaking, and although devoted exclusively to the interests of the "Moline" tractor, it has awakened a great interest in all kinds of American agricultural machinery for Turkey, the sale of which may be expected to assume important proportions, as soon as the conditions in Asia Minor permit of opening up the country's agricultural resources to these implements.

The Minister of Agriculture plans the organization of a special bureau in his department which will have in charge the education of the native farmers to the use of the modern agricultural implements.

The "Moline" tractor has already been demonstrated by Mr. Moore in Bulgaria, at Saloniki and at Smyrna, and a further exhibition is intended for Rumania. In all these fields the tractor has found admirers of its work, and buyers.

## RUMANIA

(*Bulletin of Guaranty Trust Co.*)

A Royal Decree with the force of law has been promulgated in Rumania, in accordance with which the Ministry of Commerce and Industry is empowered to form Rumanian stock companies to exploit the domains, mines and factories of Reschitza, property of the privileged Austro-Hungarian State Railroad Company, as well as the mines and factories of Hunyad, formerly the property of the Hungarian State. In order to make Rumania

independent of foreign countries, the particular task of this company is to equip a factory for the production of arms and ammunition according to the instructions of the Rumanian Minister of War, and a factory for making the implements and tools necessary for the petroleum industry. The stock capital amounts to 125,000,000 lei, of which 75,000,000 lei in stock is to go to the privileged Austro-Hungarian State Railway Company as payment for its contribution in land, factories and equipment, while the remaining 50,000,000 is to be offered for subscription by the Rumanians.

The Rumanian-Swiss Commercial Syndicate was founded at the Rumanian Legation in Berne on June 25. Zurich manufacturers have participated with a capital of 1,000,000 francs. An exchange of merchandise between Switzerland and Rumania is to be brought about. Switzerland is to furnish principally electrical articles, and Rumania, petroleum products and grain. The Administrative offices are to be located in Basel.

The Syndicate is reported to have begun its activities already and to have sent two representatives to Bucharest. In view of the low rate of Rumanian currency and the difficulties of exporting petroleum from Rumania to Switzerland, it is not expected that the exchange of goods will assume great proportions.

According to the *Prager Tagblatt*, negotiations have been completed for the transportation of illuminating and fuel oil, benzine and crude oil from Rumania to Jugoslavia, Hungary, Austria and Germany on the Danube. The Bavarian-Lloyd, the South German Navigation Company and the Serbian Navigation Company are involved in this agreement and the participation of another company is anticipated. The arrangements made are to be extended later to other classes of goods.



# THE STANDARD COMMERCIAL EXPORT & FINANCE CORPORATION

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**STANDARD PRIME**  
Extra pure  
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Fuel Oils, Alcohol

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Automobiles

**MOLINE**  
Agricultural  
Machinery

**GARFORD**  
Motor Trucks

**BOSCH**  
American Magnetos

REFERENCES: ALL BANKS

# BULLETIN DES OFFRES COMMERCIALES

Reçues au Consulat Général  
des Etats-Unis d'Amérique à Constantinople.

ADRESSES des maisons Américaines	NATURE DE L'OFFRE
H. C. Doman Company Campau Building Detroit Michigan	"DOMAN" moteurs pour canots—de 5 à 50 H. P.
Kramer-Horn Company World Building 63 Park Row New York	Desire d'entrer en relations avec des maisons en Grèce pour impor- tation de huiles comestibles et produits alimentaires
Missouri Engine Company 2806 N. Eleventh St. St. Louis, Missouri	Moteurs pour bateau, à gasoline et à huile
Paragon Sales Corporation 58 Pearl St. New York	Importateurs de fruits secs et noix; exportateurs de coloniaux, huiles, produits chimiques et fer et acier; cherche relations en Grèce
Scandinavian Import- Export Company 52 Broadway New York	Exportateurs de produits alimen- taires, tissus, produits chimiques, machines agricoles, souliers, chau- settes, &c. Cherche relations en Grèce
Takamine Laboratory, Inc. 12 Dutch St. New York	Cherche représentants pour ses pro- duits chimiques et pharmaceu- tiques
Smith-Eiseman Corporation 217 Broadway New York	Exportateurs de produits de fer et acier, produits chimiques, de ma- chines, produits alimentaires, et machines agricoles
Western Machinery Company Los Angeles, California	Manufacturier de "Western" Diesel moteurs de machines à huile et à vapeur, et machines pour irri- gation
T. A. Willson & Co., Inc. Reading, Pennsylvania	Manufacturiers de lunettes de toute sorte



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enfants

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marques du monde

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Bretelles, etc..

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**Chapeaux** de tous genres et toutes façons des meilleures  
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**NOTA.**— *Les réponses aux offres doivent être envoyées directement aux adresses mentionnées ci-dessus.*

Le Consulat Général n'accepte aucune responsabilité de la réputation ou de la stabilité de ces Maisons.

## TABLES OF WEIGHTS AND MEASURES

### Weights

Turkish	English	Metric
1 oke (400 drams)	2.8264 lbs (pounds)	1.282 kilogram
1 batman (6 okes)	16.958 lbs	7.692 kgs.
1 kantar (44 okes)	124.3616 lbs	56.4 kgs.
1 tcheki (176 okes)	497.446 lbs	225.6 kgs.

English	Metric	Turkish
1 lb	.4536 kg	.3538 oke
1 cwt (112 lbs)	50.8028 kgs.	39.6263 okes
1 ton, long (2240 lbs)	1016.047 kgs.	792.527 okes

Metric	Turkish	English
1 kilogram	.78 oke	2.2046 lbs
1 quintal (100 kgs.)	77.9845 okes	1.968 cwt (hundred weight)
1000 kilos	779.845 okes	2204.6 lbs

### Linear Measures

Turkish	English	Metric
1 endazeh, pic (silk)	25.555 inches	.64908 metre
1 arshin (cloth)	26.96 "	.68477 "
1 arshin (old, land)	29.8368 "	.7577 "
1 arshin (new)	39.3709 "	1.00 "

English	Metric	Turkish
1 yard (3 feet or 36 inches)	.91438 metre (new arshin*)	1.40868 endaze, 1.33524 arsh. cloth; 1.20672 old arsh.
1 mile (5280 feet)	1.6093 km.	2123.8272 old arsh.

Metric	Turkish	English
1 metre (new arsh.)	1.46 arsh. (cloth); 1.31978 old arsh.	39.37 ins.
1 kilometre	1,319.78 old arsh.	.62137 mile

### Square Measures

Turkish	English	Metric
1 sq. arshin (old, land)	6.1794 sq. ft.	.5741 sq. m.
1600 sq. arshins or	9887.04 sq. ft. or	918.56* sq. m. or
1 old deunum	.2269752 acre	.36743 new deunum**

# Nap. Eustathopoulos & Fils

ALI EKPER HAN, CARA MOUSTAFA, GALATA.

CONSTANTINOPLE.

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Branch I. Colonial and Canned goods. II. Oils and fats.  
 III. Alcohol. IV. Leather and leather goods. V. Cotton and woolen goods. VI. Cordage and cotton yarns. VII. Hosiery. VIII. Printing, stationery and packing paper. IX. Drugs and chemical products, Perfumes, Soaps and toilet preparations.  
 X. Rubber goods.

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Motor cars, Bicycles, Engines, Hardware, Tools, Safes  
 Agricultural Implements, Iron and Steel  
 and Building Material.

## SHIPPING DEPARTMENT.

Mediterranean and Black Sea Lines.

## ≡ EXPORT. ≡

Of all Anatolian products:

### REFERENCES:

American Chamber of Commerce for the Levant.  
 Imperial Ottoman Bank.

English	Metric	Turkish
1 sq. in.	6.4516 sq. cm.	.001123 sq. arshin
1 sq. ft. (144 sq. ins.)	.092903 sq. m.	.1618 „ „
1 sq. yard (9 sq. ft.)	.836126 sq. m.	1.4563 „ „
1 acre (4840 sq. yds.)	.40468 hectare	4.4054 old deunums
1 sq. mile (640 acres)	259.02 „	2819.456 „ „

Metric	Turkish	English
1 sq. m.	1 sq. arsh. (new) 1.74 sq. arsh. (old.)	10.764 sq. ft.
1 are (100 sq. m.)	1 sq. evlic	119.6 sq. yds.
25 ares	1 deunum (new) 2.7216 deunum (old)	.61778 acre
1 hectare	1 djerib 10.8864 „	2.4711386 acrs

### Measures of Capacity

Turkish	English	Metric
1 kileh	1.18 bushel	43 litres

English	Turkish	Metric
1 quart (2 pints)	—	1.13586 litre
1 gallon (4 quarts)	—	4.5434 litres
1 bushel (32 quarts)	.8484 kileh	36.347 „

Metric	English	Turkish
1 litre	.88038 quart	—
1 hectolitre	2.75 bushels	2.325 kilehs

### Measures of Volume

Turkish	English	Metric
1 cubic arshin (ambar)	.5689 cu. yd.	.435 cu. m.

English	Metric	Turkish
1 cubic yard	764537 cu. m.	1.7579 cu. arsh.

Metric	Turkish	English
1 cubic metre (stere)	2.2993 cu. arsh.	1.308 cu. yd.

### Weights

1 muscal (attar of roses)	1½ drams	74.171 grains
1 ounce (oz.)—Apothecary	480 grains	31.1035 grammes ;
1 „ Avoirdupois	—	28.34954 grammes .

\*) Note 1—The new Turkish measures of weight, length, and surface are based on the Metric System. The new unit of length, the metre, is generally designated “yeni” arshin to distinguish it from the old unit, the “eski” arshin. In all the ministries and other government administrations in Constantinople the Metric System is today in practice, though the old measures are still used in some of the provinces of the interior. The Metric System is in use in all the Balkan States.

\*\*) Note 2—The Mining Law fixed at 15,000 new deunums or 3750 hectares, equivalent of 9266.77 acres, the maximum area for permit.

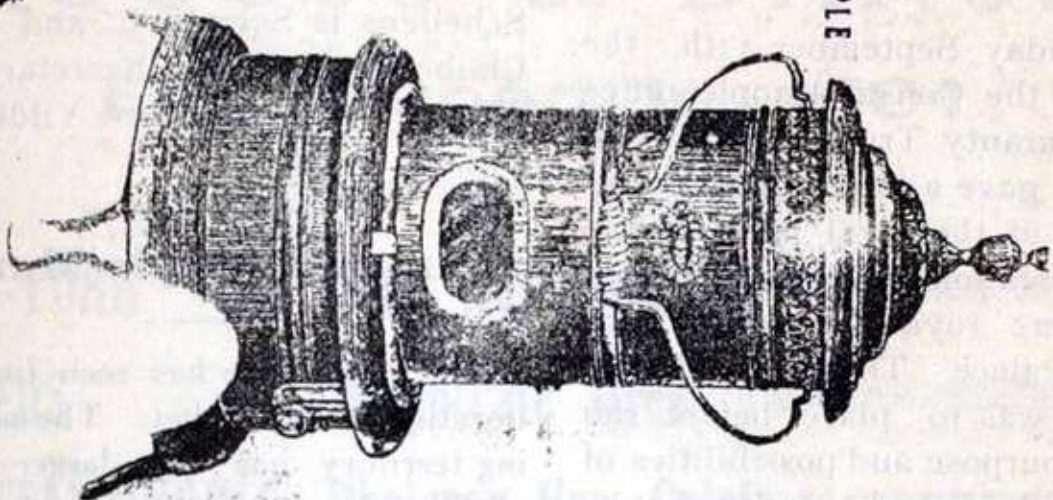
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OF

Siege Central  
POUR LE LEVANT  
CONSTANTINOPLÉ

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- Alexandrette
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- et toutes
- les villes
- principales
- du
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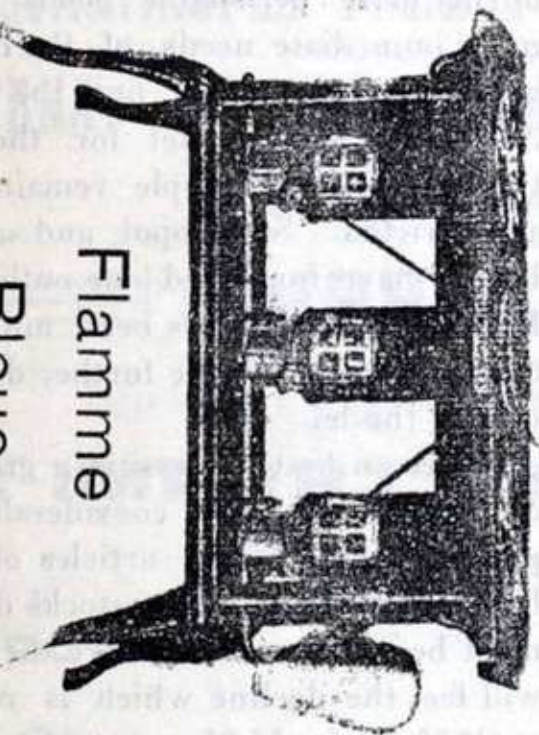


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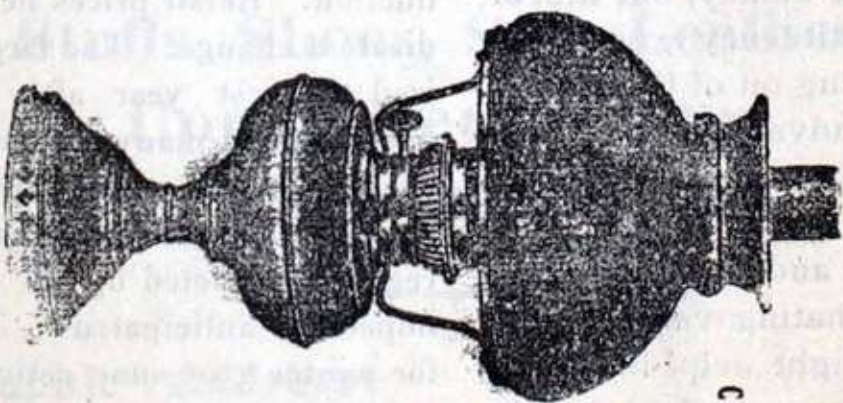
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Siege Central  
POUR LE LEVANT  
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- Sofa
- Bourgas
- et toutes
- les villes
- principales
- du
- Lev etc

## Guaranty Trust Company Luncheon.

(From "The Orient", Rev. C. T. Riggs)

On Monday September 13th, the officers of the Constantinople office of the Guaranty Trust Company of New York gave a luncheon to representatives of the local press of the city, at which some fifteen or eighteen editors were royally entertained at the Pera Palace. The object of the luncheon was to place before the press the purpose and possibilities of the newly established American banking house, which is the sixth branch to be formed of the New York company. It already has offices in London, Liverpool, Paris, Havre and Brussels; and, as stated the other day at the luncheon, it is represented in the management also of several corporations like the Asia Banking Corporation of China and the Philippines. The Manager, Mr. S. Metz, presided at the table, and in his address at the close of the repast, he referred to the various kinds of activity carried on by the Trust Company, assuring his guests that the purpose of the Bank in opening its branch here was not primarily to make money, but first of all to give its constituency every facility for the carrying on of their business on the most advantageous terms. His appeal to the journalists present was for their aid in placing the facts before the public, and for their sympathy in disseminating valuable information that might help business. Brief responses were made by Sefa Fikri Bey, Director of the Turkish press, and Ali Kemal Bey, the genial editor of the *Peyam-Sabah* each of whom voiced the satisfaction of the Constantinople public in the starting of an American bank in this capital.

The new offices of the Guaranty Trust Company are practically ready,

and the opening of the bank is planned for October 4th.

Mr. Sigmund Metz, the manager, before coming here was acting manager of the London office. Mr. R. Schellens is Secretary, and Mr. O. Claiborne, Assistant Secretary. The offices are in the new Yildiz Han, Galata

## Constantinople Market

The past month has seen little amelioration of the market. The surrounding territory has sent larger supplies of the more perishable goods for the more immediate needs of the city, vegetables, fruits, &c., but the area in Asia Minor as market for the stocks through Constantinople remains quite as restricted. Sevastopol and southern Russia have furnished one outlet; the Rumanian market has been more difficult on account of the further depreciation of the lei.

Prices on first necessities, groceries, &c. have fluctuated considerably, but prices on cloth and articles of dress have not fallen and the stocks on hand must be taken care of before the market will feel the decline which is reported at the factories in the countries of production. Retail prices here do not indicate a change. The large profits realized the first year after the armistice have enabled many firms to tide over the transitional period fairly satisfactorily, and the removal of the barriers to regions restricted up to the present is hopefully anticipated. The demands for winter give some activity, and it is believed that this winter will be the *force majeure* for liberation of commerce.

Fifty-eight Ford cars have reached the city during month, besides a number of other American cars, and Constantinople absorbs these very quickly. The street car strike in the spring inaugurated the "jitney" service—jitney is a misnomer in this country;—during the

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**ROUSDAN PIRÆUS**

**ROUSDAN CONSTANTINOPLE**

**ROUSDAN SMYRNA**

summer the number of automobiles devoted to public service has grown very rapidly.

### IMPORTS

**FLOUR.** 50,000 sacks of flour have arrived from America just recently. The greater part was of Nelson S. brand, and there was also a large shipment by the Aron Company. Prices, however, have been little affected.

American flour in bags of 63½ kilogrammes:

1st quality, mark "X" Ltqs.	14.75
» » » "P" »	13.50
2d » »	11.25

Native flour in bags of 73 kilogrammes, Ltqs. 14.75.

Arrivals of wheat have been small and local price has advanced slightly;

Quotations:

Hard wheat, 19.5 pias., the oke

Soft » 20.75 » » »

Barley, Anatolia, 8.5 pias., the oke

» Rumelia, 8 » » »

**SUGAR.** Prices have fallen rapidly, and tendency to still further decline on report of further shipments en route at Port Said though market here may turn such cargo to another destination. Rumanian demand less on account of lei.

Quotations: customs unpaid,

Java, Lstg. 100-102, the ton

Holland, » 98-99, » »

customs paid,

Java, cube Ltqs. 64, 100 kilos

» loaf » 62, » »

» granulated, 55, » »

**COFFEE.** Despite the recent rise on European market, the Constantinople market has not been affected, as stocks on hand large. Demands from Russia and Rumania have brought up the price about 1 cent a pound.

**RICE.** Some operations in transshipment to ports of the Black Sea. Abundant harvests presuppose a decline in price. Saigon, 2d quality, customs un-

## High Cost of Living at Constantinople Monthly expenses for one person

(From the Administration of the Ottoman Public Debt)

Item	Price in piasters (mean)				Percent increase over July 1914.
	July 1914		August 1920		
	per oke	Total	per oke	Total	September 1920
					per oke
16 okes of bread.....	1.875	30	20.25	324	20.75
1 oke of sugar.....	3.0	3	85	85	77
100 drams coffee... ..	12.0	3	110	27.5	110
2 okes of rice.....	3.0	6	54	108	54
2 okes of macaroni &c ..	3.0	6	54	108	49.5
6 okes of potatoes .....	1.0	6	16.75	100.5	20
4 okes of beans, peas, &c	4.0	16	30	120	39.75
2 okes of onions.....	.5	1	10	20	11.25
½ oke of oil .....	8.0	4	135	67.5	132
½ oke of salt.....	1.5	— 75	10	5	18
8 okes of milk.....	2.0	16	45	360	45
1 oke of cheese (native)..	12.0	12	300	300	293
4 okes of mutton .....	7.0	28	170	680	146.75
1 oke of butter... ..	10.0	10	150	150	150
16 eggs (each) .....	.5	8	5	80	5.25
<b>TOTAL .....</b>		<b>149.75</b>		<b>2,535.5</b>	<b>2,489</b>

Note: 1 oke, 2.8lbs.; before the war, 1 Turkish pound (Lt.), gold, \$ 4.40; Sept. 30, 1920, 1 Lt., paper, 82.5 cents; 1 Lt., 100 piasters.



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paid, is quoted at Lstg. 47 the ton.

**GASOLINE.** Price rising due to interruption of arrivals from Batoum and large demands of season.

Batoum, the case, 580-600 pias.  
American, » » 520-600 »

### EXPORTS

Very little activity in exports.

**OPIUM.** Quality, fine, Ltqs. 11.75-12 the oke

Quality, druggist, » 10-10.50 the oke.

**MOHAIR.** Fall in price.

Extra fine, the oke, 95-100 pias.

First, » » 85-90 »

Second, » » 75-80 »

**WOOL.** Rumelia, the oke, 53 pias.

Anatolia, » » 58 »

**SILK.** The kilo, 15-16 pias.

**HIDES AND SKINS.** Cattle, average, the oke, 45 pias.

Buffalo, average, the oke, 50 pias.

Sheep, the pair, 150 pias.

Goat. » » 160-200 pias.

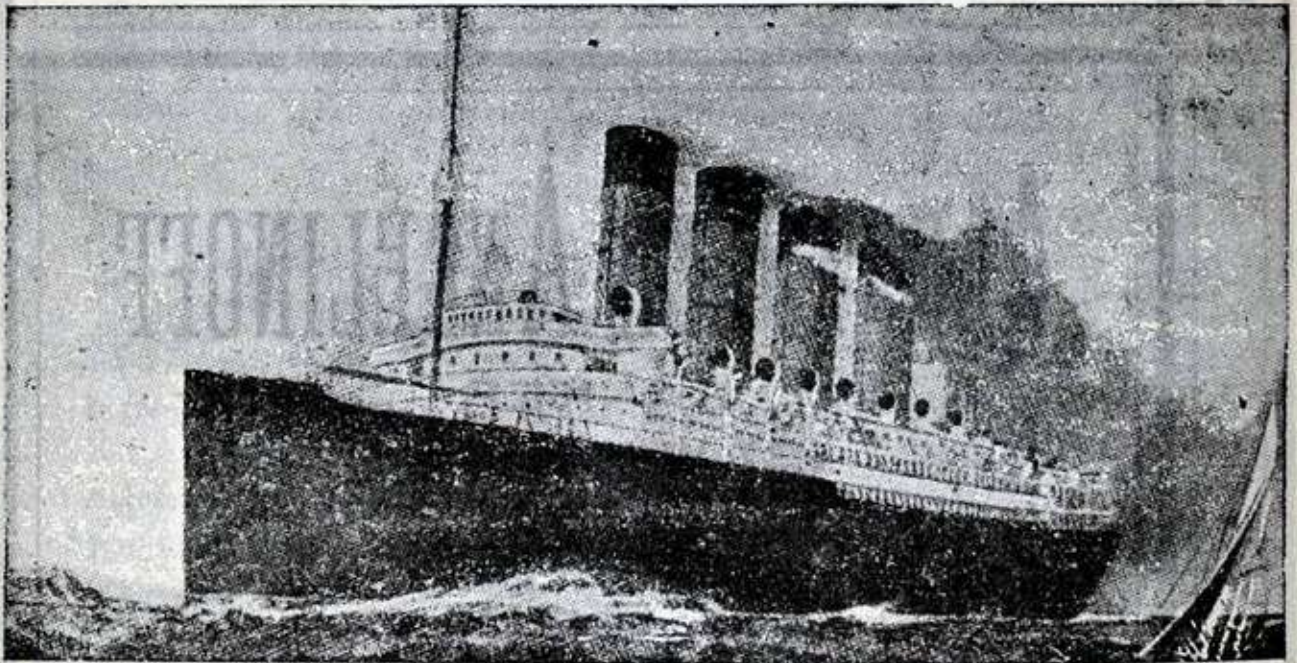
## New York Market

**COTTON.** End of month New Orleans spot middling at 23 cents.

Heavy selling in south and better weather conditions caused prices to fall back. Opinion is growing that the earlier estimate of crop is from 500,000 to 1,000,000 bales too high, and that the quantity and quality cannot be much different from that of last year.

**LEATHER.** Many tanneries operating only at a comparatively low percent. of capacity. Certain shoe factories have shut down. President of Armour Leather Co. attributes condition not so much to overproduction as to refusal of retailer to lower prices and of public to buy.

**COFFEE.** Rio, No. 7,  $7\frac{7}{8}$  cts.; Santos, No. 4,  $12\frac{3}{4}$  to  $13\frac{3}{4}$



S. S. Mauretania

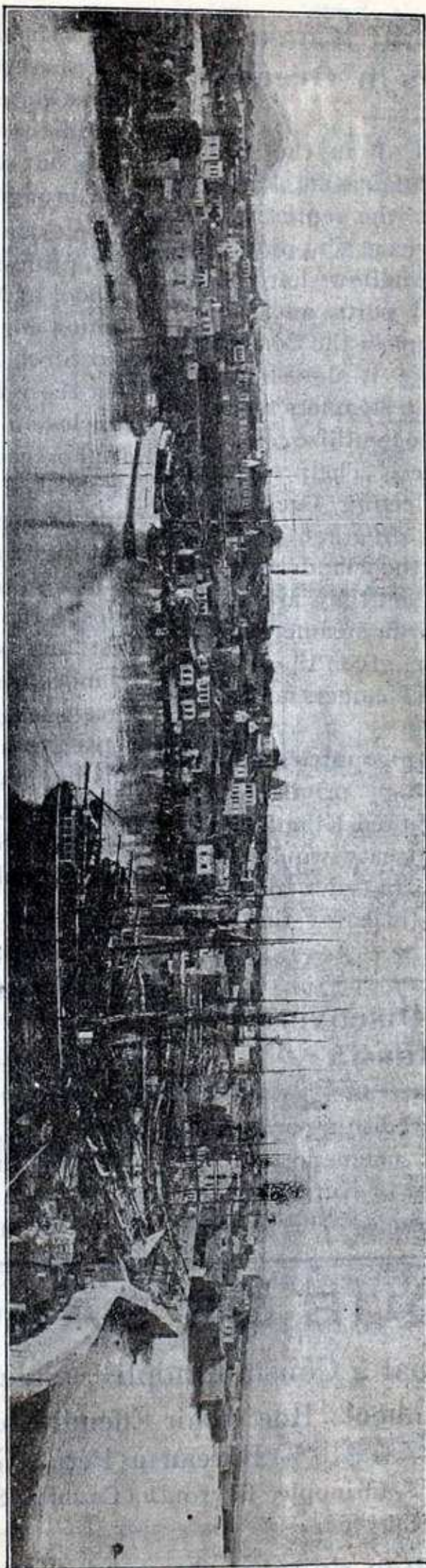
# Walter Seager & Co, Ltd.

Steam-Ship, Insurance & General Agents

Agents Cunard Steam-Ship Co, Ltd.

Tchinili Rihtim Han

Galata, Constantinople.



View of the Harbor of Gandia, Crete

## U. S. Without Coastwise Privileges in Greece

A recent note from the United States chargé d'affaires at Athens is to the effect that the representative of a large American shipping firm states that the shallow harbors in most of the Greek ports and the restricted dimensions of the Corinthian Canal would make it almost impossible for American steamers engaged in European trade to utilize coastwise privileges in Greece. The present arrangement of collecting Greek products from the different parts of Greece and from the islands at Piræus and Patras, when they are transhipped to American steamers, is the only practical one, given the average dimensions of the steamers now flying the American flag.

The only foreign countries having coastwise shipping privileges in Greece are the United Kingdom and Italy. A special treaty would have to be entered into in order that the United States might enjoy the same privileges.

## Iron Ore Discoveries in Russia

According to Swedish reports enormous deposits of magnetic iron ore exist near the town of Kursk on the borders of the Ukraine. This discov-

ery is the result of 24 years of systematic surveys carried out by Dr. Ernst Leyst, formerly professor of geology at Moscow University, who died in 1918, but whose papers were rescued and brought to Sweden, where they were examined by Dr. Valfrid Petersson, professor of mineralogy at the School of Mines, and by Mr. Nathorst, mining engineer to the Swedish Iron and Steel Association. It is stated that these experts have come to the conclusion that magnetic deviations of unprecedented intensity and extent established by Professor Leyst can only be explained on the assumption that they arise from enormous deposits of iron ore, running in two parallel lines in the direction northwest southeast and situated at a distance of 37 miles from each other. Both lines have a length of about 57 miles and consist of a series of ore bodies, but it is impossible solely on the basis of Professor Leyst's magnetic charts to estimate accurately the extent, quantity, or quality of the beds.

## Passenger Traffic Through Suez Canal

Last year 527,502 passengers passed through the Suez Canal as compared with 105,914 passengers in 1918.

This is the largest number of passengers which has ever traversed the Canal in any single year. Of the

# BANQUE DE SALONIQUE

Siège Social à Constantinople—Galata Rue Voïvoda  
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ESTABLISHED IN 1841

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Capital & Surplus Drachmes: 33,500,000  
 Deposits » 280,000,000

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Head Office: **ATHENS.**

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		GEO. ZOGRAPHOS
Sub-Governors	}	J. DROSSOPOULOS
		D. MAXIMOS

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Telegraphic Address: "NATIONALBANK"

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The National Bank of Greece undertakes every description of banking business.



*The Corinth Canal*

increase recorded in 1919, 309,334, or much the greater part, was ascribable to the repatriation of troops from the seat of war.

### **PERSONALIA**

E. G. Booth left for America the first of the month to arrange for enlargement of transport service of the American Black Sea Steamship Corporation.

Fernand Castelli, the Constantinople manager of the American Foreign Trade Corporation, went to America the first of the month for business affairs.

George H. Huntington, Director of the Chamber, returned the early part of the month from Switzerland, where he and Mrs. Huntington have been spending a vacation.

Louis Zentner, representing the Independent Butchers' Supply Company, Chicago, has opened an office in Constantinople in Birindji Vakouf Han.

G. Horlick, representing the Crescent Leather Company, of Boston, is traveling through the Near East on inspection of markets for the firm.

S. M. Bagdoyan, Civil Engineer, from Cambridge, Massachusetts, is looking over the field for industrial enterprise in this region.

J. W. Chrystie, Assistant Controller of Foreign Offices of the Guaranty Trust Company of New York, is in Constantinople on business connected with the opening of the new branch of the Guaranty Trust.

*Code A. B. C. 5th Edition,*

*Cable Address*  
**MERICA-CONSTANTINOPLE.**

# TH. N. MERICA

Kutchuk Tchoraptchi Han, Stamboul, Chemical Warehouse & Drugs.

Taptas Han, Galata, 2nd & 5th Floors,

Handan Han, Stamboul, Nos. 1, 2, 2bis, 3, 8, 13, 16.

Dépôt Havouzlou Han, Stamboul.

Telephone: Péra 1852,  
St.: 1428.

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## IMPORT-EXPORT

### GENERAL MERCHANDISE

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#### IMPORTER OF:

All kinds of Cotton & Woolen Goods, Drugs  
& Chemicals, Hardware Goods, Combustibles.

#### EXPORTER OF:

Sheep Casings, Raw Furs, Gum Tragacanth,  
Hazel Nuts, Mohair, Wool, Opium, Rose Oil,  
Raw Silk, Raw Skins & in General all Pro-  
ducts of Turkey, Caucasus, Russia & Persia.

≡ Exporter of PERSIAN CARPETS & RUGS. ≡

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Established of old in Persia, with Stores

≡ at Teheran, Resht, Meshed & Tabriz. ≡

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Medina, Aug. de, Hazzopoulo Han 43/43 Stamb. . .	»
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Chasseaud, F. W., Importer, Agopian Han, Galata	Constantinople.
Courtessi, Vitalis & Cie., 19 Havouzlou Han Stamboul	Constantinople
Coûteaux, Bernard, Aslan Han, Galata	»
Cornfield et Goldstein, Import., Kenadjian Han.	»
Coussa, Armand, Imp.	Aleppo, Syria.
Dwek, Joseph E. F., Importers	» »
Dobrowolsky & Co., Importers	Salonika, Greece.
Elkiatib, Abbas, Imp. Elkiatib Han.	Constantinople.
Elkiatib, Salim, Importer, Elkiatib Han	»
Elisha Nessim, Importers	Bagdad, Mesopotamia.
Errera, Fils de G. A., & Co., Ltd., Importers.	Salonika, Greece.
Féradian, K., Importer, Alyanak Han, No. 14-15	Constantinople.
Florentin, Saporta & Serrero	Salonika, Greece.
Fotiadi, Alexandre D., 44 Buyuk Yeni Han, Stamb.	Constantinople.
Fruchter, Frati	Galatz, Rumania.
Haddad, Elias And., Importer	Beirut, Syria.
Haldéopoulo, N. P., Importer	Trebizond, Turkey.
Hirzel, R. & O., Importers, Buyuk Yéni Han.	Constantinople.
Hänni, E., Imp., Matheo Han 21, Stamboul	»
Hassid, A. M., & Co., Importers	Salonika, Greece
Hassid, Joseph Abr., & Co., Importer	» »
Hindié, Elias, Importer	Aleppo, Syria.



Hochstrasser & Co., Importers . . . . .	Trebizond, Turkey.
Hochstrasser & Co., Importers . . . . .	Samsoun, Turkey.
Jahiel, Isaak J., Importer. . . . .	Salonika, Greece.
Juda & Salmona, Importers. . . . .	» »
Kahn Frères, Importer, Astargian Han St. . . . .	Constantinople.
Knapp, Herbert, Imp. . . . .	Arabkir, Turkey.
Lascaris, Michel, Imp., Emin Bey Han 19, St. . . . .	Constantinople.
Lebel Frères & Cie., Imp. Basmadjian Han, St. . . . .	»
Levant Trade Bureau, Imp., Sinasson Han No 2, Gal. . . . .	»
MacAndrews & Forbes Co., Imp. . . . .	Bagdad, Mesopotamia.
MacManus Brothers, Ltd., Imp. Aslan Han 1-7 Gal. . . . .	Constantinople.
Manachy, Lorenzo Y., Importer . . . . .	Aleppo, Syria.
Marcantonakis & Manoussakis. . . . .	Candia, Crete, Greece.
Mánuelian, H., & Co., Importers . . . . .	Mersina, Turkey.
McFadden, Geo. H., & Bros., Exporters, 25 Broad St. . . . .	New-York.
Medina, Aug. de, Imp., Hazzopoulo Han 43/43 St. . . . .	Constantinople.
Mesopotamia & Persia Corp., Ltd. . . . .	Bagdad, Mesopotamia.
Morpurgo, Moïse, Importer. . . . .	Salonika, Greece.
Mouradian, Kevork, Importer, Stamboul . . . . .	Constantinople.
Ojalvo, Vital, & Co., Xanthopoulo Han, Stamb. . . . .	Constantinoole.
Orosdi-Back, Etablissements, Importers . . . . .	Constantinople.
Panayotoglou, Avraam V., Importer, Serai-Emir. . . . .	Teheran, Persia.
Peristiany, J. Th., & Frères, Importers . . . . .	Alexandretta, Syria.
Philippou, A., Importer . . . . .	Janina, Greece.
Photiades, Th., Exp., 38 w. 32d Str. . . . .	New York
Picciotto, Hillel, & Co, Importers . . . . .	Aleppo, Syria.
Prodromides, K. . . . .	Mersina, Turkey.
Salloum, Helou & Co., Importers . . . . .	Beirut, Syria.
Sasoon, David, & Co., Importers . . . . .	Bagdad, Mesopotamia.
Schuep & Co., Importers. . . . .	Aleppo, Syria.
Sciaky, V., & Co., Importers . . . . .	Salonika, Greece.
Shabandar, Mahmoud, Imp., . . . . .	Bagdad, Mesopotamia.
Sirgi, M., & Co., Importers. . . . .	Beirut, Syria.
Soc. Commerciale Neerlandaise, Messadet Han, Stam. . . . .	Constantinople.
Stafford, G. & A., & Co. 22 Thomas St. . . . .	New York.
Standard Commercial Export & Finance Corp., Exp., 120 Broadway. . . . .	New York.
Stevens, J. P., & Co., Exp., 22 & 23 Thomas St. . . . .	New York.
Strick, Scott & Co., Imp. . . . .	Bagdad, Mesopotamia.
Tchilinguirian, G., Imp., Turkia Han. . . . .	Constantinople
Tiano, Henri, Importer . . . . .	Salonika, Greece.
Vafiadachi, M. & A., Importers . . . . .	Smyrna, Turkey.
Varbetian, L. & L., Importers. . . . .	» »
Ventura, Fils de S., Importers, Pinto Han, St . . . . .	Constantinople
Vogel, Konrad, Impr., Buyuk Yéni Han Stamboul . . . . .	»
Webb, Chas. J., Corporation of America, Minerva Han G. . . . .	»
Wellington, Sears & Co., 93 Franklin Street . . . . .	Boston, Mass., U.S.A.
Zarifi, L, Importer, Assicurazioni Han, Galata . . . . .	Constantinople.
Zelveian, M. & K. S., Importers. . . . .	Mersina, Turkey.

**Cotton Seed Oil**

Aftalion, S. B., Importer, P. O. Box. No. 57 . . . . .	Roustchouk, Bulgaria.
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Amar, S., & Co., Importers, Validé Sultan Han . . .	Constantinople
American Cotton Oil Co., Exp., 27, Beaver Street. .	New York
Aspegren & Co., Exporters, Produce Exchange . . .	New York
Cariciopoulo, Marc C., Imp., Minerva Han, Galata .	Constantinople
Chasseaud, F. W., Importer, Agopian Han, Galata .	»
Christofa, Apostole P. H., Importer . . . . .	Mitylene, Greece,
Constantinidès, Théologos, Ladoscola, 6, Stamb. . .	Constantinople.
Damianos, N. D., P. O. B., 23 . . . . .	Athens, Greece.
Danon & Semack, Imp., Medina Han, St. . . . .	Constantinople
Doptoplou Bros, 2 Zindan Capou, Stamboul . . . .	Constantinople
Dwek, Saul S., & Co. Imp. . . . .	Aleppo, Syria.
Elkiatib, Salim, Importer, Elkiatib Han. . . . .	Constantinople
Féradian, K., Importer, Alyanak Han, No. 14-15 . .	»
Hirzel, R. & O., Importers, Buyuk Yeni Han . . .	Constantinople
Juda & Salmona, Importers . . . . .	Salonika, Greece.
Keller, E. Theodor, Importer . . . . .	Athens, Greece.
Lebet Frères & Cie., Import., Basmadjian Han, St. .	Constantinople
Lascaris, Michel, Imp., Emin Bey Han 19, Stamb. .	»
Manachy, Lorenzo Y., Importer. . . . .	Aleppo, Syria.
Marcopoli, V., & Co., Importers . . . . .	Alexandretta, Syria.
Modiano, Is., Frères & Fils, Importers. . . . .	Salonika, Greece.
Molho Frères, Importer. . . . .	Constantinople
Navarro, Em. Is., Importer. . . . .	Constantinople
Pantsalis, A., & Fils, Zindan Kapou, 4, Stamb. . .	»
Pharaon, Issa, Schoucair & Co., Importers. . . . .	Beirut, Syria.
Procter & Gamble Co., Exporters . . . . .	Cincinnati, Ohio, U. S. A.
Rouso & Danon, Importers, Phaliron Han. Gal. .	Constantinople
Sarantis Frères, Importers, Abid Han. . . . .	»
Sciaky, V., & Co., Importers . . . . .	Salonika, Greece.
Tasartez, Henri, Importer, Tohafdji Han . . . . .	Constantinople
Tchilinguirian, G., Imp., 42/3 Germania Han. . . .	»
Tiano, Henri, Importer . . . . .	Salonika, Greece.
Vogel, Konrad, Imp., Buyuk Yeni Han, Stamboul. .	Constantinople

### Cotton Seed Oil Mill Machinery

Sprout, Waldron & Co., Mfrs. & Exporters . . . .	Muncy, Pa., U. S. A.
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### Cotton Thread

Knapp, Herbert, Imp. . . . .	Arabkir, Turkey.
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### Cotton Yarn

Audi, B., & Co., Importers . . . . .	Beirut, Syria.
Baltazzi, Theo. S., Importers . . . . .	Smyrna, Turkey.
Chammah, Siahou Y., Imp. . . . .	Aleppo, Syria.
Errera, Fils de G. A., & Co., Ltd., Importer . . . .	Salonika, Greece.
Hänni, E., Importer, Matheo Han 21, Stamboul. . .	Constantinople.
Mosseri, Albert, Importer . . . . .	Salonika, Greece.
Mouradian, Kevork, Importer, Stamboul. . . . .	Constantinople.
Peristiany, T. John, & Co., Importers. . . . .	Alexandretta, Syria.

Simeonoglou, Aristides, Exporter . . . . .	Adana, Turkey.
Tchilinguirian, G., Imp. 42,3 Germania Han . . . . .	Constantinople.
Webb, Chas. J., Corporation of America, Minerva Han.	»

**Currants**

Cremidi Bros., Exporters . . . . .	Patras, Greece.
Hancock & Wood, Exporters . . . . .	»    »
Nicolaidis, Papazoglou, Politis & Co., Exp., 88 Odos Philonos. . . . .	Piraeus, Greece.

**Customs House Brokers**

Curmusi, Theo. N., Tchিনি Richtig Han, Galata. . . . .	Constantinople.
Hirschcowitz, L., Hudavendighiar Han 24-32, Gal. . . . .	»
Inselberg, L., & Fils, Cité Phaliron, 6-8, Gal. . . . .	»
Khoury, Farra Alex . . . . .	Beirut, Syria.
Lupovitz, Jacob, Voivoda Han, Rue Voivoda . . . . .	Constantinople.
Schenker & Co., Keuprulu Han Stamboul . . . . .	»
Tubino, M., & Carabiberi, A., Nomico Han, Gal. . . . .	»

**Decoration (Interior)**

Psalty, Geo. J., Rue Cabristan, Péra. . . . .	Constantinople.
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**Dental Supplies**

Cabbabeh, K. & S., Importers . . . . .	Aleppo, Syria.
Faraggi, Maurice, Importer, 295 Grand'Rue de Pera.	Constantinople.
Spyrides, Const., Importer. . . . .	Athens, Greece.
Thanos, Alexiou, Importer, 18 B Châteaubriand Str.	»    »
White Dental Mfg. Co., The S. S., Mfrs. & Exporters, 12 th & Chestnut Sts. . . . .	Philadelphia, U. S. A.

**Department Stores**

Melki & Menassah . . . . .	Beirut, Syria.
Orosdi-Back, Etablissements . . . . .	Constantinople.

**Doors and Windows**

North American Wood Products Corporation, Exp. 50 Union Square. . . . .	New York.
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**Draperies**

Audi, B., & Co., Importers . . . . .	Beirut, Syria.
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**Drugs and Pharmaceutical Products**

Audi, B., & Co., Importers . . . . .	Beirut, Syria.
Chammah, Siahou Y. . . . .	Aleppo, »
Curtis & Brown Mfg. Co., Exprs., 215-217, Fulton St.	New York.
Droguerie Centrale d'Orient, Ltd., Imp. . . . .	Constantinople.
Faraggi, Maurice, Importer, 295 Grand'Rue de Pera.	»
Hannania, Joseph, Importer . . . . .	Bagdad, Turkey.
Juda & Salmona, Importers. . . . .	Salonika, Greece.
Orosdi-Back, Etablissements. Importers . . . . .	Constantinople.
Parke, Davis & Co., Beak & Regent sts. . . . .	London, England.
Rio Chemical Co., 79 Barrow St. . . . .	New York.

Sirgi, M., & Co., Importer . . . . .	Beirut, Syria.
Spyrides, Const., Importer. . . . .	Athens, Greece.
West Electric Hair Curler Co., 45 S. Front St. . . . .	Philadelphia U.S.A.

### Dry Goods

Crédit Foncier d'Algérie et Tunisie, Buyuk Kena- djian Han, Stamb. . . . .	Constantinople.
Douhani Zadé Fils, 25 Sultan Hamam, Stamb. . . . .	»
Federation of American Industries, Inc., Birindji Vakouf Han, Stamboul. . . . .	»
Fenerdjian, M., Fils, Jeni Volto Han, Stamboul . . . . .	»
Mayer, A., & Co., Galata. . . . .	»
Melissinos, Bernard, Importer . . . . .	Pireaus, Greece.
Suffern Trading Co., 90 West st. . . . .	New York.
Taranto, Nissim, Afion Han, Stamboul . . . . .	Constantinople.

### Dyes

American Aniline Products, Inc., 80 Fifth Avenue, . . . . .	New York.
Muller, Ch. F., Importer, 20 Apollo Str. . . . .	Athens, Greece.
Schuep & Co., Importers. . . . .	Aleppo, Syria.

### Earth Handling Machinery

Western Wheeled Scraper Co., Mfrs. & Exporters. . . . .	Aurora, Ill., U.S.A.
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### Electrical Machinery and Supplies

Balladur, Chas. P., Importers. . . . .	Smyrna, Turkey.
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### Electric Traveling Cranes

Niles-Bement-Pond Co., Exporters, 111 Broadway . . . . .	New York.
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### Electrical Supplies

Aperguis & Co., N. A., Imp., Bahtiar Han, Galata . . . . .	Constantinople.
Beylerian, H., 21, Hudavendighiar Han, Galata . . . . .	Constantinople.
"Gradivo" Société Commercial par action, Imp. . . . .	Varna, Bulgaria.
Gross Frères, 9-10, Handan Han, Stamb. . . . .	Constantinople.
«Labor» Societata Anonima de Comert si Industrie, . . . . .	Bucarest, Roumania.
Levi, Marco, & Fils, Ladj. Camondo Han, Galata . . . . .	Constantinople.
MacManus Brothers, Ltd., Imp., Gal. Arslan Han 1-7. . . . .	»
Nowill, Sidney, & Co., Importers, Kevork Bey Han . . . . .	»
Société Hellénique d'Electricité . . . . .	Athens, Greece.
Ventura, Fils de S., Importers, Pinto Han, Stamboul . . . . .	Constantinople.
Western Electric Co., Exporters. . . . .	New York.

### Elevators

Essayan, Hagop, & Frères, Importers . . . . .	Constantinople.
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### Engines (Gasoline, Traction, Corliss &c.).

Avedikian Frères, Importers . . . . .	Smyrna, Turkey.
Avery Co., Exporters . . . . .	Peoria, Ill., U.S.A.
Farquhar, A. B., & C., Mfrs. & Exp., Cotton Ex. Bldg. . . . .	New York.
Holt Caterpillar Co., Mfrs. & Exp., 50 Church St. . . . .	» »
Southwark Foundry & Machine Co., Exporters . . . . .	Philadelphia, U.S.A.

Waterloo Gasoline Engine Co., Exprs . . . . . Waterloo, Iowa, U.S.A.  
 Wichita Falls Motor Co., Mfrs. & Exprs . . . . . Wichita Falls, U.S.A.

**Engineering**

Aftimus & Hacho . . . . . Beirut, Syria.  
 Aperguis, N. A., & Co., Bahtiar Han, Galata . . . . . Constantinople.  
 Douch, William, Buyuk Tunnel Han 5, Galata . . . . . »

**Engineers, Civil**

Woods, Harland C., Robert College. . . . . Constantinople.

**Expanded Metal**

The General Fireproofing Company, 395 Broadway. . . . . New York.

**Feed Milling Machinery**

Sprout, Waldron & Co., Mfrs. & Exporters. . . . . Muncy, Pa., U.S.A.

**Feed Stuffs**

Corn Products Refining Co., Exporters. . . . . New York.  
 Lamborn & Company, 132 Front St., Lamborn Bldg. . . . . » »  
 Mano, Albert J., Kiezaptchioglou Han Stamboul . . . . . Constantinople.

**Fennel Seed**

Scialom, Albert, & Co., Exporters . . . . . Salonica, Greece.

**Fibre Pipe**

Pastene, P., & Co., 152-154 Franklin st. . . . . New York.

**Firearms and Ammunition**

Coenca Frères, Importers. . . . . Constantinople.  
 Picciotto, Hillel, & Co., Importers. . . . . Aleppo, Syria.

**Fittings**

Devlin, Thos., Mfg. Co., Exporters . . . . . Philadelphia, U.S.A.  
 Flagg, Stanley G., Mfr. & Exporter . . . . . » »

**Fish (Dried, Salted)**

Hancock & Wood, Importers . . . . . Patras, Greece.

**Flooring**

Barrett Mfg. Co., Exporters, Morris Bldg., . . . . . Philadelphia, U.S.A.

**Flour**

Barcoulis, S., Imp., Minerva Han Gal. . . . . Constantinople, Turkey.  
 Capayannides, G., Importer. . . . . Trebizond, Turkey.  
 Cariciopoulo, Marc C., Importer, Galata . . . . . Constantinople.  
 Colonial Export & Import Co., 76 Broad St . . . . . New York.  
 Coûteaux, Bernard, Aslan Han, Galata. . . . . Constantinople, Turkey.  
 Eckhardt, John W., & Co., Exporters . . . . . Chicago, U.S.A.  
 Hassid, A. M., & Co., Importers. . . . . Salonika, Greece.  
 Jahiel, Isaac I., Importer . . . . . » »  
 Kouyoumdjian, Khosrov, Importer . . . . . Bagdad, Mesopotamia.  
 Margaritoff, Demitri M., Arnopoulo Han, Stamboul. . . . . Constantinople.  
 Meridional Trading Company, 20 Broad Str. . . . . New York.  
 Modiano, F., & Co., Importers . . . . . Salonika, Greece.

Molho Frères, Importer. . . . .	Constantinople.
Muller, Eftihidis & Co., Kutchuk Millet Han, 18-19.	»
Sciaky, V., & Co., Importer . . . . .	Salonika, Greece.
Vogel, Konrad, Impr., Buyuk Yeni Han Stamb. .	Constantinople.
Vrioni, D. Pan., Importer, 4 Dephes Str. . . . .	Athens, Greece.

### Flour Milling Machinery

Balladur, Chas. P., Importers . . . . .	Smyrna, Turkey.
Sprout, Waldron & Co., Exporters. . . . .	Muncy, Pa., U.S.A.

### Flour Mills

Patirikios, A. S., & Fils, Omer Abid Han, 12 Galata.	Constantinople.
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### Forwarders

Hirschcowitz, L., Hudavendighiar Han, 24-32, Gal.	Constantinople.
Inselberg, L., & Fils, Cité Phaliro, 6-8 . . . . .	»
Sindacato Coloniale Italiano, Pinto Han, Stamboul..	Constantinople.

### Fountain Pens

Kroubalkian, K., Importers Sole Agent for Turkey Konclin Pen Mfg. of New York U.S.A. Gal . .	Constantinople.
Waterman Co., L. E., Exporters, 191, Broadway . .	New York.

### Fruits (Dried: Almonds, Dates, Figs, Raisins, etc.)

Abdeni, C. G., & Co.. . . . .	Bagdad, Mesopotamia.
Asfar & Co., Exporters. . . . .	» »
Balladur, N., & Co., Grand Vezir Han. . . . .	Smyrna, Turkey.
Banque Générale de Commerce et de Crédit Exp. St.	Constantinople.
Barff, P. G., & Co., Ltd., Exporters . . . . .	Smyrna, Turkey.
Cherry, Louis D., Importer 52 S. 60th St. . . . .	Philadelphia, U.S.A.
Coenca Frères, Exporters. . . . .	Constantinople.
Colonial Export & Import Co., 16 Broad St . . . .	New York.
Damianos, N. D., P. O. B. 23. . . . .	Athens, Greece.
Georgiadès & Co., Exporters . . . . .	» »
Habicht & Co., Imp., Hudson & Laight Sts. . . .	New York.
Hochtrasser & Co., Exporters. . . . .	Samsoun, Turkey.
» » » » . . . . .	Trebizond, »
Jaburg Brothers, Importers, 1-2 Worth Street . . .	New York.
Levant Products Trading Co., Importers . . . . .	New York.
MacManus Brothers, Ltd., Exporters . . . . .	Constantinople.
Marcantonakis & Manoussakis, Exporters . . . . .	Candia, Crete, Greece.
MacAndrews & Forbes Co.. . . . .	Bagdad, Mesopotamia.
Mesopotamia & Persia Corp. Ltd. . . . .	» »
Mégarbané, G. H., Exporter . . . . .	Aintab, Syria.
Mégarbané, Habib, & Fils, Exporters . . . . .	Aleppo, »
Missir & Co., Exporters . . . . .	Smyrna, Turkey
Pastene & Co., Inc., Importers . . . . .	New York.
Reggio & Co., Ant., Exporters . . . . .	Smyrna, Turkey.
Reggio, Abel, 105, Hudson Street, Agents . . . . .	New York
Mizrahi, Oscar, Exporters, Djedid Han St.. . . .	Constantinople.
Schild, P., Exporters, Xantopoulo Han . . . . .	»
Schamasch, Gourgie & Co., Exporters . . . . .	Bagdad, Mesopotamia.
Strick, Scott & Co. . . . .	» »

Taranto, M. & J. . . . . Smyrna, Turkey.  
 Wardé, I. & A., & Co., Exporters. . . . . Beirut, Syria.

**Furniture**

Ashraf Bros., Imp., . . . . . Bagdad, Mesopotamia.  
 Kroubalkian, K., Importer, Grand Tunnel Han G. . . Constantinople.  
 Nahmias, Fils de Samuel, Importers . . . . . Salonika, Greece.  
 Psalty, Geo. J., Mfr. & Importer, Rue Cabristan . . Constantinople.  
 Sioufi, Elie, Manufacturer . . . . . Beirut, Syria.

**Galvanized Sheet Metals**

United States Steel Products Co., Exporters . . . . . New York,

**Glass**

Marcopoli, Joseph, Imp. . . . . Aleppo, Syria.  
 Navarro, Isaac J., Importer. . . . . Salonika, Greece.  
 North Americ. Wood Products Corp. 50 Union Square . . New York.  
 Sayeg Frères, Importers . . . . . Beirut, Syria.

**General Exporters and Importers**

Abazoglou, Jean, Abed Han 30, Galata. . . . . Constantinople.  
 Abdeni, G. G., & Co. . . . . Aleppo, Syria.  
 Abramowitz, Leon P. . . . . Bucarest, Roumania.  
 Aftalion, S. B., P. O. Box, No. 57. . . . . Roustchouk, Bulgaria.  
 Aliferis, G., 37 Praxiteles Street . . . . . Athens, Greece.  
 American & Eastern Trading Co. 36 Av. d'Opera . . Paris, France.  
 American Foreign Trade Corporation, Galata . . Constantinople.  
 American Foreign Trade Corporation . . . . . Alexandria, Egypt.  
 American Transocean Corp., 912 Broadway . . . . . New York.  
 American General Trading Co., 56-58 Pine Str. . . . . »  
 American Webbing Manufacturers Export Corp.  
 Exp. & Man. of elastic & non-elastic webbing  
 shoe laces, corset laces etc. etc. 395 Broadway . . . . . New York.  
 Apostolos & Cie, Tutun Gumruk, Stamboul . . . . Constantinople.  
 Asfar & Co . . . . . Bagdad, Mesopotamia.  
 Assa, Salomon H., Sarioglou Han, Stamboul . . . Constantinople.  
 Assayas & Co., Youssifidi Han No. 2 Stamb. . . . . »  
 Athanassiades, Bodossaki, Hovaghimian Han 2, Galata . . . . . »  
 Audi, B., & Co., . . . . . Beirut, Syria.  
 Baker, G. & A., Ltd., Grand'Rue de Pera . . . . Constantinople.  
 Balcan America Imp. Exp. Anadol Han 32, 33, Stamb. . . . . »  
 Balekdjian, V., Brothers, Turkia Han, Stamboul . . Constantinople.  
 Balladur, N., & Co., Grand Vezir Han. . . . . Smyrna Turkey.  
 Banning, Hubert, 17 E. 128th St. . . . . New York.  
 Banque Générale de Commerce et de Crédit, St. . Constantinople.  
 Banque Commerciale de Palestine. . . . . Jerusalem, Palestine.  
 Barcoulis, S., Minerva Han, Galata . . . . . Constantinople.  
 Belart-Lanz, J., Messadet Han St. . . . . »  
 Benveniste, Haim & Albert . . . . . Salonika, Greece.  
 Beruhel, Jacques, Bahtiar Han 22, Galata. . . . Constantinople.  
 Camhi, Raphael & Fils, Boyadji Han St. . . . . »  
 Camhi, Vitalis R. Boyadji Han Stamboul . . . . . »  
 Capayannides, G. . . . . Trebizond, Turkey.  
 Chamarakis, E. D. . . . . Rethymno, Crete, Greece.  
 Chapman, J. F. & Co., Equitable Bldg. . . . . New York.

Charitopoulo, A., Buyuk Aboud Eff. Han Stamb. . . . .	Constantinople.
Chasseaud, F. W., Agopian Han, Galata. . . . .	Constantinople.
Coenca Frères. . . . .	»
Cofinas, Constantine N., St. Theodorides Square 9 . . . . .	Athens, Greece.
Colonial Export & Import Co., 16 Broad St. . . . .	New York.
Combustibilul Anglo-Roman, Bucarest, 19, St. Regala . . . . .	Bucarest, Roumania.
Commercial Bank of Greece . . . . .	Athens, Greece.
Cornfield & Goldstein, Ikindji Kenadjian Han . . . . .	Constantinople.
Cosmetto A., & Co., Omar Abed Han 10/13, Galata . . . . .	»
Cox's Shipping Co., Ltd., Tchিনি Richtim Han, Gal. . . . .	»
Crédit Foncier d'Algérie et Tunisie, Buyuk Kenadjian Han, Stamb. . . . .	Constantinople.
Curiel, Mosserie & Cie . . . . .	Cairo, Egypt
Damianos, N. D., P. O. B. 23. . . . .	Athens, Greece.
Demaras Brothers . . . . .	» »
Dielmann, G., Messadet Han Stam. . . . .	Constantinople.
Dilsizian Bros., Nazli Han, Galata . . . . .	»
Dizengoff, M. . . . .	Jaffa, Palestine.
Doptoplou Bros., 2 Zindan Capou, Stamboul . . . . .	Constantinople.
Drossos, A. J., & Co. Rue Eski Yomruk, Ada Han. . . . .	»
Edwards & Sons, Imp., Gulbenkian Han Stamb. . . . .	»
Ehrenstein & Toledo, Alti Parmak Han 3, Stamboul . . . . .	»
Eskénazi, Jacques, Sarioglou Han 19, Stamboul . . . . .	»
Faraggi, Maurice, 295 Grand'Rue de Pera . . . . .	Constantinople.
Fattal Khalil & Fils, . . . . .	Damascus, Syria
Federation of American Industries, Inc., Birindji Vakouf Han, Stamboul. . . . .	Constantinople.
Fenerdjian, M., Fils, Bahtché Kapou Yeni Volto Han . . . . .	Constantinople.
Féradian, K., Alyanak Han, No. 14-15, Stamboul . . . . .	»
Fitzio, Alex., General Importer, Hermes Street . . . . .	Athens, Greece.
Fresco, Marco N., Dikranian Han, 47 Stamboul . . . . .	Constantinople.
Fresco, Ralph R. & Co., 13-21 Park Row . . . . .	New York.
Fringhian, Meg., Messadet Han, Stamboul . . . . .	Constantinople.
Fruchter, Frati . . . . .	Galatz, Rumania.
Gabellon, Jean Jacques, Messadet Han 20, 21, Stamb. . . . .	Constantinople.
Galani, John A. Union Han 43/46 Galata . . . . .	»
Gaston, Williams & Wigmore, 39 Broadway . . . . .	New York.
Gelat, Elias Thomas. . . . .	Jerusalem, Palestine.
Geltrunk, Isidore, 102 Worth Street . . . . .	New York.
"Gradivo" Société Commerciale par Actions . . . . .	Varna, Bulgaria
Hadkinson, Arsan, & Co. . . . .	Aleppo, Syria.
Haldéopoulo, N. P. . . . .	Trebizond, Turkey.
Hanni, E., Matheo Han 21, Stamboul. . . . .	Constantinople.
Hirzel, R. & O., Buyuk Yeni Han 31, Stamboul . . . . .	»
Hancock & Wood . . . . .	Patras, Greece.
Hochstrasser & Co. . . . .	Trebizond, Turkey.
» » . . . . .	Samsoun, Turkey.
Jahiel, Isaac I. . . . .	Salonika, Greece.
Kaftanizadé Frères & Co. Mader Han 7/10, Galata . . . . .	Constantinople.
Kahn Frères, Astagian Han Stamboul . . . . .	»
Karnig, Fils de Agop, Aslan Han Galata. . . . .	Constantinople.



Kassim-El-Khedery, Imp. & Exp., . . . . .	Bagdad, Mesopotamia.
Keller, E. Theodor. . . . .	Athens, Greece.
Kopelman, Ossip, 26 Shoot up Hill c/o G. Handelsmann	London, England.
Kroubalkian, K., Grand Tunnel Han, Galata. . . . .	Constantinople.
Kuris & Kantarovich, Assicurazioni Gen. Han 60/62.	»
Lascaris, Michel, Emin Bey Han 19, Stamboul . . . . .	»
Lamborn & Company, 132 Front St., Lamborn Bldg.	New York.
Lebet Frères & Cie. Rue Kutubhané, Basmadjian Han	Constantinople.
Levy, M., & Co., Emin Bey Han 9, Stamboul . . . . .	Constantinople.
Lorey, Guillermo, Djemaat Han, Rue Havra, Galata	»
MacManus Brothers, Ltd., Aslan Han 1-7 Gal. . . . .	»
McFadden, Geo. H. & Bro., 25 Broad St. . . . .	New York.
Manachy, Lorenzo Y. . . . .	Alexandretta, Syria.
Mano, Albert J., Kiezaptchi-Oglou Han 22 Stamboul.	Constantinople.
Marcantonakis & Mannoussakis . . . . .	Candia, Crete, Greece.
Marquardt & Co., Inc., 35 South William Street . . . . .	New York.
Marcopoli, V., & Co. . . . .	Alexandretta, Syria.
Margaritoff, Demetri, M., Arnopoulo Han, St. . . . .	Constantinople.
Metaxa, Zissi N., & Son, Galata, Merkez Rihtim Han	»
Mégarbane, Habib, & Fils . . . . .	Aleppo, Syria.
Melissarato, Elefter, Omar Abid Han 36, Galata . . . . .	Constantinople.
Melissinos, Bernard . . . . .	Piraeus, Greece.
Merica, Th. N., Taptas Han, Galata. . . . .	Constantinople.
Mizrahi, Oscar, Djedid Han St. . . . .	»
Morelli, Alf., & Co., Phaliron Han, 3, Galata . . . . .	»
Muhurdarovic, Vefa, Anadolou Han, 30, Stamboul. . . . .	Constantinople.
Muller, Ch., F., Importer 29 Apollo Street. . . . .	Athens, Greece
Near East Commercial Co., Minerva Han. 29, Gal. . . . .	Constantinople.
Nemli Zadé Frères . . . . .	Trebizond, Turkey.
Nicolaïdis, Papazoglou, Politis & Co., Exp., 88 Odos Philonos . . . . .	Piraeus, Greece.
Obreshkoff, Vladimir . . . . .	Varna, Bulgaria.
Ojalvo, Vital, & Co., Xanthopoulo Han, Stamb. . . . .	Constantinople
Oriental Trading Co. of America, Gal. . . . .	Constantinople.
Panayotoglou, Avraam V., Seraï-Emir. . . . .	Teheran, Persia.
Papazian, Arshak, Turkia Han, Stamboul . . . . .	Constantinople.
Pappas Co., C., 163-165 North St. . . . .	Boston, Mass., U.S.A.
Pastene, P., & Co., 152-154 Franklin st. . . . .	New York.
Patrikios, A. S. & Fils, 12 Omer Abed Han Galata.	Constantinople.
Pauer, E. C., & Co., Erzeroum Han, 21-22, Stamb..	Constantinople.
Peristiany, J. Tb. & Co., . . . . .	Alexandretta, Syria.
Photiades, Theodore, 38 W. 32d st.. . . . .	New York.
Philaretos, C. G., & Co., 1 A Sophocles Street . . . . .	Athens, Greece.
Phostiropoulo Frères, . . . . .	Trebizond, Turkey.
Prodromides, K., . . . . .	Mersina, Turkey.
Reppen, Theo, Arabian Han, Galata. . . . .	Constantinople.
Roditi, A., Turkia Han 9/10, Stamboul . . . . .	»
Salacha, Jean F., & Co., 96, Rue Voivoda, Galata . . . . .	»
Salem, Alexandre & Frères . . . . .	Aleppo, Syria.
Salviche, Moïse, Tophané, Rue Tabachané . . . . .	Constantinople.
Sangursky & Cie., Moumhané, Couteau Han Galata	»

Sasoon David, & Co., . . . . .	Bagdad, Mesopotamia.
Schapira, J. M., 21 Rue Colocotroni. . . . .	Athens, Greece.
Schild, P., Xantopoulos Han. . . . .	Constantinople.
Schemtob, Fils de A., Kouru Kavedji Han, Stamb.	»
Schmidt, Jan C. C., Rue Havra, Djemaat Han, Galata	»
Seager, Walter, & Co., Tchিনি Rihtim Han, Galata.	Constantinople.
Sindacato Coloniale Italiano, Pinto Han, Stamboul .	»
Sirgi, M. & Co. . . . .	Beirut, Syria.
Soc. Commerciale Neerlandaise, Messadet Han, St. .	Constantinople.
Spike, Clarence H., 143 Federal Street. . . . .	Boston, Mass., U.S.A.
Standard Commercial Export & Finance Corporation Macri Han, Galata . . . . .	Constantinople.
Stassinopoulos, S. A . . . . .	Smyrna, Turkey.
Stock & Mountain, Philippidès Han, Stamboul. . .	Constantinople.
Semack & Danon, Medina Han Stamboul. . . . .	»
Suffern Trading Co., 90 West st. . . . .	New York.
Taranto, M. & J. . . . .	Smyrna, Turkey.
Tatian, A., 23 Central St., Room 8 . . . . .	Boston, Mass., U.S.A.
Tchertchian, V. D., 226 Fifth Avenue. . . . .	New York.
Tennant, Sons, & Co., C., 19 W. 44th st. . . . .	New York.
Tiano, Henri . . . . .	Salonika, Greece.
Vassiliou, Pittacos . . . . .	Mitylene, »
Ventura, Fils de S., Pinto Han, Stamboul . . . . .	Constantinople.
Vimos Brothers, 29 Nikis Street . . . . .	Athens, Greece.
Vrioni, Pan. D., 4, Dephes Street . . . . .	» »
Vogel, Konrad, Buyuk Yeni Han Stamboul. . . . .	Constantinople.
Webb, Chas. J., Corporation of America . . . . .	»
Whittall, J. W., & Co. . . . .	Constantinople.
Wolkenberg, Oscar, 50 Djedid Han St. . . . .	Constantinople.
Zeppos, P., Pesmazoglou Street. . . . .	Athens, Greece.

#### Glucose

Corn Products Refining Co., Exporters . . . . .	New York.
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#### Glue Stock

Spike, Clarence H., Importer, 143 Federal St . . .	Boston, Mass., U.S.A.
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#### Government Contractors

Avigdor, M. S., Küprülü Han 29 St. . . . .	Constantinople.
Cofinas, Constantine N., St. Theodores Square No. 9	Athens, Greece.
Essayan, Hagop, & Freres. . . . .	Constantinople.
Fresco, Fils d'Aslan, Manoukian Han, 1-5, Galata .	»
Langdon, J. D., Naval Contractor. . . . .	Smyrna, Turkey.
Fringhian, Meg., Messadet Han, Stamboul . . . . .	Constantinople.
Vrioni, Pan. D., Importer, 4 Dephes Street. . . . .	Athens, Greece.
Zeppos, P., Pesmazoglou Street. . . . .	» »

#### Grain & Cereals

Abazoglou, Jean, Exporters, Abed Han 30, Galata. .	Constantinople.
Balckdjian, V., Brothers, Exporters, Turkia Han, St.	Constantinople.
Margaritoff, Demetre M., Exp., Arnopoulos Han, St..	»
Edwards & Sons, Gulbenkian Han, Stamboul . . .	»
Kassim-El-Khedery, Exporter . . . . .	Bagdad, Mesopotamia.
Kouyoumdjian, Khosrov, Exporter . . . . .	» »

Patrikios, A. S., & Fils, 12, Omer Abed Han, Gal. . . . .	Constantinople.
Simeonoglou, Aristides, Exporter . . . . .	Adana, Turkey.
Stringos, I., Importer . . . . .	Piraeus, Greece.
Whittall, J. W., & Co., Exp., Kenadjian Han, St..	Constantinople.

**Groceries**

Cacoulides, Gr. N., Exporter . . . . .	Trebizond, Turkey.
Capayannides, G., Importer . . . . .	» »
Crédit Foncier d'Algérie et Tunisie, Buyuk Kena- djian Han, 2me, Stamb. . . . .	Constantinople.
Errera, Issac G., Importer . . . . .	Salonika, Greece.
Faraggi, Maurice, Importer, 295 Grand'Rue de Péra .	Constantinople.
Fresco, Ralph., & Co., 13-21 Park Row, . . . . .	New York.
Habicht & Co., Hudson & Laight Sts., . . . . .	New York.
Hanania, Joseph, Importer . . . . .	Bagdad, Mesopotamia.
Harty's Stores, Importer, 27 Tepé Bachi Péra . . .	Constantinople.
Hochstrasser & Co., Exporters . . . . .	Trebizond, Turkey.
Jaburg Brothers, Importers, 1-3 Worth Street . . .	New York.
Jahiel, Isaac, Importer. . . . .	Salonika, Greece.
Juda & Salmona. Importers . . . . .	» »
Koukaz, George, Exporter (Syrian Provisions) . . .	Beirut, Syria.
Leslie, John E. & Co., Imp. 51-53 East, Lake S . .	Chicago, Ill., U S.A.
Navarro, Emmanuel Is., Importer. . . . .	Salonika, Greece.
Pastene & Co., Imp., 148-150, Franklin Street . . .	New York.
Soc. Commerciale Neerlandaise, Messadet Han, St. .	Constantinople.

**Gum Mastie**

Scialom, Albert, & Co., Exporter, Rue Victor Hugo.	Salonika, Greece.
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**Gum Tragacanth**

Abdeni, G. G., & Co. Exp. . . . .	Aleppo, Bagdad, Turkey.
Bozadjian, Mihran, Exporter . . . . .	Adana, Turkey.
Brazzafoli, Max, Exporter . . . . .	Mersina, »
Ehrenstein & Toledo, Exp., Alti Parmak Han 3, Stam.	Constantinople.
Essefian, Parsegh G., Exporter . . . . .	»
Gulbenkian Bros. & Co., Exporters . . . . .	»
Hirzel, R. & O., Exps., Buyuk Yeni Han 31, St. .	»
Hindié, Elias, Exporters . . . . .	Aleppo, Syria.
Levy, Aron J., Exp., Rue Kioutubhané, Turkia Han	Constantinople.
Lorey, Guillermo, Exporter, Djemaat Han, Gal. .	»
Maccache, Ibr., & Fils, Exporters . . . . .	Mersina, Turkey.
Manachy, Lorenzo Y., Exporter. . . . .	Aleppo, Syria.
Manuelian, H., & Co., Exporters . . . . .	Mersina, Turkey.
Nessim, Elisha, Exporter. . . . .	Bagdad, Mesopotamia.
Rappaport, J. M., Importer, 140 Nassau Street. . .	New York, U.S.A.
Skender, Krikor, Exporter . . . . .	Bagdad, Mesopotamia.
Taranto, M. & J. . . . .	Smyrna, Turkey.
Zelvéian, M. & K. S., Exporters. . . . .	Mersina, »

**Guts (Sausage Casings)**

Arsen, A. G., & C., Exp., Allalemdji Han . . . . .	Constantinople.
Essefian, Parsegh G., Exporter . . . . .	»

Marcopoli, Fratelli, Exp. . . . .	Aleppo, Syria.
Salviche, Moise, Exporter, Tophané, Rue Tabachané	Constantinople.
Schamasch, Gourgie & Co., Exporters . . . . .	Bagdad, Mesopotamia.
Selian, R. B., Exporter. . . . .	Mersina, Turkey.
Skender, Krikor, Exporter . . . . .	Bagdad, Mesopotamia.
Spike, Clarence H., Importer, 143 Federal Street. .	Boston, Mass., U.S.A.
Zarifi, L., Exporter, Assicurazioni Han, Galata. . .	Constantinople.

### Hair Curlers

West Electric Hair Curler Co., 45 S. Front St . . .	Philadelphia, U.S.A.
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### Hardware and Tools

Ashraf Bros., Importer. . . . .	Bagdad, Mesopotamia.
Altizoglou, I., Fils, Importers . . . . .	Mersina, Turkey.
Aperguis, N. A. & Co., Imp., Bachtar Han, Galata. .	Constantinople.
Cambi, Raphael, & Fils, Boyadji Han Stamb. . . .	Constantinople.
Cariciopoulo, Marc C., Importer, Galata. . . . .	»
Courtessi, Vitalis & Cie 19 Havouzlou Han Stamboul	»
Danon & Semaek, Importer, Medina Han Stamb. . .	»
Devlin Mfg. Co., Thos., (Carriage & Saddlery)	Philadelphia, U.S.A.
Disston, Henry, & Sons, P.O.B. 1537 . . . . .	»
Dizengoff, M., Importer . . . . .	Jaffa, Palestine.
Entreprise Mfg. Co., Mfrs. & Exporters. . . . .	Philadelphia, U.S.A.
Errera, Fils de G. A., & Co., Ltd., Importers . . .	Salonika, Greece.
"Gradivo" Soc. Commerciale par Actions, Imp. . . .	Varna, Bulgaria.
Guessarian, Mihran, 48 Rue Tunnel Galata . . . .	Constantinople.
Hanna, Rabbath, & Fils, Imp. . . . .	Aleppo, Syria.
Hassid, A. M., & Co., Importers . . . . .	Salonika, Greece.
Hirzel, R. & O. Imp., Buyuk Yeni Han . . . . .	Constantinople.
Levant Iron & Machinery Co., Ltd, 142/146 Rue Mahm. Gal. . . . .	Constantinople.
Manachy, Lorenzo Y., Importer. . . . .	Aleppo, Syria.
McCaffrey File Co., Mfrs. & Exp., 5th & Berk St .	Philadelphia, U.S.A.
Merica, Th. N., Imp., Taptas Han, Galata. . . . .	Constantinople.
Modiano, F., & Co., Importers . . . . .	Salonika—Smyrna.
National Specialty Mfg. Co., Exporters. . . . .	Philadelphia, U.S.A.
North Bros. Manufacturing Co., Exporters. . . . .	»
Nowill, Sydney, & Co. Imps., Kevork Bey Han, Gal.	Constantinople.
Orosdi-Back, Etablissements, Importers. . . . .	Aleppo, Syria.
Peristiany, J. Th., & Co., Importers . . . . .	Alexandretta, »
Philaretos, C. G., & Co., Importers . . . . .	Athens, Greece.
Sayeg Frères, Importers . . . . .	Beirut, Syria.
Schamasch, Gourgie & Co., Importers . . . . .	Bagdad, Mesopotamia.
Schany Bey, H. & Co. . . . .	Aleppo, Syria.
Schapira, J. M., Importer, 21 Colocotroni Street . .	Athens, Greece.
Tiano, Henri, Importer. . . . .	Salonika, Greece.

### Harness and Leather Goods

Birch, James H., Mfr. & Exporter . . . . .	Burlington, N. Y., U.S.A.
Studebaker Corporation, The, Mfrs., Exporters. . .	South Bend, Ind., »

**Hats (Felt)**

Stetson Co., John B., Exporter . . . . .	Philadelphia, U.S.A.
Vimos Brothers, 29 Nikis Street . . . . .	Athens, Greece.

**Hooks and Eyes**

West Electric Hair Curler Co., 45 S. Front Str., . .	Philadelphia, U.S.A.
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**Hosiery**

Baker, G. & A., Ltd., Importers Grand'Rue de Pera	Constantinople.
Coq Rouge Co., Ltd., Hovaghimian Han, Galata . .	Constantinople.
Daoud & Abdo, Importers . . . . .	Beirut, Syria.
Douhani Zadé Fils, 25 Sultan Hamam, Stamb. . . .	Constantinople.
Fenerdjian & Cie, M. Jeni Vclto Han, Stamboul. . .	»
Madison Mills, Inc., 503-505 Broadway. . . . .	New York.
Medina, Aug. de, Hazzopoulo Han 42/43 Stamboul .	»
Orosdi-Back Etablissement, Imp. . . . .	Aleppo, Syria.
Rafie, Elie, Imp. . . . .	»

**House Furnishings**

Franco, Lazzaro, & Fils, Importers, Stamboul. . .	Constantinople.
Yoanidès, Spiro, P., Maison Louvre, Pera . . . . .	»

**Household Utensils**

Hoosier Mfg. Co., The, Exporters. . . . .	New Castle, Ind., U.S.A.
National Specialty Manufacturing Co., Exporters. .	Philadelphia, U.S.A.
North Bros., Manufacturing Co., Exporters . . . . .	»
Yoannides, Spiro, P., Maison Louvre, Pera . . . . .	Constantinople.

**Hydrolic Lime**

Sayegh Frères, Importers . . . . .	Beirut, Syria.
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**Importers (General)**

Amar, S., & Co., Validé Sultan Han Stamboul . . .	Constantinople.
American & Eastern Trading Co. 36. Av. de l'Opera	Paris, France.
Audi, S., & Frères. . . . .	Beirut, Syria.
Beylerian, H., 21 Hudavendighiar Han Galata . . .	Constantinople.
Brown, Welles & Co., Omer Abid Han 4 <sup>me</sup> , Galata.	»
Camhi, Vitalis R., Boyadji Han Stamboul . . . . .	»
Cariciopoulo, Marc, C., Minerva Han, Galata . . . .	»
Charitopoulo, A., Buyuk Aboud Eff. Han 32 Stamb.	Constantinople.
Cherry, Louis D., Importer, 52 S. 60th St. . . . .	Philadelphia, U.S.A.
Corneille & Co. . . . .	Aleppo, Syria.
Cosmetto, A., & Co. Omar Abed Han 10/13 Galata .	Constantinople.
Dielman, G., Messadet Han Stamboul . . . . .	»
Dilsizian Bros., Nazli Han, Galata. . . . .	Constantinople.
Dobrowolsky & Co. . . . .	Salonika, Greece.
Douch, William, Buyuk Tunnel Han 5, Galata. . . .	Constantinople.
Fattal Khalil & Fils, . . . . .	Damascus Syria.
Haddad, Elias And. . . . .	Beirut, »
Hanni, E., Matheo Han 21 Stamboul. . . . .	Constantinople.
"Intercontinentale", Seir Sefain Han. . . . .	»
Jaburg Bros., 1 & 3 Worth Str . . . . .	New York.
IpsnraKig, Fie Agop, Aslan Han Galata . . . . .	Constantinople.

Khourî, Farra, Alex . . . . .	Beirut, Syria.
Koukaz, George . . . . .	» »
Laughton, C., & Co., 42 Perchembé Bazar, Galata . . . . .	Constantinople.
Lebet Frères & Co., Germania Han, Stamboul . . . . .	»
Lesle, John E., & Co., . . . . .	Chicago, U.S. A.
Lévy, Juda Gabriel . . . . .	Janina, Greece.
Mosseri, Albert . . . . .	Salonika, »
Mizrahi, Oscar, Djedid Han, Stamb. . . . .	Constantinople.
Pastene, P., & Co., Inc., . . . . .	New York.
Rappaport, J. M., 140 Nassau St. . . . .	New York.
Roussô & Danon, Djélal Bey Han, No 18. . . . .	Constantinople.
Salviche, Moïse, Tophané, Rue Tabachané. . . . .	»
Sayegh Frères. . . . .	Beirut, Syria.
Schild, P., Xantopoulo Han. . . . .	Constantinople.
Seager, Walter, & Co. Tchînili Rihtim Han, Galata. . . . .	»
Sirgi, M., & Co. . . . .	Beirut, Syria.
Tennant Sons & Co., 19 W. 44th st. . . . .	New York.
Trad. P. & M., . . . . .	Beirut, Syria.

#### Insurance Agents

Algranti, Moreno, Yeni Han, Sirkedji, Stamboul . . . . .	Constantinople.
American Black Sea S.S. Corp., Merkez-Richtim Han. . . . .	»
Athanassiades, Bodossaki, Hovaghimian Han Gal. . . . .	»
Balekdjian, Brothers, V. Turkia Han, Stamboul . . . . .	»
Brown, Welles & Co., Omer Abid Han, 4me, Gal. . . . .	»
Chamarakis, E. D. . . . .	Rethymno, Crete, Greece
Compte-Calix & Saverio, G. J. . . . .	Constantinople.
Cosmetto, A. & Co. Omar Abed Han 10/13, Galata . . . . .	»
Cox's Shipping Co., Ltd., Tchînili Richtim Han, Gal. . . . .	»
Eliades, John, & Co. . . . .	Smyrna, Turkey.
Eustratiades, Alexandre N. . . . .	» »
Galani, John A., Union Han 43/46 Gal. . . . .	Constantinople.
Ghiolman Bros., Constitution Square . . . . .	Athens, Greece.
Gresham Life Assurance Society, Ltd . . . . .	Constantinople.
Hirschcowitz, L., Hudavendighiar Han 24-32, Gal. . . . .	»
Keller, Theodor E., . . . . .	Athens, Greece.
Leete, P. C. A., Huriet Han . . . . .	Constantinople.
MacManus Brothers, Ltd. Aslan Han 1-7 Gal. . . . .	»
Metaxa, Zissi N., & Son, Merkez Rihtim Han Galata . . . . .	»
Molho Frères, . . . . .	Salonika, Greece.
Morelli, Alf. & Co., Phaliron Han, 3, Galata . . . . .	Constantinople.
Morpurgo, Moïse. . . . .	»
Panayotoglou, Avraam V., Seraï-Emir . . . . .	Teheran, Persia.
Philippou, A . . . . .	Janina, Greece.
Prodromides, K . . . . .	Mersina, Turkey.
Salacha, Jean F. & Co. 96, Rue Voïvoda, Galata . . . . .	Constantinople.
Soussa, Ibrahim & Cie., Galata, Buyuk Tunnel Han. . . . .	»
Schenker & Co, Keuprulu Han, Stamboul . . . . .	Constantinople.
Seager, Walter & Co. Tchînili Rihtim Han, Galata. . . . .	»
Tagaris, T. P., Merkez Richtim Han, Galata. . . . .	Constantinople.
Varbetian, L. & L. . . . .	Smyrna, Turkey.

**Iron & Steel**

Addy, Matthew, S. S. & Commerce Corp. of N. Y., Yildiz Han, Galata . . . . .	Constantinople.
Altitzoglou, J., & Fils, Importers . . . . .	Mersina, Turkey.
Avedissian & Kechichian, Importers . . . . .	Adana, »
Brazzafolli, Max, Importer . . . . .	Mersina, »
Capayannides, G., Importer . . . . .	Trebizond, »
Chapman, I. F., & Co., Inc. Equitable Bldg . . . . .	New York.
Essayan, Hagop, & Frères, Importers . . . . .	Constantinople.
Guessarian, Mihran, 48 Rue Tunnel Galata . . . . .	»
Haldéopoulo, N. P., Importer . . . . .	Trebizond, Turkey.
Hochtrasser & Co., Importers . . . . .	» »
» » » » . . . . .	Samsoun, »
Kopelman, Ossip, Exporter. 26 Shootup Hill c/o G. Handelmann . . . . .	London, England.
Levant Iron & Machinery Co., Ltd. Grd'Rue Mahmou dié Galata . . . . .	Constantinople.
Navarro, Isaac J., Importer . . . . .	Salonika, Greece.
Nemli Zadé Frères. Importers . . . . .	Constantinople.
Prodromides, R. . . . .	Mersina, Turkey.
Rafie, Elie, Imp. . . . .	Aleppo, Syria.
Roditi, A., Importers & Exporters, Turkia Han St..	Constantinople.
Trussed Concrete Steel Co.. Exporters . . . . .	Detroit, U.S.A.
United States Steel Products Co., Exporters . . . . .	New York.

**Jewelry**

Errera, Fils de G. A., & Co., Ltd., Importers . . . . .	Salonika, Greece.
Kantorowitz Lipman, Passage Rigo 20. . . . .	Constantinople.
Macdonald, R. B., & Co., Mfrs. & Exporters . . . . .	Attleboro, Mass., U.S.A.

**Kitchen Cabinets**

Hoosier Manufacturing Co., The, Exporters . . . . .	New Castle, Ind., U.S.A.
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**Knit Goods**

Madison Mills Inc., 503-505 Broadway. . . . .	New York.
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**Laces and Embroideries.**

Abdo, George, & Bros., Exporters . . . . .	Beirut, Syria.
Audi. S., & Frères, Manufacturers & Exporters . . . . .	» »
Farah, F. G., & S., Mfrs. & Exporters . . . . .	» »
Koukaz, George, Exporter . . . . .	» »
Megarbané, G. H., Exporter. . . . .	Aintab, Turkey.
Sadullah, Levy & Mandil, Exporters . . . . .	Constantinople.
Samra, Elias Abu, & Fils, Exporters . . . . .	Beirut, Syria.

**Land Agents**

Kouyoumdjian, Khosrov . . . . .	Bagdad, Mesopotamia.
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**Leather**

Abdeni, G. G., & Co., Importers . . . . .	Aleppo, Syria.
American Foreign Trade Corporation, Galata. . . . .	Constantinople.
Beythoum, Jeboury, Importer. . . . .	Beirut, Syria.
Cofinas, Constantine N., Imp. St. Theodores Square 9	Athens, Greece.
Coûteaux, Bernard, Aslan Han, Galata. . . . .	Constantinople.
Coenca Frères, Importers. . . . .	»
Commercial Bank of Greece . . . . .	Athens, Greece.

Covo & Angel, Importers . . . . .	Salonika, Greece.
Chasseaud, F. W., Importer, Agopian Han, Galata .	Constantinople.
Elkiatib, Abbas, Imp. . . . .	»
Elkiatib, Salim, Importer, Elkiatib Han. . . . .	»
Enriquez, Clemente, Importer . . . . .	»
Féradian K., Importer, Alyanak Han . . . . .	»
Haddad, Elias And., Importer . . . . .	Beirut, Syria.
Kleyff, Vladislav, Importer, Inayet Han, Galata. . .	Constantinople.
Lascaris, Michel, Importer Emin Bey Han 19, Stamb .	»
Lawrence, A. G., Leather Co. . . . .	Boston, Mass., U. S. A.
Lebet Frères & Co. Importers, Germania Han . . .	Constantinople.
Mattheosian, Vahan H., Imp., Am. Bible House . . .	Constantinople.
Matthews, C. J., & Co., Mfrs. & Exporters . . . .	Philadelphia, U. S. A.
McNeely & Price, Manufacturers and Exporters . . .	» »
Modiano, F., & Co. . . . .	Smyrna-Salonika, Greece.
Muller, Ch. F., Importer, 29 Apollo Street. . . . .	Athens, Greece.
Peristiany, J. Th., & Co, Importer . . . . .	Alexandretta, Syria.
Pharaon, Issa, Schoucair & Co., Importers . . . . .	Beirut. . . . »
Rouso & Danon, Importers. Djelal Bey Han . . . .	Constantinople.
Sarantis Frères, Importers . . . . .	»
Schiaky, V., & Co., Importers & Exporters . . . .	Salonika, Greece.
Schild, P., Importer & Exporter . . . . .	Constantinople.
Serafas, D., Importer & Exporter . . . . .	Salonika, Greece.
Sirgi, M., & Co., Importer & Exporter . . . . .	Beirut, Syria.
Société Suisse de Commerce pour la Syrie . . . . .	Aleppo, Beyrout, Syria.
Soulangas, E. N., Fils. Importers . . . . .	Mitylene, Greece.
Sourlangas, Stylianos E., Manufacturer . . . . .	» »
Tripo, C. N., & Fils, Manfs. 11 rue de la Quarantaine	Constantinople.
Vimos Brothers, Importers, 29 Nikis Str . . . . .	Athens, Greece.
Zeis, Anastasse J., Alexiadi Han, 2-6, Galata. . . .	Constantinople

#### Leather and Leather Goods

Danon & Semack, Importers, Medina Han Stamboul	Constantinople.
Fruchter, Frati . . . . .	Galatz, Rumania.
Lascaris, Michel, Importers Emin bey Han 19, St.	»
Papazián, L. Duz P., Topalian Han, 43, Stamb. . . .	»

#### Licorice Root

Keun Lavino & Co., Exporters . . . . .	Smyrna. Turkey.
MacAndrews & Forbes Co., Exporters . . . . .	» »
McAndrews & Forbes Co., Exporters . . . . .	Bagdad, Mesopotamia.

#### Light (in Fire-Proof Buildings)

Lipton's, David, Sons Co., Mfrs & Exporters . . . .	Philadelphia, U. S. A.
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#### Lighting Devices

Avigdor, M. S., Importer Küprülü Han, St. . . . .	Constantinople.
Welsbach Co., Manufacturers & Exporters. . . . .	Gloucester, N. J., U. S. A.

#### Linimenas

Curtis & Brown Mfg. Co., Exporters . . . . .	New York.
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#### Linoleum and Oil Cloth

Errera, Fils de G. A., & Co., Ltd., Importers . . . .	Salonika, Greece.
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Franco, Lazzaro, & Fils. Importers, Stamboul . . .	Constantinople.
Madison Mills, Inc., 503-505, Broadway . . . . .	New York.
Picciotto, Hillel, & Co., Importers . . . . .	Aleppo, Syria.
Schuep & Co., Imp. . . . .	» »
Yoanidès, Spiro P., Maison Louvre, Péra . . . . .	Constantinople.

**Lithographers**

Ketterlinus Lithographic Mfg Co., 4th & Arch Sts .	Philadelphia, U. S. A.
Mann Co., Wm., 529 Market St. . . . .	Philadelphia, U. S. A.

**Lloyds Agents**

Hancock & Wood . . . . .	Patras, Greece.
Whittall, J. W., & Co. Ltd. . . . .	Constantinople.

**Locks**

Russell & Erwin Mfg. Co. . . . .	New York.
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**Lozenges**

Curtis & Brown Mfg. Co., Exporters . . . . .	New York.
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**Lumber**

Farrin, M. B., Lumber Co, Exporters. . . . .	Cincinnati, Ohio, U. S. A.
Fresco, Marco N., Exp., Dikranian Han, 47, Stamboul	Constantinople.
Hindié, Nicolas, Importers . . . . .	Aleppo, Syria.
Kylioti, John, Rue Kabristan, Péra, Imp. . . . .	Constantinople.
Lamb-Fish Lumber Co., Exporters . . . . .	Charleston, Miss., U. S. A.
North American Wood Products Corp. Exp. & Imp.	Cincinnati, Ohio, U.S.A.
Serefas, D., Importers . . . . .	Salonika, Greece.
Sirgi, M., & Co., Importers. . . . .	Beirut, Syria.

**Machinery**

Aperguis, N. A., & Co., Importer, Bahtiar Han . . .	Constantinople.
Balcan America Imp-Exp., Anadol Han, 32,33, Stamb.	Constantinople.
Balladur, Chas. P., Importer . . . . .	Smyrna, Turkey.
Coenca Frères, Importers. . . . .	Constantinople.
Demaras Bros, Importers, 4 Philellinon Street . . .	Athens, Greece.
Dizengoff, M., Importer. . . . .	Jaffa, Palestine.
Farquhar, A. B., & Co., Manufacturers & Exps. . .	New York.
Fringhian, Meg., Importer, Messadet Han, Stamboul	Constantinople.
Guessarian, Mihran, 48 Rue Tunnel Galata. . . . .	»
Laughton, C., & Co., Importers . . . . .	»
Loutfalla, Georges, Importer . . . . .	Adana, Turkey.
Lykiardopoulos, Fils, A., Importer . . . . .	Mersina, »
Melissinos, Bernard, Importer. . . . .	Piraeus, Greece.
Oriental Trading Co. of America, Imp. Gal. . . . .	Constantinople.
Schany, H. . . . .	Aleppo, Syria.
Soussa, Ibrahim & Cie., Imp., Gal. Buy. Tunnel Han	Constantinople.
Sprout, Waldron & C., Exporters . . . . .	Muncy, Pa., U. S. A.
Vrioni, Pan. D., Importer, 4 Dephes Street . . . . .	Athens, Greece.
Western Wheeled Scraper Co., Exporters . . . . .	Aurora, Ill, U. S. A.
Zarifi, L., Importer, Assicurazioni Han, Galata . . .	Constantinople, Turkey.

**Machine Tools**

Niles-Bement-Pond Co., Exporters. . . . .	New York.
Philaretos, G., & Co. Exporters . . . . .	Athens, Greece.

**Maize Oil**

Corn Products Refining Co., Mfrs. & Exporters. . . . . New York.

**Marmelades**

Hellenique Wine & Spirit Co., Mfrs. & Exporters. . . . . Athens, Greece.

**Mercantile Agencies**

Dun, R. G., & Co. . . . . New York & Vienna.  
National Credit Corporation, Title & Trust Bldg. . . . . Chicago, U.S.A.

**Merchants (General)**

Abazoglou, Jean, Abid Han 30, Galata . . . . . Constantinople.  
American General Trading Co. 56-58 Pine Str. . . . . New York  
Arnold, Henry R. . . . . Sofia, Bulgaria.  
Apostolos & Cie, Tutun Gumruk Stamboul . . . . . Constantinople.  
Belart, Lanz J., Messadet Han, St. . . . . »  
Cambi, Vitalis R., Boyadji Han Stamboul . . . . . »  
Cosmetto, A., & Co., Omar Abid Han 10/13, Galata. . . . . »  
Compte-Calix, J., & Saverio, J. G., 7 Rue Tchinar . . . . . »  
Dilsizian Bros, Nazli Han, Galata . . . . . »  
Douch, William, Buyuk Tunnel Han 5, Galata . . . . . »  
Eskénazi, Jacques, Sarioglou Han 9/10, Stamboul. . . . . »  
Galani, John A. Union Han 43/46 Gal. . . . . »  
Hartys Stores, 27, Tepé Bachi, Pera . . . . . »  
La Fontaine, Edward, Şons, Allalemdji l'an St. . . . . »  
Mouzalas, Basil A . . . . . Mitylene, Greece.  
Rizopoulos, C., Omer Abid Han, 2d, No 16. Galata. . . . . »  
Schmidt, Jan C. C., Djemaat Han, Rue Havra, Galata . . . . . Constantinople.  
Sindacato Coloniale Italiano, Pinto Han, Stamboul . . . . . Constantinople.  
Sourlangas, Stylianos E. . . . . Mitylene, Greece  
Summers, Herbert S. . . . . Sofia, Bulgaria.  
Varterian, Narareth, Kaissari Han 20, St. . . . . Constantinople.

**Metals (Tin, Zinc, etc.)**

Capayannides, C., Importer. . . . . Trebizond, Turkey,  
Commercial Bank of Greece, Importers. . . . . Athens, Greece.  
Demaras Bros, Importers, 4 Philellinou Street . . . . . »  
Haldéopoulo, N. P., Importer. . . . . Trebizond, Turkey.  
Hanania, Joseph, Importer. . . . . Bagdad, Mesopotamia.  
Jahiel, Isaac I., Importer . . . . . Salonika, Greece  
Juda & Salmona, Importers. . . . . »  
Kahn Frères, Importers, Astagian Han. . . . . Constantinople.  
Lebet Frères & Co., Importers, Germania Han . . . . . »  
Navarro, Is. J., Importer. . . . . Salonika, Greece.  
Philaretos, C. G., & Co., Importers . . . . . Athens, »

**Metal Shapes (Pressed)**

American Pulley Co., Exporters, 29th & Bristol St. . . . . Philadelphia, U.S.A.

**Meteorological Instruments**

Taylor Instrument Cos., Manufacturers . . . . . Rochester, N.Y., U.S.A.

**Mills and Milling Machinery**

Farrin, M. B., Lumber Co., Exporters . . . . .	Cincinnati, Ohio, U.S.A.
Sprout, Waldron & Co., Exporters . . . . .	Muncy, Pa, U.S.A.

**Minerals**

Gulmezian, L., Merkez Richtim Han, Galata . . . . .	Constantinople.
Jahiel, Isaac J., Exporter . . . . .	Smyrna, Turkey.
Magnifico, E. A., Exporter . . . . .	» »
Vafiadachi, M. & A., Exporters . . . . .	» »

**Mineral Oils**

Coûteaux, Bernard, Importer, Aslan Han . . . . .	Constantinople.
Pharaon, Issa, Schoucair & Co., Importers . . . . .	Beirut, Syria.

**Mohair (see Wool)**

**Mother of Pearl**

Batarse, Issa, Exporter . . . . .	Bethlehem, Palestine
Pearle Waste Co., Import., 347 West Broadway . . . . .	New York.

**Motor Boats and Motors**

Balladur, Chas. P., Importer, P. O. Box Fo 161 . . . . .	Smyrna, Turkey.
Waterloo Gasoline Engine Co., Manufacturers . . . . .	Waterloo, Iowa, U.S.A.

**Motor Cycles**

Emblem Mfg. Co., . . . . .	Angola, New York
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**Motor Trucks**

Wichita Falls Motor Co., Mfrs. & Exporters . . . . .	Wichita Falls, U.S.A.
General Motors Ltd. . . . .	Constantinople.

**Musical Instruments**

Baldwin Co., The, Exporter . . . . .	Cincinnati, U.S.A.
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**Nails (Wire)**

Essayan, Hagop, & Frères, Importers . . . . .	Constantinople.
Papazian, L. Duz P., Topalian Han, 43, Stamb. . . . .	»
Pharaon, Issa, Schoucair & Co., Importers . . . . .	Beirut, Syria.
United States Steel Products Co., Exporters . . . . .	New York.

**Naval Stores**

Demaras Brothers, Exporters . . . . .	Athens, Greece.
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**Nuts and Seeds**

Balekdjian, V. Brothers Turkish Han Stamboul . . . . .	Constantinople.
Balladur, N., & Co., Grand Vezir Han. . . . .	Smyrna, Turkey.
Cacoulides, G. N., Exporter . . . . .	Trebizond, Turkey.
Cherry, Louis D., Importer, 52 S. 60th Street . . . . .	Philadelphia, U.S.A.
Djenandji, Michel & Mansour, Exp. . . . .	Aleppo, Syria.
Habicht & Co., Hudson & Laight Sts. . . . .	New York.
Haldéopoulo, N. P., Exporter . . . . .	Trebizond, Turkey.
Hills Bros. Co., Imps., Beach & Washington Sts. . . . .	New York.
Hochstrasser & Co., Exporters . . . . .	Trebizond, Turkey.
Hochstrasser & Co., Exporters . . . . .	Samsoun, »

Jaburg Bros., 1 & 3 Worth Street, Importers. . . . .	New-York.
Keun Lavino & Co., Exporters. . . . .	Smyrna, Turkey.
Levant Products Trading Co., Importers . . . . .	New York.
Manachy, Lorenzo Y., Exporter. . . . .	Aleppo, Syria.
Marcopoli Fratelli, Exp. . . . .	Aleppo, Syria.
Mesopotamia & Persia Corp., Ltd. . . . .	Bagdad, Mesopotamia.
Nessim, Elisha, Exporter . . . . .	» »
Pastene & Co., Inc., Importers . . . . .	New York.
Reggio, Abel, Importer. 105, Hudson Street . . . . .	»
Reggio & Co., Ant., Exporters . . . . .	Smyrna, Turkey.
Scialom, Fils de Jacob, Exporters. . . . .	Salonica, Greece.
Spencer Importing Co. 163 Greenwich St. . . . .	New York.
Stock & Mountain, Exp., Philippidès Han, Stamb . . . . .	Constantinople.
Strick, Scott & Co.. . . . .	Bagdad, Mesopotamia.
Tatian, A., Importer, 23 Central St., Room 8 . . . . .	Boston, Mass., U.S.A.
Théophylactos & Léontidès . . . . .	Trebizond, Turkey.
United Confectioners Supply Company, Importers . . . . .	New York.
Wardé, I. & A., & Co., Exp., (Apricot Stones) . . . . .	Beirut, Syria.

#### Office Furniture (Steel)

The General Fireproofing Co., Exporters. . . . .	New York.
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#### Office Supplies

Hornstein, A., rue Tekke, Pera. . . . .	Constantinople.
Papaspyro, Alexander, Importer, Stadium Street . . . . .	Athens, Greece.

#### Oils (Lubricating etc.)

Aliferis, G., Importer, 37 Praxitelous Street . . . . .	Athens, Greece.
Audi, S., & Frères, Importers . . . . .	Beirut, Syria.
Brazzafolli, Max, Importer . . . . .	Mersina, Turkey.
Crew-Levick Company, Refiners & Exporters. . . . .	Philadelphia, U.S.A.
Cornfield & Goldstein, Imp. Ikindji Kenadjian Han. . . . .	Constantinople.
Juda & Salmona, Importers. . . . .	Salonica, Greece.
Loutfalla, Georges, Importer . . . . .	Adana, Turkey,
Melissinos, Bernard, Importer. . . . .	Piraeus, Greece.
Sayegh Frères, Importers. . . . .	Beirut, Syria.
Standard Commercial Export & Finance Corp., Exp., 120 Broadway. . . . .	New York.
Standard Oil Company of New York. . . . .	Constantinople,
Tasartez, Henri, Impr., Tohafdji Han, Stamboul. . . . .	»
Vacuum Oil Co., Agency. . . . .	Jaffa, Palestine.
» » » » . . . . .	Beirut, Syria.
» » » » . . . . .	Cairo, Egypt.
Vacuum Oil Co., Keutchoglou Han, Galata . . . . .	Constantinople.
Zarifi, L., Importer, Assicurazioni Han, Galata. . . . .	»

#### Oils Sulphite

Damianos, N. D., Exporters, P. O. B. 23 . . . . .	Athens, Greece.
Demaras Bros., Exporters . . . . .	» »

#### Oil Tank Trucks

Wichita Falls Motor Co., Mfrs. & Exporters . . . . .	Wichita Falls, Tex., U.S.A.
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**Oleo Oil**

Amar, S., & Co., Importers, Validé Sultan Han . . .	Constantinople.
Brazzafolli, Max, Importer . . . . .	Mersina, Turkey.
Cariciopoulo, Marc C., Imporer . . . . .	Constantinople.
Constantinides, Theologos, Ladoscala, 6, Stamb. . .	»
Coenca Frères, Importers. . . . .	»
Doptoglou Bros, 2 Zindan Capou Stamboul . . . .	»
Ehrenstein & Toledo, Imp. Alti Parmak Han 3, Stam.	»
Féradian. K., Importer, Alyanak Han. 14-15 . . . .	»
Frankfort, M., Exporter, Produce Exchange . . . .	New York.
Hirzel, R. & O., Importers . . . . .	Constantinople.
Juda & Salmona, Importers. . . . .	Salonika, Greece.
Molho, Isaac, Importer . . . . .	»
Mano, Albert J., Kiezaptchi-Oglou Han Stamboul . .	Constantinople.
Navarro, Em. Is., Importers . . . . .	Salonika, Greece.
Pharaon, Issa, Schoucair & Co., Importers. . . . .	Beirut, Syria.
Pantsalis, A., & Fils, Zindan Kapou, 4, Stamb. . .	Constantinople.
Prodromides, K., Importer . . . . .	Mersina, Turkey
Rouso & Danon, Imp. Phaliron Han, Gal. . . . .	Constantinople.
Sarantis Frères, Importers . . . . .	»
Sciaky, V., & Co., Importers. . . . .	Salonika, Greece.
Sourlangas, E, N., Fils, Importer . . . . .	Mitylene, Greece.

**Olives and Olive Oil**

Barff, P. G., & Co., Importers . . . . .	Smyrna, Turkey.
Chamarakis, E. D., Exporter . . . . .	Rethymno, Crete, Greece.
Cherry, Louis D., Importer, 52 S. 60th Street . . .	Philadelphia, U.S.A.
Constantinides, Theologos, Lanoscala, 6, Stamb. . .	Constantinople.
Damianos, N. D., P. O. B. 23, Exporters . . . . .	Athens, Greece.
Demaras Brothers, Exporters. . . . .	»
Fidao, F., & Co., Exporters . . . . .	Smyrna, Turkey.
Keun Lavino & Co., Importers . . . . .	Smyrna, Turkey.
Pastene & Co., Inc., Importers . . . . .	New York.
Reggio, Ant., & Co., Exporters . . . . .	Smyrna, Turkey,
Salem, Alexandre, & Frères. . . . .	Aleppo, Syria.

**Opium**

Abazoglou, Jean, Ex. Abed Han 30, Galata . . . . .	Constantinople.
Afkerian Frères & Co., Exp. Galata. . . . .	»
Balekdjian, V. Brothers Ex. Turkia Han, Stamboul.	»
Banque Générale de Commerce et de Crédit Stamb..	»
Caltzounides, A. Ch., Nomico Han, Galata. . . . .	»
Cosmetto, A., & Co. Ex. Omer Abid Han Galata.	»
Fidao, F., & Co., Exporters. . . . .	Smyrna, Turkey.
Gulbenkian Bros., & Co., Exporters. . . . .	Constantinople.
Hirzel, R. & O., Ex. Buyuk Yeni Han 31, Stam . . .	»
Kaftanizadé Frères & Cie. Mader Han 7/10, Galata .	»
Kahn, Frères, Ex., Astagian Han, Stamboul. . . .	»
Keun Lavino, & Co., Exporters. . . . .	Smyrna, Turkey.
Lane, R. W., Exporter. . . . .	Smyrna, »
Levy, Aron J., Ex. Rue Kioutubhané, Turkia Han.	Constantinople.

Megarbané, Habib & Fils, Exporters . . . . .	Aleppo, Syria.
Merica, Th., Exp., Taptas Han, Galata . . . . .	Constantinople.
Nemli Zadé Djemal, Ex. Nemli Zadé Han; St. Sir . . . . .	»
Oriental Trading Co. of America, Exp Gal. . . . .	»
Papazian, Arshak, Exp. Turkia Han St. . . . .	»
Rappaport., J. M., Importer, 140 Nassau Street . . . . .	New York.
Reggio, Ant., & Co., Exporters . . . . .	»
Scialom, Albert. & Co., Exporters. . . . .	Salonika, Greece.
Scialom, Fils de Jacob, Exporters. . . . .	» »
Tarantó, Nissim, Afion Han, Stamboul . . . . .	Constantinople.
Varterian, Nazareth, Kaissari Han 20 St. . . . .	Constantinople.
Vogel, Konrad, Exprs., Buyuk Yeni Han Stamboul. . . . .	»
Wolkenberg, Oscar, 50 Djedid Han St. . . . .	»

#### Otto of Roses

Hirzel, R. & O., Ex. Buyuk Yeni Han 31 . . . . .	Constantinople, Turkey.
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#### Paints. Enamels and Varnishes

Ashraf Bros., Importers . . . . .	Bagdad, Mesopotamia.
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#### Paper

Fenerdjian. M., & Fils, Yeni Volto Han, Stamboul . . . . .	Constantinople.
Schapira, J. M., Importer, 21 Colocotroni Street . . . . .	Athens, Greece.
Société Anonyme de Papeterie et d'Imprimerie Anciens Etabl. Fratelli Haïm. . . . .	Constantinople.

#### Petroleum

Banque Générale de Commerce et de Crédit, Impor. . . . .	Constantinople.
Crew-Levick Co., Refiners & Producers . . . . .	Philadelphia, U. S. A.
Fringhian, Meg., Importer Messadet Han, Stamboul . . . . .	Constantinople.
Lykiardopoulos, Fils, A., Importers . . . . .	Mersina, Turkey.
Megarbane, Habib, & Fils . . . . .	Aleppo, Syria.
Mizrahi, Oscar, Importers, 37 Asma Alti. . . . .	Constantinople.
Philippou, A., Importer . . . . .	Yanina, Greece.
Standard Oil Co., Importers . . . . .	Constantinople.
Vacuum Oil Co., Importers. . . . .	Rochester, N. Y., U.S.A.
Vacuum Oil Co., Importers. . . . .	Beirut, Syria.
Vacuum Oil Co., Importers . . . . .	Jaffa, Palestine.
» » » . . . . .	Cairo, Egypt.

#### Pitch

Barrett Mfg. Co., Exporters, Morris Bldg . . . . .	Philadelphia, U. S. A.
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#### Physicians and Dentists

Yoanidès, Prof. Doctor Christaki . . . . .	Constantinople.
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#### Pianos, Piano Players

Baldwin Co., The, Manufacturers & Exporters . . . . .	Cincinnati, U. S. A.
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#### Pistachio Nuts.

Corneille & Co., Exporters. . . . .	Aleppo, Syria.
Coussa, Armand, Exporters . . . . .	» »
Mégarbané, G. H., Exporters . . . . .	Aintab, Turkey.
Obégi, Charles, & Co., Exporters . . . . .	» »

**Pipes (Gas, Water, etc.)**

United States Steel Products Co., Exporters . . . . . New York.

**Pipe Tools**

Reed Manufacturing Co, Mfrs. & Exporters. . . . . Erie, Pa, U. S. A.

**Playing Cards**

United States Playing Card Co., Exporters. . . . . Cincinnati, Ohio, U. S. A

**Poppy Seeds**

Scialom Albert, & Co., Exporters . . . . . Salonika, Greece.

**Portable Houses**

Dilsizian Bros., Nazli Han, Doghru Yol, Galata . . . Constantinople.

North Amer. Wood Products Corp. Exp. 50 Union Sq. . . . . New York.

**Printers and Bookbinders Material and Machinery**

American Press, The, Importers, . . . . . Beirut, Syria.

Mann Co., Wm. Exporters, 529 Market Street. . . . . Philadelphia, U. S. A.

Matteossian, Vahan A., Imp., Am. Bible House. . . . . Constantinople.

Soc. An. de Papeterie et d'Imprimerie, Import.  
Anciens Etabl. Fratelli Haïm . . . . . »

Zellich, Henri & Co., Im. Galata, Rue Mahmoudié 21 . . . . . »

Zellitch Frères, Rue Yazidji, Péra . . . . . »

**Printing Paper**

Hirzel, R. & O. Importers . . . . . Constantinople.

Matteosian, V. H., Imp., American Bible House . . . . . »

Sarantis Frères, Importers . . . . . »

Soc. An. de Papeterie et d'Imprimerie, Import.  
Anciens Etabl. Fratelli Haim . . . . . »

Zellich, Henri & Co. Im. Galata, Rue Mahmoudié 21 . . . . . »

Zellitch Frères, Rue Yazidji, Péra . . . . . »

**Publishers**

Boot & Shoe Recorder Publishing Co., 207 So. St. . . . . Boston, Mass., U.S.A.

National Crédit Corporation, Title & Trust Bldg. . . . . Chicago, U.S.A.

Société Anonyme de Papeterie et d'Imprimerie,  
Anciens Etabl. Fratelli Haïm . . . . . Constantinople.

**Pulleys and Pressed Metal Shapes**

Amer. Pulley Co., Mfrs. & Exp., 28th & Bristol St. . . . . Philadelphia, U. S. A.

**Pumps**

Avedissian & Keshishian, Importers. . . . . Adana, Turkey.

Flint & Walling Mfg. Co., Exporters . . . . . Kendalville, Ind., U. S. A.

Hanna, Rabbath, & Fils, Imp. . . . . Aleppo, Syria.

Loutfalla, Georges, Importer . . . . . Adana, Turkey.

Melissinos, Bernard, Importer. . . . . Piræus, Greece.

Rumsey Pump Co., Ltd., Exporters. . . . . Seneca Falls, N. Y., U.S.A.

Southwark Foundry & Machine Co., Exporters. . . . . Philadelphia, U. S. A.

**Railroad Repair Shop Equipment**

Niles-Bement-Pond Company, Exporters . . . . . New York.

**Railway Material**

Brill Co., G. J., Mfrs. & Exporters . . . . .	Philadelphia, U. S. A.
Essayan, Hagop, & Frères, Importers . . . . .	Constantinople.
Standard Steel Works Co., Exporters . . . . .	Philadelphia, U. S. A.
United States Steel Products Co., Mfrs. & Exp., . .	New York.

**Raisins (Sultana)**

Dwek, Joseph E. F., Exporters. . . . .	Aleppo, Syria.
Fidao, F. & C., Exporters . . . . .	Smyrna, Turkey.

**Razors & Blades**

Gillette Safety Razor Co., . . . . .	Boston, Mass., U. S. A.
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**Roofing**

Barrett Mfg. Co., Mfrs. & Exporters, Morris Bldg. .	Philadelphia. U. S. A.
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**Rubber Goods**

Douhani Zadé Fils, 25 Sultan Hamam, Stamb. . . .	Constantinople.
Hindié, Nicolas, Imp. . . . .	Aleppo, Syria.
Orosdi-Back, Etablissements, Importers. . . . .	Constantinople.
Quaker City Rubber Co., Mfrs. & Exporters . . . .	Philadelphia, U. S. A.
Société Suisse de Commerce pour la Syrie . . . . .	Aleppo, Beirut, Syria.
Varbetian, L. & L., Importers . . . . .	Smyrna, Turkey.

**Safes**

Audi, S., & Frères, Importers . . . . .	Beirut, Syria.
York Safe & Lock Co., Mfrs. & Exporters . . . . .	New York.

**Saffron**

Scialom, Albert, & Co., Exporter . . . . .	Salonika, Greece.
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**Service Association for Industries**

Tanners Council of the United States of America 41 Park Row . . . . .	New York.
Boot & Shoe Recorder Publishing Co., 207 South st..	Boston, Mass., U.S.A.

**Saw Mill Machinery**

Farquhar, A. B., & Co., Exporters . . . . .	New York.
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**Sesame Seed**

Ezadjian, Mihran, Exporter . . . . .	Adana, Turkey.
Simeonoglou, Aristidès, Exporter . . . . .	Adana, »

**Sesame Seed Oil**

Naccache, Ibr., & Fils, Exporters . . . . .	Mersina, Turkey.
Zelvéian, M. & K. S., Exporters. . . . .	» »

**Sewing Machines**

Bourne & Co. (Singer Sewing Machines) . . . . .	Salonika, Greece.
» » » » » . . . . .	Athens, »
Singer Sewing Machine Company, Importers . . . . .	Constantinople,
» » » » » . . . . .	Beirut, Syria.

**Ship Chandlers**

Dabovich & Co., Eski Lloyd Han, Galata . . . . .	Constantinople.
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Shipping & Shipping Agents

Achaia S. S. Co. . . . .	Patras, Greece.
Addy, Matthew, S. S. & Commerce Corp. of N. Y., Yildiz Han, Galata. . . . .	Constantinople.
Alevra, D. G. . . . .	Smyrna, Turkey.
Algranti, Moreno, Yeni Han, Sirkedji, Stamboul . . .	Constantinople,
American Black Sea S.S. Corp. Merkez Richtim Han	»
American & Eastern Trading Co., 36 Av. de l'Opera	Paris, France.
Archipelago American Steamship Co. . . . .	Beirut, Syria.
»       »       »       »	Constantinople,
»       »       »       »	Smyrna, Turkey.
Artus, Jean . . . . .	Mersina,   »
Athanassiades, Bodossaki, Hovaghimian H. 2 Galata	Constantinople.
Barff, P. G., & Co . . . . .	Smyrna, Turkey.
Basiotti, Chr. R., Marine Han, Galata. . . . .	Constantinople.
Brazzafolli, D., (Lloyd Triestino) Moumhané, Galata	»
British Slip-way and Repairing Yard, Djibaly. . .	»
Cauchi Fratelli. . . . .	Salonika, Greece.
Chamarakis, E. D.. . . . .	Rethymno, Crete, Greece.
Citterich, V. & D. . . . .	Salonika, Greece.
Cox's Shipping Co., Ltd., Tchিনি Rihtim Han, Gal.	Constantinople.
Cunard Steamship Co., Tchিনি Rihtim H. G.. . .	»
Curmusi, Theo. N. (Achaia). . . . .	»
Dabovich & Co., Eski Lloyd Han, Galata . . . . .	»
Drossos, A. J.. & Co, Esky Yomruk; Ada Han 15.	»
"Dunarea" Societata Anonima Romana pentru Na- vigatiune, Braila, Str. Vapoareler . . . . .	Braila, Roumania.
Dwek, Saul S. & Co.. . . . .	Aleppo, Syria.
Eliades, John & Co. . . . .	Smyrna, Turkey.
Export S. S. Corporation, Omer Abid Han, Gal. . .	Constantinople.
Fenerdjian, M., & Fils, Bab. Kap. Yeni Volto Han 16/18	»
Foscolo, Mango & Co., Ltd., Hovaghimian Han Gal.	»
Galani, John A., Union Han 43/46 Gal. . . . .	»
"Gradiwo" Sociéte Commerciale par Actions . . . .	Varna, Bulgaria.
Ghiolman Bros., Constitution Square. . . . .	Athens, Greece
Hadcock & Wool . . . . .	Patras,   »
Hochstrasser & Co. . . . .	Trebizond, Turkey.
»       » . . . . .	Samsoun,   »
Inselberg, L., & Fils, Cité Phaliron, 6-8, Galata. . .	Constantinople
"Intercontinentale", Seir Sefain Han, Galata . . . .	»
Keller, Theodor E., . . . . .	Athens, Grece.
Khoury, Farra Alex . . . . .	Beirut, Syria.
Laughton, Co., & C., 42 Perchembé Bazar, Galata . .	Constantinople.
La Fontaine, Edward, & Sons, Allalemđji Han Stam.	»
Levant Trade Bureau, Sinasson Han, 2, Galata. . .	»
Lorey, Guillermo, Djemaat Han, Rue Havra, Galata	»
Lupovitz, Jacob, Rue Voivoda, Voivoda Han . . . .	Constantinople.
Molho, Isaac . . . . .	Salonika, Greece.
Metaxa, Zissi N., & Son, Merkez Rihtim Han 15,16,28 III Pl. Galata . . . . .	Constantinople.
Morelli, Alf., & Co., Phaliron Han, 3, Galata . . . .	»

Morphy, W., & Son, Crowe & Stevens . . . . .	Athens, Patras, Piraeus, Greece.
Pauer, E. C., & Co., Erzeroum Han, 21.22, Stamb. . .	Constantinople.
Philippou, A. . . . .	Yanina, Greece.
Photiades, Th., 38 W. 32d Str. . . . .	New York.
Reppen, Theo., Arabian Han, Galata. . . . .	Constantinople.
Rizopoulos, C., Omer Abid Han, 2d. No. 16, Galata	»
Rouso & Danon, Phaliron Han, Gal. . . . .	»
Sangursky & Cie, Moumhané, Galata, Couteaux H. 2	»
Schenker & Co. Keuprulu Han, Stamb. . . . .	»
Seager, Walter & Co., Tchিনি Rihtim Han, Galata	»
Tagaris, T. P., Merkez Richtim Han, Galata. . . .	»
Theodoridi & Co., . . . . .	Braila, Roumania.
Tubino, M., & Carabiberi, A., Nomico Han, Gal. . .	Constantinople.
Whittall, J. W., & Co., Ltd . . . . .	Constantinople.

### Shipyard Machinery

Niles-Bement-Pond Company, Exporters. . . . .	New York.
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### Shoe Polish (Polishing Sets, etc.)

Shinola Co., Manufacturers & Exporters . . . . .	Rochester, N.Y., U.S.A.
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### Silk Cocoons

Angeloff, D. . . . .	Tirnovο, Bulgaria.
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### Silk Goods

Balit, Charles, & Co., Importers . . . . .	Aleppo, Syria.
Courtessi, Vitalis, & Co., 19 Havouzlou Han Stamb. .	Constantinople.
Hanni, E. Exporters, Matheo Han Stamboul . . . .	»
Levant Trade Bureau, Sinasson Han No. 2 Galata.	»
Meridional Trading Co., 20 Broad Str. . . . .	New York.
Mosseri, Albert, Importer. . . . .	Salonika, Greece.
Picciotto, Hillel, & Co., Imp. . . . .	Aleppo, Turkey.

### Silver Ware

Gross Frères, Hándan Han 9-10, Stamb. . . . .	Constantinople.
Kroubalkian, K. Impr. "Sole Agent for Turkey" "Reed and Barton of New-York," Grand Tun- nel Han Galata . . . . .	Constantinople.
Melki & Menassah, Importers. . . . .	Beirut, Syria.

### Skins, Hides and Furs

Abdeni, G. G. & Co., Imp. . . . .	Aleppo, Bagdad, Syria.
Angeloff, D. . . . .	Tirnovο, Bulgaria.
Arsen & Co., Exporters, Allalemdji Han, St. . . .	Constantinople.
Balit Charles & Co., Exp. . . . .	Aleppo, Syria.
Beythoum, Jeboury, Exporter. . . . .	Constantinople.
Blattner, A., Huriet Han Galata . . . . .	»
Cabbabeh K. & S. Importers . . . . .	Aleppo, Syria.
Coenca Frères, Exporters. . . . .	Constantinople.
Djenandji, Michel & Mansour, Exp. . . . .	Aleppo, Syria.
Essefian, Parsegh G., Exporter . . . . .	Constantinople.
Fresco, Fils d'Aslan, Exporters . . . . .	»

Gelat, Elias Thomas, Exporter (Sheep & Goat) . . .	Jerusalem, Palestine.
Hanania, Joseph, Exporter . . . . .	Bagdad, Mesopotamia.
Hindié, Nicolas, Exp. . . . .	Aleppo, Syria.
Maissa, M. G., Exporter . . . . .	Constantinople
Manuelian & Co., Exporters. . . . .	Mersina, Turkey.
Medina, Aug. de, Hazzopoulos Han 42/43 Stamb. . .	Constantinople.
Meridional Trading Co., 20 Broad Str. . . . .	New York.
Nemli Zadé Frères, Exporters. . . . .	Constantinople.
Rappaport, J. M., Importer, 140 Nassau Street. . .	New York.
Sarfati, S. Joseph, Exporter, Germania Han . . . .	Constantinople.
Sasoon, David, & Co., Exporters . . . . .	Bagdad, Mesopotamia.
Schamasch, Gourgie & Co., Exporters . . . . .	» »
Serefas, D., Exporter. . . . .	Salonika, Greece.
Skender, Krikor, Exporter . . . . .	Bagdad, Mesopotamia.
Tatian, A., Importer, 23 Central St., Room 8. . . .	Boston, Mass., U.S.A.
Tripot, C. N., & Fils, Exp., 11 rue de la Quarantaine	Constantinople.
Webb, Chas J., Corporation of America . . . . .	»
Zeis, Anastasse J., Alcxidi Han, 2-6, Galata. . . .	»

**Soap**

American Foreign Trade Corporation, Galata . . .	Constantinople.
Coussa, Armand, Imp. . . . .	Aleppo, Syria.
Modiano, Issac, Frères & Fils, Importers . . . . .	Salonika, Greece,
Procter & Gamble Co., Manufacturers & Exporters .	Cincinnati, Ohio, U.S.A.
Vimos Brothers, Importers 29 Nikis Street . . . .	Athens, Greece.

**Starch**

Corn Products Refining Co., National Starch Co., Exp.	New York.
Errera, Isaac G., Importer . . . . .	Salonika, Greece.
Modiano, F., & Company. . . . .	Smyrna—Salonika, Greece

**Stationery**

Errera, Fils de G. A., & Co., Ltd, Importers . . . .	Salonika, Greece
Hassid, A. M., & Co., Importers . . . . .	» »
Hornstein, A., rue Tekke, Pera . . . . .	Constantinople.
Mann Co., Wm., Exporters, 529 Market St. . . . .	Philadelphia, U.S.A.
Matteosian, V. H., Import., American Bible House .	Constantinople.
Modiano, Isaac, Frères & Fils, Importers . . . . .	Salonika, Greece.
Soc. An. de Papeterie et d'Imprimerie, Import, Anciens Etabl. Fratelli Haïm . . . . .	Constantinople.
Zellich, Henri, & Co. Imp. 21, Rue Mah. Galata . .	»
Zellitch Frères, Galata . . . . .	»

**Steel Office Furniture**

The General Fireproofing Co. 395 Broadway. . . .	New York.
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**Stevedoring**

American Black Sea S.S. Corp., Merkez Richtim Han	Constantinople.
Tubino, M., & Carabiberi, A., Nomico Han, Gal. . .	»

**Stone Handling Machinery**

Western Wheeled Scraper Co., Mfrs. & Exporters. .	Aurora, Ill., U.S.A.
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**Stoves and Heating Apparatus**

Balkan-American Trading Co., 110 West 34th st. . . . . New York.

**Sugar**

Cabbâbeh, G., & Fils, Importers . . . . . Aleppo, Syria.  
 Fringhian, Meg., Imp., Messadet Han, Stamboul . . . . . Constantinople.  
 Lamborn & Company, 132 Front Str. Lamborn Bldg. . . . . New York.  
 Megarbané, Habib, & Fils Importers . . . . . Aleppo, Syria.  
 Muller, Eftihidis & Co., Kutchuk Millet Han 18-19 . . . . . Constantinople.  
 Schemtob, Fils de Abraham, Kouru Kavedji Han. . . . . »

**Suit Hangers**

West Electric Hair Curler Co., Exporters . . . . . Philadelphia, U.S.A.

**Tanning**

Tripo, C. N., & Fils, 11 rue de la Quarantaine. . . . . Constantinople.

**Tanning Materials**

Lawrence, A. C., Leather Co. . . . . Boston, Mass., U.S.A.  
 Spike, Clarence H., Importer, 143 Federal Street. . . . . » » »

**Telephone Supplies**

Schany, H., Bey, & Co., . . . . . Aleppo, Syria.  
 The Bell Telephone Mfg. Co., Exporters. . . . . Antwerp, Belgium.  
 Western Electric Co., Exporters, 463 West St. . . . . New York.

**Temperature Instruments**

Taylor Instrument Cos., Manfrs. . . . . Rochester, N.Y., U.S.A.

**Timber**

Commercial Bank of Greece, Importers . . . . . Athens, Greece.  
 "Combustibilul" Anglo-Roman, Buc. 19 Str. Reg. Exp. . . . . Bucarest, Roumania.  
 Kopelman, Ossip, Importer 26 Shoot up Hill c/o G.  
 Handelman . . . . . London, England.

**Tin Plate**

Fresco, Ralph R., & Co., 13-21 Park Row. . . . . New York.

**Tobacco**

Abazoglou, Jean, Ex. Abed Han 30, Galata. . . . . Constantinople.  
 Alston Tobacco Co. Inc. Exporters . . . . . Samsoun, Turkey.  
 Alston Tobacco Co., Inc. Exporters . . . . . Smyrna, Turkey.  
 American Transocean Corp. 912 Broadway . . . . . New York.  
 Balekdjian, V. Brothers Ex. Turkia Han Stamboul . . . . . Constantinople.  
 Banque Gén de Com. et Crédit Meidandjik 3, Stam. . . . . »  
 Caltzounides, A. Ch., Nomico Han, Galata. . . . . »  
 Coenca Frères, Exporters. . . . . »  
 Foscolo, Mango & Co., Ltd. Exp. Hovaghimian H. G. . . . . Constantinople.  
 Galani, John A., Union Han 43/46 Galata . . . . . »  
 Gary Tobacco Inc., Co., Merkez Richtim Han, III, Gal. . . . . »  
 Gary Tobacco Co., Inc., Exporters . . . . . Samsoun, Turkey.

Hanna, Rabbath, & Fils Exp. . . . .	Aleppo, Syria.
Herzog, M. L., & Co., Exporters . . . . .	Cavalla, Greece.
Kaftanizadé Frères & Cie., Ex. Mader H. 7/10 G. . . . .	Constantinople.
Levy, M., & Co., Exp., Emin Bey Han 9 Stamb. . . . .	»
Levant Products Trading Co., Importers . . . . .	New York.
Levy, Aron J., Ex. Rue Kioutubhané, Turkia Han . . . . .	Constantinople.
Macedonian Tobacco Co., The, Exporters . . . . .	Cavalla, Greece.
Margaritoff, Demetre M., Ex. Anopoulo Han St. . . . .	Constantinople.
Mayer, N., & Co., Exporters . . . . .	Cavalla, Greece.
Melanchrino Co. Exporters. . . . .	Samsoun, Turkey
Mizrahi, Oscar, Exporter, Djedid Han St. . . . .	Constantinople.
Nemli Zadé Djemal, Ex. Nemli Zadé Han, Sirkedji . . . . .	»
Papazian, Arshak, Exp. Turkia Han St. . . . .	Constantinople.
Pappas Co., C., 163-165 North St. . . . .	Boston, Mass., U.S.A.
Pirocacco, Christo, Exporter . . . . .	Smyrna, Turkey.
Schemtob, Fils de Abraham, Kouru Kavedji Han, S. . . . .	Constantinople.
Schinassi Bros., Exporters . . . . .	Cavalla, Greece.
Serafas, Dim., Exporter . . . . .	Salonika, »
Standard Commercial Export & Finance Corp. . . . .	Constantinople.
Tatian, A., Importer, 23. Central St., Room 8 . . . . .	Boston, Mass., U.S.A.
Wolkenberg, Oscar, 50 Djedid Han St. . . . .	Constantinople.

**Tools**

Disston, Henry, & Sons, Mfrs. & Exps., P.O.B. 1537 . . . . .	Philadelphia, U.S.A.
McCaffrey File Co., 5th & Berk Sts, Exporters . . . . .	» »

**Tooth Powder**

Curtis Brown Mfg. Co., Exprs., 215-17 Fulton St. . . . .	New York.
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**Typewriters and Supplies**

Abramovitz, Leon P., Importer. . . . .	Bucarest, Roumania.
Cofinas, Constantine N., St. Theodore Square 9 (Agts, for Greece Royal Typewriter Co). . . . .	Athens, Greece.
Hammond Typewriter Co., Exporters . . . . .	New York.
Hornstein, A., rue Tekke, Pera . . . . .	Constantinople.
Kroubalkian, K, Sole Agent for Turkey "Royal Typewriter C." & Depositor Grand Tunnel Han G. . . . .	»
Monarch Visible Typewriter Co., Exporters . . . . .	New York.
Papaspyro, Alexander, Importer, Stadium Street. . . . .	Athens, Greece.
Remington Typewriter Co., Exporters. . . . .	New York.
Schuep & Co., Imp. . . . .	Aleppo, Syria.
Spike, Clarence H., Exporter 2d Hand Machines. . . . .	Boston, Mass., U.S.A.
Soc. An. de Papeterie et d'Imprimerie, Import. Anciens Etabl. Fratelli Haïm . . . . .	Constantinople.

**Underwear**

Madison Mills Inc., 503-505 Broadway. . . . .	New York.
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**Varnish**

Cabbabeh, G., & Fils Importers . . . . .	Aleppo, Syria.
The General Fireproofing Co., 395 Broadway . . . . .	New York.

**Ventilation (in Fire-Proof Buildings)**

Lipton's Sons Co., David, Exporters . . . . .	Philadelphia, U.S.A.
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**Waterproofing Materials**

The General Fireproofing Co., 395 Broadway. . . . . New York.

**Wind Mills**

Flint & Walling Mfg Co., Exportes . . . . . Kendalville, Ind., U.S.A  
Shaphira, J. M., Importer, 21 Colocotroni Street. . . . . Athens, Greece.

**Wines and Liquors**

Audi, S., & Frères, Importers . . . . . Beirut, Syria.  
Barbaresso Brothers, Mfrs. & Exporters . . . . . Piræus, Greece.  
Cambas, André P., Exporter . . . . . Athens, Greece  
Cofinas, Constantine N., St. Theodores Square 9 . . . . . » »  
Metaxa, S. & E. A., Mfrs. & Exporters . . . . . Piræus, »  
Pastene, P., & Co., Inc., Importer . . . . . New York.  
Pouris, Demosthenes, Mfrs. & Exporter . . . . . Piræus, Greece.  
Reggio, Ant., & Co., Importers. . . . . Smyrna, Turkey.  
Sadullah, Levy & Mandil, Importers. . . . . Constantinople.

**Wire (barbed, plain, etc.)**

United States Steel Products Co., Exporters . . . . . New York.

**Wool and Mohair**

Afkerian Frères & Co., Exp. Hovaghimian H. Gal. . . . . Constantinople.  
Arsen, A. G., & Co., Exp., Allalemdji Han, Stamb. . . . . »  
Asfar & Co., Pressing Factory and Exporters. . . . . Bagdad, Mesopotamia.  
Cabbabeh, G., & Fils, Exporters . . . . . Aleppo, Syria.  
Fidão, F., & Co., Exporters . . . . . Smyrna, Turkey.  
Fresco, Fils d'Aslan, Exporters. Iktissat Han . . . . . Constantinople,  
Gulbenkian Bros. & Co., Exporters, Stamboul. . . . . »  
Kahn Frères, Exp. Ier Vakif Han 37/39, Stamboul . . . . . Constantinople,  
Levy, M., & Co., Export. Emin Bey Han St. . . . . Constantinople.  
Marcopoli, V., & Co., Exporters . . . . . Alexandretta, Syria.  
Manachy, Lorenzo Y., Exporter . . . . . Aleppo, »  
Manuelian, H., & Co, Exporters. . . . . Mersina, Turkey.  
Marcopoli Fratelli Exp. . . . . Aleppo, Syria.  
Mégarbané, Habib, & Fils, Exporter . . . . . Aleppo, Syria.  
Mosseri, Albert, Exporter . . . . . Salonika, Greece.  
Muller, Ch. F., Importer, 29 Apollo Street. . . . . Athens, Greece.  
Nessim, Elisha Exporter . . . . . Bagdad, Turkey.  
Obégi, Charles., & Co., Exporters. . . . . Aintab, Syria.  
Rafie, Elie, Exp. . . . . Aleppo, »  
Rappaport, J. M., Importer, 140 Nassau Street. . . . . New York,  
Roditi, A., Exporters, Turkia Han Stamboul . . . . . Constantinople,  
Sarfati, Barouh, Exporter . . . . . Salonika, Greece.  
Sasson, David, & Co. Ltd, Exporters . . . . . Bagdad, Mesopotamia.  
Serefas, D., Exporter . . . . . Salonika, Greece.  
Skender, Krikor, Exp, . . . . . Bagdad, Mesopotamia.

Stock & Mountain, Philippidès Han, Stamboul . . . . .	Constantinople,
Taranto, Nissim, Afion Han, Stamboul . . . . .	»
Tatian, A., Importer, 23 Central St., Room, 8. . . . .	Boston, Mass., U. S. A.
Vimos Brothers, 29 Nikis Street . . . . .	Athens, Greece.
Wardé, I. & A., & Co., Exporters. . . . .	Beirut, Syria.
Webb, Chas. J., Corporation of America . . . . .	Constantinople.
Zeis, Anastasse J., Exp., Alexiadi Han, 2-6, Galata . . . . .	»
Zelvéian, M. &., Exporters . . . . .	Mersina, Turkey.

**Woolen Goods**

Dwek, Joseph, E. F. Importers . . . . .	Aleppo, Syria.
Dwek, Saul S. & Co., Imp. . . . .	Aleppo, Syria.
Elkiatib, Salim, Importer, Elkiatib Han . . . . .	Constantinople.
Fotiadi, Alexandre D., 44 Buyuk Yeni Han Stamb. . . . .	Constantinople.
MacManus Brothers, Ltd. Ex, AslanHan 1-7 Gal. . . . .	Constantinople.
Muller, Ch. F., Importer, 29 Apollo Street. . . . .	Athens, Greece.
Schuep & Co., Importers. . . . .	Aleppo, Syria.
Suffern Trading Co., 90 West st. . . . .	New York.

**Individual Members.**

Arnold, Davis G., . . . . .	Providence, R. I., U.S.A.
Brewster, W. M., c/o Standard Oil Co.. . . . .	Sofia, Bulgaria,
Brown, J. Wyllie . . . . .	Constantinople.
Charalambis, N. M., . . . . .	Piraeus, Greece.
Chester, Arthur T., U.S. Shipping Board . . . . .	Constantinople.
Crane, F. R., Standard Oil Co. . . . .	Constantinople.
Damon, Theron J., Journalist . . . . .	Milton, Massachusetts.
Doucarelis, Aristides M. . . . .	Mitylene, Greece.
Efstratiou, Apostolos, English Stores Proprietor . . . . .	» »
Eulambios, N., c/o National Bank of Greece . . . . .	Athens.
Fisher, P. S., c/o Standard Oil Co., . . . . .	Sofia, Bulgaria.
Gates, Moore, c/o the National City Bank of N. Y. . . . .	New York
Goodsell, Rev. F.F., American Missions . . . . .	Constantinople.
Gulmezian, L., Legal adviser, c/o Standard Oil Co. . . . .	Constantinople.
Gunkel, Oscar, Gen. Mgr. Standard Oil Co. . . . .	Constantinople.
Heck, Lewis, General Motors Ltd. . . . .	Constantinople.
Heizer, Oscar S., American Consular Service. . . . .	Jerusalem, Palestine.
Hill, Bert H., American School of Classic Studies. . . . .	Athens.
Hoover, Alden R., American Bible House . . . . .	Constantinople.
Hoskins, Harold, c/o Lockwood, Green & Co. . . . .	Boston, Mass., U.S.A.
Huntington, Geo. H., Professor, Rober College . . . . .	Constantinople.
Hutchins, John Power, American International Corporation of New York. . . . .	Rome, Italy.
Jackson, Jesse B., American Consular Service. . . . .	Aleppo, Syria.
Kyfioti, John, Manager of the Maison Psalty Furniture House & Factory American Lumber . . . . .	Constantinople.

McCullough, Capt., U. S. S. Scorpion . . . . .	Constantinople.
Memminger, Lucien, American Consular Service . .	Madras, India.
Metaxa, A., . . . . .	Piraeus, Greece.
Montgomery, G. R., . . . . .	New Haven, Conn., U.S.A.
Nathan, Edward I., American Consular Service. . .	Vigo, Spain.
Odell, Ralph M., c/o Amory Browne & Co., 62 Worth Street . . . . .	New York.
Papafrango, Sp., c/o National Bank of Greece. . . .	Athens.
Peabody, Frank C., Carter Macy & Co., Inc. . . . .	New York.
Peet, W. W., American Missions . . . . .	Constantinople.
Percy, James W., c/o Standard Oil Co. . . . .	Belgrade, Yugo-Slavia.
Ramsey, Thomas C., U. S. Shipping Board. . . . .	Constantinople.
Ravndal, G. Bie, American Consular Service. . . .	Constantinople.
Retsina, Athanas, Manufacturer. . . . .	Athens.
Salmon, B. P., Vice-President, North American Wood Products Corporation, 21 Rue du Mont- thabor. . . . .	Paris.
Shohan, Joseph, Dr. . . . .	Jerusalem, Palestine.
Supplee, Wm. W., 4102 Walnut St. . . . .	Philadelphia, U.S.A.
Voss, Henry W., 27 William St. . . . .	New York.
Walker, Archbold J., c/o Standard Oil Co. . . . .	New York.
Washburn, E. L., U. S. Shipping Board. . . . .	Constantinople.
Weddell, Alexander W., American Consular Service	Athens.
Weiss, Felix, Manager of "Intercontinentale". . . .	Constantinople.
White, George E., Rev. D. D., President of Anatolia College . . . . .	Marsovan, Turkey.
Wolfe, Archibald J., 6 St. Charles Place . . . . .	Brooklyn, N. Y.

## LIFE MEMBERS.

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American Consular Service, Constantinople.  
CLEVELAND H. DODGE,  
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JAMES A. FARRELL,  
United States Steel Corporation, 71 Broadway, New York.  
ARTHUR B. FARQUHAR,  
A. B. Farquhar Company, Cotton Exchange Building, New York.  
E. H. HUXLEY,  
United States Rubber Export Company, 1790 Broadway, New York.  
GEORGE WARREN BROWN,  
Brown Shoe Company, Inc., 1018 Washington Ave., St. Louis, Missouri.  
WM. E. BEMIS,\*\*  
Standard Oil Company, 26 Broadway, New York.  
C. H. MINOR,  
Western Electric Company, 463 Wes. St., New York City.  
WILLARD STRAIGHT,\*\*  
American International Corporation, New York City.  
LUCIEN IRVING THOMAS,  
Standard Oil Company of New York.  
HOWARD HEINZ,  
H. J. Heinz & Co., Pittsburgh Pa.

\*) Elected honorary life member at annual meeting held Jan. 26, 1915.

\*\*\*) Died Nov. 29th, 1915.

\*\*\*) Died during the war.