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Levant Trade Review

PUBLISHED BY THE
American Chamber of Commerce for the Levant.

THE ANNUAL MEETING

The eighth annual meeting of the Chamber was held on Friday afternoon, January 30th, at Constantinople. The hospitality of the American Embassy was again extended to our Chamber for its annual session.

Admiral Bristol, the American High Commissioner, and the Consul General, the Hon. G. Bie Ravndal, American Commissioner and our Honorary President, were the guests of honor.

This was the first annual meeting since January, 1917, and it was marked by an enthusiastic reunion of many of the prominent members and of American guests transient in the city. It was an occasion for an interesting retrospect and "projection into the future". The problems of a post-war period, complicated by unique conditions in the Near East during the past year, have been met with intelligence, energy, and loyalty in the Chamber. Not only has the Chamber been resuscitated, but both membership and service have been strengthened, as our reports show. There are still obstacles to normal progress and an uncertainty as to the destiny of this land that checks freest efforts, but there is no lack of desire and readiness for the fullest service in the interest of Levant-American trade relations. The activity of the Chamber indicates its confidence in a bright future.

President Gunkel presided at the meeting. Mr. Gunkel entered his first term as President of the Chamber during the war, but his thorough acquaintance with this field and the factors that ensure success in the work of our most cosmopolitan organization, his energetic interest in the Chamber and his most amiable spirit in leadership, have made him the man for the period. The Chamber is fortunate in his reelection for the coming year.

The opening of the meeting and reading of the minutes of the previous annual meeting were followed by the President's address, received with hearty approbation.

The Address of Mr. Gunkel.

"Members of the American Chamber of Commerce for the Levant, Gentlemen:

"This being the first possible occasion since January 26th, 1917, to greet the members of the Chamber in an annual meeting, I have all the more pleasure in welcoming you now in the name of your Board of Directors.

"The Nominating Committee will presently put before you their nominations of members of a new Board of Directors to be elected for the ensuing year. Ahead of that function I beg leave to state in the fewest words possible the main items of the work done by the outgoing Board. Thanks to your faithful support this Chamber is to-day in a condition better than hitherto to be useful to its members here and at home.

"Our Register of Members as of December 31st, 1919, shows:

Honorary members	14
Life members.....	11
Regular members.	600

"We are pleased to report to you as addition to the list of our Life Members: Mr. Lucien Irving Thomas, a Director of the Standard Oil Co., of New York, and Mr. Howard Heinz, of Pittsburg. Both these gentlemen, whose acquaintance you have all made here in Constantinople, are taking a lively and active interest in our work.

"At the last General Meeting we had 566 as of December 31st, 1916; our Register now shows as of December 31st, 1919, 600 members of which 180 are in Constantinople, being an increase of 64, while 14 members were cancelled.

"The Board of Directors, having judged it more in keeping with the dignity of the sundry Branches working under our by-laws in the Levant, voted to change their name to that of "Associate Chambers". Since the last Annual Meeting no Associate Chambers could be organized, as may be easily understood, in view of the unsettled times through which we have passed.

"We have converted our Quarterly into a Monthly Trade Review. The advertising has increased by leaps and bounds. The reading matter is instructive. We consider our monthly Review

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as the keystone of the arch that carries the bridge between here and America, resting at both ends upon the foundation of mutual confidence and appreciation. A great many testimonials to the helpful service of our Chamber have come to us from America and elsewhere.

"We are maintaining our membership in the "Union Permanente", our delegates being Messrs. Curmusi and Mandil of the present Board. Singly and together with the other Chambers of Commerce we are striving to remedy as far as may be any temporary disturbances or more permanent obstacles affecting trade matters in this region. We continue to work on the lines of the platform which has been adopted by your Board and which has been printed in the Review at different times, so that each member is well acquainted with our scope. The very first of the aims, viz: The establishment of direct and regular steamship communications between America and the principal ports of the eastern Mediterranean and the Black Seas,—has been reached. Other problems have in part been solved, in time nothing will be lacking.

"Gentlemen, the Board in behalf of each individual member wishes to register its gratitude to our High Commissioner Admiral Bristol. He has been with us and of us 100% from the moment he stepped on the quay at Galata, and he soon found occasion to tell us so, and in fact all his work directly redounds to our benefit.

"Further, to our Honorary President, the American Commissioner and Consul General, Mr. Ravndal, whose devotion to our interest and continuous official and personal support are a tower of strength to us.

"We owe much and are grateful to Consul Jesse B. Jackson, at Damascus, Consul Heizer, at Bagdad, and many others.

"Gentlemen, before closing, one word of retrospection and projection into the future. We have passed through storms and have weathered them. We are looking ahead and see clouds storm-laden, we shall weather them. We, with the whole world, are standing on the threshold of a new economic era, and luckily for us the dawn of this new era finds us in the fairest spot on the earth, Constantinople, great in the past, great to-day, greater to be hereafter".

At the close of the address, the Honorary President took the chair, and the Chamber proceeded to the election of officers for the year 1920. The report of the nominating committee was approved, with amendments due to anticipated changes in residence of cer-

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tain nominees. Mr. R. M. Odell, of New York, and Mr. E. G. Mears are the new Honorary Vice Presidents; Mr. G. H. Huntington was elected 1st Vice President; Mr. S. Edelman and Mr. W. D. Finger have become members of the Board of Directors.

Changes due to the war necessitated the election of several new officers to complete our body of Directors at Large; also, the emphasis upon a more substantial support in America for the Chamber, and a closer cooperation of the American and Levant arms of the Chamber advised a large representation in America on this Board, and ten new Directors at Large from the other side have been added. The list of officers appears on the first page of the "Levant Trade Review".

After the election of officers we listened with the keenest interest to the address of Mr. Ravndal. From the very origin of the Chamber Mr. Ravndal has been the steadfast friend, who has contributed most largely to its success. The broad and hopeful outlook in the address was an inspiration to the Chamber, as it was presented by one so well qualified to judge the situation. Mr. Ravndal's proposal of a "Levant House" in New York is now being given serious and satisfying consideration in the United States.

The Address of Consul General Ravndal

"Gentlemen:

"I am particularly happy to be with you to-day as it has been my privilege to attend all the annual meetings hitherto held by the Chamber. It is a source profound gratification, also, to know that the Chamber's position is stronger and its influence more potent than ever since its birth. We look forward with confidence to a still more marked growth when peace shall once more gladden the earth.

"The Chamber originated out here. It is an American concern. However, its Eastern field is better cultivated than its field of activity in America. Four years ago the Chamber was incorporated in the United States. We are constantly striving to set root more firmly in American soil. We desire to have a much larger constituency in the United States and draw the East and the West more closely together both in commerce and in culture.

"To that end it occurred to me some time ago that we should endeavor through our friends in America to establish a "Levant House" in New York, a club which would act as a center and clearing house for all sorts of relations between the United States and

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the Near East. It would afford opportunities and facilities for social intercourse and for conferences and meetings of any sort affecting the two sections whether philanthropic or educational or commercial or maritime. In it, the Chamber's American office and intelligence bureau would be established. The Board of Directors of the Chamber unanimously adopted my recommendation and appointed a committee in New York to carry the scheme into execution. May its efforts be crowned with abundant success!

"I would not ignore the cultural side of the enterprise. Historic research in reference to relations between America and the Near East should be especially encouraged. It will prove a rich field of exploration, beginning with the former Barbary States and covering Egypt, Turkey, Greece and the Balkans, in which sections Americans have played a part for more than a century.

"In this connection it occurs to me to suggest that the American Government might well appoint scientific and literary attachés at certain Embassies, as well as military, naval and commercial. There are inventions and scientific discoveries made from time to time in foreign lands which should be immediately reported upon to Washington by experts. The same applies to literary pursuits. The British Museum, for instance, contains invaluable manuscripts affecting American history which hitherto have not been exploited. They refer not only to relations between America and Great Britain but also to such questions as the Levant Company and its dealings with American merchants and sailors, to the doings of American Confederate officers in Egypt and the Sudan prior to the British occupation and to numerous other matters in which our "Levant House" people, I trust, will take a deep and abiding and fruitful interest".

On resuming the chair President Gunkel introduced the American High Commissioner, Admiral Bristol. It was just a year ago on his arrival at Constantinople that Admiral Bristol was tendered his first reception by the Chamber, and since that time his wise and energetic action has provided the Chamber with a larger and more encouraging field for its activities. On introducing the Admiral Mr. Gunkel referred to the cordial support which the American High Commissioner had invariably given to American interests here and to the highest interests of this country, and assured his auditors that in the future they would find in Admiral Bristol the same readiness to cooperation that they had found in the past.

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The Address of Admiral Bristol

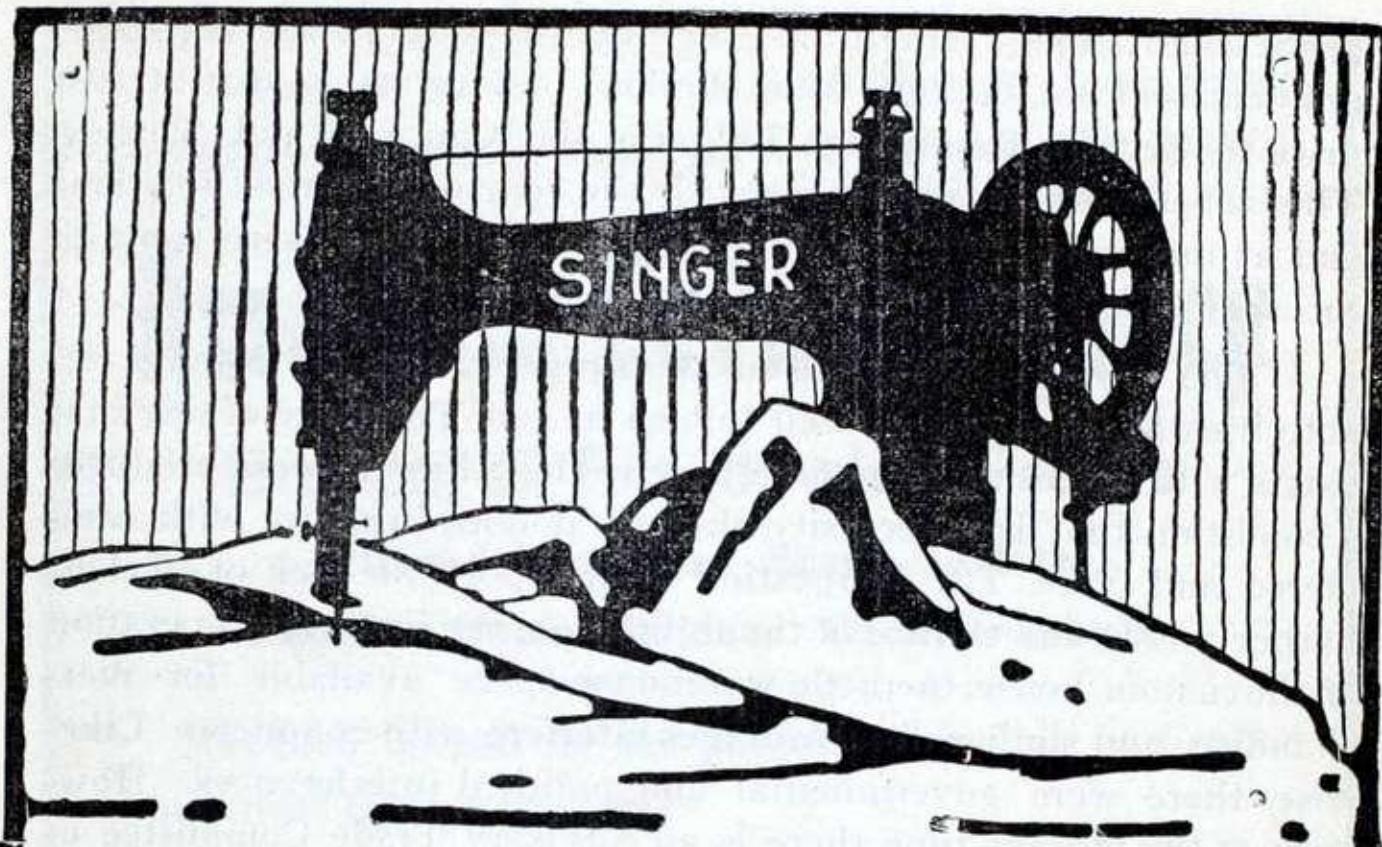
"To the President and members of the Chamber of Commerce and their friends:

"It was practically a year ago that your organization in Constantinople was good enough to welcome me here. It was a great pleasure to accept the cordial reception that you tendered me at that time. The past year has been an eventful one in the world's history. Unfortunately the peace that we then hoped would soon be made is not even now a reality.

"It was early in April that your Honorary President, Mr. Randal, returned and resumed most active assistance to your organization. It is needless for me to point out to you all that he has done for the American Chamber of Commerce for the Levant in the past, and is continuing to do. When I arrived just a year ago I found your President, Mr. Gunkel, keenly interested in reviving the work of your Chamber and you know how constantly he works in the interests of your organization.

"I desire to take this opportunity to tell you that personally and officially I take the greatest interest in the success of your organization. I want you to feel that the United States High Commission is ready to assist you in every way possible. All branches of this Commission, representing the State Department, the Army, the Navy, the Department of Commerce, the U. S. Shipping Board and the Financial Representative of our Peace Delegation, are all here to assist American interests. We want the American Chamber of Commerce to feel that it is included in this Commission. It is my desire that together we form a complete combination working for the best interests of America. At the same time that we work for American interests we should demonstrate to others that we are working on the basis of recognizing the equal rights of all other countries.

"You are all aware of the steps that have been taken to safeguard the interest of American commerce in the Near East. The first step made by our government was the maintenance in force of the Capitulations. Then in co-operation with the Allies, efforts were made to have the blockade raised, and a little over a month after I arrived the Peace Conference directed the resumption of commerce with the enemy countries in the Near East. This was a necessary measure to reduce the suffering of the mass of the people requiring the necessities of life; also the resumption of commerce not only helped these countries but the whole world in getting back to



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peace conditions—a condition everyone was longing for. Our Government sent out shipload after shipload of flour and sold it at cost price in Serbia, Roumania, Bulgaria, the Caucasus and Turkey. This relief work indirectly assisted the renewal of trade relations and at the same time the ships that brought flour were some of the very first to take away cargo.

"The physical difficulties in the way of efficient commercial activities at this port are well known to you. The state of war that exists with an armistice maintained by the Allied Powers produces a condition that is a necessity, though it does interfere with commerce and trade. The congestion of the port, the lack of efficient harbor police and control of the lighterage, the inefficient operation of the custom house, the little warehouse space available for merchandise, and similar disadvantages interfere with commerce. Likewise, there were governmental and political interferences. However, at the present time there is an Advisory Trade Committee of the Associated Governments (Great Britain, France, Italy and America) that investigates all questions affecting unrestricted commerce with this country and also with the Black Sea ports of Russia. This Committee makes recommendations to the High Commissioners of the Associated Governments. This Committee will be of great assistance to commerce under the present unsettled conditions in this part of the world.

"The recent advance of the Bolsheviks in Russia against the anti-Bolsheviks has almost paralyzed trade with Russia in the Black Sea. However, the conditions there look better at the present moment, so the prospects for renewed commerce with those ports seems brighter. Very recently Admiral N. A. McCully and his staff have proceeded to South Russia as special representative of the State Department, and consular officers are being stationed at the principal ports. These arrangements will provide for the protection of all American interests including commercial interests.

"I have been designated temporarily to represent the Shipping Board in the Near East, but in the very near future they will send out a permanent representative. A special representative is now here investigating all conditions and continually recommending measures for improvement. The Shipping Board is doing everything possible to establish lines of steamships for freight and passengers to this part of the world and it intends to obtain all the trade possible for our shipping.

"It is hoped that arrangements can be made very soon to have

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daily reports of exchange from the United States published in our "Radio Press".

"It seems to me that the American Chamber of Commerce for the Levant has at the present time a great opportunity to establish a great reputation. However, it is necessary to your success that you obtain the support of our Chambers of Commerce in the United States. They should realize that foreign trade in the greatest measure depends upon their support of the efforts of organizations like your Chamber of Commerce in the foreign countries.

"It seems to me that it is to the best interest of this part of the world to have close trade relations with the United States. I believe you realize that, as well as the advantages that will come to business men. I feel that your organization is entering a new year with renewed and greater energy and you will meet with great success.»

Mr. Eliot G. Mears was next introduced by the President. Mr. Mears came to the Orient as American Trade Commissioner; he was stationed first at Athens, and later appointed to Constantinople. He has been elected Honorary Vice President of the Chamber. We are to be congratulated on enjoying the privilege of his expert counsel.

The Address of Mr. Mears

"Mr. President, and Members of the American Chamber of Commerce for the Levant:—

"It is a real pleasure to be present at this annual meeting of the Chamber. I remember, when I made a flying trip from Athens and Smyrna last May, that your highly esteemed founder and honorary president, Consul-General Ravndal, thoughtfully made it possible for me to meet your directors in a body. As a result, a cablegram was sent to the Secretary of Commerce requesting my transfer to Constantinople. I feel convinced that this message was largely responsible for my presence here since last August. I wish also to take this opportunity for thanking the Chamber for the honor it has conferred upon me, and to assure you that I stand ready to do everything within my power to promote the best interests of the American Chamber of Commerce.

"Although Mr. Gunkel has announced that I am to give an address, my talk will be limited to a very few remarks.

"What is the future of American trade in the Levant? This is a question that I have been asked by many people. It is a subject

Bodossaki Athanassiadès

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of intense interest, one to which I have given considerable thought. While the answer is a matter of individual opinion, as far as I am concerned I feel both confident and optimistic. In fact, I do not see how a diametrically opposite view is possible. On one basis alone, namely, the position now occupied by the United States in world trade, I fail to discern why Turkey should be in another commercial world.

"The question of American foreign trade is startling. The following figures in round numbers suggest our big advance. In 1800, exports, \$19,000,000, imports, \$31,000,000; in 1850, exports, \$173,000,000, imports, \$134,000,000; in 1900, exports, \$1,370,000,000, imports, \$849,000,000; in 1913, exports, \$2,500,000,000, imports, \$1,813,000,000; in 1916, exports, \$4,000,000,000, imports, \$2,000,000,000, and in 1919, reckoning on the basis of the first six months, our exports were \$7,000,000,000, our imports, \$3,000,000,000. Our external trade has not been of a mushroom character.

"These figures will give you some conception of the foreign trade of the United States of America. A consistently large international commerce must signify both huge exports and huge imports. The Ottoman Empire, strange to say, is only just now being discovered by American business men. It is because of these two reasons—America's dominant trade position, and the recent interest of her bankers, shipping companies and merchants in the wealthy resources and important markets of the Levant—that the belief is warranted that the United States has come out here to stay. I should add, not only to stay, but also to take an increasingly important place in developing the natural resources of the country, in handling large construction projects, in investing dollars, and introducing, on a large scale, our labor-saving machinery so needed in a country always under-populated, and now this is a more serious factor than ever before.

"If the war has taught us anything, it is the importance of direct points of contact, of straight lines of communication. Likewise in trade, the immediate need is the establishment of further direct facilities for dealing with the United States. These commercial lines of communication—steamship lines, banks, credit, information and the like—have been emphasized by this Chamber since its inception. I am happy to state that our hopes will soon be realized, at least in part. These closer relations between Turkey and the United States must result in a mutual business stimulation which can be both fathered and furthered by the American Chamber of Commerce for the Levant.

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"In conclusion, I anticipate under normal conditions a far bigger Turco-American trade than has been effected to date. This evolution will be brought about naturally, not because of sentimental or political reasons, but because America can offer business advantages which Turkey cannot afford to decline".

President Gunkel expressed the hearty thanks of the Chamber for the eloquent and encouraging addresses, and his own thanks to the Chamber for the honor which had been conferred upon him by his reelection as presiding officer of the Chamber.

Mr. George Cartali also asked the privilege of thanking the Chamber in behalf of the newly-elected officers for this mark of confidence, and he assured the Chamber that personally he would do everything in his power to further the interests of the American Chamber of Commerce for the Levant.

The meeting adjourned at 5.15.

Among those present at the annual meeting were, Mr. A. Van H. Engert, Secretary of the American Legation at Teheran, Consul General Young, appointed to Odessa, Mr. C. C. Wardlow, of the United States Shipping Board, Charles Stephenson Smith, of the Associated Press, and Major Claflin Davis, of the American Red Cross.

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Le Cuir est un facteur important dans l'exportation américaine.

(“Levant American Commercial Review”)

La section des statistiques au Ministère du Commerce a publié un rapport qui démontre que l'exportation des peaux tannées et des cuirs américains s'est élevé à 126, 471, 264 dollars pour l'année fiscale se terminant au 30 Juin, 1919, ce qui est un record. Ce chiffre est trois fois plus grand que celui de 1914.

Le rapport ajoute, “Immédiatement après la déclaration de la guerre il y a eu une grande demande de cuirs, et il en est résulté une hausse assez considérable dans les prix. Les chiffres de l'année fiscale 1915 ont montré une augmentation de 28, 560, 247 dollars et à cette augmentation est venu s'ajouter en 1916 plus de 14, 844, 771 dollars et en 1917 le chiffre de 28, 515, 856 dollars a été atteint, mais les restrictions qui ont été mises en vigueur après la participation des Etats Unis dans la guerre, ont fait baisser le total des exportation à 59, 437, 390 dollars en 1918. Cependant l'année fiscale 1919 nous montre une augmentation de 67,033,874 ou 113 pour cent en sus de celle des années précédentes. Le tableau suivant démontre la part que chacune des industries du cuir a occupé en Juillet et Août dans cette augmentation.”

	Quantité	Juillet 1919
		Valeur
Courroies		\$ 1,202
Cuirs pour gants		3,219
Vernis.		549,211
Semelleslivres	10,744,059	3,430,482
Peaux—pieds carrés—		
Veaux	2,466,520	1,600,628
Chevreaux	6,939,973	3,983,966
Déchets et résidus	4,482,494	905,070
Autres peaux.	516,575	560,846
Tous autres cuirs		497,493
Total à l'Angleterre.		\$ 11,582,117
Total aux autres pays		» 20,035,965

	pour 8 mois	
	Valeur	Août 1919
Courroies	\$19,790	\$198,068
Cuirs pour gants	278	10,198
Vernis.	668,454	2,478,667
Semelleslivres 11, 348, 876	4,068,462	16,483,208

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Peaux—pieds carrés			
Veaux	2,785,760.....	1,948,303	8,238,287
Chevreaux	5,751,205.....	3,164,010	16,324,545
Déchets	361,345.....	762,614	4,732,551
Autres peaux	434,658.....	1,013,418	5,629,117
Autres cuirs	448,275		3,584,757
Total à l'Angleterre.....	\$12,093,604		\$57,679,389
Total aux autres pays	\$23,544,771		\$139,686,475

De tout temps l'Angleterre a été un grand acheteur de peaux et de cuirs américains, mais depuis la cessation des hostilités il y a eu une grande augmentation dans les quantités et surtout dans la valeur des cuirs expédiés de l'Amérique en Angleterre.

L'Angleterre s'est assuré ces grands stocks de matières premières bien avant la mise en vigueur au 1 Septembre, 1919, du décret interdisant l'importation des bottines et des souliers manufacturés. D'après des statistiques officielles il est démontré que les achats de l'Angleterre en Juin se sont élevés à 17, 835, 808 dollars ou 58 pour cent de l'exportation totale, de l'Amérique aux autres différents pays, et en Juillet ce chiffre à 11, 532, 117 ou 58 pour cent de l'exportation totale et en Août à 12, 093, 604 dollars ou 51 pour cent. Pour la période de huit mois se terminant au 31 Août, 1919 le chiffre énorme de 57, 679, 398 dollars ou 41 pour cent de l'exportation de tous les cuirs des Etats Unis exportés pendant cette période.

The Merchant Marine of Turkey.

(*Translation from «Revue Commerciale d'Orient».*)

«Soon after the proclamation of the Constitutional regime in Turkey in 1908, the government made an effort officially to develop the merchant marine, and to strengthen the naval forces of the country. A certain number of boats were purchased, but the Great War did not permit the government to complete the work that it had commenced.

«At the beginning of the war it was proposed to nationalize the commercial marine of Turkey, and to this end societies were formed, which, however, were unable to procure sufficient financial backing.

«At the declaration of war in October, 1914, the Ottoman government requisitioned all the boats flying the Ottoman flag, and placed these boats at the disposal of the administration of the Seiri-Sefain Co. which had the exclusive right to their exploitation. The boats had belonged to the companies, «Ittihat Seri-Sefain, Panteli

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Bros, Gumushian, and others. The following table shows the respective losses of these companies during the war:

Company	No. of vessels Above 1,000 tons	No. of vessels Under 1,000 tons	Total Tonnage
Seïri Sefäin	12	16	36,968
Hilal	—	6	2,846
Gumushian	2	2	4,523
Ittihat Seri-Sefäin	—	2	1,940
Shirket-Hairie	—	13	2,276
Private firms	—	29	9,855
Individuals	—	34 (33-85 tons)	1,838
Tugs	—	25	1,200
Motor boats	—	23	2,070
Lighters & sail boats	—	153	4,590
GRAND TOTAL	—	—	68,100

«Two German boats, the «Soulh» (Ex Corcovado), 8,000 tons, and the «Ismir» (Ex Egina), 2,000, said to have been bought by the Seïri-Sefäin company before the armistice, have been requisitioned by the Entente Powers. All the German, Austrian, and Bulgarian boats, that were in Turkish ports at the signing of the armistice, have been requisitioned by the Entente. A Turkish commission has been formed to secure the restitution of the vessels of the Entente Powers that were requisitioned by Turkey during the war.

«The total tonnage in the service of the Seïri-Sefäin Co. at present amounts to 26,138 tons. Besides this, the company owns some small passenger boats which serve the lines from the Marmora islands and Kadi-Keuy to Galata (Constantinople).

«Comparison of the figures above shows that the losses of the Seïri-Sefäin Company exceed the tonnage which remains. It is evident then that the Company will need a very large capital and many years in order to make good its losses. The administration is using every effort now to procure the new tonnage. But, first of all, it needs reorganization. With this aim, the administration proposes to entrust this work to foreign specialists. During the war the Seïri-Sefäin was under the Military Commissary of the General Headquarters. After the armistice this administration was put under the Ministry of Marine, but up to the present there has been no attempt to introduce reform into its service and its administrative system.

«The vessels of the Shirket-Hairie register between one hundred and three hundred tons each; they are used in passenger service only, on the suburban lines out of Constantinople. During the war the company lost more than half its boats; it intends to procure new tonnage, but, on account of the political situation, has not been able to realize its plans. At the outbreak of the war three modern

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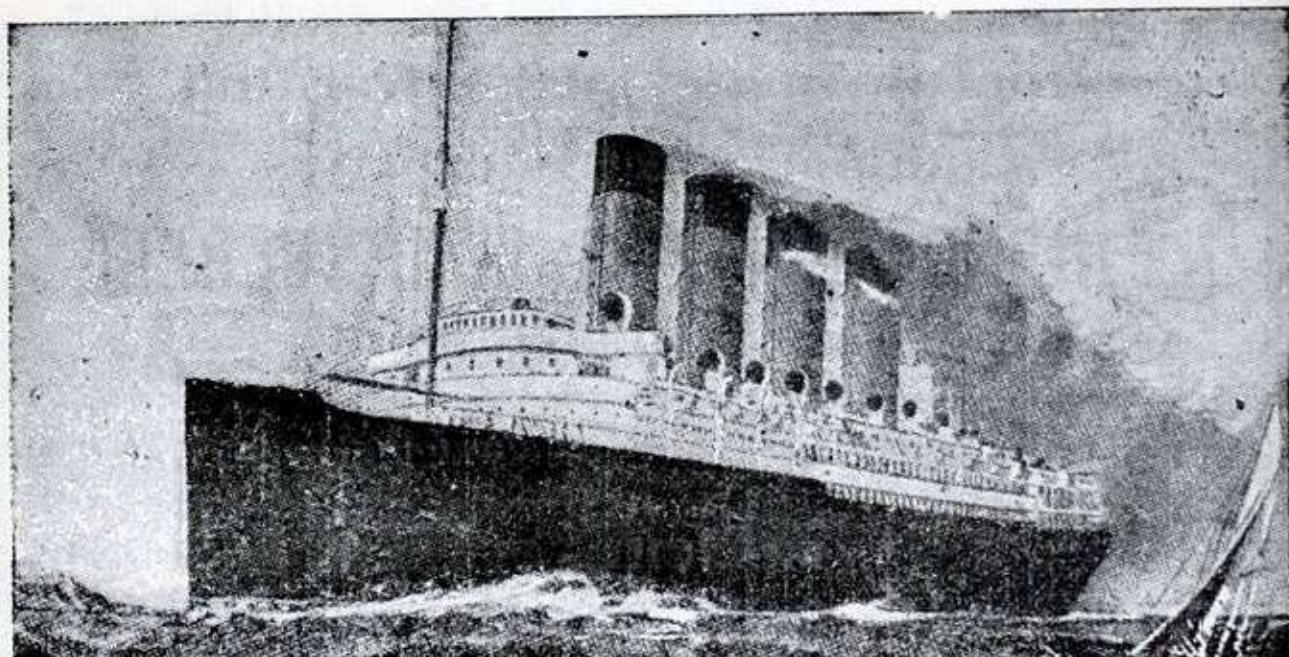
Rich STORE OF ORIENTAL CARPETS, at the head-office, Galata.

passenger suburban boats were being built for the company in England, and an attempt is being made to secure them now.

«The total gross tonnage, which still exists and which can be used only in coastwise commerce in waters of Turkey, is about 50,000 tons, small vessels, sailing boats, and lighters included.

«The government has reimbursed the proprietors for the loss of the greater number of the vessels that were requisitioned and sunk during the war. It plans to accord to private firms and individuals the salvage of certain boats, where salvage is possible, and these vessels will then become its own property».

Certain of the old firms interested in steam navigation are reviving and new ones will enter competition. The replacement of losses and the larger demands even of coastwise traffic under new conditions in the Near East cannot be provided for in the dockyards of Turkey, and the country must look largely to the west for its ships. As is shown in another article in this number of the *Review*, transportation facilities, both steamboat and streetcar, in and about Constantinople, are at the lowest ebb. The suburban boats of the Shirket-Haire and others render about one-third the service of normal times, and their sole recourse for an urgent need is purchase abroad.



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G R E E C E

Greek commerce has shown a healthy growth recently and ships with cargoes and passengers are arriving at Greek ports from the United States, Italy, Belgium, Holland, Germany and elsewhere. A large number of Canadian motor cars is expected in Greece. They will be used as public conveyances in the streets of Athens, Piraeus and Saloniciki.

The introduction of American agricultural machinery into Greece six years ago has resulted in a modest but progressive trade. At present there is a demand for tractors, threshers, harrows, plows, grain binders, horse cultivators and other implements. A large percentage of the machinery now in use is of American make.

The French Chamber of Commerce in Greece reported that there is a good demand in the country for machinery and material to be used in the footwear trade; for a medium-priced motor car; for agricultural tractors; gasoline engines from 10 to 200 h. p.; steam engines for steam tractors, adaptable for lignite; iron shutters for shop windows, chemical products and drugs, and almost every kind of food products.

American Samples for Greece

In a report of Trade Commissioner Eliot G. Mears from Athens he says:

A Greek importer in a recent conversation complained of the difficulty of securing samples of American goods from American manufacturers. He considers that catalogues alone are of slight value, and that it is absolutely necessary, especially in the case of products not now on the market, to show actual samples of the goods. The natural attitude of the Greek merchant is one of extreme

caution. In looking over a catalogue, usually in a language that he does not understand perfectly, and written for dealers familiar with American methods, he can not feel sufficiently secure to place an order without further investigation. In many cases the products for which there seems to be a real need prove to be unsalable because they lack slight changes necessary in order to meet the conditions of the local market. The general experience is that purchasing from catalogues is very risky business.

In order to promote the sale of American goods other than staples there is perhaps no greater need at present than for an organization equipped to handle and display American products and to deal directly with the foreign buyers. In this way the long delays incident to securing catalogues, samples and quotations would be avoided, and there would be an opportunity to promote sales in a direct and definite manner.

It must be remembered that, except for a few lines, American goods are practically unknown. The merchants are willing to meet the manufacturers halfway and the trade is open to them, but the importers demand, naturally, that they have more information concerning the adaptability of the products than can be gained from pictures and price quotations.

To familiarize the merchants in the Near East with the products of their industries, the British have planned a number of formal expositions for this region. The first was held at Athens in the fall of 1919.

The value of expositions of this kind in comparison with more direct sales methods is somewhat doubtful. It is certain, however, that they are better than nothing at all. In the opinion of one importer, the best

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method to introduce American goods in the markets of the Near East would be to establish a permanent sales office for various lines of goods. In this way the advantage of an exposition and of direct selling could be combined. At present no such organization exists, and what business there is is handled by importers of comparatively small special lines and by commission agents. The commission agents complain that in many cases they are unable to secure samples and that little is done for them.

TURKEY

Production of Olive Oil,—Sesame Used for Sweetmeat,—Cotton-seed Oil Industry.

(*Report of Research Division — Bureau of Foreign and Domestic Commerce*)

The oil industries of Turkey are the most important economically, and some of their products are exported. Oil being a typical intermediate product, the industry is naturally localized in places where the raw materials are abundant. Olive oil is produced chiefly in three well-defined regions: on the south coast of the Sea of Marmora (Gulf of Ismid, Mudania); on the west coast of Asia Minor from the Gulf of Edremid to a point south of Smyrna; and in the vilayet or district of Beirut in Syria. There are no less than 68 oil factories on the Gulf of Edremid alone, although most of them are rather primitive establishments, with but one to five open hydraulic presses each. In addition, there are in that region 79 small oil mills without mechanical power, each with one or two screw presses. In the Casa of Mudania, where olives are grown chiefly for food and only the windfalls are pressed for oil, there were still 35 oil mills three years ago (now only 29), besides 3 factories with hydraulic presses in Mudania and vicinity. Syria, ac-

cording to Ruppin's estimates, possesses between 600 and 800 presses, and employs between 6,000 and 10,000 persons in the oil industry. The oil produced is generally of one sort as to quality and is comparatively of little value, owing to the poor methods of harvesting and warehousing the olives; the Syrian oil, in particular, can hardly be used for any other purpose than soap making. The larger factories produce oil of different grades.

The pressed cakes are simply burnt, as a rule; only a small part is used for a second time for the extraction of oil with bisulphide of carbon, and yet the extracting mills obtain a part of their raw materials from abroad. This un-economic policy is the direct result of the wretched transportation conditions in Turkey. There are 10 modern mills for the extraction of oil in Turkey, 5 on the west coast and 5 in Syria. At present, however, none of them is in operation. The production of olive oil in Turkey aggregates between 70,000 and 80,000 tons, according to official statistics, and the exports are about 7,000 tons a year.

Sesame is second in importance among the oil seeds and fruits, but it is hardly ever pressed for oil. It is in part consumed directly, and in part crushed in primitive mills to a pulp from which a sweetmeat called "helva" is prepared. There are only two sesamun oil mills in Turkey, one in Constantinople where sesamun and linseed oils are pressed for soap making, and the other in Smyrna, where both oil and sweetmeat are manufactured. The official statistics of agriculture show a production of 45,000 tons of sesame and only 800 tons of sesamun oil.

As late as 1914 Turkey imported more than 8,000 tons of cottonseed oil. It can be expected, however, that before long Turkey will produce cottonseed oil in sufficient quantities at home. There are two modern oil mills in the important

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cotton-growing district of Adana-Mersina, and two others in Smyrna. One of the latter, originally an American enterprise, has a productive capacity of 2,800 tons of oil. It was sold to an Hungarian. The Hungarians had taken considerable interest in Turkish industrial opportunities, and the Turks gave them preference over others owing to the racial relationship.

Flax, poppy, and hemp are largely grown in Turkey, but the seeds are hardly ever pressed for oil. As nearly 900 tons of linseed oil are imported annually, the manufacture of linseed oil ought to prove profitable.

American Activity in Turkey

(*The "Vakit" — Turkish newspaper*)

"The Americans are planning to establish in America a "Levant House". This will have the character of a club, where those who are interested in the

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economic, commercial, or social conditions in Turkey may meet to discuss such affairs. This "House" will serve as the clearing house for business between the East and the West. The secretary of the institution will have at his disposal all the information concerning the fluctuation of the exchange in the Orient, and the market. The American Chamber of Commerce for the Levant at Constantinople will furnish the details upon the trade situation in the Levant, and will publish the reports of the secretary of the "Levant House" in the bulletin called, "Orient".

"The "Vakit" would be glad to have a House serving such a purpose established at Constantinople.

"The group of Americans, who are interested in Turkey, has decided to undertake also a direct steamship service between Turkey and America. In the spring an American economic commission will come to Constantinople.

"At present there are here two Amer-

ican experts who have undertaken to make an exhaustive survey of Turkey, Mr. Cumberland and Mr. Mears. The latter is American Trade Commissioner for Levant".

CYPRUS

The lace and embroidery industry of Lefkara and Larnaca is urgently in need of large quantities of thread and linens.

There is a good market for chemical manure (chiefly for potato culture), alambic for distilling essence of rose, machinery for decorticating purposes, especially in connection with the castor-oil industry, in view of the great success of the first experiments with the plant. The Cypriots being inveterate smokers of cigarettes there is an almost unlimited demand for cheap cigarette-holders in wood, celluloid, or cardboard, particularly if decorated with the Greek colors and emblems.

There is a large demand also for mowing machines, olive-oil presses, tractors, ploughs, sowing machines, harrows, and other agricultural implements.

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PALESTINE
Economic Opportunities
("The Near East").

Owing to the yet unsettled political situation in Palestine, and the uncertainty as regards its future status, there is natural abstention from business on a large scale in Palestine.

However, the returning Arabs and Jews in their many thousands are bringing new life and activity, and trade and commerce will see a fully expected development throughout the land. The port of Haifa is to be the largest along the whole coast, and will become the key to south-west Mesopotamia and Syria. Jerusalem is to be entirely rebuilt—except, of course, as to the Holy places—and supplied with tramways and electric light, and the same applies to Jaffa, where the lighting is expected to be installed already this winter, starting from Tel-Awiw, the Jewish administrators obtaining the estimates and planning the distribution. All these projects will give work to thousands of people, whose domestic requirements will stimulate local trade.

As mentioned above, trade returns are for the moment not very brilliant, but they show encouraging prospects. In the last three months oranges, durra, sesame oil, wine, and soap were exported to the value of \$460,000; whilst the imports for the same period amounted to \$4,300,000, and included linen, stuffs, rice, sugar, tobacco, medicines, petroleum, matches, paper, and dyes. A growing demand will shortly set in for building materials, furniture, glass, china, chemicals, food, and preserves. Cheap goods and easy terms are determining factors for business, as Orientals are accustomed to from 30 to 180 days' credit, although goods

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Great attention is being paid to Syria by traders in the United States, and a regular monthly direct service has been instituted from North America to Beyrouth and all Syrian ports by the "Independent Steamship Corporation", whose first boat, the Bayhead, of 6,000 tons, took American manufactures and products to Palestine and brought back Syrian goods.

The principal competitors in the Palestinian markets are now British, American, Spanish, and Italian firms. Italy is making very considerable efforts and the Banco di Roma is establishing branches at Damascus, Aleppo, Alexandria, Beyrouth, Haifa, and Jaffa, as well as all over Asia Minor.

Immediate Needs of Bulgaria

That on signing the peace treaty Bulgaria's indebtedness to France will probably exceed one billion francs, and that the only way of helping her to pay her debts and restoring her to a normal economic condition would be to intensify production, is the resume of a second article in the "France-Europe Orientale" on the economic situation of Bulgaria, written by Professor Athanase Jaranoff of the University of Sofia.

Bulgaria is a new country, and consequently capable of realising rapid development. More than three-fourths of her population are engaged in agriculture, but as the methods employed are very primitive and the means at the laborer's command very scant, the Bulgarian soil yields only half of what it might give. The following table shows the average yield per hectare, before the Balkan wars : - wheat, 10,0 metric quintals,

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rye, 9.0 ; meslin 10.5 ; barley 9.0 ; maize, 10.0 ; rice, 13.0 ; beetroot, 170, 6 ; oats, 7.0 metric quintals.

This proves that the Bulgarian production is about half of what most western countries have succeeded in obtaining on a less fertile soil. Prof. Jaranoff states that in order to obtain a larger yield, it is necessary to equip the cultivators, who actually possess on an average only one pair of oxen and one wooden plough, with better facilities. In 1912, Bulgaria had only 7,776 reaping machines, 1,167 sowers, 1,112 threshing machines and 91,386 sorters, winnowing machines and others. One result is that twice more seeds are thrown than are necessary ; and, owing to bad distribution, only a half crop is obtained.

Besides the loss of men and beasts of burden Bulgaria has undergone during the war, she lost the largest part of her small stock of modern implements which were in Dobroudja,

former Bulgarian territory, now ceded to Roumania. Owing to this combined loss, the productive power of the Bulgarian people has suffered materially. A fertile soil and an industrious population still remain, so that now the chief thing necessary to improve this country's production is modern machinery which will replace men, beasts of burden, and wooden ploughs, by motor power and iron ploughs.

The Agricultural Bank of Bulgaria is now working for this end. Though this institution has a capital of 75,000,000 francs, it actually is in a difficult financial position on account of the low exchange rate of the Bulgarian francs. It is believed that a long-term credit granted to this organization would be the best means of enabling it to make large purchases abroad of agricultural machinery, which will be sold or rented to the population.

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The general opinion is that this credit will be granted by France, because this step will guarantee the French bearers of Bulgarian notes against all danger of bankruptcy of the Bulgarian state. Professor Jarantoff adds that a fresh loan should be attractive because the Agricultural Bank is a credit institute of the best kind and itself owns large areas of arable lands.

L'aide économique des Etats Unis à l'Europe.

Le Congrès des manufacturiers et exportateurs, qui a tenu ses sessions à Atlantic City en Amérique, a constitué une préface très importante aux travaux de la conférence internationale du commerce. M. Redfield, secrétaire d'Etat du commerce, a prononcé un discours, au cours duquel il s'est déclaré partisan convaincu de l'assistance à prêter à l'Europe et à la France en particulier.

La question des crédits à accorder à l'Europe a été l'objet d'un examen approfondi. Sans prendre définitivement parti à cet égard le congrès a émis un certain nombre de vœux dont voici les plus caractéristique :

1^o Aide à apporter aux efforts des patriotes russes et reprise du commerce avec la Russie; 2^o reprise du commerce avec les puissances centrales mais sous la réserve que le principal effort se portera sur les pays alliés; 3^o ratification sans délai du traité de paix; 4^o réforme du service diplomatique et consulaire; 5^o l'Amérique devra coopérer à la reconstitution de l'Europe en répondant aux besoins immédiates, tout en évitant d'augmenter, par des exportations excessives, les difficultés des Etats à change défavorable; 6^o encouragement des importations de provenance européenne et recherche des moyens susceptibles de stabiliser les changes.

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Corporation to develop Central European Trade

Constantinople the Center of East Europe-American Trade

The Central European Corporation has been created in New York in order to develop American business interests in the New Europe, which lies east of the German frontier, and includes Poland, Czecho-Slovakia, Jugoslavia and eventually Russia and Siberia.

Cornelius H. Tuszynski, vice president of the Corporation, left for Poland on December 10 on the steamer Imperator to develop both the exportation of American goods to Poland and the importation to the United States of staple products.

E. E. Pratt, chairman of the board of directors, was formerly Chief of the Bureau of Foreign and Domestic Commerce, and E. C. Porter, execu-

tive secretary of the American-Russian and American-Rumanian Chambers of Commerce, recently joined the organization as its executive manager. The treasurer, Leonard Lorentowicz, is president of L. Lawrence & Co., and among its other officers are P. K. Bender, a Russian, now in Constantinople, and G. E. Klodnicki, a Russian, who came to this country as representative of one of the Russian purchasing commissions.

The corporation has received dispatches from its vice president in Constantinople indicating an accumulation in Constantinople of considerable quantities of raw materials and articles needed in the United States, but Greek and Armenian traders have been securing control of large quantities, and Constantinople is rapidly becoming the center for the accumulation of such staple articles.

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Advices from the Warsaw office indicate that conditions are becoming more normal, and that the work of the American Relief Administration, which already has furnished Poland with \$57,000,000 worth of supplies, is proving effective.

Vente des bateaux en Amérique

(*Guaranty Trust Co., N. Y.*)

Le « United States Shipping Board » a annoncé le 2 Janvier que trente bateaux passagers ayant appartenu autrefois à l'ennemi, et sequestrés par les Etats-Unis lors de son entrée en guerre, seront offerts pour la vente, avec la condition que les acheteurs seront Américains et que les bateaux seront utilisés sur les lignes qui seront désignées par le « Shipping Board », et qu'ils navigueront sous pavillon Américain.

A propos de la dite offre, le président John Barton Payne du « Shipping

Board » a annoncé que c'était l'intention du Conseil de désinteresser le plutôt possible le Gouvernement des affaires maritimes commerciales en vendant aux intérêts privés tous les bateaux de passagers, ou les bateaux marchands, y inclus le tonnage ayant appartenu à l'ennemi, à moins que le Congrès ne mette obstacle à ce programme. Des démarches, ayant pour but la vente des autres bateaux déjà terminés ou en construction dans les chantiers navals Américains, seront faites sous peu afin de stimuler la vente aux intérêts privés. L'appel du 2 janvier pour l'adjudication était restreint aux bateaux ayant appartenu à l'ennemi afin d'en disposer si possible maintenant. L'association des propriétaires des bateaux américains a voté une résolution, demandant au Congrès de permettre la vente des bateaux d'un tonnage en dessous de 6000 tonnes, soit aux Américains soit aux Etrangers.

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EN AMERIQUE

La loi de la Finance pour l'Export

Le Président Wilson a signé le projet de "Loi de Edge", qui doit faciliter l'organisation des corporations pour la finance étrangère afin de pouvoir s'engager dans les opérations d'affaires avec l'étranger. Il est à espérer que la susdite organisation dont la pareille est inconnue jusqu'ici dans les entreprises bancaires américaines, fera révolution dans les affaires américaines en pays étrangers.

Par ces méthodes, des crédits à longs termes seront possibles et la production dans les Etats Unis d'Amérique reprendra à nouveau son activité pour faire face aux demandes mondiales. Ce projet de loi rendra possible distribution des produits américains avec crédit aux sujets des nations étrangères et procurera de l'argent pour la paye des ouvriers, ainsi que pour l'achat des matières premières pour les exportateurs manufacturiers.

Les conditions de la nouvelle loi donnent une large latitude aux corporations organisées sous ses règlement. Sous la loi de la "Federal Reserve" les banques nationales ne sont pas autorisées à réescompter des traites à longs termes. "La loi de Edge" autorise les firmes organisées sous son contrôle à accepter les traites à long termes, et au lieu de les réescompter, de les utiliser collatéralement.

La susdite loi élargit aussi l'application de "la Webb-Pomereue Act", qui permet toute combinaison pour l'exportation qui est défendue par les lois des contre-trust américains.

La "Federal Reserve Board" publiera sous peu les règlements sous lesquelles les corporations préposées s'organiseront et commenceront à travailler. On espère qu'un grand nombre de corporations seront sous peu annoncées comme organisées pour l'export du cotton, du fer, de l'acier, des céréales, etc. ainsi que les conserves de viande.

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Importation de Soie en Amérique.

Les Américains achètent des articles de soie manufacturés pour un milliard de dollars par an. Jamais dans l'histoire de l'industrie de la soie américaine les fabricants ont été obligés de payer un prix si élevé pour la soie brute importée; cependant les dits fabricants ont importé

en Amérique plus de soie que pendant n'importe quelle autre période.

La valeur de la soie brute importée en Amérique en 1919 est, d'après une estimation de la National City Bank de New York, d'un excédent de 300 millions de dollars, contre 180 millions en 1918, de 156 millions en 1917 et de 120 millions en 1916, cette dernière étant la première qui a dépassée les 100 millions. Ces chiffres représentent seulement la «soie brute» provenant des «cocons», et n'incluent pas la valeur de «déchets de soie» ou frissons qui atteint à peu près 12 millions de dollars. La quantité importée, même à un si haut prix, est plus grande que pendant les dernières années. Le prix pour la soie brute importée est le plus grand que jamais, variant entre \$ 8.42 par livre pour Octobre contre \$ 3.09 par livre en 1915.

Ce grand record de la soie brute importé, ainsi que les records de

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prix, veulent dire probablement que les rendements des manufactures de soie en Amérique en 1919, seront approximativement les trois quarts d'un milliard de dollars de valeur à la fabrique même, contre un quart de million de dollars en 1916. La comparaison des chiffres officiels d'imports de soie brute en Amérique dans chaque décade, avec le record de la décennie des soies manufacturées exportées durant ces années là, montrent que la valeur des articles manufacturés en 1914 et 1919 était, dans chacun des cas, de deux et demie fois autant que la valeur de soie brute importée. Avec les hauts prix actuels de main d'œuvre et d'autres nécessités de manufacture, il paraît bien probable que la relation de la soie brute utilisée pour confection par les fabriques, ne différera pas radicalement de celles de 1914 et 1909 et que

par conséquent l'évaluation des manufacturiers sur l'exports en 1919 sera à peu près de deux et demie fois autant que la soie brute importée, à peu près \$ 750 millions. On peut additionner à ce qui précède, que l'import d'articles de soie manufacturés d'autres pays s'élèvent à \$ 50 millions, cependant contre ce chiffre, l'Amérique exporta près de \$ 25 millions des produits de soie de leur propres fabriques.

Si même on ajoute une avance raisonnable pour le prix que le consommateur paye, plus que l'évaluation des manufacturiers, il semble bien apparaître que le peuple des Etats Unis d'Amérique ont payé au magasin de vente durant l'année écoulée un montant dépassant le milliard de dollar pour des articles de soie manufacturés.

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	May	July	November	
Casings shp	\$ 23,282	\$ 56,352	\$ 70,006	\$ 149,630
Carpets & Rugs.....	58,000	109,406	314,239	481,645
Furs, raw.....	142,501	57,026	56,879	256,406
Figs.....	—	—	2,719	2,719
Gum Arabic.....	—	—	1,120	1,120
Gum Tragacanth.....	46,208	162,025	152,743	360,976
Hazel nuts	576	186,110	353,725	540,411
Hazelnut kernels.....	—	—	122,158	122,158
Hog bristles.....	—	—	96,133	96,133
Licorice	24,640	3,312	—	27,952
Mohair	70,000	489,594	162,211	721,706
Opium	927,926	284,162	395,963	1,308,051
Rose oil	35,425	59,843	56,880	152,148
Silk	8,576	—	—	8,576
Skins, raw.....	50,711	745,089	706,091	1,496,041
Tobacco	262,000	170,794	54,983	487,777
Walnuts	—	—	5,900	5,900
Wool.....	—	620,152	234,562	815,724
Various goods	—	6,202	10,460	16,662
TOTAL	\$1,349,845	\$2,950,131	\$2,910,153	\$7,210,126

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Affaires Commerciales de Novembre en Amérique

(Guaranty Trust Co., N. Y.)

D'après les statistiques du Bureau de Commerce pour l'Etranger et National, les chiffres exceptionnels d'exportations et d'importations pour le mois de Novembre n'ont été surpassés qu'une seule fois dans l'histoire de l'Amérique.

La valeur des exportations pour Novembre, 1919, était de \$741.000.000 contre \$632.000.000 pour le mois d'Octobre et de \$522.000.000 pour Novembre, 1918.

Pour les onze mois jusqu'au mois de Novembre la valeur totale des exportations était de \$7.242.000.000 contre \$5.583.000.000 pour la même période en 1918. Les importations en Novembre ont atteints le chiffre de \$429.000.000 contre \$402.000.000 en Octobre, 1919 et de \$251.000.000 en Novembre, 1918. Pour les onze mois de 1919 les importations étaient de \$3.528.000.000 en comparaison avec \$2.820.000.000 des onze mois de 1918.

Comme les affaires avec l'étranger ont continué en Décembre avec la même rigueur qu'en Novembre, les

importations pour toute l'année s'approcheront à une valeur, au moins de \$4.000.000.000 et les exportations à \$8.000.000.000. L'excédent des exportations en Novembre s'élèveront à \$312.000.000 et pour les onze mois à \$3.714.000.000, à peu près \$1.000.000 en plus que dans les onze mois de 1918.

Armenian Agricultural School

The Armenian Agricultural Society was founded in February, 1919. With the help of the National Relief Commission it has established an agricultural school at Armash, Asia Minor, about 60 miles from Constantinople, to train farmers for a free Armenia. A two years' course is given under three professors and three instructors. There are two hundred students, orphans above the age of 14. About £10,000 have already been spent in equipment for the school. The Commission is anxious to place the institution under American auspices. It has put the forces of the school at the disposal of Colonel Haskell, the American Commissioner appointed by the Allied Council for the eastern provinces of Turkey.

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L'Art De Spécialiser

("The Export Recorder")

Comme Quoi en Amérique la Production de la Chaussure et la Fabrication des Cuires Sont Maintenant Organisées en vue du Succès des Deux Industries.

Un acheteur de l'étranger passe des commandes pour chaussures chez un fabricant américain. Il va de soi que s'il veut des chaussures pour dames, sa commande ira à une maison faisant une spécialité de cet article. De même pour les chaussures pour hommes et pour enfants. Le fabricant américain est un spécialiste. Il ne fait qu'une sorte de chaussures dans une même fabrique et non pas tous les articles pour hommes, femmes et enfants dans une même entreprise. Certains fabricants s'occupent, il est vrai, de ces trois fabrications, mais dans trois usines différentes.

Grâce à ce système de spécialisation, le fabricant américain se croit capable de fabriquer les meilleures chaussures. L'acheteur de l'étranger qui se tient au courant de cette pratique américaine comprend qu'il est avantageux pour lui de donner ses commandes à une maison faisant une spécialité des chaussures dont il a besoin. En allant aux renseignements, il verra que le système américain de spécialisation tend à une production économique d'une part, et à une produit de première qualité d'autre part.

Supposé que l'acheteur désire des chaussures cousu-trépointe, de première qualité, pour dames. Sa commande va à un fabricant faisant une spécialité de chaussures de première qualité pour dames. Si ce fabricant est établi à Lynn, où l'on fait une spécialité de ces chaussures, le fabricant, sur réception de la commande, demande à son formier les formes qu'il lui faudra pour monter les chaussures. Ce formier s'oc-

cupe spécialement de la production des formes de première qualité pour le cousu-trépointe.

Sa fabrique est spécialement outillée pour la production de telles formes, ses ouvriers sont habiles et expérimentés. Grâce à cette spécialisation, il obtient une production à la fois économique et excellente.

En raison des ces mesures très exactes des formes, aussi bien que de la grande variété de pointures et de largeurs, ce formier peut fournir au fabricant des formes qui seront une reproduction exacte du pied à chausser, de sorte que l'acheteur de l'étranger pourra obtenir la série complète des pointures, demi-pointures, et toutes les largeurs. Le fabricant américain, soucieux de développer son commerce d'exportation, reconnaît l'importance de fournir à ses clients de l'étranger des chaussures d'un chausson irréprochable.

Le fabricant américain, ayant reçu une commande d'un acheteur de l'étranger pour une chaussure cousu-trépointe, de première qualité s'adresse maintenant au patronnier faisant une spécialité des patrons pour les chaussures demandées. Celui-ci possède l'outillage qu'il faut pour la confection de ses patrons et il emploie des ouvriers habiles et expérimentés. Il en résulte une production économique et de première qualité. Les patrons, qu'il fait, correspondent à la forme aussi bien qu'au genre demandé par l'acheteur, ce qui est de la plus haute importance.

Après s'être procuré les formes et patrons exigés par la commande de l'acheteur d'outremer, le fabricant américain achète son cuir à dessus. Il va chez le marchand qui peut lui fournir les diverses qualités de cuir à semelle et à dessus convenant spécialement aux chaussures cousu-trépointe, première qualité pour dames. Il n'achète pas le cuir en tas, à cause des multiples qualités qu'il représente. Il

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n'achète qu'une qualité, celle que spécifie la commande de son client de l'étranger. Il se trouve ainsi en possession d'une marchandise tout à la fois économique et de première qualité, tout juste le cuir qu'il lui faut pour les chaussures à fabriquer.

De son côté, le tanneur américain est incapable de spécialiser autant que le fabricant de chaussures puisque la qualité de sa matière première varie beaucoup. Néanmoins, il va aussi loin qu'il le peut sous ce rapport. Un tanneur fera une spécialité du chevreau, un autre, du veau, un autre, la basane, un autre la vachette, un autre le verni. De même, la spécialité d'un autre tanneur sera le cuir à semelles tannage végétal, un autre le cuir à semelles tannage mixte. Ces tanneurs achètent la qualité de peau propre au cuir qu'ils désirent fabriquer. Mais cette qualité varie toujours beaucoup par la force des choses. Chaque tannerie est utilisée pour la fabrication de sa spécialité de cuir et les ouvriers savent exactement comment traiter les peaux qu'on leur présente.

Le fabricant de chaussures, ci-haut mentionné, va chez un tanneur faisant une spécialité du chevreau de première qualité, si les chaussures doivent être faites avec un tel cuir. Dans cette maison, les peaux sont loties par qualités et couleurs. Le tanneur indique au fabricant de chaussures exactement les qualités demandées par la commande et ce dernier choisit les peaux qui conviendront le mieux à la fabrication des chaussures désirées. Il n'achète que le cuir convenant à la fabrication de l'article demandé et n'a pas à se soucier d'acheter le cuir dont il n'a pas besoin. Il économise ainsi du temps et de l'argent en fabriquant ses chaussures d'après les recommandations de l'acheteur de l'étranger.

Le fabricant de chaussures va ensuite chercher des semelles chez celui qui fait une spécialité de cet article,

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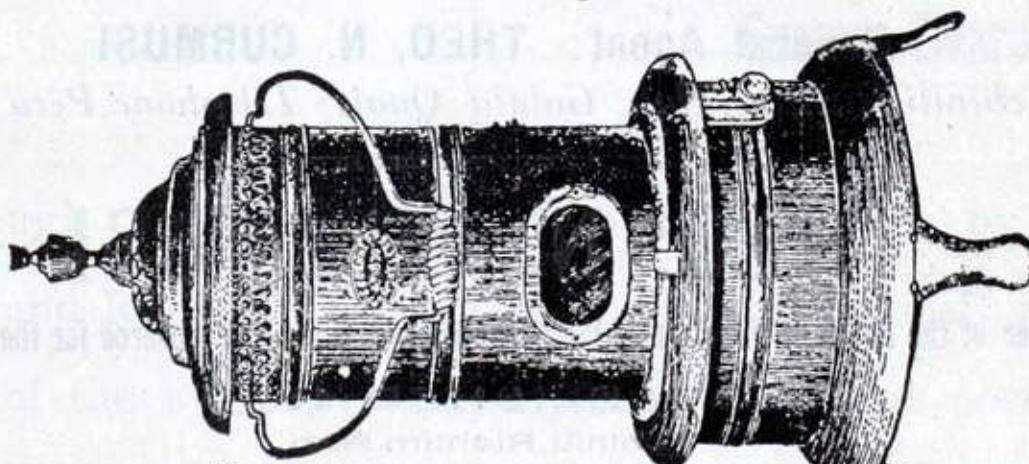
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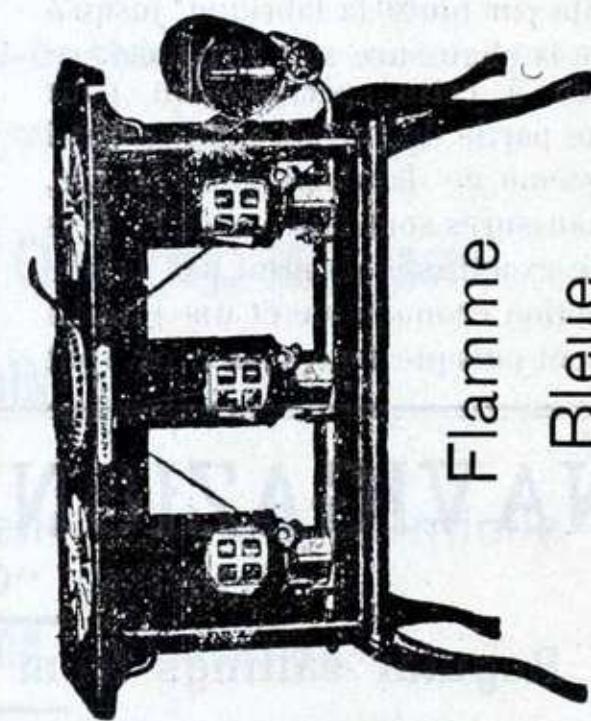
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achète ses talons, contreforts, bouts durs, bonbouts, encres, couleurs et cirages et autres fournitures de la même manière.

Ces divers articles (formes, patrons et fournitures) sont assemblés dans la fabrique et il commence la fabrication.

Le cuir à dessus est coupé par des coupeurs qui font une spécialité de couper le cuir pour le cousu-tré pointe, de première qualité, pour dames. Les tiges sont piquées par des ouvrières qui font une spécialité de la piqûre sur tiges pour le cousu-tré poite de première qualité, et les chaussures sont montées par des ouvrières faisant une spécialité de ce travail. Et ainsi de suite par toute la fabrique jusqu'à ce que la chaussure soit terminée.

Grâce à cette spécialisation pour chaque partie du travail et grâce aussi au système de fabrication en usage, les chaussures sont faites avec la plus grande exactitude assurant par là une production économique et un produit excellent puisque les chaussures sont

fabriquées absolument telles que commandées par l'acheteur étranger.

L'ouvrier de la machine pour le cousu - trépointe pour dames pique, aussi exactement qu'elles peuvent l'être, 1,000 paires de chaussures par jour, et surpassé d'autant le travail-main que l'aeroplane surpassé en vitesse la tortue qui se traîne le long de la route. L'ouvrier donne toute son attention à sa machine. Il pique les chaussures au fur et à mesure qu'on les lui présente. Un machiniste expert entretient sa machine, et d'autres, en parfaite condition et ne s'occupe de rien autre chose dans le fabrique. La trépointe et le fil de cette machine sont des meilleurs. La machine est pourvue d'un dispositif automatique pour couper la trépointe et le fil et elle est pourvue aussi d'un bain à poix chauffé à l'électricité où le fil est poissé à la perfection. L'ouvrier a tout ce qu'il faut pour rendre son travail à la fois économique et excellent.

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L'atelier est en opération chaque jour de travail de l'année. On s'y sert d'une fiche ou bulletin de fabrication sur lequel on inscrit le nombre de chaussures fabriquées à chaque heure du jour. Un inspecteur examine chaque chaussure pour s'assurer qu'elle est aussi bien et aussi économiquement faite que possible.

Ce n'est pas seulement dans le but de fournir de bonnes chaussures à l'acheteur étranger que les fabricants américains spécialisent dans la fabrication des chaussures et s'efforcent de donner une production économique et de première qualité, mais c'est la coutume de fabriquer ainsi les chaussures dans les fabriques américaines. Le fabricant de chaussures a l'habitude de spécialiser pour toutes les commandes qui lui viennent soit de l'étranger ou de l'intérieur. C'est là secret de son succès dans les marchés du monde entier.

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The Eastern Provinces of Turkey

Trebizond District

In "The Armenian Agriculturalist" (Hai-Hoghagortz), the monthly magazine of "The Armenian Agricultural Society", printed in Armenian at Constantinople, Mr. Garabed Nourian is publishing a series of articles on the agricultural possibilities of the eastern provinces of Turkey, designated Armenian.

The entire region is divided into three districts, the coastal district of the Black Sea, the Armenian plateau with the Cilician extension, and the territory to the southeast.

The borders of the Armenian plateau are for the most part wooded, but the interior is without forests. The deforestation through many centuries and the return of the people to a pastoral life are the causes

of the absence of woods on the inner plateau. At first the farmer may be disappointed at the appearance of this plateau, but he is soon convinced of its agricultural richness by the sight of the grain fields and the harvests. For many centuries rain and wind have gathered here deep layers of fertile soil. The fields are irrigated by the large rivers of Armenia and their branches. Farming regions are classified according to the basins of these rivers. Three big mountain ranges form these basins.

In the first article of the series Mr. Nourian discusses in detail the coastal region of the Black Sea. This is separated from the Armenian plateau by the mountain ranges of the Bal Shar and the Pontic Alps. "With its small valleys and small rivers and many waterfalls it forms an altogether separate region which we will call the Black Sea Basin. This region extends from the former Russian

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American Chamber of Commerce for the Levant.
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frontier west to Ordu. It is narrow and mountainous as it contains the buttresses of the Armenian plateau. The climate is milder than that of the Armenian plateau, and in summer the humidity is greater. Wheat is not generally cultivated owing to the disease that has affected the grain here; corn and mountain rice, which does not require irrigation, are the chief cereals grown. But cereal production is not sufficient to meet the needs of the population, and this necessitates importation. As communication with the inner plateau has been difficult, Armenian wheat could not compete with Russian and Rumanian wheat which came by way of the Black Sea.

The other chief agricultural products of this region are tobacco, flax, hemp, fruit, and nuts. Hazelnuts are of first quality and are very abundant. Financial balance, from an agricultural point of view, could be obtained if the cultivation of the

above products was developed. The people have made some effort to accomplish this, but difficulties with the local government and the arbitrary method of collecting tithes have hindered such development. Also the system of roads is inadequate, and the roads themselves have been in poor condition.

"In spite of the fact that this region is the gateway from the interior to the Black Sea, there are only two highways of communication. The first is the Trebizond-Erzerum highway. All traffic, export and import, passes thru this highway. Leaving Trebizond one ascends along the buttresses of the Armenian plateau, and passes through the Zigana pass. This is the ancient historical road. Besides the branch road to Van, there is another, which, passing through Erzingan, runs down to Cilicia. The second main road is new. It joins Erzerum to Rize on the Black Sea, passing through the Bal Shar mountain."

MAURICE MARCUS

HEAD OFFICE

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NOTA.— Les réponses aux offres doivent être envoyées directement aux adresses mentionnées ci-dessus.

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MARITIME NEWS

The S. S. Henry Mallory reached Constantinople on January 12th with 325 passengers from the United States and left again for New York on January 25th.

The American-Mediterranean Levant Line announced the following sailings from New York to the Levant and Black Sea ports during the month of January:

S. S. Romeo
S. S. Aleppo Jan. 7
S. S. Treglisson... Jan. 20
S. S. Trelyon Jan. 30

The Phelps lines have sent the following boats to the Levant this month:

S. S. Susquehanna, which left New York Dec. 30.

S. S. Western City, in early January; S. S. Edgehill and S. S. Evansville, the latter part of January; the S. S. Schoharie will leave early in February.

The Export Steamship Corporation announced the sailing of the «Marsillon Bridge» from New York on January 10th; the Steamship Kittegau and Hog Island, of the same company, have reached Constantinople during the month.

The Baltimore-Oceanic S. S. Company announced the following sailings for the Adriatic and Greece: S. S. West Elcajon, (8,000 tons), in early January; S. S. Cœur d'Alene, (7500 tons), early in February.

S. S. Haddon sailed from New York on January 4th, the S. S. Schoodie, left the same port January 10th; S. S. Cinthia, for Batum via Genoa, January 15th; S. S. Black Arrow, for Constantinople on January 21st; S. S. Gafency left New York January 26th.

S. S. Pannonia of the Cunard Line sailed from New York for the Piræus on January 20th.

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**Means of communication
and transportation,
Constantinople**
(“The Near East”, London)

For many years to come any enterprise in Turkey connected with communications by land or by water will, if properly managed, be a source of big and steady profits. As regards the capital, the roads, though not very numerous, are tolerable in most cases, and quite good where military necessity has been concerned. Communications with the suburbs are very defective at present owing to the want of rolling-stock and ships. The trams are terribly overcrowded, and there are no motor-buses running, although there is most certainly room for at least a dozen services. The vehicles would have to be fairly light with outside accommodation, and as strong as possible. The tramway company is charging about 3d. per mile at present, and although a reduction of

this outrageous charge has been promised, as usual the matter has not yet got beyond that stage. The company, having an absolute monopoly at present of popular communications in the capital, charges what it likes.

One of the greatest worries in life in Turkey is the question of transport. Whether it be a question of a short trip up the Bosphorus or a longer journey to one of the places on the neighbouring coast of the Marmara Sea, there is always the same old worry about getting there. A Persian proverb has it that travel is hell! And it most certainly is here in Turkey.

The Bosphorus is served by a steam-boat company whose ships were nearly all requisitioned during the war, and a large number were sunk by our submarines in the Marmara. The result is that the service is ridiculously inadequate. The sailings are few and the boats are dangerously overcrowded. The company, known as the «Shirket Haire», must sooner or later make up

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Marine Han, Galata (on the quay)

its mind to buy new ships, and as the British took a most important hand in destroying the company's pre-war fleet, it is only fair that the British should replace them—for payment, of course, since business is business.

Again, the Marmora islands and certain of the little ports along the coast of Asia Minor are served by a State concern known as the Seiri Seifein, still worse than the Shirket Hairie. Not only is the service miserably insufficient and slow, but most of the ships are dirty and utterly worn out. The result is that when there is a breakdown there is no ship to replace the old tub that has to be repaired, and one may have to wait days in some wretched Turkish seaside village until the thing has been fixed up. The other day I was in one of these ships which broke down

in the middle of the Marmora. We were only six hours late on a journey that should not take more than three, but we were thankful to get to our destination at all.

Practically all the passenger traffic and a certain amount of the commercial traffic also depends upon these ships. There is some talk of the Seiri Seifein being converted into a private company, but in any case new ships are absolutely necessary, and their purchase cannot be long delayed.

It should be possible for an enterprising firm to get some good orders, and it might be possible to get a concession to run ships to certain ports now served by the State steamers, which are certainly utterly incapable of satisfying the needs of the places at present served by them.

High Cost of Living at Constantinople

Monthly expenses for one person

(From the Administration of the Ottoman Public Debt)

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	July 1914 per oke	Total	December 1919 per oke	Total	per oke	Total
16 okes of bread.....	1.875	30	21	336	21	336
1 oke of sugar.....	3.0	57	57	57	72	72
100 drams coffee.....	12.0	3	100	25	107	26.75
2 okes of rice.....	3.0	6	55	110	58	116
2 okes of macaroni & c..	3.0	6	44	88	45	90
6 okes of potatoes	1.0	6	17	102	18.5	111
4 okes of beans, peas, & c	4.0	16	34	136	35	140
2 okes of onions.....	.5	1	7	14	8	16
½ oke of oil.....	8.0	4	130	65	130	65
½ oke of salt.....	1.5	—.75	10	5	12	6
8 okes of milk.....	2.0	16	40	320	45	360
1 oke of obeese (native)..	12.0	12	230	230	290	290
4 okes of mutton	7.0	28	87	348	130	520
½ oke of butter.....	20.0	10	330	165	360	180
16 eggs (each) .....	.5	8	6	96	6	96
TOTAL		149.75		2,097		2,424.75
						1,520

Note: 1 oke, 2.8lbs.; before the war, 1 Turkish pound (Lt.), gold, \$ 4.40; Jan. 31, 1920, 1 Lt., paper, 90 cents; 1 Lt., 100 piasters.

CABLE

ADDRESS

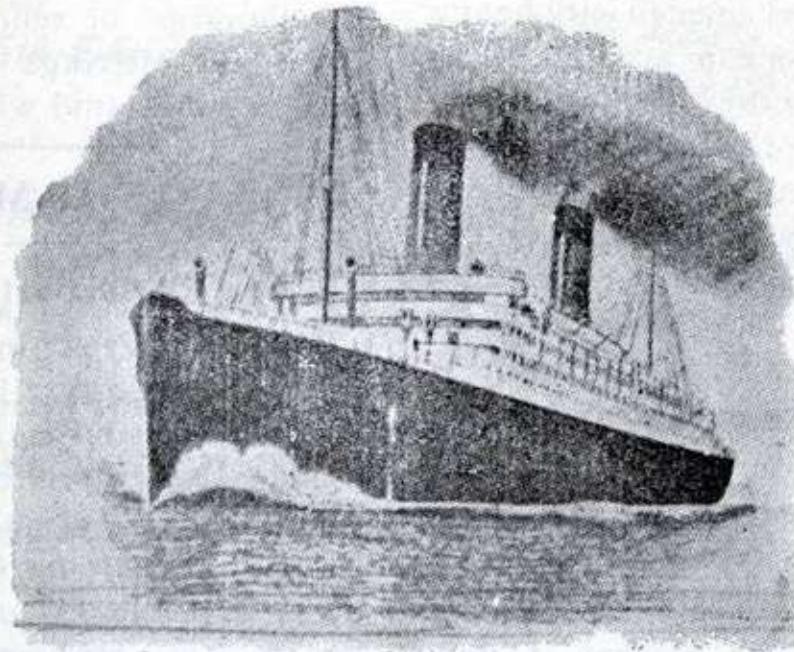
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Market at New York.

Cotton. January opened with heavy buying for European account. Exports are now more than a million bales in excess of what they were at this time last year. Middling upland was quoted at 39.25 cents per pound on January 5th; January cotton was quoted at 38.15 and 38.70 cts; March at 36.55 and 37.21 cts.

Hides. There has been little change in this market during the month of December. Bogatas and Orinocas continue to be quoted at 48 cents, and Central Americas at 47 cts.

Goat Skins. The market is now firm after a recent general decline. Quotations on January 6th were: Brazil, first selection, \$2.40; Payta, \$1.10; Oaxaca, first selection, \$1.00 and \$1.70.

Sugar. The President has announced that he will not exercise his authority under the McNary Sugar Act, so far

as it involves the purchase of the Cuban cane crop by the government. The shortage of refined sugar continues, and offerings are at 15.2 and 16 cents per pound wholesale.

TURKISH MARKET

Exports

Carpets. Trade in carpets, which was very important before the war, has again become active; Constantinople is once more the great center of transactions for the Near East, whither the carpets come from Asia Minor, the Caucasus and Persia. The demand has been very heavy, especially from America, France, and England, and less from Italy. Prices have risen; the past month shows an advance of 10 to 15% according to quality. Merchants are doing a good business, and the prospects for the future in this line are very good.

Mohair. The past month has seen

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a rise of 20 piasters the oke in extra quality; quotations now, extra, 125 pias., 1st quality, 115 pias., 2d quality, 100 pias. More sales than arrivals, and little stock on hand.

Opium. The demand continues. During the month, for fine quality, advance from 1000 to 1150 pias. the oke; 2d quality, from 900 to 1050 pias. the oke.

Silk. The price is now Lts. 27½, the kilo. All that arrives from Britza and the surrounding region is taken immediately by the exporters. The rise in price in France and especially in Italy has had a corresponding effect here.

Wool. Rise of 15 pias. in price, and oke now at 67 pias. Demand heavy but stock scarce.

Imports

Coffee. High prices continues, now advanced to 100 and 105 pias. the oke. Arrivals from Brazil and discharge of certain cargo originally destined for Russia had a slight effect upon the price in the local market.

Gasoline. The high rate of exchange, the heavy demand, the few arrivals, together with speculation have boosted the price from Lts. 6.20 to over Lts. 10.00 for a case of two tins of 5 gallons each.

Sugar. After advance to Lts. 392 and 400 the ton, there was a certain decline, and the price, customs paid, fell to Lt. 0.22 and 0.24 the pound.

PERSONALIA

During the early part of the month the president of our Chamber, Mr. Gunkel, was in Athens on business.

John E. Olson, constructing engineer, from Paris, is now in the city investigating building propositions.

Richard Schellens, of the Guaranty Trust Co., arrived in Constantinople

recently, coming from New York via Paris.

Mr. C. Contopoulos, of the Conwie Waste Co., of Brooklyn, N. Y., has come to the city in the interest of the company.

Robert Kirkland Nabours, of Fusten Bros. & Co., St. Louis, the largest fur dealers in the world, is here after a business trip into Transcaucasia and Turkestan.

Paul A. Timmerman, general agent in the Levant and Black Sea region of the Export Steamship Corporation of New York, has opened an office in Constantinople.

Mr. W. McCloskey, manager of the foreign sales department of the McElwin Shoe Co., of the United States, is making a prolonged stay in the Levant for a business survey of the region.

Charles Stephenson Smith, of the Associated Press of the United States, is now in Constantinople. He spent several weeks in Italy enroute from Paris, where the Peace Conference had kept him busy.

Sheldon Whitehouse, formerly secretary of the American Legation at Athens, has been appointed Chief of the Division of Russian affairs of the Department of State. His headquarters are in Washington.

Major C. Claffin Davis, of Boston, has arrived on a mission to establish headquarters in Constantinople for the American Red Cross units in Southeastern Europe, including south Russia. He will soon be followed by Colonel Bicknell and other Red Cross leaders.

W. M. Brewster passed through Constantinople last week on his wa-

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to his new field in Bulgaria as representative of the Standard Oil Company. Mr. Walker, who was in Bulgaria during the entire war period and has remained in Sofia until the present in the interest of the same company, will leave in March for America.

The National Association of Manufacturers has charged Mr. G. P. Kievanaar, one of the best known experts of the United States, to undertake an extensive trip through the Near East with the object of studying conditions for the benefit of American manufacturers. Mr. Kievanaar was for a long time connected with the U. S. Consular service. A report of the survey will be printed in the magazine "Export American Industries".

Allied Foreign Trade Corporation Changes

D. M. Stewart Elected Chairman of Board

A reorganization of the Allied Foreign Trade Corporation was made at the last meeting of the board of directors; Duncan M. Stewart became chairman of the board and Kenneth Ashworth succeeded him as president. J. de Fara Almonte was elected vice president in place of Henry D. Tudor, Harold D. McAneny succeeded Ormsby McHarg, resigned, as treasurer and Orlando P. Metcalf was elected secretary to fill the vacancy caused by Mr. McAneny's taking the position as treasurer. Messrs. Ashworth, Almonte and Metcalf were elected to the board to fill vacancies caused by the resignations of Messrs. F. A. Goetze, H. D. Tudor and O. McHarg.



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Société Orientale de Publicité	Cairo Egypt

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Avedikian Frères, Importers	Smyrna, Turkey.
Avery Co., Exporters	Peoria, Ill., U.S.A.
Balit Charles, & Co., Imp.	Aleppo, Turkey.
Balladur, Paul J., Importer, P. O. Box No 161 . .	Smyrna, Turkey.
Chisnell & Sons Co. Ltd., Galata	Constantinople, Turkey.
Cornfield & Goldstein, Imp., Stamboul	Constantinople, Turkey.
C. Laughton & Co., Importers	" " "
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Dizengoff, M., Importer	Jaffa, " "
Farquhar, & Co, A. B, Exporters	New York, U.S.A.
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Hindié, Elias, Importer	Aleppo, Turkey.
Holt Caterpilar Co., Exporters, 50 Church St . .	New York, U.S.A.
Ibrahim Soussa & Cie., Imp., 10/12 Buyuk Tunnel H.	Constantinople, Turkey.
International Harvester Co., Exporters	Chicago, U.S.A.
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Montgomery, Ward & Co., Exporters	Chicago, U.S.A.
Nergararian, H. G., Importer	Varna, Bulgaria.
Nergararian, H., Importer	Constantinople, Turkey.
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Selian, R. B., Importer	Mersina, Turkey.
Sidney, Nowill & Co. Importers Kevork Bey Han. .	Constantinople, Turkey.
Slocum, Avram & Slocum, Exporters	New York, U.S.A.
Société Suisse de Commerce pour la Syrie	Aleppo, Beyrouth, Turkey.
South Bend Chilled Plow Co., Exporters	South Bend, Ind., U.S.A.
Walter A. Wood, Mowing & Reaping Machine Co, Exp.	Hoosick Falls, N.Y., U.S.A.

Whitman Agriculture Co., Exporters	St Louis, U.S.A.
Whittall J. W. & Co. Ltd	Constantinople, Turkey.

Alcohol

Charilaou, Epam, Exporter, Pesmazoglou Building	Athens, Greece.
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Levy Marco & Fils. Import. & Export. , Galata	Constantinople, Turkey.
Mosseri, Albert, Importer	Salonika, Greece.
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Almonds

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Antiquities

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Architects

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Army Materials

Schapira, J. M., Importer, 21 Colocotroni Str.	Athens, Greece.
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Arsenal Machinery

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Hadkinson Arsan & Co. Imp.	Aleppo, Turkey.
Jan C. C. Schmidt, Imp., Djemaat Han, Rue Havra	Constantinople, Turkey.
Keller, E. Theodor, Mgr. Fulias & Co.	Athens, Greece.
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Wichita Falls Motor Co., Mfrs. & Exporters	Wichita Falls, U.S.A.

Bacteriologists

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Kastanizadé Frères & Cie, Mader Han 7/10, Galata	"
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Roditi A., Exporter, Turkia Han 9/10, Stamboul	Constantinople, Turkey.
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Telfeyan & Co., S., Exprs., Germania Han	"
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Coûteaux, Bernard, Aslan Han, Galata Constantinople, Turkey.
Union Ciné-Théâtrale d'Orient, Gde Rue de Pera 68

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Snellenburg Clothing Co., Exp., Broadway Philadelphia, U.S.A.

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Goltzman Michel "Nord Ost"	"
Molho, Isaac, Importer	Salonika, Greece.
Pharaon & Fils, R., Importers	Beirut, Turkey,
Reppen. Theo., Importer, Arabian Han	Constantinople, Turkey
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Concrete and Cement

Concrete Reinforcements

The General Fireproofing Co., 395 Broadway, New York, U.S.A.

Confectioner's Supplies

Raphael J. Cohen, Imp., Achir Eff. Han 19, St. Constantinople, Turkey.
Steins Oriental Stores Ltd. Importers, Pera »

Constructors and Contractors

A. J. Drossos & Co., Esky Yomrouk, Ada Han 15 G. Constantinople, Turkey.
The British Slip-way and Repairing Yard., Djibaly, » »

Commission Agents.—See General Importers and Exporters

Constructors & Contractors

Afimus & Hacho	Beirut, Turkey.
Aftalion, S. B., P. O. Box, No 57	Roustchouk, Bulgaria.
Assayas & Co. Jossifidis Han St.	Constantinople, Turkey.
Balekdjian V. Brothers, Turkia Han, Stamboul . . .	» »
Baroody Murad	Beirut, Turkey.
Barff, P. G. & Co.	Smyrna, Turkey
Belart-Lanz, J., Messadet Han, 20 Stamboul . . .	Constantinople, Turkey.
Bodossaki Athanassiades, Hovaghimian Han 2, Gal.	»
Beylerian, H. 21, Hudavendighiar Han Galata . . .	» »
Charitopoulos A., Buyuk Aboud Eff. Han 32 St. .	Constantinople, Turkey.
Cornfield & Goldstein, Ikindji Kenadjian Han. St.	» »
Danon & Semack, Medina Han St.	» »
Dielmann G., Messadet Han 12, Stamboul . . .	» »
Douch William, Buyuk Tunnel Han 5, Galata. . .	» »
Edward La Fontaine Sons № 1 Alla'emdji Han St.	» »
Elefter Melissarato, Omer Abid Han 36, Galata. .	» »
Fresco Marco N., Sadock Han 3, Pl. de la Tour .	» »
Galani John A.. Union Han 43/46 Galata	» »
Giraud, O., Hudavendighiar Han, Galata.	» »
Goltzman Michel., Nord-Ost.	» »
Hanni E., Matheo Han 21, Stamboul.	» »
Hirschowitz L. & Inselberg L., Hudavendighiar Han	» »
Isidoro Geltrunk New York 102 Worth Street . . .	New York, U. S. A.
Jacques Eskénazi, Sarioglou Han 9/10, Stamboul .	Constantinople, Turkey.
Jacques Beruhiel, Bahtiar Han 22, Galata	» »
Jean F. Salacha & Co., 96, Rue Voïvoda, Galata .	» »
Jean Jacques Gabellon, Messadet Han, 20, 21 Stamb.	» »
Karnig Agop Fils de, Aslan Han Galata	» »
Lahovary C. N. & Co. 25 Shareh Manakh	Cairo, Egypt.
M. Fenerdjian Fils, Baghtché Kapou Jeni VoltoH. 16/18.	Constantinople, Turkey.
Medina Aug. de, Hazzopoulos Han 43/43 St. . . .	» »
Moïse Salviche, Tophané, Rue Tabachané, Galata .	» »
Roditi A., Turkia Han 9/10, Stamboul.	» »
Sangursky & Cie., Galata, Moumhané, Couteaux H. 2	» »
Schmidt Jan C. C., Djemaat Han, Rue Havra. . . .	» »
Soussa Ibrahim & Co., 10/12 Buyuk Tun. Han Gal.	» »
Theodoridi & Co.	Braila, Roumania.
V. D. Tchertchian, 226 Fifth Avenue	New York U.S.A.

Varterian Nazareth Kaissari Han 20. St.	Constantinople, Turkey.
Vefa Muhurdarovic, Anadolou Han 30, Stamboul	» »
Vladislav Kleyff, Inayet Han, Galata.	Constantinople, Turkey.
Zellich Henri & Co., 21, Rue Mahmoudié, Galata	» »
Zissi N. Metaxa & Son, Merkez Rihtim Han Gal	» »

Copper

Helal Alexander, Importers	Aleppo, Turkey.
Juda & Salmona, Importers	Salonika, Greece.
Marcopoli Joseph Importers.	Aleppo, Turkey.
Navaro, Isaac J., Importer	Salonika, Greece.
Obégi & Co., Charles, Importers	Aïntab, Turkey.
Phelps, Dodge C., Exporters, 99 John Str	New York, U.S.A.
Roditi, A , Importers & Exporters, Turkia Han St	Constantinople, Turkey.
Siahou Y. Chammah Imp.	Aleppo, Turkey.
Warde, Naasan & C., Importers	Beirut, Turkey.

Cots

The Hard Manufacturing Company.	Buffalo, N. Y., U.S.A.
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Cotton

Aftalion, S. B., Importer, P. O. Box, No 57	Roustchouk, Bulgaria.
Brazzofoli, Max, Exporter	Mersina, Turkey.
Debbas, Jean, Exporter	Tarsus, Turkey.
Geo. H. Mc. Fadden & Bro., Exp. 25 Broad St.	New-York, U. S. A.
Lykiardopoulos Fils, A., Exporter	Mersina, Turkey.
Obégi and Co., Charles, Exporters	Aintab, Turkey.
Simeonoglou, Aristides, Exporter.	Adana, »
Warde, Naasan and Co , Exporters	Beirut, »

Cotton Goods

Abdeni G. G. & Co.	Bagdad, Turkey.
Aftalion, S. B., Importer, P. O. Box, No 57.	Roustchouk, Bulgaria.
Amory Browne & Co., 62 North Street.	New York, U.S.A.
Audi and Co., B., Importers.	Beirut, Turkey.
Avedikian Frères, Importers	Smyrna, »
Balkan American Trading Co. Chamb of comm. Bl.705	Boston Mass.
Baltazzi, Theo. S., Importer	Smyran, Turkey.
Bear Mill Mfg. Co., 120 Franklin St.	New York, U.S.A.
Bozadjian, Mihran, Importer	Adana, »
Calinder, A., Importer	Constantinople, Turkey.
Chas. J. Webb Corporation of America Minerva Han G.	» »
Courteissi Vitalis & Cie. 19 Havouzlou Han Stamboul	» »
Couteaux, Bernard, Aslan Han, Galata	» »
Cornfield et Goldstein, Import., Kenadjian Han.	» »
Coussa Armand, Imp.	Aleppo, Turkey.
Dwek Joseph E. F. Importers.	Aleppo, Turkey.
Dobrowolsky & Co., Importers	Salonika, Greece.
Elisha Nessim, Importers	Bagdad, Turkey.
Elkiatib Abbas, Imp. Elkiatib Han	Constantinople, Turkey.
Elkiatib, Salim, Importer, Elkiatib Han	Constantinople, Turkey.

Etablissements Orosdi-Back, Importers	Constantinople, Turkey.
Errera and Co., Ltd., Fils de G. A., Importers	Salonika, Greece.
F. W. Chasseaud, Importer, Agopian Han, Galata	Constantinople, Turkey.
Féradian K., Importer, Alyanak Han, No. 14-15	»
Fils d'Abraham Nahman, Importers	Salonika, Greece.
Frost & Cundill, Inc., Exporters, 64, Wall St	New York, U. S. A.
Geo. H. Mc. Fadden & Bro., Exporters, 25 Broad St	New-York, U. S. A.
Haddad, Elias And., Importer	Beirut, Turkey.
Haldéopoulo N. P., Importer	Trebizond, Turkey.
R. & O. Hirzel, Importers Buyuk Yéni Han	Constantinople, Turkey.
Hänni E., Imp., Matheo Han 21, Stamboul	»
Hassid & Co., A. M., Importers	Salonika, Greece.
Hassid, Joseph Albert, Importer	Salonika, Greece.
Hindié, Elias, Importer	Aleppo, Turkey.
Hochstrasser & Co, Importers	Trebizond, Turkey.
Hochstrasser & Co Importers	Samsoun, Turkey.
Jahiel, Isaak J., Importer	Salonika, Greece.
Juda & Salmona, Importers	Salonika, Greece.
Kabbaz & Co, P. A., Importers	Aleppo, Turkey.
Kahn Frères, Importer, 1 ^{er} Vakif Han 37/39, St	Constantinople, Turkey.
Lebet Frères & Cie., Imp. Basmadjian Han, St	»
Levant Trade Bureau, Imp., Sinasson Han No 2, Gal	»
Mac Andrews & Forbes Co., Imp..	Bagdad, Turkey.
Mac Manus Brothers Ltd., Imp. Aslan Han 1-7 Gal.	Constantinople, Turkey.
Manachy, Lorenzo Y., Importer	Aleppo, Turkey.
Marcantonakis & Manoussakis	Candia, Crete, Greece.
Manuelian & Co., H., Importers	Mersina, Turkey.
Medina Aug. de, Importer Hazzopoulo Han 43/43 St.	Constantinople, Turkey.
Michel Lascaris, Imp., Emin Bey Han 19, St	»
Morpurgo Moïse, Importer	Salonika, Greece.
Mouradian , Kevork, Importer, Stamboul	Constantinople, Turkey.
Neumann Frères, Imp., Emin Bey Han 13/14, St	»
Panayotoglou Ayraam V., Importer, Serai-Emir	Teheran, Persia.
Paul Joannides Fils, Imp., Emin Bey Han 13/14	Constantinople, Turkey.
Peristiany & Frères, J. Th., Importers	Alexandretta, Turkey.
Philippou. A., Importer	Yanina, Greece.
Picciotto & Co, Hillel, Importers	Aleppo, Turkey.
Prodromides, K.	Mersina, Turkey.
Raphael J. Cohen, Imp., Achir Eff. Han 19, St..	Constantinople, Turkey.
Roditti, A., Importers & Exporters Turkia Han	Constantinople, Turkey.
Salloum, Helou & Co., Importers	Beirut, Turkey.
Saporta & Baraha, Corentin, Importers	Salonika, Greece.
Sasoon & Co., David, Importers	Bagdad, Turkey.
Sciaky, V. & Co., Importers	Salonika, Greece.
Schuep & Co., Importers	Aleppo, Turkey.
Sirgi, M., & Co., Importers	Beirut, Turkey.
Stafford G. & A. & Co. 22 Thomas St.	New York, U.S.A.
Stevens & Co., J. P., Exp., 22 & 23 Thomas St.	New York, U.S.A.
Strick, Scott & Co., Imp..	Bagdad, Turkey.
Tehilinguirian, S. Imp., 42/3, Germania Han	Constantinople, Turkey.

The Coq Rouge	Cot. Ltd., Imp., Hovaghimian Han.	Constantinople, Turkey.
The Mesopotamia Persia Corp.	.....	Bagdad, Turkey.
Tiano, Henry, Importer	.....	Salonika, Greece.
Vafiadachi, M. & A, Importers	.....	Smyrna, Turkey.
Varbetian, L. & L., Importers	.....	Smyrna, Turkey.
Ventura Fils d' St, Importers, Pinto Han, St.	.....	Constantinople, Turkey.
Vogel Konrad, Impr., Buyuk Yeni Han Stamboul	.....	" "
Wellington, Sears & Co., 93 Franklin Street	.....	Boston, U. S. A.
Whittall, J. W. & Co., Ltd.	.....	Constantinople, Turkey.
Zarifi L, Importer, Hagopian Han, Galata	.....	" "
Zelveian, M. & K. S, Importers	.....	Mersina, Turkey.
Cotton Seed Oil		
Aftalion, S. B., Importer, P. G. Box. No. 57	.....	Roustchouk, Bulgaria.
Amar & Co., S., Importers, Validé Sultan Han	.....	Constantinople, Turkey.
American Cotton Oil C., Exp., 27, Beaver Street	.....	New York, U. S. A.
Aspegren & Co., Exporters, Produce Exchange	.....	New York, U. S. A.
Cariciopoulos, Marc C, Imp., Minerva Han, Galata.	.....	Constantinople, Turkey.
Christofa, Apostole P. H., Importer	.....	Mitylene, Greece,
Damianos N. D. P. D. B, 23	.....	Athens, Greece.
Danon & Semack, Imp., Medina Han, St.	.....	Constantinople, Turkey.
Doptoplou Bros, 2 Zindan Capou Stamboul	.....	Constantinople, Turkey.
Elkiatib, Salim, Importer, Elkiatib Han	.....	" "
F. W. Chasseaud, Importer, Agopian Han, Galata.	.....	" "
Féradian, K., Importer, Alyanak Han, No. 14-15	.....	Constantinople, Turkey.
Fils d' Abram Nahman, Importers	.....	Salonika, Greece.
Frost & Cundill, Inc., Exporters, 64 Wall Street	.....	New York, U. S. A.
R. & O. Hirzel, Importers, Buyuk Yeni Han	.....	Constantinople, Turkey.
Juda & Salmona, Importers	.....	Salonika, Greece.
Kabbaz P. H. & Co., Importer	.....	Aleppo, Turkey.
Keller, E., Theodor, Mgr. Fulias & Co., Importer	.....	Athens, Greece.
Lebet Frères & Cie., Import., Basmadjian Han, St.	.....	Constantinople, Turkey.
Louisville Cotton Oil Co., Mfrs. & Exporters	.....	Louisville, Ky., U. S. A.
Manachy, Lorenzo Y., Importer	.....	Aleppo, Turkey.
Marcopoli & Co., V., Importers	.....	Alexandretta, Turkey.
Modiano F., Co., Importers	.....	Salonika, Greece.
Molho, Isaac, Importer	.....	" "
Michel Lascaris, Imp., Emin Bey Han 19, Stamboul	.....	Constantinople, Turkey.
Navarro, Em. Is., Importer	.....	" "
Paul Joannides Fils, Imp., Emin Bey Han 13/14, St.	.....	" "
Pharaon, Issa, Schoucair & Co., Importers	.....	Beirut, Turkey.
Procter & Gamble Co., Exporters	.....	Cincinnati, Ohio, U. S. A.
Rousso & Danon, Importers, Phaliron Han, Gal.	.....	Constantinople, Turkey.
Sarantis Frères, Importers, Omar Abid Han	.....	" "
Saul S. Dwek & Co. Imp.	.....	Aleppo, Turkey.
Sciaky, V., & Co., Importers	.....	Salonika, Greece.
Tasartez & Barzilaï, Importers, Tohafdji Han	.....	Constantinople, Turkey.
Tchilinguirian, S., Imp., 42/3 Germania Han	.....	Constantinople, Turkey.
Tiano, Henri, Importer	.....	Salonika, Greece.

Vogel Konrad, Imprs., Buyuk Yeni Han Stamboul.	Constantinople, Turkey.
Whittall, J. W. & Co. Ltd	» " "
Xanthos, C, Importer	Salonika Greece.

Cotton Seed Oil Mill Machinery

Sprout, Waldron & Co., Mfrs. & Exporters	Muncy, Pa., U. S. A.
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Cotton Yarn

Audi & Co., B., Importers	Beirut, Turkey.
Baltazzi, Theo. S., Importers	Smyrna, Turkey.
Bensussan, Fils de Samuel J., Importer & Exporter	Salonika, Greece.
Chas. J. Webb Corporation of America Minerva Han, G.	Constantinople, Turkey
Errera & Co., Fils de G. A., Importer.	Salonika, Greece.
Hanni E., Importer, Matheo Han 21, Stamboul . . .	Constantinople, Turkey.
Mosseri, Albert, Importer	Salonika, Greece.
Mouradian, Kevork, Importer, Stamboul.	Constantinople, Turkey.
Peristiany & Co., T. John, Importers	Alexandretta, Turkey.
Siahou Y. Chammah Imp.	Aleppo, Turkey.
Simeonoglou, Aristides, Exporter.	Adana, Turkey.
Tchilinguirian, S., Imp. 42,3 Germania Han	Constantinople, Turkey.

Crib

The Hard Manufacturing Company	Buffalo, N. Y., U.S.A,
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Currants

Cremidi Bros., Exporters	Patras Greece.
Hancock & Wood, Exporters	» " "

Customs House Brokers

Curmusi, Theo. N., Tehinili Rihtim Han, Galata . .	Constantinople, Turkey.
Khouri Farra Alex.	Beirut Turkey.
Lupovitz Jacob, Voïvoda Han, Rue Voïvoda . . .	Constantinople, Turkey.
Shenker & Co., Keuprulu Han St.	» " "

Decoration (Interior)

Psalty Geo. J., Rue Kabristan, Péra.	Constantinople, Turkey.
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Dental Supplies

Alexiou Thanos, Importer 18 B Châteaubriand Str .	Athens, Greece.
Cabbabe K. & S. Importers.	Aleppo, Turkey.
Maurice Faraggi, Importer, 295 Grand'Rue de Pera.	Constantinople, Turkey.
Spyrides, Const., Importer.	Athens, Greece.
White Dental Mfg. Co., The S. S., Mfrs. & Exporters, 12 th & Chestnut Sts.	Philadelphia, U.S.A.

Department Stores

Buffalo Specialty Company, 375 Ellicott Street . .	Buffalo, N. Y., U.S.A.
Etablissements Orosdi-Back.	Constantinople, Turkey
Melki & Menassah	Beirut, Turkey.
Montgomery, Ward & Co.	Chicago, Ill., U.S.A.

Doors and Windows

North American Wood Products Corporation Exp.
50 Union Square New York, U.S.A.

Draperies

Audi & Co., B., Importers Beirut, Turkey.

Drugs and Pharmaceutical Products

Audi & Co., B., Importers	Beirut, Turkey.
Curtis & Brown Mfg. Co., Exprs., 215-217, Fulton St.	New York, U.S.A.
Droguerie Centrale d'Orient Ltd. Imp.	Constantinople, Turkey.
Fellows Co., The Manufacturers, 26 Christofes St. .	New York, U. S. A.
Frost & Cundil, Inc., Exporters, 64 Wall Street .	» » »
Hannania, Joseph, Importer	Bagdad, Turkey.
Juda & Salmona, Importers.	Salonika, Greece.
Maurice Faraggi, Importer, 295 Grand'Rue de Pera .	Constantinople, Turkey.
Mourad Bey Baroudi, Importer	Beirut, Turkey.
Mulford Co.. H. K., Exporters 428 S. 13th Street. .	Philadelphia, U.S.A.
Orosdi-Back, Etablissements Importers.	Constantinople, Turkey.
Philadelphia Quatz Co., Exporter 121 S. 3d. Street .	Philadelphia, U.S.A.
Siahou J. Chammah	Aleppo, Turkey.
Sirgi M., & Co. Importer.	Beirut, Turkey.
Spirides, Const., Importer.	Athens, Greece.
The Rio Chemical Co. 79 Barrow St.	New York, U.S.A.
West Electric Hair Curler Co., 45 S. Front St. . .	Philadelphia, U.S.A.

Drugists' Sundries

Baroody, Murad, Importer Beirut, Turkey.

Dry Goods

Fenerdjian & Fils M. Jeni Volto Han Stamboul . . .	Constantinople Turkey
Melissinos, Bernard, Importer	Pireaus, Greece.

Dyes

American Aniline Products, Inc. 80 Fifth Avenue,	New York, U.S.A.
Muller, Ch. F., Importer 20 Apollo Str.	Athens, Greece.
Schuep & Co., Importers.	Aleppo, Turkey

Earth Handling Machinery

Western, Wheeled Scraper Co., Mfrs. & Exporters . Aurora Ill., U.S.A.

Electrical Machinery and Supplies

Balladur, Chas. P., Importers. Smyrna, Turkey.

Electric Traveling Cranes

Niles-Bement-Pond Co., Exporters, 111 Broadway . New York, U.S.A.

Electrical Supplies

Aperguis & Co., N. A., Imp., Bahtiar Han, Galata	Constantinople, Turkey.
Beylerian H. 21 Hudavendighiar Han Galata	Constantinople, Turkey.
„Gradiwo" Société Commercial par action, Imp.	Varna, Bulgaria.
Johns-Manville Co., H. W.,	New York, U.S.A.
«Labor» Societata Anonima de Comert si Industrie,	Bucarest, Roumania.
Mac Manus Brothers Ltd. Imp. Gal. Arslan Han 1-7.	Constantinople, Turkey.
Marco Levi & Fils, Ladj. Camondo Han Galata	» »
Sidney Nowill & Co., Importers, Kevork Bey Han	» »
Société Hellénique d'Electricité	Athens, Greece.
Ventura Fils de S. Importers, Pinto Han, Stamboul.	Constantinople, Turkey.
Western Electric Co., Exporters.	New York, U.S.A.

Elevators

Essayan & Frères, Hagop, Importers	Constantinople, Turkey.
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Engines (Gasoline, Traction, Corliss &c.).

Avedikian Frères Importers	Smyrna, Turkey.
Avery Co., Exporters	Peoria, III., U.S.A.
Farquhar & C., A. B., Mfrs. & Exp. Cotton Ex. Bldg.	New York, U.S.A.
Holt Caterpillar Co., Mfrs. & Exp., 50 Church St.	» » »
Southwark Foundry & Machine Co., Exporters	Philadelphia, U.S.A.
Standard Gas Engine Co., Mfrs. & Exprs	San-Francisco, U.S.A.
Waterloo Gasoline Engine Co., Exprs	Waterloo, Iowa, U.S.A.
Wichita Falls Motor Co., Mfrs. & Exprs	Wichita Falls, U.S.A.
Wilcox, McKim Company, Exporters	Saginaw, Mich., U.S.A.

Engineering

Aperguis & Co., N. A., Bahtiar Han, Galata	Constantinople, Turkey.
Aftimus & Hacho	Beirut, Turkey.
William Douch, Buyuk Tunnel Han 5, Galata.	Constantinople, Turkey.

Expanded Metal

The General Fireproofing Company, 395 Broadway.	New York, U.S.A.
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Feed Milling Machinery

Sprout, Waldron & Co., Mfrs., & Exporters	Muncy, Pa., U.S.A.
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Feed Stuffs

Corn Products Refining Co., Exporters.	New York, U.S.A.
Lamborn & Company, 132 Front St. Lamborn Bldg.	» » »
Mano Albert J. Kiezaptchi oglou Han Stamboul	Constantinople Turkey

Fennel Seed

Scialom, Albert & Co., Exporters	Salonica, Greece.
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Firearms and Ammunition

Coenca Frères, Importers	Constantinople, Turkey.
Picciotto & Co., Hillel, Importers	Aleppo, Turkey.

Fire Engine Trucks

Wichita Falls Mottor Co., Mfrs. & Exprs.,	Wichita Falls, U.S.A.
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Fire Extinguishers

Johns-Manville, H. W., Co., Exporters	New York, U.S.A.
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Fittings

Devlin Mfg. Co., Thos., Exporters	Philadelphia, U.S.A.
Flagg, Stanley G., Mfr. & Exporter	" "

Fish (Dried, Salted)

Hancock & Wood, Importers	Patras, Greece.
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Flooring

Barrett Mfg. Co., Exporters, Morris Bldg.,	Philadelphia, U.S.A.
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Flour

Barcoulis S. Imp Minerva Han Gal.	Constantinople, Turkey.
Capayannides, G., Importer	Trebizond, Turkey.
Cariciopulo, Marc C., Importer, Galata	Constantinople "
Coûteaux, Bernard, Aslan Han, Galata	Constantinople, Turkey.
Demitri M. Margaritoff, Arnopoulos Han Stamboul. .	" "
Eckhardt & Co., John W., Exporters	Chicago, U.S.A.
Fils d'Abraham Nahman, Importers	Salonika, Greece.
Goltzman Michel "Nord Ost".	Constantinople, Turkey.
Hadjopoulo & Sperco, Inc., Exporters	New York, U.S.A.
Hassid & Co., A. M., Importers	Salonika, Greece.
Jahiel, Isak J., Importer	" "
Kouyoumdjian, Khosrov, Importer	Bagdad, Turkey.
Meridional Trading Company, 20 Broad Str.	Constantinople, Turkey.
Modiano, F., & Co., Importers	Salonika, Greece.
Molho, Isaac, Importer	Salonika, Greece.
Oghourloglou Frères, Ph. Photiades & Cie	Constantinople Turkey
Schiaky, V. & Co., Importer	Salonika, Greece.
Slocum, Avram & Slocum, Exp. 30 Church St., . .	New York, U.S.A.
Vogel Konrad, Impr., Buyuk Yeni Han Stamb. . .	Constantinople, Turkey.
Vrioni, D. Pan., Importer, 4 Dephes Str.	Athens, Greece.

Flour Milling Machinery

Balladur, Chas. P. Importers	Smyrna, Turkey.
Sprout, Waldron & Co., Exporters	Muncy, Pa., U.S.A.

Flour Mills

A. S. Patrikios & Fils, Omer Abed Han, 12 Galata . . . Constantinople Turkey

Fountain Pens

Kroubalkian, K., Importers Sole Agent for Turkey	
Konclin Pen Mfg. of New York U.S.A. Gal . . .	Constantinople, Turkey.
Waterman Co., L. E., Exporters, 173, Broadway . . .	New York, U.S.A.

Fruits (Dried: Almonds, Dates, Figs, Raisins, etc.)

Abdeni C. G. & Co.	Bagdad, Turkey.
Aron Jacob Manoach Exporters, Foundouklian Han.	Constantinople, Turkey.
Asfar & Co., Exporters	Bagdad Turkey
Banque Générale de Commerce et de Crédit Exp. St.	Constantinople, Turkey.
Barff & Co., Ltd., P. G., Exporters	Smyrna »
Cherry Louis D., Importer 52 S. 60th St.	Philadelphia, U.S.A.
Coenca Frères, Exporters	Constantinople, Turkey.
Damianos N. D. P. O. B. 23	Athens, Greece.
Eustratiades, Alex., N., Exporter	Smyrna Turkey.
Georgiadès & Co., Exporters	» »
Habicht, Braun & Co., Imp., Hudson & Laight St.	New York, U.S.A.
Hedjopoulos & Sperco, Inc., Imp., 29 Broadway . . .	» »
Hochtrasser & Co., Exporters	Samsoun, Turkey.
» » »	Trebizond, »
Jaburg Brothers, Importers 1-2 Worth Street . . .	New York, U.S.A.
Mac Manus Brothers Ltd., Exporters	Constantinople, Turkey.
Marcantonakis & Manoussakis, Exporters	Candia, Crete, Greece.
Mac Andrews & Forbes Co.	Bagdad, Turkey.
Mégarbané, G. H., Exporter	Aintab, Turkey.
Mégarbané, & Fils, Habib, Exporters	Aleppo, »
M. & J. Taranto.	Smyrna, Turkey.
Missir & Co., Exporters	Smyrna, Turkey
Pastene & Co., Inc., Importers	New York, U.S.A.
Reggio & Co., Ant., Exporters	Smyrna, Turkey.
Reggio, Abel, 105, Hudson Street, Agents	New York U.S.A.
Oscar, Mizrahi, Exporters, Djedid Han St..	Constantinople, Turkey
Schild P., Exporters, Xantopoulo Han.	» »
Schamasch, Gourgie & Co., Exporters	Bagdad, Turkey.
Strick, Scott & Co.	» »
The Levant Products Trading Co., Importers . . .	New York, U.S.A.
Warde, Naasan & Co., Exporters	Beirut, Turkey.
The Mesopotamia Persian Corp.	Bagdad, Turkey.
Whittall J. W. & Co. Ltd.	Constantinople, Turkey.

Furniture

Karpen & Bros., Mfrs. & Exprs. 37th. St. & B'way .	New York, U.S.A.
Kroubalkian, K., Importer, Grand Tunnel Han G. .	Constantinople, Turkey.
Lambichi, M. E., Importer	Smyrna, Turkey.
Montgomery, Ward & Co., Exporters	Chicago, U.S.A.
Nahmias, Samuel et Fils, Importers	Salonika, Greece.

Psalty, Geo. J., Mfr. & Importer, R. Kabristan	Constantinople, Turkey.
Sioufi Elie, Manufacturer	Beirut, Turkey.
Wilcox, McKim Company, Exporters	Saginaw, Michig., U.S.A.

Galvanized Sheet Metals

United States Steel Products Co., Exporters	New York, U.S.A.
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Glass

Marcopoli Joseph Imp.	Aleppo, Turkey.
Navarro, Isaac J., Importer	Salonika, Greece.
North Americ. Wood Products Corp. 50 Union Square	New York, U.S.A.
Sayeg Frères, Importers	Beirut, Turkey.

General Exporters and Importers

A. Cosmetto & Co. Omar Abed Han 10/13, Galata	Constantinople, Turkey.	
A. Roditi, Turkia Han 9/10, Stamboul	Constantinople, Turkey	
A. J. Drossos & Co. Rue Eski Yomruk, Ada Han.	» »	
Abazoglou Jean, Abed Han 30, Galata	Aleppo, Turkey.	
Abdeni & Co.	Bucharest, Roumania.	
Abramowitz, Leon P.	Roustchouk, Bulgaria.	
Aftalion. S. B., P. O. Box, No. 57.	Alexandre Salem & Frères	Aleppo, Turkey.
Aleiferis, G., 37 Praxiteleus Street	Athens, Greece.	
American & Eastern Trading Co 36 Av. d'Opera	Paris, France.	
American Foreign Trade Corporation, Galata	Constantinople, Turkey.	
American General Trading Co., 56-58 Pine Str.	New-York, U. S. A.	
American Webbing Manufacturers Export Corp. Exp. & Man. of elastic & non-elastic webbing shoe laces, corset laces etc. etc. 395 Broadway	New York, U. S. A.	
Apostolos & Cie Tutun Gumruk Stamboul	Constantinople Turkey	
Aron Jacob Manoach, Foundouklian Han 5/10, St.	Constantinople, Turkey.	
Asfar & Co	Bagdad, Turkey.	
Assa, Salomon H., Sarioglou Han, Stamboul	Constantinople, Turkey.	
Assayas & Co., Youssifidi Han No. 2 Stamb.	» » »	
Audi & Co., B.	Beirut, Turkey.	
Baker G. & A. Ltd., Grand'Rue de Pera	Constantinople, Turkey.	
Banning Hubert, 17 E. 128th St	New York, U.S.A.	
Banque Générale de Commerce et de Crédit, St.	Constantinople, Turkey.	
Banque Commerciale de Palestine.	Jerusalem, Turkey.	
Belart-Lanz J., Messadet Han St.	Constantinople, Turkey.	
Bensussan, Fils de Samuel J.,	Salonika, Greece.	
Benveniste, Haim & Albert	Salonika, Greece.	
Beruhiel Jacques, Bahtiar Han 22, Galata	Constantinople, Turkey.	
Bodossaki Athanassiades Hovaghimian Han 2, Galata	» »	
Camhi Raphael & Fils, Boyadji Han St.	» »	
Camhi Vitalis R. Boyadji Han Stamboul	» »	
Capayannides, G.	Trebizond, Turkey.	
Chamarakis, E. D.	Rethymno, Crete, Greece.	
Chapman J. F. & Co., Equitable Bldg.	New York, U. S. A.	
Charitopoulos A., Buyuk Aboud Eff. Han Stamb.	Constantinople, Turkey.	
Chas. J. Webb Corporation of America	» »	

Coenca Frères	Constantinople, Turkey.
Constantine N. Cofinas, St. Theodorides Square 9 .	Athens, Greece.
Combustibilul Anglo-Roman, Bucarest, 19, St. Regala	Bucarest, Roumania.
Cornfield & Goldstein, Ikindji Kenadjian Han . . .	Constantinople, Turkey.
Damianos N. D. P. O. B. 23	Athens, Greece.
Demaras Brothers	" "
Demetri M. Margaritoff, Arnopoulos Han, St. . . .	Constantinople, Turkey.
Dielmann G. Messadet Han St.	Constantinople, Turkey.
Dilsizian Bros, Phaliron Han Galata	" "
Dizengoff, M.	Jaffa, Turkey.
Doptoplou Bros 2 Zindan Capou Stamboul	Constantinople, Turkey.
Ehrenstein & Toledo, Stamboul	" "
E. Hanni, Matheo Han 21, Stamboul	" "
Elefter Melissarato, Omar Abid Han 36, Galata .	" "
Eskénazi Jacques Sarioglou Han 19, Stamboul . .	" "
Eustratiades, Alex. N.	Smyrna, Turkey
F. W. Chasseaud, Agopian Han, Galata	Constantinople, Turkey.
Fattal Khalil & Fils,	Damas, Syrie
Féradian, K., Alyanak Han, No. 14-15, Stamboul .	Constantinople, Turkey.
Fils d'Abrahim Nahman.	Salonika, Greece.
Fils de S. Ventura Pinto Han, Stamboul.	Constantinople, Turkey.
Fitzio, Alex., General Importer, Hermes Street . .	Athens, Greece.
Flood A.	Cairo Egypt
Fresco Marco N., Sadock Han 3, Pl. de la Tour . .	Constantinople, Turkey-
Frost & Cundill, Inc., Exporters, 65 Wall Street. .	New York, U.S.A.
Gabellon Jean Jacques, Messadet Han 20, 21, Stamb.	Constantinople, Turkey.
Galani John A. Union Han 43/46 Galata.	" "
Galitzine Prince Alex. "Nord-Ost".	Odessa, Russia.
Gaston Williams & Wigmore, 39 Broadway,	New York, U.S.A.
Gelat, Elias Thomas.	Jerusalem, "
Geltrunk Isidoro 102 Worth Street	New York, U. S. A.
Georges Nungovich,	Cairo Egypt
Geo. H. Mc. Fadden & Bro. New-York, 25 Broad St	New York, U.S.A.
"Gradiwo" Société Commerciale par Actions	Varna, Bulgaria
Steins' Oriental Stores, Péra	Constantinople, Turkey.
Guillermo Lorey Djemaat Han, Rue Havra, Galata .	" "
Haddock Arsan & Co.	Aleppo, Turkey.
Haldéopoulo, N. P.	Trebizond, Turkey.
Hirzel, R. & O. Buyuk Yeni Han 31, Stamboul . .	Constantinople, Turkey.
Hancock & Wood	Patras, Greece.
Hochstrasser & Co.	Trebizond, "
" "	Samsoun, "
J. W. Whittall & Co.	Constantinople, Turkey.
Jahiel, Isaac J.	Salonika, Greece.
Kaftanizadé Frères & Co. Mader Han 7/10, Galata .	Constantinople, Turkey.
Kahn Frères, 1er Vakif Han 37/39, Stamboul . . .	" "
Karnig Agop Fils de, Aslan Han Galata	" "
Keller, E. Theodor, Mgr. of Fulias & Co.	Athens, Greece.
Kopelman Ossip 26 Shoot up Hill c/o G. Handelmann	London, England.
Kroubalkian, K., Grand Tunnel Han Galata. . . .	Constantinople, Turkey.
Kuris & Kantarovich, Assicurazioni Gen. Han 60/62.	" "

Lahovary, C. N. & Co.	25 Shareh Manah	Cairo, Egypt.
Lamborn & Company	132 Front St. Lamborn Bldg.	New York U. S. A.
Lebet Frères & Cie.	Rue Kutubhané, Basmadjian Han	Constantinople, Turkey.
Levy M. & Co.,	Emin Bey Han 9 Stamboul	» »
M. Fenerdjian Fils,	Bahtché Kapou Yeni Volto Han	» »
Mac Manus Brothers Ltd.,	Aslan Han 1-7 Gal.	» »
Manachy, Lorenzo Y.	. . . . .	Alexandretta, Turkey.
Mano Albert J.	Kiezaptchi-Oglou Han 22 Stamboul .	Constantinople, Turkey.
Marcantonakis & Mannoussakis	. . . . .	Candia, Crete, Greece.
Marguardt & Co. Inc.,	35 South William Street .	New York, U.S.A
Marcopoli & Co., V.	. . . . .	Alexandretta, Turkey,
Maurice Faraggi	295 Grand'Rue de Pera.	Constantinople, Turkey.
Meg. Fringhian, Messadet Han,	Stamboul	» »
Mégarbane Habib & Fils	. . . . .	Aleppo, Turkey.
Melissinos, Bernard	. . . . .	Piraeus, Greece.
M. & J. Taranto.	. . . . .	Smyrna, Turkey.
Michel Lascaris	Emin Bey Han 19, Stamboul . . .	Constantinople, Turkey.
Moïse Salviche, Tophané,	Rue Tabachané	» »
Mosserie Curiel & Cie	. . . . .	Cairo Egypt
Muller, Ch., F., Importer	29 Apollo Street.	Athens, Greece
Nemli Zadé Frères	. . . . .	Trebizond, Turkey.
Oscar Mizrahi, Djidid Han St.	. . . . .	Constantinople, Turkey.
Panayotoglou, Avraam V.,	Seraï-Emir.	Teheran, Persia.
Patrikios A. S. & Fils	12 Omer Abed Han Galata .	Constantinople Turkey
Paul Joannides Fils,	Emin Bey Han 13/14, Stamboul	» »
Peristiany & Co., J. Tb.	. . . . .	Alexandretta, Turkey.
Petsaly S.	. . . . .	Cairo Egypt
Philaretos, C. G. & Co.,	1 A Sophocles Street . . .	Athens, Greece.
Phostiropolo Frères,	. . . . .	Trebizond, Turkey.
Prodromides, K.,	. . . . .	Mersina, Turkey.
Raphael J. Cohen, Achir Effendi Han	19, Stamboul.	Constantinople, Turkey.
Reppen, Theo, Arabian Han	Galata.	Constantinople, Turkey.
S. Barcoulis, Minerva Han,	Galata.	» »
Salacha Jean F. & Co.,	96, Rue Voivoda, Galata .	» »
Sangursky & Cie.,	Moumhané, Couteau Han Galata	» »
Sasoon & Co., David	. . . . .	Bagdad
Schapira, J. M.,	21 Rue Colocotroni.	Athens, Greece.
Schild P., Xantopoulos Han.	. . . . .	Constantinople, Turkey.
Schmidt Jan C. C.,	Rue Havra, Djemaat Han, Galata	» »
Sirgi, M. & Co.	. . . . .	Beirut, Syria.
Spike, Clarence H.,	143 Federal Street.	Boston, U.S.A.
Stassinopoulos, S. A	. . . . .	Smyrna, Turkey.
Stock & Mountain,	Philippides Han. Stamboul. . .	Constantinople, Turkey.
Semack & Danon,	Medina Han Stamboul.	» »
Tatian, A.,	23 Central St., Room 8	Boston, U.S.A.
Tenant, Sons, & Co., C.,	100 William St.	New York, U.S.A.
The Coq Rouge Co. Ltd.	Hovaghimian Han Gal.	Constantinople, Turkey.
The Commercial Bank of Greece	. . . . .	Athens, Greece.
The Oriental Trading Co. of America,	Gal.	Constantinople, Turkey.
Tiano, Henri	. . . . .	Salonika, Greece
Vassiliou, Pittacos	. . . . .	Mitylene, »

V. D. Tchertchian, 226 Fifth Avenue	New York U. S. A.
V. Balekdjian Brothers, Turkia Han, Stamboul . .	Constantinople, Turkey
Vefa Muhurdarovic, Anadolou Han, 30, Stamboul . .	" "
Vimos Brothers, 29 Nikis Street	Athens, Greece.
Vrioni, Pan. D., 4, Dephes Street	" "
Vogel Konrad, Buyuk Yeni Han Stamboul	Constantinople, Turkey.
Walter Seager & Co., Tchinili Rihtim Han, Galata .	" "
Wilcox Mc Kim Company, Robert	Saginaw, Mich., U.S.A.
Wolkenberg Oscar, 50 Djedid Han St.	Constantinople, Turkey.
Zeppos, P., Pesmazoglou Street	Athens, Greece.
Zissi N. Metaxa & Son, Galata, Merkez Rihtim Han	Constantinople, Turkey.

Glucose

Corn Products Refining Co., Exporters	New York, U.S.A.
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Glue Stock

Spike, Clarence H., Importer, 143 Federal St . . .	Boston, U.S.A.
Foerderer, Robert H., Importer, Frankford	Philadelphia, U.S.A.

Government Contractors

Avigdor, M. S., Küprülü Han 29 St.	Constantinople, Turkey.
Cofinas, Constantine N., St. Theodores Square No. 9	Athens, Greece.
Edwards & Sons, Dilsiz Zadé Han Stamboul . . .	Constantinople, Turkey.
Essayan & Freres, Hagop	" " "
Fresco, Fils d'Aslan, Manoukian Han, 1-5, Galata .	Constantinople, Turkey.
Langdon, J. D., Naval Contractor	Smyrna "
Meg. Fringhian, Messadet Han, Stamboul	Constantinople, Turkey.
Vrioni, Pan., D., Importer, 4 Dephes Street. . . .	Athens, Greece.
Zeppos, P., Pesmazoglou Street.	" " "

Grain & Cereals

Abazoglou Jean Exporters, Abed Han 30, Galata . .	Constantinople, Turkey.
Demetre M. Margaritoff Exp., Arnopoulos Han, St. .	" " "
J. W. Whittall & Co., Exp., Kenadjian Han, St..	" " "
Kouyoumdjian, Khosrov, Exporter	Bagdad, Turkey.
Patrikios, A. S. & Fils, 12, Omer Abed Han, Gal. .	Constantinople, Turkey.
Sciaky, Salomon J., Exporter	Salonika, Greece.
Simeonoglou Aristides, Exporter	Adana, Turkey.
Stringos, I., Importer	Piraeus, Greece.
V. Balekdjian Brothers, Exporters, Turkia Han, St. .	Constantinople, Turkey.
Xanthos, C., Exporter	Salonika, Greece.

Groceries

Cacoulides Gr., N., Exporter	Trebizond, Turkey.
Capayannides, G., Importer	Trebizond, Turkey.
Errera, Issac G., Importer	Salonika, Greece.
Habicht, Braun & Co., Hudson & Laight Sts., . . .	New York, U.S.A.
Hanania, Joseph, Importer	Bagdad, Turkey.
Hartys Stores, Importer, 27 Tepé Bachi Péra . . .	Constantinople, Turkey.

Hochstrasser & Co., Exporters	Trebizond. Turkey.
Jaburg Brothers, Importers, 1-3 Worth Street	New York, U.S.A.
Jahiel, Isaac, Importer	Salonika, Greece.
Juda & Salmona, Importers	Salonika, Greece.
Koukaz & Zaloom, Exporters (Syrian Provisions).	Beirut, Turkey.
Leslie & Co., John E., Imp. 51-53 East, Lake S	Chicago, U.S.A.
Maurice Faraggi, Importer, 295 Grand'Rue de Péra	Constantinople, Turkey.
Navarro, Emmanuel Is., Importer	Salonika, Greece.
Pasterne & Co., Imp., 148-150, Franklin Street	New York, U.S.A.
Xanthos, C., Exporter	Salonika, Greece.

Gum Mastic

Scialom, Albert & Co., Exporter, Rue Victor Hugo.	Salonika, Greece.
Whittall J. W. & Co. Ltd	Constantinople, Turkey.

Gum Tragacanth

Abdeni G. G. & Co. Exp.	Aleppo, Bagdad, Turkey.
Abdul Kader Pacha El-Khedery, Exporter	Bagdad, Turkey.
Aron J. Levy, Exp., Rue Kioutubhané, Turkia Han	Constantinople Turkey.
Bozadjian, Mihran, Exporter	Adana, Turkey.
Brazzafoli Max, Exporter	Mersina, »
Ehrenstein & Toledo, Exp. St.	Constantinople, Turkey.
Elisha Nessim, Exporter	Bagdad, »
Essefian Parsegh G., Exporter.	Constantinople. »
Guillermo Lorey, Exporter, Djemaat Han, Gal.	Constantinople, Turkey.
Gulbenkian Bross. & Co., Exporters	Constantinople, »
Hirzel R. & O. Exps., Buyuk Yeni Han 31, St.	» »
Hindié Elias, Exporters	Aleppo, Turkey.
Krikor Skender, Exporter	Bagdad, Turkey.
Manachy Lorenzo Y., Exporter.	Aleppo, »
Manuelian & Co., H., Exporters	Mersina, »
Maccache & Fils, Ibr., Exporters	Mersina, Turkey.
M. & J. Taranto	Smyrna, Turkey.
Rappaport, J. M. Importer, 140 Nassau Street	New York, U.S.A.
Zelvéian, M. & K. S., Exporters	Mersina, Turkey.

Guts (Sausage Casings)

Abdul Kader Pacha El-Khedery, Exporter	Bagdad, Turkey.
Armen & C., A. G., Exp., Allalemdji Han	Constantinople, Turkey.
Essefian, Parsegh G., Exporter	Constantinople, Turkey.
Fratelli Marcopoli Exp.	Aleppo, Turkey,
Krikor Skender, Exporter	Bagdad, Turkey.
Moise Salviche, Exporter, Tophané, Rue Tabachané.	Constantinople, Turkey.
Schamasch, Gourgie & Co. Exporters	Bagdad »
Selian, R. B., Exporter	Mersina, »
Spike, Clarence H., Importer, 143 Federal Street. .	Boston, U.S.A.
Zarifi, L., Exporter, Hagopian Han, Galata.	Constantinople, »

Hair Curlers

West Electric Hair Curler Co., 45 S. Front St . . . Philadelphia, U.S.A.

Hair (from Goatskins)

Foerderer, Robert H., Inc., Importer, Frankford . . . Philadelphia, U.S.A.

Hardware and Tools

Altzizoglou Fils, I., Importers	Mersina, Turkey.
Aperguis & Co., N. A. Imp., Bahtiar Han, Galata .	Constantinople, Turkey
Buffalo Specialty Co., Exp., 375 Ellicott Street. . .	Buffalo, N. Y., U.S.A.
Cambi Raphael & Fils, Boyadji Han Stamb.	Constantinople, Turkey.
Cariciopoulos, Marc C., Importer, Galata.	» »
Chisnell & Sons Co. Ltd. 142/146 Rue Mahm. Gal. .	» »
Courtessi Vitalis & Cie 19 Havouzlou Han Stamboul	» »
Danon & Semack, Importer, Medina Han Stamb. . .	Constantinople, Turkey.
Devlin Mfg. Co., Thos., (Carriage & Saddlery)	Philadelphia, U.S.A.
Disston & Sons, Henry, P.O.B. 1537	» »
Dizengoff, M., Importer	Jaffa, Turkey.
Edwards & Sons. Imp., Dilziz Zade Han St.	Constantinople, Turkey.
Entreprise Mfg. Co., The, Mfrs. & Exporters. . . .	Philadelphia, U.S.A.
Errera & Co., Fils de G. A., Importers	Salonika, Greece.
"Gradiwo" Soc. Commerciale par Actions, Imp. . .	Varna, Bulgaria.
Hanna Rabbath & Fils, Imp.	Aleppo, Turkey.
Hassid & Co., A. M., Importers.	Salonika, Greece.
Hirzel, R. & O. Imp., Buyuk Yeni Han	Constantinople, Turkey.
Lambichi, M. E., Importer	Smyrna, Turkey.
Manachy, Lorenzo Y., Importer.	Aleppo, »
Mc Caffrey File C., Mfrs. & Exp., 5th & Berk St .	Philadelphia, U.S.A.
Mihran Guessarian, 48 Rue Tunnel Galata	Constantinople, Turkey.
Miller lock C.. Mfrs. & Exporters.	Philadelphia, U.S.A.
Modiano, F., & Co., Importers	Salonika—Smyrna.
Montgomery, Ward & Co., Exporters	Chicago, U. S. A.
National Specialty Mfg. Co., Exporters.	Philadelphia, »
North Bros. Manufacturing Co.. Exporters.	» »
Orosdi-Back, Etablissements, Importers.	Constantinople, Turkey.
» » »	Aleppo »
Peristiany & Co., J. Th., Importers	Alexandretta, »
Philaretos, C. G., & Co., Importers	Athens, Greece.
Plumb, Fayette R., Mfr., & Exp. Bridesburg, P. O.	Philadelphia, U.S.A.
Roditi, A., Importer, Tarakdjilar, Ekberié Han . .	Constantinople, Turkey.
Sayeg Frères, Importers	Beirut, »
Schamasch, Gourgie & Co., Importers	Bagdad, »
Schany Bey H.	Aleppo, Turkey.
Schapira, J. M., Importer, 21 Colocotroni Street . .	Athens, Greece.
Sydney Nowill & Co. Imps., Kevork Bey Han, Gal.	Constantinople, Turkey.
The Coq Rouge Co. Ltd., Hovaghimpian Han, Galata	» »
Tiano, Henri, Importer,	Salonika, Greece.

Harness and Leather Goods

Birch, James H., Mfr. & Exporter	Burlington, N. Y., U.S.A.
Studebaker Corporation, The, Mfrs., Exporters . .	South Bend, Ind., »
Seehler & Co., The, Mfrs. & Exporters	Cincinnati, Ohio, »

Hats (Felt)

Stetson Co., John B., Exporter	Philadelphia, U.S.A.
Vimos Brothers, 29 Nikis Street	Athens, Greece.

Hooks and Eyes

West Electric Hair Curler Co., 45 S. Front Str., . .	Philadelphia, U.S.A.
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Hosiery

Aug. de Medina, Hazzopoulo Han 42/43 Stamboul . .	Constantinople, Turkey.
Baker G. & A., Ltd. Importers Grand'Rue de Pera . .	» »
Baladi & Toutounji, Exp.	Aleppo, Turkey.
Daoud & Abdo, Importers	Beirut, Turkey.
Fenerdjian & Cie M. Jeni Volto Han Stamboul . . .	Constantinople Turkey
Elie Rafie, Imp.	Aleppo, Turkey.
Steins' Oriental Stores	Constantinople, Turkey.
Orosdi Back Etablissement Imp.	Aleppo, Turkey.
The Coq Rouge Co. Ltd., Hovaghimpian Han, Galata .	» »

House Furnishings

Buffalo Specialty Co., Exporters	Buffalo, N. Y., U.S.A.
Lazzaro Franco & Fils, Importers, Stamboul . . .	Constantinople, Turkey.
Yoanidès, P., Spiro, Maison Louvre, Pera	» »

Household Utensils

Hoosier Mfg. Co., The, Exporters	New Castle, Ind., U.S.A.
National Specialty Manufacturing Co., Exporters . .	Philadelphia, U.S.A.
North Bross., Manufacturing Co., Exporters . . .	» »
Yoannides, Spiro, Maison Louvre, Pera	Constantinople, Turkey.

Hydrolic Lime

Sayegh Frères, Importers	Beirut, Turkey.
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Importers (General)

Amar & Co., S., Validé Sultan Han Stamboul . . .	Constantinople, Turkey.
American & Eastern Trading Co. 36. Av. de l'Opera .	Paris, France.
Arshak Papazian, Turkia Han, Stamboul	Constantinople, »
Audi & Frères, S.	Beirut, »
Beylerian H. 21 Hudavendighiar Han Galata	Constantinople, »
Camhi Vitalis R. Boyadji Han Stamboul	» »
Cariciopoulos, Marc, C., Minerva Han, Galata . . .	» »
Charitopoulos A., Buyuk Aboud Eff. Han 32 Stamb.	Constantinople, Turkey.
Cherry, Louis D., Importer, 52 S. 60th St.	Philadelphia, U.S.A.
Corneille & Co.	Aleppo, Turkey.
Cosmetto A. & Co. Omar Abed Han 10/13 Galata. .	Constantinople, Turkey.
Dielman, Messadet Han Stamboul.	» »

Dilsizian Bros, Phaliron Han Galata	Constantinople, Turkey.
Dobrowolsky & Co.	Salonika, Greece.
Fattal Khalil & Fils,	Damas Syrie »
Haddad, Elias And.	Beirut »
Hanni E., Matheo Han 21 Stamboul	Constantinople, Turkey.
Jabourg Bros. 1 & 3 Worth Str.	New York, U.S.A
Karnig Agop Fils de, Aslan Han Galata	Constantinople, Turkey.
Khouri, Farra, Alex	Beirut, Turkey.
Koukaz & Zaloom	» »
C. Lughton & Co., 42 Perchembé Bazar, Galata .	Constantinople, Turkey.
Lebet Frères & Co., Germania Han, Stamboul . .	» »
Lesle & Co., John E.	Chicago, U.S.A.
Lévy, Juda Gabriel	Yanina, Greece.
Mossery, Albert	Salonika, »
Moïse Salviche Tophané, Rue Tabachané	Constantinople, Turkey.
Pastene & C., Inc., P.	New York, U.S.A.
Picciotto & Co., Hillel,	Aleppo, Turkey.
Rappaport, J. M., 140 Nassau St.	New York, U.S.A.
Roussou & Danon, Djéral Bey Han, No 18.	Constantinople, Turkey.
Oscar Mizrahi, Djedid Han Stamb.	» »
Schild P., Xantopoulo Han	» »
Sayegh Frères.	Beirut, »
Sirgi & Co., M.	Beirut, »
Tenant Sons & Co., C., 100 William St.	New York, U.S.A
Trad, P. & M.,	Beirut, Turkey.
Walter Seager & Co. Tehinili Rihtim Han, Galata .	Constantinople, Turkey.
Whittall J. W. & Co. Ltd	» »
William Douch, Buyuk Tunnel Han 5, Galata . .	Constantinople, Turkey.

Insurance Agents

A. Cosmetto & Co. Omar Abed Han 10/13, Galata .	Constantinople, Turkey.
Algranti, Moreno, Yeni Han, Sirkedji, Stamboul .	» »
Bodossaki Athanassiades, Hovaghiman Han Gal..	Constantinople, Turkey.
Chamarakis, E. D.	Rethymno, Crete, Greece
Compte-Calix & J. G. Saverio.	Constantinople, Turkey.
Eustratiades, Alexandre N.	Smyrna, »
Galani John A., Union Han 43/46 Gal.	Constantinople, Turkey.
Ghiolman Bros., Constitution Square	Athens, Greece.
Gresham, Life Assurance Society Ltd (The,)	Constantinople, Turkey.
Ibrahim Soussa & Cie., Galata, Buyuk Tunnel Han.	Constantinople, Turkey.
J. W. Whittall & Co.	Constantinople, Turkey.
Jean F. Salacha & Co. 96, Rue Voïvoda, Galata .	» »
Keller, Theodor E., Mgr. Fulias & Co.	Athens, Greece.
Leete, P. C. A., Huriet Han	Constantinople, Turkey.
Mac Manus Brothers Ltd. Aslan Han 1-7 Gal. .	Constantinople, Turkey.
Mitrani Semtow, (The Equitable of New York) .	Constantinople, Turkey.
Molho, Isaac.	Salonika, Greece.
Morpurgo, Moïse.	» »
Panayotoglou, Avraam V., Seraï-Emir	Teheran, Persia.
Philippou, A	Janina, Greece.

Prodromides, K	Mersina, Turkey.
Schenker & Co, Keuprulu Han, Stamboul	Constantinople, Turkey.
V. Balekdjian Brothers, Turkia Han, Stamboul	» »
Varbetian, L. & L.	Smyrna, »
Walter Seager & Co. Tchinili Rihtim Han, Galata	Constantinople, Turkey.
Zissi N. Metaxa & Son, Merkez Rihtim Han Galata	Constantinople, Turkey.

Iron & Steel

A. Roditi, Importer, Turkia Han 9/10, Stamboul	Constantinople, Turkey.
Aron Jacob Manoach, Importers, Fundouklian Han	» »
Altzitzoglou & Fils, J., Importers	Mersina, Turkey.
Avedessian & Kechichian, Importers	Adana, »
Brazzafolli Max, Importer	Mersina, »
Capayannides, G., Importer	Trebizond, »
Chapman I. F. & Co., Inc. Equitable Bldg.	New York U. S. A.
Chisnell & Sons Co., Ltd. Grd'Rue Mahmounié Gal.	Constantinople, Turkey.
Elie Rafie, Imp.	Aleppo, Turkey.
Essayan & Frères, Hagop, Importers	Constantinople, Turkey.
Haldéopoulos, N. P., Importer	Trebizond, »
Hochtrasser & Co., Importers	» »
» » »	Samsoun, »
Kopelman Ossip, Exporter. 26 Shootup Hill c/o G. Handelmann.	London, England.
Mihran Guessarian, 48 Rue Tunnil Galata	Constantinople, Turkey.
Navarro, Isaac J., Importer	Salonika, Greece.
Nemli Zadé Frères. Importers	Constantinople, Turkey.
Prodromides, R.	Mersina, Turkey.
Roditi, A., Importer, Tarakdjilar, Ekbérié Han.	Constantinople, Turkey.
Trussed Concrete Steel Co.. Exporters	Detroit, U.S.A.
United States Steel Products Co., Exporters	New York, U. S. A.
Whittall J. W. & Co. Ltd	Constantinople, Turkey.

Jewelry

Errera & Co., Fils de G. A., Importers.	Salonika, Greece.
Lipman Kantorowitz, Passage Rigo 20.	Constantinople, Turkey.
Jean Paluka Importer, Péra St. Antoine 329	Constantinople, Turkey.
Macdonald & Co., R. B., Mfrs. & Exporters	Attleboro, Mass., U.S.A.

Kitchen Cabinets

Hoosier Manufacturing Co., The, Exporters	New Castle, Ind., U.S.A.
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Laces and Embroideries.

Abdo Bros., George, Exporters	Beirut, Turkey.
Audi & Frères S., Manufacturers & Exporters	» »
Elias Abu Samra & Fils, Exporters	» »
Farah, F. G. & S., Mfrs. & Exporters	» »
Koukaz & Zaloom, Exporters	Beirut, Turkey.
Megarbané, G. H., Exporter.	Aintab, »

Roditi, A., Exporter, Turkia Han Stamboul	Constantinople, Turkey.
Sadullah, R. Levy & Mandil, Exporters	" "

Land Owners

Kouyoumdjian, Khosrov	Bagdad, Turkey.
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Leather

Abdeni & Co., G. G. Importers	Aleppo, Turkey.
American Foreign Trade Corporation, Galata . . .	Constantinople, Turkey.
Angel & Co., David, Importers	Salonika, Greece.
Beythoum, Jeboury, Importer	Beirut, Turkey
Constantine N. Cofinas, Imp. St. Theodores Square 9.	Athens, Greece.
Coûteaux, Bernard, Aslan Han, Galata	Constantinople, Turkey.
Coenca Frères, Importers	Constantinople, Turkey.
Elkiatib Abbas Imp..	" "
Elkiatib, Salim, Importer, Elkiatib Han	" "
Enriquez, Clemente, Importer	" "
F. W. Chasseaud Importer, Agopian Han, Galata .	" "
Féradian. K Importer, Alyanak Han	" "
Fils d'Abrahah Nahman, Importers	Salonika, Greece.
Foerderer, Inc.. Roberd H., Mfrs. & Ex., Frankford	Philadelphia, U. S. A.
Haddad, Elias And , Importer	Beirut, Turkey.
Kabbaz P. A. & Co. Imp.	Aleppo, Turkey.
Lawrence, A. C., Leather Co.	Boston, Mass., U. S. A.
Lebet Frères & Co. Importers, Germania Han . .	Constantinople, Turkey.
Maulwurf, Ed., Importer & Exporter	Salonika, Greece.
Mattheosian, Vahan H., Imp., Am. Bible House .	Constantinople, Turkey.
Matthews & Co., C. J., Mfrs. & Exporters	Philadelphia, U. S. A.
Mc Neely & Price, Manufacturers and Exporters .	Philadelphia, U. S. A.
Michel Lascaris Importer Emin Bey Han 19, Stamb.	Constantinople, Turkey.
Modiano. F., & C.	Smyrna—Salonika.
Muller, Ch. F. Importer, 29 Apollo Street	Athens, Greece.
Peristiany & Co, J. Th., Importer	Alexandretta, Turkey.
Pharaon, Issa, Schoucair & C., Importers	Beirut.
Roussou & Danon, Importers. Djelal Bey Han . .	Constantinople, Turkey.
Sarantis Frères, Importers	Constantinople, Turkey.
Schiaky, V., & Cos, Importers & Exporters . . .	Salonika, Greece.
Schild P., Importer & Exporter	Constantinople, Turkey
Serafas, D., Importer & Exporter	Salonika, Greece.
Sirgi, M. & Co., Importer & Exporter	Beirut, Turkey.
Société Suisse de Commerce pour la Syrie	Aleppo, Beyrouth, Turkey.
Soulangas Fils. E. N., Importers.	Mitylene, Greece.
Soulangas, Stylianos E., Manufacturer	Mitylene, Greece.
The Commercial Bank of Greece	Athens, Greece.
The Coq Rouge Co. Ltd., Hovaghimian Han, Galata	Constantinople, Turkey.
Vimos Brothers, Importers, 29 Nikis Str	Athens, Greece.
Vladislav Kleyff, Importer, Inayet Han, Galata . .	Constantinople, Turkey.
Xanthos, C., Importer & Exporter.	Salonika, Greece.

Leather and Leather Goods

Aron Jacob Manoach, Imps. Foundouklian Han St.	Constantinople, Turkey.
Danon & Semack, Importers, Medina Han Stamboul	» »
Michel Lascaris, Importers Emin Isey Han 19, St.	» »
Paul Joannides Fils, Imps. Emin Bey Han 13/14, St.	» »

Licorice Boot

Abdul Kader Pasha El-Khedery, Exporter	Bagdad, Turkey.
Keun Lavino & Co., Exporters	Smyrna, Turkey.
Mc Andrews & Forbes Co., Exporters	Smyrna, Turkey.
Mc Andrews & Forbes Co., Exporters	Bagdad, Turkey.

Light (in Fire-Proof Buildings)

David Lupton's Sons C., Mfrs & Exporters	Philadelphia, U. S. A.
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Lighting Devices

Avigdor, M. S., Importer Küprülü Han, St.	Constantinople, Turkey.
Seferiades, S. A., Importer	Smyrna, Turkey.
Welsbach Co., Manufacturers & Exporters	Gloucester, N. J., U. S. A.

Linimenas

Curtis & Brown Mfg. C., Exporters	New York, U. S. A.
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Linoleum and Oil Cloth

Errera & Co., Fils de C. A., Importers	Salonika, Greece.
Lazzaro Franco & Fils. Importers, Stamboul.	Constantinople, Turkey.
Picciotto & C., Hillel, Importers	Aleppo, Turkey.
Schuep & Co., Imp	Aleppo, Turkey.
Yoanidès, P., Spiro, Maison Louvre, Péra	Constantinople, Turkey.

Lithographers

Ketterlinus Lithographic Mfg Co., 4th & Arch Sts .	Philadelphia, U. S. A.
Mann Co., Wm., 529 Market St.	Philadelphia, U. S. A.

Lloyds Agents

Hancock & Wood	Patras, Greece.
Whittall J. W. & Co. Ltd	Constantinople, Turkey.

Locks

Miller Lock Company, Mfrs. & Exporters	Philadelphia, U. S. A.
Russel & Erwin Mfg. Co.	New York, U. S. A.

Locomotives

Baldwin Locomotive Works, Mfrs. & Exporters . .	Philadelphia, U. S. A.
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Lozenges

Curtis & Brown Mfg. C., Exporters	New York, U. S. A.
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Lumber

Fresco Marco N. Exp. Sadock Han 3, Pl. de la Tour, G.	Constantinople, Turkey.
Hindié Nicolas Importers	Aleppo, Turkey.
Kyfioti John, Rue Kabristan, Péra, Imp.	Constantinople, Turkey.
North American Wood Products Corp. Exp. & Imp.	Cincinnati, U.S.A.
Serefas, D., Importers	Salonika, Greece.
Sirgi, M., & Co., Importers	Beirut, Turkey.
The M. B. Farrin Lumber Co., Exporters	Cincinnati, U. S. A.
The Lamb-Fish Lumber Co., Exporters	Charleston, Miss., U. S. A.

Machinery

Aperguis & Co., N. A., Importer, Bahtiar Han	Constantinople, Turkey.
Aron Jacob Manoach, Imps. Foundouklian Han St.	» » »
Balladur, Chas. P., Importer	Smyrna,
C. Laughton & Co., Importers	Constantinople, Turkey.
Coenca Frères, Importers	Constantinople, Turkey.
Demaras Bros, Importers, 4 Philellinon Street . . .	Athens, Greece.
Dizengoff, M., Importer	Jaffa, Turkey.
Farquhar & C., A. B., Manufacturers & Exps.	New York, U. S. A.
Ibrahim Soussa & Cie., Imp., Gal. Buy. Tunnel Han	Constantinople, Turkey.
Loutfalla, Georges, Importer	Adana, Turkey.
Lykiardopoulos Fils, A., Importer	Mersina, Turkey.
Meg. Fringhian. Importer, Messadet Han, Stamboul.	Constantinople, Turkey.
Melissinos, Bernard, Importer	Piraeus, Greece.
Mihram Guessarian, 48 Rue Tunnel Galata	Constantinople Turkey
Schany H.	Aleppo, Turkey.
Slocum, Avram & Slocum, Exporters	New York, U. S. A.
Sprout, Waldron & C., Exporters	Muncy, Pa., U. S. A.
The Oriental Trading Co. of America, Imp. Gal. . .	Constantinople, Turkey.
Vrioni, Pan. D., Importer, 4 Dephes Street	Athens, Greece.
Western Wheeled Scraper C., Exporters	Aurora, Ill, U. S. A.
Zarifi, L., Importer, Hagopian Han, Galata	Constantinople, Turkey.

Machine Tools

Miles-Bement-Pond Co., Exporters	New York, U.S.A.
Philaretos, G., & Co. Exporters	Athens, Greece.
Sellarr & Co., Inc., William, Exporters	Philadelphia, U.S.A.

Maize Oil

Corn Products Refining Co., Mfrs. & Exporters . . .	New York, U.S.A.
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Marmelades

Hellenique Wine & Spirit Co., Mfrs. & Exporters . .	Athens, Greece.
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Mattresses

The Hard Manufacturing Company	Buffalo, N. Y., U.S.A.
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Mercantile Agencies

Dun & Co., R. G.	New York & Vienna.
National Credit Corporation, Title & Trust Bldg. . .	Chicago, U.S.A.

Merchants (General)

A. Cosmetto & C., Omar Abed Han 10/13, Galata.	Constantinople, Turkey.
American General Trading Co. 56-58 Pine Str.	New York U.S.A.
Apostolos & Cie Tutun Gumruk Stamboul	Constantinople Turkey
Belart-Lanz, J., Messadet Han, St.	" "
Compte-Calix, J., & J. G. Saverio, 7 Rue Tchinar.	Constantinople, Turkey.
Dilsizian Bros, Phaliron Han Galata	" "
Edward La Fontaine Sons № 1 Allalemdji l'an St.	" "
Galani John A. Union Han 43/46 Gal.	" "
Hartys Stores, 27, Tepé Bachı, Pera	Constantinople, Turkey.
J. W. Whittall & Co.	Constantinople, Turkey.
Jan C. C. Schmidt, Djemaat Han, Rue Havra, Galata	Constantinople, Turkey.
Jacques Eskénazi, Sarioglou Han 9/10, Stamboul.	Constantinople, Turkey.
Jean Abazoglou, Abed Han 30, Galata	Constantinople, Turkey.
L. Hirschowitz & L. Inselberg, Galata	Constantinople, Turkey.
Raphaél J. Cohen, Achir Effendi Han, 19, Stamboul	Constantinople, Turkey.
Mouzalas, Basil A	Mitylene, Greece.
Sourlangas, Stylianos E.	Mitylene, Greece
Varteran Narareth Kaissari Han 20, St.	Constantinople, Turkey.
Vitalis R. Camhi, Boyadji Han Stamboul	" "
William Douch, Buyuk Tunnel Han 5, Galata	Constantinople, Turkey.

Metals (Tin, Zinc, etc.)

Capayannides, C., Importer.	Trebizond, Turkey,
Demaras Bros, Importers, 4 Philellinou Street	Athens, Greece.
Haldéopoulo, N. P., Importer.	Trebizond, Turkey.
Hanania Joseph, Importer.	Bagdad, Turkey.
Jahiel, Isaac, I. Importer	Salonika, Greece
Juda & Salmona, Importers.	" "
Kahn Frères, Importers Ier Vakif Han 37/39, St.	Constantinople, Turkey.
Lebet Frères & Co., Importers, Germania Han	Constantinople. "
Navarro, Is. J., Importer.	Salonika, Greece.
Philaretos, C. G. & Co., Importers.	Athens, "
The Commercial Bank of Greece, Importers.	" "

Metal Shapes (Pressed)

American Pulley Co., Exporters, 29th & Bristol St.	Philadelphia, U.S.A.
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Metallic Bedsteads

The Hard Manufacturing Company	Buffalo, N.Y., U.S.A.
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Mills and Milling Machinery

Sprout, Waldrow & Co., Exporters	Muncy, Pa, U.S.A.
The M. B. Farrin Lumber Co., Exporters	Cincinnati, U.S.A.

Minerals

Gulmezian, L., Merkez Rihtim Han Galata	Constantinople, Turkey.
J. W. Whittall & Co. Exporters	" "
Jahiel, Isaac J., Exporter	Smyrna,
Magnifico, E. A., Exporter	Smyrna, Turkey.
Vafiadachi, M. & A., Exporters	Smyrna, Turkey.

Mineral Oils

Coûteaux, Bernard, Importer, Aslan Han	Constantinople, Turkey.
Pharaon, Issa, Schouair & Co., Importers	Beirut, Turkey.

Mohair

Abazoglou, Jean Exporter, Abed Han 30, Galata	Constantinople, Turkey.
Camhi Raphael & Fils, Exp. Boyadji Han St.	" "
A. Cosmetto & Co. Exp, Omar Abed Han 10/13, Gal.	" "
Aron J. Levy Exporter, Turkia Han, Stamboul	Constantinople, Turkey.
Whittall J. W. & Co. Ltd	" "

Mortar Stains

Pecora Paint Co., Mfrs. & Exporters	Philadelphia, U.S.A.
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Mother of Pearl

Batarse, Issa, Exporter	Bethlehem, Turkey.
Pearle Waste Co., Import., 347 West Broadway	New York, U.S.A.

Motor Boats and Motors

Balladur, Chas. P., Importer, P. O. Box Fo 161	Smyrna, Turkey.
Calinder, A., Agent	Constantinople, Turkey.
Waterloo Gasoline Engine Co., Manufacturers	Waterloo, Iowa, U.S.A.
Wilcox-McKim Company	Saginaw, Mich., U.S.A.

Motor Trucks

Wichita Falls Motor Co., Mfrs. & Exporters	Wichita Falls, U.S.A.
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Musical Instruments

Baldwin Co., The, Exporter	Cincinnati, U.S.A.
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Nails (Wire)

Essayan & Frères, Hagop. Importers	Constantinople, Turkey.
Pharaon, Issa, Schouair & Co., Importers	Beirut, Syria.
United States Steel Products Co., Exporters	New York, U.S.A.

Naval Stores

Demaras Brothers, Exporters Athens, Greece.

Nuts and Seeds

Caeourides, G. N., Exporter	Trebizond, Turkey.
Cherry, Louis D., Importer, 52 S. 60th Street	Philadelphia, U.S.A.
Demetre M. Margaritoff Ex. Arnopoulos Han, St.	Constantinople, Turkey
Elisha Nessim, Exporter	Bagdad, Turkey.
Fratelli Marcopoli Exp.	Aleppo, Turkey.
Habicht, Braun & Co., Hudson & Laight Strs	New York, U.S.A.
Hadjopoulos, & Sperco, Inc., Impr., 29 Broadway	New York, U.S.A.
Haldéopoulos, N. P., Exporter	Trebizond, Turkey.
The Hills Bros. Co., Imps., Beach & Washington Sts.	New York, U.S.A.
Hochstrasser & Co., Exporters	Trebizond, Turkey.
Hochstrasser & Co., Exporters	Samsoun, Turkey.
J. W. Whittall & Co. Exporters	Constantinople, Turkey.
Jaburg Bros., 1 & 3 Worth Street, Importers	New-York, U.S.A.
Keun Lavino & Co., Exporters	Smyrna, Turkey.
Manachy, Lorenzo Y., Exporter	Aleppo, »
Michel & Mansour Djendjji, Exp.	Aleppo, Turkey.
Pastene & Co., Inc., Importers	New York, U.S.A.
Reggio, Abel, Importer, 105, Hudson Street	» »
Reggio & Co., Ant., Exporters	Smyrna, Turkey.
Scialom, Fils de Jacob, Exporters	Salonica, Greece.
Spencer Importing & Trading Co., Importers	New York U.S.A.
Stock & Mountain, Exp., Philippides Han, Stamb	Constantinople, Turkey.
Strick, Scott & Co.	Bagdad, Turkey.
Tatian, A., Importer, 23 Central St., Room 8	Boston U.S.A.
The Levant Products Trading Co., Importers	New York »
The Mesopotamia & Persia Corp., Ltd.	Bagdad, Turkey.
Théophylactos & Léontides	Trebizonde, Turkey.
United Confectioners Supply Company, Importers	New York, U.S.A.
V. Balekdjian Brothers Ev. Turkish Han Stamboul.	Constantinople, Turkey.
Warde, Naasan & Co., Exp., (Apricot Stones).	Beirut, Turkey.

Office Fourniture (Steel)

The General Fireproofing Co., Exporters New York, U.S.A.

Office Supplies

Calinder A. Agent	Constantinople, Turkey.
Papaspyro, Alexander, Importer, Stadium Street	Athens, Greece.

Oils (Lubricating etc.)

Aliferis, G. Importer, 37 Praxitelous Street	Athens, Greece.
Audi & Frères, S., Importers	Beirut, Turkey.
Brazzafolli, Max, Importer	Mersina, »
Crew-Levick Company, Refiners & Exporters	Philadelphia, U.S.A.
Cornfield & Goldstein Imp. Ikindji Kenadjian Han.	Constantinople, Turkey
Juda & Salmona, Importers	Salonika, Greece.
Loutfalla, Georges, Importer	Adana, Turkey,

Melissinos, Bernard, Importer	Piraeus, Greece.
Sayegh Frères, Importers	Beirut, Turkey.
Tasartez & Barzilaï, Imprs., Tohafdji Han, Stamboul.	Constantinople, Turkey.
Vacum Oil Co., Agency	Jaffa, Turkey.
» » » »	Beirut, »
» » » »	Cairo Egypt
Standard Oil Company of New York	Constantinople, »
Zarifi, L., Importer, Agopian Han, Galata	» »

Oils Sulphite

Damianos N. D. Exporters P. O. B. 23	Athens, Greece.
Demaras Bros., Exporters	» »

Oil Tank Trucks

Wichita Falls Motor Co., Mfrs. & Exporters	Wichita Falls, U.S.A.
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Oleo Oil

Amar & Co., S., Importers, Validé Sultan Han	Constantinople, Turkey.
Brazzafolli, Max, Importer	Mersina, »
Cariciopulo, Marc C., Importer	Constantinople, »
Coenca Frères, Importers	Constantinople, »
Doptoglou Bros 2 Zindan Capou Stamboul	» »
Ebrenstein & Toledo Imp. Stamb	Constantinople, Turkey.
Féradian, K., Importer, Alyanak Han. 14-15	Constantinople, »
Frankfort, M., Exporter, Produce Exchange	New York, U. S. A.
Frost & Cundill, Inc., Exporters, 64 Wall Street	» »
R. & O. Hirzel, Importers	Constantinople, Turkey.
Juda & Salmona, Importers	Salonika, Greece.
Molho, Isaac, Importer	Salonika, Greece.
Mano Albert J. Kiezaptchi-Oglou Han Stamboul	Constantinople, Turkey.
Navarro, Em. Is., Importers	Salonika, Greece.
Pharaon, Issa, Schouair & Co., Importers	Beirut, Turkey.
Paul Joannides Fils Impor. Emin Bey Han 13/14, St. Prodromides, K., Importer	Constantinople, Turkey.
Roussou & Danon, Imp. Phaliron Han, Gal	Mersina, »
Sarantis Frères, Importers	Constantinople, Turkey.
Schiaky, V. & Co., Importers	» »
Slocum, Avram & Slocum, Exporters	Salonika, Greece.
Sourlangas Fils, E. N., Importer	New York, U.S.A.
Tasartez & Barzilaï, Importers, Tohafdji Han	Mitylene, Greece.
Tiano, Henri, Importer	Constantinople, Turkey.
Xanthos C., Importer	Salonika, Greece.
Zarifi, L., Importer, Agopian Han, Galata	Salonika, Greece.
Zelvēian. M. & K. S., Importers	Constantinople, Turkey.

Olives and Olive Oil

Alexandre Salem & Frères	Aleppo, Turkey.
Barff P. G. & Co., Importers	Smyrna, Turkey.

Chamarakis, E. D., Exporter	Rethymno, Crete, Greece.
Cherry, Louis D., Importer, 52 S. 60th Street	Philadelphia, U.S.A.
Damianos N. D. P. O. B. 23 Exporters	Athens, Greece.
Demaras Brothers, Exporters	Athens, Greece.
Fidao & Co., F., Exporters	Smyrna, Turkey.
Hadjopoulos & Sperco, Inc., Impr., 29 Broadway .	New York, U.S.A.
Kabbaz P. A. & Co. Exporters	Aleppo, Turkey.
Kheun Lavino & Co., Importers	Smyrna, Turkey.
Pasten & Co., Inc., Importers	New York, U.S.A.
Reggio & Co., Ant., Exporters	Smyrna, Turkey,

Opium

A. Cosmetto & Co. Ex. Omer Abed Han Galata	Constantinople, Turkey.
Afkerian Frères & Co., Exp. Galata	» »
Aron J. Levy Ex. Rue Kioutubhané, Turkia Han .	» »
Arshak Papazian Exp. Turkia Han St.	» »
Banque Générale de Commerce et de Crédit Ex. St.	Constantinople, Turkey.
Demetre M. Margaritoff Ex. Arnopoulos Han, St. . .	» »
Fidao, & Co., F., Exporters	Smyrna, Turkey.
Gulbenkian, Bros. & Co., Exporters	Constantinople Turkey.
R. & O. Hirzel Ex. Buyuk Yeni Han 31, Stam . .	Constantinople, Turkey.
Jean Abazoglou Ex. Abed Han 30, Galata	» »
Kaftanizadé Frères & Cie. Mader Han 7/10, Galata .	» »
Kahn Frères Ex. 1er Vakif Han 37/39, Stamboul .	» »
Keun Lavino, & Co., Exporters	Smyrna, »
Lane, R. W., Exporter	Smyrna, Turkey,
Megarbané Habib & Fils, Exporters	Aleppo, »
Nemli Zadé Djemal Ex. Nemli Zadé Han; St. Sir. .	Constantinople, Turkey.
Neumann Frères Ex. Emin Bey Han 13/14, Stam. .	» »
Paul Joannides Fils Ex. Emin Bey Han 13/14, Stam.	Constantinople, Turkey.
Rappaport, J. M., Importer, 140 Nassau Street. . .	New York, U.S.A.
Reggio & Co., Ant., Exporters	» »
Scialom & Co., Albert, Exporters	Salonika, Greece.
Scialom, Fils de Jacob, Exporters	» »
The Oriental Trading Co. of America, Exp Gal..	Constantinople, Turkey.
Topuz, Jean A., Exporter	Salonika, Greece.
V. Balekdjian Brothers Ex. Turkia Han, Stamboul .	Constantinople, Turkey.
Varterian Nazareth Kaissari Han 20 St	Constantinople, Turkey.
Vogel Konrad, Exprs., Buyuk Yeni Han Stamboul .	» »
Whittall J. W. & Co Ltd	» »
Wolkenberg Oscar, 50 Diedid Han St.	» »

Optical Instruments

Jean Paluka Importer Péra, St. Antoine 329	Constantinople, Turkey.
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Otto of Roses

R. & O. Hirzel Ex. Buyuk Yeni Han 31	Constantinople, Turkey.
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Paints, Enamels and Varnishes

Buffalo Specialty Co., Exporters	Buffalo, N. Y., U. S. A.
Pecora Paint Co., Mfrs. & Exp., 4th & Venango Sts.	Philadelphia, U. S. A.

Paper

Société Anonyme de Papeterie et d'Imprimerie Anciens Etabl. Fratelli Haïm	Constantinople, Turkey.
Aron Jacob Manoach Im. Foundouklian Han St. .	Constantinople, Turkey.
M. Fenerdjian & Fils Jeni. Volto Han, Stamboul .	Constantinople Turkey.
Schapira, J. M., Importer, 21 Colocotroni Street . .	Athens, Greece.

Petroleum

Banque Générale de Commerce et de Crédit, Impor.	Constantinople, Turkey.
Crew-Levick Co., Refiners & Producers	Philadelphia, U. S. A.
Helal Alexander Imp,	Aleppo, Turkey.
Lykiardopoulos Fils, A., Importers	Mersina, Turkey.
Meg. Fringhian, Importer Messadet Han, Stamboul.	Constantinople, Turkey.
Megarbâne Habib & Fils	Aleppo, Turkey.
Oscar Mizrahi. Importers, 37 Asma Altı	Constantinople, Turkey.
Philippou, A., Importer	Yanina, Greece.
Standard Oil Co., Importers	Constantinople, Turkey,
Vacuum Oil Co., Importers	Roechester, N. Y. U.S.A.
Vacuum Oil Co., Importers	Beirut Turkey.
Vacuum Oil Co., Importers	Jaffa, Turkey.
» » »	Cairo, Egypt.

Pitch

Barrett Mfg. Co., Exporters, Morris Bldg	Philadelphia, U. S. A.
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Physicians and Dentists

Brautman, Sylvan, Physician and Dentist	Salonika, Greece.
Yoanidès, Prof. Doctor Christaki	Constantinople, Turkey.

Pianos, Piano Players

Baldwin Co., The, Manufacturers & Exporters . .	Cincinnati, U. S. A.
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Pistachie Nuts.

Baladi & Toutounji Importers	Aleppo, Turkey.
Corneille & Co., Exporters	Aleppo, Turkey.
Coussa Armand, Exporters	Aleppo, Turkey.
Hadkinson, Arsan & Co., Exp.	Aleppo, Turkey.
Mégarbané, G. H., Exporters	Aintab, Turkey.
Obégi & Co., Charles, Exporters	Aintab, Turkey.

Pipes (Gas, Water, etc.)

United States Steel Products Co., Exporters	New York U. S. A.
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Pipe Tools

Reed Manufacturing Co, Mfrs. & Exporters	Erle, Pa, U. S. A.
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Playing Cards

United States Playing Card Co., Exporters Cincinnati, Ohio, U. S. A.

Poppy Seeds

Scialom & Co., Albert, Exporters Salonika, Greece.

Portable Houses

North Amer. Wood Products Corp. Exp. 50 Union Sq. New York U.S.A.

Printers and Bookbinders Material and Machinery

Soc. An. de Papeterie et d'Imprimerie, Import.	
Anciens Etabl. Fratelli Haïm	Constantinople, Turkey.
American Press The, Importers,	Beirut, Turkey.
Henri Zellich & Co. Im. Galata, Rue Mahmoudié 21	Constantinople, Turkey.
Mann Co., Wm. Exporters, 529 Market Street. . .	Philadelphia, U. S. A.
Mateossian, Vahan A, Imp., Am. Bible House . . .	Constantinople, Turkey.
Zellitch Frères, Rue Yazidji, Péra	» »

Printing Paper

Soc. An. de Papeterie et d'Imprimerie, Import.	
Anciens Etabl. Fratelli Haim	Constantinople, Turkey.
Hirzel, R. & O. Importers	Constantinople, Turkey.
Henri Zellich & Co. Im. Galata, Rue Mahmoudié 21	Constantinople, Turkey.
Matteosian, V. H., Imp., American Bible House . .	» »
Sarantis Frères, Importers	Constantinople, Turkey.
Zellitch Frères Rue Yazidji, Péra	» »

Publishers

Société Anonyme de Papeterie et d'Imprimerie,	
Anciens Etabl. Fratelli Haïm	Constantinople, Turkey.
National Crédit Corporation, Title & Trust Bldg. .	Chicago, U.S.A.

Pulleys and Pressed Metal Shapes

Amer. Pulley C., The, Mfrs. & Exp., 28th & Bristol St. Philadelphia, U. S. A.

Pumps

Avedessian & Ketchian, Importers	Adana, Turkey.
Hanna Rabbath & Fils, Imp.	Aleppo, Turkey.
Nlint & Walling Mfg. C., Exporters	Kendalville, Ind., U. S. A.
Loutfalla Georges, Importer	Adana, Turkey.
Melissinos, Bernard, Importer	Piræus, Greece.
Rumsey & Co., Exporters	Seneca Falls, N. Y. U. S. A.
Southwark Foundry & Machine Co., Exporters . . .	Philadelphia, U. S. A.

Railroad Repair Shop Equipment

Niles-Bement-Pond Company, Exporters New York, U. S. A.

Railway Material

Baldwin Locomotive Works, Mfrs. & Exporters	Philadelphia, U. S. A.
Brill C., The G. J., Mfrs. & Exporters.	Philadelphia, U. S. A.
Essayan & Frères, Hagop, Importers	Constantinople, Turkey.
Standard Steel Works Co., Exporters	Philadelphia, U. S. A.
United States Steel Products C., Mfrs. & Exp., . . .	New York, U. S. A.

Raisins (Sultana)

Dweck Joseph E. F. Exporters	Aleppo, Turkey.
Fidao, F. & C., Exporters	Smyrna, Turkey.

Razors & Blades

Gillette Safety Razor Co.,	Boston, U. S. A.
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Roofing

Barrett Mfg. Co., Mfrs. & Exporters, Morris Bldg.	Philadelphia. U. S. A.
Johns-Manville, H. W., Co., Mfrs. & Exporters . . .	New York, U. S. A.

Rubber Goods

Hindié Nicolas Imp	Aleppo, Turkey.
Orosdi-Back, Etablissements, Importers.	Constantinople, Turkey.
Quaker City Rubber Co., Mfrs. & Exporters	Philadelphia, U. S. A.
Société Suisse de Commerce pour la Syrie	Aleppo, Beirut, Turkey.
Varbetian, L. & L., Importers	Smyrna, Turkey.

Safes

Audi & Frères, S., Importers.	Beirut, Turkey.
York Safe & Lock Co., Mfrs. & Exporters	New York, U. S. A.

Saffron

Scialom & Co., Albert, Exporter	Salonika, Greece.
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Saw Mill Machinery

Farquhar, & Co., A. B., Exporters	New York, U.S.A.
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Sesame Seed

Ezadjian, Mihran, Exporter	Adana, Turkey.
Eustratiades, Alex. N., Exporter.	Smyrna, Turkey.
J. W. Whittall & Co. Exporters.	Constantinople, Turkey.
Simeonoglou, Aristidès, Exporter	Adana, Turkey.

Sesame Seed Oil

Naccache & Fils, Ibr., Exporters	Mersina, Turkey.
Zelvéian, M. & K. S., Exporters.	» »

Sewing Machines

Bourne & Co. (Singer Sewing Machines)	Salonika, Greece.
» » » » »	Athens, »
Lambichi, M. E., Importer	Smyrna,
Sadullah, R. Levy & Mandil, Importers	Constantinople, »
Singer Sewing Machine Company, Importers	» »
» » » » »	Beirut,
» » » »	Cairo, Egypt.

Shipping & Shipping Agents

A. J. Drossos & Co, Esky Yomruk; Ada Han 15 .	Constantinople, Turkey.
Achaia S. S. Co.	Patras, Greece.
Alevra, D. G.	Smyrna, Turkey.
Algranti, Moreno, Yeni Han, Sirkedji, Stamboul .	Constantinople, »
American & Eastern Trading Co, 36 Av. de l'Opera	Paris, France.
Archipelago American Steamship Co.	Beirut,
» » » »	Constantinople, »
» » » »	Smyrna,
Artus, Jean	Mersina,
Barff, P. G. & Co.	Smyrna,
Bodossaki Athanassiades, Hovaghimian H. 2 Galata	Constantinople, Turkey.
Brazzafolli D. (Lloyd Triestino) Moumhané Galata .	» »
Chamarakis, E. D..	Rethymno, Crete, Greece.
Chariatis, D. T.,	Salonika, Greece.
Citterich, V.	» »
Curmusi, Theo. N. (Achaia).	Constantinople, Turkey.
"Dunarea" Societata Anonima Romana pentru Navigatiune, Braila, Str. Vapoareler	Braila, Roumania.
Edward La Fontaine Sons № 1 Allalemdji Han St .	Constantinople, Turkey.
Eliades & Mouka,	Smyrna
Foscolo Mango & Co. Ltd., Hovaghimian Han Gal. .	Constantinople, Turkey.
Galani John A. Union Han 43/46 Gal.	» »
"Gradiwo" Société Commerciale par Actions	Varna, Bulgaria.
Canchi Fratelli.	Salonika, Greece.
Celler, Theodor E. Mgr. of Fulias & Co.	Athens, Greece.
Ghiolman Bros., Constitution Square.	Athens, »
Guillermo Lorey, Djemaat Han, Rue Havra, Galata	Constantinople »
Haddock & Wool	Patras, Greece
Hochstrasser & Co.	Trebizond, Turkey.
» »	Samsoun, »
Khouri, Farra, Alex.	Beirut, »
Laughton C. & Co., 42 Perchembé Bazar, Galata .	Constantinople, Turkey.
Levant Trade Bureau, Sinasson Han No. 2 Galata .	» »
Lupovitz Jacob Rue Voïvoda, Voïvoda Han	Constantinople, Turkey
M. Fenerdjian & Fils, Bah. Kap. Yeni Volto Han 16/18	» »
Maulwurf, Ed., J.	Salonika, Greece.
Molho, Isaac	» »

Morphy W. & Son, Crowe & Stevens	Athens, Patras, Piraeus, Greece.
Philippou, A.	Yanina, "
Reppen, Theo., Arabian Han, Galata.	Constantinople, Turkey.
Rousso & Danon, Phaliron Han Gal.	" "
Sangursky & Cie, Moumhané, Galata, Couteaux H. 2	Constantinople, Turkey.
Saul S. Dwek & Co.	Aleppo, Turkey.
Schenker & Co. Keuprulu Han, Stamb.	Constantinople, Turkey.
The British Slip-way and Repairing Yard, Djibaly,	Constantinople, Turkey.
The Cunard Steamship Co., Tchinili Rihtim H. G.	" "
Theodoridi & Co.,	Braila, Roumania.
Walter Seager & Co., Tchinili Rihtim Han, Galata	Constantinople, Turkey.
Whittall J. W. & Co. Ltd	" "
Zissi N. Metaxa & Son, Merkez Rihtim Han 15,16,28 III Fl. Galata	" "

Shipyard Machinery

Niles-Bement-Pond Company, Exporters.	New York, U.S.A.
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Shoe Polish (Polishing Sets, etc.)

Shinola Co., Manufacturers & Exporters	Rochester, N.Y., U.S.A.
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Silicate of Soda & Heavy Chemicals.

Philadelphia Quartz Co., Exporters, 121 S. 3rd St. .	Philadelphia, U.S.A.
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Silk Goods

Balit Charles & Co., Importers	Aleppo, Turkey.
CourteSSI, Vitalis & Co., 19 Havouzlou Han Stamb..	Constantinople, Turkey.
Hanni, E. Exporters, Matheo Han Stamboul	" "
Hillel Picciotto & Co., Imp.	Aleppo, Turkey.
Levant Trade Bureau, Sinasson Han No. 2 Galata..	Constantinople, Turkey.
Meridional Trading Co., 20 Broad Str.	New York, U.S.A.
Mosseri, Albert, Importer.	Salonika, Greece.

Silver Ware

Kroubalkian, K. Impr. "Sole Agent for Turkey" "Reed and Barton of New-York," Grand Tunnel Han Galata	Constantinople, Turkey.
Melki & Menassah, Importers	Beirut, "

Skins, Hides and Furs

Abdeni, C. G. & Co., Imp.	Aleppo, Bagdad, Turkey.
Arsen & Co., Exporters, Allalemdji Han, St. . . .	Constantinople, "
Aug. de Medina, Hazzopoulo Han 42/43 Stamb.. .	Constantinople, Turkey.
Balit Charles & Co., Exp.	Aleppo, Turkey.
Beythoum, Jeboury, Exporter.	" "
Blattner A., Huriet Han Galata	Constantinople, Turkey.
Cabbabé K. & S. Importers	Aleppo, Turkey.
Chas J. Webb Corporation of America.	Constantinople, Turkey.

Coenca Frères, Exporters	Constantinople, Turkey.
Essefian Parsegh G., Exporter	» »
Fresco, Fils d'Aslan, Exporters	» »
Gelat, Elias Thomas, Exporter (Sheep & Goat)	Jerusalem, »
Hanania, Joseph, Exporter	Bagdad, »
Hindié Nicolas Exp.	Aleppo, Turkey.
Krikor Skender, Exporter	Bagdad, »
Maissa, M. G., Exporter	Salonika, Greece.
Manuelian & Co., Exporters	Mersina, Turkey.
Maulwurf, Ed., Exporter	Salonika, Greece.
Meridional Trading Co., 20 Broad Str.	New York, U.S.A.
Michel & Mansour Djenandji Exp.	Aleppo, Turkey.
Nemli Zadé Frères, Exporters	Constantinople, Turkey.
Rappaport, J. M., Importer, 140 Nassau Street	New York, U.S.A.
Roditi A., Exporter, Turkia Han	Constantinople, Turkey.
Serefas, D., Exporter	Salonika, Greece.
Sarfati, S. Joseph, Exporter, Germania Han	Constantinople, Turkey.
Sassoon & Co., David, Exporters	Bagdad, Turkey.
Schamasch, Gourgie & Co., Exporters	» »
Whittall J. W. & Co Ltd.	Constantinople, Turkey.
Tatian, A., Importer, 23 Central St., Room 8	Boston, U.S.A.

Soap

American Foreign Trade Corporation, Galata	Constantinople, Turkey.
Bensussan, Fils de Samuel J., Importers	Salonika, Greece.
Coussa Armand, Imp.	Aleppo, Turkey.
Louisville Cotton Oil Co., Mfrs. & Exporters	Louisville, Ky., U.S.A.
Modiano Frères & Fils, Issac, Importers	Salonika, Greece,
Procter & Gamble Co., Manufacturers & Exporters	Cincinnati, U.S.A.
Vimos brothers, Importers 29 Nikis Street	Athens, Greece.

Starch

Corn Products Refining Co., National Starch Co., Exp.	New York, U.S.A.
Errera, Isaac G., Importer	Salonika, Greece.
Fils d'Abram Nahman, Importers	» »
Modiano, F., & Company	Smyrna—Salonika.

Stationery

Soc. An. de Papeterie et d'Imprimerie, Import, Anciens Etabl. Fratelli Haïm	Constantinople, Turkey.
Calinder, A., Representative	Constantinople, Turkey.
Errera & Co., Ltd, Fils de G. A., Importers	Salonika, Greece.
Hassid & Co., A. M., Importers	» »
Henri Zellich & Co. Imp. 21, Rue Mah. Galata	Constantinople, Turkey.
Jean Paluka Imp. Péra, St. Antoine 329	Constantinople, Turkey.
Mann Co., Wm., Exporters, 529 Market St.	Philadelphia, U.S.A.
Matteosian, V. H., Import., American Bible House .	Constantinople, Turkey.
Modiano, Frères & Fils, Isaac, Importers	Salonika, Greece.
Zellitch Frères, Galata	Constantinople, Turkey.

Steel Office Furniture

The General Fireproofing Co. 395 Broadway . . . New York, U.S.A.

Stone Handling Machinery

Western Wheeled Scraper Co., Mfrs. & Exporters. . Aurora, III., U.S.A.

Sugar

Bensussan, Fils de Samuel J., Importers	Salonika, Greece.
Cabbâbeh G. & Fils, Importers.	Aleppo, Turkey.
Lamborn & Company 132 Front Str. Lamborn Bldg.	New York U. S. A.
Oghourloglou Frères, Ph. l'phiades & Co.	Constantinople Turkey
Meg. Fringhian, Imp. Messadet Han, Stamboul . . .	Constantinople, Turkey.
Megarbâné Habib & Fils Importers	Aleppo, Turkey.
Goltzman Michel "Nord-Ost",	Constantinople, Turkey.

Surgeons Instruments

Baroody, Mourad, Importer.

Suit Hangers

West Electric Hair Curler Co., Exporters

Tanning Materials

Lawrence, A. C., Leather Co.
Spike, Clarence H., Importer, 143 Federal Street. .

Telephone Supplies

Schany Bey H.
The Bell Telephone Mfg. Co., Exporters.
Western Electric Co., Exporters, 463 West St. . .

Timber

The Commercial Bank of Greece, Importers . . .
"Combustibilul" Anglo-Roman, Buc. 19 Str. Reg. Exp.
Kopelman Ossip Importer 26 Shoot up Hill c/o G.
Handelman

Tobacco

Adamopoulos, A. C., Exporter
American Tobacco Co., Exporters
Aron J. Levy, Ex. Rue Kioutubhané, Turkia Han
Aron Jacob Manoach, Ex. Foundouk, H. 5/10 S
Arshak Papazian, Exp. Turkia Han St.
B. G de Com. et de Credit Meidandjik 3, Stam.
Coenca Frères, Exporters.
Demetre M. Margaritoff, Ex. Aïnopoulos Han St

Salonika, Greece.
Aleppo, Turkey.
New York U. S. A.
Constantinople Turkey
Constantinople, Turkey.
Aleppo, Turkey.
Constantinople, Turkey.

Beirut, Turkey.

Philadelphia, U.S.A.

Boston, Mass., U.S.A.
Boston, U.S.A.

Aleppo, Turkey.
Antwerp, Belgium.
New York, U.S.A.

Athens, Greece.
Bucarest, Roumania.

London, England.

Smyrna. Turkey.
Smyrna, Turkey.
Constantinople, Turkey
Constantinople, Turkey.
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Eustratiades, Alex. N., Exporter	Smyrna, Turkey.
Foscolo Mango & Co. Ltd. Exp. Hovaghimian H. G.	Constantinople, Turkey.
Galani John A. Union Han 43/46 Galata	" "
Gary Tobacco Co. Inc. Exporters	Samsoun " "
Goltzman Michel, "Nord-Ost" Exp.	Constantinople, Turkey . .
Hanna Rabb th & Fils Exp.	Aleppo, Turkey.
Herzog & C., M. L., Exporters	Cavalla, Greece.
J. W. Whittall & Co. Imp	Constantinople, Turkey.
Jean Abazoglou, Ex. Abed Han 30, Galata	" "
Kastanizadé Frères & Cie. Ex. Mader H. 7/10 G. .	" "
Levy M. & Co., Exp., Emin Bey Han 9 Stamb. . .	" "
Macedonian Tobacco Co., The, Exporters	Cavalla, Greece.
Mayer & Co., N., Exporters	" "
Neumann Frères, Ex. Emin Bey Han 13/14, S . .	Constantinople, Turkey.
Nemli Zadé Djemal, Ex. Nemli Zadé Han, Sirkedji .	" "
Nouri & Tewfik Elbagdadi, Ex. Rue Mer. Dje. H. .	" "
Oriental Tobacco Trading Co., Exporters	Salonika, Greece.
Oscar Mizrahi, Exporter, Djedid Han St.	Constantinople, Turkey.
Paul Joannides Fils, Emin Bey Han 13/14 St. . .	" "
Pirocacco, Christo, Exporter	Smyrna, Turkey.
Schinasi Bros., Exporters	Cavalla, Greece.
Serafas, Dim., Exporter	Salonika, Greece.
Tatian, A., Importer, 23. Central St., Room 8 . . .	Roston, U.S.A.
The Alston Tobacco Co. Inc. Exporters	Samsoun, Turkey.
The Levant Products Trading Co., Importers	New York, U.S.A.
The Melachrino Co. Exporters	Samsoun, Turkey
The Turkish Tobacco Export Co., Exporters.	Salonika, Greece.
V. Balekdjian Brothers. Ex. Turkia Han Stamboul .	Constantinople, Turkey.
Wolkenberg Oscar, 50 Djedid Han St.	" "

Toilet Specialities and Preparations

Boroody, Mourad, Importer.	Beirut, Turkey.
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Tools

Disston & Sons, Henry, Mfrs. & Exps., P.O.B. 1537	Philadelphia, U.S.A.
Mc Caffrey File C., 5th & Berk Sts, Exporters . . .	Philadelphia U.S.A.

Tooth Powder

Curtis Brown Mfg. Co., Evprs., 215-17 Fulton St. .	New York, U.S.A.
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Travel Bureau

Bureau of University Travel, 31 Trinity Place . . .	Boston, U.S.A.
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Typewriters and Supplies

Abramovitz, Leon P., Importer.	Bucharest, Roumania.
Constantine N. Cofinas, St. Theodore Square 9 (Agts, for Greece Royal Typewriter Co).	Athens, Greece.
Edwards & Sons, Imp., Dilziz Zade Han Stamb. . .	Constantinople, Turkey.
Hammond Typewriter Co., Exporters	New York, U.S.A.
Kroubalkian, K. Sole Agent for Turkey "Royal Typewriter C." & Depositor Grand Tunnel Han G.	Constantinople, Turkey.

Lambichi, M. E. Importer	Smyrna, Turkey.
Monarch Visible Typewriter Co., Exporters	New York, U.S.A.
Papaspyro, Alexander, Importer, Stadium Street . .	Athens, Greece.
Remington Typewriter Co., Exporters	New York, U.S.A.
Schuep & Co., Imp.	Aleppo, Turkey.
Spike, Clarance H., Exporter 2d Hand Machines . .	Boston, U.S.A.
Soc. An. de Papeterie et d'Imprimerie, Import. Anciens Etabl. Fratelli Haïm	Constantinople, Turkey.

Umbrellas

Trad, P. & M., Manufacturers	Beirut, Turkey.
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Varnish

Cabbabeh G. & Fils Importers	Aleppo, Turkey.
The General Fireproofing Co., 395 Broadway . . .	New York, U.S.A.

Ventilation (in Fire-Proof Buildings)

David Luptot's Sons Co., Exporters	Philadelphia, U.S.A.
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Waterproofing Materials

The General Fireproofing C., 395 Broadway	New York, U.S.A.
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Wind Mills

Flint & Walling Mfg Co., Exportes	Kendalville, Ind., U.S.A.
Shaphira, J. M., Importer, 21 Colocotroni Street . .	Athens, Greece.

Wines and Liquors

Audi & Frères, S., Importers	Beirut, Turkey.
Barbaresso Brothers, Mfrs. & Exporters	Piræus, Greece.
Cambas, André P., Exporter	Athens, Greece.
Constantine N. Cofinas, St. Theodores Square 9 .	Athens, Greece.
Hellenique Wine & Spirit C., Exporters	Athens, Greece.
Metaxa, S. & E. A., Mfrs. & Exporters	Piræus, »
Pastene & Co., Inc., P., Importer	New York, U.S.A.
Pouris, Demosthenes, Mfrs. & Exporter	Piræus, Greece.
Reggio & Co., Ant., Importers	Smyrna, Turkey,
Sadullah, Robert Levy & Mandil, Importers . . .	Constantinople, Turkey.

Wire (barbed, plain, etc.)

United States Steel Products Co., Exporters	New York, U.S.A.
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Wool and Mohair

A. Cosmetto & Co. Ex. Omar Adel Han 10/13, G..	Constantinople, Turkey.
A. Roditi, Exp. Turkia Han 9/10, Stamboul . . .	» »
Abdul Kader Pasha El-Khedery, Exporter	Bagdad, Turkey.
Afkerian Frères & Co., Exp. Hovaghimian H. Gal..	Constantinople, Turkey.
Arsen & Co., A. G., Exp., Gulbenkian Han	» »
Asfar & Co., Pressing Factory and Exporters . . .	Bagdad, Turkey.
Baladi & Toutoundji, Exporters	Aleppo, Turkey.

Cabbabeh G. & Fils, Exporters	Aleppo, Turkey.
Chas. J. Webb Corporation of America	Constantinople, Turkey.
Elisha Nessim, Exporter	Bagdad, Turkey.
Fidao, F. & Co.. Exporters	Smyrna, Turkey.
Fratelli Marcopoli Exp.	Aleppo, Turkey.
Fresco, Fils d'Aslan, Exporters. Iktissat Han	Constantinople, Turkey.
Goltzman Michel "Nord-Ost" Exp.	" "
Gulbenkian Bros. & Co., Exporters, Stamboul	" "
Hadjopoulos, & Sperco, Inc., Importers	New York, U.S.A.
Helal Alexander Exporters	Aleppo, Turkey.
Kahn Frères, Exp. Ier Vakif Han 37/39, Stamboul	Constantinople, Turkey.
Levy M. & Co., Export. Emin Bey Han St.	Constantinople, Turkey.
Marcopoli & Co., V., Exporters.	Alexandretta, Turkey.
Manachy, Lorenzo Y., Exporter	Aleppo, Turkey.
Manouelian, H., & Co, Exporters	Mersina, Turkey.
Maulwurf, E.l Exporters	Salonika, Greece.
Mégarbané & Fils, Habib, Exporter	Aleppo, Turkey.
Mosseri, Albert, Exporter	Salonica, Greece.
Muller, Ch, F., Importer, 29 Apollo Street.	Athens, Greece.
Obégi & C., Charles., Exporters	Aintab, Turkey.
Rafie Elie Exp.	Aleppo, Turkey.
Rappaport, J. M., Importer, 140 Nassau Street.	New York, U.S.M.
Roditti, A., Exporters, Turkia Han Stamboul	Constantinople, Turkey.
Sarfati, Barouh, Exporter	Salonika, Greece.
Sasson & Co. Ltd, David, Exporters	Bagdad, Turkey.
Serefas, D., Exporter	Salonika, Greece.
Stock & Mountain Philippides Han, Stamboul	Constantinople, Turkey.
Tatian A. Importer, 23 Central St., Room, 8	Boston, U. S. A.
Vimos Brothers, 29 Nikis Street	Athens, Greece.
Warde, Naasan & C., Exporters	Beirut, Turkey.
Whittall J. W. & Co. Ltd	Constantinople, Turkey.
Zelvéian, M. &, Exporters	Mersina, Turkey.

Woollen Goods

Dwek Joseph, E. F. Importers	Aleppo, Turkey.
Elkiatib, Salim, Importer, Elkiatib Han	Constantinople, Turkey.
Mac Manus Brothers Ltd. Ex, AslanHan 1-7 Gal.	Constantinople, Turkey.
Muller, Ch., F., Importer,29 Apollo Street.	Athens, Greece.
Neumann Frères, Ex. Emin Bey Han 13/14, Stam.	Constantinople, Turkey.
Saul S. Dwek & Co., Imp.	Aleppo, Turkey.
Schuep & Co., Importers.	Aleppo, Turkey.
The Coq Rouge Co. Ltd., Galala	Constantinople, Turkey.
Whittall J. W. & Co. Ltd	" "

Woven Wire and Spiral Springs

The Hard Manufacturing Company	Buffalo, N. Y. U.S.A.
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Individual Members.

Arnold, Davis G., American Relief Committee	Constantinople.
Brown, J. Wylie,	Constantinople.
Charalambis, N. M.,	Piraeus, Greece.
Crane, F, Standard Oil Co.	Constantinople.
Damon, Theron J., Journalist	Milton, Massachusetts.
Doucarelis, Aristides M.	Mitylene, Greece.
Efstratiou, Apostolos, English Stores Proprietor . .	Mitylene, Greece.
Eulambios, N, c/o National Bank of Greece	Athens.
Gates, Moore, c/o the National City Bank of N. Y..	New York
Gulmezian, L., Legal adviser, c/o Standard Oil Co.	Constantinople.
Gunkel, Oscar, General Manager, St. Oil Co	Constantinople.
Heck, Lewis, Near Eastern Division, Dept. of State	Washington.
Heizer, Oscar S., American Consular Service.	Bagdad
Hill, Bert, H., American School of Classic Studies.	Athens.
Hoover, Alden, R., American Bible House	Constantinople.
Huntington, Geo. H., Professor, Robert College . .	Constantinople.
Hutchins, John Power, Representative for the Near-East of the American International Corporation New York.	New-York.
Jackson, Jesse B., American Consular Service. . . .	Aleppo.
Jewett, Milo A., American Consular Service	Kehl, Baden, Germany.
Kyfioti, John, Manager of the Maison Psalty Furniture House & Factory American Lumber.	Constantinople.
McCullough, Capt. U. S. S. Scorpion.	Constantinople.
Memminger, Lucien, American Consular Service . . .	Madras, India.
Metaxa, A.,	Piraeus, Greece.
Montgomery G. R.,	New Haven, Conn.
Nathan, Edward I., American Consular Service. . . .	Vigo, Spain.
Odell, Ralph, M. c/o American Browne & Co., 62 North Street.	New York.
Papafrango, Sp., c/o National Bank of Greece.	Athens.
Peabody, Frank C., Representative of Carter Macy & Co. Inc.	New York.
Peet, W. W., American Missions	Constantinople.
Ravndal, G. Bie, American Consular Service.	Constantinople.
Retsina, Athanas, Manufactures.	Athens.
Salmon, B. P., Vice-President, North American Wood Products Corporation, 21 Rue du Mont- thabor.	Paris.
Supplee, Wm. W., 4102 Walnut St.	Philadelphia.
Walker, Archbold J., Standard Oil Co.	Sofia, Bulgaria.
Weddell, Alexander, W., American Consular Service	Athens.
Weiss, Felix, Manager of "Intercontinental"	Constantinople.
White, George E., Rev. D. D. President of Anatolia College	Marsovan, Turkey.
Wolfe, Archibald J., 6 St., Charles, Place	Brooklyn, N. Y.

