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Levant Trade Review

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(INCORPORATED)

THE INAUGURAL ADDRESS OF PRESIDENT WARREN G. HARDING

Shortly after noon on March 4th Warren G. Harding took the oath of office as twenty-ninth president of the United States. Calvin Coolidge, the newly elected Vice President took the oath of office in the Senate chamber, where brief addresses were made by the retiring Vice President Marshall and by himself. President Wilson had accompanied Mr. Harding to the Capitol, but was unable to remain through the ceremony. The new President took the oath administered by Chief Justice White of the United States Supreme Court before a large throng assembled near the east portico of the Capitol. After the inauguration the President read his address.

The address gave little further revelation of policy beyond the previous statements of Mr. Harding. For the United States there was the reenunciation of the principle of the Republic of "government by the people", believed obscured by the events of the Great War; and appeal to the forces of the country that make for order and construction, with a promise of executive strength to their support towards material and spiritual development. For foreign states there was the declaration of moral and material interest of the United States in world problems. America realized that she could not remain isolated. America is vitally interested in the world's peace, and she would still affirm her willingness to cooperate in securing a just peace, but she would maintain that she herself is the best judge of how and when her forces shall be used. On the side of trade, the United States is not self-sufficient, and foreign trade expansion must be a shibboleth of the country, while

thorough attention must be given to the most effective measures for the protection and development of our powers and means of production.

President Harding first paid tribute to the founders of the Republic, and to the principles embodied which had meant the welfare of the millions in the subsequent generations of citizens, and «an inspiring example of freedom and civilization to all mankind».

He continued: "The record of the progress made by our Republic, both materially and spiritually, in itself proves the wisdom of our inherited policy of non-involvement in Old-World affairs. Confident in our ability to work out our own destiny and jealously guarding our right to do so, we seek no part in directing the destinies of the Old World.

"We do not mean to be entangled. We will accept no responsibility except as our own conscience and judgment in each instance may determine.

"Our eyes will never be blind to a developing menace; our ears will never remain deaf to the call of civilization.

"We recognize the new order of things in the world with the closer contacts which progress has wrought. We sense the call of the human heart, for fellowship, fraternity and cooperation. We crave friendship and harbor no hate.

"But America, our America, the America builded on the enduring foundations laid by the inspired Fathers, can be a party to no permanent military alliance. It can enter into no political commitments, nor assume any economic obligations which will subject our decisions to any other than our own authority.

"I am sure our own people will not misunderstand, nor will the world misconstrue us. We have no thought to impede the paths leading to closer relationship. We wish to promote understanding among the nations.

"We want to do our part in making offensive warfare so hateful that the governments and peoples who resort to it must prove the righteousness of their causes or else stand as outlaws before the bar of civilization.

"We are ready to associate ourselves with the nations of the world, be they great or small, for conference or for council, to seek the expressed views of world opinion, to recommend a way to ap-

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proximate disarmament and relieve the crushing burdens entailed by vast military and naval establishments.

"We elect to participate in suggesting plans for mediation, conciliation and arbitration, and we would gladly join in that expressed conscience of progress which seeks to clarify and write the laws of relationship and establish a world court for the disposition of such justiciable questions as the nations are agreed to submit thereto.

"In expressing the aspirations, in seeking practicable plans, in translating for humanity a new conception of righteousness and justice and its hatred of war into recommended action, we are ready most heartily to unite; but every commitment must be made in the exercise of our national sovereignty.

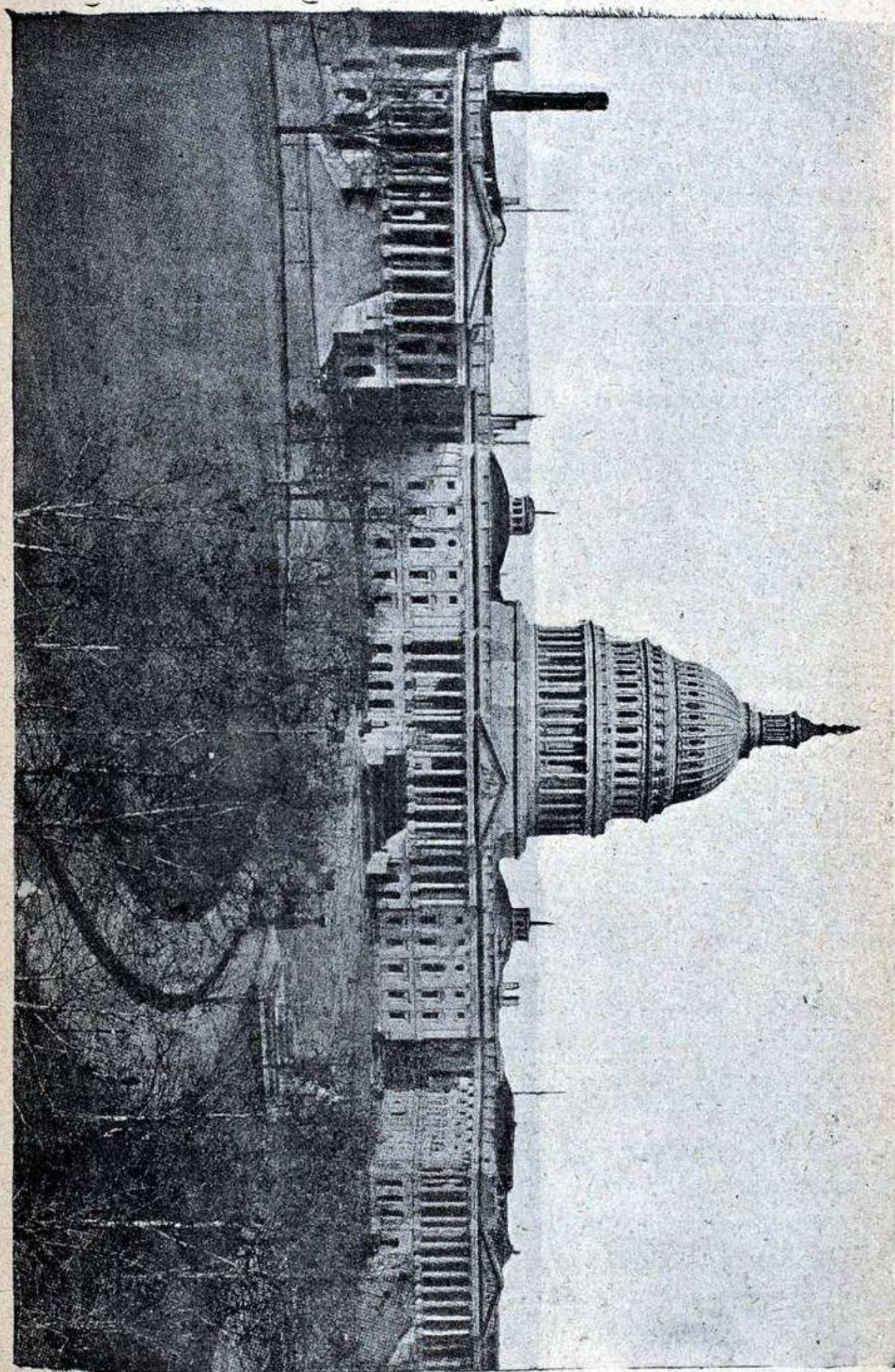
"America is ready to encourage, eager to initiate, anxious to participate in any seemly program likely to lessen the probability of war, and promote that brotherhood of mankind which must be God's highest conception of human relationship.

"Mankind needs a world-wide benediction of understanding. It is needed among individuals, among peoples, among governments, and it will inaugurate an era of good feeling to mark the birth of a new order. In such understanding men will strive confidently for the promotion of their better relationships and nations will promote the commitments so essential to peace.

"We must understand that ties of trade bind nations in closest intimacy and none may receive except as he gives. We have not strengthened ours in accordance with our resources or our genius, notably on our own continent, where a galaxy of republics reflect the glory of new world democracy.

"But in the new order of finance and trade we mean to promote enlarged activities and seek expanded confidence. Perhaps we can make no more helpful contribution by example than to prove a republic's capacity to emerge from the wreckage of war.

"Our supreme task is the resumption of our onward normal way. Reconstruction, readjustment and restoration—all these must follow. I would like to hasten them.



"If it will tighten the spirit and add to the resolution with which we take up the task, let me say for our nation:

"We shall give no people just cause to make war upon us. We hold no national prejudices. We entertain no spirit of revenge. We do not hate. We do not covet. We dream of no conquest nor boast of our armed powers.

"The forward course of the business cycle is unmistakeable. The peoples are turning from destruction to production. Industry has sensed the changed order and our own people are turning to resume their normal onward way.

"The call is for productive America to go on. I know that congress and the administration will favor every wise government policy to aid in the resumption of production and to encourage continued progress.

"It has been proved again and again that we cannot, while throwing our markets open to the world, maintain American standards of living and opportunity, and hold our industrial eminence, in such unequal competition. There is a luring fallacy in theory of banished barriers of trade, but preserved American standards require our higher production costs to be reflected in our tariffs on imports.

"To-day, as never before when peoples are seeking trade restoration and expansion, we must adjust our tariff to the new order. We seek participation in the world's exchanges because therein lies our way to widened influence and the triumphs of peace. We know full well we cannot sell where we do not buy, and we cannot sell successfully where we do not carry.

"Opportunity is calling not alone for restoration, but for a new era in production, transportation and trade. We shall answer it best by meeting the demand of a surpassing home market, by producing self-reliance in production, and by bidding enterprise, genius and efficiency to carry our cargoes in American bottoms to the marts of the world.

"We would not have an American living within and for herself alone, but we would have her self-reliant, independent, and ever nobler, stronger, and richer.

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"One cannot stand in this presence and be unmindful of tremendous responsibility. The world upheaval has added heavily to our tasks. But with the realization comes the surge of high resolve and there is reassurance in belief in the God-given destiny of our Republic. It I felt that there is to be a sole responsibility in the executive for the America of tomorrow I should shrink from the burden.

"But here are a hundred millions, with common concern and shared responsibility answerable to God and country. The Republic summons them to their duty, and I invite cooperation."

The first official act of President Harding was to submit his cabinet appointments to the Senate for confirmation and he broke a precedent by submitting them in person. Mr. Harding delivered a short address to the Senate; the confirmation of the appointments took but a few moments.

The following is the list of the new Cabinet members :

Secretary of State: Charles E. Hughes, LL. D., twice Governor of New York State, former Justice of the Supreme Court ; Secretary of the Treasury : Andrew W. Mellon, Pittsburgh banker; Secretary of War; John W. Weeks, Senator from Massachusetts ; Attorney-General : Harry K. Daugherty, Pennsylvania lawyer, former Deputy Attorney-General of Pennsylvania ; Postmaster-General : Will H. Hays, Indiana lawyer, chairman of Republican National Committee since 1918; Secretary of the Navy : Edwin Denby, Congressman from Michigan from 1905-1911; Secretary of the Interior: Albert B. Fall, Senator from New Mexico since 1912; Secretary of Agriculture: Henry C. Wallace, of Iowa, editor of Wallace's Farmer; Secretary of Commerce: Herbert C. Hoover, LL. D., U. S. Food Administrator during the war, Commander of Legion of Honor, trustee of Stanford University, California ; Secretary of Labor : James C. Davis, Iowa lawyer.

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HERBERT C. HOOVER SECRETARY OF COMMERCE

Of the several cabinet posts for which Herbert C. Hoover is known to be qualified, that one was selected for him where it was recognized that his special qualifications would meet an emphatic need of the post-bellum period. In the United States as in other countries the war brought a new standard of capacity for productivity, and it would certainly indicate an unhealthy state if this capacity were not maintained and were not further developed. The United States during the war and the armistice period came into contact with other states and carried on relations, which continue naturally, though on a different basis, since each has learned to know more thoroughly the others' needs for peace time pursuits. Trade is a normal channel for such relations. The products of the United States in certain lines are far beyond her consumption, and the ratio will not soon diminish. Foreign markets meet our need as our products meet the needs of foreign states. An essential qualification for the Secretary of Commerce is a knowledge of that other world for which the United States may be fitted economically to provide. Mr. Hoover knows his own country. In peace time he has personally supervised the development of certain natural resources in every continent of the globe; during the war and since he has been the embodiment of providence to many millions of human beings; and it can be truthfully said that no one has had a larger experience in meeting so great and insistent needs with elusive means. However complicated or extensive the problems of his office Mr. Hoover may be trusted to strike a balance.

It was only during the 1920 presidential campaign in the United States that the public was afforded information of a more intimate character concerning the man, who, though continually embarrassed by public attention, was known only through his activities. Theodore M. Knappen, Washington correspondent of the New York Tribune, is the author of an interesting and sympathetic account of Mr. Hoover's life.

Mr. Hoover's ancestors were of Quaker faith. He was born in a farming community in the Middle West. Left an orphan at the age of eight years, he was taken west to Oregon by relatives.

Though destined for the conservative training of a Quaker institution, the boy voted for a "scientific university", and took the responsibility of earning the means necessary to attend such a

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school. The new Leland Stanford University, then opening in Palo Alto, California, was selected by him, and Herbert Hoover was the first student enrolled there. His subjects were all solid stuff; his particular interests science, history, economics and mathematics.

He graduated in 1891. On the advice of his professor in geology he became a miner as a step towards his goal of mining engineer. But he found one year of this experience was sufficient. Keen and energetic service in the office of a mining engineer in San Francisco brought him to attention as a competent engineer in 1897 when good men were being sought for the West Australia mining boom. Two years' exercise of intelligence and energy in Australia brought good financial returns and reward in a position of prominence as manager and director of various mines. His next undertaking was Director of Mines under a Chinese magnate in the Celestial Empire.

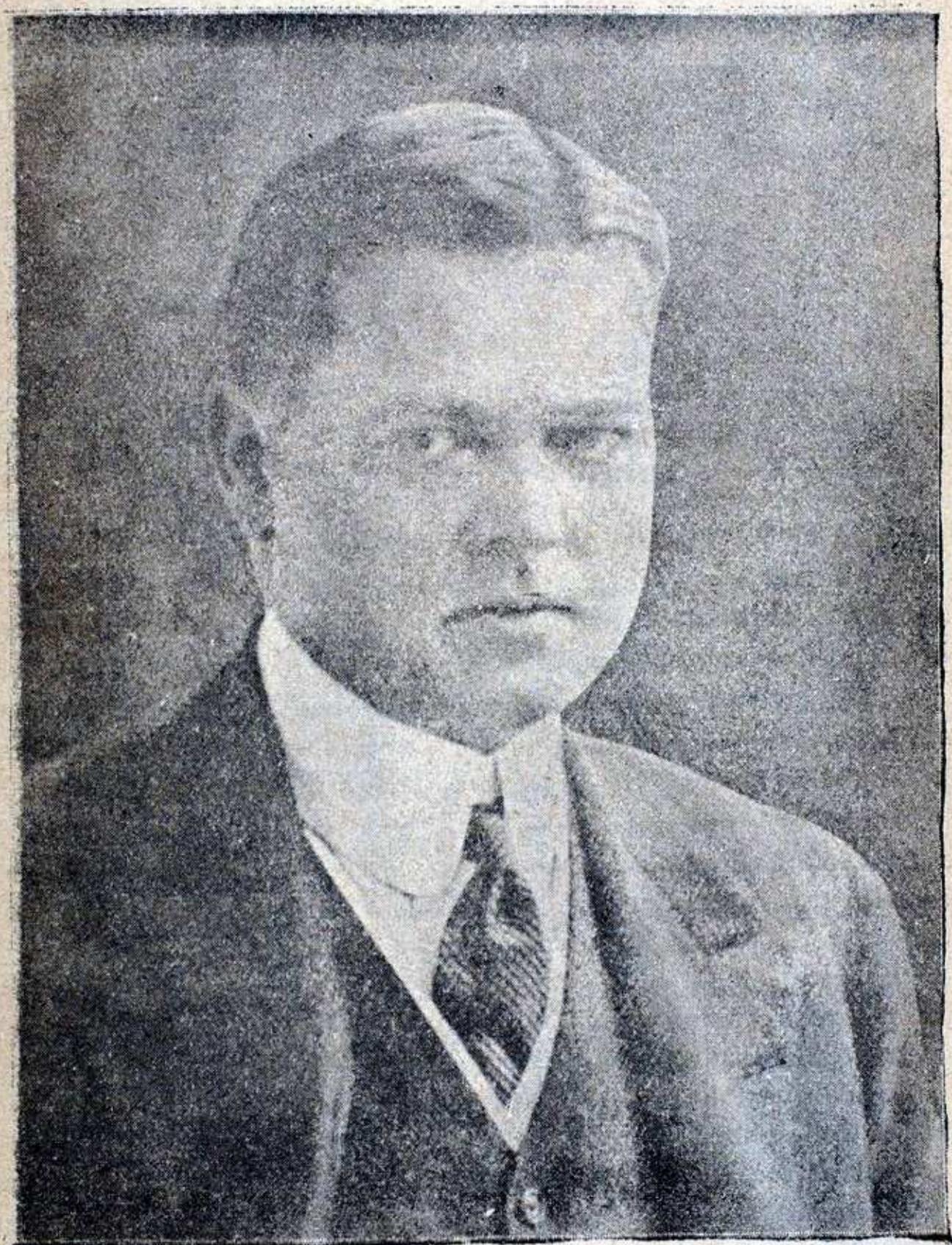
In mining partnership in England he was left by an absconding associate, and he spent the next six years in making complete clearing of the "debt of honor".

Until the war broke out Hoover gave his expert attention to mining developments in China, the Malay Straits Settlement, Korea, South America, Central America, Australia, Russia, and the United States. Under his administration new mines opened, moribund mines revived and feeble ones were reinvigorated, and large regions knew new life with his industry. "He travelled around the world from mine to mine with an ever-growing reputation as a wizard of organization, reorganization and administration, and as a magician of metallurgy."

At the outbreak of the war Mr. Hoover was in London and, quickly reached by the thousands of appeals of stranded Americans, he turned immediately to the work of rescue and return to America of these pilgrims. The work soon brought him the larger care of Belgian Relief when disaster came upon the state in the German occupation. The whole world knows this story of the Belgian Relief Commission that fed and clothed, in some degree, not less than eight million persons for more than four years.

President Wilson quite naturally turned to Mr. Hoover in his selection of food adviser, and then, when Congress had conferred the authority, made him Food Administrator in 1917.

In the winter of 1918 Mr. Hoover went to Paris as administrator of the \$100,000,000 appropriation for revictualling the war-torn lands of Europe, and as a member of the Supreme Economic Council of the Allies. He became director of the American Relief



HERBERT C. HOOVER

Administration children's fund, which is providing 2,500,000 children in southeastern Europe with one meal a day, and the American Relief Warehouse Association with its system of "Hoover food drafts" as succor to the starved lands.

As director of the European Relief Council he accepted in January the offer of 15,000,000 bushels of corn made by a farmers' association of the Middle West of the United States. The problem of funds and means for transportation to its destination of this rich gift was a new burden, but, he said, "we count on making these shipments without great difficulty, and on achieving our purpose in a relatively short period of time." The European Relief Council is occupied at present in securing a \$33,000,000 fund for rendering effective assistance to Europe in her need.

Mr. Hoover has learned much about the world, and he aims to educate his fellow citizens to a better understanding of it—the world outside the United States. He has initiated for his University a new department in the Library which will collect and care for as much of the war literature from all lands as can be secured as an aid in the study of other peoples to the end that Americans and foreigners may know each other better, and stifle their difficulties in this better understanding.

Mr. Hoover was trained as an engineer. He observes and studies. As he knows detail so he knows the larger questions and has handled them. He meets realities with sound sense. He is broad-minded and efficient.

During these past seven years Mr. Hoover has been confronted with stupendous facts in needs, but he has conjured them with the creation of stupendous facts in welfare work. In the problem of the economic adjustment of the United States to the new conditions developed so rapidly by the Great War, Mr. Hoover can well be trusted with direction as Secretary of Commerce. The Levant came definitely into Mr. Hoover's cognizance in Relief Work, and had a well-defined place in his program. But the Levant can give as well as receive. Already under the former administration the Department of Commerce had sent a Trade Commissioner to the Near East and was gaining new appreciation of this region. With Mr. Hoover as high official in the Department we can be confident that the Levant will receive the attention which will realize most largely the value of Levant-American relations, and the *American Chamber of Commerce for the Levant* shares in this aim and rejoices in the strong leadership of the new appointment.

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Fondation d'une Société de Crédit Commercial en Amérique.

Assemblé à Chicago le 11 Décembre dernier, un groupe de plus de 200 banquiers américains, pour la plupart bien connus à l'étranger, s'est occupé de la fondation d'une société de crédit commercial sous la raison sociale de Foreign Trade Financing Corporation, au capital de \$100.000.000 et capable de compter sur des ressources qui s'élèvent au montant d'un milliard de dollars.

Stimuler le commerce d'exportation en facilitant les achats des négociants étrangers par le crédit à long terme, tel est le but de cette société qui sera formée d'après le plan conçu par le Comité des opérations mercantiles de l'American Bankers' Association, sous la direction de Mr. John McHugh, vice-président de la Mechanics and Metals Bank de New-York, nommé par la suite chef du conseil d'administration de la compagnie nouvelle.

Selon de programme élaboré par MM. Waldo Newcomer, de Baltimore, et John H. Fahey, de Boston, un comité permanent de trente membres sera chargé d'organiser la société et de former un sous-comité exécutif de neuf membres qui s'occupera spécialement de la création de l'organisme administratif.

Les membres du conseil d'administration de la société représenteront, dans leur ensemble, le commerce et l'industrie, la finance et l'agriculture des Etats-Unis.

Au cours de la réunion des organisateurs de l'association nouvelle, un certain nombre d'allocutions furent prononcées, notamment par MM. Herbert Hoover, ancien administrateur des Vivres des Etats-Unis ; A. C. Bedford, vice-président de la Chambre de Commerce Internationale ; William C.

Redfield, ancien Ministre du Commerce des Etats-Unis ; J. R. Howard, président de l'American Farm Bureau Federation ; Julian H. Barnes, ancien directeur de l'United States Grain Corporation ; Eugene Meyer, Jr., ancien chef de la War Finance Corporation ; Fred I. Kent, de la Bankers' Trust Company de New-York ; Richard Hawes, ancien président de l'American Bankers' Association ; Edward N. Hurley, ancien directeur de l'United States Emergency Fleet Corporation et Willis H. Booth, de la Guaranty Trust Company de New-York.

Résolution adoptées.

Les résolutions présentées par Monsieur Chairman Waldo Newcomer, de Baltimore, au nom de la commission d'études, ont été adoptées à l'unanimité.

Ces décisions sont motivées par les considérants qui suivent :

« 1. La société reconnaît la nécessité d'envisager la présente situation critique du commerce américain, tant intérieur qu'extérieur ; et plus particulièrement les conditions des exportations en produits agricoles, manufactures et des matières premières, si urgentement demandés à l'étranger ; et pour assurer la stabilité future de notre commerce extérieur ; et

2. Considérant que le nouveau projet financier de la société, approuvé par l'“Association des Banquiers Américains,” contribuera à la prospérité des Etats-Unis en affermissant d'une manière permanente la position commerciale de ce pays, et

3. Considérant que les acheteurs étrangers demandent un crédit à long terme, celui que leur accorde le système actuel n'étant plus suffisant, et qu'ils s'engagent à nous fournir des garanties suffisantes et solides ; et

4. Considérant en outre que de l'activité de cette nouvelle organisation, résultera une extension du marché d'exportation, grâce à quoi les stocks

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en surplus pourront être écoulés; qu'elle aura pour effet de stabiliser les prix, ce qui stimulera et régularisera les affaires, aussi bien commerciales qu'industrielles.

Aussi,

5. Il a été décidé de préconiser la création d'une société financière au capital autorisé de \$100.000.000, organisée sur les lignes générales approuvées par l'Association des Banquiers Américains (American Bankers' Association) et par les comités de la Chambre de Commerce des Etats - Unis (Chamber of Commerce of the United States), du Conseil National du Commerce d'Exportation (National Foreign Trade Council), de l'Association Américaine des Manufacturiers et des Exportateurs (American Manufacturers'

Export Association) et celui de l'Association des Importateurs et Exportateurs Américains (American Exporters and Importers' Association).

6. Il a été décidé que les crédits accordés seraient limités aux pays qui offrent un gouvernement stable, fournissant des garanties morales suffisantes quant à l'usage des capitaux engagés;

7. Il a été résolu que l'objet des opérations de la société sera strictement de financer en faveur du commerce extérieur futur.

8. Croyant que le développement de ce projet contribuera au bien être du pays tout entier, nous demandons le concours de tous ceux qui ont des intérêts agricoles, financiers ou industriels à soutenir. *

Editors's Note.—We regret that last month at the printing office there was confusion of the plates of Hon. William L. Douglas and Hon. William C. Redfield, and that this mistake was baldly overlooked in the final reading for publication. We trust that there are no serious unfortunate consequences from the exchange of the issues of the *Review* in which their respective pictures appear. The former Governor of Massachusetts and most prominent personality in the boot and shoe industry and the former Secretary of Commerce have both rendered large service for our foreign trade. Mr. Redfield has recently been elected President of the Manufacturers, Export Association

BANQUE DE SALONIQUE

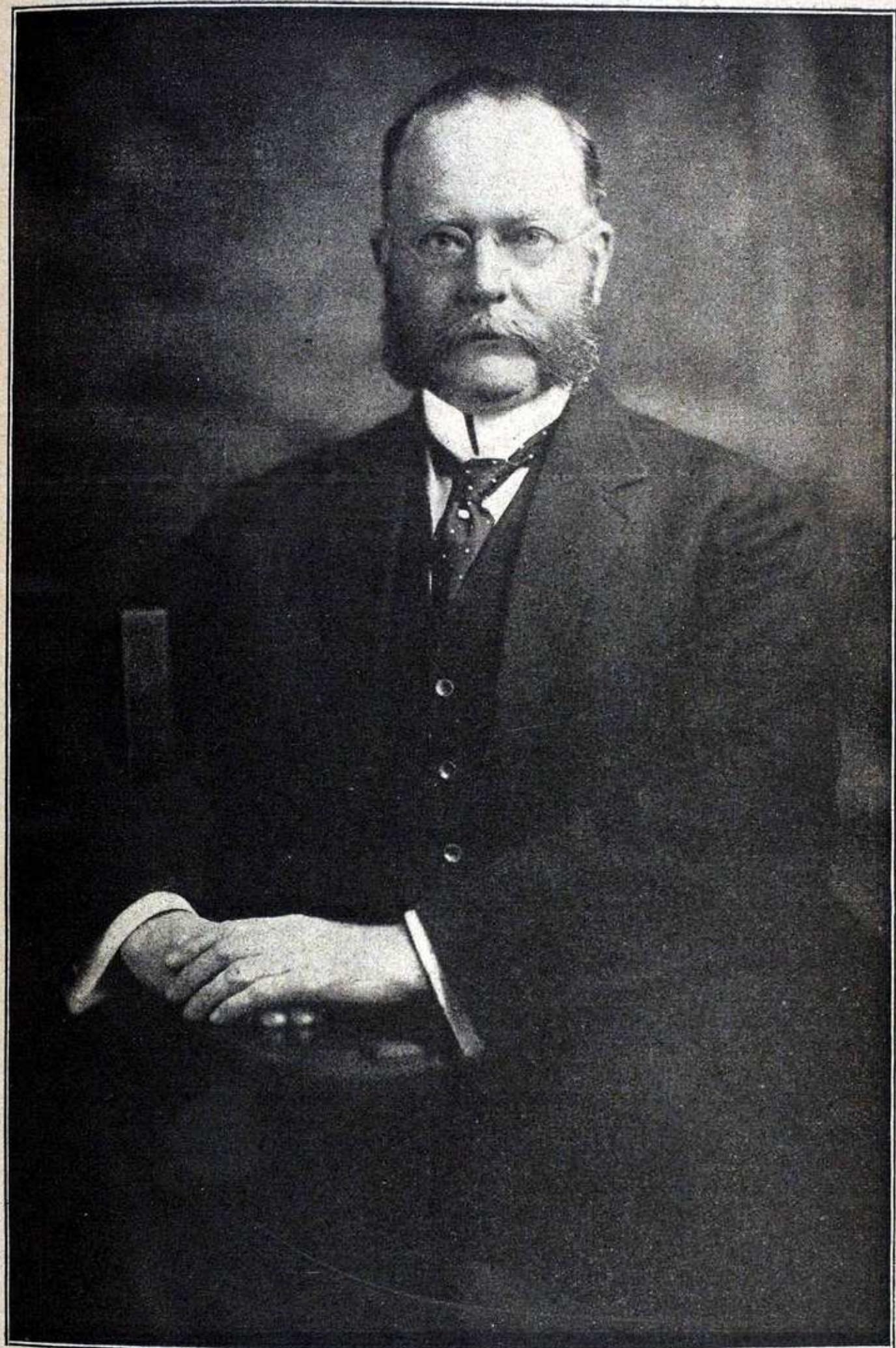
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Greek Production of Olives and Olive Oil and Citrus Fruits.

(*Consul George K. Stiles, Patras*).

For the first time in five years conservative reports from the 14 olive producing provinces of western Greece indicate a bumper crop. As this crop is what is termed a "big-year" crop, Greek producers began early in January to turn out olive oil in quantities for exportation. The Greek Government has lifted the ban on olive-oil exports in several sections, and a general permission to export olive oil, olives, and black olives in brine is expected by the trade. The crop of Salona olives is reported as excellent in size and quality and as amounting to 10,000 tons. The Agrinion fruit has been damaged 50 per cent by weevils and equals 1,475 tons. The near-by region of Arta has reported the same total.

The by-product of pips and pulp is expected to amount to 24,750 tons. The price of pips and pulp, f. o. b. Patras, is estimated at approximately 122 drachmas a ton. The normal rate of the Greek drachma was \$1 to 5.1813 drachmas. The rate in the month of December was 15 drs. to \$1. The fluctuation of dollar quotations now affecting this market makes all price

information untrustworthy and nothing but confirmed offers should be depended upon. The weevil damage, very large two years ago, has been confined this year to between 2 and 3 per cent, the smallest general average for 20 years.

Ripe Olives Chief American Interest—Exports in Recent Years.

Past American interest in the Greek olive supply has centered in the importation of black (thoroughly ripened) olives barreled in brine. The exportation to the United States in 1919 was 201,614 gallons. This crop is now estimated at 14,740 tons of a first-class article. Greece has never yet attempted to refine any large percentage of its crude olive-oil production. Italian and Spanish refineries have hitherto taken over most of it, and after refining, it has been reexported.

Statistics of exportations of olive oil and black olives in brine are as follows: Oil—1912, 4,000,000 gallons; 1918 and 1919, none. Olives in brine—1912, 47,000 gallons; 1918, 32,000 gallons; 1919, 45,700 gallons. The failure to export oil in 1918 and 1919 was due to Government prohibition. With a forecast of 9,113,400 gallons of crude olive oil of all grades, there may be expected approximately 9,000,000 gallons of exportable oil during 1921 and 1922. It should be borne in mind that this is a biennial crop. Thus, the bumper olive crop

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returns now available should furnish western Greece with a strong credit item in its international exchange.

**Direct Sales to United States—
Production of Olive Oil
by Districts.**

Hitherto Italy and Spain have bought between them 85 per cent of the Greek olive-oil exports; but there have recently been inquiries from American olive-oil buyers, especially in grades for canning purposes. Indications are that in olive-oil products, as in currants, American buyers are disposed to buy direct from Greece, cleaning the currants and refining the olive oil, respectively, in place of paying middlemen's profits, as has been the case for the past 20 years.

The olive-oil production as returned from the various districts of western Greece is as follows (1 oke = 0.351 gallon):

	Okes.
Aetolia and Acarnania	1,500,000
Arta	1,000,000
Epirus	200,000
Ithaca	1,500,000
Cephalonia and Zante	4,000,000
Leucas	1,000,000
Corfu and Paxos	500,000
Livadia and Rahova	3,000,000
Trifyllia	2,000,000
Laconia	1,500,000
Argolis and Corinth	3,000,000
Achaia and Ellis	3,000,000
Cynouria	2,000,000
Kalamata	<u>1,500,000</u>
Total	25,700,000

Citrus Fruits

Reliable returns covering the 1920-21 citrus-crop returns for the Patras, Greece, consular district show an increase of 20 per cent in production and an increase of approximately 30 per cent in prices, ranging from 25

per cent on low-grade fruit to 40 per cent on the best grade which interests American buyers, who last year imported 1,007,686 pounds of citrons in brine. Local citrus export firms state that the orders already in hand assure a considerable increase in American business. The principal reason given for increased prices is the heavy cost for cutting, brining, and barreling. This has jumped from \$ 1.35 per 100 kilos (220.46 pounds) to \$ 2.85, due to higher wages and increased costs of all cooperage expenses.

The citrus crop is confined to the provinces of Vostizza, Agrinion, Dia-kopton, and Akratas. The first two produce most of the finer fruit, exported to the United States. There was no fly damage, but heavy frosts in early November wrought havoc with the fruit, many extra exposed plantations showing total losses, with a general average of 40 per cent. Curiously enough, the lemon and orange crops of western Greece escaped all frost damage, but suffered a general loss of 45 per cent on fly damage. The first movement of citrus in brine towards the United States was in late January.

U. S. Trade Urged to Closer Foreign Contact

Until the United States establishes a sound foreign banking policy in connection with its export trade, there can be but little hope of meeting competition by other nations in the world's markets, was the statement made in an address by William C. Redfield, former Secretary of the Department of Commerce, to the members of the Oil Trades Association of New York on the celebration their fifth annual dinner at the Waldorf Astoria in New York City.

Among other things considered im-

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portant to the country's future as a world export factor, Mr. Redfield laid particular emphasis on the necessity of educating foreign nations to the American standards and designs of machinery, weights and measures.

He stated that although Great Britain had representatives in almost every settlement throughout the civilized globe, he had failed to find a single American business concern between Yokohama and Hong Kong in a recent trip taken through the Orient. Americans were faced with two problems, he said.

"If American producers," continued Mr. Redfield, "depend on American trade entirely the factories of the country will be forced to close down during certain seasons. On the other hand, if we want foreign business we must keep on selling to other countries who have not paid us as it is."

"The United States will never succeed in the export field in a large way until we have a chain of American concerns throughout the world ready to look for their country's interest first.

"Much credit is due the British for their remarkable foresight years ago in urging their young men to establish themselves in all parts of the world. We cannot succeed in the export game until we put our money and men into foreign fields on a large scale." — *Contributed.*

Leather Situation in Bulgaria

(*Consul Graham H. Kemper, Sofia*)

The last general census—that of 1910—gave Bulgaria 2,019,341 head of cattle and buffalos, 8,669,260 sheep, and 1,464,719 goats. A special census taken in 1917 showed 1,885,620 head of cattle and buffalos, 7,340,904 sheep, and 924,554 goats. No count of live stock has been completed since 1917,

although one is now in progress. It is believed, however, that the number of each class approximates the figures of 1910. The Government has attempted to conserve live-stock supplies by the institution from time to time of meatless days and by the restriction of the exportation of hides. The effect of these restrictions has probably been small.

Hide and Skin Supplies— Local Tanning Industry.

The supply of domestic hides is entirely insufficient to meet the demands of the local leather industry, and considerable quantities of hides and leather have been imported. In 1912 there were imported 2,182,010 kilos (1 kilos—2.2 pounds) of raw hides valued at \$722,233. The figures for 1919 are not available, but in that year there were imported 517,947 kilos of hides, skins, leather, and their products, valued at 35,302,153 leva, probably equal to almost \$2,000,000.

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Of this quantity the United States furnished 11,384 kilos valued at 2,500-644 leva. The greater part of this consisted of leather and leather products. Italy furnished 414,632 kilos valued at 25,777,461 leva, a part of which consisted of raw hides. There is no dearth of small skins for the local tanning industry. Indeed, large quantities of goat and sheep skins are exported.

At present there are in operation in Bulgaria 30 tanning and leather factories under Government protection, and from 40 to 50 small leather shops in which there are employed about 1,500 workmen. The tanneries consume annually about 4,000,000 kilos of raw hides and skins, and produce about 1,000,000 kilos of sole leather, 250,000 kilos of Russian leather, and 200,000 kilos of other varieties. The tanning industry of Bulgaria was not adversely affected by the war. On the contrary it was greatly stimulated on account of large Government orders, high prices, and Government assistance. At present conditions in the industry are rather dull, but not seriously bad. This is due to the general unsatisfactory economic conditions in the country, to the various restrictions imposed on commerce by law, and to the unfavorable exchange rate, which almost precludes the possibility of importing raw materials. There is no scarcity of ordinary laborers in the tanning industry, although technical men are hard to find.

Market for American Leather.

Under present exchange conditions the market for American leather must be limited. The dollar is now worth 90 leva. For this reason Italy, which also has a depreciated currency, enjoys a great advantage in commerce with Bulgaria, and is profiting by it in all lines of trade. As long as the Bulgarian lev continues at its present low point, it will be exceedingly dif-

ficult for the United States to compete with Italy and countries enjoying similar exchange advantages. At the same time American leather enjoys the best reputation in Bulgaria, and Bulgarian merchants would prefer it to any other, if exchange conditions made possible its purchase. Sole leather, especially, would find a ready market. The chief competitor in the leather market, as in the market for many other classes of articles, is Italy. England is also making a strong effort to capture Bulgarian trade, but likewise suffers from competition with nations able to undersell it on account of the exchange rate. Up to the present time Germany has made little progress towards resuming its former position in relation to Bulgarian trade.

Motor Ploughs and Cars in Mesopotamia

During the last two weeks of January the Department of Agriculture at Bagdad carried out a continuous test of the four types of motor-tractor ploughs, the Fordson, Austin, Saurderson and Fiat, which are now available in the Bagdad market. The demonstration was followed daily with the keenest interest by Arab farmers, who in numerous instances without awaiting the result of the trials purchased the model they liked best. The drivers and mechanics were mostly Arabs, who are themselves landowners. In the matter of gasoline consumption per acre there was remarkably little to chose between the four types of tractor, all of which ran throughout the whole demonstration without mechanical breakdown. The cost of ploughing an acre in all cases lies between 9 rupees (\$2.40) and 12 rupees (\$3.20).

The last day of the test, the demonstration was attended by Sir Percy Cox, the High Commissioner, Arab

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Ministers and notables, who delivered speeches, and Lady Cox distributed souvenirs to the drivers and mechanics.

The Arabs here are intensely attracted by motor-cars, and many of the down-river sheikhs now run their own cars, a practice which has had the admirable result of making them build up the tracks across open water-courses to provide themselves with safe roads.

Rumanian Output of Cereals, Lumber, and Oil

Rumania's cereal crop for 1920 is estimated at 15,000,000 tons of which 11,000,000 will be available for export. The State's forest production will amount to 5,000,000 tons, 2,000,000 of which will be available for export. Of the 750,000 square meters of oil fields, only 100,000 meters, or 13%, are actually under exploitation. When all oil fields shall be put under

exploitation, production will reach 2,000,000 tons per annum. The Government has been contemplating the issue of a forced loan to reduce the fiduciary circulation from 10,000,000,000 to 4,000,000,000 lei. Given the necessary railway transport, there should be fair quantities of timber for export from the Danube this year, and as the oilfields imported considerable quantities of plant and working material last year, and are likely to continue importing such plant and material, this year the output of oil should be much greater than last. There are insufficient oil storage tanks and refineries in the country, and until these are increased there will continue to be a shortage of fuel oil available whilst the Roumanian Government prohibit the export of crude oil.

Banks and Industry

It is reported that the increases in capital of the most important banks

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of old Rumania are from 150,500,000 lei to 695,000,000 lei. The ten most important new banks that have been organized have a total capital of 370,000,000 lei. The total increases of capital of five banks in the new territories is from 19,000,000 crowns to 63,000,000. Important new industrial enterprises representing a total capital of 765,000,000 lei have been organized.

La Récolte de Coton de 1920

(*De "L'Amérique"*)

La récolte du coton qui commença la saison dans l'état le plus défavorable qui ait été connu au cours des cinquante dernières années, a fait de tels progrès que c'est aujourd'hui la plus importante depuis 1914. D'après des évaluations définitives publiées par le Ministère de l'Agriculture, la production totale atteindra pour 1920 le chiffre de 12.987.000 balles.

La tardiveté de l'hiver a contribué beaucoup à augmenter la récolte de coton, en permettant aux plantes tardives d'arriver à maturité. Le prix payé aux producteurs le premier décembre a été annoncé comme étant de \$0.14 la livre, le prix le plus bas qui ait été payé depuis 1915.

L'évaluation de la production finale dépasse de 1.500.000 balles les prédictions faites concernant la récolte au mois de juin. Une amélioration croissante fut constatée au fur et à mesure que la récolte s'est développée, au mois d'août l'évaluation était de 12.783.000 balles, une légère diminution se produisit toutefois en septembre avec un total évalué à 12.123.000 balles.

La récolte est très importante dans le Texas et le Caroline du Sud et se rapproche très près du record établi précédemment. La récolte de l'Oklahoma et celle de l'Arkansas étab-

lissent un record. La production de la Californie et celle de l'Arizona atteignent le double de l'année précédente la plus favorable. La publication des chiffres ci-dessus a causé une réelle surprise dans le commerce car on s'attendait au maximum à une production de 12.200.000 balles. A la suite de ce rapport il s'est produit une baisse brusque des cours qui atteignit environ 87 points en une seule journée. Les prix toutefois ne tombèrent pas aussi bas que le niveau atteint le 27 septembre qui fut le plus bas pour l'année 1920.

Les superficies plantées en coton en 1920 par rapport aux années précédentes ont été les suivantes :

	Acres	Acres	
1920	35.504.000	1915	32.107.000
1919	35.133.000	1914	37.406.000
1918	37.073.000	1915	37.458.000
1917	34.925.000	1912	34.766.000
1916	36.052.000	1911	36.681.000

Les évaluations mensuelles de la récolte de coton faites par le Ministère de l'Agriculture concernant le pourcentage de production par rapport à la normale et le nombre de balles approximatives ont été les suivantes :

	État de la récolte	Nombre de balles
25 septembre	59,1%	12.123.000
25 août	67,5%	12.783.000
25 juillet	74,1%	12.519.000
25 juin	70,7%	11.450.000

La première évaluation de l'état de la récolte fait le 25 mai fut de 62,4%, qui était le chiffre le plus bas qui ait jamais été noté pour le mois en question dans les rapports du Gouvernement qui se publient depuis 1870. Aucune prévision ne fut faite à la date du 25 mai, mais à cette époque, l'avis général était que la récolte de 1920 ne pourrait dépasser 10.000.000 de balles. Si cette évaluation très basse avait été correcte, la récolte aurait été la plus faible depuis 1909, et c'est cette prévision pessi-

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miste qui servit de base à la grande spéculation à la hausse qui eut lieu à la bourse du coton et aussi parmi les banques et planteurs du Sud. La prix du coton disponible à New-York qui était de 39,25 cents la livre pour le "middling uplands" à la fin de 1919 atteignit 43½ cents à la fin de mars, peu avant la publication du rapport gouvernemental.

Cotton Growing in the Levant

(From "*The Near East*".)

At a meeting of the Royal Colonial Institute at London on March 8th, Mr. J. W. McConnel, chairman of the Fine Cotton Spinners' and Doublers' Association read an interesting paper from which the following is reported:

Pointing out that at present, speaking in general terms, the cottons spun in Great Britain came from

three sources, the British West Indies, Egypt, and the United States, Mr. McConnel said that he supposed that about three-fourths of the total quantity used came from the last-named. That had been so throughout the last 120 years, except, of course, in the time of the American Civil War. Practically, then, the question was whether the Empire could grow cotton in kind and quantity that would make them less dependent on the United States. There were good reasons why this was desirable. Her crop was probably approaching its economic limits. Her own consumption was increasing. Her climate was variable, and her crops consequently varied greatly in size.

The special interest of cotton in Egypt lay principally in two factors. First, everything in Egypt, and cotton among the rest, was grown under irrigation. In growing cotton under irrigation, Egypt was, until a few

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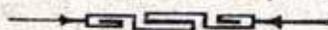
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years ago, unique. Now, cotton was being grown similarly under irrigation in California and in Arizona. The beginning had been made of growing cotton under irrigation in the Sudanese Gezira, and successful attempts at growing cotton under irrigation were being made in Northern India. It was thought probable that in parts of Nigeria and in other places in the Empire which were now sterile, irrigation might make the growing of cotton possible. It could also easily be seen how much the study of the laws of plant development was simplified, when the supply of moisture and consequently of plant food could be exactly controlled.

The other point of interest is that Egyptian cotton was of a very distinct type. Its origin was, he believed, not exactly known. It began with a special plant brought to notice by a French engineer, Jumel, growing in the garden of one Maho Bey. Then it was gradually modified by crossing with exotic plants, such as Sea Island and Brazilian. However this might be, it had now for many years been essentially of one type. There were indeed, speaking commercially, many kinds of Egyptian cotton, which differed so much that the differences were of great importance to spinners. But they were all of the Egyptian type. Just in the same way there were many differences in the main American crop, but all its varieties were so much of one type as to be readily separable from Egyptian, or from Indian, or from Brazilian or other types. Egyptian cotton was used universally for all purposes, such as motor tyres, where strength was essential. It was also the bulk cotton used for all the finer materials called for by the dictates of fashion. It was only excelled by the Sea Island type. About two fifths of the Egyptian cotton crop was used in

Great Britain; and about one-fourth of British spinners were dependent on it.

"The question of increasing the growth of cotton in Egypt was also one of great interest. Everything in Egypt depended on the Nile. And the profitable use of the Nile depended: firstly, on water storage; secondly, on water distribution; and thirdly, on efficient drainage. Water distribution had been most efficiently handled under the direction of British engineers. Suitable barrages had been erected at appropriate places, which had made it possible to spread the Nilewater where and whenever wanted over large areas both in Upper and in Lower Egypt. Water storage had also been provided to a degree sufficient for all needs up to the present time, and plans had been made, and were now being carried out, which it was hoped would suffice for large extensions of cultivated land. In regard to drainage, the

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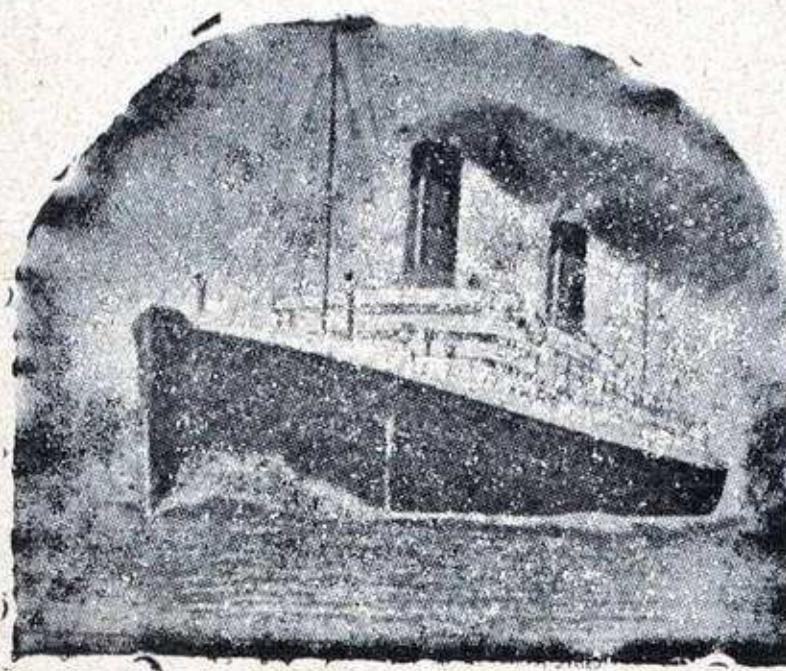
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position was less satisfactory. There were two aspects of this to be considered. First, dividing the Delta into three parallels there were large areas of land in the middle tract where drainage was now imperfect and there were further large areas in the Northern tract which were mostly salted desert, or swamp, or even under water. Great public works had been designed in Lord Kitchener's time for draining both these areas, and it was computed that when they were carried to completion in the course of fifteen or twenty years, there would be an automatic increase to the crop of cotton amounting to 750,000 bales of 500 lb., or a 50 per cent. increase over the previous maximum. These schemes were inevitably postponed during the war, and the latest news with regard to them was of rather a disappointing and uncertain nature.

The other aspect of the question was highly technical and scientific, and he could only explain its character. It was known that the cotton plant in dry ground put its roots down six or more feet below the surface. It was also, he thought, now admitted, though the theory was for sometime in dispute, that if the subterranean water (which it could readily be believed was never very far below the level in the Delta of a great river) rose again after the plant had pushed down those long roots, they, which were the most active roots of the plant, would be drowned and die, so that the plant would fail of the strength necessary to continue bearing fruit. That was again a question of drainage, but that was a much more difficult matter to deal with than was the mere removal of the irrigation water after it had served its purpose. Statistics, carefully collected and fairly examined, indicated that there was some secret

cause at work, which prevented the land in Egypt from producing per acre more than perhaps three-fourths of what it did before the water storage and water distribution had reached its present efficiency.

In other parts of the Empire they had so far as was known great possibilities. The Sudan grew a little, and could grow a large quantity of cotton under irrigation on the Gezira, south of Khartoum, and at Tokar and at Kassala. That of the Gezira in particular was of excellent quality, whether it was of the Egyptian or the Upland type. The Sudan was also known to be suitable for growing excellent cotton in the rain district further south, where transport on the White Nile might be possible. Uganda, as the result of comparatively few years' work, was promising 250,000 bales per annum, and might be expected before long to increase that to 1,000,000 bales. From Nigeria, that was particularly from Northern Nigeria, 100,000 bales would be expected in the early future, with practically illimitable possibilities in more distant years. In Nyassaland, Rhodesia, and in the Union of South Africa, the beginnings had been made, and if the prices obtained for cotton were reasonable in relation to the costs of living and to the prices of other products of the soil, development might be progressive and even rapid. The Union of South Africa in particular appeared to him to be taking up the matter on lines which ought to secure success.

In Mesopotamia, if it remained so far within British control that peaceful existence could be secured, the prospects were good. Experimentally, a cotton extremely suitable to Lancashire had been grown there, giving better value both to grower and to spinner than it gave either in America, where it originated, or in

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India, whence the planting seed actually came. In Australia, that was in Queensland, cotton was at least a possibility. Grown there entirely by white labour and at a high cost, two things were necessary. First, it must only be grown on a part of each planter's holding; secondly, it must be intrinsically cotton commanding a high price. As regards the latter condition, he had recently seen samples of extremely promising appearance, grown apparently from Sea Island seed, and in value quite among the highest classes.

United States Trade with Palestine.

Imports entering Palestine through the port of Jaffa during the year 1913, the last full year before the war, amounted to \$6,388,041, and exports to \$6,637,772. The bulk of the trade in

import came from England, Austria, Germany, Italy, Egypt, and other parts of Turkey. Exports went chiefly to Egypt, England, and France. This business was carried in foreign bottoms which visited these ports regularly, causing a lively competition. Almost all were subsidized by their governments. Owing to the heavy losses during the war sustained by all lines calling at Jaffa, as well as to the high price for fuel, the regular calls were not resumed. Consequently the district is suffering greatly for lack of shipping facilities.

The greatest handicap for the extension of American trade in Palestine was in the past the lack of prompt delivery of merchandise. Many articles of the United States reached Palestine via European distributing centers, and statistics of American trade with Palestine are consequently not thoroughly accurate, as all exports from these distributing centers are credited to such countries. With adequate and direct ship-

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ping facilities in United States bottoms the trade obtained during the war can be maintained. Articles furnished by the United States include automobiles, shoes, leather, photographic supplies, foodstuffs, and cotton-piece goods. Some goods from the United States have recently been transshipped at Alexandria or Beirut,

Notes from Yugo Slavia

(*Consul K. S. Patton, Belgrade*)

Airplane Mail Service.

The Minister of Posts and Telegraphs announced an airplane mail service between Budapest and Belgrade, beginning November 29, 1920, and carrying at first only letters and postal cards.

Reestablishment of Parcel-Post Service.

The Minister of Posts and Telegraphs announced the reestablishment of parcel-post communications with Belgium, Denmark, Egypt, Sudan, Finland, Italy, Luxemburg, Hungary, Spain, the Republic of Andorra, Sweden, and Great Britain. Negotiations are being made with States not mentioned above.

Sale of Petroleum and Salt

Petroleum and salt may now be purchased freely in all of the stores of the Monopole in unlimited quantities. A case containing two cans of petrol is sold at 200 dinars (1 dinar on Nov. 26 equals to \$0.0322). Salt is sold at 160 dinars for 100 kilos.

Refinery and Agricultural School

According to newspaper reports, a group of French and Belgian capitalists with a capital of 30,000,000 dinars will build a sugar refinery at Dubravitzia, Old Serbia. The same group intends to establish an agricultural school at Zabare.

New Insurance Company.

According to "Pravda," a Belgrade newspaper, an insurance stock company with a capital of 10,000,000 crowns will be established at Zagreb (Agram), under the name of "Dunav."

New Biscuit Factory.

The steam flour mill at Jakova is building a biscuit factory as an adjunct to its establishment, and operations were to begin by the end of 1920.

Walnut Crop in Slovenia.

The walnut crop in Slovenia is good. The most optimistic forecasts indicate a total harvest of from 800 to 1,000 metric tons which, if realized, will be the largest crop seen in that region.

Repair of Railway Lines.

A credit of 40,000,000 dinars has been granted to the Ministry of Communications for repairing the line Sisak-Skoplie-Nish-Tzari-brod, most of the credit to be used for reconstruction of demolished bridges, for railway construction, and for purchasing railway ties.

Manufacture of Sulphate of Copper

In accordance with a proposition from the Committee of Ministers, the Government has decided to construct, near the Bor plants, a factory for the making of sulphate of copper.

Sugar Production in Yugo-Slavia

A recent article in the *Agramer Tagblatt* stated that the capacity of the eight sugar refineries of Yugo-Slavia is 6,200 cars, (10 tons, each), but only 1,867 carloads had been produced. As the internal demand is for about twice this quantity, instead of exporting sugar, it was necessary to import about 1,800 wagons. One of the chief causes of this shortage is that the

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acreage under beet cultivation is small, cultivation hardly paying the peasant, who before the war received 3 kgs. of sugar for every cubic metre of beet delivered to the refinery.

In order, therefore, to put the sugar industry on its feet, so that it may at least be able to cope with the demands of the country itself, it has been suggested to the Minister of Finance that for every cubic metre of sugar beet used in the refineries 3 kgs. of sugar should be freed from the monopoly tax. These three kilos of sugar would be given to the peasants by the refineries as payment in kind. Thus the cultivation of beet could be intensified, and the productivity of the refineries brought up to their highest capacity. The State would lose about seventy-five million crowns in duties (300 millions was the total amount obtained from duty on sugar), but the sugar production would be increased and react favour-

ably on the price of sugar. This suggestion may be taken into consideration at the Ministry of Finance.

Notifying Consignee of Arrival of Goods in the Levant

The following taken from a consular report from the Levant contains important information for the American exporter, which will help to eliminate misunderstandings and losses in transactions with the Near East:

"It seems advisable to point out to forwarders of goods to the Levant that instances have been brought to the attention of the consulate where goods have remained in the local customhouse because the consignee was ignorant of the fact that the goods had arrived. This is particularly true of small parcels or shipments sent by forwarding companies. It

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seems that the general custom of the forwarding company is to send bills of lading to its local agent and a notice of the shipment to the consignee. Local agents are at present lax in notifying the consignee promptly of the arrival of a shipment, and unless the consignee is informed of the departure of the shipment by the consignor the goods remain in the local warehouses indefinitely. It is suggested that hereafter forwarding companies send to the consignee a notice giving the name of the ship on which the goods were sent, the date of the ship's departure, and the number of cases sent, with the identifying marks if possible. A consignee is usually keenly interested in the arrival of his consignment and with this information in his possession can take steps toward locating his shipment.

"Two instances will suffice, it is believed, to indicate the present loss to forwarding and insurance companies because of the present laxity observed in giving proper notification of arrival of shipments. In one case, a claim for insurance was presented and suit started in an American court because of the nonarrival of goods. The goods had been delivered at the port in due course, but the consignee had not been notified. After searching vainly for his goods, he eventually brought suit on his

policy of insurance. The goods were found later, but the annoyance and expense of bringing and defending an action had been incurred. In another case, the consignee, unaware of the name of the ship on which the case had been forwarded, made diligent efforts to locate the goods and the bills of lading, calling at such local agents as he believed would have them. Several months later he was informed that the shipment had arrived, but on receiving the case from the customhouse found it rifled and stuffed with paper".

Greek Shipping Notes

(From report of the U. S. Trade Commissioner W. Wythe)

An office of the United States Shipping Board was established at Piraeus on July 1, 1920. From that date until December 1, 23 American cargo vessels, totaling about 175,000 dead-weight tons, arrived at Piraeus. For the month of November, 1920, the cargo vessels arriving at the port of Piraeus, excepting the coasting and small steamers, were distributed nationally as follows: British, 7; Greek, 5; American, 4; Dutch, 4; Italian, 2; Swedish, 2; French, 1; total, 25.

The Deutsche Levante Linie, which had a fleet of 40 vessels before the war, has advertised the reinaugura-

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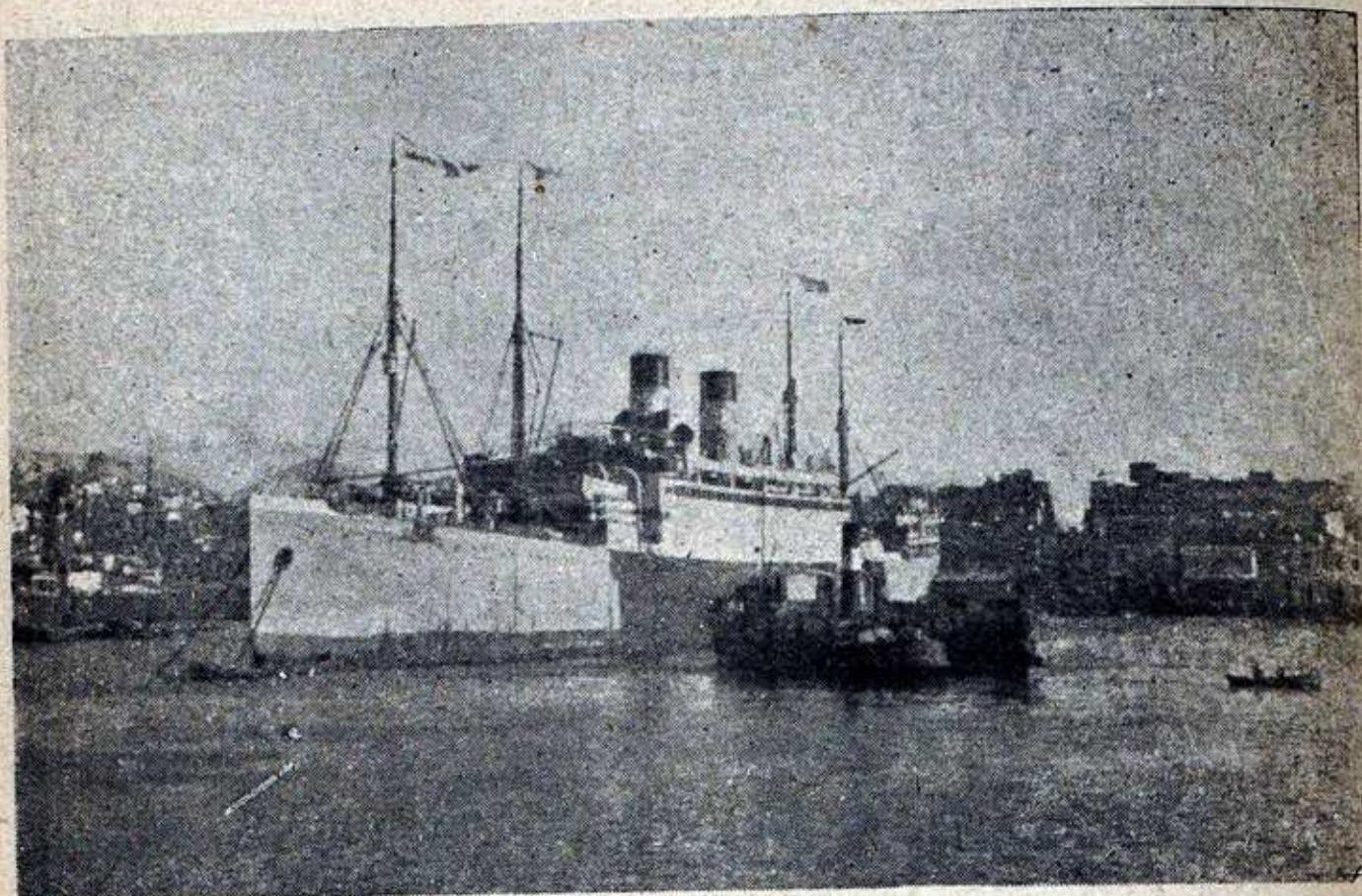
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S. S. King Alexander in the Harbour at the Piræus

tion of its service to Greece. Two vessels were advertised as sailing from Hamburg and due at Piraeus the first of the new year. These were the *Fiducia* and the *Abessinia*, ships of about 700 tons register. In December the Greek National Steam Navigation Co. added to its New York-Piraeus passenger service the former German liner *Cleveland*, of 17,000 gross tons, purchased from the British shipping controller. The boat was used after the armistice to repatriate American troops, and was known as the *Mobile*. It has now been renamed *King Alexander*. From January 1 to October 1, 1920, 65 ships, of 114,922 gross tons, were added to the registry.

Fueling Facilities at Piraeus

At the end of December stocks of coal in Piraeus amounted approximately to 47,000 tons, all of which was from the United States. The

market price of coal per long ton at that time was \$35 United States currency. This includes labor but not trimming. Trimmers are supplied at 15 shillings each. The method of delivery is to take the coal alongside the ship in lighters and put it into the bunkers by hand labor and baskets. In case the bunkering steamer is light and the well high, it will have to use its winches in bunkering. The operation of bunkering takes place in the harbor or at the coaling depots in the inner harbor. Vessels drawing up to 27 feet of water can easily bunker without danger. Stocks of petroleum on hand amounted to 10,000 barrels of 42 gallons each. The quantity ordinarily available for purchase is 400 to 800 gallons. The stocks of gasoline on hand amounted to from 22,000 to 32,000 cases. Stocks are replenished from the United States and Egypt. There was no fuel oil on the market. Diesel oil brought \$9 per barrel, gasoline (motor) 56 cents per gallon, and gas-

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oline (aviation) 67 cents per gallon. An American company is constructing large tanks at Piraeus which will materially change for the better the situation regarding supplies of petroleum products at Piraeus. Tankage will soon be completed for the following quantities : Gas oil, 10,000 to 30,000 barrels; motor gasoline, gas oil, fuel oil, aviation gasoline, 40,000 to 90,000 barrels.

Le port de Baltimore en Amérique

Les services d'outremer de Baltimore pour le transport de marchandises générales avant la guerre comptaient 12 lignes desservant 15 ports étrangers. Ces lignes, avec les navires non-attachés, les porteurs industriels de minerais, d'huiles de sels d'engraïs de charbon et de grains, et les bateaux cotiers, étaient le total des activités maritimes du port.

Il y a maintenant 35 lignes qui s'occupent du commerce étranger ; ces lignes opèrent plus de 150 navires desservant plus de 75 ports étrangers dans toutes les parties du monde et comprenant 47 services. En outre des centaines de vaisseaux entrent dans le port de Baltimore chargés de grains, d'huile du Mexique, de sels d'engraïs et de minerais de l'Amérique du Sud, kaïnite, potasse, sels d'engraïs et d'autre produits d'Europe, et repartent de Baltimore pour tous les coins du monde chargés de charbon, de grains, de farine, et d'autre produits Américains. Le service côtier de Baltimore maintient un trafic assez grand allant et venant entre ce port et New-York, Philadelphia, Providence, Boston, Norfolk, Newport News, Richmond et les divers ports de la baie du Chesapeake, aussi avec Charleston, Savannah, Jacksonville, San Francisco, Los Angeles, Portland et Seattle.

Les exportations et les importations s'expédient par le port de Baltimore sans congestion ni retard et avec des moindres frais. Le prix pour la manœuvre des navires et les charges d'approvisionnement ou de réparation des vaisseaux sont avantageuses dans ce port.

Les facilités modernes pour le maniement des marchandises en général, telles que grain, charbon, et autres produits, l'absence de charges de dock pour cargaison de chemins de fer, l'occupation gratuite des jetées, les facilités suffisantes pour les chargements de charbon et d'huile, la situation stable de la question ouvrière et l'absence de congestion combinent à faire du port de Baltimore le centre logique d'exportation et d'importation pour un volume de commerce considérable. Les facilités naturelles de Baltimore comprennent une grande rade enfermée draguée de 12 mètres de profondeur avec une marée moyenne de 35½ centimètres seulement. C'est le port le plus à l'ouest des ports de l'est, le plus au nord des ports du sud, et le plus au sud des ports du nord. Le court trajet de transportation du grand territoire de l'ouest-central qui manufacture une grande partie des exportations du pays rend possible un tarif de fret très bas. Les trois chemins de fer avec grands débarcadères qui touchent à Baltimore (le Baltimore et Ohio, le Pennsylvania, et le Western Maryland), donnent une connection directe avec les grandes sections industrielles, agricoles et minières du pays.

Afin que des facilités additionnelles soient apportées pour prendre soin du commerce croissant du port, la Législature du Maryland pendant la session de 1919 a passé une loi qui permet à la ville de Baltimore de dépenser \$52.500.000 pour le développement du port. A l'aide de ces fonds des jetées additionnelles, des entrepôts et autres équipements essentiels à un port qui pos-

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Le public de Baltimore a une foi absolue en son port. Des milliers de négociants, en ce moment, profitent de l'économie possible, en envoyant leur marchandise par la route de Baltimore, pour les importations aussi bien que pour les exportations.

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Yugo-Slavia's Resources Seek America's Interest

While there are many opportunities in Yugo-Slavia for Americans it is difficult to interest them, according to an interesting communication received by the American Manufacturers' Association from a former American official in Yugo-Slavia on a recent visit to the United States.

He wrote in part as follows:

"The people of Yugo-Slavia are feeling more or less depressed over

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treatment received from some of their Entente friends, and circumstances have tended to draw the Yugo-Slavs back to German friendship.

"As far as business is concerned, the Germans are already dominating. Right after the verification of the peace treaties, German manufacturers sent their travelers here and got in touch with their former representatives. To foster the trade they are in every way assisting the Yugo-Slav business people to the farthest extent.

"They are sending goods in large quantities on consignment and even go so far as to advance the freight and custom duty expenses in certain instances. Thus, they are handicapping all the other manufacturers. The British, who have been holding some ground here lately, are not accustomed to do business in this manner.

"Lately, however, it seems that they will imitate the Germans, because some important concerns have al-

ready sent down large quantities on consignments to their representatives. Of course the Italians are doing the same, but the political situation has been unfavorable to Italian trade and their goods in many cases are of low quality.

"This is about the only way to do business to-day. Of course the manufacturer should be careful as to whom he forwards goods on consignment. In most cases, however, one of the bigger banks stands behind the commission agent and guarantees the payment for the goods sent on consignment. In this manner big and profitable business can be done in the textile trade, especially with cheap linen goods, cotton fabrics, hosiery, etc., in the shoe trade, and in fact in many other lines.

"Possibilities for the future, while not entirely unfavorable, will have to be looked upon with regard to a certain amount of risk being involved

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in transactions. Now that the general elections are over I expect some stability and through it certain advances in commercial life.

"Our Yugo-Slav friends still place great faith in America and expect certain assistance from that source, but in the United States, again, the Yugo-Slav question has never been fully understood. While Americans have always been willing to open their purses for charitable purposes the moment business matters are referred to they seemingly become deaf and dumb.

"The fact is that while there are a thousand and one opportunities here to interest American capitalists, it is almost impossible to interest even one man for the purpose of coming here and making a trial. This is really regrettable when we consider that this country is full of ore, coal, water power, timber, hemp, different raw products, corn, cattle, etc., and all that is needed is capital and business men with modern methods."

BULLETIN FINANCIER

Reçu par "The Guaranty Trust Company" le 18 Mars, 1921, par fil de New York.

Malgré que la situation à New York n'est pas tout à fait aussi favorable, le rapport hebdomadaire de la "Federal Reserve Bank" des Etats Unis montre une amélioration générale pour le pays.

Un cable reçu Mercredi par le Siège de Constantinople de la Guaranty Trust Company of New York, de son Siège Central résume comme suit la situation financière actuelle des Etats Unis.

Le marché monétaire fut un peu plus ferme la semaine dernière en prévision du paiement des impôts sur le revenu dûs le 15 Mars.

Le taux général de l'argent "on call" fut de 7% variant de 6% à 7%, ce taux étant le même que celui de la semaine dernière. Les offres furent peu importantes.

Les avances à terme avancèrent à 7% pour le papier de 60 à 90 jours.

Le taux du papier à 4 mois fut de 6 $\frac{3}{4}\%$ et à 5 à 6 mois de 7%.

Les avances des Banques New-Yorkaises diminuèrent de 62 millions et l'excédent de la réserve sur les exigences légales atteignit 35 millions de dollars, la majoration pour la semaine étant de 31 million.

Les dépôts à vue nets diminuèrent de 28 millions.

Le rapport hebdomadaire de la "Federal Reserve Bank" de New York est moins favorable que celui de la semaine dernière quand la proportion de la réserve atteignit son point le plus haut depuis Septembre passé.

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La réserve d'or augmenta de 12 millions de dollars et le montant des Billets de banque de la "Federal Reserve Bank" diminuèrent dans ce district de plus de 10 millions de dollars.

Les dépôts nets augmentèrent d'environ 49 millions et la totalité de l'actif opérant de plus de 28 millions.

La "Federal Reserve Bank" dans l'ensemble poursuivit son amélioration.

Les réserves d'or augmentèrent d'environ 25 millions de dollars et le montant des Billets de banque de la "Federal Reserve Bank" diminua d'environ 37 millions de dollars.

La proportion des réserves d'or aux billets des "Federal Reserve Banks", déduction faite des 35% exigés par la loi contre dépôts nets, augmenta de 59.3% à 59.9%.

Les dépôts nets augmentèrent de 68 millions de dollars et le total des effets en portefeuille augmenta de 9 millions

de dollars ; la totalité de l'actif opérant augmenta de 7 millions de dollars et le montant des effets escomptés nantis par des obligations du Gouvernement des Etats Unis augmenta de 24 millions de dollars, portant le total à ce jour, à plus de 1.000 millions de dollars.

L'inauguration du Président Harding et les délibérations du Conseil Suprême n'eurent pas d'effet visible dans les cercles financiers.

Les changes étrangers, malgré de légers écarts furent relativement fermes et calmes.

Les marchés des valeurs continuèrent à être calmes,

Les opérations furent restreintes et la baisse des prix et les gains peu satisfaisants des chemins de fers, la confiance découragea dans la situation des chemins de fers et ce manque de confiance fut reflété dans les valeurs industrielles.

Les faillites du mois de Février at-

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teignirent 1641 contre 1895 en Janvier et 494 en Février 1920. La totalité du passif se montant à environ 61 millions de dollars, fut un nouveau record, dépassant de 16% le chiffre de Janvier.

Les Chambres de compensations ne ressentirent de la lourdeur des affaires, la totalité des compensations pour 193 villes étant de 26.600 millions de dollars contre 33.300 millions de dollars pour le mois correspondant de l'année passée.

Les compensations des deux premiers mois de l'année marquèrent une diminution d'environ 19.7% comparés au chiffre de la période correspondante de l'année 1920. Les compensations de New York, en Février marquèrent une diminution de 19.9% sur les compensations de Février 1920.

Les rapports de Février des Entreprises de Constructions montrent quelque amélioration ; la totalité des dépenses en constructions nouvelles fut de 78 millions de dollars, dépassant de 32% le chiffre de Janvier.

Notes From Egypt

(*From consular reports*)

Manufacture of cigarettes

The increase in the price of cigarettes has resulted in an increase among the poorer classes in the use of cut tobacco rather than of manufactur-

ed cigarettes. The estimated monthly consumption of cigarettes in Egypt is 300,000,000 and of cut tobacco about 65,000 pounds. Egyptian manufacturers are supplied with cigarette-making machines of modern design. At the present time a number of the factories are running on shorthour schedule. Of about 80 machines installed, about 60 are of American manufacture, 5 of German manufacture, and the remainder apparently of European manufacture.

Importation of dyestuffs

The amounts and values of dyes and dyestuffs (exclusive of natural and synthetic indigo) imported into Egypt for the first eight months of 1919 and 1920, respectively, were 104,700 and 189,400 pounds, valued at \$98,000 and \$146,000. Values are converted into dollars at the normal rate of exchange (20.23 piasters to the dollar). Dye-stuffs are usually imported into Egypt by resident commission merchants.

Export of dates

Below is shown the exportation of dates from Egypt for the first eight months of 1919 and 1920, respectively:

The values of the above table were converted at the normal rate (20.30 piasters to the dollar), although exchange fluctuates, following generally the fluctuation of the pound sterling.

Country of destination	Jan-Aug., 1919.		Jan-Aug., 1920.	
	Pounds.	Value.	Pounds.	Value.
Palestine,.....	488,800	\$32,300	690,800	\$62,800
Syria.....	2,200	400	143,000	13,000
Turkey.....			90,000	9,100
United Kingdom..	144,100	13,300	7,800	800
All other countries.....	9,000	900	66,400	6,100
Total.....	644,100	46,900	998,000	91,800

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First Class Bank References

Le Commerce Mondial de l'Avenir.

Par le Dr. R. S. MacElwee, Directeur du Bureau pour le Commerce Extérieur et Intérieur.

(De l'*«Export American Industries»*)

Le "Bureau pour le commerce Extérieur et Intérieur" est un bureau officiel établi par la loi en vue de favoriser et développer le commerce et l'industrie des Etats-Unis. Il est une des sections de l'administration de l'état, constituant le Département du Commerce.

Le "Bureau pour le commerce Extérieur et Intérieur" a, dès son début, dévoué toute son énergie au développement des relations commerciales entre les Etats-Unis et les autres pays du monde. Son but principal est de gagner la sympathie universelle pour les industriels et les produits américains. Les Etats-Unis au sens Industriel se sont développés d'une façon remarquable dans un espace de temps comparativement court. Le pays est aujourd'hui en état de fabriquer des quantités énormes de produits industriels de qualité supérieure pouvant être offertes dans le marché mondial à des prix très avantageux.

Le fait que les produits américains deviennent de plus en plus connus et jouissent d'une demande toujours grandissante est démontré par l'évaluation des marchandises exportées du pays dans le courant des douze mois terminant le 20 Juin 1920, comparée aux exportations de toute autre période de douze mois de son histoire.

Le négociant américain attachait au passé peu d'importance au commerce étranger. La quantité assez restreinte de produits manufacturés exportée à l'étranger provenait pour la plupart, des fabriques situées sur la côte, ou étaient obtenue des industriels de l'intérieur par l'entremise des intermédiaires d'exportation établis dans les ports commerciaux.

La transaction pour le fabricant, n'avait pas le caractère d'une affaire commerciale faite avec l'étranger, puisqu'il était généralement remboursé aux Etats-Unis, l'agent exportateur assumant le cas échéant toute responsabilité de crédit. Mais les circonstances changent actuellement. En ce moment le pays s'éveille en constatant la valeur commerciale des marchés étrangers.

Là où, hier, la majorité des informations relatives au commerce à l'étranger émanait des commerçants établis près de la côte, ou dans les ports mêmes, aujourd'hui, nos demandes de renseignements relatifs aux marchés étrangers, ont leur origine en grande partie dans les villes lointaines de l'intérieur.

Cet intérêt croissant pour le commerce étranger donne une grande satisfaction à l'administration du Bureau, dont tous les membres se sont longtemps efforcés d'éveiller l'intérêt des producteurs du pays pour les merveilleuses possibilités d'un commerce étranger bien développé.

Cela signifie que désormais le négociant étranger recevra de toutes les branches du commerce américain, les soins individuels, les marchandises et le service qui lui sont strictement dûs.

Comme les organes d'exportation de ce pays sont en plein mouvement, et l'industriel ici offre à ses clients étrangers les mêmes avantages qu'il accorde à sa clientèle locale, je suis persuadé que nous serons témoins d'un renouvellement commercial excessivement profitable à tous les intéressés.

Il est bien évident qu'un commerce florissant ne peut exister sans contreparties. Le commerce représente de fait l'échange de produits entre individus ou nations.

L'équilibre doit être toujours maintenu entre l'importation et l'exportation. L'argent n'est que l'intermédiaire

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aire de l'échange, une pièce de monnaie représentant une certaine quantité de marchandises.

Un état qui exporte continuellement et n'importe que peu de produits, finira par retrancher son exportation aussi efficacement que par l'édification d'un mur insurmontable. Notre énorme exportation, durant la guerre alors que l'obtention de marchandises contre payement partiel immédiat n'était guère possible, a déjà produit un effet adverse au commerce américain à l'étranger, en augmentant la valeur du dollar dans les pays intéressés.

Il est heureux cependant que l'état actuel du change n'est qu'un agent commercial temporaire qui, d'ailleurs, s'est sensiblement amélioré et qui continuera à s'améliorer avec le rétablissement de l'équilibre du monde commercial dans les quelques mois prochains.

L'object du «Bureau pour le Commerce Extérieur et Intérieur» et de

concentrer tous les efforts industriels et commerciaux américains en une seule grande machine dont le fonctionnement sera régularisé, de tenir les négociants du pays au courant de la situation commerciale et des besoins des acheteurs étrangers.

Nous désirons vivement que tout industriel du pays, ayant à vendre des marchandises, se fasse une idée exacte et détaillée des exigences de son client étranger, qu'il lui accorde un crédit convenable, qu'il soigne rigoureusement l'emballage des marchandises et qu'il les expédie de manière à occasionner les frais de transport minimum possibles.

Le fabricant est en outre prévenu d'accueillir avec empressement toute plainte qui pourrait lui parvenir, et d'organiser son système d'exportation de façon à ce que ces acheteurs étrangers soient l'objet de tous ses égards et reçoivent pleine et entière satisfaction.

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On ne doit pas oublier que le commerce d'exportation sur une échelle aussi vaste que celle pratiquée par les Etats Unis durant ces dernières années est une sensation toute nouvelle pour la plupart des négociants du pays. Il nous faudra quelque temps pour nous adopter au niveau actuel et rendre la machine d'exportation capable de soutenir une majoration de son fardeau de 300%.

L'Expansion Commerciale est Internationale

En parlant de l'échec du pays en exportation, de ses ressources suffisantes pour satisfaire toute demande, et de sa ferme intention d'offrir les meilleurs services possibles à tout acheteur de produits américains, sans considérations du peu d'importance de certaines commandes, n'a nullement le désir de ruiner les négociants et industriels des autres pays. Une situation pareille n'a jamais été envisagée. Avec le développement des différents marchés mondiaux il y aura assez de travail pour tous, et il n'y a rien qui puisse nous défendre de concurrencer amicalement en subvenant aux comforts et nécessités de la vie. L'internationalisation du projet d'une Chambre de Commerce, contiendrait grandement à réaliser les circonstances idéales si ardemment désirées, car par l'entremise de pareilles organisations beaucoup de questions commerciales pourraient être résolues d'une manière amicale, en peu de temps et sans difficultés.

Nous anticipons une admirable expansion du commerce. Pour le moment l'état de choses n'est pas stable. On ne peut exiger des hommes et du commerce de se rétablir. Aussitôt après le plus grand conflit mondial qui a affligé directement ou indirectement tous les pays du monde.

Le commerce s'est rétabli après maintes guerres précédentes et se remettra sans doute à son état normal

après cette dernière. Quand il renaitra nous devrons tous profiter d'un temps de paix et de bonheur qui nous récompensera, au moins en partie, pour toutes les douloureuses années de guerre et les premières année de paix.

Record-Breaking Imports and Exports in 1920.

According to the statement of the Bureau of Foreign and Domestic Commerce the year 1920 showed the largest exports and imports of any year in the history of the country.

Exports in 1920 were \$8,228,000,000, against \$7,920,000,000 in 1919, an increase of 4 per cent in the last year and three and one-third times the exports in the calendar year 1913. Exports in December, 1920, amounted to \$720,000,000, against \$677,000,000 in November, 1920, and \$681,000,000 in December, 1919.

Imports in 1920 amounted to \$5,279,000,000, against \$3,904,000,000 in 1919, an increase of 35 per cent over 1919 and nearly three times the imports in the calendar year 1913 the last year before the war. Imports amounted to \$266,000,000,000 in December, 1920, compared with \$321,000,000 in November, and \$381,000,000 in December, 1919.

The excess of exports over imports amounted to \$454,000,000 in December and to \$2,949,000,000 in the calendar year 1920, compared with an excess of \$301,000,000 in December, and \$4,016,000,000 in the calendar year 1919. The excess of exports has averaged around \$3,000,000,000 in the calendar years 1916, 1917, 1918, and 1920, this amount having been exceeded by \$1,000,000,000 in the year 1919.

Imports of gold amounted to \$429,000,000 in 1920 against \$77,000,000 in 1919, while exports of gold were \$322,-

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000,000 in 1920, compared with \$368,000,000 in 1919.

Silver imports in 1920 were \$88,000,000 compared with \$89,000,000 in 1919, and silver exports \$114,000,000 in 1920, against \$239,000,000 in 1919.

American Steamship Connections with Bulgaria

Translation of an article from the Bulgarian "Targofski Vestnik"

"Our country, although small for the large interests of foreign competitors, gives the appearance of a preferential country. All foreign competitors, even with their actual small interests, are hastening to secure a position for themselves in the market and to win privileges. Thanks to their commercial influence, Italy France, England, Belgium and Greece are competing on our market. Which will succeed in establishing itself first

and secure privileges over the others remains to be seen. The stronger succeeds in winning the more and enters easily into the greater part of the market dealings. We feel we are closely bound with British interests. It looks as though above all others Britain plays the biggest part in connection with our imports. Although Italy did her best for a long time to bind with us stronger business relations with a view to conquering our market, she has failed. America, through her new President-Elect, declares that she must keep strong and occupy the first place in world peace, in industry and in agriculture, and is endeavoring to win an excellent shipping position so as to be always well protected and exert her influence abroad. We repeat that America is stretching out her hand and energetically trying to use our market for her products and especially for her machinery and commerce which corresponds with

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PÉRA & STAMBOUL

our needs. There are a great many proofs which confirm our predictions and opinions. Hence the competition which is a result of the endeavors of the commercial and industrial States to secure outlets in the Near East. Germany had, prior to the war, political and moral influence, and had conquered many of the markets with her modern industrial products. Now we have attracted towards us the Great Republic on the other side of the Atlantic Ocean. Our market has won the interests of two of the strongest commercial and industrial nations, America and England.

"In connection with the foregoing, we must say that America, like England, is striving to get into close relations with our country by means of her powerful commercial fleet and has already made her first steps to this effect by inaugurating a direct water communication from New York to the Black Sea Bulgarian ports of Varna and Bourgas. The Bull Line operating government shipping, under the control of the Government itself, is the one that has started this direct line with a regular service maintained now for over several

months. This company is one of the biggest shipping concerns in America. They have their head office in New York and their principal object is to establish with Bulgaria sound and permanent commercial relations. The representation of this company in the Levant is entrusted to the American Black Sea Steamship Corporation; with reference to the Bulgarian ports, to the Shipping Agency Gr. A. Louloudopoulo. The S/S *Polar Bear* has already visited the port of Varna the second time in conveying cargoes of American goods to Bulgaria. But this is not the only ship to maintain communications with Bulgarian ports. There are also other ships of the same size and belonging to the same company which have been alternately assigned to the service of the same line. Together with the increase of our commercial relations with America these ships will become more frequent visitors in our ports, and for the mutual interest of the exchange of goods in the future these ships will contribute thru every means to consolidate the mutual commercial relations between Bulgaria and the American Republic".

BULLETIN DES OFFRES COMMERCIALES

Reçues au Consulat Général
des Etats-Unis d'Amérique à Constantinople.

ADRESSES des maisons Américaines

Abram Cox Stove Co., 101 Park Avenue	New York
C. N. Cady Co., Canastota	New York
Digestive Ferments Co., 240-254 Henry Street Detroit,	Michigan

NATURE DE L'OFFRE

Poèles, chaudrons, etc.

Moteurs à gaz et gasoline.

Désire se mettre en communication avec exportateur de "Trehala Manna".

NISSIM TARANTO

CONSTANTINOPLE

STAMBOUL - AFION HAN ☐ ☐ TÉLÉPHONE, № 588-589

BRANCHE EXPORTATION:

Exportation de tous les produits de l'Orient notamment :

OPIUMS

Scammonée, Gommes Adragantes,
Noix de Galles, Vallonées

TABACS

Fruits secs

MOHAIRS

Laines, Peaux, Métaux

BRANCHE IMPORTATION:

Importation de TISSUS, Manufactures, PAPIER,
Verreries, Quincaillerie, etc., etc.

Maisons à : NEW-YORK

SMYRNE

R. W. Greef & Co., 78 Front Street	New York	Exportateurs de produits pharmaceutiques.
Guarantee Typewriter Co., Inc., Philadelphia,	Pennsylvania	Exportateurs de machines à écrire.
Industrial Export Co., Inc., 245 West 55th Street	New York	Exportateurs d'automobiles et accessoires.
Maguire & Co., Inc., 291 Broadway	New York	Exportateurs de textiles, cotonnades, etc.
The Miller Rubber Co., Akron,	Ohio	Cherche correspondant dans le Levant pour ses articles de merceries, bonneterie, cotonnade, etc.
Rosenwasser Bros. Long Island City	New York	Manufacturiers de chaussures.
Package Paper & Supply Corp., 30 Church Street,	New York	Manufacturiers de papiers cirés pour emballages.
Stoughton Wagon Co., Stoughton,	Wisconsin	Fabricants de wagons, camions, automobiles et autres machines agricoles.
Standard Italian Musical String Mfg. Co., 50 Spring Street,	New York	Désire acheter boyaux pour instruments à cordes.
Smyth, Hall & Firth, Inc., 109 Broad Street	New York	Désire se mettre en communication avec commissionnaires en pianos et automobiles.
Spartan Products Co., Equitable Building	New York	Courroies en cuir pour machines.
Stromberg-Carlson Telephone Mfg. Co. Rochester	New York	Manufacturiers de téléphones et d'accessoires.
M. S. Tack Co., 140-144 Court Street New Bedford	Massachusetts	Fabricants de clous, etc., pour cordeñiers.
M. S. Tractor & Machinery Co., Grand Central Palace	New York	Manufacturiers de machines agricoles.
Waverly Oil Works 54th Street Pittsburg	Pennsylvania	Exportateur de graisses, huile à lubrifier, etc.
Whiteley & Foedisch 90 West Street	New York	Exportateur de charbon.

NOTA.— *Les réponses aux offres doivent être envoyées directement aux adresses mentionnées ci-dessus.*

Le Consulat Général n'accepte aucune responsabilité de la réputation ou de la stabilité de ces Maisons.

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COMMERCE AND ENTERPRISE

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Forwarding of all kinds of goods to any country in the world
custom-house brokers, storing, insurance

===== EXPORTERS OF CARPETS =====

L. HIRSCHCOWITZ & I. GRACIAL

About Effendi Han, 18, 19.

American Steamship Line Marseilles-Levant

The I. F. C. (International Freight-
ing Corporation) Line has now a
regular service from Marseilles to
Constantinople and the Black Sea.
At present the line has several steam-
ers of the Lake type in operation, and
plans to increase the number as rap-
idly as business warrants.

In Greece and the Aegean the
service is being handled by the
American Shipping and Stevedoring
Co., with offices at the Piraeus. The
American Black Sea Steamship Cor-
poration, Merkez Richtim Han, Con-
stantinople, is the agent for Constan-
tinople and the Black Sea.

La coutellerie américaine

(*De l'«Exportateur Américain»*)

Au début du siècle, les couteliers américains s'attachant à faire concurrence aux Anglais, fabriquaient sur-
tout des couteaux de poche à lames nombreuses, des canifs composés de
pièces multiples qui faisaient sans
doute la joie de la jeunesse, ainsi que
nous nous en souvenons tous, mais
qui avaient toutefois l'inconvénient
d'être lourds et encombrants et de
trouer les poches en un rien de temps.
Nos couteliers avaient incontestable-
ment le tort de sacrifier la qualité à
l'apparence : les lames étaient tout au
moins fort médiocre et l'on en vint à
considérer les canifs américains, à l'é-
tranger, comme des articles de came-
lote. Mais les temps sont changés : il
n'en est plus de même à l'heure actuelle,
attendu que l'industrie de la cou-
tellerie américaine a fait d'immenses
progrès et que ses produits rivalisent
maintenant avec ceux des meilleures
fabriques européennes.

Revenus de leur erreur, nos couteli-
ers n'emploient que l'acier le plus fin

pour la fabrication des lames, aux-
quelles ils donnent un fil irréprochable.
Sans passer d'un extrême à l'autre,
ils ont réduit leur production de
couteaux à pièces multiples, qui ne
sont guère utilisés que par les sports-
men, les chasseurs, les pêcheurs, les
automobilistes, ainsi que par les agri-
culteurs, et ils s'appliquent à fabriquer
pour la grande majorité de leur clien-
tèle des canifs de luxe minces, élégants
et légers, montés avec précision, finis
avec le plus grand soin et munis d'une
trempe parfaite. L'outillage moder-
ne de leurs ateliers et le travail mi-
nutieux de leurs ouvriers délite, par-
fois même, en leur genre, de véritables
artistes, leur permettent d'offrir au
commerce des articles dont la qualité
ne laisse plus rien à désirer.

De nos jours, la diversité des canifs
américains est très grande. Les achat-
teurs préfèrent les modèles extra-plats
à deux lames, à manche ivoire, nacre,
écaille, argent, métal blanc ou acier
bronzé. On trouve dans tous nos
grands magasins de quincaillerie, de
nouveautés, d'articles de sports et de
voyages, des assortiments très com-
plets de coutellerie en tout genre, des
canifs à une ou plusieurs lames, des
canifs de dessinateur, des couteaux de
poche à pièces plus ou moins nom-
breuses, lames couteau et canif, ciseaux,
scie, tournevis, tire-cartouche, tire-
bouchon, vrille, poinçon, etc., des cou-
teaux de chasse, des couteaux de char-
retier, d'électricien, de vétérinaire,
d'agriculteur, etc.

On estime que la vente au détail de
la coutellerie aux Etats-Unis a produit
en 1919 un total d'environ \$150.000.000.
Avant la guerre, nous importions tous
les ans pour près de \$50.000.000 de
couteaux, ciseaux et rasoirs ; au moins
20 pour 100 de tous les articles de cou-
tellerie vendus en Amérique était d'ori-
gine étrangères. A l'heure actuelle,
cette proportion est bien moindre.

D'après un rapport émanant du Bu-

MEG. FRINGHIAN

Maison fondée en 1903

CONSTANTINOPLE

GENERAL AGENT OF COMMERCE
IMPORT - EXPORT

References:

Members of the American Chamber of Commerce
for the Levant, Constantinople

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Crédit Lyonnais, Constantinople

Cable Address :

"Theodoridi" Braïla

"Theodorico" Constantinople

Codes Used

"WATKINS"

Twenty-third Edition

THEODORIDI & Co.

BRAILA, GALATZ, SULINA, CONSTANTZA (Roumania)

and CONSTANTINOPLE, Tehinili Richtim Han

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*Mr. A. THEODORIDI, Director at large of the American Chamber
of Commerce for the Levant in Roumania.*

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Cable Address: TRADING-BUCHAREST

Société Générale des Pays Danubiens pour le Commerce et d'Industrie

BUCHAREST, 5 Strada Stavropoleos

INDUSTRY :

"LABOR" Soc. Anon. Româna pentru Industrie si comert,

BUCHAREST, 19 Strada Regala

reau de Statistiques et de Renseignements de l'Industrial Commission de l'Etat de New-York, il paraît que le total des salaires des ouvriers de l'industrie de la coutellerie américaine s'élève annuellement au chiffre de \$31.000.000. Ceci dénote évidemment une activité remarquable et des conditions éminemment satisfaisantes. En 1914, les statistiques fixaient 16.500 l'effectif des ouvriers employés dans la coutellerie, et le montant global de leurs salaires de l'année à \$9.000.000. Aujourd'hui, les ouvriers de cette industrie sont au nombre de 30.000 environ.

With the St. Louis (From the "Far Seas")

Admiral Bristol left Constantinople on February 21st on a tour in the Eastern Mediterranean for conference with Delegates of the High Commission located at their various posts.

Flying the Admiral's flag the St. Louis steamed into Smyrna Gulf leading to one of the largest land-locked harbors in the world. Anchoring at 8.45 A M. the Admiral was saluted with 19 guns by the Greek battleship Lemnos, formerly the U.S.S. Idaho, as the United States High Commissioner to Turkey. The salute was returned with seven guns and calls were exchanged by the Commanding Officers.

It seemed quite strange to see the Greek flag flying over this Turkish city of half a million population.

Smyrna is a surprise to strangers. One's school day geography depicted Asia Minor as a large yellow area that gave one the impression of being a barren land, little short of a desert. How different it is in reality! The coast is the solid mass of fertility. Trees of every description cover the land all around the city and it is a

broad green expanse as far as the eye can see. The country appears equally as productive as California and a sort of sympathy overcomes us for the people who live here and have barely scratched its riches. Then our regret changes into American industry and our appetite for exploration and "digging in" is instantly whetted. Some day, not so very far away, this whole area will be under prolific cultivation.

We spent one day in this interesting city and then weighed anchor and sailed for Alexandria, Egypt.

Constantinople Market

The recent kaleidoscopic political events in this territory give a suggestion of opera bouffe though with the important difference that the unfortunate incidents are the tragic events of real life.

A Bolshevik government has been definitively installed in Georgia and

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SMYRNA (Asia Minor)

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DRIED FRUIT

Sultanas, Black and Red Raisins, Figs, Almonds, Pignolias, Walnuts, Hazelnuts, Pistachio Nuts, Dried Pears.

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Gallnuts, Tragacanth Gum, Mastic, Yellow Berries, Wax, Salep, Soapwort, Olive Oil, Sesame, seed, Millet-seed, Hemp-seed, Etc., Etc.

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Import, Representation, Commission,
for all kinds of articles.

P. S. Correspondence invited.

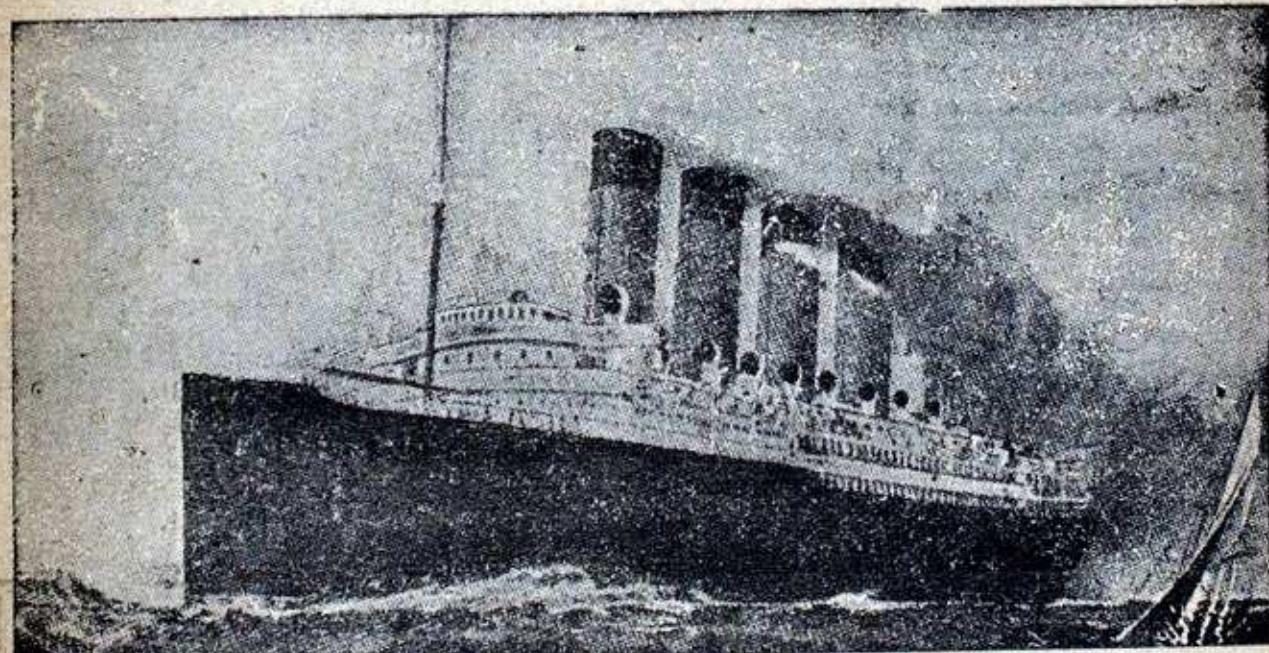
controls the Black Sea port of Batum.

The new British-Soviet trade agreement has not yet shown definite results through Constantinople, but Bronislav Kudisch, with credentials as Trade Commissioner from the Soviet government and from the Cooperative Associations both of Russia and Ukraine, has been in Constantinople a month, and has recently opened offices.

During the London Conference the Kemalists prohibited exports from Anatolia; since the Conference the renewal of hostilities between the Greeks and the Kemalist forces prolongs the restrictions on transactions with the interior. Great quantities of grain and wool and mohair had been stocked in Eski-Shehr preparatory to opening up freer relations with the west, but the new military activity postpones still further that event.

Ineboli, Samsoun and Trebizond on the Black Sea and Adalia on the southern coast of Asia Minor were the main ports of transactions with the interior. The Kemalist government had commenced on plans for interior development especially in the field of agriculture as the needs of Anatolia are very large in all that is modern. Recently Italian firms have received a large government order for agricultural machines and factory equipment.

The Balkans remain the chief mart for disposal of goods sent in transit to Constantinople. Drills and sheeting (cabot) are the principal items sent on, though these only in small shipments. At the source, two staples, cotton goods and oleo margarine have reached and even gone below pre-war prices, but the exchange situation and the restrictions in transactions make the market here still very conservative.



S. S. Mauretania

Walter Seager & Co, Ltd.

Steam-Ship, Insurance & General Agents
Agents Cunard Steam-Ship Co, Ltd.
Tchinili Rihtim Han
Galata, Constantinople.

IMPORTS

Sugar. Drop in price continues with supply in countries of origin much larger than consumption, and continuous offers from America, Amsterdam and Antwerp. Local prices do not respond to drop in price abroad as present quotations much below actual cost price.

Java sugar, customs unpaid, at Lstg. 36 the ton; customs paid, LT. 33, the 100 kilos.

Loaf sugar, customs unpaid, Lstg. 39, the ton; customs paid, LT. 34, the 100 kilos.

Rice. American, blue-rose, customs paid, 22-25 piasters, the oke.

Saigon, No. 1, customs paid, 14-14½ piasters, the oke.

Coffee. Market stationary, though demand small. Santos, prime, 48-49 pias., the oke; superior, 46-47 pias., the oke; Rio, 36-45 pias., the oke.

Flour. For the moment no "Gold Medal" in market, but quoted at LT. 13.25, sack of 63½ kilos; Durum, at LT. 9.50-9.75; Arlington, LT. 8-8.25.

Flour from Alexandria stock still selling from 75-100 piasters below same brand flour of recent milling.

Corn flour, LT. 6.25-6.50.

Native flour, LT. 11.25-11.50, per sack of 72 kilos.

LT. 1.00 (100 piasters) at \$0.67¼; 1 oke equals 2.82 lbs. 1 kilo equals 2.2 lbs.

PERSONALIA

Mr. Archibald Walker, formerly the representative of the Standard Oil Company at Sofia, has returned to the Levant after an eight months leave in America. Mr. Walker is at present with the Constantinople office.

F. L. Harley, European representative of the Washburn-Crosby Company, of Minneapolis and Buffalo, U. S. A., left on Wednesday, the 23rd, for a trip of survey through the eastern Mediterranean region. The company has appointed Messrs. J. B. Lambrinides & Co. as the exclusive agent for their flour in this district. The "Gold Medal" is the leading brand.

William J. Thomas, vice director general in Europe of the American Express Company, and Mr. R. E. Bergeron, general agent, returned to Constantinople from Egypt the latter part of the month. Mr. Thomas left immediately for Paris but Mr. Bergeron will remain in Constantinople temporarily. Mr. Frederick P. Small first Vice President of the Company, who was with the party in Egypt, returned to America via India. The American Express Company opened an office at Cairo January 1st, and have arranged also for offices at Alexandria and Jerusalem.

E. D. Chamarakis, Rethymno, Crete.

Head Office at RETHYMNO: Branches et CANEA & CANDIA

EXPORTATION of all Cretan Products: Valonea, Carobs, Almonds, Lites, etc.

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RESTAURANT—TEA-ROOM

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==== SAISON D'ÉTÉ ====

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on commission basis for Continental
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Stamboul Agency: Place Sultan Hamam.

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(PLEASE REPORT ANY INACCURACIES TO THE SECRETARY)

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Société de Publicité, Hoffer, Samanon & Houli, Stamb. Constantinople.

Agricultural Implements & Machinery

Acme Harvesting Machine Co., Exporters	Peoria, Ill., U.S.A.
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Avedikian Frères, Importers	Smyrna, Turkey.
Avery Co., Exporters	Peoria, Ill., U.S.A.
Balit, Charles, & Co., Imp.	Aleppo, Syria.
Balladur, Paul J., Importer, P. O. Box No 161 . .	Smyrna, Turkey.
Cornfield & Goldstein, Imp., Stamboul	Constantinople.
Debbas, Jean, Importer	Tarsus, Turkey.
Dizengoff, M., Importer	Jaffa, Palestine.
Edwards & Sons., Imp., Gulbenkian Han, Stamboul.	Constantinople.
Farquhar, A. B., & Co., Exporters	New York.
General Motors Export Co..	Constantinople.
Hindié, Elias, Importer	Aleppo, Syria.
Holt Caterpillar Co., Exporters, 50 Church St . .	New York.
International Harvester Co., Exporters	Chicago, U.S.A.
"Labor" Societa Anónima de Comert si Industrie.	Bucarest, Roumania.
Laughton, C., & Co., Importers	Constantinople.
Levant Iron & Machinery Co., Ltd., Galata.	"
Lorey, Guillermo, Import. Djemaat Han, Rue Havra	Constantinople.
Loutfalla, Georges, Importer	Adana, Turkey.
Lykiardopoulos, A., Fils, Importers.	Mersina, "
Near East Commercial Co., Minerva Han, 20, Gal. .	Constantinople.
Nergararian, H. G., Importer	Varna, Bulgaria.
Nergararian, H., Importer	Constantinople.
Nowill, Sidney, & Co., Importers, Kevork Bey Han	"
Selian, R. B., Importer	Mersina, Turkey.
Schmidt, Jan C. C., Imp., Djemaat Han, Rue Havra.	Constantinople.
Shabandar, Mahmoud, Imp.,	Bagdad, Mesopotamia.
Société Suisse de Commerce pour la Syrie	Aleppo, Beirut, Syria.
Soussa, Ibrahim, & Co., Imp., Bedjidian Han, Galata.	Constantinople.
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Whitman Agriculture Co., Exporters	St. Louis, Mo., U.S.A.

Alcohol

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Hellenique Wine & Spirit Co, Exporters	» »
Levy, Marco, & Fils, Import. & Export. Galata	Constantinople.
Mosseri, Albert, Importer	Saloniki, Greece.
Molho, Isaac, Importer	» »
Voss Alcohol Export Corporation	New York.

Almonds

Mégarbané, G. H., Exporter	Aintab, Turkey.
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Aniline Colors

American Aniline Products, Inc., 80 Fifth Avenue,	New York.
Dwek Cousins, Importers	Aleppo, Syria.

Antiquities

Haïm, S., Musée Oriental, Kabristan 14, Péra	Constantinople.
Panayotoglou, Avraam V., Exporter, Serai Emir.	Teheran, Persia.

Architects

Kendall, R.R.	Athens, Greece.
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Army Materials

Schapira, J. M., Importer, 21 Colocotroni Str.	Athens, Greece.
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Arsenal Machinery

Niles-Bement-Pond Company, 111 Broadway	New York.
---	-----------

Attorneys-at-Law

Barsamian, Dicran B., 65-68 Bahktiar Han, Galata	Constantinople.
Shadarovian, Djemil,	Aleppo, Syria.
Gulmezian, L., Merkez Rihtim Han	Constantinople.
National Credit Corporation, Title & Trust Bldg.	Chicago, U.S.A.
Vassileff, Grigor	Sofia, Bulgaria.

Automobiles

American Foreign Trade Corporation	Alexandria, Constantinople.
Avigdor, N. S., 29, Küprülü Han, Stamb.	Constantinople.
Baladur, Chas. P., Importer, P. O. Box No. 161.	Smyrna, Turkey.
Brown, Welles & Co., 9,10 Omer Abid Han, 4 ^{me}	Constantinople.
Demaras Bros., Importer, 4 Philellinou Street	Athens, Greece.
General Motors Export Co.	Constantinople.
Hadkinson, Arsan, & Co. Imp..	Aleppo, Syria.
Keller, E. Theodor,	Athens, Greece.
Lorey, Guillermo, Imp., Djemaat Han, Rue Havra	Constantinople.
Schmidt, Jan C. C., Imp., Djemaat Han, Rue Havra.	»
Standard Commercial Export & Finance Corporation Macri Han, Galata.	South Bend, Ind., U.S.A.
Studebaker Corporation, The, Mfrs. & Exporters	Athens, Greece.
Vrioni, Pan. D., Importer, 4 Dephes Street	Wichita Falls, Tex., U.S.A.
Wichita Falls Motor Co., Mfrs. & Exporters	

Shabandar, Mahmoud, Imp., Bagdad, Mesopotamia.

Bakers' & Confectioners' Supplies.

Jaburg Bros., 1 & 3 Worth St New York.

United Confectioners' Supply Co., 561 Greenwich St. » »

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American Express Co., 17 Piazza Nunziata	Genoa, Italy
Asfar & Co.,	Bagdad, Mesopotamia.
Assayas & Co., Jossifidi Han, St.	Constantinople.
Athanassiades, Bodossaki, Hovaghimian Han 2, Gal.	»
Banca Commerciale Italiana	»
Banca Romana, Société Anonyme	Braila, Roumania.
Banca Romana, Palais de la "Generala"	» »
Banque d'Athènes.	Constantinople.
» »	Athens, Greece.
» »	Salonika, Greece.
» »	Smyrna, Turkey
Banque Commerciale de Palestine	Jerusalem, Palestine.
Banque Générale de Commerce et de Crédit, Stamb.	Constantinople.
Banque Impériale Ottomane	»
Banque Impériale Ottomane, 7 rue Mayerbeer	Paris.
Banque d'Orient, Sophocles Street	Athens, Greece.
Banque de Salonique.	Constantinople.
Bulgaro-American Bank.	Sofia, Bulgaria.
Capayannides, G.	Trebizond, Turkey.
Catafago, Alexander, Manager of the Banco di Roma	Aleppo, Syria.
Chamarakis, E. D.	Rethymno, Crete, Greece.
Commercial Bank of Greece	Athens, Greece.
Corneille & Co.	Aleppo, Syria.
Dagher, Bustros, & Co.,	Beirut, »
Demaras Brothers.	Athens, Greece.
Eliasco Fils, Hayouz lou Han, 4 Sultan Hamam	Constantinople.
Eliasco, J. C., c/o Bank of Athens	Athens, Greece.
Fattal Khalil & Fils,	Damascus, Syria.
Fotiadi, Alexandre D., 44 Buyuk Yeni Han, Stam..	Constantinople.
Guaranty Trust Company of New York	»
Jaroslawsky, Simon A., Banker at Odessa	Odessa, Russia.
Lévy, Juda Gabriel	Janina, Greece.
Mitrani, Semtov, Banker, Sigorta Han Galata,	Constantinople.
National Bank of Greece.	Athens, Greece.
Nicolaides, Louis, c/o Banque d'Orient	» »
Patrikios, A. S., & Fils, 12 Omer Abed Han Galata,	Constantinople.
Phostriopoulos Frères	Trebizond, Turkey.
Photiadis, Theodore, 82 Wall St.	New York
Sabbag & Fils	Beirut, Syria.
Senn, E. E. de, Banker, Galata.	Constantinople.
Théophylactos & Léontides.	Trebizond, Turkey.
Tchertchian, V. D., 226 Fifth Ave.	New-York.

Barley and other Cereals

Barff, P. G., & Co., Importers Smyrna, Turkey.

Beds

The Simmons Company, Manufacturers Kenosha, Wis., U.S.A.

Beer

Audi, S., & Frères, Importers Beirut, Syria.

Belting

Balkan America Imp Exp Anadol Han, 32, 33, Stamb. Constantinople.

Laughton, C., & Co., Imp., 42 Perchembé Bazar. »

Bicycles & Sundries

Emblem Mfg Co. New York.

Blowing

Southwark Foundry & Machine Co., Wash. Av. & 5th St. Philadelphia, U.S.A

Boots and Shoes

Abdeni, G. G., & Co., Imp. Aleppo, Bagdad, Turkey.

Baker, G. & A., Ltd., Imp., Gde. Rue de Pera. Constantinople.

Balkan-American Trading Co. 110 West 34 th. st. New York.

Brown Shoe Co., Inc., Mfrs. & Exp., 1018 Wash. Av. St. Louis, Mo., U.S.A.

Cornfield & Goldstein, Imp., 37 Topalian Han, Stamb. Constantinople.

Daoud & Abdo, Importers Beirut, Syria.

Elkiatib, Abbas, Imp., Elkiatib Han. Constantinople.

Elkiatib, Salim, Importer, Elkiatib Han »

Fulias & Company, Imp., Abid Han, Gal. Constantinople.

Kleyff, Vladislav, Imp., Inayet Han, Galata. »

Lane, Reggio & Co., Inc.! Smyrna, Turkey.

Lascaris, Michel, Importer, Emin Bey Han 19, St. Constantinople.

Mayer, A., & Co., Galata. »

Molho Frères, Importers Salonika, Greece.

Orosdi-Back, Etablissements, Importers »

Salviche, Moïse, Imp., Tophané, Rue Tabachané. Constantinople.

Skender, Krikor, Exporters. Bagdad, Turkey.

Tambakis, E. C., Importer. Smyrna, Turkey.

Tchilinguirian, G., Imp., 42/3 Turkia Han, Stamb. Constantinople.

Ventura, Fils de S., Imp. Sultan Hamam, Pinto Han »

Butter

Djenandji, Michel & Mansour, Exp. Aleppo, Syria.

Georgiades Bros., & Co., Exporters. Saloniki, Greece.

Near East Commercial Co., Minerva Han, 29, Gal. Constantinople.

Pantsalis, A., & Fils, Zindan Kapou, 4, Stamb. »

Builders & Naval Contractors

The British Slip-way and Repairing Yard, Djibaly. Constantinople.

Canary Seed

Levant Products Trading Co., Imp., 38-40 W. 32nd St.

Stock & Mountain, Phillipidès Han, Stamboul

New York.

Constantinople.

Candles

Errera, Isaac G., Importer

Saloniki, Greece.

Carpenters

Psalty, Geo. J., Rue Cabristan, Péra

Constantinople.

Carpets and Rugs

Chasseaud, F. W., Exporter, Agopian Han, Galata	Constantinople.
Dwek Cousins, Exporters	Aleppo, Syria
Griffitt, W., & Company, Manufacturers	Smyrna, Turkey.
Gulbenkian Bros. & Co., Exp. Gulbenkian Han	Constantinople.
Haïm, S., Musée Oriental, Kabristan 14, Péra	"
Hirschowitz & Gracial, Stamboul	Constantinople.
Kaftanizadé Frères & Cie, Mader Han 7/10, Galata..	Constantinople.
Karadagli, A. C., Exporter, Djéserié Han, Stamb.	"
Levi, Marco, & Fils, Ladjivert Camondo Han Galata	"
Levy, Aron J., Exp., Rue Kioutubhané, Turkia Han.	"
Mazlumian Frères, Exprs., Biraderler Han, Stamboul	"
Merica, Th., Exp., Taptas Han, Galata.	"
Oriental Carpet Manufacturers, Exporters.	Smyrna, Turkey.
Oriental Carpet Manufacturers, Exporters.	Constantinople.
Panayotoglou, Avraam V., Exporter, Serai-Emir.	Teheran, Persia.
Roditi, A., Exporter, Turkia Han 9/10, Stamboul.	Constantinople.
Sadullah, Levy, & Mandil, Exprs., Stamboul.	"
Salem, Alexandre, & Frères, Exp.	Aleppo, Syria.
Telfeyan, S., & Co., Exprs., Germania Han.	Constantinople.
Vayanos Frères, Manufacturers & Exporters,	Konia, Turkey.
Yoanidès, Spiro P., Maison Louvre, Péra.	Constantinople.

Carriages, Vehicles, etc.

Birch, James A., Exporter	Burlington, N. Y., U.S.A.
Devlin Mfg. Co., (Carriages, Hardware).	Philadelphia, U.S.A.
Studebaker Corporation, The, Exporters.	South Bend, Ind., U.S.A.

Charters

Basiotti, Chr. R., Marine Han, Galata	Constantinople.
British Slip-way & Repairing Yard, Djibaly..	"
Export S. S. Corporation, Omer Abid Han, Gal,	"
Inselberg, L., & Fils, Cité Phaliro 6-8, Gal..	"
Lupovitz, Jacob, Rue Voïvoda, Voïvoda Han	"
Metaxa, Zissi N., & Son, Merkez Richtim Han Galata	"

Cheese

Georgiades Bros., & Co , Exporters.	Saloniki, Greece.
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Chemicals

American Aniline Products, Inc., 80 Fifth Avenue.	New York.
Meridional Trading Co., 20 Broad Str.	"

Chirurgical Instruments

Faraggi, Maurice, Importer, 295 Grand'Rue de Péra.	Constantinople.
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Cigarettes

Levant Products Trading Co., 38-40 W. 32d. St.	New York.
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Cigarette Paper

Schild, P., Importer, Xantopoulo Han Stam.	Constantinople.
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Cinematographic Films.

Mac Namara & Co. Aslan Han, Galata.	Constantinople.
Union Ciné-Théâtrale d'Orient, Gde Rue de Pera 68	"

Clocks and Watches

Gross Frères, Handan Han 9-10, Stamboul.	Constantinople.
Orosdi-Back, Etablissements, Importers	"
Montgomery Ward & Co., Exporters	Chicago, U.S.A.

Clothing (Ready Made)

Mayer, A., & Co., Galata.	Constantinople.
Orosdi-Back, Etablissements	Aleppo, Syria.
Schoucair & Kassis, Importers	Beirut, "
Snellenburg Clothing Co., Exp., Broadway	Philadelphia.

Coal

Addy, Matthew, S. S. & Commerce Corp of N. Y. Imp., Yildiz Han, Galata.	Constantinople.
Basiotti, Chr. R., Marine Han, Galata	Constantinople.
Cauchi Fratelli, Importers	Saloniki, Greece.
Drossos, A. J., & Co., Importers, Ada Han, Galata..	Constantinople.
Giraud, O., Hudavendighiar Han, Gal.	"
Foscolo Mango & Co., Ltd., Imp., Hovaghimpian Han	"
"Intercontinentale", Seir Séfain Han, Galata . . .	"
Molho, Frères, Importer.	Saloniki, Greece.
Pharaon, R., & Fils, Importers.	Beirut, Syria.
Reppen, Theo., Importer, Arabian Han	Constantinople.
Rizopoulos, C., Rue des Quais No. 46, Galata . . .	"
Tagaris, T. P., Merkez Richtim Han, Gal.	"
Theodoridi & Co., Importers	Braïla, Roumania.

Collections

National Credit Corporation, Title & Trust Bldg . .	Chicago, U.S.A.
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Commercial Reports

National Credit Corporation, Title & Trust Bldg . .	Chicago, U.S.A.
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Commercial Representatives

Apostolos & Co., Toutoun Gumruk, Stamboul . . .	Constantinople.
Citterich, V. & D.	Saloniki, Greece.
Girand, O., Hudavendighiar Han, Gal.	"
Papazian, L. Duz P., Topalian Han 43, Stamb. . . .	"
Picciotto, Hillel, & Co.	Aleppo, Syria.
Muller, Eftihidis & Co., Kutchuk Millet Han, Stam..	Constantinople.
Morphy, W., & Son—Crowe & Stevens	Patras, Greece.

Concrete and Cement

Molho Frères, Importer.	Saloniki, Greece.
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Concrete Reinforcements

General Fireproofing Co., 395 Broadway	New York.
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Constructors and Contractors

Drossos, A. J., & Co., Esky Yomr. Ada Han 15 Gal.	Constantinople.
Kassim-El-Khedery.	Bagdad, Mesopotamia.
British Slip-way and Repairing Yard., Djibaly. . .	Constantinople.
Tompkins, V. D., Standard Oil Co., Merk. Rich. H.	»

Commission Agents.—See General Importers and Exporters

Afimus & Hacho.	Beirut, Syria.
Aftalion, S. B., P. O. Box, No 57	Roustchouk, Bulgaria.
Akras Frères,	Aleppo, Syria.
Assayas & Co., Jossifidis Han Stamb.	Constantinople.
Athanassiades, Bodossaki, Hovaghiman Han 2, Gal.	»
Balekdjian, V. Brothers, Turkia Han, Stamboul. . .	»
Barff, P. G., & Co.	Smyrna, Turkey
Beruhiel, Jacques, Bahtiar Han 22, Galata.	Constantinople.
Beylerian, H., 21, Hudavendighiar Han Galata . . .	»
Charitopulo, A., Buyuk Aboud Eff. Han 32 Stam.	»
Cornfield & Goldstein, 37 Topalian Han, Stam.. . .	»
Danon & Semack, Medina Han Stam.	»
Dielmann, G., Messadet Han 12, Stamboul.	»
Douch, William, Buyuk Tunnel Han 5, Galata . . .	»
Fenerdjian, M., Fils, Baghtché Kapou Jeni Volto H. 16/18	»
Fresco, Marco N., Dikranian Han, 47, Stamboul . .	»
Gabellon, Jean Jacques, Messadet Han, 20, 21. Stam.	»
Galani, John A., Union Han 43/46 Galata	»
Geltrunk, Isidoro, 102 Worth Street.	New York.
Giraud, O., Hudavendighiar Han, Galata.	Constantinople.
Hänni, E., Matheo Han 21, Stamboul	»
Karnig, Fils de Agop, Aslan Han, Galata.	»
Kleyff, Vladislav, Banque Russo Asiatique	Batum, Georgia.
La Fontaine, Edward, & Sons, № 1 Alla'emdji Han.	Constantinople.
Medina, Aug. de, Hazzopoulos Han 43/43 Stamb. . .	»
Melissarato, Elefter, Omer Abid Han 36, Galata . .	»
Metaxa, Zissi N., & Son, Merkez Rihtim Han Gal. .	»
Muhurdarovic, Vefa, Anadolou Han 30, Stamboul . .	»
Nicolaidis, Papazoglou, Politis & Co., 88 Od. Philonos	Piraeus, Greece.
Ojalvo, Vital, & Co., Xanthopoulos Han, Stamboul .	Constantinople.
Pauer, E. C., & Co., Erzeroum Han, 21-22, Stam. .	»
Salviche, Moïse, Tophané, Rue Tabachané, Galata .	»
Sangursky & Cie., Galata, Moumhané, Couteaux H. 2	»
Schmidt, Jan C. C., Djemaat Han, Rue Havra . . .	»
Soussa, Ibrahim, & Co., Bedjidian Han Gal.	»
Tchertchian, V. D., 226 Fifth Avenue	New York.
Theodoridi & Co.	Braila, Roumania.
Varterian, Nazareth, Kaissari Han 20. Stam. . . .	Constantinople.
Zellich, Henri, & Co., 21, Rue Mahmoudié, Galata . .	»

Compasses

Taylor Instrument Cos. Manfrs.	Rochester, N.Y., U.S.A.
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Copper

Chammah, Siahou Y., Imp..	Aleppo, Syria.
Juda & Salmona, Importers.	Saloniki, Greece.
Marcopoli, Joseph, Importers.	Aleppo, Syria.
Navaro, Isaac J., Importer.	Saloniki, Greece.
Obégi, Charles, & Co., Importers	Aïntab, Syria.
Phelps, Dodge Co., Exporters, 99 John Str	New York.
Wardé, I. & A., & Co., Importers	Beirut, Syria.

Cotton

Aftalion, S. B., Importer, P. O. Box, No 57	Roustchouk, Bulgaria.
Brazzafolli, Max, Exporter	Mersina, Turkey.
Debbas, Jean, Exporter	Tarsus, »
Lykiardopoulos, A., Fils, Exporter	Mersina, »
McFadden, Geo. H., & Bro., Exp. 25 Broad St.	New-York.
Obégi, Charles, & Co., Exporters	Aïntab, Syria.
Simeonoglou, Aristides, Exporter.	Adana, Turkey.
Wardé, I. & A., & Co., Exporters.	Beirut, Syria.

Cotton Goods

Abdeni, G. G., & Co.	Bagdad, Mesopotamia.
Aftalion, S. B., Importer, P. O. Box, No 57.	Roustchouk, Bulgaria.
American Foreign Trade Corporation	Alexandria, Egypt.
Amory, Browne & Co., 62 Worth Street	New York.
Audi, B., & Co., Importers.	Beirut, Syria.
Avedikian Frères, Importers	Smyrna, Turkey.
Balkan American Trading Co., 110 W. 34st.	New York.
Baltazzi, Theo. S., Importer	Smyrna, Turkey.
Bear Mill Mfg. Co., 120 Franklin St.	New York.
Bozadjian, Mihran, Importer	Adana, Turkey.
Chasseaud, F. W., Importer, Agopian Han, Galata .	Constantinople.
Mac Namara & Co. Aslan Han, Galata	»
Cornfield et Goldstein, Imp., 37 Topalian Han, Stamb.	»
Coussa, Armand, Imp.	Aleppo, Syria.
Dwek, Joseph E. F., Importers	» »
Dobrowolsky & Co., Importers	Saloniki, Greece.
Elkiatib, Abbas, Imp. Elkiatib Han.	Constantinople.
Elkiatib, Salim, Importer, Elkiatib Han	»
Elisha Nessim, Importers	Bagdad, Mesopotamia.
Errera, Fils de G. A., & Co., Ltd., Importers. . . .	Saloniki, Greece.
Féradian, K., Importer, Dilsizzadé Han, No. 17-19.	Constantinople.
Florentin, Saporta & Serrero	Saloniki, Greece.
Fotiadi, Alexandre D., 44 Buyuk Yeni Han, Stamb..	Constantinople.
Fruchter, Frati	Galatz, Rumania.
Haddad, Elias And., Importer	Beirut, Syria.
Haldéopoulo, N. P., Importer	Trebizond, Turkey.
Hirzel, R. & O., Importers, Buyuk Yéni Han. . . .	Constantinople.
Hänni, E., Imp., Matheo Han 21, Stamboul	»
Hassid, A. M., & Co., Importers	Saloniki, Greece
Hassid, Joseph Abr., & Co., Importer	» »
Hindié, Elias, Importer	Aleppo, Syria.
Hochstrasser & Co., Importers	Trebizond, Turkey.

Hochstrasser & Co., Importers	Samsoun, Turkey.
Jahiel, Isaak J., Importer	Saloniki, Greece.
Juda & Salmona, Importers	» »
Kahn Frères, Importer, Astargian Han St.	Constantinople.
Knapp, Herbert, Imp.	Arabkir, Turkey.
Lascaris, Michel, Imp., Emin Bey Han 19, St.	Constantinople.
Lebet Frères & Cie., Imp. Basmadjian Han, St.	»
Levant Trade Bureau, Imp., Sinasson Han No 2, Gal.	»
MacAndrews & Forbes Co., Imp.	Bagdad, Mesopotamia.
Manachy, Lorenzo Y., Importer	Aleppo, Syria.
Marcantonakis & Manoussakis	Candia, Crete, Greece.
Manuelian, H., & Co., Importers	Mersina, Turkey.
McFadden, Geo. H., & Bros., Exporters, 25 Broad St.	New-York.
Medina, Aug. de, Imp., Hazzopoulo Han 43/43 St.	Constantinople.
Mesopotamia & Persia Corp., Ltd.	Bagdad, Mesopotamia.
Morpurgo, Moïse, Importer	Saloniki, Greece.
Mouradian, Kevork, Importer, Stamboul	Constantinople.
Ojalvo, Vital, & Co., Xanthopoulo Han, Stamb.	Constantinoole.
Orosdi-Back, Etablissements, Importers	Constantinople.
Panayotoglou, Avraam V., Importer, Serai-Emir.	Teheran, Persia.
Peristiany, J. Th., & Frères, Importers	Alexandretta, Syria.
Philippou, A., Importer	Janina, Greece.
Photades, Th., Exp., 38 w. 32d Str.	New York
Picciotto, Hillel, & Co, Importers	Aleppo, Syria.
Prodromides, K.	Mersina, Turkey.
Salloum, Helou & Co., Importers	Beirut, Syria.
Sasoon, David, & Co., Importers	Bagdad, Mesopotamia.
Schuep & Co., Importers	Aleppo, Syria.
Sciaky, V., & Co., Importers	Saloniki, Grecee.
Shabandar, Mahmoud, Imp.,	Bagdad, Mesopotamia.
Sirgi, M., & Co., Importers	Beirut, Syria.
Soc. Commerciale Neerlandaise, Messadet Han, Stam.	Constantinople.
Stafford, G. & A., & Co. 22 Thomas St.	New York.
Standard Commercial Export & Finance Corp., Exp., 120 Broadway.	New York.
Stevens, J. P., & Co., Exp., 22 & 23 Thomas St.	New York.
Strick, Scott & Co., Imp.	Bagdad, Mesopotamia.
Taranto, Nissim, Afion Han, Stamboul.	Constantinople
Tchilinguirian, G., Imp., Turkia Han.	»
Tiano, Henri, Importer	Saloniki, Greece.
Vafiadachi, M. & A., Importers	Smyrna, Turkey.
Varbetian, L. & L., Importers	» »
Ventura, Fils de S., Importers, Pinto Han, St.	Constantinople
Vogel, Konrad, Impr., Buyuk Yéni Han Stamboul.	»
Webb, Chas. J., Corporation of America, Minerva Han G.	»
Wellington, Sears & Co., 93 Franklin Street	Boston, Mass., U.S.A.
Zarifi, L, Importer, Assicurazioni Han, Galata	Constantinople.
Zelveian, M. & K. S., Importers	Mersina, Turkey.

Cotton Seed Oil

Aftalion, S. B., Importer, P. O. Box. No. 57	Roustchouk, Bulgaria.
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Amar, S., & Co., Importers, Validé Sultan Han	Constantinople
American Cotton Oil Co., Exp., 27, Beaver Street	New York
Aspegren & Co., Exporters, Produce Exchange	New York
Cariciopoulos, Marc C., Imp., Minerva Han, Galata	Constantinople
Chasseaud, F. W., Importer, Agopian Han, Galata	»
Christofa, Apostole P. H., Importer	Mitylene, Greece,
Constantinides, Théologos, Ladoscola, 6, Stamb.	Constantinople.
Damianos, N. D., P. O. B., 23	Athens, Greece.
Danon & Semack, Imp., Medina Han, St.	Constantinople
Doptoplou Bros, 2 Zindan Capou, Stamboul	Constantinople
Dwek, Saul S., & Co. Imp.	Aleppo, Syria.
Elkiatib, Salim, Importer, Elkiatib Han	Constantinople
Féradian, K., Importer, Dilsizzadé Han, No. 17-19	»
Hirzel, R. & O., Importers, Buyuk Yeni Han	Constantinople
Juda & Salmona, Importers	Saloniki, Greece.
Keller, E. Theodor, Importer	Athens, Greece.
Lebet Frères & Cie., Import., Basmadjian Han, St.	Constantinople
Lascaris, Michel, Imp., Emin Bey Han 19, Stamb.	»
Manachy, Lorenzo Y., Importer	Aleppo, Syria.
Marcopoli, V., & Co., Importers	Alexandretta, Syria.
Modiano, Is., Frères & Fils, Importers	Saloniki, Greece.
Molho Frères, Importer	»
Navarro, Em. Is., Importer	»
Pantsalis, A., & Fils, Zindan Kapou, 4, Stamb.	Constantinople
Pharaon, Issa, Schouair & Co., Importers	Beirut, Syria.
Procter & Gamble Co., Exporters	Cincinnati, Ohio, U. S. A.
Roussou & Danon, Importers, Phaliron Han, Gal.	Constantinople
Sarantis Frères, Importers, Abid Han	»
Sciaky, V., & Co., Importers	Saloniki, Greece.
Tasartez, Henri, Importer, Tohafdzi Han	Constantinople
Tchilinguirian, G., Imp., 42/3 Germania Han	»
Tiano, Henri, Importer	Saloniki, Greece.
Vogel, Konrad, Imp., Buyuk Yeni Han, Stamboul.	Constantinople

Cotton Seed Oil Mill Machinery

Sprout, Waldron & Co., Mfrs. & Exporters	Muncy, Pa., U. S. A.
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Cotton Thread

Knapp, Herbert, Imp.	Arabkir, Turkey.
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Cotton Yarn

Audi, B., & Co., Importers	Beirut, Syria.
Baltazzi, Theo. S., Importers	Smyrna, Turkey.
Chammah, Siahou Y., Imp.	Aleppo, Syria.
Errera, Fils de G. A., & Co., Ltd., Importer	Saloniki, Greece.
Hänni, E., Importer, Matheo Han 21, Stamboul.	Constantinople.
Mosseri, Albert, Importer	Saloniki, Greece.
Mouradian, Kevork, Importer, Stamboul.	Constantinople.
Peristiany, T. John, & Co., Importers.	Alexandretta, Syria.

Simeonoglou, Aristides, Exporter
 Tchilinguirian, G., Imp. 42,3 Germania Han . . .
 Webb, Chas. J., Corporation of America, Minerva Han.

Adana, Turkey.
 Constantinople.
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Currants

Cremidi Bros., Exporters
 Hancock & Wood, Exporters
 Nicolaidis, Papazoglou, Politis & Co., Exp., 88 Odos Philonos

Patras, Greece.
 » "
 Piraeus, Greece.

Customs House Brokers

Curmusi, Theo. N., Tchinili Richtim Han, Galata . . .
 Hirschowitz, L., Hudavendighiar Han 24-32, Gal. . .
 Inselberg, L., & Fils, Cité Phaliron, 6-8, Gal. . . .
 Khouri, Farra Alex
 Lupovitz, Jacob, Voïvoda Han, Rue Voïvoda . . .
 Schenker & Co., Keuprulu Han Stamboul
 Tubino, M., & Carabiberi, A., Nomico Han, Gal. . .

Constantinople.
 » "
 » "
 Beirut, Syria.
 Constantinople.
 » "
 » "

Decoration (Interior)

Psalty, Geo. J., Rue Cabristan, Péra

Constantinople.

Dental Supplies

Cabbabeh, K. & S., Importers
 Faraggi, Maurice, Importer, 295 Grand'Rue de Pera.
 Spyrides, Const., Importer
 Thanos, Alexiou, Importer, 18 B Châteaubriand Str.
 White Dental Mfg. Co., The S. S., Mfrs. & Exporters, 12 th & Chestnut Sts.

Aleppo, Syria.
 Constantinople.
 Athens, Greece.
 » "

Philadelphia, U.S.A.

Department Stores

Melki & Menassah
 Orosdi-Back, Etablissements

Beirut, Syria.
 Constantinople.

Doors and Windows

North American Wood Products Corporation, Exp. 50 Union Square

New York.

Draperies

Audi, B., & Co., Importers

Beirut, Syria.

Drugs and Pharmaceutical Products

Audi, B., & Co., Importers
 Chammah, Siahou Y.
 Curtis & Brown Mfg. Co., Exprs., 215-217, Fulton St.
 Droguerie Centrale d'Orient, Ltd., Imp.
 Faraggi, Maurice, Importer, 295 Grand'Rue de Pera.
 Hannania, Joseph, Importer
 Juda & Salmona, Importers
 Orosdi-Back, Etablissements, Importers
 Parke, Davis & Co., Beak & Regent sts.
 Rio Chemical Co., 79 Barrow St.
 Sirgi, M., & Co., Importer
 Spyrides, Const., Importer

Beirut, Syria.
 Aleppo, "
 New York.
 Constantinople.
 "
 Bagdad, Turkey.
 Saloniki, Greece.
 Constantinople.
 London, England.
 New York.
 Beirut, Syria.
 Athens, Greece.

Dry Goods

Crédit Foncier d'Algérie et Tunisie, Buyuk Kena-		
djian Han, Stamb.	.	Constantinople.
Douhani Zadé Fils, 25 Sultan Hamam, Stamb.	.	»
Fenerdjian, M., Fils, Jeni Volto Han, Stamboul	.	»
Mayer, A., & Co., Galata.	.	»
Melissinos, Bernard, Importer	.	Pireaus, Greece.
Suffern Trading Co., 90 West st.	.	New York.
Taranto, Nissim, Afion Han, Stamboul	.	Constantinople.

Dyes

American Aniline Products, Inc., 80 Fifth Avenue,		New York.
Muller, Ch. F., Importer, 20 Apollo Str.	.	Athens, Greece.
Schuep & Co., Importers.	.	Aleppo, Syria.

Earth Handling Machinery

Western Wheeled Scraper Co., Mfrs. & Exporters.	.	Aurora, Ill., U.S.A.
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Electrical Machinery and Supplies

Balladur, Chas. P., Importers.	.	Smyrna, Turkey.
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Electric Traveling Cranes

Niles-Bement-Pond Co., Exporters, 111 Broadway	.	New York.
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Electrical Supplies

Aperguis & Co., N. A., Imp., Bahtiar Han, Galata	.	Constantinople.
Beylerian, H., 21, Hudavendighiar Han, Galata	.	Constantinople.
"Gradivo" Société Commercial par action, Imp.	.	Varna, Bulgaria.
Gross Frères, 9-10, Handan Han, Stamb.	.	Constantinople.
«Labor» Societata Anonima de Comert si Industrie,		
Levi, Marco, & Fils, Ladj. Camondo Han, Galata	.	Bucarest, Roumania.
Nowill, Sidney, & Co., Importers, Kevork Bey Han	.	Constantinople.
Société Hellénique d'Electricité	.	Athens, Greece.
Ventura, Fils de S., Importers, Pinto Han, Stamboul	.	Constantinople.
Western Electric Co., Exporters	.	New York.

Elevators

Essayan, Hagop, & Frères, Importers	.	Constantinople.
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Engines (Gasoline, Traction, Corliss &c.).

Avedikian Frères, Importers	.	Smyrna, Turkey.
Avery Co., Exporters	.	Peoria, Ill., U.S.A.
Farquhar, A. B., & C., Mfrs. & Exp., Cotton Ex. Bldg.	.	New York.
Holt Caterpillar Co., Mfrs. & Exp., 50 Church St.	.	» »
Southwark Foundry & Machine Co., Exporters	.	Philadelphia, U.S.A.
Waterloo Gasoline Engine Co., Exprs	.	Waterloo, Iowa, U.S.A.
Wichita Falls Motor Co., Mfrs. & Exprs	.	Wichita Falls, U.S.A.

Engineering

Aftimus & Hacho	.	Beirut, Syria.
Aperguis, N. A., & Co., Bahtiar Han, Galata	.	Constantinople.
Douch, William, Buyuk Tunnel Han 5, Galata	.	»
Lockwood, Greene & Co., 47 Ave de l'Opera	.	Paris, France

Engineers, Civil	
Woods, Harland C., Robert College	Constantinople.
Engineers, Mechanical	
Clark, Frank D., Robert College	Constantinople.
Expanded Metal	
The General Fireproofing Company, 395 Broadway	New York.
Explosives	
Taxidis, D., Frères, Importers	Saloniki, Greece,
Feed Milling Machinery	
Sprout, Waldron & Co., Mfrs. & Exporters	Muncy, Pa., U.S.A.
Feed Stuffs	
Corn Products Refining Co., Exporters	New York.
Lamborn & Company, 132 Front St., Lamborn Bldg.	» »
Mano, Albert J., Kiezapchioglou Han Stamboul	Constantinople.
Fennel Seed	
Scialom, Albert, & Co., Exporters	Saloniki, Greece.
Fibre Pipe	
Pastene, P., & Co., 152-154 Franklin st	New York.
Firearms and Ammunition	
Coenca Frères, Importers	Constantinople.
Picciotto, Hillel, & Co., Importers	Aleppo, Syria.
Taxidis, D., Frères	Saloniki, Greece.
Fittings	
Devlin, Thos., Mfg. Co., Exporters	Philadelphia, U.S.A.
Flagg, Stanley G., Mfr. & Exporter	» »
Fish (Dried, Salted)	
Hancock & Wood, Importers	Patras, Greece.
Flooring	
Barrett Mfg. Co., Exporters, Morris Bldg.,	Philadelphia, U.S.A.
Flour	
Barcoulis, S., Imp., Minerva Han Gal	Constantinople, Turkey.
Capayannides, G., Importer	Trebizond, Turkey.
Cariciopulo, Marc C., Importer, Galata	Constantinople.
Colonial Export & Import Co., 76 Broad St	New York.
Mac Namara & Co. Aslan Han, Galata	Constantinople, Turkey.
Eckhardt, John W., & Co., Exporters	Chicago, U.S.A.
Hassid, A. M., & Co., Importers	Saloniki, Greece.
Jahiel, Isaac I., Importer	» »
Kouyoumdjian, Khosrov, Importer	Bagdad, Mesopotamia.
Margaritoff, Demitri M., Arnopoulos Han, Stamboul	Constantinople.
Meridional Trading Company, 20 Broad Str.	New York.
Modiano, Facino, & Co., Importers	Saloniki, Greece.
Molho Frères, Importer	»
Müller, Eftihidis & Co., Kutchuk Millet Han, 18-19.	Constantinople.
Sarantis Frères, Imp., Abid Han, Gal.	Constantinople.
Sciaky, V., & Co., Importer	Salonika, Greece.

Vogel, Konrad, Imprs., Buyuk Yeni Han Stamb.
Vrioni, D. Pan., Importer, 4 Dephes Str.

Constantinople.
Athens, Greece.

Flour Milling Machinery

Balladur, Chas. P., Importers
Sprout, Waldron & Co., Exporters

Smyrna, Turkey.
Muncy, Pa., U.S.A.

Flour Mills

Patrikios, A. S., & Fils, Omer Abid Han, 12 Galata.

Constantinople.

Forwarders

American Express Co., 17 Piazza Nunziata
Hirschowitz, L., Hudavendighiar Han, 24-32, Gal.
«Express», Société de Transports Cité Phaliro, 6-8, Gal.
Lupowitz, Jacob, Voivoda Han, 3-5, Gal.
Sindacato Coloniale Italiano, Pinto Han, Stamboul..

Genoa, Italy.
Constantinople.
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Fountain Pens

Kroubalkian, K., Importers Sole Agent for Turkey
Konclin Pen Mfg. of New York U.S.A. Gal . . .
Waterman Co., L. E., Exporters, 191, Broadway . . .

Constantinople.
New York.

Fruits (Dried: Almonds, Dates, Figs, Raisins, etc.)

Abdeni, C. G., & Co.	Bagdad, Mesopotamia.
Asfar & Co., Exporters	» »
Balladur, N., & Co., Grand Vezir Han.	Smyrna, Turkey.
Banque Générale de Commerce et de Crédit Exp. St.	Constantinople.
Barff, P. G., & Co., Ltd., Exporters	Smyrna, Turkey.
Cherry, Louis D., Importer 52 S. 60th St.	Philadelphia, U.S.A.
Coenca Frères, Exporters	Constantinople.
Colonial Export & Import Co., 16 Broad St	New York.
Damianos, N. D., P. O. B. 23.	Athens, Greece.
Dwek Cousins, Exporters	Aleppo, Syria.
Georgiadès & Co., Exporters	» »
Habicht & Co., Imp., Hudson & Laight Sts.	New York.
Hochtrasser & Co., Exporters	Samsoun, Turkey.
» » » »	Trebizond, »
Jaburg Brothers, Importers, 1-2 Worth Street	New York.
Levant Products Trading Co., Importers	New York.
Marcantonakis & Manoussakis, Exporters	Candia, Crete, Greece.
MacAndrews & Forbes Co.	Bagdad, Mesopotamia.
Mesopotamia & Persia Corp. Ltd.	» »
Mégarbané, G. H., Exporter	Aintab, Syria.
Mégarbané, Habib, & Fils, Exporters	Aleppo, »
Missir & Co., Exporters	Smyrna, Turkey
Pastene & Co., Inc., Importers	New York.
Reggio & Co., Ant., Exporters	Smyrna, Turkey.
Reggio, Abel, 105, Hudson Street, Agents	New York
Mizrahi, Oscar, Exporters, Djedid Han St.	Constantinople.
Schild, P., Exporters, Xantopoulo Han	» •
Schamasch, Gourgie & Co., Exporters	Bagdad, Mesopotamia.
Strick, Scott & Co.	» »
Taranto, M. & J.	Smyrna, Turkey.
Wardé, I. & A., & Co., Exporters	Beirut, Syria.

Furniture

Ashraf Bros., Imp.,	Bagdad, Mesopotamia.
Kroubalkian, K., Importer, Grand Tunnel Han G.	Constantinople.
Nahmias, Fils de Samuel, Importers	Saloniki, Greece.
Psalty, Geo. J., Mfr. & Importer, Rue Cabristan	Constantinople.
Sioufi, Elie, Manufacturer	Beirut, Syria.

Galvanized Sheet Metals

United States Steel Products Co., Exporters	New York,
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Glass

Marcopoli, Joseph, Imp.	Aleppo, Syria.
Navarro, Isaac J., Importer.	Saloniki, Greece.
North Americ. Wood Products Corp. 50 Union Square	New York.
Sayeg Frères, Importers	Beirut, Syria.

General Exporters and Importers

Abazoglou, Jean, Abed Han 30, Galata.	Constantinople.
Abdeni, G. G., & Co.	Aleppo, Syria.
Abramowitz, Leon P.	Bucarest, Roumania.
Aftalion, S. B., P. O. Box, No. 57.	Roustchouk, Bulgaria.
Aliferis, G., 37 Praxiteleus Street	Athens, Greece.
American & Eastern Trading Co. 36 Av. d'Opera	Paris, France.
American Foreign Trade Corporation, Galata	Constantinople.
American Foreign Trade Corporation	Alexandria, Egypt.
American Transocean Corp., 912 Broadway	New York.
American General Trading Co., 56-58 Pine Str.	"
American Webbing Manufacturers Export Corp. Exp. & Man. of elastic & non-elastic webbing shoe laces, corset laces etc. etc. 395 Broadway	New York.
Angelinoff, A., Co., Inc., 237 West 14th St.	"
Anglo-Italian Manufacturers Agency, Turkia Han, St.	Constantinople,
Apostoloff, Jordan	Bourgas, Bulgaria.
Apostolos & Cie, Tutun Gumruk, Stamboul	Constantinople.
Asfar & Co	Bagdad, Mesopotamia.
Assayas & Co., Youssifidi Han No. 2 Stamb.	Constantinople.
Athanassiades, Bodossaki, Hovaghimian Han 2, Galata	"
Athanassiadis, Them.	Athens, Greece,
Audi, B., & Co.,	Beirut, Syria.
Baker, G. & A., Ltd., Grand'Rue de Pera	Constantinople.
Balcan America Imp. Exp. Anadol Han 32, 33, Stamb.	"
Balekdjian, V., Brothers, Turkia Han, Stamboul	Constantinople
Balladur, N., & Co., Grand Vezir Han.	Smyrna Turkey.
Banning, Hubert, 17 E. 128th St.	New York.
Banque Générale de Commerce et de Crédit, St.	Constantinople.
Banque Commerciale de Palestine.	Jerusalem, Palestine.
Barcoulis, S., Minerva Han, Galata	Constantinople.
Belart-Lanz, J., Messadet Han St.	"
Benveniste, Haim & Albert.	Saloniki, Greece.
Beruhiel, Jacques, Bahtiar Han 22, Galata.	Constantinople.
Camhi, Raphael & Fils, Boyadji Han St.	"
Camhi, Vitalis R. Boyadji Han Stamboul	"
Capayannides, G.	Trebizond, Turkey.
Chamarakis, E. D.	Rethymno, Crete, Greece.

Chamber of Commerce & Industry	Varna, Bulgaria.
Chapman, J. F. & Co., Equitable Bldg.	New York.
Charitopoulo, A., Buyuk Aboud Eff. Han Stamb. .	Constantinople.
Chasseaud, F. W., Agopian Han, Galata.	Constantinople.
Coenca Frères	"
Cofinas, Constantine N., St. Theodorides Square 9 .	Athens, Greece.
Colonial Export & Import Co., 16 Broad St.	New York.
Combustibilul Anglo-Roman, Bucarest, 19, St. Regala .	Bucarest, Roumania.
Commercial Bank of Greece	Athens, Greece.
Cornfield & Goldstein, 37 Topalian Han, Stamb. .	Constantinople.
Cosmetto A., & Co., Omar Abed Han 10/13, Galata .	"
Cox's Shipping Co., Ltd., Tehinili Richtim Han, Gal. .	"
Crédit Foncier d'Algérie et Tunisie, Buyuk Kenedjian Han, Stamb.	Constantinople.
Curiel, Mosserie & Cie	Cairo, Egypt
Damianos, N. D., P. O. B. 23.	Athens, Greece.
Demaras Brothers	" "
Dielmann, G., Messadet Han Stam.	Constantinople.
Dilsizian Bros., Nazli Han, Galata	"
Dizengoff, M.	Jaffa, Palestine.
Doptoplou Bros., 2 Zindan Capou, Stamboul . .	Constantinople.
Drossos, A. J., & Co. Rue Eski Yomruk, Ada Han. .	"
Dwek Cousins	Aleppo Syria
Edwards & Sons, Imp., Gulbenkian Han Stamb. .	Constantinople.
Ehrenstein & Toledo, Alti Parmak Han 3, Stamboul .	"
Faraggi, Maurice, 295 Grand'Rue de Pera	"
Fattal Khalil & Fils,	Damascus, Syria
Fenerdjian, M., Fils, Bahtché Kapou Yeni Volto Han .	Constantinople.
Féradian, K., Dilsizzadé Han, No. 17-19, Stamboul .	"
Fitzio, Alex., General Importer, Hermes Street. .	Athens, Greece.
Fresco, Marco N., Dikranian Han, 47 Stamboul .	Constantinople.
Fresco, Ralph R. & Go., 13-21 Park Row	New York.
Fringhian, Meg., Messadet Han, Stamboul	Constantinople.
Fruchter, Frati	Galatz, Rumania.
Gabellon, Jean Jacques, Messadet Han 20, 21, Stamb. .	Constantinople.
Galani, John A. Union Han 43/46 Galata	"
Gaston, Williams & Wigmore, 39 Broadway	New York.
Gelat, Elias Thomas.	Jerusalem, Palestine.
Geltrunk, Isidore, 102 Worth Street	New York.
"Gradivo" Société Commerciale par Actions	Varna, Bulgaria
Hadkinson, Arsan, & Co.	Aleppo, Syria.
Haldéopoulos, N. P.	Trebizond, Turkey.
Hanni, E., Matheo Han 21, Stamboul.	Constantinople.
Hirzel, R. & O., Buyuk Yeni Han 31, Stamboul .	"
Hancock & Wood	Patras, Greece.
Hochstrasser & Co.	Trebizond, Turkey.
" "	Samsoun, Turkey.
Jahiel, Isaac I.	Saloniki, Greece.
Kaftanizadé Frères & Co. Mader Han 7/10, Galata .	Constantinople.
Kahn Frères, Astagian Han Stamboul	"
Karnig, Fils de Agop, Aslan Han Galata.	Constantinople.

Kassim-El-Khedery, Imp. & Exp.,	Bagdad, Mesopotamia.
Keller, E. Theodor,	Athens, Greece.
Kopelman, Ossip, 26 Shoot up Hill c/o G. Handelmann	London, England.
Koukaz, Georges	Beirut, Syria.
Kroubalkian, K., Grand Tunnel Han, Galata.	Constantinople.
Kuris & Kantarovich, Assicurazioni Gen. Han 60/62.	"
Lascaris, Michel, Emin Bey Han 19, Stamboul	"
Lamborn & Company, 132 Front St., Lamborn Bldg.	New York.
Lebet Frères & Cie. Rue Kutubhané, Basmadjian Han	Constantinople.
Levy, M., & Co., Emin Bey Han 9, Stamboul	Constantinople.
Lorey, Guillermo, Djemaat Han, Rue Havra, Galata	"
MacManus Brothers, Ltd., Aslan Han 1-7 Gal.	"
McFadden, Geo. H. & Bro., 25 Broad St.	New York.
Manachy, Lorenzo Y.	Alexandretta, Syria.
Mano, Albert J., Kiezaptchi-Oglou Han 22 Stamboul.	Constantinople.
Marcantonakis & Mannoussakis	Candia, Crete, Greece.
Marquardt & Co., Inc., 35 South William Street	New York.
Marcopoli, V., & Co.	Alexandretta, Syria.
Margaritoff, Demetri, M., Arnopoulos Han, St.	Constantinople.
Metaxa, Zissi N., & Son, Galata, Merkez Rihtim Han	"
Mégarbane, Habib, & Fils	Aleppo, Syria.
Melissarato, Elefter, Omar Abid Han 36, Galata	Constantinople.
Melissinos, Bernard	Piraeus, Greece.
Merica, Th. N., Taptas Han, Galata.	Constantinople.
Mizrahi, Oscar, Djedid Han, Stamb.	"
Morelli, Alf., & Co., Phaliron Han, 3, Galata	"
Muhurdarovic, Vefa, Anadolou Han, 30, Stamboul.	Constantinople.
Muller, Ch., F., Importer 29 Apollo Street.	Athens, Greece
Near East Commercial Co., Minerva Han. 29, Gal.	Constantinople.
Nemli Zadē Frères.	Trebizond, Turkey.
Nicolaidis, Papazoglou, Politis & Co., Exp., 88 Odos Philonos	Piraeus, Greece.
Obreshkoff, Vladimir	Varna, Bulgaria.
Ojalvo, Vital, & Co., Xanthopoulos Han, Stamb.	Constantinople
Oriental Trading Co. of America, Gal.	Constantinople.
Papayoannou Bros. & Co.	Athens, Greece.
Panayotoglou, Avraam V., Seraï-Emir.	Teheran, Persia.
Pappas Co., C., 163-165 North St.	Boston, Mass., U.S.A.
Pastene, P., & Co., 152-154 Franklin st.	New York.
Patrikios, A. S. & Fils, 12 Omer Abed Han Galata	Constantinople.
Pauer, E. C., & Co., Erzeroum Han, 21-22, Stamb..	Constantinople.
Peristiany, J. Tb. & Co.,	Alexandretta, Syria.
Photades, Theodore, 82 Wall st..	New York.
Philaretos, C. G., & Co., 1 A Sophocles Street	Athens, Greece.
Phostirooulos Frères,	Trebizond, Turkey.
Photades, Theodore, 82 Wall St.	New York
Prodromides, K.,	Mersina, Turkey.
Reppen, Theo, Arabian Han, Galata.	Constantinople.
Roditi, A., Turkia Han 9/10, Stamboul	Constantinople.
Salem, Alexandre & Frères	Aleppo, Syria.
Salviche, Moïse, Tophané, Rue Tabachané	Constantinople.

Sangursky & Cie., Moumhané, Couteau Han Galata	Constantinople.
Sasoon David, & Co.,	Bagdad, Mesopotamia.
Schapira, J. M., 21 Rue Colocotroni.	Athens, Greece.
Schild, P., Xantopoulo Han.	Constantinople.
Schemtob, Fils de A., Kouru Kavedji Han, Stamb.	»
Schmidt, Jan C. C., Rue Havra, Djemaat Han, Galata	»
Seager, Walter, & Co., Tchinili Rihtim Han, Galata.	»
Sindacato Coloniale Italiano, Pinto Han, Stamboul .	»
Sirgi, M. & Co.	Beirut, Syria.
Soc. Commerciale Neerlandaise, Messadet Han, St. .	Constantinople.
Spike, Clarence H., 143 Federal Street.	Boston, Mass., U.S.A.
Standard Commercial Export & Finance Corporation Macri Han, Galata	Constantinople.
Stassinopoulos, S. A	Smyrna, Turkey.
Stock & Mountain, Philippides Han, Stamboul. . .	Constantinople.
Semack & Danon, Medina Han Stamboul.	»
Suffern Trading Co., 90 West st.	New York.
Taranto, M. & J.	Smyrna, Turkey.
Tatian, A., 23 Central St., Room 8	Boston, Mass., U.S.A.
Tchertchian, V. D., 226 Fifth Avenue.	New York.
Tenant, Sons, & Co., C., 19 W. 44th st.	New York.
Tiano, Henri	Saloniki, Greece.
Vassiliou, Pittacos	Mitylene, »
Ventura, Fils de S., Pinto Han, Stamboul	Constantinople.
Vimos Brothers, 29 Nikis Street	Athens, Greece.
Vrioni, Pan. D., 4, Dephes Street	» »
Vogel, Konrad, Buyuk Yeni Han Stamboul.	Constantinople.
Webb, Chas. J., Corporation of America	»
Whittall, J. W., & Co.	Constantinople.
Wolkenberg, Oscar, 50 Djedid Han St.	»
Zeppos, P., Pesmazoglou Street.	Athens, Greece.

Glucose

Corn Products Refining Co., Exporters New York.

Glue Stock

Spike, Clarence H., Importer, 143 Federal St . . . Boston, Mass., U.S.A.

Government Contractors

Avigdor, M. S., Küprülü Han 29 St.	Constantinople.
Cofinas, Constantine N., St. Theodore's Square No. 9	Athens, Greece.
Essayan, Hagop, & Freres.	Constantinople.
Fresco, Fils d'Aslan, Manoukian Han, 1-5, Galata .	»
Langdon, J. D., Naval Contractor.	Smyrna, Turkey.
Fringhian, Meg., Messadet Han, Stamboul	Constantinople.
Vrioni, Pan. D., Importer, 4 Dephes Street.	Athens, Greece.
Zeppos, P., Pesmazoglou Street.	» »

Grain & Cereals

Abazoglou, Jean, Exporters, Abed Han 30, Galata. . Constantinople.
Balekdjian, V., Brothers, Exporters, Turkia Han, St. . »

Margaritoff, Demetre M., Exp., Arnopoulos Han, St.	Constantinople.
Edwards & Sons, Gulbenkian Han, Stamboul.	"
Kassim-El-Khedery, Exporter	Bagdad, Mesopotamia.
Kouyoumdjian, Khosrov, Exporter	" "
Patrikios, A. S., & Fils, 12, Omer Abed Han, Gal.	Constantinople.
Simeonoglou, Aristides, Exporter	Adana, Turkey.
Stringos, I., Importer	Piraeus, Greece.
Whittall, J. W., & Co., Exp., Kenadjian Han, St..	Constantinople.

Groceries

Cacoulides, Gr. N., Exporter	Trebizond, Turkey.
Capayannides, G., Importer	" "
Crédit Foncier d'Algérie et Tunisie, Buyuk Kenadjian Han, 2me, Stamb.	Constantinople.
Economic Cooperative Society, Ltd.	"
Errera, Issac G., Importer	Saloniki, Greece.
Faraggi, Maurice, Importer, 295 Grand'Rue de Péra .	Constantinople.
Fresco, Ralph., & Co., 13-21 Park Row,	New York.
Habicht & Co., Hudson & Laight Sts.,	New York.
Hanania, Joseph, Importer	Bagdad, Mesopotamia.
Harty's Stores, Importer, 27 Tepé Bachi Péra . .	Constantinople.
Hochstrasser & Co., Exporters	Trebizond, Turkey.
Jaburg Brothers, Importers, 1-3 Worth Street . . .	New York.
Jahiel, Isaac, Importer	Saloniki, Greece.
Juda & Salmona, Importers	" "
Koukaz, George, Exporter (Syrian Provisions) . .	Beirut, Syria.
Leslie, John E. & Co., Imp. 51-53 East, Lake S .	Chicago, Ill., U.S.A.
Navarro, Emmanuel Is., Importer	Saloniki, Greece.
Pastene & Co., Imp., 148-150, Franklin Street . . .	New York.
Soc. Commerciale Neerlandaise, Messadet Han, St. .	Constantinople.

Gum Mastic

Scialom, Albert, & Co., Exporter, Rue Victor Hugo,	Salonika, Greece.
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Gum Tragacanth

Abdeni, G. G., & Co. Exp.	Aleppo, Bagdad, Turkey.
Bozadjian, Mihran, Exporter	Adana, Turkey.
Brazzafoli, Max, Exporter	Mersina, "
Ehrenstein & Toledo, Exp., Alti Parmak Han 3, Stam.	Constantinople.
Essefian, Parsegh G., Exporter	"
Gulbenkian Bros. & Co., Exporters	"
Hirzel, R. & O., Exps., Buyuk Yeni Han 31, St. .	"
Hindié, Elias, Exporters	Aleppo, Syria.
Levy, Aron J., Exp., Rue Kioutubhané, Turkia Han	Constantinople.
Lorey, Guillermo, Exporter, Djemaat Han, Gal. .	"
Maccache, Ibr., & Fils, Exporters	Mersina, Turkey.
Manachy, Lorenzo Y., Exporter.	Aleppo, Syria.
Manuelian, H., & Co., Exporters	Mersina, Turkey.
Nessim, Elisha, Exporter.	Bagdad, Mesopotamia.
Rappaport, J. M., Importer, 140 Nassau Street. . . .	New York, U.S.A.
Skender, Krikor, Exporter	Bagdad, Mesopotamia.
Taranto, M. & J.	Smyrna, Turkey.
Zelvéian, M. & K. S., Exporters.	Mersina, "

Guts (Sausage Casings)

Arsen, A. G., & C., Exp., Allalemdji Han	Constantinople.
Essefian, Parsegh G., Exporter	"
Marcopoli, Fratelli, Exp.	Aleppo, Syria.
Salviche, Moise, Exporter, Tophané, Rue Tabachané	Constantinople.
Schamasch, Gourgie & Co., Exporters.	Bagdad, Mesopotamia.
Selian, R. B., Exporter.	Mersina, Turkey.
Skender, Krikor, Exporter	Bagdad, Mesopotamia.
Spike, Clarence H., Importer, 143 Federal Street. .	Boston, Mass., U.S.A.
Zarifi, L., Exporter, Assicurazioni Han, Galata. . .	Constantinople.

Hair Curlers, Nets

West Electric Hair Curler Co., Hancock st. & Columbia Ave.	Philadelphia, U.S.A.
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Hardware and Tools

Ashraf Bros., Importer.	Bagdad, Mesopotamia.
Altizoglou, I., Fils, Importers	Mersina, Turkey.
Aperguis, N. A. & Co., Imp., Bahtiar Han, Galata.	Constantinople.
Camhi, Raphael, & Fils, Boyadji Han Stamb. . .	Constantinople.
Cariciopoulos, Marc C., Importer, Galata.	"
Economic Cooperative Society, Ltd.	"
Danon & Semack, Importer, Medina Han Stamb. .	"
Devlin Mfg. Co., Thos., (Carriage & Saddlery)	Philadelphia, U.S.A.
Disston, Henry, & Sons, P.O.B. 1537	"
Dizengoff, M., Importer	Jaffa, Palestine.
Entreprise Mfg. Co., Mfrs. & Exporters.	Philadelphia, U.S.A.
Errera, Fils de G. A., & Co., Ltd., Importers . .	Saloniki, Greece.
"Gradivo" Soc. Commerciale par Actions, Imp. .	Varna, Bulgaria.
Guessarian, Mihran, 48 Rue Tunnel Galata	Constantinople.
Hanna, Rabbath, & Fils, Imp.	Aleppo, Syria.
Hassid, A. M., & Co., Importers	Saloniki, Greece.
Hirzel, R. & O. Imp., Buyuk Yeni Han	Constantinople.
Levant Iron & Machinery Co., Ltd., 142/146 Rue Mahm. Gal.	Constantinople.
Manachy, Lorenzo Y., Importer.	Aleppo, Syria.
McCaffrey File Co., Mfrs. & Exp., 5th & Berk St	Philadelphia, U.S.A.
Merica, Th. N., Imp., Taptas Han, Galata. . . .	Constantinople.
Modiano, Facino, & Co., Importers	Saloniki—Smyrna.
National Specialty Mfg. Co., Exporters.	Philadelphia, U.S.A.
North Bros. Manufacturing Co., Exporters	" " "
Nowill, Sydney, & Co. Imps., Kevork Bey Han, Gal.	Constantinople.
Orosdi-Back, Etablissements, Importers	Aleppo, Syria.
Peristiany, J. Th., & Co., Importers	Alexandretta, "
Philaretos, C. G., & Co., Importers	Athens, Greece.
Sayeg Frères, Importers	Beirut, Syria.
Schamasch, Gourgie & Co., Importers	Bagdad, Mesopotamia.
Schany Bey, H. & Co.	Aleppo, Syria.
Schapira, J. M., Importer, 21 Colocotroni Street .	Athens, Greece.
Tiino, Henri, Importer.	Saloniki, Greece.

Harness and Leather Goods

Birch, James H., Mfr. & Exporter	Burlington, N. Y., U.S.A.
Studebaker Corporation, The, Mfrs., Exporters, . .	South Bend, Ind., "

Hats (Felt)

Stetson Co., John B., Exporter	Philadelphia, U.S.A.
Vimos Brothers, 29 Nikis Street	Athens, Greece.

Hosiery

Baker, G. & A., Ltd., Importers Grand'Rue de Pera	Constantinople.
Daoud & Abdo, Importers	Beirut, Syria.
Douhani Zadé Fils, 25 Sultan Hamam, Stamb. . .	Constantinople.
Fenerdjian & Cie, M. Jeni Volto Han, Stamboul. . .	"
Madison Mills, Inc., 503-505 Broadway.	New York.
Medina, Aug. de, Hazzopoulo Han 42/43 Stamboul .	"
Orosdi-Back Etablissement, Imp.	Aleppo, Syria.
Rafie, Elie, Imp.	" "

House Furnishings

Franco, Lazzaro, & Fils, Importers, Stamboul. . .	Constantinople.
Yoanidès, Spiro, P., Maison Louvre, Pera	"

Household Utensils

Hoosier Mfg. Co., The, Exporters.	New Castle, Ind., U.S.A
National Specialty Manufacturing Co., Exporters. .	Philadelphia, U.S.A.
North Bros., Manufacturing Co., Exporters	" "
Yoannides, Spiro, P., Maison Louvre, Pera	Constantinople.

Hydrolic Lime

Sayegh Frères, Importers	Beirut, Syria.
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Importers (General)

mar, S., & Co., V. lidé Sultan Han Stamboul . . .	Constantinople.
American & Eastern Trading Co. 36. Av. de l'Opera	Paris, France.
Audi, S., & Frères.	Beirut, Syria.
Beylerian, H., 21 Hudavendighiar Han Galata . . .	Constantinople.
Brown, Welles & Co., Omer Abid Han 4 ^{me} , Galata.	"
Camhi, Vitalis R., Boyadji Han Stamboul	"
Cariciopoulos, Marc, C., Minerva Han, Galata . . .	"
Charitopoulos, A., Buyuk Aboud Eff. Han 32 Stamb.	Constantinople.
Cherry, Louis D., Importer, 52 S. 60th St.	Philadelphia, U.S.A.
Corneille & Co.	Aleppo, Syria.
Cosmetto, A., & Co. Omar Abed Han 10/13 Galata .	Constantinople.
Dielman, G., Messadet Han Stamboul	"
Dilsizian Bros., Nazli Han, Galata.	Constantinople.
Dobrowolsky & Co.	Saloniki, Greece.
Douch, William, Buyuk Tunnel Han 5, Galata. . .	Constantinople.
Fattal Khalil & Fils,	Damascus Syria.
Haddad, Elias And.	Beirut, "
Hanni, E., Matheo Han 21 Stamboul.	Constantinople.
"Intercontinentale", Seir Sefain Han.	"
Jaburg Bros., 1 & 3 Worth Str.	New York.
Karnig, Fils de Agop, Aslan Han Galata	Constantinople.

Khouri, Farra, Alex	Beirut, Syria.
Laughton, C., & Co., 42 Perchembé Bazar, Galata .	Constantinople.
Lebet Frères & Co., Germania Han, Stamboul . . .	"
Lesle, John E., & Co.,	Chicago, U.S.A.
Lévy, Juda Gabriel	Janina, Greece.
Mosseri, Albert	Saloniki, "
Mizrahi, Oscar, 37 Asma Alti Han, Stamb.	Constantinople.
Pastene, P., & Co., Inc.,	New York.
Rappaport, J. M., 140 Nassau St.	New York.
Roussou & Danon, Djélal Bey Han, No 18.	Constantinople.
Salviche, Moïse, Tophané, Rue Tabachané.	"
Sayegh Frères.	Beirut, Syria.
Schild, P., Xantopoulo Han.	Constantinople.
Seager, Walter, & Co. Tchinili Rihtim Han, Galata.	"
Sirgi, M., & Co..	Beirut, Syria.
Tenant Sons & Co, 19 W. 44th st..	New York.
Trad, P. & M.,	Beirut, Syria.

Insurance Agents

Algranti, Moreno, Yeni Han, Sirkedji, Stamboul . .	Constantinople.
Akras Frères.	Aleppo, Syria.
American Black Sea S.S. Corp., Merkez-Richtim Han.	Constantinople.
Apostoloff, Jordan	Bourgas, Bulgaria.
Athanassiades, Bodossaki, Hovaghimian Han Gal.	Constantinople.
Balekdjian, Brothers, V. Turkia Han, Stamboul . .	"
Brown, Welles & Co., Omer Abid Han, 4me, Gal. .	"
Chamarakis, E. D..	Rethymno, Crete, Greece
Citterich, V. & D.	Saloniki, Greece.
Compte-Calix & Saverio, G. J.	Constantinople.
Cosmetto, A. & Co. Omar Abed Han 10/13, Galata .	"
Cox's Shipping Co., Ltd., Tchinili Richtim Han, Gal.	"
Eliades, John, & Co..	Smyrna, Turkey.
Eustratiades, Alexandre N.	" " "
Galani, John A., Union Han 43/46 Gal.	Constantinople.
Ghiolman Bros., Constitution Square	Athens, Greece.
Gresham Life Assurance Society, Ltd	Constantinople.
Keller, Theodor E.,	Athens, Greece.
Metaxa, Zissi N., & Son, Merkez Rihtim Han Galata	Constantinople.
Molho Frères,	Salonika, Greece.
Morelli, Alf. & Co., Phaliron Han, 3, Galata . . .	Constantinople.
Morpurgo, Moïse.	"
Panayotoglou, Avraam V., Serai-Emir	Teheran, Persia.
Philippou, A	Janina, Greece.
Prodromides, K	Mersina, Turkey.
Salacha, Jean F. & Co. 96, Rue Voïvoda, Galata .	Constantinople.
Soussa, Ibrahim & Cie., Galata, Buyuk Tunnel Han.	"
Schenker & Co, Keüprulu Han, Stamboul	"
Seager, Walter & Co. Tchinili Rihtim Han, Galata.	"
Tagaris, T. P., Merkez Richtim Han, Galata.	"
Varbetian, L. & L.	Smyrna, Turkey.

Iron & Steel

Addy, Matthew, S. S. & Commerce Corp. of N. Y., Yildiz Han, Galata.	Constantinople.
Altzitzoglou, J., & Fils, Importers.	Mersina, Turkey.
Avedissian & Kechichian, Importers.	Adana, »
Brazzafolli, Max, Importer.	Mersina, »
Capayannides, G., Importer.	Trebizond, »
Chapman, I. F., & Co., Inc. Equitable Bldg.	New York.
Essayan, Hagop, & Frères, Importers.	Constantinople.
Guessarian, Mihran, 48 Rue Tunnel Galata	»
Haldéopoulos, N. P., Importer.	Trebizond, Turkey.
Hochtrasser & Co., Importers.	» » »
» » »	Samsoun, »
Kopelman, Ossip, Exporter. 26 Shootup Hill c/o G. Handelmann.	London, England.
Levant Iron & Machinery Co., Ltd. Grd'Rue Mahmou dié Galata	Constantinople.
Navarro, Isaac J., Importer.	Salonika, Greece.
Nemli Zadé Frères. Importers.	Constantinople.
Prodromides, R.	Mersina, Turkey.
Rafie, Elie, Imp.	Aleppo, Syria.
Roditi, A., Importers & Exporters, Turkia Han St..	Constantinople.
Trussed Concrete Steel Co.. Exporters.	Detroit, U.S.A.
United States Steel Products Co., Exporters	New York.

Jewelry

Errera, Fils de G. A., & Co., Ltd., Importers	Saloniki, Greece.
Kantorowitz Lipman, Passage Rigo 20.	Constantinople.
Macdonald, R. B., & Co., Mfrs. & Exporters	Attleboro, Mass., U.S.A.

Kitchen Cabinets

Hoosier Manufacturing Co., The, Exporters	New Castle, Ind., U.S.A.
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Knit Goods

Madison Mills Inc., 503-505 Broadway	New York.
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Laces and Embroideries.

Abdo, George, & Bros., Exporters	Beirut, Syria.
Audi, S., & Frères, Manufacturers & Exporters	» »
Farah, F. G., & S., Mfrs. & Exporters	» »
Koukaz, George, Exporter	» »
Megarbané ,G. H., Exporter	Aintab, Turkey.
Sadullah, Levy & Mandil, Exporters	Constantinople.
Samra, Elias Abu, & Fils, Exporters	Beirut, Syria.

Land Agents

Kouyoumdjian, Khosrov	Bagdad, Mesopotamia.
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Leather

Abdeni, G. G., & Co., Importers	Aleppo, Syria.
American Foreign Trade Corporation, Galata.	Constantinople.
Beythoum, Jeboury, Importer	Beirut, Syria.
Cofinas, Constantine N., Imp. St. Theodores Square 9	Athens, Greece.
Mac Namara & Co., Aslan Han, Galata.	Constantinople.
Coenca Frères, Importers.	»
Commercial Bank of Greece	Athens, Greece.

Covo & Angel, Importers	Saloniki, Greece.
Chasseaud, F. W., Importer, Agopian Han, Galata .	Constantinople.
Elkiatib, Abbas, Imp.	»
Elkiatib, Salim, Importer, Elkiatib Han	»
Enriquez, Clemente, Importer	»
Féradian K., Importer, Dilsizzadé Han 17-19, . . .	»
Haddad, Elias And., Importer	Beirut, Syria.
Kleyff, Vladislav, Importer, Inayet Han, Galata . .	Constantinople.
Lascaris, Michel, Importer Emin Bey Han 19, Stamb .	»
Lawrence, A. C., Leather Co.	Boston, Mass., U. S. A.
Lebet Frères & Co. Importers, Germania Han . . .	Constantinople.
Mattheosian, Vahan H., Imp., Am. Bible House . .	Constantinople.
Matthews, C. J., & Co., Mfrs. & Exporters . . .	Philadelphia, U. S. A.
McNeely & Price, Manufacturers and Exporters . .	» »
Modiano, F., & Co.	Smyrna-Saloniki, Greece.
Muller, Ch. F., Importer, 29 Apollo Street.	Athens, Greece.
Peristiany, J. Th., & Co, Importer	Alexandretta, Syria.
Pharaon, Issa, Schoucar & Co., Importers	Beirut.
Roussou & Danon, Importers. Djelal Bey Han . . .	Constantinople.
Sarantis Frères, Importers	»
Schiaky, V., & Co., Importers & Exporters	Saloniki, Greece.
Schild, P., Importer & Exporter	Constantinople.
Serafas, D., Importer & Exporter	Saloniki, Greece.
Sirgi, M., & Co., Importer & Exporter	Beirut, Syria.
Société Suisse de Commerce pour la Syrie	Aleppo, Beyrouth, Syria.
Soulangas, E. N., Fils. Importers	Mitylene, Greece.
Soulangas, Stylianos E., Manufacturer	» »
Tripo, C. N., & Fils, Manfs. 11 rue de la Quarantaine	Constantinople.
Vimos Brothers, Importers, 29 Nikis Str	Athens, Greece.
Zeis, Anastasse J., Alexiadi Han, 2-6, Galata. . . .	Constantinople

Leather and Leather Goods

Danon & Semack, Importers, Medina Han Stamboul	Constantinople.
Fruchter, Frati	Galatz, Rumania.
Lascaris, Michel, Importers Emin Bey Han 19, St.	»
Papazián, L. Duz P., Topalian Han, 43, Stamb. . .	»

Licorice Root

Keun Lavino & Co., Exporters	Smyrna. Turkey.
MacAndrews & Forbes Co., Exporters	» »
MacAndrews & Forbes Co., Exporters.	Bagdad, Mesopotamia.

Light (in Fire-Proof Buildings)

Lipton's, David, Sons Co., Mfrs & Exporters	Philadelphia, U. S. A.
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Lighting Devices

Avigdor, M. S., Importer Küprülü Han, St.	Constantinople.
Welsbach Co., Manufacturers & Exporters.	Gloucester, N. J., U. S. A.

Linimenas

Curtis & Brown Mfg. Co., Exporters	New York.
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Linoleum and Oil Cloth

Errera, Fils de G. A., & Co., Ltd., Importers	Saloniki, Greece.
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Franco, Lazzaro, & Fils. Importers, Stamboul	Constantinople.
Madison Mills, Inc., 503-505, Broadway	New York.
Picciotto, Hillel, & Co., Importers	Aleppo, Syria.
Schuep & Co., Imp.	» »
Yoanidès, Spiro P., Maison Louvre, Péra	Constantinople.
Lithographers	
Ketterlinus Lithographic Mfg Co., 4th & Arch Sts . .	Philadelphia, U. S. A.
Mann Co., Wm., 529 Market St.	Philadelphia, U. S. A.
Lloyds Agents	
Hancock & Wood	Patras, Greece.
Whittall, J. W., & Co. Ltd.	Constantinople.
Locks	
Russell & Erwin Mfg. Co.	New York.
Lozenges	
Curtis & Brown Mfg. Co., Exporters	New York.
Lumber	
Citterich, V. & D.	Saloniki, Greece.
Farrin, M. B., Lumber Co, Exporters.	Cincinnati, Ohio, U. S. A.
Fresco, Marco N., Exp., Dikranian Han, 47, Stamboul	Constantinople.
Hindié, Nicolas, Importers	Aleppo, Syria.
Kyfoti, John, Rue Kabristan, Péra, Imp.	Constantinople.
Lamb-Fish Lumber Co., Exporters	Charleston, Miss., U. S. A.
North American Wood Products Corp. Exp. & Imp.	Cincinnati, Ohio, U.S.A.
Serefas, D., Importers	Saloniki, Greece.
Sirgi, M., & Co., Importers	Beirut, Syria.
Machinery	
Aperguis, N. A., & Co., Importer, Bahtiar Han . . .	Constantinople.
Balcan America Imp-Exp., Anadol Han, 32,33, Stamb.	Constantinople.
Balladur, Chas. P., Importer	Smyrna, Turkey.
Coenca Frères, Importers.	Constantinople.
Demaras Bros, Importers, 4 Philellinon Street . . .	Athens, Greece.
Dizengoff, M., Importer	Jaffa, Palestine.
Farquhar, A. B., & Co., Manufacturers & Exps. . .	New York.
Fringhian, Meg., Importer, Messadet Han, Stamboul	Constantinople.
Guessarian, Mihran, 48 Rue Tunnel Galata.	»
Langhton, C., & Co., Importers	»
Loutfalla, Georges, Importer	Adana, Turkey.
Lykiardopoulos, Fils, A., Importer	Mersina, »
Melissinos, Bernard, Importer.	Piraeus, Greece.
Oriental Trading Co. of America, Imp. Gal.	Constantinople.
Schany, H.	Aleppo, Syria.
Soussa, Ibrahim & Cie., Imp., Gal. Buy. Tunnel Han	Constantinople.
Sprout, Waldron & C., Exporters	Muney, Pa., U. S. A.
Vrioni, Pan. D., Importer, 4 Dephes Street	Athens, Greece.
Western Wheeled Scraper Co., Exporters	Aurora, III, U. S. A.
Zarifi, L., Importer, Assicurazioni Han, Galata . . .	Constantinople, Turkey.
Machine Tools	
Niles-Bement-Pond Co., Exporters.	New York.
Philaretos, G., & Co. Exporters	Athens, Greece.

Maize Oil

Corn Products Refining Co., Mfrs. & Exporters. . . New York.

Marmelades

Hellenique Wine & Spirit Co., Mfrs. & Exporters. . . Athens, Greece.

Mercantile Agencies

Merchants (General)

Abazoglou, Jean, Abid Han 30, Galata	Constantinople.
American General Trading Co. 56-58 Pine Str.	New York
Arnold, Henry R.	Sofia, Bulgaria.
Apostolos & Cie, Tutun Gumruk Stamboul	Constantinople.
Camhi, Vitalis R., Boyadji Han Stamboul	»
Cosmetto, A., & Co., Omar Abid Han 10/13, Galata.	»
Compte-Calix, J., & Saverio, J. G., 7 Rue Tchinar .	»
Dilsizian Bros, Nazli Han, Galata	»
Douch, William, Buyuk Tunnel Han 5, Galata . . .	»
Galani, John A. Union Han 43/46 Gal.	»
Hartys Stores, 27, Tepé Bachi, Pera	»
La Fontaine, Edward, Sons, Allalemdji I'an St. . .	»
Mouzalas, Basil A	Mitylene, Greece.
Rizopoulos, C., Omer Abid Han, 2d, No 16. Galata.	»
Schmidt, Jan C. C., Djemaat Han, Rue Havra, Galata	Constantinople.
Sindacato Coloniale Italiano, Pinto Han, Stamboul .	Constantinople.
Sourlangas, Stylianos E.	Mitylene, Greece
Summers, Herbert S.	Sofia, Bulgaria.
Varterian, Narareth, Kaissari Hân 20, St.	Constantinople.

Metals (Tin, Zinc, etc.)

Capayannides, C., Importer	Trebizond, Turkey,
Commercial Bank of Greece, Importers	Athens, Greece.
Demaras Bros, Importers, 4 Philellinou Street	» »
Haldéopoulo, N. P., Importer	Trebizond, Turkey.
Hanania, Joseph, Importer	Bagdad, Mesopotamia.
Jahiel, Isaac I., Importer	Salonika, Greece
Juda & Salmona, Importers	» »
Kahn Frères, Importers, Astagian Han	Constantinople.
Lebet Frères & Co., Importers, Germania Han	»
Navarro, Is. J., Importer	Salonika, Greece.
Philaretos, C. G., & Co., Importers	Athens. »

Metal Shapes (Pressed)

American Pulley Co., Exporters, 29th & Bristol St. . Philadelphia U.S.A.

Meteorological Instruments

Taylor Instrument Cos., Manufacturers Rochester, N.Y. U.S.A.

Mills and Milling Machinery

Farrin, M. B., Lumber Co., Exporters	Cincinnati, Ohio, U.S.A.
Sprout, Waldron & Co., Exporters	Muncy, Pa, U.S.A.

Minerals

Gulmezian, L., Merkez Richtim Han, Galata	Constantinople.
Jahiel, Isaac J., Exporter	Smyrna, Turkey.
Magnifico, E. A., Exporter	" "
Vafiadachi, M. & A., Exporters	" "

Mineral Oils

Mac Namara & Co. Importer, Aslan Han	Constantinople.
Pharaon, Issa, Schoucair & Co., Importers	Beirut, Syria.

Mohair (see Wool)**Mother of Pearl**

Batarse, Issa, Exporter	Bethlehem, Palestine
Pearle Waste Co., Import., 347 West Broadway . . .	New York.

Motor Boats and Motors

Balladur, Chas. P., Importer, P. O. Box Fo 161 . .	Smyrna, Turkey.
Waterloo Gasoline Engine Co., Manufacturers	Waterloo, Iowa, U.S.A.

Motor Cycles

Emblem Mfg. Co.,	Angola, New York
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Motor Trucks

Wichita Falls Motor Co., Mfrs. & Exporters	Wichita Falls, U.S.A.
General Motors Export Company, Botter App. Pera	Constantinople.

Musical Instruments

Baldwin Co., The, Exporter	Cincinnati, U.S.A.
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Nails (Wire)

Essayan, Hagop, & Frères, Importers	Constantinople.
Papazian, L. Duz P., Topalian Han, 43, Stamb. . . .	"
Pharaon, Issa, Schoucair & Co., Importers	Beirut, Syria.
United States Steel Products Co., Exporters	New York.

Naval Stores

Demaras Brothers, Exporters	Athens, Greece.
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Notions, Novelties

West Electric Hair Curler Co. Hancock st, & Columbia Ave.	Philadelphia, U. S. A.
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Nuts and Seeds

Balekdjian, V. Brothers Turkish Han Stamboul . .	Constantinople.
Balladur, N., & Co., Grand Vezir Han.	Smyrna, Turkey.
Cacoulides, G. N., Exporter	Trebizond, Turkey.
Cherry, Louis D., Importer, 52 S. 60th Street . . .	Philadelphia, U.S.A.
Djenandji, Michel & Mansour, Exp.	Aleppo, Syria.
Habicht & Co., Hudson & Laight Sts.	New York.
Haldéopoulos, N. P., Exporter	Trebizond, Turkey.
Hills Bros. Co., Imps., Beach & Washington Sts. .	New York.
Hochstrasser & Co., Exporters	Trebizond, Turkey.
Hochstrasser & Co., Exporters	Samsoun, "

Jaburg Bros., 1 & 3 Worth Street, Importers	New-York.
Keun Lavino & Co., Exporters	Smyrna, Turkey.
Levant Products Trading Co., Importers	New York.
Manachy, Lorenzo Y., Exporter	Aleppo, Syria.
Marcopoli Fratelli, Exp.	Aleppo, Syria.
Mesopotamia & Persia Corp., Ltd.	Bagdad, Mesopotamia.
Nessim, Elisha, Exporter	" " "
Pastene & Co., Inc., Importers	New York.
Reggio, Abel, Importer, 105, Hudson Street	"
Reggio & Co., Ant., Exporters	Smyrna, Turkey.
Scialom, Fils de Jacob, Exporters	Saloniki, Greece.
Spencer Importing Co. 163 Greenwich St.	New York.
Stock & Mountain, Exp., Philippidès Han, Stamb .	Constantinople.
Strick, Scott & Co.	Bagdad, Mesopotamia.
Tatian, A., Importer, 23 Central St., Room 8	Boston, Mass., U.S.A.
Théophylactos & Léontidès	Trebizond, Turkey.
United Confectioners Supply Company, Importers .	New York.
Wardé, I. & A., & Co., Exp., (Apricot Stones) . . .	Beirut, Syria.

Office Furniture (Steel)

The General Fireproofing Co., Exporters	New York.
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Office Supplies

Hornstein, A., rue Tekke, Pera.	Constantinople.
Papaspyro, Alexander, Importer, Stadium Street .	Athens, Greece.

Oils (Lubricating etc.)

Aliferis, G., Importer, 37 Praxitelous Street	Athens, Greece.
Audi, S., & Frères, Importers	Beirut, Syria.
Brazzafolli, Max, Importer	Mersina, Turkey.
Crew-Levick Company, Refiners & Exporters.	Philadelphia, U.S.A.
Cornfield & Goldstein, Imp. Ikindji Kenadjian Han.	Constantinople.
Juda & Salmona, Importers.	Saloniki, Greece.
Loutfalla, Georges, Importer	Adana, Turkey,
Melissinos, Bernard, Importer.	Piraeus, Greece.
Sayegh Frères, Importers.	Beirut, Syria.
Standard Commercial Export & Finance Corp., Exp., 120 Broadway.	New York.
Standard Oil Company of New York.	Constantinople,
Tasartez, Henri, Impr., Tohafdji Han, Stamboul. . .	"
Vacuum Oil Co., Agency.	Jaffa, Palestine.
" " " "	Beirut, Syria.
" " " "	Cairo, Egypt.
Vacuum Oil Co., Keutchouglou Han, Galata	Constantinople
Zarifi, L., Importer, Assicurazioni Han, Galata. . . .	"

Oils Sulphite

Damianos, N. D., Exporters, P. O. B. 23	Athens, Greece.
Demaras Bros., Exporters	" "

Oil Tank Trucks

Wichita Falls Motor Co., Mfrs. & Exporters	Wichita Falls, Tex., U.S.A.
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Oleo Oil

Amar, S., & Co., Importers, Validé Sultan Han	Constantinople.
Brazzafolli, Max, Importer	Mersina, Turkey.
Cariciopoulo, Marc C., Imporer	Constantinople.
Constantinides, Theologos, Ladoscala, 6, Stamb.	»
Coenca Frères, Importers.	»
Doptoglou Bros, 2 Zindan Capou Stamboul	»
Ehrenstein & Toledo, Imp. Alti Parmak Han 3, Stam.	»
Féradian, K., Importer, Dilsizzadé Han. 17-19	»
Frankfort, M., Exporter, Produce Exchange	New York.
Hirzel, R. & O., Importers.	Constantinople.
Juda & Salmona, Importers.	Saloniki, Greece.
Molho, Isaac, Importer	» »
Mano, Albert J., Kiezapchi-Oglou Han Stamboul	Constantinople.
Navarro, Em. Is., Importers	Saloniki, Greece.
Pharaon, Issa, Schouair & Co., Importers.	Beirut, Syria.
Pantsalis, A., & Fils, Zindan Kapou, 4, Stamb.	Constantinople.
Prodromides, K., Importer	Mersina, Turkey
Rousso & Danon, Imp. Phaliron Han, Gal.	Constantinople.
Sarantis Frères, Importers	»
Sciaky, V., & Co., Importers.	Saloniki, Greece.
Sourlangas, E. N., Fils, Importer	Mitylene, Greece.

Olives and Olive Oil

Barff, P. G., & Co., Importers	Smyrna, Turkey.
Chamarakis, E. D., Exporter	Rethymno, Crete, Greece.
Cherry, Louis D., Importer, 52 S. 60th Street	Philadelphia, U.S.A.
Constantinides, Theologos, Lanoscala, 6, Stamb.	Constantinople.
Damianos, N. D., P. O. B. 23, Exporters	Athens, Greece.
Demaras Brothers, Exporters.	» »
Fidao, F., & Co., Exporters	Smyrna, Turkey.
Keun Lavino & Co., Importers	Smyrna, Turkey.
Pastene & Co., Inc., Importers	New York.
Reggio, Ant., & Co., Exporters	Smyrna, Turkey,
Salem, Alexandre, & Frères.	Aleppo, Syria.

Opium

Abazoglou, Jean, Ex. Abed Han 30, Galata	Constantinople.
Anglo-Italian Manufacturers Agency, Turkia Han St.	»
Balekdjian, V. Brothers Ex. Turkia Han, Stamboul.	»
Banque Générale de Commerce et de Crédit Stamb..	»
Caltzounides, A. Ch., Nomico Han, Galata.	»
Cosmetto, A., & Co. Ex. Omer Abid Han Galata.	»
Fidao, F., & Co., Exporters.	Smyrna, Turkey.
Gulbenkian Bros., & Co., Exporters.	Constantinople.
Hirzel, R. & O., Ex. Buyuk Yeni Han 31, Stam.	»
Kaftanizadé Frères & Cie. Mader Han 7/10, Galata .	»
Kahn, Frères, Ex., Astagian Han, Stamboul.	»
Keun Lavino, & Co., Exporters.	Smyrna, Turkey

Tevy, Aron J., Ex. Rue Kioutubhané, Turkia Han.	Constantinople.
Megarbané, Habib & Fils, Exporters	Aleppo, Syria.
Merica, Th., Exp., Taptas Han, Galata	Constantinople.
Nemli Zadé Djemal, Ex. Nemli Zadé Han; St. Sir .	"
Oriental Trading Co. of America, Exp Gal.	"
Rappaport., J. M., Importer, 140 Nassau Street . .	New York.
Reggio, Ant., & Co., Exporters	"
Scialom, Albert, & Co., Exporters.	Saloniki, Greece.
Scialom, Fils de Jacob, Exporters.	" " "
Taranto, Nissim, Afion Han, Stamboul	Constantinople.
Varterian, Nazareth, Kaissari Han 20 St.	Constantinople.
Vogel, Konrad, Exprs., Buyuk Yeni Han Stamboul..	"
Wolkenberg, Oscar, 50 Djedid Han St.	"

Otto of Roses

Hirzel, R. & O., Ex. Buyuk Yeni Han 31	Constantinople, Turkey.
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Paints. Enamels and Varnishes

Ashraf Bros., Importers	Bagdad, Mesopotamia.
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Paper

Fenerdjian, M., & Fils, Yeni Volto Han, Stamboul .	Constantinople.
Schapira, J. M., Importer, 21 Colocotroni Street . .	Athens, Greece.
Société Anonyme de Papeterie et d'Imprimerie Anciens Etabl. Fratelli Haïm.	Constantinople.

Petroleum

Banque Générale de Commerce et de Crédit, Impor.	Constantinople.
Crew-Levick Co., Refiners & Producers	Philadelphia, U. S A.
Fringhian, Meg., Importer Messadet Han, Stamboul	Constantinople.
Lykiardopoulos, Fils, A., Importers	Mersina, Turkey.
Megarbane, Habib, & Fils	Aleppo, Syria.
Mizrahi, Oscar, Importers, Djedid Han.	Constantinople.
Philippou, A., Importer	Yanina, Greece.
Standard Oil Co., Importers	Constantinople.
Vacuum Oil Co., Importers.	Rochester, N. Y., U.S.A.
Vacuum Oil Co., Importers.	Beirut, Syria.
Vacuum Oil Co., Importers	Jaffa, Palestine.
" " "	Cairo, Egypt.

Pitch

Barrett Mfg. Co., Exporters, Morris Bldg	Philadelphia, U. S. A.
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Physicians and Dentists

Yoanidès, Prof. Doctor Christaki	Constantinople.
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Pianos, Piano Players

Baldwin Co., The, Manufacturers & Exporters . .	Cincinnati, U. S. A.
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Pistachio Nuts.

Corneille & Co., Exporters.	Aleppo, Syria.
Coussa, Armand, Exporters	" "
Mégarbané, G. H., Exporters	Aintab, Turkey.
Obégi, Charles, & Co., Exporters	" "

Pipes (Gas, Water, etc.)

United States Steel Products Co., Exporters New York.

Pipe Tools

Reed Manufacturing Co., Mfrs. & Exporters Erie, Pa, U. S. A.

Playing Cards

United States Playing Card Co., Exporters Cincinnati, Ohio, U. S. A

Poppy Seeds

Scialom Albert, & Co., Exporters Saloniki, Greece.

Portable Houses

Dilsizian Bros., Nazli Han, Doghru Yol, Galata . . Constantinople.

North Amer. Wood Products Corp. Exp. 50 Union Sq. New York.

Printers and Bookbinders Material and Machinery

American Press, The, Importers, Beirut, Syria.

Mann Co., Wm. Exporters, 529 Market Street. . . Philadelphia, U. S. A.

Matteossian, Vahan A., Imp., Am. Bible House. . . Constantinople.

Soc. An. de Papeterie et d'Imprimerie, Import.

Anciens Etabl. Fratelli Haïm.

»

Zellich, Henri & Co., Im. Galata, Rue Mahmoudié 21

»

Zellitch Frères, Rue Yazidji, Péra

»

Printing Paper

Hirzel, R. O. & Importers Constantinople.

Matteosian, V. H., Imp., American Bible House

»

Sarantis Frères, Importers

»

Soc. An. de Papeterie et d'Imprimerie, Import.

Anciens Etabl. Fratelli Haim.

»

Zellich, Henri & Co. Im. Galata, Rue Mahmoudié 21

»

Zellitch Frères, Rue Yazidji, Péra

»

Publishers

Boot & Shoe Recorder Publishing Co., 207 So. St. . . Boston, Mass., U.S.A.

National Crédit Corporation, Title & Trust Bldg. . Chicago, U.S.A.

Société Anonyme de Papeterie et d'Imprimerie,

Anciens Etabl. Fratelli Haïm

Constantinople.

Pulleys and Pressed Metal Shapes

Amer. Pulley Co., Mfrs. & Exp., 28th & Bristol St. . . Philadelphia, U. S. A.

Pumps

Avedessian & Keshishian, Importers

Adana, Turkey.

Flint & Walling Mfg. Co., Exporters

Kendalville, Ind., U. S. A.

Hanna, Rabbath, & Fils, Imp.

Aleppo, Syria.

Loutfalla, Georges, Importer

Adana, Turkey.

Melissinos, Bernard, Importer.

Piræus, Greece.

Rumsey Pump Co., Ltd., Exporters.

Seneca Falls, N. Y., U.S.A.

Southwark Foundry & Machine Co., Exporters. . . .

Philadelphia, U. S. A.

Railroad Repair Shop Equipment

Niles-Bement-Pond Company, Exporters New York.

Railway Material

Brill Co., G. J., Mfrs. & Exporters	Philadelphia, U. S. A.
Essayan, Hagop, & Frères, Importers	Constantinople.
Standard Steel Works Co., Exporters	Philadelphia, U. S. A.
United States Steel Products Co., Mfrs. & Exp.,	New York.

Raisins (Sultana)

Dwek, Joseph E. F., Exporters	Aleppo, Syria.
Fidao, F. & C., Exporters	Smyrna, Turkey.

Razors & Blades

Gillette Safety Razor Co.,	Boston, Mass., U. S. A.
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Roofing

Barrett Mfg. Co., Mfrs. & Exporters, Morris Bldg.	Philadelphia. U. S. A.
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Rubber Goods

Douhani Zadé Fils, 25 Sultan Hamam, Stamb.	Constantinople.
Hindié, Nicolas, Imp.	Aleppo, Syria.
Orosdi-Back, Etablissements, Importers.	Constantinople.
Quaker City Rubber Co.. Mfrs. & Exporters	Philadelphia, U. S. A.
Société Suisse de Commerce pour la Syrie	Aleppo, Beirut, Syria.
Vərbetian, L. & L., Importers	Smyrna, Turkey.

Safes

Audi, S., & Frères, Importers	Beirut, Syria.
York Safe & Lock Co., Mfrs. & Exporters	New York.

Saffron

Scialom, Albert, & Co., Exporter	Saloniki, Greece.
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Service Association for Industries

Tanners Council of the United States of America 41 Park Row	New York.
Boot & Shoe Recorder Publishing Co., 207 South st.	Boston, Mass., U.S.A.

Saw Mill Machinery

Farquhar, A. B., & Co., Exporters	New York.
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Sesame Seed

Ezadjian, Mihran, Exporter	Adana, Turkey.
Simeonoglou, Aristides, Exporter	Adana, »

Sesame Seed Oil

Naccache, Ibr., & Fils, Exporters	Mersina, Turkey.
Zelvēian, M. & K. S., Exporters	» »

Sewing Machines

Bourne & Co. (Singer Sewing Machines)	Salonika, Greece.
» » » » » 	Athens, »
Singer Sewing Machine Company, Importers	Constantinople,
» » » » » 	Beirut, Syria.

Shampoo

West Electric Hair Curler Co., Hancock st. & Columbia Ave.	Philadelphia, U. S. A.
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Ship Chandlers

Dabcovich & Co. Eski Lloyd Han, Galata	Constantinople.
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Shipping & Shipping Agents

Achaia S. S. Co.	Patras, Greece.
Addy, Matthew, S. S. & Commerce Corp. of N. Y., Yildiz Han, Galata.	Constantinople.
Alevra, D. G.	Smyrna, Turkey.
Algranti, Moreno, Yeni Han, Sirkedji, Stamboul	Constantinople,
American Black Sea S.S. Corp. Merkez Richtim Han	"
American & Eastern Trading Co., 36 Av. de l'Opera	Paris, France.
Apostoloff, Jordan	Bourgas, Bulgaria.
Archipelago American Steamship Co.	Beirut, Syria.
» » » »	Constantinople,
» » » »	Smyrna, Turkey.
Artus, Jean	Mersina, "
Athanassiades, Bodossaki, Hovaghimian H. 2 Galata	Constantinople.
Barff, P. G., & Co.	Smyrna, Turkey.
Basiotti, Chr. R., Marine Han, Galata.	Constantinople.
Brazzafolli, D., (Lloyd Triestino) Moumhané, Galata	"
British Slip-way and Repairing Yard, Djibaly.	"
Cauchi Fratelli	Saloniki, Greece.
Chamarakis, E. D.	Rethymno, Crete, Greece.
Citterich, V. & D.	Saloniki, Greece.
Cox's Shipping Co., Ltd., Tchinili Richtim Han, Gal.	Constantinople.
Cunard Steamship Co., Tchinili Rihtim H. G..	"
Curmusi, Theo. N. (Achaia)	"
Dabovich & Co., Eski Lloyd Han, Galata	"
Drossos, A. J., & Co, Esky Yomruk; Ada Han 15.	"
"Dunarea" Societata Anonima Romana pentru Na-	Braila, Roumania.
vigatiune, Braila, Str. Vapoareler	
Dwek, Saul S. & Co.	Aleppo, Syria.
Eliades, John & Co.	Smyrna, Turkey.
Export S. S. Corporation, rue des Quais, 46, Gal.	Constantinople.
«Express», Société de Transport, Cité Phaliro, 6-8, Gal.	"
Fenerdjian, M., & Fils, Bah. Kap. Yeni Volto Han 16/18	"
Foscolo, Mango & Co., Ltd., Hovaghimian Han Gal.	"
Galani, John A., Union Han 43/46 Gal.	"
"Gradiwo" Société Commerciale par Actions	Varna, Bulgaria.
Gholman Bros., Constitution Square.	Athens, Greece
Haddock & Wool	Patras, "
Hirscheowitz, Léon, 30-32 Hudavendighiar Han, Gal.	Constantinople.
Hochstrasser & Co.	Trebizond, Turkey.
» »	Samsoun, "
"Intercontinentale", Seir Sefain Han, Galata	Constantinople
Keller, Theodor E.,	Athens, Grece.
Khouri, Farra Alex	Beirut, Syria.
Laughton, Co., & C., 42 Perchembé Bazar, Galata	Constantinople.
La Fontaine, Edward, & Sons, Allalemdji Han Stam.	"
Levant Trade Bureau, Sinasson Han, 2, Galata.	"
Lorey, Guillermo, Djemaat Han, Rue Havra, Galata	"
Lupovitz, Jacob, Rue Voïvoda, Voïvoda Han	"
Molho Frères	Saloniki, Greece.
Metaxa, Zissi N., & Son, Merkez Rihtim Han 15,16,28	Constantinople.
III Fl, Galata	

Morelli, Alf., & Co., Phaliron Han, 3, Galata	Constantinople.
Morphy, W., & Son, Crowe & Stevens	Athens, Patras, Piraeus, Greece.
Pauer, E. C., & Co., Erzeroum Han, 21.22, Stamb.	Constantinople.
Philippou, A.	Yanina, Greece.
Photades, Th., 82 Wall St.	New York.
Reppen, Theo., Arabian Han, Galata.	Constantinople.
Rizopoulos, C., Rue des Quais, No. 46, Galata	»
Roussou & Danon, Phaliron Han, Gal.	»
Sangursky & Cie, Moumhané, Galata, Couteaux H. 2	»
Schenker & Co. Keuprulu Han, Stamb.	»
Seager, Walter & Co., Tchinili Rihtim Han, Galata	»
Tagaris, T. P., Merkez Richtim Han, Galata.	»
Theodoridi & Co.,	Braila, Roumania.
Tubino, M., & Carabiberi, A., Nomico Han, Gal.	Constantinople.
Whittall, J. W., & Co., Ltd	Constantinople.

Shipyard Machinery

Niles-Bement-Pond Company, Exporters.	New York.
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Shoe Polish (Polishing Sets, etc.)

Shinola Co., Manufacturers & Exporters	Rochester, N.Y., U.S.A.
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Silk Cocoons

Angeloff, D.	Tirnovo, Bulgaria.
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Silk Goods

Balit, Charles, & Co., Importers	Aleppo, Syria.
Hanni, E. Exporters, Matheo Han Stamboul	Constantinople.
Levant Trade Bureau, Sinasson Han No. 2 Galata..	»
Meridional Trading Co., 20 Broad Str.	New York.
Mosseri, Albert, Importer.	Saloniki, Greece.
Picciotto, Hillel, & Co., Imp.	Aleppo, Turkey.

Silver Ware

Gross Frères, Händan Han 9-10, Stamb.	Constantinople.
Kroubalkian, K. Impr. "Sole Agent for Turkey" "Reed and Barton of New-York," Grand Tunnel Han Galata	Constantinople.
Melki & Menassah, Importers.	Beirut, Syria.

Skins, Hides and Furs

Abdeni, G. G. & Co., Imp.	Aleppo, Bagdad, Syria.
Angeloff, D.	Tirnovo, Bulgaria.
Arsen & Co., Exporters, Allalemdji Han, St.	Constantinople,
Balit Charles & Co., Exp.	Aleppo, Syria.
Beythoum, Jeboury, Exporter.	Constantinople.
Blattner, A., Huriet Han Galata	»
Cabbabeh K. & S. Importers	Aleppo, Syria.
Coenca Frères, Exporters.	Constantinople.
Djenandji, Michel & Mansour, Exp.	Aleppo, Syria.
Essefian, Parsegh G., Exporter	Constantinople.
Fresco, Fils d'Aslan, Exporters	»
Gelat, Elias Thomas, Exporter (Sheep & Goat)	Jerusalem, Palestine.
Hanania, Joseph, Exporter	Bagdad, Mesopotamia.

Hindié, Nicolas, Exp.	Aleppo, Syria.
Maissa, M. G., Exporter	Constantinople
Manuelian & Co., Exporters.	Mersina, Turkey.
Medina, Aug. de, Hazzopoulo Han 42/43 Stamb.	Constantinople.
Meridional Trading Co., 20 Broad Str.	New York.
Nemli Zadé Frères, Exporters.	Constantinople.
Rappaport, J. M., Importer, 140 Nassau Street.	New York.
Sarfati, S. Joseph, Exporter, Germania Han	Constantinople.
Sasoon, David, & Co., Exporters	Bagdad, Mesopotamia.
Schamasch, Gourgie & Co., Exporters	» "
Serefas, D., Exporter	Saloniki, Greece.
Skender, Krikor, Exporter	Bagdad, Mesopotamia.
Tatian, A., Importer, 23 Central St., Room 8.	Boston, Mass., U.S.A.
Tripo, C. N., & Fils, Exp., 11 rue de la Quarantaine	Constantinople.
Webb, Chas J., Corporation of America	»
Zeiss, Anastasse J., Alexiadi Han, 2-6, Galata.	»

Soap

American Foreign Trade Corporation, Galata	Constantinople.
Coussa, Armand, Imp.	Aleppo, Syria.
Modiano, Issac, Frères & Fils, Importers	Saloniki, Greece,
Procter & Gamble Co., Manufacturers & Exporters	Cincinnati, Ohio, U.S.A.
Vimos Brothers, Importers 29 Nikis Street	Athens, Greece.

Starch

Corn Products Refining Co., National Starch Co., Exp.	New York.
Errera, Isaac G., Importer	Saloniki, Greece.
Modiano, Facino, & Company	Smyrna—Saloniki, Greece

Stationery

Errera, Fils de G. A., & Co., Ltd, Importers	Saloniki, Greece
Hassid, A. M., & Co., Importers	» "
Hornstein, A., rue Tekke, Pera	Constantinople.
Mann Co., Wm., Exporters, 529 Market St.	Philadelphia, U.S.A.
Matteosian, V. H., Import., American Bible House	Constantinople.
Modiano, Isaac, Frères & Fils, Importers	Saloniki, Greece.
Soc. An. de Papeterie et d'Imprimerie, Import, Anciens Etabl. Fratelli Haïm	Constantinople.
Zellich, Henri, & Co. Imp. 21, Rue Mah. Galata	»
Zellitch Frères, Galata	»

Steel Office Furniture

The General Fireproofing Co. 395 Broadway	New York.
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Stevedoring

American Black Sea S.S. Corp., Merkez Richtim Han	Constantinople.
«Express», Société de Transport, Cité Phaliro, 6-8, Gal.	»
Hirschowitz, Léon, 30-32 Hudavendighiar Han, Gal.	»
Tubino, M., & Carabiberi, A., Nomico Han, Gal..	»

Stone Handling Machinery

Western Wheeled Scraper Co., Mfrs. & Exporters.	Aurora, Ill., U.S.A.
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Stoves and Heating Apparatus

Balkan-American Trading Co., 110 West 34th st... . New York.

Sugar

Cabbabeh, G., & Fils, Importers	Aleppo, Syria.
Fringhian, Meg., Imp., Messadet Han, Stamboul . .	Constantinople.
Lamborn & Company, 132 Front Str. Lamborn Bldg.	New York.
Megarbané, Habib, & Fils Importers	Aleppo, Syria.
Muller, Eftihidis & Co., Kutchuk Millet Han 18-19 .	Constantinople.
Schemtob, Fils de Abraham, Kouru Kavedji Han. . .	»

Suit Hangers

West Electric Hair Curler Co., Exporters Philadelphia, U.S.A.

Tanning

Tripo, C. N., & Fils, 11 rue de la Quarantine. . . Constantinople.

Tanning Materials

Lawrence, A. C., Leather Co.	Boston, Mass., U.S.A.
Spike, Clarence H., Importer, 143 Federal Street. . .	» » »

Telephone Supplies

Schany, H., Bey, & Co.	Aleppo, Syria.
The Bell Telephone Mfg. Co., Exporters.	Antwerp, Belgium.
Western Electric Co., Exporters, 463 West St. . . .	New York.

Temperature Instruments

Taylor Instrument Cos., Manfrs. Rochester, N.Y., U.S.A.

Timber

Commercial Bank of Greece, Importers	Athens, Greece.
"Combustibilul" Anglo-Roman, Buc. 19 Str. Reg. Exp.	Buearest, Roumania.
Kopelman, Ossip, Importer 26 Shoot up Hill c/o G. Handelman	London, England.

Tin Plate

Fresco, Ralph R., & Co., 13-21 Park Row. New York.

Tobacco

Abazoglou, Jean, Ex. Abed Han 30, Galata.	Constantinople.
Alston Tobacco Co. Inc. Exporters	Samsoun, Turkey.
Alston Tobacco Co., Inc. Exporters	Smyrna, Turkey.
American Transocean Corp. 912 Broadway	New York.
Anglo-Italian Manufacturers Agency, Turkia Han St.	Constantinople.
Balekdjian, V. Brothers Ex. Turkia Han Stamboul .	»
Banque Gén. de Com. et Crédit Meidandjik 3, Stam.	»
Caltzounides, A. Ch., Nomico Han, Galata.	»
Coenca Frères, Exporters.	»
Foscolo, Mango & Co., Ltd. Exp. Hovaghimpian H. G.	»
Galani, John A., Union Han 43/46 Galata	»
Gary Tobacco Inc., Co., Merkez Richtim Han, III, Gal.	»
Gary Tobacco Co., Inc., Exporters	»
Hanna, Rabbath, & Fils Exp.	Samsoun, Turkey.
Kaftanizadé Frères & Cie., Ex. Mader H. 7/10 G. .	Aleppo, Syria.
Levy, M., & Co., Exp., Emin Bey Han 9 Stamb. .	Constantinople.
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Levant Products Trading Co., Importers	New York.
Levy, Aron J., Ex. Rue Kioutubhané, Turkia Han .	Constantinople.
Macedonian Tobacco Co., The, Exporters	Cavalla, Greece.
Margaritoff, Demetre M., Ex. Aïnopoulos Han St. .	Constantinople.
Mayer, N., & Co., Exporters	Cavalla, Greece.
Melanchrino Co. Exporters	Samsoun, Turkey
Mizrahi, Oscar, Exporter, Djedid Han St.	Constantinople.
Nemli Zadé Djemal, Ex. Nemli Zadé Han, Sirkedji .	"
Pappas Co., C., 163-165 North St.	Boston, Mass., U.S.A.
Pirocacco, Christo, Exporter	Smyrna, Turkey.
Schemtob, Fils de Abraham, Kouru Kavedji Han, S.	Constantinople.
Schinassi Bros., Exporters	Cavalla, Greece.
Serafas, Dim., Exporter	Saloniki, "
Soc. Anonyme de Tabacs d'Orient et d'Outre Mer, Exp.	Cavalla, Greece.
Standard Commercial Export & Finance Corp. . . .	Constantinople.
Tatian, A., Importer, 23. Central St., Room 8 . . .	Boston, Mass., U.S.A.
Wolkenberg, Oscar, 50 Djedid Han St.	Constantinople.

Tools

Disston, Henry, & Sons, Mfrs. & Exps., P.O.B. 1537	Philadelphia, U.S.A.
McCaffrey File Co., 5th & Berk Sts, Exporters . . .	" "

Tooth Powder

urtis Brown Mfg. Co., Exprs., 215-27 Fulton St. .	New York.
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Tourist Agency

American Express Co., 17 Piazza Nunziata	Genoa, Italy.
Gholman Bros	Athens, Greece.

Typewriters and Supplies

Abramovitz, Leon P., Importer	Bucarest, Roumania.
Cofinas, Constantine N., St. Theodore Square 9 (Agts, for Greece Royal Typewriter Co)	Athens, Greece.
Hammond Typewriter Co., Exporters	New York.
Hornstein, A., rue Tekke, Pera	Constantinople.
Kroubalkian, K, Sole Agent for Turkey "Royal Typewriter Co." & Depositor Grand Tunnel Han G.	"
Monarch Visible Typewriter Co., Exporters	New York.
Papaspyro, Alexander, Importer, Stadium Street . .	Athens, Greece.
Remington Typewriter Co., Exporters	New York.
chuep & Co., Imp.	Aleppo, Syria.
Spike, Clarence H., Exporter 2d Hand Machines . .	Boston, Mass., U.S.A.
Soc. An. de Papeterie et d'Imprimerie, Import. Anciens Etabl. Fratelli Haïm	Constantinople.

Underwear

Madison Mills Inc., 503-505 Broadway	New York.
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Varnish

Cabbabeh, G., & Fils Importers	Aleppo, Syria.
The General Fireproofing Co., 395 Broadway . . .	New York.

Ventilation (in Fire-Proof Buildings)

Lipton's Sons Co., David, Exporters	Philadelphia, U.S.A.
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Waterproofing Materials

The General Fireproofing Co., 395 Broadway New York.

Wind Mills

Flint & Walling Mfg Co., Exporters Kendalville, Ind., U.S.A.
Shaphira, J. M., Importer, 21 Colocotroni Street . . Athens, Greece.

Wines and Liquors

Audi, S., & Frères, Importers	Beirut, Syria.
Barbaresso Brothers, Mfrs. & Exporters	Piræus, Greece.
Cambas, André P., Exporter	Athens, Greece
Cofinas, Constantine N., St. Theodores Square 9 . .	" "
Metaxa, S. & E. A., Mfrs. & Exporters	Piræus, "
Pastene, P., & Co., Inc., Importer	New York.
Pouris, Demosthenes, Mfrs. & Exporter	Piræus, Greece.
Reggio, Ant., & Co., Importers	Smyrna, Turkey.
Sadullah, Levy & Mandil, Importers	Constantinople.
Société Hellénique de Vins et Spiritueux	Athens, Greece.

Wire (barbed, plain, etc.)

United States Steel Products Co., Exporters New York.

Wool and Mohair

Arsen, A. G., & Co., Exp., Allalemdji Han, Stamb.	Constantinople.
Asfar & Co., Pressing Factory and Exporters	Bagdad, Mesopotamia.
Cabbabeh, G., & Fils, Exporters	Aleppo, Syria.
Fidao, F., & Co., Exporters	Smyrna, Turkey.
Fresco, Fils d'Aslan, Exporters. Iktissat Han	Constantinople,
Gulbenkian Bros. & Co., Exporters, Stamboul	" "
Kahn Frères, Exp. Ier Vakif Han 37/39, Stamboul .	Constantinople,
Levy, M., & Co., Export. Emin Bey Han St.	Constantinople,
Marcopoli, V., & Co., Exporters	Alexandretta, Syria.
Manachy, Lorenzo Y., Exporter	Aleppo, "
Manuelian, H., & Co, Exporters.	Mersina, Turkey.
Marcopoli Fratelli Exp.	Aleppo, Syria.
Mégarbané, Habib, & Fils, Exporter	Aleppo, Syria.
Mosseri, Albert, Exporter	Salonika, Greece.
Muller, Ch. F., Importer, 29 Apollo Street.	Athens, Greece.
Nessim, Elisha, Exporter	Bagdad, Turkey
Obégi, Charles., & Co., Exporters.	Aintab, Syria.
Rafie, Elie, Exp.	Aleppo, "
Rappaport, J. M., Importer, 140 Nassau Street	New York,
Roditi, A., Exporters, Turkia Han Stamboul	Constantinople,
Sarfati, Barouh, Exporter	Salonika, Greece.
Sasson, David, & Co. Ltd, Exporters	Bagdad, Mesopotamia.
Serefas, D., Exporter	Salonika, Greece.
Skender, Krikor, Exp.	Bagdad, Mesopotamia.
Stock & Mountain, Philippides Han, Stamboul	Constantinople,
Taranto, Nissim, Afion Han, Stamboul	" "
Tatian, A., Importer, 23 Central St., Room, 8. . . .	Boston, Mass., U. S. A.
Vimos Brothers, 29 Nikis Street	Athens, Greece.

Wardé, I. & A., & Co., Exporters	Beirut, Syria.
Webb, Chas. J., Corporation of America	Constantinople.
Zeis, Anastasse J., Exp., Alexiadi Han, 2-6, Galata .	»
Zelvéian, M. &, Exporters	Mersina, Turkey.

Woolen Goods

Dwek, Joseph, E. F. Importers	Aleppo, Syria.
Dwek, Saul S. & Co., Imp.	Aleppo, Syria.
Elkiatib, Salim, Importer, Elkiatib Han	Constantinople,
Fotiadi, Alexandre D., 44 Buyuk Yeni Han Stamb..	Constantinople.
Muller, Ch. F., Importer, 29 Apollo Street.	Athens, Greece.
Schuep & Co., Importers.	Aleppo, Syria.
Suffern Trading Co., 90 West st.	New York.

Individual Members.

Arnold, Davis G.,	Providence, R. I., U.S.A.
Booth, E. G., Amer. Black Sea S/S. Corp.	Constantinople.
Brewster, W. M., c/o Standard Oil Co.	Sofia, Bulgaria,
Brown, J. Wylie	Constantinople.
Chamber of Commerce & Industry.	Varna, Bulgaria.
Charalambis, N. M.,	Piraeus, Greece.
Chester, Arthur T., U.S. Shipping Board	Constantinople.
Coombs, J. P., Near East Relief.	Constantinople.
Crane, F. R., Standard Oil Co.	Constantinople.
Damon, Theron J., Journalist	Milton, Massachusetts.
Davis, C. Claflin, American Red Cross.	Constantinople,
Doucarelis, Aristides M.	Mitylene, Greece.
Efstratiou, Apostolos, English Stores Proprietor . .	» »
Eulambios, N., c/o National Bank of Greece	Athens.
Fisher, P. S., c/o Standard Oil Co.,	Sofia, Bulgaria.
Fowle, Luther W. American Bible House	Constantinople
Ganley, W. H., U. S. Shipping Board	Piraeus
Gates Moore, c/o The Guaranty Trust Co.	Constantinople.
Gillespie, J. H.	Piraeus
Goodsell, Rev. F.F., American Missions	Constantinople.
Gulmezian, L., Legal adviser, c/o Standard Oil Co.	Constantinople.
Gunkel, Oscar, Gen. Mgr. Standard Oil Co.	Constantinople.
Heck, Lewis, General Motors Export Co.	Constantinople.
Heizer, Oscar S., American Consular Service. . . .	Jerusalem, Palestine.
Hill, Bert H., American School of Classic Studies.	Athens.
Hoover, Alden R., American Bible House	Constantinople.
Hoskins, Harold, c/o Lockwood, Green & Co. . . .	Boston, Mass., U.S.A.
Huntington, Geo. H., Professor, Rober College . .	Constantinople.
Hutchins, John Power, American International Cor- poration of New York.	Rome, Italy.
Jackson, Jesse B., American Consular Service. . .	Aleppo, Syria.
Kyfioti, John, Manager of the Maison Psalty Furni- ture House & Factory American Lumber	Constantinople.

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Vuccino, C., " " " " "	"
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Weinstein, Samuel, U. S. Shipping Board	Constantinople.
Weiss, Felix, Manager of "Intercontinentale". . . .	Constantinople.
White, George E., Rev. D. D., President of Anatolia College	Marsovan, Turkey.

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*) Elected honorary life member at annual meeting held Jan. 26, 1915.

**) Died Nov. 29th, 1915.

***) Died during the war.