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Levant Trade Review

PUBLISHED BY THE

American Chamber of Commerce for the Levant.

Engineering Department of Robert College.

[Written for *Levant Trade Review* by JOHN R. ALLEN, M. E., Professor
of Engineering at Robert College, Constantinople.]

In no one branch of modern civilization is Turkey more behind than in Engineering. Even as undeveloped a country as Mexico is far ahead of Turkey in development along these lines.

This lack of development is particularly noticeable in manufacturing lines. The great city of Constantinople has not a single large manufacturing plant in it excepting the government works. One reason for this is that the Turkish people hitherto have taken very little interest in Science or Engineering. Until recently there have been no opportunities for technical education in Turkey.

Appreciating this need the authorities of Robert College decided to establish an engineering school, and the writer was asked to come from America and lay down the foundations for such a department. The engineering conditions in Turkey are more like those in America than those in Western Europe. With this fact in mind the courses of study for this college have been modeled after those in the American and English Colleges.

Local conditions, particularly the language difficulty of the Levant have made necessary some modification. The Engineering course is to be a post graduate course and requires three years of study after completing either the regular A. B. or B. S. courses. The student desiring to take up Engineering must take German, French, Physics, Chemistry and Mathematics through the Integral Calculus in his undergraduate course. With this preparation the student enters the Engineering Department qualified to pursue his engineering studies at once. The course as laid out will give the student work equivalent to that which is obtained in the United States in a five year College course. The course has been made as broad as possible and it is not planned to specialize. The course will be strong along mechanical and electrical lines, but options will be given in Civil Engineering subjects such as Surveying, Steel Structures, Railroad Construction, Water Power Development and Irrigation. Particular stress will be laid upon the fundamental principles which are the same for all branches of engineering. It will be the endeavor of the engineering school to teach very thoroughly



Unloading Building Stone on College Quay on the Bosphorus.

the fundamental theory but along with this theory enough practice so that the student will understand its application. The equipment of the engineering school will be most modern in every way, and before selecting the equipment a large number of engineering schools were visited in order to get the latest ideas. Almost all of the shop equipment has been purchased and is now delivered on the grounds awaiting the completion of the Engineering building.

The Engineering building consists of a main building with two wings extending from it and a power house between the wings forming a court. At present the west or shop wing is being constructed. This wing is four stories high, 35 metres long and 17 metres wide. The building is located on a side hill so that each floor has an entrance on the ground. The lower floor of the building will be used as a forge shop. This shop will be equipped with down draft forges blown by an electrical driven fan. The smoke from the forges is drawn down by a fan and discharged through a chimney. This shop is equipped with cut off shear and punch. The second floor will contain the foundry. The cupola for melting iron will be located in the court and have a spout entering the foundry room. The foundry will be arranged for both floor and bench molding and will be equipped for making brass castings as well as iron. On the third floor will be located the machine shop. The equipment in this department includes an engine lathe, a gap lathe, speed lathe, drill press, large planer shaper and Brown and Sharpe Universal Milling Machine including all necessary tools and attachments. These tools will be placed in groups and each group driven by a separate electric motor.

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Transporting Building Stone up College Hill.

The wood-working and pattern department will be located on the fourth floor. The department will be equipped with a planer, a surfacer, a rip and cross cut saw, band saw, two speed lathes, a Universal trimmer and a molding and mortising machine. Each one of these machines will be driven by its own motor directly connected to the machine.

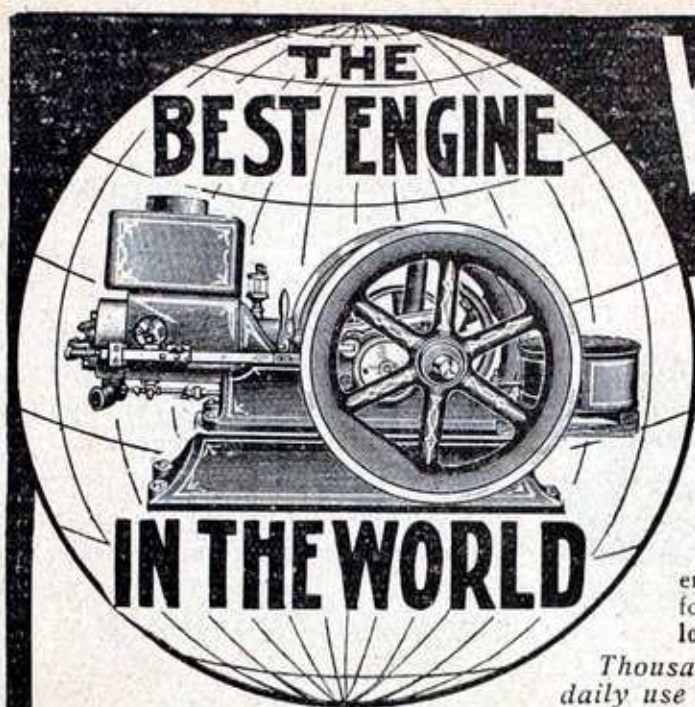
The shops will be in charge of Mr. V. D. Tompkins who will be assisted by a competent foreman in each department. The foreman of the pattern and woodwork department is now at the College. He comes to take charge of the construction of doors and windows for the Social and Engineering Buildings. Other expert workmen will be added as the work develops.

The machinery which is now being installed is sufficient to enable the college to build additional equipment, and it is expected that much of the new machinery for the college will be built in its own shops.

Each student in the Engineering department will be required to spend part of his time in each one of these shops so as to become familiar with the processes of manufacture. He will be required to do actual work in these shops. It is not expected that the student will become skilled in the work, but he must be familiar with the methods of construction so that he can intelligently design machinery.

The power will be obtained from a central power house. The boiler house is now being constructed and will contain two 150 horse power boilers, with room for a third boiler to be installed later. These boilers will furnish the steam for the electric lighting engines and for the heating system.

The East wing of the engineering building will be the same size as the



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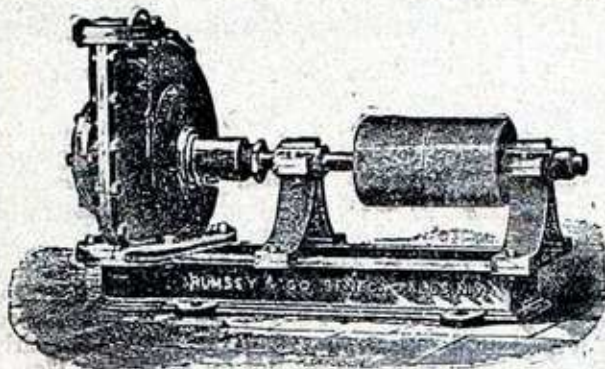


Figure 201

Fig. 201 représente notre POMPE CENTRIFUGE HORIZONTALE. Cette pompe est adaptée spécialement aux travaux d'irrigation. Elle peut être fournie comme dans l'illustration annexée, et mue par une courroie ou montée sur une plaque et attachée directement à un moteur électrique ou machine à gasoline selon désir.

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West or shop wing. This wing will contain the power plant, experimental steam, electric and hydraulic laboratories and the drawing rooms. The first floor will be used for the power plant, consisting of one 75 K. W. 60 cycle 3 phase 220 volt alternating current driven by a four valve engine and one 25 K. W. generator driven by a single valve high speed engine. This machinery will be available for instructing the student in the operation and testing of a power house. On this same floor will be located the larger gas engines and the hydraulic laboratory. In the basement of this wing will be located the feed pumps and condensing apparatus. The second floor of the building forms a gallery for the first floor. The smaller gas and gasoline engines, the experimental electric motors and generators and all work of calibration will be done on this gallery. The third floor will be devoted to the calibration of instruments, computing rooms, special laboratories and offices. The top floor will be used for drawing rooms, lecture rooms, museum, library, and recitation rooms. This building will be built as soon as the growth of the department makes it necessary.

In addition to the strictly engineering work it is purposed to establish classes in manual training for the younger boys. This will stimulate the interest in mechanics among the younger boys, beside giving them some knowledge of the processes of manufacture and teaching them accuracy and honesty.

The Engineering Department at Robert College brings a new note into the college. And its influence will extend to the school as a whole, particularly in the Science department. The departments of Physics and Chemistry will be stimulated by the immediate use made of these sciences in the Engineering Department.

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L'HUILE DE COTON COMESTIBLE.

Dans une assemblée récemment tenue à New-York par la Cotton Seed Crushers' Association, le Dr. W. Wiley, Directeur de la Section Chimique du Ministère de l'Agriculture des Etats-Unis, après s'être entretenu sur les différents usages du coton, vint à parler de la farine de graines de coton et de l'huile de coton, prises comme comestibles. M. Wiley est porté à croire que, quoique cette farine puisse nourrir les animaux sans détriment aucun (à condition qu'ils ne soient pas trop jeunes), elle pourrait être difficilement adoptée par l'homme comme substance d'alimentation.

En certains cas, tel que le diabète ou autres troubles internes, le régime de cette farine peut être avantageux, salubre ; mais cette pâte ne peut pas

être considérée comme céréale, et ses qualités utilitaires sont constituées presque exclusivement par la protéine et l'huile. Cette farine ne contient pas de fécule, et presque pas de sucre ; d'autre part les propriétés nutritives des céréales comestibles consistent essentiellement en fécule ; tandis que le froment et le maïs contiennent seulement 12 % de protéine, la farine de graines de coton en contient de 35 à 40 % et 10 % d'huile.

Cependant M. Wiley apprécia hautement l'huile de coton employée comme aliment ; j'ai toujours, dit-il, plaidé pour l'emploi de l'huile de coton comme devant faire partie de notre nourriture. C'est un produit dont l'usage ne peut soulever aucune objection. L'huile de coton purifiée convenablement ne contient aucune de ces substances nocives que l'on trouve dans la farine de graines de co-

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ton, et il est naturellement entendu que, cette huile doit être clarifiée et rendue propre à la consommation, comme tous les produits comestibles. Je vous ai déjà entretenu, a-t-il dit, sur la valeur alimentaire de l'huile ou de la graisse.

Prenons l'oléomargarine, le beurre, le lard, les huiles d'olive, de pistache et de coton ou toutes graisses ou huiles typiques. Ces produits possèdent des propriétés semblables. En étant consommés dans le corps, ils créent et véhiculent la chaleur. Ce sont eux qui alimentent et font fonctionner la machine humaine.

La graisse plus que toute autre nourriture est consommée entièrement par l'action calorifique du corps. Il est possible, dis-je, que des substances graisseuses soient absorbées par la graisse de l'organisme animal sans qu'elles soient décomposées, mais je doute fort, car la graisse produite par tout animal est une composition particulière par laquelle vous la reconnaissez comme provenant de tel ou tel animal. L'huile de coton a des propriétés spéciales, de sorte qu'un chimiste peut la distinguer entre toutes les huiles. De même que pour l'huile de pistache et l'huile d'olive; le chimiste peut établir la différence qui existe entre le lard et le suif, ou d'autres graisses animales, de façon que lorsque les substances grasses se décomposent ce n'est pas, exactement parlant, la graisse consommée qui se transforme en graisse dans le corps, mais c'est bien une décomposition qui s'opère, et la graisse de notre corps provient, selon les probabilités, plus de la fécule et du sucre, que des aliments gras que nous consommons.

Permettez-moi de vous dire la raison pour laquelle, à mon sens, l'on ne consomme pas davantage l'huile

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de coton. J'ai dernièrement lu un rapport consulaire qui avait trait aux efforts tentés pour induire les expéditeurs français de sardines à employer l'huile de coton dans la mise en boîte du poisson, et de les faire bouillir au préalable dans cette huile, au lieu de l'huile de pistache, qui est généralement adoptée; vu que les sardines, qui sont mises dans l'huile d'olive sont préalablement apprêtées dans une autre huile, d'ordinaire de l'huile de pistache, avant la mise en boîte, chose très communément pratiquée.

Certains expéditeurs de fines sardines les font bouillir dans l'huile d'olive, mais cette huile après avoir été bouillie deux ou trois fois noircit et porte préjudice à la couleur du poisson, tandis que les huiles de pistache et de coton peuvent être bouillies un certain nombre de fois et ne pas noircir, ni nuancer la couleur de la sar-

dine. Et il est entendu, d'après la Loi sur les denrées comestibles que, lorsqu'une autre huile que l'huile d'olive est employée, et que plus de 5% séjourne dans le poisson, il est nécessaire d'indiquer sur l'étiquette qu'une huile étrangère y est contenue.

Quant à ce qui concerne l'emploi de l'huile d'olive, souvenez-vous que le consommateur a son droit et que s'il suppose que le poisson est mis dans de l'huile d'olive, et que cela ne soit pas, il est privé de ce droit-là; et comme de temps immémorial l'on a employé en France l'huile d'olive pour la mise en boîte des sardines, les consommateurs de toutes les nations sont venus à croire lorsqu'ils ouvrent une boîte de sardines qu'elles sont apprêtées dans de l'huile d'olive. Et par là même, ils exigent que dans le cas contraire, l'huile soit indiquée sur l'étiquette. Je crois cependant, que ceci ne se pratique pas uniformément. Et pourquoi pas? L'huile d'olive est de beaucoup plus chère que l'huile de coton. Je doute fort que personne, à moins qu'il ne s'agisse d'un connaisseur, puisse se rendre compte de la différence et en conséquence s'en apercevoir immédiatement. Mais le consommateur qui mange des sardines soit une fois par mois ou moins fréquemment, ne s'en apercevrait pas et n'y attacherait qu'une minime importance; cependant en l'espèce, il veut être protégé dans ses droits.

Je souhaiterais voir aussi l'huile de coton employée davantage comme auxiliaire de préservation. Mais si vous voulez voir votre huile de coton consommée, c'est sur la table qu'il faudrait la chercher comme huile d'assaisonnement.

Enseignez aux gens de ce pays de préparer une salade avec de l'huile de coton; montrez leur la façon de s'y

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prendre, et c'est la chose la plus simple au monde; qu'ils essayent une fois des laitues, et ils les priseront beaucoup plus, qu'assaisonnées au vinaigre et au sucre. L'on mangera plus de laitues, ce qui est un aliment sain, et l'on consommera plus d'huile de coton qui est tout aussi bien un aliment sain.

La santé en ce pays s'en ressentira d'une manière favorable, si les habitants consomment plus d'huile; et vous trouverez un vaste marché pour vos produits, vous serez les bienfaiteurs du public en suppléant à leur besoins, et en leur indiquant la façon de s'y prendre.

Je ne pense pas qu'il y ait des gens en ce pays (si la consommation de l'huile de coton était courante aujourd'hui de par toute cette grande contrée) qui n'auraient pas une meilleure santé, et qui ne sauraient pas reconnaître ce qui

est réellement comestible, tout en étant plus heureux qu'ils ne le sont aujourd'hui.

Aussi je plaide pour le bénéfice et l'avantage du public, pour une plus grande diffusion de votre produit, pour l'huile de coton comestible. Mais je vous conjure de montrer cette huile au public sous son vrai jour, de lui enseigner le mode d'emploi; et si vous le faites, votre marché est à jamais établi.

35

Cotton Crop in Asia Minor.

(From Consul Edward Nathan, Mersine, Turkey.)

Last season's cotton crop of the Province of Adana, Turkey, is estimated at 85,000 to 90,000 bales. This is based on an increased acreage of 20 per cent and the prospect for continued good weather.

The 40,000 spindles and 595 looms of the four cotton mills of Adana and Tarsus will require over 35,000 bales, leaving only about 50,000 bales for export. Italy, Germany, and Spain are the principal purchasers of local cotton. The two new cottonseed-oil mills in Mersine are now being operated and will require a large part of the 7,000 ton crop of local-cotton seed. American cotton seed has been planted to a considerable extent this year and about 7,000 bales of long-fiber cotton are expected. The native cotton is short fiber and must be picked with the boll and later separated therefrom; hitherto, this separating has been done by hand, but this year decorticating machines have been imported and will doubtless gradually replace the hand-labor process. The ginning of the local cotton is done with English leather-roller gins. It is claimed that the American saw gins cut the fiber of the local and until this is disproved it will be impossible to introduce American ginning machinery.

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History of American Cotton Goods in Turkey.

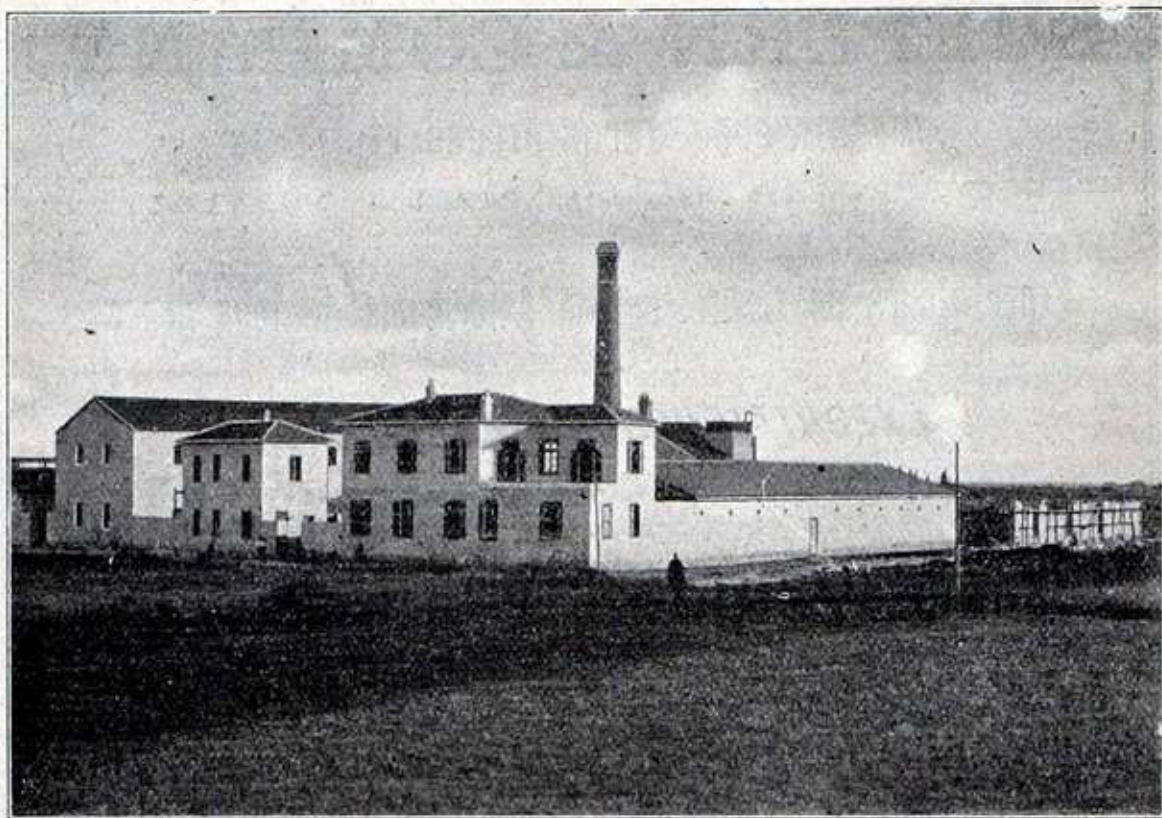
It was some time about the year 1859 that American Cotton Piece Goods were for the first time imported into the Turkish Empire, through the Port of Smyrna. Shortly afterwards, American cotton goods were sent to Constantinople and then to Salonica, from which places they spread and became popular throughout the more important Turkish markets.

The first quality introduced was the Dwight Mfg. Co.'s Cabot. A brand which was packed in burlap-covered bales each containing 25 pieces of 40 yards and were sold then, as now, by Messrs. Minot, Hooper & Co. of New York City. This fabric is so well known that a further description of it is unnecessary.

At about this time, the same firm introduced the Great Falls E (Elephant

brand) grey sheetings, and the Lyman H (Minaret brand) drills in the grey and also bleached, blue, black and khaki color, and the Dwight (Centennial) boat sail drills, all of which have become well known throughout Turkey. As a result of their popularity, European manufacturers have, during the last few years, extensively imitated these brands, and in spite of the difficulties in the way of securing evidence at such a distance and trying cases in foreign countries, Minot, Hooper & Co. have several times succeeded in securing the confiscation and destruction of these counterfeit goods, as well as money fines for damages.

Even with the competition of these imitations and of honestly made goods of European manufacture, the sale of these cloths originally introduced by Minot, Hooper & Co. nearly fifty years ago has steadily, though slowly, in-



Cotton Seed Oil Mill in Mersine, Turkey.

creased, and they have from time to time added other styles to their line, the latest being Ducks, which they make in 7 to 15 ounce weight, and Ellerton Imperial Canton Flannels.

The European qualities of Sheeting which are often referred to as "Cabot" on account of the reputation enjoyed by the genuine goods are usually cheaper than the American, in that they are loaded with foreign material so that they lose considerable weight on being washed. They are also, in many instances, made of inferior short staple cotton, which prevents their wearing satisfactorily.

Strangely enough, in spite of the popularity of the original American Cabot A, it is only within a few years that any other American brands have been seen in the Turkish market, perhaps the most successful being the Ramopa CCC, a private brand belonging to Messrs. Suffern & Co., a New York commission house. Owing to the occasional lower price, this make enjoys popularity in certain sections.

Lately also, mills have been built in Turkey to manufacture cotton goods. The first we believe was on the Island of Mytilene and there is another in Adana. They make a thick uneven cloth, which they sell locally.

Recently the Bear Mill Mfg. Co. has sold denims and similar goods in Turkey and last year the American Printing Co., the largest manufacturers in America of cotton prints, joined with the old firm of Minot, Hooper & Co. in employing a salesman to visit the principal markets in Turkey and push their goods.

Other American manufacturers also are now taking steps, more or less successful, to introduce their goods in the Turkish Empire, as the size of this market, which England has regarded as of third, perhaps, in importance in the World, is becoming more generally understood.

35

Members of the Chamber are invited to advertise in *Levant Trade Review*.

Kevork Mouradian

Importers of Manufactures

Established in 1840

General Import Commission House

dealing in

Cotton Cloth & Cotton Yarn

and other leading articles

imported from abroad

into the Levant regions

HEADQUARTERS: CONSTANTINOPLE.

Branches: Cairo, Egypt,

Djibouti, (French Somali Land)

Represented in Manchester

by Kevork Mouradian's Sons, 34, Princess Street.

Turkish Exports to U.S. from Certain Ports(a) EXPORTS FROM HARPUT, TURKEY
TO THE UNITED STATES OF AMERICA.

ARTICLES.	1909 Dollars	1910 Dollars	1911 Dollars
Arms, old	—	90	—
Household effects	—	352	481
Rugs	5,860	3,379	2,607
Sausage casings	—	—	252
Total	5,860	3,821	3,340

(b) EXPORTS FROM TREBIZOND, TURKEY
TO THE UNITED STATES OF AMERICA.

ARTICLES.	1909 Dollars	1910 Dollars	1911 Dollars
Beans	26,256	2,590	24,714
Filberts	87,591	248,736	223,493
Fish	—	—	58
Household goods	—	152	—
Rugs	1,078	—	—
Sausage casings	5,701	6,511	4,458
Skins (goat)	64,468	21,584	35,283
Skins (sheep)	42,553	19,285	9,408
Tobacco (cigarettes)	206	—	—
Walnuts	—	2,706	3,258
Total	227,853	301,564	300,672

(c) EXPORTS FROM SAMSOON, TURKEY
TO THE UNITED STATES OF AMERICA.

ARTICLES.	1909 Dollars	1910 Dollars	1911 Dollars
Almonds	381	—	—
Bamias	1,748	3,443	1,833
Beans	—	—	1,454
Carpets and rugs	—	272	386
Embroideries and laces	—	—	100
Filberts	—	205	—
Fruits	122	137	—
Garlic	—	100	—
Hempseed	—	676	—
Meat, salted	—	128	57,918
Poppy seed	4,184	18,844	—
Puer	—	—	2,478
Sausage casings	9,324	14,520	5,018
Skins, fox, goat, kid and sheep	107,436	108,564	102,238
Tobacco	397,723	741,678	1,709,575
Walnuts	39,552	145,297	214,974
Wool	17,216	—	—
Totals	577,686	1,033,884	2,095,974

Oriental Skin Company, Limited

CONSTANTINOPLE

Telegraphic Address: "OSCO"

DIRECTORS:

W. J. H. Whittall }
F. E. Whittall } of the firm of J. W. Whittall & Co.
Max Bachmann,
W. C. Mountain.

Dealers in every description of Airdried, and Drysalted Goatskins, Kidskins, Sheepskins, Lambskins, Hareskins, Mohair Goatskins, Salted Roans, Furskins, Basils, Dog Puer, etc., etc.

Pickling Factory at Yedikoulé.

PARSEGH G. ESSEFIAN

Import and Export Merchant
CONSTANTINOPLE—LONDON

Established 1892

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Wholesale Exporter of

GUM TRAGACANTH, GOAT SKINS
SHEEP CASINGS, OPIUM, WOOL

BANKERS

Imperial Ottoman Bank

EXPORTS FROM CONSTANTINOPLE, TURKEY
TO THE UNITED STATES OF AMERICA.

ARTICLES.	1909 Dollars	1910 Dollars	1911 Dollars
Bazaar goods ..	9,970	19,260	10,782
Broom corn	22,145	41,893	—
Canary seed	53,751	61,450	96,111
Carpets & rugs ..	3,137,015	2,064,162	1,649,007
Cheese	1,780	6,607	—
Cigarette paper ..	1,634	4,338	3,862
Cowhides ..	411	2,154	—
Embroideries & laces ..	8,392	35,638	95,747
Fur skins ..	73,343	48,232	23,623
Glue stock ..	9,876	10,305	18,566
Goat & kidskins ..	305,626	281,746	157,674
Gum mastic ..	920	1,720	4,239
Gum tragacanth ..	79,676	78,279	84,547
Guts (sausage casings) ..	104,798	103,902	54,134
Hareskins ..	—	—	3,290
Hazelnuts ..	4,591	16,757	4,120
Millet seed ..	14,947	1,952	20,877
Meerschaum ..	—	—	8,065
Mohair ..	8,176	390,852	546,294
Mustard seed ..	1,810	943	—
Olive oil ..	—	1,394	—
Opium ..	543,274	441,883	798,475
Otto of roses ..	57,164	69,039	26,784
Pearls ..	—	—	6,378
Personal effects ..	1,003	6,145	5,305
Pistachio nuts ..	8,827	5,928	11,552
Provisions ..	3,551	9,230	11,400
Puer ..	44,357	23,207	16,871
Rags ..	1,472	2,461	6,033
Roans ..	161,121	126,125	123,459
Rubber, old ..	65,367	55,803	48,329
Scamony root ..	1,767	762	—
Sesame seed oil (Tahin) ..	3,028	562	2,943
Sheepskins ..	83,473	40,493	20,214
Silk ..	14,889	3,308	—
Slippers ..	44,852	29,711	51,247
Sweetmeats ..	741	1,473	926
Tobacco ..	812	1,434	2,871
Vegetables ..	863	5,529	—
Walnuts ..	241	14,490	22,212
Wine ..	—	—	850
Wool ..	392,269	53,229	218,913
All other articles* ..	3,464	3,957	5,493
Total ..	5,271,396	4,066,153	4,171,693

* Including Cumin seed, Cotton articles, Cymbals, Towels, et cetera.

EXPORTS FROM TRIPOLI-IN-BARBARY
TO THE UNITED STATES OF AMERICA

ARTICLES.	1909 Dollars	1910 Dollars	1911 Dollars
Feathers, ostrich ..	513	4,081	—
Hair, goats' ..	—	—	1,154
Lemons ..	—	320	469

Cable Address: "HARPOOTLIAN", CONSTANTINOPLE.

KEVORK HARPOOTLIAN

Banker, Miner, Importer,
Exporter and Commission Merchant.

N° 39, Buyuk Yeni Han and N° 9, Bible House,
CONSTANTINOPLE, TURKEY.

EXCELLENT BANKING FACILITIES AND CONNECTIONS THROUGHOUT
THE ENTIRE TURKISH EMPIRE.

Exportation of Rugs, Slippers, Wool,
Silk-Cocoons, Opium, and all other kinds of Oriental
Manufactured Articles and Raw Materials.

Importation to any part of Turkey, on our own
account or on commission,
of various products of American factories.

We are the owners of one asphalt, one coal, two copper, two iron, and six granite mines at convenient distances from the Sea of Marmora, and hold full powers and franchises from the Ottoman Government for their exploitation. The opportunity is rare, but the task is correspondingly great. We must, therefore, form corporations. Write us for assayers' reports and other particulars.

Skins :			
Fox	—	—	82
Goat, dry-salted	19,650	5,450	7,216
Goat, Sudan-tanned	66,228	79,370	138,299
Sponges	503	—	—
Wool	445	—	392
Total.	87,339	89,221	147,612

EXPORTS FROM SMYRNA, TURKEY TO THE UNITED STATES OF AMERICA.

ARTICLES.	1909 Dollars	1910 Dollars	1911 Dollars
Carpets	349,129	315,604	259,457
Casings (sheep)	6,997	37,793	32,927
Chrome Ore	—	35,014	46,993
Emery Ore	180,778	320,865	209,944
Food products	—	3,776	9,275
Fruits :			
Figs	730,111	1,106,059	752,172
Raisins	79,974	41,440	68,979
Gum Mastic	1,847	1,866	2,481
Gum Tragacanth	18,217	5,857	1,447
Laurel leaves	—	3,044	1,067
Licorice root	337,861	573,746	137,848
Nuts :			
Almonds	1,687	1,744	2,510
Filberts	493	677	728
Galnuts	3,620	4,373	5,960
Pignola nuts	—	3,011	3,863
Pistachio nuts	4,674	2,158	2,008
Walnuts	33,574	45,473	30,738
Oils :			
Olive oil	135,349	106,034	68,617
Sesame oil	—	—	10,143
Olives	—	654	1,506
Opium	1,091,050	515,929	1,101,695
Peas	—	3,532	2,927
Rags	11,643	4,764	5,202
Rubber shoes (old)	1,199	1,632	1,055
Seed :			
Canary	—	1,234	—
Hemp	1,927	—	4,069
Millet	185	—	78
Poppy	111	365	1,589
Sesame	—	—	9,518
Skins	44,799	15,746	64,209
Sponges	—	422	—
Soap	20,961	24,068	17,229
Styrax	1,844	—	—
Tahin	8,918	7,364	3,145
Tobacco	430,136	575,522	1,518,960
Valex (Valonea extract)	—	50,457	14,530
Valonea	70,019	212,123	104,031
Wool	119,353	11,580	28,145
All other articles	17,446	11,382	5,674
Totals	3,703,722	4,045,308	4,530,719

J. W. WHITTALL & CO.

KENADJIAN HAN, STAMBOUL, CONSTANTINOPLE.

Telegraphic Address—“WHITTALL, STAMBOUL.”

Merchants, Bankers, Shipping and Insurance Agents,
Mine Owners and Dealers in Minerals.

LLOYD'S AGENTS

AND

AGENTS FOR

The “FAIRFIELD” SHIPBUILDING & ENGINEERING Co, Ltd.	Govan, Glasgow.
The COVENTRY ORDNANCE WORKS	Coventry.
The “MOSS” STEAMSHIP COMPANY, LIMITED	Liverpool.
BELL'S ORIENT LINE	Antwerp.
The ROYAL EXCHANGE ASSURANCE CORPORATION	London.
The NEW YORK LIFE INSURANCE COMPANY	New York.
LESLIE & GODWIN (for Underwriting at LLOYD'S)	London.
LONDON SALVAGE ASSOCIATION	London.
The “SVITHIOD” MARINE INSURANCE COMPANY.	Gothenburg.

ETC. ETC. ETC.

BANKERS IN ENGLAND.

ANGLO-FOREIGN BANKING COMPANY, LIMITED	London.
LONDON AND WESTMINSTER BANK	London.
SWISS BANK VEREIN	London.
NATIONAL BANK OF TURKEY	London.

Exporters of GRAIN and SEEDS, OPIUM, MOHAIR, SKINS,
SHEEPSWOOL, NUTS, MINERALS, FLAX, HEMP, Etc., Etc.

GRAIN SILOS AT HAIDAR-PACHA.

AGENCIES all over ASIA MINOR.

IHMSEN & CO.

Merchants & Agents

STAMBOUL - CONSTANTINOPLE.

Established in 1841

Telegraphic Address: "IMSENCO", CONSTANTINOPLE.

Exporters of Otto of Roses,

Opium, Gum Tragacanth,

Carpets and Rugs, Wool,

Mohair, Furs, Skins.

EXPORTS FROM SALONICA, TURKEY TO THE UNITED STATES OF AMERICA.

ARTICLES.	1909 Dollars	1910 Dollars	1911 Dollars
Beans	—	238	—
Broom corn	—	3,614	—
Carpets... ..	—	200	—
Cheese	6,907	16,445	20,037
Cigarette paper... ..	897	2,712	534
Cocoons	919	428	337
Fennel seed	286	766	924
Fur	1,307	861	5,679
Garlic	—	596	—
Glue stock	—	230	300
Halva	—	—	398
Hide cuttings... ..	—	1,069	653
Household effects	—	—	187
Millet seed	—	—	3,701
Nuts.	1,602	4,700	9,306
Old rubber	7,388	3,585	2,749
Olive oil... ..	—	126	68
Olives	—	159	84
Opium	93,685	75,605	241,112
Puer.	7,525	580	5,557
Rags	—	885	330
Red pepper	712	333	368
Saffron	—	—	454
Sesame seed	704	—	236
Skins	293,834	129,750	182,626
Tabin	105	—	319

C. WHITTALL & C^O—SMYRNA

THE OLDEST BRITISH FIRM IN THE LEVANT

ESTABLISHED 1811

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MERCHANTS, BANKERS, SHIPPING & INSURANCE AGENTS, EMERY MINE OWNERS.

Exporters of Grain & Seeds, Valonea, Fruit, Olive Oil, Emery, etc.

Importers of Coal, Iron & Soda Ash.

PROPRIETORS, PATENTEES & SOLE MANUFACTURERS OF THE VALONEA EXTRACT "VALEX"

P. ELMASSIAN (INVENTOR)

TRADE



MARK.

BRANCHES: Dardanelles — C. Whittall & Co. — Dardanelles Agency.

Mersina — C. Whittall & Co. — Mersina Agency.

AGENCIES: West Coast of Asia Minor & Crete.

BANKERS IN ENGLAND

THE COMMERCIAL BANK OF SCOTLAND LIMITED-LONDON.

EXPORTS FROM ALEPPO DISTRICT, SYRIA TO THE UNITED STATES OF AMERICA

ARTICLES	1909 Dollars	1910 Dollars	1911 Dollars
Almonds	18,709	1,604	4,581
Antiquities	60	1,456	1,061
Butter	3,486	5,040	2,485
Carpets and rugs	6,044	5,544	3,432
Donkeys	1,378	—	—
Embroideries and needlework	37,523	81,209	87,413
Gallnuts	4,175	—	1,027
Gum	4,844	6,353	9,918
Household effects	—	258	—
Intestines (salted)	4,233	7,658	3,977
Licorice root	153,115	320,792	137,832
Olive oil	—	493	—
Pearls	—	677	480
Pistachios	78,941	106,762	102,185
Provisions	2,515	3,180	7,743
Raisins	—	1,772	—
Skins (goats)	—	273	—
Tobacco	—	—	978
Walnuts	—	5,503	2,522
Wool	543,059	131,045	508,670
All other goods	—	838	—
Totals	828,082	680,447	879,304

EXPORTS FROM BEIRUT, SYRIA
TO THE UNITED STATES OF AMERICA

ARTICLES.	1909 Dollars	1910 Dollars	1911 Dollars
Antique goods	304	386	836
Books	333	867	926
Butter	—	—	1,231
Carpets and rugs	3,988	4,710	3,498
Gramophones	—	—	116
Gramophone records	—	221	185
Groceries	—	—	2,133
Handkerchiefs	—	1,595	922
Household goods	1,313	197	—
Jewelry	—	293	—
Lace, cotton	63,024	115,522	254,921
Liquors	—	92	—
Olive oil	—	—	794
Olives	—	—	536
Orange blossom water	—	—	249
Powder (face)	—	—	169
Provisions	24,084	37,184	17,482
Silk cloths	—	33	—
Skins, goat	527	1,631	600
Sundries	881	918	6,273
Tobacco	2,517	334	—
Type, metal	—	—	338
Wool	335,571	108,451	222,651
Total	483,442	272,434	513,870

Established in 1890

A. G. ARSEN & Co.

CONSTANTINOPLE, TURKEY.

Cable Address: "ARSEN", CONSTANTINOPLE.

GENERAL EXPORT MERCHANTS & COMMISSION AGENTS

SPECIALITIES:—

SHEEPS' WOOL, MOHAIR, SKINS, SAUSAGE CASINGS,
MALTING BARLEY, BASILS, FUR SKINS,
ETC., ETC.

REPRESENTATIVES OF FIRST CLASS HOUSES
In ENGLAND and in the U. S. of AMERICA.

BANKERS:—

London County & Westminster Bank, Ltd., London.

STOCK & MOUNTAIN

Merchants & Commission Agents

*Dealers in Wool, Mohair, Canaryseed, Linseed, Millet
and other Turkish Produce.*

AGENTS FOR:

Vickers' Limited,
S. Pearson & Son,
Westinghouse Brake Company,
L. M. Ericsson & Co. (Telephones),
Nestle & Anglo Swiss Condensed Milk Co., etc. etc.
Marconi's Wireless Telegraph Co. Ltd., etc. etc.

BANKERS:

Lloyd's Bank.—Banque de Salonique.

EXPORTS FROM TRIPOLI-IN-SYRIA TO THE UNITED STATES OF AMERICA.

ARTICLES.	1909 Dollars	1910 Dollars	1911 Dollars
Cotton lace	3,525	3,197	3,647
Food products	1,884	4,982	4,024
Hides	—	2,293	—
Rugs	—	158	—
Skins (calf)	—	—	1,931
Skins (goat)	—	523	—
Tobacco	—	—	5,448
Wool	152	—	5,267
Total	5,561	11,153	20,317

EXPORTS FROM HAIFA, PALESTINE TO THE UNITED STATES OF AMERICA.

ARTICLES.	1909 Dollars	1910 Dollars	1911 Dollars
Antique glass	—	10,018	7,561
Lace and needle work	—	85	205
Liquors	183	103	294
Olive oil	2,247	2,913	781
Paintings	—	—	2,500
Soap	3,824	2,666	3,717
Total	6,254	15,785	15,058

DEUTSCHE PALAESTINA BANK

Berlin — Hamburg

Capital M. 20,000,000 — Reserves M. 2,400,000

Branches at: Beirut, Damascus, Haifa (Agency Nazareth), Jaffa,
Jerusalem, Tripoli (Syria).

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"PALESTINBANK"

DEUTSCHE ORIENTBANK A.G.

SOCIÉTÉ ANONYME ALLEMANDE
au CAPITAL de Mk. 32,000,000 (Francs 40,000,000.)

Fondée par
Dresdner Bank, A. Schaaffhausen'scher Bankverein
et Nationalbank für Deutschland.

BERLIN, HAMBOURG, CONSTANTINOPLE, ANDRINOPLE,
DÉDÉAGHATCH, BROUSSE, MERSINE, ADANA, ALEP, ALEXANDRIE,
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Toutes affaires de Banque. — Caisse d'Epargne à 3 1/2 %.

EXPORTS FROM DAMASCUS, SYRIA
TO THE UNITED STATES OF AMERICA

ARTICLES.	1909 Dollars	1910 Dollars	1911 Dollars
Antique goods	187	128	355
Arms	—	40	—
Brass and copper ware	13,161	11,416	9,049
Linen handkerchiefs	1,011	7,565	11,689
Miscellaneous	2,085	1,888	834
Needle work	1,105	389	2,421
Provisions	29,810	38,834	23,830
Rugs	3,089	11,200	7,319
Skins	—	1,262	42
Textiles	—	157	—
Wood	9,940	1,449	600
Wool	246,115	195,575	162,640
Total	306,503	269,963	237,779

EXPORTS FROM JAFFA, PALESTINE
TO THE UNITED STATES OF AMERICA.

ARTICLES.	1909 Dollars	1910 Dollars	1911 Dollars
Almonds	15	—	200
Bibles and tracts	540	—	—
Books	—	781	2,169
Brandies	6,959	11,957	9,017
Citrons	2,731	1,295	1,189
Cotton goods	114	—	—
Diamonds	—	—	615
Honey	—	160	—
Olive oil	—	220	60
Scriptures, Jewish	—	481	—
Scrolls of the Law, Jewish	—	615	—
Wines	12,677	14,219	13,808
Wool	535	—	2,371
Totals	23,571	29,728	29,429

EXPORTS FROM JERUSALEM, PALESTINE
TO THE UNITED STATES OF AMERICA

ARTICLES.	1909 Dollars	1910 Dollars	1911 Dollars
Almonds and raisins	167	114	85
Antiquities, glass	—	—	531
Books	170	199	—
Curios	655	578	1,669
Embroideries	109	92	—
Ethnological articles	—	948	—
Flowers, pressed	—	55	—
Furniture	—	—	135
Lantern slides	90	254	—
Masonic stone	—	—	100
Mother of pearl goods	16,222	28,592	29,014
Olive oil	127	354	21



HERMAN A. HOLSTEIN

Established: 1856

CONSTANTINOPLE

Stamboul, Allalemdji Han, 12-15.

Proprietor:



CARL HOLSTEIN

EXPORTER

of Opium, Otto of Roses,

Gum Tragacanth, Wool, Seeds,

Walnuts and other articles



Olive wood articles	37	2,004	737
Paintings	250	495	—
Religious souvenirs.. . . .	—	—	390
Rugs	1,110	1,818	1,138
Silver jewelry.. . . .	—	14	—
Wine and spirits	79	338	76
Wood specimens	—	430	—
Returned American goods	—	125	10
Totals	19,016	36,410	33,906

EXPORTS FROM BAGDAD, TURKEY TO THE UNITED STATES OF AMERICA

ARTICLES.	1909 Dollars	1910 Dollars	1911 Dollars
Carpets	143,392	41,069	16,716
Colocynth.	—	—	108
Galls	—	5,413	2,208
Gum	3,175	—	—
Intestines.	18,796	3,520	44,747
Mohair	—	—	586
Millet Seed	—	—	200
Personal effects	—	—	477
Puer	57,524	12,221	1,808
Skins	61,168	37,986	6,399
Wool	449,555	238,570	276,180
Total	733,610	338,779	349,429

TOTAL EXPORTS FROM TURKEY TO THE UNITED STATES OF AMERICA.

ARTICLES.	1909 Dollars	1910 Dollars	1911 Dollars
Almonds.. . . .	22,434	3,462	12,376
Attar of roses... . .	57,164	69,039	36,784
Bazaar goods... . .	23,682	31,956	22,795
Brandies.. . . .	—	11,957	—
Brass and copper work	—	11,417	9,387
Broom corn	22,145	45,507	—
Canary seed	53,751	61,450	96,111
Carpets and rugs	3,650,539	2,448,750	1,943,651
Cheese	—	23,286	20,037
Chrome ore	—	35,014	46,993
Emery stone	180,778	320,865	209,944
Dry vegetables	28,869	—	—
Figs.	730,111	1,106,059	752,172
Furs	74,650	49,093	29,302
Glue stock	—	10,535	18,866
Gum tragacanth	123,806	94,745	91,802
Guts.	149,852	181,075	167,625
Laces and embroideries... . .	115,656	236,528	451,177
Licorice root and paste	490,976	894,538	275,680
Millet seed	15,483	1,952	24,856
Mohair	8,176	390,852	546,880
Mother of pearl	16,222	29,268	29,014
Nuts (filberts)	92,947	266,375	250,153

ANTOINE REGGIO & CO.

Established in 1844.

SMYRNA, TURKEY.

Telegraphic Address:

REGULUS, SMYRNA.

Private Codes and

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GENERAL MERCHANTS

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and Nuts.

Exporters of Opium, Drugs, Olive Oil, Oleaginous
Seeds, and Rags.

Exporters of Barley, Beans, Oats, Maize.

Importers of New England Rum.

Olive oil...	137,723	111,534	70,341
Opium ...	1,723,009	1,033,417	2,141,283
Poppyseed ...	—	18,844	1,589
Pistachios...	92,442	114,849	115,745
Provisions ...	74,017	93,412	172,086
Puer. ...	109,406	36,008	26,714
Rags ...	13,115	8,110	11,565
Raisins...	79,974	43,212	68,979
Roans ...	161,121	126,125	123,459
Rubber, old ...	73,955	61,020	52,133
Silk ...	14,889	3,308	—
Slippers ..	44,852	29,711	51,247
Skins (Goat, sheep, roe and kid)...	1,089,758	743,666	732,168
Soap. ...	24,785	26,836	20,946
Tahin (Crushed sesame)...	23,474	19,041	48,299
Tobacco ..	3,379,354	3,902,643	8,620,324
Valex (Valonia extract) ...	—	50,457	14,530
Valonia...	70,019	212,123	104,031
Walnuts ..	73,125	213,469	272,048
Wines and spirits ...	12,858	14,737	24,045
Wool ...	2,088,002	777,892	1,460,953
All other articles*...	111,385	122,265	108,407
Grand Total ...	15,259,904§	14,086,182§	19,276,497§

* Including books, cigarette paper, citrons, fennel seed, hempseed, hides, laurel leaves, meerschaum olives and pearls.

§ These returns do not include the exports from Bassorah.



Entrance to the Ministry of War, Constantinople.

Notes from Roumania.

To write a long article on Roumania with full statistics on its export and import trade and its commercial merits generally, as well as the riches of this wonderful little country, would be an undertaking beyond the scope of such an article, especially as full statistics and the General Report for the year just ended will not be officially forthcoming for some time yet. I will attempt, however, to give the readers of *Levant Trade Review* a few lines of well authenticated figures which will prove how important a country has Roumania grown to be during the last 25 years of its existence as a Kingdom.

Grain.—The Ministry of Agriculture and Domains gives the following figures regarding grain crops for 1911. —

Wheat.—33,028,095 hect. or 2,450,000 tons against 39,731,093 hectolitres or nearly three million tons in 1910.

Rye.—1,758,235 hectolitres or 126,600 tons.

Barley.— 9,217,727 hect. or 600,000T.

Oats.— 9,240,625 » » 425,000T.

Rapeseed.— 634,519 » » 38,000T.

The **Maize** crop has not yet been ascertained, but I can safely say that the present is in excess of last year's. The rough estimate for 1911 is 2,000,000 tons.

Apart from the maize, deducting from the above quantities one million tons, which is approximately what the country requires for local consumption, we have 2,750,000 tons for purposes of export. The average price of wheat during 1911 can be said to have been Fr. 17.— per 100 kilos which means that the value of the wheat alone exported during 1911 comes to over 250 million francs.

Oil.—The enormous growth of the oil industry in Roumania is shown by the following figures for oil exportation during the first 9 months of 1911, to the six principal importers. —



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Because of
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CONSTANTINOPLE

	1911	1910
ENGLAND.	123,147	89,591
FRANCE .	94,469	114,320
EGYPT . .	82,228	49,742
GERMANY .	44,762	28,639
TURKEY .	34,140	22,102
AUSTRIA .	29,717	26,367

It is to be remarked that America for the first time imported about 3,000 tons from Roumania.

During the month of November alone, we have the following figures for export.—

	Country.	Tons.
Oil Residue	ENGLAND	11,139
»	AUSTRIA	6,708
»	BELGIUM	239
»	EGYPT	5,777
»	FRANCE	1,774
»	GERMANY	490
»	TURKEY	126
Distilled Petroleum	ENGLAND	9,484
»	BULGARIA	965
»	EGYPT	6,248
»	FRANCE	6,503
»	GERMANY	41
»	TURKEY	2,987

Benzine.—A total of 2359 tons of this liquid has been exported during the month of November to various countries, and 27 tons of paraffine, whilst the mineral oil exported amounted to 1,137 Tons.

Roumanian Industry.—The activity shown in this branch during the last quarter of a century is impressive and worthy of attention. In 1887 there were 30 factories in the country; they have since grown in number to 736. The branches that had a speedy development are the following. Constructions of all kinds, which were only 13 in 1887 have to-day reached 330. The preserved food industry has increased from 2 to 158 factories in 25 years.

The textile trade numbered only 9 factories, and we have to-day 193 in the country. The chemical factories numbered 4 in 1887; to-day the figure is put as 95.

There are sugar factories, electrical factories, cellulose, rice cleaning, flour, rope, furniture and many others and the capital invested is not less than 280 million francs.

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Foreign Branches: CONSTANTINOPLE, GENOA, LONDON and PARIS.

Constantinople Branch: GALATA, in front of the B. I. O.

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Strong rooms with Safes, fitted with the latest improvements for safety and convenience.

Letters of Credit Department, Special Rooms and every facility for foreigners visiting Constantinople.

The Flour Industry has become very considerable and the export in 1910 reached nearly 50,000 tons, the principal buyers being Turkey with about 21,000 tons, Egypt with 8,500 tons, and England with about 4,500 tons.

Timber.—Large quantities of timber are exported yearly from this country by way of the Danube to England, Turkey, Egypt, France, Holland and Italy. In 1909 over 250,000 tons of timber were exported, and in 1910 nearly 200,000 tons were exported, of which Turkey took 29,000 tons, Holland 45,000 tons, Egypt 24,000 tons.

The European Commission of the Danube decided at one of its recent general meetings to commence the cutting of the corner of the Danube near Tulcea in the lower branch. The point in question was a difficult one for navigation on the lower river and its removal will cost about £ 80,000.

The depth of the water in the river from the mouth of Sulina up to Braila is 23 feet in normal times and the E.C.D. possess

powerful dredgers which soon remove any banks formed by the strong current or deepen the stream when the water falls on account of drought.

American Relations with Roumania.—It is much to be regretted that, whilst almost every country in Europe has large financial business connections with Roumania, the United States of America should so far only have developed activity in the oil industry, considering that there is a large field open in the country for a considerable number of industrial and shipping enterprises. With regard to the latter, I am sorry to say that the Stars and Stripes have seldom (without being bold and saying never) been seen in the old Danube, whereas all European countries have fleets of commercial vessels coming regularly and carrying general cargo and coal to the Danube and sailing thence with full cargoes of grain, oil, wood and general merchandise, the produce of this country, to all parts of the world.

In conclusion it would be desirable that

in the commercial and financial circles of industry in the U. S. there should be some means of promoting and developing the small trade now existing between America and Roumania to much larger volume more in keeping with the up-to-date and daily growing influence of foreign capital in this country. As an instance I might state that whatever American goods are imported into the country, are being carried by vessels under foreign flags, principally Austrian, whereas should there have been a regular direct service or even by transshipment at Constantinople on boats suitable for the Danube, the connection now between the two countries would almost by force of necessity considerably increase in a very short time and become equal to that of any other country having direct connections with Roumania. It is therefore to be hoped that both enterprising business firms and capitalists in America with the help of the Government should join hands in promoting their commercial interests in Roumania, a country that is only too willing to give every assistance and facility to foreign enterprise and finance.

ANTHONY THEODORIDI.

Braila, January, 1912.

For POLITICAL, COMMERCIAL,
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PERSONAL and other
NEWS

of the

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*CHARLES T. RIGGS, Editor.*

*W. W. PEET, Esq., Treasurer.*

~~~~~  
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Dividends during the last ten years:

11, 11, 11, 12, 12, 12, 12, 12 $\frac{1}{2}$, 12 $\frac{1}{2}$ per cent.

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The Chamber's 2nd Annual Meeting.

In accordance with the provisions of the Constitution and Laws of the Chamber, its second annual meeting was held on January 24th. The attendance left nothing to be desired and bore ample witness of the keen interest of the members.

Mr. Consul General Ravndal was called to the chair and, after naming Dr. Hubert Banning as temporary Secretary, addressed the Chamber approximately as follows:

Gentlemen:

Owing to the Chamber's disability in not having a President, and in the absence of our Secretary who at present is "rocking in the cradle of the deep" on his way to America, I find myself called upon although only an honorary official of the Chamber to endeavor to fill a rather considerable gap.

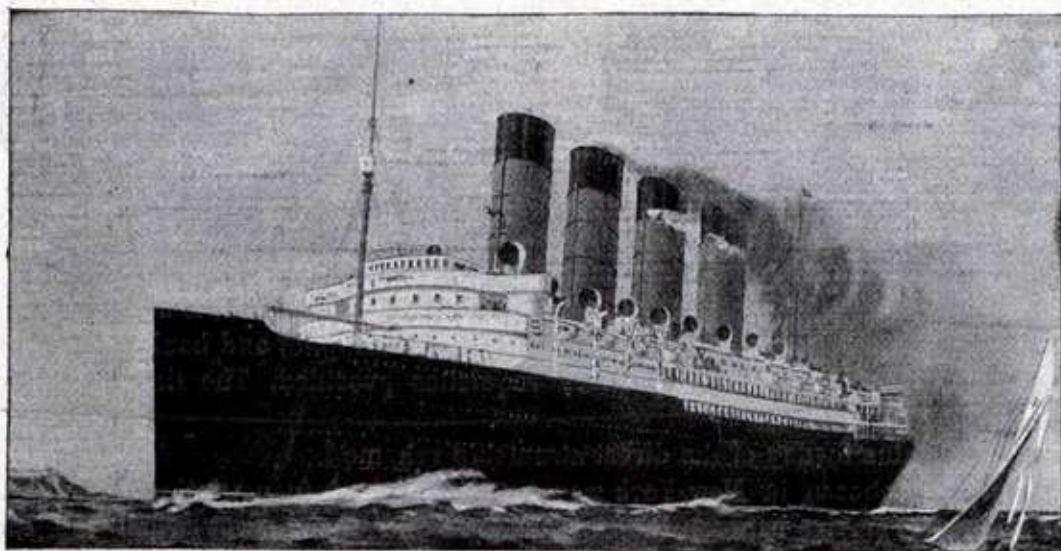
It is not a year yet since this American Chamber of Commerce for Turkey was founded. We set out upon unbeaten tracks, animated by the conviction that our organization was needed, and inspired by faith in its ultimate usefulness. We were not faint-hearted, and yet some of us felt the burden of responsibility rather keenly.

To our deep regret, we lost our President at the very beginning. Mr. W. W. Peet, for reasons which are known to all of you, unfortunately was not free to accept the leadership which had been unanimously offered to him.

We were handicapped, but we were not discouraged. We went to work, and time soon proved that our confidence in the cause which we had at heart was not misplaced. We have succeeded beyond our expectations. Our membership has grown from about 75 at the outset to 425, and is still growing.

We have met with surprising cordiality both in Turkey and in adjoining countries. Not only is there in evidence a strong notion that American commercial relations with the Near East, although already fairly substantial, are still in their infancy and capable of vast development—not only do merchants out here realize that it is worth while belonging to our Chamber because they are satisfied that it is a good business proposition; but also there is manifest everywhere in these regions a warm sympathy for America on general principles; and, in this disposition the roots of our organization find their safest lodging. People out here are beginning to know America, partly through American educational establishments in Turkey, partly through American tourists and commercial travellers, partly through relatives and friends who as emigrants have been hospitably received beyond the Atlantic. They frankly admire American institutions; they cherish American ideals. Our Chamber is supported, therefore, not only by purely commercial considerations, but also by a remarkably general feeling throughout the Levant of hearty regard for the American Republic—the land, par excellence, of liberty and justice, the land of opportunity particularly for the poor man, provided he is law-abiding, honest and decent.

On the other hand, there is developing in America a genuine interest in the Near East, not entirely disconnected with the new era of national self-consciousness and lofty aspiration dawning all through Asia from China to the Bosphorus. The American manufacturer is fast modifying his views of foreign lands. He was satisfied for a time with a general agency in London or Hamburg covering the entire universe outside the boundaries of the United States. He was satisfied for a time with leaving Turks and Greeks and Levantine commercial morals to shift for themselves. This sublime indifference is rapidly giving place to a lively interest bordering upon sincere sympathy and good will. Those who have read the *Levant Trade Review* will have discovered



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ample evidence of this change of attitude. The President of the United States, in his last annual messages to Congress, has given official expression to the particular interest in the developments in the Near East, which is blossoming forth in America. It is not altogether a purely selfish interest because the Americans always sympathize with people who are striving to throw off the yoke of oppression and aspiring to higher standards of civilisation.

While our Chamber has been flourishing under such favorable auspices, it is proper, however, to admit that the past year has been largely one of preparation, organization and planning rather than one of achievement.

As pointed out by his Excellency the American Ambassador, in his address to the Chamber in November, we must first of all have direct shipping and banking facilities. The year 1912 must witness these primary requisites provided. The time for action is upon us.

What is the status to-day of the direct steamship scheme?

An American concern in New-York was on the point of inaugurating a direct and regular steamship service between the United States and the Levant when the Italo-Turkish war broke out. Will this project be carried out? It is for the Chamber to find out. Appoint a committee of disinterested members with instructions to invite this American concern to disclose its intentions at its earliest convenience.

There is another American concern, one which is interested on a large scale in the exportation of certain natural products of Turkey to the United States. It is rumored that this concern may be disposed to provide the direct steamship service. Your committee should sound this concern also.

There are a Russian line, a Greek line, a Norwegian line, and a British line studying the matter. If no American concern is prepared to enter the field, your Committee should address itself to European lines. As soon as anything definite transpires, the Committee would report to a special meeting of this Chamber which then could take suitable action. I am convinced that before the present year is gathered to its predecessors, the transportation problem will have been solved.

A similar committee of disinterested members should be named for the purpose of reporting its findings in the matter of the establishment of an American banking institution out here with branches throughout the Levant.

Since our first meeting the need of a parcel post service between America and the Levant has been partly met through the extension of American postal arrangements with Austria. This is an important forward step for which this Chamber is indebted especially to the Honorable the American Postmaster General, Mr. Frank H. Hitchcock, and to the American Consulates at Jerusalem, Trebizond and Constantinople. Commercial samples may now pass between the United States and the Near East and vice versa quickly and at comparatively small expense, and so also minor mail orders.

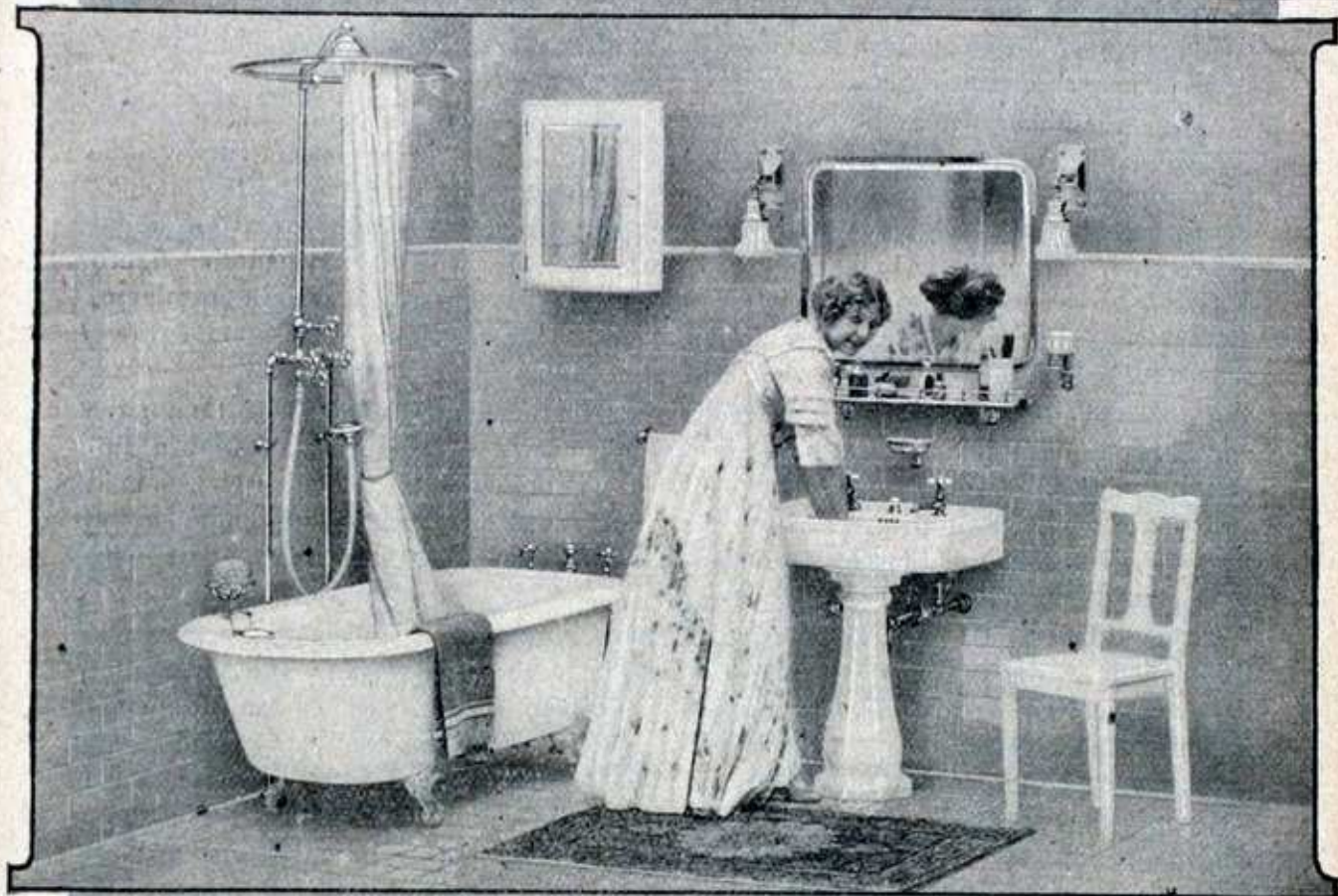
American trade with Turkey is expanding at a most cheerful rate. Last year the exports from Turkey amounted to about \$15,000,000 or 75,000,000 francs. For 1911 I have official figures only for Constantinople, Smyrna and Salonica.

They are as follows :

Salonica.....	\$ 5,860,495	
Smyrna	\$ 4,530,724	
Constantinople	\$ 4,171,693	making a total of

\$14,562,909 or nearly as much as for all of Turkey last year. It is likely that the exports from Turkey to the United States of America in 1911 when summarized will amount to fully \$18,000,000 or 90,000,000 francs. It is interesting to note that Salonica has come to the front as the principal exporting center. This is due to the activities of American tobacco companies in Macedonia.

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The completed statistics will be published in *Levant Trade Review*. They will demonstrate that Turkish exports to the United States have grown in the last ten years from \$8,000,000 to \$18,000,000, an increase of considerably more than 100%.

This growth will undoubtedly be maintained, and may possibly soon receive a powerful impetus by the opening of a market in America for Turkish raw silk. I would suggest that the President, to be elected to-day, name a special committee whose duty it will be to take the necessary steps in behalf of the Chamber to bring about direct dealings with America in Turkish silk. The matter was fully discussed in the last issue of *Levant Trade Review*.

As regards imports from the United States to Turkey, there is noticeable a steady expansion. The balance of trade, however, is still largely in favor of Turkey, the proportion being about 4 to 1. I might illustrate the growth by citing a few items: American cottonseed oil was imported to Turkey in 1911 to the extent of about 36,000 barrels as against 11,000 barrels in 1910. Oleo oil in 1911 reached the figure of 22,000 barrels as against 8,000 in 1910. Similar gains were shown in petroleum, footwear, machinery, furniture, etc. In the matter of imports from America to Turkey, Constantinople is the principal market, taking more than $\frac{2}{3}$ of the whole.

A gentleman, a specialist in cotton goods, representing the Department of Commerce and Labor in Washington, is now on his way to Turkey. He carries with him a full line of samples. I would suggest that a special committee of the Chamber be named to assist this official on his arrival here in making suitable connections throughout the Levant. The question of American cotton goods in Turkey was extensively dealt with in the first issue of *Levant Trade Review*.

It should be realized that everybody out here interested in American commercial transactions will be benefited directly or indirectly by their extension. The success of the proposed trade in silk and cotton goods would help us to bring about improvements in which the exporters of wool are interested and the importers of wire nails and everybody else concerned in dealings between America and the Near East. Let nobody take a narrow view of things and play the part of the dog in the manger. It is a short sighted policy. As a matter of fact, we all more or less go up and down together. Co-operation is the key to success.

The emigration from out here to America continues: from Russia in a year about 175,000; from Roumania about 2,000; from Bulgaria, Servia and Montenegro about 5,000; from Turkey about 35,000; from Greece about 25,000. These emigrants send money back and also information regarding American natural resources and industries. Some of them return to their country of nativity and naturally assist in creating a public opinion favorable to America. This emigration from South Eastern Europe is only of recent origin and its full influence upon international commerce is yet to be felt. In this connection, I think the Chamber would find it worth while to appoint a special committee with a view to getting in touch with the Ottoman Chamber of Commerce in New York and other similar organizations or societies of emigrants in the United States who might be disposed to co-operate with this Chamber.

Our Chamber of Commerce should actively correspond with Chambers of Commerce in America for their mutual benefit. It is possible that a fund may thus be raised for the purpose of supporting young men of worth and merit from out here who would like to pursue commercial studies in America. On the other hand, it is possible that our Chamber might be instrumental in facilitating the employment of Americans in the Departments of the Turkish Government as specialists and expert advisers.

Our Chamber should also in a similar way endeavor to introduce a better news service, by mail and telegraph, between the Levant and America and vice versa. To me this reform seems essential to the success of our efforts to bring the respective countries



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Let us send you these facts and go see a Whitman machine at our representative in your locality. Whitman machines are sold only by representatives as good as they are—the dealers in each locality—a man whose word you can trust. Write for full information today and send us the name of your dealer.



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WINE PRESSES
FRUIT GRINDERS
APPLE MILLS
DUMP CARS
MINING CARS
LUMBER CARTS
WAREHOUSE WAGONS
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closer together. In America they learn about the developments out here largely through meager and sometimes colored reports telegraphed from Berlin or London. Here we read in the newspapers about America only when something horrible takes place over there, such as lynchings or cyclones or sensational divorce cases.

It may be worth while considering whether it will be practicable to organize a commercial excursion from out here to America, or whether before taking such a step we should endeavor to get started a commercial excursion of American business men to the Mediterranean countries. The latter proposition, already advanced by this Chamber, has the attention of the Boston Chamber of Commerce, but cannot be carried out this year owing to the meeting in America in June 1912 of the International Congress of Chambers of Commerce to which, by the way, this Chamber ought to appoint a delegate.

In the internal management of the Chamber, there seems to be no cause for anything but gratification. Our treasury is in a satisfactory condition. Our standing committees have found their level and are getting busy. In passing, I may say that I agree with the Committee on Commerce and Transportation that it ought to be divided. Commission agents for one thing do not like to discuss their affairs in the presence of shipping agents who also may be commission agents themselves. Perhaps the system of special committees for special purposes may be found most satisfactory. Our committee on Arbitration should be strengthened and experts put in charge.

It may be proper as suggested to discuss whether any exemption or reduction of membership fees should be granted to Consular officers and to correspondents to *Levant Trade Review*. We all agree that this Chamber owes a generous deal of its success to American Consular officers outside of Constantinople.

The Directors are proposing certain amendments to the Constitution which have been communicated to the resident members. The most important suggestion provides for the change of the name of the Chamber and the extension of its sphere so as to cover the entire Levant from Malta to Persia, from the Sudan to Odessa. I heartily approve of this move and would express the special hope that Branches of the Chamber such as those existing in Smyrna and Salonica may soon be organized in Greece and in Egypt. By this union of identical interests, the Chamber will gather increased strength and be enabled to speak and act to greater effect in all matters concerning the commercial and financial relations subsisting or which may be created between the Levant and America.

In closing, permit me to felicitate the Chamber upon its splendid record during the first year of its existence, and also upon its exceedingly bright prospects. These countries out here, notwithstanding internal and international complications, are advancing. Progress is in evidence everywhere. The financial situation owing to the abundant crops is sound. Let our friends in America not be misled by pessimistic reports whether they originate in the Capitals of Europe or, perchance, in the brain of a spacewriter who accidentally finds himself *de passage* in these ancient and much abused lands of the East.



Mr. Castelli's report as Treasurer was then read and adopted, and a vote of thanks passed to the Treasurer for his careful and painstaking efforts.

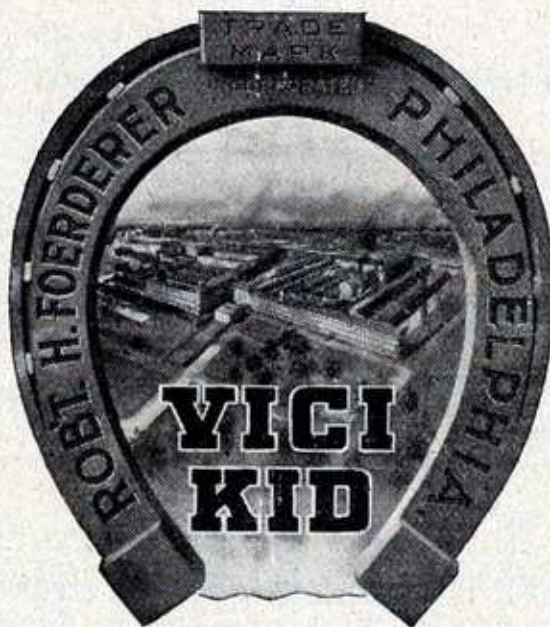
Report of the Finance Committee of the American Chamber of Commerce for Turkey, January 24, 1912.

The Finances of the Chamber are in excellent condition showing a present balance of 6017 Francs. From this must be deducted the salary of the clerk employed for the *Levant Trade Review* for nine months, 1875 Francs, which leaves a net balance to-day of 4142 Francs in the Treasury.

A MESSAGE

To the Readers of the Levant Trade Review

In displaying on this page an enlarged picture of our trade mark VICI KID circled by a horse shoe, we desire to fix in your mind the trade mark of the originator of chrome tannage. This was accomplished by Robert H. Foerderer after years of research and experimenting and when successful he called his product VICI KID and registered same in the Patent Office at Washington. We want you to know this was accomplished by him and by him only. Today he has many imitators but no others make nor can they make the KID. We are enterprise of the Review to send the shoe manufacturers of those countries are seeking to We want you to of VICI KID your orders. We know that of taste and given a great shoes made of know the leather wears longer and able than any other. Probably you already know these facts as VICI KID is used in every country of the habitable globe but to those who do not know the merits of VICI KID we have entrusted the Levant Trade Review to carry this message. A trial will convince you and will secure us a permanent customer. Made in all grades to suit all requirements in Black and Brown of all the popular shades. Send for a Book of cut samples to the originator and only maker of VICI KID:



ROBERT H. FOERDERER, Inc.

PHILADELPHIA, U. S. A.

The Treasurer's Report presented herewith shows a total income from all sources of Francs 13,198.50 of which 12,375 Francs were from membership fees and 823.50 from advertisements. The latter are naturally small as yet, since the Review is only recently launched.

The large items of expenditure were for printing, stationary, postages, etc., 1943.50 Francs, publishing the Review to date 4306 Francs, reception to the American Ambassador 702 Francs, and 230 Francs subscription to the Union Permanente.

The total number of paid memberships is 422, of which 105 are resident members, 241 non-residents, and 106 Branch-members.

The Committee submits herewith an estimate for the coming year. It has been made out on the basis of the past period's experience in the belief that the memberships and advertisements will not decrease. It is almost certain that they will be larger owing to the expanding influence of the Chamber and the Review.

The Treasurer's accounts have been carefully audited by the undersigned and found correct. Mr. Castelli deserves great commendation for the accurate manner in which his accounts were kept.

ESTIMATE FOR 1912.

Income.

Membership fees... ..	Frcs.	12,500	
Advertisements in Review (4 issues)...	»	10,000	
	Frcs.	22,500	Frcs. <u>22,500</u>

Expenditures.

Salary, Clerk for <i>Levant Trade Review</i>	»	2,500
Printing, Postage, Stationery, etc.	»	1,950
Subscription to Union Permanente	»	230
Printing the Review (4 issues)... ..	»	5,000
Envelopes, Postage etc. for the Review	»	2,600
Appropriation for extraordinary expenses (such as banquets, etc.) unforeseen	»	1,000
Surplus (estimated)... ..	»	<u>9,220</u>
	Frcs.	<u>22,500</u>

Respectfully submitted for the Finance Committee,

SAMUEL ANDERSON,

Chairman.



Reports of Standing Committees were read. It was decided to divide the Committee on Commerce and Transportation into three sections, to-wit: Export, Import, Shipping. It was also decided to further develop the system of confidential circulars to members regarding trade opportunities.

The election of officers resulted in the approval of the names proposed by the Nominating Committee as printed on page 1 of the present issue of *Levant Trade Review*. It had previously been decided by the Nominating Committee not to have Directors at Large in cities where a Branch of the Chamber exists, and this dispensation was approved by the Chamber.

Dr. Bowen was invited to take the chair as presiding officer which he did amid hearty applause.

Constitutional amendments were adopted changing the name of the Chamber into *The American Chamber of Commerce for the Levant* and

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AMERICAN ARTICLES

of any description which may find a market in the Levant. It solicits agencies of American manufacturers and offers them the benefit of its sample exhibition rooms. Ten years commercial experience in America.

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Best Banks in Constantinople

abolishing the initiation or entrance fees. The Constitution and Laws as amended will be printed in pamphlet form and distributed to members.

It was voted to adjourn until February 21st and then to take up in detail various propositions advanced in the interest of the Chamber, including recommendations made by the Consul General in his address.

The feeling prevailed among those present that remarkably much had been accomplished during the first nine months of the Chamber's existence, and that the future held out bright promises of largely increased usefulness for the *American Chamber of Commerce for the Levant*.



At a meeting of the Board of Directors held February 7th, 1912, the President, Dr. Marcellus Bowen, announced the following Standing Committees:

Committee on Nominations:

R. R. KENDALL, Chairman; C. D. CONSTANTINIDIS, LUDWIG WITTE, O. S. HEIZER, DOUGLAS BINNS.

Committee on Membership:

OSCAR GUNKEL, Chairman; J. A. FRESCO, JEAN SARANTIS.

Committee on Finance:

SAMUEL ANDERSON, Chairman; A. G. ARSEN, J. BOSCOVICH.

Committee on Rooms, Library & Entertainment:

D. ALTON DAVIS, Chairman; ALBERT HIRZEL, C. F. MALBON.

Committee on Imports:

E. H. MILL, Chairman; H. NERGARARIAN, A. C. CORONEL, OSCAR GUNKEL, FREDERICK WIRTH, JR.

Committee on Exports:

N. CASTELLI, Chairman; HERMANN HOLSTEIN, EMIL HECHT, LUDWIG WITTE, ED. WHITTALL.

Committee on Transportation:

TH. REPPEN, Chairman; TH. N. CURMUSI, WALTER SEAGER.

Committee on Printing, Publication and the Press:

LEWIS F. MIZZI, Chairman; T. J. DAMON, HUBERT BANNING.

Committee on Arbitration:

FRANK W. CHASSEAUD, Chairman; ALPHONSE LEBET, A. W. SELLAR.

Members Union Permanente des Délégués du Commerce Etranger:

HARRY MANDIL, FREDERICK WIRTH, JR.



At the adjourned meeting on February 21st, the address of the Honorary President, Consul General Ravndal, was discussed and the various recommendations contained in it referred by President Bowen to the proper Standing Committees.

At the request of the Committee on Transportation, a special committee was elected with instructions to actively pursue the matter of direct steamship facilities between the United States and the Levant. The Committee consists of the President, Dr. Bowen, and the Secretary, Mr. Heizer.

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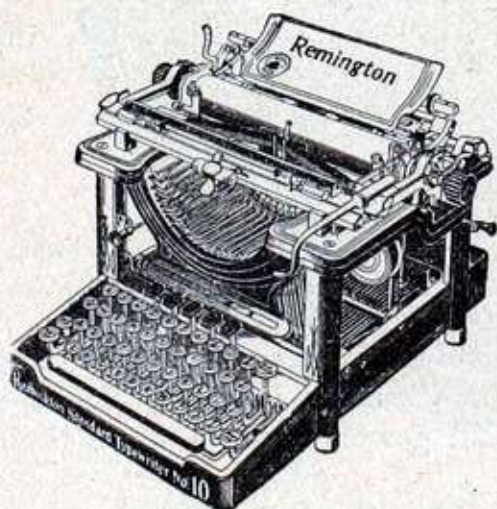
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As Delegates of the American Chamber of Commerce for the Levant to the International Congress of Chambers of Commerce to be held in Boston in June 1912, the following members were duly elected: O.S. Heizer; Major John M. Carson.

The following report of the Committee on Imports was read:

To the American Chamber of Commerce for the Levant.

Dear Sirs:—

At last Friday's meeting of the Committee on Commerce (Import) a suggestion of Mr. Nergararian to the effect of trying to buy land and constructing a building for the American Chamber of Commerce for the Levant was discussed, and the motion adopted to submit the proposition to the Chamber's meeting on the 21st of February.

The cost of such a building was estimated at about Ltq. 20,000. and the capital might be found by subscription of the members of the Chamber. For this purpose a number of shares equivalent to the number of members would be issued, each member to be offered one share. Shares not taken up to be offered proportionately among the members. It is understood that the offers will be strictly confined to members of the Chamber of Commerce, resident or non-resident, and to future members only up to a certain date.

It was the idea, that besides the Chamber of Commerce, the American Consulate General in Constantinople establish its offices in this building and the remaining rooms be let to business firms.

Considering that even newly built local offices are far from satisfactory, the building should be constructed according to American ideas. As it is further the understanding that American constructors intend to come to Turkey, it was suggested to give these gentlemen a chance. The necessary materials should be imported from the United States, and it was proposed to communicate with American manufacturers for this purpose.

It was furthermore suggested to appoint a Building Committee.

Mr. O. Gunkel and Mr. E. A. Mill will open the list of subscribers by taking each one share.

Requesting you to kindly bring the above to the notice of the General Meeting.

I am, Dear Sirs,

(signed) A. CORONEL,

Secretary of Committee on Imports.

This important suggestion aroused lively interest and ultimately received the unanimous and warm approval of the Chamber. It was decided to elect a committee on ways and means with full powers to act, and the following members were chosen:

Dr. Mizzi (Chairman), R.R. Kendall, Oscar Gunkel, J. A. Fresco, Arshag Karagheusian.

The meeting was considered one of the most successful ones in the history of the Chamber.



RALPH MILTON ODELL.

AMERICAN COTTON GOODS IN THE NEAR EAST.

Mr. Ralph M. Odell of North Carolina, Special Agent of the Department of Commerce and Labor, Washington, has arrived in Constantinople after spending some weeks inspecting the cotton goods markets in the Balkan States. Mr. Odell is an expert in cotton goods and has visited several countries in Europe in the interest of the American cotton manufacturing industry. He will proceed from here to Samsoun and thereafter make a study of conditions at Salonica, Smyrna, Mersine, Aleppo, Beirut, Bagdad, and Alexandria. Extracts from Mr. Odell's official reports when the same shall have been published in Washington will appear from time to time in *Levant Trade Review*.

The investigations conducted by Mr. Odell in the Balkans prove that American cotton goods can easily compete with the products of Manchester and other European centers especially in the coarser grades where the element of cotton takes precedence over the element of labor. Mr. Odell entertains high hopes of largely increased trade in American cotton goods both in the Balkans and in the Levant. He carries with him samples and price lists and pursues his work in a most thorough, practical and effective manner.

Interviewed for *Levant Trade Review* Mr. Odell stated that Roumania, Bulgaria and Servia are rapidly developing their natural resources and buying increasing quantities of foreign manufactures. The backward condition of American trade in those countries is largely due to the lack of effort in the past of American manufacturers which is now giving place

to an intelligent study of the markets with a view to their active exploitation.

Mr. Odell called attention to the fact that the Bulgarian regulations prohibiting the importation of cotton seed oil have now been practically removed, and that Bulgarian importers are anxious to get into touch with American refiners and exporters of cotton seed oil. A duty is levied by Bulgaria of 15 Francs per 100 kilos on edible cotton oil and 5 Francs per 100 kilos on denatured cotton oil.

He also alluded to the pronounced building activity in the Balkan States, particularly in Sofia and Belgrade, requiring enlarged importation of building material and builder's hardware.

Mr. Odell is in favor of American commercial museums in Bucharest, Sofia and Belgrade with competent Americans in charge. In such museums samples of all kinds of American articles could be displayed and orders taken on the spot. A plan along this line would bring much more satisfactory results than sending out catalogs in the English language which are seldom understood. The system of appointing exclusive agents in Constantinople for all of the Balkans is most unwise; the people of Roumania, Bulgaria and Servia desire direct relations with American manufacturers.

The imports of the three principal Balkan States amount in a year to about \$125,000,000.

Roumania imports goods to the amount of \$75,000,000, Bulgaria \$34,000,000 and Servia \$16,000,000. Of this trade Germany has 30%, Austria 25%, England 14% and Italy 4%. The other nations which participate in the trade, to a less extent,



Fils d'Abram Nahman

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manufactures.

are France, Spain, Russia and Turkey. The imports from the United States to all three countries amount to only a little more than one million dollars according to the statistics, but inasmuch as a large part of the American goods come indirectly through Germany, Austria and Turkey these figures are misleading. Textiles constitute the leading article of import, followed by metals and articles of metal, machinery and other manufactured goods. Roumania, Bulgaria and Servia are primarily agricultural countries, and industries are not developed to any appreciable extent. It follows, therefore, that these countries must depend on other nations to supply the demand for manufactured articles and Mr. Odell's conclusion after investigating these markets is that American manufacturers can compete in many lines if a

serious and determined effort is made to capture a share of the trade.

The business men in these countries have a high opinion of the quality of American manufactures and when they learn by experience that the legend of their high cost has no foundation in fact, there will be a decided growth of American trade in consequence.

To this end, the American Chamber of Commerce for the Levant will prove a highly important factor. This Chamber should never cease, in season or out of season, to point out the necessity of having American commercial travellers visit the countries of the Balkan peninsula where American manufactures, although as yet little known, have a bright future.

§

Turkish Gum Tragacanth.—

From a report by E. I. Nathan, Esquire, American Consul at Mersine, we learn that the yield of Asia Minor gum tragacanth last year was exceptionally heavy, being estimated at over 500 tons. This gum is the product of a plant which grows wild in the Cappadocian mountains. The gum is produced by making incisions in the plant near the root. Its quality is affected by the presence or absence of rains during its formative period; the rains by washing the loose lying earth upon the exuding gum greatly discolor it.

Last year there were no rains, and therefore white gums are plentiful and prices lower than usual. Extra quality white gum is selling at 5.20 Frs. per kilo (2.2 lbs) or about 54.6 cents per lb. Other grades of white gum sell at 32 ½ cents to about 40 cents per lb, natural color at 3.40 Frs. per kilo, and yellow gums at 2.40 to 3.10 Frs. per kilo, or about 21 cts to 27.1 cts per lb.

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Builders' Hardware,
Leather Goods, Oils.**

WORDS OF CHEER.

The Honorable A.L.M. Gottschalk, American Consul General at Large, Middle East and Africa Inspection District, writes under the date of February 3, 1912, to the Secretary of the American Chamber of Commerce for the Levant:

A recently received issue of the *Levant Trade Review* informs me of my election to Honorary Membership in the Chamber of Commerce, at its fourth regular meeting held at Constantinople.

Please accept the assurance of my grateful appreciation of the honor.

It gives me very much pleasure to be able to say that since the beginning of my present stay in the United States I have heard nothing but commendation of the motives which inspire your organization and words of praise for its very interesting and valuable organ, the *Review*. It has for a long time past been my decided personal opinion that, in the present

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condition of our export trade characterized as it is by an ever increasing number of American manufacturers and exporters who seek foreign outlets for their goods, nothing can be more valuable than the work done by associations of foreign merchants who have joined in the effort to keep our American public truthfully and technically informed of commercial conditions abroad.

In a letter of February 14, 1912, accepting election as Director at Large of the American Chamber of Commerce for the Levant, W.C. Brower, Esquire, Bucharest, Roumania, says:

I believe the object of the Chamber, in bringing about closer relations between American business firms and the Levant, most desirable, and will take every opportunity to give my assistance and co-operation.

In my opinion, Roumania can offer from to-day forward a splendid market for automobiles and agricultural machinery, and it would be well to encourage

American manufacturers to look well after this market at this opportune time.

Constantine Xippas, Esquire, of Cairo, in accepting election as Director at Large of the American Chamber of Commerce for the Levant, writes that he has conferred with His Excellency Peter Augustus Jay, American Diplomatic Agent and Consul General for Egypt, and with Vice and Deputy Consul General Paul Knabenshue and hopes shortly to be able to report the formation of a Branch of the Chamber in Cairo along the lines of the ones founded in Smyrna and Salonica. "We will then", writes Mr. Xippas, "be in the same boat and shall more fully appreciate that territorial limits should not interfere with mutual co-operation to the general advantage of each member in particular and to the benefit of American trade and influence in the whole of the Near East."

Opportunities in Aleppo.

Cotton Goods.— The total amount of cotton goods of all description imported annually into this Province exceeds \$6,000,000. Cotton piece goods, yarn and printed flannellette constitute the most important items of that amount. In the two first named articles England has the lion's share. Italy, however, had succeeded within the last few years to introduce in this market its sheetings, cabots, drills and other cotton tissues. The printed flannellette is almost exclusively supplied by the manufacturers of the latter country. The yarn imported annually is valued at about \$300,000. Formerly Great Britain was the only seller of yarn to this country, but within the last ten years Italy, and especially Bombay (India), have entered into competition and now the mills of the latter supply, during the favorable years, the greatest portion of the thread entering this district.

American manufacturers have, so far,

neglected this market or have not gone to the trouble of studying its requirements as the British and Italians did. It is, however, grateful to state that lately some trial orders for cotton piece goods have been placed with American manufacturers. There is hope that these first transactions will be regularly followed by others, once the goods have been tested and meet with the appreciation of the natives.

There are chances, also, for the sale here of American sateens, mercerized and glazed yarns, remnants of cotton piece goods and yarn.

Hardware.— This is an article in which American manufacturers can also compete if the proper effort is expended. The average value of hardware imported annually aggregates \$700,000. German and Austrian travelers for commission houses call regularly at Aleppo supplied with several trunks full of samples. They take orders and have the opportunity to watch and examine what their competitors have advantageously suc-

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ceeded to introduce in the divers markets. The articles in which Americans can compete are numerous, among which may be cited: Pumps, of all descriptions, pipes, wire nails, stoves, safes, cutlery, carpenter's tools, hinges, locks, etc. etc.

Copper.— Aleppo buys annually for about \$ 120,000 copper in round sheets of different sizes and thicknesses. These are worked up into pans, pots and other utensils. England is the principal supplier of this product.

Flouring Mills.— Within the last three years several flouring mills have been established in Aleppo and its environs. The engines are all run with kerosene and imported from England and Germany. It would not be, perhaps, a waste of time for a representative of an American manufacturer visiting Turkey in behalf of this trade to push his journey up to Aleppo, as there seems to be an increasing demand for this kind of machinery.

Machinery for Ice Making.— The city of Aleppo with a population estimated

to be over 200,000 counts only three ice plants capable of producing about three quarters of a ton per hour. The machinery is of English and French make and produces opaque ice. The production of the three plants being inadequate to the local consumption, the ice is sold at high prices making it a very profitable business to the proprietors. In none of the several cities of the interior such as Aintab, Orfa, Beredgik, Killis, Antioch and Alexandretta have any ice factories been built.

Lamps.— There is a splendid trade here in lamps, especially large individual kerosene gas lamps, using mantels, and of from 200 to 500 candle power. These lamps are at present being imported from Germany, and retail for from Ltq 5 ½ to 8 (\$ 24. 20 to \$ 35. 20). All the principal streets of the city are illuminated therewith and many cafés, shops and private families employ them.

Respectfully submitted,

LORENZO V. MANACHY.

Aleppo. February 15/1912.

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and adjoining regions should buy their

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GENERAL MERCHANTS
OF HALF A CENTURY.

Peaux et Cuirs Américains.

(Traduit de l'*American Shoe and Leather Reporter*, Boston)

L'Europe et les autres parties du monde nous achètent actuellement plus de peaux, cuirs et chaussures que jamais. C'est une preuve concluante de la qualité supérieure de ces produits qui les rendent presque indispensables aux usages auxquels ils sont destinés.

Il est un fait très probant, c'est que les achats effectués par l'étranger sont moins dûs à l'habileté des fabricants américains qu'à la bonne qualité de leurs produits, tels que cuirs et chaussures, car il est généralement admis comme constant que nos fabricants, quoique très habiles à écouler leurs produits chez nous, n'ont pas fait preuve de l'intelligence ou du moins de la persistance avec laquelle les marchands anglais ou européens ont établi et ouvert leurs débouchés. Il est fort probable que l'Angleterre et l'Allemagne plus âgées que l'Amérique sont en conséquence plus éduquées et à même d'asseoir leur commerce d'exportation sur des bases plus solides. Elles ont peut être plus de patience, surtout en laissant toutes latitudes pour les paiements, et elles ont toujours été au devant des besoins ou exigences de leurs clients.

Mais, maintenant le négociant américain se tient en éveil, il commence à s'apercevoir de ce que les marchés étrangers requièrent; et détenant de tels produits, il s'efforce à apprendre de quelle façon l'on procède à leur

conquête. Nous avons été littéralement submergés par les avis et suggestions nous poussant à nouer des relations d'affaires avec l'étranger ; et les conférences et adresses à cet effet ne se comptent plus. D'abord, on n'y fait pas attention ; car nos marchands croyaient tout savoir quant à la vente de produits, mais depuis ces dernières années les plus avisés d'entre eux ont secoué leur torpeur et constaté qu'ils doivent aller au devant des désirs de l'importateur de telle façon qu'il soit entièrement satisfait. Quelques unes d'entre nos grandes fabriques de chaussures ont établi un commerce d'exportation à l'étranger des plus satisfaisants.

Il a été exporté l'année passée des chaussures pour quinze millions de dollars. Le commerce avec l'Angleterre a baissé légèrement, mais par contre a augmenté avec le Continent et les deux Amériques.

L'exportation des peaux de chevreaux s'est élevée en 1911 à presque dix huit millions de dollars, une augmentation de plus d'un million sur 1910.

Quant à l'exportation des peaux et des cuirs elle se monte à cinquante six millions de dollars pour 1911, augmentation immense en effet, sur l'année précédente, se chiffrant entre cinq et six millions de dollars, ce qui en somme a porté le chiffre d'exportation en peaux et cuirs manufacturés à un maximum qui n'avait jamais encore été atteint. Tout concorde à nous faire croire que les facilités acquises, le nouveau courant de décision aussi bien que l'appréciation à l'étranger de nos produits, porteront notre chiffre à \$ 100.000.000 dans un proche futur.

GRAND HOTEL KROECKER

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Bits from Cyprus.

The welfare of Cyprus depends mainly on agriculture and a good year's crop depends largely on the rainy season.

The agricultural department is maintaining seven nursery gardens on different parts of the island. The scope of these is not merely to raise and sell plants, but also to teach the villagers how to cultivate their lands and dress their vines.

Great care has been given by this department to sericulture and more than 10,000 silkworm eggs were imported last year.

The wine trade received a considerable movement owing to the failure of the crops in France and the agitation in the Champagne district which caused a rise in prices. The sulphuring of the vines against disease is systematically pushed by the government.

There are a few Gypsum factories in Larnaca and Limassol, the product of which is exported to Egypt and Turkey. At Larnaca there is a large work for calcining raw umbers, coarse leather tanneries, tobacco and cigarette factories and silk and cotton looms of a primitive kind.

Near Larnaca there are rich fields of umber earth which is exported in a raw state to England and Italy and, to a small extent, to the United States. There are asbestos mines in working condition near Troodos and during the past year 420 tons of dressed asbestos have been exported. Asbestos exists in different parts of Cyprus in limited quantities, but the fibre is mostly short. There are copper mines, one of which is being exploited and during the year 1000 tons of copper were extracted.

The Department of Public Works has spent £9,504 during 1910-11 on main road construction and widening of carriage roads. Over £9,200 was spent for the maintainance of existing roads and £8,800 for other improvements. The government has spent much time and money in boring for an artesian well, but without success up to the present time.

There is a railway 61 miles in length open for traffic from the village of Famagusta to the village of Morfou via Nicosia,

the Capital. The cost of the same up to date for construction and maintainance is £125,715.

There is a plan under consideration for connecting Larnaca, the chief port of the island, with the Capital by a railway line.

All the rest of the towns and villages are well connected by carriage roads, and there is every facility for travel by motor cars and carriages. The passenger communication between Larnaca-Nicosia and Larnaca-Limassol is kept up by regular motor omnibus service once a day.

Like other agricultural countries Cyprus is importing everything from abroad. In the imports Great Britain is in the lead, followed by Germany, France, Italy, Belgium, Austria and other countries. Should a depot be established in Larnaca for different agricultural implements and other machinery a good business might be expected. Although the island is an agricultural country, great quantities of flour are imported from abroad, chiefly from France, Italy and Turkey to meet the requirements of the market.

The value of the imports during the year was £588,480, the principal articles being flour, cotton goods, timber, sugar, leather goods and woollen manufactures.

The export trade amounted to £651,068, the leading articles being carobs, barley, live stock, raisins, wine, cotton and silk cocoons, in the order named. The chief buyers of these exports were Egypt with £252,975, and the United Kingdom with £138,839.

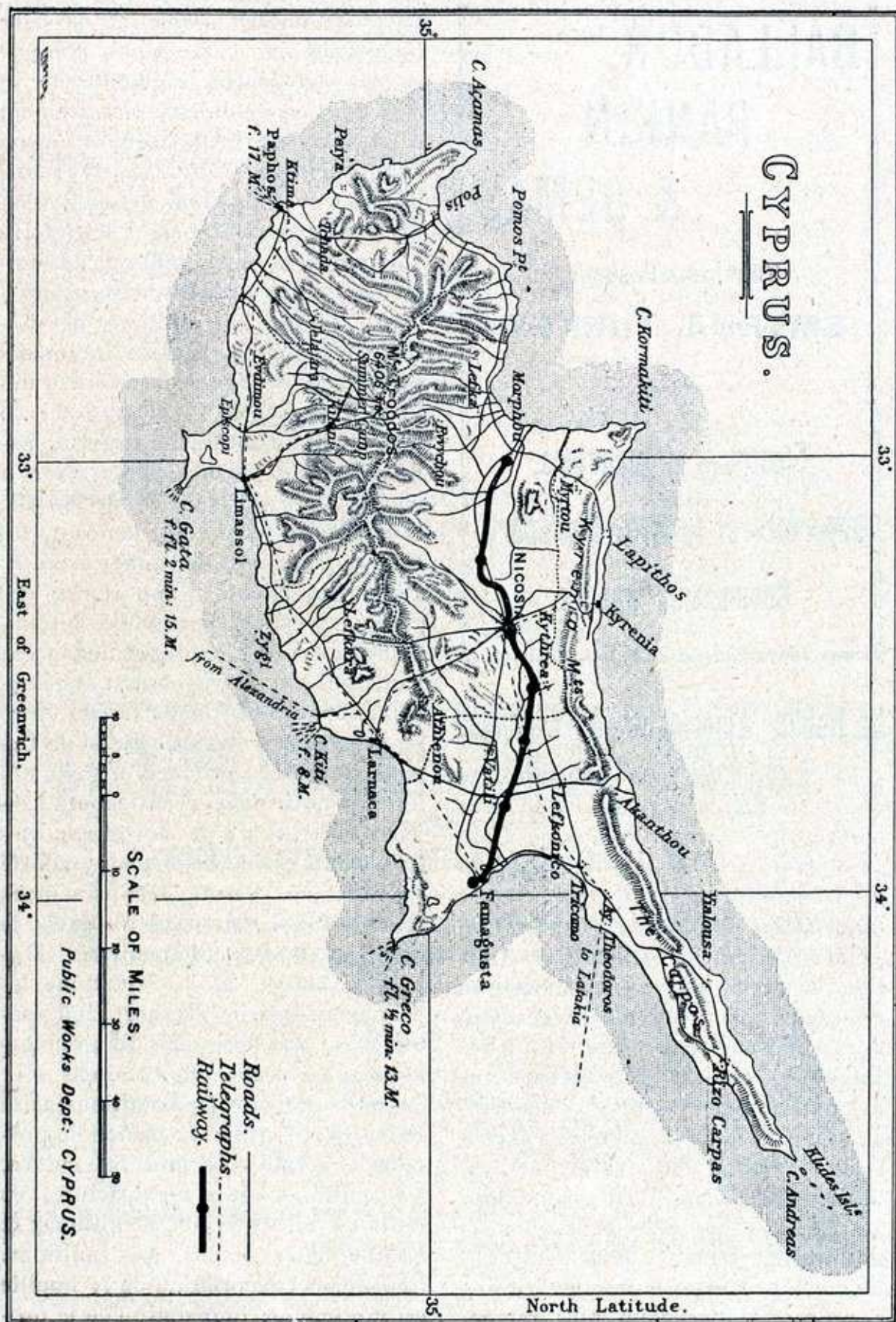
The total revenues for the year were £326,848, against a total expenditure, including £92,799, tribute to Turkey of £344,322. The population of the island as ascertained by the last census was 273,857.

Of late an American school has been established in Larnaca by the American Mission of the Reformed Presbyterian Church and a fine new building has been constructed on a beautiful site and the number of scholars is increasing from year to year.

Respectfully submitted,

P. J. LOUISIDES.
Larnaca, December 8th, 1911.

CYPRUS.



BALLADUR, RANKIN & DEMAS

Ténékidis Passage,
SMYRNA, TURKEY.

**Electrical Contractors,
Importers of General Machinery,
Commission Agents.**

La Houille Américaine à l'Etranger

Les Etats-Unis ont pendant ces douze dernières années triplé leur chiffre d'exportation de houille. L'année passée (1911) il a été exporté pour 80 millions de Dollars, tandis que l'année précédente l'exportation s'élevait à 65 millions. Les Etats-Unis figurent parmi les pays d'exportation de houille au troisième rang, étant devancés par l'Angleterre et l'Allemagne. En 1910, la plus récente année où l'on puisse obtenir des chiffres de comparaison, l'Angleterre a exporté de la houille, d'une valeur de 179 millions de dollars, l'Allemagne pour 104 millions, les Etats-Unis pour 45 millions, et la France pour 6 millions de dollars. L'exportation américaine a progressé beaucoup plus rapidement que celles des autres pays. En comparant les chiffres de 1910 avec

ceux de 1900 nous constatons que l'exportation de houille et de coke (la houille pour bateaux non comprise) des Etats-Unis a augmenté de 23 à 45 millions de dollars, ou autrement dit de 100 % ; l'Allemagne a vu son exportation s'accroître de 65 à 104 millions de dollars, ou de 60 % ; tandis que l'exportation de l'Angleterre a décri de 183 à 179 millions de dollars. La France a porté son exportation de 6 1/4 à 6 1/3 de millions de dollars dans la même période décennale. Le Canada est le plus grand client des Etats-Unis, qui y ont, d'un total de \$15.335.856 d'anthracite exporté, expédié les \$15.126.207 et \$21.510.601 d'un total de \$28.732.888 de houille bitumineuse exportée pendant les dix premiers mois de l'année écoulée. Les autres clients d'importance des Etats-Unis pour la houille bitumineuse sont le Mexique, Cuba et Panama qui s'approvisionnent respectivement pour une somme variant entre \$1.000.000 et \$2.000.000 par an. Le Canada est aussi le principal marché qui importe notre coke, ayant acheté l'année passée les 3/4 de notre exportation tandis que le reste était exporté au Mexique. Parmi les principaux articles d'exportation de ce pays, la houille vient au septième rang. D'après le Bureau de la Statistique les principaux articles d'exportation (selon les données des 10 premiers mois) se chiffrent pour l'année 1911 comme suit: Coton \$500 millions; acier et fer, \$250 millions; viande et produits de ferme, 165 millions; cuivre, \$95 millions; bois manufacturé, 90 millions; blé et farine, 90 millions; et houille, coke inclus, \$55 millions. Cependant l'exportation de la houille est minime en comparaison de la production totale de ce pays. Il a été extrait aux Etats-Unis, pendant le

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cours de l'année écoulée 450.000.000 de tonnes d'anthracite et de houille bitumineuse, et 20 millions de tonnes ont été expédiés hors du pays soit, 14 millions consignés à l'étranger et à peu près 6 millions pour l'usage des vaisseaux du commerce étranger (bunker coal). La production de l'anthracite l'année dernière s'est élevée à 75 millions de tonnes, l'exportation à 3 millions: la production de la houille bitumineuse se chiffrait à 372 millions de tonnes et l'exportation en y incluant les 6 millions de tonnes pour l'usage des bateaux (bunker coal) à 17 millions de tonnes environ. Quoiqu'il y ait pour le moment peu d'indices qui tendent à faire prévoir une diminution de l'exportation de houille anglaise, surtout à cause de considérables expéditions de houille pour la consommation même des bateaux anglais, tout démontre un

mouvement rétrograde très proche. En effet les prévisions sont clairement défavorables en quelque sorte aux expéditeurs d'Angleterre, vu que des marchés qui avaient été monopolisés par des firmes anglaises pour nombre d'années, sont envahis par des maisons américaines et allemandes. Les grèves ont puissamment aidé la concurrence étrangère tandis que l'application du Coal Mines Act (journée de 8 heures) n'a pas modifié la situation. Des firmes américaines et allemandes ont récemment enlevé beaucoup de contrats à des établissements gallois et anglais; et le marché anglais qui était considéré jadis comme inviolable, n'est pas complètement à couvert, attendu que plus d'une cargaison de houille allemande est arrivée sur les bords de la Tamise pour le compte d'une compagnie de gaz de Londres. Le commerce de l'Angleterre, particulièrement la section de navigation, est affecté par les mesures récentes de l'Italie et de la Russie. Un décret de l'Italie stipule qu'à partir du 1er Juillet 1912 toute la houille des Galles, destinée à la marine et aux Ghemins de fer d'Etat—quelques 700,000 tonnes par an—devra être expédiée par des bateaux italiens; tandis qu'il est stipulé dans un contract passé entre le Gouvernement Russe et une maison de Newcastle, pour la fourniture de 200,000 tonnes, qu'au moins les 25% de la totalité doivent être expédiés par des bateaux russes.



A l'article ci-dessus qui a été extrait des colonnes de l'*Illustrated Shipping* de New York, nous ajoutons cet entrefilet qui a paru dans la même revue en date du 3 Février 1912.

Les maisons qui s'approvisionnaient en Angleterre, s'adressent maintenant



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aux houillères américaines et allemandes de sorte qu'en cas de grève en Angleterre elles soient à même d'affréter par télégramme des vaisseaux chargés de houille d'Allemagne et des Etats-Unis. Le prix courant du frêt pour le transport de la houille d'Amérique en Angleterre ou en Europe est de 15 à 16 shillings par tonne. Cette houille coûte à peu près 3 dollars par tonne f.o.b. (bonnes qualités, comme Pocahontas ou New River). Mais quoique l'importation de la houille d'Amérique ou de Westphalie tende sans doute à relever la situation en Angleterre, on doit constater qu'il n'y a pas surabondance de bateaux sur place, et que les demandes pour de telles cargaisons de houille aboutiraient à une surélévation du frêt. Par exemple, il serait impossible que le frêt des Etats-Unis restât à 15 ou 16 shillings, si la nécessité d'exporter de la houille en

quantité considérable se faisait sentir; de même que le prix actuel f.o.b. de la houille américaine ne s'élevait en face d'une demande continue et effective. S'il était impossible de prévenir une grève dans le Royaume Uni, on devrait conclure que tout navire non affrété se trouverait dans l'impossibilité de s'assurer une cargaison de houille de Durham ou des Galles auprès des dépôts d'approvisionnement étrangers (bunkering depots) car même à des prix très élevés, l'armateur ne pourrait pas le faire; attendu que ces dépôts doivent tenir un stock disponible pour les compagnies avec lesquelles ils ont passé un contrat. Les dépôts (bunkering depots) devront en conséquence, se rabattre sur de la houille d'Amérique ou d'Allemagne. De sorte qu'une grève de mineurs anglais ou même la prévision d'un mouvement pareil affecterait l'exportation anglaise en Norvège, Suède, Danemark, et les ports d'approvisionnement de la Méditerranée. Alors ces derniers de même que les dépôts des Iles Canaries effectueraient leurs achats chez nous, en Amérique. Le Rio de la Plata serait aussi un nouvel acheteur (quoique moins important, car la houille américaine est expédiée régulièrement à ce marché). Il va sans dire que l'on trouve toujours au Cap un approvisionnement raisonnable de houille du Natal. En prévision d'une grève, on a haussé les prix jusqu'à 7 shillings (au moins certaines stations de charbon qui approvisionnent les bateaux). Il est entendu que cette augmentation n'affecte aucunement les armateurs qui sont engagés avec ces dépôts par contrat. C'est le vaisseau d'un armateur qui n'est lié par aucun engagement, qui paye déjà une lourde différence.

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Les houillères allemandes envisageant un arrêt en Angleterre, se préparent fiévreusement. Quelques contrats sans trop d'importance ont été passés pour l'expédition de la houille allemande à des dépôts de la Méditerranée. La situation en Angleterre est surveillée de très près par les Allemands, qui ont emmagasiné d'immenses stocks en vue d'une interruption de l'exportation anglaise. Il est presque improbable que les mineurs allemands chômassent par pure sympathie pour leurs confrères d'Angleterre. Et ce qui ne serait pas improbable ce serait de voir, en cas de grève, l'Angleterre envahie par la houille allemande. Notons sous ce rapport, que le Syndicat Westphalien de houille dispose de vaisseaux d'un tonnage à même d'expédier outre mer de la houille en quantités considérables dans un délai comparati-

vement court. Remarquons aussi que le mineur allemand se contente d'un salaire journalier dont la moyenne varie entre 3 et 3 shillings 10 d. tandis que les mineurs gallois réclament 8 shillings par jour.

✧

"**Crisco.**"— Une nouvelle spécialité "Crisco" est préparée par M. M. Procter & Gamble Co., Cincinnati, Ohio (Dépt. B), et qui remplace avantageusement et à moitié prix le beurre et le lard; son usage et son bon renom se répandent en Amérique. C'est un pur produit végétal tout comme l'huile d'olive et de coton, et il trouvera sans doute un vaste débouché en Orient. Les membres de la Chambre de Commerce Américaine du Levant ne devraient pas perdre de temps et tout au contraire s'en occuper.

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Servian Relations with America.

I regret to report that Consul Robert S. S. Bergh who has filled the Consular post at Belgrade for the past three and half years, has been promoted to Burslem, England. With him we lose a very firm advocate of American enterprise in Servia and the Balkans. Ever since he took possession of his position as American Consul in this city, his principal aim

was to manifold the American trade in Servia, and to some extent his endeavors were crowned with success. Below I will mention a few statistical figures of the past couple of years which will speak for themselves.

Imports from the United States of America to Servia in 1909:

altogether Frs. 840,000

In 1910 the total imports

amounted to » 1,480,000

while the imports of 1911

amount to » 2,200,000

The Servians, on the other hand, have done well, for while their exports to the United States of a few years ago amounted to nothing, they exported minerals and raw products in 1911 for over Frs. 5,000,000.

Consul Bergh's successor, Mr. Maddin Summers, arrived a few days ago, and it seems that American manufacturers will have no reason to complain, as Consul Summers is already trying his best to increase American trade here, and signs tend to show that local wholesalers will place larger orders than previously.

It will, however, be necessary that American manufacturers who care to do business here appoint responsible agents, equip them with original samples and wherever possible comply with the country's conditions of trade, i.e. extend credit in cases where the trade warrants it or sell against Servian Bank guarantee, which through capable lively agents could easily be arranged, because the majority of the bigger Servian Banks have connections in America.

Respectfully submitted,
SAMUEL WEISS.

Belgrade, March 1st, 1912.

DECLARED EXPORTS FROM SERVIA TO THE UNITED STATES.

ARTICLES	1909. Dollars	1910. Dollars	1911. Dollars
Antimony regulus	1,865	24,487	6,852
Cheese	—	8,891	—
Copper ore (black)	884,581	824,135	692,827
Household goods	—	97	—
Plum Jelly	14,388	27,923	9,228
Skins (goat, sheep, kid)	21,869	16,638	17,095
Walnuts	—	5,259	—
Totals	922,703	907,430	726,002

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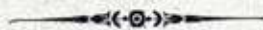
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Le Maïs d'Amérique.

La surélévation du coût de l'existence a entraîné de multiples discussions économiques pendant quelques années. On s'est efforcé de résoudre ce problème en employant de nouveaux aliments sains et à meilleur prix.

L'un des facteurs les plus importants et répondant aux besoins de la situation a été l'emploi des produits de maïs.

Le maïs est le plus riche comestible d'Amérique. Son emploi en tant que nourriture domestique date de longtemps. L'usage de la farine et de la fécule de maïs déjà courant dans la consommation domestique, s'est récemment répandu comme facteur d'alimentation ainsi que les nombreuses préparations que l'on en obtient. Ces produits, tant par leur prix de revient que par leurs propriétés nutritives supplantent les autres denrées. Il existe en Amérique et à l'étranger un grand nombre de fabricants de ces produits dont la consommation annuelle s'élève à 50,000,000 de boisseaux de maïs.

D'entre toutes les fabriques qui écoulent ces produits sous forme de paquet d'un prix à la portée de tout le monde (cinq et dix cents), la plus importante est la "Corn Products Refining Company" (membre de la Chambre de Commerce Américaine du Levant.) Cette compagnie a établi à St. Louis une usine pour la fabrication de gelées et de marmelades où le maïs y entre pour une grande partie. La production journalière s'élève à 150,000 livres. Elle a aussi annexé une autre usine de sirops à celles déjà existant à St. Louis, Mo., et Davenport, Iowa; et son "Karo Corn Syrup" pour repas et autres usages est devenu une des nécessités domestiques indis-

pensables. Les grandes confiseries de Jersey City, Chicago, Pittsburgh et Memphis qui appartiennent ou sont contrôlées par la même compagnie produisent plus de 50,000,000 de tonnes par an; cet article contient quelquefois 85 % de maïs et généralement en contient 50%; ce qui ne l'empêche pas d'être aussi agréable au goût et d'ordinaire plus sain que toutes les sucreries beaucoup plus chères.

Quant à l'huile de maïs pris comme auxiliaire pour la préparation des aliments, il constitue nécessairement une grande économie dans le ménage.

Il est établi dans son rapport aux actionnaires que la compagnie fabrique elle-même les canettes et toutes les étiquettes pour les sucreries en paquets, dont la production s'élève à 400,000,000 de livres par an. Ces produits sont emballés dans des conditions hygiéniques on ne peut plus satisfaisantes et la compagnie invite les inspecteurs sanitaires pour denrées et tous les intéressés à visiter ses établissements.

La valeur nutritive du maïs et des produits que l'on en tire est incontestée. Les autorités scientifiques sont unanimes à déclarer que les propriétés saines, nutritives et digestives du sirop de maïs égalent celles du sucre de canne.

Les fabricants exigent que tous les produits de maïs reçoivent l'appellation qui leur convient, c'est-à-dire que l'on devrait les appeler: farine, fécule, huile, sucre et sirop de maïs; et leur revendication a été soutenue par des autorités éminentes aussi bien que par le gouvernement; le Dr Wiley seul, diffère d'opinion et ce, au point de vue théorique seulement, car à son sens, le sirop de maïs devrait être appelé "Glucose" de



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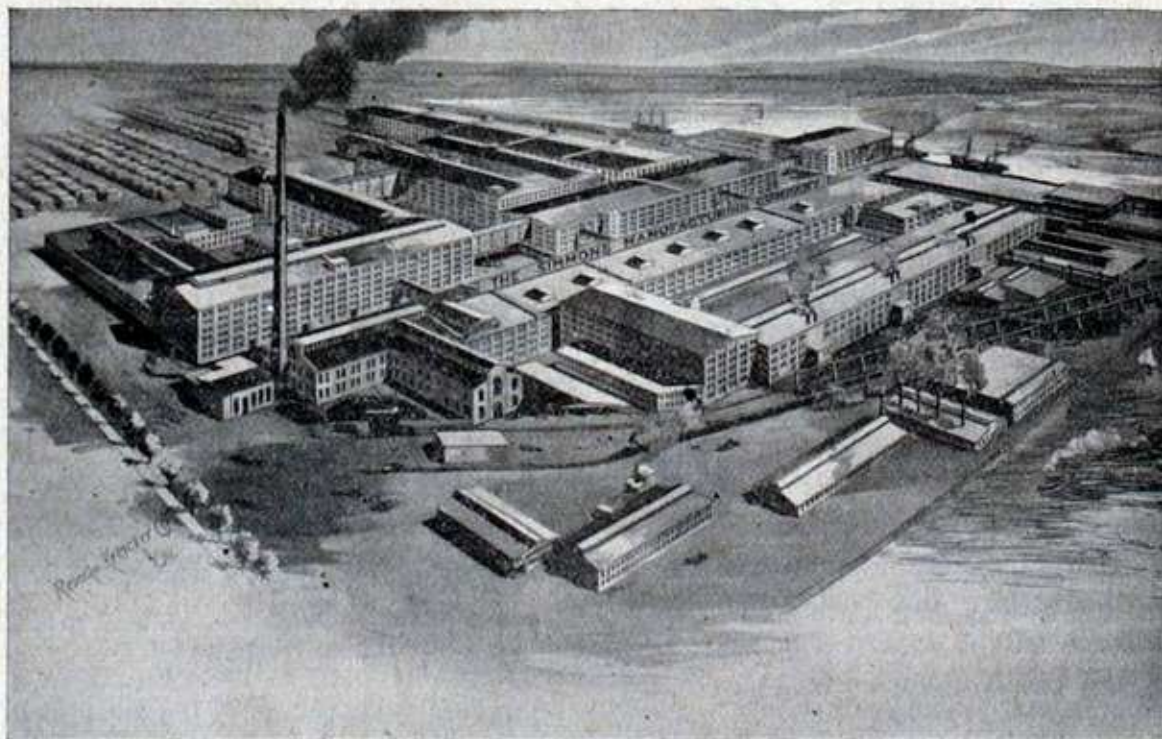
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même que le sucre de maïs est connu sous le nom de "sucre de raisin". Le Dr. Wiley reconnaît cependant, les qualités et propriétés alimentaires de ces produits dans la revue *Popular Science Monthly*, volume 19, page 256.

"Une question d'une importance capitale se pose" dit-il; "Est-ce que la glucose est-elle un aliment sain? Je n'hésite pas à répondre par l'affirmative". Puis page 257: "Il n'y a pas de raisons de croire que la glucose ou le sucre de raisin proprement préparés soient moins sains que le sucre de canne ou d'érable. Le maïs, le nouveau roi des Etats-Unis, "the new American king," nous fournit le pain, la nourriture et le sucre dont nous avons besoin, aussi bien que le whiskey, dont nous n'avons pas besoin."

La fabrication de ces produits importants est de date récente, et quoi-

que la consommation soit très répandue, elle est relativement de peu d'importance vue le prix modéré, les propriétés saines et nutritives du maïs qui deviendra une des denrées principales de l'avenir.



Proposed Harbor Works for Bulgaria.

A project is now under the consideration of the Bulgarian Government and a bill is now before the Parliament for the credit of certain harbor improvements. The port of Silistria on the Danube is to be built, that of Burgas to be improved, enlarged and furnished with electric machinery. At Varna a floating dock is to be procured, warehouses constructed and electric installments made.

Turkish Students in America.

—For 10 years from July 1, 1910, Columbia University in New York (Nicholas Murray Butler, President) will accept free of tuition charges three Ottoman students in any one year who may be nominated by the Turkish Government and recommended by the American Embassy in Constantinople. Under this offer the following are enrolled as students at Columbia University:

- Ahmed Emin Effendi, Salonica (History and Social Science);
 Abdullah Hamid Effendi, Constantinople (Mathematics);
 Nikolaki Aghmide Effendi, Nighde (Political Economy);
 Djevad Eyoub Effendi, Constantinople (Mathematics);
 Ahmed Chukri Effendi, Cyprus (Geography and Social Science).

Recently the Municipality of Adana decided to send at its expense Shakin Adjemian Effendi to America to study at the Massachusetts Institute of Technology.

This is a movement which should receive the encouragement of the American Chamber of Commerce for the Levant as suggested by the latter's honorary President in his address printed in the present issue of *Levant Trade Review*.



Passenger traffic on Jaffa - Jerusalem R. R.— It is estimated that the number of tourists travelling by rail from Jaffa to Jerusalem in 1911 amounted to about 7,000, while the pilgrims who, during the same period, took advantage of the railroad numbered about 30,000.

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Djavid Bey and His Program.

Universal satisfaction welcomed the appointment of Djavid Bey of Salonica as Ottoman Minister of Commerce and Public Works. As member of Parliament and as Minister of Finance Djavid Bey distinguished himself as a statesman not only of progressive ideas but also of action. He is one of Young Turkey's truly strong leaders. With Djavid Bey at the head of the Public Works Ministry, the Ottoman Empire enters upon an era of internal development which is likely to shine very bright in Turkish history as an epoch of achievement and of promises redeemed.

Djavid Bey's economic program may be briefly summarized under the headings of 1) railroads; 2) ports; 3) irrigation; 4) highways; 5) public local works. He intends to give special attention to railroad development. Within 10 years it is proposed to have the following lines constructed and opened for traffic: 1. The Black Sea Line. 2. Adriatic Line. 3. "Chester" Railroad Project. 4. Bagdad-Bassorah Line. 5. Connection of the Angora Line with the Samsoun-Sivas Line. The construction of the Black Sea and Albanian lines has been intrusted to the Régie Générale; the latter is at present surveying. Negotiations will be carried on with the promoters of the "Chester" projet. Plans will be discussed with the British Government with a view of putting an end to the impediments which hinder the realization of the Bagdad-Bassorah Line. The Angora Branch of the Samsoun-Sivas Line will be turned over to the German Anatolian Company. The construction of these railways will involve an annual charge of a million and a half Turkish pounds, but it is reckoned that with the receipts of the new lines as they are one by one put into working order together with the increasing receipts of the already existing railroads, expenses will be gradually covered.

The ports of Samsoun and Trebizond are at present being surveyed and it is proposed to build a large harbor at Dedeagadj, a small port at Cavalla and the harbor of Salonica may also be enlarged. It is possible that two ports may be constructed on the Adriatic and two on the Syrian coast, to be chosen from either Jaffa, Haifa, or Tripoli.

In a few days an irrigation contract for Mesopotamia will be laid open and other irrigation works are planned for the regions of Adana, the Bardar, the Boyana, the Maritza and the Jordan, and efforts may be made to make the Boyana navigable.

The building of highways is also being pushed and in four years Turkey will have about 9,655.8 miles of roads in the rough regions of Anatolia.

Djavid Bey also proposes to let the local authorities in various provinces attend to works of minor importance involving an expenditure in each district of not over 5,000 Ltq. and has addressed a circular letter to the governors and mutesariffs in this connection.

"I do not overlook the hardships of my task," says Djavid Bey. "I mean to steer a straight course to my goal without allowing myself to swerve in any direction, with no other thought than to serve the interests of my country. Fellow-workers, if they show that they mean business, or more correctly, if they accept conditions essential to the success of the undertaking, may rest assured that they will meet at my hands every encouragement and necessary facility and that in my dealings with them I shall bear that open cordiality and feeling of mutual confidence which is essential to the progress of State matters. Such individuals may consider themselves as my associates."

"It is necessary," said the new minister, "that the Ministry of Public Works be the model of energy and the pivot of this country's advance. Personally I shall set the example of work."



His Excellency D JAVID BEY,
Ottoman Minister of Commerce and Public Works.

Bulgarian Developments.

On January 31st, 1912, His Royal Highness Prince Boris of Tirnova, Crown Prince of Bulgaria, came of age, being 18 years old, an event of extraordinary national interest and importance to the people of Bulgaria. It was in 1878 that Bulgaria gained her independence. It was in 1908 that the Principality of Bulgaria became a Kingdom. On January 31st last it could hail as its future Tsar a native born Bulgar, thus bridging the five centuries of servitude and bringing the modern Kingdom of Bulgaria into historical correlation with the mighty Bulgarian Kingdom of the Middle Ages.

It is our pleasure in this issue of *Levant Trade Review* to present illustrations of some of the distinguished personalities who participated in the festivities attending the coming of age of Prince Boris. Many nations were represented by Special Missions. Prominent among the foreign representatives were the Crown Princes of Servia, Roumania, Montenegro and Greece who with the Crown Prince of Bulgaria appear in one of the photos herewith reproduced. The presence of the Duke of Sparta, the future ruler of Greece, afforded special satisfaction to those who in a Greco-Bulgarian *rapprochement* see a hope of peace in the Balkans, therein included Macedonia.

Bulgaria is indeed to be felicitated upon its present prosperity as well as upon its future prospects. The country has made marvelous progress since the stormy days of the Treaty of Berlin. Its population has more than doubled since 1880 and is now about 5,000,000 souls. In three decades, Bulgaria has built 5,000 schools and 1,500 miles of railway, established a well organized army of 125,000 men and transformed obscure villages into modern cities. Its foreign trade has grown from \$16,000,000 in 1880 to nearly \$60,000,000 in 1910.

Few if any countries can match such development. Many of us well remember Bulgaria's National Convention which met at Tirnova in February, 1879, and adopted a Constitution almost unique in Europe for its democratic spirit. The lawmakers of those days were far from being expert parliamentarians, most of them peasants, some in their sheepskin clothes. But they possessed the rugged virtues of a patriotic, brave and energetic people, and they laid the foundation upon which Bulgaria has developed into an independent nation persevering in the path of civilization and crowned with success.

It is perhaps not indiscreet to allude to the part played in this reformation by the American colleges in Constantinople: Robert College and the American College for Girls.

While it is not true that any of the graduates of Robert College took part in the Revolution of 1876, it is a well known fact that Robert College (to use Prince Ferdinand's words when he visited Robert College in 1895) was from the beginning "a nursery for Bulgarian statesmen." Graduates of Robert College led the proceedings in the Constitutional Convention of 1879.

Says Dr. Washburn, in his book "Fifty Years in Constantinople":



HIS MAJESTY KING FERDINAND I of BULGARIA

"The College is best known in Europe for the influence that it had in building up a free state in the Balkan Peninsula. Fifty years ago, except to a few students of history, the Bulgarians were a forgotten race in America and Western Europe. We did not exactly discover them, but we played an important part in making them known to the Western world at a time when they most needed help. Years before this they had discovered us, and through the young men who studied in the College they had come to have faith in our wisdom and goodwill. The most important thing that we ever did for them was the educating of their young men to become leaders of their people at a time when there were very few Bulgarians who knew anything of civil government in a free state.

This was our legitimate work and naturally and inevitably led to our doing what we could for them after they left the College, to give them the advice which they sought in their new work, and to defend their interests where we had influence in Europe. That, in this way, we had an important part in the building up of this new state is a fact known to all the world and best of all by the Bulgarians themselves who have never failed to recognize their obligation to the College and to manifest their affection for us as individuals."

A few names of prominent Bulgarians who received their education at Robert College may be mentioned:

Dr. Constantine Stoiloff, who was the Chief of the National Party and occupied the office of Prime Minister and several other ministerial posts.

Ivan Slaveicoff, Minister of Public Instruction and prominent member of Democratic party.

Petco Gorbanoff, Secretary and Vice-President of National Assembly.

Todor Ivantchoff, Prime Minister and occupied several ministerial posts.

Ivan Bellinoff, Minister and prominent member of Democratic party.

General Vinaroff, Inspector-General of Cavalry and first delegate of Bulgaria to the Hague Conference.

The above six are now dead.

Alexander Ludscanoff, present Minister of the Interior and who has been a prominent politician.

Christo Todoroff, present Minister of Commerce.

Peter Dimitroff, present Councillor of the Minister of Foreign Affairs. Has been Diplomatic Agent in Constantinople, Athens, Bucharest, and Belgrade, and has been on several important missions to Europe.

Ivan S. Geshoff, present Minister of Bulgaria in Berlin. Has been Diplomatic Agent in Paris, Vienna and Constantinople.

Mihail Madjaroff, present Bulgarian Minister in London. Has been several times Minister and is a prominent member of the National party.

Ivan Peeff, present first Vice-President of National Assembly and has been Minister of Public Instruction,

Ivan Karandjuloff, Attorney-General at the Supreme Court.

General Ilia P. Dimitrieff was for a long time Chief of the Commissariat Department of the Bulgarian Army.

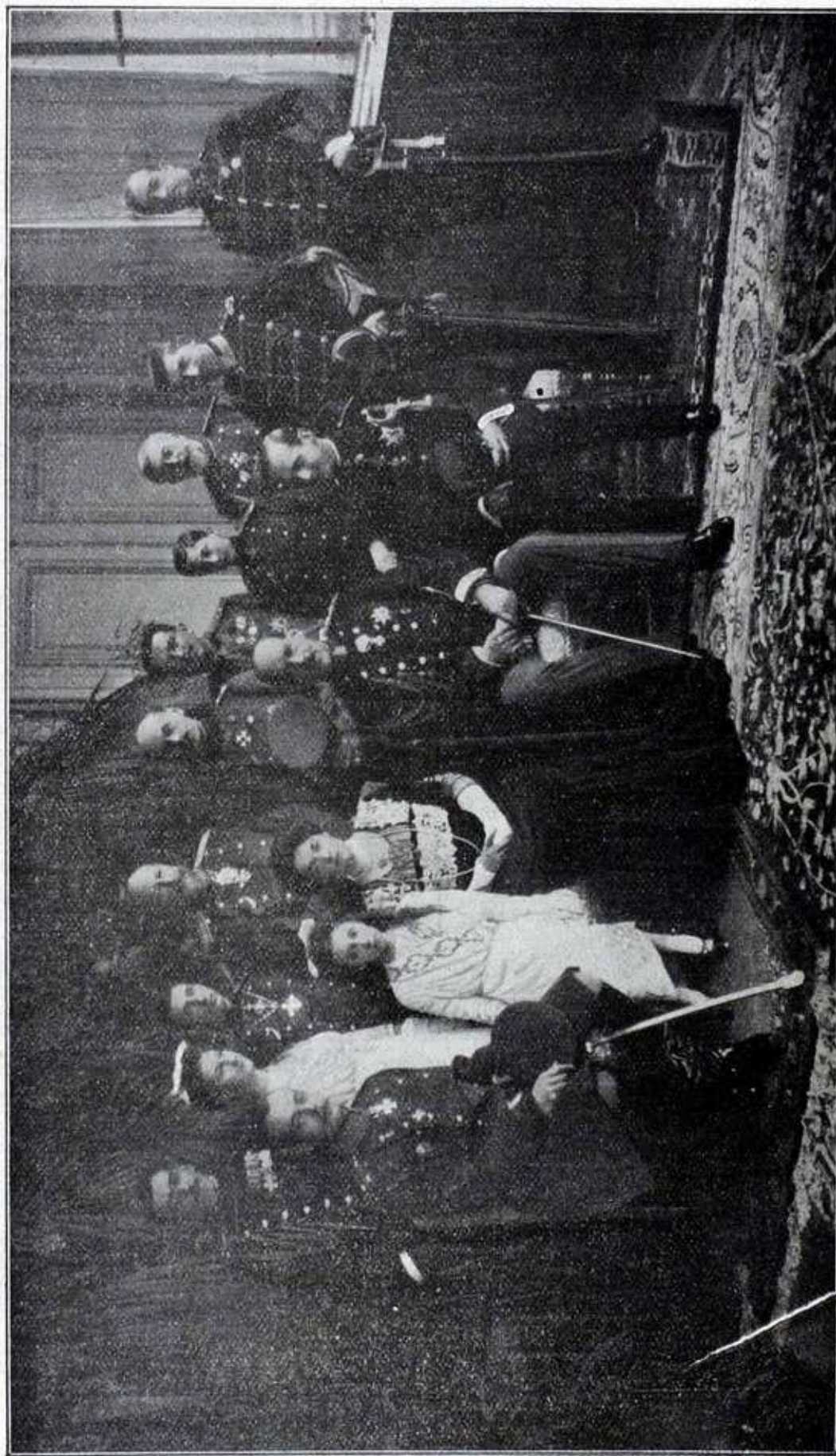
Peter Matheoff was Director of Posts and Telegraphs in Bulgaria, Diplomatic Agent in Athens and Bulgarian Chief Commissioner at the World's Fair in Chicago.

Naiden Nicoloff, Administrator of the Bulgarian National Bank.

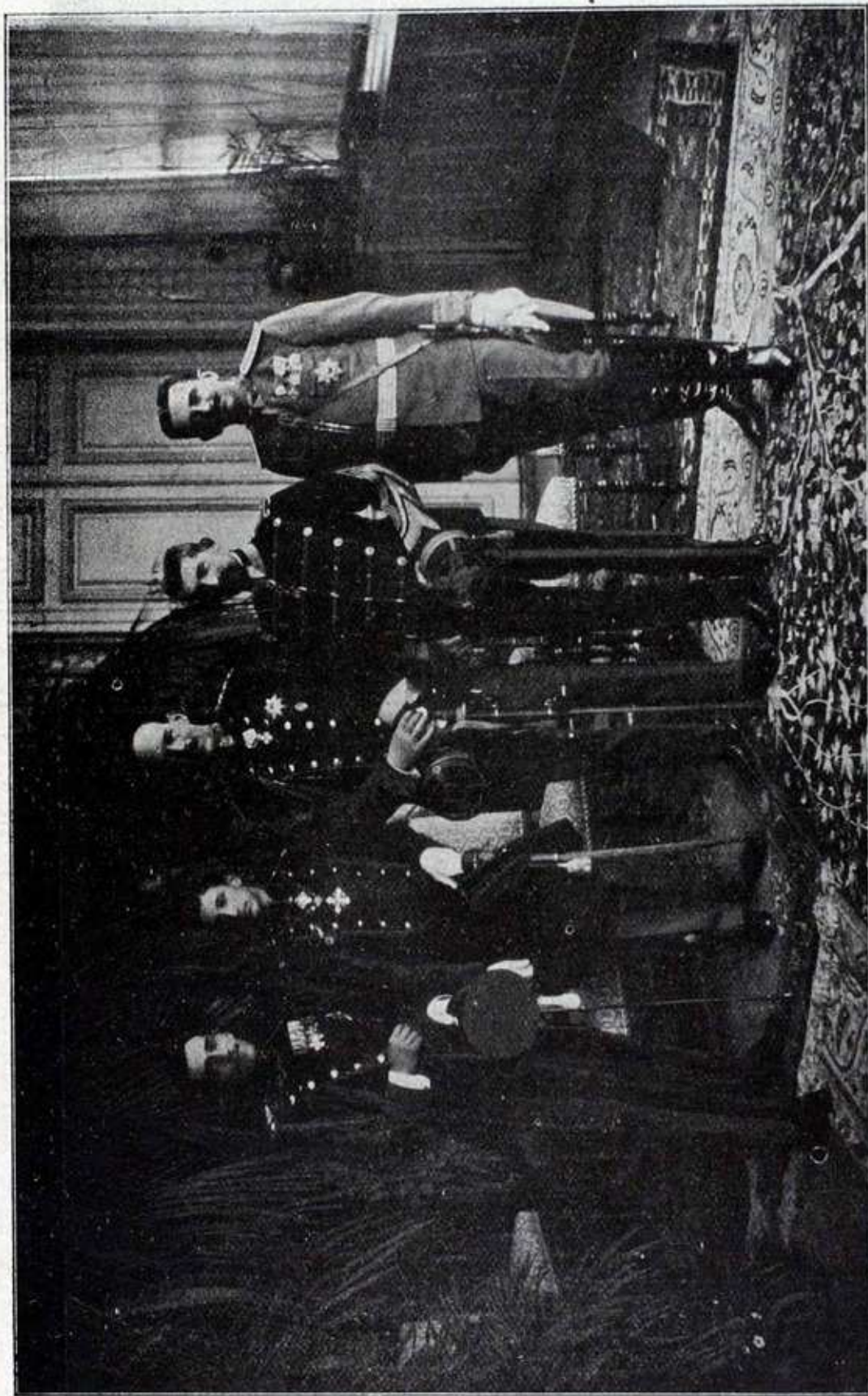
Constantine Caltchoff, well known banker and formerly prominent member of National Assembly.

Dossi Economoff, and Anastas Tasheff, members of Supreme Court.

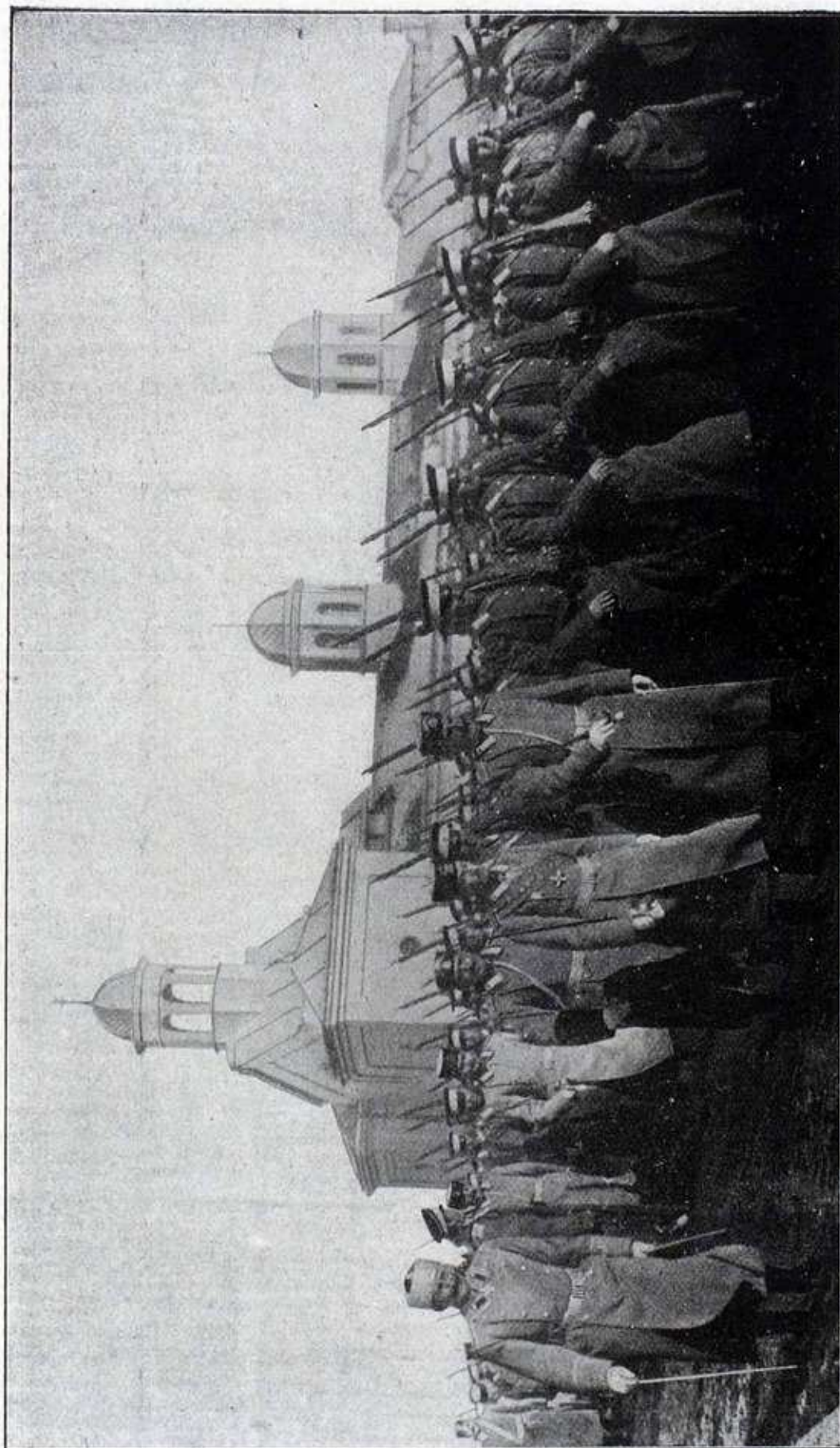
Ivan Karamihaloff, prominent surgeon in Sofia.



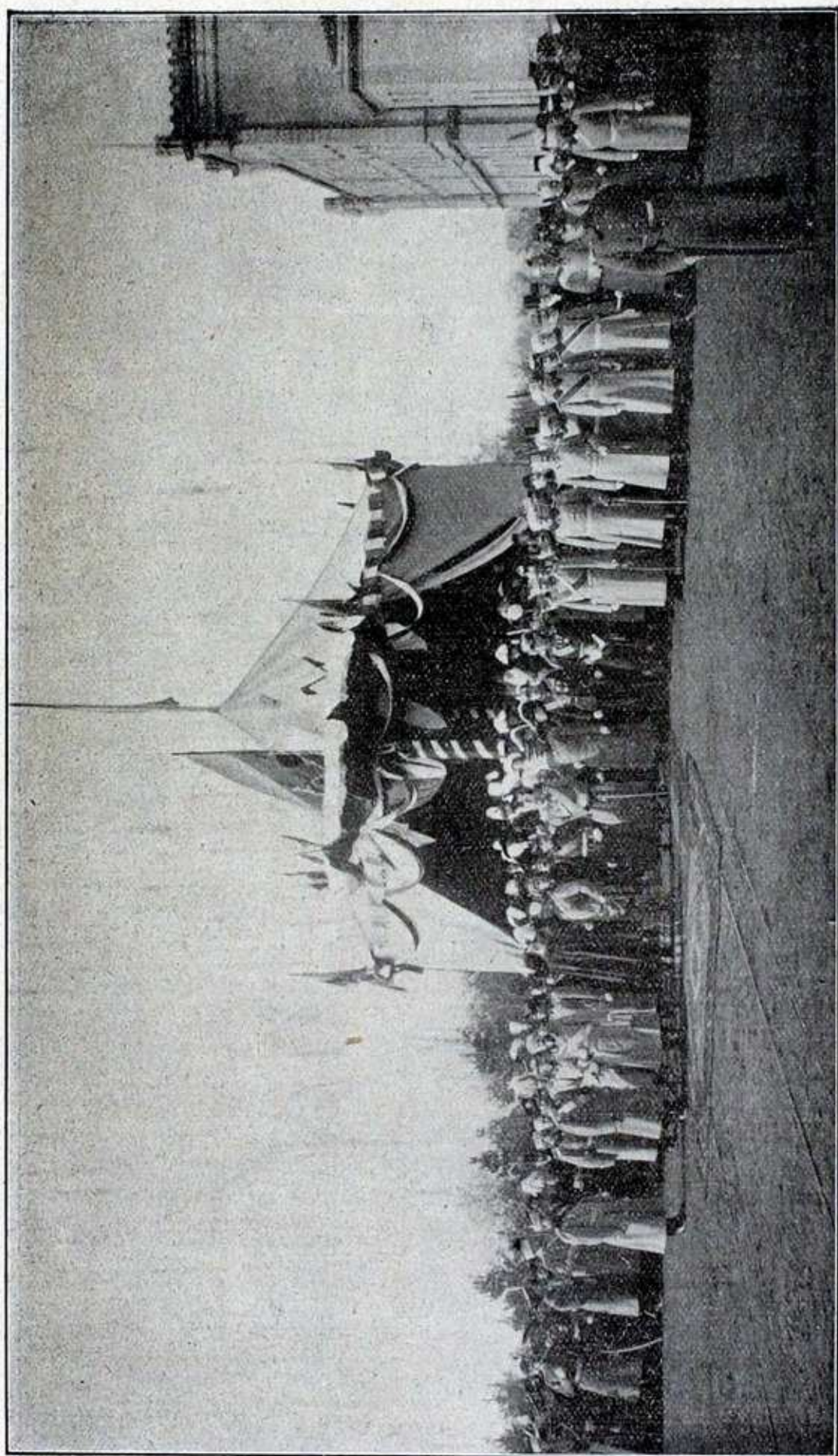
THE ROYAL FAMILY OF BULGARIA WITH FOREIGN PRINCES IN ATTENDANCE



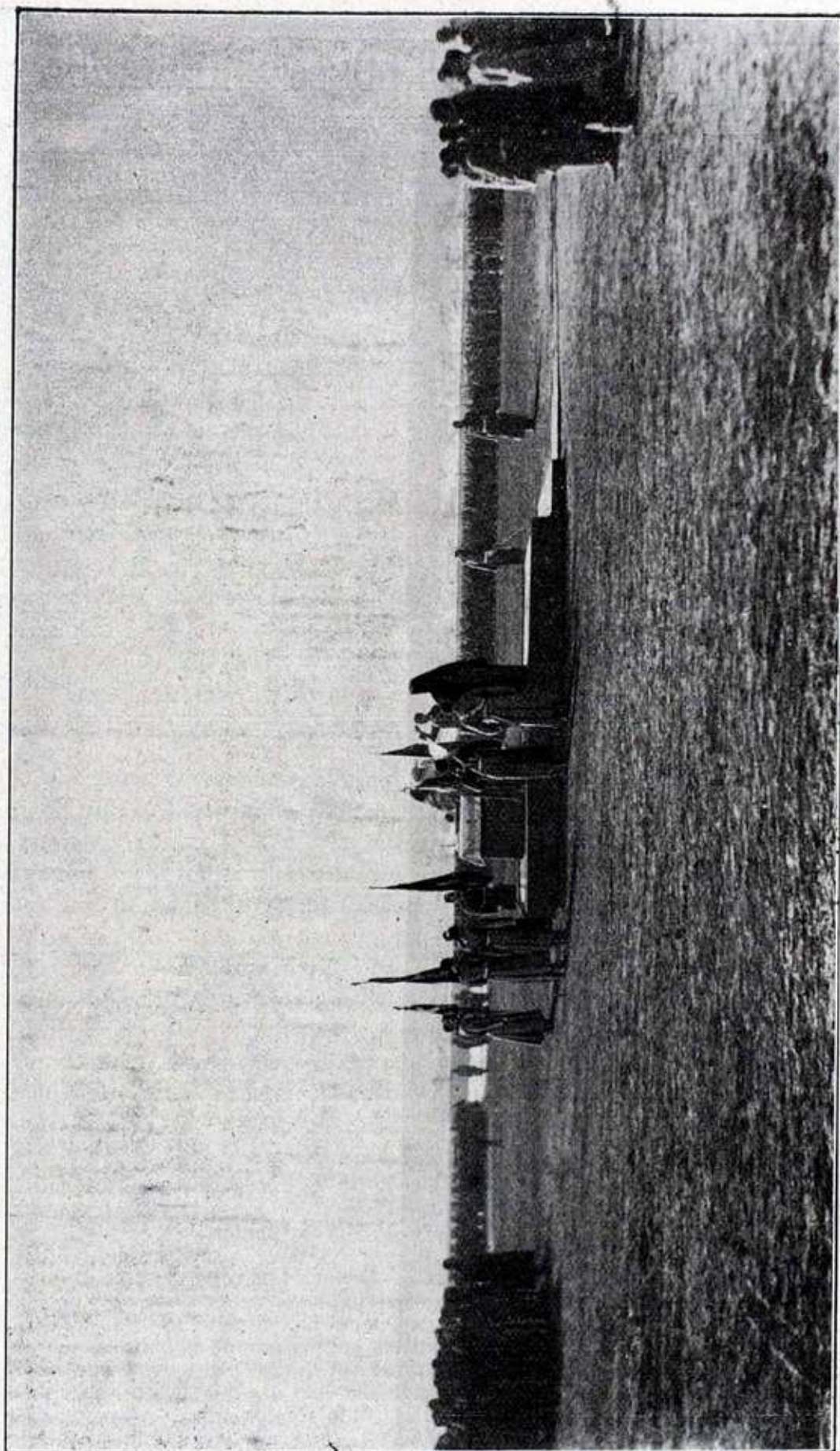
CROWN PRINCES of SERVIA, BULGARIA, GREECE, ROUMANIA and MONTENEGRO



H. R. H. THE CROWN PRINCE OF BULGARIA MARCHING WITH HIS REGIMENT

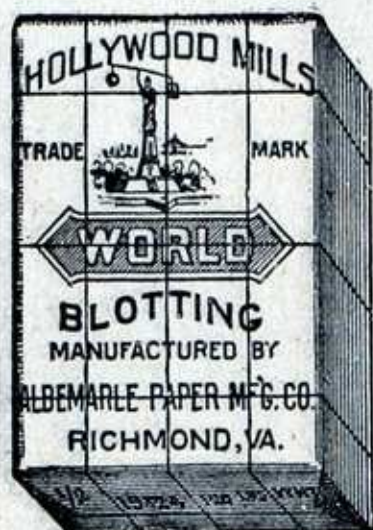


KING FERDINAND OF BULGARIA REVIEWING TROOPS



H. R. H. THE PRINCE OF TIRNOVA TAKING THE MILITARY OATH

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Dobri P. Minkoff, Assistant Attorney-General at Supreme Court.

Besides the above mentioned there are many others who occupy positions in various ministries as secretaries, chiefs of sections et cetera. Others are connected with educational work as teachers and directors of gymnasiums, while still others are prominently engaged in the State banks and in various other employments.

One of Bulgaria's most distinguished sons is Professor Stephan Panaretoff of Robert College whose service as statesman and educator although far from terminated is certain to shine in Bulgarian history.

What Robert College has been for Bulgaria's male youth, the American College for Girls in Constantinople, in later years, has been for Bulgaria's young women. A reference to this relation appears in *The Orient* of March 29th, 1911, from which we quote the following:

In order to adjust a question raised recently in Varna in regard to the recognition of the diploma of the American College for Girls in Constantinople by the Bulgarian Government, Miss Burns visited Sophia during the week March 16-23, 1911.

Miss Burns was most courteously received by Mr. Molloff, the Minister of Public Instruction, and received his assurance that the diploma was recognized as equal to that of the Gymnasia and further that he was preparing a list of private institutions so recognized and that in a few weeks this circular would be sent to all the cities of Bulgaria. He expressed his pleasure in her wish to visit the Gymnasia and appointed one of the inspectors to officially introduce her at any Gymnasia she desired to visit and also put at her disposal two teachers whose knowledge of English made it possible for them to fully explain the system and the subject matter of the Class visited.

In addition to the adjustment of the recognition of the diploma and this official visit to the Gymnasia, Miss Burns visited many alumnae and former students, who welcomed her most warmly and entertained her with the utmost hospitality.

The evening of March 21, Miss Burns was kindly received by Her Majesty the Queen, at the palace. The Queen expressed her interest in the Bulgarian students at the College, her pleasure in the satisfactory adjustment of the recognition by the Bulgarian Government and her regret that during her visit to Constantinople last year she was unable to visit the College.

Under these circumstances it is no wonder that the United States of America is especially dear to the Bulgarian people. American commercial and financial advances on a larger scale certainly would be welcomed in Bulgaria.

American trade in Bulgaria as yet is of no great importance except in agricultural implements and machinery. Bulgaria also buys from America sewing machines, engines and tools, shoes and leather, hardware, furniture and cotton goods. This trade is ever on the increase, and will soon be substantially augmented by importations of American cotton seed oil which article now is free to enter Bulgaria. It is fairly certain, also, that American building material and builder's hardware will find in Bulgaria a growing sale. As things stand, however, it is a fact that of Bulgaria's imports in 1910 which amounted to more than \$ 34,000,000, the direct imports from the United States of America were valued at but \$ 164,000. It is evident that there is room for considerable improvement. Bulgaria in 1910 imported cotton goods to the amount of nearly \$ 10,000,000 in which trade the United States had hardly any share at all. This is not the fault of the Bulgarians but of the American manufacturers who until recently apparently have felt that they could afford to ignore Near Eastern markets.

Bulgarian exports to America consist of attar of roses, copper ore, goat and lamb skins and tobacco, to the amount of \$ 225,000 in all in 1910 as compared with Bulgaria's total exports of just about \$ 25,000,000.

American manufacturers should lose no time in sending their commercial travellers to Bulgaria to study the markets and open up connections.

There are numerous opportunities, also, in Bulgaria for the profitable employment of American capital.

The United States of America as yet has no consular representative in Bulgaria. However, the *American Chamber of Commerce for the Levant* will endeavor to fill the void and hereby cheerfully places itself at the disposal of all concerned.

"THE LEVANT HERALD"

(ESTABLISHED IN 1856.)

"THE LEVANT HERALD AND EASTERN EXPRESS" is published daily in four-page form, partly in English and partly in French. The daily edition of *The Levant Herald and Eastern Express* has the character of a general newspaper.

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"THE LEVANT HERALD AND EASTERN EXPRESS", WEEKLY BUDGET, is published every Saturday in English and French, and contains principally Eastern matter selected from the column of the daily issue.

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Salonica Branch American Chamber of Commerce for the Levant.

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On the 13th of January the 2nd Annual Meeting of the Salonica Branch of the American Chamber of Commerce for the Levant was held. The newly appointed American Consul, John E. Kehl, Esq., delivered an address in which he emphasized the great importance of imports and exports of that district in their relation to the United States of America. The United States has bought during 1911 \$6,000,000 worth of products from this district, whereas the purchases of other countries have not reached one half of this sum. The United States is thus by far the best customer of the district.

"You possess a beautiful harbor", said Consul Kehl, inter alia, "which should be the center of greater activity. In the commercial environment of your city you have a population of over 1,000,000 whose needs should be satisfied by the wholesale merchants of this city. Your industry is small, whereas the industry of the United States is greater than that of any nation whatever; for this reason we buy such large quantities of raw materials. The importance of our exports proves of itself that we are able to compete with any other nation of the globe.

We manufacture many articles which are unknown in this country and which, if they were introduced, would find an excellent market, and there are fine opportunities for selling goods of American manufacture

in Macedonia with large profits. The aim of the American Chamber of Commerce for the Levant is to develop this trade and I hope that the Salonica Branch will do its duty in this respect."

In terminating, Mr. Kehl congratulated the Salonica merchants on the good reputation enjoyed by them in business transactions.

After this address by Consul Kehl, the election of officers for the coming year was in order, the result of which appears above.

At another meeting of the Salonica Branch of the Chamber held some days later, addresses were delivered by Consul Kehl and President Sam. Scialom which met with great applause on the part of the members.



Les Etats-Unis et les Israélites

("Le Progrès de Salonique")

Le Consul des Etats-Unis à Salonique, M. Kehl, a rendu visite à S. Em. le Grand Rabbin J. Méir. La conversation des deux personnages a été des plus cordiales.

Dans le cours de la conversation, le Consul, venant à parler de la Chambre de Commerce Américaine du Levant, demande au chef spirituel ce qu'il pense de cette institution.

—Tout le bien possible, répondit Son Eminence, et cela pour deux raisons importantes :

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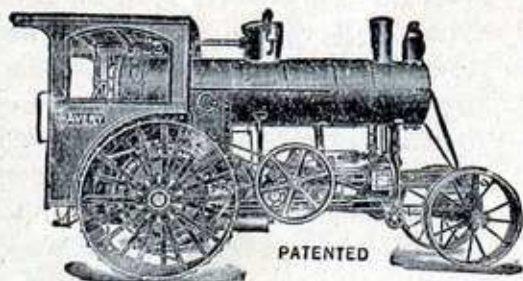
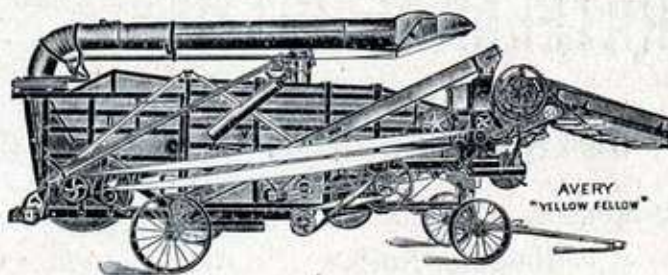
to all parts of the world of steam threshers, steam gang plows, traction engines, farm tractors, commercial trucks, heavy hauling cars, dump spreading cars, road rollers, steam shovels, cotton and corn planters, cultivators, stalk cutters, wagons and many other lines of

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1. La création d'institutions de ce genre ne peut que contribuer au développement des relations commerciales de notre pays. Un résultat analogue ne peut qu'être salué avec plaisir de la part de tous les citoyens sans exception.

2. L'élément juif joue un rôle important dans le commerce de notre ville, et cet élément aurait un double plaisir à multiplier les relations commerciales avec les Etats-Unis, car de la sorte il pourrait donner une preuve de plus de sa sympathie pour ce pays que nous mettons au premier rang des Etats civilisés, des états amis des Israélites.

—Mais en France, en Angleterre, en Italie etc, les Juifs ne souffrent de rien.

—Cela est très juste, reprit le Grand Rabbin, nous ne pouvons nier que ces pays se montrent tolérants et humains envers nos co-religionnaires, mais nous ne pouvons pas oublier que l'Etat qui a toujours élevé la voix en faveur de nos frères opprimés dans certains pays a été les Etats-Unis; c'est pourquoi nous plaçons au premier rang des pays civilisés et amis des juifs, la république américaine.



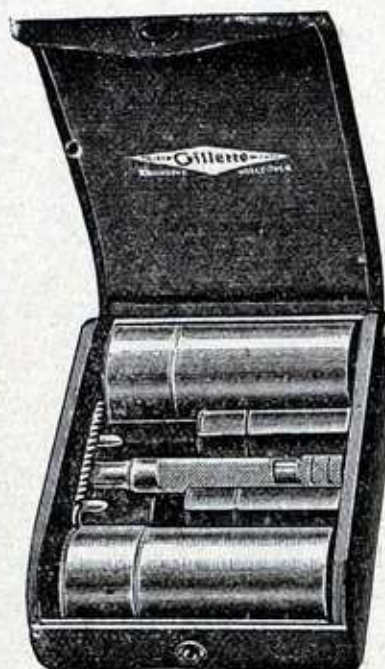
THE TRADE OF EGYPT IN 1911.

According to the figures given in the Bulletin for December 1911 of the Egyptian Customs Administration, the year 1911 was an exceptionally good one, the imports for the entire year amounting to £27,227,000 as against £23,553,000 in 1910 and £22,230,000 in 1909. In this trade England led with £8,864,000 followed by France with £2,839,000 and Turkey with £809,000.

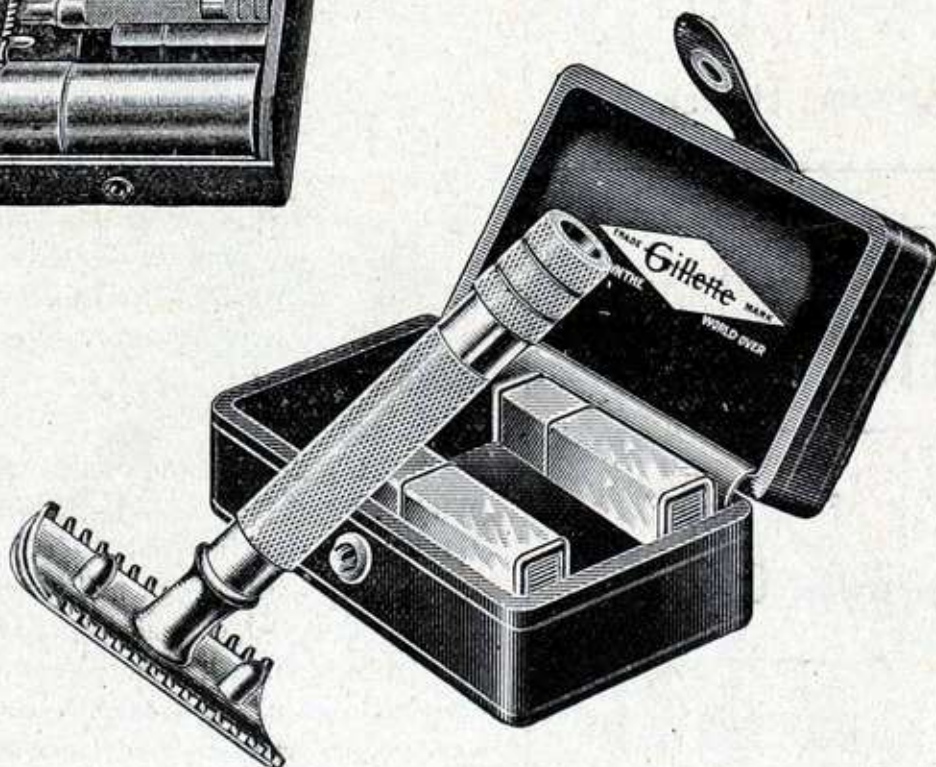
There was a slight decrease in the exports which amounted to £28,599,000 as against £28,994,000 during the previous year. The principal buyer was, of course, England with £13,968,000 as against £14,354,000 in 1910. Germany stands in second place with £3,117,000 as against £3,088,000 in 1910. The purchases of America, Russia, Austro-Hungary and Switzerland also show an increase. This subject will be treated in full in the June issue of *Levant Trade Review*.

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Progress in Cilicia.

The commercial growth of the port of Mersine, Turkey, during the past six years is best shown by the receipts of export and import duties by the local custom house during the period from 1905 to 1911 as follows:

	Turkish Pounds	Dollars.
1905	39,000	172,000.
1906	41,000	180,400.
1907	49,000	215,600.
1908	52,000	228,800.
1909	66,000	270,400.
1910	71,000	312,400.

The year 1911 promised to be a banner year. From March, the beginning of the Turkish fiscal year to September, inclusive, there was an excess of 13,000 Turkish Pounds equal to \$57,200 over the amount collected during the same period of 1910. The outbreak of the war with Italy and the consequent financial stringency immediately checked all commercial enterprise and the months of October to December showed a deficit of 6,400 Turkish Pounds or \$26,840, reducing the total excess to 6,988 T. P. or \$50,360.

Banking & financial conditions.—

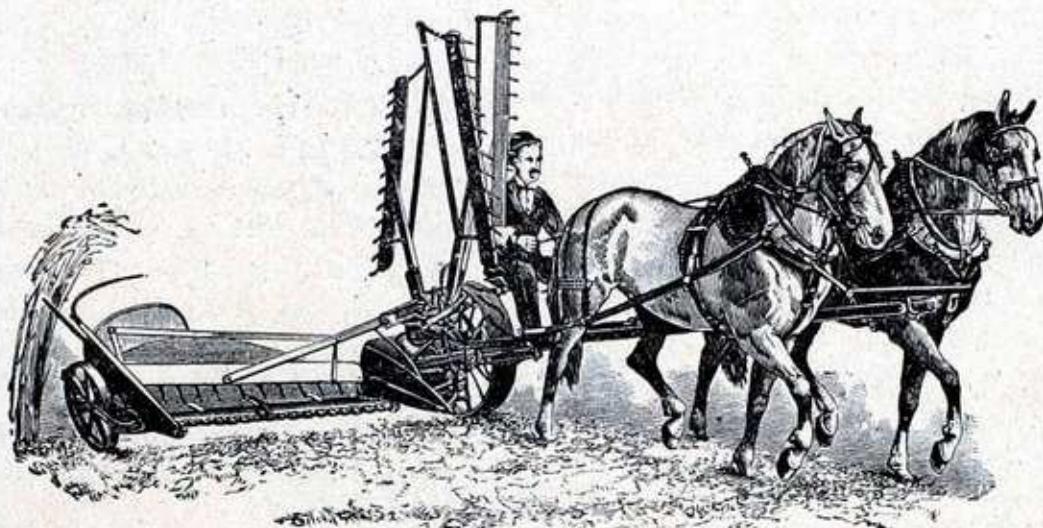
While all three banks doing business in this district, the Imperial Ottoman Bank, the Deutsche Orientbank and the Bank of Athens, had enlarged their operations and opened new branches at points in the interior, Djihan, Ayas and Osmanié, the effect of the war was much less felt here than in other parts of Turkey and no important failures occurred.

Agricultural machinery in 1911. —

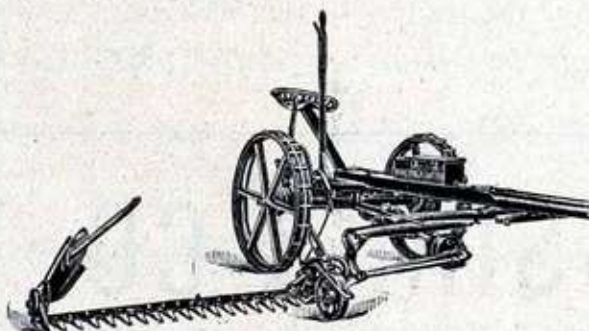
The province of Adana is one of the most progressive in Turkey as regards the use of agricultural and industrial machinery. For many years large steam plowing and threshing machines have been imported from England, and English

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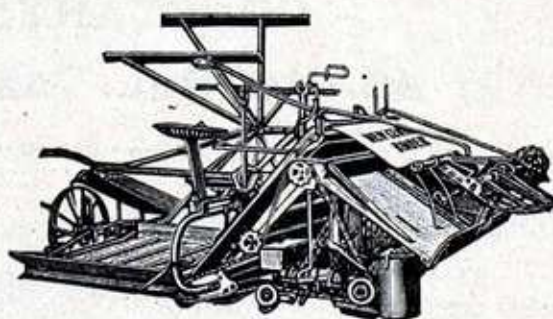
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machinery of this kind is so well known here that it will be difficult for American machines to compete unless a determined effort in that direction is made by meeting English terms of payment at least half way and not insisting on cash at New York before the shipment of the machine. One American manufacturer recently lost an occasion to enter the local field by such a cash demand. In 1911 about \$100,000 worth of such machinery was imported from England and one machine from Germany. American reapers continue to hold the local market, about \$22,500 was the value of such imported in 1911. German and American plows valued at about \$3,000 were also imported. As most of the local industrial plants are already sufficiently equipped with machinery there were few importations of this kind, about \$25,000 worth, —also about \$10,000 worth of cotton gins and hullers from England and the United States.

Another American ice making plant valued at \$3,000 was imported but recently a Belgian firm succeeded in getting the order for a new plant because of the more favorable terms of payment it offered.

Exports to the United States —

While exports from Mersine to the United States increased from \$63,882.61 in 1910 to \$86,899.27 in 1911 yet this amount is much less than it should be. The principal local articles of export are wheat, cotton, sesame seed, tahin, gum tragacanth, yellow berries, apricot kernels, guts, wool and goat skins. The exports to the United States consist mostly of wool, guts, tahin and gum tragacanth.

§

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LONDON, 4, Newgate St. E. C.

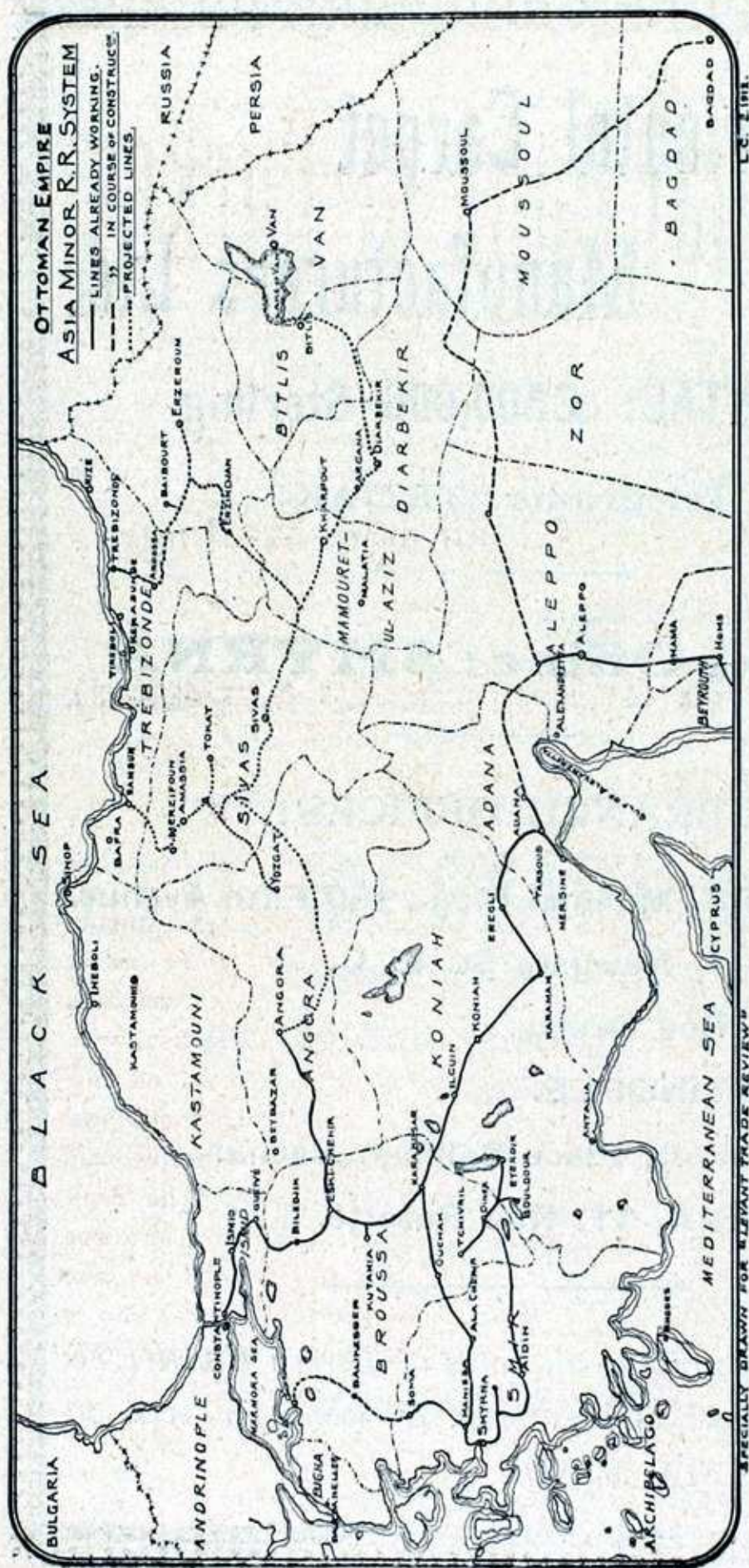
PARIS, 5, Rue Gretry.

CONSTANTINOPLE.

CAIRO (EGYPT), Place Soliman Pacha.

ALEXANDRIA, 11, Rue Rosette.

*Manufacturers of all kinds of Turkey CARPETS
& RUGS possessing factories & looms in over 30
districts of ASIA MINOR.*



To the above sketch of R. R. lines projected might be added a line from Angora to a point on the Anatolian railroad near Adana and a line connecting Diarbekir with the Gulf of Alexandretta. The line from Samsoun is now in course of construction, so is the line from Adana to Aleppo, and from Aleppo to Alexandretta, and work will soon begin on the line from Angora to Sivas. The railroad proposed by the Ottoman American Development Co. runs from near Alexandretta north to Malatia, then east to Van while a branch extends from Diarbekir to the Persian border via Mosul. It would afford an outlet for the industries of the Armenian and Kurdish highlands and tremendously promote the economic development of the vast and rich interior of North-Eastern Asia-Minor.

National Bank of Turkey.

ESTABLISHED 1909 BY IMPERIAL FIRMAN.

CAPITAL - - £1,000,000 Sterling.

Head Office : CONSTANTINOPLE (Kenadjian Han, Stamboul),

London Agency : 50, CORNHILL, E.C.

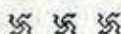
The National Bank of Turkey undertakes every description of Banking business. It opens current accounts according to the custom of Bankers. Customers have the facility of discounting approved bills and of obtaining advances upon negotiable securities. The Bank will undertake the purchase and sale of bonds, shares, etc., on the London Stock Exchange, on the local and on all the Continental Bourses, the safe custody of customers' securities and valuables, and the collection of drawn bonds and coupons when due. The Bank issues drafts and telegraphic transfers payable in all principal towns in the world. Letters of Credit for the use of travellers are also issued. Advances made on merchandise. The purchase and sale of coupons, foreign bank notes, coin and bullion are undertaken. Bills negotiated or sent for collection. Mercantile credits opened.

Deposits received for fixed periods at rates of interest which can be ascertained on application.

Smyrna Branch American Chamber of Commerce for the Levant.

Board of Governors:

GEORGE HORTON	Hon. President.
FRANCIS BLACKLER	President.
RUFUS W. LANE	1st Vice-President.
S. A. SEFERIADES.	2nd Vice-President.
T. S. BALTAZZI	Secretary and Treasurer.
ANT. REGGIO	Commercial Adviser.
J. D. LANGDON (Chairman), A. E. C. BIRD, CHAS. } MISSIR, M. E. LAMBICHI, ERIC WHITTALL (Legal } Adviser). }	Committee on Arbitration, Legal and Government Affairs.



The 2nd annual meeting of the Smyrna Branch of the Chamber was held on February 27th at 3 P.M. The Honorary President, Consul General George Horton, having called the meeting to order, delivered the following address:

I have taken the liberty of asking your honorable President to call a general meeting of the Chamber of Commerce, Smyrna branch largely, I must admit, for selfish reasons; I wanted the pleasure of seeing you all together, and of making your acquaintance, and of exchanging ideas with you. Being a new-comer in your beautiful city, I have much to learn. You can imagine, also, what pleasure it must afford an American Consular officer to see gathered together the representative business men of a city like this in an American Chamber of Commerce, and to realize that he has much of the best business element of the city associated with him in his efforts to develop closer trade relations between his district and the country which he represents. I want to say to you that the Consulate General will cooperate to its fullest extent with you in obtaining this end. You are free to hold any or all of your meetings in the rooms of the Consulate General. I would like to call your attention, also, to the fact that a catalogue room is being fitted up in which the principal trade papers of the United States as well as the advertising matter of the leading manufacturers will be kept on file on shelves where they will be easily accessible, and where they will be alphabetically

arranged. Members of the Chamber will be welcome to make use of this room, as soon as it is ready, and an employee of the Consulate at their disposal to give them any aid or assistance in the matter of obtaining information or in putting them in touch with American business houses. Exporters and importers will be afforded equal facilities, for trade, to be profitable to all concerned, should be a stream of two currents, flowing in opposite directions.

A glance at such statistics as are available is enough to convince one that the commerce between this consular district and the United States is on the increase and that it has greatly developed during the past ten years. As to the exports from Smyrna to the United States we are able to speak with certainty, for the Consulate compiles and keeps a record of reliable statistics. Thus, if we take the last twelve years, we observe sensible increase in exportation to America from year to year amounting from \$1,973,735 in 1900 to \$4,530,721 in 1911. Among the articles which have contributed most sensibly to this increase may be mentioned carpets, emery, figs, soap, skins, opium. The reasons for this showing must be sought partly in the natural growth of the demand in the United States, and partly, in some instances, in the intelligent development of the industry in this country. Under this latter head fall the carpet and tobacco businesses. Perhaps we shall have in the near future a development of the lace in-

International Harvester Company of America

sells all kinds of farm implements and agricultural machinery.

We sell Reapers, Binders, Mowers, Rakes, Harrows, Cultivators, Drills etc. of the following makes:

**CHAMPION
DEERING
MC CORMICK**

**MILWAUKEE
OSBORNE
PLANO**

We also sell Gasoline Engines, Tractors and Threshers, Corn Shellers, Cream Separators, in fact all imaginable machines a farmer needs except ordinary (horse-power) plows.

H. A. AIVAZIAN

REPRESENTATIVE IN THE LEVANT

p. t. Pera Palace Hotel, Constantinople.

Joseph Is. Modiano

Established 1858

— 1924 —

GENERAL
COMMISSION
AGENT

Salonica, Turkey

ANTOINE S. CARAVAS

Import
and Export
Commission
Merchant

SMYRNA-TURKEY.

dustry, as has been done at Beirut, thus bringing money into the country and giving work to hundreds of poor people; for the development of trade benefits not only the merchant himself, but hundreds and thousands of other people. The life blood of a country flows through the arteries of trade.

The exportation of emery from this region to the United States has doubled within the last ten years.

The figures showing the export of figs are extremely variable and are affected by various causes: \$ 1,406,000 in 1910, for instance, and only \$ 752,000 in 1911. Notwithstanding unfavorable years, however, this article shows a decided increase when taken in periods of ten years.

In fact, no article of export from Smyrna to the United States shows a decrease during the past decade, while several of the products of this country, hitherto not sent to the United States, have been added to the list. Among these may be mentioned sheep casings, \$ 32,000, food products, sesame oil, tahin, nuts, \$ 60,000, and, of late years, laurel leaves. The exportation of licorice root during the past ten years has remained about stationary, while that of opium has doubled, though little can be gathered from statistics regarding the exportation of this article, as the market is very fluctuating and is affected by so many causes.

As for importation from the United States into Smyrna, the latest statistics available are for the year 1908, and they are, to say the least, very suspicious. The most that can be said of them is that they represent the minimum amount of importation, as they include only the goods that have been brought direct, while those shipped through foreign ports have usually been accredited to the country where the transshipment was made. One glance at the returns is sufficient to convince one of this fact. For instance, American agricultural machinery of which there is a considerable consumption in this country, is entirely omitted, while sewing machines are given at only \$129! It is certain that American products are finding an ever

LA NEW-YORK

COMPAGNIE D'ASSURANCE SUR LA VIE

EXERCICE 1911

ASSURANCES NOUVELLES RÉGULARISÉES EN 1911 . . . Fr.	913.904.853
Production la plus considérable qui ait été réalisée par une seule compagnie dans le monde entier en 1911	
ASSURANCES RÉGULARISÉES EN VIGUEUR Fr.	10.894.163.029
MONTANT DE L'ACTIF Fr.	3.548.378.388
MONTANT DU PASSIF LÉGAL Fr.	3.011.523.375
FONDS DE RESERVE DE DIVIDENDES ET DE PRÉVOYANCE Fr.	536.855.013
TOTAL DES RECETTES DE L'EXERCICE Fr.	583.910.552
TOTAL PAYÉ AUX DÉTENTEURS DE POLICES. Fr.	278.045.515
AVANCES AUX ASSURÉS AU COURS DE L'EXERCICE . . Fr.	130.110.337

Nombre de polices en vigueur 1.022.726

OPERATIONS EN TURQUIE

ASSURANCES EN VIGUEUR: 7423 POLICES MONTANT à Fr. 50.479.411

Payé en 1911:

POUR DÉCÈS. Fr.	812.441,75
POUR POLICES MIXTES ARRIVÉES A TERME. Fr.	114.698,90

Dividendes payés en 1911 sur polices à participation annuelle
émises en 1909; âge de l'assuré, 30 ans:

Vie entière, prime viagère	16,57%	} du montant de la prime annuelle
Vie entière, 20 primes . .	15,07%	
Mixte de 20 ans	12,51%	

Montant total
des dividendes payés en 1911:
Fr. 47.985.320

Pour tous renseignements, s'adresser à la

DIRECTION POUR LA TURQUIE: KENADJIAN HAN, STAMBOUL, CONSTANTINOPLE.

S. AMAR & Co.

IMPORTERS, REPRESENTATIVES,
AGENTS.

Valide Sultan Han, No 18, Stamboul,
CONSTANTINOPLE.

First Class References given
in America and Europe.

For payments:
BANK CREDIT in LONDON.

Codes: A. B. C.
5th Edition and Lieber's.

Cable Address:
"OIGGERI", Smyrna.

Codes used { A. B. C. 5th
 { Private Codes

AL. C. EMMANUEL

Established 1860

Packers & Exporters
of
FIGS, RAISINS, HALVA,
ORANGES, LEMONS,
and
VALONEA

SMYRNA - TURKEY.

growing market in this region and that new articles are being constantly introduced. Among articles which more than held their own here last year may be mentioned furniture, shoes and petroleum.

The importation of shoes, which began in 1908, is estimated to have reached last year a value of \$20,000. Half the sum would be a conservative figure for furniture.

Practically every manufactured article needed by a civilized and intelligent community, can be profitably introduced here. Lines that occur to me at present are cotton goods, hardware, machinery, pumps, leather, canned goods, wood, paper, engines, kitchen utensils, proprietary medicines. Twenty years ago all the cabot consumed in this region was of American manufacture. Now only ten per cent comes from America. American cotton goods have been supplanted by Italian and Spanish, chiefly Italian imitations. They say it is an ill wind that blows nobody good. No better opportunity can be imagined than the present for regaining this market for American cotton goods. American prints are an article which should find a good field here, and this is a market worth striving for, as I am informed that the annual importation here amounts to \$5,000,000.

I congratulate you upon the success which the Smyrna Branch of the American Chamber of Commerce for the Levant has obtained, both in numbers and quality of membership. One of the obstacles in the way of business has been the want of knowledge on the part of the American manufacturers as to the stability and high moral character of many of the business houses here, which want of knowledge has led to a certain excessive caution in the matter of extending the necessary credits and other business facilities so eagerly offered by European exporters. By keeping the Chamber up to a high grade of membership it should become a power in establishing and cementing relations of greater confidence between the two countries.

I congratulate you upon the showing which the merchants of Smyrna are making in the advertising columns of the *Levant Trade Review*, which journal, for the first

CORN PRODUCTS REFINING COMPANY. NATIONAL STARCH COMPANY.

New York, U. S. A.

Manufacturers of:

Maize Starch for locoum, alimentary paste, sizing, laundry purposes etc.

Ask for the famous brands "Globe" Pearl, "Globe" Powdered, "Crescent" Gloss and "Germania" Starch.

Corn Syrup (Glucose) for Halva, dragées, and all kinds of sweets.

Crude Maize Oil for soapmakers & painters.

Refined Maize Oil "ARGO" COOKING OIL; a highly refined edible oil.

Corn Oil Cake Meal, Glutenfeed & Glutenmeal for feeding hogs, milchcows, horses, poultry etc.

General Representatives for the Levant:

GILCHRIST WALKER & Co., Limited.

Tchinili Rihtim Han, Constantinople.

Subagents all over Turkey, Egypt, Greece, Persia & South Russia.

GILCHRIST WALKER & Co.

ESTABLISHED IN TURKEY OVER 30 YEARS.

IMPORT. -- EXPORT.

Commission Agents — Forwarding Agents

Steamship Agents, Coal Merchants, Ships Brokers.

Tchinili Rihtim Han, Constantinople.

Agents for some 150 Steamship owners and Lines (British and Foreign) running to Turkey and Black Sea, &c., including White Star, Orient Line, Ellerman Line, Anglo-American Oil Company, &c.

SEVERAL THOUSAND TONS OF ALL DESCRIPTIONS OF COAL FOR STEAMING
AND BUNKERING ON STOCK AT ALL TIMES.

Coal dépôts Constantinople & Benderecli.

DIRECTORS OF

"NORWICH UNION" LIFE INSURANCE SOCIETY

FOR TURKEY, EGYPT, BULGARIA AND GREECE.

BANKERS:

NATIONAL PROVINCIAL BANK OF ENGLAND, Ltd.

IMPERIAL OTTOMAN BANK, — CREDIT LYONNAIS.

Representatives throughout Turkey.

Les Fils de F. BALLADUR

SMYRNA

Established 1792

Telegraphic Address :
"FRANBALDUR — Smyrna"

**General Produce
Export Merchants**

Dried Fruit a Speciality

**GENERAL AGENTS FOR
THE COMMERCIAL CABLE COMPANY
IN THE WHOLE OF TURKEY.**

ALFRED A. KEUN & CO.,

SMYRNA, TURKEY.

Cables: KEUNCO.

Opium of the highest test for manufacturing and druggists in the gum and desiccated, granular and powdered.

Galls, Gums, Valonia, Sumac and Licorice Roots.

Wools of every description, washed and greasy, for combing and filling.

Chrome Ore, Bird Seeds, Canary, Hemp, white & yellow Millet.

Dry Fruit, Figs, Raisins and Olive Oil.

time in the history of the world, is making the business houses and the industries of this region properly known to that vast consuming and manufacturing region known as the United States of America.

And I want to say right here that the *Levant Trade Review*, in its typography, its make-up, and in the nature of its contents, stands without a rival as a journal of its kind. It is a model for all the others. It has no competitors, and is a thing to be proud of. There are many important matters before the Smyrna Branch for the ensuing year, among which may be mentioned the use of the Review as an advertising medium, certain questions of membership, direct transportation facilities, the possibility of better banking facilities, etc.

In closing, I must congratulate myself upon finding myself in this beautiful and progressive city and upon the opportunity thus offered of working together with you in the interesting and inspiring work of extending the commercial relations between this district and the United States of America.



The Honorary President having called Mr. Francis Blackler to the chair, Mr. Theo. S. Baltazzi submitted a statement of his accounts which showed a balance of 4087.50 piasters gold in the Treasury.

Officers were elected by ballot, the result of which appears at the head of this article.



Our Honorary Members.

The Hon. John F. Fitzgerald, Mayor of the City of Boston, in accepting election as Honorary Member of the *American Chamber of Commerce for the Levant*, writes :

"I am sure that your Chamber has done and will continue to do good work in promoting social and commercial intercourse between the young Republic of the West and the ancient peoples bordering on the Eastern Mediterranean and Black Seas".

Major John M. Carson, Ex-Chief, Bureau of Manufactures, Department

Sadullah & Robert Levy

CONSTANTINOPLE

Established in 1868.

**Wholesale and Retail
dealers in**

**ORIENTAL RUGS & CARPETS,
EMBROIDERIES,
ANTIQUITIES, JEWELRY,
etc.**

**Buying agency on
commission basis for Continental
and American firms.**

MISSIR AND CO.

SMYRNA, TURKEY.

Members of the Dried Fruit
Association of New York.

Packers of Figs and Sultana Raisins.

Cable Address:

MISSIRCO — SMYRNA.

J. F. ALLENDORFF CO.

Importers
Exporters
Commission
Merchants

Imports products used in drugs, in pharmaceutical preparations and for hospital supplies, including olive oil, medical soaps, sponges, natural mineral water, salts and similar articles.

PHILADELPHIA - U.S. AMERICA

of Commerce and Labor, Washington, writes:

"I assure you that I highly esteem the honor done me by the Chamber in adding me to its honorary membership, and it will be my endeavor to manifest in a practical way my appreciation of the Chamber's action. My observation while in Turkey and countries of the Levant, and the knowledge acquired at Constantinople from our Consul General and others interested in the promotion of American trade, convince me that the Chamber of Commerce can be of great value in extending American trade throughout that entire section of country. A very creditable start has been made, and the *Levant Trade Review* is evidence of the enterprise, energy and earnestness of those engaged in this work".

George W. Sheldon, President of the National Business League of America, writes in accepting his election as Honorary Member of our organization:

"I hasten to express my keen appreciation of the honor conferred upon me as President of *The National Business League of America*, and further to assure your Board that it will be the duty and privilege of this League to co-operate with your Chamber on all measures for the industrial and commercial advancement and general welfare of America and the countries of the Levant."

Dudley Bartlett, Chief Foreign Bureau, Philadelphia Commercial Museum, writes:

"I desire to further assure you of my wish to co-operate with you to the extent of my ability in the good work which the Chamber is doing".

William M. Benney, Manager Foreign Department, National Association of Manufacturers of the United States of America, writes:

"It is hardly necessary to say that this Association watches with keen interest the development of all legitimate movements

BANK OF SALONICA

Head Office: Constantinople

In Galata: Rue Voidoda, Assicurazioni Generali

In Stamboul: Rue Achir Eff. Kiutubhane.

In Pera: Grande Rue de Pera, near the Dutch Legation.

BRANCH BANKS:

ADRIANOPIE

DRAMA

SMYRNA

BEIRUT

MONASTIR

TRIPOLI in Syria

CAVALLA

SALONIKI

USKUB

DEDEAGATCH

SAMSOUN

XANTHI

OFFICES:

GUMULDJINA, KOUMANOVA, KIRKKILISSE, SOUFLI.

The BANK OF SALONICA transacts all kinds of banking business, makes advances on merchandise and accepts merchandise "en consignment et en depot".

Special Service: Savings Bank, advantageous rates of interest.

Walther Berghaus

General
Commercial
Representative

Stamboul, Sanassar Han,
CONSTANTINOPLE.

Codes :
A. B. C. 5th Edition
PRIVATE CODES.

Ant. B. Hadjantony,
SMYRNA, TURKEY.

Exporter and
Commission
Merchant.
DRIED FRUIT.

Seeds and all sorts of Turkish produce.
Importer of American
Manufactured goods.

for the advancement of our international commerce, and trusts that your Chamber will continue to grow in numbers and influence as a potent factor in the development of the Turkish Empire and its commercial relations with the United States".

B. Olney Hough, Editor, *American Exporter*, writes :

"I appreciate very keenly the honor and beg that the Chamber will always consider me entirely at its disposal for any information or other services that I may be able to render in this country".

Edward N. Vose, New York, Editor *Dun's International Review*, writes :

"I have for many years watched the steady increase in commercial relations between the Turkish Empire and the United States and it was therefore with unfeigned pleasure that I received the admirable articles from your honorary president, Consul General Ravndal, for publication last year. These articles attracted a great deal of attention and, I hope, have contributed in some measure to still further promote the growth of commerce between the two nations. In the future it will be the aim of *Dun's International Review* to do all in its power to facilitate and extend trade relations between the business men of the United States and those of Turkey, and in this work it will be a sincere pleasure to me to feel that I can co-operate with so efficient an organization as the *American Chamber of Commerce for the Levant*".



Report from Palestine.

The crop outlook for this district can not as yet be foreseen. The crop of oranges, although not abundant, proved to be a fair one, but the success of the season always depends on the British market. We are still undergoing the benign influence of last year's crops, especially the olive crop which was exceptionally bountiful.

Modern methods of farming are being introduced into this district, the Jewish colonists employing the latest agricultural

**Oldest established firm in Turkey,
Carpet Manufacturers in Asia Minor.**

A. Griffitt & Co.

SMYRNA

Special looms in all the large centres
for the manufacture of carpets in all the
various grades.

Suppliers of many of the large American
rug firms in New York and other parts of
the United States.

PROTOPAZZI BROS S. A. STASSINOPULO

LONDON E. C.

SMYRNA.

Telegraphic Address:
PROTOPAZZI,
London.

Sole Award, Chicago, 1893,
Gold Medal, Brussels, 1893,
Gold Medal, Athens, 1903.

Telegraphic Address:
STASSINOPULO,
Smyrna.

Dried Fruits & General Merchants
Patentees of the Celebrated "Protoben" Figs

All Interested
in **TURKEY, EGYPT** and
the **NEAR EAST** generally

SHOULD READ

THE NEAR EAST

A Weekly Journal of Oriental Politics,
Literature, Finance and Commerce.

The Recognised Organ of Near East
Interests and Business.

PRICE SIXPENCE.

SUBSCRIPTION 20s. PER ANNUM.

SPECIMEN COPY POST FREE.

Offices: 16-17, Devonshire Square,
Bishopsgate, London.

implements. Jaffa and Haifa have each four warehouses for agricultural machinery, the demand for which is increasing. It is thought that if American agricultural machinery were introduced, it could easily compete with that of German make. Especially, the introduction of steam ploughs of moderate capacity and cost would certainly be welcomed by owners of orange gardens in this district.

As for mining, to-day we now dispose of sufficient exact information as to the deposits in Palestine, although further expeditions, as that of Dr. Brill recently undertaken, may discover new treasures. The mineral wealth of Palestine is chiefly concentrated in the regions of the Dead Sea on both sides of the Jordan. Here there are numerous sources of Asphalt, Petroleum, Asphalt lime and higher grade Phosphates, the latter being found mainly on the East side of the Jordan and of rare quality. As is known, an Anglo-German Company recently obtained a concession for the exploitation of the petroleum and

phosphate mines in the Hauran and the regions east of the Jordan. There are also deposits of phosphate of chalk, pure sulphur, rock salt, chrome oxide, calcium chlorate, magnesium chlorate, magnesium bromide.

Over 45 olive oil mills exist in Palestine for the purpose of soap making. A pure olive oil refining mill for preparing oil for table use promises good success. There is already such a mill at Jaffa for sesame oil.

At Jerusalem there is a manufacturing school for carpets of the finest designs, working in gold, silver, copper and other metals, called the "Bezalel School". There are many factories of olive wood articles and mother of pearl goods in Bethlehem.

Experiments have been made by Baron Rothschild in silk-growing, perfumery (in Roch Pina), pottery and glassware. There are a few coarse pottery establishments in Hebron and Ramleh.

It is thought that a French company will be given a concession for the electric railway, electric light and water supply for the City of Jerusalem. The construction of a port in Palestine is unrealized as yet but it is thought that Jaffa will be preferred to Haifa, although a railway Haifa-Jerusalem via Nablous is planned.

There are as yet no great developments in American trade in this district although a motor road roller was recently introduced. It is thought that the following articles could easily find a market: Engines of all kinds, pipes, pumps and wind mills, waterproof cloths, shoes (cheaper grades), stoves, watches, galvanized metal sheets and coal. The introduction of American goods on this market is retarded by the lack of shipping facilities, which is the main drawback.

This country is rapidly becoming a great place for tourists, especially for those who go to Egypt for the winter, and numerous enterprises may be looked for in the future such as obtaining a lease for the springs of Tiberias (See *Levant Trade Review*, No 2, p. 177) the erecting of modern hotels and baths in Jericho and the Dead Sea as well as the navigation of the Sea of Tiberias.

Respectfully submitted,
Jaffa, Dec. 22, 1911 ALTER LEVIN,

A. & M. KARAGHEUSIAN

Importers of

Oriental Rugs

890, Broadway, NEW YORK CITY.

MAIN BRANCH AT CONSTANTINOPLE,
Astartjian Han, STAMBOUL.

Buyers in the Principal Producing Centres
of Turkey and Persia.

MANUFACTURERS OF DOMESTIC FLOOR COVERINGS,
MILLS AT FREEHOLD, NEW JERSEY,
U. S. AMERICA.

SELLING AGENTS FOR THE
Bremer Linoleumwerke
of DELMENHORST, GERMANY.

American Trade DEVELOPMENT CORPORATION

Incorporated under
the Laws of the State of Maine, U. S. A.

Exports & Imports Representatives.

The object of this Corporation is
to promote exclusively American
Trade & Industries in Turkey.

DIRECTORS IN SMYRNA

RUFUS W. LANE, *President*

ERNEST A. MAGNIFICO

SOCR. A. SEFERIADES, *Treasurer*

TH. S. BALTAZZI, *Sec'y & Manager.*

Cable address "THEO" SMYRNA.

Austro-Americana Line

Regular weekly service via Patras (Greece) between Constantinople and New York, in conjunction with the Achaia Steamship Co. Weekly sailings every Wednesday from Constantinople. Accepting goods, cabin and steerage passengers from Constantinople to America at low rates.

THE SHORTEST SEA ROUTE BETWEEN Constantinople and New York.

Goods, parcels and baggage also accepted for the UNITED STATES EXPRESS COMPANY, insured against all risks, cleared through Customs and forwarded to all parts abroad.

THEO. N. CURMUSI, Harbor Master for the Argentine Republic, Agent for Austro-Americana S. S. Co. of Trieste, Agent for the United States Express Co.

Offices: On the Galata Quay, Tchimli Rıhtım Han, Constantinople.

Items of Interest from Greece.

Olive Oil and Tobacco.—According to the official statistics of the Greek Ministry of Agriculture, the whole production of olive oil of Greece amounted in 1911 to 57,873,800 okes, viz: Ionian Islands, 35.53 %, Peloponnesus, 32.5 %, Northern Greece, 11.42%, Cyclade Islands and Euboeia, 10.88% and Thessaly, 9.67%.

The whole production of olives reached 31,224,500 okes, as follows: Thessaly 64.82%, Northern Greece 22.24%, Peloponnesus 7.27 %, Cyclade Islands and Euboeia 4.98% and Ionian Islands 0.69%.

The production of currant jelly of the same year in Greece has been calculated as being 140,551,500 okes, viz: Peloponnesus 43.27%, Northern Greece 30.74%, Cyclade Islands and Euboeia 11.23%, Ionian Islands 9.11% and Thessaly 4.85%.

The whole production of tobacco of the last year has been calculated as being 7,396,750 okes, as follows: Thessaly 43.72%, Northern Greece 39.78%, Peloponnesus 12.92%, Cyclades Islands and Euboeia 2.91% and Ionian Islands 0.67%.

Emigrants' Money.—The gold remitted during the first half of December 1911 from the Greek immigrants of America to their families in Greece by postal orders amounted to \$145,254.96. While all the immigrants of different nationalities remitted during the same time from America to their countries \$5,164,723.12.—

Respectfully submitted,

J. M. SCHAPIRA.

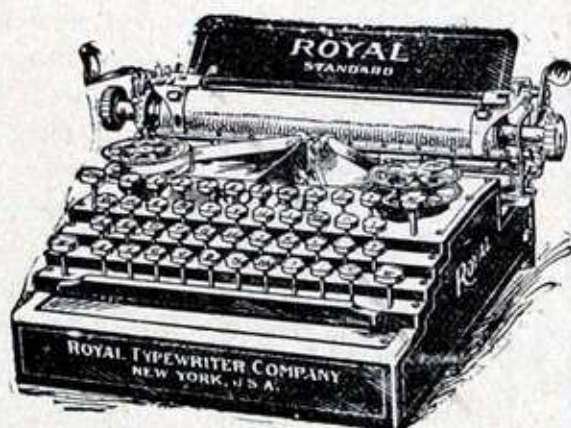
Athens, January 12th, 1912.

§

Cairo Branch of the American Chamber of Commerce for the Levant.

In a letter of March 18, 1912, Constantin Xippas, Director at Large of the American Chamber of Commerce for the Levant, informs that the organization of a Cairo Branch has been decided upon and will take place shortly. It is not unlikely that similar action may be taken in Alexandria at the initiative of Consul Birch. In the June issue of *Levant Trade Review* it is intended to devote considerable space to Egypt's claims and interests.

KHOSROF KOUROUBALEKIAN
GENERAL COMMISSION & CONSIGNMENT AGENT
Buyuk Tunnel Han, Galata
CONSTANTINOPLE.



Agent for
Royal Standard ❖❖
❖❖❖❖❖ **Typewriter**

the simplest, strongest and most practical typewriter made. Used extensively by the U. S. Government.

Agent also for REED & BARTON, SILVERSMITHS, Taunton Massachusetts: Sterling Silver and Fine Silver Plated Wares.

Crédit Lyonnais

Fondé en 1863

SOCIÉTÉ ANONYME

Capital : Frs 250.000.000 entièrement versé

Réserves : Frs 140.000.000

AGENCE PRINCIPALE

Grand' Rue de Galata, Karakeuï, Yéni Han

Directeur : A. M. Gorgoly

Sous-Directeur : G. Tanqueray

Bureaux de quartier : à PÉRA Grand' Rue de Péra, N° 333,

à Stamboul : Place Sultan Hammam, Allahverdi Han.

L'Agence principale et ses bureaux font toutes opérations de banque.

Ils possèdent des coffres-forts à louer défiant toute concurrence comme solidité et modicité de loyer.

Des Salons sont mis à la disposition des porteurs de lettres de crédit tant à l'Agence Principale qu'à son Bureau de Péra.

Le Bureau de Stamboul fait des avances sur marchandises et accepte des marchandises en dépôt libre dans son dépôt spécial de Sirkédji.

Telegraphic address:

ABRAM JUDA

Abram B. Juda & Co

**Salonica,
Turkey.**

IMPORT MERCHANTS

Specialities: gas and petroleum motors, agricultural machinery, farm implements, milling machinery, metal working machinery, machine oils.

Cohen Mordoh & Co.

INSURANCE

**General
Commission
Agents.**

SALONICA - TURKEY

The "American Mediterranean Line."

The following is borrowed from *Shipping Illustrated*, New York, March 15, 1912:

"A party of American capitalists are studying closely on the spot the projected establishment of a direct line of monthly steamers between Odessa and New York. The enterprise is called a direct line, but, as a matter of fact, Odessa has been fixed upon as the extreme eastern terminus. A considerable trade will be done with the Levantine ports, and it is proposed to make Malta a calling and coaling station."

This probably refers to the enterprise alluded to in Consul General Ravndal's address to the Chamber printed in the present issue of *Levant Trade Review*.

From other sources it is learned that the two American concerns referred to in that address have combined and are about to inaugurate the *American Mediterranean Line*. The first steamer is due to sail from New York at any moment, carrying a cargo of Pocahontas coal.

Undoubtedly full details will be available for the June issue of *Levant Trade Review*.

Notwithstanding the War there have been no business failures in Turkey of any consequence. The financial situation is satisfactory, and a "boom" is expected at the close of the present hostilities.

Dr. Marcellus Bowen, President of the *American Chamber of Commerce for the Levant*, is preparing for an outing into Persia which will occupy some three months.

SUFFERN & COMPANY

96 WALL STREET

NEW YORK

COTTON PIECE GOODS

EXCLUSIVE OWNERS OF THE FAMOUS

RAMOPA C.C.C.

AND OTHER WELL KNOWN BRANDS

American Cotton Cloth

of every Character

OLEO AND COTTON SEED OILS

IMPORTERS AND EXPORTERS

EMIL HECHT

Exporter: Sheepskins, Chevrettes, Lambskins, Hides and all kinds of Turkish Wools.

Importer: Hides and General Merchandise.

Government Contractor & Importer

Branches & Agencies at Smyrna, Salonica, Trebizond, Samsoun, Tiflis, Beirut, Aleppo, Bulgaria, Servia and Hungary.

Sirkedji, Angora Han, Constantinople.

ISAAC MODIANO FRÈRE & FILS

Salonica-Turkey

Importer and Exporter

Import matches, soap, tea, rope, hemp, paraffine wax, pepper etc. and export all kinds of Oriental products except cereals.

Business relations with the firm of Francis Modiano & Co., Mark Lane, London.

PERSONALIA.

Chas. H. Hayes, Managing Director of the Walter A. Wood Co., Ltd., 36 Worship St., London, E. C., England, spent some days at Constantinople looking after the business of the Company. Walter A. Wood mowers and reapers and other agricultural machinery are well known in the Levant.

Charles Spach, U.S. Customs Examiner, visited Constantinople being en route from Beirut to Belfast, and spent some time, under the auspices of Sir Richard Crawford, looking over the Ottoman Custom House and its bonded warehouses.

Lucien Memminger, late Vice-Consul in Charge at Smyrna, where he rendered valiant service in the interest of the *American Chamber of Commerce for the Levant*, passed through Constantinople on his way to Paris to which place he has been promoted by the American Government.

John Dill Ross, Manager of the Russian Volunteer Fleet, passed through Constantinople on his way to America. It is the intention of the administration of the said Fleet to inaugurate a steamship service between Odessa and Rio Janeiro or between Odessa and New-London, Connecticut, U.S.A., or both.

Walter Seager has been appointed American Harbormaster in Constantinople in succession of the late C.A. Theodoridi who for more than 30 years served the American Consulate General in that capacity, faithfully and well.

Frederick Taylor Gause of New York, representative of the Standard Oil Co., passed through Constantinople on his way home from India and the Far East. He expressed himself warmly interested in the *American Chamber of Commerce for the Levant* and predicted great results from its activities during the next 10 years.

Telegraphic Address:

"ARAM", A.B.C. 5th Edition.

Aram Hamparzum,

SMYRNA, TURKEY.

Packer of the

World Renowned

CAMEL BRAND FIGS.

EXPORTER OF VALONIA.

Juda & Salmona

. IMPORT - EXPORT

GENERAL COMMISSION AGENTS

Contractors,

Insurance,

Steamship

AGENTS and BROKERS

Telegraphic Codes:

Scott's Code 6th Edition 1885.

Reprint 1892, and A. I. Code.

Salonica,

Turkey.

Charles M. R. Haeske of South Bend, Indiana, representing the Studebaker Corporation, has been spending some weeks in Constantinople negotiating with the War Department for ambulances and army wagons.

§

Philip Hough, representing Messrs. Suffern & Co., 96 Wall St., New York City, members of the *American Chamber of Commerce for the Levant*, spent some days in Constantinople and proceeded from here to Sophia, Bulgaria. He will return in a short time from the Balkans and make a tour of Turkey, in the interest of American cotton goods, cotton oil and other articles exported by Messrs. Suffern & Co.

§

George K. Moore, field manager of the International Finance Corporation of America, 802 Union Trust Building, Providence, Rhode Island, has arrived in Constantinople and is preparing to enter actively into the commercial, industrial and financial life of the Ottoman Empire.

§

Dr. Ira Harris, American Consular Agent, Tripoli, Syria, paid a visit to Constantinople, accompanied by his daughter, Elsie Harris, M.D., and was warmly welcomed by his numerous friends in the Capital.

§

E. Coke Jones, representative in the Levant of Messrs. Avery Co. of Peoria, Illinois, members of the *American Chamber of Commerce for the Levant*, passed through Constantinople on his way to Adana where he is placing some steam plough outfits.

§

C. D. Constantinidis, Manager of Messrs. Fulas & Co. of Constantinople, representatives in Turkey of the American Cotton Oil Co., and of other American manufacturers, proceeded to Syria on matters of business. Mr. Constantinidis was one of the pioneers in the American Chamber of Commerce movement in the Levant.

HONORARY MEMBERS.

SULEIMAN EFF. BUSTANI, Beirut, Syria, Senator of the Ottoman Empire.
 A. L. M. GOTTSCHALK, No 4 Trafalgar Square, London, England, American Consul General at Large, Middle East and Africa District.
 JOHN F. FITZGERALD, Boston, Mayor.
 JOHN M. CARSON, Washington, Ex-Chief, Bureau of Manufactures, Department of Commerce and Labor.
 GEORGE W. SHELDON, Chicago, President, National Business League of America.

DUDLEY BARTLETT, Philadelphia, Chief, Foreign Trade Bureau, Philadelphia Commercial Museum.

W. M. BENNEY, New York, Manager, Foreign Department, National Association of Manufacturers of the United States of America.

B. OLNEY HOUGH, New York, Editor, "American Exporter."

EDWARD NEVILLE VOSE, New York, Editor, "Dun's International Review."



"Levant Trade Review" Correspondents.

ALEPPO	LORENZO Y. MANACHY, GEORGES CABBABEH.
ALEXANDRIA (Egypt)	FRANCIS L. ROMEO.
ATHENS (Greece)	J. M. SCHAPIRA.
BAGDAD	JAMES SCOTT LEVACK.
BATOUM (Russia)	EMERIO MATTIEVICH.
BELGRADE (Servia)	SAMUEL WEISS.
BEIRUT	
BRAILA (Roumania)	ANTHONY THEODORIDI.
BRUSSA	THEO. A. BALDWIN.
BUCHAREST	JEAN HAUSER.
DARDANELLES	F. R. J. CALVERT.
HARPUT	GEORGE GHEVOND.
JANINA (Albania)	A. PHILIPPOU.
JERUSALEM	ALTER LEVIN.
KONIA	VAYANOS FRÈRES
LARNACA (Cyprus)	P. J. LOUISIDES.
MERSINE	DEMOSTHENES LYKIARDOPOULOS.
ODESSA (Russia)	J. ST. VINCENT CORÇORAN.
PHILIPPOLIS (Bulgaria)	
SALONICA	DR. SYLVAN BRAUTMANN.
SAMSOUN	WILLIAM PETER.
SMYRNA	THEO. S. BALTAZZI.
TEHERAN (Persia)	JOHN TYLER.
TREBIZOND	ISAIAH MONTESANTO.
TRIPOLI-IN-BARBARY	
VARNA (Bulgaria)	M. KOSTOFF.

CLASSIFIED LIST OF MEMBERS

American Chamber of Commerce for the Levant

(PLEASE REPORT ANY INACCURACIES TO THE SECRETARY).

Agricultural Implements & Machinery.

American Seeding Machine Co., Exporters	Richmond, Ind., U. S. A.
Artus, Jean, Importer	Mersine.
Audi & Frères, S., Importers	Beirut.
Avedissian & Kechichian, Importers	Adana.
Avery Co., Exporters	Peoria, Ill., U.S.A.
Balladur, Paul J., Importer	Smyrna.
Blum & Levy, Importers	Jerusalem.
Bonja & Co., A., Importers	Aleppo.
Debbas Jean, Importer	Tarsus
Demirdjian, Moses N., Importer	Aintab.
Dizengoff, M., Importer	Jaffa.
Draghi, Louis, Importer	Adana.
Edwards & Sons, Importers, Dilsiz Zadé Han, Stamboul.	Constantinople.
Farquhar, A. B., & Co., Exporters, Cotton Exchange Bldg.	New York City, U.S.A.
Flehsig, Oscar, Importer	Aleppo.
Frangakis, Ant. Ch., Importer	Aleppo.
Frangakis & Sinyosoglou, Importers	Adana.
Goldenberg & Fils, David	Braila, Roumania.
Haim, D., Importer	Jaffa.
Hindié, Elias, Importer	Aleppo.
International Harvester Company, Exporters	Chicago, Ill., U. S. A.
Karamanoukian & Fils, Garouge, Importers	Aintab.
Kurkdjian, Habib, Importer	Aintab.
Louisides & Co., P. J., Importers, Larnaca	Cyprus.
Loutfalla, Georges, Importer	Adana.
Iykiardopoulos Fils, A., Importer	Mersine.
Minassian, M., Importer	Salonica.
Montgomery Ward & Co., Exporters	Chicago, U.S.A.
Mouradyan Frères, B. J., Importers, Rue Mahmoudié, Galata.	Constantinople.
Nergararian H.G., Importer,	Varna, Bulgaria.
Nergararian H., Importer, Khorassandji Han, Stamboul,	Constantinople.
Nowill & Co., Sidney, Importers, Kevork Bey Han, Galata.	Constantinople.
Selian, R.B., Importer	Mersine.
Strong & Trowbridge Co., Exporters, 11, Battery Place,	New York City, U.S.A.
Sursock, Aziz, Importer	Tarsus.
Tiano Fli: Societa Italo-Orientale, Importers	Salonica.
Velissarides & Co., E., Importers	Trebizond.
Walter A. Wood Mowing & Reaping Machine Co., Exporters,	Hoosick Falls, N. Y.
Walter A. Wood Co., Ltd., 36 Worship St.	London Eng.
Walter A. Wood M.b.H., Elisabethufer 5/6	Berlin. Ger.
Whitman Agricultural Co., Exporters, 6900 South Broadway,	St. Louis, Mo., U.S.A.

Architects.

R. R. Kendall, c/o American Bible House, Stamboul.	Constantinople.
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Attorneys at Law.

Mizzi, Lewis F., Rue Asmali Mesdjid, 35, Pera	Constantinople.
Paleologue, Galien.	Smyrna.
Shadaravian, Djemil Effendi	Aleppo
Whittall, Eric	Smyrna.

Automobiles.

Avigdor, N. S., Inayet Han, Stamboul	Constantinople.
Belart Lanz, F., Importer, Ihsan Bey Han, Stamboul	Constantinople.

Ford Motor Co., Exporters,	Detroit, U. S. A.
The Studebaker Corporation of England Ltd., 143/5 Great Portland St., London, W.	England

Banks and Bankers.

Anglo-Palestine Co. Ltd.	Jerusalem.
» » » »	Beirut.
Banque d'Athènes	Constantinople.
» »	Samsoun.
» »	Smyrna.
Banque Commerciale de Palestine	Jerusalem.
Banque de Mételin	Smyrna
Banque d'Orient.	Smyrna.
Banque de Salonique.	Constantinople.
Banque Impériale Ottomane	Constantinople.
» » »	Kerassund.
Capayannidès, G.	Trebizond.
Charaoui, Joseph	Alexandretta.
Deutsche Orientbank A. G.	Constantinople.
Fils d'Abram Nahman	Salonica.
Lemmi Frères, G.	Ordou.
Lévy, Juda Gabriel	Janina, Albania.
Mavromati, André.	Mersine.
Modiano, Saül Is.	Salonica.
Modiano, Ugo R.	Salonica.
Phostiropoulo Frères,	Trebizond.
Pisani, Alex. C.,	Kerassund.
Turnbull, Jr. & Somerville	Valetta, Malta.
Wiener Bank Verein,	Constantinople.

Beds and Supplies.

Lambichi, M. E., Importer,	Smyrna.
Simmons Manufacturing Co., Exporters,	Kenosha, Wis., U.S.A.
Suffern & Co., Exporters, 90-96 Wall St.,	New York City, U.S.A.

Beer.

Audi & Frères, Importers,	Beirut.
Hindie Frères, Importers,	Aleppo.

Belting.

Seferiades, S. A., Importer,	Smyrna.
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Blotting Paper.

Albemarle Paper Manufacturing Co.	Rishmond, Va.
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Boots and Shoes.

Audi & Frères, S., Importers,	Beirut.
Bates & Co., A.J., Exporters, 176-178 Duane St.,	New York City, U.S.A.
Brown Shoe Co., Manufacturers and Exporters	St. Louis, Mo., U.S.A.
Churchill & Alden Co., Manufacturers and Exporters	Campello, Mass., U.S.A.
Damiani, Barnabé, Importer,	Jerusalem.
Fulias & Co., Importers, Abid Han, Galata,	Constantinople.
Hananel, N.B., Importer, Xanthopoulo Han, Stamboul,	Constantinople.
Hindie Frères, Importers,	Aleppo.
Kirchner & Co., Importers	Aleppo.
MacVittie, F., Importer,	Smyrna.
Magnifico, E.A., Importer,	Smyrna.
Sciaky, Salomon J., Importer,	Salonica.
Strong & Trowbridge Co., Exporters, 11, Battery Place	New York City, U.S.A.
Sursock, Aziz, Importer,	Tarsus.
Tambakis, E. C., Importer,	Smyrna.

Builders' Hardware.

American Trading Co., Importers, Noradoun Han, Galata,	Constantinople.
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Blum & Levy, Importers,	Jerusalem.
Farwagi, E., & Fils, Importers	Jaffa.
Fli. Tiano, Importers	Salonica.
Matteossian, Leon, Importer, Tevekel Han, Galata	Constantinople.
Minassian, M., Importer,	Salonica.
Strong & Trowbridge Co., Exporters, 11, Battery Place	New York City, U.S.A.
Roch, Alf., & H. Latour, Importers	Jaffa.

Candles.

Errera, Isaac G., Importer,	Salonica.
Modiano & Co., Levy V., Importers,	Salonica.

Carpets and Rugs.

Andria, H. de, Exporter, Kutchuk Ismail Pasha Han, Stamb.	Constantinople.
Apikian & Co., Exporters,	Baghdad.
Blackler, F., Exporter,	Smyrna.
Castelli, N., Exporter, Validé Han, Stamboul,	Constantinople.
Chasseaud, F. W., Exporter, Ihsan Bey Han, Stamboul,	Constantinople.
Filipachi, Paul, Exporter, Keuprulu Han, Stamboul,	Constantinople.
Gulbenkian Bros & Co., Gulbenkian Han, Stamboul	Constantinople.
» Parsegh K., Exporter	Baghdad.
Harputlian, Kevork, Exporter, Bouyouk Yeni Han, Stamboul	Constantinople.
Ihmsen & Co., Exporters, Rue Findjandjilar, Stamboul.	Constantinople.
Kafaroff, Talip A., Exporter, Rassim Pacha Han, Stamb.	Constantinople.
Karadaghli, A. E., Exporter, Djéférié Han, Stamboul.	Constantinople.
Karagheusian, A. & M., Exporters, Astartjian Han, Stamboul	Constantinople.
» » » Importers, 890, Broadway	New York City, U.S.A.
Kasharian, N., Exporter, Buyuk Kirilli Pasha Han, St.	Constantinople.
Kazan & Co., A. E., Exporters, Keuprulu Han, Stamboul	Constantinople.
Kevork Skender, K. & D., Exporters.	Baghdad.
Kouyoumdjian, Hagop, Exporter.	Baghdad.
Maghak, Fathalla D., Exporter	Baghdad.
Mazlumian Bros., Exporters, Eski Régie Han, Stamboul	Constantinople.
Messayeh, Joseph I., Exporter.	Baghdad.
» R. D., Exporter	Baghdad.
Messulam, A., Exporter, Saidié Han, Stamboul	Constantinople.
Oriental Carpet Manufacturers Ltd., Exporters	Smyrna.
» » » » »	Constantinople.
Pappadopoulo, M. N., Exporter, Matheo Han, Stamboul	Constantinople.
Pardo, R. S., Exporter, Rue Kabristan, 14, Pera	Constantinople.
Roditi, A., Exporter, Tarakdjilar, Ekbérié Han, Stamboul.	Constantinople.
Rostomian, R., Keuprulu Han, Stamboul.	Constantinople.
Saba, A., Exporter	Aleppo.
Sadullah & R. Levy, Exporters, Stamboul.	Constantinople.
Souhami, R., Exporter, Ihsan Bey Han, Stamboul	Constantinople.
Telfeyan & Co., S., Exporters, Dilsiz Zadé Han, Stamboul.	Constantinople.
Timourian, S., Exporter, Rue Tarakdjilar, 27, Stamboul	Constantinople.
Uhrlaub John C., Importer, 114 Fifth Ave.,	New York City, U.S.A.
Vayanos Bros.	Sillé, Konia.
Zehnder, J. U., Exporter, Kendros Han, Stamboul	Constantinople.

Carriages (wheels, springs, etc.)

Birch, James H., Exporter	Burlington, N. J., U.S.A.
Ovessanoff, Stephen, Importer.	Baghdad.

Cigarettes.

The African Cigarette Co., Ltd., Manufacturers and Exporters	Athens, Greece.
The Surbrug Co., Manufacturers	New York City, U.S.A.
The Surbrug Co., Manufacturers	Richmond, Virginia, U.S.A.
Drucklieb & Co., C., Manufacturers	New York City, U.S.A.

Clocks and Watches.

Enriquez, Clement, Importers,	Baghdad.
Karamanoukian & Fils, Garouge, Importers,	Aintab.
Keystone Watch Case Co., Exporters, Eur. Office, Pickhuben,	Hamburg, Germany.
Lebet Frères & Co., Importers, Mahmoudié Han, Stamboul,	Constantinople.
Montgomery Ward & Co., Exporters,	Chicago, Ill., U.S.A.
Strong & Trowbridge Co., Exporters, 11 Battery Place,	New York City, U.S.A.

Coal.

Cauchi Fli., Importers,	Salonica.
Rees & Co.Ltd., T. Bowen, Importers,	Smyrna.
Rowell & Molho, Importers,	Salonica.
Saltiel, Nico, Importer,	Salonica.
Theodoridi & Co., Importers	Braila, Roumania.
Whittall & Co., C., Importers,	Smyrna.

Concrete and Cement.

Asseo, Mentech M., Importer.	Salonica.
Cabbabeh Frères, Importers,	Aleppo.
Ojalvo, Vital, Importer	Salonica.
Goldenberg & Fils, David.	Braila Roumania.

Copper.

Juda & Salmona, Importers,	Salonica.
Modiano, Joseph Is., Importer,	Salonica.
Navarro, Isaac J., Importer,	Salonica.
Roditi, A., Importer, Tatakdjilar, Ekbérié Han, Stamboul.	Constantinople.
Shabandar, Mahmoud, Importer,	Baghdad.

Cotton.

Artus, Henri, Exporter,	Mersine.
Brazzofoli, Max, Exporter,	Mersine.
Debbas, Jean, Exporter,	Tarsus.
Draghi, Louis, Exporter,	Adana.
Gazalé, N. F., Exporter	Aleppo.
Lykiardopoulos Fils, A., Exporter,	Mersine.
Simeonoglou, Aristides, Exporter,	Adana.

Cotton Goods.

Abdeni & Co., G.G. Importers,	Aleppo.
Altzitzoglou Fils, J., Importers,	Mersine.
Apikian & Co., Importers.	Baghdad.
Arabian, Gaizak, Importer,	Trebizond.
Baltazzi, Theo. S., Importer,	Smyrna.
Bekhor, Showa, Importer,	Baghdad.
Berghaus, Walter, Importer, Ihsan Bey Han, Stamboul,	Constantinople.
Berk, Puttnam & Co., Importers,	Baghdad.
Blockey, Cree & Co., »	Baghdad.
Cabbabeh Frères, Importers,	Aleppo.
Candili, C. Importer.	Trebizond.
Chrissafides & Georgiades, Importers, Galata,	Constantinople
Cohen Mordoh & Co., Importers.	Salonica.
Coufopoulos, D. G., 25 Buyuk Millet Han, Galata,	Constantinople.
Damien, Joseph, Importer,	Baghdad.
Dasho, Yakoub, Importer,	Aleppo.
Demirdjian, Moses, N., Importer,	Aintab.
Edwards & Sons, Importers, Dilziz Zade Han, Stamboul,	Constantinople.
Elishaa, Nessim, Importer,	Baghdad.
Elowe, Raphael, »	Baghdad.
Enriquez, Clement, »	Baghdad.
Fils de G. Errara & Co., Importers,	Salonica.
Flechsigg, Oscar, Importer,	Aleppo.

Giraud, O, Importer, Hagopian Han, Galata,	Constantinople.
Haldopoulos, N. P., Importer,	Trebizond.
Hammer & Hirzel, Importers, Bouyouk Yeni Han, Stamboul,	Constantinople.
Hindie, Elias, Importer	Aleppo.
Jeboury, Beythoum, Importer	Baghdad.
Juda & Salmona, Importers.	Salonica.
Kabbaz & Co., P. A., Importers.	Aleppo.
Karamanoukian & Fils, Garouge, Importers.	Aintab.
Kirchner & Co., Importers,	Aleppo.
Kouyoumdjian, Hagop, Importer	Baghdad.
Langridge, F. F., Importer.	Baghdad.
Louisides & Co., P. J., Importers	Larnaca, Cyprus.
Lynch & Co., Stephen, Importers	Baghdad.
Menachy & Fils, Yanni, Importers.	Aleppo.
H. Manuelian & Co, Importers	Mersine.
Matteo-sian, Leon, Importer, Tevekel Han, Galata,	Constantinople.
Messayeh, Joseph J., Importer.	Baghdad.
Minot Hooper & Co, Exporters.	New York City, U.S.A.
Mitrani, Joseph, Importer.	Adrianople.
Modiano, Joseph Is., Importer.	Salonica.
» Saül Is., »	»
Modiano, Ugo R., Importer,	Salonica.
Morpurgo, Moise, Importer	Salonica.
Mouradian, Kevork, Importer, Stamboul,	Constantinople.
Nahum, H. di P., Importer.	Tripoli-in-Barbary.
Pappadimitriou Bros. & Co., Importers.	Smyrna.
Peristiany & Frères, J. Th., Importers	Aleppo.
Philippou, A., Importer	Janina, Albania.
Strong & Trowbridge Co., Exporters, 11, Battery Place,	New York City, U.S.A.
Suffern & Co., Exporters, 90-96, Wall Street	New York City, U.S.A.
Henri Tiano, Importer.	Salonica.
Vafiadachi, M. & A., Importers.	Smyrna.
Varbetian, L. & L., Importers	Smyrna.
Zarifi, L., Importer, Hagopian Han, Galata	Constantinople.
Zelveian, M. & K., Importers.	Mersine.
Zollinger & Co., Importers	Aleppo.

Cotton Seed Oil,

Amar & Co., S., Importers, Validé Sultan Han, Stamboul.	Constantinople.
American Cotton Oil Co., Exporters, 27, Beaver Street	New York City, U.S.A.
Aspegren & Co., Exporters, Produce Exchange	New York City, U.S.A.
Audi & Frères, S., Importers	Beirut.
Berghaus, Walter, Importer, Ihsan Bey Han, Stamboul.	Constantinople.
Cariciopoulo, Marc N., Importer, 12 Ibrahim Rifaat Han, Gal.	Constantinople.
Cohen Mordoh & Co, Importers.	Salonica.
Coufopoulos, D. C., 25 Buyuk Millet Han, Galata,	Constantinople.
Flehsig, Oscar, Importer	Aleppo.
Fulias & Co., Importers, Abid Han, Galata.	Constantinople.
Giraud, O., Importer, Hagopian Han, Galata	Constantinople.
Goldenberg & Fils, David.	Braila, Roumania.
Hammer & Hirzel, Importers, Bouyouk Yeni Han, Stamboul	Constantinople.
Juda & Salmona, Importers.	Salonica.
Kirchner & Co., Importers	Aleppo.
Louisides, P. J., Importers	Larnaca, Cyprus.
Manachy & Fils, Yanni, Importers.	Aleppo.
Marcopoli & Co., V., Importers	Aleppo.
Mill, E.H., Mgr. Strong & Trowbridge Co., Importers, Galata	Constantinople.
Mitrani, Joseph, Importer.	Adrianople.

Florentin Saporta & Baraha, Importers,	Salonica.
Georgiades, Nicholas, Georgiades Han, Sirkedji, Stamboul.	Constantinople.
Modiano & Co., Levy V., Importers	Salonica.
Navarro, Em. Is., Importer.	Salonica.
Rowell & Molbo, Importers,	Salonica.
Sarantis Frères, Importers, 19, 20, Omar Abid Han, Galata	Constantinople.
Seefelder, Hans, Importer,	Salonica.
Sourlangas Fils, E. N., Importer, Ghazi Asker Han, Stamboul,	Constantinople.
Suffern & Co., Exporters, 90-96, Wall Street,	New York City, U.S.A.
Tasartez & Barzilai, Importers, Tohafdj Han, Stamboul .	Constantinople.
Tiano, Henri, Importer,	Salonica.
Xanthos, C., Importer,	Salonica.

Cotton Yarn.

Abdeni & Co., G. G., Importers,	Aleppo.
Baltazzi, Theo. S., Importer,	Smyrna.
Cabbabeh Frères, Importers,	Aleppo.
Dasho, Yakoub G., Importer,	Aleppo.
Demirdjian, Moses N., Importer,	Aintab.
Fils de G. Errara & Co., Importers,	Salonica.
Flehsig, Oscar, Importer,	Aleppo.
Hindié, Elias, Importer,	Aleppo.
Mouradian, Kevork, Importer, Stamboul,	Constantinople.
Peristiany & Frères, J. Th., Importers,	Aleppo.
Simeonoglou, Aristides, Exporter,	Adana.
Société Commerciale du Levant, Importers,	Salonica.
Zollinger & Co., Importers,	Aleppo.

Currants.

Hancock & Wood, Exporters.	Patras, Greece.
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Customs Brokers.

Vandegrift & Co., F. B., 12-25 Whitehall St.,	New York City, U.S.A.
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Cutlery.

Thomaston Knife Co.,	Thomaston, Conn. U.S.A.
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Department Stores

Economic Co-operative Society Ltd.,	Constantinople.
Montgomery Ward & Co.,	Chicago, U.S.A.

Dried Fish.

Hancock & Wood, Importers	Patras, Greece.
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Drugs and Pharmaceutical Products.

Allendorff Co., J. F., Importers,	Philadelphia, U.S.A.
The Fellows Company, Manufacturers, 26 Christopher St.,	New York City, U.S.A.
Hannania & Son Showa, Joseph, Importers,	Baghdad.
La Fontaine Bros., Ltd., Importers,	Constantinople.
Lanzon, Giuseppe, Importer,	Tripoli-in-Barbary.
Parke, Davis & Co., Exporters, 50/54 Beak St., London W.,	England.
Suffern & Co., Exporters, 90-96 Wall St.	New York City, U.S.A.
Toeg, Ephraim S., Importers,	Baghdad.

Dry Goods.

Florentin Saporta & Beraha, Importers,	Salonica.
Stern, Michael, Merchant,	Jerusalem.

Electrical Supplies.

Aperguis & Co., N.A., Importers, 40 Rue de la Douane, Galata,	Constantinople.
Fli Tiano, Importers,	Salonica.
Loir, Edouard, Importer	Beirut.
Nowill & Co., Sidney, Importers, Kevork Bey Han, Galata,	Constantinople.
Suissock, Aziz, Importer,	Tarsus.
Western Electric Co., Exporters, 463, West Street.	New York City, U.S.A.

Engines (Gasoline, Traction, &c.).

Waterloo Gasoline Engine Co., Exporters,	Waterloo, Iowa, U.S.A.
Wolverine Motor Works, Exporters	Bridgeport, Conn.

Engineering.

Aperguis & Co., N.A., 40 Rue de la Douane, Galata, . . .	Constantinople.
Chirin, Leon, M.E., Kenadjian Han, 3, Stamboul, . . .	Constantinople.
United States Engineering Co., Consulting & Exporting, 80 Wall St.,	New York City, U.S.A.

Exporters (General).

Abdulaly Bros	Baghdad.
Arsen & Co., A. G., Gulbenkian Han, Stamboul.	Constantinople.
Berk, Puttnam & Co.	Baghdad.
Parsegh G. Essefian, 28 Khorassandji Han, Sirkedji, Stamb.	Constantinople.
Kizioglou & Co.	Samsoun.
Loir, Edouard	Beirut, Syria.
Papadopoulos, S. H.	Samsoun.
Sarafoglou, A. Th.	Samsoun.
Sarantis Frères, Exporters, 19, 20 Omar Abid Han, . . .	Galata, Constantinople.
Vandegrift & Co., F. B., 12-25, Whitehall Street . . .	New York City, U.S. A.

Feed Stuffs.

Corn Products Refining Co.,	New York, N.Y.
Gilchrist Walker & Co.,	Galata, Constantinople

Firearms and Ammunition.

Peters, Frederick, Exporter, Pickhuben, 4, Freihafen. . .	Hamburg (Germany).
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Flour.

Capayannidès, G., Importer	Trebizond.
Cariciopoulo, Marc N., Importer, 12, Ibrahim Rifaat Han,	Galata, Constantinople
Feingold, S., Importer.	Jerusalem.
Gelat, David P., Importer	Jaffa.
Lebet Frères & Cie., Importers, Mahmoudiè Han, Stamboul	Constantinople.
Palassoff, M. P., Importer	Ordou.
Stock & Mountain, Importers, Khorassandji Han, Stamboul	Constantinople.

Fountain Pens.

Waterman Co., L. E., Exporters, 173, Broadway.	New York City, U.S.A.
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Fruits (Dried: Dates, Figs, Raisins, etc.).

Austro-Oriental Trading Co Ltd., Exporters	Baghdad.
Barff & Co. Ltd., P. G., Exporters.	Smyrna.
Blockey, Cree & Co., Exporters	Baghdad.
Chukur & Aziz, Exporters	Baghdad.
Davee, E. J., Exporter	Smyrna.
Elmassian, Djanik, Exporter,	Smyrna.
Elowe, Raphael J., Exporter	Baghdad.
Emmanuel & Co., Alex. C., Exporters	Smyrna.
Georgiadès & Co., Exporters	Smyrna.
Hadjantony, Ant. B., Exporter	Smyrna.
Hamparzum, Aram, Exporter.	Smyrna.
The Hills Bros. Co., Exporters	Bassorah.
Wm. Hills Jr. & Co., Exporters.	Bassorah.
Maghak, Fathalla D., Exporter	Baghdad.
Maktoobi Zada Omar Fouzi Bey, Exporter.	Baghdad.
Manola, John, Exporter	Smyrna.
Messayeh, Joseph J., Exporter.	Baghdad.
Missir & Co., Exporters	Smyrna.
Missir & Co., Nicholas J., Exporters	Smyrna.
Protopazzi Bros., 31 Fenchurch St.,	London.
Reggio & Co., Ant., Exporters	Smyrna.
Roch, Alfred, & H. Latour, Exporters	Jaffa.

Schamasch, Gourgie & Cie., Exporters	Baghdad.
Shabandar, Mahmoud, Exporter.	Baghdad.
Stassinopoulo, S. A., Exporter	Smyrna.
Whittall & Co., C., Exporters.	Smyrna.
Wood & Sélich, Importers, Dudson, Duane & Thomas Street	New York City, U. S. A.

Furniture.

Abdulaly Bros., Importers	Baghdad.
Lambichi, M. E., Importer.	Smyrna.
MacVittie, F. J., Importer	Smyrna.
Montgomery Ward & Co., Exporters.	Chicago, U. S. A.
Nahmias & Miranda, Importers	Salonica.
Ovessanoff, Stephen, Importer	Baghdad.
Tucker, Thos. C., Importer, Rue Perchembé-Bazar, Galata.	Constantinople.

Galvanized Sheet Metals.

Goldenberg & Fils, David	Braila, Roumania
United States Steel Products Co., Exporters, 30, Church St.	New York City, U. S. A.

Glass.

Asseo, Mentech M., Importer.	Salonica.
Navarro, Isaac J., Importer.	Salonica.
Ovessanoff, Stephen, Importer	Baghdad.

General Exporters and Importers.

Abdeni & Co.	Aleppo.
Abramowitz, Leon P., 80 Calla Moslior	Bucharest.
Austro-Oriental Trading Co. Ltd.	Baghdad.
Baldwin, Theo. A.	Brussa.
Banque Commerciale de Palestine.	Jerusalem.
Cabbabeh Frères	Aleppo.
Caravas, Ant. S.	Smyrna.
Charoui, Joseph.	Aleppo.
Coben Mordoh & Cie.	Salonica.
Coufopoulos, D. G., Buyuk Millet Han, Galata.	Constantinople
Damiani, Barnabé.	Jerusalem.
Dizengoff, M.	Jaffa.
Feingold, S.	Jerusalem.
Fils d'Abram Nahman.	Salonica.
Flechsigg Oscar.	Aleppo.
Gazalé, N. F.	Aleppo.
Gelat, Elias Th.	Jerusalem.
Hadjantony, Ant. B.	Smyrna.
Haim, D.	Jaffa.
Haldopoulos, N. P.	Trebizond.
Hancock & Wood	Patras, Greece.
Hindié, Elias	Aleppo.
Iahiel, Isaac I.	Salonica.
Khalil Nouné & Co.	Aleppo.
Kirchner & Co.	Aleppo.
Langridge, F. F.	Baghdad.
Lemmi Frères, G.	Ordou.
Levin, Alter	Jerusalem.
Louisides, P. J.	Larnaca, Cyprus.
Mahokian, A.	Trebizond.
Marcopoli & Co., V.	Aleppo.
Melissinos, Bernard	Piræus, Greece.
Mill, E. H., Mgr. Strong & Trowbridge Co., Galata.	Constantinople.
Mitrani, Joseph.	Adrianople.
Modiano, Ugo R.,	Constantinople.

Nemli Zadé Frères,	Trebizond.
Palassoff, M. P.,	Ordou.
Peristiany & Frères, J. Th.,	Aleppo.
Phostiropoulo Frères,	Trebizond.
Pisani Alex. C.,	Kerassund.
» George C.,	»
Reppen, Theo, Arabian Han, Galata,	Constantinople.
Schapira, S. M., 10 Rue Colocotroni	Athens, Greece.
Sciaky & Co., Victor,	Salonica.
Scialom, Isaac Moise,	Salonica.
Seefelder, Hans,	Salonica.
Shabandar, Mahmoud,	Baghdad.
Spathopoulo Frères, P.,	Kerassund.
Stassinopoulo, S. A.,	Smyrna.
Suffern & Co., 90-96 Wall St.,	New York City, U.S.A.
Talamas & Frères, Georges J.	Jaffa.
Tiano, Henri,	Salonica.
Turnbull, Jc. & Somerville	Valetta, Maita.
Zollinger & Co.,	Aleppo.

Glucose.

Corn Products Refining Co.,	New York, N.Y.
Mitrani, Joseph, Glucose Importer,	Adrianople.
Gilchrist Walker & Co,	Galata, Constantinople

Government Contractors.

Avigdor, N. S., Inayet Han 67, 68 S'amboul,	Constantinople.
Berghaus, Walter, Ihsan Bey Han, Stamboul,	Constantinople.
Bucknam, R. D., Assicurazione Generali Han, Galata.	Constantinople.
Edwards & Sons, Dilsiz Zadé Han, Stamboul,	Constantinople.
Fresco & Sons, Aslan, Ladjivert Han, Galata	Constantinople.
Giraud, O., Hagopian Han, Galata,	Constantinople.
Hecht, Emil, Angora Han, Stamboul,	Constantinople.
Langdon, J. D., Naval Contractor,	Smyrna.
Tucker, Thos. C., Rue Perchembé Bazar, 26, Galata,	Constantinople.

Grain & Cereals.

Feingold, S., Importer,	Jerusalem.
Gelat, David P., Importer	Jaffa.
Sciaky, Salomon J., Exporter	Salonica.
Seefelder, Hans, Exporter,	Salonica.
Simeonoglou, Aristides, Exporter	Mersine.
Sursock, Aziz, Exporter,	Tarsus.
Xanthos, C., Exporter,	Salonica.

Groceries.

Abdulaly Bros., Importers,	Baghdad.
Cacoulides, J. P. H., Exporter,	Trebizond.
Capayannides, G., Importer,	Trebizond.
Economic Co-operative Society Ltd., Importers,	Constantinople.
Errera, Isaac G., Importer,	Salonica.
Flutti, Nicholas, Importer,	Mersine.
Goldberg, Tewell, Importer,	Jerusalem.
Habicht, Braun & Co., Hudson & Laight Sts.,	New York, N. Y.
Hannania & Son Showa, Joseph, Importers,	Baghdad.
Hindie Frères, Importers,	Aleppo.
Hochstrasser & Co., Exporters,	Trebizond.
Leslie & Co., John H., Importers, 29, Lake St.,	Chicago, Ill., U. S.A
Mahokian, A., Exporter,	Trebizond.
Modiano & Co., Levy V., Exporters,	Salonica.
Navarro, Emmanuel Is., Importer,	Salonica.

Navarro M., Exporter,	Salonica.
» & Mijan, Importers,	Salonica.
Nemli Zadé Frères, Importers,	Trebizond.
Seefeldter, Hans, Importer	Salonica.
Standard Grocery Co., Exporters	New York City, U.S.A.
Xanthos, C., Exporter	Salonica.

Gum Tragacanth.

Abdul Kader El-Khadery, Exporter	Baghdad.
Brazzofoli, Max, Exporter	Mersine.
Chachaty Frères, Exporters	Mersine.
Parsegh G. Essefian, Exporter, 28 Khorassandji Han, Stam.	Constantinople.
Elishaa, Nessim, Exporter	Baghdad.
Gazalé, N. F., Exporter	Aleppo.
Gulbenkian Bros. & Co., Exporters, Gulbenkian Han, Stam.	Constantinople.
» Parsegh K., Exporter	Baghdad.
Holstein, Herm. A., Exporter, Allalemdji Han, Stamboul.	Constantinople.
Jeboury, Beythoum, Exporter,	Baghdad.
Kasbarian, N., Exporter, Buyuk Kiritli Pasha Han, St.	Constantinople.
Khalil Nouné & Co., Exporters	Aleppo.
Kouyoumdjian, Hagop, Exporter.	Baghdad.
Maghak, Fathalla D., Exporter	Baghdad.
Manachy & Fils, Yanni, Exporters.	Aleppo.
Manuelian, H. & Co., Exporters.	Mersine.
Naccache & Fils, Ibr., Exporters	Mersine.
Zelveian, M. & K., Exporters	Mersine.

Guts (Sausage Casings).

Abdul Kader El-Khedery, Exporters	Baghdad.
Nemli Zadé Frères, Exporters.	Trebizond.
Arsen & Co., A. G., Exporters, Gulbenkian Han, Stamboul.	Constantinople.
Damien, Joseph, Exporter	Baghdad.
Parsegh G. Essefian, Exporter, 28 Khorassandji Han, Stam.	Constantinople.
Hecht, Emil, Exporter, Angora Han, Stamboul	Constantinople.
Kasbarian, N., Exporter, Buyuk Kiritli Pasha Han, St.	Constantinople.
Messayeh, R. D., Exporter	Baghdad.
Selian, R. B., Exporter.	Mersine.
Zarifi, L., Exporter, Hagopian Han, Stamboul	Constantinople.

Hardware.

Abdulaly Bros., Importers	Baghdad.
Altitzoglou Fils, Importer	Mersine.
Aperguis & Cie., N. A., Importers, 40, Rue de la Douane,	Galata, Constantinople
Apikian & Co., Importers	Baghdad.
Artus, Henri, Importer	Mersine.
Bedrossian, Aram N., Importer, Kutchuk Millet Han, Galata	Constantinople.
Berghaus, Walter, Importer, Ihsan Bey Han, Stamboul. .	Constantinople.
Berk, Puttnam & Co., Importers,	Baghdad.
Blum & Levy, Importers,	Jerusalem.
Bonja & Co., A., Importers,	Aleppo.
Cariciopoulo, Marc N., Importer, 12 Ibrahim Rifaat Han .	Galata, Constantinople
Demirdjian, Moses N., Importer,	Aintab.
Dizengoff, M., Importer,	Jaffa.
Edwards & Sons, Importers, Dilsiz Zadé Han, Stamboul, .	Constantinople.
Enriquez, Clement, Importer,	Baghdad.
Fils de G. Errara & Co., Importers,	Salonica.
Frangakis & Sinyosoglou, Importers	Adana.
Georgiades Nicholas, Importer, Georgiades Han, Sirkédji, St.	Constantinople.
Goldenberg & Fils, David,	Braila, Roumania.
Haim, D., Importer,	Jaffa.

Hammer & Hirzel, Importers, Buyuk Yeni Han, Stamboul,	Constantinople.
Kirchner & Co., Importers	Aleppo.
Lambichi, M. E., Importer,	Smyrna.
Manachy & Fils, Yanni, Importers.	Aleppo.
MacVittie, F. J., Importer,	Smyrna.
Mill, E. H., Mgr. Strong & Trowbridge Co., Import., Galata	Constantinople.
Modiano, J. Is., Importer,	Salonica.
Montgomery Ward & Co., Exporters,	Chicago, Ill., U.S.A.
Mouradyan Frères, B. J., Importers, Galata	Constantinople.
Nowill & Co., Sidney, Importers, Kevork Bey Han, Galata	Constantinople.
Peristiany & Frères, J. Th., Importers,	Aleppo.
Roditi, A., Importer, Tarakdjilar, Ekbérié Han, Stamboul,	Constantinople.
Schamasch, Gourgie & Co., Importers,	Baghdad.
Société Commerciale du Levant, Importers,	Salonica.
Shabandar, Mahmoud, Importer,	Baghdad.
Tiano, Henri, Importer,	Salonica.
Zollinger & Co., Importers,	Aleppo.

Harness and Leather Goods.

Birch, James H., Exporter	Burlington, N.J. U.S.A.
Jean Hauser, Mgr. Société Anonyme pour l'Importation et l'Exportation, Importers, 18 Strada Lipsani	Bucharest, Roumania.

Importers (General).

Abramovitz, Leon P., 80 Calea Moslor	Bucharest, Roumania.
Alisaffi, J.,	Samsoun.
Allendorff Co., J. F., 11 Market St., Denckla Bldg	Philadelphia, U.S.A.
Altendorff, Wright & Darr, Ralli Han, Stamboul,	Constantinople.
Amar & Co., S., Validé Sultan Han, Stamboul.	Constantinople.
Austro-Oriental Trading Co. Ltd.,	Baghdad.
Baldwin, Theo. A.	Brussa.
Birch, James H.,	Burlington, N. J., U.S.A.
Capayannides, G.,	Trebizond.
Cariciopoulo, Marc N., 12 Ibrahim Rifaat Han, Galata	Constantinople.
Coufopoulos, D. G., Buyuk Millet Han, Galata.	Constantinople.
Dasho, Yakoub G.,	Aleppo.
Farwagi, E., & Fils	Jaffa.
Habicht Braun & Co., Hudson & Laight Strs.,	New York City, U.S.A.
Haldopoulo, N.P.,	Trebizond.
Hauser, Jean, Mgr. Société Anonyme pour l'Exportation et l'Importation, 8 Strada Lipsani,	Bucharest, Roumania.
Higgins & Co., Wm.A., 371, Washington Str.,	New York City, U.S.A.
The Hills Bros. Co., Beach & Washington Strs.	New York City, U.S.A.
Hindie Frères,	Aleppo.
Hochstrasser, & Co.,	Trebizond.
Jaburg Bros., 1 & 3 North Str.,	New York City, U.S.A.
Kouroubalekian, Khosrof, Tchetcheyan Han, Galata,	Constantinople.
Kuebler, Jona.	Jaffa.
Leslie & Co., John H., 29, Lake St., Cor. Wabash Ave,	Chicago, Ill., U.S.A.
Lévy, Juda Gabriel	Janina, Albania.
Loir, Edouard,	Beirut.
Mitrani, Joseph, Importer	Adrianople.
Mouradian, Kevork, Demir Kapou Djadessi, 2, Stamboul,	Constantinople.
Mouradyan Frères, B. J., Rue Mahmoudié, 31, Galata,	Constantinople.
Nowill & Co., Sidney, Kevork Bey Han, Galata,	Constantinople.
Paggi, Vittorio, E.	Tripoli-in-Barbary.
Roch, Alfred & H. Latour	Jaffa.
Schragger & Nelle, Setian Han, 30, Stamboul	Constantinople.
Seager & Co., Walter, Tchিনি Richtim Han, Galata	Constantinople.

Shabandar, Mahmoud	Baghdad.
Tayar, Clement	Tripoli-in-Barbary.
Tennant Sons & Co., C., 76, William Street	New York City, U.S.A.
Tryphon, N.,	Salonica.

Insurance Agents.

Curmusi, Theo. N., Tchিনি Richtim Han, Galata	Constantinople.
Farwagi, E., & Fils	Jaffa.
Fils d'Abram Nahman	Salonica.
Georgiades, Nicholas, Georgiades Han, Sirkedji, Stamboul	Constantinople.
Hancock & Wood, Patras.	Greece.
Kuebler, Jona	Jaffa.
Levin, Alter	Jerusalem.
Liverpool & London & Globe Insurance Co., Galata,	Constantinople.
Loir, Edouard	Beirut.
Nahama & Cie., J.	Salonica.
Palasoff, M. P.	Ordou.
Philippou, A.,	Janina, Albania.
Rowell & Molho	Salonica.
Sciaky & Co., Victor.	Salonica.
Seager & Co., Walter, Tchিনি Richtim Han, Galata	Constantinople.
Sellar, A. W., & Co., Altiparmak Han, Stamboul	Constantinople.
Vandegrift & Co., F. B., 12-25, Whitehall Street	New York City, U.S.A.
Varbetian, L. & L.	Smyrna.
Whittall, Saltiel Co. Ltd.	Salonica.
Yannoulato, Ant. G., Abid Han, Galata	Constantinople.

Iron & Steel.

Altitzoglou Fils, J., Importer.	Mersine.
Avedissian & Kechichian, Importers	Adana.
Bedrossian, Aram N., Importer, Kutchuk Millet Han, Galata	Constantinople.
Brazzafolli, Max, Importer,	Mersine.
Capayannides, G., Importer,	Trebizond.
Goldenberg & Fils, David	Braila, Roumania,
Haldopoulo, N.P., Importer,	Trebizond.
Navarro, Isaac J., Importer,	Salonica.
Nemli Zadé Frères, Importers,	Trebizond.
Roditi, A., Importer, Tarakdjilar, Ekbérié Han, Stamboul,	Constantinople.
United States Engineering Co., Exporters, 80, Wall Street,	New York City, U.S.A.
United States Steel Products Co., Exporters, 30, Church St.	New York City, U.S.A.

Jewelry.

Fils de G. Errera & Co., Importers,	Salonica.
Société Commerciale du Levant, Importers,	Salonica.

Laces and Embroideries.

Demirdjian, Moses N., Exporter,	Aintab.
Kabbaz & Co., P. A., Exporters,	Aleppo.
Karamanoukian & Fils, Garouge, Exporters,	Aintab.
Roditi, A., Exporter, Tarakdjilar, Ekbérié Han, Stamboul,	Constantinople.
Saba, Alexander, Exporter,	Aleppo.
Sadullah & R. Levy, Exp., Rue Mahmoud Pasha, 232, Stamb,	Constantinople.

Leather.

Abdeni & Co., G.G., Importers,	Aleppo.
American Trading Company, Imp., Noradoug Han, Galata,	Constantinople.
Bekhor, Showa, Importer,	Baghdad.
Berghaus, Walter, Importer, Ihsan Bey Han, Stamboul,	Constantinople.
Berk, Puttnam & Co., Importers,	Baghdad.

Bonja & Co., A., Importers,	Aleppo.
Cambitoglou, Antoine, Exporter,	Salonica.
Damien, Joseph, Importer,	Baghdad.
Enriquez, Clement, Importer,	Baghdad.
Fulias & Co., Importers, Abid Han, Galata,	Constantinople.
Georgiades, Nicholas, Importer, Georgiades Han, Sirkedji, Stamboul,	Constantinople.
Hananel, N.B., Imp., Meydandjik, Xanthopoulo Han, Stamb.	Constantinople.
Jean Hauser, Mgr. Société Anonyme, pour l'Exportation et l'Importation, Importer, 8 Strada Lipsani	Bucharest, Roumania.
Jaboury, Beythoum, Importer,	Baghdad.
Kabbaz & Co., P.A., Importers,	Aleppo.
Lebet Frères & Co., Importers, Mahmoudié Han, Stamboul.	Constantinople.
Lynch & Co., Stephen, Importers,	Baghdad.
Maulwurf, Ed., Importer & Exporter,	Salonica.
Messayeh, R.D., Importer,	Baghdad.
Mill, E. H., Mgr. Strong & Trowbridge Co., Importer, Kutchuk Millet Han, Galata,	Constantinople.
Modiano, Saül Is., Importer & Exporter,	Salonica.
Peristiany & Frères, J. Th., Importers,	Aleppo.
Sarantis Frères, 19, 20 Omar Abid Han, Galata.	Constantinople.
Serefas, D., Importer & Exporter,	Salonica.
Sourlangas Fils, E.N., Importers, Ghazi Asker Han, Stamb.	Constantinople.
Xanthos, C., Importer & Exporter,	Salonica.

Licorice Root.

Abdul Kader el-Khedery, Exporter,	Baghdad.
Chukur & Aziz, Exporters,	Baghdad.
Keun & Co., Alfred A., Exporters,	Smyrna.
McAndrews & Forbes (Head Office for the Orient), Exporters,	Smyrna.
McAndrews & Forbes Co., Exporters,	Baghdad.

Lighting Devices.

Avigdor, N. S., Inayet Han, 67, 78 Stamboul,	Constantinople.
Bystrom Gas Lamp Co., Exporters,	Defiance, Ohio, U.S.A.
Elowe, Raphael, J., Importer,	Baghdad.
Seferiades, S.A., Importer,	Smyrna.

Linoleum.

Fils de G. Errera & Co., Importers,	Salonica.
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Lumber.

Cabbabeh Frères, Importers	Aleppo.
Maktoubi Zada Omar Fouzi Bey, Importer.	Baghdad.
Serefas, D., Importer	Salonica.

Machinery.

Abdulaly Bros., Importers	Baghdad.
American Trading Co., Importers, Noradoungh Han, Galata.	Constantinople.
Aperguis & Cie., N. A., Importers, 40, rue de la Douane	Galata, Constantinople.
Balladur, Chas. P., Importer	Smyrna.
Berk, Putnam & Co., Importers.	Baghdad.
Blockey, Cree & Co., Importers	Baghdad.
Cardwell Machine Co., Exporters	Richmond, Va., U.S.A.
Chirin, Leon, M. E., Importer, Kenadjian Han, Stamboul.	Constantinople.
Dizengoff, M., Importer	Jaffa.
Draghi, Louis, Importer	Adana.
Fairbank Co., The N. K., Exporters, 7 Dearborn St.,	Chicago, Ill. U.S.A.
Farquhar, A. B., & Co., Exporters, Cotton Exchange Bldg.,	New York City, U.S.A.
Frangakis, Ant. Ch., Importer	Aleppo.

Fairbanks Co., Exporters	New York City, U. S. A.
Goldenberg & Fils, David,	Braila, Roumania.
Hauser, Jean, Mgr. Société Anonyme pour l'Exportation et l'Importation, Importers, 8 Strada Lipsani	Bucharest, Roumania.
Kurkdjian, Habib, Importer	Aintab.
Lebet Frères & Cie., Importers, Mahmoudié Han, Stamboul	Constantinople.
Loutfalla, Georges, Importer	Adana.
Lykiardopoulos Fils, A., Importer	Mersine.
Lynch & Co., Stephen, Importers	Baghdad.
Messayeh, Joseph J., Importer	Baghdad.
Messayeh, R. D., Importer	Baghdad.
Tucker, Thos. C., Importer, Rue Perchembé Bazar, Galata.	Constantinople.
Zarifi, L., Importer, Hagopian Han, Galata	Constantinople.

Machine Tools.

Detroit Tool Co., Exporters, 1325 Penobscot Bldg.	Detroit, Mich., U. S. A.
Fairbanks Co., Exporters.	New York City, U. S. A.
Niles-Bement-Pond Co., Exporters, 111, Broadway.	New York City, U. S. A.
Pratt & Whitney Co., 111, Broadway, Exporters.	New York City, U. S. A.

Maize Oil.

Corn Products Refining Co.,	New York, N. Y.
Gilchrist Walker & Co.,	Galata, Constantinople

Manufactures.

Avedikian Frères, Importers	Smyrna.
Chachaty Frères, Importers.	Mersine.
Chukur & Aziz, Importers	Baghdad.
Fairbank Co., The N. K., Manufacturers, 7 Dearborn St.,	Chicago, Ill., U. S. A.
Florentin Saporta & Beraha, Importers.	Salonica.
Hadjantony, Ant. B., Importer	Smyrna.

Marbles.

Grecian Marbes (Marmor) Ltd., Exporters	Athens, Greece.
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Mercantile Agencies.

R. G. Dun & Co.	New York.
R. G. Dun & Co.	Vienna.

Metals (Tin, Zinc, etc.).

Bedrossian, Aram, N. Importer, Kutchuk Millet Han, Galata.	Constantinople.
Bekhor, Showa, Importer.	Baghdad.
Capayannidès, G., Importer,	Trebizond.
Juda & Salmona, Importers.	Salonica.
Haldopoulos, N. P., Importer	Trebizond.
Hannania & Son Showa, Joseph, Importers	Baghdad.
Modiano, Joseph Is., Importer	Salonica.
Navarro, Is. J., Importer.	Salonica.

Minerals.

Davee, E. J., Exporter.	Smyrna.
Flli. Tiano, Exporters	Salonica.
Lavino & Co., A., Exporters	Smyrna.
Magnifico, E. A., Exporter	Smyrna.
Minassian, M., Exporter	Salonica.
Modiano, Saül Is., Exporter.	Salonica.
Iahiel, Isaac I., Exporter	Salonica.
Vafiadachi, M. & A., Exporters,	Smyrna.
Wilkinson, James W., Exporter,	Smyrna.

Mother of Pearl.

Batarse, Issa, Importer & Exporter,	Bethlehem.
Pearl Waste Co., Exporters, 347, West Broadway,	New York City, U.S.A.

Motor Boats and Motors.

Aperguis & Co., N.A., Importers, 40, Rue de la Douane, Galata.	Constantinople.
Belart Lanz, F., Importer, Ihsan Bey Han, Stamboul, . . .	Constantinople.
Chrissafides & J. Georgiades, J., Imp. Kutchuk Millet Han, Gal.	Constantinople.
Tucker, Thos. C., Importer, Rue Perchembé Bazar, 26, Galata.	Constantinople.
Waterloo Gasoline Engine Co., Exporters	Waterloo, Iowa, U.S.A.
Wolverine Motor Works., Exporters	Bridgeport, Conn. U.S.A.

Musical Instruments.

Starr Piano Co., Exporters	Richmond, Ind., U. S. A.
The Baldwin Co., Exporters	Cincinnati, Ohio, U. S. A.

Nails (Wire).

United States Steel Products Co., Exporters, 30 Church St.	New York City, U. S. A.
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Nuts and Seeds.

Alexandrides, P. & N., Exporters,	Kerassund.
Barff & Co. Ltd., P.G., Exporters	Smyrna.
Bonja & Co., A., Exporters,	Aleppo.
Cacoulides, G.N., Exporter,	Trebizond.
Cacoulides, J.P.H., Exporter	Trebizond.
Dasho, Yakoub G., Exporter	Aleppo.
Elishaa, Nessim, Exporter,	Baghdad.
Fidao & Co., F., Exporters,	Smyrna.
Fils de Jacob Scialom, Exporters,	Salonica.
Guevchenian, H., Exporter,	Samsoun.
Habicht, Braun & Co., Hudson & Laight Sts.,	New York.
Hadjantony, Ant. B., Exporter	Smyrna.
Haldopoulo, N.P., Exporter,	Trebizond.
The Hills Bros. Co., Importers, Beach & Washington Sts.,	New York City, U.S.A.
Hochstrasser & Co., Exporters,	Trebizond.
Holstein, Herm. A., Exporter, Allalemdji Han, Stamboul,	Constantinople.
Jaburg Bros., 1 & 3 North Street, Importers	New York City, U.S.A.
Kabbaz & Co., P.A., Exporters,	Aleppo.
Karamanoukian & Fils, Garouge, Exporters,	Aintab.
Keun & Co., Alfred A., Exporters,	Smyrna.
Kurkdjian, Habib, Exporter	Aintab.
Lemmi Frères, G., Exporters	Ordou.
Maghak, Fathalla D., Exporter	Baghdad.
Mahokian, A., Exporter	Trebizond.
Manachy & Fils, Yanni, Exporters,	Aleppo.
Mitrani, Joseph, Exporter,	Adrianople.
Palassoff, M.P., Exporter,	Ordou.
Pisani, Alex. C., Exporter	Kerassund.
Pisani, Geo. C., Exporter,	Kerassund.
Reggio, Abel, Importer, 105, Hudson Street	New York City, U.S.A.
Reggio & Co., Ant., Exporters,	Smyrna.
Scialom & Co., Albert, Exporters,	Salonica.
Spathopoulo Frères, P., Exporters,	Kerassund.
Spencer Importing and Trading Co., Importers, 163 Greenwich St.,	New York City, U.S.A.
Stock & Mountain, Exporters, Korassandji Han, Stamboul.	Constantinople.
United Confectioners Supply Co., Importers, Greenwich Str,	New York City, U.S.A.
Whittall, Saltiel Co., Exporters	Salonica.
Whittall & Co., C., Exporters	Smyrna.
Whittall & Co., J. W., Exporters, Kenadjian Han, Stamb.	Constantinople.
Wood & Selich, Importers, Dudson Duane & Thomas Streets	New York City, U. S. A.

Oils (Lubricating, etc.).

American Trading Co., Importers, Noradoungh Han, Galata.	Constantinople.
Baldwin, Theo. A.,	Brussa.
Blockey, Cree & Co., Importers	Baghdad.
Bonja & Co., A., Importers	Aleppo.
Brazzafolli, Max, Importer	Mersine.
Chrissafidès & Georgiadès, Importers, Galata	Constantinople.
Chukur & Aziz, Importers	Baghdad.
Cohen Mordoh & Cie., Importers	Salonica.
Frangakis, Ant. Ch., Importer	Aleppo.
Frangakis & Sinyosoglou, Importers	Adana.
Georgiades, Nicholas, Georgiades Han, Sirkedji, Stamboul,	Constantinople.
Giraud, O., Importer, Agopian Han, Galata	Constantinople.
Hauser, Jean, Mgr. Société Anonyme pour l'Importation et l'Exportation, Importers, 8 Strada Lipsani	Bucharest, Roumania.
Lebet Frères & Cie., Importers, Mahmoudié Han, Stamb.	Constantinople.
Loutfalla, Georges, Importer	Adana
Matteossian, Leon, Importer, Tevekel Han, Galata,	Constantinople.
Modiano, Joseph Is., Importer	Salonica.
Modiano & Cie., Levy V., Importers	Salonica.
Tasartes & Barzilaï, Importers, Tohafdjî Han, Stamboul .	Constantinople.
Vacuum Oil Co., Exporters	Rochester, N.Y., U.S.A.
Standard Oil Co., Exporters	New York City, U.S.A.
Zarifi, L., Importer, Agopian Han, Galata.	Constantinople.

Oleo Oil.

Amar & Cie., S., Importers, Validé Sultan Han, Stamboul	Constantinople.
Artus, Henri, Importer	Mersine.
Brazzafolli, Max, Importer	Mersine.
Cariciopoulo, Marc C., Importer, 12 Ibrahim Rifrat Han, Gal.	Constantinople.
Chachaty Bros., Importers	Mersine.
Chrissafidès & Georgiadès, Importers, Galata	Constantinople.
Cohen Mordoh & Cie., Importers	Salonica.
Coufopoulos. D. G., 25 Buyuk Millet Han, Galata,	Constantinople.
Frankfort, M., 200, Produce Exchange,	New York.
Fulias & Cie., Importers, Abid Han, Galata.	Constantinople.
Hammer & Hirzel, Importers, Buyuk Yéni Han, Stamboul.	Constantinople.
Juda & Salmona, Importers.	Salonica.
Matteossian, Leon, Importer, Tevekel Han, Galata,	Constantinople.
Mill, E. H., Mgr. Strong & Trowbridge Co., Importer, Kutchuk Millet Han, Galata,	Constantinople.
Mitrani, J.,	Adrianople.
Modiano & Cie., Levi V., Importers	Salonica.
Navarro, Em. Is., Importers	Salonica.
Rowell & Molho, Importers.	Salonica.
Sarantis Frères, Importers, 19, 20 Omar Abid Han, Galata,	Constantinople.
Seefelder, Hans, Importer	Salonica.
Sourlangas Fils, E. N., Importers, Stamboul	Constantinople.
Suflern & Co., Exporters, 90-96 Wall St.	New York City, U.S.A.
Tasartez & Barzilaï, Importers, Tohafdjî Han, Stamboul. .	Constantinople.
Tiano, Henri, Importer	Salonica.
Xanthos, C., Importer,	Salonica.
Zelveian, M & K., Importers	Mersine.
Zarifi, L., Importer, Agopian Han, Galata,	Constantinople.

Olive Oil.

Allendorff Co., J. F., Imp., 11 Market Street, DencklaBldg.	Philadelphia, U.S.A.
Barfl & Co., Ltd., P.G., Exporters,	Smyrna.

Fidao & Co., F., Exporters,	Smyrna.
Gelat, David P., Exporter	Jaffa.
Keun & Co., Alfred A., Exporters,	Smyrna.
Reggio & Co., Ant., Exporters,	Smyrna.
Whittall & Co., C., Exporters,	Smyrna.

Opium.

Barker Br.s., Exporters,	Smyrna.
Fidao & Co., F., Exporters,	Smyrna.
Fils de Jacob Scialom, Exporter,	Salonica.
Gulbenkian Bros. & Co., Exporters, Gulbenkian Han, Stamboul, Constantinople.	
Gulbenkian, Parsegh K., Exporter,	Baghdad.
Holstein, Herm. A., Exporter, Allalemdji Han, Stamboul.	Constantinople.
Ihmsen & Cie., Exporters, Rue Findjandjilar	Constantinople.
Keun & Co., Alfred A., Exporters	Smyrna.
Lane, R. W., Exporter.	Smyrna.
Lavino & Co., A., Exporters	Smyrna.
Reggio & Co., Ant., Exporters	Smyrna.
Scialom & Cie., Albert, Exporters	Salonica.
Topuz, Jean A., Exporter.	Salonica.
Whittall Saltiel & Co., Ltd., Exporters,	Salonica.
Whittall & Co., J. W., Exporters,	Constantinople.

Optical Goods.

Damiani, Barnabé, Importer,	Jerusalem.
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Otto of Roses.

Holstein, Herm. A., Exporter, Allalemdji Han, Stamboul.	Constantinople.
Ihmsen & Co., Exporters, Rue Findjandjilar, Stamboul, .	Constantinople.
Mitrani, Joseph, Exporter	Adrianople.

Paper.

Albemarle Paper Manufacturing Co.	Richmond, Va.
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Paint and Varnishes.

Blum & Levy, Importers,	Jerusalem.
Chrissafidès & Georgiadès Importers, Galata,	Constantinople.
Frangakis & Sinyosoglou, Importers.	Adana.
Kabbaz & Co., Importers,	Aleppo.
Patton Paint Co., Exporters,	Newark, N.J., U.S.A.
Tucker, Thos. C., Imp., 26, Rue Perchembé Bazar, Galata.	Constantinople.

Perfumery.

Economic Co-operative Society Ltd., Importers,	Constantinople.
Société Commerciale du Levant, Importers,	Salonica.

Petroleum.

Feingold, S., Importer,	Jerusalem.
Lykiardopoulos Fils, A., Importers.	Mersine.
Philippou, A., Importer	Janina, Albania.
Vacuum Oil Co., Exporters,	Rochester, N.Y., U.S.A.
Vacuum Oil Co., Importers,	Jaffa.
Standard Oil Co., Exporters,	New York City, U.S.A.

Physicians and Dentists.

Brautman, Sylvan, Physician,	Salonica.
Malbon, C.F., Dentist, Rue des Petits Champs, 13, Pera, .	Constantinople.

Pianos, Piano Players, Player Pianos, &c.

The Baldwin Co., Exporters	Cincinnati, Ohio, U.S.A.
Starr Piano Co., Exporters	Richmond, Ind. U.S.A.

Pipes (Gas, Water, etc.)

Asseo, Mentech M., Importer,	Salonica.
Matteossian, Leon, Importer, Tevekkal Han, Galata . . .	Constantinople.
United States Steel Products Co., Exporters, 30 Church St.,	New York City, U. S. A.

Playing Cards.

U.S. Playing Card Co., Exporters,	Cincinnati, U.S.A.
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Printing Paper.

Hammer & Hirzel, Importers, Bouyouk Yeni Han, Stamboul,	Constantinople.
Matteossian, V.H., Imp., American Bible House, Stamboul.	Constantinople.
Sarantis Frères, Importers, 19-20, Omar Abid Han, Galata	Constantinople.

Pumps.

Altitzoglou Fils, J., Importers,	Mersine.
Asseo, Mentech M., Importer,	Salonica.
Avedissian & Kechichian, Importers,	Adana.
Damien. Joseph, Importer,	Baghdad.
Flint & Walling Mfg. Co., Exporters, Kendallville, . . .	Indiana, U. S. A.
Frangakis, Ant. Ch., Importer	Aleppo.
Frangakis & Sinyosoglou, Importers	Adana.
Loutfalla, Georges, Importer	Adana.
Matteossian, Leon, Tevekel Han, Galata	Constantinople.
Mouradyan Frères, P.J., Importers, Rue Mahmoudié, Galata	Constantinople.
Rumsey & Co. Ltd., Exporters, Seneca Falls	New York State, U.S.A

Road Making Machinery.

Buffalo Steam Roller Co., Exporters,	Buffalo, U.S.A.
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Rubber Glass.

The Angier Mills, Manufacturers and Exporters	Ashland, Mass.
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Rubber Goods.

Faultless Rubber Co., Exporters,	Ashland, Ohio, U. S. A.
Varbetian, L. & L., Importers.	Smyrna.
Damiani, Barnabé, Importer	Jerusalem.
Dasho, Yakoub G., Importer	Aleppo.
Hananel, N. B., Importer, Xanthopoulo Han, Stamboul. .	Constantinople.
Hindie Frères, Importers.	Aleppo.
La Fontaine Bros Ltd., Importers, Gulbenkian Han, Stam.	Constantinople.

Safes.

American Trading Co., Importers, Noradoungh Han, Galata.	Constantinople.
Audi & Frères, S., Importers.	Beirut.
Frangakis, Ant. G., Importer	Aleppo.
York Safe & Lock Co., Exporters, 55, Maiden Lane. . . .	New York City, U.S.A.

Saw Mill Machinery.

Farquhar, A. B., & Co., Exporters, Cotton Exchange Bldg.	New York City, U.S.A.
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Sesame Seed.

Gelat, David P., Exporter	Jaffa.
Simeonoglou, Aristides, Exporter	Adana.

Sesame Seed Oil.

Naccache & Fils, Ibr., Exporters	Mersine.
Zelveian, M. & K., Exporters.	Mersine.

Sewing Machines.

Kevork Skender, K. & D., Importers.	Baghdad.
Lambichi, M. E., Importer.	Smyrna.
Sadullah & R. Levy, Importers, Mahmoud Pacha, Stamboul	Constantinople.
Singer Manufacturing Co., Exporters.	New York City, U.S.A.

Shipping Agents.

Alevra, D. G.	Smyrna.
Archipelago American Steamship Co.	Smyrna.
» » » »	Constantinople.
Artus, Jean	Mersine.
Barff & Co., Ltd., P. G.	Smyrna.
Cunard Steamship Co., Tchinili Rihtim Han, Galata, . . .	Constantinople.
Curmusi, Theo. N., Tchinili Rihtim Han, Galata, Agent for Austro-American S.S. Line & Achaia S. S. Co., .	Constantinople.
Eliades & Mouka,	Smyrna.
Farwagi, E., & Fils	Jaffa.
Fli Cauchi,	Salonica.
Hancock & Wood	Patras. Greece.
Hochstrasser & Co.,	Samsoun.
Keubler, Jona.	Jaffa.
Louisides & Co., P. J.,	Larnaca, Cyprus.
Marassoglou, V., Arabian Han, Galata,	Constantinople.
Mavrommati, André,	Mersine.
Maulwurf, E.,	Salonica.
M. Mewes, General Agent for Norddeuther Lloyd, Rue Charab Iskelessi, 7-9, Galata	Constantinople.
Nahama & Co.,	Salonica.
Palassoff, M.P.,	Ordou.
Philippou, A.,	Janina, Albania.
Phostiropoulo Frères,	Trebizond.
Rees & Co., Ltd., T. Bowen,	Smyrna.
Reppen, Theo., Arabian Han, Galata.	Constantinople.
Rowell & Molho,	Salonica.
Seager & Co., Walter, Tchinili Rihtim Han, Galata, . . .	Constantinople.
Theodoridi & Co.	Braila. Roumania.
Turnbull, Jr., & Somerville,	Valetta, Malta.
Whittall & Co., G.,	Smyrna.
Yannoulato, Ant. G., Abid Han, Galata,	Constantinople.

Ship Chandlery.

Artus, Jean,	Mersine.
Flutti, Nicholas,	Mersine.

Shoe Polishes (Polishing Sets, etc.)

Shinola Co., Manufacturers & Exporters.	Rochester, N.Y. U.S.A.
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Silk.

Bekhor, Showa, Importer,	Baghdad.
Belart Lanz, F., Exporter, Ihsan Bey Han, Stamboul, . .	Constantinople.
Fulias & Co., Exporters, Abid Han, Galata	Constantinople.
Mitrani, Joseph, Exporter,	Adrianople.
Sayegh & Fils, A. P., Exporters,	Alexandretta.
Zehnder, J.U., Exporter, Kendros Han, Stamboul,	Constantinople.

Skates (Roller).

Samuel Winslow Skate Manufacturing Co., Exporters, . . . Worcester, U. S. A.

Skins, Hides and Furs.

Abdul Kader El-Khedery, Exporter, Baghdad.
 Apikian & Co., Exporters, Baghdad.
 Arsen & Co., A.G., Exporters, Gulbenkian Han, Stamboul Constantinople.
 Austro-Oriental Trading Co., Ltd., Exporters, Baghdad.
 Cambitoglou, Ant., Exporter, Salonica.
 Chachaty Frères, Exporters, Mersine.
 Damien, Joseph, Exporter Baghdad.
 Parsegh G. Esselian, Exporter, 28 Khorassandji Han,
 Sirkedji, Stamboul, Constantinople.
 Fresco, Aslan, & Sons, Exporters, Ladjivert Han, Galata . Constantinople.
 Hannania & Son Showa, Joseph, Exporters, Baghdad.
 Hecht, Emil, Importer & Exporter, Angora Han, Stamboul, Constantinople.
 Ihmsen & Co., Rue Findjandjilar, Stamboul Constantinople.
 Isaac di Haim Hassan, Exporter, Tripoli-in-Barbary.
 Jeboury, Beythoum, Exporter, Baghdad.
 Kasbarian, N., Buyuk Kiritli Pasha Han, Stamboul. . . Constantinople.
 Langridge, F.F., Exporter, Baghdad.
 Lynch & Co., Steven, Exporters, Baghdad.
 Mahokian, A., Exporter. Trebizond.
 Manuelian, H., & Co., Exporters Mersine.
 Maulwurf, E., Exporter, Salonica.
 Messayeh, Joseph J., Exporter, Baghdad.
 Modiano, Saul Is., Exporter, Salonica.
 Nahulm, H. di P., Exporter, Tripoli-in-Barbary.
 Nemli Zadé Frères, Exporters. Trebizond.
 Oriental Skin Co., Exporters, Khorassandji Han, Stamboul, Constantinople.
 Sarfati, Joseph, Exporter, Rezvan Han, Stamboul, . . Constantinople.
 Schamasch, Gourgie & Co., Exporters Baghdad.
 Stock & Mountain, Exporters, Khorassandji Han, Stamboul, Constantinople.
 Xanthos, C., Exporter, Salonica.

Soap.

Allendorff Co., J.F., Imp., 11 Market Street, Denckla Bldg, . Philadelphia, U.S.A.
 Errera, Isaac G., Importer, Salonica.
 Loir, Edouard, Importer Beirut.
 Modiano Frères & Fils, Isaac, Importers, Salonica.
 Modiano & Co., Levy V., Importers, Salonica.

Starch.

Corn Products Refining Co., National Starch Co., New York City, U.S.A.
 Errera, Isaac G., Importer, Salonica.
 Gilchrist Walker & Co., Galata, Constantinople

Stationery

Bekhor, Showa, Importer, Baghdad.
 Economic Co-operative Society Ltd., Importers, . . . Constantinople.
 Matteossian, V.H., Importer, American Bible House, Stamb. Constantinople.
 Modiano Frère & Fils, Isaac, Importers, Salonica.
 Siev, Joseph, Merchant, Jerusalem.
 Société Commerciale du Levant, Importers, Salonica.

Sugar.

Wm. Hills, Jr, & Co., Importers, Bassoarh.

Tallow.

Goldenberg & Fils, David. Braila, Roumania.

Telegraph Service.

The Bell Telephone Mfg. Co., Antwerp.
Western Union Telegraph & Cable Company, New York City, U.S.A.

Telephone Supplies.

Western Electric Co., Exporters, 463 West St. New York City, U.S.A.

Tobacco.

Adamopoulo, A.C., Exporter, Smyrna.
African Cigarette Co., Ltd., The, Exporters, 8 A Lycourgos St. Athens, Greece.
American Tobacco Co., Importers, 111, 5th Ave., New York City, U.S.A.
Nemli Zadé Frères, Exporters, Trebizond.
Drucklieb, C., & Co., Importers. New York City, U.S.A.
Drucklieb, C., & Co., Exporters. Cavalla.
Pirocacco, Christo, Exporter, Smyrna.
Serefas, D., Exporter, Salonica.
The Surbrug Co., Importers New York City, U.S.A.

Turkish Delight.

Sellar & Co., A.W., Exporters, Altiparmak Han, Stamboul. Constantinople.

Typewriters and Supplies.

Abramovitz, Leon P. Calea Moslior, 80 Bucharest, Roumania.
Edwards & Sons, Importers, Dilziz Zadé Han, Stamboul, Constantinople.
Kouroubalekian, Khosrof, Importer, Buyuk Tunnel Han, Galata Constantinople.
Lambichi, M.E., Importer, Smyrna.
Monarch Visible Typewriter Co., Exporters, 300 Broadway, New York City, U.S.A.
Nowill & Co., Sidney, General Agents for Turkey of the
Remington Typewriter Co. of New York, Kevork Bey
Han, Galata Constantinople.

Valonia.

Elmassian, Djanik, Exporter, Smyrna.
Emmanuel & Co., Exporters, Smyrna.
Hamparzum, Aram, Exporter, Smyrna.
Whittall & Co., Exporters, Smyrna.

Wind Mills.

Flint & Walling Mfg. Co., Exporters, Kendallville, Indiana, U.S.A.
Mouradyan Frères, B.J., Importers, Rue Mahmoudié, Galata Constantinople.

Wines and Liquors.

Abdulkader El-Khederi, Exporter, Baghdad.
Asseo, Mentech M., Importer, Salonica.
Bedrossian, Aram N., Importer, Kutchuk Millet Han, Galata. Constantinople.
Cambas, André P., Manufacturer & Exp. 10 Rue Philhellènes Athens, Greece.
Enriquez, Clement, Importer, Baghdad.
Wm. Hills Jr., & Co., Importers Bassorah.
Navarro & Mijan, Importers, Salonica.
Palestine Wine Co., Exporters, 727 W. 14th. St. Chicago, Ill., U. S. A.
Reggio & Co., Ant., Importers, Smyrna.
Sadullah & Robt. Levy, Importers, Stamboul, Constantinople.

Schamasch, Gourgi & Co., Importers,	Baghdad
Rothschild, Zalel, Importer,	Jerusalem.

Wire (barbed, plain, etc.)

United States Steel Products Co., Exporters, 30 Church St.	New York City, U. S. A.
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Wool and Mohair.

Apikian & Co., Exporters,	Baghdad.
Arsen & Co., A.G., Exporters, Gulbenkian Han, Stamboul,	Constantinople.
Artus, Henri, Exporter	Mersine.
Austro-Oriental Trading Co. Ltd., Exporters	Baghdad.
Blockey, Cree & Co., Exporters	Baghdad.
Cambitoglou, Ant., Exporter	Salonica.
Chachaty Frères, Exporters.	Mersine.
Chukur & Aziz, Exporters	Baghdad.
Elishaa, Nessim, Exporter	Baghdad.
Elowe, Raphael J., Exporter	Baghdad.
Forino Co., Importers, 143, Federal Street	Boston, Mass, U. S. A.
Fresco, Aslan & Sons, Exporters, Ladjivert Han, Galala. .	Constantinople.
Gazalé, N. F., Exporter	Aleppo.
Gelat. David P., Exporter	Jaffa.
Gulbenkian Bros. & Co., Exporters, Stamboul	Constantinople.
Gulbenkian, Parsegh K., Exporter.	Baghdad.
Hecht, Emil, Exporter, Angora Han, Stamboul	Constantinople.
Hindie, Elias, Exporter	Aleppo.
Holstein, Herm. A., Exporter, Allalemdji Han, Stamboul .	Constantinople.
Ihmsen & Co, Rue Findjandjilar, Stamboul	Constantinople.
Isaac di Haim Hassan, Exporter.	Tripoli-in-Barbary.
Jacob di Haim, Exporter	Tripoli-in-Barbary.
Jeboury, Beythoum, Exporters	Baghdad.
Kasharian, N., Exporter, Buyuk Kiritli Pasha Han, Stamb.	Constantinople.
Keun & Co., Alfred A., Exporter	Smyrna.
Khalil Nouné & Co., Exporters	Aleppo.
Klonsky Alias, Exporter	Hebron.
Kouyoumdjian, Hagop, Exporter	Baghdad.
Lavino & Co., A., Exporters	Smyrna.
Lemmi Frères, G., Exporters	Ordou.
Langridge, F. F., Exporter	Baghdad.
Lynch & Co., Stephen, Exporters, Baghdad	Baghdad.
Marcopoli & Co., V., Exporters	Aleppo.
Manuelian, H., & Co, Exporters	Mersine.
Maulwurf, E., Exporters	Aleppo.
Messayeh, R. D., Exporter	Baghdad.
Modiano, Saül Isaac, Exporter.	Salonica.
Oriental Skin Co., Exporters, Khorassandji Han, Stamboul	Constantinople.
Ovanessoff, Stephen, Importer	Baghdad.
Palassoff, M., Exporter.	Ordou.
Sarfati, Joseph, Exporter	Salonica.
Schamasch, Gourgie, & Co., Exporters	Baghdad.
Serefas, D., Exporter	Salonica.
Stock & Mountain, Exporters, Khorassandji Han, Stamboul.	Constantinople.
Whittall & Co., J. W., Exporters	Constantinople.
Zelveian, M. & K., Exporters	Constantinople.

Waterproof Wrapping & Case Lining Paper.

The Angier Mills, Manufacturers and Exporter	Ashland, Mass, U. S. A.
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List of Non Classified Members.

Aaron Aaronsohn, Agricultural Experiment Station . . .	Haifa, Syria.
Anderson, Samuel, Treasurer, Robert College,	Constantinople.
Banning, Hubert, American Consular Service	Constantinople.
Binda, John L., American Consular Service	Salonica.
Bowen, Marcellus, Agent, American Bible Society	Constantinople.
Braggiotti, Geo. M., Mines and Forests	Constantinople.
Brill, A.	Jaffa
Chester, A. T., Ottoman-American Development Co.	Constantinople.
Cook & Son, Thos., Tourist Agents	Constantinople.
Damon, Theron J., Journalist	Constantinople.
Davis, D. A., Secretary Y. M. C. A., American Bible House,	Constantinople.
Gates, C. F., President, Robert College	Constantinople.
Heisman, Sam.	Jaffa.
Heizer, Oscar S., American Consular Service	Constantinople.
Jackson, Jesse B., American Consular Service	Aleppo.
Jewett, Milo A., American Consular Service.	Kehl, Baden
Lapin, Aaron	Jaffa.
Lapin & Hurwitz	Jaffa.
Masterson, William W., American Consular Service,	Harput.
Memminger, Lucien, American Consular Service,	Paris.
Moussa & Co., Selim,	Jaffa.
Nathan, Edward I., American Consular Service,	Mersine.
New London Business Men's, Association. New London, Conn., U. S. A.	
Odell, Ralph, M., U. S. Commercial Agent	Washington.
Peet, W. W., Treasurer, American Missions.	Constantinople.
Ravndal, G. Bie, American Consular Service	Constantinople.
Rubin, Samuel, Promoter,	Jerusalem.
Sachs, E.	Colonie Rehoboth, Jaffa.
Sachs, M., Farmer,	Rehoboth near Jaffa.
Theodoridi, C. A., American Harbor Master,	Constantinople.
Ward, William E. D., American Consular Service,	Harput.

**Summary of Members by Districts.**

Albania	2	Holland	1
Aleppo.	24	Jerusalem	29
Austria	1	Malta	1
Baghdad	30	Mersine	20
Beirut	2	Roumania	4
Brussa.	1	Salonica.	53
Bulgaria	1	Servia	1
Constantinople.	99	Smyrna.	51
Cyprus.	1	Trebizond	26
England	2	Tripoli-in-Africa.	6
Germany.	2	United States of America	70
Greece	6	Vienna.	1
Harput.	2	Total.	443



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