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Levant Trade Review

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JOSHUA WILLIS ALEXANDER

Nouveau Ministre du Commerce en Amérique.

Monsieur Joshua Willis Alexander a été nommé par le Président Wilson Ministre du Commerce remplaçant ainsi Monsieur William C. Redfield qui avait donné sa démission.

Monsieur Alexander représente pour la septième fois au Congrès le 3ème département de Missouri. En 1905 il donna sa démission comme Juge à la 7ème Cour Judiciaire de Missouri pour prendre sa place à la Chambre.

Pendant le contrôle démocratique de la Chambre M. Alexander présidait à la Commission de la Marine Marchande et des Pêcheries, et devint intimement connu du Président qui l'apprécia à sa juste valeur. Quand Edward N. Hurley démissionna il fut question d'offrir la présidence du Shipping Board à M. Alexander. Mais sa présence était nécessaire au Comité de la Marine Marchande et des Pêcheries.

M. Alexander est bien avisé dans les affaires et surtout dans les affaires commerciales. Lorsqu'il était président du Comité à la Chambre, il fit une étude approfondie sur notre marine marchande et sur ses nécessités, et il a des opinions arrêtées au sujet de son avenir. Quelque temps après sa nomination au Cabinet il déclara que notre marine marchande devrait pouvoir transporter au moins 60 pour cent de notre commerce extérieur et que nous devons être déterminés à augmenter notre tonnage dans cette mesure.

L'Amérique doit être prête à faire face à la concurrence internationale qui existe dans la question du transport maritime et l'échange de marchandises nationales, et augmenter son commerce extérieur en proportion de sa production intérieur—ce qui est de première utilité en ce moment. M. Alexander comprend ceci et quoiqu'il soit un Démocrate, c'est-à-dire un partisan du libre échange

et de la réduction de tarif entre les nations, il déclare franchement qu'il ne faut pas perdre de vue les nouvelles conditions mondiales quand une nouvelle question de tarif est discutée. Ayant bien en vue cette question il compte favoriser une Commission sur le tarif et approfondir les conditions commerciales ayant rapport au tarif de l'avenir.

Il y a six ans de cela M. Alexander fut nommé par le Président Wilson président de la Commission Américaine à la Conférence Internationale pour sauvegarder la Vie sur Mer, tenue à Londres après le désastre du Titanic.

Monsieur Alexander a eu 68 ans le mois passé. Sa nomination au Cabinet a surpris le monde officiel à Washington, et, a même surpris Monsieur Alexander lui-même; mais cette nomination lui vient après une longue et active carrière publique, et il paraît être l'homme tout désigné pour son poste.

ROBERT COLLEGE—CONSTANTINOPLE
Engineering School
LYNN A. SCIPIO, M. E., Director.

By far the most valuable asset to the Turkish Empire is her natural resources. Among these we may mention the mines, forests, large areas of fertile soil lacking water, potential rivers, etc., all waiting for an opportunity to contribute their share to the amelioration and support of the population. It will require a large force of well trained men to develop these resources and the logical ones to do this are the people of the country with perhaps a guiding hand from friends of other countries, older and better developed.

It was largely the realization of these facts that caused the Trustees to decide to start an Engineering School at Robert College. This was in 1910, and in 1912 the first students (eleven in number) were registered.

The first course of study was of three years duration but at the end of the first year it was decided to make it four years with entrance requirements equivalent to those of the technical schools in the U. S., and it has continued so from that time until now. We have offered the four courses of Electrical, Mechanical, Civil and Mining. In accordance with the American custom we emphasize the practice work in laboratory to a greater extent than is commonly done in European schools.

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The original plant consists of a substantial four-story stone building 55'x117', together with a large boiler room and power house. This building contains enough modern shop equipment to accommodate 25 to 37 students in the first two years of their course while for the more advanced students there is electrical, mechanical and civil engineering equipment to demonstrate the more important principles belonging to those branches.

There is also in connection with the school a central heating system whereby heat is supplied to all the college buildings from a central plant, by means of tunnels varying from five to fifteen meters underground. The tunnels also carry hot and cold water pipes and the electric wiring for the various buildings. This system and the one at Constantinople College for Girls are the only examples to be found in the Empire.

During the three or four months before the outbreak of the war orders for laboratory apparatus were placed aggregating some \$15,000. Since the armistice we have been going through the process of recuperation and are gradually getting back on our feet. During the past summer we expended some \$25,000 for laboratory equipment. New teachers have been added to the staff and still others will be necessary the coming year.

Fifty-four students are taking the courses in Engineering this year while numerous others were refused admission because of lack of accommodation. We are greatly in need of more space so that it is imperative that we begin building operations very soon if we hope to admit the students who apply next year. Before the war plans were made for the erection of another building which was to house the advanced laboratories. The stone was cut, the steel made up and we now await the opportunity to bring it out from New York and begin the work.

The present floor space devoted to our Engineering laboratories is 21,000 sq. ft. which we intend to increase to 36,000 sq. ft. before another year. When the original plans are completed we will have a large main building with two wings devoted to class rooms and laboratories and aggregating 60,000 sq. ft. of floor space. We will then be prepared to carry on all the lines of experimental and research work found in our modern technical schools in America. These will include electrical, mechanical, chemical, physical, hydraulics, material testing, mining and shop laboratories. We are now able to do more or less work along all the above lines. We intend to appoint a professor in mining for the coming year; also to install a mining laboratory. In the future we hope to investi-

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— SOTTORIPA 3 —



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gate the sanitary problems and to be of assistance in bringing about better health conditions than have ever existed in and about the city.

An engineering school is an expensive institution to build and maintain, and one of the costly items entering in is equipment. Many American schools have much of their equipment furnished them by manufacturers, either as gifts or loans. These manufacturers appreciate the educational and advertising value of having their product brought before the young men as students who are to recommend the use of, or be the users of machinery after they leave school.

If the above practice is of value in America, where there is such a large variety of machinery on the market, and the margin of profit is small, it would be of vastly more value to do the same thing with us, here in a virgin field, where the use of modern machinery is in its infancy. We do not plan to have anything in our laboratories that cannot be used and young engineers are sure to recommend and use machines with which they are familiar when they leave school.

It is our aim to have in our shops and laboratories not only apparatus made in America but also representative machines made in England, France, Germany, Switzerland, Italy, etc. thus permitting the students to compare the various types and designs used in modern practice on the two continents. This is an advantage found in very few American institutions and one, the value of which should not be lost sight of.

One of the real problems in maintaining an engineering school in Turkey is that of securing a competent teaching staff. The same high principles must actuate a man in causing him to leave his home in America and come to a foreign field to take up engineering work, as those which cause him to take up any other line of educational work. The engineering department gives the teacher a peculiar opportunity to contribute in energy and ability to the development of a country and a needy people. Within the short life of our engineering school we have been fortunate in securing men who are not only well educated, capable and experienced teachers, but men who have had successful practical experience, are members of national societies and are recognized as able engineers among the members of the profession.

When we were erecting our first building and equipping our shops it was considered by the people of the country a foolish experiment and a great waste of money, as they said the students

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here would not soil their clothes and hands by working in the forge, foundry and machine shops. We tried out the experiment, however, and have found that the young men of this country are just as anxious to do the practical things as are our boys at home, also we have found them just about as capable. If one examines the samples of work in the cases at the entrance to our engineering building he will find them of high character, comparing favourably with the work done by our best schools at home. These students are also active and much interested in the advanced work and frequently show a considerable amount of originality. Two of our last year's graduates entered two of the foremost engineering schools America last fall with graduate standing and are candidates for the degrees of Master of Science at the end of the year. This means that they were given the same recognition as if they had graduated from an American institution.

Before war was declared by the United States the engineering field there had become congested owing to the great number of technical graduates turned out each year, and it was not always easy for young engineers to secure good positions, but it will be several generations before the same thing will happen in Turkey. There are hundreds of mines to develop, thousands of sq. miles of land to irrigate, many forests to conserve, water power to utilize, harbors to construct and thousands of miles of railway to build. The primary mission of the Robert College Engineering School is to furnish the young men of this country an opportunity to obtain a first class technical education at a very small cost, thus enabling them to become a vital moving force in the future development of the country.

THE OPENING IN TURKEY

(*The following communication comes to us from a non-member of the Chamber, who sees in his country a promising field for American men of enterprise.*)

After the armistice when the markets of the world were opened to Turkey, and the spirit of enterprise, which had been cooped up for four years in the narrow boundaries of the Central Powers, was able to reach out towards the rich and prosperous centers, America particularly attracted the business men of our country.

In her large exportations to the Allies and in her manifestation of such force in production as condemned in advance the enemy to defeat, the United States acquired such an advantageous com-

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mercial situation as could but encourage the hopes born of natural initiative in business affairs. It is because of this that we have seen a commercial awakening here in the greater trade between America and Turkey; many Americans have visited our markets to find out their capacity; also official missions have come to study the situation in order to learn what part America might be able to take in trade and industry in this region; American corporations have established branch offices in our port, such as the Foreign Trading Corporation, the People's Industrial Trading Corporation, the Standard Commercial Export & Financial Corporation, and others, with representatives throughout the Black Sea district, importing whole cargoes of American products and exporting the products of this country.

This most welcome activity which has taken place between America and Turkey, and which has manifested itself in various ways, is due to the energetic action of Mr. G. Bie Ravndal, the American Commissioner, and his thorough acquaintance with the Near East, as well as to the effective impetus and the live interest of the American Chamber of Commerce for the Levant.

However satisfactory the results obtained thus far have been, without prejudice to any development which might take place from the point of view of American commerce, I believe that this activity has been concerned too largely with immediate ends, and neglected somewhat the future, or, in other words, has served personal interests in neglect of more general ones.

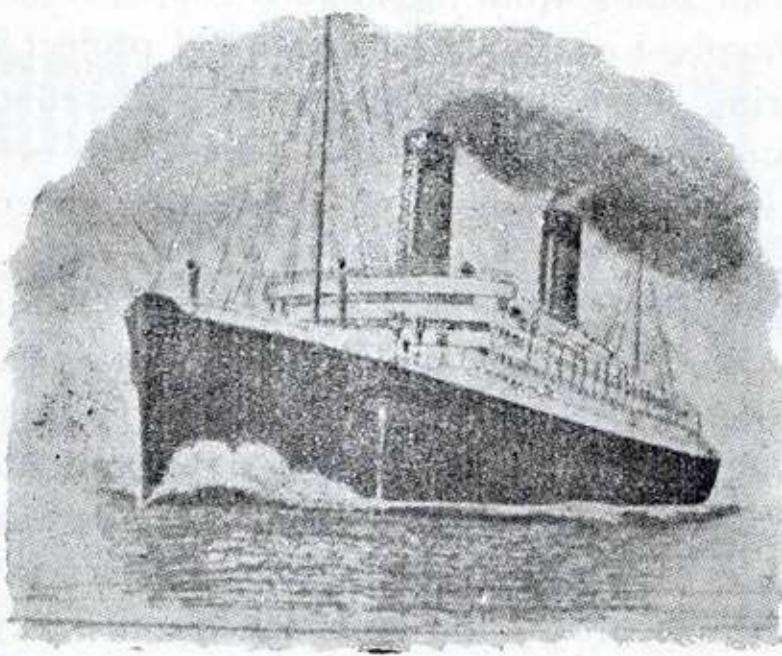
Though the commerce of my country has been favored by this new American energy, industry and agriculture have not obtained the consideration which they merit.

During the war a great many sections of our city were devastated by fire, which has caused a very serious lack of houses. Many projects for the reconstructions of these ruined districts have been submitted to the Department concerned with this matter. Some have proposed the rapid construction of cheap, portable houses. Certain reports are being considered, but nothing has as yet been done, although the affair becomes each succeeding day more urgent and important. America until now has hesitated, but she ought to play a leading part in submitting proposals. As to the interest of the undertaking itself, there is no need to enlarge on that fact.

Among the many fields which deserve attention, I believe that I should make special mention of the exploitation of mines. In the October number of the Levant Trade Review, reference is

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made to the beds of lignite in Thrace. But Turkey is indeed rich in minerals of all kinds, from the famous copper mines of Erghana, which were the pivot of the Chester railroad project in Asia Minor, and which during the war were generously offered to the Banque du Crédit National Ottoman under the auspices of Ismail Hakki Pasha, to the mines of chrome, manganese, argentiferous lead ores, baryta, &c.

American capitalists would find it to their advantage to send a commission of experts to visit the mineral fields and make a report on the situation, with the assurance of certain findings and the perspective of profitable operation. It goes without saying that the result of these missions would assure our country also as great advantages as they would procure for the capitalists interested.

As regards agriculture, the prospect is quite beyond estimate. The Germans well understood this, and it was for this reason that, as prelude to their colonization of Asia Minor, they undertook the irrigation of the plain of Koniah, where they developed the cotton plantations, which have given such brilliant results.

It is well known that the richness of the soil of Mesopotamia rivals that of Egypt. After the proclamation of the Constitution a French group submitted a vast project of exploitation of Mesopotamia, including the irrigation of all the plains, fifty percent of which would have been ceded to the natives, and fifty percent would have been sold for the profit of the company, to which had been granted the concession, with the option of constructing a railroad, which, through Aleppo, would have reached the sea at Alexandretta or Souadie. A local group submitted a similar project for the region of the Dead Sea, intending to exploit the riches of Palestine.

The texts of these two projects exist, and one can use them to advantage. The profit which American capitalists would reap by interesting themselves in such enterprises is beyond doubt, and it is with surprise that one learns that there has been no attempt as yet to undertake this work.

A last point in which the neglect of the American business world is most noticeable is the absence of an American bank at Constantinople, while all the allied states, including Rumania, are represented here by their financial institutions. That such an institution would facilitate the business relations of the two countries, and encourage relations of every kind is patent. I know for a fact that this question is being studied as are many others of similar nature, but time is pressing, and if America wishes to occupy the

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place in the business world and world of enterprise in the Levant, which she merits, she should rise at once to the occasion.

Besides, in a system of options, there is no risk as of premature engagements, and there is time to examine the affair thoroughly before investing.

There is an erroneous opinion that one cannot conclude engagements before the signing of peace. It seems that the decisions that will fix the status of the Near East are meeting with delay, and that, even after their proclamation, one cannot expect to find a settled state for some time; the antagonisms which this war has engendered or awakened will not soon be calmed. But under such conditions to await the final settlement of the situation, would be to renounce business interest in Turkey.

I do not believe that this latter alternative corresponds to the spirit of enterprise which characterizes the Americans, who, conscious of strength and the advantages of every kind which are assured to them in this country, will not neglect the means to obtain them.

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Chrome ore deposits in Asia Minor

(From report of Consul General
G. Bie Ravndal)

66 It has been said that Asia Minor is very rich in poor mines. The country is indeed rich in the number of its mineral deposits; but it must be remembered that the field has never been thoroughly and scientifically surveyed so as to justify a verdict in regard to whether these deposits are to be found in Asia Minor among the eruptive rocks of serpentine formation. The four most important districts where chrome mining has been more or less developed are the provinces of Smyrna, Brussa, Adana, and Konia. Among the forty chrome mines for which firmans (concessions) have been granted only eighteen have been worked. Twenty other research permits have been issued. Most of these mines are worked in a primitive way, and, modern methods not having been introduced, it would be difficult to ascertain the real chrome resources of the country. Specimens of chrome ore taken from deposits in the different districts of Asia Minor proved to be rich in chromic oxide (Cr_2O_3), the percentage varying between 40 and 55. The maximum annual production of chrome mines in Turkey amounted to 30,000 tons before the war.

"Besides the lack of modern mining processes, the very inferior state of roads and communications has been another drawback to the progress of these enterprises. There are a great many mines which have not been worked on account of their being distant from a seaport or a railway line, and about which we consequently do not possess any information. According to an Italian mining engineer of thirty years experience in Turkey, the geological

structure of the Erzerum and Erzindjan regions being partly of serpentine formation, chrome mines might well be discovered in these provinces; investigations have not been made so far because of the comparative inaccessibility of these regions from seaports or railroad lines. The insecurity of the interior and the reluctance of mine owners to invest money have constituted additional impediments to the progress of mining enterprises. Moreover, the laws of the country concerning mines do not promise proper advantages nor security to holders of concessions. Consequently, foreign capital has not been forthcoming.

Chrome-Producing Districts.

"The chrome-producing districts of Turkish Asia Minor may be classed in four zones, according to location, as follows:—

"Brussa Zone.—Chrome ore is found in this zone in the Sanjak of Kutahia, near Tavshanli, mining district of "Dagh-Ardi"; in the Sanjak of Brussa, near Harmandjik, at 31 miles from Adranos, and also at 15.5 miles from Adranos; and in the Angora Province, near Mihalidj, 3 miles from the Eski-Shehir-Angora railroad.

"Smyrna Zone.—There are chrome ore deposits in the Sanjak of Men-teche, at a distance of 6.25 miles from Makri; also in localities situated 23 miles south-east of Moughla, and 16 miles from the Aidin-Dinar railroad, near Denizli, respectively.

"Adana Zone.—Ore is found in the Sanjak of Adana, at a distance of 23 miles from the town of Adana; in the Sanjak of Mersina, near Elvanli; and in the Sanjak of Djebel-Bereket, Caza of Yarpouz, at a distance of 16 miles north-east and 9 miles south-east of Yarpouz, near the Baghdad railway.

"Konia Zone. — There are two mines in the Sanjak of Teke, Adalia,

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one at a distance of 6 miles and another at a distance of 25 miles from the sea. The Sanjak of Konia has one mine; and ore is found also in the Sanjak of Hamidabad, at a distance of 16 miles north of Spaita, and on a highway leading to Dinar, which is a terminal station of the Aidin-Dinar railroad.

"The physical character of Brussa province, its climate, the structure of the rock, its water supplies and forests, are favourable for mining operations, or, at least, present no special difficulties. The annual output of the mines varies from 10,000 to 15,000 tons, and the ore is of a high grade. Research work in this province has shown that there are more than 200,000 tons of ore available.

"Mine of Dagh-Ardi.—This mine is situated in the district of Simay, near the village of Dagh-Ardi, at a distance of 37 miles from the Kutahia railroad station, and 56 miles from Guemlek

(near Ismid Harbour). It consists of two chrome ore deposits parallel to each other and inclined to the horizontal at an angle of 20 deg. They are of mass formation, of a thickness of 33 to 50 feet, and of a grade varying between 44 and 52 per cent. After the process of reducing the serpentine to the maximum allowable percentage of 3 per cent. the grade of the ore could reach 55 per cent.; a mechanical treatment of the ore would raise its grade to 58 per cent. The extraction of chrome ore from the mine is attended with some difficulties; deep inclined and vertical shafts must be used in order to attack the mass of rock at low strata. Besides the two deposits mentioned, there is a third one called Kervan. The grade of this ore is 33 per cent. It can be used after a thorough and proportional mixing with high-grade ores and a mechanical treatment in the washing plant.

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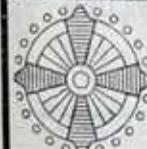
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This mine is at a distance of $2\frac{1}{2}$ miles from the Dagh-Ardi mine. It is of mass formation, its grade being from 45 to 48 per cent. Transport of the ore is facilitated by the aerial railway which crosses this mine. These deposits have not yet been worked, only research work having been carried out.

"Terzi-Pounar Mine.—Situated at a distance of 6 miles from the Dagh-Ardi, and located on a wagon road. Its grade is from 50 to 52 per cent. Prospecting has been undertaken, but no real work has been inaugurated.

"Assarlik Mine.—Situated at a distance of 4 miles from the Dagh-Ardi, and quite near the wagon road. Its grade is 48 per cent. Only prospecting has been done so far.

"Karadja-Keuy Mine.—Situated near Karadja-keuy, at a distance of 22 miles from Kutahia; it is of vein formation and perpendicular bearing. The grade of the ore is 48 to 50 per cent. The mine has not been seriously worked. It belongs to Turks. The ore is transported to Kutahia.

"Karli-Yer Mine.—This mine is situated at a distance of 59 miles from the Kutahia station. The chaussée road extends from this station to Tavshanli, which is 19 miles distant from the mine. The grade of the output has always been on an average of 55 per cent. The total production for approximately thirty years has been 130,000 tons. The output has been shipped to Glasgow and sometimes to Baltimore and Philadelphia. This mine can produce 4,000 to 5,000 tons of 55 per cent. graded chrome annually. Its approximate future production is estimated at 100,000 tons. There are forests and water supplies in the neighbourhood of this mine, and the climate is healthful. The mine belongs now to Krupp; 6,000 tons of chrome have been exported to Germany and Austria."

(Continued in March number)

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IN GEORGIA
Mineral Springs
(The "Orient News")

There are 180 places in the territory of the Georgian Republic where mineral springs, curative mud-baths and health resorts exist. There are a considerably larger number of isolated springs.

The mineral springs are of a very varied character on account of their chemical and natural properties. The most abundant are the sulphur sources, of which there are more than sixty ; then come alkaline sources, thirty in number ; and lastly ferruginous springs to the number of twenty. Amongst the curative waters of Georgia the most famous are those of Abastouman and Tskaltoul. Some of these springs, the latter for example, give near ten million litres per day. Curative mud-baths are found in various parts of Georgia ; the most important of these are the mud-

baths of Akhtala. There are also many health resorts.

Amongst all the places where mineral springs exist, Borjom and Abastouman alone have been converted into watering-places, and are visited annually by about 40,000 people. The other places are either totally neglected or exploited in the most primitive manner. So long as the abundance of mineral waters was so little used, it could have no real importance in the economic life of Georgia. At present, all these mineral springs are nationalized and the Georgian Government is seriously considering the best possible way of utilizing them so that an important addition may be made to the State revenues. To this end a special commission has been formed to study the resources of the country with regard to mineral waters, and the Government is encouraging as far as possible the efforts made in this direction by the organs of local administration and capitalists.

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The greater number of the springs are to be exploited by the organs of local administration. A smaller number have been leased to local capitalists or to other monied people who have made favourable offers.

It is easy to judge of the interest presented by this branch of industry from the pourparlers which have taken place between the Georgian Government and a group of French capitalists. These latter propose to lease the Borjom springs and undertake to exploit them in the latest methods. Besides the installation of electricity, sanatoriums, hospitals and hotels, it is proposed to give the watering-place its own means of communication for the transport on all Georgian railways, and from Batoum to Constantinople.

It is also proposed to institute every kind of treatment for invalids who have need of mineral waters, climacterical regime, and baths. To this end, Borjom, Tsagveri, Bakouriani and Abas-

touman, Batoum, and Koboulati will be connected by a series of installations necessary for these needs. The pourparlers in question have not come to an end yet, but the principal points have been agreed upon.

The International Chamber of Commerce in Paris in June, 1920

THE plans for the formation of a commercial league of nations along the lines recommended by the International Trade Conference recently held in the United States have been developed to a practical point.

The new organization will be known as the International Chamber of Commerce, and its first meeting is to be held in Paris in June, 1920. The first meeting will be confined to delegates representing the five nations participating in the Atlantic Conference, namely Great Britain, France,

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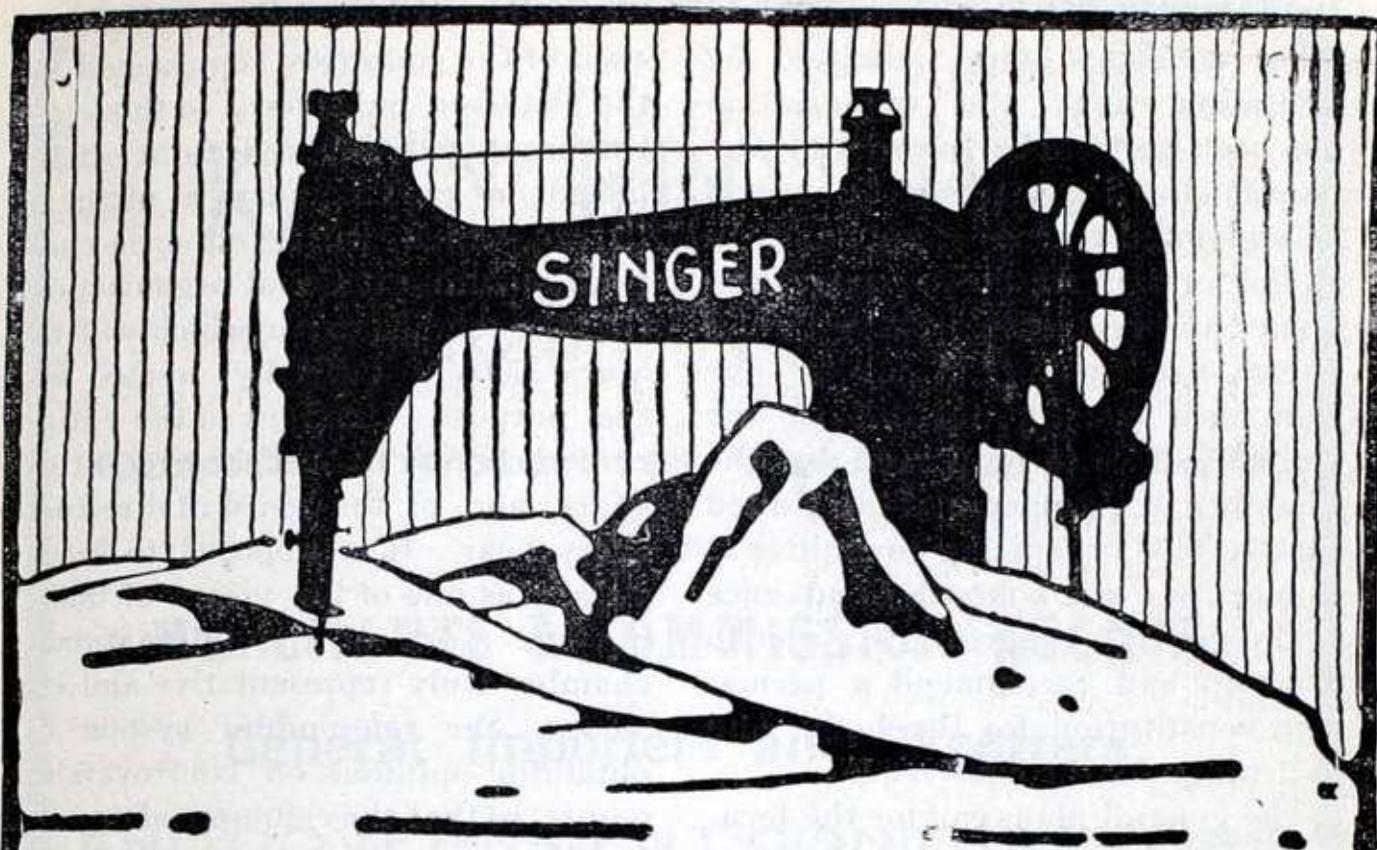
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Italy, Belgium and the United States, other countries being admitted by invitation after the organization has been perfected. In order to prepare for the first meeting there will be appointed and announced as soon as the foreign missions reach their homes an organization committee of twenty-five members, that is, five from each country, those from the United States to be named by the Chamber of Commerce of the United States. This organizing committee is to meet in Paris a month in advance of the general conference in order to draw up and recommend a permanent constitution for the body, and to arrange for the conference.

The general plans call for the location of the permanent headquarters of the International Chamber of Commerce in some European city to be selected, in charge of a board of directors of two members from each country, and secretary general, and attached to which will be an execu-

tive and technical staff representing each of the countries represented in the chamber. Subsidiary to this central organization there is to be established in each country a national bureau, which will be either in connection with a national organization already established or which will be a new body specifically created for the purpose. Meetings of the entire conference are to be held every two years, and of the board of directors every year. It is proposed to inaugurate, as one of the means of making the work of the international chamber truly representative and effective, the referendum system of obtaining opinions on controversial points, so that the commercial organizations in each country will have the opportunity of expressing their views upon questions which may come before the international organization for decision or recommendation. The work of organization is still proceeding.

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Decision on Export Quotations

The Chamber of Commerce of New York City was one of the American Chambers invited by the National Foreign Trade Council to participate in a conference held on December 16th, 1919, for the purpose of establishing standard definitions of the various abbreviations and phrases used in quoting for export.

The report of the sub-committee from the Committee on Foreign Commerce and the Revenue Laws and its resolutions on proceedings of the conference were unanimously adopted by the New York Chamber of Commerce. The following are excerpts from the series of definitions of export quotations adopted by the conference:

1.—When the price quoted applies only at shipping point and the seller merely undertakes to load the goods on or in cars or lighters furnished by the railroad company serving the industry, or most conveniently located to the industry, without other designation with regard to routing, the proper term is: "F. O. B., (named point").

2.—When the seller quotes a price including transportation charges to the port of exportation without assuming responsibility for the goods after obtaining a clean bill of lading at the point of origin, the proper term is: "F. O. B. (named point) FREIGHT PREPAID TO (named point on the seaboard")".

3.—When the seller wishes to quote a price from which the buyer may deduct the cost of transportation to a given point, without the seller assuming responsibility for the goods after obtaining a clean bill of lading at point of origin, the proper term is: "F. O. B. (named point) FREIGHT

ALLOWED TO (named point on seaboard")".

4.—The seller may desire to quote a price covering the transportation of the goods to seaboard, assuming responsibility for loss and/or damage up to that point. In this case the proper term is: "F. O. B. cars (named point on seaboard")".

5.—If the goods, on which a price is quoted covering the transportation of the goods to the seaboard, constitute less than a carload lot, the proper term is: "F. O. B. cars (named port, L. C. L.)".

6.—Seller may quote a price which will include the expense of transportation of the goods by rail to the seaboard, including lighterage. In this case, the proper term is: "F. O. B. Cars (named port) LIGHTERAGE FREE".

7.—If the seller desires to quote a price covering delivery of the goods alongside overseas vessel and within reach of its loading tackle, the proper term is: "F. A. S. vessel (named port)".

8.—The seller may desire to quote a price covering all expenses up to and including delivery of goods upon the overseas vessel at a named port. In this case, the proper term is: "F. O. B. vessel (named port)".

9.—If in addition to the delivery of goods upon the overseas vessel, the seller is willing to pay transportation to a foreign point of delivery, the proper term is: "C. & E. (named foreign port)".

10.—The seller may desire to quote a price covering the cost of the goods, and all transportation charges to the foreign point of delivery. In this case, the proper term is: "C. I. F. (named foreign port)".

Under this quotation:

A. Seller must (1) make freight contract and pay freight charges suf-

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ficient to carry goods to agreed destination (2) take out and pay for necessary marine insurance (3) be responsible for loss and/or damage until goods have been delivered alongside the ship, and clean ocean bill of lading and insurance policy have been delivered to the buyer, or his agent. (Seller is not responsible for the delivery of goods at destination, nor for payment by the underwriters of insurance claims). (4) provide war risk insurance, where necessary, for buyer's account.

B. Buyer must (1) be responsible for loss and/or damage there-after, and must make all claims to which he may be entitled under the insurance directly on the underwriters (2) pay costs of discharge, lighterage and landing at foreign port of destination (3) pay foreign customs duties and wharfage charges.

Abbreviations: F. O. B.—free on board; F. A. S.—Free alongside ship;

C. & F. Cost and Freight; C. I. F.—Cost, insurance, and freight; L. C. L.—Less than carload lots.

The Agricultural situation in the Provinces.

The following is taken from the report of an interview given to a correspondent of "L'Entente" by the Minister of Agriculture in the Turkish Cabinet:

"While the agricultural situation at present is indeed inferior to that before the war, nevertheless there is no ground for pessimism. Before the commencement of hostilities, that is, in 1913 the extent of cultivated territory, excluding Arabia, was 55,000 000 deunums. But in 1918-1919 the total area under cultivation was not more than 40,000,000 deunums.

"On the other hand in those sections of the country that lay outside the war zone and protected from the

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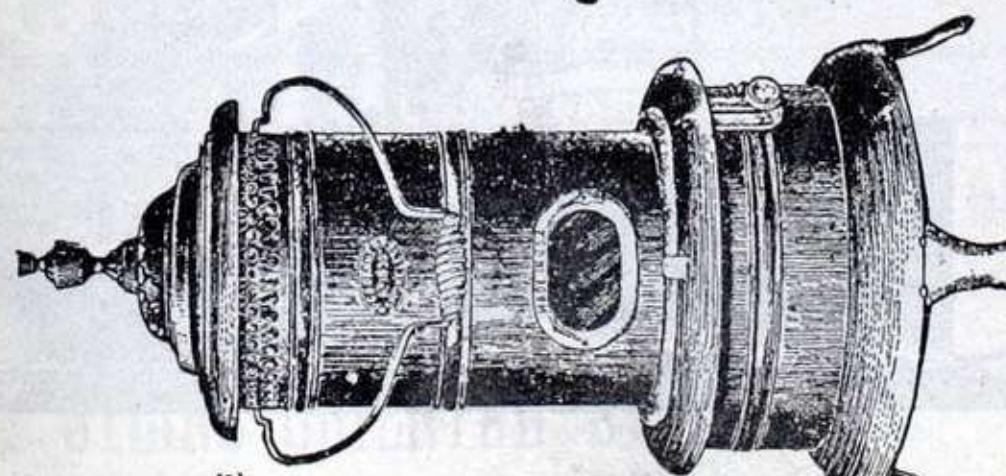
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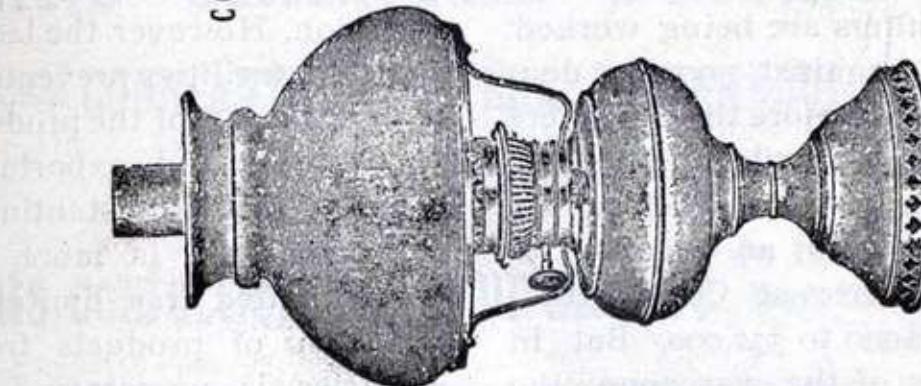
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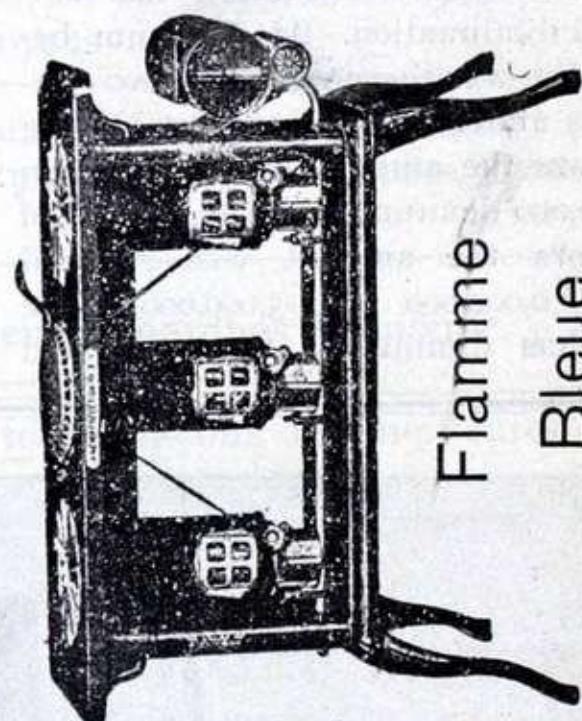


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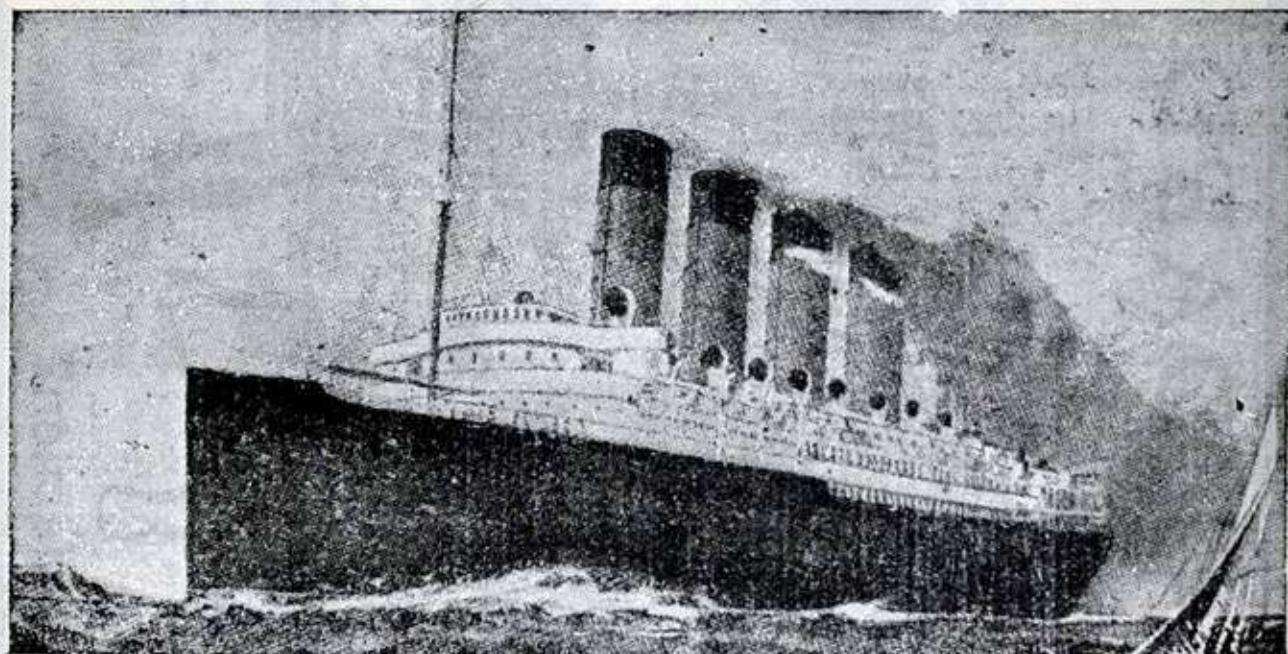
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devastation of the war the returns from agriculture were larger than before the war. I will give you certain figures in support of this statement. Thus in the vilayet of Adrianople before the war 1,500,000 deunums were cultivated, at present 1,800,000 deunums are being worked. Also at Adana against 1,900,000 deunums cultivated before the war, there are today 2,800,000 under cultivation; at Aidin from 2,500,000 before the war there has been an increase to 4,500,000 deunums; at Constantinople, from 230,000 to 332,000. But in the territories of the war zone, the amount under cultivation has suffered diminution. At Erzerum before the war there were 3,500,000 deunums under cultivation, but during the war the amount was cut down to 92,000 deunums; in the district of Angora the amount was reduced from 6,000,000 to 4,500,000. The war has diminished the cultivated

area 15,00,000 deunums. But these figures are not indicative of decadence of agriculture in Turkey.

"I anticipate that during the year 1919-1920 the cultivated area will be greatly extended. Our own products will be sufficient even for exportation. However the lack of transportation facilities prevents the proper distribution of the products within the country and exportation. And in districts like Constantinople where the population is more dense and the cultivated area limited, the importation of products from foreign countries is necessary. Turkey is primarily an agricultural country and there is no cause for anxiety with regard to providing food for the population.

"With regard to the commercial situation, our country which is primarily agricultural, cannot get along without the foreign industries. For this reason we are attempting to



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provide for this lack by seeking to secure larger returns from agriculture, and by increasing the exportation of agricultural products counterbalance our imports.

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Samsoun Exports to the United States.

Samsoun, the most important Turkish port on the Black Sea, is chiefly noted as centre for high-grade tobacco, most of which is purchased by

American buyers of American tobacco companies. The first shipment for the United States since the armistice was on March 24, 1919. The only two articles exported to the United States up to December first were tobacco and poppy seed.

Monthly tobacco shipments were as follows: March, 272,975 kilos valued at \$ 573,465.05; June, 709,642 kilos valued at \$ 1,362,239.21; August, 817,805 kilos valued at \$ 1,670,130.04; October, 335,577 kilos valued at \$ 1,002,183.48; and November, 436,926 kilos valued at \$ 885,647.02. Total for October, 1918 to December, 1919, inclusive, 2,623,025 kilos valued at \$ 5,479,664.80.

The poppy seed shipments consist of 56,090.71 kilos valued at \$ 484,739.07.



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BULGARIA

Exports and Imports

The government Bureau for Control of Exchange at Sofia has issued the following regulations with regard to exports and imports:

Imports

1. Importers shall be allowed to arrange payment in foreign money, notes, drafts, &c., for imports whose entrance into the country is not prohibited, nor contrary to the regulations of the Bureau of Public Welfare. The practice of securing a permit for each individual case is abolished henceforth; instructions have been given to custom house officials that they shall allow to enter freely, and without special authorization, all merchandise not expressly forbidden by the Bureau of Public Welfare.

2. Imports shall be paid for from the proceeds of exports (50-70 %) either in acceptances or transfers of account, etc., but it is forbidden to make payment in Bulgarian bank notes, or drafts in lewas, or any other engagements in lewas.

3. Speculation—the sale of lewas or buying of lewas abroad—is absolutely forbidden.

Exports

4. The National Bank will purchase a share of the proceeds from articles and products exported, such share to be paid by National Bank to the Bulgarian exporter in lewas—according to the following table: 50 % on Xanthi tobacco, and attar of roses; 40 % on tobacco of Bulgarian origin, and tobacco called Basma (pressed); 35 % on tobacco from the southern districts and bashibali tobacco; 30 % on tobacco from the northern province and bashibali; 35-40 % on skins of sheep, lambs and goats and of game; 35-40 % on embroidery tape; 30 % on

vegetable seeds; 30-50 % on all other products and articles whose export is not forbidden by law nor contrary to the regulations of the Bureau of public Welfare.

5. The part which remains in foreign money, notes, drafts, &c., of the proceeds of exports shall be left to the exporter to dispose of as he wishes in all sorts of transactions, chiefly in banking transactions as well as in purchase of merchandise whose import is authorized.

6. At each transaction which concerns the foreign money, drafts, &c., whose free use the exporter is allowed, the latter must notify the National Bank—the Bureau for Control of Exchange—giving the names of the parties to the transaction as well as the amount involved and the rate.

7. The amount in foreign money, drafts, &c., to be ceded to the Bureau for the Control of Exchange from the proceeds of exports shall be reckoned on the price of goods "f. o. b." Bulgarian port or frontier, that is to say, including customs duty, the cost of transport to the port, &c.

8. Upon the decision of the administrative committee of the Bureau for the Control of Exchange, its part in foreign money, drafts, &c., from the proceeds of exports may be increased to more than 30 % (see table above) in the case of certain goods; also it may allow to the exporter complete compensation in case of imports of prime necessity.

Service Maritime Américain

En date du 4 Novembre a. c., le correspondant du "Times" de Londres à New York, envoie la dépêche suivante en ce qui concerne l'expansion maritime américaine :

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"En présentant un projet de loi visant l'établissement d'un système permanent de service maritime fédéral, Monsieur le Sénateur Jones, président du Bureau de Commerce au Sénat, a fait hier une prophétie : il a déclaré que jusqu'à la fin de 1920, le tonnage des navires battant pavillon américain égalerait à peu près celui de la Grande Bretagne. En supposant, a-t-il dit, que le programme de l'Etat sur la construction des navires fut entièrement réalisé, les Etats-Unis posséderaient au bout de l'année 1920 une flotte marchande d'un tonnage total de 18,000,000 en tonnes.

"Notre désir et notre but ne sont pas de chasser des mers les autres nations, a-t-il ajouté, mais nous désirons avoir, et nous devrions avoir, au moins, notre part dans le commerce mondial, afin de pouvoir jouir de toute la chance du développement de notre commerce sur le marché mondial.

"En ce qui concerne la politique fu-

ture de la marine du gouvernement, Monsieur le Sénateur a bien démontré que, sur les douze millions de tonnes du service maritime américain engagés dans le commerce étranger, huit millions seraient la propriété de l'Etat. Nous pourrions discuter cette propriété, a-t-il dit, mais le gouvernement possède ces navires bon gré mal gré.

"Personne n'aurait pu raisonnablement espérer, que des entreprises et des capitaux personnels pourraient faire face à une concurrence étrangère avec l'inexpérience que nous avons, et s'emparer de tout cette marine marchande en un si court laps de temps."

Le projet de Monsieur le Sénateur Jones pourvoit à la création d'une corporation de marine marchande, qui serait sous le contrôle du gouvernement et qui dirigerait la flotte de L'Etat pendant une période qui ne dépasserait pas trente ans, sans rechercher toutefois à faire la concurrence aux services maritimes privés.

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Araba Transportation in Anatolia

As Turkey is a thickly populated country, with large agricultural areas, and as there is only one railroad from the interior to Constantinople, there is of necessity an enormous amount of animal transportation; and the disturbances in Russia, which have resulted in cutting off the grain supply from the Russian ports on the Black Sea, have greatly aggravated this necessity.

The business of animal transportation is one of the most important businesses of Turkey, and is organized and systematized to a surprising degree. There is transportation by camels, pack horses, mules and donkeys, and horse arabas, but by far the cheapest and most important is transportation by ox arabas.

The maximum pack-load of a camel is about 300 kilos, the maximum

pack-load of a horse or a strong mule about 200 kilos - we have had ox or water-buffalo arabas however, which have carried 1500 kilos in a single load. Horse arabas frequently carry over a thousand kilos and are of course much more rapid than ox or buffalo arabas, but in the territory in which we have worked they usually confined their operations to short distance hauls from railroad stations, and while we have used some, in the country the supply is limited.

There are three classes of people primarily concerned with animal transportation - the merchants in off-railroad towns, commissioners or forwarding agents and the peasant owners and drivers of the animals. Enormous quantities of wool, hides, grain, potatoes, tobacco and other products are purchased by merchants and sent to railroads or ports. The operations of many of these small-town merchants are on a large scale

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and they amass considerable wealth. Besides working on their own capital they frequently act as purchasing agents for wealthy capitalists in Constantinople and other principal cities of Turkey. The commissioners or forwarding agents usually operate also as merchants on their own account, but their function as forwarding agents is to unload, count or weigh in, and store merchandise sent to them from more remote points, and send it by other conveyances towards its ultimate destination. The necessity for this system is due to the fact that in some cases merchandise is brought by wagon transport as much as twelve days' journey before it reaches a railroad or sea port, and it is often impossible to find conveyances which go the entire distance.

The backbone of the interior transportation is, however, the Turkish peasant, who furnishes the convey-

ance and drives it. There is a constant struggle between the merchants and commissioners on the one hand and the peasant arabadjees on the other hand, the first trying to keep rates down and the second trying to raise the rates. Wherever we went the transportation rates were on the basis of the Turkish oka. They are systematized, that is, there are definite market rates between the main transportation points, but the market fluctuates according to the quantity of goods awaiting shipment, the number of arabadjees who are looking for work, the state of the roads, of the weather, and so forth, and the arabadjees are always manoeuvering to create artificial high rates, while the merchants and commissioners are trying to hold them down.

The arabadjees have organized themselves, and the most active and intelligent of them become arabadjee Bashees (heads or leaders of drivers).

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Some of these arabadjee Bashees control as many as one hundred ox or buffalo carts. The commissioners and merchants are compelled to do business with these arabadjee Bashees, who use every trick and artifice to get as high rates as possible. The commissioners and merchants are subject to one serious handicap. They are not nearly so well organized as the arabadjees, in fact, in most Turkish towns with which I am familiar, there are very bitter factional differences between the leading business men, and it will almost ruin the business of a merchant or a commissioner if he gets the reputation of being unfair to the arabadjees.

The amount of transportation which can be secured and the rapidity with which commodities can be moved is surprising. We have loaded in the neighbourhood of two hundred arabas per day for four or five consecutive days, and the number has been limited not by shortage of arabas, but by our inability to load faster.

The rates are for course high in comparison with American freight rates, but seem low when we think of the labor, equipment and expense involved in the transportation. Our first large haul was accomplished at an expense of about 40 cents per ton mile. We later secured transportation in some cases at much lower rates.

The arabadjees start on their long trips, which often necessitate an absence from home of several weeks, with a little bread, little or no money, and a few sacks of hay for their cattle. They carry matting to protect their cargoes (and themselves) from rain and snow. They camp out by the roadside, and often sleep in the cold with very little protection. They cannot safely carry money, as the roads are infested with robbers.

The amount of agricultural products which come creaking and groaning to

railroad points and ports in these wagon trains is surprising. I have no doubt that [in good years they run into hundreds of millions of dollars in value.

The peasants own [their own little plots of ground, houses, and ox teams; they raise enough grain for their own use with a little to sell, and frequently have a few sheep or goats. The transportation business gives them a little ready cash. From what I have seen I feel sure that in the parts of Turkey I have visited nearly every peasant gets a little of this money during the season.

(PAUL B. FISCHER in *The Acorn*)

American Locomotives for Poland

The Baldwin Locomotive Works is said to have arranged with banks for the sale of the notes which it will receive from Poland for 150 engines ordered in August by the Polish Government. It is understood the company will discount the notes with the bankers at 94.

The order in question involves an amount estimated at \$8,000,000. The company took the order on a long-time credit, the first payment to be made at the end of four years, with annual instalments for another six years.

By arranging for the underwriting of these notes the Baldwin Locomotive Works will get cash for the engines as soon as they are delivered, which will obviate the necessity of tying up the company's funds for a long period.

Problème Américain

A l'ouverture de la séance du "New York Foreign Round Table", à New York, Dr. E. E. Pratt, ex-chef du Bureau de Commerce Etranger et Intérieur, au Ministère du Commerce, actuellement chef d'une compagnie d'exportation, en discutant sur la situation présente du commerce étranger, a fait allusion particulièrement aux plus jeunes contrées de l'Europe, et dit entre autres :

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"Est-il donc étonnant que le change ait subi une baisse, et qu'il n'ait pas réussi à se rattraper dans la courte période qui suit l'armistice ?

"Certaines personnes pensent que l'état actuel de dépréciation de notre livre, franc, lire, indique notre puissance. Ils ont l'air de croire que nous nous trouvons dans une position forte et enviable. C'est le contraire qui est vrai ; nous nous trouvons dans une position faible. Le taux réduit de notre change indique notre insuccès dans la recherche d'une situation financière."

Market for Lumber in Turkey

(From report of Consul General
G. BIE RAVNDAL)

In anticipation of large future building enterprises, local importers expect to procure from America almost all the lumber required in this country. In 1913 the principal exporters of lumber were Austria-Hungary, Roumania, southern Russia, Sweden and Norway. Today these sources of supply, except the Scandinavian countries, are unable to meet even their own demands, and American manufacturers should consider the Levant as an important market for their products. Roumania has just begun to export soft woods, and it is believed that its exports in this line will assume substantial proportions in consequence of its acquisition of the rich forest districts of Transylvania.

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shipments to Constantinople, which, it is believed, will be the most important depot for goods for Russia, Roumania, Bulgaria, and the Turkish district along the Anatolian Railroad, as well as the Black Sea coast. Prices of lumber have advanced since prewar times, and the demand has grown unusually great and urgent. This is the right time for American manufacturers to send out representatives with a view to study closely conditions here and to take the necessary steps to establish business connections.

The demand for lumber is at present especially acute on account of the series of fires in this city. According to leading merchants 70,000,000 cubic feet of lumber will be needed for the reconstruction of burned houses. Portable houses would be of considerable temporary value in these ruined districts, which cover nearly one-fifth of the area of the city. American firms have begun to realize the importance of this opportunity.

During the war all the resources of the country were in the hands of the Government; no care was taken of forests, mills were operated by unskilled labor, and stocks were requisitioned.

The present stock available in the interior is about 80,000 cubic meters (2,800,000 cubic feet), of which one-third is hewn, square logs, about one-third on deals and battens, and the rest, boards of one inch and seven-eighths of an inch in thickness. The quantity will hardly be sufficient for even an insignificant part of the reconstruction required in Asia Minor. A very large number of villages in Asia Minor have been destroyed, not to speak of those of Thrace and Macedonia. Next year's production of Turkish sawmills, which work with water power and are primitive, should be about 3,500,000 cubic feet, although they could produce twice or three times as much were it not for lack of hands. Turkey possesses very rich forests, but has not adequate

means of transportation. The forest wealth of the country is quite sufficient to meet home needs and even yield something for export. But today the greatest difficulty facing all industries is the lack or high cost of skilled as well as of unskilled labor. This prevents the establishment of enterprises, and business men here can not foresee how this matter will be successfully dealt with. There will therefore be an enormous demand for all kinds of American dressed material, such as windows, doors, floorings, and portable houses, as these will not require much labor in this country.

Building in the Empire was rendered impossible during the last five years in consequence of the high cost of building material and of successive increases in taxes on property. A resumption can be expected only after the definite settlement of the political situation. The extension of some credit to responsible local agents is absolutely necessary in commercial relations with the Levant. This will be especially necessary and essential in the lumber line, as this line is altogether new to the local buyer. Prices should be c. i. f. Constantinople, with measurements stated in terms of the metric system. Baltic timber has already been introduced and is well known in Turkey, Bulgaria, and Greece. American timber is hardly known at all, though a few lots have been lately imported by Smyrna merchants.

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Tapis Turcs et Persans

Il y a en ce moment parmi les détaillants aux Etats-Unis, un excellent marché de tapis turcs et persans. D'après Mr. Gulbenkian & Co, le stock qu'on pourrait obtenir d'outre-mer est limité et bien loin de pouvoir satisfaire à la demande existante. Et il a déclaré qu'il y a nul espoir en vue d'une amélioration pour l'avenir.

En Turquie, en Perse et aux Indes, la main-d'œuvre est rare, et apparemment plusieurs des ouvriers confectionnant des tapis ont trouvé plus de profit à changer de métier. Il a été constaté qu'avant la guerre aux Indes-Anglaises, les ouvriers en tapis touchaient un traitement mensuel de \$ 2. Aujourd'hui quelques-uns de ces ouvriers arrivent à gagner \$ 3 par jour en travaillant à la construction des routes.

L'industrie des tapis commence à s'introduire dans tout l'Extrême Orient. Des ouvriers en tapis se mettent en groupes, réunissent leurs teintureries et filatures, et le travail individuel tend à diminuer de jour en jour. Il est difficile de prévoir les modifications que cela amènera dans le sens artistique des tapis d'Orient. Cela pourrait contribuer à maintenir ou même à étendre davantage cet industrie, à un moment où un grand nombre d'ouvriers abandonnent leur métier pour chercher du travail ailleurs.

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Export of Skins from Turkey

There has recently been such a demand for skins, which constitute a very important product in Turkey, that the exportation of this article has taken the lead, and prices have advanced accordingly. The following table indicates the change:

| Item | Price before the war | Highest price during the war | Price after the armistice | Present price |
|-------------|-------------------------|---------------------------------|------------------------------|------------------|
| Sheep skins | piasters 12½, piece | pias. 60 | pias. 40-45 | pias. 110-150 |
| Lamb skins | " 11 | " 35 | " 30-35 | " 80-85 |
| Goat skins | " 16 | " 70 | " 60 | " 150-175 |
| Kid skins | " 15 | " 55 | " 50 | " 125-130 |

All countries are making efforts to stock up on skins for industrial needs. The demand is strong and the price remains high. America, that until recently bought but a very small part of this product of Turkey, has become the largest importer from Turkey, especially of skins of the finer quality. Already the large firms have made arrangements through their representatives for purchases on the largest scale in Turkey.

It is the light skins especially that contribute to the trade. By light skins are understood sheep skins, lamb skins, goat skins and kid skins. Heavy skins or hides (of cattle) are used in the country by the native tanneries. There are a dozen at Yedi-Kouleh, in the suburbs of Constantinople, and a large one at Beicos (on the Bosphorus), which serves the needs of the army.

The quality of the products of the tanneries, inferior at first, is growing better.

The production of light skins in Turkey amounts to 3 to 4 million pieces annually (before the war the amount was double), 65% of which are sheep skins, 35% goat and kid.

The trade in skins commences in March and April. The centers of the trade according to their importance, are as follows:

Erzeroum, Mamouret-ul-Aziz, Trebizond; Sivas, Caesarea, Sam-soun; Smyrna, Brusa; the railroad line Asia Minor—Eski-Shehir, Koniah, Angora; European Turkey produces a small amount of skins, but of better quality.

The goat and kid skins are sold salted down and dried in the open. Sheep and lamb skins are simply dried in the open, and sometimes salted down.

Before the war the goat and kid skins were sent to France chiefly; the sheep skins were sent to Austria and America. But this situation has changed since the war through America's effort to secure the Turkish product. ("Information d'Orient")

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Le Conseil des Tanneurs en Amérique

Les marchands de chaussures en Amérique ont acquis à la fois de la force et de la responsabilité par la formation de l'Association nationale des marchands de chaussures, mais les tanneurs ont fondé une organisation qui est même plus puissante et plus complète sous bien des rapports; c'est le Conseil des Tanneurs. C'est une brève dénomination qui est là pour influencer le monde des affaires.

Le Conseil des Tanneurs est essentiellement une institution de la guerre, prenant naissance au moment où le Gouvernement des Etats-Unis devait traiter avec des facteurs en affaires responsables pour approvisionner et équiper comme il convient l'armée et la marine. Il a rendu au gouvernement d'impor-

tants services quand le pays était en guerre, remplissant des fonctions qui en ont fait un tribunal des plus importants en temps de paix, et aujourd'hui le Conseil des Tanneurs représente le 90% des intérêts de la tannerie aux Etats-Unis.

A la fin d'octobre 1917 le Conseil des Tanneurs fut institué et Washington, D. C., devint le siège de son bureau principal. Vers la fin de décembre 1917 différentes sections furent organisées qui reçurent d'importants travaux à faire pour le gouvernement aussi bien que pour l'industrie des cuirs en général. Il adopta des règlements pour contrôler l'importation des cuirs, il eut à sa charge la répartition des cuirs aux manufactures. De plus il servit d'autorité consultative à la commission du Commerce de guerre, à la Commission des Industries de guerre, au contrôle des Peaux et Cuirs, branches des bureaux du

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Quartier-maitre général et à la Commission de Navigation des Etats-Unis. Le Conseil devint capable de donner des renseignements détaillés concernant les importations et les approvisionnements du pays en matières brutes. Il fournit les faits qui servirent de base aux agences du gouvernement pour formuler sa politique concernant l'industrie des cuirs. Il fut aussi organisé dans le but d'aider le gouvernement dans des achats en commun à l'étranger de stocks de matières brutes.

Pendant la guerre, ce fut aussi le but du Conseil des Tanneurs, de stimuler l'industrie par tous les moyens possibles et d'informer les membres des conditions courantes par l'intermédiaire de circulaires, de bulletins ou par correspondance personnelle. Une autre importante fonction du Conseil, encore en action actuellement, est l'étude intelligente des marchés étrangers des cuirs et des produits en cuir, et les sources étrangères pour l'approvisionnement en matières brutes. A l'avenir il servira à l'expansion des marchés étrangers.

Les hommes à la tête de l'industrie comprirent rapidement la valeur du Conseil et dans une assemblée à Atlantic City en mai, 1918 l'Association Nationale des Tanneurs, la "Morocco Manufacturers' Association", les "Patent and Enamel Leather Manufacturers' Association" furent absorbées dans le Conseil des Tanneurs, et depuis lors chaque branche de l'industrie a été représentée au Conseil. Des fonctionnaires ont été placés dans cinq des principales villes des Etats-Unis: New-York, Boston, Philadelphia, Chicago et San Francisco. Son bureau de Boston est à 10 High street avec I. D. Smith comme directeur. Le Conseil des Tanneurs est probablement aujourd'hui l'organisation industrielle la plus considérable

du pays, considérée au point de vue industriel et non commercial, représentant une seule industrie, et reconnue comme telle dans les cercles officiels de Washington.

Maintenant le conseil est une organisation permanente de l'industrie américaine des cuirs et travaille pour le bien de celle-ci. Il a établi un bureau pour le commerce avec l'étranger. Il a obtenu les services d'experts de la Chambre de Commerce des Etats-Unis qui ont voyagé dans toutes les parties du monde à peu près, en quête d'informations concernant l'avenir des produits américains. Le conseil envoya un représentant spécial pour se charger de l'exposition des produits que les membres du conseil ont envoyés à l'exposition d'échantillons à Lyon, France. Un grand nombre des tanneurs importants prirent part à cette exposition, et actuellement, non seulement des tanneurs mais aussi des fabricants et des marchands de chaussures envoient des produits à la foire suivante qui sera un des grands échanges pour le commerce étranger.

Parmi ses nouvelles activités le Conseil a institué le Laboratoire américain de Recherches en Cuir à 10 South Street, New-York, non loin de la région des cuirs "The Swamp". George L. Terrasse en est le directeur; il est assisté d'aides et d'un comité du laboratoire appartenant au Conseil des Tanneurs. Ses fonctions sont de résoudre les problèmes des tanneurs, qu'ils soient financiers, scientifiques ou industriels. Il montrera où les pertes se produisent au tannage et comment les réduire; il indiquera les moyens de diminuer ou empêcher les détériorations qui se produisent dans le travail des peaux, dans leur conservation, leur transport aussi bien que leur désinfection. Il aidera au splendide groupe de chimistes en

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cuirs à unifier leurs méthodes analytiques et à les appliquer à l'industrie des cuirs, étendant de cette façon ses activités aux industries voisines des produits tirés de la tannerie, huiles de lubrification, couleurs, déchets, etc.

Le Laboratoire de Recherches en Cuir comme il vient d'être esquisse dans ses grandes lignes cherche à éviter la concurrence avec les autres laboratoires purement commerciaux aux service de tanneries.

Faisant un pas de plus, dans un avenir très prochain le Conseil des Tanneurs peut instituer une Ecole de Tanneurs pour l'Amérique. Si cela est fait elle pourra être coordonnée au Laboratoire de Recherches en Cuir. Environ 1.000.000 de dollars sont nécessaires pour réaliser ce projet et le Conseil peut les obtenir assez facilement. Cette école serait fondée à New-York et donnerait une instruction complète à ceux

qui veulent diriger l'industrie de la tannerie et pourra mettre chaque année à la disposition de cette industrie une trentaine de jeunes gens qualifiés pour en prendre la responsabilité.

Le Conseil des Tanneurs a choisi Mr. Fred A. Vogel, of Pfister & Vogel Leather Co., Milwaukee, as president; Mr. Louis G. Robertson, of L. F. Robertson & Son, New-York, is first vice president. ("Transcript")

Agricultural Implements in Macedonia (Exportateur Français)

With the exception of plows and harrows there are no agricultural implements in stock. Demands are affected by the fact that the people are awaiting the new agrarian laws and the distribution of the lands in Macedonia, when there will be a very large

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demand for agricultural implements of all kinds to serve in the development of the new territory.

In normal times the following countries shared the Macedonian market for these machines: America, 25%, Germany, 25%, Austria-Hungary, 25%, France, 15%, England, 5%, and Sweden, 5%.

The present prices may be reckoned as about four times those of normal times. Formerly 3 months credit was allowed in most of the exporting countries, tho as much as 6 months credit was given in certain cases.

The agricultural implements were admitted customs free, tho there was a port duty of 3% ad valorem, and quay charges of 22 francs per ton.

Intensive cultivation is the system which obtains in the greater part of Macedonia, and the land is plowed only to the depth of 8 to 15 inches. Plows must be suited to this method of cultivation.

During the war the Greek government arranged with the J. I. Case Co., of America, for the purchase of motor plows, and 180 of these machines were imported to Greece. Operators were sent with the machines. The experiment was convincing. The people were quickly won to the new system, and one may count on the adoption of the new system in Macedonia as well as in Greece when implements are obtainable.

It is necessary above all things that the machines should be simple in construction, and easy for the peasants in the country to understand; also the prices must be reasonable.

Automobiles in Greece

Official statistics state that there were in old Greece in 1919 570 automobiles against 105 in 1918. 266 new automobiles were imported in 1919, 226 from America and 40 from Europe. Of these 222 were touring

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cars, and 44 were trucks. In December 1919, the number of private automobiles in the whole of Greece amounted to 1140, of which 655 were American make, and 485 of European make.

GREECE Port construction at Piraeus

The government has decided upon extensive constructions at the port of the Piraeus, a new custom house, moles, jetty heads, and modern appliances for unloading cargo. For the work at the port the Greek banks have been asked for a loan of 120 millions of drachmas ; and another 20 millions will be needed for the roadstead. The submerged rock in the harbour has been removed, so that the depth of the water there is now 27 feet, 10 inches.

The Greek papers emphasize the

importance of the construction work, which will make of the port one of the largest Mediterranean harbours. While Greek imports to America are not large, close trade relations with the Greeks will help to larger trade relations throughout the Levant, as the Greek merchants handle a very large part of the trade of the Near East.

U. S. Chamber of Commerce Meeting

The eighth annual meeting of the Chamber of Commerce of the United States of America will be held at Atlantic City, N. J., on April 27, 28, and 29. The sessions of the convention will be held on Young's Million Dollar Pier. It is expected that there will be an attendance of at least 5,000 delegates from the local bodies that make up the membership of the organization.

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Agricultural Implements

(From report of MR. E. G. MEARS, Trade Commissioner)

Despite the factors which have retarded agriculture during the year 1919, there are so many natural resources in Turkey, and such productive possibilities, that only tranquility is needed to bring back prosperity. Since Turkey has been, and probably will be for a long time to come, an agricultural producing country, it is apparently desirable that prewar favorable conditions should be restored, and that proper measures should be taken in order to give to agriculture all the economic swing of which it is capable.

The initial steps should be the introduction of farming implements and agricultural machinery on a large scale. These will supersede the present primitive implements used by the peasant, and will increase the yield of the productive areas. Lastly, the use of tractors, wherever possible, will remedy the labor crisis and will increase the extent of the worked surfaces.

Great efforts have already been made in this regard in the course of these last few years both by the Turkish government and the Anatolian railway. Even during the war, large lots of agricultural machinery came from Germany, Sweden and Hungary.

War-time agricultural machinery imported during the two year periods 1915 and 1916, and 1916 and 1917 is given as follows:

1915-1916

| Destination | Reapers | Threshers | Grinding machines | Scythes & sickles |
|-------------------|---------|-----------|-------------------|-------------------|
| Constantinople | — | 1 | — | — |
| Angora | 119 | 6 | 122 | 1,168 |
| Erzeroum | 10 | 1 | 5 | 2,400 |
| Sivas | 40 | 2 | 457 | 11,300 |
| Castamouni | 10 | — | 204 | 2,000 |
| Nigde | 7 | 1 | 203 | 1,000 |
| Brusa | 13 | 1 | 51 | 700 |
| Kara-Hissar-Sahib | 33 | — | — | 250 |
| Adana | 30 | — | — | — |
| Aidin | 19 | 1 | — | — |
| Amouret-ul-Aziz | 15 | 1 | — | — |
| Konia | 42 | 20 | 100 | 1,000 |
| Cesarea | 38 | 2 | 105 | 1,000 |
| Ismidt | 1 | — | — | — |
| Marash | 8 | — | — | 200 |
| Bitlis | 4 | — | — | 500 |
| Ourfa | — | — | — | 100 |
| Aleppo | 10 | — | — | — |
| Diabekir | 6 | — | — | — |
| Bolou | — | — | 140 | 1,400 |
| Antalia | 8 | — | — | — |
| Tchataldja | — | — | — | 50 |
| Karassi | — | 1 | 24 | 200 |
| Eski-Shehir | — | 1 | 100 | 800 |
| | 415 | 38 | 1,511 | 24,068 |

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|-------------------|--------------------------|---------|----------|-------------------|-------------|---------|--------|
| Constantinople | — | — | — | — | — | 35 | — |
| Angora | 20 | 44 | — | 5,546 | — | 20 | 382 |
| Sivas | — | — | — | 5,000 | — | — | — |
| Castamouni | — | — | — | 7,700 | — | — | — |
| Kara-Hissar-Sahib | 28 | — | — | 5,800 | — | 16 | 350 |
| Adana | — | 44 | — | — | 5 | — | — |
| Aidin | 30 | 30 | 3 | — | 5 | 20 | 1,167 |
| Konia | 20 | 28 | 3 | 7,396 | — | 65 | 825 |
| Cesarea | — | — | — | 1,710 | — | — | 294 |
| Ismidt | 17 | — | — | 2,200 | — | 67 | 2,827 |
| Aleppo | — | 15 | — | — | 3 | — | 150 |
| Bolou | — | — | — | 2,446 | — | — | — |
| Tchataldja | 2 | — | — | 1,000 | — | 37 | 590 |
| Karassi | 10 | 25 | — | — | 1 | 51 | 1,401 |
| Eski-Shehir | 11 | — | — | 2,560 | 7 | 46 | — |
| Kutahia | 1 | — | — | 1,862 | — | 18 | 164 |
| Adrianople | 3 | — | — | 1,650 | — | 30 | 2,008 |
| Hudavendighiar | 10 | 31 | — | 4,570 | — | 18 | 633 |
| Dardanelles | 16 | 9 | — | 2,000 | — | 20 | 223 |
| Ada-Bazar | — | — | — | — | 2 | — | — |
| | 168 | 226 | 6 | 51,440 | 23 | 443 | 11,014 |

The use of these machines is beginning to be appreciated and widely spread. Particularly at Konia there has been a large demand for them.

But all these efforts in this sense will be naturally without results, if machinery, tractors, and farming implements are imported without establishing repair shops and centers for supplying spare parts. The best implements in inexperienced hands are destined rapidly to become a mass of worthless iron, which will cause the peasants to revert quickly to their primitive instruments and methods. Each out-of-door machine should be brought immediately to a repair shop situated nearby or have the missing parts supplied at once, in case of a breakdown. When a permanent government will be established in Turkey, it will have to study and organize early the questions underlying the increased importation of agricultural machinery.

ADANA FAIR

The Chambre de Commerce, of Adana, Cilicia, announces the organization of a fair at Adana in conjunction with the Bureau Economique de l'Administration Centrale. The date has been set for May 15 to 30.

Stands will be reserved for manufacturers, farmers, and foreign merchants who desire to display goods.

The samples are subject to provisional duty, which, however, will be reimbursed in case the samples are returned to country of origin.

The Chamber states that the needs of Cilicia are very great. The chief items needed are agricultural and industrial machines, electrical products and appliances, and all sorts of food products. In exchange Cilicia is prepared to furnish cotton, sesame, cereals, skins, and tragacanth gum, etc.

Cilicia is just at the beginning of an agricultural and industrial development. Adana is served by the main line of the Constantinople-Bagdad railway, and is the center of the business activity of Cilicia.

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Roumaine**
(*"The Near East"*)

A limited company with a capital of 10,000,000 lei has just been founded under the above title. The list of directors includes the names of several well-known engineers and professors of chemistry, some ex-deputies and one ex-minister—all men of very high standing. The object of the company, as announced in the prospectus, is to manufacture chemicals in Roumania, and from raw materials to be found in the country. Before the war, chemicals to the value of 14½ millions lei were imported from Germany (at the present rate of exchange 140 millions lei), including oils, fats, dyes, cellulose, sulphuric acid, hydrochloric acid, salts of ammonia, and other salts, for most of which raw materials are available in Roumania, and it is hoped further to use petrol-

eum residues for the preparation of certain pharmaceutical products and dyes. A factory provided with some of the necessary machinery has already been purchased in Bucarest, and another is shortly to be established for the production of pure alcohol from wood. It is proposed by degrees, and as circumstances permit, to open other factories in connection with the various branches of industrial chemistry.

MARITIME NEWS

Le Societe Maritime et Commerciale de France sent the S. S. Pathfinder from New York via Oran, and Algiers to Constantinople and Sulina during the month of February.

The Baltimore-Oceanic S. S. Co. announced the S. S. Coeur d'Elene (7,500 tons) from Baltimore to Piraeus, Salonica, Trieste, Fiume, and Venice for early February.

High Cost of Living at Constantinople Monthly expenses for one person

(From the Administration of the Ottoman Public Debt)

| Item | July 1914 | | | Price in piasters (mean) | | | Percent | | |
|----------------------------|-----------|--------|---------|--------------------------|---------------|----------|---------|-------|-----------------|
| | per oke | Total | per oke | January 1920 | February 1920 | increase | per oke | Total | over July 1914. |
| 16 okes of bread..... | 1 875 | 30 | 21 | 336 | 20 | 320 | 965 | | |
| 1 oke of sugar..... | 3.0 | 57 | 72 | 72 | 73 | 73 | 2,335 | | |
| 100 drams coffee..... | 12.0 | 3 | 107 | 26.75 | 110 | 27.50 | 815 | | |
| 2 okes of rice..... | 3.0 | 6 | 58 | 116 | 50 | 100 | 1,565 | | |
| 2 okes of macaroni &c .. | 3.0 | 6 | 45 | 90 | 43 | 86 | 1,335 | | |
| 6 okes of potatoes | 1.0 | 6 | 18.5 | 111 | 21 | 126 | 2,000 | | |
| 4 okes of beans, peas, &c | 4.0 | 16 | 35 | 140 | 30 | 120 | 650 | | |
| 2 okes of onions..... | .5 | 1 | 8 | 16 | 9 | 18 | 1,700 | | |
| ½ oke of oil | 8.0 | 4 | 130 | 65 | 116 | 58 | 1,350 | | |
| ½ oke of salt..... | 1.5 | — 75 | 12 | 6 | 10 | 5 | 565 | | |
| 8 okes of milk..... | 2.0 | 16 | 45 | 360 | 40 | 320 | 1,900 | | |
| 1 oke of cheese (native).. | 12.0 | 12 | 290 | 290 | 240 | 240 | 1,900 | | |
| 4 okes of mutton | 7.0 | 28 | 130 | 520 | 130 | 520 | 1,755 | | |
| 1 oke of butter..... | 10.0 | 10 | 160 | 160 | 160 | 160 | 1,500 | | |
| 16 eggs (each) | .5 | 8 | 6 | 96 | 5 | 80 | 900 | | |
| TOTAL | | 149.75 | | 2,424.75 | | 2,253.50 | 1,405 | | |

Note: 1 oke, 2.8lbs.; before the war, 1 Turkish pound (Lt.), gold, \$ 4.40; Feb. 28, 1920, 1 Lt., paper, 83 cents; 1 Lt., 100 piasters.

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The S. S. Treglisson for February 7th and the S. S. Tregenna, for the 15th, and a third steamer for March 15th are announced by the Ellerman lines to sail from New York for Levant Ports.

The S. S. Edgehill of the Shipping Board is scheduled to leave New York the latter part of February for the Aegean, Constantinople and Black Sea Ports.

The S. S. Themistocles, of the National Steam Navigation Co., Ltd., Greece, sailed from New York for Piraeus February 16th.

The board of directors of the Suez Canal Company has decided to lower the transit dues on vessels in ballast to 6 francs (\$1.158, normal) per ton, beginning March 1st.

The United States Shipping Board has reduced its rate on shipments of

general cargo to Mediterranean ports from \$1.60 cwt (112 pounds), or 75 cents per cubic foot (.0283 cubic m.) to \$1.20 per cwt., or 60 cents per cu. ft.

Cotton rates (high density) : from New York, Boston or Baltimore to Patras or The Piraeus, Greece, \$3.25 per hundred pounds ; from New Orleans, \$3.50 ; to Salonica the rate is 25 cents higher than to Patras or The Piraeus.

Constantinople Market

IMPORTS

Coffee. Of Santos and Rio there is stock on hand and prices have gone down. Santos, 1st quality, 80 piasters the oke, in transit, and 95 Piasters, customs paid; Rio 1st quality, 75 pias., 2nd quality, 70 pias., in transit, and 90 and 80 pias., respectively, customs paid.

Cotton seed Oil. American winter Salao 95 pias. the oke; summer Salao, 85 pias.

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Leather. Box calf, 110-120 piastres, the oke; kid 85-110 piastres, the oke; patent 120-180 piastres, the oke; sole, 180-260 piastres, the oke.

Oleo Margarine. American 2nd quality, 118-120 piastres, the oke; 3d quality 113-115, the oke.

Sugar. The price having reached Lstg. 108 the ton c. i. f. Constantinople, has dropped to Lstg. 107. Granulated sugar from Java and America went up to Ltqs. 59 the 100 kilos, and dropped to Ltqs. 56, putting the price at 53 piastres, the oke.

Loaf sugar from Trieste has dropped to Ltqs. 49 the 100 kilo, c. i. f. Constantinople; Ltqs. 62 the 100 kilos, customs paid, or 80 piastres, the oke in the city.

American loaf sugar in sacks Ltqs. 65 the 100 kilos, customs paid.

EXPORT

Carpets. Increase of 10-15 % in price over previous month.

Silk. Price fluctuated between 14.30

and 14.34 piasters the kilo; the latter was the last quotation.

Opium. Considerable transactions, but price dropped to Lt. 9½ the oke.

Skins. Hides, from local houses, 45-50 piasters the oke; buffalo hides, 58-60 piastres, the oke, sheep, 130 piastres each; goat, 150 piastres; Tiftik (Angora goat), 160 piastres.

New York Market

(From *Guaranty Trust Company*)

Iron: The shortage of coke continues and furnaces are hard pressed to make deliveries. The slowness of coke shipments is said to be due to lack of cars. New York quotations on January 20th. were: No. IX foundry, \$45 and \$46; No. 2X foundry, \$44 and \$45.

Sugar: Very little Cuban raw sugar is changing hands at the present price of 12 cents, cost and freight New York, which means 13.04 cents

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with the duty. Porto Ricos are quoted at 15 cents. The shortage in the retail market continues, and high prices prevail.

Crude Rubber: The market is quiet, no transactions of importance being recorded. Quotations on January 20th. were : Up river fine, 49 cents ; Centrals, 25 and 27 cents.

Hides : Little business is being done, and prices are holding firm. Bogatas and Orinocos are unchanged at 48 cents, and Central Americas at 47 cents.

Goat skins : These are in ample supply but prices remain at \$2.40 for Brazil first selection ; Payta, \$1.10 ; Oaxaca, 1st selection, \$1.60 and \$1.70.

Cotton : Spots sold at the beginning of this week at 39.75 cents for middling uplands, up 50 points, and the high mark since the first week in December. On January 19 March cotton sold at 36.30 and 36.70 cents ; May at 34.47 and 34.85 cents.

PERSONALIA

Charles A. Moser, director of the Vacuum Oil Co., arrived in Constantinople on the 24th.

Mr. Eliot G. Mears, U. S. Trade Commissioner, was at Burgas, Bulgaria, and Constanza, for a few days during the month.

D. O. Baudouy, of the Guaranty Trust Co., of New York, has come on from Paris to join Richard Schellens of the same Company in a business visit at Constantinople.

H. Fessenden Meserve and Joshua T. Cosby, Vice Presidents of the National City Bank of New York, have spent the best part of a week examining into conditions in Constantinople.

Mr. A. Coronel, of the Corn Products Refining Co., of New York, is

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References: Any New York Bank.

making a short business trip to this district. M. Coronel was for several years a member of the Board of Directors of our Chamber. He is now located at Amsterdam.

Mr. V. D. Tompkins arrived in Constantinople on February 17th, coming from New York via Paris and Constanza. He is located at Constantinople as Superintendent of Construction for the Standard Oil Co.

Mr. W. E. Griffin, General Manager in New York of the American Foreign Trading Corporation, has come to the Near East on a trip of inspection. Mr. J. H. Latham, of the same Company, accompanied Mr. Griffin, and will be stationed here in the branch office of the Company.

Oscar Gunkel, President of the *American Chamber of Commerce for the Levant*, has been decorated by the

Sultan of Turkey with the 2nd Order of Osmanieh. It is an official recognition of the increasing importance of our Chamber in the economic life of these regions as well as an unsought appreciation of the public spirit and personal work of the General Manager for the Levant of the Standard Oil Co., of New York.

A dinner was given on Thursday evening, February 26th, at the Constantinople Club, in honor of Mr. H. Fessenden Meserve and Mr. Jos. T. Cosby, of the National City Bank of New York. There were present Consul General Ravndal, Honorary President of our Chamber, Mr. Oscar Gunkel, President, Mr. E. G. Mears, Honorary Vice President, and Messrs. Castelli, Constantinidi, Curniusi, and Edelman, of the Board of Directors, and Dr. W. W. Cumberland, Financial Expert on Peace Commission.

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News from Bagdad

Mr. H. P. Strause, the popular representative of the British-American Tobacco Company, is in the city on business for his Company.

Research work for petroleum is well represented in Mesopotamia at the present time. The Standard Oil Company of New York is represented by Mr. E. S. Sheffield and Mr. W. H. Gallaher. The Shell Company is represented by Messrs. Noble and

Evans. The Anglo-Persian Oil Company is also well represented. The oil lands of Mesopotamia are extensive and have been worked in a primitive way for many years.

Mr. Bernard, of Paris, a member of the firm of Etablissement Orosdi-Back, is in Bagdad with the object of opening a branch of this well known firm.

On Thursday, January 15, 1920, the ceremony of laying the last rail con-

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necting Bagdad with Bassorah took place at Bagdad West when Lady McMunn, the wife of the Commander-in-Chief, Major General Sir George F. McMunn, locked a silver bolt with a beautiful silver wrench presented by the Railway Directorate. The through train from Bassorah with notables then passed over the line to the enclosure where tents had been pitched to receive the guests by the Railway Department. The grounds were gaily decked with flags and the Mahrattas played some selections of music. General McMunn in reviewing the work of the railway officers stated that there were now 945 miles of railway in Mesopotamia compared with 1113 during the war.

Automobiles are in great demand in Bagdad and Mesopotamia. The light inexpensive automobile like the Ford seems much better adapted to the country than the heavier types. The military authorities are very emphatic in regard to this matter and they have had practical experience with all types of cars. The result is that agents of this type of car are unable to keep up with the demand and have a good many orders on hand which have not yet been filled.

The British Customs Authorities in Mesopotamia are continuing the Turkish plan of allowing the importation of agricultural implements free of duty. All other articles pay 11% ad valorem.

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*) Elected honorary life member at annual meeting held Jan. 26, 1915.

**) Died Nov. 29th, 1915.

***) Died during the war.

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| Carasso, Joseph, Assicurazione Han | Constantinople, Turkey. |
| Chadarevian, Djemil, | Aleppo, Turkey. |
| Gulmezian, L., Merkez Rihtim Han | Constantinople, Turkey. |
| Lydecker, C. E., 2 Rector Street. | New York, U.S.A. |
| National Credit Corporation, Title & Trust Bldg. | Chicago, U.S.A. |

Automobiles

| | |
|--|--------------------------|
| Avigdor, M. S., 29, Küprülü Han, St. (Ford's) | Constantinople, Turkey. |
| Baladur, Chas. P., Importer, P. O. Box No. 161. | Smyrna, Turkey. |
| Demaras Bros, Importer, 4 Philellinou Street | Athens, Greece. |
| Guillermo Lorey, Imp., Djemaat Han, Rue Havra | Constantinople, Turkey. |
| Hadkinson Arsan & Co. Imp. | Aleppo, Turkey. |
| Jan C. C. Schmidt, Imp., Djemaat Han, Rue Havra | Constantinople, Turkey. |
| Keller, E. Theodor, Mgr. Fulias & Co. | Athens, Greece. |
| Standard Commercial Export & Finance Corporation Macri Han, Galata. | Constantinople, Turkey. |
| Studebaker Corporation, The, Mfrs. & Exporters | South Bend, Ind., U.S.A. |
| Vrioni Pan. D., Importer, 4 Dephes Street. | Athens, Greece. |
| Wichita Falls Motor Co., Mfrs. & Exporters | Wichita Falls, U.S.A. |

Bacteriologists

| | |
|--|---------------------------|
| Mulford Co., K. H., 428 South 13th St. | Philadelphia, Pa., U.S.A. |
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Bakers' & Confectioners' Supplies.

| | |
|--|------------------|
| Jaburg Bros, 1 & 3 Worth St. | New York, U.S.A. |
| United Confectioners' Supply Co, 561 Greenwich St. | » » » |

Banks and Bankers

| | |
|--|--------------------------|
| Asfar & Co., | Bagdad, Turkey. |
| Assayas & Co. Jossifidi Han St. | Constantinople, Turkey. |
| Banca Commerciale Italiana | » » |
| Banca Romana, Société Anonyme | Braila, Roumanie. |
| Banca Romana, Palais de la "Generala" | » » |
| Banque d'Athènes. | Constantinopl, Turkey |
| » » | Athens, Greece. |
| » » | Salonika, Greece. |
| » » | Smyrna, Turkey |
| Banque Commerciale de Palestine | Jerusalem, Turkey. |
| Banque Générale de Commerce et de Crédit, Stamb. | Constantinople, Turkey. |
| Banque Generale de Turquie | Constantinople, Turkev. |
| Banque Impériale Ottomane | » » |
| Banque d'Orient, Sophocles Street | Athens, Greece. |
| Banque de Salonique | Constantinople, Turkey. |
| Bilinsky De, S. S., c/o Ionian Bank, | Athens, Greece. |
| Bodossaki Athanassiades, Hovaghimian Han 2, Gal.. | Constantinople, Turkey. |
| Capayannides, G. | Trebizonde, Turkey. |
| Catafago Alexander Manager of the Banco di Roma. | Aleppo, Turkey. |
| Chamarakis, E. D. | Rethymno, Crete, Greece. |
| Corneille & Co. | Aleppo, Turkey. |
| Dagher, Bustros & Co., | Beirut, Turkey. |
| Demaras Brothers. | Athens, Greece. |
| Eliasco, J. C , c/o Bank of Athens | » " |
| Fattal Khalil & Fils, Damas. | Syrie, Turkey. |
| Jaroslawsky Simon A Banker at Odessa | Odessa, Russia. |
| Lévy, Juda Gabriel | Yanina, » |
| Mitrani Semtov, Banker, Sigorta Han Galata | Constantinople, Turkey. |

| | |
|---|-------------------------|
| Nicolaides, Louis, c/o Banque d'Orient | Athens, Greece. |
| Patrikios A. S. & Fils, 12 Omer Abed Han Galata . . | Constantinople, Tutkey. |
| Phostiropolo Frères | Trebizond, Turkey. |
| Sabbag & Fils | Beirut, Turkey. |
| Senn, E. E. de, Banker, Galata | Constantinople, Turkey. |
| The Commercial Bank of Greece | Athens, Greece. |
| The National Bank of Greece | " " |
| Théophylactos & Léontidès | Trebizonde, Turkey. |
| Trad & Co., G | Beirut, Turkey. |
| V. D. Tchertchian, 226 Fift Ave | New-York, U.S.A. |

Barley and other Cereals

| | |
|---|-----------------|
| Barff, P. G. & Co., Importers | Smyrna, Turkey. |
|---|-----------------|

Beds and Supplies

| | |
|--|------------------|
| Frost & Cundill, Inc., Exp., 64, Wall Street . . . | New York, U.S.A. |
| Lambichi, M. E, Importer | Smyrna, Turkey. |

Beer

| | |
|--|-----------------|
| Audi & Frères, S., Importers | Beirut, Turkey. |
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Belting

| | |
|---|-------------------------|
| C. Laughton & Co , Imp., 42 Perchembé Bazar . . | Constantinople, Turkey. |
| Seferiades, S. A., Importer. | Smyrna, Turkey. |

Bicycles & Sundries

| | |
|--|--------------------------|
| Buffalo Specialty Co., Exp., 375 Ellicott St | Buffalo, N. Y., U.S.A. |
| Wilcox-McKim Company | Saginaw, Michig., U.S.A. |

Binders

| | |
|---|---------------------------|
| Wood, Walter A., Mowing & Reaping Machinery Co . Mfrs, & Exporters | Hoosick Falls,N.Y. U.S.A. |
|---|---------------------------|

Blowing

| | |
|--|---------------------|
| Southwark Foundry & Machine Co., Wash. Av. & 5th St. | Philadelphia, U.S.A |
|--|---------------------|

Boots and Shoes

| | |
|--|-------------------------|
| Aldeni, G. G. & Co., Imp. | Aleppo, Bagdad, Turkey. |
| Baker G. & A., Ltd., Imp. Gde. Rue de Pera. . . . | Constantinople, Turkey. |
| Brown Shoe Co., Inc ., Mfrs. & Exp. 1018 Wash. Av. | St. Louis, U.S.A. |
| Cornfield & Goldstein Import., Stamboul | Constantinople, Turkey. |
| Daoud & Abdo, Importers | Beirut, Turkey. |
| Elkiatib Abbas, Imp. Elkiatib Han | Constantinople, Turkey. |
| Elkiatib Salim, Importer, Elkiatib Han | Constantinople, Turkey. |
| Etablissements Orosdi-Back, Importers | " " |
| Fulias & Company, Imp., Omer Abid Han, Gal. . . . | " " |

| | |
|--|-------------------------|
| Jacques Eskenazi, Imp., Sarioglou Han 9/10, St. | Constantinople, Turkey. |
| Mac Manus Brothers Ltd. Imp. Arslan Han 1-7 Gal. | » » |
| Magnifico, E. A., Importer | Smyrna, Turkey. |
| Mayer, A. & Co., Galata | Constantinople, Turkey. |
| Michel Lascaris, Importer, Emin Bey Han 19, St. | » » |
| Moïse Salviche, Imp., Tophané, Rue Tabachané | » » |
| Molho, Isaac, Importer | Salonika, Greece. |
| Paul Joannides Fils Imp., Emin Bey Han 13/14, St. | Constantinople, Turkey. |
| Rosenwasser Bros., Mfrs. & Exp., 472 Broadway | New York, U.S.A. |
| Sciaky, Salomon J., Importer | Salonika, Greece. |
| Tambakis, E. C., Importer | Smyrna, Turkey. |
| Tehilinguirian, S., Imp., 42/3 Germania Han | Constantinople, Turkey. |
| The Coq Rouge Co. Ltd., Imp., Hovaghimian Han | » » |
| Ventura, Fils de S. Imp. Sultan Hamam, Pinto Han | » » |
| Vladislav Cleyff, Imp., Inayet Han, Galata | » » |

Brandy

| | |
|---|-----------------|
| Hellenique Wine & Spirit Co., Exporters | Athens, Greece. |
|---|-----------------|

Brick Machinery

| | |
|---|------------------|
| Slocum, Avram & Slocum, Exp., 30 Church Str | New York, U.S.A. |
|---|------------------|

Butter

| | |
|--|-------------------|
| Georgiades Jourdan, & Co., Exporters | Salonika, Greece. |
| Michel & Mansour Djenandji, Exp. | Aleppo, Turkey. |

Builders & Naval Contractors

| | |
|--|-------------------------|
| The British Slip-way and Repairing Yard, Djibaly | Constantinople, Turkey. |
|--|-------------------------|

Canary Seed

| | |
|--|-------------------------|
| Levant Products Trading Co., Imp. 3840 W. 32nd St. | New York, U.S.A. |
| Stock & Mountain, Phillipidès Han, Stamboul | Constantinople, Turkey. |

Candles

| | |
|--------------------------------------|-------------------|
| Errera, Isaac G., Importer | Salonika, Greece. |
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Carpenters

| | |
|--|-------------------------|
| Psalty, Geo. J., Rue Kabristan, Péra | Constantinople, Turkey. |
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Carpets and Rugs

| | |
|---|-------------------------|
| Alexandre Salem & Frères Exp. | Aleppo, Turkey. |
| Aron J. Levy, Exp., Rue Kioutubhané, Turkia Han | Constantinople, Turkey. |
| F. W. Chasseaud, Exporter, Agopian Han, Galata | » » |
| Griffitt W. & Company, Manufacturers | Smyrna, Turkey. |
| Gulbenkian Bros. & Co., Exp. Gulbenkian Han | Constantinople, Turkey. |
| Haïm, S., Musée Oriental, Kabristan 14, Péra | » » |

| | |
|---|-------------------------|
| Karadagli, A. C., Exporter Djéferié Han, Stamb | Constantinople, Turkey. |
| Kaftanizadé Frères & Cie, Maâder Han 7/10, Galata | » » |
| Krikor Skender, K. & D., Exporters | Bagdad, Turkey. |
| Levi, Marco, & Fils, Ladjivert Camondo Han Galata | Constantinople Turkey |
| Mazlumian Frères, Exprs , Ralli Han, Stamboul | Constantinople, Turkey. |
| Merica, Th., Exp., Taptas Han, Galata. | » » |
| Messulam, A., Exporter, Saidié Han, Stamboul | Constantinople, Turkey. |
| Oriental Carpet Manufacturers, Exporters | Smyrna, Turkey. |
| Oriental Carpet Manufacturers, Exporters | Constantinople, Turkey, |
| Panayotoglou, Avraam V., Exporter, Serai-Emir | Teheran, Persia. |
| Roditi, A., Exporter, Turkia Han 9/10, Stamboul | Constantinople, Turkey. |
| Sadullah, R. Levy & Mandil, Exprs., Stamboul | » » |
| Telfeyan & Co., S., Exprs., Germania Han | » » |
| Vayanos Frères, Manufacturers & Exporters, | Konia, Turkey. |
| Yoanidès, P., Spiro, Maison Louvre, Péra | Constantinople, Turkey. |

Carriages, Vehicles, etc.

| | |
|--|---------------------------|
| Birch, James A., Exporter | Burlington, N. V., U.S.A. |
| Devlin Mfg. Co , (Carriage Hardware) | Philadelphia, U.S.A. |
| Montgomery, Ward & Co., Exporters | Chicago, U.S.A. |
| Studebaker Corporation, The, Exporters | South Bend, Ind., U.S.A. |
| Sechler Co., 537-550 Fifth Street.. | Cincinnati, Ohio, U.S.A. |

Charters

| | |
|--|-------------------------|
| British Slip-way & Repairing Yard, Djibaly.. | Constantinople, Turkey. |
| Hirschowitz, L. & Inselberg, L., Hudavendighiar Han | » » |
| Lupovitz Jacob, Rue Voïvoda, Voïvoda Han | » » |
| Salacha, Jean F. & Co., 96, Rue Voivoda, Galata. | » » |
| Zissi N. Metaxa & Son, Merkez Richtim Han Galata. | » » |

Cheese

| | |
|---|--------------------|
| Georgiades, Jordan, & Co , Exporters. | Salonika, Greecee. |
|---|--------------------|

Chemicals

| | |
|--|------------------|
| American Aniline Products, Inc. 80 Fifth Avenue, | New York, U.S.A. |
| Meridional Trading Co., 20 Broad Str. | » » |

Chrome

| | |
|---|-------------------|
| Bensussan, Fils de Samuel J , Exporter. | Salonika, Greece. |
|---|-------------------|

Chirurgical Instruments

| | |
|--|------------------------|
| Faraggi, Maurice, Importer, 295 Grand'Rue de Péra. | Constantinople, Turkey |
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Cigarettes

| | |
|---|------------------|
| Levant Products Trading Co. 38-40 W. 32d. St... | New York, U.S.A. |
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Cigarette Paper

| | |
|---|-------------------------|
| Carasso & Co. | Salonika, Greece. |
| Schild, P., Importer, Xantopoulo Han Stam. Imp. . . | Constantinople, Turkey. |

Cinematographic Films.

| | |
|---|-------------------------|
| Coûteaux, Bernard, Aslan Han, Galata. | Constantinople, Turkey. |
| Union Ciné-Théâtrale d'Orient, Gde Rue de Pera 68 | " " |

Clocks and Watches

| | |
|---|-------------------------|
| Orosdi-Back, Importers | Constantinople, Turkey. |
| Montgomery, Ward & Co., Exporters | Chicago, U.S.A. |

Clothing (Ready Made)

| | |
|--|-------------------------|
| Mayer, A. & Co., Galata. | Constantinople, Turkey. |
| Orosdi Back Etablissements. | Aleppo, Turkey. |
| Schoucair & Kassis, Importers | Beirut, Turkey. |
| Snellenburg Clothing Co., Exp., Broadway | Philadelphia, U.S.A. |

Coal

| | |
|--|-------------------------|
| Canchi, Fratelli, Importers | Salonika, Greece. |
| Drossos A., J., & Co., Importers, Ada Han, Galata.. | Constantinople, Turkey |
| Foscolo Mango & Co. Ltd., Imp. Hovaghimian H. G. | " " |
| Giraud O., Hudavendighiar Han, Gal. | " " |
| "Intercontinentale", Seir Séfain Han, Galata | " " |
| Molho, Isaac, Importer. | Salonika, Greece. |
| Pharaon R., & Fils, Importers | Beirut, Turkey. |
| Reppen, Theo., Importer, Arabian Han | Constantinople, Turkey. |
| Theodoridi & Co , Importers | Braila, Roumania. |

Collections

| | |
|---|-----------------|
| National Credit Corporation, Title & Trust Bldg . . | Chicago, U.S.A. |
|---|-----------------|

Commercial Reports

| | |
|---|-----------------|
| National Credit Corporation, Title & Trust Bldg . . | Chicago, U.S.A. |
|---|-----------------|

Commercial Representatives

| | |
|---|-----------------------|
| Apostolos & Cie, Toutoun Gumruk Stamboul. | Constantinople Turkey |
| Giraud, O., Hudavendighiar Han, Gal. | " " |
| Hillel Piccioto & Co. | Aleppo, Turkey. |
| Oghourloglou Frères Ph. Photiades & Co. | Constantinople Turkey |
| W. Morphy & Son—Crowe & Stevens | Patras, Greece. |

Concrete and Cement

| | |
|---|----------------------|
| Molho, Isaac, Importer. | Salonika, Greece. |
| Pecora Paint Co., Mfrs., & Exp., 4th & Venango Sts. | Philadelphia, U.S.A. |

Concrete Reinforcements

| | |
|--|------------------|
| General Fireproofing Co., 395 Broadway | New York, U.S.A. |
|--|------------------|

Confectioner's Supplies

Raphael J. Cohen, Imp., Achir Eff. Han 19, St. Constantinople, Turkey.

Constructors and Contractors

A. J. Drossos & Co., Esky Yomrouk, Ada Han 15 G. Constantinople, Turkey.
The British Slip-way and Repairing Yard., Djibaly, " "

Commission Agents.—See General Importers and Exporters**Constructors & Contractors**

| | |
|---|-------------------------|
| Alimus & Hacho | Beirut, Turkey. |
| Aftalion, S. B., P. O. Box, No 57 | Roustchouk, Bulgaria. |
| Assayas & Co. Jossifidis Han St. | Constantinople, Turkey. |
| Balekdjian V. Brothers, Turkia Han, Stamboul . . . | " " " |
| Baroody Murad | Beirut, Turkey. |
| Barff, P. G. & Co. | Smyrna, Turkey |
| Belart-Lanz, J., Messadet Han, 20 Stamboul . . . | Constantinople, Turkey. |
| Bodossaki Athanassiades, Hovaghimian Han 2, Gal.. | " " |
| Beylerian; H. 21, Hudavendighiar Han Galata . . . | " " |
| Charitopulo A., Buyuk Aboud Eff. Han 32 St. . | Constantinople, Turkey. |
| Cornfield & Goldstein, Ikindji Kenadjian Han, St. | " " |
| Danon & Semack, Medina Han St. | " " |
| Dielmann G., Messadet Han 12, Stamboul | " " |
| Douch William, Buyuk Tunnel Han 5, Galata. . . . | " " |
| Edward La Fontaine Sons № 1 Alla'emdji Han St. | " " |
| Elefter Melissarato, Omer Abid Han 36, Galata. . . | " " |
| Fresco Marco N., Dikranian Han, 47, Stamboul. . . | " " |
| Galani John A.. Union Han 43/46 Galata. | " " |
| Giraud, O., Hudavendighiar Han, Galata. | " " |
| Hänni E., Matheo Han 21, Stamboul. | " " |
| Hirschowitz L. & Inselberg L., Hudavendighiar Han | " " |
| Isidoro Geltrunk New York 102 Worth Street . . . | New York, U. S. A. |
| Jacques Eskénazi, Sarioglou Han 9/10, Stamboul . . | Constantinople, Turkey. |
| Jacques Beruhiel, Bahtiar Han 22, Galata | " " |
| Jean F. Salacha & Co., 96, Rue Voïvoda, Galata . . | " " |
| Jean Jacques Gabellon, Messadet Han, 20, 21 Stamb. | " " |
| Karnig Agop Fils de. Aslan Han Galata | " " |
| Lahovary C. N. & Co. 25 Shareh Manakh | Cairo, Egypt. |
| M. Fenerdjian Fils, Baghtché Kapou Jeni Volto H. 16/18. | Constantinople, Turkey. |
| Medina Aug. de, Hazzopoulo Han 43/43 St. | " " |
| Moïse Salviche, Tophané, Rue Tabachané, Galata. . | " " |
| Roditi A., Turkia Han 9/10, Stamboul. | " " |
| Sangursky & Cie., Galata, Moumhané, Couteaux H. 2 | " " |
| Schmidt Jan C. C., Djemaat Han, Rue Havra. . . . | " " |
| Soussa Ibrahim & Co., 10/12 Buyuk Tan. Han Gal. . | " " |
| Theodoridi & Co. | Braila, Roumania. |
| V. D. Tehrtchian, 226 Fifth Avenue | New York U.S.A. |

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|--|-------------------------|
| Varterian Nazareth Kaissari Han 20. St. | Constantinople, Turkey. |
| Vefa Muhurdarovic, Anadolou Han 30, Stamboul | » » |
| Vladislav Kleyff, Inayet Han, Galata | Constantinople, Turkey. |
| Zellich Henri & Co., 21, Rue Mahmoudié, Galata | » » |
| Zissi N. Metaxa & Son, Merkez Rihtim Han Gal | » » |

Copper

| | |
|--|-------------------------|
| Hal Alexander, Importers | Aleppo, Turkey. |
| Juda & Salmona, Importers | Salonika, Greece. |
| Marcopoli Joseph Importers | Aleppo, Turkey. |
| Navaro, Isaac J., Importer | Salonika, Greece. |
| Obégi & Co., Charles, Importers | Aïntab, Turkey. |
| Phelps, Dodge C., Exporters, 99 John Str | New York, U.S.A. |
| Roditi, A., Importers & Exporters, Turkia Han St . | Constantinople, Turkey. |
| Siahou Y. Chammah Imp. | Aleppo, Turkey. |
| Warde, Naasan & C., Importers | Beirut, Turkey. |

Cots

| | |
|--|------------------------|
| The Hard Manufacturing Company | Buffalo, N. Y., U.S.A. |
|--|------------------------|

Cotton

| | |
|---|-----------------------|
| Aftalion, S. B., Importer, P. O. Box, No 57 | Roustchouk, Bulgaria. |
| Brazzofoli, Max, Exporter | Mersina, Turkey. |
| Debbas, Jean, Exporter | Tarsus, Turkey. |
| Geo. H. Mc. Fadden & Bro., Exp. 25 Broad St. | New-York, U. S. A. |
| Lykiardopoulos Fils, A., Exporter | Mersina, Turkey. |
| Obégi and Co., Charles, Exporters | Aintab, Turkey. |
| Simeonoglou, Aristides, Exporter. | Adana, » |
| Warde, Naasan and Co , Exporters | Beirut, » |

Cotton Goods

| | |
|---|-------------------------|
| Abdeni, G. G. & Co. | Bagdad, Turkey. |
| Aftalion, S. B., Importer, P. O. Box, No 57 | Roustchouk, Bulgaria. |
| Amory Browne & Co., 62 North Street. | New York, U.S.A. |
| Audi and Co., B., Importers. | Beirut, Turkey. |
| Avedikian Frères, Importers | Smyrna, » |
| Balkan American Trading Co. Chamb of comm. Bl.705 | Boston M ss. |
| Baltazzi, Theo. S., Importer | Smyran, Turkey. |
| Bear Mill Mfg. Co., 120 Franklin St. | New York, U.S.A. |
| Bozadjian, Mihran, Importer | Adana, » |
| Calinder, A., Importer | Constantinople, Turkey. |
| Chas. J. Webb Corporation of America Minerva Han G. | » » |
| Courassi Vitalis & Cie. 19 Havouzlou Han Stamboul | » » |
| Coûteaux, Bernard, Aslan Han, Galata | » » |
| Cornfield et Goldstein, Import., Kenadjian Han. . . . | » » |
| Coussa Armand, Imp. | Aleppo, Turkey. |
| Dwek Joseph E. F. Importers. | Aleppo, Turkey. |
| Dobrowolsky & Co., Importers | Salonika, Greece. |
| Elisha Nessim, Importers | Bagdad, Turkey. |
| Ekiatib Abbas, Imp. Elkiatib Han | Constantinople, Turkey. |
| Ekiatib, Salim, Importer, Elkiatib Han | Constantinople, Turkey. |

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| Etablissements Orosdi-Back, Importers. | Constantinople, Turkey. |
| Errera and Co., Ltd., Fils de G. A., Importers . . . | Salonika, Greece. |
| F. W. Chasseaud, Importer, Agopian Han, Galata. . | Constantinople, Turkey. |
| Féradian K., Importer, Alyanak Han, No. 14-15 . . | » » |
| Fils d'Abrahim Nahman, Importers. | Salonika, Greece. |
| Frost & Cundill, Inc., Exporters, 64, Wall St. . . | New York, U. S. A. |
| Geo. H. Mc. Fadden & Bro., Exporters, 25 Broad St.. | New-York, U. S. A. |
| Haddad, Elias And., Importer | Beirut, Turkey. |
| Haldéopoulos N. P., Importer | Trebizond, Turkey. |
| R. & O. Hirzel, Importers Buyuk Yéni Han | Constantinople, Turkey. |
| Hanni E., Imp., Matheo Han 21, Stamboul. | » » |
| Hassid & Co., A. M., Importers. | Salonika, Greece |
| Hassid, Joseph Albert, Importer. | Salonika, Greece. |
| Hindié, Elias, Importer | Aleppo, Turkey. |
| Hochstrasser & Co, Importers. | Trebizond, Turkey. |
| Hochstrasser & Co Importers. | Samsoun, Turkey. |
| Jahiel, Isaak J., Importer. | Salonika, Greece. |
| Juda & Salmona, Importers | Salonika, Greece. |
| Kabbaz & Co, P. A., Importers | Aleppo, Turkey. |
| Kahn Frères, Importer, 1 ^{er} Vakif Han 37/39. St. . | Constantinople, Turkey. |
| Lebet Frères & Cie., Imp. Basmadjian Han, St.. . | » » |
| Levant Trade Bureau, Imp., Sinasson Han No 2, Gal. | » » |
| Mac Andrews & Ferbes Co., Imp.. | Bagdad, Turkey. |
| Mac Manus Brothers Ltd., Imp. Aslan Han 1-7 Gal. | Constantinople, Turkey. |
| Manachy, Lorenzo Y., Importer | Aleppo, Turkey. |
| Marcantonakis & Manoussakis. | Candia, Crete, Greece. |
| Manuelian & Co., H., Importers. | Mersina, Turkey. |
| Medina Aug. de, Importer Hazzopoulo Han 43/43 St. | Constantinople, Turkey. |
| Michel Lascaris, Imp., Emin Bey Han 19, St. . . . | » » |
| Morpurgo Moïse, Importer | Salonika, Greece. |
| Mouradian , Kevork, Importer, Stamboul | Constantinople, Turkey. |
| Neumann Frères, Imp., Emin Bey Han 13/14, St,. . | » » |
| Panayotoglou Avraam V., Importer, Serai-Emir . . | Teheran, Persia. |
| Paul Joannides Fils, Imp., Emin Bey Han 13/14 . . | Constantinople, Turkey. |
| Peristiany & Frères, J. Th., Importers. | Alexandretta, Turkey. |
| Philippou. A., Importer | Yanina, Greece. |
| Photiades, Th., Exp., 38 w. 32d Str. | New York U.S.A. |
| Picciotto & Co, Hillel, Importers | Aleppo, Turkey. |
| Prodromides, K. | Mersina, Turkey. |
| Raphael J. Cohen, Imp., Achir Eff. Han 19, St.. . | Constantinople, Turkey. |
| Roditti, A., Importers & Exporters Turkia Han . . | Constantinople, Turkey. |
| Salloum, Helou & Co., Importers | Beirut, Turkey. |
| Saporta & Baraha, Corentin, Importers | Salonika, Greece. |
| Sasoon & Co., David, Importers. | Bagdad, Turkey. |
| Sciaky, V. & Co., Importers | Salonika, Grecee. |
| Schuep & Co., Importers | Aleppo, Turkey. |
| Sirgi, M., & Co., Importers. | Beirut, Turkey. |
| Stafford G. & A. & Co. 22 Thomas St. | New York, U.S.A. |
| Stevens & Co., J. P., Exp., 22 & 23 Thomas St. . . | New York, U.S.A. |
| Strick, Scott & Co., Imp.. | Bagdad, Turkey. |

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|---|-------------------------|
| Tchilinguirian, S. Imp., 42/3, Germania Han | Constantinople, Turkey. |
| The Coq Rouge Co. Ltd., Imp., Hovaghimian Han.. | Constantinople, Turkey. |
| The Mesopotamia & Persia Corp. Ltd. | Bagdad, Turkey. |
| Tiano, Henry, Importer | Salonika, Greece. |
| Vafiadachi, M. & A, Importers. | Smyrna, Turkey. |
| Varbetian, L. & L., Importers. | Smyrna, Turkey. |
| Ventura Fils de S., Importers, Pinto Han, St, | Constantinople, Turkey. |
| Vogel Konrad, Impr., Buyuk Yéni Han Stamboul | " " |
| Wellington, Sears & Co., 93 Franklin Street | Boston, U. S. A. |
| Zarifi L, Importer, Hagopian Han, Galata | Constantinople, Turkey. |
| Zelveian, M. & K. S. Importers | Mersina, Turkey. |

Cotton Seed Oil

| | |
|--|----------------------------|
| Aftalion, S. B., Importer, P. G. Box. No. 57 | Roustchouk, Bulgaria. |
| Amar & Co., S., Importers, Validé Sultan Han. | Constantinople, Turkey. |
| American Cotton Oil C., Exp., 27, Beaver Street | New York, U. S A. |
| Aspegren & Co., Exporters, Produce Exchange | New York, U. S A. |
| Cariciopoulos, Marc C, Imp., Minerva Han, Galata. | Constantinople, Turkey. |
| Christofa, Apostole P. H., Importer | Mitylene, Greece, |
| Damianos N. D. P. D. B, 23 | Athens, Greece. |
| Danon & Semack, Imp., Medina Han, St. | Constantinople, Turkey. |
| Doptoplou Bros, 2 Zindan Capou Stamboul | Constantinople Turksy |
| Elkiatib, Salim, Importer, Elkiatib Han. | " " " |
| F. W. Chasseaud, Importer, Agopian Han, Galata. | " " " |
| Féradian, K., Importer, Alyanak Han, No. 14-15 | Constantinople, Turkey. |
| Fils d'Abraham Nahman, Importers | Salonika, Greece. |
| Frost & Cundill, Inc., Exporters, 64 Wall Street | New York, U. S. A. |
| R. & O. Hirzel, Importers, Buyuk Yeni Han. | Constantinople, Turkey. |
| Juda & Salmona, Importers | Salonika, Greece. |
| Kabbaz P. H. & Co., Importer | Aleppo, Turkey. |
| Keller, E., Theodor, Mgr. Fulias & Co., Importer. | Athens, Greece. |
| Lebet Frères & Cie., Import., Basmadjian Han, St. | Constantinople, Turkey. |
| Louisville Cotton Oil Co., Mfrs. & Exporters. | Louisville, Ky., U. S. A. |
| Manachy, Lorenzo Y., Importer. | Aleppo, Turkey. |
| Marcopoli & Co., V., Importers | Alexandretta, Turkey. |
| Modiano F., Co., Importers. | Salonika, Greece. |
| Molho, Isaac, Importer. | " " " |
| Michel Lascaris, Imp., Emin Bey Han 19, Stamb.. | Constantinople, Turkey. |
| Navarro, Em. Is., Importer. | " " " |
| Paul Joannides Fils, Imp., Emin Bey Han 13/14, St. | " " " |
| Pharaon, Issa, Schoucair & Co., Importers. | Beirut, Turkey. |
| Procter & Gamble Co., Exporters | Cincinnati, Ohio, U. S. A. |
| Rousso & Danon, Importers, Phaliron Han, Gal | Constantinople, Turkey. |
| Sarantis Frères, Importers, Omar Abid Han | " " " |
| Saul S. Dwek & Co. Imp. | Aleppo, Turkey. |
| Sciaky, V., & Co., Importers. | Salonika, Greece. |
| Tasartez & Barzilaï, Importers, Tohafdji Han | Constantinople, Turkey, |
| Tchilinguirian, S., Imp., 42/3 Germania Han. | Constantinople, Turkey. |
| Tiano, Henri. Importer | Salonika, Greece. |

| | |
|--|-------------------------|
| Vogel Konrad, Imprs., Buyuk Yeni Han Stamboul. | Constantinople, Turkey. |
| Whittall, J. W. & Co. Ltd | » » |
| Xanthos, C, Importer | Salonika Greece. |

Cotton Seed Oil Mill Machinery

| | |
|--|----------------------|
| Sprout, Waldron & Co., Mfrs. & Exporters | Muncy, Pa., U. S. A. |
|--|----------------------|

Cotton Yarn

| | |
|--|-------------------------|
| Audi & Co., B., Importers | Beirut, Turkey. |
| Baltazzi, Theo. S., Importers | Smyrna, Turkey. |
| Bensussan, Fils de Samuel J., Importer & Exporter | Salonika, Greece. |
| Chas. J. Webb Corporation of America Minerva Han, G. | Constantinople, Turkey. |
| Errera & Co., Fils de G. A., Importer | Salonika, Greece. |
| Hänni E., Importer, Matheo Han 21, Stamboul . . . | Constantinople, Turkey. |
| Mosseri, Albert, Importer | Salonika, Greece. |
| Mouradian, Kevork, Importer, Stamboul | Constantinople, Turkey. |
| Peristiany & Co., T. John, Importers | Alexandretta, Turkey. |
| Siahou Y. Chammah Imp. | Aleppo, Turkey. |
| Simeonoglou, Aristides, Exporter | Adana, Turkey. |
| Tchilinguirian, S., Imp. 42,3 Germania Han | Constantinople, Turkey. |

Cribs

| | |
|--|-------------------------|
| The Hard Manufacturing Company | Buffalo, N. Y., U.S.A., |
|--|-------------------------|

Currants

| | |
|-------------------------------------|-----------------|
| Cremidi Bros., Exporters | Patras, Greece. |
| Hancock & Wood, Exporters | » » |

Customs House Brokers

| | |
|--|-------------------------|
| Curmusi, Theo. N., Tchinili Rihtim Han, Galata . . | Constantinople, Turkey. |
| Khoury Farra Alex. | Beirut Turkey. |
| Lupovitz Jacob, Voïvoda Han, Rue Voïvoda . . . | Constantinople, Turkey. |
| Shenker & Co., Keuprulu Han St.. | » » |

Decoration (Interior)

| | |
|--|-------------------------|
| Psalty Geo. J., Rue Kabristan, Péra. | Constantinople, Turkey. |
|--|-------------------------|

Dental Supplies

| | |
|--|-------------------------|
| Alexiou Thanos, Importer 18 B Châteaubriand Str . | Athens, Greece. |
| Cabbabe K. & S. Importers. | Aleppo, Turkey. |
| Maurice Faraggi, Importer, 295 Grand'Rue de Pera. | Constantinople, Turkey. |
| Spyrides, Const., Importer. | Athens, Greece. |
| White Dental Mfg. Co., The S. S., Mfrs. & Exporters, 12 th & Chestnut Sts. | Philadelphia, U.S.A. |

Department Stores

| | |
|--|------------------------|
| Buffalo Specialty Company, 375 Ellicott Street . . . | Buffalo, N. Y., U.S.A. |
| Etablissements Orosdi-Back. | Constantinople, Turkey |
| Melki & Menassah | Beirut, Turkey. |
| Montgomery, Ward & Co. | Chicago, Ill., U.S.A. |

Doors and Windows

| | |
|---|------------------|
| North American Wood Products Corporation Exp. 50 Union Square. | New York, U.S.A. |
|---|------------------|

Draperies

| | |
|-------------------------------------|-----------------|
| Audi & Co., B., Importers | Beirut, Turkey. |
|-------------------------------------|-----------------|

Drugs and Pharmaceutical Products

| | |
|--|-------------------------|
| Audi & Co., B., Importers | Beirut, Turkey. |
| Curtis & Brown Mfg. Co., Exprs., 215-217, Fulton St. | New York, U.S.A. |
| Droguerie Centrale d'Orient Ltd. Imp. | Constantinople, Turkey. |
| Fellows Co., The Manufacturers, 26 Christofes St. . | New York, U. S. A. |
| Frost & Cundil, Inc., Exporters, 64 Wall Street . | » » » |
| Hannania, Joseph, Importer | Bagdad, Turkey. |
| Juda & Salmona, Importers. | Salonika, Greece. |
| Maurice Faraggi, Importer, 295 Grand'Rue de Pera . | Constantinople, Turkey. |
| Mourad Bey Baroudi, Importer | Beirut, Turkey. |
| Mulford Co.. H. K., Exporters 428 S. 13th Street. . | Philadelphia, U.S.A |
| Orosdi-Baek, Etablissements Importers. | Constantinople, Turkey. |
| Philadelphia Quatz Co., Exporter 121 S. 3d. Street . | Philadelphia, U.S.A. |
| Siahou J. Chammah | Aleppo, Turkey. |
| Sirgi M., & Co. Importer. , | Beirut, Turkey. |
| Spirides, Const., Importer. | Athens, Greece. |
| The Rio Chemical Co. 79 Barrow St. | New York, U.S.A. |
| West Electric Hair Curler Co., 45 S. Front St. . . | Philadelphia, U.S.A. |

Drugists' Sundries

| | |
|------------------------------------|-----------------|
| Baroody, Murad, Importer | Beirut, Turkey. |
|------------------------------------|-----------------|

Dry Goods

| | |
|--|-----------------------|
| Fenerdjian & Fils M. Jeni Volto Han Stamboul . . . | Constantinople Turkey |
| Mayer, A., & Co., Galata. | » » » |
| Melissinos, Bernard, Importer | Pireaus, Greece. |

Dyes

| | |
|--|------------------|
| American Aniline Products, Inc. 80 Fifth Avenue, | New York, U.S.A. |
| Muller, Ch. F., Importer 20 Apollo Str. | Athens, Greece. |
| Schuep & Co., Importers. | Aleppo, Turkey |

Earth Handling Machinery

| | |
|---|---------------------|
| Western, Wheeled Scraper Co., Mfrs. & Exporters . | Aurora Ill., U.S.A. |
|---|---------------------|

Electrical Machinery and Supplies

| | |
|--|-----------------|
| Balladur, Chas. P., Importers. | Smyrna, Turkey. |
|--|-----------------|

Electric Traveling Cranes

| | |
|--|------------------|
| Niles-Bement-Pond Co., Exporters, 111 Broadway . | New York, U.S.A. |
|--|------------------|

Electrical Supplies

| | |
|--|-------------------------|
| Aperguis & Co., N. A., Imp., Bahtiar Han, Galata | Constantinople, Turkey. |
| Beylerian H. 21 Hudavendighiar Han Galata | Constantinople, Turkey. |
| "Gradiwo" Société Commercial par action, Imp. | Varna, Bulgaria. |
| Johns-Manville Co., H. W., | New York, U.S.A. |
| «Labor» Societata Anonima de Comert si Industrie, | Bucarest, Roumania. |
| Mac Manus Brothers Ltd. Imp. Gal. Arslan Han 1-7. | Constantinople, Turkey. |
| Marco Levi & Fils, Ladj. Camondo Han Galata | » » |
| Sidney Nowill & Co., Importers, Kevork Bey Han | » » |
| Société Hellénique d'Electricité | Athens, Greece. |
| Ventura Fils de S. Importers, Pinto Han, Stamboul. | Constantinople, Turkey. |
| Western Electric Co., Exporters. | New York, U.S.A. |

Elevators

| | |
|--|-------------------------|
| Essayan & Frères, Hagop, Importers | Constantinople, Turkey. |
|--|-------------------------|

Engines (Gasoline, Traction, Corliss &c.).

| | |
|---|------------------------|
| Avedikian Frères Importers | Smyrna, Turkey. |
| Avery Co., Exporters | Peoria, Ill., U.S.A. |
| Farquhar & C., A. B., Mfrs. & Exp. Cotton Ex. Bldg. | New York, U.S.A. |
| Holt Caterpillar Co., Mfrs. & Exp., 50 Church St. | » » » |
| Southwark Foundry & Machine Co., Exporters | Philadelphia, U.S.A. |
| Standard Gas Engine Co., Mfrs. & Exprs | San-Francisco, U.S.A. |
| Waterloo Gasoline Engine Co., Exprs | Waterloo, Iowa, U.S.A. |
| Wichita Falls Motor Co., Mfrs. & Exprs | Wichita Falls, U.S.A. |
| Wilcox, McKim Company, Exporters | Saginaw, Mich., U.S.A. |

Engineering

| | |
|--|-------------------------|
| Aperguis & Co., N. A., Bahtiar Han, Galata | Constantinople, Turkey. |
| Aftimus & Hacho | Beirut, Turkey. |
| William Douch, Buyuk Tunnel Han 5, Galata. | Constantinople, Turkey. |

Expanded Metal

| | |
|---|------------------|
| The General Fireproofing Company, 395 Broadway. | New York, U.S.A. |
|---|------------------|

Feed Milling Machinery

| | |
|---|--------------------|
| Sprout, Waldron & Co., Mfrs., & Exporters | Muncy, Pa., U.S.A. |
|---|--------------------|

Feed Stuffs

| | |
|---|-----------------------|
| Corn Products Refining Co., Exporters. | New York, U.S.A. |
| Lamborn & Company, 132 Front St. Lamborn Bldg. | » » » |
| Mano Albert J. Kiezapchi oglou Han Stamboul | Constantinople Turkey |

Fennel Seed

| | |
|--|-------------------|
| Scialom, Albert & Co., Exporters | Salonica, Greece. |
|--|-------------------|

Firearms and Ammunition

| | |
|--|-------------------------|
| Coenca Frères, Importers | Constantinople, Turkey. |
| Picciotto & Co., Hillel, Importers | Aleppo, Turkey. |

Fire Engine Trucks

| | |
|---|-----------------------|
| Wichita Falls Mottor Co., Mfrs. & Exprs., | Wichita Falls, U.S.A. |
|---|-----------------------|

Fire Extinguishers

| | |
|---|------------------|
| Johns-Manville, H. W., Co., Exporters | New York, U.S.A. |
|---|------------------|

Fittings

| | |
|--|----------------------|
| Devlin Mfg. Co., Thos., Exporters | Philadelphia, U.S.A. |
| Flagg, Stanley G., Mfr. & Exporter | » » |

Fish (Dried, Salted)

| | |
|-------------------------------------|-----------------|
| Hancock & Wood, Importers | Patras, Greece. |
|-------------------------------------|-----------------|

Flooring

| | |
|--|----------------------|
| Barrett Mfg. Co., Exporters, Morris Bldg., | Philadelphia, U.S.A. |
|--|----------------------|

Flour

| | |
|--|-------------------------|
| Barcoulis S. Imp. Minerva Han Gal. | Constantinople, Turkey. |
| Capayannides, G., Importer | Trebizond, Turkey. |
| Cariciopoulos, Marc C., Importer, Galata | Constantinople » |
| Coûteaux, Bernard, Aslan Han, Galata. | Constantinople, Turkey. |
| Demitri M. Margaritoff, Arnopoulos Han Stamboul. . | » » |
| Eckhardt & Co., John W., Exporters | Chicago, U.S.A. |
| Fils d'Abraham Nahman, Importers | Salonika, Greece. |
| Goltzman Michel "Nord Ost". | Constantinople, Turkey. |
| Hadjopoulos & Sperco, Inc., Exporters | New York, U.S.A. |
| Hassid & Co., A. M., Importers | Salonika, Greece. |
| Jahiel, Isak J., Importer | » » |
| Kouyoumdjian, Khosrov, Importer | Bagdad, Turkey. |
| Meridional Trading Company, 20 Broad Str. | Constantinople, Turkey. |
| Modiano, F., & Co., Importers | Salonika, Greece. |
| Molho, Isaac, Importer | Salonika, Greece. |
| Oghourloglou Frères, Ph. Photiades & Cie | Constantinople Turkey |
| Schiaky, V. & Co., Importer | Salonika, Greece. |
| Slocum, Avram & Slocum, Exp. 30 Church St., . . | New York, U.S.A. |
| Vogel Konrad, Impr., Buyuk Yeni Han Stamb. . | Constantinople, Turkey. |
| Vrioni, D. Pan., Importer, 4 Dephes Str. | Athens, Greece. |

Flour Milling Machinery

| | |
|--|--------------------|
| Balladur, Chas. P. Importers | Smyrna, Turkey. |
| Sprout, Waldron & Co., Exporters | Muncy, Pa., U.S.A. |

Flour Mills

A. S. Patrikios & Fils, Omer Abed Han, 12 Galata . . . Constantinople Turkey

Fountain Pens

| | |
|---|-------------------------|
| Kroubalkian, K., Importers Sole Agent for Turkey | Constantinople, Turkey. |
| Konclin Pen Mfg. of New York U.S.A. Gal . . . | Constantinople, Turkey. |
| Waterman Co., L. E., Exporters, 173, Broadway . . . | New York, U.S.A. |

Fruits (Dried: Almonds, Dates, Figs, Raisins, etc.)

| | |
|--|-------------------------|
| Abdeni C. G. & Co. | Bagdad, Turkey. |
| Aron Jacob Manoach Exporters, Foundouklian Han. | Constantinople, Turkey. |
| Asfar & Co., Exporters | Bagdad Turkey |
| Banque Générale de Commerce et de Crédit Exp. St. | Constantinople, Turkey. |
| Barff & Co., Ltd., P. G., Exporters | Smyrna " |
| Cherry Louis D., Importer 52 S. 60th St. | Philadelphia, U.S.A. |
| Coenca Frères, Exporters | Constantinople, Turkey. |
| Damianos N. D. P. O. B. 23 | Athens, Greece. |
| Eustratiades, Alex., N., Exporter | Smyrna Turkey. |
| Georgiadès & Co., Exporters | " " |
| Habicht, Braun & Co., Imp., Hudson & Laight St. | New York, U.S.A. |
| Hadjopoulo & Sperco, Inc., Imp., 29 Broadway . . . | " " |
| Hochtrasser & Co., Exporters | Samsoun, Turkey. |
| " " " " | Trebizond, " |
| Jaburg Brothers, Importers 1-2 Worth Street . . . | New York, U.S.A. |
| Mac Manus Brothers Ltd., Exporters | Constantinople, Turkey. |
| Marcantonakis & Manoussakis, Exporters | Candia, Crete, Greece. |
| Mac Andrews & Forbes Co. | Bagdad, Turkey. |
| Mégarbané, G. H., Exporter | Aintab, Turkey. |
| Mégarbané, & Fils, Habib, Exporters | Aleppo, " |
| M. & J. Taranto. | Smyrna, Turkey. |
| Missir & Co., Exporters | Smyrna, Turkey |
| Pastene & Co., Inc., Importers | New York, U.S.A. |
| Reggio & Co., Ant., Exporters | Smyrna, Turkey. |
| Reggio, Abel, 105, Hudson Street, Agents | New York U.S.A. |
| Oscar, Mizrahi, Exporters, Djedid Han St. | Constantinople, Turkey |
| Schild P., Exporters, Xantopoulo Han. | " " |
| Schamasch, Gourgie & Co., Exporters | Bagdad, Turkey. |
| Strick, Scott & Co. | " " |
| The Levant Products Trading Co., Importers . . . | New York, U.S.A. |
| Warde, Naasan & Co., Exporters | Beirut, Turkey. |
| The Mesopotamia & Persia, Corp. Ltd. | Bagdad, Turkey. |

Furniture

| | |
|---|-------------------------|
| Karpen & Bros., Mfrs. & Exprs. 37th. St. & B'way . | New York, U.S.A. |
| Kroubalkian, K., Importer, Grand Tunnel Han G. . | Constantinople, Turkey. |
| Lambichi, M. E., Importer | Smyrna, Turkey. |
| Montgomery, Ward & Co., Exporters | Chicago, U.S. A |
| Nahmias, Samuel et Fils, Importers | Salonika, Greece. |
| Psalty, Geo. J., Mfr. & Importer, R. Kabristan. . . | Constantinople, Turkey. |

| | |
|--|--------------------------|
| Sioufi Elie, Manufacturer | Beirut, Turkey. |
| Wilcox, McKim Company, Exporters | Saginaw, Michig., U.S.A. |

Galvanized Sheet Metals

| | |
|---|------------------|
| United States Steel Products Co., Exporters | New York, U.S.A. |
|---|------------------|

Glass

| | |
|---|-------------------|
| Marcopoli Joseph Imp. | Aleppo, Turkey. |
| Navarro, Isaac J., Importer | Salonika, Greece. |
| North Americ. Wood Products Corp. 50 Union Square | New York, U.S.A. |
| Sayeg Frères, Importers | Beirut, Turkey. |

General Exporters and Importers

| | |
|--|--------------------------|
| A. Cosmetto & Co. Omar Abed Han 10/13, Galata . | Constantinople, Turkey. |
| A. Roditi, Turkia Han 9/10, Stamboul | Constantinople, Turkey |
| A. J. Drossos & Co. Rue Eske Yomruk, Ada Han. | " " |
| Abazoglu Jean, Abed Han 30, Galata | Aleppo, Turkey. |
| Abdeni & Co. | Bucharest, Roumania. |
| Abramowitz, Leon P. | Roustchouk, Bulgaria. |
| Aftalion. S. B., P. O. Box, No. 57. | Aleppo, Turkey. |
| Alexandre Salem & Frères | Athens, Greece. |
| Aliferis, G., 37 Praxiteleus Street | Paris, France. |
| American & Eastern Trading Co. 36 Av. d'Opera . . | Constantinople, Turkey. |
| American Foreign Trade Corporation, Galata . . | New-York, U. S. A. |
| American General Trading Co., 56-58 Pine Str. . . | |
| American Webbing Manufacturers Export Corp. Exp. & Man. of elastic & non-elastic webbing shoe laces, corset laces etc. etc. 395 Broadway . | New York, U.S.A. |
| Apostolos & Cie Tutun Gumruk Stauboul | Constantinople Turkey |
| Aron Jacob Manoach, Foundouklian Han 5/10, St. . . | Constantinople, Turkey. |
| Arshak Papazian, Turkia Han, Stamboul. | Constantinople, " |
| Asfar & Co | Bagdad, Turkey. |
| Assa, Salomon H., Sarioglou Han, Stamboul | Constantinople, Turkey. |
| Assayas & Co., Youssifidi Han No. 2 Stamb. . . . | " " |
| Audi & Co., B. | Beirut, Turkey. |
| Baker G. & A. Ltd., Grand'Rue de Pera | Constantinople, Turkey. |
| Banning Hubert, 17 E. 128th St | New York, U.S.A. |
| Banque Générale de Commerce et de Crédit, St. | Constantinople, Turkey. |
| Banque Commerciale de Palestine. | Jerusalem, Turkey. |
| Belart-Lanz J., Messadet Han St. | Constantinople, Turkey. |
| Bensussan, Fils de Samuel J., | Salonika, Greece. |
| Benveniste, Haim & Albert. | Salonika, Greece. |
| Beruhiel Jacques, Bahtiar Han 22, Galata | Constantinople, Turkey. |
| Bodossaki Athanassiades Hovaghiman Han 2, Galata | " " |
| Camhi Raphael & Fils, Boyadji Han St. | " " |
| Camhi Vitalis R. Boyadji Han Stamboul | " " |
| Capayannides, G. | Trebizond, Turkey. |
| Chamarakis, E. D. | Rethymno, Crete, Greece. |
| Chapman J. F. & Co., Equitable Bldg. | New York, U. S. A. |
| Charitopoulos A., Buyuk Aboud Eff. Han Stamb. . | Constantinople, Turkey. |
| Chas. J. Webb Corporation of America | " " |

| | |
|--|-------------------------|
| Coenca Frères | Constantinople, Turkey. |
| Constantine N. Cofinas, St. Theodorides Square 9 . | Athens, Greece. |
| Combustibilul Anglo-Roman, Bucarest, 19, St. Regala | Bucarest, Roumania. |
| Cornfield & Goldstein, Ikindji Kenadjian Han | Constantinople, Turkey. |
| Damianos N. D. P. O. B. 23 | Athens, Greece. |
| Demaras Brothers | " " |
| Demetri M. Margaritoff, Arnopoulos Han, St. | Constantinople, Turkey. |
| Dielmann G. Messadet Han St. | Constantinople, Turkey. |
| Dilsizian Bros, Phaliron Han Galata | " " |
| Dizengoff, M. | Jaffa, Turkey. |
| Doptoplou Bros 2 Zindan Capou Stamboul | Constantinople, Turkey. |
| Edwards & Sons, Imp., Dilsiz Zadé Han Stamb. . . . | Constantinople, Turkey. |
| Ehrenstein & Toledo, Stamboul | " " |
| E. Hanni, Matheo Han 21, Stamboul | " " |
| Elefter Melissarato, Omar Abid Han 36, Galata . | " " |
| Eskénazi Jacques Sarioglou Han 19, Stamboul . . . | " " |
| Eustratiades, Alex. N. | Smyrna, Turkey |
| F. W. Chasseaud, Agopian Han, Galata | Constantinople, Turkey. |
| Fattal Khalil & Fils, | Damas, Syrie |
| Féradian, K., Alyanak Han, No. 14-15, Stamboul . | Constantinople, Turkey. |
| Fils d'Abrahim Nahman. | Salonika, Greece. |
| Fils de S. Ventura Pinto Han, Stamboul. | Constantinople, Turkey. |
| Fitzio, Alex., General Importer, Hermes Street . . | Athens, Greece. |
| Flood A. | Cairo Egypt |
| Fresco Marco N., Dikranian Han, 47 Stamboul. . | Constantinople, Turkey. |
| Frost & Cundill, Inc., Exporters, 65 Wall Street. . | New York, U.S.A. |
| Gabellon Jean Jacques, Messadet Han 20, 21, Stamb. | Constantinople, Turkey. |
| Galani John A. Union Han 43/46 Galata. | " " |
| Galitzine Prince Alex. "Nord-Ost". | Odessa, Russia. |
| Gaston Williams & Wigmore, 39 Broadway, | New York, U.S.A. |
| Gelat, Elias Thomas | Jerusalem, " |
| Geltrunk Isidoro 102 Worth Street | New York, U. S. A. |
| Georges Nungovich, | Cairo Egypt |
| Geo. H. Mc. Fadden & Bro. New-York, 25 Broad St | New York, U.S.A. |
| "Gradivo" Société Commerciale par Actions | Varna, Bulgaria |
| Guillermo Lorey Djemaat Han, Rue Havra, Galata . | Constantinople, Turkey. |
| Hadkinson Arsan & Co. | Aleppo, Turkey. |
| Haldéopulo, N. P. | Trebizond, Turkey. |
| Hirzel, R. & O. Buyuk Yeni Han 31, Stamboul . . | Constantinople, Turkey. |
| Hancock & Wood | Patras, Greece. |
| Hochstrasser & Co. | Trebizond, " |
| " " " " " | Samsoun, " |
| J. W. Whittall & Co. | Constantinople, Turkey. |
| Jahiel, Isaac J. | Salonika, Greece. |
| Kaftanizade Frères & Co. Mader Han 7/10, Galata . | Constantinople, Turkey. |
| Kahn Frères, 1er Vakif Han 37/39, Stamboul. . . . | " " |
| Karnig Agop Fils de, Aslan Han Galata | " " |
| Keller, E. Theodor, Mgr. of Fulias & Co. | Athens, Greece. |
| Kopelman Ossip 26 Shoot up Hill c/o G. Handelmann | London, England. |
| Kroubalkian, K., Grand Tunnel Han Galata. . . . | Constantinople, Turkey. |
| Kuris & Kantarovich, Assicurazioni Gen. Han 60/62. | " " |

| | | |
|--|------------------------------------|-------------------------|
| Lahovary, C. N. & Co. | 25 Shareh Manah | Cairo, Egypt. |
| Lamborn & Company | 132 Front St. Lamborn Bldg. | New York U. S. A. |
| Lebet Frères & Cie. | Rue Kutubhané, Basmadjian Han | Constantinople, Turkey. |
| Levy M. & Co., | Emin Bey Han 9 Stamboul | » » |
| M. Fenerdjian Fils, | Bahtché Kapou Yeni Volto Han | » » |
| Mac Manus Brothers Ltd., | Aslan Han 1-7 Gal. | » » |
| Manachy, Lorenzo Y. | | Alexandretta, Turkey. |
| Mano Albert J. | Kiezaptchi-Oglou Han 22 Stamboul . | Constantinople, Turkey. |
| Marcantonakis & Mannoussakis | | Candia, Crete, Greece. |
| Marguardt & Co. Inc., | 35 South William Street . . | New York, U.S.A. |
| Marcopoli & Co., V. | | Alexandretta, Turkey, |
| Maurice Faraggi | 295 Grand'Rue de Pera | Constantinople, Turkey. |
| Meg. Fringhian, Messadet Han, | Stamboul | » » |
| Mégarbane Habib & Fils | | Aleppo, Turkey. |
| Melissinos, Bernard | | Piraeus, Greece. |
| Merica, Th. N., | Taptas Han, Galata. | Constantinople, Turkey. |
| M. & J. Taranto | | Smyrna, Turkey. |
| Michel Lascaris | Emin Bey Han 19, Stamboul . . | Constantinople, Turkey. |
| Moïse Salviche, | Tophané, Rue Tabachané | » » |
| Mosserie Curiel & Cie | | Cairo Egypt |
| Muller, Ch., F., Importer | 29 Apollo Street. | Athens, Greece |
| Nemli Zadé Frères | | Trebizond, Turkey. |
| Oscar Mizrahi, Djedid Han St. | | Constantinople, Turkey. |
| Panayotoglou, Avraam V., | Seraï-Emir. | Teheran, Persia. |
| Patrikios A. S. & Fils | 12 Omer Abed Han Galata . | Constantinople Turkey |
| Paul Joannides Fils, | Emin Bey Han 13/14, Stamboul | » » |
| Peristiany & Co., J. Tb. | | Alexandretta, Turkey. |
| Petsaly S. | | Cairo Egypt |
| Photades, Theodore, | 38 W. 32d st. | New York, U. S. A. |
| Philaretos, C. G. & Co., | 1 A Sophocles Street . . | Athens, Greece. |
| Phostiropoulo Frères, | | Trebizond, Turkey. |
| Prodromides, K., | | Mersina, Turkey. |
| Raphael J. Cohen, Achir Effendi Han | 19, Stamboul. | Constantinople, Turkey. |
| Reppen, Theo, Arabian Han | Galata. | Constantinople, Turkey. |
| S. Barcoulis, Minerva Han, | Galata. | » » |
| Salacha Jean F. & Co., | 96, Rue Voivoda, Galata . | » » |
| Sangursky & Cie., | Moumhané, Couteau Han Galata | » » |
| Sasoon & Co., David. | | Bagdad |
| Schapira, J. M., | 21 Rue Colocotroni. | Athens, Greece. |
| Schild P., Xantopoulos Han. | | Constantinople, Turkey. |
| Schemtob, A., Fils de, | Kouru Kavedji Han, Stamb. | » » |
| Schmidt Jan C. C., | Rue Havra, Djemaat Han, Galata | » » |
| Sirgi, M. & Co. | | Beirut, Syria. |
| Spike, Clarence H., | 143 Federal Street. | Boston, U.S.A. |
| Standard Commercial Export & Finance Corporation | | Constantinople, Turkey. |
| Macri Han, Galata | | Smyrna, Turkey. |
| Stassinopoulos, S. A | | Constantinople, Turkey. |
| Stock & Mountain, Philippides Han. | Stamboul. | » » |
| Semack & Danon, Medina Han | Stamboul. | Boston, U.S.A. |
| Tatian, A., 23 Central St., | Room 8 | New York, U.S.A |
| Tennant, Sons, & Co., C., | 100 William St. | |

| | |
|--|-------------------------|
| The Coq Rouge Co. Ltd. Hovaghimian Han Gal. | Constantinople, Turkey. |
| The Commercial Bank of Greece | Athens, Greece. |
| The Oriental Trading Co. of America, Gal. | Constantinople, Turkey. |
| Tiano, Henri | Salonika, Greece |
| Vassiliou, Pittacos | Mitylene, » |
| V. D. Tchertchian, 226 Fifth Avene | New York U. S. A. |
| V. Balekdjian Brothers, Turkia Han, Stamboul . | Constantinople, Turkey |
| Vefa Muhurdarovic, Anadolou Han, 30, Stamboul. | » " " |
| Vimos Brothers, 29 Nikis Street | Athens, Greece. |
| Vrioni, Pan. D., 4, Dephes Street | » " " |
| Vogel Konrad, Buyuk Yeni Han Stamboul. | Constantinople, Turkey. |
| Walter Seager & Co., Tchinili Rihtim Han, Galata | " " |
| Wilcox Mc Kim Company, Robert. | Saginaw, Mich., U.S.A |
| Wolkenberg Oscar, 50 Djedid Han St. | Constantinople, Turkey. |
| Zeppos, P., Pesmazoglou Street. | Athens, Greece. |
| Zissi N. Metaxa & Son, Galata, Merkez Rihtim Han | Constantinople, Turkey. |

Glucose

| | |
|---|------------------|
| Corn Products Refining Co., Exporters | New York, U.S.A. |
|---|------------------|

Glue Stock

| | |
|---|----------------------|
| Spike, Clarence H., Importer, 143 Federal St . . . | Boston, U.S.A. |
| Foerderer, Robert H., Importer, Frankford | Philadelphia, U.S.A. |

Government Contractors

| | |
|--|-------------------------|
| Avigdor, M. S., Küprülü Han 29 St. | Constantinople, Turkey. |
| Cofinas, Constantine N., St. Theodores Square No. 9 | Athens, Greece. |
| Essayan & Freres, Hagop | Constantinople, Turkey. |
| Fresco, Fils d'Aslan, Manoukian Han, 1-5, Galata . | " " " |
| Langdon, J. D., Naval Contractor. | Smyrna " " |
| Meg. Fringhian, Messadet Han, Stamboul | Constantinople, Turkey. |
| Vrioni, Pan., D., Importer, 4 Dephes Street. | Athens, Greece. |
| Zeppos, P., Pesmazoglou Street. | " " " |

Grain & Cereals

| | |
|--|-------------------------|
| Abazoglou Jean Exporters, Abed Han 30, Galata . . | Constantinople, Turkey. |
| Demetre M. Margaritoff Exp., Arnopoulos Han, St. . | " " " |
| Edwards & Sons, Dilsiz Zade Han Stamboul | Constantinople, Turkey. |
| J. W. Whittall & Co., Exp., Kenadjian Han, St.. | " " " |
| Kouyoumdjian, Khosrov, Exporter | Bagdad, Turkey. |
| Patrikios, A. S. & Fils, 12, Omer Abed Han, Gal. | Constantinople, Turkey. |
| Sciaky, Salomon J., Exporter | Salonika, Greece. |
| Simeonoglou Aristides, Exporter | Adana, Turkey. |
| Stringos, I., Importer | Piraeus, Greece. |
| V. Balekdjian Brothers, Exporters, Turkia Han, St. . | Constantinople, Turkey. |
| Xanthos, C., Exporter | Salonika, Greece. |

Groceries

| | |
|--|--------------------|
| Cacoulides Gr., N., Exporter | Trebizond, Turkey. |
| Capayannides, G., Importer | Trebizond, Turkey. |

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|---|-------------------------|
| Errera, Issac G., Importer | Salonika, Greece. |
| Habicht, Braun & Co., Hudson & Laight Sts., . . . | New York, U.S.A. |
| Hanania, Joseph, Importer | Bagdad, Turkey. |
| Hartys Stores, Importer, 27 Tepé Bachi Péra | Constantinople, Turkey. |
| Hochstrasser & Co., Exporters | Trebizond, Turkey. |
| Jaburg Brothers, Importers, 1-3 Worth Street . . . | New York, U.S.A. |
| Jahiel, Isaac, Importer | Salonika, Greece. |
| Juda & Salmona, Importers | Salonika, Greece. |
| Koukaz & Zaloom, Exporters (Syrian Provisions). . . | Beirut, Turkey. |
| Leslie & Co., John E., Imp. 51-53 East, Lake S . | Chicago, U.S.A. |
| Maurice Faraggi, Importer, 295 Grand'Rue de Péra . | Constantinople, Turkey. |
| Navarro, Emmanuel Is., Importer | Salonika, Greece. |
| Pasterne & Co., Imp., 148-150, Franklin Street. . . | New York, U.S.A. |
| Xanthos, C., Exporter | Salonika, Greece. |

Gum Mastic

| | |
|---|------------------|
| Scialom, Albert & Co., Exporter, Rue Victor Hugo. | Salonika, Greece |
|---|------------------|

Gum Tragacanth

| | |
|--|-------------------------|
| Abdeni G. G. & Co. Exp. | Aleppo, Bagdad, Turkey. |
| Abdul Kader Pacha El-Khedery, Exporter | Bagdad, Turkey. |
| Aron J. Levy, Exp., Rue Kioutubhané, Turkia Han | Constantinople, Turkey. |
| Bozadjian, Mihran, Exporter | Adana, Turkey. |
| Brazzafoli Max, Exporter | Mersina, » |
| Ehrenstein & Toledo, Exp. St. | Constantinople, Turkey. |
| Elisha Nessim, Exporter | Bagdad, » |
| Essefian Parsegh G., Exporter | Constantinople, » |
| Guillermo Lorey, Exporter, Djemaat Han, Gal. | Constantinople, Turkey. |
| Gulbenkian Bross. & Co., Exporters | Constantinople, » |
| Hirzel, R. & O. Exps., Buyuk Yeni Han 31, St. . | » » |
| Hindié Elias, Exporters | Aleppo, Turkey. |
| Skender, Krikor Exporter | Bagdad, Turkey. |
| Manachy Lorenzo Y., Exporter | Aleppo, » |
| Manuelian & Co., H., Exporters | Mersina, » |
| Maccache & Fils, Ibr., Exporters | Mersina, Turkey. |
| M. & J. Taranto | Smyrna, Turkey. |
| Rappaport, J. M. Importer, 140 Nassau Street . . | New York, U.S.A. |
| Zelvéian, M. & K. S., Exporters | Mersina, Turkey. |

Guts (Sausage Casings)

| | |
|---|-------------------------|
| Abdul Kader Pacha El-Khedery, Exporter | Bagdad, Turkey. |
| Arsen & C., A. G., Exp., Allalemdji Han | Constantinople, Turkey. |
| Essefian, Parsegh G., Exporter | Constantinople, Turkey. |
| Fratelli Marcopoli Exp. | Aleppo, Turkey, |
| Skender, Krikor, Exporter | Bagdad, Turkey. |
| Moise Salviche, Exporter, Tophané, Rue Tabachané. | Constantinople, Turkey. |
| Schamasch, Gourgie & Co. Exporters | Bagdad » |
| Selian, R. B., Exporter | Mersina, » |
| Spike, Clarence H., Importer, 143 Federal Street. . | Boston, U.S.A. |
| Zarifi, L., Exporter, Hagopian Han, Galata. | Constantinople, » |

Hair Curlers

West Electric Hair Curler Co., 45 S. Front St . . . Philadelphia, U.S.A.

Hair (from Goatskins)

Foerderer, Robert H., Inc., Importer, Frankford . . . Philadelphia, U.S.A.

Hardware and Tools

| | |
|--|-------------------------|
| Altzizoglou Fils, I., Importers | Mersina, Turkey. |
| Aperguis & Co., N. A. Imp., Bahtiar Han, Galata . | Constantinople, Turkey. |
| Buffalo Specialty Co., Exp., 375 Ellicott Street. . | Buffalo, N. Y., U.S.A. |
| Cambi Raphael & Fils, Boyadji Han Stamb. . . . | Constantinople, Turkey. |
| Cariciopoulos, Marc C., Importer, Galata | " " " |
| Chisnell & Sons Co. Ltd. 142/146 Rue Mahm. Gal. . | " " " |
| Courtessi Vitalis & Cie 19 Havouzlou Han Stamboul | " " " |
| Danon & Semack, Importer, Medina Han Stamb. . . | Constantinople, Turkey. |
| Devlin Mfg. Co., Thos., (Carriage & Saddlery) | Philadelphia, U.S.A |
| Disston & Sons, Henry, P.O.B. 1537 | " " " |
| Dizengoff, M., Importer | Jaffa, Turkey. |
| Entreprise Mfg. Co., The, Mfrs. & Exporters . . . | Philadelphia, U.S.A. |
| Errera & Co., Fils de G. A., Importers | Salonika, Greece. |
| "Gradiwo" Soc. Commerciale par Actions, Imp. . . | Varna, Bulgaria. |
| Hanna Rabbath & Fils, Imp. | Aleppo, Turkey. |
| Hassid & Co., A. M., Importers. | Salonika, Greece. |
| Hirzel, R. & O. Imp., Buyuk Yeni Han | Constantinople, Turkey. |
| Lambichi, M. E., Importer | Smyrna, Turkey. |
| Manachy, Lorenzo Y., Importer | Aleppo, " |
| Mc Caffrey File C., Mfrs. & Exp., 5th & Berk St . | Philadelphia, U.S.A. |
| Merica, Th., N., Imp., Taptas Han, Galata. | Constantinople, Turkey. |
| Mihran Guessarian, 48 Rue Tunnel Galata | Constantinople, Turkey. |
| Miller lock C.. Mfrs. & Exporters. | Philadelphia, U.S.A. |
| Modiano, F., & Co., Importers | Salonika—Smyrna. |
| Montgomery, Ward & Co., Exporters | Chicago, U. S. A. |
| National Specialty Mfg. Co., Exporters. | Philadelphia, " |
| North Bros. Manufacturing Co.. Exporters | " " " |
| Orosdi-Back, Etablissements, Importers | Constantinople, Turkey. |
| " " " " " | Aleppo " " |
| Peristiany & Co., J. Th., Importers | Alexandretta, " |
| Philaretos, C. G., & Co., Importers | Athens, Greece. |
| Plumb, Fayette R., Mfr., & Exp. Bridesburg, P. O. | Philadelphia, U.S.A. |
| Roditi, A., Importer, Tarakdjilar, Ekberié Han . . | Constantinople, Turkey. |
| Sayeg Frères, Importers | Beirut, " |
| Schamasch, Gourgie & Co., Importers | Bagdad, " |
| Schany Bey H. | Aleppo, Turkey. |
| Schapira, J. M., Importer, 21 Colocotroni Street . . | Athens, Greece. |
| Sydney Nowill & Co. Imps., Kevork Bey Han, Gal. | Constantinople, Turkey. |
| The Coq Rouge Co. Ltd., Hovaghimpian Han, Galata | " " " |
| Tiano, Henri, Importer. | Salonika, Greece. |

Harness and Leather Goods

| | |
|---|---------------------------|
| Birch, James H., Mfr. & Exporter | Burlington, N. Y., U.S.A. |
| Studebaker Corporation, The, Mfrs., Exporters . . | South Bend, Ind., " |
| Sechler & Co., The, Mfrs. & Exporters | Cincinnati, Ohio, " |

Hats (Felt)

| | |
|---|----------------------|
| Stetson Co., John B., Exporter | Philadelphia, U.S.A. |
| Vimos Brothers, 29 Nikis Street | Athens, Greece. |

Hooks and Eyes

| | |
|--|----------------------|
| West Electric Hair Curler Co., 45 S. Front Str., . . | Philadelphia, U.S.A. |
|--|----------------------|

Hosiery

| | |
|---|-------------------------|
| Aug. de Medina, Hazzopoulo Han 42/43 Stamboul . . | Constantinople, Turkey. |
| Baker G. & A., Ltd. Importers Grand'Rue de Pera . | " " |
| Baladi & Toutounji, Exp. | Aleppo, Turkey. |
| Daoud & Abdo, Importers | Beirut, Turkey. |
| Fenerdjian & Cie M. Jeni Vclto Han Stamboul . . . | Constantinople Turkey |
| Elie Rafie, Imp. | Aleppo, Turkey. |
| Orosdi Back Etablissement Imp. | Aleppo, Turkey. |
| The Coq Rouge Co. Ltd., Hovaghimpian Han, Galata | Constantinople, Turkey. |

House Furnishings

| | |
|---|-------------------------|
| Buffalo Specialty Co., Exporters | Buffalo, N. Y., U.S.A. |
| Lazzaro Franco & Fils, Importers, Stamboul . . . | Constantinople, Turkey. |
| Yanidès, P., Spiro, Maison Louvre, Pera | " " |

Household Utensils

| | |
|---|--------------------------|
| Hoosier Mfg. Co., The, Exporters | New Castle, Ind., U.S.A. |
| National Specialty Manufacturing Co., Exporters . . | Philadelphia, U.S.A. |
| North Bross., Manufacturing Co., Exporters | " " |
| Yoannides, Spiro, Maison Louvre, Pera | Constantinople, Turkey. |

Hydrolic Lime

| | |
|------------------------------------|-----------------|
| Sayegh Frères, Importers | Beirut, Turkey. |
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Importers (General)

| | |
|--|-------------------------|
| Amar & Co., S., Validé Sultan Han Stamboul . . . | Constantinople, Turkey. |
| American & Eastern Trading Co. 36. Av. de l'Opera | Paris, France. |
| Audi & Frères, S. | Beirut, " |
| Beylerian H 21 Hudavendighiar Han Galata | Constantinople, " |
| Camhi Vitalis R. Boyadji Han Stamboul | " " |
| Cariciopoulos, Marc, C., Minerva Han, Galata . . . | " " |
| Charitopoulos A., Buyuk Aboud Eff. Han 32 Stamb. | Constantinople, Turkey. |
| Cherry, Louis D., Importer, 52 S. 60th St. | Philadelphia, U.S.A. |
| Corneille & Co. | Aleppo, Turkey. |
| Cosmetto A. & Co. Omar Abed Han 10/13 Galata. . | Constantinople, Turkey. |
| Dielman, Messadet Han Stamboul. | " " |

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|---|--------------------------|
| Dilsizian Bros, Phaliron Han Galata | Constantinople, Turkey. |
| Dobrowolsky & Co. | Salonika, Greece. |
| Fattal Khalil & Fils, | Damas Syrie » |
| Haddad, Elias And. | Beirut » |
| Hanni E., Matheo Han 21 Stamboul | Constantinople, Turkey. |
| Jabourg Bros. 1 & 3 Worth Str. | New York, U.S.A |
| Karnig Agop Fils de, Aslan Han Galata | Constantinople, Turkey. |
| Khouri, Farra, Alex | Beirut, Turkey. |
| Koukaz & Zaloom | » » |
| C. Laughton & Co., 42 Perchembé Bazar, Galata | Constantinople, Turkey. |
| Lebet Frères & Co., Germania Han, Stamboul | » » |
| Lesle & Co., John E. | Chicago, U.S.A. |
| Lévy, Juda Gabriel | Yanina, Greece. |
| Mossery, Albert | Salonika, » |
| Moïse Salviche Tophané, Rue Tabachané | Constantinople, Turkey. |
| Pastene & C., Inc., P. | New York, U.S.A. |
| Picciotto & Co., Hillel. | Aleppo, Turkey. |
| Rappaport, J. M., 140 Nassau St. | New York, U.S.A. |
| Roussou & Danon, Djéral Bey Han, No 18. | Constantinople, Turkey. |
| Oscar Mizrahi, Djedid Han Stamb. | » » |
| Schild P., Xantopoulo Han | » » |
| Sayegh Frères. | Beirut, » |
| Sirgi & Co., M. | Beirut, » |
| Tenant Sons & Co., C., 100 William St. | New York, U.S.A. |
| Trad, P. & M. | Beirut, Turkey. |
| Walter Seager & Co. Tchinili Rihtim Han, Galata | Constantinople, Turkey. |
| Intercontinentale, Seir Sefain Han. | » » |
| William Douch, Buyuk Tunnel Han 5, Galata | Constantinople, Turkey. |

Insurance Agents

| | |
|---|--------------------------|
| A. Cosmetto & Co. Omar Abed Han 10/13, Galata | Constantinople, Turkey. |
| Algranti, Moreno, Yeni Han, Sirkedji, Stamboul | » » |
| Bodossaki Athanassiades, Hovaghimian Han Gal. | Constantinople, Turkey. |
| Chamarakis, E. D. | Rethymno, Crete, Greece |
| Compte-Calix & J. G. Saverio. | Constantinople, Turkey. |
| Eustratiades, Alexandre N. | Smyrna, * |
| Galani John A., Union Han 43/46 Gal. | Constantinople, Turkey. |
| Gholman Bros., Constitution Square | Athens, Greece. |
| Gresham, Life Assurance Society Ltd (The) | Constantinople, Turkey. |
| Ibrahim Soussa & Cie., Galata, Buyuk Tunnel Han | Constantinople, Turkey. |
| Jean F. Salacha & Co. 96, Rue Voïvoda, Galata | » » |
| Keller, Theodor E., Mgr. Fulias & Co. | Athens, Greece. |
| Leete, P. C. A., Huriet Han | Constantinople, Turkey. |
| Mac Manus Brothers Ltd. Aslan Han 1-7 Gal. | Constantinople, Turkey. |
| Mitrani, Semtow, (The Equitable of New York). | Constantinople, Turkey. |
| Molho, Isaac. | Salonika, Greece. |
| Morpurgo, Moïse. | » » |
| Panayotoglou, Avraam V., Seraï-Emir | Teheran, Persia. |
| Philippou, A | Janina, Greece. |

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|--|-------------------------|
| Prodromides, K | Mersina, Turkey. |
| Schenker & Co, Keuprulu Han, Stamboul | Constantinople, Turkey. |
| V. Balekdjian Brothers, Turkia Han, Stamboul | " " |
| Varbetian, L. & L. | Smyrna, " |
| Walter Seager & Co. Tchinili Rihtim Han, Galata | Constantinople, Turkey. |
| Metaxa, Zissi N. & Son, Merkez Rihtim Han Galata | Constantinople, Turkey. |

Iron & Steel

| | |
|---|-------------------------|
| A. Roditi, Importer, Turkia Han 9/10, Stamboul | Constantinople, Turkey. |
| Aron Jacob Manoach, Importers, Fundouklian Han | " " |
| Altzitzoglou & Fils, J., Importers | Mersina, Turkey. |
| Avedessian & Kechichian, Importers | Adana, " |
| Brazzafolli, Max, Importer | Mersina, " |
| Capayannides, G., Importer | Trebizond, " |
| Chapman, I. F, & Co., Inc. Equitable Bldg | New York U. S. A. |
| Chisnell & Sons Co., Ltd. Grd'Rue Mahmounié Gal. | Constantinople, Turkey. |
| Elie Rafie, Imp. | Aleppo, Turkey. |
| Essayan & Frères, Hagop, Importers | Constantinople, Turkey. |
| Haldéopoulos, N. P., Importer | Trebizond, " |
| Hochtrasser & Co., Importers | " " |
| » » » » | Samsoun, " |
| Kopelman Ossip, Exporter. 26 Stootup Hill c/o G. Handelmann | London, England. |
| Mihran Guessarian, 48 Rue Tunçl Galata | Constantinople, Turkey. |
| Navarro, Isaac J., Importer | Salonika, Greece. |
| Nemli Zadé Frères. Importers | Constantinople, Turkey. |
| Prodromides, R. | Mersina, Turkey. |
| Roditi, A., Importer, Tarakdjilar, Ekbérié Han | Constantinople, Turkey. |
| Trussed Concrete Steel Co.. Exporters | Detroit, U.S.A. |
| United States Steel Products Co., Exporters | New York, U. S. A. |

Jewelry

| | |
|--|--------------------------|
| Errera & Co., Fils de G. A., Importers | Salonika, Greece. |
| Lipman Kantorowitz, Passage Rigo 20. | Constantinople, Turkey. |
| Jean Paluka Importer, Péra St. Antoine 329 | Constantinople, Turkey. |
| Macdonald & Co., R. B., Mfrs. & Exporters | Attleboro, Mass , U.S.A. |

Kitchen Cabinets

| | |
|---|--------------------------|
| Hoosier Manufacturing Co., The, Exporters | New Castle, Ind., U.S.A. |
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Laces and Embroideries.

| | |
|---|-----------------|
| Abdo Bros., George, Exporters | Beirut, Turkey. |
| Audi & Frères S., Manufacturers & Exporters | " " |
| Elias Abu Samra & Fils, Exporters | " " |
| Farah, F. G. & S., Mfrs. & Exporters | " " |
| Koukaz & Zaloom, Exporters | Beirut, Turkey. |
| Megarbané, G. H., Exporter. | Aintab, " |

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| Roditi, A., Exporter, Turkia Han Stamboul | Constantinople, Turkey. |
| Sadullah, R. Levy & Mandil, Exporters | » » |

Land Owners

| | |
|---------------------------------|-----------------|
| Kouyoumdjian, Khosrov | Bagdad, Turkey. |
|---------------------------------|-----------------|

Leather

| | |
|--|---------------------------|
| Abdeni & Co., G. G. Importers | Aleppo, Turkey. |
| American Foreign Trade Corporation, Galata . . . | Constantinople, Turkey. |
| Angel & Co., David, Importers | Salonika, Greece. |
| Beythoum, Jeboury, Importer | Beirut, Turkey |
| Constantine N. Cofinas, Imp. St. Theodores Square 9. | Athens, Greece. |
| Coûteaux, Bernard, Aslan Han, Galata | Constantinople, Turkey. |
| Coenca Frères, Importers | Constantinople, Turkey. |
| Elkiatib Abbas Imp. | » » |
| Elkiatib, Salim, Importer, Elkiatib Han | » » |
| Enriquez, Clemente, Importer | » » |
| F. W. Chasseaud Importer, Agopian Han, Galata . . | » » |
| Féradian, K Importer, Alyanak Han | » » |
| Fils d'Abraham Nahman, Importers | Salonika, Greece. |
| Foerderer, Inc. Roberd H., Mfrs. & Ex., Frankford | Philadelphia, U. S. A. |
| Haddad, Elias And., Importer | Beirut, Turkey. |
| Kabbaz P. A. & Co. Imp. | Aleppo, Turkey. |
| Lawrence, A. C., Leather Co. | Boston, Mass., U. S. A. |
| Lebet Frères & Co. Importers, Germania Han . . . | Constantinople, Turkey. |
| Maulwurf, Ed., Importer & Exporter | Salonika, Greece. |
| Mattheosian, Vahan H., Imp., Am. Bible House . . | Constantinople, Turkey. |
| Matthews & Co., C. J., Mfrs. & Exporters | Philadelphia, U. S. A. |
| Mc Neely & Price, Manufacturers and Exporters . | Philadelphia, U. S. A. |
| Michel Lascaris Importer Emin Bey Han 19, Stamb. | Constantinople, Turkey. |
| Modiano, F., & C. | Smyrna—Salonika. |
| Muller, Ch. F. Importer, 29 Apollo Street | Athens, Greece. |
| Peristiany & Co, J. Th., Importer | Alexandretta, Turkey. |
| Pharaon, Issa, Schoucair & C., Importers | Beirut. |
| Rousso & Danon, Importers. Djelal Bey Han . . . | Constantinople, Turkey. |
| Sarantis Frères, Importers | Constantinople, Turkey. |
| Schiaky, V., & Cos, Importers & Exporters | Salonika, Greece. |
| Schild P., Importer & Exporter | Constantinople, Turkey |
| Serafas, D., Importer & Exporter | Salonika, Greece. |
| Sirgi, M. & Co., Importer & Exporter | Beirut, Turkey. |
| Société Suisse de Commerce pour la Syrie | Aleppo, Beyrouth, Turkey. |
| Soulangas Fils, E. N., Importers | Mitylene, Greece. |
| Soulangas, Stylianos E., Manufacturer | Mitylene, Greece. |
| The Commercial Bank of Greece | Athens, Greece. |
| The Coq Rouge Co. Ltd., Hovaghimpian Han, Galata | Constantinople, Turkey. |
| Vimos Brothers, Importers, 29 Nikis Str | Athens, Greece. |
| Vladislav Kleyff, Importer, Inayet Han, Galata . . . | Constantinople, Turkey. |
| Xanthos, C., Importer & Exporter | Salonika, Greece. |

Leather and Leather Goods

| | |
|--|-------------------------|
| Aron Jacob Manoach, Imps. Foundouklian Han St. | Constantinople, Turkey. |
| Danon & Semack, Importers, Medina Han Stamboul | » » |
| Michel Lascaris, Importers Emin Isey Han 19, St. | » » |
| Paul Joannides Fils, Imps. Emin Bey Han 13/14, St. | » » |

Licorice Root

| | |
|--|-----------------|
| Abdul Kader Pasha El-Khedery, Exporter | Bagdad, Turkey. |
| Keun Lavino & Co., Exporters | Smyrna, Turkey. |
| Mc Andrews & Forbes Co., Exporters | Smyrna, Turkey. |
| Mc Andrews & Forbes Co., Exporters | Bagdad, Turkey. |

Light (in Fire-Proof Buildings)

| | |
|--|------------------------|
| David Lupton's Sons C., Mfrs & Exporters | Philadelphia, U. S. A. |
|--|------------------------|

Lighting Devices

| | |
|---|-----------------------------|
| Avigdor, M. S., Importer Küprülü Han, St. | Constantinople, Turkey. |
| Seferiades, S. A., Importer | Smyrna, Turkey. |
| Welsbach Co., Manufacturers & Exporters | Gloucester, N. J., U. S. A. |

Linimenas

| | |
|---|--------------------|
| Curtis & Brown Mfg. C., Exporters | New York, U. S. A. |
|---|--------------------|

Linoleum and Oil Cloth

| | |
|---|-------------------------|
| Errera & Co., Fils de C. A., Importers | Salonika, Greece. |
| Lazzaro Franco & Fils. Importers, Stamboul. | Constantinople, Turkey. |
| Picciotto & C., Hillel, Importers | Aleppo, Turkey. |
| Schuep & Co., Imp. | Aleppo, Turkey. |
| Yoanidès, P., Spiro, Maison Louvre, Péra | Constantinople, Turkey. |

Lithographers

| | |
|--|------------------------|
| Ketterlinus Lithographic Mfg Co., 4th & Arch Sts . | Philadelphia, U. S. A. |
| Mann Co., Wm., 529 Market St. | Philadelphia, U. S. A. |

Lloyds Agents

| | |
|------------------------------------|-------------------------|
| Hancock & Wood | Patras, Greece. |
| Whittall J. W. & Co. Ltd | Constantinople, Turkey. |

Locks

| | |
|--|------------------------|
| Miller Lock Company, Mfrs. & Exporters | Philadelphia, U. S. A. |
| Russel & Erwin Mfg. Co. | New York, U. S. A. |

Locomotives

| | |
|---|------------------------|
| Baldwin Locomotive Works, Mfrs. & Exporters . . | Philadelphia, U. S. A. |
|---|------------------------|

Lozenges

| | |
|---|--------------------|
| Curtis & Brown Mfg. C., Exporters | New York, U. S. A. |
|---|--------------------|

Lumber

| | | |
|--|-------------------------------|-------------------------|
| Fresco Marco N. Exp. | Dikranian Han, 47, Stamboul . | Constantinople, Turkey. |
| Hindié Nicolas Importers | Aleppo, Turkey. | |
| Kyfioti John, Rue Kabristan, Péra, Imp.. | Constantinople, Turkey. | |
| North American Wood Products Corp. Exp. & Imp. | Cincinnati, U.S.A. | |
| Serefas, D., Importers | Salonika, Greece. | |
| Sirgi, M., & Co., Importers | Beirut, Turkey. | |
| The M. B. Farrin Lumber Co., Exporters | Cincinnati, U. S. A. | |
| The Lamb-Fish Lumber Co., Exporters | Charleston, Miss., U. S. A. | |

Machinery

| | |
|---|-------------------------|
| Aperguis & Co., N. A., Importer, Bahtiar Han . . . | Constantinople, Turkey. |
| Aron Jacob Manoach, Imps. Foundouklian Han St. | » » » |
| Balladur, Chas. P., Importer | Smyrna, |
| C. Laughton & Co., Importers | Constantinople, Turkey. |
| Coenca Frères, Importers | Constantinople, Turkey, |
| Demaras Bros, Importers, 4 Philellinon Street . . . | Athens, Greece. |
| Dizengoff, M., Importer | Jaffa, Turkey. |
| Farquhar & C., A. B., Manufacturers & Exps. . . . | New York, U. S. A. |
| Ibrahim Soussa & Cie., Imp., Gal. Buy. Tunnel Han | Constantinople, Turkey. |
| Loutfalla, Georges, Importer | Adana, Turkey. |
| Lykiardopoulos Fils, A., Importer | Mersina, Turkey. |
| Meg. Fringhian, Importer, Messadet Han, Stamboul. | Constantinople, Turkey. |
| Melissinos, Bernard, Importer | Piraeus, Greece. |
| Mihram Guessarian, 48 Rue Tunnel Galata | Constantinople Turkey |
| Schany H. | Aleppo, Turkey. |
| Slocum, Avram & Slocum, Exporters | New York, U. S. A. |
| Sprout, Waldron & C., Exporters | Muney, Pa., U. S. A. |
| The Oriental Trading Co. of America, Imp. Gal.. . | Constantinople, Turkey. |
| Vrioni, Pan. D., Importer, 4 Dephes Street | Athens, Greece. |
| Western Wheeled Scraper C., Exporters | Aurora, III, U. S. A. |
| Zarifi, L., Importer, Hagopian Han, Galata. | Constantinople, Turkey. |

Machine Tools

| | |
|--|----------------------|
| Miles-Bement-Pond Co., Exporters | New York, U.S.A. |
| Philaretos, G., & Co. Exporters | Athens, Greece. |
| Sellarr & Co., Inc., William, Exporters. | Philadelphia, U.S.A. |

Maize Oil

| | |
|--|------------------|
| Corn Products Refining Co., Mfrs. & Exporters. . . | New York, U.S.A. |
|--|------------------|

Marmelades

| | |
|--|-----------------|
| Hellenique Wine & Spirit Co., Mfrs. & Exporters. . . | Athens, Greece. |
|--|-----------------|

Mattresses

| | |
|---------------------------------------|------------------------|
| rdaeMHTqnaufacturingCompany | Buffalo, N. Y., U.S.A. |
|---------------------------------------|------------------------|

Mercantile Agencies

| | |
|--|--------------------|
| Dun & Co., R. G., | New York & Vienna. |
| National Credit Corporation, Title & Trust Bldg. | Chicago, U.S.A. |

Merchants (General)

| | |
|---|-------------------------|
| A. Cosmetto & C., Omar Abed Han 10/13, Galata | Constantinople, Turkey. |
| American General Trading Co. 56-58 Pine Str. | New York U.S.A. |
| Apostolos & Cie Tutun Gumruk Stamboul | Constantinople Turkey |
| Belart-Lanz, J., Messadet Han, St. | " " " |
| Compte-Calix, J., & J. G. Saverio, 7 Rue Tchinar. | Constantinople, Turkey. |
| Dilsizian Bros, Phaliron Han Galata | " " " |
| Edward La Fontaine Sons № 1 Allalemdji l'an St. | " " " |
| Galani John A. Union Han 43/46 Gal. | Constantinople, Turkey. |
| Hartys Stores, 27, Tepé Bachı, Pera | Constantinople, Turkey. |
| Jan C. C. Schmidt, Djemaat Han, Rue Havra, Galata | Constantinople, Turkey. |
| Jacques Eskénazi, Sarıoglou Han 9/10, Stamboul. | Constantinople, Turkey. |
| Abazoglou, Jean, Abed Han 30, Galata | Constantinople, Turkey. |
| L. Hirschowitz & L. Inselberg, Galata | Constantinople, Turkey. |
| Cohen, Raphaël J., Achir Effendi Han, 19, Stamboul | Constantinople, Turkey. |
| Mouzalas, Basil A | Mitylene, Greece. |
| Sourlangas, Stylianos E. | Mitylene, Greece |
| Varterian Narareth Kaissari Han 20, St. | Constantinople, Turkey. |
| Camhi, Vitalis R. Boyadji Han Stamboul | " " " |
| Douch, William, Buyuk Tunnel Han 5, Galata | Constantinople, Turkey. |

Metals (Tin, Zinc, etc.)

| | |
|---|-------------------------|
| Capayannides, C., Importer | Trebizond, Turkey, |
| Demaras Bros, Importers, 4 Philellinou Street | Athens, Greece. |
| Haldéopoulo, N. P., Importer | Trebizond, Turkey. |
| Hanania, Joseph, Importer | Bagdad, Turkey. |
| Jahiel, Isaac, I. Importer | Salonika, Greece |
| Juda & Salmona, Importers | " " " |
| Kahn Frères, Importers Ier Vakif Han 37/39, St. | Constantinople, Turkey. |
| Lebet Frères & Co., Importers, Germania Han | Constantinople. " |
| Navarro, Is. J., Importer | Salonika, Greece. |
| Philaretos, C. G. & Co., Importers | Athens, " |
| Commercial Bank of Greece, Importers | " " " |

Metal Shapes (Pressed)

| | |
|--|----------------------|
| American Pulley Co., Exporters, 29th & Bristol St. | Philadelphia, U.S.A. |
|--|----------------------|

Metallic Bedsteads

| | |
|--|-----------------------|
| The Hard Manufacturing Company | Buffalo, N.Y., U.S.A. |
|--|-----------------------|

Mills and Milling Machinery

| | |
|--|--------------------|
| Sprout, Waldrow & Co., Exporters | Muncy, Pa, U.S.A. |
| The M. B. Farrin Lumber Co., Exporters | Cincinnati, U.S.A. |

Minerals

| | |
|---|-------------------------|
| Gulmezian, L., Merkez Rihtim Han Galata | Constantinople, Turkey. |
| Jahiel, Isaac J., Exporter | Smyrna, " |
| Magnifico, E. A., Exporter | Smyrna, Turkey. |
| Vafiadachi, M. & A., Exporters | Smyrna, Turkey. |

Mineral Oils

| | |
|---|-------------------------|
| Coûteaux, Bernard, Importer, Aslan Han | Constantinople, Turkey. |
| Pharaon, Issa, Schoucair & Co., Importers | Beirut, Turkey. |

Mohair

| | |
|---|-------------------------|
| Abazoglou, Jean Exporter, Abed Han 30, Galata | Constantinople, Turkey. |
| Caltzounides, A. Ch., Nomico Han, Galata | " " |
| Camhi Raphael & Fils, Exp. Boyadji Han St. | " " |
| A. Cosmetto & Co. Exp, Omar Abed Han 10/13, Gal. | " " |
| Aron J. Levy Exporter, Turkia Han, Stamboul | Constantinople, Turkey. |

Mortar Stains

| | |
|---|----------------------|
| Pecora Paint Co., Mfrs. & Exporters | Philadelphia, U.S.A. |
|---|----------------------|

Mother of Pearl

| | |
|--|--------------------|
| Batarse, Issa, Exporter | Bethlehem, Turkey. |
| Pearle Waste Co., Import., 347 West Broadway | New York, U.S.A. |

Motor Boats and Motors

| | |
|--|-------------------------|
| Balladur, Chas. P., Importer, P. O. Box Fo 161 | Smyrna, Turkey. |
| Calinder, A., Agent | Constantinople, Turkey. |
| Waterloo Gasoline Engine Co., Manufacturers | Waterloo, Iowa, U.S.A. |
| Wilcox-McKim Company | Saginaw, Mich., U.S.A. |

Motor Trucks

| | |
|--|-----------------------|
| Wichita Falls Motor Co., Mfrs. & Exporters | Wichita Falls, U.S.A. |
|--|-----------------------|

Musical Instruments

| | |
|--------------------------------------|--------------------|
| Baldwin Co., The, Exporter | Cincinnati, U.S.A. |
|--------------------------------------|--------------------|

Nails (Wire)

| | |
|---|-------------------------|
| Essayan & Frères, Hagop. Importers | Constantinople, Turkey. |
| Pharaon, Issa, Schoucair & Co., Importers | Beirat, Syria. |
| United States Steel Products Co., Exporters | New York, U.S.A. |

Naval Stores

Demaras Brothers, Exporters Athens, Greece.

Nuts and Seeds

| | |
|---|-------------------------|
| Cacoulides, G. N., Exporter | Trebizond, Turkey. |
| Cherry, Louis D., Importer, 52 S. 60th Street . . . | Philadelphia, U.S.A. |
| Demetre M. Margaritoff Ex. Arnopoulos Han, St. . . | Constantinople, Turkey. |
| Elisha Nessim, Exporter | Bagdad, Turkey. |
| Fratelli Marcopoli Exp. | Aleppo, Turkey. |
| Habicht, Braun & Co., Hudson & Laight Strs . . . | New York, U.S.A. |
| Hadjopoulos, & Spero, Inc., Impr., 29 Broadway . . | New York, U.S.A. |
| Haldéopoulos, N. P., Exporter | Trebizond, Turkey. |
| The Hills Bros. Co., Imps., Beach & Washington Sts. | New York, U.S.A. |
| Hochstrasser & Co., Exporters | Trebizond, Turkey. |
| Hochstrasser & Co., Exporters | Samsoun, Turkey. |
| Jaburg Bros., 1 & 3 Worth Street, Importers . . . | New-York, U.S.A. |
| Keun Lavino & Co., Exporters | Smyrna, Turkey. |
| Manachy, Lorenzo Y., Exporter | Aleppo, » |
| Michel & Mansour Djendjji, Exp. | Aleppo, Turkey. |
| Pastene & Co., Inc., Importers | New York, U.S.A. |
| Reggio, Abel, Importer, 105, Hudson Street | » » |
| Reggio & Co., Ant., Exporters | Smyrna, Turkey. |
| Scialom, Fils de Jacob, Exporters | Salonica, Greece. |
| Spencer Importing & Trading Co., Importers . . . | New York U.S.A. |
| Stock & Mountain, Exp., Philippides Han, Stamb . | Constantinople, Turkey. |
| Strick, Scott & Co. | Bagdad, Turkey. |
| Tatian, A., Importer, 23 Central St., Room 8 . . . | Boston U.S.A. |
| The Levant Products Trading Co., Importers . . . | New York » |
| The Mesopotamia & Persia Corp., Ltd. | Bagdad, Turkey. |
| Théophylactos & Léontides | Trebizond, Turkey. |
| United Confectioners Supply Company, Importers . | New York, U.S.A. |
| V. Balekdjian Brothers Ex. Turkish Han Stamboul. | Constantinople, Turkey. |
| Warde, Naasan & Co., Exp., (Apricot Stones). . . . | Beirut, Turkey. |

Office Fourniture (Steel)

The General Fireproofing Co., Exporters New York, U.S.A.

Office Supplies

| | |
|--|-------------------------|
| Calinder A. Agent | Constantinople, Turkey. |
| Hornstein A., rue Tekke, Pera | » » |
| Papaspyro, Alexander, Importer, Stadium Street . . | Athens, Greece. |

Oils (Lubricating etc.)

| | |
|--|------------------------|
| Aliferis, G. Importer, 37 Praxitelous Street | Athens, Greece. |
| Audi & Frères, S., Importers | Beirut, Turkey. |
| Brazzafolli, Max, Importer | Mersina, » |
| Crew-Levick Company, Refiners & Exporters . . . | Philadelphia, U.S.A. |
| Cornfield & Goldstein Imp. Ikindji Kenadjian Han. | Constantinople, Turkey |
| Juda & Salmona, Importers | Salonika, Greece. |
| Loutfalla, Georges, Importer | Adana, Turkey, |

| | |
|---|-------------------------|
| Melissinos, Bernard, Importer | Piraeus, Greece. |
| Sayegh Frères, Importers | Beirut, Turkey. |
| Tasartez & Barzilai, Impr., Tohafdji Han, Stamboul. | Constantinople, Turkey. |
| Vacum Oil Co., Agency | Jaffa, Turkey. |
| " " " " | Beirut, " |
| " " " " | Cairo Egypt |
| Standard Oil Company of New York | Constantinople, " |
| Zarifi, L., Importer, Agopian Han, Galata | " |

Oils Sulphite

| | |
|--|-----------------|
| Damianos N. D. Exporters P. O. B. 23 | Athens, Greece. |
| Demaras Bros., Exporters | " " |

Oil Tank Trucks

| | |
|--|-----------------------|
| Wichita Falls Motor Co., Mfrs. & Exporters | Wichita Falls, U.S.A. |
|--|-----------------------|

Oleo Oil

| | |
|---|-------------------------|
| Amar & Co., S., Importers, Validé Sultan Han | Constantinople, Turkey. |
| Brazzafolli, Max, Importer | Mersina, " |
| Cariciopoulos, Marc C., Importer | Constantinople, " |
| Coenca Frères, Importers | Constantinople, " |
| Doptoglou Bros 2 Zindan Capou Stamboul | " " |
| Ehrenstein & Toledo Imp. Stamb. | Constantinople, Turkey. |
| Feradian, K., Importer, Alyanak Han 14-15 | Constantinople, " |
| Frankfort, M., Exporter, Produce Exchange | New York, U.S.A. |
| Frost & Cundill, Inc., Exporters, 64 Wall Street | " " |
| Hirzel, R. & O., Importers | Constantinople, Turkey. |
| Juda & Salmona, Importers | Salonika, Greece. |
| Molho, Isaac, Importer | Salonika, Greece. |
| Mano, Albert J., Kiezapchi-Oglou Han Stamboul | Constantinople, Turkey. |
| Navarro, Em. Is., Importers | Salonika, Greece. |
| Pharaon, Issa, Schoucair & Co., Importers | Beirut, Turkey. |
| Joannides Paul, Fils Impor, Emin Bey Han 13/14, St. Prodromides, K., Importer | Constantinople, Turkey. |
| Rousso & Danon, Imp. Phaliron Han, Gal. | Mersina, " |
| Sarantis Frères, Importers | Constantinople, Turkey. |
| Schiaky, V. & Co., Importers | " " |
| Slocum, Avram & Sloeum, Exporters | Salonika, Greece. |
| Sourlangas, E. N., Fils, Importer | New York, U.S.A. |
| Tasartez & Barzilai, Importers, Tohafdji Han | Mitylene, Greece. |
| Tiano, Henri, Importer | Constantinople, Turkey. |
| Xanthos, C., Importer | Salonika, Greece. |
| Zarifi, L., Importer, Agopian Han, Galata | Salonika, Greece. |
| Zelvelian, M. & K. S., Importers | Constantinople, Turkey. |

Olives and Olive Oil

| | |
|---|-----------------|
| Salem, Alexandre, & Frères | Aleppo, Turkey. |
| Barff, P. G. & Co., Importers | Smyrna, Turkey. |

| | |
|--|--------------------------|
| Chamarakis, E. D., Exporter | Rethymno, Crete, Greece. |
| Cherry, Louis D., Importer, 52 S. 60th Street | Philadelphia, U.S.A. |
| Damiānos N. D. P. O. B. 23 Exporters | Athens, Greece. |
| Demaras Brothers, Exporters | Athens, Greece. |
| Fidao & Co., F., Exporters | Smyrna, Turkey. |
| Hadjopoulos & Sperco, Inc., Impr., 29 Broadway | New York, U.S.A. |
| Kabbaz P. A. & Co, Exporters | Aleppo, Turkey. |
| Kheun Lavino & Co., Importers | Smyrna, Turkey. |
| Pasten & Co., Inc., Importers | New York, U.S.A. |
| Reggio & Co., Ant., Exporters | Smyrna, Turkey, |

Opium

| | |
|--|-------------------------|
| Cosmetto A., & Co. Ex. Omer Abed Han Galata | Constantinople, Turkey. |
| Afkerian Frères & Co., Exp. Galata | » » |
| Levy, Aron J., Ex. Rue Kioutubhané, Turkia Han | » » |
| Papazian Arshak, Exp. Turkia Han St. | » » |
| Banque Générale de Commerce et de Crédit Ex. St. | Constantinople, Turkey. |
| Caltzounides, A. Ch., Nomico Han, Galata | » » |
| Margaritoff Demetre M., Ex. Arnopoulo Han, St. | » » |
| Fidao, & Co., F., Exporters | Smyrna, Turkey. |
| Gulbenkian, Bros. & Co., Exporters | Constantinople Turkey. |
| Hirzel R. & O., Ex. Buyuk Yeni Han 31, Stam | Constantinople, Turkey. |
| Abazoglou Jean, Ex. Abed Han 30, Galata | » » |
| Kaftanizadé Frères & Cie. Mader Han 7/10, Galata | » » |
| Kahn Frères Ex. 1er Vakif Han 37/39, Stamboul | » » |
| Keun Lavino, & Co., Exporters | Smyrna, » |
| Lane, R. W., Exporter | Smyrna, Turkey, |
| Megarbané Habib & Fils, Exporters | Aleppo, » |
| Merica, Th., Exp., Taftas Han, Galata | Constantinople, Turkey. |
| Nemli Zadé Djemal Ex. Nemli Zadé Han; St. Sir. | » » |
| Neumann Frères Ex. Emin Bey Han 13/14, Stam | » » |
| Joannides Paul Fils Ex. Emin Bey Han 13/14, Stam | Constantinople, Turkey. |
| Rappaport., J. M., Importer, 140 Nassau Street | New York, U.S.A. |
| Reggio & Co., Ant., Exporters | » » |
| Scialom & Co., Albert, Exporters | Salonika, Greece. |
| Scialom, Fils de Jacob, Exporters | » » |
| The Oriental Trading Co. of America, Exp Gal. | Constantinople, Turkey. |
| Topuz, Jean A., Exporter | Salonika, Greece. |
| V. Balekdjian Brothers Ex. Turkia Han, Stamboul | Constantinople, Turkey. |
| Varterian Nazareth, Kaissari Han 20 St | Constantinople, Turkey. |
| Vogel, Konrad, Exprs., Buyuk Yeni Han Stamboul | » » |
| Whittall J., W., & Co. Ltd. | » » |
| Wolkenberg Oscar, 50 Diedid Han St. | » » |

Optical Instruments

| | |
|--|-------------------------|
| Paluka, Jean, Importer Péra, St. Antoine 329 | Constantinople, Turkey. |
|--|-------------------------|

Otto of Roses

| | |
|--|-------------------------|
| Hirzel R. & O., Ex. Buyuk Yeni Han 31. | Constantinople, Turkey. |
|--|-------------------------|

Paints, Enamels and Varnishes

| | |
|--|--------------------------|
| Buffalo Specialty Co., Exporters | Buffalo, N. Y., U. S. A. |
| Pecora Paint Co., Mfrs. & Exp., 4th & Venango Sts. | Philadelphia, U. S. A. |

Paper

| | |
|--|-------------------------|
| Société Anonyme de Papeterie et d'Imprimerie Anciens Etabl. Fratelli Haïm | Constantinople, Turkey. |
| Aron Jacob Manoach Im. Foundouklian Han St. . | Constantinople, Turkey. |
| M. Fenerdjian & Fils Jeni. Volto Han, Stamboul . | Constantinople Turkey. |
| Schapira, J. M., Importer, 21 Colocotroni Street . . | Athens, Greece. |

Petroleum

| | |
|--|-------------------------|
| Banque Générale de Commerce et de Crédit, Impor. | Constantinople, Turkey. |
| Crew-Levick Co., Refiners & Producers | Philadelphia, U. S. A. |
| Helal Alexander Imp, | Aleppo, Turkey. |
| Lykiardopoulos Fils, A., Importers | Mersina, Turkey. |
| Meg. Fringhian, Importer Messadet Han, Stamboul. | Constantinople, Turkey. |
| Megarbane Habib & Fils | Aleppo, Turkey. |
| Oscar Mizrahi, Importers, 37 Asma Alti | Constantinople, Turkey. |
| Philippou, A., Importer | Yanina, Greece. |
| Standard Oil Co., Importers | Constantinople, Turkey, |
| Vacuum Oil Co., Importers. | Rochester, N. Y. U.S.A. |
| Vacuum Oil Co., Importers. | Beirut Turkey. |
| Vacuum Oil Co., Importers | Jaffa, Turkey. |
| » » » | Cairo, Egyp. |

Pitch

| | |
|--|------------------------|
| Barrett Mfg. Co., Exporters, Morris Bldg | Philadelphia, U. S. A. |
|--|------------------------|

Physicians and Dentists

| | |
|---|-------------------------|
| Brautman, Sylvan, Physician and Dentist | Salonika, Greece. |
| Yoanidès, Prof. Doctor Christaki | Constantinople, Turkey. |

Pianos, Piano Players

| | |
|---|----------------------|
| Baldwin Co., The, Manufacturers & Exporters . . | Cincinnati, U. S. A. |
|---|----------------------|

Pistachie Nuts.

| | |
|---|-----------------|
| Baladi & Toutounji Importers | Aleppo, Turkey. |
| Corneille & Co., Exporters. | Aleppo, Turkey. |
| Coussa Armand, Exporters. | Aleppo, Turkey. |
| Hadkinson, Arsan & Co., Exp. | Aleppo, Turkey. |
| Mégarbané, G. H., Exporters | Aintab, Turkey. |
| Obégi & Co., Charles, Exporters | Aintab, Turkey. |

Pipes (Gas, Water, etc.)

| | |
|---|-------------------|
| United States Steel Products Co., Exporters | New York U. S. A. |
|---|-------------------|

Pipe Tools

| | |
|---|--------------------|
| Reed Manufacturing Co, Mfrs. & Exporters. | Erle, Pa, U. S. A. |
|---|--------------------|

Playing Cards

United States Playing Card Co., Exporters Cincinnati, Ohio, U. S. A.

Poppy Seeds

Seialom & Co., Albert, Exporters Salonika, Greece.

Portable Houses

North Amer. Wood Products Corp. Exp. 50 Union Sq. New York U.S.A.

Printers and Bookbinders Material and Machinery

Soc. An. de Papeterie et d'Imprimerie, Import.

Anciens Etabl. Fratelli Haïm Constantinople, Turkey.

American Press The, Importers, Beirut, Turkey.

Henri Zellich & Co. Im. Galata, Rue Mahmoudié 21 Constantinople, Turkey.

Mann Co., Wm. Exporters, 529 Market Street. . . Philadelphia, U. S. A.

Mateossian, Vahan A, Imp., Am. Bible House . . . Constantinople, Turkey.

Zellitch Frères, Rue Yazidji, Péra » »

Printing Paper

Soc. An. de Papeterie et d'Imprimerie, Import.

Anciens Etabl. Fratelli Haim Constantinople, Turkey.

Hirzel, R. & O. Importers Constantinople, Turkey.

Henri Zellich & Co. Im. Galata, Rue Mahmoudié 21 Constantinople, Turkey.

Matteosian, V. H., Imp., American Bible House . . . » »

Sarantis Frères, Importers Constantinople, Turkey.

Zellitch Frères Rue Yazidji, Péra » »

Publishers

Société Anonyme de Papeterie et d'Imprimerie,

Anciens Etabl. Fratelli Haïm Constantinople, Turkey.

National Crédit Corporation, Title & Trust Bldg. . Chicago, U.S.A.

Pulleys and Pressed Metal Shapes

Amer. Pulley C., The, Mfrs. & Exp., 28th & Bristol St. Philadelphia, U. S. A.

Pumps

Avedessian & Ketchian, Importers

Adana, Turkey.

Hanna Rabbath & Fils, Imp.

Aleppo, Turkey.

Nlint & Walling Mfg. C., Exporters

Kendalville, Ind., U. S. A.

Loutfalla Georges, Importer

Adana, Turkey.

Melissinos, Bernard, Importer

Piræus, Greece.

Rumsey & Co., Exporters

Seneca Falls, N. Y. U. S. A.

Southwark Foundry & Machine Co., Exporters . . .

Philadelphia, U. S. A.

Railroad Repair Shop Equipment

Niles-Bement-Pond Company, Exporters New York, U. S. A.

Railway Material

| | |
|---|-------------------------|
| Baldwin Locomotive Works, Mfrs. & Exporters | Philadelphia, U. S. A. |
| Brill, C., The G. J., Mfrs. & Exporters | Philadelphia, U. S. A. |
| Essayan & Frères, Hagop, Importers | Constantinople, Turkey. |
| Standard Steel Works Co., Exporters | Philadelphia, U. S. A. |
| United States Steel Products Co., Mfrs. & Exp., | New York, U. S. A. |

Raisins (Sultana)

| | |
|---|-----------------|
| Dweck Joseph E. F., Exporters | Aleppo, Turkey. |
| Fidao, F. & C., Exporters | Smyrna, Turkey. |

Razors & Blades

| | |
|--------------------------------------|------------------|
| Gillette Safety Razor Co., | Boston, U. S. A. |
|--------------------------------------|------------------|

Roofing

| | |
|---|------------------------|
| Barrett Mfg. Co., Mfrs. & Exporters, Morris Bldg. | Philadelphia, U. S. A. |
| Johns-Manville, H. W., Co., Mfrs. & Exporters | New York, U. S. A. |

Rubber Goods

| | |
|---|-------------------------|
| Hindié, Nicolas Imp. | Aleppo, Turkey. |
| Orosdi-Back, Etablissements, Importers. | Constantinople, Turkey. |
| Quaker City Rubber Co., Mfrs. & Exporters | Philadelphia, U. S. A. |
| Société Suisse de Commerce pour la Syrie | Aleppo, Beirut, Turkey. |
| Varbetian, L. & L., Importers | Smyrna, Turkey. |

Safes

| | |
|---|--------------------|
| Audi & Frères, S., Importers. | Beirut, Turkey. |
| York Safe & Lock Co., Mfrs. & Exporters | New York, U. S. A. |

Saffron

| | |
|---|-------------------|
| Scialom & Co., Albert, Exporten | Salonika, Greece. |
|---|-------------------|

Saw Mill Machinery

| | |
|---|------------------|
| Farquhar, & Co., A. B., Exporters | New York, U.S.A. |
|---|------------------|

Sesame Seed

| | |
|--|-----------------|
| Ezadjian, Mihran, Exporter | Adana, Turkey. |
| Eustratiades, Alex. N., Exporter. | Smyrna, Turkey. |
| Simeonoglou, Aristides, Exporter | Adana, Turkey. |

Sesame Seed Oil

| | |
|--|------------------|
| Naccache & Fils, Ibr., Exporters | Mersina, Turkey. |
| Zelvéian, M. & K. S., Exporters. | » » |

Sewing Machines

| | |
|--|------------------------|
| Bourne & Co. (Singer Sewing Machines) | Salonika, Greece, |
| » » » » » | Athens, » |
| Lambichi, M. E.. Importer | Smyrna, |
| Sadullah, Levy R. & Mandil, Importers | Constantinople, » |
| Singer Sewing Machine Company, Importers | » » |
| » » » » » | Beirut, |
| » » » » | Cairo, Egypt. |

Shipping & Shipping Agents

| | |
|---|---------------------------|
| A. J. Drossos & Co, Esky Yomruk; Ada Han 15 . | Constantinople, Turkey. |
| Achaia S. S. Co. | Patras, Greece. |
| Alevra, D. G. | Smyrna, Turkey. |
| Algranti, Moreno, Yeni Han, Sirkedji, Stamboul . | Constantinople, » |
| American & Eastern Trading Co, 36 Av. de l'Opera | Paris, France. |
| Archipelago American Steamship Co. | Beirut, |
| » » » » » | Constantinople, » |
| » » » » » | Smyrna, |
| Artus, Jean | Mersina, |
| Barff, P. G. & Co. | Smyrna, |
| Bodossaki Athanassiades, Hovaghimian H. 2 Galata | Constantinople, Turkey. |
| Brazzafolli, D. (Lloyd Triestino) Moumhané Galata. | » » |
| Chamarakis, E. D. | Rethymno, Crete, Greece. |
| Chariatis, D. T., | Salonika, Greece. |
| Citterich, V. | » » |
| Curmisi, Theo. N. (Achaia). | Constantinople, Turkey. |
| "Dunarea" Societata Anonima Romana pentru Na- vigatione, Braila, Str. Vapoareler | Braila, Roumania. |
| La Fontaine, Edward Sons № 1 Allalemdji Han St. | Constantinople, Turkey. |
| Eliades & Mouka, | Smyrna, |
| Foscolo Mango & Co. Ltd., Hovaghimian Han Gal. | Constantinople, Turkey. |
| Galani John A. Union Han 43/46 Gal. | » » |
| "Gradiwo" Société Commerciale par Actions | Varna, Bulgaria. |
| Canchi Fratelli. | Salonika, Greece. |
| Celler, Theodor E. Mgr. of Fulias & Co. | Athens, Greece. |
| Ghiolman Bros., Constitution Square. | Athens, » |
| Lorey, Guillermo, Djemaat Han, Rue Havra, Galata | Constantinople » |
| Hancock & Wool | Patras, Greece |
| Hochstrasser & Co. | Trebizond, Turkey. |
| » » | Samsoun, » |
| "Intercontinentale", Seir Sefain Han, Galata | Constantinople, Turkey |
| Khouri, Farra, Alex. | Beirut, » |
| Laughton C. & Co., 42 Perchembé Bazar, Galata . | Constantinople, Turkey. |
| Levant Trade Bureau, Sinasson Han No. 2 Galata . | » » |
| Lupovitz, Jacob, Rue Voïvoda, Voïvoda Han | Constantinople, Tu/ key |
| Fenerdjian M. & Fils, Bah. Kap. Yeni Volto Han 16/18 | » » |
| Maulwurf, Ed., J. | Salonika, Greece. |
| Molho, Isaac | » » |

| | |
|---|---------------------------------|
| Morphy W. & Son, Crowe & Stevens | Athens, Patras, Piraeus, Greece |
| Philippou, A. | Yanina, " |
| Photiades, Th., 38 W, 32d Str. | New York, U. S. A. |
| Reppen, Theo., Arabian Han, Galata. | Constantinople, Turkey. |
| Rousso & Danon, Phaliron Han Gal. | " " |
| Sangursky & Cie, Moumhané, Galata, Couteaux H. 2 | Constantinople, Turkey. |
| Saul S. Dwek & Co. | Aleppo, Turkey. |
| Schenker & Co. Keuprulu Han, Stamb. | Constantinople, Turkey. |
| The British Slip-way and Repairing Yard, Djibaly, | Constantinople, Turkey |
| The Cunard Steamship Co., Tchinili Rihtim H. G. | " " |
| Theodoridi & Co.. | Braila, Roumania. |
| Walter Seager & Co., Tchinili Rihtim Han, Galata | Constantinople, Turkey. |
| Whittall J. W. & Co. Ltd | " " |
| Zissi N. Metaxa & Son, Merkez Rihtim Han 15,16,28 III Fl. Galata | " " |

Shipyard Machinery

| | |
|---|------------------|
| Niles-Bement-Pond Company, Exporters. | New York, U.S.A. |
|---|------------------|

Shoe Polish (Polishing Sets, etc.)

| | |
|--|-------------------------|
| Shinola Co., Manufacturers & Exporters | Rochester, N.Y., U.S.A. |
|--|-------------------------|

Silicate of Soda & Heavy Chemicals.

| | |
|--|----------------------|
| Philadelphia Quartz Co., Exporters, 121 S. 3rd St. . | Philadelphia, U.S.A. |
|--|----------------------|

Silk Goods

| | |
|--|-------------------------|
| Balit Charles & Co., Importers | Aleppo, Turkey. |
| Courteissi, Vitalis & Co., 19 Havouzlou Han Stamb. . | Constantinople, Turkey. |
| Hanni, E. Exporters, Matheo Han Stamboul | " " |
| Hillel Picciotto & Co., Imp. | Aleppo, Turkey. |
| Levant Trade Bureau, Sinasson Han No. 2 Galata. | Constantinople, Turkey. |
| Meridional Trading Co., 20 Broad Str. | New York, U.S.A. |
| Mosseri, Albert, Importer. | Salonika, Greece. |

Silver Ware

| | |
|--|-------------------------|
| Kroubalkian, K. Impr. "Sole Agent for Turkey" "Reed and Barton of New-York," Grand Tunnel Han Galata | Constantinople, Turkey. |
| Melki & Menassah, Importers | Beirut, " |

Skins, Hides and Furs

| | |
|---|-------------------------|
| Abdeni, C. G. & Co., Imp. | Aleppo, Bagdad, Turkey. |
| Arsen & Co., Exporters, Allalemdji Han, St. | Constantinople, " |
| Aug. de Medina, Hazzopoulo Han 42/43 Stamb. . . . | Constantinople, Turkey. |
| Balit Charles & Co., Exp. | Aleppo, Turkey. |
| Beythoum, Jeboury, Exporter. | " " |
| Blattner A., Huriet Han Galata | Constantinople, Turkey. |
| Cabbabé K. & S. Importers | Aleppo, Turkey. |
| Chas J. Webb Corporation of America. | Constantinople, Turkey. |

| | |
|---|-------------------------|
| Coenca Frères, Exporters | Constantinople, Turkey. |
| Essefian Parsegh G., Exporter | » » |
| Fresco, Fils d'Aslan, Exporters | » » |
| Gelat, Elias Thomas, Exporter (Sheep & Goat) | Jerusalem. |
| Hanania, Joseph, Exporter | Bagdad, |
| Hindié Nicolas Exp. | Aleppo, Turkey. |
| Krikor Skender, Exporter | Bagdad, |
| Maissa, M. G., Exporter | Salonika, Greece. |
| Manuelian & Co., Exporters | Mersina, Turkey. |
| Maulwurf, Ed., Exporter | Salonika, Greece. |
| Meridional Trading Co., 20 Broad Str. | New York, U.S.A. |
| Michel & Mansour Djenandji Exp. | Aleppo, Turkey. |
| Nemli Zadé Frères, Exporters | Constantinople, Turkey. |
| Rappaport, J. M., Importer, 140 Nassau Street | New York, U.S.A. |
| Roditi A., Exporter, Turkia Han | Constantinople, Turkey. |
| Serefas, D., Exporter | Salonika, Greece. |
| Sarfati, S. Joseph, Exporter, Germania Han | Constantinople, Turkey. |
| Sasoon & Co., David, Exporters | Bagdad, Turkey. |
| Schamasch, Gourgie & Co., Exporters | » » |
| Whittall J. W. & Co Ltd. | Constantinople, Turkey. |
| Tatian, A., Importer, 23 Central St., Room 8 | Boston, U.S.A. |

Soap

| | |
|---|-------------------------|
| American Foreign Trade Corporation, Galata | Constantinople, Turkey. |
| Bensussan, Fils de Samuel J., Importers | Salonika, Greece. |
| Coussa Armand, Imp. | Aleppo, Turkey. |
| Louisville Cotton Oil Co., Mfrs. & Exporters | Louisville, Ky., U.S.A. |
| Modiano Frères & Fils, Issac, Importers | Salonika, Greece. |
| Procter & Gamble Co., Manufacturers & Exporters | Cincinnati, U.S.A. |
| Vimos brothers, Importers 29 Nikis Street | Athens, Greece. |

Starch

| | |
|---|-------------------|
| Corn Products Refining Co., National Starch Co., Exp. | New York, U.S.A. |
| Errera, Isaac G., Importer | Salonika, Greece. |
| Fils d'Abram Nahman, Importers | » » |
| Modiano, F., & Company | Smyrna—Salonika. |

Stationery

| | |
|--|-------------------------|
| Soc. An. de Papeterie et d'Imprimerie, Import, Anciens Etabl. Fratelli Haïm | Constantinople, Turkey. |
| Calinder, A., Representative | Constantinople, Turkey. |
| Errera & Co., Ltd. Fils de G. A., Importers | Salonika, Greece. |
| Hassid & Co., A. M., Importers | » » |
| Henri Zellich & Co. Imp. 21, Rue Mah. Galata | Constantinople, Turkey. |
| Hornstein, A., rue Tekke, Pera | » » |
| Jean Paluka Imp. Péra, St. Antoine 329 | » » |
| Mann Co., Wm., Exporters, 529 Market St. | Philadelphia, U.S.A. |
| Matteosian, V. H., Import., American Bible House . | Constantinople, Turkey. |
| Modiano, Frères & Fils, Isaac, Importers | Salonika, Greece. |
| Zellitch Frères, Galata | Constantinople, Turkey. |

Steel Office Furniture

The General Fireproofing Co. 395 Broadway New York, U.S.A.

Stone Handling Machinery

Western Wheeled Scraper Co., Mfrs. & Exporters . . . Aurora, Ill., U.S.A.

Sugar

| | |
|--|-------------------------|
| Bensussan, Fils de Samuel J., Importers | Salonika, Greece. |
| Cabbabeh G. & Fils, Importers | Aleppo, Turkey. |
| Lamborn & Company 132 Front Str. Lamborn Bldg. | New York U. S. A. |
| Oghourloglou Frères, Ph. l'hiotiades & Co. | Constantinople Turkey |
| Meg. Fringhian, Imp. Messadet Han, Stamboul . . . | Constantinople, Turkey. |
| Schemtob, Abraham, Fils de, Kouru Kavedji Han. . . | » » |
| Megarbané Habib & Fils Importers | Aleppo, Turkey. |
| Goltzman Michel "Nord-Ost". | Constantinople, Turkey. |

Surgeons Instruments

Baroody, Mourad, Importer Beirut, Turkey.

Suit Hangers

West Electric Hair Curler Co., Exporters Philadelphia, U.S.A.

Tanning Materials

| | |
|---|-----------------------|
| Lawrence, A. C., Leather Co. | Boston, Mass., U.S.A. |
| Spike, Clarence H., Importer, 143 Federal Street. . . | Boston, U.S.A. |

Telephone Supplies

| | |
|---|-------------------|
| Schany Bey H. | Aleppo, Turkey. |
| The Bell Telephone Mfg. Co., Exporters | Antwerp, Belgium. |
| Western Electric Co., Exporters, 463 West St. | New York, U.S.A. |

Timber

| | |
|---|---------------------|
| The Commercial Bank of Greece, Importers | Athens, Greece. |
| "Combustibilul" Anglo-Roman, Buc. 19 Str. Reg. Exp. | Bucarest, Roumania. |
| Kopelman Ossip Importer 26 Shoot up Hill c/o G. Handelman | London, England. |

Tobacco

| | |
|--|-------------------------|
| Adamopoulos, A. C., Exporter | Smyrna, Turkey. |
| American Tobacco Co., Exporters | Smyrna, Turkey. |
| Aron J. Levy, Ex. Rue Kioutubhané, Turkia Han . | Constantinople, Turkey |
| Aron Jacob Manoach, Ex. Foundouk. H. 5/10 S . | Constantinople, Turkey. |
| Arshak Papazian, Exp. Turkia Han St. | » » |
| B. G. de Com. et de Credit Meidandjik 3, Stam. . | » » |
| Cal zounides, A. Ch., Nomico Han, Galata. | » » |
| Coenca Frères, Exporters | » » |
| Demetre M. Margaritoff, Ex. Aïnopoulos Han St. . . | » » |

| | |
|---|-------------------------|
| Eustratiades, Alex. N., Exporter | Smyrna, Turkey. |
| Foscolo Mango & Co. Ltd. Exp. Hovaghimian H. G. | Constantinople, Turkey. |
| Galani John A. Union Han 43/46 Galata | " " " |
| Gary Tobacco Co. Inc. Exporters | Samsoun " " |
| Goltzman Michel, "Nord-Ost" Exp. | Constantinople, Turkey. |
| Hanna Rabbath & Fils Exp. | Aleppo, Turkey. |
| Herzog & C., M. L., Exporters | Cavalla, Greece. |
| Jean Abazoglou, Ex. Abed Han 30, Galata | Constantinople, Turkey. |
| Kastanizadé Frères & Cie. Ex. Mader H. 7/10 G. . | " " " |
| Levy M. & Co., Exp., Emin Bey Han 9 Stamb. . . | " " " |
| Macedonian Tobacco Co., The, Exporters | Cavalla, Greece. |
| Mayer & Co., N., Exporters | " " " |
| Neumann Frères, Ex. Emin Bey Han 13/14, S . . | Constantinople, Turkey. |
| Nemli Zadé Djemal, Ex. Nemli Zadé Han, Sirkedji . | " " " |
| Nouri & Tewfik Elbagdadi, Ex. Rue Mer. Dje. H. . | " " " |
| Oriental Tobacco Trading Co., Exporters | Salonika, Greece. |
| Oscar Mizrahi, Exporter, Djedid Han St. | Constantinople, Turkey. |
| Paul Joannides Fils, Emin Bey Han 13/14 St. . . | " " " |
| Pirocacco, Christo, Exporter | Smyrna, Turkey. |
| Schemtob, Abraham, Fils de, Kouru Kavedji Han, S. | Constantinople, Turkey. |
| Schinasi Bros., Exporters | Cavalla, Greece. |
| Serafas, Dim., Exporter | Salonika, Greece. |
| Standard Commercial Export & Finance Corp. . . . | Constantinople, Turkey. |
| Tatian, A., Importer, 23. Central St., Room 8 . . . | Roston, U.S.A. |
| The Alston Tobacco Co. Inc. Exporters | Samsoun, Turkey. |
| The Levant Products Trading Co., Importers . . . | New York, U.S.A. |
| The Melachrino Co. Exporters | Samsoun, Turkey |
| The Turkish Tobacco Export Co., Exporters. | Salonika, Greece. |
| V. Balekdjian Brothers Ex. Turkia Han Stamboul . | Constantinople, Turkey. |
| Wolkenberg Oscar, 50 Djedid Han St. | " " " |

Toilet Specialities and Preparations

| | |
|-------------------------------------|-----------------|
| Boroody, Mourad, Importer | Beirut, Turkey. |
|-------------------------------------|-----------------|

Tools

| | |
|--|----------------------|
| Disston & Sons, Henry, Mfrs. & Exps., P.O.B. 1537 | Philadelphia, U.S.A. |
| McCaffrey File C., 5th & Berk Sts, Exporters . . . | Philadelphia U.S.A. |

Tooth Powder

| | |
|--|------------------|
| Curtis Brown Mfg. Co., Evprs., 215-17 Fulton St. . | New York, U.S.A. |
|--|------------------|

Typewriters and Supplies

| | |
|--|-------------------------|
| Abramovitz, Leon P., Importer | Bucharest, Roumania. |
| Constantine N. Cofinas, St. Theodore Square 9 (Agts, for Greece Royal Typewriter Co) | Athens, Greece. |
| Hammond Typewriter Co., Exporters | New York, U.S.A. |
| Hornstein, A., rue Tekke, Pera | Constantinople, Turkey. |
| Kroubalkian, K. Sole Agent for Turkey "Royal Typewriter C." & Depositor Grand Tunnel Han G. | " " " |

| | |
|--|-------------------------|
| Lambichi, M. E. Importer | Smyrna, Turkey. |
| Monarch Visible Typewriter Co., Exporters | New York, U.S.A. |
| Papaspyro, Alexander, Importer, Stadium Street. . | Athens, Greece. |
| Remington Typewriter Co., Exporters | New York, U.S.A. |
| Schuep & Co., Imp. | Aleppo, Turkey. |
| Spike, Clarence H., Exporter 2d Hand Machines . . | Boston, U.S.A. |
| Soc. An. de Papeterie et d'Imprimerie, Import. Anciens Etabl. Fratelli Haïm | Constantinople, Turkey. |

Umbrellas

| |
|--|
| Trad, P. & M., Manufacturers |
| |

Beirut, Turkey.

Varnish

| |
|--|
| Cabbabeh G. & Fils Importers |
| The General Fireproofing Co., 395 Broadway . . . |

Aleppo, Turkey.
New York, U.S.A.**Ventilation (in Fire-Proof Buildings)**

| |
|--|
| David Luptot's Sons Co., Exporters |
| |

Philadelphia, U.S.A.

Waterproofing Materials

| |
|---|
| The General Fireproofing C., 395 Broadway |
| |

New York, U.S.A.

Wind Mills

| |
|---|
| Flint & Walling Mfg Co., Exportes |
| Shaphira, J. M., Importer, 21 Colocotroni Street. . |

Kendalville, Ind., U.S.A.
Athens, Greece.**Wines and Liquors**

| |
|---|
| Audi & Frères, S., Importers |
| Barbaresso Brothers, Mfrs. & Exporters |
| Cambas, André P., Exporter |
| Constantine N. Cofinas, St. Theodores Square 9 . |
| Hellenique Wine & Spirit C., Exporters |
| Metaxa, S. & E. A., Mfrs. & Exporters |
| Pastene & Co., Inc., P., Importer |
| Pouris, Demosthenes, Mfrs. & Exporter |
| Reggio & Co., Ant., Importers |
| Sadullah, Robert Levy & Mandil, Importers |

Beirut, Turkey.
Piraeus, Greece.
Athens, Greece.
Athens, Greece.
Athens, Greece.
Piraeus, »
New York, U.S.A.
Piraeus, Greece.
Smyrna, Turkey,
Constantinople, Turkey.**Wire (barbed, plain, etc.)**

| |
|---|
| United States Steel Products Co., Exporters |
| |

New York, U.S.A.

Wool and Mohair

| |
|---|
| Cosmetto A. & Co. Ex. Omar Adel Han 10/13, G. . |
| Roditi A., Exp. Turkia Han 9/10, Stamboul |
| Abdul Kader Pasha El-Khedery, Exporter |
| Afkerian Frères & Co., Exp. Hovaghimian H. Gal. . |
| Arsen & Co., A. G., Exp., Gulbenkian Han |
| Asfar & Co., Pressing Factory and Exporters |
| Baladi & Toutoundji, Exporters |

Constantinople, Turkey.
» »
Bagdad, Turkey.
Constantinople, Turkey.
» »
Bagdad, Turkey.
Aleppo, Turkey.

| | |
|---|-------------------------|
| Cabbabeh, G. & Fils, Exporters | Aleppo, Turkey. |
| Chas. J. Webb Corporation of America | Constantinople, Turkey, |
| Elisha Nessim, Exporter | Bagdad, Turkey. |
| Fidao, F. & Co., Exporters | Smyrna, Turkey. |
| Fratelli Marcopoli Exp. | Aleppo, Turkey. |
| Fresco, Fils d'Aslan, Exporters. Iktissat Han | Constantinople, Turkey. |
| Goltzman Michel "Nord-Ost" Exp. | " " |
| Gulbenkian Bros. & Co., Exporters, Stamboul | " " |
| Hadjopoulos, & Sperco, Inc., Importers | New York, U.S.A. |
| Helal, Alexander Exporters | Aleppo, Turkey. |
| Kahn Frères, Exp. Ier Vakif Han 37/39, Stamboul | Constantinople, Turkey. |
| Levy, M. & Co., Export. Emin Bey Han St. | Constantinople, Turkey. |
| Marcopoli & Co., V., Exporters | Alexandretta, Turkey. |
| Manachy, Lorenzo Y., Exporter | Aleppo, Turkey. |
| Manouelian, H., & Co, Exporters | Mersina, Turkey. |
| Maulwurf, E.l Exporters | Salonika, Greece. |
| Mégarbané & Fils, Habib, Exporter | Aleppo, Turkey. |
| Mosseri, Albert, Exporter | Salonica, Greece. |
| Muller, Ch, F., Importer, 29 Apollo Street. | Athens, Greece. |
| Obégi & C., Charles., Exporters | Aintab, Turkey. |
| Rafie Elie Exp. | Aleppo, Turkey. |
| Rappaport, J. M., Importer, 140 Nassau Street | New York, U.S.M. |
| Roditti, A., Exporters, Turkia Han Stamboul | Constantinople, Turkey. |
| Sarfati, Barouh, Exporter | Salonika, Greece. |
| Sasson & Co. Ltd, David, Exporters | Bagdad, Turkey. |
| Serefas, D., Exporter | Salonika, Greece. |
| Stock & Mountain Philippidès Han, Stamboul | Constantinople, Turkey. |
| Tatian, A. Importer, 23 Central St., Room, 8 | Boston, U. S. A. |
| Vimos Brothers, 29 Nikis Street | Athens, Greece. |
| Warde, Naasan & C., Exporters | Beirut, Turkey. |
| Whittall J. W. & Co. Ltd | Constantinople, Turkey. |
| Zelvéian, M. &, Exporters | Mersina, Turkey. |

Woollen Goods

| | |
|---|-------------------------|
| Dwek, Joseph, E. F. Importers | Aleppo, Turkey. |
| Elkiatib, Salim, Importer, Elkiatib Han | Constantinople, Turkey. |
| MacManus Brothers Ltd. Ex, AslanHan 1-7 Gal. | Constantinople, Turkey. |
| Muller, Ch., F., Importer,29 Apollo Street. | Athens, Greece. |
| Neumann Frères, Ex. Emin Bey Han 13/14, Stam. | Constantinople, Turkey. |
| Saul S. Dwek & Co., Imp. | Aleppo, Turkey. |
| Schuep & Co., Importers. | Aleppo, Turkey. |
| The Coq Rouge Co. Ltd., Galala | Constantinople, Turkey. |

Woven Wire and Spiral Springs

| | |
|--------------------------------------|-----------------------|
| Hard Manufacturing Company | Buffalo, N. Y. U.S.A. |
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Individual Members.

| | |
|---|------------------------|
| Arnold, Davis G., American Relief Committee | Constantinople. |
| Brown, J. Wylie, | Constantinople. |
| Charalambis, N. M., | Piraeus, Greece. |
| Crane, F. Standard Oil Co. | Constantinople. |
| Damon, Theron J., Journalist | Milton, Massachusetts. |
| Doucarelis, Aristides M. | Mitylene, Greece. |
| Efstratiou, Apostolos, English Stores Proprietor . . | Mitylene, Greece. |
| Eulambios, N, c/o National Bank of Greece | Athens. |
| Gates, Moore, c/o the National City Bank of N. Y. . | New York |
| Gulmezian, L., Legal adviser, c/o Standard Oil Co. . | Constantinople. |
| Gunkel, Oscar, Gen. Mgr, Standard Oil Co. | Constantinople. |
| Heck, Lewis, Near Eastern Division, Dept. of State . | Washington. |
| Heizer, Oscar S., American Consular Service. | Bagdad |
| Hill, Bert H., American School of Classic Studies. . | Athens. |
| Hoover, Alden R., American Bible House | Constantinople. |
| Huntington, Geo. H., Professor, Robert College . . | Constantinople. |
| Hutchins, John Power, Representative for the Near-East of the American International Corporation New York. | New York. |
| Jackson, Jesse B., American Consular Service. . . . | Aleppo. |
| Jewett, Milo A., American Consular Service | Kehl, Baden, Germany. |
| Kyftoti, John, Manager of the Maison Psalty Furniture House & Factory American Lumber | Constantinople. |
| McCullough, Capt., U. S. S. Scorpion | Constantinople. |
| Memminger, Lucien, American Consular Service . . | Madras, India. |
| Metaxa, A., | Piraeus, Greece. |
| Montgomery, G. R., | New Haven, Conn. |
| Nathan, Edward I., American Consular Service. . . . | Vigo, Spain. |
| Odell, Ralph M. c/o American Browne & Co., 62 Worth Street | New York. |
| Papafrango, Sp., c/o National Bank of Greece. | Athens. |
| Peabody, Frank C., Representative of Carter Macy & Co. Inc. | New York. |
| Peet, W. W., American Missions | Constantinople. |
| Ravndal, G. Bie, American Consular Service. | Constantinople. |
| Retsina, Athanas, Manufacturer. | Athens. |
| Salmon, B. P., Vice-President, North American Wood Products Corporation, 21 Rue du Mont- thabor. | Paris. |
| Supplee, Wm. W., 4102 Walnut St. | Philadelphia. |
| Walker, Archbold J., Standard Oil Co. | Sofia, Bulgaria. |
| Weddell, Alexander W., American Consular Service . | Athens. |
| Weiss, Felix, Manager of "Intercontinentale". | Constantinople. |
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