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# Levant Trade Review

PUBLISHED MONTHLY AT CONSTANTINOPLE BY THE

## American Chamber of Commerce for the Levant

(INCORPORATED)

#### FOURTEENTH ANNUAL MEETING

The fourteenth Annual Meeting of the American Chamber of Commerce for the Levant was held at the American Consulate General on Tuesday afternoon, February 24th.

Owing to the absence from Constantinople of Mr. Bergeron, President, and Mr. Campbell, 1st Vice-President, the meeting was called to order by Mr. Heck, 2nd Vice-President.

Mr. Heck gave a brief summary of the conditions during the past year, spoke of the very recent news of the favorable reporting out of the Lausanne Treaty by the Committee on Foreign Relations of the United States Senate and the hope of its ratification in the closing days of Congress, and ended with the statement that the situation seems to be slowly but steadily getting better.

Mr. Heck ceded the Chair, according to an old custom, to the Honorary President, Hon. G. Bie Ravndal. Mr. Ravndal, with his characteristic and helpful optimism, spoke of the great progress which has been made in American relations with the Levant since the founding of the Chamber in 1911, and of the tremendous changes along lines of civilization which are noticeable in a review of the last half century of history in the Near East.

Officers for the current year were elected, as shown in the first page of this issue of the Levant Trade Review.

### The New Home of the Chamber of Commerce of the United States of America

From a letter recently received from the Chamber of Commerce of the U.S. A., in Washington, D.C., we quote as follows:

"We were very much interested here in the article appearing in the December, 1924, issue of the Levant Trade Review about the new home of the National Chamber..... We are sending you three photographs of the building, together with a brief statement about it, which has been prepared by our Press Bureau as of special interest to American Chambers of Commerce abroad".

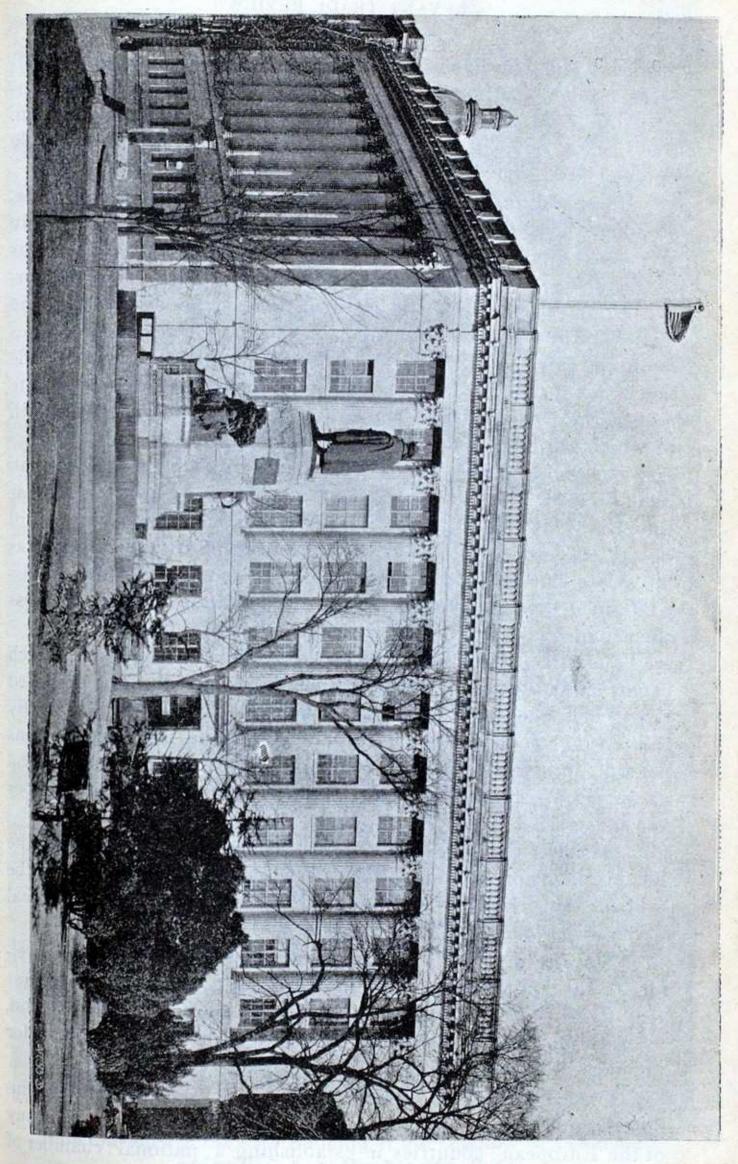
The article appears below.

American business men who occupy the outposts of American business in the different corners of the world have a right to feel more than a passing interest in the new headquarters of the Chamber of Commerce of the United States at Washington. Theirs is a proprietory interest, for the building represents every phase of American business activity at home and abroad.

The new structure is more than a striking example of modern architecture. It is the architectural expression of the development of American commerce and industry, and it will stand for many decades to come as a monument typifying the growth of the nation's business, as the old guild halls in some European capitals bear witness to the existence of and industrial and commercial order of things long since obliterated in the dust of centuries.

Those Americans living abroad who can do so should plan as a part of their next trip to America a visit to this headquarters. The edifice is not merely a workshop or office building. It was designed primarily as a gathering place, a common center for the branches of American commerce and industry, the many threads of which are drawn together in the National Chamber's membership. It is the ganglion, or nerve center, which takes up and radiates the impulses to which American business, no matter from what industrial field or place, responds.

The building was erected at a cost of \$2,750,000. This sum was contributed by more than 10,000 business men scattered throughout the country and 324 trade associations. One thousand and sixty cities are represented in the subscription lists. From this point of view it cannot be regarded as typifying a particular section or industrial class. Thousands of business men throughout the country who do not fall within that nebulous category known as "big



New Building of the Chamber of Commerce of the U.S. A. at Washington, D.C.

business" and who have never come into closer contact with Wall Street than that afforded by a sightseeing bus, aided in the construction of the building by contributing to the fund for its erection. The collective owners are representative of the widest possible range of interests.

The building, which is of a modernized classic Greek type, occupies the site of the old red brick mansion known for many years to the people of the capital and the tourists who visited it as the home of Daniel Webster. It looks out upon the northwest corner of Lafayette Square,—the fashionable residence district from the forties to the eighties, the vestiges of which still exist in the houses of John Hay and Henry Adams, adjoining the Chamber; the house in which Admiral Decatur died after his duel; on an opposite corner, the Dolly Madison House and the old Cameron House both of which are now occupied by the Cosmos Club.

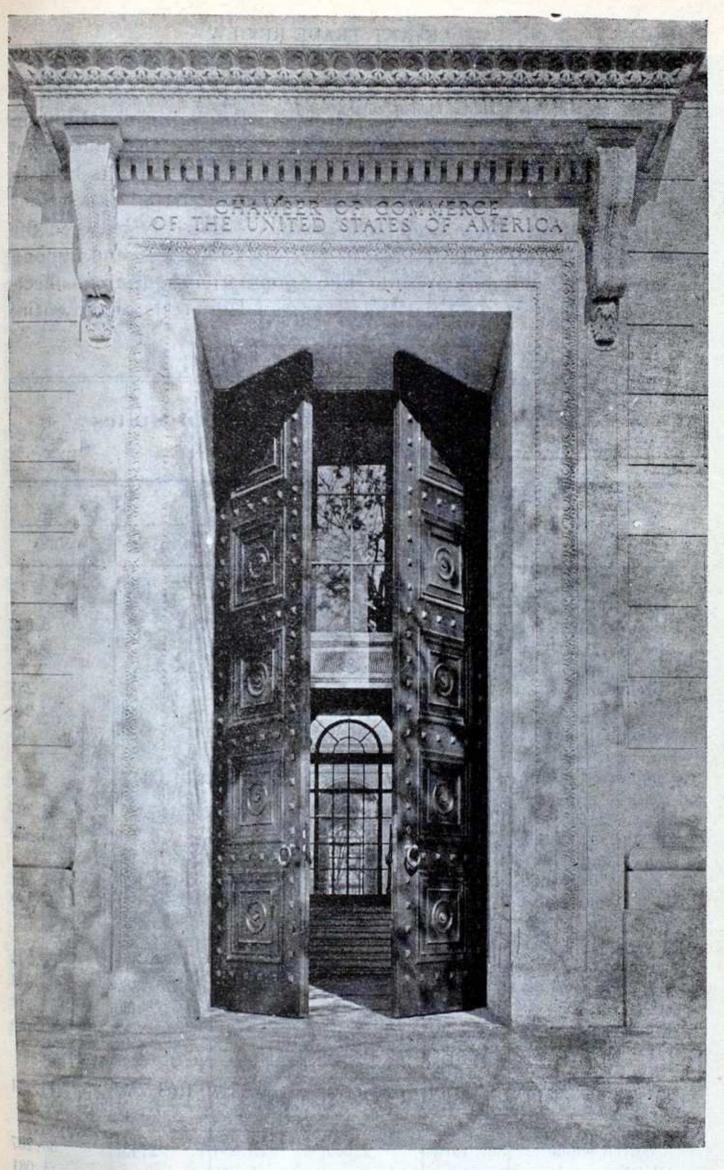
The building as it stands is complete, but it is recognized that, as in the case of all structures of an institutional character such as this, time will add much to it. The artistic embellishment will go on. Mural decorations are to be added and it will be made as far as possible an artistic expression of the commercial and industrial life of the time, as some of the old buildings of Venice express the commercial greatness of that ancient seat of trade.

The three upper floors house the administrative and research departments of the National Chamber. The building is so designed that a fifth floor may be added without marring the design. By this arrangement commercial organizations and trade associations meeting to discuss affairs of common interest will have not only a gathering place but will have at hand the facilities of the Chamber and its staff.

President Coolidge, in his address at the midyear meeting of the Eastern Division of the National Chamber, one of the first to be held in the new building, defined the purpose of the National Chamber as follows:

"This is an organization formed to promote the economic welfare of the United States. In its purpose it is thoroughly representative of American life. It has its headquarters at Washington, in order that it may the better cooperate with the government for the purpose of securing the results desired".

The United States, despite the fact that it is the greatest industrial and commercial power in the world, lagged behind many of the European countries in establishing a national chamber of commerce. The present institution had its beginning in April, 1912,

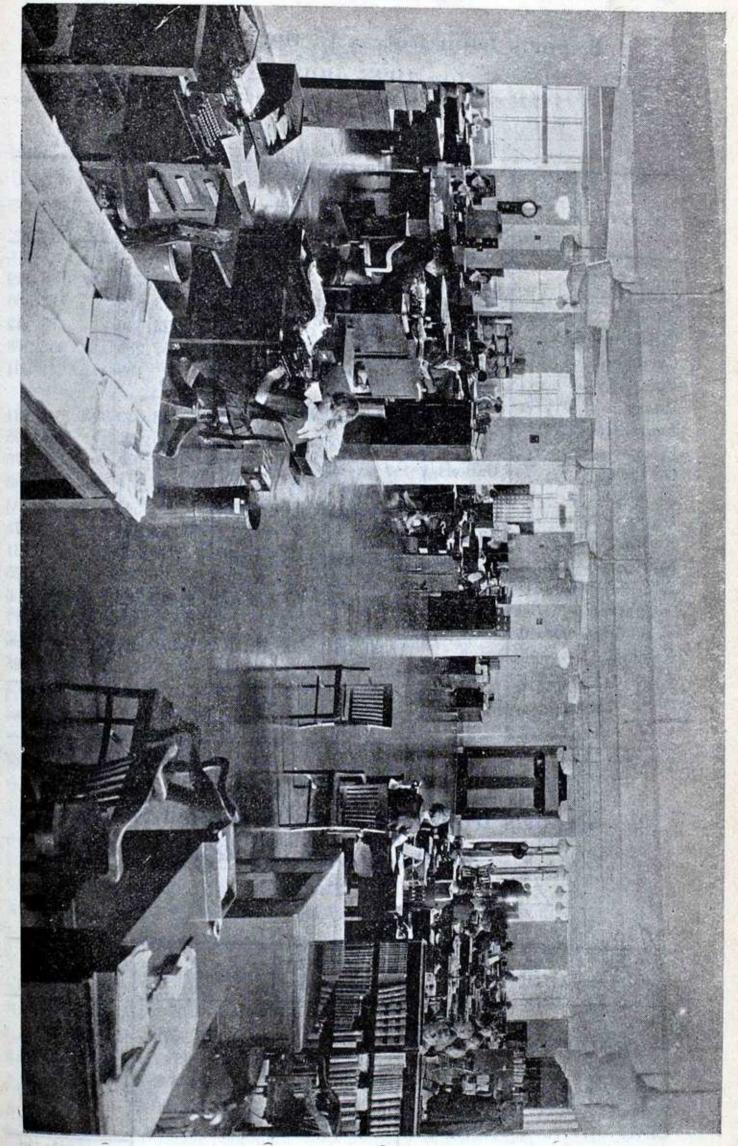


Main Entrance of the New Building of the Chamber of Commerce of the U.S.A. at Washington, D.C.

when at the invitation of President Taft and his Secretary of Commerce, 500 representatives of commercial organizations throughout the country gathered in Washington and laid the foundation for the organization which has become the greatest of its kind in the world,— a federation of business men and industrial associations designed to encourage trade and commerce not only between the States and Territories, but with foreign countries, and, among other things, to secure unified action upon national questions affecting the industrial, financial and commercial interests of the entire country.

## Exports from Sofia to the United States for 1923 and 1924.

Articles	Unit of	Unit of 1923		1 9	2 4
Articles	Quantity	Quantities	Values	Quantities	Values
Animal and and					MARIN.
Animal products:  Dried intestines					
Bristles:	Lbs.		77	3,115	9,092
Sorted, bunched or					
prepared	Lls.	_	2-016	97	251
Cheese	Lbs.	194,158	38,802	131,509	32,940
Walnuts, shelled	Lbs.			222	63
Furs & fureskins,		The Training			ALIEU TRO
undressed Hare- skins	Lbs.	44,989		20 100	
SKIIIS	Pieces	141,667	20 192	38,183	00 005
All others	Pieces	6, 53	29,183 12,329	SAME OF STREET	28,297
Hides and skins,	Ticces	0, 00	12,329	,219	3,529
except fur skins.	Pieces	100,422		47,939	
Goat & kidskins, dry	Lbs.	153,376	66,713	77,047	32,125
	Pieces	2,206		54,233	02,120
Sheep & lambskins,	415			0.,200	
dry	Lbs.	2,343	669	48,014	21,742
Matte, copper	Lbs.	4,376,706	402,619	3,970,238	263,948
Attar of Roses	Oz.	42,793	219,204	27,630	157,217
Pumpkin seed	Lbs.	_	-	57	159
Tobacco, unmanu- factured Cigarette			4 1		
leaf, unstemmed	Lbs.	888,491	698,807	1,035,214	846,404
Wool, manufactures of carpets and rugs		300,101	000,007	1,000,211	840,404
Woven whole	Sq. Yards	2,069	25,234	2,439	30,207
All other products.	Imedia si	Ye problem	5,940		1,081
Manual Section 1	d ,moin	Dale W /	1,499,500	E Francisco	1,427,055



An Office Interior in the Chamber of Commerce of the U.S. A. at Washington, D.C.

# Exports from Patras to the United States for 1923 and 1924.

	Unit of	<sub>(</sub> 1 9	23	1224		
Articles	Quantity	Quantities	Values	Quantities	Values	
Carpets	Sq. Met.	681	\$ 2,032	724	\$ 3,229	
Cheese & butter	Lbs.	1,708,338	491,032	1,713,638	412,506	
Citron in brine	»	390,041	40,751	123,600	17,442	
Currants	D	12,936,519	1,231,770	12,857.289	992,208	
Furs	Pieces	308	1,396	139	1,394	
Honey	Lbs.	14,560	1,867	V		
Laurel leaves,.	))	10,572	1,430	23,933	704	
Licorice root	))	2,908,225	91,520	3,580,295	115,095	
Oil kernel	Gallons	7,762	6,247	216,945		
» olive	D	1,775	1,657	86,911	94,886	
Olives in brine	))	565,259	210,389		197,993	
Raisins	Lbs.			18,200	1,675	
Sage leaves	))	10,959	96	41,019		
Skins lamb & kid.	Pieces	79,803	48,149			
Tobacco	Lbs.	1,302,967	406,026	2,222,162	1,222,996	
Vegetables, canned.	»		_	18,405	1,317	
Valonia	))	1,341,064	21,542	100000000000000000000000000000000000000	9,296	
All others		Service Property	1,096		2,895	
Totals,			\$ 2,560,000		\$ 3,265,042	

# Exports from Patras to the United States during January, 1925.

Articles	Unit of Quantity	Quantities	Values
Currants.,	Lbs.	710,648 43,747	\$ 53,251.58 12,524.62
Kernel Oil	Gallons	24,423	14.875.61
Kidskins	Dozen	24,000	17,300.00
Olives	Gallons	7,764	5,740.66
		A THE SAME	\$ 103,692.47

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#### THE PORT OF NEW ORLEANS

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New Orleans has always been a publicly owned port. The French, founders of the city two centuries ago, were believers in communal effort, and set apart the river front for public use to aid the commerce and navigation of the port.

This old French law was in force in 1803 when the United States took over the Louisiana Purchase. And by treaty with the French the American government guaranteed to the people the free and unobstructed use of the river and river banks for commerce. The City of New Orleans administered the river front until 1901.

In 1896, the State of Louisiana created the Board of Commissioners of the Port of New Orleans. It conferred upon the Commission jurisdiction over the port. The total water frontage equals 125 miles, of which 41.4 miles is on the Mississippi River and 11 miles on the Inner Harbor Navigation Canal, the remainder including a portion of the lake shores. In the Board is vested the power to regulate the commerce and traffic of the port in such manner as in its judgment may be best for the port.

This Board, generally called the Dock Board, is non-partisan and is composed of five members appointed by the Governor, all of whom must reside within the port limits of New Orleans and must be "prominently identified with commerce or business interests" of the port. They serve without pay.

The commissioners are appointed for terms of six years, one commissioner retiring annually. Under the Board the affairs of the port are administered by a General Manager.

The Board took charge in May 1901. At that time the wharves were only temporary structures, and there were no sheds or freight handling equipment of any kind. From time to time the Legislature granted power to the Board to issue bonds secured by the faith and credit of the State, the proceeds of which have been used in the construction of the present high-class wharves, sheds, cotton warehouses, grain elevator, public coal and bulk commodity handling plant and the Inner Harbor Navigation Canal.

The funds of the Dock Board for construction and operation are provided by revenues from wharfage, tollage, shed charges and harbor fees, also the net revenues of the Public Cotton Warehouse, The Public Grain Elevator, the Public Coal and Bulk Commodity Handling Plant and The Inner Harbor Navigation Canal. The organic act does not give the Board power to raise funds by taxation.

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Department of the Levant

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The bond issues to date total \$ 39,750,000, but the Board's

properties are worth more than a hundred million dollars.

A heavy decline in the value of commodities has reduced the value of foreign trade during the past few years; however each succeeding year has seen an increase in the number of tons of cargo

passing through the port.

While a large portion of the import and export business of the Port of New Orleans is to and from points lying within the Mississippi Valley, nearly every state in the Union receives or ships some commodities through this port. Generally speaking, the rail freight rates to New Orleans, Mobile and Galveston are the same from points on and north of the Ohio River extending as far eastward as Cincinnati, westward as far as Kansas City, northward as far as the Canadian boundary, and southward to the northerly limits of

the local territories of each port.

The rail freight rate situation at the present time does not in itself turn business to any one of these three Gulf ports as against the other two, except within the local territory in which a given port has a rate advantage. The Mississippi Warrior Barge Service has been the means of placing New Orleans on a more favorable rate basis in territory reached both by all water and joint water and rail service; however, it it felt that the attraction of business to the port of New Orleans in competition with other Gulf ports is not due solely to its geographical position at the foot of the Mississipi Valley nor, to any important advantage in rates, but is governed more particularly by the foresight and energy of the port in supplying adequate facilities and service which includes many requisites of trade and transportation, varying in nature with the commodity.

The Mississippi River furnishes to New Orleans a natural harbor averaging half of a mile in width and ranging from 30 to

200 feet in depth. Anchorage is almost unlimited.

On this harbor have been constructed, on a vast scale, the modern terminal facilities which constitute the Port of New Orleans. The port is now fully equipped to trans-ship and store rail, river and ocean traffic efficiently and economically. Its ship yards can build

and repair any type of vessels.

The wharves of the port are built parallel to the river banks and extend for over 10 miles in length. Most of these are covered by single story steel transit sheds and afford an area of over 7,000,000 square feet on which to handle cargo at shipside. There is, in addition to the wharves, over 1,000,000 square feet of open river front storage contiguous to wharves and a large area that is reached by switch tracks.





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The value of the manufactured products of New Orleans amounts to \$300,000,000 yearly. The principal industries are sugar and oil refineries, cotton, rice and flour mills, chemical works, foundries, machine shops, furniture manufacturing, coffee roasting, cooperage, lumber manufacturing and publishing. Many of this plants rank with the largest in the world.

Great sums of money have been expended in building the city. The water pumping and purification plant, costing over \$33,000,000, supplies approximately 90,000 premises with faultless drinking water at very low cost. The parks are large

beautiful.

The climate of New Orleans is balmy and mild. The summers while long and fairly warm are not as hot as those of regions in the interior. The winters are of course much milder than in regions to the north. As a result the city has not only a good year-round working climate, but it has developed a very substantial summer and winter resort and tourist business. The many sea shore and lake resorts adjacent to the city are particularly attractive in all seasons.

#### Mineral and Thermal Waters in Bulgaria

Few countries in Europe are as rich in mineral and thermal waters as Bulgaria. There are 135 mineral and thermal stations, hot and cold, with tempera-tures ranging from 19° C at Bresnik to 86° C at Separevo. Their mineral content varies from 0 gr. 118 per litre at Kniajevo to 5 gr. 206 per litre at Meritchleri. Their radio-activity begins with unimportant waters at Sofia, Banki and Gorna-Bania, ascending to that of Momina-Bania which is the most radioactive spring not only of the Balkans Peninsula but of the world.

The water of Momina-Bania, which comes out of the earth at a temperature of 66° C, is miracle-working in the treatment of cancer. Dr. Athanase Kotsareff, who is spending his life in the investigation of the treatment of cancer, has utilized this water with remarkable results.

Alcaline waters are found at Meritchleri, Pantcharevo, Sliven, Naretchen. Tchanaktchi, Haskovo, Vonetcha-Voda near Gabrovo; saline waters at Sliven, Meritchleri, Bourgas; acids at Meritchleri, Sliven, Naretchen; sulphatic at Bresnik, Ovtcha-Koupel, Meritchleri, Korten, Naretchen, Sliven; sulphurous at Kustendil, Karlovo, Vonetcha-Voda; ferruginous at Bresnik, Haskovo, Sliven; bromics and iodics at Kovanlik, Meritchleri: arsenics at Haskovo. Meritchleri, etc.

The State of Bulgaria has organized modern baths at Banki, Vartchez and Gorna - Bania; the municipalities of Sofia, Kustendil and Sliven have built convenient hydro-therapic establishments. The rest of these thermal and mineral waters are still in the most primitive state, although they could well compete with the great baths of Europe.

The mineral waters at Hissar, near Plovdiv, might 45 years ago have given

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a most advantageous concession which would have expired in 1900. The city would have been in entire possession, for the last 25 years, of handsome baths and hotels as well as of electric lights, a good drinking water supply and a tram system. But Plovdiv was afraid of foreign capital and rejected the offer with the result that the city has neither tramways, electric lights or properly exploited baths.

It is hoped that the era of exploitation of Bulgarian baths by non-preditory foreign capital is at hand.

#### Egyptian Exports to the United States

The total value of goods exported from Egypt to the United States during the year 1924 amounted to \$32,805,568 as compared with \$34,015,821 in 1923, a decrease of \$1,210,253. The decrease noted is accounted for principally by cotton shipments.

Exports of merchandise from Alexandria to the United States during 1924 totalled \$31,415,998 or a decrease of \$674,901 in comparison with exports during 1923 when the figures attained an aggregated total of \$32,090,899. The principal decreases occured in cotton shipments amounting to \$725,702; onions, \$193,567; tombac \$22,646; and fenugreek seeds, \$13,228. Shipments of sheep and goat skins aggregated \$21,583 or an increase of \$20,307. Exports of unmanufactured wool amounted to \$225,096 or an increase of \$200,316.

The declared exports from Cairo to the United States during 1924 totalled \$1,320,076 as against \$1,800,833 during 1923, a decrease of \$480,757. The value of skins exported during the year 1924 which aggregated \$173,688 show a decrease of \$215,188 in comparison with the previous year when skins to the value of \$388,876 were exported. The decrease in the value of carpets

and rugs exported during the year under review in comparison with 1923 amounted to \$245,590. Exports of antiquities decreased by \$110,991 and those of Gum Arabic \$41,486. Exports of wool during 1924 amounting to \$225,617, register an increase of \$189,679 over the figures for the year 1923. Compared with 1923 the value of beeswax exported during 1924 shows an increase of \$38,751.

The declared exports from Port Said to the United States during the year 1924 decreased \$54,595 when compared with the value of goods exported during 1923, which totalled \$124,089.

#### Wool Industry in the United States

by Francis H. Sisson
Vice President,

Guaranty Trust Company of New York

The sharp advance in prices of raw wool in the United States since last summer is a natural result of the statistical position of the commodity. For many years the number of sheep in the world and the production of wool have failed to keep pace with the growth of population. It is generally agreed that there are fewer sheep in the world today than a decade ago.

Although the threatened shortage of raw wool is therefore by no means a new development, its natural effect has been modified and its real significance obscured by the irregularity of demand resulting from special, and in part temporary, conditions. Chief among these, of course, was the war, with its sudden demands, violent price changes, government intervention in the markets, rapid accumulation of stocks, and subsequent depression. Very important also were the changes in fashion in many countries involving the partial abandonment of various types of woolen garments.

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The rapid price movements resulting from these factors, together with certain peculiar features of the sheep-raising industry, have prevented the expansion which might naturally have been expected in the output of raw wool. Wool is in many sections a by-product in the growing of sheep for food, and its production responds to changes in the markets for mutton. This is especially true in comparatively thickly populated regions at short distances from central markets. Moreover, the slaughter of sheep on a large scale which frequently follows unsatisfactory market conditions results in a reduced wool supply that may last for long periods after the demand has revived. A flock which it has taken many years to develop may be wiped out in a single season in consequence of purely temporary factors.

Another feature of the industry which interferes with the normal adjustment between supply and demand is the hazardous nature of sheep-raising, particularly in frontier regions. A striking example of the sudden turns of fortune to which the industry is subject is the decimation of the Australian flocks by the drought of 1902, when the number of sheep in the country was reduced from about 100,000,000 to 54,000,000. The ravages of animal pests have made severe inroads on Australian sheep in recent years.

The increasing shortage in the world supply of wool is of vital concern to the United States in view of the inadequacy of the domestic output. Sheep-raising, especially that which is carried on primarily for wool, is peculiarly adapted to frontier regions, and has never competed very successfully with other agricultural activities in thickly-settled districts. With the growth of population and rising land values in this country, raw wool production has been pushed westward, and for some years has declined in volume.

The output in the United States reached its highest point in 1893 with 349,000,000 pounds, and then declined sharply for four years. An irregular advance followed, continuing until 1909, output was 328,000,000 when the pounds. In the last fifteen years the trend has been downward. The production in 1923 amounted to only 266,-000,000 pounds, and was the smallest since 1897 with the exception of the 1922 output. A similar tendency is apparent in the number of sheep on American farms. The total on January 1, 1924, is estimated at 38,000,000, as against 51,000,000 in 1913 and 64,-000,000 in 1903.

Imports of raw wool have naturally increased, although the year-to-year movements have been very irregular. The largest yearly total in the United States was reached in 1918, with imports of 454,000,000 pounds. Prior to 1915 domestic production was almost invariably larger than the amount imported. Since that date only once has the American output exceeded imports. This was in 1920, when stocks were very large after five years of extremely heavy importation. The excess of domestic output in that year was due not to any increase in the output itself, but to a sharp drop in imports, resulting no doubt from the use of the large stocks imported in previous years. Imports increased in 1921, 1922 and 1923, but fell off heavily last year, when the total for eleven months was only 236,000,000 pounds, as compared with 382,000,000 in the corresponding period of 1923.

With the revival of world demand, American manufacturers of woolen goods have been forced to pay high prices for their raw material, while their markets, like those for cotton textiles, have been restricted by the hesitancy of wholesale and retail dealers to buy for any but the most immediate requirements. The resulting competition has been severe, and the efforts of

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the manufacturers to avoid the expense and risk of carrying the inventories formerly carried by distributors have prevented the prices of their products from rising into alignment with those of raw wool prices after a lag of a few months. The rapid advance in the raw wool index which began in October, 1921, left the cloth price index far behind, and again in 1924 the spread became very wide with the rise in raw wool quotations that began last summer.

Like all other economic maladjustments, the disparity between raw woo!
and textile prices carries its own remedy. Either the production of raw
wool will be permanently reduced by
high land values and the competition
of other agricultural commodities, with
high prices and reduced consumption;
or, as seems more likely, the output
will respond gradually to the growing
demand, and prices will become more
nearly stable, doubtless at levels materially higher than those of pre-war
days.

#### **Anatolian Cotton**

The recent arrival at Liverpool of 1,000 bales of cotton from the port of Mersina, in Cilicia, marks the opening of a new course of cotton supply to the spinning mills of Lancashire.

It will be a new source in the sense of constituting an addition to the centers which now feed Lancashire with raw cotton, says the Westminster Gazette, but curiously enough it was from this quarter of the Turkish Empire that Britain first began to draw her cotton supplies nearly four centuries ago. They were the mainstay of cotton spinning in England before the days of Arkwright, and before cotton cultivation in America assumed serious proportions.

A ginning factory has been laid down at Adana, the headquarters of one of

the three cultivating areas, and for which the port of Mersina is a natural outlet. The two other areas are the hinterland of Smyrna and the valley of Sakaria. Adana can produce an annual crop of 100,000 bales; her potentiality is described as a minimum of 800,000 bales to a maximum of two millions.

M. Husni, a member of a Manchester cotton firm, has expressed the view that the Smyrna crop would sell at pass price (middling) and the American-Egyptian hybrid crop of Adana would be worth more than pass price.

"The classification of this cotton in a business and scientific way," he said, "is receiving very careful attention and next year's crop will be offered on rigidly defined types."

#### U. S. Commerce at Saloniki

During 1924, \$24,147,653 worth of products were exported from Saloniki to the United States. Tobacco ranked first with a value of \$23,549,550. Other exports to the United States included raw opium, dressed and undressed furs, and hides and skins.

This market has resumed exportation of rugs to the United States, through the development of rug making by the refugees. A growing interest is anticipated in the buying of rugs in this market for the United States.

Concerning the tobacco this district produces high quality tobaccos which are appreciated by American buyers, and it is believed that buying on the part of American concerns will continue strong in the future, provided taxes and other costs are kept low enough.

During January 1925, tobacco to an amount of \$1,169,375 was exported to the United States. The total export return during January 1925, including all commodities, reached \$1,228,004.

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#### PERSONALIA

Dr. William W. Peet of the American Board of Missions is leaving Constantinople early in April to make his home in America. Dr. Peet came to Constantinople in September 1881, and ever since has been a vital factor in every phase of the life of the city and of the entire Near East. His departure causes the deepest regret.

Geo. E. Gary, Vice-President of P. Lorillard Tobacco Co., and a brother of Curtis Gary, President of the Gary Tobacco Co., has been visiting Constantinople.

Philip S. Marden, President of the

Lowell Courier-Citizen and Editor in Chief, has been spending ten days in Constantinople.

J. Wylie Brown, of the Constantinople Branch of the American Express Company and a Director of the American Chamber of Commerce for the Levant, is accompanying the s/s "Rotterdam" to Egypt and Italy and will return in April.

Ernest L. Adams, Vice-President of the Bank of Commerce & Trust Co., of Boston, Mass., and an importer of skins and wool, has been spending a few days in Constantinople. Andrew Blattner is his representative in this city.

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#### Cotton Growing in Roumania

(From a Correspondent)

Numerous experiments to grow cotton in Roumania were conducted during the Summer of 1924 by the Ministry of Agriculture and other interested parties. Some success was obtained by planting American, Egyptian and Turkish (Adana) seed. In depth and richness of soil, temperature and other respects it is claimed that Roumania is rather well adapted to the cultivation of cotton. Beginning, in average years, at about April 25, according to Roumanian agricultural authorities, there is a period of from 150 to 160 days during which many varieties of cotton could be brought to maturity in the country.

At the farm of Prince Stirbey at Buftea, just a few miles out of Bucharest, rather noteworthy success has been achieved, and it has been most interesting to American residents in the Roumanian capital to see the crowds of people gazing at the specimens of cotton boll which have been on exhibition for some weeks in the show windows of the Prince's business office on the principal thoroughfare of the city.

Mr. J. Aragher, administrator and manager of the Stirbey enterprises, is an enthusiast on the subjet of cotton cultivation in Roumania. In a recent issue of the French edition of the Bucharest commercial daily «Argus», he wrote: " The climate of Roumania is sufficiently warm. The period of vegetation for the most precocious variety of cotton is six months and the seed must be planted at the beginning of April in order that the harvest can be over, at the latest, by the first fortnight of October. In order to avoid the frost, one must utilise the sprouts. All the trials in America to shorten the period of vegetation of cotton have not succeeded. »

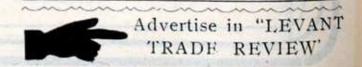
On the other hand, it is not generally believed locally that cotton can be grown on a large scale commercially on account of the climate and the short growing seasons.

#### Trips for Tired People

The tired American business man who comes to Europe this season will arrive in the best of condition, according to reports from New York that special rejuvenation treatments under the direction of doctors and recreation specialists will be a new feature of the Leviathan. In addition to an intensive health course at sea, to and from Europe, the treatment will include a week of golf and other out-door sports at an English or French country house. Arrangements are now being made by the United States Lines offices in Paris and London for these country places. As privacy and rest are essential requirements of the course, the location of the estates will not be made public.

The health service will be under the supervision of Dr. Emmett D. Angell, Recreation Director of the ship, and will include daily consultations with the medical staff. Special exercises and individual attention will be given to "overweights". The innovation is made possible by a large gymnasium, swimming pool, Turkish baths, hydrotherapy and massage departments with which the ship is equipped. As a part of the health course, a special menu will be prepared under the direction of a trained dietician.

The health service was organized at the special request of many leading business men who desire to combine a trip abroad with a scientifically directed course in health education.



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# Agricultural Situation in Turkey

From the February report of the Ottoman Bank are gleaned the following notes regarding the agricultural situation in the Brusa, Smyrna and Adana districts:

Brusa: The Brusa region is, with Smyrna and Adana, one of the most favored of Turkey from an agricultural point of view, both from the fertility of its soil and from the abundance of rivers.

The use of agricultural machinery is gradually becoming general; steel ploughs are superseding wooden implements. A score of motor tractors and five thrashing machines are in regular use.

Rice cultivation, independently of wheat and barley, is being extended every year. The tobacco crop is more than double that of last year, with a yield of 6,500,000 kilogs, against 2,800,-000 in 1923.

The olive output for 1924 is estimated at 9,500,000 okes, as against 6,500,000 the previous year.

Smyrna: The agricultural situation is very satisfactory. Autumn sowing operations were effected under favorable conditions. The gradual increase in the use of agricultural machinery and the careful selection of seeds will no doubt result in a good cereal crop, more plentiful than in 1924.

Industrial and oleaginous products are important factors in the agricultural production of the Smyrna Vilayet. The cotton crop, which amounted to 20,000 bales, may exceed this figure this year.

The oil production was 17,000,000 litres.

Tobacco cultivation has been increased greatly in the Smyrna region, which is now the most important tobacco-producing center in Turkey. The 1924 crop exceeds 15,000,000 kilogs.

Adana: Prospects are very encouraging. The exceptional fertility of the soil, abundantly irrigated by three large rivers, the variety and richness of its products, the most important of which is cotton, the enterprise of farmers and agriculturists are as many factors which make of the Adana region an agricultural center of the first importance.

The rse of agricultural implements (tractors, sowers, hoers, reaping and thrashing machines, etc.) is becoming more general every year. The area of ploughed lands attained 1,500,000 deunums (against 80,000 in 1923), of which 900,000 deunums are under cotton cultivation; should conditions remain favorable until harvest time, the crop is expected to reach 150,000 bales, as against 80,000 last year.

#### World Agricultural Census

Leon M. Estabrook of the United States Department of Agriculture has been appointed by the International Institute of Agriculture at Rome as Director of the World Census of Agriculture to be made by the Institute in 1930. This Census will be the first effort ever made to inventory the world's agriculture and is expected to yield valuable statistical data that will enable the leading agricultural countries of the world to organize their production of food and fibers to meet the world demand.

#### Syrian Oilfields.

The French Government is sending a mission to Syria to investigate the capacity of the oil wells in the mandatory territory, with a view to making these a source of supply for France.

This mission consists of M. Charles Baron, who is a specialist in oil and presides over the Chamber Committee for Mines and Power, and an engineer appointed by the Ministry of Public Works,

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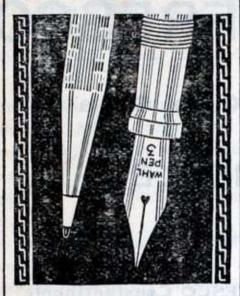
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### Nominal Closing Rates for Cheques on New York February, 1925.

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February	Cents to the Turkish Pound		Plasters to the Dollar
1	0	Sunday	
2	0.52 3/8		190
3	0.52 7/7		189
4	0.52 1/2		190 1/9
5	0.52 1/2		190 1/2
6	0.—	Friday	
7	0.52 1/2		190 1/2
8	0.—	Sunday	
9	0.52 1/2		190 1/4
10	0.52 1/4		190 1/2
11	0.52 9/16		190 1/4
12	0.52 11/16		189 3/4
13	0	Friday	
14	0.52 9/16		190 1/4
15	0	Sunday	
16	0.52 1/2		190 1/2
17	0.52 9/16		190 1/4
18	0.52 1/4	A STREET, STREET	191 1/4
19	0.52	otton Go	192 1/4
20	0	Friday	
21	0.51 1/8		192 3/4
22	0	Sunday	
<b>2</b> 3	0.51		196
24	0.51		196
25	0.50 1/8		199 ½
26	0.49 1/4		203
27	0.—	Friday	
28	0.50 1/4		189

Average Rate for the month: \$ 0.51.93 to the Turkish Pound, or 192.57 Piasters to the Dollar. THE

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### MARKET REPORT of the IONIAN BANK, LIMITED

#### Constantinople Branch,

for February, 1925.

#### For daily rates on the Dollar see Page 118

#### Sterling Rates

2nd	February,	1925	S	Opening	912
26th	»	))		Highest	975
12th		»		Lowest	908
28th	D	D	T.,	Closing	950

The market remained firm throughout the month, but showed itself very sensitive to the momentary crisis caused by the disturbances in the Eastern Provinces and rose rapidly from 920 on the 21st to 975 on the 26th, the latter quotation showing a rise of 33 piasters on that of the previous day. The commercial demand continued, with few sellers, but, as usual after a pronounced movement, there was an immediate reaction and the market closed quiet.

#### Flour and Wheat.

The wheat situation in general appears quite sound. Locally, although the market remains firm, there are some disquieting features which disclose rather an unhealthy tone. As stated in our previous Report, many purchases have been of a purely speculative nature, and stocks are still being augmented on a large scale, though already considerably in excess of immediate requirements. On the other hand, the consumption of flour shows a marked decrease.

The Government purchased 5,000 tons of wheat, but otherwise no important sales were effected latterly. Prices here are still about one dollar below world parity.

Wheat imports during the Month:

From	Anatolia		780	tons
D	America		10,000	)) <u> </u>
»	Thrace		30	D
		Total	10,810	tons

Flour. - 30 tons arrived from Anatolia.

End of month prices per oke in bulk, duty paid:

Wheat from Anatolia		221
Ditto, Second Quality	»	21
Hard Winter Wheat	»,	233/4
Manitoba Wheat	D	24%

#### Locally Milled Flour:

Integral - Ltqs. 16.30 per sack of 72 kgs.

#### American Flour :

Soft Spring Nelson . . Ltqs. 21.00 per sack of 63 1/2 kgs.

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#### MARKET REPORT OF THE IONIAN BANK LIMITED. (Continued)

#### Barley

There was a fair amount of business done earlier in the month, but the market was very quiet during the last fifteen days.

End of month quotations:	Piasters per oke
1st quality, in bulk, duty paid	141/2
Forage, in sack, f.o.b	

#### Tea

Very little is known of the general situation and it is difficult to form a definite idea as to the future. The markets in countries of origin are reported weaker, whereas in London there has been a reaction and prices have again risen. The month has been marked by sudden fluctuations of from one penny to three half-pence per pound.

Locally there has been little activity. Stocks are large and prices have

fallen slightly.

Prices in Countries of Origin:

Ceylon Orange Pekoe	211/2	to	24	pence	per lb.	c.i.f.	Cons/ple
Java Orange Pekoe	20	to	23	»	<b>)</b>	))	)
Java Pekoe	18	to	20	»	))	D	»
Indian Orange Pekoe	21	to	26	))	»	))	)
Indian Pekoe	18	to	20	»	))	D	D
China Moning	12	to	16	))	))	))	D

#### Coffee

The markets abroad are quiet and prices have fallen. Locally very little interest has been shown and the market is slightly weaker.

Latest	quotations :	
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				s. d.				
(	Rio 1			111 0	1	ţ.		
McKinley	» 2			110 0	1 .	en		le
	» 3 <sup>¬</sup>			109 0	op.			op
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haston	New Yo	rk 3	diell	113 0	\ R	r c		ant
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97	» »	ŏ		110 0	4	00		5
F (	)) »	6		109 0	1 2	pr		0
					1			

Local quotations in transit:

Rio No. 1 -98s. New York No. 4 -96s.

#### Sugar

Reports from markets abroad tend to show a little improvement, but this market remains very weak. It is estimated that local stocks are sufficient for three months, and all sugar now arriving is being placed in transit warehouses.

Quota	Quotations:		Constantinple
Czecho-Slovak	Granulated, c.i.f	£ s. d. 20 5 0	
<b>D</b>	» in transit		
) i	Cube, c.i.f	23 10 0	had mind
»	» in transit	21 10 0	

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### MARKET REPORT OF THE IONIAN BANK LIMITED. (Continued)

Rice

The Alexandria market is reported very active and it is stated that estimates of the new Rangoon crop are unfavorable. Consequently prices are on the increase, though the local market has remained quiet, with quotation maintained.

Prices in Countries of Origin:

Rangoon (Alexandria), No. 3, double bags, £17/17/0 c.i.f. C/ple per ton. Saigon No. 1 (Marseilles), double bags, 25% broken, Frs. 170 per 100 Kgs.

#### Textiles

The market remains very quiet and no activity is to be expected before the end of March. The only purchase of importance was one of 750 bales by the Government.

American Sheetings:

"A" (3 yds. equal 1 lb.), 15 2 cents per yard, c.i.f. Constantinople. Local market price per piece of 40 yards (duty paid), Ltqs. 13.80 to 14.

"CCC" (3 yds. equal 1 lb.), 15 cents per yard, c. i. f. Constantinople.

Local market price per piece of 40 yards (duty paid), Ltqs. 12.85 to 13.

Japanese Sheetings:

"CCC" (131/4 lbs.), 22s. 10d. c.i.f., per piece of 40 yards. On spot, in transit, 22s. 4d. Local market price for same (duty paid) Ltqs. 11.50 to 11.90.

"Dragon C" (13 lbs.), 21s. 9d. c.i.f., per piece of 40 yards. On spot, in transit, 21s. 6d. Local market price for same (duty paid), Ltqs. 11.45.

Carpets

The fall of the Turkish Pound hampered business, but the number of foreign buyers, including many Americans increased considerably and a brisk demand was made for Gioravans, Mossuls, and Strips. A delay is anticipated in future arrivals, as the Turco-Persian frontier was temporarily closed owing to camel sickness.

Arrivals. - Persia: About 800 bales, containing Tabriz, Mossuls, Strips, Shiraz, Afghans, and Gioravans. Caucasus: About 60 bales.

Principal Sales .- Gioravans, Heriz, Mossuls, Strips, Kirmans, Tabriz, Mahals, Sarouks, Anatolian Rugs and Mats, and Beloutch.

Description		Prices			Stocks
Gioravans	Ltqs.	13.00-14.00	per square	meter	Medium
Heriz	D	15.00-25.00	»	0	))
Tabriz	))	15,00-18.00	))	»	Large
Tabriz, fine	))	20.00-30.00	»	»	Medium
Kirman	»	25.00-30.00	»	))	D
Kirman, fine	))	32.00-50.00	» ·	))	Small
Mahals	D	13.50-15.50	»	)	Large
Sarouks	))	35,00-50.00	D	»	Small
Mossul Zendjian	b	21.00-25.00	per	piece	Medium
Mossul Hamadan	D	32.00-45.60	))	»	»
Kenares Strips	»·	32.00-40.00	BOO , S	))	Small
Shiraz Rugs	Sh.	38.00-50.00	»	D	»
Beloutch Rugs	Ltqs.	0.95- 1.10	per square	foot	»
Beloutch, fine	D	1.20- 1.40	»	))	»
Anatolian Rugs, modern	))	14.00-18.00	per piece		))
Anatolian Mats	»	5.00- 6.50	)	40 m ×	))
					- 12

# NISSIM TARANTO

# CONSTANTINOPLE

STAMBOUL - KENADJIAN HAN @ TÉLÉPHONE, Nº 588-589

# **EXPORTATION:**

Exportation de tous les produits d'Orient

OPIUMS, Scammonée, Gommes adragantes, Vallonées, TABACS, Fruits secs, MOHAIR, Laines, Peaux, Métaux, etc., etc.

# IMPORTATION:

IMPORTATION d'ARTICLES AMÉRICAINS SEUL IMPORTATEUR DES:

> Sheetings Henrietta CCC ,, Lauretta CCC

# FILÉ DE COTON

Nisto Salad Oil Nisto Vegetable Compound

COLONIAUX: divers & farines.
TISSUS français pour dames.

MANUFACTURES.

Maisons à: NEW-YORK SMYRNE

# MARKET REPORT OF THE IONIAN BANK LIMITED. (Continued)

#### Tobacco:

A slight improvement is manifested in this market and prospects appear to be satisfactory.

Arrivals from 1st to 28th February, 1925,

Exports from 1st to 28th February, 1925:

From	Quantity Kgs.	Piasters	per	oke.	Quantity Kgs.	Destination
Samsoun	220,000	150	to	170	848,000	Trieste
Trebizond	60,000	50	))	120	470,000	Hamburg
Adrianople	363,000	50	D	100	21,000	Piræus
Gunen	435,000				30,000	Bremen
Smyrna	163,000				3,000	London
Broussa	98,000	50	20	100	8,000	Malta
Ada Bazar	34,000	60	))	100	6,000	Warsaw
Gueyve	104,000	50	))	100	96,000	Antwerp
Balikesser	90,000	60	D	120	15,000	Munich
Ak-Hissar	21,000	60	))	130	6,000	Rotterdam
Ismidt	12,000	50	))	100	45,000	Alexandria
Boghazkeuy .	9,000	50	>>	100	1,548,000	
	1,609,000				Vi compos	

#### Opium

Fair activity was shown during the first half of the month, but few sales were reported during the latter half. The market closed firm for Soft shipping types, but there was little demand for Druggists'.

	les	
-0	O.C	
	160	

Description.	No. of Cases		
Description	RESERVED TO THE PROPERTY OF THE PARTY OF THE	Tierr	34.00
Kutahia	2	Ltqs.	
Kara Agatch	5	»	34.00/36.00
Yalovadin	4579108	»	37.00
Gueinik	5 16 10 5	D .	37.00
Konia	3	, D	37.00
Simar	2	»	37.50
Ilguin	4	»	38.00
Ak Chehir	9	- DE IS »	38.00
Eski Chehir	bnuo2 moD alo	)	39.00
Zilé	1	»	42.00
Zilé	1 197191-19	»	45.00
Amassia	nab 4100 zież	))	42.00/44.00
Malatia	8	»	44.00
Hadjikeuy	10	,	45.00
	60		
Military W. N.	BC OU SIA OF		

#### Mohair

The market situation is practically unchanged, holders still maintaining their prices, with no buyers. Sales totalled 1,362 bales, but of these only 442 were purchased for export. There is no immediate prospect of a change in quotations.

ESTABLISHED 1868

# S. MARDIGUIAN SONS

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PERSIAN PRINTS

Oriental Jewelry and Fancy Articles

BEST REFERENCES

# MARKET REPORT OF THE IONIAN BANK LIMITED. (Continued)

#### Mohair (continued).

Sales:				Pts.
PATERIE	400	bales	Konia	225.00
	42	»	Castambol	243.00
Export	442	))		
	180	))	Konia Ilguin	257.50
	450	))	Angora	280.00
	270	»	Bolavd. natural	297.50
	20		Inferior	160.00
Local	920	»		DENO E

#### Wool

As with mohair, the situation remains unchanged. Sales—200 bales Bolavadin at 135 piasters per oke. Stocks—About 1,600 bales.

#### Nuts

There were considerably fewer buyers in the market during the month and prices have fallen about 20 piasters in consequence.

#### Quotations :

Kerassund shelled filberts, 180 to 185 piasters per oke f.o.b. Kerassund. Sweet almonds, 152 to 155 piasters per oke f.o.b. Kerassund.

#### **Gum Tragacanth**

The market showed little activity, but closed firm, with prices advanced.

Sales totalled 268 bags at the undermentioned prices:

Type No.	1										193 to 1971/4
nd2 mi	1	S	u	pe	гi	0	r	•	0		210
	2										152 to 175
	4								•		112 to 129
	5										100 to 110
	6		٠.						•		92 to 97
	9										62
Natural.			٠,		. ,						110 to 1521/2
Extra Nat	ur	al									220
Extra Ext											325

#### **Furs and Skins**

The market was again active and prices were higher all round. The following sales took place:

Description and	Quantity	Ltqs.	
Fox	500	5.50	per pair
Beddietster A	1,000	8.00/10.50	D
	3,420	12.50/13.00	D
	1,510	14.50/15 50	
	9,740	16.00/19.00	D
Notes	800	17.00/21.50	->>
	4,875	18.00/22.00	))
	3,220	22.50/24.00	D

# HOTEL M. TOKATLIAN CONSTANTINOPLE

SITUATED IN THE VERY CENTER OF PERA, AND CLOSE TO ALL THE EMBASSIES =

THIS EXCELLENT AND UP-TO-DATE HOTEL HAS ACCOMODATION FOR MORE THAN 160 GUESTS AND IS PROVIDED WITH EVERY MODERN COMFORT. PRIVATE APARTMENTS WITH BATH AND LAVATORY. ELECTRIC LIGHT, CENTRAL HEATING, TELEPHONE IN EVERY ROOM. MOST LUXURIOUSLY FURNISHED SALOONS.

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REASONABLE CHARGES.

# MARKET REPORT OF THE IONIAN BANK LIMITED. (Concluded)

Furs & Skins (continued).			
Description and	Quantity	Ltqs.	
	1,100	25.00/27.00	per pair
	350	22.00/24.00	. 20
	2,950	30.00/34.00	))
Stone and Baumarten	100	42.00	» ·
	1,590	44.00/51.00	20
	1,320	48.00/55.00	))
	740	52.00/60.00	»
	430	56.00/62.00	
	50	63.00/65.00	))
Hare	19,500	60.00/63.00	per 100 pcs.
	4,500	65.00/67.50	))
	37,000	70.00/73.50	D
	36,000	74.00/75.00	))
	4,000	76.00	))
Badger	3,350	7.00/ 7.60	per pair
	2,300	7 50/ 7.70	»
Jackal	3,050	4.90/ 5.00	»
	2,500	5.00/ 5.35	) ) ·
Wildcat	600	3.50/ 4.50	D)
	750	4.00/ 5.00	»
	800	4.80/ 5.20	))
Otter	250	40.00/45.00	))
	120	40.00	»
	300	43.00 48.00	»
Arrivals for February		1924	1925
SEAN LINES TEXA 77	Hare	135,646	223,000
	Fox	54,000	42,820
	Stonemarten	13,150	8,990
	Baumarten	556	570
	Otter	1,010	997
	Badger		10,057
	Jackal	5,600	7,270
	Wildcat	1,240	2,069
	Wolf	660	298

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#### Advertising Agencies

Société de Publicité, Hoffer, Samanon & Houli, Kahreman Zadeh Han, Stamboul.

#### Agricultural Implements & Machinery

Edwards & Sons, (Near East) Ltd., Turkia Han, Rue Kutubhané, Stamboul; Stamboul Boîte Postale No. 468.

Howard, Edgar B., Registered, Demir Capou Djadessi, 37-39, Sirkedji, Stamboul. Levant Iron & Machinery Co., Ltd. 142-6 Grand'rue Mahmoudié, Galata. Nowill, Sidney, & Co., Importers, Kevork Bey Han, Galata.

# Antiquities

Haïm, S., Musée Oriental, rue Kabristan 14, Péra.
Sadullah, Levy & Mandil, Exprs., Mahmoud Pasha, Stamboul.

#### Attorneys-at-Law

Bursamian, Dicran, Beuyuke Yeni Han, No. 48, 3rd story, Chakmakdjilar, Stamboul.

#### Automobiles

Edwards & Sons, (Near East) Ltd., Turkia Han, Rue Kutubhané, Stamboul; Stamboul Boîte Postale No. 468.

Fransès, Salvator, Tchalian Han, No. 7, Rue Kurekdjilar, Galat .
Hatschadourian, Jeghia, 41 Katirdjioglou Han, Staml oul. Agent for "Benz."
Howard, Edgar B., Registered, Demir Capou Djadessi, 37-39, Sirkedji, Stamboul.
Sefer Zadé Brothers, Agopian Han No. 4-5, Bagche Capou, Stamboul.

#### Banks and Bankers

American Express Co., Nichastadjian Han, Rue Voivoda, Galata Assayas & Co., Jossifidi Han, Stamboul.
Banca Commerciale Italiana, Palazzo Karakeuy, Galata.
Banca Marmorosch, Blank & Co., Agopian Han, Galata.
Banque Hollandaise pour la Mediterranée, Rue Voïvoda, Galata.
Banque Impériale Ottomane, Rue Voivoda, Galata.
Banque de Salonique, Rue Voivoda, Galata.
Banque de Salonique, Rue Voivoda, Galata.
Fotiadi, Alexandre D., 21 bis Findjandjilar, Stamboul.
Ionian Bank Limited, Yildiz Han, Galata.
Mitrani, Semtov, Banker, Tchalian Han, Galata.

#### Boots and Shoes

Elkiatib, Abbas, Imp., Elkiatib Han, Staml oul.

#### Calculating Machines

Anglo-Turkish Commercial Association, Ltd., Yeramian Han, Moumhane, Galata.

#### Cameras and Photographic Supplies

C. Aura & M. Caloumenos (Photo Sport), 320 and 394 Grand'rue de Péra. Kodak, Ltd., Place du Tunnel, Péra. Stock & Mountain, Phillipidès Han, Stamboul.

#### Carpentry

Psalty, Geo. J., Rue Cabristan, Péra.

#### Carpets and Rugs

Damadian, V., Alyanak Han, 3-4, Stamboul.

Eastern Carpets Limited, Agopian Han, Bagtche Capou, Stamboul. Manufacturers & Exporters of all kinds of Turkish Carpets All kinds of l'ersian and Caucasian Carpets and Rugs bought on Commission.

Edwards & Sons (Near East) Ltd., Turkia Han, Stamboul.

Gulbenkian Bros. & Co., Exp. Gulbenkian Han, Stamboul.

Hadji Ressoul Campani, Selamet Han, 22-23, Bagtche Kapou, Stamboul.

Haïm, S., Musée Oriental, rue Kabristan 14, Péra.

Israelian, R., Tz., Bezazian & H. Eramian, Dilsiz Zade Han, 25-26, Stamboul.

Mardiguian, S., Sons, Yeni Tcharshi, Mahmoud Pasha, Stamboul.

Mazlumian Frères, Exprs., Buyuk Yeni Han, Stamboul.

Oriental Carpet Manufacturers, Limited, Midhat Pasha Han, Sirkedji, Stamboul. Exporters of all kinds of Oriental Carpets and Rugs.

Pervanides, C., & L. Hazapis, Exporters, Haviar Han 91, Galata.

Roditi, A., Exporter, Turkia Han 9/10, Stamboul.

Sadullah, Levy & Mandil, Exprs., Mahmoud Pacha, Stamboul.

Yoanidès, Spiro P., Maison Louvre, Grand'rue de Péra.

#### Caviar - Black

Ch. Patrikiadis Fils, Haviar Han 93, Galata. Export-Import. New York Branch: 59-61 Pearl St.

#### Cereals (see Flour)

### Cinematograph Films.

tilian, V., Alyman Han, 3-4, Stemboul

C. Aura & M. Caloumenos (Photo Sport), 320 and 394 Grand'rue de Péra.

#### Coal

Anglo-Turkish Commercial Association, Ltd., Yeramian Han, Moumhane, Galata. Foscolo, Mango & Co., Ltd., Imp., Hovaghimian Han, Galata. "Intercontinentale", Seir Séfain Han, Galata

The Turkish American Shipping & Trading Co., Haïri, Araboglou & Co., Arabian Han, IV, Galata.

## Commission Agents. - See also General Importers and Exporters

Anthomelides, E. G., 28 Haviar Han, Galata.

Assayas & Co., Iossifidis Han, Stamboul.

Athanassiades, Bodossaki, Hovaghimian Han 2, Galata.

Athanasiadis Bros., Merkez Richtim Han, Galata.

Balekdjian, V., Brothers, Nour Han, Sirkedji, Stamboul.

Bennahmias, M. L., Ikindji Vakouf Han, 14, Stamboul.

Bostandjoglou, A. & Co., Abit Han No. 20, Galata.

Danon & Semack, Medina Han, Hassirdjiler, Stamboul.

Dielmann, G., Messadet Han 12, Stamboul.

Eskenazi, S., Buyuk Kenadjian Han, 9-10, Stamboul.

Galani, John A., Merkez Richtim Han, Galata.

Gantenbein, Burkhard, & Cic., 23-32 Buyuk Tunnel Han, Galata.

Giraud, O., Hudavendighiar Han, Galata.

Hänni, E., Matheo Han 21, Tarakdjilar, Stamboul

Karnig Agop. Fils de, Messadet Han, Stamboul.

La Fontaine, Edward, & Sons; Allalemdji Han, Stamboul.

Lagopoulo, Fettel & Co., 8-9 Ananiadi Han, Stamboul.

Nahum & Gormezano, Buyuk Kenadjian Han 41, Stamboul.

Ojalvo, Vital, & Co., Xanthopoulo Han, Stamboul.

Pauer, E. C., & Co., Soc. An. Commerciale Fiumana, Erzeroum Han, 21-22, Stamboul.

Pervanides C., & L. Hazapis, Haviar Han 91, Galata.

Sefer Zadé Brothers, Agopian Han No. 4-5, Bagche apou, Stamboul.

Tou oukian, S. A. & H., Kaissari Han 20, Stamboul.

Zellich, Henri, & Co., 21 Rue Mahmoudié, Galata.

#### Corn Flour and Corn Oil

Griffiths, Thomas, Chambre No. 39, Kenadjian Han, Stamboul.

#### Cotton Goods

Ambarian, Nicholas, Sanassar Han, Stamboul. Barkey & Saul, Turkia Han, No. 1, Stamboul.

Damadian, V., Alyanak Han, 3-4, Stamboul.

Elkiatib, Abbas, Imp. Elkiatib Han, Stamboul.

Faraggi, Léon, Bouyouk Kenadjian Han 1-8, Baghtché Capou, Stamboul.

Fotiadi, Alexandre D., Rue Karakeuy, Galata.

Fransès, Salvator, Tchalian Han, Rue Kurekdjilar, Galata.

Hänni, E., Imp., Matheo Han 21, Stamboul.

Hatschadourian, Jeghia, Exp., 41, Katirdjioglou Han, Stamboul

Israelian, R., Tz. Bezazian & H. Eramian, Dilsiz Zade Han, 25-26, Stamboul.

Kahn Frères, Importers, Astardjian Han, Stamboul.

Lebet Frères & Cie., Imp. Basmadjian Han, Stamboul.

Mouradian, Kevork, Importer, Katirdjioglou Han, Stamboul.

Nahum & Gormezano, 41 Buyuk Kenadjian Han, Stamboul.

Ojalvo, Vital, & Co., Xanthopoulo Han, Stamboul.

Sefer Zadé Brothers, Agopian Han No. 4-5, Bagche Capou, Stamboul,

Taranto, Nissim; Kenadjian Han, Stamboul.

Toledo & Behar, Omer Abed Han, 3rd floor, Galata.

#### Cotton Seed Oil

Amar, S., & Co., Importers, Validé Sultan Han, Stamboul.
Cariciopoulo, Marc C., Imp., Minerva Han, Galata.
Danon & Danon, Importers, Kendros Han, Stamboul.
Danon & Semack, Imp., Medina Han, Stamboul.
Doptoglou Bros., 2 Zindan Capou, Stamboul.
Hirzel, R. & O., Importers, Katirdjioglou Han, Stamboul.
Lebet Frères & Cie., Import., Basmadjian Han, Stamboul.
Nahum & Gormezano, 41 Buyuk Kenadjian Han, Stamboul.
Tasartez, Henri, Importer, Botton Han, Tahta Kalé, Stamboul

#### Cotton Yarn

Hänni, E., Importer, Matheo Han 21, Stamboul. Mouradian, Kevork, Importer, Stamboul.

#### Customs House Brokers

Curmusi, Theo. N., Tchinili Richtim Han, Galata. Pervanides C., & L. Hazapis, Haviar Han 91, Galata.

#### Decoration (Interior)

Psalty, Geo. J., Rue Cabristan, Péra.

#### Dentist

Dr. Sam Ruben, Union Han, Passage Hayden, Péra

#### Dextrine

Griffiths, Thomas, Chambre No. 39, Kenadjian Han, Stamboul.

#### Dry Goods

Sefer Zadé Brothers, Agopian Han No. 4-5, Bagche Capou, Stamboul. Taranto, Nissim, Kenadjian Han, Stamboul.

#### Electrical Supplies

Nowill, Sidney, & Co., Importers, Kevork Bey Han, Galata.

#### Embroideries (Oriental)

Mardiguian, S., Sons, Yeni Tcharshi, Mahmoud Pasha, Stamboul. Sadullah, Levy & Mandil, Exporters, Mahmoud Pasha, Stamboul.

#### Engineers, Electrical

Tubini, Bernard, 47-50 Union Han, Galata.

#### Exchange.

Tcherchian, V. D., 60 Mehmed Ali Pasha Han, Galata.

#### Experts

Psychakis, M., 6 Anadol Han, Stamboul.

Exporters (See General Importers and Exporters)

#### Food Stuffs

Griffiths, Thomas, Chambre No. 39, Kenadjian Han, Stamboul.

#### Flour

Abazoglou, Jean, Imp., Abed Han, Galata.

Anthomelides, E. G., 28 Haviar Han, Galata.

Asséo, Moise & Albert, Botton Han, No. 6-8, Stamboul.

Bostandjoglou, A., & Co., Abit Han No. 20, Galata.

Cariciopoulo, Marc C., Importer, Minerva Han, Galata.

Fransès, Salvator, Tchalian Han, Rue Kurekdjiler, Galata.

Lambrinides, J., & Co., Imp., agts. Washburn-Crosby, Omer Abid Han, Galata.

Margaritoff, Demitri M., Arnopoulo Han, Stamboul.

Nahum & Gormezano, 41 Buyuk Kenadjian Han, Stamboul.

Société Générale de Commerce. Importers. Rue Hassirdjilar No. 12, Stamboul.

The Swedish Oriental Trading Co., Ménaché Kanzah Béda Han, Stamboul.

#### Forwarders

American Express Co., Nichastadjian Han, Galata Export Transportation Co., Cité Française, Galata Sindicato Orientale Italiano, Pinto Han, Stamboul.

#### Fountain Pens

Kroubalkian, K., Importers, Sole Agent for Turkey, Conklin Pen Co. of New York, Buyuk Tunnel Han, Galata.

Pervanides C., & L. Hazapis, Haviar Han, 91, Galata.

#### Fruits (Dried: Almonds, Dates, Figs, Raisins, etc.)

Edwards & Sons, (Near East) Ltd., Turkia Han, Rue Kutubhané, Stamboul; Stamboul Boîte Postale No. 468.

Israelian, R., Tz. Bezazian & H. Eramian, Dilsiz Zade Han, 25-26, Stamboul. Sefer Zade Brothers, Agopian Han No. 4-5, Bagche Capon, Stamboul.

#### Furniture

Kroubalkian, K., Importer, Grand Tunnel Han, Galata. Psalty, Geo. J., Mfr. & Importer, Rue Cabristan, Péra.

#### General Importers and Exporters

Abazoglou, Jean; Abid Han 30, Galata.

Ambarian, Nicholas, Sanassar Han, Stamboul.

Anthomelides, E. G., 28 Haviar Han, Galata.

Assayas & Co., Yossifidis Han No. 2, Stamboul.

Athanassiades, Bodossaki, Hovaghimian Han 2, Galata.

Athanasiadis Bros., Merkez Richtim Han, Galata.

Balekdjian, V., Brothers, Nour Han, Sirkedji, Stamboul.

Barkey & Saul, Turkia Han No. 1, Stamboul.

Bellas, N. D., & Co., Sultan Hamam, Messadet Han, No. 6-7, Stamboul.

Bennahmias, M.L., Ikindji Vakouf Han, 14, Stamboul.

Bostandjoglou, A. & Co., Abit Han No. 20, Galata.

Camhi, Raphael & Fils, Boyadji Han, Stamboul

Cosmetto, A., & Co., Omer Abid Han 10/13, Galata

Damadian, V., Alyanak Han, 3-4, Stamboul.

Danon et Semack, Medina Han, Hassirdjiler, Stamboul.

Dielmann, G., Messadet Han Stamboul.

Doptoglou Bros., 2 Zindan Capou, Stamboul.

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Fransès, Salvator, Tchalian Han, Rue Kurekdjiler, Galata.

Fringhian, Meg., Messadet Han, Stamboul.

Galani, John A., Merkez Richtim Han, Galata.

Gantenbein, Burkhard, & Cie., 23-32 Buyuk Tunnel Han, Galata.

Hadji Ressoul Campani, Selamet Han, 22-23, Bagtche Kapou, Stamboul.

Hänni, E., Matheo Han 21, Stamboul.

Hirzel, R. & O., Katirdjioghlou Han, Stamboul.

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Karnig Agop, Fils de, Messadet Han, Stamboul.

Kroubalkian, K., Grand Tunnel Han, Galata.

Lambrinides, J., & Co., 20 Omer Abid Han, Galata.

Lebet Frères & Cie., Basmadjian Han, Stamboul.

Levy, M., & Co., Emin Bey Han 9, Stamboul.

Margaritoff, Demetri, M., Arnopoulo Han, Samboul.

Nahum & Gormezano, Buyuk Kenadjian Han 41, Stamboul.

Ojalvo, Vital, & Co., Xanthopoulo Han, Stamboul

Paroussiadis, C., & Co., Merkez Rihtim Han, Galata.

Pauer, E. C., & Co., Soc. An. Commerciale Fiumana, Erzeroum Han, 21-22, Stamboul.

Ridley, Rowell & C., 47 Union Han, Galata.

Roditi, A., Turkia Han 9/10, Stamboul.

Saraslanoglou & Prodomides, Nev Chehir Han, No. 7, Stamboul.

Sefer Zadé Brothers, Agopian Han No. 4-5, Bagche Capou, Stamboul.

Sindicato Orientale Italiano, Pinto Han, Stamboul.

Stock & Mountain, Midhat Pacha Han, Stamboul.

The Swedish Oriental Trading Co., Ménaché Kanzah Béda Han, Stamboul.

Toledo & Béhar, Omer Abed Han, 3rd floor, Galata.

Tubini, Bernard, 47-50 Union Han, Galata.

Whittall, J. W., & Co., Ltd., Sanassar Han, Stamboul.

#### General Manufacturers' and Traders' Service Agents

The Anglo-Turkish Commercial Association, Ltd., Yeramian Han, Moumhane, Galata.

#### Glucose

Griffiths, Thomas, Chambre No. 39, Kenadjian Han, Stamboul.

#### Government Contractors

Fresco, Fils d'Aslan, Iktissad Han, 1-5, Galata.

Fringhian, Meg., Messadet Han, Stamboul.

#### Grain & Cereals

Abazoglou, Jean, Exporters, Abid Han 30, Galata.

Anthomelides, E. G., 28 Haviar Han, Galata.

Balekdjian, V., Brothers, Exp., Nour Han, Sirkedji, Stamboul.

Bennahmias, M.L., Ikinji Vakouf Han, 14, Stamboul.

Bostandjoglou, A. & Co., Abit Han No. 20, Galata.

Edwards & Sons, (Near East) Ltd., Turkia Han, Rue Kutubhané, Stamboul; Stamboul Boîte Postale No. 468.

Margaritoff, Demetre M. Exp., Arnopoulo Han, Stamboul.

Toledo & Béhar, Omer Abed Han, 3rd floor, Galata.

Whittall, J. W., & Co., Ltd., Exp., Sanassar Han, Stamboul.

#### Groceries

Harty's Stores, Importers, 27 Tepé Bachi, Péra.

#### Gum Tragacanth

Edwards & Sons, (Near East) Ltd., Turkia Han, Stamboul.

Gulbenkian Bros. & Co., Exporters, Turkia Han, Rue Kutubhané, Stamboul; Stamboul Boîte Postale No. 468.

Hirzel, R. & O., Exps., Katirdjioglou Han, Stamboul.

#### Guts (Sheep Casings)

Arsen, A. G. & Co., Exp., Allalemdji Han, Stamboul.

Korevaar T., Oppenheimer Casing Co., Ltd., Turkia Han 18-19, Stamboul.

Obradovich, Franz, Importer & Exporter, Kutchuk Kenadjian Han, 19, Stamboul.

Varelas, William, Agent of F. A. Hart & Co., Chicago. Importers-Exporters.

Kutchuk Kenadjian Han, No 28, Stamboul.

#### Hardware and Tools

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#### Insurance Agents

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Galani, John A., Merkez Richtim Han, Galata.

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Heer, Fritz, St. Pierre Han, Galata.

La Fontaine, Edward, & Sons, Allalemdji Han, Stamboul.

Nahum & Gormezano, Buyuk Kenadjian Han 41, Stamboul.

Pervanides, C., & L, Hazapis, Haviar Han 91, Galata.

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Zeis, Anastasse J., Alexiadi Han 2-6, Galata.

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Lebet Frères & Co., Importers, Basmadjian Han, Stamboul.

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Asséo, Moise & Albert, Botton Han, No. 6-8, Stamboul.

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Société Anon. de Papeterie etd'Imprimerie, (Anciens Etabl. Fratelli Haïm), Galata. Société Générale de Commerce, Importers, Rue Hassirdjilar No. 12, Stamboul.

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Dabcovich & Co., Eski Lloyd Han, Galata

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Foscolo, Mango & Co., Ltd., Hovaghimian Han, Galata.

Galani, John A., Merkez Richtim Han, Galata.

"Intercontinentale", Seir Sefain Han, Galata.

La Fontaine, Edward, & Sons; Allalemdji Han, Stamboul.

Nahum & Gormezano, Buyuk Kenadjian Han 41, Stamboul.

Reboul, L., Galata.

The Turkish American Shipping & Trading Co., Haïri, Araboglou & Co., Arabian Han, VI, Galata.

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Tripo, C. N., & Fils, Exp., 11 rue de la Quarantaine, Galata.

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Alston Tobacco Company, Palazzo Karakeuy, Galata.

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Hatschadourian, Jeghia, Exp., 41, Katirdjioglou Han, Stamboul

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Kahn Frères, Exp., Astardjian Han, Stamboul

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Roditi, A., Exporters, Turkia Han, Stamboul.

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By ELIOT G. MEARS

LECTURER ON ECONOMICS IN STANFORD UNIVERSITY FORMERLY AMERICAN TRADE COMMISSIONER IN THE NEAR EAST. WITH CERTAIN CHAPTERS CONTRIBUTED BY OUTSIDE AUTHORITIES.

#### WITH A FOREWORD

BY REAR ADMIRAL MARK L. BRISTOL

AN AUTHORITATIVE STATEMENT AND INTERPRETATION OF THE YEARS SINCE THE REVOLUTION OF 1908.

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Washburn-Crosby Co., - New York; F. L. Harley, Agent for Saloniki and Piræus, 20 Nikita Street, Piræus. Gold Medal Flour.

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Bank of Athens.

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Standard Oil Company of New York.

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F. Aslan, Volo. Representation-Commission; Raw Materials; Iron and Metals; Cereals.

CALLET S. MAT LOW SELVE STREET STATE OF STREET

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Boris A. Persiyski, P. O. Box. No. 30. Manufacturer of Persian Rugs & Carpets. Cable address: Persiyski.

Standard Oil Company of New York.

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Bank of Roumania Limited, 11, Calea Victoriei. (Head Office: 16, Gracechurch Street, London, E. C. 3.).

Banque de Crédit Roumain, Strada Stavropoleos 6.

N. Brück & Co., Steamship and Forwarding Agents, Banking.

J. P. Hughes, Romano-Americana, 126, Calea Victoriei.

«La Cometa», Société Anonyme Roumaine pour l'Industrie et le Commerce de Pétrole, Rue Académie 30. Petroleum.

Marmorosch, Blank & Co., Strada Paris 10. Bankers.

«Mecano» Société Anonyme par actions, Strada Jonica 8. Electrical and other Machinery; Metals.

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Henry J. Présénté, 3, Strada Silari. Importer of Colonials.

«Romano-Americana», Societate Anonima pentru Industria, Commerciul si Exportul Petrolului, 126, Calea Victoriei. Petroleum.

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Lorrin A. Shepard, Ghazi Aintab.

#### EGYPT

Vacuum Oil Company, P. O. Box 721, Cairo.

#### FRANCE

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Elias Thomas Gelat, Jerusalem.

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Association des Importateurs d'Automobiles, BEIRUT.

B. Audi & Co., BEIRUT.

S. Audi & Frères, BEIRUT.

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Sarhan T. Shehfe, Damascus. Exporter of Syrian food specialties to the United States.

Belfante & Catoni, ALEXANDRETTA.

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Ioore Street, New York City.

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in the U.S. perficultily to Red Sex points.

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# The Commercial Union of America.

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July Alian Jenos Manufacturers of valves, pipes and sanitary fixtures.

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99 John Street, New York City.

[uitable Trust Company,

#### Equitable Trust Company,

37 Wall Street, New York City.

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# James A. Farrell, President, U. S. Steel Corp., 71 Broadway, New York. Furness Withy & Co. Ltd.

34 Whitehall Street, New York City.

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#### Gary Tobacco Co.,

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Exporters of Automobiles.

#### The Goulds Mfg. Co.,

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Pittsburgh, Pa.

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Importers of dates and other dried fruits. Exporters of products made in the U S., particularly to Red Sea points.

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#### Lawrence & Co.,

24 Thomas St., New York City.

Manufacturers of cotton textiles, including hosiery,

#### Link-Belt Co.,

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Manufacturers of elevating, conveying power transmission and labor saving machinery.

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101 Park Avenue, New York City.

Contractors and builders interested in railways, port developments and large scale construction work.

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Manufacturers and dealers in oil well supplies of all kinds. Branch at Polest, Rumania.

#### McAndrews & Forbes Co.,

200 5th Avenue, New York City.

Importers of licorice.

#### Minot, Hooper & Co.,

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31 Nassau Street, New York City.

General banking business with correspondents throughout the Near East.

Oil Well Supply Co.,

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Manufacturers and dealers in oil well supplies of all descriptions.

Oriental Navigation Co.,

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#### Perkins & Company,

30 State Street, Boston, Mass. Bankers.

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#### Plymouth Cordage Co.,

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Manufacturers of rope and binder twine.

#### B. P. Salmon

Investment Building, 15th & K. Streets, N. W. Washington, D. C.

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2120 Broadway, New York City

Importers and dealers in raw tobacco.

### Standard Oil Company of New Jersey,

26 Broadway, New York City.

Manufacturers of petroleum products.

### Standard Oil Company of New York,

26 Broadway, New York City.

Manufacturers and distributors of petroleum and all its products. Representatives in all of the important cities of the Levant.

# Albert W. Staub, Robert College and American University of Beirut.

18 East 41st Street, New York City.

# Leon Nissim Taranto,

280 Broadway, New York City.

Exporter and importer, specializing in Turkish markets.

## U. S. Steel Products Company,

30 Church Street, New York City.

Exporters of iron and steel products of the United States Steel Corp.

# Vacuum Oil Company,

61 Broadway, New York City.

Exporters of petroleum products

# Wellington Sears & Company,

93 Franklin Street, Boston, Mass.

Manufacturers and exporters of cotton textiles.

# Woodward Baldwin & Company,

43 Worth Street, New York City.

Merchants and exporters of cotton textiles.

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S. Barourer and importer, specializing in Turislah condoin.

March Street, New York City. Alexanders of cutton textiles:

INCHESSI PLANTO & CO.