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## Economic Effects of the War in Europe upon the United States.

By EDWIN R. A. SELIGMAN,  
Professor of Political Economy, Columbia University



IN discussing the influence that may be exerted by the present conflagration in Europe upon the economic situation of the United States, it is important to distinguish between the immediate and the ulterior effects. The immediate effects are fairly obvious. So far as our home market is concerned, there is undoubtedly bound to be a considerable increase in the output of manufactures. Whether or not the oversea commerce of the world is destroyed by the war, it is clear that there will be a prodigious disruption in the industries of all the important European countries engaged in the conflict. Not only will there be an immense check to production in general, due to the absence of the labor force at the front, but what little energy is left for industrial pursuits will be devoted in an overwhelming degree to the production of war supplies.

It is safe to assume, therefore, that irrespective of any interference with oversea commerce the imports from Europe will fall off prodigiously and that the longer the war continues the more we shall be thrown upon our own resources in order to supply the home market. This will mean higher prices to the consumer, but at the same time a great development of industry in all those lines where foreign importations have been considerable. This natural development will be checked only by the difficulty of securing the raw material for the supply of which we have been accustomed to rely upon Europe. Nor must we forget the great additional taxation which will be needed to offset the immense drop in the yield of the tariff.

Of far greater importance, however, are the changes that are bound to supervene as a result of the diminished European exports to neutral countries and of our efforts to supply the demand both in the neutral countries and among the belligerents themselves.



Under this head there are three points to be considered: the changes in raw material; the changes in manufactured commodities; and the changes in the carrying trade.

### **Raw Material Exports May Suffer.**

So far as raw material is concerned, the chief items are foodstuffs and cotton. Here everything depends upon whether England or France between them will be able to bottle up or destroy the German and Austrian fleets, and thus retain control of the seas. Even if they should succeed in doing this, there will in all probability be a substantial decrease in the demand for raw materials on the part of Germany and Austria. This will mean a fall in the price, which may, however, in the case of wheat, be compensated, or even outweighed by the smaller yield in England, France and Russia, as a result of the war, and which may, in the case of cotton, be somewhat checked by the increased home demand, due to our possible capture of the world market in cotton goods. If, on the other hand, the German-Austrian cruisers should not be totally destroyed, there would be a much greater falling off in our exportation of raw material to all the belligerents and a much greater diminution of price.

The conclusion would therefore be that, so far as the immediate effects of the war upon our chief raw materials are concerned, the prospects are not very favorable as to cotton, and perhaps a little less unfavorable as to wheat and other food products. We shall be sharing in the inevitable loss which is consequent upon so huge a war.

### **Domestic Industry Should Benefit.**

In industry, however, the situation promises to be different. Here the opportunities for, and the prospects of, progress are exceedingly bright. To the extent that the belligerents will lose their export trade to South America, Asia and Africa, owing to the general disruption of industry, we shall have a chance to supply the deficiency, and this deficiency is bound to be enormous. Even if England and France are able soon to keep the water lanes open, their energies will be so much occupied by the war as to cause a great falling off in their exports. So far as Germany is concerned, probably this all but complete cessation of commerce will afford us an unheard-of opportunity in South America and Asia. There is every reason to believe that under favorable conditions an immense impetus will be given, more particularly to the textile and the metal industries, the influence of which will considerably over-balance any possible loss from a fall in the price of our raw materials.

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The favorable conditions, however, to which we adverted in the last



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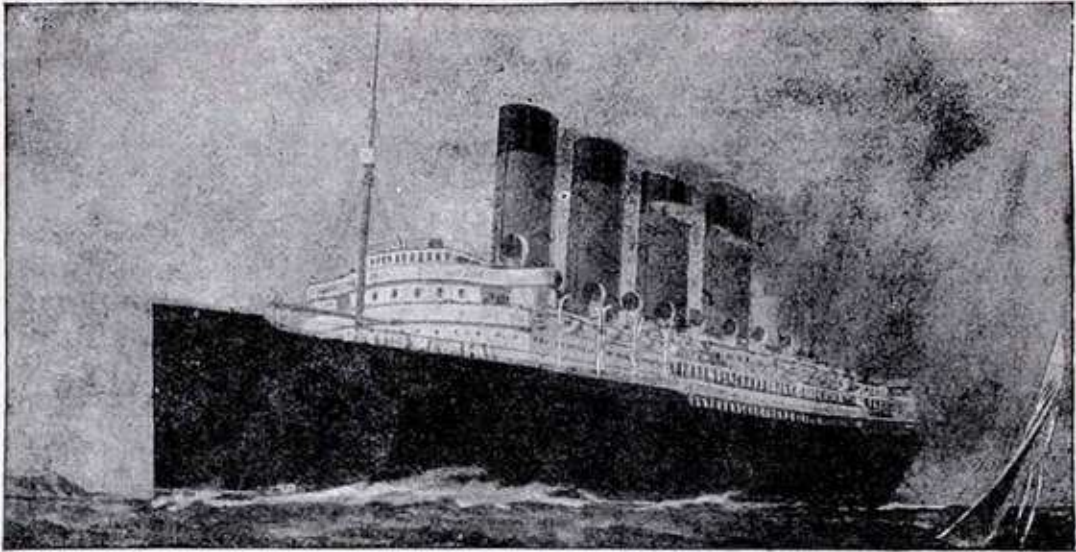
sentence refer to the possibility of securing the bottoms in which to transport this vastly increased output of industry. We come, in other words, to the third phase of the subject, the carrying trade. This is really the crux of the problem, our ability to develop a merchant marine. It is well known that in the Napoleonic wars the world's carrying trade was transferred to the United States, and that for quite a period our commercial prosperity was the basis of our progress. The situation is indeed slightly different now. At that time France and England, the two chief maritime countries, were at war. At the present time the combined influence of England and France is vastly more than a match for Germany and Austria on the seas, so that we must not expect to see any such striking change. But even while making allowance for this difference, our opportunity is great and our need, as stated above, still greater.

Our ability, however, to develop a merchant marine depends upon wise laws, the absence of which is largely responsible for the present non-existence of an American merchant marine. There are four ways in which a merchant marine can be quickly developed. The first is a change in the laws which would permit our coastwise tonnage to be converted into an ocean tonnage. The total tonnage in the United States devoted to coastwise and lake traffic is prodigious and much can no doubt be done by appropriate legislation to facilitate such a transfer. To the extent, however, that the coastwise tonnage is so transferred its place would naturally have to be taken, temporarily at least, by railway transportation; and it is very probable that this would engender considerable opposition among the shippers involved, unless, indeed, the railways should find it to their advantage to make special rate reductions in order to develop this additional traffic and unless the Interstate Commerce Commission should permit, during the emergency at least, the necessary differential charges. In any event, however, some relief can no doubt be secured in this way.

The second method, that of purchasing foreign vessels, contemplated by the bill now pending in Congress, will in all probability not be of great service.

The third alternative would be for the Government itself to fit out vessels, either utilizing some of its own cruisers or preferably purchasing ships of domestic origin. It is well known how the Australian Government stepped in during an emergency and developed the frozen meat industry. One of the objections, indeed, to the Government assumption of such a burden is that the Government ships would have to refrain most scrupulously from the carrying of any conditional contraband; for otherwise we should soon be involved in trouble over the neutrality laws. It is perhaps worthy of question, however, whether in an emergency like the present Government vessels cannot be employed to carry strictly





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neutral goods to strictly neutral ports. If it proved to be impossible to secure an adequate merchant marine forthwith in any other way, this temporary expedient might well deserve consideration.

The fourth and final way of developing a merchant marine would be the construction of additional vessels. This would naturally be of use only in case the war were a long one; and even then it is doubtful whether we could expect any large investment of private capital in the shipbuilding business unless that investment were protected in some way by the Government, that is, unless assurance were given that on the resumption of peace some sort of Government aid would be forthcoming to prevent the disappearance of the profits. Here again we might look carefully into the system followed by Japan with a view of taking exceptional measures for an exceptional emergency.

### **Ultimate Effects of the War.**

In one way or another, however, it is to be expected that our carrying trade will increase *pari passu* with the growth of our manufacturing industry. The combined result will undoubtedly be temporary prosperity.

When, now, we leave the immediate effects of the war and come to the ulterior results, the situation is more complicated. In the first place, the prodigious destruction of capital which is to be expected the world over will also affect the situation here. As the European countries would need much of their future surplus to repair the ravages of the war, there would be so much the less to invest in the United States. Our tempo of progress will therefore become slower. The relative decrease in the amount of available capital will mean a higher rate of interest, with all its ensuing discomforts. Specifically, also, this will mean a further fall in the price of securities and especially of bonds, Government as well as railway and industrial. The tendency of wages, also, throughout the world will be downward because dearer capital means less efficient production, and less efficient production tends to a lowering of wages. How far this tendency to a general reduction of wages may be counterbalanced in the United States by the wage increase due to the progress of industry, it is difficult to foretell. Whether wages will be kept from falling at home will depend largely upon the degree of continuance in our industrial prosperity.

This brings us to the second point — the grave danger of a reaction after the close of the war from the prosperity which may attend it. Here we can take a leaf out of our history. The mushroom growth of manufactures during the war with England a century ago was followed by the post bellum crisis and that crisis, as we all remember, was responsible for the first great protective tariff of the United States. Unless the American consumer of the next few years is prepared to make some sac-



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rifices by his willingness to suffer high prices we shall be in great danger of experiencing an industrial and commercial crisis of the first magnitude. This crisis, however, may be in whole or in part avoided if we are able to retain the control of the neutral foreign markets which, as we have seen above, we ought to be able very shortly to secure.

### **Possibly a New Era for the United States.**

To accomplish this, however, will not be easy. At least four or five measures must be taken before the end can be achieved. In the first place our banking facilities must be internationalized so that we shall no longer be dependent upon London as we now are. Fortunately, the new Federal Reserve Act will render this at all events possible; the efforts that are even now being made by some of our leading banking institutions promise well for the future.

In the second place far more attention must be paid than is the case at present to the needs of the foreign market. Our consular service, which is now only partly out of politics, should be at once definitely and completely removed therefrom. Our diplomatic service, which is at present so demoralized, and which is of far more importance to commerce than is often imagined, should be put on a similar permanent basis. The system of commercial attachés and experts, both at home and abroad, should be greatly developed. No one who has studied the wonderful recent progress of Germany in its export trade can fail to realize how much it has been aided by government influence. We also need to learn that lesson.

In the third place, a much more systematic movement must be initiated to teach our manufacturers how to conform to the habits and the prejudices of the foreign market, in methods of packing, in conditions of output and in details of payment. The national association that has recently been formed for a somewhat analogous purpose can do much; but immediate and effective work is necessary.

Fourthly, no wholly successful export business on a large scale can be maintained without favorable transportation rates, both inland and oversea. It should be one of the first duties of our Interstate Commerce Commission to study this problem and to interpret the law so liberally as to permit our common carriers to make those modifications in rates that may be rendered necessary, but which are now, through a strict interpretation, held to be illegal.

Finally, our further control of the foreign market will depend upon our retaining a goodly share at least of the world's carrying trade which we are in a fair way of securing in the immediate future. Here again a more liberal legislation than now exists is needed and the country will



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have to be prepared to make temporary sacrifices and perhaps to suffer in the shape of subsidies temporary infractions of a normally sound economic practice, in order to achieve the greater good.

The seeds of the great industrial prosperity of the United States were planted a century ago during the war with England. The British command of the world market dates from the Napoleonic wars. The German onset into industry and commerce was the result of the war of 1870. It is not at all unlikely that the present European conflict may mark the beginning of a new commercial and industrial era in the United States. Whether, however, it will mean continued prosperity or whether, on the other hand, it will mean a rapid, ephemeral growth, followed by a prodigious crisis and relapse, depends to a lesser degree upon the effects of the war itself and to a far greater degree upon the alacrity with which the American business man will seize the opportunity and upon the wisdom with which the American legislator will face the situation.



### La Culture à Sec en Tunisie.

ON trouvera à une autre page de la *LEVANT TRADE REVIEW* une annonce d'un des membres de la Chambre qui fabrique des outils pour la culture à sec. De toutes les questions qui intéressent les pays où la Chambre étend ses activités celle de la culture à sec est une des plus importantes et des plus significatives. Nous avons déjà publié plusieurs articles au sujet de l'alfa, un produit spécialement adapté aux régions demi-arides, et qui a donné des résultats énormes dans certaines contrées des Etats-Unis. Bien que l'alfa soit en premier lieu natif de l'Asie; les cultivateurs dans le Proche-Orient ne lui ont point octroyé l'attention qu'il mérite. Le numéro actuel de la *LEVANT TRADE REVIEW* consacre un article spécial au cactus sans épines, qui semble destiné à jouer un rôle dans l'économie du Levant, tant comme nourriture pour les hommes que comme fourrage pour les bêtes.

A ce propos, nous désirons particulièrement mettre nos lecteurs au courant de certaines expériences de culture à sec en Tunisie, qui ont pleinement réussi, et nous donnons ci-dessous le résumé d'un article publié sur cette question dans *DUN'S INTERNATIONAL REVIEW*, New York, et écrit par le docteur J. Russell Smith, professeur de la Section Industrielle à l'Université de Pensylvanie, Etats-Unis d'Amérique.

Dans les Etats-Unis, où il y a de vastes zones désertes, les agriculteurs s'efforcent à mettre à profit ces grandes étendues de terrain par un système de "culture à sec," ce qui remet à l'ordre du jour les méthodes employées par les Arabes en Tunisie avec un si remarquable succès.



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Les Tunisiens ont adopté, comme base de leur culture, les arbres — notamment l'olivier — plutôt que les grains. Ces derniers sont des plantes à courte vie, et si l'humidité leur manque au moment critique de leur développement, la graine ne se forme pas, et la récolte se perd. Par contre l'arbre, adapté par la nature à un environnement aride, a une grande aptitude pour emmagasiner l'eau des pluies jusqu'à ce qu'il ressente le besoin de s'en servir, et il réussit admirablement à s'attirer le maximum d'humidité. L'olivier surtout excelle à pousser ses racines à une profondeur de plusieurs pieds pour trouver l'eau et se l'approprier. Cependant dans les contrées où il y a peu de pluie, et où l'évaporation empêche les eaux de s'infiltrer très profondément, l'olivier sauvage étend ses racines sur une grande superficie tout près de la surface. Des expériences intéressantes faites à ce sujet démontrent que dans le désert de San Bernadino, en Californie, Amérique, où la moyenne d'eau est de 8 centimètres, les oliviers ont réussi à croître — leurs racines couvrant une superficie neuf fois plus grande que celle protégée par leur feuillage, et constituant un véritable magasin de nourriture.

Selon toute probabilité, l'olivier a été introduit en Tunisie il y a 15 siècles par les Romains, dont les Arabes ont continué les méthodes jusqu'à nos jours avec un succès tel que, lors de l'occupation française en 1881, les Français adoptèrent les méthodes des arabes sans aucune modification. Dans les environs de Sfax, on peut marcher pendant 20, 30 ou 40 lieues sans sortir des plantations, qui, actuellement, comprennent en tous plusieurs centaines de milliers d'acres.

Pour constituer une plantation, les Arabes coupent une grosse racine d'un arbre mûr, la plantent, et l'arrosent deux ou trois fois pendant la saison durant les deux ou trois premiers étés. Etant donné les longues distances auxquelles l'arbre envoie ses racines, les Tunisiens ont découvert que 7 à 10 arbres par acre absorbent toute l'eau disponible, et par conséquent ils plantent les arbres à des intervalles de 70 pieds. Ces intervalles sont semés ordinairement d'orge ou de blé. Les agriculteurs ont constaté, du reste, qu'une couche de poussière continue pendant 60 ou 70 ans épuise le sol, et lorsque ce cas se produit, ils plantent des amandiers pour y remédier. Des légumes hivernaux tels que le trèfle rouge, les haricots verts, sont aussi cultivés, et comme les intervalles entre les arbres sont grands — ce qui compose un immense avantage — on peut les labourer avec des herses ou d'autres machines agricoles et faire atteindre à la couche de poussière son maximum de perfection. Les Tunisiens, du reste, ont l'habitude de former des sillons sur la face des pentes légères pour empêcher les eaux pluviales de s'écouler des endroits où elles tombent, et on peut alors se servir de la litière poussiéreuse pour retenir l'eau qui a pénétré dans le sol.

En dehors de l'olivier, le "mesquite" et le "robinier" se prêtent fort bien à la culture à sec. Ils produisent en outre une longue fève très nutritive, qui forme un excellent aliment pour les animaux domestiques. Dans tous les cas, il est hors de doute que les arboriculteurs de la Tunisie nous ont enseigné la meilleure solution du difficile problème de la conquête des terres arides.



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## Le Cactus Non-Epineux.

Nous attirons l'attention de nos lecteurs sur une variété non-épineux du cactus, qui sert actuellement aux expériences des horticulteurs américains, et promet des résultats extraordinaires. Cette plante à demi-tropicale n'a presque pas besoin d'eau pour vivre, et s'accommode sur toute sorte de sols alcalins. Elle croît fort rapidement et ne demande que peu d'attention de la part du cultivateur. La moisson produite est très abondante — dans des conditions climatériques favorables elle arrive à 50-100 tonnes par acre — et remplace avantageusement le fourrage habituel du gros bétail. Le fruit, qui ressemble à l'orange, peut servir de nourriture et la plante elle-même, découpée en morceaux et frite ou bouillie, forme un mets appétissant.

Il serait peut-être bon d'entreprendre la culture de ce cactus si utile dans le Levant.

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## Travaux de Port à Tripoli.

---

Il y a quelques mois, le gouvernement Italien accorda à la compagnie d'Almagia la concession pour la construction de la seconde partie du port de Tripoli. Cette même maison avait déjà complété la première section du brise-lames.

Ce contrat entraînera une dépense de quelques \$ 1.500.000 (7.770.000 Frs.) et peut-être même de \$ 2.000.000 (10.360.000 Frs.) avant d'être achevé. Il stipule que le brise-lames actuel subira un prolongement de 500 mètres jusqu'à une masse de rochers qui forment une protection naturelle pour la partie extérieure du port. Tout aussi importants seront les travaux d'excavation et le remplissage d'une étendue de 2300 mètres qui va d'un point au delà du port, le long du brise-lames autour du port jusqu'au Château, et mesure une largeur de 145 mètres près du brise-lames, 175 mètres entre l'emplacement de la douane actuelle et le Château. Ces vastes quais permettront largement à l'Etat et aux entreprises privées d'établir des dépôts pour l'emmagasinage des marchandises. On a déjà assigné à la "Banca d'Italia" un emplacement où elle compte ériger immédiatement des entrepôts pour les marchandises qui viennent sous son contrôle par suite d'opérations financières. D'autres banques suivront son exemple dans l'intérêt du commerce du port. Les vaisseaux d'un tirage de 20—23 pieds pourront aborder et débarquer leurs marchandises à peu de frais en comparaison de ce qu'ils doivent payer actuellement pour les allèges, le transport et les remorqueurs.

La maison de Ing. Attendoli a obtenu la concession pour la construction d'un brise-lames dans le petit port de Homs, à un prix d'environ \$ 193.000 (999.740 Frs.) Des travaux d'excavation ont lieu dans le port de Benghazi et bientôt une grande concession sera mise en adjudication pour d'importants travaux de construction dans ce même port.

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## Le Protectionnisme Américain contre le Coton d'Egypte.

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Les fabricants d'articles de coton en Amérique attendent anxieusement la décision du Ministère de l'Agriculture des Etats-Unis relative aux restrictions sur l'importation et l'échange interprovincial du coton égyptien. Quoique l'on sache que le Gouvernement Fédéral prendrait toutes les précautions afin d'être sûr que le vers Egyptien (Pink boll worm) ne soit pas en contact avec les districts producteurs de coton américains,



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l'impression qui prévaut dans les milieux de fabricants est que des mesures sévères, inutiles, causeraient un tort sérieux à la division égyptienne de l'industrie cotonnière d'Amérique.

Il est importé annuellement aux Etats-Unis de 100 à 125,000 balles égyptiennes par voie de Liverpool, aucune ne venant directement d'Egypte, et comme deux balles de coton égyptien pèsent autant que trois balles de coton américain ce chiffre s'élèverait alors de 150 à 187,500 balles américaines. Ce coton égyptien est un produit hybride unique, issu de l'alliance du coton des îles américaines et du coton indigène du Soudan, et son brin est particulier, différent de tous les autres cotons employés dans la fabrication en ce sens qu'il est à brin long, à fibres très fortes, et possède un brillant particulier, qui sied très bien à la confection de vêtements fins en coton pour dames, spécialement lorsqu'ils sont mercerisés, soit blanchis ou teints, ils ont un lustre qui approche de celui de la soie, qualité que ne possède aucun autre coton. Sa grande résistance le rend utile à la toile employée pour les bandes-pneus d'automobiles, et comme l'emploi de la machine à coudre a créé des spécifications très strictes d'uniformité dans le coton-fil à coudre, le coton égyptien, en enlevant les fibres moins longues par le procédé du sérançage primitivement employé dans la fabrication des lainages avait permis la fabrication d'un fil approprié à la machine à coudre; pour laquelle on employait auparavant le coton des îles, beaucoup plus coûteux.

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### Plows and Machinery for the Levant.

By P. J. Louisides, Larnaca, Cyprus.

IT is not true that the whole Levant requires a reorganization for developing its resources both in agriculture and commerce, and the political change promises improvement in the agricultural world in the primitive methods of cultivation of the soil as carried on at present.

We observe that there is a good opening for agricultural implements, but farmers will have to be induced by practical demonstration to become convinced of the utility thereof. Besides this we have to take into consideration the financial standing of the farmers who can not pay cash for the whole value of the implements.

There is a sort of prejudice in the Levant against the new implements; that they may be too heavy, complicated and costly, and there is not the least doubt that light, simple and cheap implements can be the easiest introduced.

Besides this it is necessary to establish depots in some places of the Levant under the immediate supervision of American representatives for each locality, in which agricultural implements and machinery are required. In this way it will enable agriculturists to decide for themselves by actual comparison, which machines and implements are more suitable for their requirements.





**Plow with Double Mouldboard and Share.**

---

The agriculturist in the Levant employs largely plows and other implements made locally by his own skill, and a thorough examination of these home-made implements with careful study will give the American manufacturer an idea of what he has to provide. Of course the agriculturist will be delighted to get a well-made and cheap implement based on his own technical knowledge. The American implement may be very good, but this is not sufficient to induce agriculturists to use the same, but we have to follow out, to some extent, what he is thoroughly accustomed to.

Through investigation we find that a plow with double mouldboard and share is greatly appreciated by the farmer, and when plowing with one share, the other share and mouldboard rest directly above the ones in use, and when the end of the furrow is reached, the farmer turns down the other share and so on. This implement meets the requirements of the farmers in all respects.

Though great efforts have been made by American manufacturers to secure a share in the whole trade in the Levant, it still requires a good deal of development, and we believe that the difficulty lies in the following:

That the American manufacturer does not study sufficiently the requirements of his customers in the Levant, the total absence of American banks and the system of cash payment, while the continental merchant



or manufacturer allows a long credit from 5 to 8 months from date of invoice with an option of a further prolongation with a charge of interest at the rate 6<sup>0</sup>/<sub>0</sub>.

For the above reasons the American trader is unable to compete with his continental rivals, and as long as no changes are effected in the whole export system we cannot expect a practical improvement of the present state of affairs.

### The Hide and Leather Trade of Cyprus.

The hide and leather trade in Cyprus is one of the important lines of goods imported into the island. At present there are a few small tanneries which are restricted to the production of a cheap and common quality of sole leather used principally for making coarse boots for villagers' wear, but nevertheless, the domestic leather industry is not able to compete either in quality or cheapness of products with the Italian factories, which supply the Cyprus market.

The importation of leather of all sorts is perceptibly large from France, Italy, Austria, Germany, Belgium and Great Britain.

France furnishes the better quality of leather followed by Germany and Belgium. Italy provides the common quality leather which competes favorably with the local industry both in price and quality.

The total value of sole leather imported during 1913 was £ 23,258— other leather (including waxed splits, box, calf etc.) totalled £ 11,804—.

Countries whence imported	Sole leather.	Leather otherwise specified as waxed splits, box calf, etc.
Italy	£ 11,033—	£ 144—
France	" 7,804—	" 2,763—
Turkey	" 1,302—	" 444—
Belgium	" 1,148—	" 38—
Austria	" 671—	" 4,053—
Egypt	" 658—	" 128—
Germany	" 538—	" 1,920—
Holland	" 104—	" . . .
Great Britain	" . . . .	" 2,290—
United States	" . . . .	" 24—
	£ 23,258—	£ 11,804—

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## Trade of Turkey.

VICE Consul General O. S. Heizer, in his official report to Washington on Turkey's trade in 1913, points out that the exports increased from \$97,150,710 to \$108,733,312. These figures are based upon Ottoman Customs returns for the years ending March 13, 1911 and March 13, 1912, and do not include wine, salt, cigarettes and leaf tobacco which are controlled by the Administration of the Ottoman Public Debt and the Tobacco Regie. Including these items, the exports for 1911-12 would have amounted to \$138,361,520. As against this total of exports, the Ottoman statistics show imports for the corresponding periods, amounting to \$187,238,298 and \$197,959,260, respectively. Naturally, these statistics cover the Ottoman Empire as things stood before the Balkan wars.

It is expected that the road and railroad building which is pending will greatly stimulate Turkey's commerce and industries. Mr. Heizer remarks that there are many signs of revival. Constantinople, for instance, is taking on the appearance of a modern bustling western city. Mr. Heizer finds that reports from various parts of the Empire clearly indicate a general progressive movement, and he advises American manufacturers to send their experts to Turkey to look over the ground and take the necessary steps to share in this constructive work. Having mentioned various concessions for public works granted by the Turkish government to German, French and British capitalists, Mr. Heizer brings out the important fact, that nearly all these concessions have been given in connection with loans or advances to the Turkish Government and that usually important orders for machinery and material for construction are confined to the country furnishing the loan. "Outsiders are rarely patronized even if their quotations are favorable."

Speaking particularly of American exports to Turkey, he urges attention to the opening for American flour, coal and lumber. He also mentions American furniture and fixtures as an article that should be pushed. Sales of American lumber, Mr. Heizer says, "are increasing in the Levant, and arrangements have been made in Beirut, Smyrna, Constantinople, and other parts for an extended trade in American red gum and other hardwoods". As to coal, "there is no doubt any longer about the future of American coals in the Mediterranean. They have come to stay. In Italy and Egypt, the sales of American coals already run into thousands of tons annually. This business is now extending into Greece, Turkey and Bulgaria".

The tone of Mr. Heizer's report is hopeful. As far as American trade is concerned, much advantage is expected from the direct steamship lines recently established.



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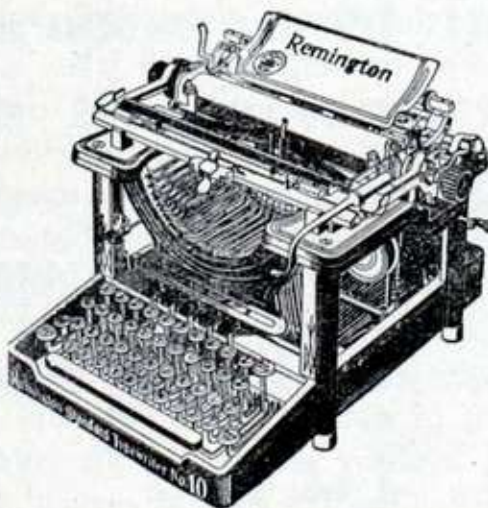
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## Two Syrian Cities Depend on Old Dam.

(Rev. WILLIAM S. NELSON, D. D., in *Chicago News*).

**H**AMATH and Homs in north Syria are among the cities of present importance whose history carries them back to the remotest ages. In the former, especially, the excessive heat of summer, and in both the long dry season, without any rainfall from May to October, make the river Orontes of the utmost importance to the life of the inhabitants and the produce of their extensive gardens. In most Syrian streams there is the greatest difference between the amount of flow in summer and in winter, and a large proportion of the smaller streams are entirely dry through the later months of summer.

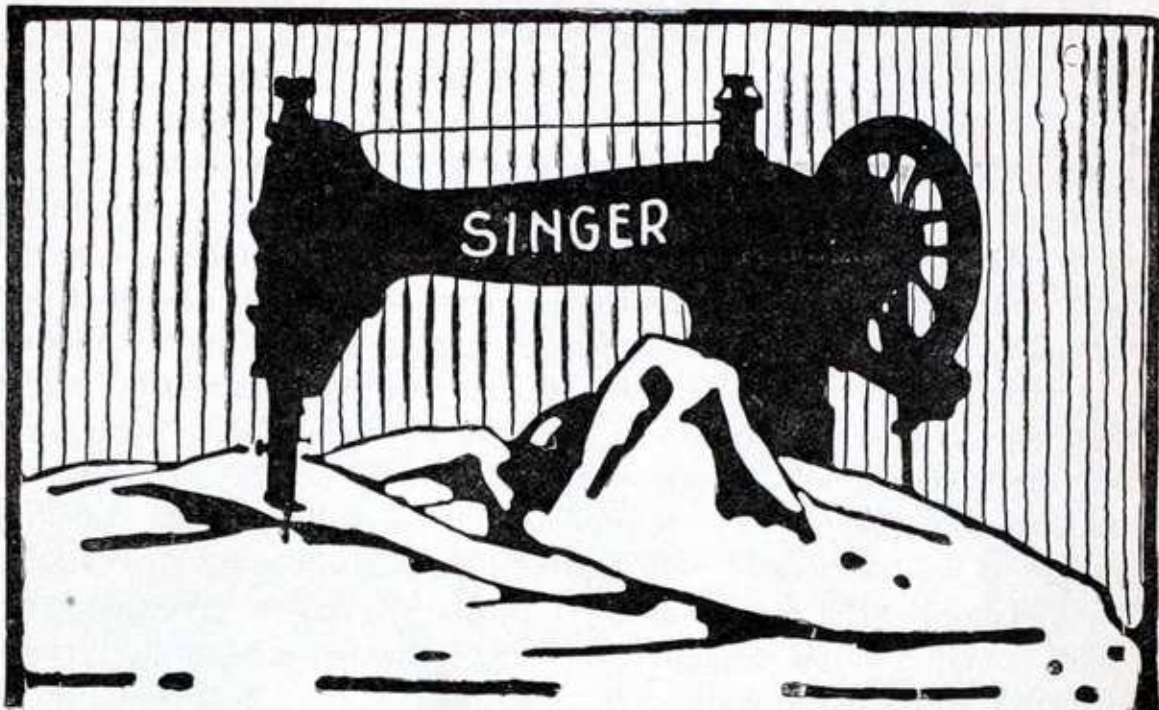
Such a condition in the Orontes would make life in Hamath and Homs quite impossible and would prevent the existence of such a large city population. The fact is, however, that the volume of water in the Orontes, where it flows through Homs and Hamath, varies in no appreciable degree through the summer months, and is only occasionally swollen in the winter by heavy local rains, bringing a sudden inflow from small tributaries. One naturally asks the cause of this beneficent state of affairs, and his attention is directed to the lake south of Homs. Here is a body of water some eight miles long and three to four miles wide, but of no great depth, through which the Orontes flows.

This acts as a regulating reservoir for the storage of the winter rains and equalizing of the river's flow. The interesting thing is that this lake is not a natural one, or at least not altogether so. The northern end of the lake is a stone dam, over a quarter of a mile in length, and, at its center, twenty feet high and fifteen feet thick. This checks the winter's rainfall, so that it shall not flow away at once, and stores the surplus for the summer's drought. It is probable that there was something of a natural widening of the river at this point, forming a small lake, and that the building of the dam was merely accentuating the natural reservoir.

The masonry of the dam is simple and crude, with no evidence of large stones brought from a distance. In the immediate vicinity there are no quarries, but the plain is covered with bowlders of black basalt of all sizes. These are broken up and used for building purposes to this day. The dam is made of just such blocks of basalt laid in lime mortar. Judging from the general appearance of the dam as it is to-day, and the analogy of ancient structures of similar magnitude and importance, it is altogether probable that we have left merely the core of the original dam and that it was once much higher than at present and was faced with dressed stone which has all been destroyed and carried away for use elsewhere.

The ancient city of Homs, or Emesa, probably lay, or at least extended





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farther to the south than the present city. This seems clear from the fact that the high ground south of the city is covered with broken brick and pottery, while the ground itself is honeycombed with lines of large clay pipes, indicating extensive water distribution. At many points there are also remains of brick distributing reservoirs, with pipe channels leading to them and from them in every direction. The present surface of the lake is too low to have served this system of water distribution and gives a reason for the older channel which appears once to have brought water from the lake at a considerably higher level than that which serves modern Homs.

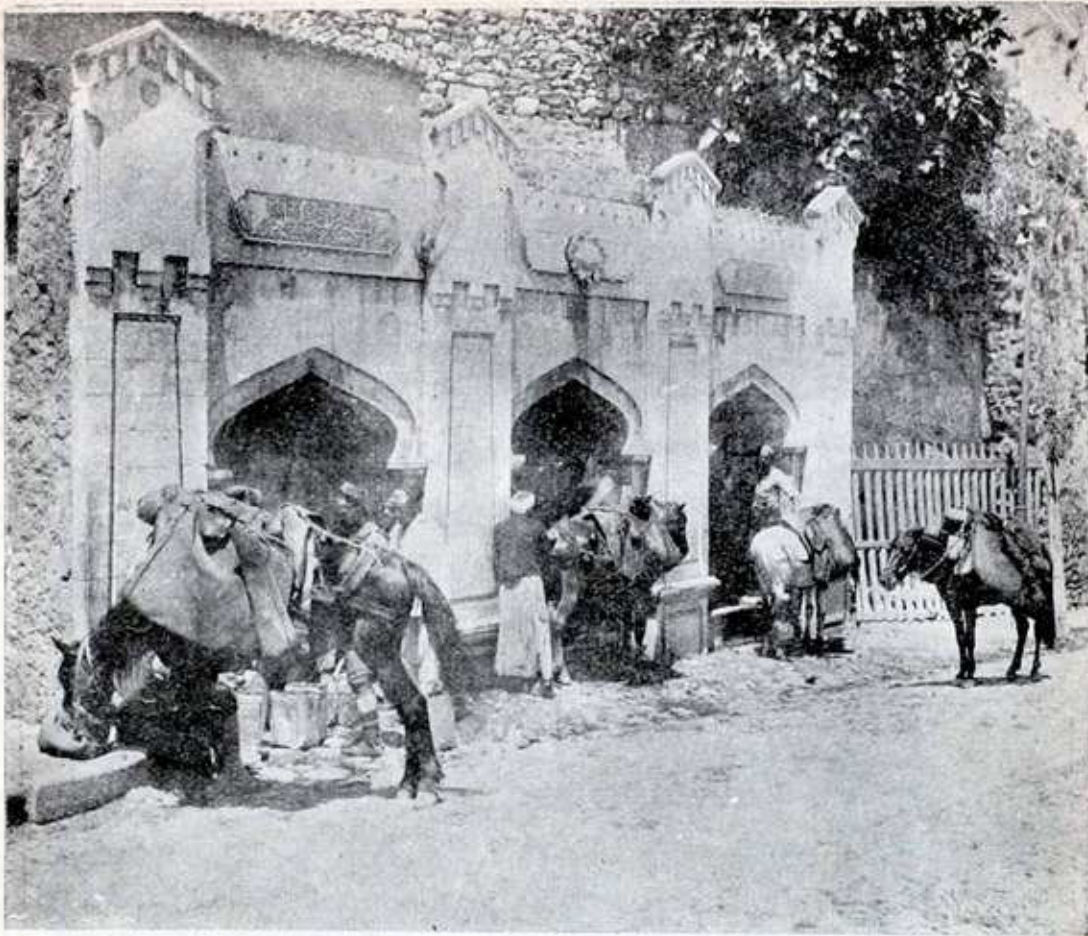
As the dam stands to-day it is merely a simple, solid stone dyke, capable of withstanding the constant pressure of the large body of water behind it. The base of the dam, where it is highest and least supported is considerably wider than at the top, where it is fifteen feet wide. In this same section there are also a number of solid buttresses on the lower side of the dam to add to its power of resistance. The river is allowed to escape through arches in the bottom of the dam and it comes out with a rush and tumultuous dash, which gives one a respect for the solidity of the masonry of the dam itself. There is no method now for controlling the outflow through these arches, nor through the sluiceways at the end of the dam, and there is nothing to indicate whether the flow was more fully controlled in ancient times or not. Near the eastern end is an opening from which water flows to the city of Homs. The aqueduct is exceedingly crude, and one cannot but wonder that it withstands the strain placed upon it. After passing this short stone aqueduct, the water flows in an open channel through fields to the city for general use.

Who built the dam? This is one of the unsolved conundrums of the East. There are references to the lake in very ancient history, but it is not clear from these references whether the lake is natural or artificial. Direct references to the dam itself are to be found in the Talmud which ascribes its building to Diocletian. Arab historians give the credit to Alexander the Great, but there is no reliable record to which we can appeal with confidence. In the structure itself there is nothing to indicate a Hittite origin, as some have affirmed, but everything to show that it is a relic of Roman intelligence and enterprise.

The dam has a double interest to investigators of to-day. It is one of the few ancient works which continues its beneficent service after the many centuries since its erection. It is, in the second place, one of the few instances where a dam is used in this way to regulate and equalize the flow of a considerable stream through the varying conditions of the seasons.

Each of the cities of Homs and Hamath has a resident population of more than 60,000 and a tributary population of villagers quite as large. Thousands of these villagers as well as hundreds of Bedouin Arabs swell the population every day, coming in to dispose of their produce, and to





**Pack Horses Loaded with Water.**

lay in supplies from the city merchants. This makes a large accession to the resident population, for all of whom abundance of water is a necessity.

Every one cannot come to the Orontes to drink, and hence a system of distribution to the houses is necessary. This furnishes occupation for an army of indigent men, with their horses and mules. A double bag is made of leather, with a round opening in the middle, and this is slung over the back of the pack animal. He is then driven to the public channel and the water is dipped up with a smaller leather bag and poured into the skin holder, until the two sides of the pouch are puffed out to their fullest dimensions. Then the owner starts off to the city, calling as he goes: "Ahyo-o-o! Ahyo-o-o!" his voice rising in a shrill tone and trailing off into a weird cadence, peculiar to itself.

Householders from within open their doors and bring out jars or tin cans to be filled. These are set on the ground and the mouth at the bottom of the skin pouch is opened so the water can flow out. This opening is secured by a cord twisted about it, being readily opened and closed so long as the supply of water lasts. At some places the driver saves time by taking his animal down into the stream, in which he stands himself knee deep while he dips up the water for his patrons to drink. Nor is such a one at all particular to dip the water from above the point where he and his animal stand. It is all the same to him.





**LE CONSTRUCTEUR DU CANAL.**

Le Général George W. Goethals, ingénieur de l'armée Américaine, qui a dirigé la construction du grand canal jusqu'à son achèvement.

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## Ouverture du Canal de Panama.

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LE 15 Août 1914 le vapeur "Ancon" (10,000 Tonneaux) du Ministère de la guerre des États-Unis a passé par le Canal de Panama ouvrant ainsi officiellement au commerce du monde cette nouvelle route.

L'Ancon quitta Cristobal sur la côte atlantique à 7 heures du matin et se dirigea vers l'écluse de Gatun. Il traversa cette écluse qui a une puissance élévatrice de 85 pieds en 70 minutes. Il continua son passage par le canal de l'Atlantique au Pacifique sans incidents et arriva à Balbao à quatre heures du soir, c.à.d. neuf heures après son départ.

Le pont de l'Ancon était bondé d'invités du gouvernement et de fonctionnaires de l'administration du Canal et de la République de Panama.





Canal de Panama.



Parmi eux se trouvaient le Colonel Goethals, constructeur du Canal et gouverneur de la zone de Panama, Monsieur Porras, le Président de la République de Panama et le capitaine Hugh Rodman de la marine Américaine, surintendant des transports.

Les invitations à ce premier voyage étaient très convoitées et une foule de fonctionnaires américains et de la République de Panama remplissaient le vaisseau lorsqu'il quitta le port. Le Colonel Goethals se trouvait sur la passerelle près du capitaine Sukeforth de l'Ancon.

Toute circulation, même celle des bateaux des travaux de la tranchée de Culebra, s'arrêta pour laisser passer l'Ancon, et des milliers d'ouvriers profitèrent d'un jour de congé. Ils s'assemblèrent avec les indigènes des villages des environs et occupèrent les hauteurs le long de la route.

Il n'y avait pas de cérémonies éclatantes, bruyantes, tant il est vrai que la simplicité ne cessa de régner sur l'œuvre entière de cette grande voie interocéanique depuis sa conception jusqu'à son achèvement. La cérémonie solennelle de l'ouverture officielle n'aura lieu qu'au printemps prochain.

Aujourd'hui le Canal est ouvert aux vaisseaux de toutes les nations du monde à conditions égales. Les États-Unis ont agi avec une parfaite bonne foi et tout en observant leurs traités ils n'ont fait de distinction entre personne et ne se sont réservé aucuns droits exclusifs à eux. A l'exception du droit de percevoir le péage — qui est le même pour les pa-

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villons de toutes les nations—ils ne se sont pas arrogés des privilèges de propriété nationale aux frais de leurs amis et rivaux dans le commerce. Ils ont ainsi gagné un triomphe moral non moins notoire que la victoire matérielle que leurs ingénieurs ont remportée sur la nature en perçant l'Isthme de Panama.

Tout l'argent, tout le travail et toute la dévotion qui ont été dépensés pendant dix années ont été bien employés, non seulement parce que l'œuvre a réussi mais surtout parce que le jour de l'ouverture du canal, le peuple des États-Unis, a démontré au monde qu'en dépit des tentations des sentiments égoïstes il a su tenir la lettre ainsi que l'esprit de ses engagements envers d'autres nations.

En ce qui concerne les droits des belligérants, on espère que toutes difficultés pourront être évitées. Des lois très strictes ont été promulguées qui assurent la neutralité perpétuelle du canal et le gouverneur avec son conseil sont chargés de leur exécution. Les vaisseaux des belligérants devront faire un passage sans arrêt — sauf en cas de force majeure. Ils n'auront pas le droit ni de faire du charbon, ni de prendre des provisions ou d'embarquer des troupes dans la Zone du Canal et dans les eaux territoriales aux deux extrémités du canal.

Voici le programme officiel qui été arrêté par les ministres des affaires étrangères, de la guerre et de la marine, pour la cérémonie solennelle de l'ouverture du canal l'année prochaine.

- |                     |  |
|---------------------|--|
| 10—15 Février 1915. | Rendez-vous des flottes à Hampton Roads, Virginia.   |
| 20 Février.         | Les délégués navals étrangers seront reçus par le Président des États-Unis à Washington.       |
| 22 Février.         | Le Président passera en revue la Flotte qui partira ensuite pour Panama.                       |
| 5 Mars.             | Le Président part pour le Canal sur un bateau de guerre.                                       |
| 10 Mars.            | Le Président arrivera à Colon.   |
| 12 Mars.            | Le Président, à la tête de la flotte, passe par le Canal.                                      |
| 13 Mars.            | Cérémonies à Balboa ou à Panama. Le Président part pour San Francisco sur un bateau de guerre. |
| 14 Mars.            | La Flotte quitte Balboa pour se rendre à San Francisco.  |
| 23 Mars.            | Le Président arrive à San Francisco.   |

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## Suez et Panama Comparés.

LE Canal de SUEZ appartient à une compagnie de capitaux sous le contrôle du Gouvernement Britannique. Les frais de construction de cette voie maritime dont la longueur est de 103 milles et la profondeur de 28 pieds s'élevèrent à une somme de 635,000,000 Francs. Un vaisseau fait la traversée du canal en dix-sept heures. En 1910 les frais de péage étaient de 6.50 Frcs. par tonne nette pour les bateaux sur lest et de 9.65 Frcs. pour chaque passager au-dessus de 12 ans; ces prix ont été réduits d'une façon qui permettra de soutenir la concurrence inévitable de notre canal interocéanique.

Le Canal de PANAMA est en possession des Etats-Unis et ses frais complets s'élèveront approximativement à 1,875,000,000 Frcs. Il a une longueur de 54 milles et actuellement une profondeur de 30 pieds qui sera augmentée à 41 pieds. Il faut douze heures à un vaisseau pour faire la traversée. Le prix de péage, ainsi qu'il avait été fixé par le Président Taft, est de 6 Frcs. par tonne nette. Pour couvrir les dépenses du Canal, le Gouvernement a émis 423,159,930 Frcs. d'obligations à 2 pour cent, 250,000,000 Frcs. d'obligations à 3 pour cent, et a versé le reste au comptant, en le prélevant du Trésor Américain.

**Lumber in Greece.** According to Consul Cooke in Patras, the local lumber imports there amount to \$500,000 annually. They are mostly fir from Austrian forests coming by way of Galatz and by vessel in cargo lots. The cargoes consist of logs, beams for building purposes and boards of various lengths and widths for the making of currant and raisin boxes and containers for citrus fruits.

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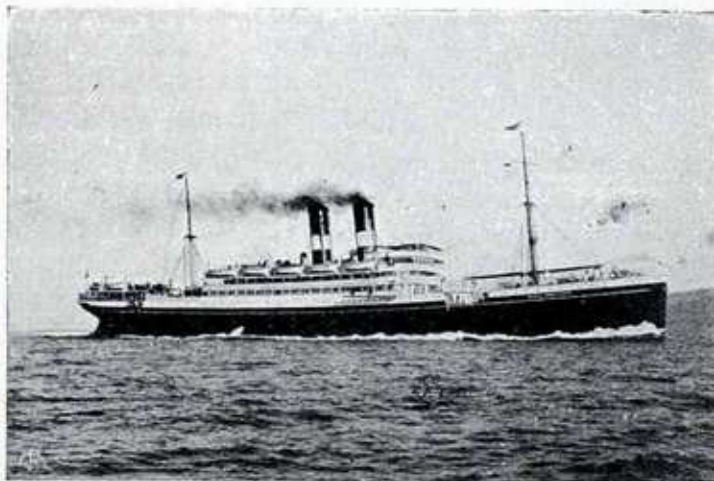


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## Agricultural Implements and Machinery in Mersina - Adana District.

(By Consul EDWARD I. NATHAN.)

**A**GRICULTURAL developments in Asia Minor have necessitated the use of all kinds of modern implements and machinery. The Cilician Plain in the Province of Adana annually produces about 110,000 bales of cotton, as well as large crops of cereals. With the irrigation of this plain and the draining of many marshy districts new areas will be cultivated and all of these crops will increase. The farms are mostly very large and, as labor is scarce and expensive, machinery of all kinds is employed. The Mersina-Adana Railroad and the Bagdad Railroad which now run across this district will soon be completed as far as Bagdad and afford exceptional transportation facilities for the heaviest machinery.

The annual value of the agricultural machinery imported at Mersina is about \$100,000. Steam plows, thrashers, reapers, binders, and plows are the principal kinds in demand. Unfortunately with a few exceptions American manufacturers of these goods have not obtained a large share of this trade. Steam plows and thrashers come almost exclusively from Great Britain and plows of German make are preferred. Reapers and binders are practically all from the United States. With some slight concessions in regard to payments and a successful demonstration of the working capacity of American machinery of the first-named class there should also be no difficulty in selling them here.

In addition to Adana the Province of Konia is also a good field for the sale of agricultural implements. A German company has already established a large depot for their sale. The irrigation of the plain of Konia, which is now being carried out, will increase the scope for their employment,

### Notes from Mersina, Turkey.

(NICHAM M. ZELVEYAN).

**T**HE cereal crops of the province of Adana in 1914 failed to come up to expectations both as regards quantity and quality. The heavy rains in the months of May and June spoiled the crops everywhere in the province. This was especially true in the fertile district of Djihan where wheat had to be sold at a price 30 to 40 per cent below normal. The various crops of the vilayet are estimated as follows:

Oats, 3,000 to 4,000 tons. Barley, 8,000 to 10,000 tons. Wheat, 18,000 to 20,000 tons.

The exports of these cereals were principally to France and Italy. The sale prices and quantities were as follows:

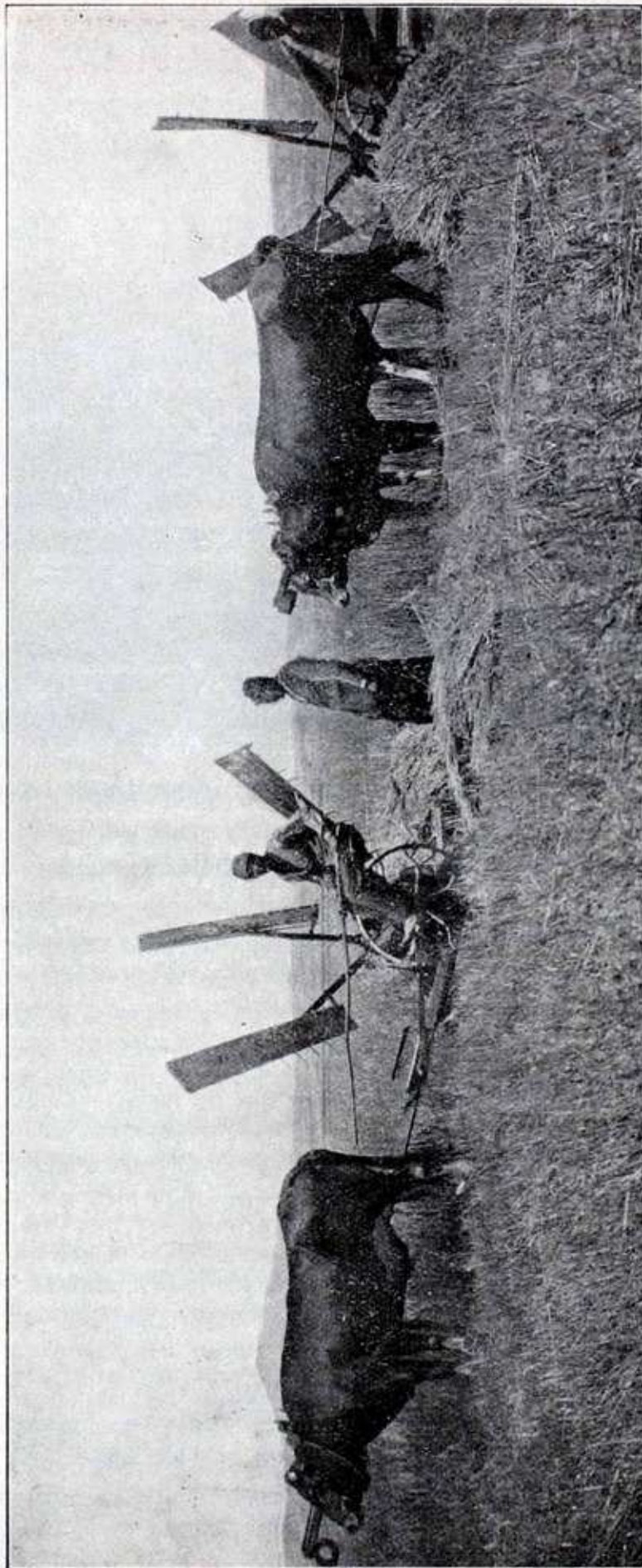
Oats	1,300 to 1,500 tons.	13.75 to 14.50 francs, price per 100 kilos.
Barley	800 to 1,000 "	15. to 15.50 " " "
Wheat	1,500 to 2,000 "	17.50 to 18.50 " " "

Since the beginning of August all exports of these grains have ceased but owing to heavy requisitions of same by the Government local stocks are small.

The cotton crop promised to exceed all previous records and perhaps total 150,000 bales. Owing however to a lack of money to procure labor for the picking a considerable part of the crop may be lost. The sesame seed crop is good and as exports of both of these commodities are being made on a small scale the local financial and commercial depression may be relieved.

While this province annually imports several hundred reapers and steel plows and many steam plowing and thrashing outfits are in use the prospects for new importations are still uncertain.





American Reapers at Work on the Plain of Adana, Asia Minor.



## The Possibilities of Adana and the Cilician Plain.

(By W. N. CHAMBERS in the Y. M. C. A. Association Quarterly.)

---

**A**FTER digging down for thirty feet to find solid ground for the foundations of the American Seminary building, the workmen uncovered a jar and a number of pieces of pottery. Even at this depth the soil was so soft that piles had to be driven. This would indicate that the site of Adana is an ancient one, covered deep by the ruins and the accumulations of the centuries. It is said that the place (the ancient *Anatolia ad Sarum*) was colonized by the Greeks in the dim past. The river is now called *Sihun*. It is spanned by an ancient stone bridge, the foundations of which must have been laid by the Persians and it is said that Justinian repaired it. A few years ago the Turkish government in trying to repair it found that the structure had taken on the consistency of rock.

This district lying between the Cilician Gates in the Taurus on the west and the Syrian Gates in the Amanus on the east, was the way from Mesopotamia and Persia, Syria and Egypt to the West. Four rivers of importance cross the plain from the mountains to the Mediterranean. The *Calicadnus* in the southwestern mountainous district flows past *Seleucia*; the *Cydnus* past *Tarsus*; the *Sarus* (*Sihoun*) through Adana, and the *Pyramus* (*Jihan*) through *Mopsuestia*. These rivers are full of possibilities. There are great forests of pine and cedar in the Taurus, large rafts of which are floated down the rivers. Adana has consequently enjoyed periods of great prosperity but it was also time and again dragged under the harrows of war. Alexander and Darius fought their great battle of *Issus* in this district. Christianity led by Paul of Tarsus had its triumphs here. The last Armenian kingdom (1080-1393) struggled for three centuries to maintain its existence in Cilicia, but was finally wiped out. In the thirties of the last century *Mehmed Ali* of Egypt took possession of the country and held it for some years. Within the memory of many now living it was ruled by feudal lords who did nothing for its development. One writer says: "The whole of the extensive plain is composed of alluvial deposits brought down by the rivers that intersect it. It has consequently a soil of great natural fertility, and would be capable of the richest cultivation; but it is for the most part a desolate, uncultivated tract, in which the towns of *Tarsus* and *Adana* with their surrounding gardens and fruit trees appear like oases in the midst of a desert."

I would judge that this is a fairly good description of the plain as it was less than half a century ago. The possibilities, however, were great, and marvelous changes have taken place. The agricultural development of the last two decades has been marvelous. Large tracts of land have been brought under cultivation producing splendid crops and at this time of the year, as far as eye can reach, they are covered with waving fields of grain. This growth is indicated by the fact that a score of years ago only the ancient style of farming implements were in use. Now there are two score steamplows, six score steam threshers, and scores of reapers. The seed drill has come to show its superiority over the old style of





**Cotton bolling in Adana. The present method to be replaced by American bolling machinery.**

hand scattering of seed, and other modern implements are asserting themselves. The cotton crop of 80,000 bales of two years ago was surpassed last year by 20-25,000 bales. The principal output consists in wheat, barley, oats, cotton, sesame seed, etc. Cotton mills and grist mills are increasing in number and the weaving of cotton cloth is greatly developing.

The growth and importance at present are indicated by the fact that the population is 75-80,000, about two-thirds being Moslem. The Baghdad Railway has shown its estimate of the possibilities by making Adana a principal station on the line. As soon as the tunnels in the Tarsus and Adana Mountains are completed Adana will be in railway communication with Constantinople on the West and Aleppo, Baghdad and the Persian Gulf on the East. It already has two outlets to the Mediterranean, Mersina and Alexandretta. Since the massacres of 1909 the burnt quarters have been rebuilt and trade has boomed and is booming, attracting a large volume of business. The Imperial Ottoman Bank, the Turkish Agricultural Bank, the Deutsche Orient Bank and the Bank of Athens are doing a large business here. The shrewdest observers prophesy a brilliant future for Adana.

### Sucre Américain.

L'AMERICAN Sugar Refining Co. a récemment exporté en Grèce 80.000 sacs de sucre au coût de 40 Fr. le sac de 100 livres. Il est à noter que c'est la première fois que du sucre ait été exporté des Etats-Unis en Grèce, ce qui dénote combien rare se fait cet article de consommation en Europe.



### Ante Bellum Plans.

ACCORDING to a July issue of "Temps," Paris, Djavid Bey, the Turkish Finance Minister, confidently hopes that the International Financial Commission in Paris will accept the Turkish view as to the share of the Ottoman Public Debt to be taken over by the Balkan States; and he rejoices in the accord reached between the Porte and France, in particular over the French undertaking that future Turkish loans for public works and armaments shall be quoted on the Paris Bourse. He expects an Anglo-Turkish Treaty of Commerce in the near future as the result of the negotiations pending in London. The railway position is briefly that Asiatic Turkey is divided into zones, assigned to different nations of Europe. France has the Black Sea basin and Syria, Germany the Bagdad Railway and its approaches, while Italy has a line in Cilicia, and the British Smyrna-Aidin Railway has its concession prolonged until 1999. But it appears that Russia is to receive certain advantages, as yet undisclosed, for ceding her right of constructing railways in the Black Sea region to France. This may mean that Russia is about to build or cause to be built—probably with French capital—feeders in Asiatic Turkey to the Julfa Tabriz—Teheran Railway, projected by her in Northern Persia, and to construct an approach to it giving connection with Trebizond. Besides these railway developments,

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the Euphrates is to be made navigable, up to Meskene, which will be connected by a railway (less than 150 miles long) with Alexandretta. Who is to make this line is not stated, but Turkey is to take 20 per cent of its capital. The right to exploit petroleum wells in Mesopotamia is to be assigned to a company in which the Turkish Government, or Turkish subjects, will also be able to take a substantial holding. Djavid Bey expects that the loans to be raised for public works and armaments—chiefly, it is clear, in France—will amount in the next ten years to 2,231,000,000f—not far from £90,000,000—and that by the end of that period the Turkish Budget will reach £T50,000,000 annually. But he argues that the revenue will have increased immensely, owing to the new railways and the irrigation of Mesopotamia. His conclusion is that with so many powers interested in the Turkish Empire the maintenance of its integrity has become a factor in the policy of Europe.

**Glucose in Demand.**— That the Corn Products Refining Company will reap a material benefit from the condition in the American sugar trade brought on by the war is disclosed in that a shortage of the cane and beet sugar products will create an enormous demand for glucose. With a good corn crop in America the Corn Products Company, as well as several large independent producers of glucose, will be in a position to supply an enormous demand, and from indications now at a higher average of prices than has prevailed in a long time.

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## Shipments to the Levant.

**H**UBERT Banning, ex-secretary of the American Chamber of Commerce for the Levant, in discussing commercial conditions in the East, said to a reporter of the New York Evening Post:

"The present European conflagration will, no doubt, have a depressing effect on the entire Levant financially, but business will go on, as the people will have to supply their needs in manufactured articles. As business with Europe in these articles will be brought to a standstill by the present war, merchants throughout the entire Levant will have to look elsewhere to supply their needs, which means that a most excellent opportunity is thus presented to American manufacturers to obtain a firm footing in this market, which promises to develop to great importance within a very short period.

"It seems likely at the present time that we will continue to have steamship connections with the Mediterranean by Italian and Greek steamers with transshipment to the various ports of the Levant. We may even have direct steamship connections by the America - Levant Line, now flying the British flag, under the American flag, should this company decide to fly the American flag, which it probably will do under the new ruling, seeing that this enterprise is entirely American. Insurance against war risks will undoubtedly be high, but should not prove a great hindrance under the present existing conditions.

"The American Chamber of Commerce for the Levant, with head offices at Constantinople, is at all times at the disposal of American manufacturers and others desiring to extend their trade in the Levant putting them in communication with responsible firms and otherwise assisting them. It also furnishes its members free of charge confidential reports on the standing of firms."

**Railway to Ancient Antioch.** — An American woman, according to an announcement by the Rev. Dr. S. Edward Young, pastor of the Bedford Presbyterian church, Brooklyn, has given an amount necessary to

build a narrow gauge railway into the ruins of the ancient city of Antioch in western Asia, and sufficient to carry on these excavations that are expected to furnish new light on new testament history. The excavations, the announcement says, are expected to make available valuable information concerning the travels of St. Paul and also data relative to the Roman empire in new testament times, including a summary of the deeds of Emperor Augustus engraved on a great balustrade in his palace. Sir William M. Ramsay, the archæologist in charge of the excavations at Antioch, reports the ancient city to be in almost the same condition as when St. Paul was there, except a deep layer of earth covering the city.

**Population of the United States 109,021,992.**— There were 109,021,992 persons living within the territory embraced by the United States on July 1, 1914, according to a bulletin containing the estimates of population for the years subsequent to the thirteenth census, made in 1910, prepared

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under the supervision of C. S. Sloane, geographer of the Department of Commerce. The population of the United States in 1910 was 101,748,269, so there has been a gain in population estimated at more than 7,000,000 in the last four years. The population of the forty-eight States of the Union and the District of Columbia in 1914 is 98,781,324, whereas in 1910 it was 91,972,266. The population of Greater New York at the present time is given as 5,339,537, made up as follows: Bronx Borough, 529,198; Brooklyn Borough, 1,833,696; Manhattan Borough, 2,536,716; Queens Borough, 339,886, and Richmond Borough, 94,043. The present population of Chicago and Philadelphia is estimated at 2,393,325 and 1,657,000, respectively.

### Immigration to America

REFERRING to the account of recent immigration to the United States given on pages 92 and 93 of our last issue, additional statistics in the same connection may be of interest to readers of the LEVANT TRADE REVIEW. During the complete fiscal year ended June 30, 1914, the following numbers of Near Eastern races entered and left the United States:

	Arrived	Departed
Armenians	8,153	2,400
Bulgarian, Servian and Montenegrin	18,205	10,605
Greek	52,262	22,599
Roumanian	26,085	7,370
Syrian	10,299	3,482
Turkish	2,850	1,734

The return to their native lands of these races was especially marked during the months of May and June, departures exceeding arrivals in certain instances.

The plight of American travellers in Europe has received much attention in the newspapers since the commencement of the war, and it is therefore interesting to give the

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following figures which show the magnitude of this travel:

Total departures of American citizens from the United States during the same fiscal year 424,641

Total arrivals of American citizens from the rest of the world 303,339

The total number of foreigners arriving in the United States during this same period was 1,488,175, and with similar departures amounting to 712,012, the net increase in foreign population was 776,163, as compared with increases of 401,863 and 815,303, for the fiscal years ending June 30, 1912 and 1913, respectively.

### Bulgarian Loan.

NEGOTIATIONS for the loan with the German banks were concluded in July.

The amount of the loan is 500 million francs (£20,000,000) for fifty years; the rate of interest is 5 per cent, and the price of emission is 84.

Immediately after the loan has been voted upon by the Sobranye, Bulgaria will get an advance of 120 million francs, and another 130 million francs will be forthcoming after the emission of the loan. The first half of the loan will be issued at the latest by the end of the year, and the second half not later than two years afterwards.

The guarantees comprise the surplus tobacco banderole and the tax on cigarette papers. The privileges offered are the construction of the Haskovo Porto Lagos Railway Line and port, with a guarantee of 10 per cent profit on the capital. The privilege of developing the coal fields at Pernik conjointly with the Bulgarian Government is also given.

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## Chances for Trade in Bulgaria.

THE trade as well as the financial condition of Bulgaria is graphically told in an article contributed recently to the "Echo," Prague, Austria, by J. Miksch, of the Banque Balcanique, at Sofia. He says:

"More than six months have elapsed since Bulgaria has withdrawn its moratorium. This enactment, urged by the merchants and business organizations of the country, shows plainly enough how the economical conditions of Bulgaria were judged in the country itself; furthermore, how much self-confidence the Bulgarian merchant possesses. It is well known that he distinguishes himself advantageously from his colleagues of the neighboring nations, and his desire to uplift his country is very often stronger than that for personal gain. But the fact that after a short space of six weeks since the demobilization, payments of deferred debts, and large debts which have accumulated in the meantime, are being made, and this in the face of the same general condition in the Balkans, must be considered a record for the Bulgarian merchant. Indefatigably he starts in, pays promptly and often adds a large percentage to the amounts in arrears. The advantages that thereby arise in his favor are evident, as he is the



man representing the economical strength of his country outside of its boundaries.

"The chances for the importer are good at the present time. Aside from new supplies of armaments and ammunition, which are being constantly increased in all States, the country has need of all kinds of merchandise which must be limited according to the means available. There are new railroads to be built, old ones to be repaired and improved. The uniforms of the army need an urgent renewal, the storehouses of dealers are exhausted, and the Government is only waiting for the final contract of the loan in order to give out the big Government contracts.

"Also other commercial activities are beginning to develop. The metal and yarn trade improves. There are good chances for the importation of dry goods and fancy goods and articles of the cloth and the dress manufacturing line, though domestic competition is being felt in these branches. Wood and its by-products are very promising, the country having absolutely none of this natural product; all kinds of timber and big quantities of fire wood must be imported. Paper is another necessity, of which there is scarcely no home manufactures, that the striving country has a growing need of. Outside of these there are many other articles for which Bulgaria is a good customer.

"The high customs, however, are very burdensome on the importation

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**REFERENCES:—**

Wiener Bank Verein, Constantinople.

Banque de Salonique, Constantinople.



of goods, thereby doubling and trebling the original purchase price. The biggest competitors are the Germans, whose best weapon is an agency or branch in some of the bigger trade centers. The German maintains expensive, but successful representatives and even employs traveling salesmen. There are of course a good many so-called "interlopers," who, without any education or training, are trying to obtain representations of foreign houses. It is self-evident that this kind of an agent does more harm than good for the firm he represents.

"Some hardship is caused by the inadequacy of freight transportation means in the connecting importing States. Shipments are on the road sometimes from three to six months. This, however, is due largely to the fault of the Servian railroads and to the Bulgarian customs houses, which are working with insufficient personnel.

"In general, the financial and commercial conditions are in a better state than was the opinion after the peace of Bucharest. The economical strength of the nation is almost unbroken, and warrants great hopes for the future."

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## Commerce Etranger Américain.

LA statistique officielle sur la valeur de l'importation et l'exportation pour l'exercice Juin 1913-1914 montre que le total du commerce étranger était de \$4,258,795,735.—, comparé à \$4,278,892,383.— de l'année précédente. La valeur des importations était la plus grande dans l'histoire des Etats-Unis: \$1,894,169,180.— ou bien \$81,160,946. de plus que pour l'année 1912-1913. Les exportations au contraire, ont subi une diminution de \$101,257,594 (\$2,465,184,149.— en 1913 et \$2,364,626,555 en 1914). L'excès des importations sur les exportations était de \$470-457,375 comparé à \$652,875,915.— pour l'année 1913. A l'exception de cette dernière année la valeur des exportations a été la plus grande qui ait jamais été enregistrée.

On attribue fréquemment les changements dans le commerce étranger à la réduction du tarif des douanes qui a eu lieu l'année dernière, mais il est peu probable que cela ait pu produire un effet considérable sur les exportations. La diminution de ces dernières était dû à une diminution de quelques produits importants en comparaison avec la demande pour la consommation domestique, particulièrement des produits agricoles et de la viande.

Il était inévitable et on devait s'attendre que les importations augmenteraient à cause de la réduction ou l'abolition de certain droits de douane. Ce n'est pas là un désavantage, bien que dans quelques cas c'était aux frais des producteurs américains qui n'étaient pas encore en



état de lutter contre la concurrence étrangère. Il faut du temps pour harmoniser de telles influences dont les avantages découleront d'une plus grande économie et efficacité de la production. Le besoin d'un pareil stimulant, se faisant grandement sentir, car un des résultats de la politique protectionniste est de relâcher les efforts dans la production et dans le commerce, et de maintenir les prix aux dépens de la quantité et de la qualité des produits.

Il y avait une exportation exceptionnelle d'or pendant le dernier exercice et surtout pendant les deux derniers mois. Le montant total envoyé à l'étranger était de \$ 112,038,529 dont plus de la moitié (\$ 64,942,266.) pendant les mois de Mai et Juin. L'exportation d'or pour l'exercice 1913 était de \$ 77,762,622.— et pour 1912 seulement de \$ 57,328,348.— Mais d'autre part, l'importation en 1914 s'élevait à \$ 66,538,659.— réduisant ainsi l'exportation nette à \$ 45, 499,870.— Ce dernier montant n'est que la moitié de la production d'or annuelle des Etats-Unis (y compris l'Alaska). L'or est donc un de nos articles d'exportation précieux et il y n'y a pas de désavantage d'en exporter des quantités dont nous pouvons nous passer. Il sert à payer des valeurs reçues et des obligations se trouvant dans les mains des étrangers.

Une des causes de la grande exportation d'or pendant les deux derniers mois était la demande exceptionnelle de Paris et de Berlin qui n'avait aucun rapport avec la balance du commerce des marchandises.

Bien que le dernier exercice fut — pour diverses raisons — exceptionnel il n'y avait rien de vraiment anormal dans le mouvement du commerce.

Avec la bonne récolte en perspective et une reprise des affaires qui en résultera une situation normale est à prévoir.

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## L'Université Américaine à Beyrouth.

L'UNIVERSITÉ AMÉRICAINNE (Syrian Protestant College) sera ouverte à la date exacte fixée dans son programme, soit le Mercredi, 14 Octobre, 1914.

L'inscription des étudiants commencera le Samedi, 10 Octobre, à 2 heures de l'après midi.

Les étudiants internes seront reçus dès le Samedi, 10 Octobre, dans l'après midi.

Les étudiants doivent être prêts à effectuer tout versement *au comptant*.

Les droits d'enseignement ainsi que les droits occasionnels seront les mêmes que l'année précédente. On espère qu'aucune augmentation du prix de la pension ne sera nécessaire, mais, si par suite d'un renchérissement de la vie il deviendrait impossible de fournir une pension au prix fixé dans le programme l'Université se réserve le droit d'exiger un droit additionnel.

Probablement, pour l'année scolaire 1914-1915, il sera possible d'admettre à l'école préparatoire de l'Université un nombre de garçons au-dessous de l'âge de douze ans, mais l'Université ne peut pas encore promettre des places pour ces petits garçons dans l'année suivante c.à.d. l'année commençant en Octobre 1915.

Le représentant de l'Université visitera l'Égypte comme d'habitude afin d'accompagner les étudiants à Beyrouth. Il résidera au Caire au Grand Hôtel Continental.

L'Université serait obligée aux lecteurs de la présente circulaire

s'ils voulaient bien en répandre le contenu le plus tôt possible.

HOWARD S. BLISS,

Beyrouth, Septembre, 1914. Directeur

### Warning to Emigrants.

Dear Sir:

In view of the large number of Armenian and Syrian Emigrants who have in recent years found their way to Liverpool in the hope of getting into North America, we shall be grateful if you will use your influence in warning intending emigrants of the evils to which these are exposed and the unmerciful way in which they are robbed and duped.

Practically all these emigrants are suffering from Trachoma, a disease of the eye which makes it quite impossible for them to enter the United States or Canada, and in consequence, during the past few years, many hundreds of them have been stranded in Liverpool without knowledge of the language, unable to find employment, and a ready prey to unscrupulous persons—usually their own countrymen—who take advantage of their ignorance and helplessness, to impose upon and defraud them.

The shipping company which has hitherto carried most of these people to the United States when cured, now declines to book Armenians or Syrians owing to the proportion being rejected at the American ports, and there is now practically no chance for them to sail from England.





HIS MAJESTY KING FERDINAND I of BULGARIA





His Excellency STEPHAN PANARETOFF, Bulgarian Minister to America.

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## Bulgaria and America.

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As showing the growing tendency towards closer relations between Bulgaria and America, the appointment by Bulgaria of an Envoy Extraordinary and Minister Plenipotentiary to the United States is highly significant.

Professor Stephan Panaretoff, who has been chosen as Bulgaria's first Minister to America, is in a very special measure the ideal pioneer in this relation. He graduated in 1871 from Robert College in Constantinople, in which he has been instructor or professor of Bulgarian and Slavic ever since his graduation. Thus and through his marriage to an



American lady (Miss Lydia Gile), Mr. Panaretoff has grown both fond of and familiar with American aims and ways, and he will be *persona gratissima* in Washington. He has visited the United States several times. His high standing in his own country has been amply attested by his being repeatedly entrusted with special diplomatic missions abroad. His Excellency Minister Panaretoff's subjoined statement, prepared at the request of the Chamber, is intitled to particular attention and will be read in wide circles with keen interest.



### Minister Panaretoff's Statement.

“THE opening of a Bulgarian Legation in Washington has for its primary object to care for the thousands of Bulgarians who go to the United States to seek their fortune. I am told that their number at the lowest computation is 30,000. Most of them are common workmen or laborers, working in factories, quarries, mines, on railroads, etc. In times of distress or want of work they are liable to great deprivation and suffering, left as they are without any one specially to care for them.

“In the next place, the Legation has for its object to make Bulgaria better known to the people of the United States and *visa versa*. We know that there is a great deal of sympathy for our country in the United States, and that on several occasions this sympathy has been made manifest. The presence of a Bulgarian Minister at Washington will undoubtedly tend to strengthen this sympathy and bring the two countries into closer relations. A Bulgarian Legation at Washington will also enlighten the Bulgarian people upon many points relating to the people of the United States, their great enterprise and wonderful progress in things material and intellectual.

“These relations between the two countries cannot be political, for everyone knows the principle upon which the foreign policy of the United States is based. In regard to trade and industrial development in Bulgaria we believe that the United States can be of great use to us. At present, the trade between the United States and Bulgaria is very limited although in the last ten years or so it has tended to increase. The chief



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article of export from Bulgaria to the United States is attar of rose, which is exported to the value of about 800,000 frs. But the exportation of hides and tobacco can be considerably increased. The imports from the United States into Bulgaria can likewise be increased, for everybody here in the East acknowledges that American articles of industry may be more costly, but they are more durable. Agricultural and sewing machines, coal, petroleum, furniture and many other productions of American industry can find a ready market in Bulgaria, provided the conditions of their importation are such as to enable them to compete with similar productions of other countries.

"One of the principal requisites for wider commercial relations between the United States and Bulgaria is the establishment of direct steamship communications between them. Dedeagatch or Porto Lagos on the Aegean, Varna and Burgas on the Black Sea, must be put into closer maritime connections with the United States.

"Another requisite is the establishment of an American or Americano-Bulgarian Bank in Bulgaria that should facilitate the financial operations between the two countries. Such a bank will be also instrumental in promoting the investment of American capital in Bulgaria, which for many reasons will be welcome to the Bulgarians and prove profitable for both countries. Everyone recognizes that Bulgaria, which is chiefly an agricultural country, has great commercial possibilities, that its people are industrious, painstaking and thrifty, and there is no reason why the people of the United States should not make Bulgaria one of their principal markets in Europe."

**MARC C. CARICIOPOULO,**

*Ibrahim Riffaat Han, Galata, CONSTANTINOPLE.*

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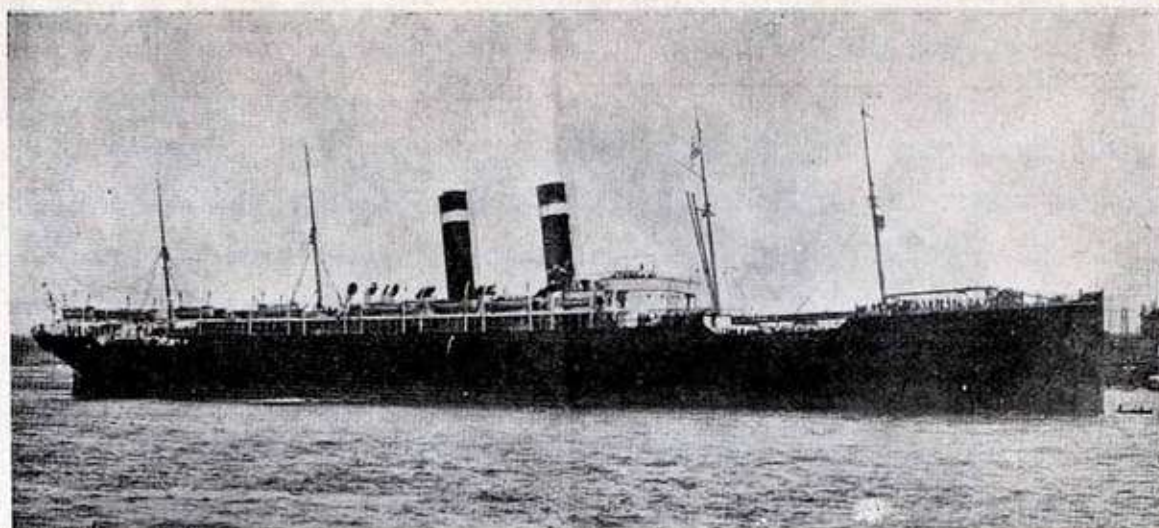
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---

### American Opportunities in the Near East.

IN consequence of the general war in Europe, the American markets have acquired an importance and attraction in the eyes of the merchants of the Levant and the Balkan States which ultimately will mean a substantial expansion of American trade in the Eastern Mediterranean and Black Sea ports.

America is preparing to meet the commercial demands made upon it from all parts of the world. Congress has passed laws regarding the admittance to American registry of foreign built vessels on terms which already has caused the transfer under the American flag of numerous vessels hitherto sailing under foreign colors. It also has passed a law regarding war risks which greatly has encouraged oversea trade and shipping. The National City Bank of New York is opening branches in South America and elsewhere. Everywhere in financial, industrial and commercial circles in America there is manifest intense activity.

Even the Mediterranean is receiving attention. The International Mercantile Marine Company, which owns and operates the White Star Line, the American Line, the Red Star Line and the Atlantic Transport Line, has started a passenger and freight service between New York and Piraeus, detailing the steamship KROONLAND and the steamship FINLAND, both



flying the American flag, for this service. The KROONLAND was due to leave New York for Piraeus on October 15th, calling at the Azores, Gibraltar and Naples. This is a most interesting earnest of the long expected and keenly desired rehabilitation of American shipping in the Mediterranean. We recall with mixed feelings the fact that, prior to the Civil War, American shipping ranked second in these waters, when more than one third of the world's total tonnage in every sea flew the American flag. Since that War, coinciding with the introduction of vessels of iron, there have hardly been seen in the Mediterranean any American steam vessels except pleasure yachts and warships. It is hoped that the new service of steamers of the RED STAR LINE and of the AMERICA-LEVANT LINE will develop so as to be able properly to care for the present and prospective trade between America and the Levant. We need absolutely regular, direct steamship facilities as the transshipment system is fatal to our trade.

As regards banking facilities, the existing situation presents difficulties which strongly emphasize the need of American banks abroad. That it is not entirely hopeless is shown by the account contained in the present issue of LEVANT TRADE REVIEW regarding steps taken by Greece to obtain a firmer foothold in American markets.

That Bulgaria also is determined to substantially extend her financial and commercial relations with the United States of America is amply proven by the appointment of His Excellency Stephan Panaretoff as Bulgarian Minister to Washington. In his very important statement in the present issue of LEVANT TRADE REVIEW, His Excellency points out that American capital will be heartily welcomed in Bulgaria, and so also American manufactures. Undoubtedly, new markets will also be found in America for Bulgarian products. Already Macedonian tobacco is shipped to America to the value of several million dollars annually. Minister Panaretoff very properly calls attention to direct and regular steamship facilities between the United States and the Bulgarian ports of Dedegatch and Bourgas and the establishment of an American bank in Sophia as the prime requisites in the movement for increased financial and commercial dealings between the two countries. Bulgaria is on the eve of an era of general construction. Foreign capital is required for public utilities on a large scale. Will the American capitalist who was never more welcome anywhere than he is in Bulgaria to-day grasp the opportunity?





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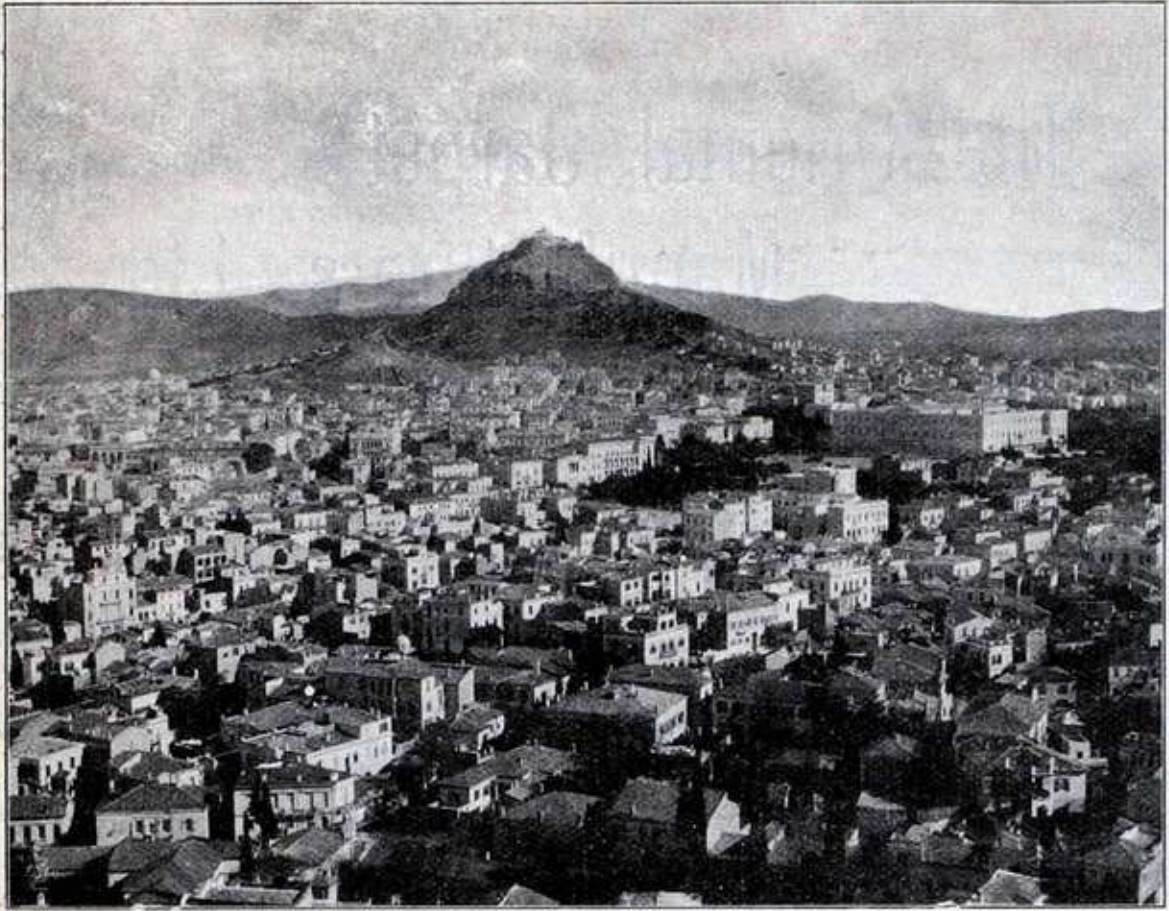
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### **Le Marché Américain et la Grèce.**

---

**D**ES rumeurs d'activité grecque sur les marchés américains règnent depuis quelque temps et nous sommes donc heureux de trouver dans le "Journal of Commerce" de New York un compte rendu sur ce sujet du Consul Général de Grèce, Mr. C. Vassardakis, qui est établi en permanence à New York où il a été envoyé en mission spéciale par le Gouvernement Hellénique.

Mr. Vassardakis nous dit que le Gouvernement Hellénique s'est lancé dans un nouveau et vaste changement de sa politique économique et commerciale ayant pour base son entrée dans les Etats-Unis comme acheteur direct de produits américains pour la consommation de ses



ressortissants et pour l'introduction de ces produits dans les Etats Balkaniques et en Orient en général par l'entremise du Gouvernement Hellénique, prévoyant ainsi une des plus grandes occasions qui aient existé pour l'introduction de ces produits sur ces marchés. Afin de mettre ce projet en exécution, Mr. Vassardakis qui avait d'abord été nommé Consul de Grèce à San Francisco, a été désigné pour se rendre à New York afin de s'y établir sur une base permanente et après avoir procédé à une sélection soigneuse des prix en général et des prix de vente offerts par les producteurs concurrents de ce pays, d'acheter en gros pour le compte et à l'ordre du Gouvernement Hellénique même.

Le Consul Général explique que pour l'exploitation de ce nouveau plan de commerce américain direct, le Gouvernement Hellénique s'est déjà arrangé pour faire soutenir financièrement ses affaires par l'entremise de trois banques nationales de New York qui feront des opérations de banque directement avec la Banque Nationale de Grèce, tandis que de temps en temps d'autres banques de Grèce qui ont été invitées à participer avec le gouvernement dans ce plan participeront aussi dans ces affaires de banque.

Mr. Vassardakis appuya très fortement sur le point suivant: que les nombreuses rumeurs concernant ces transactions d'achat faites sur les marchés américains pour le compte du Gouvernement Hellénique indiquaient que la Grèce désirait ces approvisionnements pour des opérations de guerre en vue, ces rumeurs, dis-je, sont absolument sans fondement. Il affirma que l'activité de la Grèce concernant ses achats directs sur le marché américain jusqu'à ce jour a été limitée et ne représente rien autre que le commencement de la mise en œuvre de son plan de commerce permanent et direct dont Mr. Vassardakis a la charge et pour lequel il a été désigné spécialement.

La raison pour laquelle le Gouvernement Hellénique achetait directement sur le marché américain avait pour but d'éliminer l'entrée possible de spéculateurs dans la situation, ce qui aurait occasionné un courant général de prix élevés sans motifs que les négociants grecs, ignorants des usages commerciaux des Etats Unis, se verraient forcés de payer. Il est à croire que, par suite des méthodes systématiques pour l'examen et l'acceptation des offres des agents commerciaux américains (ces méthodes qui sont maintenant employées par le Gouvernement Hellénique) assureront des prix raisonnables et protégeront tous les intérêts en jeu.



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The COMMERCIAL OTTOMAN BANK purchases and sells all kinds of goods either for its own account or on commission and accepts the representation of native and foreign firms.

Mr. Vassardakis caractérisa comme de purs et simples canards les nouvelles provenant de Chicago, Kansas City et Norfolk en Virginie, et annonçant que les agents du Gouvernement Hellénique avaient déjà placé des ordres pour des millions de dollars de munitions diverses de guerre pour chevaux, mulets, tentes, articles en cuir, ainsi que des provisions pour des millions de dollars. Il expliqua que tandis qu'il avait placé quelques ordres pour du charbon, du sucre et autres provisions et que plusieurs cargaisons de marchandises diverses avaient aussi été expédiées en Grèce par commandes spéciales; tout cela indiquait qu'un commencement avait seulement été fait.

Le Consul Général de Grèce se plaignait qu'il avait récemment été surchargé de lettres provenant de toute espèce de sources commerciales lui faisant des offres pour la vente de leurs produits sur les soi-disant représentations de quantité d'individus se disant fournisseurs du Gouvernement Hellénique. Il avertit les fabricants ou négociants dans tout le pays de se mettre en garde contre les personnes faisant ces représentations. Le Gouvernement Grec ne fera aucun achat tant que les spéculateurs ou autres personnes personnellement intéressées s'efforcent à s'ap-



propre des parts de profit à des prix élevés hors de raison ou bien tant que les marchés respectifs se trouvent tendus à leur limite extrême. Le projet comprend la vente de tous les articles américains par l'entremise du Gouvernement Grec lui-même sur les marchés mêmes, les autorités ayant décidé d'assumer toutes pertes qui en résulteraient, ou réaliser tout profit découlant du programme d'extension commerciale.

En conclusion Mr. Vassardakis a dit que le gouvernement Américain a été entièrement avisé du nouvel essai commercial dans ce pays par le gouvernement de la Grèce et les autorités ont fait tous leurs efforts pour aider à assurer le succès de ce projet. Il ajouta qu'une des raisons spéciales pour lesquelles la Grèce s'est embarquée dans ce projet en ce moment, était que la nouvelle loi américaine de banque et de change fournirait bientôt un système de change plus élastique pour le commerce du pays et de l'étranger, et le moment était considéré propice pour placer les produits américains sur une base large et ferme en Grèce, dans les Balkans, et, par l'intermédiaire de ces états, en Orient, avec de larges profits pour toutes les personnes intéressées.

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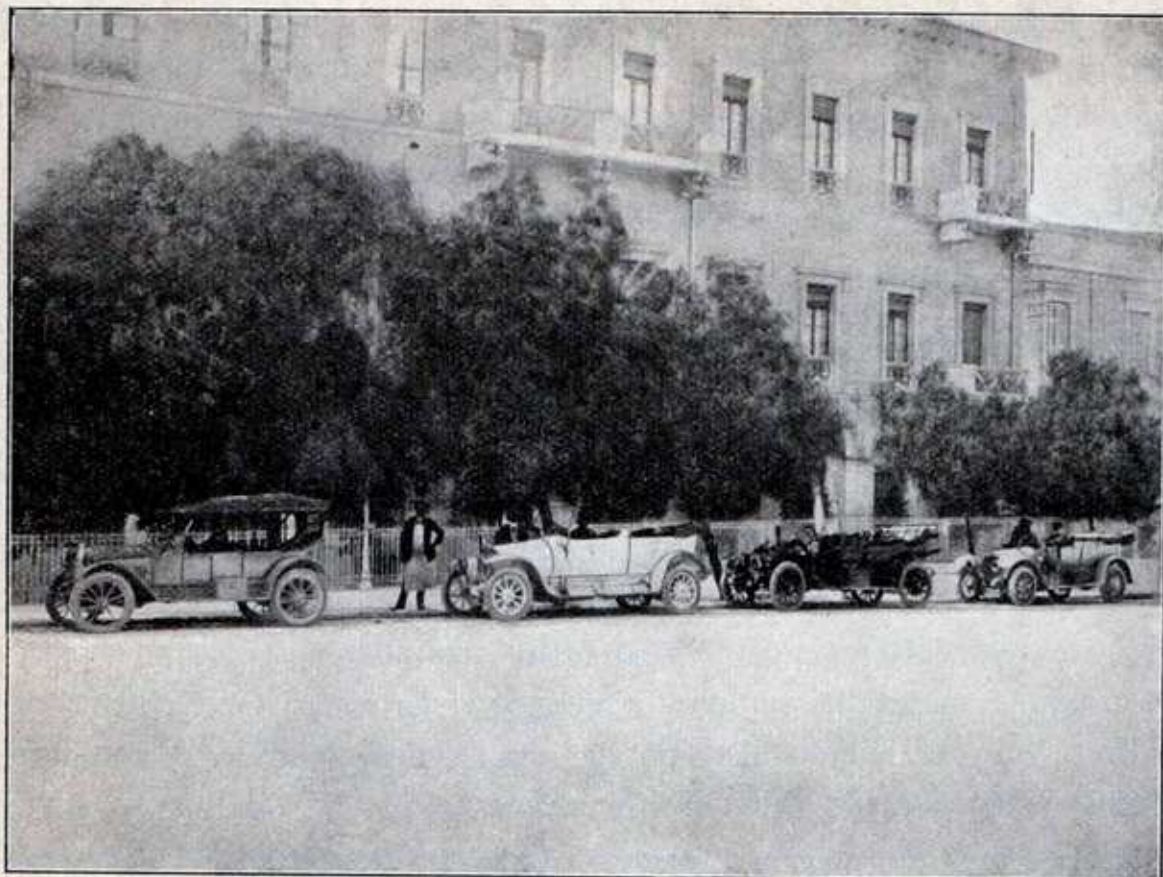
*Telegraphic address:*

CHISNELL CONSTANTINOPLE

**BANKERS:**

IMPERIAL OTTOMAN BANK





**Taxicabs in Athens. The second car from the right is a Packard. There are about 30 American automobiles in Athens.**

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## **American Motor Trucks for Greece.**

**F**OURTEEN freight car loads of one and one half ton Kissel-Kar Trucks recently left the plant of the Kissel Motor Car Company at Hartford, consigned to the government of Greece. This was the first installment of an order for fifty of these vehicles, placed by the Grecian minister to the United States, Agamemnon Schleimann.

It has been persistently rumored that these trucks are not really intended for the Greeks, but were bought for one of the present active combatants in the European war. This is denied by those who are best informed in the matter, and strong color is given to the denial by the presence at the Kissel plant for several days of Lieutenant E. Pappayanni



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Roans, Furskins, Basils, Dog Puer, etc., etc.

Pickling Factory at Yédikoulé.



of the Greek army, who, with an American engineer, made some final tests over the Wisconsin hills. Each of the trucks had to be boxed for export, and it is estimated that the amount of lumber required to enclose the whole order would build three ordinary frame houses.

It is understood that the Kissel-Kar trucks are but a part of an entire shipload of American goods bought by the Greeks.

American pleasure cars are also being successfully introduced into Greece. Ford and Overland cars are to be seen running through the streets of Athens, with an occasional Studebaker and Packard. The future for American pleasure cars in Greece will be most favorable for medium priced cars.

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### **Greek Purchases in America.**

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Consul General Alexander W. Weddell, Athens, Greece, writes the following interesting letter to our Chamber concerning the recent purchases made by the Greek Government of American goods:

"From information given to this office it appears that the Greek Government now has a large sum to its credit with the National City Bank of New York, and that this is being disbursed, on the order of the Minister or the Consul-General, at New York for the purchase of supplies for the Government. Already substantial orders for coal and wheat have been placed, and some of these commodities have arrived in Greece; it is understood that payment was made against documents at New York. The Greek Government has also recently placed an order in the United States for 20 motor trucks, of one and one half tons capacity, divided between the Kissel and Knox companies; this is believed to be merely the prelude to other large orders for trucks. The Greek authorities are also in the market for army and navy supplies of all kinds, uniforms, shoes, field telephones, absorbent cotton, general hospital supplies, canteens, cavalry swords, etc.

The present is believed to be a unique opportunity for the American manufacturer and exporter. It is not an exaggeration to say that practically any good article of American manufacture could now find a ready market in Greece. As has been repeatedly pointed out, personal representation is a necessity, especially in dealing with the government. Although as indicated above, purchases are being made at New York by the diplomatic and consular representatives there, supplies are being also contracted for in Athens. There are practically speaking but few representatives of foreign firms here at present; which is in sharp contrast to conditions obtaining a few months ago, prior to the outbreak of the war, when Athens was alive with agents of American and Continental firms.



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**HIS EXCELLENCY TALAAT BEY,**  
Ottoman Minister of the Interior.



## American Relations with Turkey.

**A**T this particular time when American trade is reaching out into the Levant and the Balkan States, it is interesting to recall the hearty remarks of good feeling which were delivered by His Excellency Talaat Bey, Ottoman Minister of the Interior, on the occasion of our Chamber's banquet in February last. Speaking in Turkish, His Excellency expressed himself as follows:

Honored Guests:

"I participate with great pleasure in this splendid banquet which is honored by the presence of His Excellency the American Ambassador. The great economic activity of the United States, just explained in the important speech of His Excellency the Ambassador, will be of great value to us because the economic status of our country is just now the most important question before us. This much to be desired and wonderful industrial and commercial progress made by your country is for us a real example worthy to be followed.

"Your honorable Chamber will be instrumental in showing us economic success. The efforts which you will make in advocating and working for our mutual interests will be highly appreciated by the Ottoman Government.

"I sincerely wish you every success."

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### La Neutralité des Etats-Unis d'Amérique.

**L**A mesure dans laquelle le président Wilson s'efforce d'observer la neutralité la plus stricte a été démontrée par le fait qu'il a exprimé une opinion défavorable lorsque la grande maison de banque Morgan a sondé le gouvernement au sujet de l'emprunt français qu'elle se proposait de lancer aux États-Unis. Les millions de dollars de l'emprunt

seraient pour la plupart restés en Amérique et auraient été employés à l'achat des marchandises pour le compte de la France. Le président a conseillé aux banquiers d'éviter les emprunts de toutes les nations en guerre, ce qui a entraîné des sacrifices considérables pour les fabricants et exportateurs américains, quoique dans des guerres précédentes les États-Unis, tout comme les gouvernements européens, aient souscrit des emprunts semblables.



## New Era in American Export Trade.

(A. H. BALDWIN, Chief of the Bureau of Foreign and Domestic Commerce.)

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**A**N unexpected crisis in international commerce finds the United States in "a state of unpreparedness" with respect to three vital factors in export trade. Our country has had almost no banking facilities of its own in this field, scarcely any ships in overseas trade, and is very weak in the number of its own citizens who are well trained and equipped with knowledge of languages to take care of branches of banks or other commercial enterprises in foreign countries.

These weaknesses in our trade armor have long been known to those familiar with conditions, but the shock of war has been required to bring them sharply to the attention of a public heretofore indifferent and immersed in its domestic business.

Our export trade has been less than 6 per cent of our total commerce and nearly one-fourth of this has been one product—raw cotton.

It is feared that great losses to the entire world will come from the present struggle. The United States will also share in this loss, but relatively less, it is hoped, than other nations. The opportunity before the nation is one of self sacrifice and international helpfulness, rather than one of immediate gain at the expense of our great trade rivals. We may believe that at the end of this struggle our country will be found in a position to aid more than any other in the restoration of the social and commercial health of the world.

To accomplish this we must be ready to use our capital in large amounts outside of the United States. We must train our young men in methods of handling export trade and in foreign languages, and send them to watch our foreign branches for years, permanently, in fact.

In Latin America, for example, the effect of the present crisis is marked. European capital has largely developed that part of the world. That capital will be withdrawn for the time. A vast market exists — a growing market. Rich areas lie undeveloped. The essential bases of credit are there. It would be the height of unwisdom, however, to invade those markets without a full knowledge of conditions, and it would be a very shortsighted policy that would treat the present as an opportunity for skimming the profits of an unusual situation.



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## Agricultural Machinery in Smyrna District.

By E. K. LAMBRICHE.

THE introduction of modern agricultural implements and machinery into this district has been relatively recent, the first imports dating back to about 35 years ago. The first implements brought were plows, from the United States, and thrashing machines from England. Their introduction met with many obstacles and difficulties and years passed before sales of importance could be made.

**Plows.** The native plow consists of an oblong piece of wood with an iron tip which scratches or breaks the soil but does not turn it over. The field is worked back and forth. In going across, ox A walks on solid ground and ox B on the ploughed, and when the team is turned at the end of the furrow, ox B walks on solid ground and ox A on the ploughed. The peasants believe that this system rests the animals, and their chief objection to the modern plows, which turn the soil, and to the European or American system of ploughing, is that the animals are not thus rested.

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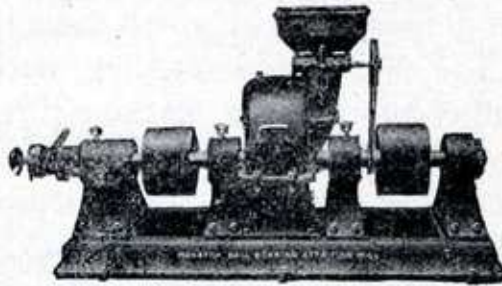


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The principal countries supplying plows to this district besides the United States, which is credited with the bulk of the trade, are Greece, the United Kingdom, and Germany. Greek plows are imported in large quantities and find a ready market principally among Greek agriculturists, preference being always given to this make for patriotic motives. The Greek plow is made of wrought iron, and the finish is very coarse. The villagers find in it the advantage of treating the point, which is of iron, in the fire and giving to it the shape desired. Two thirds of the plows imported are one-handed, the preference over the two-handed being due solely to the relative low cost of the former.

**Thrashing Machines.** There were twenty thrashing machines imported during 1913 as against six in 1912 and twelve in 1911, purchased from the United Kingdom, Austria and the United States. There will be no prospect of increased sales of this machinery so long as the buying capacity of the villager remains unchanged. Thrashing is done here by horse power, the work costing relatively cheap. Of reaping machines and reapers and binders combined there were 398 imported during 1913, principally from the United States and Canada. Formerly this machinery was imported from England, but the British make was found too heavy for horses of this district.



**Harrows.** The principal supplying countries are the United States, and Canada. It is believed that most of the harrows imported from Canada are of American make, as the Canadian spring tooth harrows do not sell here. The demand is for the American lever 25 tooth harrow.

**Rollers.** An insignificant quantity of rollers are from time to time imported for trial purposes, it being found cheaper to use instead a heavy lump of wood dragged by oxen.

**Other Machinery.** The importation of mowing machines is necessarily limited there being very little grass in this region. During 1913 there were 29 machines imported, 28 of which came from the United States and 1 from Canada. The sale of vine spraying machines depends on the season; when dry weather prevails the machine is required and the ensuing year large imports take place to replace the quantities sold. During 1912 there were 920 machines imported, 793 of which came from France, 82 from Greece and 45 from Germany. For 1913 the total amount of sprayers imported was 464. None were imported from the United States, it being claimed that prices are prohibitive.

The importance of agricultural machinery is increasing, but not as rapidly as it should do, when one considers the wonderful possibilities of the Province, which is one of the most extensive and fertile on the face of the globe. Recently an impetus has been given to this trade, thanks to the energy displayed by the agricultural director of the Vilayet.

It should be mentioned here that a feature which has operated until now against the importation of heavy and expensive pieces of machinery, such as thrashing machines and traction plows, is the share system of working the soil. Although the land is held, for the most part, in large tracts, it is worked by the peasants who furnish their own implements, and are unable to buy expensive ones. It is a hopeful sign that large proprietors are beginning to take an interest in more progressive methods, and to make inquiries about efficient machinery.

In the matter of agricultural implements it is possible to obtain stat-

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istics that are worthy of credit. Agricultural implements are imported into Turkey free of duty. The local Department of Agriculture, therefore is called upon to examine all machinery that seeks free entry under this head and all such is listed and kept on record. The showing for 1913 for the United States is gratifying; for, although there were less agricultural implements imported into Smyrna during that period from all sources, on account of the war conditions, the proportion brought from America was greater than for the preceding twelve months as follows:

### Entire Importation

1912 \$ 105,000.—

1913 „ 76,781.—

### Importation from U.S.A.

\$ 42,864.—

„ 40,068.—

A table showing the implements imported from all sources and from the United States is herewith given:

Kind of Implement.	From all countries	From U. S. A.	Kind of Implement.	From all countries	From U. S. A.
Cotton Gins	21	None	Reapers	278	278
Grain Sorters	5	„	Steamplows	1	None
Harrows	30	„	Sprayers	464	„
Horse Rakes	37	37	Screening machines	9	„
Incubators	2	2	Straw Presses	1	„
Knife Grinders	8	None	Thrashing machines with engines	4	„
Locomotives	1	„	Thrashing machines	2	„
Maize Shellers	15	„	Parts of machines		
Mowers	29	28	valued at . . .	\$ 12,326.—	\$ 6,765.—
Plows	5,015	3,043			
Reapers & Binders	120	120			



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Toutes affaires de Banque. — Caisse d'Épargne à 3 1/2 %

## Les Etats-Unis et le Marché Mondial du Charbon.

LA production annuelle du charbon, dans le monde entier s'élève approximativement à 1,350,000,000 de tonnes. Les Etats-Unis en fournissent 575,000,000 ou le 42 pour cent. La Grande-Bretagne à peu-près 305,000,000 ou 22 pour cent, tandis que l'Allemagne en produit 265,000,000 ou 19 pour cent. D'autres pays dans leur ordre de production sont l'Autriche-Hongrie avec 50,000,000; France 45,000,000; Russie 28,000,000; Belgique 25,000,000 et Japon 19,000,000 de tonnes. Il est vrai cependant que, parmi les huit pays qui produisent de la houille (97% de la totalité) les Etats-Unis sont le seul pays qui ne prenne pas part à la guerre.

La Grande-Bretagne continue encore à produire un grand tonnage en s'efforçant de maintenir son rang comme exportateur le plus important du monde en combustible. Son commerce étranger en charbon s'élève approximativement à 110,000,000 de tonnes par an, laissant ainsi 195,000,000 de tonnes pour l'usage domestique. Il n'y a pas de doute que, la production en Grande-Bretagne sera réduite, et il est certain que sa consommation domestique sera diminuée matériellement, ainsi des quantités considérables seront disponibles pour l'exportation. Elle a des bateaux et possède la maîtrise de mers, ce qui nous la fait considérer



quand même comme le concurrent le plus important dans l'exportation du charbon. Elle a cependant un grand désavantage, c'est la récente mesure qui prohibe toute exportation de houille galloise. Nous doutons que les importateurs soient satisfaits d'un charbon anglais inférieur.

En Allemagne, en Autriche-Hongrie, France et Belgique, l'industrie du charbon est complètement paralysée. Un nombre restreint de mineurs est retenu exclusivement pour l'alimentation des chemins de fer, des manufactures d'armes et des besoins les plus urgents. Le Japon peut à peine suppléer à ses besoins domestiques. Ainsi il est évident que les Etats-Unis et la Grande-Bretagne doivent fournir le combustible du monde entier pendant la durée de la guerre actuelle.

Si les Etats-Unis ne saisissent pas cette unique et suprême occasion pour s'ériger au premier rang des pays exportateurs de houille, eh bien, cette opportunité sera à jamais perdue.

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## La Fortune de la Guerre.

(“L'Exportateur Américain”)

LA position des Etats-Unis comme fournisseur du monde entier au cas où la guerre européenne se continuerait encore plusieurs semaines, a été décrite de la façon suivante. Les industries de toutes les nations en guerre seront, pour ainsi dire, immobilisées pendant de nombreux mois après la signature des traités de paix. Seules l'Angleterre et la France parmi toutes les nations en guerre semblent avoir une chance quelconque de continuer à fournir les produits de leurs fabriques aux marchés neutres du monde, et ce qu'elles pourront faire dans cette voie sera naturellement limité. En attendant les autres nations seront obligées d'obtenir des marchandises et des matières premières d'ailleurs. Il faut que le marchand au détail ait des marchandises à vendre afin de faire vivre sa femme et ses enfants, il faut que les usines aient des machines et des matériaux, sans quoi elles causeront d'innombrables souffrances en renvoyant des milliers d'ouvriers. Quelque mauvaises que puissent être les conditions financières aucune nation ne peut demeurer immobile, même si ses industries sont réduites de moitié; les affaires se poursuivent toujours et les pays qui ne peuvent pas produire eux-mêmes ce dont ils ont besoin sont obligés de s'arranger de leur mieux avec des fournisseurs étrangers. Si l'Allemagne et l'Autriche-Hongrie ne peuvent continuer à fournir à l'Amérique latine, à l'Orient et aux colonies anglaises ce dont ils ont besoin, ces pays seront obligés de se tourner vers d'autres où les marchandises désirées peuvent être obtenues. Les nations neutres de l'Europe—l'Italie, l'Espagne, la Hollande et les pays scandinaves, ne sont pas de grands producteurs des articles dont le reste du monde a besoin pour vivre et pour rendre la vie agréable.

Les marchandises américaines ne seront pas, dans beaucoup de cas, identiques en tous points à celles achetées aux fabricants européens. Il pourra même se faire que les prix américains ne soient pas aussi réduits, mais la qualité sera peut-être meilleure et une fois que les articles américains auront été lancés ils seront adoptés. Un grand nombre de marchandises que l'étranger ne savait même pas que nous manufacturions trouveront maintenant un écoulement probablement facile dans d'autres pays. Les laines et les soies, que l'on fabrique aux Etats-Unis dans de nombreuses qualités, ont pu faire concurrence aux articles européens et leur vente n'a été retardée que par certains détails tels que les largeurs adoptées dans ce pays, mais qui ne sont en usage nulle part ailleurs. Les acheteurs de ces articles, de même que de beaucoup d'autres, ne



tarderont pas à constater que les marchandises américaines doivent être considérées.

Ce n'est nullement avec un esprit d'exultation devant le malheur des autres que les industriels américains se préparent à assumer les responsabilités énormes qui leur incombent par suite du cataclysme européen. Il est évident que les Etats-Unis remporteront des avantages commerciaux énormes par suite de la situation européenne; telle est la fortune de la guerre.

**Sixty Ships.** — Sixty foreign-built vessels, with an aggregate of 233,781 gross tons, have been removed from danger of capture by the European powers involved in the present war by admission to the American registry, according to an official announcement Oct. 6th. by the Department of Commerce. Great Britain has suffered most, as fifty-four of the vessels previously

sailed under the British flag. Four German vessels and two Belgian complete the list. An analysis of the list shows fifty-seven of the vessels operating in Atlantic waters, the remaining three being Pacific liners. Nineteen are passenger steamers and 37 are freighters. Four are not indicated as in either class. Three sailing shooners, nine ships and two barges are included.

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## Commerce in Egypt.

IN his official commercial review of the trade and industries of Egypt in 1913, Consul Arthur Garrels notes that during 1912 the total exports from Egypt to the United States amounted to \$20,369,584 and the imports from the United States to Egypt to \$1,994,639, a balance in Egypt's favor of \$18,374,945. In 1913 the exports were \$12,399,676 and the imports \$2,620,548, leaving a balance of \$9,779,128. Deferred cotton shipments account for the reduction in exports, while larger importations of flour and coal were principally responsible for the increase in imports. This credit balance in behalf of Egypt is always augmented through indirect exports of cotton and occasionally onions via Liverpool, and by the large sums spent annually by American tourists in Egypt.

The chief articles of American origin imported to Egypt in 1913 were coal (\$798,245), flour, corn and wheat (\$500,472), mineral oils (\$369,317), lumber (\$267,105), machinery (\$192,666), starch (\$57,500); shoes (\$50,594); tubing (\$50,614); cotton oil (\$36,617); corn (\$35,559); leather of various kinds (about \$50,000). Other imports of some importance from America were tools, metals, motors, automobiles and carriages, medical preparations, cotton goods, furniture, hardware, scientific instruments, preserved meats, shoe polish, the smallest item amounting to \$10,000.

Mr. Garrels says that the importation of American manufactured goods into Egypt is far below the point to which it might be extended. He recommends a minute canvass of the situation in order to meet local conditions and customs and urges the vital importance of better transportation facilities.

### **Persians' direct dealings.—**

Our correspondent in Persia points out, that formerly Persia's import business was chiefly handled by brokers in Constantinople, but that now commission houses have been established in Tabriz and Teheran dealing direct with European manufacturers. It is not true he says, that Russia and Great-Britain monopolize the Persian markets. German and Italian business is increasing in Persia, and there is room

also for American goods. He calls attention to the size of Persia which is three times that of France and to the commercial and industrial revival which is beginning to manifest itself throughout the Shah's dominions.

### **Crops in Mesopotamia.—**We learn from Bagdad that the 1914 crops in Mesopotamia are unusually abundant. Just now, owing to the mobilization, the exportation of grain is prohibited.



**"To Hold the Trade."**—*American Exporter* gives the following most excellent "pointer" to the American manufacturers: "An immense volume of new export trade is undoubtedly to be ours, but it is not going to materialize this month or next month. If we plan wisely, we shall certainly have not only increased foreign business, but what is even more valuable, the footing for new goods in new markets which, were it not for the lamentable war in Europe, might not have been ours for years to come, if ever. If we handle the opportunities aright and fortify the positions we gain carefully and intelligently, it is this feature that will be worth more to us than any possible immediate volume of trade. To hold the trade when we get it, is going to be the serious problem."

**Pumps.**—The Greek Government has made an appropriation of \$140,475 to be expended annually to aid and encourage the boring of wells in Greece. Here is an opportunity for American manufacturers of well boring machinery and pumps. Pumps enter Greece free of duty.

**American Carriages in Aden.**  
— Strange to say, American vehicles predominate in the Aden region. Consul Schulz reports that about a dozen American carriages of the surrey type are imported every year, and there are now over 130 such surreys in Aden. They sell in the Aden market for \$227 to \$259 and are preferred by both natives and foreigners to any other variety.

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OPIUM of the highest test for manufacturing and for druggists.

WOOLS of every description, greasy and washed, for combing and for filling purposes.

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Established: 1856

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Proprietor:

**CARL HOLSTEIN**

EXPORTER

of Opium, Otto of Roses,  
Gum Tragacanth, Wool, Seeds,  
Walnuts and other articles

## National Foreign

### Trade Convention.

A call for a second convention to promote America's oversea commerce has been issued by James A. Farrell, chairman of the Foreign Trade Council, to be held in St. Louis January 21-22 next. The statement says:

"In view of the entire country's realization that the sound and systematic extension of our foreign commerce is vital to the prosperity of every citizen it is important that all elements should take counsel. Under the authority conferred upon it by the National Foreign Trade Convention, held at Washington last May and attended by 400 representatives of nearly 100 commercial and industrial organizations, the National Foreign Trade Council now calls a second national foreign trade convention, to be held at St. Louis on January 21 and 22, 1915.

"Since national unity of action and cooperation are necessary to meet the existing emergencies, retain the trade we have and gain a greater share of world commerce, invitations will be issued to all commercial and industrial, transportation and financial organizations interested in the subject. It is expected that they will send delegates to this accessible meeting place for a practical business men's conference on ways and means firmly to build for the future of the oversea commerce of all sections of the United States."



# AMERICA-LEVANT LINE, LTD.,

*DIRECT SERVICE TO AND FROM:*

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Sea, as inducement offers.—

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**PHILADELPHIA**

## General LEVANT AGENTS:

Messrs. T. Bowen Rees & Co., Ltd.,  
**SMYRNA**



## Agriculture and Agricultural Methods at Bagdad.

Consul CHARLES F. BRISSEL.

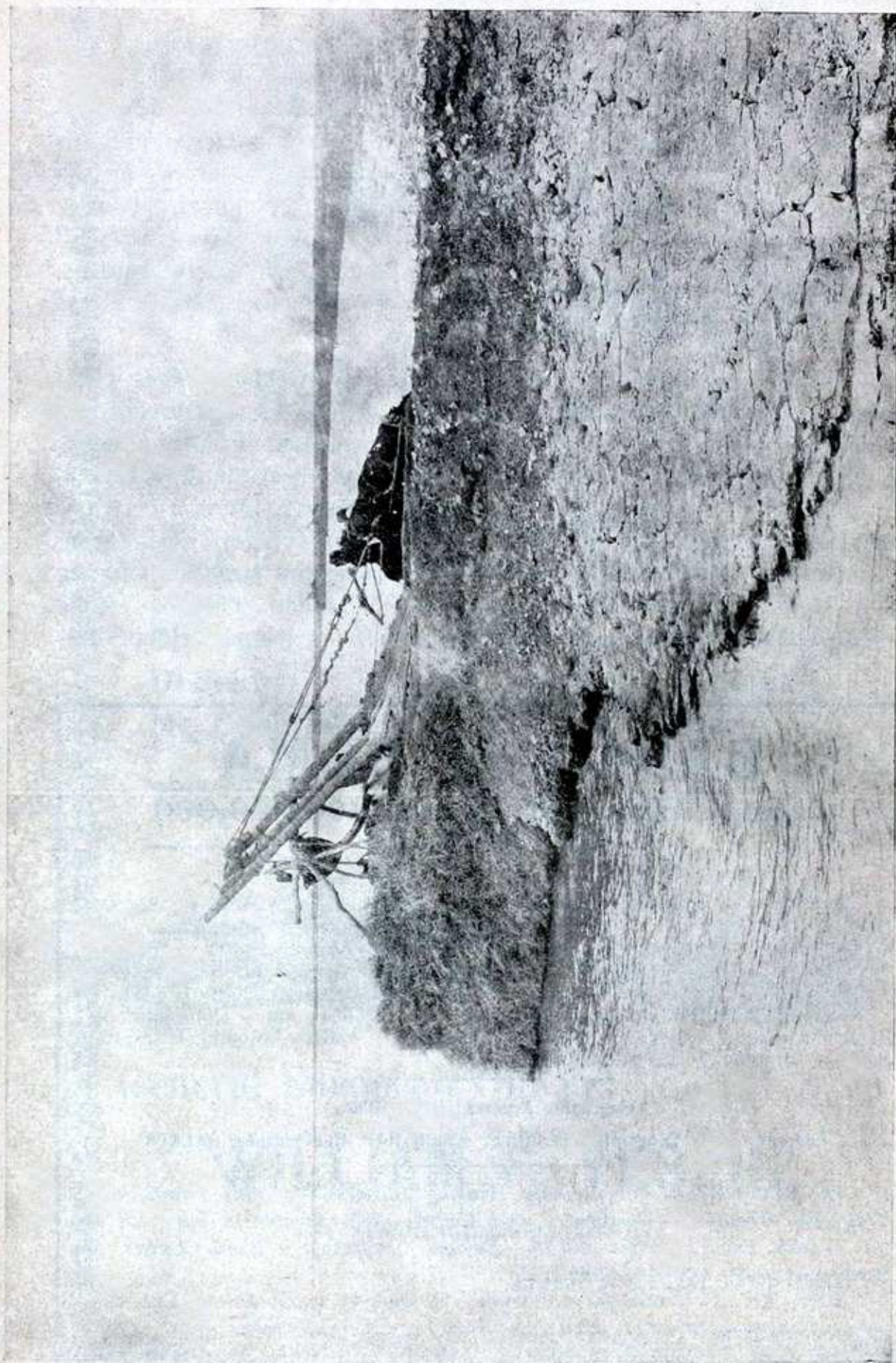
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**A**GRICULTURAL development in the Bagdad Consular District may be readily divided into at least three distinct stages. The first is the early stage when much of this land was crossed by the ancient canals which so well watered these lands that conquering nations always sought to gain possession of this vicinity that its splendid crops might provide food for the army. The second stage fitly may be described as that long period of desuetude into which this country fell with the passing of the greatness of this portion of Asia. The third stage has hardly more than begun: the feeble attempts of the people along the banks of streams and rivers to increase their crops by the installation of many oil pumps and the digging of trenches and flumes is the beginning of the coming extensive system of irrigation, the lesser works to be crowned by the completion of the great systems designed by Sir William Willcocks, the first part of which is so successfully developed in the completion of the Hindia Barrage in December 1913.

Again the agricultural development of this district may be geographically divided into three parts. The great Arabian désert is hardly more than the home of roving tribes leading a pastoral existence. Coming farther north toward Koweit and Bassorah, there are the large crops of wheat, barley and dates which for many years have been exported to less favored places along the Persian Gulf and to India, while the dates have gone, to a great extent, to the United States. In the immediate vicinity of Bagdad, at the present time, only sufficient for a part of the city's needs is grown, necessitating large importations coming from the districts between Bagdad and Mosul. Beyond Bagdad, perhaps 150 miles, there is the "line of alluvium," the end (or the beginning) of the Mesopotamian alluvium and in this district, near Mosul, less irrigation is required and great varieties of agricultural produce can be grown. It is to the latter portion of the second period and the vicinity of Bagdad to which these notes relate.

The accompanying illustrations show three of the more common methods used in the agricultural work of this particular portion of Mesopotamia. The first illustration represents the ancient, perhaps the extremely ancient, method of irrigating the fields immediately adjacent to rivers and streams. The bucket is of skin and is filled by lowering into the water and then the draft animal, a horse, donkey or bullock, walks down the incline plane, thus raising the water. A trough, made of skin, connects





The Ancient Method of Irrigation in Mesopotamia.



the bucket with the irrigation flume and by means of gravity, the water is distributed to the neighboring fields. This method, of course, has its great limitations and can only be used near the river bank.

The second and third illustrations are of the methods in vogue for ploughing and harvesting. The upright of the plow is faced with an iron shield so that it will not so easily wear away as it works up the ground. While the draft animals are here shown to be horses, in many places they are bullocks and at times mules or donkeys are employed. The general view is in a date garden of Bagdad. In these gardens, where there is room, grains or vegetables are often sown and it is for this reason that the plow is seen in a garden.

The third view illustrates the native thrashing machine. The wheat is gathered from the fields and is spread out in a layer. By driving this machine over the spread wheat, the kernels are pressed from the heads and fall to the ground. Having thus thrashed the wheat, the straw is carefully collected for storage, sale or shipment. The straw forms a very important article of commerce along the Tigris river and it is very usual during September and October to see sefinas (native boats of large size) plying up the Tigris from Bassorah or thereabouts to Bagdad with this straw heaped high (over fifteen feet above the gunwale of the boat) and des-

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Naples — Orbetello — Orvieto Palestrina Pinerolo — Sienna — Subiaco  
Tivoli Turin — Torre Anunziata Velletri Viareggio Viterbo.

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Paris — Tarragona — Tripoli of Barbary.

Telegraphic Address: BANCROMA.

Address of the Constantinople Office: UNION HAN, Rue Voivoda, GALATA.

*The Bank conducts all ordinary Banking Business — Grants Drafts, and  
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the Turkish Empire, Persia and the Balkanic Peninsula — Issues Letters of  
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*Strong Rooms provided for the custody of deeds of value, Jewelry and other  
property lodged on behalf of customers or bearers of Letters of Credit.*



# INTERNATIONAL HARVESTER CORPORATION,

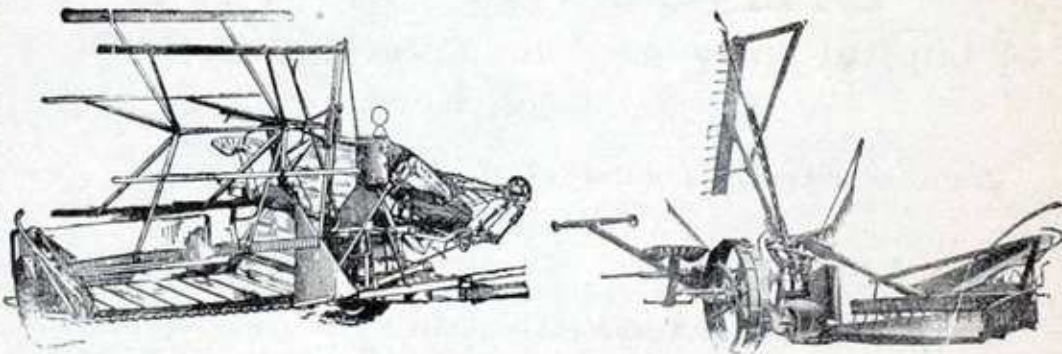
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of the following World famous line of harvesting machines:

Champion  
Deering  
Mc Cormick

Milwaukee  
Osborne  
Plano



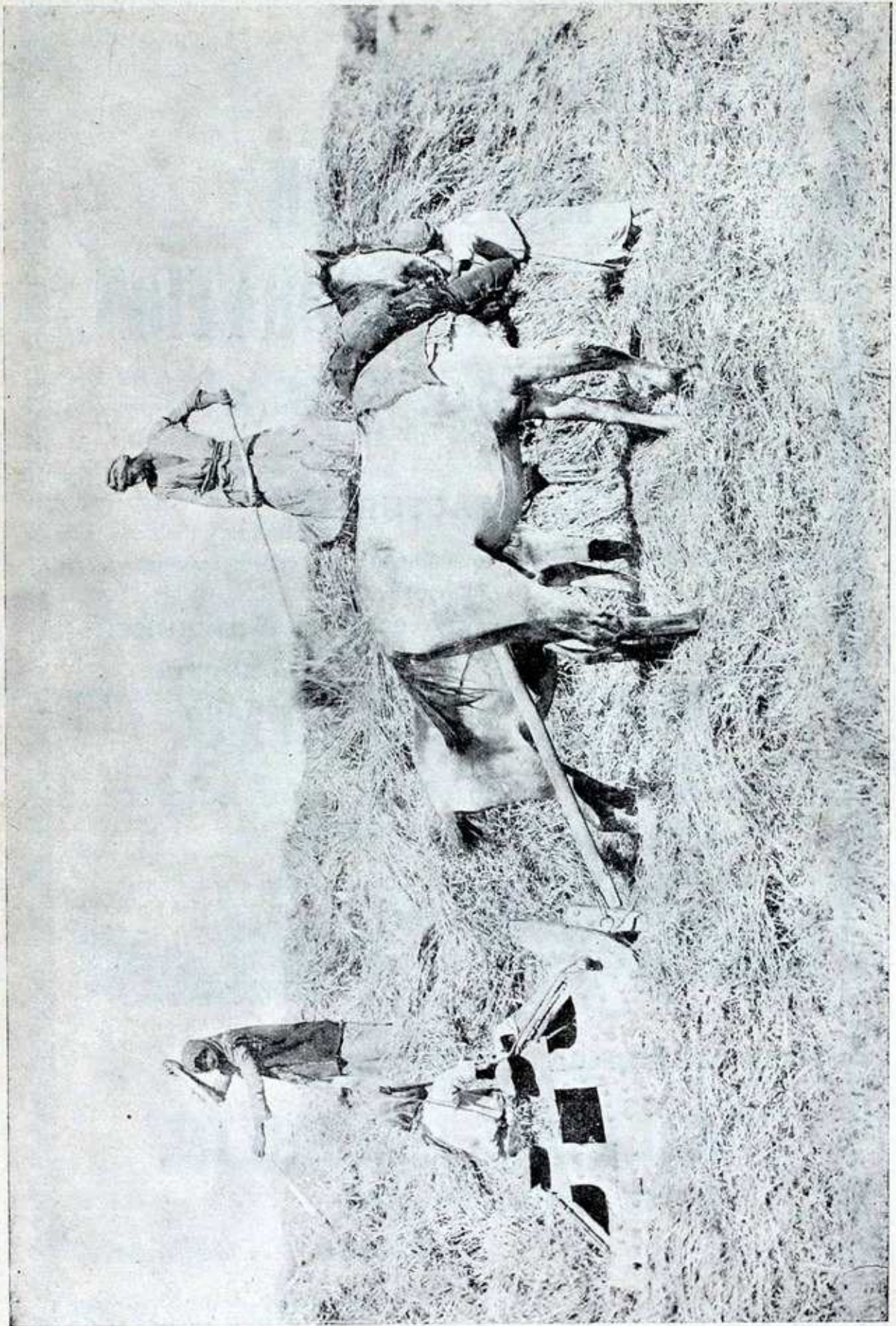
General European Officer:

**WILLIAM F. YESLIN,**

Ferdinandstr. No. 5

**HAMBURG, Germany.**





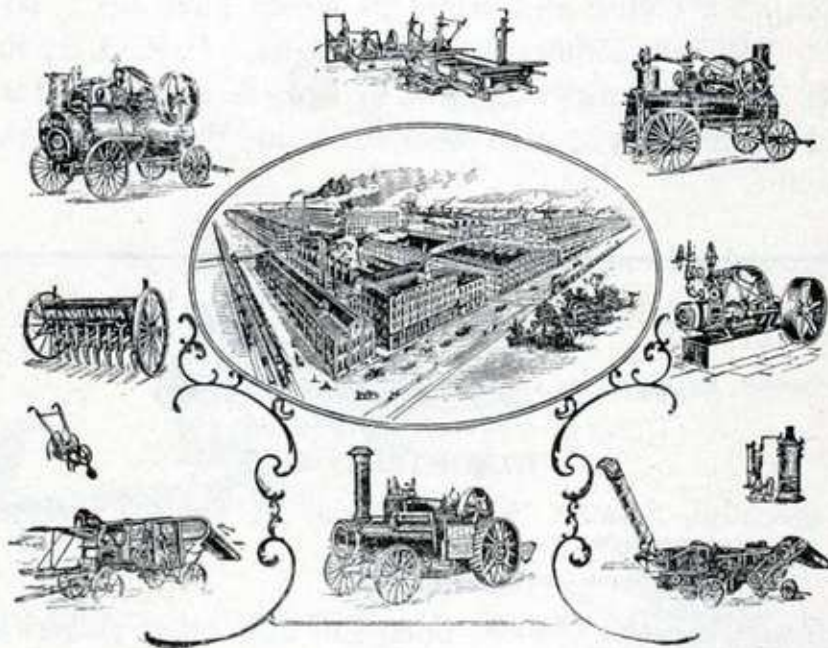
A Native Threshing Machine at Bagdad.



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## Manufacturers of AGRICULTURAL IMPLEMENTS AND MACHINERY



We manufacture Steam Engines and Boilers, Gasoline Engines, Steam and Gasoline Traction Engines, Threshers, Saw Mills, Horse Powers, Plows, Harrows, Cultivators, Corn Shellers, Corn Mills, Grain Drills, Corn Planters, Cotton Planters, Potato Diggers, Store Trucks, etc.

Also Hydraulic Presses for Cider, Wine, Veneer, etc.

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**A. B. FARQUHAR & Co.,**  
COTTON EXCHANGE BUILDING, NEW YORK, U.S.A.



tined for sale in Bagdad, to be used for the cattle and horses of this vicinity.

It is interesting during the summer months to see the people planting vegetable seeds on the islands formed in the middle of the Tigris by the fall of the river. These crops mature quickly and before the annual rise begins, the crops have been gathered. It is a well-known characteristic of this country, that, considering the amount of labor expended and the methods employed, the quantity produced is greater than in perhaps any other portion of the world, the nearest approach may be the interior of China, in the province of Szechuan on the great Chengtu plain, where, the cultivation is very intensive, though the implements used are distinctly primitive and the crops raised have often astonished western travellers by reason of the very large yield.

The development of the third stage of agriculture in this district is fast progressing, the nature and extent of which have been so fully described by Sir William Willcocks, K. C. M. G., F. R. G. S., in his book "Irrigation of Mesopotamia," of which there is a French translation by Mr. Edmond Bechara who was associated in the development of the irrigation scheme.

## **M. & K. S. ZELVEIAN**

*Oldest House in Mersina, Turkey*

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Gum Tragacanth, Sesame, Wool, Factory of Tahin (Sesame Oil).

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Petroleum, Cotton Goods, Oleo Oil and other American manufactures.

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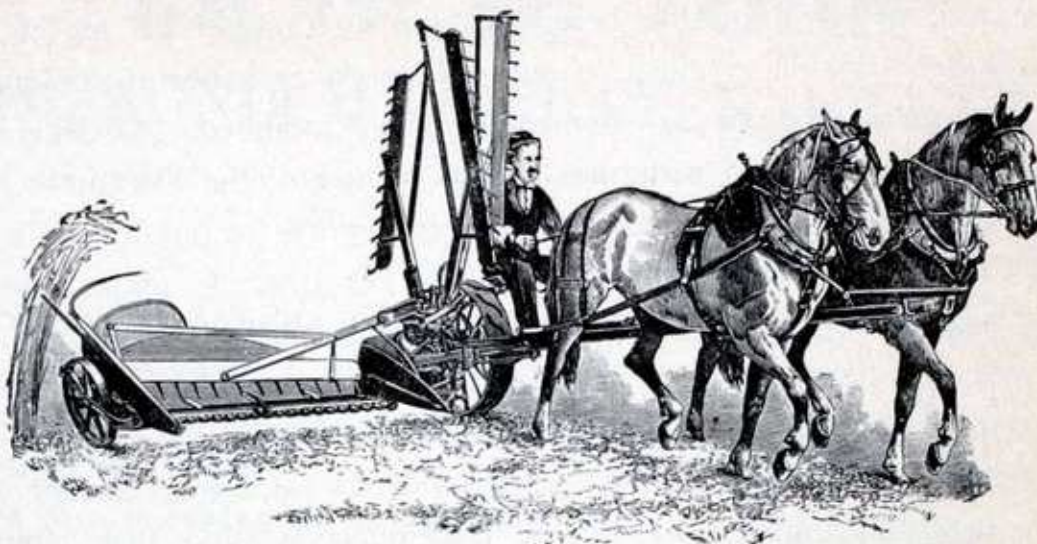
Branch-House: **BATUM** (Russia).

CABLE ADDRESS: **PHOSTIROPOULO.**



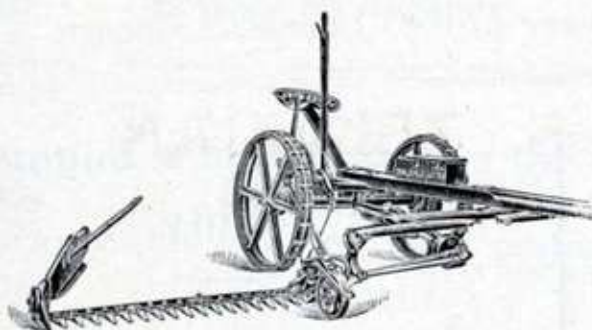
FACTORY, HOOSICK FALLS, U. S. A.

Established 1852



**Light Enclosed Gear Reaper**

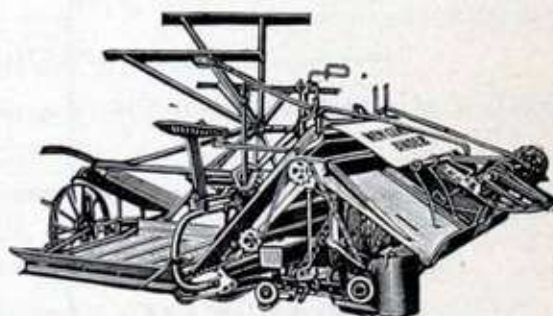
- 1 — horse (4' 0" cut) Weight 800 lbs.
- 2 — horse (5' 0" cut) " 850 "



" Vice - Admiral " Mower one-horse 3' 6" cut.

" Admiral " Mower two - horse 3' 6" cut.

" New Century " Harvester & Binder Left-cut, 4' 0", 5' 0", 6' 0", 7' 0" Right cut, 4' 0", 5' 0".



HAY-RAKES. — TEDDERS. — SICKLE-GRINDERS. — HARROWS.  
CULTIVATORS. — SEED-DRILLS. — PLOUGHS. — ETC., ETC.

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WHEN WRITING TO ADVERTISERS KINDLY MENTION LEVANT TRADE REVIEW



## Levant Trade Review.

On account of our clichés being held up in Europe we regret that we have been unable to illustrate our articles on agricultural implements and machinery as fully as we had originally intended. As previously announced, we desire to make the special feature of the December issue Cotton Goods in the Near East. Articles or reports for publication which will help the American manufacturer and exporter to understand the market and the necessary conditions for the cotton goods trade, will be very welcome. In our March issue particular effort will be put forth to give our readers information on the metal markets in the Levant. We shall greatly appreciate having correspondence for the December issue sent in to publishing headquarters by December 20, and that intended for the March issue by the end of February, 1915.

Exporters in these parts searching a market for their goods in America and American manufacturers desiring to sell their products in the Levant should send notice of same to the Chamber's headquarters.

BUREAU TECHNIQUE

**N. A. APERGUIS & C<sup>o</sup>**

ENGINEERS-CONSTRUCTORS

*Installation of every kind of Factory,*

*Electrical Contractors,*

*Constructors of Motor boats.*

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OF GENERAL MACHINERY, TOOLS, ETC.

**Special Branch :**

**General Commission Agents.**

N. B. We solicit Agencies of responsible Manufacturers of every line of goods who wish to extend their export trade.

*Bahtiar Han, Rue Voïvoda, Galata.*

**CONSTANTINOPLE**

## The World's Sugar Supply.

One-half of the 18,000,000 tons of sugar annually produced in the world is obtained from the beet crops cultivated in the countries that are now at war. And it is the beet fields of the heaviest producers, Germany, France, Austria and Belgium, that will be ravaged by the contending armies. It is this threatened destruction of one-half of the world's supply that has sent up the price of sugar and promises to maintain it on a high level for the next two years.



# LA NEW-YORK

## COMPAGNIE D'ASSURANCE SUR LA VIE

	Exercice 1912 Francs	Exercice 1913 Francs
<b>Assurances nouvelles régularisées.</b>	1.028.111.606	1.206.630.073
<small>Production la plus considérable qui ait été réalisée par une seule compagnie dans le monde entier en 1912 et en 1913.</small>		
<b>Assurances en vigueur . . . . .</b>	11.244.983.281	11.780.336.666
<b>Montant de l'actif . . . . .</b>	3.729.622.662	3.879.089.538
<b>Total des recettes de l'exercice . . .</b>	616.639.419	643.858.393
<b>Total payé aux détenteurs de police.</b>	300.183.653	343.620.086
<b>Dividendes attribués à la clôture de l'exercice . . . . .</b>	79.627.631	91.250.731
<b>Nombre de polices en vigueur. . . .</b>	1.051.980	1.001.655

### OPERATIONS EN TURQUIE :

<b>Assurances en vigueur: 7671 polices montant à.</b>	<b>Fr. 52.896.145</b>
<b>Payé en 1913</b>	<b>Pour polices échues par suite de décès . . . . .</b> » 559.591
	<b>Pour assurances mixtes arri- vées à terme . . . . .</b> » 402.965

Dividendes de 1910 à 1914 sur polices à participation annuelle émises en Turquie en 1908 ; âge de l'assuré, 30 ans.	1910	1911	1912	1913	1914
	<small>Participation en pourcentage de la prime annuelle.</small>				
Vie entière, prime viagère.	16,57%	17,10%	17,72%	28,33%(1)	19,03%
Vie entière, vingt primes .	15,07%	15,79%	16,69%	27,58%(1)	18,47%
Mixte de vingt ans . . . .	12,57%	13,40%	14,53%	25,61%(1)	16,72%

(1) y compris un dividende supplémentaire de 10 o/o provenant des économies réalisées sur les frais d'acquisition de nouvelles affaires.

**DIRECTION POUR LA TURQUIE : KENADJIAN HAN, STAMBOUL, CONSTANTINOPLÉ.**

WHEN WRITING TO ADVERTISERS KINDLY MENTION LEVANT TRADE REVIEW



## Ready Markets for American Commerce in the Levant.

---

**Athens, Greece.** — Principal American products needed in this district are wheat, barley, corn, flour, confectioneries, oleos, dried fish, rice, sheet iron, coal, paper (especially news paper), pharmaceutical preparations, dry goods in general, suitings, electrical supplies, hardware; and for Government, military equipment of all kinds, including motor trucks, automobiles, blankets, uniforms, field telephones, horses, matches. Market desired by Greece for sulphur oil, valonia, manganese, marble, emery stone, wines and brandies, silk thread, raw silk, sheep and goat skins, sponges, citrons, tobacco, olive oil, olives.

**Patras, Greece.** — Imports needed: Sugar, wheat, rice, coffee, codfish, cotton goods, copper, coal, lumber, iron manufactures. Exports seeking markets: Currants, raisins, olive oil, sulphur, oil, wine.

**Salonika, New Greece.** — Market in need of flour, rice, coffee, haricot beans, cotton cabot cloth, lumber, leather, drugs, pharmaceuticals, cotton oil. The following merchandise is ready for export. Opium poppy, fennel seed, kid, lamb and sheep skins, wool, leaf tobacco. Certain importers have agreed to deposit cash at the consulate for their American purchases.

**Bucharest, Roumania.** — So long as Roumania remains neutral, and if hostilities continue long enough to force partial resumption of commerce, the following lines offer exceptional opportunities to American exporters: Iron bars, railway rails, rolled iron, iron sheets, electric cables and insulated wire, oil engines, rubber shoes, woolen tissues. It appears that no articles could be profitably exported to United States owing to embargo upon exports from Roumania.

**Cairo, Egypt.** — United States could supply the following articles required in Egypt: Beverages, including beer, mineral waters; cereals, including prepared breakfast foods, flour, meal, oleomargarine, smoked fish, canned goods, manufactured clothing, haberdashery, notions, hats, underclothing, shoes, leather, cotton cloth, thread yarns, woolen cloths, yarn, silks, carpets, blankets, sacks; manufactured copper, brass, iron and steel; agricultural machinery; pumps and engines for operating them; railroad equipment and supplies, electrical appliances, surgical and scientific instruments, automobiles, bicycles, glass, chinaware, petroleum, coal, chemical drugs, hospital supplies, furniture, lumber, timber, paints, paper, smoking tobacco, cigars.

The following Egyptian articles are in the market for export; Cotton, cotton seed, wool shawls, rags, rugs; skins, sheep, calves, goats; onions, potatoes, dates, pistachio nuts, eggs, sugar, cigarettes, gum arabic, antiquities, ivory, henna, dom nuts.

**Cotton Oil and the War.**— The cottonseed oil manufacturers of Texas are much disturbed over the closing of the markets of Europe for their products. For several years large exportations of cottonseed oil and meal have been made annually to Europe. The total value of the manufactured products is about \$50,000,000 in Texas, and the cutting off of a large part of the foreign trade places the men who are engaged in the industry in bad plight. At present there is no market for the seed, the mills being unwilling to fix a price in the absence of knowledge as to what the future may have in store for the industry.



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THAT MAKE  
"PROGRESS" COOKING OIL  
AND  
"IDEAL" CHOICE WHITE  
COOKING OIL

LOUISVILLE  
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OIL  
—  
APPETIZING  
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DELICIOUS.

IDEAL  
HAND CREAM  
IDEAL COTTON OIL 15 OZ.  
SPERMACEI 3½ OZ.  
WHITE WAX 3½ OZ.  
OIL OF LAVENDER  
FLOWERS 12 DROPS  
ROSEWATER 7¼ OZ.  
BLUNT TIPPED FINGERS  
ARE NEVER PRETTY.  
SO WHY NOT TRY TO  
MAKE THEM SHAPELY?  
BEGIN IT TODAY.

## EDIBLE OILS FAMOUS THE WORLD OVER

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HOCHSTRASSER & Co., TREBIZOND.	JOSEPH KAHANE, BUCHAREST.	JOSEPH ARRIGO, MALTA.
HOCHSTRASSER & Co., SAMSOUN.	CONS. SP. MACRY, GALATZ.	

WHEN WRITING TO ADVERTISERS KINDLY MENTION LEVANT TRADE REVIEW



## Our Executive Secretary's Mission to America.

At a recent meeting of the Board of Directors it was decided to send the Executive Secretary to America in the interest of the further expansion of the trade between the ports of the Mediterranean and the Black Sea on the one hand and the United States of America on the other.

It is intended to organize Branches of the Chamber, like the one already in existence at Philadelphia, in New York, Boston, Detroit, Chicago, St. Louis, Baltimore, New Orleans, and perhaps other important trade centers.

Mr. Brown will probably spend 3—4 months in the United States and take part in the NATIONAL FOREIGN TRADE CONVENTION to be held in St. Louis in January in order to inform American manufacturers about trade conditions within the sphere of our Chamber and become personally acquainted with American exporters. The outlook for American trade expansion in the countries of the Mediterranean, the Adriatic and the Black Sea is so exceptionally promising that we feel confident Mr. Brown's visit to the United States will be effectively appreciated in America, and that his mission will be crowned with success. There is a new spirit of enterprise abroad in American commercial and financial circles, which will, undoubtedly, manifest itself in a pronounced disposition to actively encourage and strengthen and develop agencies abroad such as the AMERICAN CHAMBER OF COMMERCE FOR THE LEVANT.

During Mr. Brown's absence in America, we anticipate the organization of Branches in Bucharest, Sophia, Belgrade, Athens and Alexandria, to be added to those in Smyrna, Beirut, Cairo and Salonika which are already in operation.

Mr. Brown's address in the United States will be as follows: J. Wylie Brown, c/o National Foreign Trade Council, 71 Broadway, New York City. Any member of the Chamber is free to address him and may rest assured of receiving prompt attention without charge. Mr. Brown will not countenance any propositions suggesting commissions on business transacted or any other form of pecuniary compensation for his services.

### RUSSIAN BANK

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Head Office: St. PETERSBURG

BRANCHES IN ALL PRINCIPAL CITIES OF RUSSIA.

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Constantinople Branch: GALATA, in front of the B. I. O.

Stamboul Agency: Place Sultan Hamam,



**American Cotton**



**Oil Company,**

27, BEAVER STREET, NEW YORK CITY,

Producers of the most famous Brands of

**COTTON SEED OIL,**

Selling Representatives for  
the Levant:

**FULIAS & COMPANY**

Abid Han, Galata,

Constantinople.



## PERSONALIA.

---

Oscar Gunkel, Vice President of the Chamber, who has been visiting Salonika and Athens in the interest of The Standard Oil Company of which he is the General Manager for the Levant, has returned to his head office in Constantinople.

\*\*\*

John S. Armstrong, former Vice and Deputy Consul at Salonika, has been appointed Consul at Bristol, England. Mr. Armstrong has served at various consular posts during the past five years. A. R. Thomson, Vice Consul-General

at Berlin, has been appointed to succeed Mr. Armstrong at Salonika.

\*\*\*

H. P. Strausse of New York, Chief Manager for Turkey of the Export Tobacco Co., (Orient) Ltd., called recently at the headquarters of the Chamber.

\*\*\*

Robert C. Rindelaub, a member of our Chamber and a commission agent from Constantinople, is stopping for some months in America. He will be glad to receive correspondence from firms in the Levant desiring to do export or import business with America. At present his address is: 103 East 16th Street, New York City, U. S. A.

# GEO. MESSIRI & CO.

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CONTRACTORS TO U. S. NAVY.



# National Bank of Turkey.

---

ESTABLISHED 1909 BY IMPERIAL FIRMAN.

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**CAPITAL - £1,000,000 Sterling.**

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The National Bank of Turkey undertakes every description of Banking business. It opens current accounts according to the custom of Bankers. Customers have the facility of discounting approved bills and of obtaining advances upon negotiable securities. The Bank will undertake the purchase and sale of bonds, shares, etc., on the London Stock Exchange, on the local and on all the Continental Bourses, the safe custody of customers' securities and valuables, and the collection of drawn bonds and coupons when due. The Bank issues drafts and telegraphic transfers payable in all principal towns in the world. Letters of Credit for the use of travellers are also issued. Advances made on merchandise. The purchase and sale of coupon, foreign bank notes, coin and bullion are undertaken. Bills negotiated or sent for collection. Mercantile credits opened.

Deposits received for fixed periods at rates of interest which can be ascertained on application.



Established in 1890

# A. G. ARSEN & Co.

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General Export Merchants & Commission Agents

**SPECIALITIES:—**

SHEEPS' WOOL, MOHAIR, SKINS, SAUSAGE CASINGS,  
MALTING BARLEY, BASILS, FUR SKINS,  
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REPRESENTATIVES OF FIRST CLASS HOUSES  
In ENGLAND and in the U. S. of AMERICA.

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## World's Production of Copper.

( In Metric Tons )

Country	1910	1911	1912	1913
United States . . . . .	492,712	491,634	563,260	555,990
Mexico . . . . .	62,504	61,884	73,617	58,323
Canada . . . . .	23,810	25,570	34,213	34,880
Cuba . . . . .	3,538	3,753	4,393	3,381
Australia . . . . .	40,962	42,510	47,772	47,325
Peru . . . . .	27,375	28,500	26,483	25,487
Chile . . . . .	38,346	33,088	39,204	39,434
Bolivia . . . . .	3,212	2,950	4,681	3,658
Japan . . . . .	50,703	52,303	62,486	73,152
Russia . . . . .	22,700	25,747	33,550	34,316
Germany . . . . .	25,100	22,363	24,303	25,308
Africa . . . . .	15,400	17,252	16,632	22,870
Spain and Portugal . .	51,100	52,878	59,873	54,696
Other countries . . . .	24,888	26,423	29,555	27,158
Totals . . . . .	882,351	886,855	1,020,022	1,005,978



**American money in Greece.**—

According to Consul General Alexander W. Weddell's official report there was received from the United States during 1913 in the form of money orders, drafts, gold, etc. the sum of 92,299,474 Drachma, or \$17,813,798. A proportion of this is represented by remittances made by Greeks in the United States to their relatives and friends in Greece.

**Less Egyptian Cotton.**—

A decree has been promulgated prohibiting cotton cultivation in the basin lands of upper Egypt and forbidding cultivators to cultivate more than a quarter, and in certain special cases a third of their holding for cotton and limiting the total cotton area of Egypt for 1915 to

1,000,000 acres. The cotton area at present is 1,750,000 acres, and the difference will be sown with cereals whereof Egypt annually imports a large amount. The measure is dictated by the anticipated shrinkages in the world's production of cereals. Thus, while the quantity of Egyptian cotton available will be brought into proper relation to the restricted demand causing the maintenance of a reasonable price, Egypt will meet more of her own cereal requirements, avoiding high import prices and possibly will be able to benefit from the world's shortage by exporting profitably. The measure is much approved, and is expected to facilitate negotiations for the financing of the present cotton crop.



# FURS

## IN GREAT VARIETY

LATEST  
EUROPEAN STYLES

Prices defying competition

ARAM M. COUYOUMDJIAN

Nos. 1, 4 and 5 Kurkdji Han,  
Mahmoud Pasha.

Stamboul.



**Australian Wool Exhibit.**— Australia is going to be well advertised at the Panama Exhibition at San Francisco. Those interested in preparing the wool exhibit say that it is going to be a very large and representative one—probably the best that has ever been sent abroad. It is not merely got together as a parade of Australia's resources, but as a practical advertisement among the wool users of America. So far as New South Wales is concerned, it will comprise fleeces of the new clip from almost every pastoral district of importance. It is recognized that the time is singularly opportune to make a brave display of Australian wool in the United States, and the Panama Exhibition enables this to be done far more effectively than would otherwise be possible. The Sydney Wool Selling Brokers' Association has the arrangement of the exhibit in hand and is in a position to select representative fleeces for the display. The exhibit need not be completed until the end of the year, so there is ample time to get together a fine collection of up-to-date fleeces. Prior to the removal of the duties America used only the lightest

free wools, and consequently there is scope for advertising the other types produced, and the exhibit will embrace every class of wool that is grown in Australia, so that visitors to the show may realize the possibilities of extended direct trade with Australia. The display is likely to prove an advantageous advertisement so far as wool is concerned. Are the wool growers in the Near East going to keep up with the procession?

### A New "Scy-Scraper" in New York.

**F**LAG raising ceremonies marking the erection of the first one of the last tier of columns on the thirty-eighth floor were held on the structure of the new Equitable Building in the presence of representatives of the building, the builders and the press. The last tier of columns on the thirty-eighth floor was really placed in position August 8, but flag raising was postponed because of so many flags being at half mast on account of the death of Mrs. Wilson. Less than five months ago not a single piece of steel had been placed in position above the street level, so that the flag raising ceremonies upon the erection of the steel columns on the top floor of the new building means that this work has been accomplished fourteen days ahead of the schedule.

The cost of the Equitable Building, including the land, will reach \$29,000,000. The gross rentals will reach \$3,500,000, affording house space to 15,000 people. The floor area will be forty acres. Along with the steel work was carried up the smoke stack, which is the largest enclosed stack ever assembled, in any building, being twelve feet in diameter and over six hundred feet high.

**Coal for Patras.** — Consul Cooke writes that Patras imports annually from abroad coal valued by the Customs at \$300,000 to \$310,000 (37,000 to 40,000 tons). As yet, American coal is unknown in that part owing to high ocean freights.

## SARANTIS FRÈRES

*Galata, Omar Abid Han,*

**CONSTANTINOPLE.**

*Representatives of first class firms  
in America and Europe.*

### **IMPORTERS** of

American Oleo Oil, Cottonseed Oil, and all kinds of Edible and Industrial Oils, Tallows and Greases. — French, American and Canadian Flour. — Provisions and Packed Goods. Rubber and Leather Goods. Boots and Shoes. All articles pertaining to Industries & Marine, etc.

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Gums, Seeds and other products of the Turkish Empire.

First Class Trade References  
in Europe and in America.



# Kevork Mouradian

Importers of Manufactures

Established in 1840

General Import Commission House  
dealing in

## Cotton Cloth & Cotton Yarn

and other leading articles  
imported from abroad  
into the Levant regions

HEADQUARTERS: CONSTANTINOPLE.

**Branches:** Cairo (Egypt)

Djibouti (French Somali Land)

Represented in Manchester  
by Kevork Mouradian's Sons, 34, Princess Street.



## New Members.

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Since the printing of the classified list of members in the present issue of LEVANT TRADE REVIEW the following applications for membership have been received: Loutfik G. Gulmezian, Sabit Bey Han, Galata, Constantinople, specially interested in Mines & Concessions.

The M. B. Farrin Lumber Co., Cincinnati, Ohio, U. S. A., manufacturers and exporters of Maple, Oak, Poplar and Gum Lumber, flooring and building lumbers.

F. Modiano, Smyrna and Salonika, Importer & Commission Agent.

Wilcox McKim Company, Saginaw, Michigan, U. S. A., Detachable Rowboat Motors.

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### A New Chief.

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**P**RESIDENT Wilson has appointed Dr. Edward Ewing Pratt of New York to be Chief of the Bureau of Foreign and Domestic Commerce in the Department of Commerce, Washington. Dr. Pratt has been for the last two years the head of the industrial bureau of the Merchants' Association in New York. He has done very important work here, organizing a systematic collection of data regarding the various lines of industry directly affecting New York City, particularly in relation to those likely to be influenced by the opening of the Panama Canal. Dr. Pratt was graduated from Oberlin College in 1906 with the degree of A. B., and he took his M. A. in 1907 at Tulane University in Louisiana. In 1911 Columbia University conferred upon him the degree of Ph. D. He was lecturer at New York University in the School of Commerce and Finance.

### Opportunities in Greece. —

Consul General Weddell in Athens informs us that there is at present a favorable opportunity for American manufacturers to do business in Greece, especially with the Greek Government.

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**Bauxite.**—The inability of American importers of Bauxite to obtain fresh supplies of that mineral from the south of France has led one American manufacturer of chemicals to make inquiries into the possibility of securing it from Asia Minor. This mineral is a hydrate of alumina, and readers of the L. T. R. will remember that in its December, 1913, issue there appeared an article on the alum production of Shabin Kare Hissar, inland from Kerasund on the Black Sea Coast. Should any other American importers desire to secure samples of the ore or of the finished alum product of that district, the Secretary of the chamber is in a position to supply them.



**HONORARY MEMBERS.**

WILLIAM C. REDFIELD, Secretary  
of the Department of Commerce,  
Washington.

SULEIMAN EFF. BUSTANI, Otto-  
man Minister of Commerce and  
Agriculture, Constantinople.

NESSIM MAZLIAH EFF., Smyrna,  
Deputy of the Ottoman Empire.

A. L. M. GOTTSCHALK, No 4 Tra-  
falgar Square, London, England,  
American Consul General at Large,  
Middle East and Africa District.

JOHN F. FITZGERALD, Ex-Mayor  
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CHARLES R. CRANE, Chicago,  
U. S. A.

DUDLEY BARTLETT, Philadelphia,  
Chief, Foreign Trade Bureau, Phi-  
ladelphia Commercial Museum.

AUSTIN A. BURNHAM, Secretary,  
National Business League of Am-  
erica, Chicago.

W. M. BENNEY, New York, Manager,  
Foreign Department, National  
Association of Manufacturers of  
the United States of America.

B. OLNEY HOUGH, New York,  
Editor, "American Exporter."

EDWARD NEVILLE VOSE, New  
York, Editor, "Dun's International  
Review".

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ANGORA, Turkey . . . . .	W. F. KAUL.
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JERUSALEM, Turkey . . . . .	ALTER LEVIN.
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SAMSOUN, Turkey . . . . .	WILLIAM PETER.
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TREBIZOND, Turkey . . . . .	ISAIAH MONTESANTO.
URUMIA, Persia . . . . .	HUGO A. MÜLLER.



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# CLASSIFIED LIST OF MEMBERS

## American Chamber of Commerce for the Levant

(PLEASE REPORT ANY INACCURACIES TO THE EXECUTIVE SECRETARY)

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Thompkins, V. D., British Post Office, Galata . . . Constantinople, Turkey.

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Wirth, Jr., Frederick . . . . . Constantinople, Turkey.

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Banque d'Athènes . . . . . Salonika, Greece.  
Banque d'Athènes . . . . . Smyrna, Turkey.  
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Banque d'Orient . . . . . Salonika, Greece.  
Banque de Salonique . . . . . Constantinople, Turkey.  
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**Bees Wax.**

Kabbaz & Co., P. A., Exporters . . . . .	Aleppo, Turkey.
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**Belting.**

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**Bicycles & Sundries.**

Altiparmak-Mertzanoff, C. S. Importers, Taxim . . . . .	Constantinople, Turkey.
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Magnifico, E. A., Importer . . . . .	Smyrna, Greece.
Rosenwasser Bros., Mfrs. & Exp., 472 Broadway, . . . . .	New York, U.S.A.
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Russell & Erwin Mfg. Co., Exporters . . . . .	New York, U.S.A.
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Levant Products Trading Co., The, Imp., 38-40 W. 32 St.	New York, U.S.A.
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**Camping Outfitters.**

Baker, Geo. & A., 370 Grande Rue de Péra, . . . .	Constantinople, Turkey.
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**Carpenters.**

Psalty, Rue Kabristan, Péra, . . . . .	Constantinople, Turkey.
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Castelli, N., Exp. Kutchuk Ismail Pacha Han, Stamboul	Constantinople, Turkey.
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Djismardahoss, Kegham, Exp., Kodjamanoglou Han, St.	Constantinople, Turkey.
Filipachi, Paul, P., Exporter, Keuprulu Han, Stamboul	Constantinople, Turkey.
Gulbenkian Bros. & Co., Exp., Gulbenkian Han, Stamboul	Constantinople, Turkey.
Haim, S., Musée Oriental, Kabristan 14, Péra . . . .	Constantinople, Turkey.
Ihmsen & Co., Exporters., Rue Findjandjilar, Stamboul	Constantinople, Turkey.
Kafaroff, Talip, Exporter, Rassim Pacha Han, Stamboul	Constantinople, Turkey.
Karadagli, A. E., Exporter, Djéferié Han, Stamboul . .	Constantinople, Turkey.
Karagheusian, A. & M., Exporters, Astartjian Han, St.,	Constantinople, Turkey.
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Maghak, Fathalla D., Exporter . . . . .	Bagdad, Turkey.
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Messulam, A., Exporter, Saidié Han, Stamboul . . . .	Constantinople, Turkey.
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Oriental Carpet Manufacturers, Ltd., Exporters . . . .	Constantinople, Turkey.
Panayotoglou, Avraam V., Exporter, Serai-Emir, . . .	Teheran, Persia.
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Sadullay, R. Levy & Mandil, Exporters, Stamboul, . .	Constantinople, Turkey.
Telfeyan & Co., Exporters, Dilsiz Zadé Han, Stamboul	Constantinople, Turkey.
Timourian, S., Rue Tarakdjilar, 27, Stamboul . . . .	Constantinople, Turkey.
Vyanos Frères, Manufacturers & Exporters . . . . .	Konia, Turkey.

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Birch, James A., Exporter . . . . .	Burlington, N.J., U.S.A.
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Delvin Mfg. Co., (Carriage Hardware) . . . . .	Philadelphia, U.S.A.
Montgomery Ward & Co., Exporters . . . . .	Chicago, U.S.A.
Studebaker Corporation, The, Exporters . . . . .	South Bend, Ind., U.S.A.
The Sechler & Co., 538-550 Fifth Street, . . . . .	Cincinnati, Ohio, U.S.A.

**Casings (Sausage) See Guts.****Cheese.**

Jordan, Georgiades & Co., Exporters . . . . .	Salonika, Greece.
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**Cigarettes.**

The Levant Products Trading Co., 38-40 W. 32d. St., . .	New York, U.S.A.
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**Cigarette Paper.**

The Mair de Botton Cigarette Paper Co., Ltd., Mfrs. & Ex.,	Salonika, Greece.
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**Clocks and Watches.**

Enriquez, Clements, Importer . . . . .	Bagdad, Turkey.
Etablissements Orosdi Back, Importers . . . . .	Constantinople, Turkey.
Keystone Watch Case Co., Exporters, Pickhuben . . .	Hamburg, Germany.
Lebet Frères & Co., Importers, Mahmoudié Han, St., .	Constantinople, Turkey.
Montgomery Ward & Co., Exporters . . . . .	Chicago, U.S.A.

**Clothing (Ready Made).**

Schoucair & Kassis, Importers . . . . .	Beirut, Turkey.
Snellenburg Clothing Co., Exp., Broadway & Wallace St.,	Philadelphia, U.S.A.

**Coal.**

Cauchi, Fratelli, Importers . . . . .	Salonika, Greece.
Mill, E. H., Importer, Kutchuk Millet Han, Galata, . .	Constantinople, Turkey.
Molho, Isaac, Importer . . . . .	Salonika, Greece.
Pharaon & Fils, R., Importers . . . . .	Beirut, Turkey.
Rees & Co., Ltd., T. Bowen, Importers . . . . .	Smyrna, Turkey.
Reppen, Theo., Importer, Arabian Han, Galata, . . .	Constantinople, Turkey.
Theodoridi & Co., Importers . . . . .	Braila, Roumania.
Whitall & Co., C., Importers . . . . .	Smyrna, Turkey.

**Coffee.**

Medawar, A. E., Exporter . . . . .	Aden, British Arabia.
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**Collections.**

National Credit Corporation, Title & Trust Bldg., . .	Chicago, U.S.A.
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**Commercial Reports.**

National Credit Corporation, Title & Trust Bldg., . .	Chicago, U.S.A.
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**Concrete and Cement.**

Molho, Isaac J., Importer . . . . .	Salonika, Greece.
Pecora Paint Co., Mfrs. & Exp., 4th & Venango Sts., . .	Philadelphia, U.S.A.
Vafiades, V., Importer . . . . .	Trebizond, Turkey.

**Commission Agents. - See: General Importers and Exporters.****Constructions and Contractors.**

Afimus & Hacho . . . . .	Beirut, Turkey.
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**Copper.**

Juda & Salmona, Importers . . . . .	Salonika, Greece.
Navarro, Isaac J., Importer . . . . .	Salonika, Greece.



Obégi & Co., Charles, Importers . . . . .	Aintab, Turkey.
Piccioto & Co., Hillel Importers . . . . .	Aleppo, Turkey.
Roditi, A., Importer, Ekbérié Han, Tarakdjilar, Stamboul	Constantinople, Turkey.
Shabender, Mahmoud, Importer . . . . .	Bagdad, Turkey.
Warde, Naasan & Co., Importers . . . . .	Beirut, Turkey.

**Corn Flour.**

Eckhart & Co., John W., W., Exporters . . . . .	Chicago, U.S.A.
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**Cotton.**

Brazzafoli, Max, Exporter . . . . .	Mersina, Turkey.
Coulevas, M. & A., Importer . . . . .	Piraeus, Greece.
Debbas, Jean, Exporter . . . . .	Tarsus, Turkey.
Lykiardopoulos Fils, A., Exporter . . . . .	Mersina, Turkey.
Obégi & Co., Charles, Exporters . . . . .	Aintab, Turkey.
Simeonoglou, Aristides, Exporter . . . . .	Adana, Turkey.
Warde, Naasan & Co., Exporters . . . . .	Beirut, Turkey.

**Cotton Duck Belting.**

Gandy Belting Co., The, Mfrs. & Exporters . . . . .	Baltimore, U.S.A.
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**Cotton Goods.**

Abdeni & Co., G. G., Importers . . . . .	Aleppo, Turkey.
Altitzoglou Fils, J., Importers . . . . .	Mersina, Turkey.
Audi & Co., B., Importers . . . . .	Beirut, Turkey.
Avedikian Frères, Importers . . . . .	Smyrna, Turkey.
Baltazzi, Theo. S., Importer . . . . .	Smyrna, Turkey.
Bear Mill Mfg. Co., 120 Franklin St. . . . .	New York, U.S.A.
Berk, Püttnam & Co., Importers . . . . .	Bagdad, Turkey.
Blockley, Cree & Co., . . . . .	Bagdad, Turkey.
Boyadjian, Mihran, Importer . . . . .	Adana, Turkey.
Chachaty Frères, Importers . . . . .	Mersina, Turkey.
Cohen, Salomon, Importer, Deutsche Post, Fach 60, .	Constantinople, Turkey.
Coufopoulos, D. G., Alyanack Han 26, Stamboul . .	Constantinople, Turkey.
Dobrowolsky & Co., Importers . . . . .	Salonika, Greece.
Edwards & Sons, Importers, Dilsiz Zadé Han, St., .	Constantinople, Turkey.
Elisha, Nessim, Importer . . . . .	Bagdad, Turkey.
Elkiatib, Salim, Importer, Elkiatib Han . . . . .	Constantinople, Turkey.
Enriquez Clemente, Importer . . . . .	Bagdad, Turkey.
Etablissements Orosdi Back, Importer . . . . .	Constantinople, Turkey.
Eustathopoulos & Co., Nap., Imp., Arnopoulos Han, St., .	Constantinople, Turkey.
Errera & Co., Ltd., Fils de G. A., Importers . . . . .	Salonika, Greece.
Fils d'Abram Nahman, Importer . . . . .	Salonika, Greece.
Gelat, Elias Thomas, Importer . . . . .	Jerusalem, Turkey.
Haddad, Elias And., Importer . . . . .	Beirut, Turkey.
Haldéopoulo, N. P., Importer . . . . .	Trebizond, Turkey.
Hammer & Hirzel, Importers, Buyuk Yeni Han, St., .	Constantinople, Turkey.
Hassid & C., A. M., Importers . . . . .	Salonika, Greece.
Hassid, Joseph Albert, Importer . . . . .	Salonika, Greece.
Hindié, Elias, Importer . . . . .	Aleppo, Turkey.
Hochstrasser & Co., Importer . . . . .	Trebizond, Turkey.
Hochstrasser & Co., Importer . . . . .	Samsoun, Turkey.
Jebourg, Beythoum, Importer . . . . .	Bagdad, Turkey.
Juda & Salmona, Importers . . . . .	Salonika, Greece.



Kabbaz & Co., P. A., Importers . . . . .	Aleppo, Turkey.
Klonski, A. H., Importer . . . . .	Hebron, Turkey.
Louisides & Co., P. A., Importers . . . . .	Larnaca, Cyprus.
Lynch & Co., Stephen, Importers . . . . .	Bagdad, Turkey.
Maghak, Fat. D., Importer . . . . .	Bagdad, Turkey.
Manachy, Lorenzo Y., Importer . . . . .	Aleppo, Turkey.
Marcantonakis & Manoussakis . . . . .	Candia, Crete, Greece.
Manuelian & Co., H., Importers . . . . .	Mersina, Turkey.
Medawar, A. E., Importer . . . . .	Aden, British Arabia.
Messayeh, Joseph J., Importer . . . . .	Bagdad, Turkey.
Modiano, Ugo R., Importer . . . . .	Salonika, Greece.
Morpurgo, Moise, Importer . . . . .	Salonika, Greece.
Mouradian, Kevork, Importer, Stamboul, . . . . .	Constantinople, Turkey.
Panayotoglou, Avraam Y., Importer, Serai-Emir, . . . . .	Teheran, Persia.
Peristiany & Frères, J. Th., Importers . . . . .	Alexandretta, Turkey.
Philippou, A., Importer . . . . .	Yanina, Greece.
Piccioto & Co., Hillel, Importers . . . . .	Aleppo, Turkey.
Putnam-Hooker Co., The, Exp., 56 Worth, St., . . . . .	New York, U.S.A.
Salloum, Helou & C., Importers . . . . .	Beirut, Turkey.
Saporta & Beraha, J. Florentine, Importers . . . . .	Salonika, Greece.
Saasoon & Co., Ltd., David, Importers . . . . .	Bagdad, Turkey.
Saul Amar Importer, Assicurazioni Generali Han, . . . . .	Galata, Constantinople,
Schuep & Co., Importers . . . . .	Aleppo, Turkey.
Société Commercial du Levant, Importers . . . . .	Salonika, Turkey.
Stevens & Co., J. P., Exp., 23 & 22 Thomas St., . . . . .	New York, U.S.A.
Suffern & Co., Exporters, 90-96, Wall St., . . . . .	New York, U.S.A.
Tiano, Henri, Importer . . . . .	Salonika, Greece.
Vafiadachi, M. & A., Importers . . . . .	Smyrna, Turkey.
Varbetian, L. & L., Importers . . . . .	Smyrna, Turkey.
Wellington, Sears & Co., 93 Franklin St., . . . . .	Boston, U.S.A.
Zarifi, L., Importer, Hagopian Han, Galata, . . . . .	Constantinople, Turkey.
Zelveian, M. & K. S., Importers . . . . .	Mersina, Turkey.

#### Cotton Seed Oil.

Amar & Co., S., Importers, Validé Sultan Han, Stamboul	Constantinople, Turkey.
American Cotton Oil Co., Exp., 27, Beaver Street, . . . . .	New York, U.S.A.
Aspegren & A., Exporters, Produce Exchange . . . . .	New York, U.S.A.
Canzuch, Ferdinand F., Importer . . . . .	Constantinople, Turkey.
Cariciopoulo, Marc C., Imp., Rifaat Bey Han, Galata, . . . . .	Constantinople, Turkey.
Chasseaud & Co., F. W., Imp., Turkia Han 24, Stamboul	Constantinople, Turkey.
Christofa, Apostle P. H., Importer . . . . .	Mitylene, Greece.
Coufopoulos, D. G., Alyanak Han, Stamboul, . . . . .	Constantinople, Turkey.
Elkiatib, Salim, Importer, Elkiatib Han . . . . .	Constantinople, Turkey.
Eustathopoulos & Co., Nap., Imp., Arnopoulo Han, Stamboul	Constantinople, Turkey.
Fils d'Abram Nahman, Importers, . . . . .	Salonika, Greece.
Fulias & Co., Importers, Abid Han, Galata, . . . . .	Constantinople, Turkey.
Hammer & Hirzel, Importers, Buyuk Yeni Han, Galata, . . . . .	Constantinople, Turkey.
Juda & Salmona, Importers . . . . .	Salonika, Greece.
Louisides & Co., P. J., Importers . . . . .	Larnaca, Cyprus.
Louisville Cotton Oil Co., Mfrs. & Expooters . . . . .	Louisville, Ky., U.S.A.
Manachy, Lorenzo Y., Importers . . . . .	Aleppo, Turkey.
Marcopoli & Co., V., Importers . . . . .	Aleppo, Turkey.
Millioris, François, Importer, Nomico Han 23-24, Galata	Constantinople, Turkey.



Molho, Isaac, Importer . . . . .	Salonika, Turkey.
Navarro, Em. Is., Importer . . . . .	Salonika, Turkey.
Pharaon, Issa, Schoucair & Co., Importers . . . . .	Beirut, Turkey.
Procter & Camble Co., Exporters . . . . .	Cincinnati, Ohio, U.S.A.
Sarantis Frères, Imp., 19, 20, Omar Abid Han, Galata	Constantinople, Turkey.
Saul Amar, Importer, Assicurazioni Generali Han, . .	Galata, Constantinople,
Suffern & Co., Exporters, 90-96, Wall Street, . . . .	New York, U.S.A.
Tasartez & Barzilai, Importers, Tohafdji Han, Stamboul	Constantinople, Turkey.
Tiano, Henri, Importer . . . . .	Salonika, Greece.
Yanthos, C., Importer . . . . .	Salonika, Greece.

#### Cotton Yarn.

Abdeni & Co., G. G., Importers . . . . .	Aleppo, Turkey.
Audi & Co., B., Importer . . . . .	Beirut, Turkey.
Baltazzi, Theo. S., Importer . . . . .	Smyrna, Turkey.
Errera & Co., Ltd., Fils de G. E., Importers . . . . .	Salonika, Greece.
Hindié, Elias, Importer . . . . .	Aleppo, Turkey.
Mosseri, Albert, Importer . . . . .	Salonika, Greece.
Mouradian, Kevork, Importer, Stamboul . . . . .	Constantinople, Turkey.
Peristiany & Frères, T. Th., Importers . . . . .	Aleppo, Turkey.
Simeonoglou, Cristides, Exporter . . . . .	Adana, Turkey.
Société Commerciale du Levant, Importers . . . . .	Salonika, Greece.

#### Currants.

Cremidi Bros., Exporters . . . . .	Patras, Greece.
Hancock & Wood, Exporters . . . . .	Patras, Greece.

#### Customs House Brokers.

Curmusi, Theo. N., Tchiliki Rihtim Han, Galata . . . .	Constantinople, Turkey.
Khouri, G. & A. Farrah . . . . .	Beirut, Turkey.

#### Decoration (Interior).

Psalty, Rue Kabristan, Péra . . . . .	Constantinople, Turkey.
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#### Dental Supplies.

Arevian, Aram, Importer, Tépé Bachi, 37, Péra . . . .	Constantinople, Turkey.
Mertzanof-Altiparmak, C. S. Importers, Taxim . . . .	Constantinople, Turkey.
White Dental Mfg. Co., The S. S., Mfrs. & Exporters 12th & Chestnut Sts., . . . . .	Philadelphia, U.S.A.

#### Department Stores.

Economic Co-opérative Society Ltd., . . . . .	Constantinople, Turkey.
Etablissements Orosdi Back . . . . .	Constantinople, Turkey.
Melki & Menasseh . . . . .	Beirut, Turkey.
Montgomery Ward & Co., . . . . .	Chicago, U.S.A.

#### Draperies.

Baker, Geo. & A., 370 Grande Rue de Péra . . . . .	Constantinople, Turkey.
Audi & Co., B., Importers . . . . .	Beirut, Turkey.

#### Drugs and Pharmaceutical Products.

Audi & Co., B., Importers . . . . .	Beirut, Turkey.
Curtis Brown Mfg. Co., Ltd., Exp., 215-217 Fulton St.,	New York, U.S.A.
Fellows & Co., The, Mfrs. & Exp., 26 Christopher St., .	New York, U.S.A.
Hanania, Joseph, Importer . . . . .	Bagdad, Turkey.
Juda & Salmona, Importers . . . . .	Salonika, Greece.



Mourad Bey, Baroudi, Importer . . . . .	Beirut, Turkey.
Mulford Co., H. K., Exporters, 428 S. 3d St., . . .	Philadelphia, U.S.A.
Orosdi Back, Etablissements, Importers . . . . .	Constantinople, Turkey.
Parke, Davis & Co., Exporters, 50/54 Beak St., . . .	London, England.
Philadelphia Quartz Co., Exporters 121 S. 3d St., .	Philadelphia, U.S.A.
Suffern & Co., Exporters, 90-96 Wall St., . . . . .	New York, U.S.A.
West Electric Hair Curler Co., 45 S. Front St., . . .	Philadelphia, U.S.A.

**Dyes.**

Schuep & Co., Importers . . . . .	Aleppo, Turkey.
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**Earth Handling Machinery.**

Western Wheeled Scraper Co., Mfrs. & Exporters . .	Aurora, Ill., U.S.A.
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**Electrical Supplies.**

Aperguis & Co., N.A., Imp., 40 Rue de la Douane, Gal.	Constantinople, Turkey.
Nowill & Co., Sidney, Imp., Kevork Bey Han, Galata,	Constantinople, Turkey.
Sursock, Aziz, Importer . . . . .	Tarsus, Turkey.
Western Electric Co., Exporters, 463, West Street, . .	New York, U.S.A.

**Elevators.**

Essayan & Frères, Hagop, Imp., Sirkedji 46, St., . .	Constantinople, Turkey.
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**Engines (Gasoline, Traction, Corliss etc).**

Avery Co., Mfrs. & Exporters . . . . .	Peoria, Ill., U.S.A.
Farquhar & Co., A.B., Mfrs. Exp., Produce Exchange .	New York, U.S.A.
Holt Caterpillar Co., Mfrs. & Exp., 50 Church St., .	New York, U.S.A.
International Harvester Co., Mfrs. & Exp., Ferdinandstr.5	Hamburg, Germany.
Southwark Foundry & Machine Co., Mfrs. & Expors., Wash., Ave. & 5th Sts., . . . . .	Philadelphia, U.S.A.
Standard Gas Engine Co., Mfrs. & Exprs., 1 California St.,	San Francisco, U.S.A.
Walter A. Wood Mowing & Reaping Machine Co., Exp.,	Hoosick Falls, U.S.A.
Walter A. Wood Co., Ltd., 36 Worship St., . . . . .	London, England.
Waler A. Wood Company, m. b. H., Elisabethufer 5/6,	Berlin, Germany.
Waterloo Gasoline Engine Co., Exprs., Waterloo, . .	Iowa, U.S.A.
Wichita Falls Motor Co., Mfrs. & Exprs., Tractors, . .	Wichita Falls, Tex., U.S.A.
Woverine Motor Works, Exporters . . . . .	Bridgeport Conn., U.S.A.

**Engineering.**

Aperguis & Co., N. A., Bahtiar Han, Galata, . . . . .	Constantinople, Turkey.
Aftimus & Hacho . . . . .	Beirut, Turkey.
Chirin, Leon, Kenadjian Han, 3, Stamboul, . . . . .	Constantinople, Turkey.
Sprout-Waldron Co., Milling Engineers . . . . .	Muncy, Pa., U.S.A.

**Feed Stuffs.**

Corn Products Refining Co., Exporters . . . . .	New York, U.S.A.
Gilchrist Walker & Co., Importers, Galata . . . . .	Constantinople, Turkey.

**Firearms and Ammunition.**

Baker, Geo. & A. Imprs. 370 Grande Rue de Péra, .	Constantinople, Turkey.
Coenca Frères, Imprs., 38 Rue de la Sublime Porte, St.,	Constantinople, Turkey.
Peters Arms Co., Exprs., Pickhuben, 4, Freihafen, .	Hamburg, Germany.
Picciotto & Co., Hillel, Importers . . . . .	Aleppo, Turkey.

**Fire Engine Trucks.**

Wichita Falls Motor Co., Mfrs. & Exprs., . . . . .	Wichita Falls, Tex., U.S.A.
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**Fittings.**

Devlin Mfg. Co., Thos., Mfrs. & Exprs., Lehigh Ave  
& American St., . . . . . Philadelphia, U.S.A.  
Flagg, Stanley G., Mfr. & Exporter, 1421 Chestnut St., Philadelphia, U.S.A.

**Fish (Dried, Salt).**

Hancock & Wood, Importers . . . . . Patras, Greece.

**Flooring.**

Barrett Mfg., Co., Exporters, Morris Bldg., . . . . . Philadelphia, U.S.A.

**Flour.**

Barcoulis, S., Importer, Arnopoulo Han, 5, 6, St., . . Constantinople, Turkey.  
Capayannides, G., Importer . . . . . Trebizond, Turkey.  
Cariciopoulo, Marc C., Imp., 12 Ibrahim Rifaat Han, Gal. Constantinople, Turkey.  
Filipakis Geo. Is., Manufacturer . . . . . Adalia, Turkey.  
Fils d'Abram Nahman, Importers, . . . . . Salonika, Greece.  
Eckhard & Co., John W., Exporters . . . . . Chicago, U.S.A.  
Hadjopoulo & Sperco, Inc., 29 Broadway . . . . . New York, U.S.A.  
Hassid & Co., A. M., Importers . . . . . Salonica, Greece.  
Kouyoumdjian, Khosrov, Importer . . . . . Bagdad, Turkey.  
Lebet Frères & Cie., Imprs, Mahmoudié Han, St., . . Constantinople, Turkey.  
Molho, Isaac J., Importer . . . . . Salonika, Greece.  
Saul Amar, Importer, Assicurazioni Generali Han, . . Galata, Constantinople,  
Slocum, Avram & Slocum Inc., 30 Church St., . . . . New York, U.S.A.  
Stock & Mountain, Imprs., Khorassandji Han, St., . Constantinople, Turkey.

**Food Products.**

Fowler & Black, Imprs., 204 Metropolitan Bank Bldg. . New Orleans, La., U.S.A.

**Fountain Pens.**

Waterman Co., L. E., Exporters, 173, Broadway, . . . . New York, U.S.A.

**Fruits (Dried, Almonds, Dates, Figs, Raisins, etc).**

Arevian, Aram, Importer, Tépé Bachi 37, Péra . . . Constantinople, Turkey.  
Asfar & Co., Date Packers & Exporters . . . . . Bagdad, Turkey.  
Austro-Oriental Trading Co., Etd., Exporters . . . . Bagdad, Turkey.  
Barff & Co., Ltd., P. G., Exporters . . . . . Smyrna, Turkey.  
Chasseaud & Co., F. W., Exprs., Turkia Han 24, St., Constantinople, Turkey.  
Cherry, Louis D., Importer, 52 S. 60th St., . . . . Philadelphia, U.S.A.  
Coenca Frères, Exprs., 38 Avenue de la Sublime Porte, Constantinople, Turkey.  
Eustratiades, Alex. N., Exporter . . . . . Smyrna, Turkey.  
Georgiades & Co., Exporters . . . . . Smyrna, Turkey.  
Habicht, Braun & Co., Imp., Hudson & Laight Sts. New York, U.S.A.  
Hadjopoulo & Sperco, Inc., Imp., 29 Broadway, . . . New York, U.S.A.  
Hills Bros. Co., The Exporters, . . . . . Bassorah, Turkey.  
Hills Jr. & Co., Wm., Exporters . . . . . Bassorah, Turkey.  
Hochstrasser & Co., Exporters . . . . . Samsoun, Turkey.  
Hochstrasser & Co., Exporters . . . . . Trebizond, Turkey.  
Jabourg Brothers, Importers, 10 & 12 Leonard St., . New York, U.S.A.  
Klonski, A. H., Exporter . . . . . Hebron, Turkey.  
Maghak, Fathalla D., Exporter . . . . . Bagdad, Turkey.  
Mancantonakis & Manoussakis, Exporters . . . . . Candia, Crete, Greece.  
Mégarbané, G. H., Exporter . . . . . Aintab, Turkey.



Mégarbané & Fils, Habib, Exporters . . . . .	Aleppo, Turkey.
Messayeh, Joseph J. Exporter . . . . .	Bagdad, Turkey.
Missir & Co., Exporters . . . . .	Smyrna, Turkey.
Pastene & Co., Inc., P., 148-150 Franklin Street . . .	New York, U.S.A.
Reggio & Co., Ant., Exporters . . . . .	Smyrna, Turkey.
Schamasch, Gourgi & Co., Exporters . . . . .	Bagdad, Turkey.
Schabender, Mahmoud, Exporter . . . . .	Bagdad, Turkey.
The Levant Products Tradings Co., Imp., 38-40W. 32St.	New York, U.S.A.
Warde, Naasan & Co., Exporters . . . . .	Beirut, Turkey.
Whittall & Co., C., Exporters . . . . .	Smyrna, Turkey.
Wönckhaus & Co., Robert, Exporters of Dates . . .	Bagdad, Turkey.

#### Furniture.

Baker, Geo. & A., Importer, 370, Grande Rue de Péra,	Constantinople, Turkey.
Karpen & Bros., S., Mfrs & Exprs., 37th St. & Broadway	New York, U.S.A.
Lambichi M. E., Importer . . . . .	Smyrna, Turkey.
Mc Vittie, F. I., Importer . . . . .	Smyrna, Turkey.
Montgomery Ward & Co., Exporters . . . . .	Chicago, U.S.A.
Nahmias & Fils, S., Importers . . . . .	Salonika, Greece.
Psalty, Mfr. & Importer, Rue Kabristan . . . . .	Constantinople, Turkey.
Sioufi, Elie, Manufacturer . . . . .	Beirut, Turkey.
Tagger, J. H., Importers . . . . .	Jaffa & Jerusalem Turkey.

#### Galvanized Sheet Metals.

United States Steel Products Co., Ex., 30 Church St.,	New York, U.S.A.
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#### Glass.

Friedman & Fils. J. R., Importers of Window, Mirror & Plate Glass, Rue du Tunnel 32, Galata . . . . .	Constantinople, Turkey.
Navarro, Issac J., Importer . . . . .	Salonika, Greece.
Sayegh Frères, Importers . . . . .	Beirut, Turkey.
Vafiades, V., Importer . . . . .	Trebizond, Turkey.

#### General Exporters and Importers.

Abdeni & Co., G. G. . . . .	Aleppo, Turkey.
Abramovitz, Léon P., Calea Calarasilior 41, . . . . .	Bucharest, Roumania.
Asfar & Co. . . . .	Bagdad, Turkey.
Assa, Salomon H., Sarioglou Han, Stamboul . . . . .	Constantinople, Turkey.
Audi & Co., B. . . . .	Beirut, Turkey.
Austro-Oriental Trading Co. Ltd. . . . .	Bagdad, Turkey.
Baldwin, Theo. A. . . . .	Brussa, Turkey.
Banning Hubert, 140 Nassau St. . . . .	New York, U.S.A.
Banque Commercial de Palestine . . . . .	Jerusalem, Turkey.
Barcoulis, S., Arnopoulo Han 5-6, Stamboul . . . . .	Constantinople, Turkey.
Benveniste, Haim & Albert . . . . .	Salonika, Greece.
Berk, Pütman & Co. . . . .	Bagdad, Turkey.
Capayannides G. . . . .	Trebizond, Turkey.
Canzuch, Ferdinand, Iki Kouyoulou 28, Pera . . . . .	Constantinople, Turkey.
Chamarakis, E. D. . . . .	Rethymno, Crete Greece.
Cohen, Salomon, Deutsche Post, Fach 60 . . . . .	Constantinople, Turkey.
Coufopoulos, D. G., Alyanak Han, Stamboul . . . . .	Constantinople, Turkey.
Demaras Brothers, . . . . .	Athens, Greece.
Dizengoff, M. . . . .	Jaffa, Turkey.
Eustratiades, Alex. N. . . . .	Smyrna, Turkey.



Fils d'Abram Nahmann . . . . .	Salonika, Greece.
Gelat, Elias Thomas . . . . .	Jerusalem, Turkey.
Haim, D. . . . .	Jaffa, Turkey.
Haldéopoulo, N. P. . . . .	Trebizond, Turkey.
Hancock & Wood . . . . .	Patras, Greece.
Hauser, Jean, Mgr. Société Anonyme pour l'Exportation et l'Importation, 8 Strada Lipsani . . . . .	Bucharest, Roumania.
Hindié, Elias . . . . .	Aleppo, Turkey.
Hindié Frères . . . . .	Aleppo, Turkey.
Hochstrasser & Co. . . . .	Trebizond, Turkey.
Hochstrasser & Co. . . . .	Samsoun, Turkey.
Iahiel, Isaac I., . . . . .	Salonika, Greece.
Manachy, Lorenzo Y. . . . .	Aleppo, Turkey.
Marcantonakis & Manoussakis . . . . .	Candia, Crete, Greece.
Marcopoli & Co., V. . . . .	Aleppo, Turkey.
Meek, William . . . . .	Aden, British Arabia.
Melissinos, Bernhard . . . . .	Piraeus, Greece.
Mill, E. H. Kutchuk Millet Han, Galata . . . . .	Constantinople, Turkey.
Modiano, Hugo R. . . . .	Constantinople, Turkey.
Nemli Zadé Frères . . . . .	Trebizond, Turkey.
Panayotoglou Avraam V., Serai Emir . . . . .	Teheran, Persia.
Peristiany & Frères, J. Th. . . . .	Alexandretta, Turkey.
Phostiropulo Frères . . . . .	Trebizond, Turkey.
Prochomides, K., . . . . .	Mersina, Turkey.
Reppen, Theo. Arabian Han, Galata . . . . .	Constantinople, Turkey.
Rindelaub, Robert C., Sabit Bey Han 30-33 Galata . . . . .	Constantinople, Turkey.
Sasoon & Co., Ltd., David . . . . .	Bagdad, Turkey.
Saul Amar, Importer, Assicurazioni Generali Han, . . . . .	Galata, Constantinople,
Schapira, J. M., 10 Rue Colocotroni . . . . .	Athens, Greece.
Sciaky & Co., Victor . . . . .	Salonika, Greece.
Shabendar, Mahmoud . . . . .	Bagdad, Turkey.
Slipp, Paul E., . . . . .	Aden, British Arabia.
Spathopolou Frères, P., . . . . .	Kerrassund, Turkey
Spike, Clarence H., 143 Federal Street . . . . .	Boston, U.S.A.
Stassinopoulo, S. A. . . . .	Smyrna, Turkey.
Strick Scott & Co., Ltd. . . . .	Bagdad, Turkey.
Suffern & Co., 90-96 Wall Street . . . . .	New York, U.S.A.
Tatian, A., 23 Central St., Room 8 . . . . .	Boston, U.S.A.
Tennant, Sons & Co., C., 100 William St. . . . .	New York, U.S.A.
Tiano, Henri . . . . .	Salonika, Greece.
Turnbull, Jr. & Somerville . . . . .	Valetta, Malta.
Yassiliou, Pittacos . . . . .	Mitylene, Greece.
Whitall & Co., J. W., Kenadjian Han, Stamboul . . . . .	Constantinople, Turkey.

#### Glucose.

Corn Products Refining Co., Exporters . . . . .	New York, U.S.A.
Gilchrist Walker & Co., Ltd., Importers, Galata . . . . .	Constantinople, Turkey.
Saul Amar, Importer, Assicurazioni Generali Han, . . . . .	Galata, Constantinople,

#### Glue Stock.

Spike, Clarence H., Importer, 143 Federal St. . . . .	Boston, U.S.A.
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#### Government Contractors.

Avigdor, N. S., Inayet Han 67, 68 Galata . . . . .	Constantinople, Turkey.
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Baker, Geo. & A., Army contr, 370 Grande Rue de Pera . . . . .	Constantinople, Turkey.
Bucknam, R. D., . . . . .	Constantinople, Turkey.
Chisnell & Sons Co., Ltd., George, Galata . . . . .	Constantinople, Turkey.
Edwards & Sons, Dilsiz-Zadé Han, Stamboul . . . . .	Constantinople, Turkey.
Essayan & Frères, Hagop, Sirkedji 46, Stamboul . . . . .	Constantinople, Turkey.
Fresco, Fils d'Aslan, Manoukian Han, 1-5, Galata . . . . .	Constantinople, Turkey.
Friedman & Fils, J. R., Rue du Tunnel, 32, Galata . . . . .	Constantinople, Turkey.
Hecht, Emil, Angora Han, Stamboul . . . . .	Constantinople, Turkey.
Langdon, J. D., Naval Contractor . . . . .	Smyrna, Turkey.

#### Grain and Cereals.

Sciaky, Salomon J., Exporter . . . . .	Salonika, Greece.
Kouyoumdjian, Kh., Exporter . . . . .	Bagdad, Turkey.
Simeonoglou, Aristides, Exporter . . . . .	Mersina, Turkey.
Sursock, Aziz, Exporter . . . . .	Tarsus, Turkey.
Whittall & Co., J. W., Exp. Kenadjian Han Stamboul . . . . .	Constantinople, Turkey.
Whittall, Saltiel & Co., Exporters . . . . .	Salonika, Greece.
Wönckhaus & Co., Robert, Exporsiers . . . . .	Bagdad, Turkey.
Xanthos, C., Exporter . . . . .	Salonika, Greece.

#### Groceries.

Cacoulides, Gr. N., Exporter . . . . .	Trebizond, Turkey.
Capayannides, G., Importer . . . . .	Trebizond, Turkey.
Economic Co-operative Society, Ltd., Importers . . . . .	Constantinople, Turkey.
Errera, Isaac G., Importer . . . . .	Salonika, Greece.
Eustathopoulo & Co., N., Imp. Arnopoulo Han Stamboul . . . . .	Constantinople, Turkey.
Fowler & Black, Imp., 204 Metropolitan Bank Bldg. . . . .	New Orleans La., U.S.A.
Goldberg, Tewel, Importer . . . . .	Jerusalem, Turkey.
Habicht, Braun & Co., Hudson & Laight Sts., . . . . .	New York, U.S.A.
Hanania, Joseph, Importer . . . . .	Bagdad, Turkey.
Hindié Frères, Importers . . . . .	Aleppo, Turkey.
Hochstrasser & Co., Exporters . . . . .	Trebizond, Turkey.
Iahiel, Isaak, Importer . . . . .	Salonika, Greece.
Jabourg Brothers, Importers, 10 & 12 Leonard St. . . . .	New York, U.S.A.
Juda & Salmona, Importers . . . . .	Salonika, Greece.
Koukaz & Zaloom, Exporters (Syrian Provisions) . . . . .	Beirut, Turkey.
Leslie & Co., John H., Importers, 29, Lake St. . . . .	Chicago, U.S.A.
Mahokian, A., Exporter . . . . .	Trebizond, Turkey.
Millioris, François, Imp., Nomico Han 23, 24, Galata . . . . .	Constantinople, Turkey.
Navarro, Emmanuel Is., Importer . . . . .	Salonika, Greece.
Nemli Zadé Frères, Importers . . . . .	Trebizond, Turkey.
Pastine & Co., Inc., P. 148-150 Franklin Street, . . . . .	New York, U.S.A.
Rindelaub, Robert C., Imp., Sabit Bey Han 30, 33 Galata . . . . .	Constantinople, Turkey.
Sevastopoulo, A. D., Imp., Kutchuk Millet Han, 14, Galata . . . . .	Constantinople, Turkey.
Tagger, J. H., Importers . . . . .	Jaffa & Jerusalem, Turkey.
Xanthos, C., Exporter . . . . .	Salonika, Greece.

#### Gum Tragacanth.

Abdul Kader Pasha El-Khedery, Exporter . . . . .	Bagdad, Turkey.
Berk, Püttmann & Co., Exporters . . . . .	Bagdad, Turkey.
Beythoum, Jeboury, Exporter . . . . .	Bagdad, Turkey.
Bozadjian, Mihran, Exporter . . . . .	Adana, Turkey.
Brazzafolly, Max, Exporter . . . . .	Mersina, Turkey.



Chachaty Frères, Exporters . . . . .	Mersina, Turkey.
Chasseaud & Co., F. W., Exp. Turkia Han 24, Stamboul.	Constantinople, Turkey.
Essefian Parsegh G. Ex. 28 Khorassandji Han, Stamboul.	Constantinople, Turkey.
Elisha & Frères, Nessim, Exporters . . . . .	Bagdad, Turkey.
Gulbenkian Bros. & Co., Exp., Gulbenkian Han Stamboul	Constantinople, Turkey.
Holstein, Hermann, A., Exp., Allalemdji Han, Stamboul .	Constantinople, Turkey.
Kevork Skender, K. & D., Exporters . . . . .	Bagdad, Turkey.
Maghak, Fathalla D., Exporter . . . . .	Bagdad, Turkey.
Manachy, Lorenzo Y., Exporter . . . . .	Aleppo, Turkey.
Manuelian & Co., H., Exporters . . . . .	Mersina, Turkey.
Naccache & Fils, lbr., Exporters . . . . .	Mersina, Turkey.
Zelvéian, M. & K. S., Exporters . . . . .	Mersina, Turkey.

#### Guts (Sausage Casings).

Abdul Kader Pasha, El-Khedery, Exporters . . . . .	Bagdad, Turkey.
Arsen & Co., A.G., Exp., Gulbenkian Han, Stamboul . .	Constantinople, Turkey.
Berk, Pütman & Co., Exporters . . . . .	Bagdad, Turkey.
Essefian, Parsegh G., Exp., 28 Khorassandji Han, Stamboul	Constantinople, Turkey.
Hecht, Emil, Exporter, Angora Han, Stamboul . . .	Constantinople, Turkey.
Kevork Skender, K. & D. Exporters . . . . .	Bagdad, Turkey.
Nemli Zadé Frères, Exporters . . . . .	Trebizond, Turkey.
Schamasch, Gourgie & Co., Exporters . . . . .	Bagdan, Turkey.
Selian, R. B., Exporter . . . . .	Mersina, Turkey.
Spike, Clarence H., Importer, 143 Federal Street . .	Boston, U.S.A.
Tagger, J. H., Exporters . . . . .	Jaffa, & Jerusalem.
Zarifi, L., Exporter, Hagopian Han, Stamboul . . . .	Constantinople, Turkey.

#### Hair Curlers.

West Electric Hair Curler Co., 45 S. Front St. . . .	Philadelphia, U.S.A.
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#### Hardware and Tools.

Altizoglou Fils, Importers . . . . .	Mersina, Turkey.
Aperguis & Co., N. A., Importers, Bahtian Han, Galata, .	Constantinople, Turkey.
Bedrossian, Aram N., Imp., Kutchuk Millet Han, Galata, .	Constantinople, Turkey.
Berk, Pütman & Co., Importers . . . . .	Bagdad, Turkey.
Blum & Levy, Importers . . . . .	Jerusalem, Turkey.
Cariciopoulo, Marc C., Imp., 12 Ibrahim Rifaat Han, Gal.,	Constantinople, Turkey.
Chisnell & Sons Co., Ltd., George, Galata . . . . .	Constantinople, Turkey.
Cohen, Salomon, Importer, Deutsche Post, Fach 60 . .	Constantinople, Turkey.
Devlin Mfg. Co., Thos., (Carriage & Saddlery Hardware)	Philadelphia, U.S.A.
Diston & Sons, Henry, P. O. B. 1537 . . . . .	Philadelphia, U.S.A.
Dizengoff, M., Importer . . . . .	Jaffa, Turkey.
Edwards & Sons, Imp., Dilsiz Zadé Han, Stamboul .	Constantinople, Turkey.
Enriquez, Clement, Importer . . . . .	Bagdad, Turkey.
Entreprise Mfg. Co., The, Mfrs. & Exp., 3d & Dauphin St.	Philadelphia, U.S.A.
Errera & Co., Ltd., Fils de G. E., Importers . . . . .	Salonika, Greece.
Franghakis & Sinnosoglou, Importers . . . . .	Adana, Turkey.
Haim, D., Importer . . . . .	Jaffa, Turkey.
Hammer & Hirzel, Importers, Buyuk Yeni Han, Stamb. .	Constantinople, Turkey.
Hassid & Co., A. M., Importers . . . . .	Salonika, Greece.
Kaul, Wilhelm Franz, Importer . . . . .	Angora, Turkey.
Lambichi, M. E., Importer . . . . .	Smyrna, Turkey.
Manachy, Lorenzo Y., Importer . . . . .	Aleppo, Turkey.



Mac Vittie, F. J., Importer . . . . .	Smyrna, Turkey.
Mc Caffrey File Co., Mfrs. & Exp., 5th & Berk St. . . . .	Philadelphia, U.S.A.
Mill, E. H., Importer, Kutchuk Millet Han, Galata . . . . .	Constantinople, Turkey.
Miller Lock, Co., Mfrs. & Exporters . . . . .	Philadelphia, U.S.A.
Montgomery Ward & Co., Exporters . . . . .	Chicago, U.S.A.
National Specialty Co., Manufacturing & Exporters, Lehigh Avenue & American Street . . . . .	Philadelphia, U.S.A.
North Bros Manufacturing Co. Manufactures & Exporters, Leigh Avenue & American Street . . . . .	Philadelphia, U.S.A.
Nowill & Co., Sidney, Imp., Kevork Bey Han, Galata . . . . .	Constantinople, Turkey.
Orosdi Back, Etablissement, Importers . . . . .	Aleppo, Turkey.
Peristiany & Frères, J. Th., Importers . . . . .	Philadelphia, U.S.A.
Plumb, Fayette R., Mfr. & Exp., Bridesburg, P. O. . . . .	Philadelphia, U.S.A.
Roditi, A., Imp., Tarakdjilar, Ekberié Han, Stamboul . . . . .	Constantinople, Turkey.
Sayegh Frères, Importers . . . . .	Beirut, Turkey.
Schamasch, Gourgie & Co., Importers . . . . .	Bagdad, Turkey.
Schuep & Co., Importers . . . . .	Aleppo, Turkey.
Société Commerciale du Levant, Importers . . . . .	Salonika, Greece.
Shabender, Mahmoud, Importer . . . . .	Bagdad, Turkey.
Tiano, Henri, Importer . . . . .	Salonika, Greece.
Vafiades, V., Importer . . . . .	Trebizond, Turkey.
Werner, Albert, Importer, Arabian Han, Galata . . . . .	Constantinople, Turkey.

#### Harness and Leather Goods.

Birch, James H., Mfr. & Exporter . . . . .	Burlington, N. Y., U.S.A.
Jean Hauser, Mgr., Société Anonyme pour l'importation et l'Exportation, Importers, 10 Strada Lipsyani . . . . .	Bucharest, Roumania.
Studebaker Corporation, The Mfrs. Exp., South Bend . . . . .	Ind., U.S.A.
Sechler & Co., The, Mfrs. & Exp., 538-550 Fifth St., . . . . .	Cincinnati, Ohio, U.S.A.

#### Hats (Felt).

Stetson Co., John B., Exp., 5th St. & Montgomery Ave., . . . . .	Philadelphia, U.S.A.
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#### Hooks and Eyes.

West Electric Haire Curler Co., 45 S. Front S., . . . . .	Philadelphia, U.S.A.
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#### Hosiery.

Daoud & Abdo, Importers . . . . .	Beirut, Turkey.
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#### House Furnishings.

Lazzaro Franco & Fils, Importers, Stamboul . . . . .	Constantinople, Turkey.
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#### Household Utensils.

Arevian Aram, Importer, Tépé Bachi 37, Péra . . . . .	Constantinople, Turkey.
Hoosier Mfg. Co., The, . . . . .	New Castle, Ind., U.S.A.
National Specialty Manufacturing Co., Lehigh Avenue American Street . . . . .	Philadelphia, U.S.A.
North Bros Manufacturing Co., Manufacturers & Exporters, Lehigh Avenue & American Street . . . . .	Philadelphia, U.S.A.

#### Hydraulic Lime.

Sayegh Frères, Importers . . . . .	Beirut, Turkey.
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#### Importers (General).

Altendorff, Wright & Darr, Ralli Han, Stamboul . . . . .	Constantinople, Turkey.
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Amar & Co., S., Validé Sultan Han . . . . .	Constantinople, Turkey.
Audi & Frères, S. . . . .	Beirut, Turkey.
Bensussan, Samuel I. . . . .	Salonika, Greece.
Cariciopoulo, Marc C., 12 Ibrahim Rifaat Han, Galata . . . . .	Constantinople, Turkey.
Cherry, Louis D., Importer, 52 S. 60th St. . . . .	Philadelphia, U.S.A.
Chisnell & Sons Co., Ltd., George, Galata . . . . .	Constantinople, Turkey.
Dobrowolsky & Co. . . . .	Salonika, Greece.
Farwagi & Fils, E. . . . .	Jaffa, Turkey.
Fowler & Black, 204 Metropolitan Bank Bldg. . . . .	New Orlean, La., U.S.A.
Haddad, Elias And . . . . .	Beirut, Turkey.
Kermektchieff, A. C. . . . .	Sofia, Bulgaria.
Khoury Farra, G. & A. . . . .	Beirut, Turkey.
Kroubalkian, Khosrof, Buyuk Tnnel Han, Galata . . . . .	Constantinople, Turkey.
Koukaz & Zaloom . . . . .	Beirut, Turkey.
Kuebler, Jona . . . . .	Jaffa, Turkey.
Leslie & Co., John H., 29, Lake St., Cor. Wabasch Ave. . . . .	Chicago, U.S.A.
Levy, Juda Gabriel . . . . .	Yanina, Greece.
Modiano, Fils de S. D., . . . . .	Salonika, Greece.
Mossery, Albert . . . . .	Salonika, Greece.
Nowill & Co., Sidney, Kevork Bey Han, Galata . . . . .	Constantinople, Turkey.
Pastene & Co., Inc., P., 148-150 Franklin Street, . . . . .	New York, U.S.A.
Picciotto & Co., Hillel, . . . . .	Aleppo, Turkey.
Rappaport, J. M., 101 Beekman St. . . . .	New York, U.S.A.
Sayegh Frères . . . . .	Beirut, Turkey.
Schued & Co. . . . .	Aleppo, Turkey.
Seager & Co., Walter, Tchিনি Rihtim Han, Galata . . . . .	Constantinople, Turkey.
Sirgi & Co., M. . . . .	Beirut, Turkey.
Tennant Sons & Co., C., 100 William St., . . . . .	New York, U.S.A.
Turco-American Agency, Enomotarchi Han 16, Galata . . . . .	Constantinople, Turkey.
Trad, P. & M., . . . . .	Beirut, Turkey.

#### Insurance Agents.

Aligranti, Victor, Yeni Han, Sirkedji, Stamboul . . . . .	Constantinople, Turkey.
Chamarakis, E. D. . . . .	Retymno, Crete, Greece.
Compte-Calix & J. G. Saverio, 7 Rue Tchinar, Galata . . . . .	Constantinople, Turkey.
Eustratiades, Alexandria N. . . . .	Smyrna, Turkey.
Farwagi, & Fils, E. . . . .	Jaffa, Turkey.
Filipakis, Geo. Is. . . . .	Adalia, Turkey.
Gelat, Elias Thomas, Fire, Life & Accident . . . . .	Jerusalem, Turkey.
Grech, Alfred . . . . .	Dardanelles, Turkey.
Hancock & Wood . . . . .	Patras, Greece.
Kuebler, Jona . . . . .	Jaffa, Turkey.
Levin, Alter . . . . .	Jerusalem, Turkey.
Liverpool & London & Globe Insurance Co., Galata . . . . .	Constantinople, Turkey.
Molho, Isaac J. . . . .	Salonika, Greece.
Morpurgo, Moise D. . . . .	Salonika, Greece.
Panayotoglou, Avraam V., Serai-Emir . . . . .	Teheran, Persia.
Philippou, A. . . . .	Janina, Greece.
Sciaky & Co., Victor . . . . .	Salonika, Greece.
Seager & Co., Walter, Tchিনি Rihtim Han, Galata . . . . .	Constantinople, Turkey.
Sellar & Co., A. W., Altiparmak Han, Stamboul . . . . .	Constantinople, Turkey.
Strick, Scott & Co., Ltd. . . . .	Bagdad, Turkey.
Turco-American Agency, Enomotarchi Han 16, Galata . . . . .	Constantinople, Turkey.



Varbetian, L. & L. . . . .	Smyrna, Turkey.
Whittall, Saitiel Co. Ltd. . . . .	Salonika, Greece.
Whittall & Co., J. W. Kenadjian Han, Stamboul . . . .	Constantinople, Turkey.

**Iron & Steel.**

Altizoglou & Fils, J., Importers . . . . .	Mersina, Turkey.
Avedissian & Kechichian, Importers . . . . .	Adana, Turkey.
Bedrossian, Aram N., Imp., Kutchuk Millet Han, Galata	Constantinople, Turkey.
Brazzafolli, Max, Importer . . . . .	Mersina, Turkey.
Capayannides, G., Importer . . . . .	Trebizond, Turkey.
Essayan & Frères, Hagop, Imp. Sirkedji, 46, Stamboul .	Constantinople, Turkey.
Haldéopoulo, N. P., Importer . . . . .	Trebizond, Turkey.
Hochstrasser & Co., Importers . . . . .	Trebizond, Turkey.
Hochstrasser & Co., Importers . . . . .	Samsoun, Turkey.
Navarro, Isaac J., Importer . . . . .	Salonika, Greece.
Nemli Zadé Frères, Importers . . . . .	Trebizond, Turkey.
Roditi, A., Imp., Ekberié Han, Tarakdjilar, Stamboul .	Constantinople, Turkey.
Société Commercial du Levant . . . . .	Salonika, Greece.
Trussed Concrete Steel Co., Exporters . . . . .	Detroit, U.S.A.
United States Steel Products Co. Exp. 30 Church St. . .	New York, U.S.A.
Werner, Albert, Imp., Arabian Han, Galata . . . . .	Constantinople, Turkey.

**Jewelry.**

Errera & Co., Fils de G. E., Importers . . . . .	Salonika, Greece.
Macdonald & Co., R. B. Mfrs. & Exporters . . . . .	Attleboro, Mass., U.S.A.
Société Commercial du Levant, Importers . . . . .	Salonika, Greece.

**Kitchen Cabinets.**

Hoosier Manufacturing Co., The . . . . .	New Castle, Ind., U.S.A.
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**Laces and Embroideries.**

Abdo Bros., George, Exporters . . . . .	Beirut, Turkey.
Audi & Frères, S., Manufacturers Exporters . . . . .	Beirut, Turkey.
Elias Abu Samra & Fils, Exporters . . . . .	Beirut, Turkey.
Farah, F. G. & S., Mfrs. & Exporters . . . . .	Beirut, Turkey.
Gelat, Elias Thomas, Exporter . . . . .	Jerusalem, Turkey.
Kabbaz & Co., P. A., Exporters . . . . .	Aleppo, Turkey.
Koukaz & Zaloom, Exporters . . . . .	Beirut, Turkey.
Mégarbané, G. H. Exporter . . . . .	Aintab, Turkey.
Roditi, A., Exp., Ekberié Han, Tarakdjilan, Stamboul .	Constantinople, Turkey.
Sadullah, R. Levy & Mandil, Exporters, Mahmoud Pacha Han, 232 . . . . .	Constantinople, Turkey.

**Land Owners.**

Kouyoumdjian, Kh. . . . .	Bagdad, Turkey.
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**Leather.**

Abdeni & Co., G. G., Importers . . . . .	Aleppo, Turkey.
Angel & Co., David, Importers . . . . .	Salonika, Greece.
Berk, Pütmann & Co., Importers . . . . .	Bagdad, Turkey.
Beythoum, Jeboury, Importer . . . . .	Bagdad, Turkey.
Cohen, Salomon, Importer, Handan Han, 23-24, Stam.	Constantinople, Turkey.
Elkiatib, Salim, Importer, Elkiatib Han . . . . .	Constantinople, Turkey.



Enriquez, Clemente, Importer . . . . .	Bagdad, Turkey.
Eusthathopoulos & Co., N., Exp., Arnopoulos Han, Stam. . . . .	Constantinople, Turkey.
Fils d'Abram Nahman, Importers . . . . .	Salonika, Greece.
Foerderer, Inc., Robert H., Mfrs. & Exp. Frankford . . . . .	Philadelphia, U.S.A.
Fulias & Co., Importers, Abid Han, Galata . . . . .	Constantinople, Turkey.
Haddad, Elias And., Importer . . . . .	Beirut, Turkey.
Hananel, N. B., Imp. Meydandjik, Xantopoulos Han, Stam. . . . .	Constantinople, Turkey.
Jean Hauser, Mgr. Société Anonyme, pour l'Exportation & l'Importation, 18 Strada Lipsani . . . . .	Bucharest, Roumania.
Kabbaz & Co., P. A., Importers . . . . .	Aleppo, Turkey.
Lebet Frères & Cie., Importers, Germania Han, Stamb. . . . .	Constantinople, Turkey.
Lynch & Co., Stephen, Importers . . . . .	Bagdad, Turkey.
Maulwurf, Ed., Importer & Exporter. . . . .	Salonika, Greece.
Matthews & Co., C. J., Mfrs. & Exp., 417, Arch. St. . . . .	Philadelphia, U.S.A.
McNeely & Price, 170 N. 4th St., Mfrs. & Exp. . . . .	Philadelphia, U.S.A.
Mill, E. H., Importer, Kutchuk Millet Han, Galata, . . . . .	Constantinople, Turkey.
Millioris, François, Imp. Nomico Han, 23-24, Galata . . . . .	Constantinople, Turkey.
Peristiany & Frères, J. Th. Importers . . . . .	Alexandretta, Turkey.
Sarantis Frères, 19, 20, Omar Abid Han, Galata . . . . .	Constantinople, Turkey.
Saul Amar, Importers Assicurazioni Generali Han, . . . . .	Constantinople, Turkey.
Serefas, D., Importer & Exporter . . . . .	Salonika, Greece
Sevastopoulos, A. D., Imp., Kutchuk Millet Han 14, Galata. . . . .	Constantinople, Turkey.
Sourlangas Fils, E. N., Imp., Kosssova Han, Stamb. . . . .	Constantinople, Turkey.
Sourlangas, Stylianos E., Manufacturer . . . . .	Mitylene, Greece.
Stone, Timlow & Co., Manufacturer . . . . .	Boston, U.S.A.
Tagger, J. H. Importers . . . . .	Jaffa & Jerusalem, Turkey.
Wolfner, Joseph, Exporter . . . . .	Belgrade, Servia.
Xanthos, C., Importer & Exporter . . . . .	Salonika, Greece.

#### Licorice Root.

Abdul Kader Pasha el-Khedery, Exporter . . . . .	Bagdad, Turkey.
Keun, Lavino & Co., Exporters . . . . .	Smyrna, Turkey.
Mc Andrews & Forbes (Head Office for the Orient) Exp. . . . .	Smyrna, Turkey.
Mc Andrews & Forbes Co., Exporters . . . . .	Bagdad, Turkey.

#### Light (in Fire-Proof Buildings).

David Luptons Sons Co., Mfrs. & Exprs., Allegheny Ave & Tulip St. . . . .	Philadelphia, U.S.A.
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#### Lighting Devices.

Avigdor, N. S., Inayet Han, 67, 68 Galata . . . . .	Constantinople, Turkey.
Seferiades, S. A., Importers . . . . .	Smyrna, Turkey.
Welsbach Co., Manufacturers. & Exporters . . . . .	Gloucester, N. J., U.S.A.

#### Liniments.

Curtis Brown Mfg. Co., Exporters, 215-217 Fulton St. . . . .	New York, U.S.A.
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#### Linoleum and Oil Cloth.

Errera & Co., Ltd., Fils de G. E., Importers . . . . .	Salonika, Greece.
Lazzaro Franco & Fils, Importers, Stamboul, . . . . .	Constantinople, Turkey.
Picciotto & Co., Hillel, Importers . . . . .	Aleppo, Turkey.

#### Lithographers.

Ketterlinus Lithographic Mfg. Co., 4th & Arch Sts., . . . . .	Philadelphia, U.S.A.
Mann Co., Wm., 529 Market St., . . . . .	Philadelphia, U.S.A.



**Locks.**

Miller Lock Company, Mfrs. & Exporters . . . . .	Philadelphia, U.S.A.
Russel & Erwin Mfg. Co. . . . .	New York, U.S.A.

**Locomotives.**

Baldwin Locomotive Works, Mfrs. & Exporters . . .	Philadelphia, U.S.A.
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**Lozenges.**

Curtis & Brown Mfg., Co., Exporters, 215-217, Fulton St.	New York, U.S.A.
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**Lumber.**

Eugenides & Co., Eug., Arabian Han, Galata . . .	Constantinople, Turkey.
Khoury Farrah, K. & B., Importers . . . . .	Beirut, Turkey.
Serefas, D., Importer . . . . .	Salonika, Greece.

**Machinery.**

Aperguis & Cie., N.A., Importers, Bahtiar Han, Galata .	Constantinople, Turkey.
Balladur, Chas. P., Importer . . . . .	Smyrna, Turkey.
Berk, Püttman & Co., Importers . . . . .	Bagdad, Turkey.
Blockey, Cree & C., Importers . . . . .	Bagdad, Turkey.
Chirin, Leon, M.E., Importer, Kenadjian, Han, Stamboul,	Constantinople, Turkey.
Chisnell & Sons Co., Ltd., George, Importers . . . .	Constantinople, Turkey.
Coenca Frères, Importers, 38 Ave. de la Sublime Porte,	
Stamboul . . . . .	Constantinople, Turkey.
Dizengoff, M., Importer . . . . .	Jaffa, Turkey.
Farquhar & Co., A.B., Manufacturers. & Exporters,	
Cotton Exchange Building . . . . .	New York, U.S.A.
Frangakis Co., Exporters . . . . .	Aleppo, Turkey.
Fairbanks Co., Exporters . . . . .	Hamburg, 8, Germany.
Hauser, Jean, Mgr. Société Anonyme pour l'Exp. et	
l'importation Importers, 8 Strada Lips cani . . . .	Bucharest, Roumania.
Lebet Frères & Cie., Imp., Mahmoudié Han, Stamboul, .	Constantinople, Turkey.
Loutfalla, Georges, Importer . . . . .	Adana, Turkey.
Lykiardopoulos Fils, A., Importer . . . . .	Mersina, Turkey.
Lynch & Co., Stephen, Importers . . . . .	Bagdad, Turkey.
Messayeh, Joseph J., Importer . . . . .	Bagdad, Turkey.
Slocum, Avram & Slocum Inc., 30 Church St. . . .	New York, U.S.A.
Sprout-Waldron Co., Flour, Meal & Feed Machinery, .	Muncy, Pa., U.S.A.
Western Wheeled Scraper Co., Mfrs. & Exp. Aurora, .	Aurora, Ill, U.S.A.
Zarifi, L., Importer, Hagopian Han, Galata, . . . . .	Constantinople, Turkey.

**Machine Tools.**

Fairbanks Co., The, Exporters . . . . .	Hamburg, 8, Germany.
Niles-Bement-Pond Co., Exporters, 111 Broadway, .	New York, U.S.A.
Sellers & Co., Inc., William, Mfrs. & Exporters, 1600	
Hamilton St. . . . .	Philadelphia, U.S.A.
Werner, Albert, Importer, Arabian Han, Galata . . .	Constantinople, Turkey.

**Maize Oil.**

Corn Products Refining Co., Mfrs. & Exporter . . .	New York, U.S.A.
Gilchrist Walker & Co., Importer . . . . .	Constantinople, Turkey.

**Mercantile Agencies.**

Dull & Co., R. G., . . . . .	New York & Vienna.
National Credit Corporation, Title & Trust Bldg. . .	Chicago, U.S.A.
Turco-American Agency, Enomotarchi Han, 16, Galata .	Constantinople, Turkey.



**Merchants (General).**

Compte-Calix, J., & J. G. Saverio, 7 Rue Tcinar, Galata . . . . .	Constantinople, Turkey.
Meek, William . . . . .	Aden, British, Arabia.
Mouzalas, Basil A. . . . .	Mitylene, Greece.
Sourlangas, Stylianos E. . . . .	Mitylene, Greece.
Vassiliou, Pittacos A. . . . .	Mitylene, Greece.
Wönckhaus & Co., Robert . . . . .	Bagdad, Turkey.
Whittall & Co., J. W., Kenadjian Han, Stamboul . . . . .	Constantinople, Turkey.

**Metals (Tin, Zinc, etc.).**

Bedrossian, Aram, N. Imp., Kutchuk Millet Han, Galata . . . . .	Constantinople, Turkey.
Capayannides, G., Importer . . . . .	Trebizond, Turkey.
Iahiel, Isaac, Importer . . . . .	Salonika, Greece.
Juna & Salmona, Importers . . . . .	Salonika, Greece.
Haldéopoulo, N. P., Importers . . . . .	Trebizond, Turkey.
Hanania, Joseph, Importers . . . . .	Bagdad, Turkey.
Navarro, Is. J., Importer . . . . .	Salonika, Greece.

**Metal Shapes (Pressed).**

American Pulley Co., Exporters, 29th & Bristol St. . . . .	Philadelphia, U.S.A.
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**Mills and Milling Machinery.**

Filipakis, Geo. Is., . . . . .	Adalia, Turkey.
Sprout-Waldron Co., Mfrs. & Engineers . . . . .	Muncy, Pa., U.S.A.

**Minerals.**

Keun, Lavino & Co., Exporters . . . . .	Smyrna, Turkey.
Magnifico, E. A., Exporter . . . . .	Smyrna, Turkey.
Iahiel, Isaac I., Exporter . . . . .	Salonika, Greece.
Vafiadachi, M. & A, Exporters . . . . .	Smyrna, Turkey.
Whittall & Co., J. W., Ex, Kenadjian Han, Stamboul, . . . . .	Constantinople, Turkey.
Wilkinson, James W., Exporter . . . . .	Smyrna, Turkey.

**Mortar Stains.**

Pecora Paint Co., Mfrs. & Ex., 4th & Venango Sts. . . . .	Philadelphia, U. S. A.
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**Mother of Pearl.**

Batarse, Issa, Exporter . . . . .	Bethlehem, Turkey.
Pearl Waste Co., Importers, 347 West Broadway . . . . .	New York, U. S. A.

**Motor Boats and Motors.**

Aperguis & Co., N. A., Im., Bahtiar Han, Galata, . . . . .	Constantinople, Turkey.
Waterloo Gosoline Engine Co., Manufacturers. . . . .	Wateloo, Iowa, U.S.A.
Wolverine Motor Work, Manufacturers . . . . .	Bridgeport, Conn., U.S.A.

**Motor Trucks.**

Wichita Falls Motor Co., frs. & Exporters . . . . .	Wichita Falls, Tex., U.S.A.
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**Musical Instruments.**

Baldwin Co., The, Exporters . . . . .	Cincinnati, U.S.A.
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**Nails (Wire).**

Essayan & Frères, Hagop, Imp., Sirkedji, 47, Stamboul. . . . .	Constantinople, Turkey.
United States Steel Products Co., Exp., 30 Church St. . . . .	New York, U.S.A.



## Naval Stores.

Demaras Brothers, Exporters . . . . . Athens, Greece.

## Nuts and Seeds.

Alexandrides, P. & N., Exporters . . . . . Kerassund, Turkey.  
 Barff & Co., Ltd., P. G., Exporters . . . . . Smyrna, Turkey.  
 Cacoulides, G. N., Exporter . . . . . Trebizond, Turkey.  
 Cherry, Louis D., Importer, 52 S. 60th St. . . . . Philadelphia, U.S.A.  
 Elisha, Nessim, Exporter . . . . . Bagdad, Turkey.  
 Fidao & Co., F., Exporters . . . . . Smyrna, Turkey.  
 Scialom, Fils de Jacob, Exporters . . . . . Salonika, Greece.  
 Habicht, Braun & Co., Hudson & Laight Strs. . . . . New York, U.S.A.  
 Hadjopoulo, & Sperco, Inc., Importers, 29 Broadway . . . . . New York, U.S.A.  
 Haldéopoulo, N. P., Exporter . . . . . Trebizond, Turkey.  
 The Hills Bros. Co., Imp., Beach & Washington Strs. . . . . New York, U.S.A.  
 Hochstrasser & Co., Exporters . . . . . Trebizond, Turkey.  
 Hochstrasser & Co., Exporters . . . . . Samsoun, Turkey.  
 Holstein, Herm, A., Exporter, Allalemdji Han, Stamboul . . . . . Constantinople, Turkey.  
 Jabourg Bros., 1 & 3 Worth Street, Importers . . . . . New York, U.S.A.  
 Kabbaz & Co., P. A., Exporters . . . . . Aleppo, Turkey.  
 Keun, Lavino, & Co., Exporters . . . . . Smyrna, Turkey.  
 Maghak, Fathalla D., Exporter . . . . . Bagdad, Turkey.  
 Mahokian, A., Exporter . . . . . Trebizond, Turkey.  
 Manachy, Lorenzo Y., Exporter . . . . . Aleppo, Turkey.  
 Pastene & Co., Inc., P., 148-150 Franklin Street . . . . . New York, U.S.A.  
 Reggio, Abel, Importer, 105, Hudson Street . . . . . New York, U.S.A.  
 Reggio & Co., Ant., Exporters . . . . . Smyrna, Turkey.  
 Spathopoulo Frères, P., Exporters . . . . . Kerassund, Turkey.  
 Scialom & Co., Albert, Exporters . . . . . Salonika, Greece.  
 Spencer Importing and Trading Co., Importers, 163  
 Greenwich St. . . . . New York, U.S.A.  
 Stock & Mountain, Exp., Korassandji Han, Stamboul . . . . . Constantinople, Turkey.  
 Tatian, A., Importer, 23 Central St., Room 8 . . . . . Boston, U.S.A.  
 The Levant Products Trading Co., Imp., 38-40, W. 32d St. . . . . New York, U.S.A.  
 United Confectioners Supply Co., Imp., Greenwich St. . . . . New York, U.S.A.  
 Warde, Nassan & Co., Exporters, (Apricot Stones) . . . . . Beirut, Turkey.  
 Whittall, Saliel Co., Exporters . . . . . Salonika, Greece.  
 Whittall & Co., C., Exporters . . . . . Smyrna, Turkey.  
 Whittall & Co., J. W., Exp., Kenadjian Han, Stamboul . . . . . Constantinople, Turkey.

## Oils (Lubricating, etc.).

Audi & Frères S., Importers . . . . . Beirut, Turkey.  
 Baldwin, Theo. A., Importer . . . . . Brussa, Turkey.  
 Blockey, Cree & Co., Importers . . . . . Bagdad, Turkey.  
 Brazzafolli, Max, Importer . . . . . Mersina, Turkey.  
 Canzuch, Ferdinand, Importer . . . . . Constantinople, Turkey.  
 Crew-Levick Company, Refiners & Exporters . . . . . Philadelphia, U.S.A.  
 Frangakis, Ant. Ch., Importer . . . . . Aleppo, Turkey.  
 Franghakis & Sinnossoglou, Importers . . . . . Adana, Turkey.  
 Hauser, Jean, Mgr., Société Anonyme pour l'Impor-  
 tation et l'Exportation, 18 Strada Lips cani . . . . . Bucharest, Roumania.  
 Juda & Salmona, Importers . . . . . Salonika, Greece.  
 Lebet Frères & Cie., Imp., Germania Han, Stamboul . . . . . Constantinople, Turkey.



Loutfalla, Georges, Importer . . . . .	Adana, Turkey.
Mattéossian, Leon, Importer, Roman Han, Galata . . .	Constantinople, Turkey.
Millioris, François, Imp., Nomico Han 23, 24, Galata . .	Constantinople, Turkey.
Pharaon, Issa, Schoucair & Co., Imp., Mineral Oils . .	Beirut, Turkey.
Strick, Scott & Co., Importers . . . . .	Bagdad, Turkey.
Tasartez & Barzilai, Imp., 4 Tohafdji Han, Stamboul . .	Constantinople, Turkey.
Vacuum Oil Co., Exporters . . . . .	Rochester, N. Y., U.S.A.
Vacuum Oil Co., Exporters . . . . .	Jaffa, Turkey.
Vacuum Oil Co., Exporters . . . . .	Beirut, Turkey.
Standard Oil Co. of New York . . . . .	Constantinople, Turkey.
Vafiades, V., Importer . . . . .	Trebizond, Turkey.
Werner, Albert, Importer, Arabian Han, Galata . . .	Constantinople, Turkey.
Zarifi, L., Exporter, Agopian Han, Galata . . . . .	Constantinople, Turkey.

#### Oils Sulphite.

Demaras Bros., Exporters . . . . .	Athens, Greece.
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#### Oil Tank Trucks.

Whichita Falls Motor Co., Mfrs. & Exporters . . . . .	Wichita Falls, Tex., U.S.A.
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#### Oleo Oil.

Amar & Cie., S., Impr., Validé Sultan Han, Stamboul, . .	Constantinople, Turkey.
Brazzafolli, Max, Importer . . . . .	Mersina, Turkey.
Canzuch, Ferd., Importer . . . . .	Constantinople, Turkey.
Cariciopoulo, Marc C., Imp., 12 Ibrahim, Rifaat Han, Glt. .	Constantinople, Turkey.
Chachaty Bros., Importers . . . . .	Mersina, Turkey.
Eustathopoulo & Co., N. Imp., Arnopoulo Han, Stamb. . .	Constantinople, Turkey.
Frankfort, M., Exporter 200, Produce Exchange . . .	New York, U.S.A.
Fulias & Co., Importers, Abid Han, Galata . . . . .	Constantinople, Turkey.
Fammer & Hirzel, Impr., Buyuk Yeni Han, Stamboul . .	Constantinople, Turkey.
Juda & Salmona, Importers . . . . .	Salonika, Greece.
Klonski, A. H., Importer . . . . .	Hebron, Turkey.
Mill, E. H., Importer, Kutchuk Millet Han, Gatata . . .	Constantinople, Turkey.
Millioris, François, Imp., Nomico Han 23, 24, Galata . .	Constantinople, Turkey.
Molho, Isaac, Importer . . . . .	Salonika, Greece.
Navarro, Em. Is., Importer . . . . .	Salonika, Greece.
Pharaon, Issa, Schoucair & Co., Importers . . . . .	Beirut, Turkey.
Sarantis Frères, Imp., 19, 20 Omar Abid Han, Galata . .	Constantinople, Turkey.
Slocum, Avram & Slocum Inc., 30 Church Street . . .	New York, U.S.A.
Sourlangas Fils, E.N., Imp., Kossova Han, Stamboul . .	Constantinople, Turkey.
Suffern & Co., Exporters, 90-96 Wall St. . . . .	New York, U.S.A.
Tasartez & Barzilai, Imp., Tohafdji Han, Stamboul . .	Constantinople, Turkey.
Tiano, Henri, Importer . . . . .	Salonika, Greece.
Xanthos, C., Importer . . . . .	Salonika, Greece.
Zelvéian, M. & K. S., Importers . . . . .	Constantinople, Turkey.

#### Olives and Olive Oil.

Barff & Co., Ltd., P. G., Exporters . . . . .	Smryna, Turkey.
Chamarakis, E. D., Exporter . . . . .	Rethymno, Crete, Greece.
Cherry, Louis D., Importer, 52 S. 60th St. . . . .	Philadelphia, U.S.A.
Demaras Brothers, Exporters . . . . .	Athens, Greece.
Fidao & Co., F., Exporters . . . . .	Smyrna, Turkey.
Hadjopoulos & Sperco, Inc., Importers, 29 Broadway . .	New York, U.S.A.
Keun, Lavino & Co., Exporters . . . . .	Smyrna, Turkey.



Pastene & Co., Inc., P., Importers 148-150 Franklin St. . . . .	New York, U.S.A.
Reggio & Co., Ant., Exporters . . . . .	Smyrna, Turkey.
Whittall & Co., C., Exporters . . . . .	Smyrna, Turkey.

**Opium.**

Barker Bros., Exporter . . . . .	Smyrna, Turkey.
Fidao & Co., F., Exporters . . . . .	Smyrna, Turkey.
Gulbenkian Bros. & Co., Exp., Gulbenkian Han, Stamb.	Constantinople, Turkey.
Holstein, Herm. A., Exp., Allalemdji Han, Stamboul . . . . .	Constantinople, Turkey.
Ihmsen & Cie., Exporters, Rue Findjandjilar . . . . .	Constantinople, Turkey.
Keun, Lavino & Co., Exporters . . . . .	Smyrna, Turkey.
Lane, R. W., Exporter . . . . .	Smyrna, Turkey.
Reggio & Co., Ant., Exporters . . . . .	Smyrna, Turkey.
Scialom & Cie., Albert, Exporters . . . . .	Salonika, Greece.
Scialom, Fils de Jacob, Exporters . . . . .	Salonika, Greece.
Topuz, Jean A., Exporter . . . . .	Salonika, Greece.
Whittall Saltiel & Co., Ltd., Exporters . . . . .	Salonika, Greece.
Whittall & Co., J. W., Exporters . . . . .	Constantinople, Turkey.

**Otto of Roses.**

Holstein, Herm. A., Exp., Allalemdji Han, Stamboul . . . . .	Constantinople, Turkey.
Ihmsen & Co., Exp., Rue Findjandjilar, Stamboul . . . . .	Constantinople, Turkey.

**Packers.**

Psalty, Altyndji Daïré, Péra . . . . .	Constantinople, Turkey.
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**Paints Enamels and Varnishes.**

Blum & Levy, Importers . . . . .	Jerusalem, Turkey.
Franghakis & Sinnossoglou, Importers . . . . .	Adana, Turkey.
Kabbaz & Co., Importers . . . . .	Aleppo, Turkey.
Pecora Paint Co., Manufacturers & Exp., 4th & Venago Sts. . . . .	Philadelphia, U.S.A.

**Patent Medicines-See Drugs.****Peas.**

Fowler & Black, Impr., 204 Metropolitan Bank Bldg. . . . .	New Orleans, La., U.S.A.
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**Perfumery.**

Economic Co-operative Society Ltd., Importers . . . . .	Constantinople, Turkey.
Société Commerciale du Levant, Importers . . . . .	Salonika, Greece.

**Petroleum.**

Canzuch, Ferdinand, F., Importer . . . . .	Constantinople, Turkey.
Crew-Levick Co., Refiners & Producers, Land Title Bld. . . . .	Philadelphia, U.S.A.
Florian, R., Mgr. Romano-Americano . . . . .	Bucharest, Roumania.
Kaul, Wilhelm Franz, Importer . . . . .	Angora, Turkey.
Lykiardopoulos Fils, A., Importers . . . . .	Mersina, Turkey.
Meek, William, Importer . . . . .	Aden, British, Arabia.
Philippou, A., Importer . . . . .	Yanina, Greece.
Standard Oil Co., of New York . . . . .	Constantinople, Turkey.
Vacuum Oil Co., Exporters . . . . .	Rochester, N. Y. U.S.A.



Vacuum Oil Co., Importers . . . . . Beirut, Turkey.  
 Vacuum Oil Co., Importers . . . . . Jaffa, Turkey.

#### Pitch.

Barrett Mfg. Co., Exporters, Morris Bldg . . . . . Philadelphia, U.S.A.

#### Physicians and Dentists.

Brautman, Sylvan, Physician and Dentist . . . . . Salonika, Greece.

#### Pianos, Piano Players.

Baldwin Co., The Mfrs. & Exporters . . . . . Cincinnati, U.S.A.

#### Pistachio Nuts.

Kabbaz & Co., P. A. Exporters . . . . . Aleppo, Turkey.

Mégarbané, G. H., Exporter . . . . . Aintab, Turkey.

Mégarbané & Fils, Habib, Exporters . . . . . Aleppo, Turkey.

Obégi & Cie., Charles, Exporters . . . . . Aintab, Turkey.

#### Pipes (Gas, Water, etc.).

Matteossian, Leon, Importer, Roman Han, Galata . . Constantinople, Turkey.

United States Steel Products Co., Exp., 30 Church St., . . New York, U.S.A.

Werner, Albert, Importer, Arabian Han, Galata . . . Constantinople, Turkey.

#### Pipe Tools.

Reed Manufacturing Co., Mfrs. & Exporters . . . . . Erie, Pa., U.S.A.

#### Playing Cards.

The United States Playing Card Co., Mfrs. & Exp. . . Cincinnati, Ohio, U.S.A.

#### Poppy Seeds.

Scialom & Co., Albert, Exporters . . . . . Salonika, Greece.

#### Printing and Printers Requisites.

American Press, The, Importers . . . . . Beirut, Turkey.

Mann Co., Wm., Exporters 529 Market St. . . . . Philadelphia, U.S.A.

Matteossian, Vahan H., Imp., Am. Bible House Stamb. . Constantinople, Turkey.

#### Printing Paper.

Hammer & Hirzel, Importers, Buyuk Yeni Han, Stam. . Constantinople, Turkey.

Matteossian, V. H., Imp., Am. Bible House, Stamboul . Constantinople, Turkey.

Sarantis Frères, Imp., 19-20, Omar Abid Han Galata . Constantinople, Turkey.

#### Publishers.

National Credit Corporation, Title & Trust Bldg. . . Chicago, U.S.A.

#### Pulleys and Pressed Metal Shapes.

American Pulley Co., The, Mfrs. & Exp., 29th & Bristol St. . Philadelphia, U.S.A.

#### Pumps.

Altizoglou Fils J., Importers . . . . . Mersina, Turkey.

Avedissian & Kechichian, Importers . . . . . Adana, Turkey.

Flint & Walling Mfg. Co., Exporters . . . . . Kendallville, Ind., U.S.A.

Frangakis, Ant. Ch., Importer . . . . . Aeppo, Turkey.

Frangakis & Sinnossoglou, Importers . . . . . Adana, Turkey.

Loufalla, George, Importer . . . . . Adana, Turkey.



Matteossian, León, Roman Han, Galata . . . . .	Constantinople, Turkey.
Rumsey & Co., Ltd., Exporters . . . . .	Seneca Falls, N.Y., U.S.A.
Southwark Foundry & Machine Co., Mfrs. & Exp. . .	Philadelphia, U.S.A.

#### Railway Material.

Baldwin locomotive Works, Mfrs. & Exporters . . .	Philadelphia, U.S.A.
Brill Co., The G. J., Mfrs. & Exporters . . . . .	Philadelphia, U.S.A.
Essayan & Frères, Hagop, Imp., Sirkedji 46, Stamboul .	Constantinople, Turkey.
Standard Steel Works Co., Tires, Wheels, etc. Morris Bldg.	Philadelphia, U.S.A.
United States Steel Products Co., Mfrs. & Exp., 30 Church St. . . . .	New York, U.S.A.
Werner, Albert, Importer, Arabian Han, Galata . . .	Constantinople, Turkey.

#### Razors and Blades.

Gillette Safety Razor, Ltd. Mfrs. & Exporters 40-44 Holborn Viaduct . . . . .	London, England.
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#### Road Making Machinery.

International Harvester Co., Ferdinandstr. 5 . . . .	Hamburg, Germany.
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#### Roofing.

Barrett Mfg. Co., Mfrs. Exporters, Morris Bldg. . . .	Philadelphia, U.S.A.
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#### Rubber Goods.

Arévian, Aram, Importer, Tépé Bachi 37, Péra . . .	Constantinople, Turkey.
Canzuch, Ferdinand, Importer . . . . .	Constantinople, Turkey.
Hananel, N. B., Importer, Ekbérié Han, Tarakdjilar, Stb.	Constantinople, Turkey.
Hindié Frères, Importes . . . . .	Aleppo, Turkey.
Mertzanoff-Altiparmak, C. S., Importer, Taxim . . . .	Constantinople, Turkey.
Orosdi-Back, Etablissements, Importers . . . . .	Constantinople, Turkey.
Quaker City Rubber Co., Mfrs. & Exp., 629 Market St.,	Philadelphia, U.S.A.
Sevastopoulo, A.D., Imp., Kutchuk Millet Han, 14 Gal..	Constantinople, Turkey.
Varbetian, L. & L., Importers . . . . .	Smyrna, Turkey.

#### Safes.

Audi & Frères, S., Importers . . . . .	Beirut, Turkey.
Frangakis, Ant. G., Importers . . . . .	Aleppo, Turkey.
York Safe & Lock Co., Mfrs. & Exp., 55 Maiden Lane, .	New York, U.S.A.

#### Saffron.

Scialom & Co., Albert, Exporters . . . . .	Salonika, Greece.
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#### Saw Mill Machinery.

Farquhar, & Co., A. B., Exp., Cotton Exchange Bldg. .	New York, U.S.A.
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#### Sesame Seed.

Bozadjian, Mihran, Exporter . . . . .	Adana, Turkey.
Eustratiades, Alex. N., Exporter . . . . .	Smyrna, Turkey.
Filipakis, George Is., Exporter . . . . .	Adalia, Turkey.
Simeonoglou, Aristides, Exporter . . . . .	Adana, Turkey.
Whittall & Co., J. W., Exporters . . . . .	Constantinople, Turkey.

#### Sesame Seed Oil.

Naccache & Fils, Ibr., Exporters . . . . .	Mersina, Turkey.
Zelvéian, M. & K. S., Exporters . . . . .	Mersina, Turkey.



## Sewing Machines.

Bourn & Co. (The Singer Mfg., Co.) . . . . .	Salonika, Greece.
Kevork Skender, K. & D., Importers . . . . .	Bagdad, Turkey.
Lambichi, M. E., Importer . . . . .	Smyrna, Turkey.
Sadullah, R. Levy & Mandil, Imp., Mahmoud Pacha, St. . . . .	Constantinople, Turkey.
Singer Manufacturing Co., Importers . . . . .	Constantinople, Turkey.
» . . . . .	Beirut, Turkey.

## Shipping &amp; Shipping Agents.

Achaia S. S. Co., Ltd. . . . .	Patras, Greece.
Alevra, D. G. . . . .	Smyrna, Turkey.
Aligranti, Victor, Yéni Han, Sirkedji, Stamboul . . . . .	Constantinople, Turkey.
American Express Co., 17, Piazza Nunziata . . . . .	Genoa, Italy.
Archipelago American Steamship Co. . . . .	Beirut, Turkey.
» . . . . .	Constantinople, Turkey.
» . . . . .	Smyrna, Turkey.
Artus, Jean . . . . .	Mersina, Turkey.
Barff & Co., Ltd., P. G. . . . .	Smyrna, Turkey.
Chamarakis, E. D. . . . .	Rethymno, Crete, Greece.
Chariatis, D. E., . . . . .	Salonika, Greece.
Citterich, V. . . . .	Salonika, Greece.
Cunard Steamship Co., Tchiliki Rihtim Han, Galata . . . . .	Constantinople, Turkey.
Curmusi, Theo. N., (Austro-Americana & Achaia S. S. Cos) . . . . .	Constantinople, Turkey.
Eliades & Mouka . . . . .	Smyrna, Turkey.
Farwagi, E. & Fils . . . . .	Jaffa, Turkey.
Filipakis, George Is. . . . .	Adalia, Turkey.
Cauchi, Fratelli . . . . .	Salonika, Greece.
Grech, Alfred R. . . . .	Salonika, Greece.
Hancock & Wood . . . . .	Dardanelles, Turkey.
Hochstrasser & Co. . . . .	Patras, Greece.
» . . . . .	Trebizond, Turkey.
» . . . . .	Belgrade, Servia.
Hoffmann, S. & W. . . . .	Belgrade, Servia.
Kuebler, Jona . . . . .	Jaffa, Turkey.
Khouri Farra, G. & A. . . . .	Beirut, Turkey.
Laughton & Co., C., 42 Perchembé Bazar, Galata . . . . .	Constantinople, Turkey.
Levante-Kontor, m. b. H., Tchiliki Rihtim Han, Galata . . . . .	Constantinople, Turkey.
Louisides & Co., P. J. . . . .	Larnaca, Cyprus.
Mavrommati, André . . . . .	Mersina, Turkey.
Maulwurf, Ed., . . . . .	Salonika, Greece.
Meek, William . . . . .	Aden, British, Arabia.
Molho, Isaac . . . . .	Salonika, Greece.
Nahama & Co. . . . .	Salonika, Greece.
Philippou, A. . . . .	Salonika, Greece.
Phostiropoulo Frères . . . . .	Yanina, Greece.
Rees & Co., Ltd., T. Bowen . . . . .	Trebizond, Turkey.
Reppen, Theo., Arabian Han, Galata. . . . .	Smyrna, Turkey.
Schenker & Co. . . . .	Constantinople, Turkey.
Seager & Co., Walter, Tchiliki Rihtim Han, Galata . . . . .	Belgrade, Servia.
Strick, Scott & Co., Ltd. . . . .	Constantinople, Turkey.
Theodoridi & Co. . . . .	Constantinople, Turkey.
Turnbull, Jr. & Somerville . . . . .	Braila, Roumania.
	Valetta, Malta.



Vuccino, Camilte, Merkez Rihtim Han, Galata . . . . .	Constantinople, Turkey.
Whittall & Co., J. W., Kenadjian Han, Stamboul . . . . .	Constantinople, Turkey.
Whittall & Co., C. . . . .	Smyrna, Turkey.

**Shoe Polish (Polishing Sets, etc.).**

Shinola Co., The, Manufacturers & Exporters . . . . .	Rochester, N. Y., U.S.A.
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**Silicate of Soda & Heavy Chemicals.**

Philadelphia Quartz Co., Exporters, 121 S. 2d St. . . . .	Philadelphia, U.S.A.
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**Silk.**

Belart-Lanz, J., Exporter, Ihsan Bey Han, Stamboul . . . . .	Constantinople, Turkey.
Fulias & Co., Exporters, Abid Han, Galata . . . . .	Constantinople, Turkey.

**Silk Goods.**

Maghak, Fat. D., Importer . . . . .	Bagdad, Turkey.
Mosseri, Albert, Importer . . . . .	Salonika, Greece.

**Silver Ware.**

Kroubalkian, Kh., Imp., Buyuk Tunnel Han, Galata . . . . .	Constantinople, Turkey.
Melki & Menassah, Importers . . . . .	Beirut, Turkey.

**Skates (Roller and Ice).**

Samuel Winslow Skate Manufacturing Co., Exporters . . . . .	Worcester, Mass., U.S.A.
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**Skins, Hides and Furs.**

Abdul Kader Pasha El-Khedery, Exporter . . . . .	Bagdad, Turkey.
Arsen & Co., Exporters, Gulbenkian Han, Stamboul . . . . .	Constantinople, Turkey.
Austro-Oriental Trading Co., Ltd., Exporters . . . . .	Bagdad, Turkey.
Berk, Püttmann & Co., Exporters . . . . .	Bagdad, Turkey.
Beythoum, Jeboury, Exporter . . . . .	Bagdad, Turkey.
Blattner, Andrew . . . . .	Constantinople, Turkey.
Chachaty Frères, Exporters . . . . .	Mersina, Turkey.
Coenca Frères, Exp., 38 Ave. de la Sublime Porte, Stb. . . . .	Constantinople, Turkey.
Essefian, Parsegh G., Exp., Khorassandji Han, Stamb. . . . .	Constantinople, Turkey.
Fresco, Fils d'Aslan, Exporters, Manoukian Han 1-5, Gl. . . . .	Constantinople, Turkey.
Gelat, Elias Thomas, Exporter (Sheep & Goat) . . . . .	Jerusalem, Turkey.
Hanania & Son, Joseph, Exporters . . . . .	Bagdad, Turkey.
Hecht, Emil, Imp. & Exp., Angora Han, Stamboul . . . . .	Constantinople, Turkey.
Ihmsen & Co., Rue Findjandjillar, Stamboul . . . . .	Constantinople, Turkey.
Kevork Skender, K. & D. Exporters . . . . .	Bagdad, Turkey.
Klonski, A. H., Exporter . . . . .	Hebron, Turkey.
Lynch & Co., Steven, Exporters . . . . .	Bagdad, Turkey.
Mahokian, A., Exporter . . . . .	Trebizond, Turkey.
Maïssa, M. G., Exporter . . . . .	Salonika, Greece.
Manuelian & Co., H., Exporters . . . . .	Mersina, Turkey.
Maulwurf, Ed., Exporter . . . . .	Salonika, Greece.
Medawar, A. E., Exporter . . . . .	Aden, British, Arabia.
Messayeh, Joseph J., Exporter . . . . .	Bagdad, Turkey.
Modiano, Saul Is., Exporter . . . . .	Salonika, Greece.
Nemli Zadé Frères, Exporters . . . . .	Trebizond, Turkey.
Oriental Skin Co., Exprs., Khorassandji Han, Stb. . . . .	Constantinople, Turkey.
Rappaport, J. M., Importer, 101 Beekman St. . . . .	New York, U. S. A.
Serefas, D., Exporter . . . . .	Salonika, Greece.
Sarfati, Joseph, Exp., Germania Han, 10, 12, Stamb., . . . . .	Constantinople, Turkey.



Sasoon & Co., Ltd., David, Exporters . . . . .	Bagdad, Turkey.
Schamasch, Gourgie & Co., Exporters . . . . .	Bagdad, Turkey.
Slipp, Paul E., Exporter . . . . .	Aden, British, Arabia.
Stock & Mountain, Exprs., Khorassandji Han, Stamb.,	Constantinople, Turkey.
Stone, Timlow & Co., Importers . . . . .	Boston, U.S.A.
Tagger, J. H., Importers & Exporters . . . . .	Jaffa & Jerusalem, Turkey.
Tatian, A., Importer, 23 Central St., Room 8 . . . . .	Boston, U.S.A.
Whittall, Saltiel & Co., Ltd., Exporters . . . . .	Salonika, Greece.
Wolfner, Joseph, Exporter . . . . .	Belgrade, Servia.
Xanthos, C., Exporter . . . . .	Salonika, Greece.

#### Soap.

Louisville Cotton Oil Co., Mfrs. & Exporters . . . . .	Louisville, Ky., U.S.A.
Modiano Frères & Fils, Isaac, Importers . . . . .	Salonika, Greece.
Modiano & Co., Levy V., Importers . . . . .	Salonika, Greece.
Procter & Gamble Co., Manufacturers & Exporters . . . . .	Cincinnati, U.S.A.

#### Sporting Goods.

Mertzanoff-Altiparmak, C. S., Imp., Taxim, Pera . . . . .	Constantinople, Turkey.
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#### Starch.

Corn Products Refining Co., National Starch Co., Exp.,	New York, U.S.A.
Errera, Isaac G., Importer . . . . .	Salonika, Greece.
Fils d'Abram Nahman, Importers . . . . .	Salonika, Greece.
Gilchrist Walker & Co., Galata . . . . .	Constantinople, Turkey.

#### Stationery.

Economic Co-operative Society Ltd., Importers . . . . .	Constantinople, Turkey.
Errera & Co., Ltd., Fils de G. A., Importers . . . . .	Salonika, Greece.
Hassid & Co., A. M., Importers . . . . .	Salonika, Greece.
Mann Co., Wm., Exporters, 529 Market St., . . . . .	Philadelphia, U.S.A.
Matteossian, V. H., Importer, American Bible House . . . . .	Constantinople, Turkey.
Modiano Frère & Fils, Isaac, Importers . . . . .	Salonika, Greece.
Siev Bros., Importers . . . . .	Jerusalem, Turkey.
Société Commerciale du Levant, Importers . . . . .	Salonika, Greece.

#### Stone Handling Machinery.

Western Wheeled Scraper Co., Mfrs. & Exporters . . . . .	Aurora, Ill., U.S.A.
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#### Suit Hangers.

West Electric Hair Curler Co., Exprs., 45 S. Front St., . . . . .	Philadelphia, U.S.A.
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#### Tanning Materials.

Spike, Clarence H., Importer, 143 Federal St., . . . . .	Boston, U.S.A.
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#### Tarpaulins.

Sevastopoulo, A.D., Imp., Kutchuk Millet Han 14, Gal., . . . . .	Constantinople, Turkey.
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#### Telegraph Service.

Western Union Cable System, Via Marina Nuova 14-18 . . . . .	Naples, Italy.
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#### Telephone Supplies.

The Bell Telephone Mfg. Co., Exporters . . . . .	Antwerp, Belgium.
Western Electric Co., Exporters, 463 West St. . . . .	New York, U.S.A.



**Tents.**

Baker, Geo. & A., Importers, 370 Grande Rue de Pera . Constantinople, Turkey.

**Tobacco.**

Adamopoulo, A. C., Exporter . . . . . Smyrna, Turkey.  
 American Tobacco Co., Exporters . . . . . Salonika, Greece.  
 American Tobacco Co., Exporters . . . . . Smyrna, Turkey.  
 Coenca Frères, Exp. 38 Ave. de la Sublime Porte, Stb. . Constantinople, Turkey.  
 Eustratiades, Alex. N., Exporter . . . . . Smyrna, Turkey.  
 Herzog & Co., M. L., Exporters . . . . . Cavalla, Greece.  
 Macedonian Tobacco Co., The, Exporters . . . . . Cavalla, Greece.  
 Mayer & Co., N., Exporters . . . . . Cavalla, Greece.  
 Naxiades N., & Coufoudis N. . . . . Athens, Greece.  
 Oriental Tobacco Trading Co., Ltd., Exporters . . . Salonika, Greece.  
 Pirocacco, Christo, Exporter . . . . . Smyrna, Turkey.  
 Schninasi Bros., Exporters . . . . . Cavalla, Greece.  
 Serefas, Dim., Exporter . . . . . Salonika, Greece.  
 Tatian A., Importer, 23. Central St., Room 8 . . . . Boston, U. S. A.  
 The Turkish Tobacco Export Co., Exporters . . . . Cavalla, Greece.  
 The Levant Products Trading Co., Imp., 38-40, W. 32 St. . New York, U.S.A.

**Toilet Articles.**

Arevian, Aram, Importer, Tépé Bachi 37, Péra . . . . Constantinople, Turkey.

**Tools.**

Disston & Sons, Henry, Mfrs. & Exp., P. O. B. 1537 . . Philadelphia, U.S.A.  
 McCaffrey File Co., 5th & Berk Sts., Mfrs. & Exporters Philadelphia, U.S.A.

**Tooth Powder.**

Curtis & Brown Mfg. Co., Exprs., 215-217 Fulton St. . . New York, U.S.A.

**Tourist Agencies.**

Cook & Son, Thos . . . . . Constantinople, Turkey.

**Turkish Delight.**

Sellar & Co., A. W., Exprs., Altiparmak Han, Stamboul . Constantinople, Turkey.

**Typewriters and Supplies.**

Abramovitz, Leon P., Importer, Calea Calaraslior 41 . . Bucharest, Roumania.  
 Edwards & Sons, Imp., Dilsiz Zadé Han, Stamboul . . Constantinople, Turkey.  
 Hammond Typewriter Co., 69th to 70 Sts., East River . New York, U.S.A.  
 Kroubalkian, Khosrof, Royal Typewriter Co. of  
 New York, Buyuk Tunnel Han, Galata . . . . Constantinople, Turkey.  
 Lambichi, M. E., Importer . . . . . Smyrna, Turkey.  
 Monarch Visible Typewriter Co., Ltd., 165 Queen Vict St. London, England.  
 Nowill & Co., Sidney, General Agents for Turkey of  
 the Remington Typewriter Co. of New York,  
 Kevork Bey Han, Galata . . . . . Constantinople, Turkey.  
 Remington Typewriter Co., 100 Grace Church St. . . London, England.  
 Spike, Clarence H., Exporter 2d Hand Machines, 143  
 Federal St. . . . . Boston, U.S.A.

**Umbrellas.**

Trad, P. & M., Manufacturers . . . . . Beirut, Turkey.



**Undertakers.**

Rubin, Samuel . . . . . Jerusalem, Turkey.

**Valonia.**

Whittall & Co., C., Exporters . . . . . Smyrna, Turkey.

**Vegetables (Dried).**

Hadjopoulos, & Sperco, Inc., Impr., 29 Broadway, . . . . . New York, U.S.A.

**Ventilation (in Fire-Proof Buildings).**

David Lupton's Sons Co., Allegheny Ave. & Tulip St., Philadelphia, U.S.A.

**Watches.**

Keystone Watch Case Co., Exprs., Pickhuben, I . . . . . Hamburg, Germany.

**Wind Mills.**

Flint & Walling Mfg. Co., Exporters . . . . . Kendallville, Ind., U.S.A.

Schapira, J. M., Importer, 10 Colocotroni St. . . . . Athens, Greece.

**Wines and Liquors.**

Audi & Frères, S., Importers . . . . . Beirut, Turkey.

Barbaresso Brothers, Mfrs. & Exporters . . . . . Piraeus, Greece.

Bedrossian, Aram N., Imp., Kutchuk Millet Han, Gal., . . . . . Constantinople, Turkey.

Enriquez Clemente, Importer . . . . . Bagdad, Turkey.

Metaxa, S. & E. & A., Mfrs. & Exporters . . . . . Piraeus, Greece.

Pastene & Co., Inc., P., 148-150 Franklin Street, . . . . . New York, U.S.A.

Reggio & Co., Ant., Importers . . . . . Smyrna, Turkey.

Sadullah, Robert Levy & Mandil, Impr., Stamboul, . . . . . Constantinople, Turkey.

Schamasch, Gourgie & Co., Importers . . . . . Bagdad, Turkey.

Sciaky & Co., V., Exporters . . . . . Salonika, Greece.

Rotschild, Zalel, Importer & Exporter . . . . . Jerusalem, Turkey.

**Wire (barbed, plain, etc.).**

United States Steel Products Co., Exprs., 30 Church St., . . . . . New York, U.S.A.

**Wool and Mohair.**

Abdul Kader El-Khedery, Exporter . . . . . Bagdad, Turkey.

Assen & Co., A. G., Exprs., Gulbenkian Han, Stamb., . . . . . Constantinople, Turkey.

Arfar & Co., Pressing Factory and Exporters . . . . . Bagdad, Turkey.

Austro-Oriental Trading Co., Ltd, Exporters . . . . . Bagdad, Turkey.

Berk, Püttmann & Co., Exporters . . . . . Bagdad, Turkey.

Blockey, Cree & Co., Exporters . . . . . Bagdad, Turkey.

Chachaty Frères, Exporters . . . . . Mersina, Turkey.

Elishaa, Nessim, Exporter . . . . . Bagdad, Turkey.

Fresco, Fils d'Aslan, Manoukian Han, 1-5, Galata . . . . . Constantinople, Turkey.

Gulbenkian Bros. & Co., Exporters, Stamboul . . . . . Constantinople, Turkey.

Hadjopoulos, & Sperco, Inc., Impr., 29 Broadway, . . . . . New York, U.S.A.

Hecht, Emil, Exporter, Angora Han, Stamboul . . . . . Constantinople, Turkey.

Hindié, Elias, Exporter . . . . . Aleppo, Turkey.

Holstein, Herm. A., Exp., Allalemdji Han, Stamb., . . . . . Constantinople, Turkey.

Ihmsen & Co., Exprs., Rue Findjandjilar, Stamboul, . . . . . Constantinople, Turkey.

Jeboury, Bethoum, Exporters . . . . . Bagdad, Turkey.

Kaul, Wilhelm Franz, Importer . . . . . Angora, Turkey.



Keun, Lavino & Co., Exporters . . . . .	Smyrna, Turkey.
Kevork Skender, K. & D., Exporters . . . . .	Bagdad, Turkey.
Klonsky, A. H., Exporter . . . . .	Hebron, Turkey.
Lynch & Co., Stephen, Exporters . . . . .	Bagdad, Turkey.
Marcopoli & Co., V., Exporters . . . . .	Aleppo, Turkey.
Manachy, Lorenzo Y., Exporter . . . . .	Aleppo, Turkey.
Manuelian & Co., H., Exporters . . . . .	Mersina, Turkey.
Maulwurf, E., Exporter . . . . .	Salonika, Greece.
Mégarbané & Fils, Habib, Exporters . . . . .	Aleppo, Turkey.
Mosseri, Albert, Exporter . . . . .	Salonika, Greece.
Obégi & Co., Charles, Exporters . . . . .	Aintab, Turkey.
Oriental Skin Co., Exprs., Khorassandji Han, Stamb.,	Constantinople, Turkey.
Rappaport, J. M., Importer, 101 Beekman St. . . . .	New York, U.S.A.
Sarfati Barouh, Exporters . . . . .	Salonika, Greece.
Sasoon & Co., Ltd., David, Exporters . . . . .	Bagdad, Turkey.
Schamasch, Gourgie & Co., Exporters . . . . .	Bagdad, Turkey.
Serefas, D., Exporter . . . . .	Salonika, Greece.
Stock & Mountain, Exprs., Khorassandji Han, Stamb.,	Constantinople, Turkey.
Stone, Timlow & Co., Importers . . . . .	Boston, U.S.A.
Tagger, J. H., Exporters . . . . .	Jaffa & Jerusalem, Turkey.
Tatian A., Importer, 23 Central St., Room 8 . . . . .	Boston, U. S. A.
Warde, Naasan & Co., Exporters . . . . .	Beirut, Turkey.
Whittall & Co., J. W., Exporters . . . . .	Constantinople, Turkey.
Zélveian, M. & K. S., Exporters . . . . .	Constantinople, Turkey.

#### Woolen Goods.

Elkiatib, Salim, Importer, Elkiatib Han . . . . .	Constantinople, Turkey.
Schuep & Co., Importers . . . . .	Aleppo, Turkey.

### Individual Members.

Aaronshon, Aaron, Agricultural Experiment Station	Haifa, Turkey.
Banning, Hubert, 140 Nassau St. . . . .	New York, U. S. A.
Bishop, Harold E., Mgr. of the St. Oil Co., for Syria .	Alexandretta.
Bowen, Marcellus, American Bible Society . . . . .	Constantinople, Turkey.
Brown, J. Wylie, 38, 39 Minerva Han, Galata . . . . .	Constantinople.
Calvert, F. R. J. . . . .	Dardanelles, Turkey.
Damon, Theron J., Journalist . . . . .	Constantinople, Turkey.
Davis, D. Alton, Sec'y, Y. M. C. A. . . . .	Constantinople, Turkey.
Doucarelis, Aristides M. . . . .	Mitylene, Greece.
Efstratiou, Apostolos, English Stores Proprietor . . . .	Mitylene, Greece.
Heizer, Oscar S., American Consular Service . . . . .	Constantinople, Turkey
Hill, Arthur E., Mgr. Standard Oil Co. . . . .	Salonika, Greece.
Jackson, Jesse B., American Consular Service . . . . .	Aleppo, Turkey.
Jewett, Milo A., American Consular Service . . . . .	Kehl, Baden.
Judelson, Montefiore, American Student Interpreter, .	Constantinople, Turkey.
Keller, Theodor E., Mgr. Fulias & Co., Rue Xenophon, .	Athens, Greece.
Lapin, Aaron . . . . .	Jaffa, Turkey.
Lapin & Hurwitz . . . . .	Jaffa, Turkey.
Leavitt, Arthur H., American Embassy . . . . .	Constantinople.



Materson, William W., American Consular Service . . .	Harput, Turkey.
Memminger, Lucien, American Consular Service . . .	Rouen, France.
Nathan, Edward I., American Consular Service . . .	Mersina, Turkey.
Northrup, Alfred S., American Consular Service . . .	Trebizond, Turkey.
Odell, Ralph, M., U. S. Commercial Agent . . .	Washington, D.C., U.S.A.
Peet, W. W., Treasurer, American Missions . . .	Constantinople, Turkey.
Ravndal, G. Bie, American Consular Service . . .	Constantinople, Turkey.
Richarz, C., American Consular Service . . .	Bagdad, Turkey.
Supplee, Wm. W., 4102 Walnut St. . . . .	Philadelphia, U.S.A.
Thomas, Lucien Irving, Standard Oil Co. . . . .	Constantinople, Turkey.
Tompkins, V. D., Engineer Robert College . . . . .	Constantinople.
Walker, Archbold, Standard Oil Co. . . . .	Bourgas, Bulgaria.
Wolfe, Archibald J., 6 St. Charles Place . . . . .	Brooklyn, N. Y. U.S.A

### Summary of Members by District.

Adalia . . . . .	1	Harput . . . . .	1
Aden . . . . .	3	Jerusalem . . . . .	21
Aleppo . . . . .	16	Konia . . . . .	1
Angora . . . . .	1	Malta . . . . .	1
Athens . . . . .	6	Mersina . . . . .	19
Bagdad . . . . .	25	Mitylene . . . . .	6
Beirut . . . . .	30	Patras . . . . .	3
Broussa . . . . .	1	Persia . . . . .	1
Bulgaria . . . . .	4	Roumania . . . . .	4
Constantinople . . . . .	113	Salonika . . . . .	49
Crete . . . . .	2	Servia . . . . .	5
Cyprus . . . . .	1	Smyrna . . . . .	39
Dardanelles . . . . .	2	Trebizond . . . . .	21
France . . . . .	1	United States of America . . .	123
Germany . . . . .	2	Yanina . . . . .	2
		Total . . . . .	504

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